

Huon Valley  
Financial Services

ABN 34 101 469 854

# annual report 2011



Geeveston **Community Bank**<sup>®</sup> Branch

Dover **Community Bank**<sup>®</sup> Branch

Huonville **Community Bank**<sup>®</sup> Branch

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# Chairman's report

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For year ending 30 June 2011

After nine years it's amazing that there are still new highlights being achieved and more milestones reached, it really proves that the **Community Bank**<sup>®</sup> model works and is especially suitable for the Huon Valley. This is shown by the success of the Company due to the support by the people.

Especially pleasing is the viability of the new Huonville branch. The Board was very confident the expansion of our network was crucial to future growth but to have our expectations met and exceeded is very satisfying. The Huonville branch is flying and is can be attributed not only to the local support but in no small way to the passion of our Branch Manager David Clark, Area Manager Tony Coulson and their staff. All have commented on how pleased customers are that we have 'finally' made it to Huonville.

ATM's are now located in Dover, Geeveston, Huonville and now Cygnet. We have tried for three years to get an ATM into Cygnet and what a saga it was, at times it seemed that every avenue we approached was being blocked but we kept plugging away and finally got over the line. I apologise to the people of Cygnet for taking so long and hope that the ATM provides a useful service to the town. With this I think we can safely say that we have an even spread throughout the Huon Valley and providing banking services second to none.

Our staff of 14 are meeting the challenges of an expanding business. As there are four new staff onboard, training is high on the agenda and our new girls are feeling at home thanks to the training and the tutoring from the 'old hands' who have been with us from the start. Of course the swelling of the ranks provides chances for existing staff to train up to higher positions and this opportunity has been taken up by several people. This will allow us to provide better service, better cover staff that are on holidays (or ill) and in the future train any new staff that we employ.

The reason for the bank is to support community projects and there are a number of initiatives that we have funded or part funded. We have helped purchase 30 mountain bikes for use by students of schools in the Huon Valley, given funds to upgrade the Shipwrights Point children's playground, provided the Castle Forbes Bay Landcare group with a ride on lawnmower, supplied the Cygnet Singer with transportable choir risers, McMullen House with visitor toilets, assisted the Dover community with a Men's Shed, helped in funding the extension of the Tassie Trail from Dover to Recherche Bay and funded first aid courses to be run by St. John Ambulance. This is only a cross section of the projects we are involved in, there are many, many more just as worthy to mention.

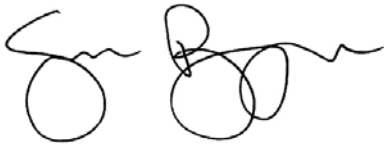
I think that a huge step forward for us this year was instigating a memorandum of understanding with the Huon Valley Council. This venture will allow us to work with the council in identifying important projects by using each others resources. We feel that this will allow us to tackle bigger projects through joint funding that will impact on the maximum number of people. I must thank the Huon Valley Council for their willingness to work with us.

Due to our expansion we have had to redesign our structure within the Company. Congratulations to David Clark and Andrew Melton, who are now Branch Managers of Huonville and Geeveston/Dover respectively. They are running the day to day activities at their branches with Tony Coulson, now Area Manager, who moves between the three branches as necessary. As mentioned previously this has created a vacuum that will be filled by existing staff, notably Colleen Shield who will train up to a lending role. Of course there are opportunities for other staff to up train to similar roles as the need arises. From the Board, thanks very much to all the staff for your incredible loyalty and enthusiasm to see the **Community Bank**<sup>®</sup> branches in the 'Valley' grow and prosper.

## Chairman's report continued

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To our shareholders closing it is a pleasure to announce a six cent fully franked dividend. This represents a very good return on your investment and exemplifies our sensible but continued steady increase in dividends as our profits increase. Finally, as I always say, I hope you are proud with all the good work that this bank, your bank is achieving within the Huon Valley.

A handwritten signature in black ink, appearing to read 'Simon Burgess', with a stylized flourish at the end.

**Simon Burgess**  
**Chairman**

# Area Manager's report

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For year ending 30 June 2011

We have now completed our eighth full year of operation and I am extremely pleased to report that our business has continued to grow at a rate well in excess of that expected, with total business as at 30 June 2011 now standing at \$124.704 million, with 5,374 accounts opened. This represents growth of more than \$26 million (26.4%) and 766 accounts (16.6%) during this period.

Our deposits totalled \$44.668 million (19.5% growth) and our lending portfolio totalled \$80.036 million (30.6% growth), with a further \$7 million in loans either pending settlement or waiting approval.

The 2010/11 year saw us expand our **Community Bank**<sup>®</sup> branch network into Huonville with the successful opening of Huonville **Community Bank**<sup>®</sup> Branch in November 2010. The support for our new branch has been overwhelming, with growth of over \$16 million during the past seven months.

These fantastic results not only confirms the support of the community for 'their' bank, but also gives us confidence going forward as we look to expand our services throughout the Huon with the installation of an ATM in Cygnet over the coming months.

The continued positive manner in which our **Community Bank**<sup>®</sup> branches have been accepted and supported by people from both within and outside our immediate area has been beyond my expectations (and continues to amaze me) and only goes to show that there still is a need for good old fashioned, face-to-face banking services where you can build a relationship with your bank.

We continue to generate regular monthly profits which are being distributed back into the community in many shapes and forms and it is this distribution of profits back to the community that gives us (the staff) a great deal of pride and satisfaction in the role that we play within your bank.

Along with our growth and expanding branch network has come the need to employ further staff and it is with pleasure that I acknowledge and welcome our new team members: Michelle Doyle, Kerrie-Lyn O'Neill, Kelly Hankin, Narelle Gane, Tracey Tomkinson and Chris Wood.

Sadly, 2010/11 also saw the departure of one of our 'original staff', with Joanne Clark leaving us to take up a position with a Huonville law firm. I would like to thank Joanne for her input and support during her seven years as a member of our team and wish her well for the future.

The above results have not been achieved without a great deal of hard work and it would be remiss of me not to acknowledge and thank our remaining team members, Andrew Melton, Cathy Thomson, David Clark, Colleen Shield, Sharee Burgess and Cathy Swan for their commitment and on-going support during this extremely busy period. Along with our new staff they form a great team who are passionate about their work and it is my absolute pleasure to be fortunate enough to work with them.

With change has come a restructure of staff within our branches and I would like to acknowledge and congratulate:

- David Clark (Branch Manager, Huonville)
- Andrew Melton (Branch Manager, Geeveston/Dover)
- Colleen Shield (Customer Relationship Officer, Huonville)

## Area Manager's report continued

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I would also like to thank the Board of Directors for their support and guidance over the past 12 months. They are a great group of people who give freely of their own time, doing a thankless job for the benefit of the community. It has been an enjoyable experience to work with you during this expansion phase of the business.

Thanks also to Russ, Rob, Stewart, Jon, Anj, Kim and Helena from Regional Office for their support and contribution, which ensures that the value of our partnership with Bendigo and Adelaide Bank Ltd is maximised.

Finally, I wish to thank all of our customers and shareholders for their support and I trust that our personal service and commitment to the community will ensure the future success of Geeveston, Dover and Huonville **Community Bank**<sup>®</sup> branches.



**Tony Coulson**  
**Area Manager**

# Directors' report

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For the financial year ended 30 June 2011

Your directors submit the financial statements of the company for the financial year ended 30 June 2011.

## Directors

The names and details of the company's directors who held office during or since the end of the financial year:

### **Simon Peter Burgess**

Chairman

Age: 43

Self employed

Self employed business owner, who has been on the board for 6 years.

Committees: Marketing

Interest in shares: 11,820

### **Anthony John Clark**

Deputy Chairman

Age: 64

Retired

Former small business owner and presently secretary / treasurer of three community groups.

Committees: Nil

Interest in shares: 1,000

### **Janet Ann Storan**

Director

Age: 64

Retired

Over 40 years administration experience including accounting and general administration. Previous employment includes managing the Flight Crew Licensing section for the Civil Aviation Safety Authority in Brisbane, and general accounting in an advertising agency. Responsibly for the setting up and administration for a period 10 years of a \$1 million Welfare Fund for the benefit of local government employees in Tasmania. Experience as a Leader in Scouting and Guiding organisations for over 15 years and Secretary of the Cygnet Football Club for 3 years and a member of the Cygnet RSL Women's auxiliary for 15 years.

Committees: Nil

Interest in shares: 700

### **Nyal Nizazi Merdivenci**

Director

Age: 37

Part Time Sales Assistant

Former local business owner, qualified property consultant and involved in local community groups.

Committees: Marketing

Interest in shares: 2300

# Directors' report continued

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## Directors (continued)

### **Montague Ernest Roland Goulding**

Director

Age: 34

Software Engineer

11 years experience in small business, past director of Geeveston Community Centre, and holds a bachelor of computer science and a bachelor of applied science (Hons).

Committees: Marketing

Interest in shares: Nil

### **Denise Hilary Bowden**

Director (Appointed 30 March 2011)

Age: 59

Assistant Director - Public Service

30 years professional and management experience in National Health Service(UK) and in State, Commonwealth and Local Government sectors in Tasmania. Holds Degree in Management with experience in strategic, business, personnel and financial planning.

Committees: Nil

Interest in shares: Nil

### **Jill Suzanne Reading**

Director (Resigned 5 January 2011)

Age: 54

Bookkeeper

### **Jillian Kay Griggs**

Director (Appointed 25 August 2010)

Age: 61

Retired

Staff Representative on the Board of the Huon District Hospital for 6 years, and volunteer for the Kiosk at Huon Eldercare for the past 9 years years on continue to do so, previously on the Board of HVFS for over 2 years before being re-elected in 2010. Secretary of Huonville Football Club Ladies Committee for 5 years.

Committees: Marketing

Interest in shares: 2,000

### **Tammy Peta Price**

Secretary (Appointed 22 June 2011)

Age: 37

Accounts Payable Administrator

Extensive experience with Public & Community Relations. Qualified as a Plantations Forester and was responsible for over 20,000ha of plantation management. Event Secretary for the Tasmanian Forest Festival. Involvement with the P&F and Fair Committee at the St.Aloysius Catholic College. Financial Management and Administration of family farming and forestry business.

Committees: Nil

Interest in shares: Nil

### **Phillipa Cora Hankin**

Director (Resigned 22 June 2011)

Age: 33

Manager at Department of Education

Directors were in office for this entire year unless otherwise stated.

No directors have material interests in contracts or proposed contracts with the company.

## **Company Secretary**

The company secretary is Tammy Price. Tammy replaced Janet Ann Storan as Company Secretary on 19 January 2011. Tammy has extensive experience with Public & Community Relations and is the current Event Secretary for the Tasmanian Forest Festival. Involvement with the P&F and Fair Committee at the St.Aloysius Catholic College. Financial Management and Administration of family farming and forestry business. Tammy has been involved with many community projects including the highly successful "House of Dreams" project for the St Giles Society in Launceston which raised in excess of \$170,000.



# Directors' report continued

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## Principal Activities

The principal activities of the company during the course of the financial year were in facilitating **Community Bank**<sup>®</sup> services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There has been no significant changes in the nature of these activities during the year.

## Operating Results

Operations have continued to perform in line with expectations. The profit of the company for the financial year after provision for income tax was:

	Year ended 30 June 2011 \$	Year ended 30 June 2010 \$
	26,609	45,164

## Remuneration Report

No director receives remuneration for services as a company director or committee member.

There are no employees who are directly accountable and have responsibility for the strategic direction and operational management of the entity.

There are therefore no specified executives whose remuneration requires disclosure.

Dividends	Year Ended 30 June 2011	
	Cents	\$
Final dividends recommended:	6.00	37,920
Dividends paid in the year:		
- 2010 dividend	5.00	31,600

## Significant Changes in the State of Affairs

During the period the Company opened their third branch of the **Community Bank**<sup>®</sup> at Huonville. The branch officially opened for business on the 24th of November 2010.

In the opinion of the directors there were no other significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial statements.

## Matters Subsequent to the End of the Financial Year

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company, the results of those operations or the state of affairs of the company, in future years.

## Likely Developments

The company will continue its policy of facilitating banking services to the community.

# Directors' report continued

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## Environmental Regulation

The company is not subject to any significant environmental regulation.

## Directors' Benefits

No director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a director, a firm which a director is a member or an entity in which a director has a substantial financial interest except as disclosed in note 21 to the financial statements. This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by directors shown in the company's accounts, or the fixed salary of a full-time employee of the company, controlled entity or related body corporate.

## Indemnification and Insurance of Directors and Officers

The company has indemnified all directors and the manager in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as directors or manager of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or a related body corporate.

## Directors Meetings

The number of directors meetings attended by each of the directors of the company during the year were:

	Board Meetings Attended	
	Eligible	Attended
Simon Peter Burgess	11	11
Anthony John Clark	11	11
Nyal Nizazi Merdivenci	11	12
Janet Ann Storan	11	9
Montague Ernest Roland Goulding	11	11
Jillian Kay Griggs (Appointed 25 August 2010)	10	10
Denise Hilary Bowden (Appointed 30 March 2011)	3	3
Tammy Peta Price (Appointed 22 June 2011)	1	1
Jill Suzanne Reading (Resigned 5 January 2011)	0	0
Phillipa Cora Hankin (Resigned 22 June 2011)	11	6

The board has one other sub-committee; Marketing, which has elected Directors who meet on a regular, or as needs, basis and present reports/recommendations to the monthly board meetings where required.

## Directors' report continued

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### **Non Audit Services**

The company may decide to employ the auditor on assignments additional to their statutory duties where the auditor's expertise and experience with the company are important. Details of the amounts paid or payable to the auditor (Andrew Frewin & Stewart) for audit and non audit services provided during the year are set out in the notes to the accounts.

The board of directors has considered the position, in accordance with the advice received from the audit committee and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

The directors are satisfied that the provision of non-audit services by the auditor, as set out in the notes did not compromise the auditor independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed by the audit committee to ensure they do not impact on the impartiality and objectivity of the auditor;
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work, acting in a management or a decision-making capacity for the company, acting as advocate for the company or jointly sharing economic risk and rewards.

### **Auditors' Independence Declaration**

A copy of the auditors' independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 11.

Signed in accordance with a resolution of the board of directors at Geevesten, Tasmania on 16 September 2011.



**Simon Peter Burgess, Chairman**

# Auditor's independence declaration

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## **Lead Auditor's Independence Declaration under section 307C of the Corporations Act 2001 to the directors of Huon Valley Financial Services Limited**

I declare, that to the best of my knowledge and belief, in relation to the audit for the financial year ended 30 June 2011 there have been:

- no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- no contraventions of any applicable code of professional conduct in relation to the audit.

A handwritten signature in black ink, appearing to read 'David Hutchings', is written over a faint, illegible stamp.

**DAVID HUTCHINGS**  
**ANDREW FREWIN & STEWART**  
61-65 Bull Street, Bendigo, 3550

16th September 2011

Liability limited by a scheme approved under Professional Standards Legislation. ABN: 51 061 795 337.

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# Financial statements

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## Statement of Comprehensive Income for the Year Ended 30 June 2011

	Note	2011 \$	2010 \$
Revenues from ordinary activities	4	1,228,773	988,688
Employee benefits expense		(645,041)	(383,616)
Charitable donations, sponsorship, advertising and promotion		(124,851)	(247,015)
Occupancy and associated costs		(70,598)	(50,143)
Systems costs		(72,305)	(46,202)
Depreciation and amortisation expense	5	(52,126)	(25,819)
Finance costs	5	(17,080)	(1,687)
General administration expenses		(199,267)	(168,527)
<b>Profit before income tax expense</b>		<b>47,505</b>	<b>65,679</b>
Income tax expense	6	(20,896)	(20,515)
<b>Profit after income tax expense</b>		<b>26,609</b>	<b>45,164</b>
<b>Total comprehensive income for the year</b>		<b>26,609</b>	<b>45,164</b>
<b>Earnings per share (cents per share)</b>		<b>c</b>	<b>c</b>
- basic for profit for the year	24	4.21	7.15

The accompanying notes form part of these financial statements.

## Financial statements continued

### Balance Sheet as at 30 June 2011

	Note	2011 \$	2010 \$
<b>ASSETS</b>			
<b>Current Assets</b>			
Cash and cash equivalents	7	265,493	296,465
Trade and other receivables	8	103,996	91,787
Current tax asset	12	-	3,679
<b>Total Current Assets</b>		<b>369,489</b>	<b>391,931</b>
<b>Non-Current Assets</b>			
Property, plant and equipment	9	340,103	138,350
Financial assets	10	1,000	-
Intangible assets	11	90,639	32,787
Deferred tax assets	12	24,686	17,355
<b>Total Non-Current Assets</b>		<b>456,428</b>	<b>188,492</b>
<b>Total Assets</b>		<b>825,917</b>	<b>580,423</b>
<b>LIABILITIES</b>			
<b>Current Liabilities</b>			
Trade and other payables	13	41,694	17,718
Current tax liabilities	12	8,981	-
Borrowings	14	13,072	7,981
Provisions	15	114,074	59,710
<b>Total Current Liabilities</b>		<b>177,821</b>	<b>85,409</b>
<b>Non-Current Liabilities</b>			
Borrowings	14	205,922	11,122
Provisions	15	6,132	36,539
<b>Total Non-Current Liabilities</b>		<b>212,054</b>	<b>47,661</b>
<b>Total Liabilities</b>		<b>389,875</b>	<b>133,070</b>
<b>Net Assets</b>		<b>436,042</b>	<b>447,353</b>
<b>Equity</b>			
Issued capital	16	587,085	587,085
Accumulated losses	17	(151,043)	(139,732)
<b>Total Equity</b>		<b>436,042</b>	<b>447,353</b>

The accompanying notes form part of these financial statements.

## Financial statements continued

### Statement of Changes in Equity for the Year Ended 30 June 2011

	Issued Capital \$	Retained Earnings \$	Total Equity \$
<b>Balance at 1 July 2009</b>	<b>587,085</b>	<b>(121,696)</b>	<b>465,389</b>
<b>Total comprehensive income for the year</b>	-	<b>45,164</b>	<b>45,164</b>
<b>Transactions with owners in their capacity as owners:</b>			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	(63,200)	(63,200)
<b>Balance at 30 June 2010</b>	<b>587,085</b>	<b>(139,732)</b>	<b>447,353</b>
<b>Balance at 1 July 2010</b>	<b>587,085</b>	<b>(139,732)</b>	<b>447,353</b>
<b>Total comprehensive income for the year</b>	-	<b>26,609</b>	<b>26,609</b>
<b>Transactions with owners in their capacity as owners:</b>			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	(37,920)	(37,920)
<b>Balance at 30 June 2011</b>	<b>587,085</b>	<b>(151,043)</b>	<b>436,042</b>

The accompanying notes form part of these financial statements.

## Financial statements continued

### Statement of Cashflows for the Year Ended 30 June 2011

	Note	2011 \$	2010 \$
<b>Cash Flows From Operating Activities</b>			
Receipts from customers		1,220,940	975,572
Payments to suppliers and employees		(1,082,060)	(908,479)
Interest received		12,555	18,063
Interest paid		(17,080)	(1,687)
Income taxes paid		(15,567)	(35,281)
<b>Net cash provided by operating activities</b>	<b>18</b>	<b>118,788</b>	<b>48,188</b>
<b>Cash Flows From Investing Activities</b>			
Payments for property, plant and equipment		(231,730)	(18,963)
Payments for intangible assets		(80,001)	-
<b>Net cash used in investing activities</b>		<b>(311,731)</b>	<b>(18,963)</b>
<b>Cash Flows From Financing Activities</b>			
Repayment of borrowings		199,891	(5,557)
Dividends paid		(37,920)	(31,600)
<b>Net cash provided by/(used in) financing activities</b>		<b>161,971</b>	<b>(37,157)</b>
<b>Net decrease in cash held</b>		<b>(30,972)</b>	<b>(7,932)</b>
Cash and cash equivalents at the beginning of the financial year		296,465	304,397
<b>Cash and cash equivalents at the end of the financial year</b>	<b>7(a)</b>	<b>265,493</b>	<b>296,465</b>

The accompanying notes form part of these financial statements.



# Notes to the financial statements

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For year ended 30 June 2011

## Note 1. Summary of Significant Accounting Policies

### **a) Basis of Preparation**

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards, other authoritative pronouncements of the Australian Accounting Standard Boards and the Corporations Act 2001.

#### Compliance with IFRS

These financial statements and notes comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

#### Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. These areas involving a higher degree of judgement or complexities, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

#### Financial statement presentation

The company has applied revised AASB 101 Presentation of Financial Statements which became effective on 1 January 2009. The company has elected to present all items of income and expense recognised in the period in a single statement of comprehensive income.

#### Historical cost convention

The financial statements have been prepared under the historical cost convention on an accruals basis as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

#### Comparative figures

Where required by Australian Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

#### Adoption of new and revised Accounting Standards

During the current year the entity has adopted all of the new and revised Australian Accounting Standards and Interpretations applicable to its operations which became mandatory.

The adoption of these standards has impacted the recognition, measurement and disclosure of certain transactions. The following is an explanation of the impact the adoption of these standards and interpretations has had on the financial statements of the company.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### a) Basis of Preparation (continued)

#### Adoption of new and revised Accounting Standards (continued)

- AASB 101 Presentation of Financial Statements

In September 2007 the Australian Accounting Standards Board revised AASB 101, and as a result there have been changes to the presentation and disclosure of certain information within the financial statements. Below is an overview of the key changes and the impact on the company's financial statements.

- Disclosure impact

Terminology changes – The revised version of AASB 101 contains a number of terminology changes, including the amendment of the names of the primary financial statements.

Reporting changes in equity – The revised AASB 101 requires all changes in equity arising from transactions with owners in their capacity as owners to be presented separately from non-owner changes in equity. Owner changes in equity are to be presented in the statement of changes in equity, with non-owner changes in equity presented in the statement of comprehensive income. The previous version of AASB 101 required that owner changes in equity and other comprehensive income be presented in the statement of changes in equity.

Statement of comprehensive income – The revised AASB 101 requires all income and expenses to be presented in either one statement, the statement of comprehensive income, or two statements, a separate income statement and a statement of comprehensive income. The previous version of AASB 101 required only the presentation of a single income statement.

The company's financial statements contain a single statement of comprehensive income.

Other comprehensive income – The revised version of AASB 101 introduces the concept of "other comprehensive income" which comprises of income and expense that are not recognised in profit or loss as required by other Australian Accounting Standards. Items of other comprehensive income are to be disclosed in the statement of comprehensive income. Entities are required to disclose the income tax relating to each component of other comprehensive income. The previous version of AASB 101 did not contain an equivalent concept.

#### New Accounting Standards for application in future periods

The AASB has issued new and amended accounting standards and interpretations that have mandatory application dates for future reporting periods, as follows:

- AASB 9: Financial Instruments and AASB 2009-11: Amendments to Australian Accounting Standards arising from AASB 9 [AASB 1, 3, 4, 5, 7, 101, 102, 108, 112, 118, 121, 127, 128, 131, 132, 136, 139, 1023 & 1038 and Interpretations 10 & 12] (applicable for annual reporting periods commencing on or after 1 January 2013)
- AASB 2009-12: Amendments to Australian Accounting Standards [AASBs 5, 8, 108, 110, 112, 119, 133, 137, 139, 1023 & 1031 and Interpretations 2, 4, 16, 1039 & 1052] (applicable for annual reporting periods commencing on or after 1 January 2011)

These standards are applicable retrospectively and amend the classification and measurement of financial assets. The company has determined these amendments will have no impact on the preparation of the financial statements and therefore they have not been applied.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### a) Basis of Preparation (continued)

#### Economic dependency - Bendigo and Adelaide Bank Limited

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank**<sup>®</sup> branch at Huonville, Geevesten and Dover, Tasmania.

The branch operates as a franchise of Bendigo and Adelaide Bank Limited, using the name “Bendigo Bank” and the logo and system of operations of Bendigo and Adelaide Bank Limited. The company manages the **Community Bank**<sup>®</sup> branch on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank**<sup>®</sup> branches are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank Limited.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank**<sup>®</sup> branch franchise operations. It also continues to provide ongoing management and operational support, and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

- advice and assistance in relation to the design, layout and fit out of the **Community Bank**<sup>®</sup> branch;
- training for the branch manager and other employees in banking, management systems and interface protocol;
- methods and procedures for the sale of products and provision of services;
- security and cash logistic controls;
- calculation of company revenue and payment of many operating and administrative expenses
- the formulation and implementation of advertising and promotional programs; and
- sales techniques and proper customer relations.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

### b) Revenue

Revenue is recognised when the amount of revenue can be reliably measured, it is probable that future economic benefit will flow to the company and any specific criteria have been met. Interest and fee revenue is recognised when earned. The gain or loss on disposal of property, plant and equipment is recognised on a net basis and is classified as income rather than revenue. All revenue is stated net of the amount of Goods and Services Tax (GST).

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### b) Revenue (continued)

#### Revenue calculation

The franchise agreement with Bendigo and Adelaide Bank Limited provides for three types of revenue earned by the company. First, the company is entitled to 50% of the monthly gross margin earned by Bendigo and Adelaide Bank Limited on products and services provided through the company that are regarded as “day to day” banking business (ie ‘margin business’). This arrangement also means that if the gross margin reflects a loss (that is, the gross margin is a negative amount), the company effectively incurs, and must bear, 50% of that loss.

The second source of revenue is commission paid by Bendigo and Adelaide Bank Limited on the other products and services provided through the company (ie ‘commission business’). The commission is currently payable on various specified products and services, including insurance, financial planning, common fund, Sandhurst Select, superannuation, commercial loan referrals, products referred by Rural Bank, leasing referrals, fixed loans and certain term deposits (>90 days). The amount of commission payable can be varied in accordance with the Franchise Agreement (which, in some cases, permits commissions to be varied at the discretion of Bendigo and Adelaide Bank Limited). This discretion has been exercised on several occasions previously. For example in February 2011 Bendigo and Adelaide Bank Limited reduced commissions on two core banking products to ensure a more even distribution of income between Bendigo and Adelaide Bank Limited and its **Community Bank**<sup>®</sup> partners. The revenue share model is subject to regular review to ensure that the interests of Bendigo and Adelaide Bank Limited and **Community Bank**<sup>®</sup> companies remain balanced.

The third source of revenue is a proportion of the fees and charges (ie, what are commonly referred to as ‘bank fees and charges’) charged to customers. This proportion, determined by Bendigo and Adelaide Bank Limited, may vary between products and services and may be amended by Bendigo and Adelaide Bank Limited from time to time.

### c) Income Tax

#### Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

#### Deferred tax

Deferred tax is accounted for using the balance sheet liability method on temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities (other than as a result of a business combination) which affects neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### **c) Income Tax (continued)**

#### Deferred tax (continued)

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the consolidated entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the company entity intends to settle its tax assets and liabilities on a net basis.

#### Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the statement of comprehensive income, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or excess.

### **d) Employee Entitlements**

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

### **e) Cash and Cash Equivalents**

For the purposes of the statement of cash flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

### **f) Trade Receivables and Payables**

Receivables are carried at their amounts due. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

### **g) Property, Plant and Equipment**

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### **g) Property, Plant and Equipment (continued)**

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual values and depreciation method is reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calculation of depreciation:

- leasehold improvements	40 years
- plant and equipment	2.5 - 40 years
- furniture and fittings	4 - 40 years

### **h) Intangibles**

The franchise fee paid to Bendigo and Adelaide Bank Limited has been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

The renewal processing fee paid to Bendigo and Adelaide Bank Limited when renewing the franchise agreement has also been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

### **i) Payment Terms**

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days.

### **j) Borrowings**

All loans are initially measured at the principal amount. Interest is recognised as an expense as it accrues.

### **k) Financial Instruments**

#### Recognition and initial measurement

Financial instruments, incorporating financial assets and financial liabilities, are recognised when the entity becomes a party to the contractual provisions of the instrument.

Financial instruments are initially measured at fair value plus transaction costs. Financial instruments are classified and measured as set out below.

#### Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### **k) Financial Instruments (continued)**

#### Classification and subsequent measurement

##### (i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

##### (ii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

##### (iii) Financial liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

##### (iv) Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are either not suitable to be classified into other categories of financial assets due to their nature, or they are designated as such by management. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.

Available-for-sale financial assets are included in non-current assets, except for those which are expected to mature within 12 months after the end of the reporting period, which will be classified as current assets.

#### Impairment

At each reporting date, the entity assesses whether there is objective evidence that a financial instrument has been impaired. Impairment losses are recognised in the statement of comprehensive income.

### **l) Leases**

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership are transferred to the company are classified as finance leases. Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred. Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### **m) Provisions**

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions or other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

### **n) Contributed Equity**

Ordinary shares are recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

### **o) Earnings Per Share**

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

### **p) Goods and Services Tax**

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet. Cash flows are included in the statement of cash flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the taxation authority are classified as operating cash flows.

## Note 2. Financial Risk Management

The company's activities expose it to a limited variety of financial risks: market risk (including currency risk, fair value interest risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the entity. The entity does not use derivative instruments.

Risk management is carried out directly by the board of directors.

### **(i) Market risk**

The company has no exposure to any transactions denominated in a currency other than Australian dollars.



# Notes to the financial statements continued

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## Note 2. Financial Risk Management (continued)

### **(ii) Price risk**

The company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The company is not exposed to commodity price risk.

### **(iii) Credit risk**

The company has no significant concentrations of credit risk. It has policies in place to ensure that customers have an appropriate credit history. The company's franchise agreement limits the company's credit exposure to one financial institution, being Bendigo and Adelaide Bank Limited.

### **(iv) Liquidity risk**

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

### **(v) Cash flow and fair value interest rate risk**

Interest-bearing assets are held with Bendigo and Adelaide Bank Limited and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the company to cash flow interest-rate risk. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

### **(vi) Capital management**

The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the balance sheet.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the distribution limit.

- (i) the distribution limit is the greater of:
  - (a) 20% of the profit or funds of the franchisee otherwise available for distribution to shareholders in that 12 month period; and
  - (b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the franchisee over that 12 month period; and
- (ii) the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2011 can be seen in the statement of comprehensive income.

There were no changes in the company's approach to capital management during the year.

# Notes to the financial statements continued

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## Note 3. Critical Accounting Estimates and Judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Management has identified the following critical accounting policies for which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

### Taxation

Judgement is required in assessing whether deferred tax assets and certain tax liabilities are recognised on the balance sheet. Deferred tax assets, including those arising from un-recouped tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits.

Assumptions about the generation of future taxable profits depend on management's estimates of future cash flows. These depend on estimates of future sales volumes, operating costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation.

These judgements and assumptions are subject to risk and uncertainty, hence there is a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the balance sheet and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amount of recognised deferred tax assets and liabilities may require adjustment, resulting in corresponding credit or charge to the statement of comprehensive income.

### Estimation of useful lives of assets

The estimation of the useful lives of assets has been based on historical experience and the condition of the asset is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

### Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the company's share of the net identifiable assets of the acquired branch/agency at the date of acquisition. Goodwill on acquisition is included in intangible assets. Goodwill is not amortised. Instead, goodwill is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses.

The calculations require the use of assumptions.

## Notes to the financial statements continued

### Note 3. Critical Accounting Estimates and Judgements (continued)

#### Impairment of assets

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the consolidated entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

	2011 \$	2010 \$
Note 4. Revenue from Ordinary Activities		
Operating activities:		
- services commissions	1,220,402	968,205
- other revenue	74	7,216
<b>Total revenue from operating activities</b>	<b>1,220,476</b>	<b>975,421</b>
Non-operating activities:		
- interest received	8,297	13,267
<b>Total revenue from non-operating activities</b>	<b>8,297</b>	<b>13,267</b>
<b>Total revenues from ordinary activities</b>	<b>1,228,773</b>	<b>988,688</b>

## Notes to the financial statements continued

	Note	2011 \$	2010 \$
<b>Note 5. Expenses</b>			
Depreciation of non-current assets:			
- plant and equipment		12,958	1,269
- leasehold improvements		9,349	4,050
- motor vehicle		7,668	7,668
Amortisation of non-current assets:			
- franchise agreement		3,628	2,566
- franchise renewal fee		18,523	10,266
		<b>52,126</b>	<b>25,819</b>
Finance costs:			
- interest paid		<b>17,080</b>	<b>1,687</b>
<b>Bad debts</b>		<b>4,328</b>	<b>5,718</b>

## Note 6. Income Tax Expense

The components of tax expense comprise:

- Current tax		28,227	25,162
- Future income tax benefit attributed to losses		-	-
- Movement in deferred tax		(7,331)	(4,647)
- Recoup of prior year tax loss		-	-
		<b>20,896</b>	<b>20,515</b>

The prima facie tax on profit from ordinary activities before income tax is reconciled to the income tax expense as follows:

Operating profit		47,505	65,679
Prima facie tax on profit from ordinary activities at 30%		14,252	19,703
Add tax effect of:			
- non-deductible expenses		6,644	3,850
- timing difference expenses		7,331	4,647
- other deductible expenses		-	(3,038)
		<b>28,227</b>	<b>25,162</b>
Movement in deferred tax	12	(7,331)	(4,647)
		<b>20,896</b>	<b>20,515</b>

## Notes to the financial statements continued

	2011 \$	2010 \$
<b>Note 7. Cash and Cash Equivalents</b>		
Cash at bank and on hand	265,493	133,543
Term deposits	-	162,922
	<b>265,493</b>	<b>296,465</b>

The above figures are reconciled to cash at the end of the financial year as shown in the statement of cashflows as follows:

### **Note 7.(a) Reconciliation of cash**

Cash at bank and on hand	265,493	133,543
Term deposits	-	162,922
	<b>265,493</b>	<b>296,465</b>

## Note 8. Trade and Other Receivables

Trade receivables	97,621	79,312
Other receivables and accruals	-	4,259
Prepayments	6,375	8,216
	<b>103,996</b>	<b>91,787</b>

## Note 9. Property, Plant and Equipment

### **Plant and equipment**

At cost	112,273	75,512
Less accumulated depreciation	(70,596)	(64,058)
	<b>41,677</b>	<b>11,454</b>

### **Leasehold improvements**

At cost	144,491	144,491
Less accumulated depreciation	(32,102)	(27,236)
	<b>112,389</b>	<b>117,255</b>

### **Motor vehicle**

At cost	38,338	38,338
Less accumulated depreciation	(36,365)	(28,697)
	<b>1,973</b>	<b>9,641</b>

## Notes to the financial statements continued

	2011 \$	2010 \$
Note 9. Property, Plant and Equipment (continued)		
<b>Plant and equipment (Huonville)</b>		
At cost	40,131	-
Less accumulated depreciation	(6,420)	-
	<b>33,711</b>	-
<b>Leasehold improvements (Huonville)</b>		
At cost	154,836	-
Less accumulated depreciation	(4,483)	-
	<b>150,353</b>	-
<b>Total written down amount</b>	<b>340,103</b>	<b>138,350</b>
<b>Movements in carrying amounts:</b>		
<b>Plant and equipment</b>		
Carrying amount at beginning	11,454	1,922
Additions	36,761	10,800
Disposals	-	-
Less: depreciation expense	(6,538)	(1,268)
<b>Carrying amount at end</b>	<b>41,677</b>	<b>11,454</b>
<b>Leasehold improvements</b>		
Carrying amount at beginning	117,255	113,143
Additions	-	8,162
Disposals	-	-
Less: depreciation expense	(4,866)	(4,050)
<b>Carrying amount at end</b>	<b>112,389</b>	<b>117,255</b>
<b>Motor vehicle</b>		
Carrying amount at beginning	9,641	17,309
Less: depreciation expense	(7,668)	(7,668)
<b>Carrying amount at end</b>	<b>1,973</b>	<b>9,641</b>

## Notes to the financial statements continued

	2011 \$	2010 \$
Note 9. Property, Plant and Equipment (continued)		
<b>Plant and equipment (Huonville)</b>		
Carrying amount at beginning	-	-
Additions	40,131	-
Disposals	-	-
Less: depreciation expense	(6,420)	-
<b>Carrying amount at end</b>	<b>33,711</b>	<b>-</b>
<b>Leasehold improvements (Huonville)</b>		
Carrying amount at beginning	-	-
Additions	154,836	-
Disposals	-	-
Less: depreciation expense	(4,483)	-
<b>Carrying amount at end</b>	<b>150,353</b>	<b>-</b>
<b>Total written down amount</b>	<b>340,103</b>	<b>138,350</b>

## Note 10. Financial Assets

### Available-for-sale financial assets

Unlisted investments at cost		
<b>South East District Financial Services Limited</b>	<b>1,000</b>	<b>-</b>

## Note 11. Intangible Assets

### Franchise fee

At cost	61,484	61,484
Less: accumulated amortisation	(57,221)	(54,927)
	<b>4,263</b>	<b>6,557</b>

### Renewal processing fee

At cost	45,940	45,940
Less: accumulated amortisation	(28,898)	(19,710)
	<b>17,042</b>	<b>26,230</b>

## Notes to the financial statements continued

	2011 \$	2010 \$
Note 11. Intangible Assets (continued)		
<b>Franchise fee (Huonville)</b>		
At cost	10,000	-
Less: accumulated amortisation	(1,333)	-
	<b>8,667</b>	-
<b>Establishment processing fee (Huonville)</b>		
At cost	70,000	-
Less: accumulated amortisation	(9,333)	-
	<b>60,667</b>	-
<b>Total written down amount</b>	<b>90,639</b>	<b>32,787</b>

## Note 12. Tax

### Current:

<b>Income tax payable/(refundable)</b>	<b>8,981</b>	<b>(3,679)</b>
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### Non-Current:

#### Deferred tax assets

- accruals	-	-
- employee provisions	24,686	19,395
- tax losses carried forward	-	-
	<b>24,686</b>	<b>19,395</b>

#### Deferred tax liability

- accruals	-	1,278
- deductible prepayments	-	762
	-	<b>2,040</b>

<b>Net deferred tax asset</b>	<b>24,686</b>	<b>17,355</b>
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<b>Movement in deferred tax charged to statement of comprehensive income</b>	<b>(7,331)</b>	<b>(4,647)</b>
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## Notes to the financial statements continued

	Note	2011 \$	2010 \$
<b>Note 13. Trade and Other Payables</b>			
Trade creditors		30,694	10,745
Other creditors and accruals		11,000	6,973
		<b>41,694</b>	<b>17,718</b>

## Note 14. Borrowings

### Current:

Lease liability	19	13,072	7,981
Bank loans		-	-
		<b>13,072</b>	<b>7,981</b>

### Non-Current:

Lease liability	19	-	11,122
<b>Bank loans</b>		<b>205,922</b>	-
		<b>205,922</b>	<b>11,122</b>

Bank loans are repayable monthly with the final instalment due on 14 September 2025. Interest is recognised at an average rate of 10.14%. The loans are secured by a fixed and floating charge over the company's assets.

## Note 15. Provisions

### Current:

Provision for dividend		37,920	31,600
Provision for annual leave		38,357	28,110
		<b>76,277</b>	<b>59,710</b>

### Non-Current:

<b>Provision for long service leave</b>		<b>43,929</b>	<b>36,539</b>
<b>Number of employees at year end</b>		<b>10</b>	<b>6</b>

## Notes to the financial statements continued

	2011 \$	2010 \$
<b>Note 16. Contributed Equity</b>		
632,000 Ordinary shares fully paid (2010: 632,000)	632,000	632,000
Less: equity raising expenses	(44,915)	(44,915)
	<b>587,085</b>	<b>587,085</b>

### Rights attached to shares

#### (a) Voting rights

Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the **Community Bank**<sup>®</sup> have the same ability to influence the operation of the company.

#### (b) Dividends

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo and Adelaide Bank Limited contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

#### (c) Transfer

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the Corporations Act.

### Prohibited shareholding interest

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if they control or own 10% or more of the shares in the company (the "10% limit").

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

## Notes to the financial statements continued

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### Note 16. Contributed Equity (continued)

#### **Prohibited shareholding interest (continued)**

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or beneficial interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prohibited shareholding interest. If the board becomes aware that a member has a prohibited shareholding interest, it must serve a notice requiring the member (or the member's associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

	<b>2011</b>	<b>2010</b>
	<b>\$</b>	<b>\$</b>
<b>Note 17. Accumulated Losses</b>		
Balance at the beginning of the financial year	(139,732)	(121,696)
Net profit from ordinary activities after income tax	26,609	45,164
Dividends paid or provided for	(37,920)	(63,200)
<b>Balance at the end of the financial year</b>	<b>(151,043)</b>	<b>(139,732)</b>

### Note 18. Statement of Cashflows

Reconciliation of profit from ordinary activities after tax to net cash provided by operating activities

Profit from ordinary activities after income tax	26,609	45,164
Non cash items:		
- depreciation	29,975	12,987
- amortisation	22,151	12,832

## Notes to the financial statements continued

	2011 \$	2010 \$
Note 18. Statement of Cashflows (continued)		
Changes in assets and liabilities:		
- increase in receivables	(12,209)	(6,659)
- increase in other assets	(3,652)	(4,647)
- increase/(decrease) in payables	23,976	(8,904)
-increase in provisions	23,957	7,534
-increase/(decrease) in current tax liabilities	8,981	(10,119)
- increase in investments	(1,000)	-
<b>Net cashflows provided by operating activities</b>	<b>118,788</b>	<b>48,188</b>

## Note 19. Leases

### Finance lease commitments

Payable - minimum lease payments		
- not later than 12 months	13,072	7,969
- between 12 months and 5 years	-	14,644
- greater than 5 years	-	-
<b>Minimum lease payments</b>	<b>13,072</b>	<b>22,613</b>
Less future finance charges	-	(3,510)
<b>Present value of minimum lease payments</b>	<b>13,072</b>	<b>19,103</b>

The finance lease is for a motor vehicle, which commenced in October 2006.

It is a 5-year lease, interest is recognised at an average rate of 7.63% (2010: 7.63%).

### Operating lease commitments

Non-cancellable operating leases contracted for but not capitalised  
in the financial statements

Payable - minimum lease payments		
- not later than 12 months	56,491	27,243
- between 12 months and 5 years	137,005	20,163
- greater than 5 years	-	-
	<b>193,496</b>	<b>47,406</b>

## Notes to the financial statements continued

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### Note 19. Leases (continued)

All three branch premises leases are non-cancellable leases with five-year terms. The Dover branch lease is due for renewal in November 2012 with an additional 5 year term available and Geeveston branch lease is due for review in December 2011 with an additional 5 year term available. The Huonville lease is due for renewal in August 2015 with two additional 5 year terms available. Rent is payable monthly in advance.

	<b>2011</b>	<b>2010</b>
	<b>\$</b>	<b>\$</b>

### Note 20. Auditors' Remuneration

Amounts received or due and receivable by the auditor of the company for:

- audit and review services	3,400	5,000
- share registry services	2,996	6,686
- non audit services	3,534	7,445
	<b>9,930</b>	<b>19,131</b>

### Note 21. Director and Related Party Disclosures

The names of directors who have held office during the financial year are:

Simon Peter Burgess  
Anthony John Clark  
Nyal Nizazi Merdivenci  
Janet Ann Storan  
Montague Ernest Roland Goulding  
Jillian Kay Griggs (Appointed 25 August 2010)  
Denise Hilary Bowden (Appointed 30 March 2011)  
Tammy Peta Price (Appointed 22 June 2011)  
Jill Suzanne Reading (Resigned 5 January 2011)  
Phillipa Cora Hankin (Resigned 22 June 2011)

Director, Tammy Price performed the role of Company Secretary and was paid \$3,000.00 for her duties in the 2011 financial year.

No other director or related entity has entered into a material contract with the company. No director's fees other than those reported above have been paid as the positions are held on a voluntary basis.

## Notes to the financial statements continued

### Note 21. Director and Related Party Disclosures (continued)

<b>Directors Shareholdings</b>	<b>2011</b>	<b>2010</b>
Simon Peter Burgess	11,820	11,820
Anthony John Clark	1,000	1,000
Nyal Nizazi Merdivenci	2,700	2,700
Janet Ann Storan	700	700
Montague Ernest Roland Goulding	-	-
Jillian Kay Griggs (Appointed 25 August 2010)	2,000	-
Denise Hilary Bowden (Appointed 30 March 2011)	-	-
Tammy Peta Price (Appointed 22 June 2011)	-	-
Jill Suzanne Reading (Resigned 5 January 2011)	500	500
Phillipa Cora Hankin (Resigned 22 June 2011)	-	-

	<b>2011</b>	<b>2010</b>
	<b>\$</b>	<b>\$</b>

### Note 22. Dividends Paid or Provided

#### a. Dividends paid during the year

Prior year proposed final		
<b>100% (2010: 0%) franked dividend - 6 cents (2010: 5 cents) per share</b>	<b>37,920</b>	<b>31,600</b>

#### b. Dividends proposed and recognised as a liability

Current year final dividend		
<b>100% (2010: 0%) franked dividend - 6 cents (2010: 5 cents) per share</b>	<b>37,920</b>	<b>31,600</b>

The tax rate at which dividends have been franked is 30% (2010: 30%).

## Notes to the financial statements continued

	2011 \$	2010 \$
<b>Note 22. Dividends Paid or Provided</b>		
<b>d. Franking account balance</b>		
Franking credits available for subsequent reporting periods are:		
- franking account balance as at the end of the financial year	50,848	35,281
- franking credits that will arise from payment of income tax payable as at the end of the financial year	8,981	-
- franking debits that will arise from the payment of dividends recognised as a liability at the end of the financial year	16,251	-
<b>Franking credits available for future financial reporting periods:</b>	<b>76,080</b>	<b>35,281</b>
- franking debits that will arise from payment of dividends proposed or declared before the financial report was authorised for use but not recognised as a distribution to equity holders during the period	-	-
<b>Net franking credits available</b>	<b>76,080</b>	<b>35,281</b>

## Note 23. Key Management Personnel Disclosures

No director of the company receives remuneration for services as a company director or committee member.

There are no executives within the company whose remuneration is required to be disclosed.

## Note 24. Earnings Per Share

(a) Profit attributable to the ordinary equity holders of the company used in calculating earnings per share	26,609	45,164
	<b>Number</b>	<b>Number</b>
(b) Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	632,000	632,000

## Note 25. Events Occurring After the Balance Sheet Date

There have been no events after the end of the financial year that would materially affect the financial statements.

## Note 26. Contingent Liabilities

There were no contingent liabilities at the date of this report to affect the financial statements.

# Notes to the financial statements continued

## Note 27. Segment Reporting

The economic entity operates in the service sector where it facilitates **Community Bank**<sup>®</sup> services in Huonville, Geeveston and Dover districts of Tasmania pursuant to a franchise agreement with Bendigo and Adelaide Bank Limited.

## Note 28. Registered Office/Principal Place of Business

The entity is a company limited by shares, incorporated and domiciled in Australia. The registered office and principal place of business is:

Registered Office	Principal Place of Business
19 Church Street	19 Church Street
Geeveston TAS 7116	Geeveston TAS 7116

## Note 29. Financial Instruments

### Net Fair Values

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the balance sheet. The company does not have any unrecognised financial instruments at the year end.

### Credit Risk

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the balance sheet and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

### Interest Rate Risk

Financial instrument	Floating interest rate		Fixed interest rate maturing in						Non interest bearing		Weighted average effective interest rate	
			1 year or less		Over 1 to 5 years		Over 5 years					
	2011 \$	2010 \$	2011 \$	2010 \$	2011 \$	2010 \$	2011 \$	2010 \$	2011 \$	2010 \$	2011 %	2010 %
<b>Financial Assets</b>												
Cash and cash equivalents	265,093	128,342	-	167,922	-	-	-	-	400	200	2.39	3.24
Receivables	-	-	-	-	-	-	-	-	97,621	79,312	N/A	N/A
<b>Financial Liabilities</b>												
Interest bearing liabilities	205,922	-	13,072	7,981	-	11,122	-	-	-	-	9.02	7.63
Payables	-	-	-	-	-	-	-	-	31,515	12,271	N/A	N/A



# Directors' declaration

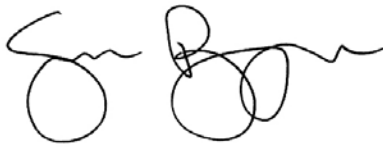
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In accordance with a resolution of the directors of Huon Valley Financial Services Limited, we state that:

In the opinion of the directors:

- (a) the financial statements and notes of the company are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the company's financial position as at 30 June 2011 and of its performance for the financial year ended on that date; and
  - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- (c) the audited remuneration disclosures set out in the remuneration report section of the directors' report comply with Accounting Standard AASB124 Related Party Disclosures and the Corporations Regulations 2001.

This declaration is made in accordance with a resolution of the board of directors.

A handwritten signature in black ink, appearing to read 'Simon Peter Burgess', with a large, stylized initial 'S' and 'P'.

**Simon Peter Burgess, Chairman**

Signed on the 16th of September 2011.

# Independent audit report

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## Independent Auditor's Report To The Members Of Huon Valley Financial Services Limited

### Report on the Financial Report

We have audited the accompanying financial report of Huon Valley Financial Services Limited, which comprises the balance sheet as at 30 June 2011, statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended, a summary of significant accounting policies and other explanatory notes and the Directors' Declaration.

### Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation and presentation of the financial report in accordance with Australian Accounting Standards and the Corporations Act 2001. This responsibility includes establishing and maintaining internal controls relevant to the preparation and presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making fair accounting estimates that are reasonable in the circumstances. In note 1, the directors also state in accordance with the Accounting Standard AASB 101 Presentation of Financial Statements that the financial statements comply with International Financial Reporting Standards.

### Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These auditing standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the entity's preparation and presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

Our audit did not involve an analysis of the prudence of business decisions made by directors or management.

We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the Corporations Act 2001 and Australian Accounting Standards, a true and fair view which is consistent with our understanding of the company's financial position and of its performance.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Liability limited by a scheme approved under Professional Standards Legislation. ABN: 51 061 795 337.

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# Independent audit report continued

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## **Independence**

In conducting our audit we have complied with the independence requirements of the Corporations Act 2001. We have given to the directors of the company a written Auditor's Independence Declaration, a copy of which is included in the Directors' Report. In addition to our audit of the financial report and the remuneration disclosures, we were engaged to undertake the services disclosed in the notes to the financial statements. The provision of these services has not impaired our independence.

## **Auditor's Opinion on the Financial Report**

In our opinion:

- 1) The financial report of Huon Valley Financial Services Limited is in accordance with the Corporations Act 2001 including giving a true and fair view of the company's financial position as at 30 June 2011 and of its financial performance and its cash flows for the year then ended and complying with Australian Accounting Standards and the Corporations Regulations 2001.
- 2) The financial report also complies with International Financial Reporting Standards as issued by the International Accounting Standards Board.

## **Report on the Remuneration Report**

We have audited the Remuneration Report included in the Directors' Report for the year ended 30 June 2011. The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

## **Auditor's Opinion**

In our opinion, the Remuneration Report of Huon Valley Financial Services Limited for the year ended 30 June 2011, complies with section 300A of the Corporations Act 2001.



**DAVID HUTCHINGS**  
**ANDREW FREWIN & STEWART**  
61-65 Bull Street, Bendigo, 3550

16th September 2011







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13 Church Street, Geeveston TAS 7116  
Phone: (03) 6297 0133 Fax: (03) 6297 0155

Dover **Community Bank**® Branch  
Southgate Shopping Centre, Main Road Dover TAS 7117  
Phone: (03) 6298 1959 Fax: (03) 6298 1959

Huonville **Community Bank**® Branch  
11 Main Street, Huonville TAS 7109  
Phone: (03) 6264 2264 Fax: (03) 6264 2882

Franchisee: Huon Valley Financial Services  
13 Church Street, Geeveston TAS 7116  
ABN: 34 101 469 854

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Bendigo and Adelaide Bank Limited,  
The Bendigo Centre, Bendigo VIC 3550  
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(BMPAR11113) (09/11)