

# Annual Report 2021

Balmain Rozelle Financial Services Limited

ABN 95 112 711 654

Community Bank Balmain Rozelle

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## CHAIRMAN'S REPORT 2021

I am sure no-one needs to be reminded the 2021 Financial Year was extremely difficult for the economy generally and our community. As an essential service, banking was and is partially protected from the impacts of lockdowns and management actions by governments, but it is not immune from the consequences which flow from the severe disruption of the pandemic.

Over the last few years, the Board has been focused on growing the business. The strategy has two separate but related legs. Effective and efficient branch operations combined with a mobile lending capability to provide most of the impetus for the growth of lending. Retail banking is a volume business. In general terms the bigger the banking book, the better the returns. Last year saw a 64% growth in the deposit book and a 29% increase in lending balances. The team is to be congratulated for these significant achievements. The business now has the largest banking book than at any time in its history, these are exceptional results and in normal circumstances would be cause for celebration. However, in the current low interest rate environment, organic growth, even when it is exceptional, has little or no impact on revenues. Last year I said the business was having to run faster just to stay in the same spot, the 2020/21 results bring that observation into sharp focus. Despite the spectacular growth in the book, revenue remained flat.

There was an increase in expenses mainly due to employment costs rising because the branch had a full staffing complement, unlike in the prior year when there was protracted absence of the then Branch Operations Manager due to illness in addition to other vacancies in the branch. Depreciation charges also increased due to changes in the accounting treatments for the recognition of leases in accounts. Other expenses have remained stable.

It's clear from media reports that despite some small upward pressure on interest rates in fixed term lending products reflecting increases in longer term costs of funding, the outlook for improved margins for Balmain/Rozelle Financial Services Limited is not encouraging. There does not appear to be any reason to expect anything other than small upwards movements in interest rates over the coming period for the foreseeable future. So, the outlook is for flat revenues which will make it difficult to accommodate even modest increases in expenses.

It will not be unsurprising that the Board has therefore formed the view that a dividend should not be paid.

Operationally there can be no doubt COVID and the lock-down have accelerated the move of customers to on-line banking. At the branch there has been a continuing decline in the number of over-the-counter transactions. That decline does pose the risk to the development of personal relationships with customers. To combat this loss of face-to-face contact, branch staff are maintaining customer relationships through a structured customer contact programme. Customer numbers have remained constant, so retention activities are having the desired effect. The significant growth in deposits is a reflection of the work done by the team at the branch.

In recent times our community support has been focused on local community sporting bodies. They were also significantly impacted by COVID and that's reflected in the level of community support provided for the year.

It would be hard to find a better example of the fact our staff are the key to success than the growth achieved in 2020/21. The branch team, led by Branch Operations Manager Cindy Choo with Mobile Relationship Manager Steven Yang in the field have delivered growth that has never been seen before in this business. On behalf of the Board, I congratulate and thank them for what they have achieved.

Our new Regional Manager Kerryn Millar has moved seamlessly into the role and has continued to deliver the support, counsel and advice we have come to expect from Bendigo.

I also want to acknowledge the efforts of my fellow directors, Seam McCawley, Anna Brooks and Cliff Phillipiah. Times are tough and its not easy going, but Board members continue to give of their expertise, time and energy on a voluntary basis.

As always, I would like to thank you our shareholders and our customers for your continuing support of Community Bank Balmain-Rozelle particularly in this very challenging time.

The Board is very aware shareholders are disappointed by the absence of any financial returns on their investment, and it continues to actively look for ways to improve outcomes for the business, our community and our shareholders.

A handwritten signature in black ink, appearing to read 'Greg Pattison', with a stylized flourish at the end.

Greg Pattison

Chairman

**26 August 2021**

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On behalf of Bendigo and Adelaide Bank, thank you! As a shareholder of your local Community Bank company, you are playing an important role in supporting your community.

It has been a tumultuous year for every community across Australia, and across the world. For our business, recognition that banking is an essential service has meant that we've kept the doors open, albeit with conditions that none of us could ever imagine having to work with.

Face masks, perspex screens, signed documents to cross state borders, checking in customers with QR codes and ensuring hand sanitiser stations are filled aren't what you would expect as a bank employee.

Then there's the fact that while communities have been, and continue to go in and out of lockdown, digital and online banking has become the norm.

So, what does that mean for Bendigo Bank and the Community Bank that you are invested in both as a shareholder, and a customer?

What we're seeing is that your Community Bank is still as important, if not more so, than when you first invested as a shareholder. If the pandemic has taught us anything, it has taught us the importance of place, of our local community, our local economy, our community-based organisations, the importance of social connection and the importance of your local Community Enterprise – your Community Bank in providing leadership, support, and assistance in these difficult times.

As we continue to adapt to this rapidly changing world one thing that continues to be important to us all is supporting each other and our strong sense of community.

Your continued support as a shareholder is essential to the success of your local community. Thank you for continuing to back your Community Bank company and your community.



**Collin Brady**

**Head of Community Development**



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Balmain/Rozelle

Financial Services Ltd

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ABN: 95 112 711 654

Financial Report

For the year ended

30 June 2021

# Balmain/Rozelle Financial Services Ltd

## Directors' Report

The directors present their report together with the financial statements of the company for the financial year ended 30 June 2021.

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### Directors

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The directors of the company who held office during the financial year and to the date of this report are:

Gregory Baliol Pattison

Non-executive director

Occupation: Retired

Qualifications, experience and expertise: Greg has over 40 years experience in executive and general management roles in a range of industries including manufacturing, wholesaling, photofinishing and finance. Prior to retirement he spent over 20 years with the NSW Business Chamber holding several roles including the establishment of the largest sector New Apprenticeships Centre in NSW, WHS and workers compensation policy and the delivery of industrial relations services to members. Greg has held a number of directorships during his career. He has been a Balmain resident since 1981 and is Secretary/Treasurer of the Balmain Rozelle Chamber of Commerce. He holds a Bachelor of Commerce (Econ) and an MBA.

Special responsibilities: Chairman

Interest in shares: nil share interest held

Clifford Philipiah Non-executive director

Occupation: Senior Photographic Correspondent

Qualifications, experience and expertise: With over 20 years' experience in Marketing, Cliff has worked on the major branding and repositioning of Heineken beer in the Asia-Pacific region, the highly-awarded 2000 Olympic campaign for Westpac Banking Corporation and consulted on several projects with NSW TAB, APN News & Media and other Big 4 Banks. Cliff currently works as a senior Photographic Correspondent for a global news service and is an Executive on the P&C of his children's school in Balmain; being a Balmain resident for over 15 years, he is a strong advocate of the community spirit that the Balmain/Rozelle Peninsula encapsulates.

Special responsibilities: Chair - Marketing Committee

Interest in shares: nil share interest held

Sean McCawley

Company Secretary

Occupation: CEO - Rozetta Ventures

Qualifications, experience and expertise: Sean is the CEO of Rozetta Ventures, the commercialisation and investment arm of the Rozetta Institute (formerly the Capital Markets Co-operative Research Centre). He has previously been an executive at banking and financial services companies with experience in strategy, M&A and business improvement, and has also been an advisor to a number of start-ups. Sean has an MBA (Exec) from the Australian Graduate School of Management, a B. Comm from Western Sydney University, and is a Graduate of the Australian Institute of Company Directors.

Special responsibilities: Member of Finance Committee

Interest in shares: nil share interest held

Anna Brooks Non-executive director

Occupation: Accountant

Qualifications, experience and expertise: Over 10 years experience in accounting with 8 in the corporate and personal insolvency space. A Chartered Accountant with a Bachelor in Commerce and an MBA, majoring in professional accounting. Now in Balmain running a small business focusing on corporate insolvency, turnaround management and forensic accounting engagements.

Having grown up in Balmain I have a particular interest in supporting and maintaining local businesses to ensure it continues as the thriving, supporting community/economy I know and love.

Special responsibilities: Treasurer

Interest in shares: nil share interest held



# Balmain/Rozelle Financial Services Ltd

## Directors' Report

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### Directors (continued)

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John Hughes Jobling

Non-executive director (resigned 30 November 2020)

Occupation: Retired

Qualifications, experience and expertise: Qualifications, experience and expertise: John was a pharmacist at Sydney University who operated his own business for 28 years. He was a member of the NSW Parliament from 1984 to 2003. John was Chairman of the Defence Reserve Support Council NSW from 2000 to 2008 and a member of the National Board. He has been a Member of St John Ambulance NSW since 2003 and involved in multiple capacities including being a member of the Finance, Audit and Risk Committee since 2005, Advisor to Board from 2005 to 2011 and a Director since 2011. He was an elected member of Leichhardt Council from 2012 to 2016, John was also on the Audit & Risk Committee at the Council during this time. He is an elected member of Inner West Council LRAC Committee 2016-17, Chairman of Local Strata (59 units) since 2011 and President and life member of Castlereagh Probus Club.

Special responsibilities: Nil

Interest in shares: nil share interest held

Directors were in office for this entire year unless otherwise stated.

No directors have material interest in contracts or proposed contracts with the company.

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### Company Secretary

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The company secretary is Sean McCawley. Sean was appointed to the position of secretary on 26 August 2019.

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### Principal activity

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The principal activity of the company during the financial year was facilitating Community Bank services under management rights of Bendigo and Adelaide Bank Limited (Bendigo Bank).

There have been no significant changes in the nature of these activities during the financial year.

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### Operating results

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The profit/(loss) of the company for the financial year after provision for income tax was:

Year ended 30 June 2021	Year ended 30 June 2020
\$	\$
(48,937)	58,257

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### Directors' interests

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	Fully paid ordinary shares		
	Balance at start of the year	Changes during the year	Balance at end of the year
Gregory Baliol Pattison	-	-	-
Clifford Philipiah	-	-	-
Sean McCawley	-	-	-
Anna Brooks	-	-	-
John Hughes Jobling	-	-	-

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### Dividends

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No dividends were declared or paid for the previous financial year and the directors recommend that no dividend be paid in the current financial year.

# Balmain/Rozelle Financial Services Ltd

## Directors' Report

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### Significant changes in the state of affairs

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Since January 2020, COVID-19 has developed and spread globally. In response, the Commonwealth and State Government introduced a range of social isolation measures to limit the spread of the virus. Such measures have been revised, as appropriate, based on case numbers and the level of community transmission. Whilst there has been no significant changes on the companies financial performance so far, uncertainty remains on the future impact of COVID-19 to the company's operations.

In the opinion of the directors there were no other significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial statements.

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### Events since the end of the financial year

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There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company the results of those operations or the state of affairs of the company, in future years.

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### Likely developments

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The company will continue its policy of facilitating banking services to the community.

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### Environmental regulation

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The company is not subject to any significant environmental regulation.

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### Directors' benefits

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No director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a director, a firm which a director is a member or an entity in which a director has a substantial financial interest.

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### Environmental regulation

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The company is not subject to any significant environmental regulation.

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### Directors' benefits

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### Indemnification and insurance of directors and officers

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The company has indemnified all directors and the manager in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as directors or manager of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or a related body corporate.

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# Balmain/Rozelle Financial Services Ltd

## Directors' Report

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### Directors' meetings

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The number of directors' meetings attended by each of the directors of the company during the financial year were:

<i>E</i> - eligible to attend <i>A</i> - number attended	Board Meetings Attended	
	<i>E</i>	<i>A</i>
Gregory Baliol Pattison	11	11
John Hughes Jobling	6	4
Clifford Philipiah	11	9
Sean McCawley	11	10
Anna Brooks	11	11
John Hughes Jobling	6	4

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### Proceedings on behalf of the company

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No person has applied to the Court under section 237 of the *Corporations Act 2001* for leave to bring proceedings on behalf of the company, or to intervene in any proceedings to which the company is a party, for the purpose of taking responsibility on behalf of the company for all or part of those proceedings.

No proceedings have been brought or intervened in on behalf of the company with leave of the Court under section 237 of the *Corporations Act 2001*.

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### Non audit services

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The company may decide to employ the auditor on assignments additional to their statutory duties where the auditor's expertise and experience with the company are important. Details of the amounts paid or payable to the auditor (Andrew Frewin Stewart) for audit and non audit services provided during the year are set out in note 28 to the accounts.

The board of directors has considered the non-audit services provided during the year by the auditor and is satisfied that the provision of the non-audit services is compatible with, and did not compromise, the auditor independence requirements of the *Corporations Act 2001* for the following reasons:

- all non-audit services have been reviewed by the board to ensure they do not impact on the impartiality, integrity and objectivity of the auditor; and
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 *Code of Ethics for Professional Accountants*, as they did not involve reviewing or auditing the auditor's own work, acting in a management or decision making capacity for the company, acting as an advocate for the company or jointly sharing risks and rewards.

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### Auditor's independence declaration

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A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out on page 5.

Signed in accordance with a resolution of the directors at Balmain, New South Wales.



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Gregory Baliol Pattison, Chair

Dated this 12th day of October 2021

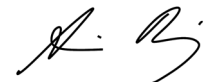
## **Independent auditor's independence declaration under section 307C of the Corporations Act 2001 to the Directors of Balmain/Rozelle Financial Services Ltd**

As lead auditor for the audit of Balmain/Rozelle Financial Services Ltd for the year ended 30 June 2021, I declare that, to the best of my knowledge and belief, there have been:

- i) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- ii) no contraventions of any applicable code of professional conduct in relation to the audit.



**Andrew Frewin Stewart**  
61 Bull Street, Bendigo, Vic, 3550  
Dated: 12 October 2021



**Adrian Downing**  
Lead Auditor

Balmain/Rozelle Financial Services Ltd  
Statement of Profit or Loss and Other  
Comprehensive Income  
for the year ended 30 June 2021

	Notes	2021 \$	2020 \$
Revenue from contracts with customers	8	543,160	547,355
Other revenue	9	49,870	78,880
Finance income	10	151	648
Employee benefit expenses	11c)	(381,821)	(271,646)
Charitable donations, sponsorship, advertising and promotion		(5,041)	(10,236)
Occupancy and associated costs		(12,268)	(13,746)
Systems costs		(33,366)	(34,104)
Depreciation and amortisation expense	11a)	(135,273)	(111,801)
Finance costs	11b)	(27,102)	(40,623)
General administration expenses		(62,726)	(66,310)
<b>Profit/(loss) before income tax (expense)/credit</b>		<b>(64,416)</b>	<b>78,417</b>
Income tax (expense)/credit	12	15,479	(20,160)
<b>Profit/(loss) after income tax (expense)/credit</b>		<b>(48,937)</b>	<b>58,257</b>
<b>Total comprehensive income for the year attributable to the ordinary shareholders of the company:</b>		<b>(48,937)</b>	<b>58,257</b>
Earnings per share		¢	¢
- Basic and diluted earnings/(loss) per share:	30a)	(5.44)	6.47

The accompanying notes form part of these financial statements

Balmain/Rozelle Financial Services Ltd  
Statement of Financial Position  
as at 30 June 2021

	Notes	2021 \$	2020 \$
<b>ASSETS</b>			
Current assets			
Cash and cash equivalents	13	127,773	166,523
Trade and other receivables	14a)	37,246	44,366
<b>Total current assets</b>		<b>165,019</b>	<b>210,889</b>
Non-current assets			
Property, plant and equipment	15a)	178,533	213,986
Right-of-use assets	16a)	320,315	536,432
Intangible assets	17a)	52,857	2,065
Deferred tax asset	18a)	197,943	182,464
<b>Total non-current assets</b>		<b>749,648</b>	<b>934,947</b>
<b>Total assets</b>		<b>914,667</b>	<b>1,145,836</b>
<b>LIABILITIES</b>			
Current liabilities			
Trade and other payables	19b)	35,837	14,143
Lease liabilities	21a)	75,521	85,432
Employee benefits	23a)	22,967	7,449
<b>Total current liabilities</b>		<b>134,325</b>	<b>107,024</b>
Non-current liabilities			
Trade and other payables	19a)	43,895	-
Loans and borrowings	20a)	150,000	200,000
Lease liabilities	21b)	287,548	492,881
Employee benefits	23b)	937	382
Provisions	22a)	19,694	18,344
<b>Total non-current liabilities</b>		<b>502,074</b>	<b>711,607</b>
<b>Total liabilities</b>		<b>636,399</b>	<b>818,631</b>
<b>Net assets</b>		<b>278,268</b>	<b>327,205</b>
<b>EQUITY</b>			
Issued capital	24a)	863,146	863,146
Accumulated losses	25	(584,878)	(535,941)
<b>Total equity</b>		<b>278,268</b>	<b>327,205</b>

The accompanying notes form part of these financial statements

Balmain/Rozelle Financial Services Ltd  
Statement of Changes in Equity  
for the year ended 30 June 2021

	Issued capital \$	Accumulated losses \$	Total equity \$
Balance at 1 July 2019	863,146	(594,198)	268,948
Total comprehensive income for the year	-	58,257	58,257
Balance at 30 June 2020	863,146	(535,941)	327,205
Balance at 1 July 2020	863,146	(535,941)	327,205
Total comprehensive income for the year	-	(48,937)	(48,937)
Balance at 30 June 2021	863,146	(584,878)	278,268

The accompanying notes form part of these financial statements

Balmain/Rozelle Financial Services Ltd  
Statement of Cash Flows  
for the year ended 30 June 2021

	Notes	2021 \$	2020 \$
Cash flows from operating activities			
Receipts from customers		648,097	686,297
Payments to suppliers and employees		(498,451)	(515,648)
Interest received		151	648
Interest paid		(7,342)	(12,102)
Lease payments (interest component)	11b)	(19,095)	(27,622)
Lease payments not included in the measurement of lease liabilities	11d)	(14,945)	14,878
Net cash provided by operating activities	26	108,415	146,451
Cash flows from investing activities			
Payments for property, plant and equipment		-	(1,625)
Payments for intangible assets		(11,733)	(15,788)
Net cash used in investing activities		(11,733)	(17,413)
Cash flows from financing activities			
Repayment of loans and borrowings		(50,000)	(50,000)
Lease payments (principal component)		(85,432)	(76,905)
Net cash used in financing activities		(135,432)	(126,905)
Net cash increase/(decrease) in cash held		(38,750)	2,133
Cash and cash equivalents at the beginning of the financial year		166,523	164,390
Cash and cash equivalents at the end of the financial year	13	127,773	166,523

The accompanying notes form part of these financial statements



# Balmain/Rozelle Financial Services Ltd

## Notes to the Financial Statements

for the year ended 30 June 2021

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### Note 1 Reporting entity

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This is the financial report for Balmain/Rozelle Financial Services Limited (the company). The company is a for profit entity limited by shares, and incorporated and domiciled in Australia. The registered office and principal place of business is:

Registered Office	Principal Place of Business
600 Darling Street Rozelle, NSW, 2039	Shop 1A, 600 Darling Street Rozelle, NSW, 2039

Further information on the nature of the operations and principal activity of the company is provided in the directors' report. Information on the company's related party relationships is provided in Note 29.

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### Note 2 Basis of preparation and statement of compliance

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The financial statements are general purpose financial statements which have been prepared in accordance with Australian Accounting Standards and Interpretations adopted by the Australian Accounting Standards Board (AASB) and the Corporations Act 2001. The financial statements comply with International Financial Reporting Standards (IFRS) adopted by the International Accounting Standards Board (IASB).

The financial statements have been prepared on an accrual and historical cost basis. The financial report is presented in Australian dollars and all values are rounded to the nearest dollar, unless otherwise stated.

These financial statements for the year ended 30 June 2021 were authorised for issue in accordance with a resolution of the directors on 12 October 2021.

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### Note 3 Changes in accounting policies, standards and interpretations

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There are a number of amendments to accounting standards issued by the AASB that became mandatorily effective for accounting periods beginning on or after 1 July 2020, and are therefore relevant for the current financial year. The amendments did not have any impact on the amounts recognised in prior periods and are not expected to significantly affect the current or future periods.

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### Note 4 Summary of significant accounting policies

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The company has consistently applied the following accounting policies to all periods presented in these financial statements

a) Revenue from contracts with customers

The company has entered into a franchise agreement with Bendigo Bank. The company delivers banking and financial services of Bendigo Bank to its community. The franchise agreement provides for a share of interest, fee, and commission revenue earned by the company. Interest margin share is based on a funds transfer pricing methodology which recognises that income is derived from deposits held, and that loans granted incur a funding cost. Fees are based on the company's current fee schedule and commissions are based on the agreements in place. All margin revenue is recorded as non-interest income when the company's right to receive the payment is established.

The company acts as an agent under the franchise agreement and revenue arises from the rendering of services through its franchise agreement.

Revenue is recognised on an accruals basis, at the fair value of consideration specified in the franchise agreement. Under AASB 15 *Revenue from Contracts with Customers* (AASB 15), revenue recognition for the company's revenue stream is as follows:

# Balmain/Rozelle Financial Services Ltd

## Notes to the Financial Statements

for the year ended 30 June 2021

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### Note 4 Summary of significant accounting policies *(continued)*

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#### a) Revenue from contracts with customers *(continued)*

<u>Revenue</u>	<u>Includes</u>	<u>Performance obligation</u>	<u>Timing of recognition</u>
Franchise agreement profit share	Margin, commission, and fee income	When the company satisfies its obligation to arrange for the services to be provided to the customer by the supplier (Bendigo Bank as franchisor).	On completion of the provision of the relevant service. Revenue is accrued monthly and paid within 10 business days after the end of each month.

All revenue is stated net of the amount of Goods and Services Tax (GST). There was no revenue from contracts with customers recognised over time during the financial year.

#### *Revenue calculation*

The franchise agreement provides that three forms of revenue may be earned by the company – margin, commission and fee income. Bendigo Bank decides the form of revenue the company earns on different types of products and services.

The revenue earned by the company is dependent on the business that it generates. It may also be affected by other factors, such as economic and local conditions, for example, interest rates.

#### *Margin*

Margin is arrived at through the following calculation:

- Interest paid by customers on loans less interest paid to customers on deposits
- plus any deposit returns i.e. interest return applied by Bendigo Bank for a deposit,
- *minus* any costs of funds i.e. interest applied by to fund a loan.

The company is entitled to a share of the margin earned by Bendigo Bank. If this reflects a loss, the company incurs a share of that loss.

#### *Commission*

Commission revenue is in the form of commission generated for products and services sold. This commission is recognised at a point in time which reflects when the company has fulfilled its performance obligation.

The company receives trailing commission for products and services sold. Ongoing trailing commission payments are recognised on receipt as there is insufficient detail readily available to estimate the most likely amount of income without a high probability of significant reversal in a subsequent reporting period. The receipt of ongoing trailing commission income is outside the control of the company, and is a significant judgement area.

#### *Fee income*

Fee income is a share of what is commonly referred to as 'bank fees and charges' charged to customers by Bendigo Bank Group entities including fees for loan applications and account transactions.

#### *Core banking products*

Bendigo Bank has identified some products and services as 'core banking products'. It may change the products and services which are identified as core banking products by giving the company at least 30 days notice. Core banking products currently include Bendigo Bank branded home loans, term deposits and at call deposits.

# Balmain/Rozelle Financial Services Ltd

## Notes to the Financial Statements

for the year ended 30 June 2021

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### Note 4 Summary of significant accounting policies (*continued*)

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#### a) Revenue from contracts with customers (*continued*)

##### *Ability to change financial return*

Under the franchise agreement, Bendigo Bank may change the form and amount of financial return the company receives. The reasons it may make a change include changes in industry or economic conditions or changes in the way Bendigo Bank earns revenue.

The change may be to the method of calculation of margin, the amount of margin, commission and fee income or a change of a margin to a commission or vice versa. This may affect the amount of revenue the company receives on a particular product or service.

Bendigo Bank must not reduce the margin and commission the company receives on core banking products and services to less than 50% (on an aggregate basis) of Bendigo Bank's margin at that time. For other products and services, there is no restriction on the change Bendigo Bank may make.

#### b) Other revenue

The company's activities include the generation of income from sources other than the core products under the franchise agreement. Revenue is recognised to the extent that it is probable that the economic benefits will flow to the company and can be reliably measured.

##### Revenue

##### Revenue recognition policy

Discretionary financial contributions (also "Market Development Fund" or "MDF" income)	MDF income is recognised when the right to receive the payment is established. MDF income is discretionary and provided and receivable at month-end and paid within 14 days after month-end.
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Cash flow boost	Cash flow boost income is recognised when the right to the payment is established (e.g. monthly or quarterly in the activity statement).
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All revenue is stated net of the amount of Goods and Services Tax (GST).

##### *Discretionary financial contributions*

In addition to margin, commission and fee income, and separate from the franchise agreement, Bendigo Bank has also made MDF payments to the company.

The amount has been based on the volume of business attributed to a branch. The purpose of the discretionary payments is to assist with local market development activities, including community sponsorships and grants. It is for the board to decide how to use the MDF.

The payments from Bendigo Bank are discretionary and may change the amount or stop making them at any time. The company retains control over the funds, the funds are not refundable to Bendigo Bank.

##### *Cash flow boost*

In response to the COVID-19 outbreak, Boosting Cash Flow for Employers (Coronavirus Economic Response Package) Act 2020 (CFB Act) was enacted. The purpose was to provide temporary cash flow to small and medium sized businesses that employ staff and have been affected by the economic downturn associated with COVID-19.

The amounts received are in relation to amounts withheld as withholding tax reported in the activity statement. This essentially subsidises the company's obligation to remit withholding tax to the Australian Taxation Office. For reporting purposes, the amounts subsidised are recognised as revenue.

The amounts are not assessable for tax purposes and there is no obligation to repay the amounts.

# Balmain/Rozelle Financial Services Ltd

## Notes to the Financial Statements

for the year ended 30 June 2021

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### Note 4 Summary of significant accounting policies (*continued*)

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#### c) Economic dependency - Bendigo Bank

The company has entered into a franchise agreement with Bendigo Bank that governs the management of the Community Bank.

The company is economically dependent on the ongoing receipt of income under the franchise agreement with Bendigo Bank. The directors have no reason to believe a new franchise arrangement under mutually acceptable terms will not be forthcoming following expiry.

The company operates as a franchise of Bendigo Bank, using the name "Bendigo Bank" and the logo and system of operations of Bendigo Bank. The company manages the Community Bank on behalf of Bendigo Bank, however all transactions with customers conducted through the Community Bank are effectively conducted between the customers and Bendigo Bank.

All deposits are made with Bendigo Bank, and all personal and investment products are products of Bendigo Bank, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo Bank, must be approved by Bendigo Bank. All credit transactions are made with Bendigo Bank, and all credit products are products of Bendigo Bank.

The company promotes and sells the products and services, but is not a party to the transaction.

The credit risk (i.e. the risk that a customer will not make repayments) is for the relevant Bendigo Bank entity to bear as long as the company has complied with the appropriate procedures and relevant obligations and has not exercised a discretion in granting or extending credit.

Bendigo Bank provides significant assistance in establishing and maintaining the Community Bank franchise operations. It also continues to provide ongoing management and operational support and other assistance and guidance in relation to all aspects of the franchise operation, including advice and assistance in relation to:

- the design, layout and fit out of the Community Bank premises
- training for the branch manager and other employees in banking, management systems and interface protocol
- methods and procedures for the sale of products and provision of services
- security and cash logistic controls
- calculation of company revenue and payment of many operating and administrative expenses
- the formulation and implementation of advertising and promotional programs
- sales techniques and proper customer relations.
- providing payroll services.

#### d) Employee benefits

##### *Short-term employee benefits*

Short-term employee benefits are expensed as the related service is provided. A liability is recognised for salary and wages where the employee has provided the service but payment has not yet occurred at the reporting date. They are measured at amounts expected to be paid, plus related on-costs. Non-accumulating sick leave is expensed when the leave is taken and measured at the rates paid or payable.

An annual leave liability is recognised for the amount expected to be paid if the company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be reliably estimated. The company's obligations for short-term employee benefits such as wages, salaries and sick leave are recognised as part of current trade and other payables in the statement of financial position. The company's obligations for employees' annual leave and long service leave entitlements are recognised in employee benefits in the statement of financial position.

# Balmain/Rozelle Financial Services Ltd

## Notes to the Financial Statements

for the year ended 30 June 2021

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### Note 4 Summary of significant accounting policies (*continued*)

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#### d) Employee benefits (*continued*)

##### *Defined superannuation contribution plans*

The company contributes to a defined contribution plan. Obligations for superannuation contributions to defined contribution plans are expensed as the related service is provided.

##### *Other long-term employee benefits*

The company's net obligation in respect of long-term employee benefits is the amount of future benefit that employees have earned in return for their service in the current and prior reporting periods.

That benefit is discounted to determine its present value. Consideration is given to expected future wage and salary levels plus related on-costs, experience of employee departures, and years of service achieved. Expected future payments are discounted using market yields at the reporting date on high quality corporate bonds with terms to maturity and currencies that match, as closely as possible, the estimated future cash outflows.

Remeasurements are recognised in profit or loss in the period in which they arise.

#### e) Taxes

Income tax expense comprises current and deferred tax. It is recognised in profit or loss except to the extent that it relates to items recognised directly in equity or other comprehensive income.

##### *Current income tax*

Current tax assets and liabilities are measured at amounts expected to be recovered from or paid to the taxation authorities. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by the reporting date.

##### *Deferred tax*

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax assets are recognised for all deductible temporary differences, carried-forward tax losses, and unused tax credits to the extent that it is probable that future taxable profits will be available against which they can be used.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised.

Deferred tax is measured at the rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantively enacted at the reporting date, and reflects uncertainty related to income taxes, if any.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the entity intends to settle its tax assets and liabilities on a net basis.

##### *Goods and Services Tax*

Revenues, expenses and assets are recognised net of the amount of GST, except when the amount of GST incurred on a sale or purchase of assets or services is not payable to or recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the revenue or expense item.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the statement of financial position. Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the taxation authority.

Cash flows are included in the statement of cash flows on a gross basis and the GST component of cash flows arising from investing and financing activities, which are recoverable from, or payable to, the taxation authority is classified as part of operating cash flows.

# Balmain/Rozelle Financial Services Ltd

## Notes to the Financial Statements

for the year ended 30 June 2021

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### Note 4 Summary of significant accounting policies (*continued*)

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#### f) Cash and cash equivalents

For the purposes of the statement of financial position and statement of cash flows, cash and cash equivalents comprise cash on hand and deposits held with banks.

#### g) Property, plant and equipment

Items of property, plant and equipment are measured at cost or fair value as applicable, less accumulated depreciation. Any gain or loss on disposal of an item of property, plant and equipment is recognised in profit or loss.

Subsequent expenditure is capitalised only if it is probable that the future economic benefits associated with the expenditure will flow to the company.

Depreciation is calculated to write-off the cost of items of property, plant and equipment less their estimated residual values using straight-line and diminishing value method over their estimated useful lives, and is recognised in profit or loss.

The estimated useful lives of property, plant and equipment for the current and comparative periods are as follows:

<u>Asset class</u>	<u>Method</u>	<u>Useful life</u>
Leasehold improvements	Straight-line	over the lease term
Plant and equipment	Straight-line and diminishing value	4 to 20 years
Furniture, fixtures and fittings	Straight-line	1 to 40 years

Depreciation methods, useful life, and residual values are reviewed at each reporting date and adjusted if appropriate.

#### h) Intangible assets

Intangible assets of the company relate to the franchise fees paid to Bendigo Bank which conveys the right to operate the Community Bank franchise.

Intangible assets are measured on initial recognition at cost. Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates.

The franchise fees paid by the company are amortised over their useful life and assessed for impairment whenever impairment indicators are present.

The estimated useful life and amortisation method for the current and comparative periods are as follows:

<u>Asset class</u>	<u>Method</u>	<u>Useful life</u>
Franchise fee	Straight-line	Over the franchise term (5 years)
Franchise renewal process fee	Straight-line	Over the franchise term (5 years)

Amortisation methods, useful life, and residual values are reviewed at each reporting date and adjusted if required.

#### i) Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity. The company's financial instruments include trade and other debtors and creditors, cash and cash equivalents, lease liabilities and loans and borrowings.

Trade receivables are initially recognised at the transaction price when they originated. All other financial assets and financial liabilities are initially measured at fair value plus, transaction costs (where applicable) when the company becomes a party to the contractual provisions of the instrument. These assets and liabilities are subsequently measured at amortised cost using the effective interest method.

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the rights are transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and rewards associated with the asset. Financial liabilities are derecognised when its contractual obligations are discharged, cancelled, or expire. Any gain or loss on derecognition is recognised in profit or loss.

# Balmain/Rozelle Financial Services Ltd

## Notes to the Financial Statements

for the year ended 30 June 2021

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### Note 4 Summary of significant accounting policies (*continued*)

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#### i) Financial instruments (*continued*)

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the company currently has a legally enforceable right to set off the amounts and intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

#### j) Impairment

##### *Non-derivative financial assets*

Expected credit losses (ECL) are the probability-weighted estimate of credit losses over the expected life of a financial instrument. A credit loss is the difference between all contractual cash flows that are due and all cash flows expected to be received. At each reporting date, the entity recognises the movement in the ECL (if any) as an impairment gain or loss in the statement of profit or loss and other comprehensive income.

The company's trade receivables are limited to the monthly profit share distribution from Bendigo Bank, which is received 10 business days post month end. Due to the reliance on Bendigo Bank the company has reviewed credit ratings provided by Standard & Poors, Moody's and Fitch Ratings to determine the level of credit exposure to the company. The company also performed a historical assessment of receivables from Bendigo Bank and found no instances of default. As a result no ECL has been made in relation to trade receivables as at 30 June 2021.

##### *Non-financial assets*

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately.

#### k) Issued capital

Ordinary shares are recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

#### l) Provisions

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions or other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and the risks specific to the liability. The unwinding of the discount is recognised as a finance cost.

#### m) Leases

At inception of a contract, the company assesses whether a contract contains or is a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration and obtain substantially all the economic benefits from the use of that asset.

##### *As a lessee*

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the company's incremental borrowing rate.

The company determines its incremental borrowing rate by obtaining interest rates from funding sources and where necessary makes certain adjustments to reflect the terms of the lease and type of asset leased.

# Balmain/Rozelle Financial Services Ltd

## Notes to the Financial Statements

for the year ended 30 June 2021

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### Note 4 Summary of significant accounting policies (*continued*)

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#### m) Leases (*continued*)

##### *As a lessee (continued)*

Lease payments included in the measurement of the lease liability comprise fixed or variable lease payments that depend on an index or rate and lease payments in a renewal option if the company is reasonably certain to exercise that option. For leases of property the company has elected to separate lease and non-lease components when calculating the lease liability.

The lease liability is remeasured when there is a change in future lease payments arising from a change in an index or rate, if the company changes its assessment of whether it will exercise an extension option or if there is a revised in-substance fixed lease payment.

The company assesses at the lease commencement date whether it is reasonably certain to exercise extension options. The company reassesses whether it is reasonably certain to exercise the options if there is a significant event or significant change in circumstances within its control.

Where the company is a lessee for the premises to conduct its business, extension options are included in the lease term except when the company is reasonably certain not to exercise the extension option. This is due to the significant disruption of relocating premises and the loss on disposal of leasehold improvements fitted out in the demised leased premises.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

##### *Short-term leases and leases of low-value assets*

The company has elected not to recognise right-of-use assets and lease liabilities for leases of short-term leases and low-value assets, including IT equipment. The company recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

A short-term lease is a lease that, at commencement date, has a lease term of 12 months or less.

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### Note 5 Significant accounting judgements, estimates, and assumptions

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In preparing these financial statements, management has made judgements and estimates that affect the application of the company's accounting policies and the reported amounts of assets, liabilities, income, and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognised prospectively.



# Balmain/Rozelle Financial Services Ltd

## Notes to the Financial Statements

for the year ended 30 June 2021

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### Note 5 Significant accounting judgements, estimates, and assumptions *(continued)*

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#### a) Judgements

Information about judgements made in applying accounting policies that have the most significant effects on the amounts recognised in the financial statements is included in the following notes:

<u>Note</u>	<u>Judgement</u>
- Note 21 - leases:	
a) control	a) whether a contract is or contains a lease at inception by assessing whether the company has the right to control the use of the identified asset for a period of time in exchange for consideration and obtain substantially all the economic benefits from the use of that asset;
b) lease term	b) whether the company is reasonably certain to exercise extension options, termination periods, and purchase options;
c) discount rates	c) judgement is required to determine the discount rate, where the discount rate is the company's incremental borrowing rate if the rate implicit in the lease cannot be readily determined. The incremental borrowing rate is determined with reference to factors specific to the company and underlying asset including the amount, the lease term, economic environment and other relevant factors.

#### b) Assumptions and estimation uncertainties

Information about assumptions and estimation uncertainties at 30 June 2021 that have a significant risk of resulting in a material adjustment to the carrying amounts of assets and liabilities in the next financial year is included in the following notes:

<u>Note</u>	<u>Assumptions</u>
- Note 18 - recognition of deferred tax assets	availability of future taxable profit against which deductible temporary differences and carried-forward tax losses can be utilised;
- Note 15 - estimation of useful lives of assets	key assumptions on historical experience and the condition of the asset;
- Note 23 - long service leave provision	key assumptions on attrition rate and pay increases through promotion and inflation;
- Note 22 - make-good provision	key assumptions on future cost estimates in restoring the leased premises in accordance with the lease agreement;

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### Note 6 Financial risk management

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The company has exposure to credit, liquidity and market risk arising from financial instruments. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the company. The company does not use derivative instruments.

Risk management is carried out directly by the board of directors.

#### a) Credit risk

Credit risk is the risk of financial loss to the company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the company's receivables from customers and investments in debt securities.

The company's franchise agreement limits the company's credit exposure to one financial institution, being Bendigo Bank. The company monitors credit worthiness through review of credit ratings of the bank.

# Balmain/Rozelle Financial Services Ltd

## Notes to the Financial Statements

for the year ended 30 June 2021

### Note 6 Financial risk management (*continued*)

#### b) Liquidity risk

Liquidity risk is the risk that the company will encounter difficulty in meeting the obligations associated with its financial liabilities. The company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the company's reputation.

#### *Exposure to liquidity risk*

The following are the remaining contractual maturities of financial liabilities. The contractual cash flows amounts are gross and undiscounted.

30 June 2021

<u>Non-derivative financial liability</u>	<u>Carrying amount</u>	<u>Not later than 12 months</u>	<u>Contractual cash flows</u>	
			<u>Between 12 months and five years</u>	<u>Greater than five years</u>
Bank loans	150,000	-	150,000	-
Lease liabilities	363,069	87,105	304,710	-
	<u>513,069</u>	<u>87,105</u>	<u>454,710</u>	<u>-</u>

30 June 2020

<u>Non-derivative financial liability</u>	<u>Carrying amount</u>	<u>Not later than 12 months</u>	<u>Contractual cash flows</u>	
			<u>Between 12 months and five years</u>	<u>Greater than five years</u>
Bank loans	200,000	-	200,000	-
Lease liabilities	578,313	104,527	418,105	121,948
Trade payables	2,909	2,909	-	-
	<u>781,222</u>	<u>107,436</u>	<u>618,105</u>	<u>121,948</u>

#### c) Market risk

#### *Market risk*

Market risk is the risk that changes in market prices - e.g. foreign exchange rates, interest rates, and equity prices - will affect the company's income or the value of its holdings in financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

The company has no exposure to any transactions denominated in a currency other than Australian dollars.

#### *Cash flow and fair value interest rate risk*

Interest-bearing assets and liabilities are held with Bendigo Bank and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the company to cash flow interest-rate risk.

The company held cash and cash equivalents of \$127,773 at 30 June 2021 (2020: \$166,523). The cash and cash equivalents are held with Bendigo Bank, which are rated BBB on Standard & Poor's credit ratings.

# Balmain/Rozelle Financial Services Ltd

## Notes to the Financial Statements

for the year ended 30 June 2021

### Note 7 Capital management

The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of distributions to shareholders. Capital is represented by total equity as recorded in the statement of financial position.

In accordance with the franchise agreement, in any 12 month period the funds distributed to shareholders shall not exceed the distribution limit.

The distribution limit is the greater of:

- (a) 20% of the profit or funds of the company otherwise available for distribution to shareholders in that 12 month period; and
- (b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the company over that 12 month period where the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2021 can be seen in the statement of profit or loss and other comprehensive Income.

There were no changes in the company's approach to capital management during the year.

### Note 8 Revenue from contracts with customers

	2021 \$	2020 \$
- Margin income	468,782	464,937
- Fee income	35,515	36,587
- Commission income	38,863	45,831
	<u>543,160</u>	<u>547,355</u>

### Note 9 Other revenue

	2021 \$	2020 \$
- Market development fund income	23,542	35,000
- Cash flow boost	26,328	43,880
	<u>49,870</u>	<u>78,880</u>

### Note 10 Finance income

	2021 \$	2020 \$
- Term deposits	<u>151</u>	<u>648</u>

Balmain/Rozelle Financial Services Ltd  
Notes to the Financial Statements  
for the year ended 30 June 2021

Note 11 Expenses

a) Depreciation and amortisation expense	2021 \$	2020 \$
<i>Depreciation of non-current assets:</i>		
- Leasehold improvements	25,372	5,070
- Plant and equipment	6,583	6,868
- Furniture and fittings	3,498	3,562
	<u>35,453</u>	<u>15,500</u>
<i>Depreciation of right-of-use assets</i>		
- Leased land and buildings	<u>86,989</u>	<u>82,745</u>
<i>Amortisation of intangible assets:</i>		
- Franchise fee	2,138	2,259
- Franchise renewal process fee	10,693	11,297
	<u>12,831</u>	<u>13,556</u>
Total depreciation and amortisation expense	<u>135,273</u>	<u>111,801</u>

b) Finance costs		
- Bank loan interest paid or accrued	7,342	12,101
- Lease interest expense	19,095	27,622
- Unwinding of make-good provision	665	900
	<u>27,102</u>	<u>40,623</u>

Finance costs are recognised as expenses when incurred using the effective interest rate.

c) Employee benefit expenses		
Wages and salaries	327,147	201,073
Contributions to defined contribution plans	30,653	24,525
Expenses related to long service leave	555	(1,099)
Other expenses	23,466	47,147
	<u>381,821</u>	<u>271,646</u>

d) Recognition exemption

The company pays for the right to use information technology equipment. The underlying assets have been assessed as low value and exempted from recognition under AASB 16 accounting. Expenses relating to low-value exempt leases are included in system costs expenses.

	2021 \$	2020 \$
Expenses relating to low-value leases	<u>14,945</u>	<u>14,878</u>

# Balmain/Rozelle Financial Services Ltd

## Notes to the Financial Statements

for the year ended 30 June 2021

### Note 12 Income tax expense

a) Amounts recognised in profit or loss	2021 \$	2020 \$
<i>Current tax expense/(credit)</i>		
- Recoupment of prior year tax losses	-	819
- Future income tax benefit attributable to losses	(10,348)	-
- Movement in deferred tax	(13,049)	(5,895)
- Adjustment to deferred tax on AASB 16 retrospective application	-	14,709
- Reduction in company tax rate	7,918	10,527
	<u>(15,479)</u>	<u>20,160</u>

Progressive changes to the company tax rate have been enacted. Consequently, as of 1 July 2021, the company tax rate will be reduced from 26% to 25%. This change resulted in a loss of \$7,918 related to the remeasurement of deferred tax assets and liabilities of the company.

b) <i>Prima facie</i> income tax reconciliation	2021 \$	2020 \$
Operating profit/(loss) before taxation	(64,416)	78,417
Prima facie tax on loss from ordinary activities at 26% (2020: 27.5%)	(16,748)	21,565
Tax effect of:		
- Non-deductible expenses	196	136
- Temporary differences	13,049	(8,814)
- Other assessable income	(6,845)	(12,067)
- Movement in deferred tax	(13,049)	(5,895)
- Reduction in company tax rate	7,918	10,526
- Leases initial recognition	-	14,709
	<u>(15,479)</u>	<u>20,160</u>

### Note 13 Cash and cash equivalents

	2021 \$	2020 \$
- Cash at bank and on hand	114,848	153,598
- Term deposits	12,925	12,925
	<u>127,773</u>	<u>166,523</u>

### Note 14 Trade and other receivables

a) Current assets	2021 \$	2020 \$
Trade receivables	32,576	42,932
Prepayments	4,670	1,434
	<u>37,246</u>	<u>44,366</u>

Balmain/Rozelle Financial Services Ltd  
Notes to the Financial Statements  
for the year ended 30 June 2021

Note 15 Property, plant and equipment

a) Carrying amounts	2021 \$	2020 \$
<i>Leasehold improvements</i>		
At cost	171,702	171,702
Less: accumulated depreciation	(46,639)	(21,267)
	<u>125,063</u>	<u>150,435</u>
<i>Plant and equipment</i>		
At cost	75,941	75,941
Less: accumulated depreciation	(39,565)	(32,982)
	<u>36,376</u>	<u>42,959</u>
<i>Furniture and fittings</i>		
At cost	36,631	36,631
Less: accumulated depreciation	(19,537)	(16,039)
	<u>17,094</u>	<u>20,592</u>
Total written down amount	<u>178,533</u>	<u>213,986</u>
b) Reconciliation of carrying amounts		
<i>Leasehold improvements</i>		
Carrying amount at beginning	150,435	155,505
Depreciation	(25,372)	(5,070)
	<u>125,063</u>	<u>150,435</u>
<i>Plant and equipment</i>		
Carrying amount at beginning	42,959	48,202
Additions	-	1,625
Depreciation	(6,583)	(6,868)
	<u>36,376</u>	<u>42,959</u>
<i>Furniture and fittings</i>		
Carrying amount at beginning	20,592	24,154
Additions	-	-
Depreciation	(3,498)	(3,562)
	<u>17,094</u>	<u>20,592</u>
Total written down amount	<u>178,533</u>	<u>213,986</u>
c) Changes in estimates		

During the financial year, the company assessed estimates used for property, plant and equipment including useful lives, residual values, and depreciation methods.

The company's review of estimates resulted in changes in the useful life. Some of the Leasehold Improvement's useful life had previously been assessed as 40 years. This has now been more closely aligned with the lease terms applied under the lease liability calculations resulting in revised useful life of 6 years from 1 July 2020. These estimates will be assessed annually. The effect of these changes on actual and expected depreciation expense was as follows:

	2021 \$	2022 \$	2023 \$	2024 \$	2025 \$
Increase in depreciation expense	20,301	20,301	20,301	20,301	20,301

Balmain/Rozelle Financial Services Ltd  
Notes to the Financial Statements  
for the year ended 30 June 2021

Note 16 Right-of-use assets

a) Carrying amounts	2021	2020
	\$	\$
<i>Leased land and buildings</i>		
At cost	752,074	881,202
Less: accumulated depreciation	(431,759)	(344,770)
Total written down amount	<u>320,315</u>	<u>536,432</u>
b) Reconciliation of carrying amounts		
<i>Leased land and buildings</i>		
Carrying amount at beginning	536,432	-
Initial recognition on transition	-	881,202
Accumulated depreciation on adoption	-	(262,025)
Remeasurement adjustments	(129,128)	-
Depreciation	(86,989)	(82,745)
Total written down amount	<u>320,315</u>	<u>536,432</u>

Note 17 Intangible assets

a) Carrying amounts	2021	2020
	\$	\$
<i>Franchise fee</i>		
At cost	33,493	22,867
Less: accumulated amortisation	(24,683)	(22,545)
	<u>8,810</u>	<u>322</u>
<i>Franchise establishment fee</i>		
At cost	60,000	60,000
Less: accumulated amortisation	(60,000)	(60,000)
	<u>-</u>	<u>-</u>
<i>Franchise renewal process fee</i>		
At cost	167,468	114,337
Less: accumulated amortisation	(123,421)	(112,728)
	<u>44,047</u>	<u>1,609</u>
<i>Other intangible assets</i>		
At cost	804	804
Less: accumulated amortisation	(804)	(670)
	<u>-</u>	<u>134</u>
Total written down amount	<u>52,857</u>	<u>2,065</u>

# Balmain/Rozelle Financial Services Ltd

## Notes to the Financial Statements

for the year ended 30 June 2021

### Note 17 Intangible assets (continued)

b) Reconciliation of carrying amounts	2021 \$	2020 \$
<i>Franchise fee</i>		
Carrying amount at beginning	322	2,581
Additions	10,626	-
Amortisation	(2,138)	(2,259)
	<u>8,810</u>	<u>322</u>
<i>Franchise renewal process fee</i>		
Carrying amount at beginning	1,609	12,906
Additions	53,131	-
Amortisation	(10,693)	(11,297)
	<u>44,047</u>	<u>1,609</u>
<i>Other intangible assets</i>		
Carrying amount at beginning	134	295
Amortisation	(134)	(161)
	<u>-</u>	<u>134</u>
Total written down amount	<u>52,857</u>	<u>2,065</u>

During the financial year, Balmain franchise fees were renewed. Both are to be amortised over the next five years to August 2025.

### c) Changes in estimates

During the financial year, the company assessed estimates used for intangible assets including useful lives, residual values, and amortisation methods. There were no changes in estimates for the current reporting period.

### Note 18 Tax assets and liabilities

a) Deferred tax	2021 \$	2020 \$
<i>Deferred tax assets</i>		
- employee provisions	6,667	2,543
- make-good provision	4,924	4,493
- lease liability	90,767	122,320
- carried-forward tax losses	182,894	179,862
Total deferred tax assets	<u>285,252</u>	<u>309,218</u>
<i>Deferred tax liabilities</i>		
- property, plant and equipment	7,230	15,600
- right-of-use assets	80,079	111,154
Total deferred tax liabilities	<u>87,309</u>	<u>126,754</u>
Net deferred tax assets (liabilities)	<u>197,943</u>	<u>182,464</u>
Movement in deferred tax charged to Statement of Profit or Loss and Other Comprehensive Income	<u>(13,049)</u>	<u>(20,159)</u>
Movement in deferred tax charged to Statement of Changes in Equity	<u>-</u>	<u>14,709</u>



# Balmain/Rozelle Financial Services Ltd

## Notes to the Financial Statements

for the year ended 30 June 2021

### Note 19 Trade creditors and other payables

Where the company is liable to settle an amount within 12 months of reporting date, the liability is classified as current. All other obligations are classified as non-current.

a) Current liabilities	2021	2020
	\$	\$
Trade creditors	-	2,909
Other creditors and accruals	35,837	11,234
	<u>35,837</u>	<u>14,143</u>
b) Non-current liabilities		
Other creditors and accruals	<u>43,895</u>	-

### Note 20 Loans and borrowings

a) Non-current liabilities	2021	2020
	\$	\$
Secured bank loans	<u>150,000</u>	<u>200,000</u>

The bank loan is a 5 year term interest only loan with monthly repayments for interest. The current interest rate is 3.75% with the principle amount due in August 2022. The loan is secured by a fixed and floating charge over the company's assets.

#### b) Terms and repayment schedule

	Nominal interest rate	Year of maturity	30 June 2021		30 June 2020	
			Face value	Carrying value	Face value	Carrying value
Secured bank loans	3.75%	2022	150,000	150,000	200,000	200,000

### Note 21 Lease liabilities

Lease liabilities were measured at amounts equal to the present value of enforceable future payments of the term reasonably expected to be exercised, discounted at the appropriate incremental borrowing rate on the adoption date. The discount rate used on recognition was 4.79%. Subsequent lease modifications were discounted at 3.54%.

The company has applied judgement in estimating the remaining lease term including the effects of any extension options reasonably expected to be exercised, applying hindsight where appropriate.

The company's lease portfolio includes:

- Balmain/ Rozelle premises      The lease agreement commenced in May 2016. A 1 year extension was exercised in August 2020. The company has 2 x 2 year renewal options available which for AASB 16: Leases purposes they are reasonably certain to exercise. As such, the lease term end date used in the calculation of the lease liability is August 2025.

Balmain/Rozelle Financial Services Ltd  
Notes to the Financial Statements  
for the year ended 30 June 2021

Note 21 Lease liabilities (*continued*)

a) Current lease liabilities	2021	2020
	\$	\$
Property lease liabilities	87,105	104,527
Unexpired interest	(11,584)	(19,095)
	<u>75,521</u>	<u>85,432</u>
b) Non-current lease liabilities		
Property lease liabilities	304,710	540,053
Unexpired interest	(17,162)	(47,172)
	<u>287,548</u>	<u>492,881</u>
c) Reconciliation of lease liabilities		
Balance at the beginning	578,313	-
Initial recognition on AASB 16 transition	-	547,366
Remeasurement adjustments	(129,812)	107,852
Lease interest expense	19,095	27,622
Lease payments - total cash outflow	(104,527)	(104,527)
	<u>363,069</u>	<u>578,313</u>

Remeasurement adjustments are the results of the lease liability being remeasured to end in August 2025. Previously the lease term was estimated to end in August 2026. Lease payments have also reduced by 25% in the next financial year and then by 10% the following year.

d) Maturity analysis	2021	2020
	\$	\$
- Not later than 12 months	87,105	104,527
- Between 12 months and 5 years	304,710	418,105
- Greater than 5 years	-	121,948
Total undiscounted lease payments	<u>391,815</u>	<u>644,580</u>
Unexpired interest	(28,746)	(66,267)
Present value of lease liabilities	<u>363,069</u>	<u>578,313</u>

Note 22 Provisions

a) Non-current liabilities	2021	2020
	\$	\$
Make-good on leased premises	<u>19,694</u>	<u>18,344</u>

In accordance with the branch lease agreement, the company must restore the leased premises to the original condition before the expiry of the lease term. The company has estimated the provision as at \$22,820 based on experience and consideration of the expected future costs to remove all fittings and the ATM as well as cost to remedy any damages caused during the removal process. The lease is due to expire on 31 August 2025 at which time it is expected the face-value costs to restore the premises will fall due.

# Balmain/Rozelle Financial Services Ltd

## Notes to the Financial Statements

for the year ended 30 June 2021

### Note 23 Employee benefits

a) Current liabilities	2021	2020
	\$	\$
Provision for annual leave	22,967	7,449
b) Non-current liabilities		
Provision for long service leave	937	382

#### Employee attrition rates

The company uses historical employee attrition rates in determining the probability of an employee, at a given date, achieving continuous employment eligible for entitlement in accordance with long service leave legislation.

### Note 24 Issued capital

a) Issued capital	2021		2020	
	Number	\$	Number	\$
Ordinary shares - fully paid	900,011	900,011	900,011	900,011
Less: equity raising costs	-	(36,865)	-	(36,865)
	900,011	863,146	900,011	863,146

#### b) Rights attached to issued capital

##### Ordinary shares

##### Voting rights

Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the Community bank branch have the same ability to influence the operation of the company.

##### Dividends

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo Bank contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

##### Transfer

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the *Corporations Act 2001*.

# Balmain/Rozelle Financial Services Ltd

## Notes to the Financial Statements

for the year ended 30 June 2021

### Note 24 Issued capital *(continued)*

#### b) Rights attached to issued capital *(continued)*

##### *Prohibited shareholding interest*

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if any of the following applies:

- They control or own 10% or more of the shares in the company (the "10% limit").
- In the opinion of the board they do not have a close connection to the community or communities in which the company predominantly carries on business (the "close connection test").

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or beneficial interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prohibited shareholding interest. If the board becomes aware that a member has a prohibited shareholding interest, it must serve a notice requiring the member (or the member's associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

### Note 25 Accumulated losses

	2021	2020
	\$	\$
Balance at beginning of reporting period	(535,941)	(555,421)
Adjustment for transition to AASB 16	-	(38,777)
Net profit (loss) after tax from ordinary activities	(48,937)	58,257
Balance at end of reporting period	<u>(584,878)</u>	<u>(535,941)</u>

### Note 26 Reconciliation of cash flows from operating activities

	2021	2020
	\$	\$
Net profit (loss) after tax from ordinary activities	(48,937)	58,257
Adjustments for:		
- Depreciation	122,442	98,245
- Amortisation	12,831	13,556
Changes in assets and liabilities:		
- (Increase)/decrease in trade and other receivables	7,121	629
- (Increase)/decrease in other assets	(14,164)	21,476
- Increase/(decrease) in trade and other payables	12,385	(41,683)
- Increase/(decrease) in employee benefits	16,072	(4,929)
- Increase/(decrease) in provisions	665	900
Net cash flows provided by operating activities	<u>108,415</u>	<u>146,451</u>

# Balmain/Rozelle Financial Services Ltd

## Notes to the Financial Statements

for the year ended 30 June 2021

### Note 27 Financial instruments

The following shows the carrying amounts for all financial instruments at amortised costs. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

	Note	2021 \$	2020 \$
<b>Financial assets</b>			
Trade and other receivables	14a)	32,576	42,932
Cash and cash equivalents	13	114,848	153,598
Term deposits	13	12,925	12,925
		<u>160,349</u>	<u>209,455</u>
<b>Financial liabilities</b>			
Trade and other payables	19a)	79,732	14,143
Secured bank loans	20a)	150,000	200,000
Lease liabilities	21a)	363,069	578,313
		<u>592,801</u>	<u>214,143</u>

### Note 28 Auditor's remuneration

Amount received or due and receivable by the auditor of the company for the financial year.

	2021 \$	2020 \$
<i>Audit and review services</i>		
- Audit and review of financial statements	5,000	4,600
<i>Non audit services</i>		
- Taxation advice and tax compliance services	600	600
- General advisory services	2,710	1,615
- Share registry services	1,900	1,885
Total auditor's remuneration	<u>10,210</u>	<u>8,700</u>

### Note 29 Related parties

#### a) Details of key management personnel

The directors of the company during the financial year were:

Gregory Baliol Pattison  
John Hughes Jobling  
Clifford Philipiah  
Sean McCawley  
Anna Brooks

#### b) Key management personnel compensation

No director of the company receives remuneration for services as a company director or committee member.

There are no executives within the company whose remuneration is required to be disclosed.

#### c) Related party transactions

No director or related entity has entered into a material contract with the company.

# Balmain/Rozelle Financial Services Ltd

## Notes to the Financial Statements

for the year ended 30 June 2021

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### Note 30 Earnings per share

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a) Basic and diluted earnings per share

The calculation of basic and diluted earnings per share has been based on the following profit attributable to ordinary shareholders and weighted-average number of ordinary shares outstanding.

	2021	2020
	\$	\$
Profit/(loss) attributable to ordinary shareholders	(48,937)	58,257
	Number	Number
Weighted-average number of ordinary shares	900,011	900,011
	Cents	Cents
Basic and diluted earnings/(loss) per share	(5.44)	6.47

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### Note 31 Commitments

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The company has no commitments contracted for which would be provided for in future reporting periods.

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### Note 32 Contingencies

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There were no contingent liabilities or contingent assets at the date of this report to affect the financial statements.

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### Note 33 Subsequent events

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There have been no significant events occurring after the reporting period which may affect either the company's operations or the results of those operations or the company's state of affairs.

# Balmain/Rozelle Financial Services Ltd

## Directors' Declaration

In accordance with a resolution of the directors of Balmain/Rozelle Financial Services Limited, we state that:

In the opinion of the directors:

- (a) the financial statements and notes of the company are in accordance with the *Corporations Act 2001* , including:
  - (i) giving a true and fair view of the company's financial position as at 30 June 2021 and of its performance for the financial year ended on that date; and
  - (ii) complying with Accounting Standards, the *Corporations Regulations 2001* and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the board of directors.



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Gregory Baliol Pattison, Chair

Dated this 12th day of October 2021

# Independent auditor's report to the Directors of Balmain/Rozelle Financial Services Ltd

## Report on the Audit of the Financial Report

### Opinion

We have audited the financial report of Balmain/Rozelle Financial Services Ltd's (the company), which comprises:

- Statement of financial position as at 30 June 2021
- Statement of profit or loss and other comprehensive income
- Statement of changes in equity
- Statement of cash flows
- Notes to the financial statements, including a summary of significant accounting policies
- The directors' declaration of the company.

In our opinion, the accompanying financial report of Balmain/Rozelle Financial Services Ltd, is in accordance with the *Corporations Act 2001*, including:

- i. giving a true and fair view of the company's financial position as at 30 June 2021 and of its financial performance for the year ended on that date; and
- ii. complying with Australian Accounting Standards and the Corporations Regulations 2001.

### Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report.

We are independent of the company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's *APES 110 Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



## Other Information

The company usually prepares an annual report that will include the financial statements, directors' report and declaration and our independence declaration and audit report (the financial report). The annual report may also include "other information" on the entity's operations and financial results and financial position as set out in the financial report, typically in a Chairman's report and Manager's report, and reports covering governance and shareholder matters.

The directors are responsible for the other information. The annual report is expected to be made available to us after the date of this auditor's report.

Our opinion on the financial report does not cover the other information and accordingly we will not express any form of assurance conclusion thereon.

Our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If we identify that a material inconsistency appears to exist when we read the annual report (or become aware that the other information appears to be materially misstated), we will discuss the matter with the directors and where we believe that a material misstatement of the other information exists, we will request management to correct the other information.

## Responsibilities of the Directors for the Financial Report

The directors of the company are responsible for the preparation of the financial report that it gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatement can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

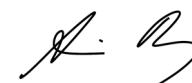
As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



**Andrew Frewin Stewart**  
61 Bull Street, Bendigo, Vic, 3550  
Dated: 12 October 2021



**Adrian Downing**  
Lead Auditor