annual report 2012

Agecom Enterprises Limited ABN: 68 138 046 303



Aspendale Gardens-Edithvale Community Bank® Branch 📀 Bendigo Bank

AGECOM

Enterprises Limited

Annual Report

as at

30 June 2012

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Chairman's Report

\$80 million returned to communities

Thanks to the support of **Community Bank**[®] customers and shareholders the **Community Bank**[®] network has now returned more than \$80 million to support and strengthen local communities.

Our **Community Bank**[®] has played a part in this milestone, returning more than \$30,000 to our local community.

These community contributions have made a significant difference to a number of local organisations including Aspendale Gardens Community Services, Aspendale & Edithvale Life Saving Club's, Aspendale North Kindergarten, Aspendale Gardens Primary School, Aspendale Gardens Residents Association, Patterson River Golf Club, Aspendale Junior Sporting Club, Bayside District Scout Group, Rotary Club of Aspendale & Chelsea, Chelsea and District Basketball Association, Chelsea Bowls Club, Edithvale Bowling Club, St Louis de Montfort Primary School, Edithvale Aspendale Sporting Club, Kieran Carroll Theatre Production 'Ladders by the Sea'.

We look forward to continuing to support these groups and others as more people bank with us and we become more successful. We also continue to work hard and grow the business so we can reward the support of our local shareholders by paying them a dividend.

Interest rate movements

Our **Community Bank**[®] Company and our partner Bendigo and Adelaide Bank, encourages transparency when setting interest rates and fees.

We believe it is our shared responsibility to ensure customers understand the environment banks operate in, so they can make educated judgement calls on who they choose to do their banking business with.

Our bank is committed to appropriately adjusting its interest rates (be it up or down) to ensure a fair balance is achieved between all of our stakeholders - borrowers, depositors, shareholders, staff and the communities we partner with.

Cost of funding

There is no doubt that all banks face higher funding costs, following changes in the economic environment triggered by the Global Financial Crisis.

We support our partner Bendigo and Adelaide Bank in its decision making and believe it is committed to striking a fair balance between all key stakeholders - borrowers, depositors, shareholders, staff and the wider communities – when it sets interest rates.

Ratings upgrade

In December 2011, Bendigo and Adelaide Bank joined Australia's A-rated banks following an upgrade announced by Standard & Poor's (S&P).

Chairman's Report (continued)

S&P's decision to raise the Bank's long-term rating from BBB+ to A– means the Bank, including its **Community Bank**[®] partners, is now rated 'A' by all three of the world's leading credit rating agencies.

Government Guarantee

In September 2011, the Federal Government announced changes to its Financial Claims Scheme (FCS), also known as the "Government guarantee", lowering it from \$1 million to \$250,000 effective 1 February 2012.

All **Community Bank**[®] branches operate under Bendigo and Adelaide Bank's banking licence, and as such all deposits held with a **Community Bank**[®] branch are guaranteed by the Federal Government and supported by capital supplied by their franchise partner, Bendigo and Adelaide Bank.

Lowering the cap is an indication of the strength of Australian banks, including Bendigo and Adelaide Bank and the combination of healthy, profitable banks and strong prudential regulation is the best guarantee our customers have that their money is safe in our bank.

Your Banking Can Make a Difference

Funding for all banks is expensive and likely to remain so, as a result margins have been eroded across the industry, credit growth is sluggish at best and subsequently, the profitability of banks remains under pressure.

We therefore seek the support of our Shareholders and all members of our communities to choose to bank with your locally-owned **Community Bank**[®] branch.

You are then making a decision that benefits you and your community. The more you bank with us, the more the community benefits and you can make a difference for you and your community and our future generation.

Thanks

My thanks and appreciation to my fellow Board members for their support and for sharing with me the many challenges we have faced during this year.

Following the retirement of two Directors at last year's Annual General Meeting the following Directors have added much value to our Board:

- Dillon Jansz was appointed on 28 November 2011.
- Steven Lamande was appointed on 23 January 2012.

Our special thanks are also extended to our Branch Manager, Russell Mactaggart, and his team for their many efforts during this most challenging year.

John Bainbridge Chairman

Manager's Report

We have now completed our second financial year of trading for Aspendale Gardens– Edithvale **Community Bank**[®] Branch.

Over the year our footings grew to \$37.4 million, which was slightly below expectation set out in our prospectus. The business was split \$18.1 million in deposits, \$17.1 million in lending and \$2.2million in other products which gives us an evenly balanced book of business. Given the economic environment this is considered a reasonable result.

We now hold around 1,885 accounts from our 1,452 customers, an increase of 461 accounts for the year. Support for our unique Bendigo Bank brand has come from all sectors of our community, including both personal and business. Surprisingly our growth in the small business market has had a broader impact than in the personal sector over the past year.

Our branch usage continues to grow as more people become aware of the convenience, by being local, as well as the quality banking products and services we have to offer. Our ATM's, both here in Aspendale Gardens and also at Edithvale continue to offer 24 hour access to meet customer requirements.

Over the next 12 months we are sure to face some challenging times as the economic climate remains uncertain. We will be looking to our local residents, especially our Shareholders, to continue to bring all their banking across to our branch, to enable us to continue to grow our business.

In the past we have heard many comments that "it is difficult to move all my banking across". This has now been made much easier with recent legislation ensuring direct debits and direct credits can be easily migrated from other financial institutions. We also ask our shareholders, as well as new and prospective customers, to talk with our team about other services which we can provide, such as Financial Planning, Insurances (all types) and ways to access equity in the homes of the retirees in our community via our Homesafe offering.

With the support our community I am confident we can continue to grow in line with expectations set out in our prospectus.

During the past year we have seen a couple of staff changes as one of our inaugural staff members, Melanie Jazownik resigned to spend more time with her growing family and then her replacement Tracy Naismith also came and went.

We are currently in the process of replacing Tracy and have had an excellent number of candidates. We expect to have this position filled in the next few weeks and we look forward to informing you with the details of the successful candidate via our regular newsletter.

To both Melanie and Tracy I would like to thank you both for your support and contribution to our branch

I would also like to acknowledge the great support and service qualities of my staff who continually offer an excellent customer experience to all of our customers, both new and existing. We are also well supported by our Business Banking, Financial Planning and State Support Centre teams, who assist us to fulfil our customer's needs.

Manager's Report (continued)

I would also like to acknowledge the Board of Directors of AGECOM Enterprises Limited who have continued to support both the staff and myself in the development of our branch.

In closing I would like to say thank you to our Shareholders, for your continued support. As advocates of our branch I would ask you to continue to encourage family, friends, relatives and colleagues to consider us for their banking requirements

Russell Mactaggart Branch Manager

Bendigo and Adelaide Bank Report

For year ending 30 June 2012

Thanks to your support as shareholders the **Community Bank**® network has achieved a significant milestone this year, contributing more than \$80 million to support the communities these unique companies operate within.

This figure was almost unimaginable when the **Community Bank**® model was first launched in 1998, in partnership with the people from the small Victorian wheat farming towns of Rupanyup and Minyip. For these communities the **Community Bank**® model was seen as a way to restore branch banking services to the towns, after the last of the major banks closed its services. However, in the years since the **Community Bank**® model has become so much more.

In the past financial year a further 20 **Community Bank**® branches have opened, this growth is in-line with our forecast and consistent with what we have seen in recent years. Demand for the model remains strong and there are currently another 32 Community Bank® sites in development, with many more conversations happening with communities Australia wide.

At the end of the financial year 2011/12 the **Community Bank**® network had achieved the following:

- Returns to community \$80 million
- Community Bank® branches 295
- Community Bank® branch staff more than 1,400
- Community Bank® branch Directors 1,905
- Volume footings \$21.75 billion
- Customers 500,000
- Shareholders 71,197
- Dividends paid to shareholders \$28.8 million

Almost 300 communities have now partnered with Bendigo and Adelaide Bank, so they can not only enhance banking services, but more importantly aggregate the profits their banking business generates and reinvest it in local groups and projects that will ultimately strengthen their community.

In the past 14 years we have witnessed the **Community Bank**® network's returns to communities grow exponentially each year, with \$470,000 returned within the first five years, \$8.15 million within the first eight and \$22.58 million by the end of the first decade of operation.

Today that figure is an astonishing \$80 million and with the continued growth and popularity of the **Community Bank**® model, returns should top \$100 million by the end of 2013. These dollars add up to new community facilities, improved services, more opportunities for community engagement activities and generally speaking, a more prosperous society.

The communities we partner with also have access to Bendigo and Adelaide Bank's extensive range of other community building solutions including Community Enterprise Foundation[™] (philanthropic arm), Community Sector Banking (banking service for not-for-profit organisations), Generation Green[™] (environment and sustainability initiative),

Bendigo and Adelaide Bank Report (continued)

Community Telco (telecommunications solution), sponsorships, scholarships and Community Enterprises that provide **Community Bank**® companies with further development options.

In Bendigo and Adelaide Bank, your **Community Bank**® company has a committed and strong partner and over the last financial year our company has also seen much success.

Last December, our Bank joined the ranks of Australia's A-rated banks following an upgrade announced by Standard & Poor's. Its decision to raise our long-term rating from BBB+ to A-means the Bank (and its **Community Bank**® partners) are now rated 'A' by all three of the world's leading credit rating agencies. This is a huge boost to the Bank and will allow us to access new funding opportunities. It will also enable our group to service supporters who were precluded from banking with us because we were not A rated.

The rating upgrade is a welcome boost for the Bank and its partners at a time when funding is expensive and likely to remain so, margins have been eroded across the industry, credit growth is sluggish at best and subsequently, the profitability of banks remains under pressure.

Not surprisingly, these factors continue to place pressure on our Bank's margin and as **Community Bank**® margin share is still in part based on fixed trails, this is continuing to reflect a skew in margin share between the Bank and its **Community Bank**® partners.

We've been working with the **Community Bank**® network to take action to reduce this imbalance (which is in favour of the **Community Bank**® partners) and see the share of revenue on core banking products closely aligned to the key principal of 50/50 revenue share. Recent market developments are challenging this goal, but the Bank and its partners remain committed to addressing this.

It's Bendigo and Adelaide Bank's vision to be Australia's leading customer-connected bank. We believe our strength comes from our focus on the success of our customers, people, partners and communities. We take a 100-year view of our business; we listen and respect every customer's choice, needs and objectives. We partner for sustainable long-term outcomes and aim to be relevant, connected and valued.

This is what drives each and every one of our people and we invite you as **Community Bank**® shareholders to support us as we work with our partners to deliver on our goals and ensure our sustained and shared success.

As **Community Bank**® shareholders you are part of something special, a unique banking movement which has evolved into a whole new way of thinking about banking and the role it plays in modern society.

We thank you all for the part you play in driving this success.

Jugal.

Russell Jenkins Executive Customer and Community

AGECOM Enterprises Limited ABN 68 138 046 303 Directors' Report

Your directors submit the financial statements of the company for the financial year ended 30 June 2012.

Directors

The names and details of the company's directors who held office during or since the end of the financial year:

John Gerhard Bainbridge Chairman Age: 72 Occupation: Retired

Karina Ces Secretary Age: 43 Occupation: Business Administration

Raymond John Smith Director Age: 74 Occupation:Retired

Colin Thomas Oliver Director Age: 47 Occupation: Management Consultant

Steven Francis Lamande Director *(Appointed 23 January 2012)* Age: 56 Occupation: Consultant

John Zeccola Director (*Resigned 14 November 2011*) Age: 47 Occupation: Restaurant Owner

Directors were in office for this entire year unless otherwise stated.

No directors have material interests in contracts or proposed contracts with the company.

Company Secretary

The company secretary is Karina Ces. Karina was appointed to the position of secretary on 28 June 2012 replacing John Bainbridge who had been secretary since incorporation.

Karina has a Bachelor of Business (Human Resources Management major) from Monash University and has extensive experience with local community groups.

Principal Activities

The principal activities of the company during the course of the financial year were in facilitating community banking services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There has been no significant changes in the nature of these activities during the year.

Kevin Peter Griffiths Treasurer Age: 53 Occupation: National Key Accounts Manager

Malcolm Andrew Cameron Director Age: 51 Occupation: Chief Financial Officer

David Rodney Newbond Director Age: 31 Occupation: Small Business owner

Dillon Heston Jansz Director (Appointed 28 November 2011) Age: 41 Occupation: Retail Liscencee/Wine Maker

Kenneth Andrew Carney Director (*Resigned 14 November 2011*) Age: 72 Occupation: Trainer - First Aid & OH&S

AGECOM Enterprises Limited ABN 68 138 046 303 Directors' Report

Operating Results

Operations have continued to perform in line with expectations. The loss of the company for the financial year after provision for income tax was:

Year ended	Year ended
30 June 2012	30 June 2011
<u>\$</u>	<u>\$</u>
(130,434)	(170,801)

Remuneration Report

No Director of the company receives remuneration for services as a company director or Committee member.

There are no Executives within the company whose remuneration is required to be disclosed.

Dividends

No dividends were declared or paid for the previous year and the directors recommend that no dividend be paid for the current year.

Significant Changes in the State of Affairs

In the opinion of the directors there were no significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial statements.

Matters Subsequent to the End of the Financial Year

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company, the results of those operations or the state of affairs of the company, in future years.

Likely Developments

The company will continue its policy of facilitating banking services to the community.

Environmental Regulation

The company is not subject to any significant environmental regulation.

Directors' Benefits

No director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a director, a firm which a director is a member or an entity in which a director has a substantial financial interest except as disclosed in note 19 to the financial statements. This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by directors shown in the company's accounts, or the fixed salary of a full-time employee of the company, controlled entity or related body corporate.

Indemnification and Insurance of Directors and Officers

The company has indemnified all directors and the manager in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as directors or manager of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or a related body corporate.

AGECOM Enterprises Limited ABN 68 138 046 303 Directors' Report

Directors' Meetings

The number of directors' meetings attended by each of the directors of the company during the year were:

	Board Meetings		Committee Meetings Attended					
	Atter			ness opment	Fina	nce		man urces
	<u>Eligible</u>	Attended	<u>Eligible</u>	<u>Attended</u>	Eligible	<u>Attended</u>	Eligible	Attended
John Gerhard Bainbridge	12	11	11	9	10	10	3	3
Kevin Peter Griffiths	11	8	1	-	10	3	-	-
Malcolm Andrew Cameron	12	9	1	1	10	7	-	-
Karina Ces	12	12	11	5	-	-	3	3
Raymond John Smith	11	11	10	8	-	-	-	-
David Rodney Newbond	11	11	11	1	-	-	-	-
Colin Thomas Oliver	12	8	11	9	-	-	3	1
Dillon Heston Jansz (Appointed 28 November 2011)	8	8	11	7	-	-	-	· _
Steven Francis Lemande (Appointed 23 January 2012)	6	6	5	4	-	-	2	1
Kenneth Andrew Carney (Resigned 14 November 2011)	5	1	4	1	-	-	-	-
John Zeccola (Resigned 14 November 2011)	5	4	1	-	-	-		-

Non Audit Services

The company may decide to employ the auditor on assignments additional to their statutory duties where the auditor's expertise and experience with the company are important. Details of the amounts paid or payable to the auditor (Andrew Frewin & Stewart).

The board of directors has considered the position, in accordance with the advice received from the audit committee and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed

The directors are satisfied that the provision of non-audit services by the auditor, as set out in the notes did not compromise the auditor independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed by the audit committee to ensure they do not impact on the impartiality and objectivity of the auditor;
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work, acting in a management or a decisionmaking

Auditors' Independence Declaration

A copy of the auditors' independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 10.

Signed in accordance with a resolution of the board of directors at Aspendale Gardens, Victoria on 24 September 2012.

Gerhard Bainbridge, Chairman



Lead auditor's independence declaration under section 307C of the *Corporations Act 2001* to the directors of Agecom Enterprises Limited

I declare, that to the best of my knowledge and belief, in relation to the audit for the financial year ended 30 June 2012 there have been no contraventions of:

- the auditor independence requirements of the Corporations Act 2001 in relation to the audit
- any applicable code of professional conduct in relation to the audit.

David Hutchings Andrew Frewin Stewart 61 Bull Street, Bendigo Vic 3550

Dated: 24 September 2012

Liability limited by a scheme approved under Professional Standards Legislation. ABN: 51 061 795 337.

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AGECOM Enterprises Limited ABN 68 138 046 303 Statement of Comprehensive Income for the Year Ended 30 June 2012

	<u>Notes</u>	2012 <u>\$</u>	2011 <u>\$</u>
Revenues from ordinary activities	4	310,854	235,805
Employee benefits expense		(275,013)	(249,368)
Charitable donations, sponsorship, advertising and promotion		(26,797)	(18,832)
Occupancy and associated costs		(32,371)	(48,285)
Systems costs		(37,725)	(39,096)
Depreciation and amortisation expense	5	(47,249)	(49,782)
Finance costs	5	(320)	-
General administration expenses		(69,322)	(67,600)
Loss before income tax credit		(177,943)	(237,158)
Income tax credit	6	47,509	66,357
Loss after income tax credit		(130,434)	(170,801)
Total comprehensive income for the year		(130,434)	(170,801)
Earnings per share (cents per share)		<u>C</u>	<u>C</u>
- basic for profit for the year	21	(17.58)	(23.02)

AGECOM Enterprises Limited ABN 68 138 046 303 Balance Sheet as at 30 June 2012

	<u>Notes</u>	2012 <u>\$</u>	2011 <u>\$</u>
ASSETS			
Current Assets			
Cash and cash equivalents Trade and other receivables	7 8	55,332 10,081	203,451 12,109
Total Current Assets		65,413	215,560
Non-Current Assets			
Property, plant and equipment Intangible assets Deferred tax assets	9 10 11	135,664 86,333 138,742	159,459 108,334 91,233
Total Non-Current Assets		360,739	359,026
Total Assets		426,152	574,586
LIABILITIES			
Current Liabilities			
Trade and other payables Provisions	12 13	27,158 5,196	30,550 2,804
Total Current Liabilities		32,354	33,354
Non-Current Liabilities			
Trade and other payables	12	31,167	48,167
Total Non-Current Liabilities		31,167	48,167
Total Liabilities		63,521	81,521
Net Assets		362,631	493,065
Equity			
Issued capital Accumulated losses	14 15	712,707 (350,076)	712,707 (219,642)
Total Equity		362,631	493,065

The accompanying notes form part of these financial statements

AGECOM Enterprises Limited ABN 68 138 046 303 Statement of Changes in Equity for the Year Ended 30 June 2012

	lssued Capital <u>\$</u>	Accumulated Losses <u>\$</u>	Total Equity <u>\$</u>
Balance at 1 July 2010	716,529	(48,841)	667,688
Total comprehensive income for the year		(170,801)	(170,801)
Transactions with owners in their capacity as ow	ners:		
Shares issued during period	-	-	-
Costs of issuing shares	(3,822)	-	(3,822)
Dividends provided for or paid	-	-	-
Balance at 30 June 2011	712,707	(219,642)	493,065
Balance at 1 July 2011	712,707	(219,642)	493,065
Total comprehensive income for the year		(130,434)	(130,434)
Transactions with owners in their capacity as ow	ners:		
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	-	-
Balance at 30 June 2012	712,707	(350,076)	362,631

AGECOM Enterprises Limited ABN 68 138 046 303 Statement of Cashflows for the Year Ended 30 June 2012

	<u>Notes</u>	2012 <u>\$</u>	2011 <u>\$</u>
Cash Flows From Operating Activities			
Receipts from customers Payments to suppliers and employees Interest received Interest paid Income taxes paid		329,035 (485,440) 10,060 (320) -	229,654 (427,591) 11,656 - (3,340)
Net cash used in operating activities	16	(146,665)	(189,621)
Cash Flows From Investing Activities			
Payments for property, plant and equipment Payments for intangible assets		(1,454) -	8,001 (20,000)
Net cash used in investing activities		(1,454)	(11,999)
Cash Flows From Financing Activities			
Payment for share issue costs		-	(3,822)
Net cash used in financing activities		-	(3,822)
Net decrease in cash held		(148,119)	(205,442)
Cash and cash equivalents at the beginning of the financial year		203,451	408,893
Cash and cash equivalents at the end of the financial year	7(a)	55,332	203,451

Note 1. Summary of Significant Accounting Policies

a) Basis of Preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standard Boards and the Corporations Act 2001. The company is a forprofit entity for the purpose of preparing the financial statements.

Compliance with IFRS

These financial statements and notes comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. These areas involving a higher degree of judgement or complexities, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

Historical cost convention

The financial statements have been prepared under the historical cost convention on an accruals basis as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and where stated, current valuations of noncurrent assets. Cost is based on the fair values of the consideration given in exchange for assets.

Comparative figures

Where required by Australian Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

Adoption of new and revised Accounting Standards

None of the new standards and amendments to standards that are mandatory for the first time for the financial year beginning 1 July 2011 affected any of the amounts recognised in the current period or any prior period and are not likely to affect future periods. The adoption of the revised AASB 124 Related Party Disclosures has not resulted in the disclosure of any additional related party transactions in the current period or any prior period and is not likely to affect future periods. The adoption of AASB 1054 Australian Additional Disclosures and AASB 2011-1 Amendments to Australian Accounting Standards arising from the Trans-Tasman Convergence Project have not affected the disclosure of any items in the financial statements.

The company has not elected to apply any pronouncements before their mandatory operative date in the annual reporting period beginning 1 July 2011.

Economic dependency - Bendigo and Adelaide Bank Limited

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank®** branch at Aspendale Gardens.

The branch operates as a franchise of Bendigo and Adelaide Bank Limited, using the name "Bendigo Bank" and the logo and system of operations of Bendigo and Adelaide Bank Limited. The company manages the **Community Bank**® branch on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank**® branches are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank Limited.

Note 1. Summary of Significant Accounting Policies (continued)

a) Basis of Preparation (continues)

Economic dependency - Bendigo and Adelaide Bank Limited (continued)

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank**® branch franchise operations. It also continues to provide ongoing management and operational support, and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

- advice and assistance in relation to the design, layout and fit out of the Community Bank® branch;
- training for the branch manager and other employees in banking, management systems and interface protocol;
- methods and procedures for the sale of products and provision of services;
- · security and cash logistic controls;
- calculation of company revenue and payment of many operating and administrative expenses
- the formulation and implementation of advertising and promotional programs; and
- sales techniques and proper customer relations.

Going concern

The net assets of the company as at 30 June 2012 were \$362,631 and the loss made for the year was \$130,434, bringing accumulated losses to \$350,076.

In addition:	<u>\$</u>
Total assets	426,152
Total liabilities	63,521
Operating cash flows	(146,665)

There was a 24% decrease in the loss recorded for the financial year ended 30 June 2012 when compared to the prior year.

The company has an overdraft facility with an approved limit of \$200,000 which was not needed during the 2012 financial year.

The company's business activities, together with the factors likely to affect its future development, performance and position are set out in the Directors' Report on pages 1 to 4. The financial position of the company, its cash flows, liquidity position and borrowing facilities are described in the financial statements.

The current economic environment is difficult and while revenue continues to increase the company has again reported an operating loss for the year. The directors' consider that the outlook presents significant challenges in terms of banking business volume and pricing as well as for operating costs. Whilst the directors have instituted measures to preserve cash and secure additional finance, these circumstances create material uncertainties over future trading results and cash flows.

The company's forecasts and projections, taking account of reasonably possible changes in trading performance, show that the company should be able to operate within the level of its current overdraft facility.

The company has held discussions with Bendigo and Adelaide Bank Limited about its future borrowing needs. It is likely that these discussions will not be completed for some time but no matters have been drawn to its attention to suggest that renewal may not be forthcoming on acceptable terms. The company has also obtained an undertaking of support from Bendigo and Adelaide Bank Limited that it will continue to support the company and its operations for the 2012/13 financial year. This support is provided on the basis that the company continues to fulfill its obligations under the franchise agreement and continues to work closely with Bendigo and Adelaide Bank Limited to further develop its business.

Note 1. Summary of Significant Accounting Policies (continued)

a) Basis of Preparation (continued)

Going concern (continued)

The directors have concluded that the combination of the circumstances above represents a material uncertainty that casts doubt upon the company's ability to continue as a going concern and that, therefore, the company may be unable to realise its assets and discharge its liabilities in the normal course of business.

Nevertheless, after making enquiries and considering the uncertainties described above, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. For these reasons, they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

b) Revenue

Revenue is recognised when the amount of revenue can be reliably measured, it is probable that future economic benefit will flow to the company and any specific criteria have been met. Interest and fee revenue is recognised when earned. The gain or loss on disposal of property, plant and equipment is recognised on a net basis and is classified as income rather than revenue. All revenue is stated net of the amount of Goods and Services Tax (GST).

Revenue calculation

The franchise agreement with Bendigo and Adelaide Bank Limited provides for three types of revenue earned by the company. First, the company is entitled to 50% of the monthly gross margin earned by Bendigo and Adelaide Bank Limited on products and services provided through the company that are regarded as "day to day" banking business (ie 'margin business'). This arrangement also means that if the gross margin reflects a loss (that is, the gross margin is a negative amount), the company effectively incurs, and must bear, 50% of that loss.

The second source of revenue is commission paid by Bendigo and Adelaide Bank Limited on the other products and services provided through the company (i.e. 'commission business'). The commission is currently payable on various specified products and services, including insurance, financial planning, common fund, Sandhurst Select, superannuation, commercial loan referrals, products referred by Rural Bank, leasing referrals, fixed loans and certain term deposits (>90 days). The amount of commission payable can be varied in accordance with the Franchise Agreement (which, in some cases, permits commissions to be varied at the discretion of Bendigo and Adelaide Bank Limited).

This discretion has been exercised on several occasions previously. For example in February 2011 Bendigo and Adelaide Bank Limited reduced commissions on two core banking products to ensure a more even distribution of income between Bendigo and Adelaide Bank Limited and its **Community Bank**® partners. The revenue share model is subject to regular review to ensure that the interests of Bendigo and Adelaide Bank Limited and **Community Bank**® companies remain balanced. The effect of this reduction on commissions by Bendigo and Adelaide Bank Limited meant that previously budgeted predicted commission income was less than expected.

The third source of revenue is a proportion of the fees and charges (ie, what are commonly referred to as 'bank fees and charges') charged to customers. This proportion, determined by Bendigo and Adelaide Bank Limited, may vary between products and services and may be amended by Bendigo and Adelaide Bank Limited from time to time.

c) Income Tax

Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

Note 1. Summary of Significant Accounting Policies (continued)

c) Income Tax (continued)

Deferred tax

Deferred tax is accounted for using the balance sheet liability method on temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities (other than as a result of a business combination) which affects neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the consolidated entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the company entity intends to settle its tax assets and liabilities on a net basis.

Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the statement of comprehensive income, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or excess.

d) Employee Entitlements

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

e) Cash and Cash Equivalents

For the purposes of the statement of cash flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

f) Trade Receivables and Payables

Receivables are carried at their amounts due. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

Note 1. Summary of Significant Accounting Policies (continued)

g) Property, Plant and Equipment

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a diminishing value basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual values and depreciation method is reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calculation of depreciation:

 leasehold improvements 	40	years
 plant and equipment 	2.5 - 40	years
 furniture and fittings 	4 - 40	years

h) Intangibles

The franchise fee paid to Bendigo and Adelaide Bank Limited has been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

The establishment fee paid to Bendigo and Adelaide Bank Limited when renewing the franchise agreement has been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

The redomicile fee paid to Bendigo and Adelaide Bank Limited for the value of redomiciled business is also recorded at cost and is tested for impairment annually.

i) Payment Terms

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days.

j) Borrowings

All loans are initially measured at the principal amount. Interest is recognised as an expense as it accrues.

k) Financial Instruments

Recognition and initial measurement

Financial instruments, incorporating financial assets and financial liabilities, are recognised when the entity becomes a party to the contractual provisions of the instrument.

Financial instruments are initially measured at fair value plus transaction costs. Financial instruments are classified and measured as set out below.

Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset.

Note 1. Summary of Significant Accounting Policies (continued)

k) Financial Instruments (continued)

Classification and subsequent measurement

(i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

(ii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

 (iii) Financial liabilities
 Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

Impairment

At each reporting date, the entity assesses whether there is objective evidence that a financial instrument has been impaired. Impairment losses are recognised in the statement of comprehensive income.

I) Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership are transferred to the company are classified as finance leases. Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred. Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

m) Provisions

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions of other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

n) Contributed Equity

Ordinary shares are recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

o) Earnings Per Share

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

Note 1. Summary of Significant Accounting Policies (continued)

p) Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet. Cash flows are included in the statement of cash flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the taxation authority are classified as operating cash flows.

Note 2. Financial Risk Management

The company's activities expose it to a limited variety of financial risks: market risk (including currency risk, fair value interest risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the entity. The entity does not use derivative instruments.

Risk management is carried out directly by the board of directors.

(i) Market risk

The company has no exposure to any transactions denominated in a currency other than Australian dollars.

(ii) Price risk

The company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The company is not exposed to commodity price risk.

(iii) Credit risk

The company has no significant concentrations of credit risk. It has policies in place to ensure that customers have an appropriate credit history. The company's franchise agreement limits the company's credit exposure to one financial institution, being Bendigo and Adelaide Bank Limited.

(iv) Liquidity risk

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

(v) Cash flow and fair value interest rate risk

Interest-bearing assets are held with Bendigo and Adelaide Bank Limited and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the company to cash flow interest-rate risk. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

Note 2. Financial Risk Management (continued)

(vi) Capital management

The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the balance sheet.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the distribution limit.

- (i) the distribution limit is the greater of:
- (a) 20% of the profit or funds of the franchisee otherwise available for distribution to shareholders in that 12 month period; and
- (b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the franchisee over that 12 month period; and
- (ii) the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2012 can be seen in the statement of comprehensive income.

There were no changes in the company's approach to capital management during the year.

Note 3. Critical Accounting Estimates and Judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Management has identified the following critical accounting policies for which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

Taxation

Judgement is required in assessing whether deferred tax assets and certain tax liabilities are recognised on the balance sheet. Deferred tax assets, including those arising from un-recouped tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits.

Assumptions about the generation of future taxable profits depend on management's estimates of future cash flows. These depend on estimates of future sales volumes, operating costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation.

These judgements and assumptions are subject to risk and uncertainty, hence there is a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the balance sheet and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amount of recognised deferred tax assets and liabilities may require adjustment, resulting in corresponding credit or charge to the statement of comprehensive income.

Note 3. Critical Accounting Estimates and Judgements (continued)

Estimation of useful lives of assets

The estimation of the useful lives of assets has been based on historical experience and the condition of the asset is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

Impairment of assets

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the consolidated entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

Note 4. Revenue from Ordinary Activities	2012 <u>\$</u>	2011 <u>\$</u>
Operating activities: - services commissions	105,107	63,245
- other revenue	201,812	156,209
Total revenue from operating activities	306,919	219,454
Non-operating activities: - interest received	3,935	16,351
Total revenue from non-operating activities	3,935	16,351
Total revenues from ordinary activities	310,854	235,805

Note 5. Expenses	2012 <u>\$</u>	2011 <u>\$</u>
Depreciation of non-current assets: - plant and equipment - leasehold improvements	11,164 14,085	13,721 14,061
Amortisation of non-current assets: - franchise agreement - franchise renewal fee	2,000 20,000	2,000 20,000
	47,249	49,782
Finance costs: - interest paid	320	
Bad debts	811	233
Note 6. Income Tax Credit		
The components of tax expense comprise:		
 Current tax Future income tax benefit attributed to losses Movement in deferred tax 	- (50,054) 2,545	- (72,679) 6,322
	(47,509)	(66,357)
The prima facie tax on loss from ordinary activities before income tax is reconciled to the income tax expense as follows:		
Operating loss	(177,943)	(237,158)
Prima facie tax on profit from ordinary activities at 30%	(53,383)	(71,147)
Add tax effect of: - non-deductible expenses - timing difference expenses - other deductible expenses	6,683 (1,544) (1,810)	6,600 (6,322) (1,810)
	(50,054)	(72,679)
Movement in deferred tax 1	1 2,545	6,322
	(47,509)	(66,357)
Note 7. Cash and Cash Equivalents		
Cash at bank and on hand Term deposits	32,481 22,851	11,177 192,274
	55,332	203,451
The above figures are reconciled to cash at the end of the financial year as shown in the statement of cashflows as follows:		
Note 7.(a) Reconciliation of cash		
Cash at bank and on hand Term deposits	32,481 22,851	11,177 192,274
	55,332	203,451

Note 8. Trade and Other Receivables	2012 <u>\$</u>	2011 <u>\$</u>
Trade receivables Prepayments	10,081 -	8,777 3,332
	10,081	12,109
Note 9. Property, Plant and Equipment		
Plant and equipment		
At cost Less accumulated depreciation	64,906 (20,335)	63,452 (11,123)
		· · ·
	44,571	52,329
Leasehold improvements		
At cost Less accumulated depreciation	115,853 (30,615)	115,853 (16,530)
	(30,013)	(10,330)
	85,238	99,323
Software		
At cost	10,409	10,409
Less accumulated depreciation	(4,554)	(2,602)
	5,855	7,807
Total written down amount	135,664	159,459
Movements in carrying amounts:		
Plant and equipment		
Carrying amount at beginning Additions	52,329 1,454	194,719
Transfer to leasehold improvements	-	(115,326)
Transfers to software	-	(10,409)
Transfers to equity raising costs Less: amounts expensed	-	(3,821) (5,270)
Less: depreciation expense	(9,212)	(7,564)
Carrying amount at end	44,571	52,329
Leasehold improvements Carrying amount at beginning	99,323	523
Transfers from plant and equipment	-	115,326
Additions Less: depreciation expense	- (14,085)	- (16,526)
Carrying amount at end	85,238	99,323
Software		
Carrying amount at beginning Transfers from leasehold improvements	7,807	- 10,409
Less: depreciation expense	- (1,952)	(2,602)
Carrying amount at end	5,855	7,807
Total written down amount	135,664	159,459
		,

Note 10. Intangible Assets	2012 <u>\$</u>	2011 <u>\$</u>
Franchise fee		
At cost Less: accumulated amortisation	10,000 (4,333)	10,000 (2,333)
	5,667	7,667
	5,007	7,007
Establishment fee At cost	100,000	100,000
Less: accumulated amortisation	(43,334)	(23,333)
	56,666	76,667
Redomicile fee		
At cost	24,000	24,000
	24,000	24,000
Total written down amount	86,333	108,334
Note 11. Tax		
Deferred tax assets		
- accruals - employee provisions	- 16,009	- 20,392
- carried forward tax losses	122,733	72,679
	138,742	93,071
Deferred tax liability - accruals		1,838
		1,838
Net deferred tax asset	138,742	91,233
Movement in deferred tax charged to statement of comprehensive income	(47,509)	(66,357)
Movement in deletted tax charged to statement of comprehensive income	(47,509)	(00,357)
Note 12. Trade and Other Payables		
Current:		
Trade creditors	-	3,943
Redomicile fee Lease incentive	- 17,000	4,000 17,000
Other creditors and accruals	10,158	5,607
	27,158	30,550
Non- Current:		
Lease incentive	31,167	48,167
	31,167	48,167
Note 13. Provisions		
Current:		

Provision f	or a	nnual	leave
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5,196

2,804

Note 14. Contributed Equity	2012 <u>\$</u>	2011 <u>\$</u>
741,909 Ordinary shares fully paid (2011: 741,909) Less: equity raising expenses	741,909 (29,202)	741,909 (29,202)
	712,707	712,707

Rights attached to shares

(a) Voting rights

Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the **Community Bank**® have the same ability to influence the operation of the company.

(b) Dividends

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo and Adelaide Bank Limited contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

(c) Transfer

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the Corporations Act.

Prohibited shareholding interest

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if any of the following applies:

- They control or own 10% or more of the shares in the company (the "10% limit").
- In the opinion of the board they do not have a close connection to the community or communities in which the company predominantly carries on business (the "close connection test").
- Where the person is a shareholder, after the transfer of shares in the company to that person the number of shareholders in the company is (or would be) lower than the base number (the "base number test"). The base number is 188. As at the date of this report, the company had 207 shareholders.

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

Note 14. Contributed Equity (continued)

Prohibited shareholding interest (continued)

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or beneficial interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prohibited shareholding interest. If the board becomes aware that a member has a prohibited shareholding interest, it must serve a notice requiring the member (or the member's associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

Note 15. Accumulated Losses	2012 <u>\$</u>	2011 <u>\$</u>
Balance at the beginning of the financial year Net loss from ordinary activities after income tax	(219,642) (130,434)	(48,841) (170,801)
Balance at the end of the financial year	(350,076)	(219,642)
Note 16. Statement of Cashflows		
Reconciliation of loss from ordinary activities after tax to net cash used in operating activities		
Loss from ordinary activities after income tax	(130,434)	(170,801)
Non cash items:		
- depreciation	25,249	27,782
- amortisation	22,000	22,000
Changes in assets and liabilities:		
- decrease in receivables	2,028	27,544
- increase in other assets	(47,509)	(66,357)
- decrease in payables	(20,391)	(27,071)
-increase in provisions -decrease in current tax liabilities	2,392	622 (3,340)
		(0,010)
Net cashflows used in operating activities	(146,665)	(189,621)

Note 17. Leases

Operating lease commitments

Non-cancellable operating leases contracted for but not capitalised in the financial statements Pavable - minimum lease payments

rayable - minimum lease payments		
- not later than 12 months	38,463	28,000
- between 12 months and 5 years	153,851	112,000
- greater than 5 years	108,978	105,000
	301,292	245,000

The property lease is a non-cancellable lease with a ten-year term, with rent payable monthly in advance and increases with CPI each year. The company has one five-year extension option.

Note 18. Auditor's Remuneration	2012 <u>\$</u>	2011 <u>\$</u>
Amounts received or due and receivable by the auditor of the company for:		
- audit and review services	3,400	3,400
- non audit services	1,684	1,760
	5,084	5,160

Note 19. Director and Related Party Disclosures

The names of directors who have held office during the financial year are:

John Gerhard Bainbridge Kevin Peter Griffiths Malcolm Andrew Cameron Karina Ces Raymond John Smith David Rodney Newbond Colin Thomas Oliver Dillon Heston Jansz *(Appointed 28 November 2011)* Steven Francis Lemande *(Appointed 23 January 2012)* Kenneth Andrew Carney *(Resigned 14 November 2011)* John Zeccola *(Resigned 14 November 2011)*

David Rodney Newbond supplied stationary to the board. The amount paid for 2012 was \$84 (2011: \$486).

No other director or related entity has entered into a material contract with the company. No director's fees have been paid as the positions are held on a voluntary basis.

Directors' Shareholdings	<u>2012</u>	<u>2011</u>
John Gerhard Bainbridge	2,001	2,001
Kevin Peter Griffiths	1	1
Malcolm Andrew Cameron	45,001	45,001
Karina Ces	2,001	2,001
Raymond John Smith	5,001	5,001
David Rodney Newbond	2,001	2,001
Colin Thomas Oliver	23,001	23,001
Dillon Heston Jansz (Appointed 28 November 2011)	2,501	-
Steven Francis Lemande (Appointed 23 January 2012)	1	-
Kenneth Andrew Carney (Resigned 14 November 2011)	500	501
John Zeccola (Resigned 14 November 2011)	3,000	3,001

There was no movement in directors shareholdings during the year.

Note 20. Key Management Personnel Disclosures

No director of the company receives remuneration for services as a company director or committee member.

There are no executives within the company whose remuneration is required to be disclosed.

Note 21. Earnings Per Share	2012 <u>\$</u>	2011 <u>\$</u>
(a) Loss attributable to the ordinary equity holders of the company used in calculating earnings per share	(130,434)	(170,801)
(b) Weighted average number of ordinary charge used as the	<u>Number</u>	<u>Number</u>
(b) Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	741,909	741,909

Note 22. Events Occurring After the Balance Sheet Date

There have been no events after the end of the financial year that would materially affect the financial statements.

Note 23. Contingent Liabilities

There were no contingent liabilities at the date of this report to affect the financial statements.

Note 24. Segment Reporting

The economic entity operates in the service sector where it facilitates community banking services in Aspendale Gardens, Victoria pursuant to a franchise agreement with Bendigo and Adelaide Bank Limited.

Note 25. Registered Office/Principal Place of Business

The entity is a company limited by shares, incorporated and domiciled in Australia. The registered office and principal place of business is:

Registered Office 95 Thames Promenade Chelsea VIC 3196 Principal Place of Business Shop 12 Aspendale Gardens Shopping Centre 11 Narelle Drive Aspendale Gardens VIC 3195

Note 26. Financial Instruments

Net Fair Values

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the balance sheet. The company does not have any unrecognised financial instruments at the year end.

Credit Risk

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the balance sheet and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

Interest Rate Risk

				Fixe	ed interest	rate maturin	ng in					
Financial	-	interest	1 year	or less	Over 1 t	o 5 years	Over :	5 years	Non intere	est bearing		d average
instrument	2012 ¢	2011 ¢	2012 ¢	2011 ¢	2012 ¢	2011 ¢	2012 ¢	2011 ¢	2012 ¢	2011 ¢	2012 %	nterest rate 2011 %
Financial Assets		+	00.054	474.074	*		•	Ť		*		
Cash and cash equivalents Receivables	32,481 -	11,177 -	22,851 -	171,671 -	-	20,603	-	-	- 10,081	- 2,652	3.15 N/A	4.97 N/A
Financial Liabilities	-	-	-									
Payables	-	-	-	-	-	-	-	-	4,339	11,550	N/A	N/A

AGECOM Enterprises Limited ABN 68 138 046 303 Directors' Declaration

In accordance with a resolution of the directors of AGECOM Enterprises Limited, we state that:

In the opinion of the directors:

- (a) the financial statements and notes of the company are in accordance with the Corporations Act 2001, including:
 - (i) giving a true and fair view of the company's financial position as at 30 June 2012 and of its performance for the financial year ended on that date; and
 - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- (c) the audited remuneration disclosures set out in the remuneration report section of the directors' report comply with Accounting Standard AASB124 Related Party Disclosures and the Corporations Regulations 2001.

This declaration is made in accordance with a resolution of the board of directors.

John Gerhard Bainbridge, Chairman Signed on the 24th of September 2012.



Independent auditor's report to the members of Agecom Enterprises Limited

Report on the financial report

We have audited the accompanying financial report of Agecom Enterprises Limited, which comprises the balance sheet as at 30 June 2012, statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended, a summary of significant accounting policies and other explanatory notes and the directors' declaration.

Directors' responsibility for the financial report

The directors of the company are responsible for the preparation and presentation of the financial report in accordance with Australian Accounting Standards and the *Corporations Act 2001*. This responsibility includes establishing and maintaining internal controls relevant to the preparation and presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making fair accounting estimates that are reasonable in the circumstances. In note 1, the directors also state in accordance with the Accounting Standard AASB 101 Presentation of Financial Statements that the financial statements comply with International Financial Reporting Standards.

Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These auditing standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the entity's preparation and presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

Our audit did not involve an analysis of the prudence of business decisions made by directors or management.

We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the *Corporations Act 2001* and Australian Accounting Standards, a true and fair view which is consistent with our understanding of the company's financial position and of its performance.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Independence

In conducting our audit we have complied with the independence requirements of the *Corporations Act* 2001. We have given to the directors of the company a written auditor's independence declaration, a copy of which is included in the directors' report. In addition to our audit of the financial report and the remuneration disclosures, we were engaged to undertake the services disclosed in the notes to the financial statements. The provision of these services has not impaired our independence.

Auditor's opinion on the financial report

In our opinion:

- 1) The financial report of Agecom Enterprises Limited is in accordance with the *Corporations Act 2001* including giving a true and fair view of the company's financial position as at 30 June 2012 and of its financial performance and its cash flows for the year then ended and complying with Australian Accounting Standards and the Corporations Regulations 2001.
- 2) The financial report also complies with International Financial Reporting Standards as issued by the International Accounting Standards Board.

Emphasis of matter

Without modifying our opinion, we draw attention to Note 1 in the financial report, which indicates that the company incurred a net loss of \$130,434 during the year ended 30 June 2012, further reducing the company's net assets to \$362,631. These conditions, along with other matters as set forth in Note 1, indicate the existence of a material uncertainty that may cast doubt over the company's ability to continue as a going concern and therefore, the company may be unable to realise its assets and discharge its liabilities in the normal course of business.

Report on the remuneration report

We have audited the remuneration report included in the directors' report for the year ended 30 June 2012. The directors of the company are responsible for the preparation and presentation of the remuneration report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the remuneration report, based on our audit conducted in accordance with Australian Auditing Standards.

Auditor's opinion

In our opinion, the remuneration report of Agecom Enterprises Limited for the year ended 30 June 2012, complies with section 300A of the *Corporations Act 2001*.

David Hutchings Andrew Frewin Stewart 61 Bull Street Bendigo Vic 3550

Dated: 24 September 2012

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