

At Community Telco we're all about community

- We buy locally wherever we can
- We support local community groups
- We employ local people who know our area
- We appreciate and value local businesses
- We partner with other local businesses to deliver related services

"The continued support of Ballarat Community Telco and Bendigo Bank enables us to dramatically reduce our communications costs and dedicate more funds to research. These important contributions cannot be underestimated."

Julie O'Donohue, Development Manager, Ballarat Cancer Research Centre

"Harwood Andrews was first attracted to Geelong Community Telco by its philosophy of commitment to community values. When we looked further we found a level of service that was equal or better than that available from other carriers. And importantly Geelong Community Telco was able to offer us a better price. So it became an easy decision for us to change to Geelong Community Telco."

Dan Simmonds, Managing Principal, Harwood Andrews Lawyers

"South East Qld Community Telco's high level of account management has clearly outpassed our previous provider, incorporating tailored billing for multiple business units and excellent help desk support for both data and voice services."

James Bean, IT Manager, Norbuild Construction, Brisbane

At Community Telco we have the capability and the commitment to make a difference in our community



Connecting our community to the future

Find your local Community Telco
by visiting our website:
www.communitytelco.com.au



Supporting our community with a commitment to local prosperity

Every time you make a phone call or use the internet with Community Telco you're helping our local community.

Building regional Australia

To be sustainable, regional Australia needs infrastructure, opportunities and capital. The key to all three is a community desire to make a change and the commitment to see it through.

During the 1990s when the 'big four' closed over 2,000 bank branches, the Bendigo Bank developed its **Community Bank**® model. Bendigo Bank now provides the banking systems for over 210 community-owned banks all over Australia.



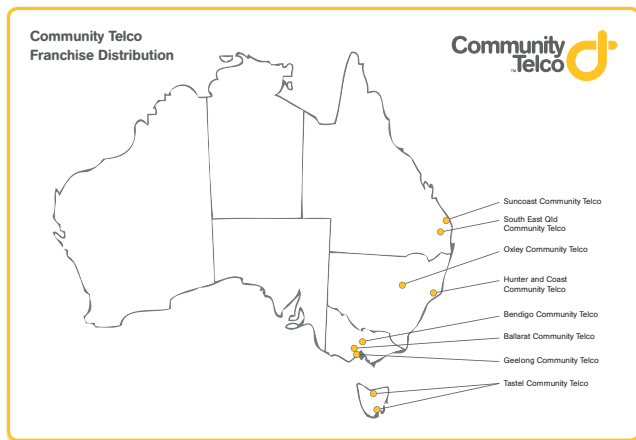
Like the banking model, a Community Telco™ pools local telecommunications demand, enabling the community to have some influence in the infrastructure investment decisions of suppliers.

This has had impressive flow-on effects. Regional businesses with the same quality of voice and data services as their metropolitan counterparts can be more competitive on a broader scale.



These successful regional businesses also generate employment and contribute to a thriving local economy, which makes that region an even more attractive investment destination.

The Community Telco group also has the full support and backing of Community Telco Australia and the Bendigo and Adelaide Bank Group, providing processes, systems, and significant buying power to benefit our own local businesses and communities.



Supporting your business with telco capability

From land line, mobile phone and internet services, to managed data networks, web hosting and videoconferencing solutions.

Telco solutions for local businesses

The Community Telco group provides telecommunications solutions for many regional communities. By bringing together the telco spend of local businesses, these local Community Telco companies can influence carriers to offer greater service delivery and market competition for regional Australia.

As part of a national Community Telco group that currently reaches across four states, these local companies leverage national buying power whilst keeping profits and contributions local.

All your business telco needs are covered

Your local Community Telco can provide the equipment and services you need to effectively communicate with your customers, colleagues and suppliers.



Internet and data services

- **Broadband** - fast and super fast broadband access (ADSL, SHDSL and ADSL2+).
- **Wireless broadband** - high speed broadband without connecting to a data cable. Access the internet almost anywhere you have mobile phone reception.
- **Data networks** - from fully managed network solutions to Virtual Private Networks, which connect remote sites without the need for a dedicated, real-world connection such as a leased line.
- **Premium access** - high speed data access for your business, utilising metro ethernet, fibre and wireless broadband as available.
- We have a wide range of **routers and modems** to suit your individual needs.

Land lines and phones

- **Tailored plans** to suit your individual business needs.
- **Phone system solutions** (PABX, VoIP, IP telephony) - the latest technology, including VoIP and computer/phone integration, as well as installation and support.
- **Phone line services** - adds, moves and changes for both new lines and relocations.

Mobile phones

- **Tailored plans (GSM or 3G)** to suit your business needs, including group plans, fleet and capped call options, and subsidised handsets.
- **International roaming** - use your mobile when you are travelling overseas
- Wide range of **mobile phones and PDAs**.

Conferencing solutions

- **Audioconferencing** - hold regular conference calls with remote workers, branches, customers and suppliers, with a simple and effective audioconferencing facility available 24/7 with no pre-booking.
- **Videoconferencing** - the new generation of conferencing, with vivid, high definition quality, provides an effective, time efficient and cost saving alternative to business travel.