

AGT FINANCIAL SERVICES LTD

ABN 39 107 620 137

ANNUAL REPORT FOR THE YEAR ENDED

30TH JUNE 2019

AGT FINANCIAL SERVICES LTD

ABN 39 107 620 137

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AGT Financial Services Ltd

ABN: 39 107 620 137

Financial Statements

30 June 2019

AGT Financial Services Limited

Directors' Report

Your directors submit the financial statements of the company for the financial year ended 30 June 2019.

Directors

The names and details of the company's directors who held office during or since the end of the financial year:

James Philip Hayes

Chairman

Occupation: Retired School Teacher

Qualifications, experience and expertise: School teacher and resident of Adelong. James and his family operate a small grazing property at The Gap.

Special responsibilities: Nil

Interest in shares: 2,000

Ross Andrew Tout

Director

Occupation: Accountant

Qualifications, experience and expertise: Owned Gundagai Newsagency from 1991 - 2000. Accountant at McAlister Saunderson Stubbs from 2001 - 2016. Currently a Senior Sales Support Officer with Elders and the NSW SES Unit Controller for Gundagai.

Other current directorships: Chairman of the Board of Uralra Aged Hostel

Special responsibilities: Nil

Interest in shares: 500

Derek Geoffrey Cunningham Lotz

Director

Occupation: Beef Cattle Farmer

Qualifications, experience and expertise: Derek owns and manages a beef cattle farm in the Gundagai area.

Special responsibilities: Nil

Interest in shares: Nil

Matthew John Pearce

Director

Occupation: Beef Cattle Farmer

Qualifications, experience and expertise: Matthew has worked in the grain industry and is now back working on his family farm in the Adelong area. He also has a bachelor of applied science.

Special responsibilities: Nil

Interest in shares: 2,000

Hannah Jean Speers

Director

Occupation: Retail - Elders

Qualifications, experience and expertise: Hannah has been employed at Elders in Tumut for over 10 years and 10 years experience in community groups. She has a Cert IV Training & Assessing and a Cert III Business Administration.

Special responsibilities: Nil

Interest in shares: Nil

Keith Harrison

Director (*Resigned 27 May 2019*)

Occupation: Retired

Qualifications, experience and expertise: Past employment with Essential Energy in various leadership and business management roles.

Special responsibilities: Nil

Interest in shares: 1,000

AGT Financial Services Limited

Directors' Report

Directors (*continued*)

Stewart Macdonald Smith

Director (*Resigned 27 August 2018*)

Occupation: Retired

Qualifications, experience and expertise: Chairman. 50 years experience in Community groups.

Special responsibilities: Nil

Interest in shares: 2,751

Directors were in office for this entire year unless otherwise stated.

No directors have material interests in contracts or proposed contracts with the company.

Company Secretary

The company secretary is Sally Dean. Sally was appointed to the position of secretary on 25 October 2010.

Qualifications, experience and expertise: Sally has been in the bookkeeping industry for over 10 years.

Principal Activities

The principal activities of the company during the financial year were facilitating **Community Bank** services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There have been no significant changes in the nature of these activities during the year.

Operating results

Operations have continued to perform in line with expectations. The profit of the company for the financial year after provision for income tax was:

Year ended 30 June 2019	Year ended 30 June 2018
\$	\$
88,262	172,859

Dividends

Dividends paid in the year

	Year ended 30 June 2019	
	Cents	\$
	7.5	45,538

Significant changes in the state of affairs

In the opinion of the directors there were no significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial statements.

Events since the end of the financial year

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company the results of those operations or the state of affairs of the company, in future years.

Likely developments

The company will continue its policy of facilitating banking services to the community.

Environmental regulation

The company is not subject to any significant environmental regulation.

AGT Financial Services Limited

Directors' Report

Directors' benefits

No director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a director, a firm which a director is a member or an entity in which a director has a substantial financial interest.

Indemnification and insurance of directors and officers

The company has indemnified all directors and the manager in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as directors or manager of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or a related body corporate.

Directors' meetings

The number of directors' meetings attended by each of the directors of the company during the year were:

	Directors' Meetings	
	<u>Eligible</u>	<u>Attended</u>
James Philip Hayes	11	11
Ross Andrew Tout	11	8
Derek Geoffery Cunningham Lotz	11	11
Hannah Jean Speers	11	8
Matthew John Pearce	11	7
Keith Harrison (<i>Resigned 27 May 2019</i>)	9	3
Stewart Macdonald Smith (<i>Resigned 27 August 2018</i>)	2	2

Proceedings on behalf of the company

No person has applied to the Court under section 237 of the *Corporations Act 2001* for leave to bring proceedings on behalf of the company, or to intervene in any proceedings to which the company is a party, for the purpose of taking responsibility on behalf of the company for all or part of those proceedings.

No proceedings have been brought or intervened in on behalf of the company with leave of the Court under section 237 of the *Corporations Act 2001*.

AGT Financial Services Limited

Directors' Report

Non audit services

The company may decide to employ the auditor on assignments additional to their statutory duties where the auditor's expertise and experience with the company are important. Details of the amounts paid or payable to the auditor (Andrew Frewin Stewart) for audit and non audit services provided during the year are set out in the notes

The board of directors has considered the position and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the *Corporations Act 2001*.

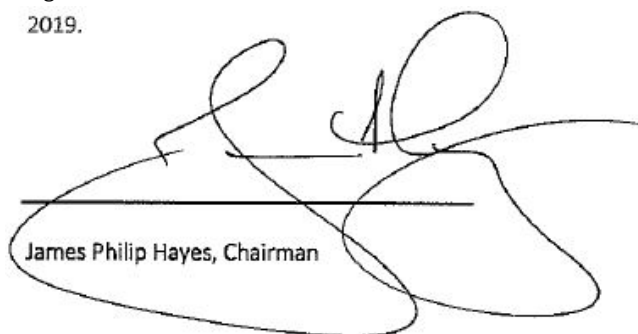
The directors are satisfied that the provision of non-audit services by the auditor, as set out in the notes did not compromise the auditor independence requirements of the *Corporations Act 2001* for the following reasons:

- all non-audit services have been reviewed by the board to ensure they do not impact on the impartiality and objectivity of the auditor
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work, acting in a management or a decision-making capacity for the company, acting as advocate for the company or jointly sharing economic risk and rewards.

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out on page 5.

Signed in accordance with a resolution of the board of directors at Adelong, New South Wales on 23 September 2019.



James Philip Hayes, Chairman

Lead auditor's independence declaration under section 307C of the *Corporations Act 2001* to the directors of AGT Financial Services Ltd

As lead auditor for the audit of AGT Financial Services Ltd for the year ended 30 June 2019, I declare that, to the best of my knowledge and belief, there have been:

- i) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- ii) no contraventions of any applicable code of professional conduct in relation to the audit.



Andrew Frewin Stewart
61 Bull Street, Bendigo Vic 3550
Dated: 23 September 2019



Joshua Griffin
Lead Auditor

AGT Financial Services Limited
Statement of Profit or Loss and Other
Comprehensive Income
for the year ended 30 June 2019

	Notes	2019 \$	2018 \$
Revenue from ordinary activities	4	1,282,607	1,288,552
Employee benefits expense		(529,490)	(553,424)
Charitable donations, sponsorship, advertising and promotion		(298,650)	(167,405)
Occupancy and associated costs		(43,922)	(54,007)
Systems costs		(38,890)	(38,671)
Depreciation and amortisation expense	6	(40,887)	(55,832)
Finance costs	6	(8,228)	(9,586)
General administration expenses		(186,628)	(169,094)
Profit before income tax expense		135,912	240,533
Income tax expense	7	(47,650)	(67,674)
Profit after income tax expense		88,262	172,859
Total comprehensive income for the year attributable to the ordinary shareholders of the company:		88,262	172,859
Earnings per share		¢	¢
Basic earnings per share	26	14.54	28.47

The accompanying notes form part of these financial statements

AGT Financial Services Limited

Balance Sheet

as at 30 June 2019

	Notes	2019 \$	2018 \$
ASSETS			
Current assets			
Cash and cash equivalents	8	377,432	389,557
Financial assets	9	35,306	31,170
Trade and other receivables	10	111,972	108,838
Current tax asset	13	30,494	12,579
Total current assets		555,204	542,144
Non-current assets			
Property, plant and equipment	11	728,262	726,691
Intangible assets	12	5,570	28,914
Deferred tax asset	13	15,427	13,538
Total non-current assets		749,259	769,143
Total assets		1,304,463	1,311,287
LIABILITIES			
Current liabilities			
Trade and other payables	14	74,439	146,035
Borrowings	15	24,146	29,451
Provisions	16	61,483	58,495
Total current liabilities		160,068	233,981
Non-current liabilities			
Trade and other payables	14	-	10,407
Borrowings	15	115,212	131,794
Provisions	16	10,694	4,878
Total non-current liabilities		125,906	147,079
Total liabilities		285,974	381,060
Net assets		1,018,489	930,227
EQUITY			
Issued capital	17	580,118	580,118
Retained earnings	18	438,371	350,109
Total equity		1,018,489	930,227

The accompanying notes form part of these financial statements

AGT Financial Services Limited
Statement of Changes in Equity
for the year ended 30 June 2019

	Notes	Issued capital \$	Retained earnings \$	Total equity \$
Balance at 1 July 2017		580,118	268,325	848,443
Total comprehensive income for the year		-	172,859	172,859
Transactions with owners in their capacity as owners:				
Shares issued during period		-	-	-
Costs of issuing shares		-	-	-
Dividends provided for or paid	24	-	(91,075)	(91,075)
Balance at 30 June 2018		580,118	350,109	930,227
Balance at 1 July 2018		580,118	350,109	930,227
Total comprehensive income for the year		-	88,262	88,262
Transactions with owners in their capacity as owners:				
Shares issued during period		-	-	-
Costs of issuing shares		-	-	-
Dividends provided for or paid	24	-	-	-
Balance at 30 June 2019		580,118	438,371	1,018,489

The accompanying notes form part of these financial statements

AGT Financial Services Limited
Statement of Cash Flows
for the year ended 30 June 2019

	Notes	2019 \$	2018 \$
Cash flows from operating activities			
Receipts from customers		1,400,503	1,411,752
Payments to suppliers and employees		(1,243,890)	(1,103,037)
Interest received		2,987	3,480
Interest paid		(8,228)	(9,586)
Income taxes paid		(67,454)	(71,740)
Net cash provided by operating activities	19	83,918	230,869
Cash flows from investing activities			
Payments for property, plant and equipment		(25,975)	(113,443)
Proceeds for property plant and equipment		6,818	-
Payments for intangible assets		(9,461)	(9,461)
Net cash used in investing activities		(28,618)	(122,904)
Cash flows from financing activities			
Repayment of borrowings		(21,887)	(21,835)
Dividends paid	24	(45,538)	(45,538)
Net cash used in financing activities		(67,425)	(67,373)
Net increase/(decrease) in cash held		(12,125)	40,592
Cash and cash equivalents at the beginning of the financial year		389,557	348,965
Cash and cash equivalents at the end of the financial year	8(a)	377,432	389,557

The accompanying notes form part of these financial statements

AGT Financial Services Limited

Notes to the Financial Statements

for the year ended 30 June 2019

Note 1. Summary of significant accounting policies

a) Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board (AASB) and the *Corporations Act 2001*. The company is a for-profit entity for the purpose of preparing the financial statements.

Compliance with IFRS

These financial statements and notes comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. These areas involving a higher degree of judgement or complexities, or areas where assumptions and estimates which are significant to the financial statements are disclosed in note 3.

Historical cost convention

The financial statements have been prepared under the historical cost convention on an accruals basis as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

Comparative figures

Where required by Australian Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

Application of new and amended accounting standards

There are two new accounting standards which have been issued by the AASB that became mandatorily effective for accounting periods beginning on or after 1 January 2018, and are therefore relevant for the current financial year.

AASB 15 Revenue from Contracts with Customers

AASB 15 replaces AASB 111 *Construction Contracts*, AASB 118 *Revenue* and related Interpretations and it applies, with limited exceptions, to all revenue arising from contracts with customers. AASB 15 establishes a five-step model to account for revenue arising from contracts with customers and requires that revenue be recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

AASB 15 requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers. The standard also specifies the accounting for the incremental costs of obtaining a contract and the costs directly related to fulfilling a contract. In addition, the standard requires extensive disclosures.

The existing revenue recognition through the monthly Bendigo and Adelaide Bank Limited profit share provides an accurate reflection of consideration received in exchange for the transfer of services to the customer. Therefore based on our assessment this accounting standard has not materially affected any of the amounts recognised in the current period and is not likely to affect future periods.

AGT Financial Services Limited

Notes to the Financial Statements

for the year ended 30 June 2019

Note 1. Summary of significant accounting policies (continued)

a) Basis of preparation (continued)*Application of new and amended accounting standards (continued)**AASB 9 Financial Instruments*

AASB 9 sets out requirements for recognising and measuring financial assets, financial liabilities and some contracts to buy or sell non-financial items. This standard replaces *AASB 139 Financial Instruments: Recognition and Measurement*.

Based on our assessment this accounting standard has not had any impact on the carrying amounts of financial assets or liabilities at 1 July 2018. For additional information about accounting policies relating to financial instruments, see Note 1 k).

There are also a number of accounting standards and interpretations issued by the AASB that become effective in future accounting periods.

The company has elected not to apply any accounting standards or interpretations before their mandatory operative date for the annual reporting period beginning 1 July 2018. These future accounting standards and interpretations therefore have no impact on amounts recognised in the current period or any prior period.

AASB 16 Leases

Only AASB 16, effective for the annual reporting period beginning on or after 1 January 2019 is likely to impact the company. AASB 16 introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are recognition exemptions for short-term leases and leases of low-value items. Lessor accounting remains similar to the current standard – i.e. lessors continue to classify leases as finance or operating leases.

AASB 16 replaces existing leases guidance, including *AASB 117 Leases* and related Interpretations. This standard is mandatory for annual reporting periods beginning on or after 1 January 2019.

The company plans to apply AASB 16 initially on 1 July 2019, using the modified retrospective approach. Therefore, the cumulative effect of adopting AASB 16 will be recognised as an adjustment to the opening balance of retained earnings at 1 July 2019, with no restatement of comparative information.

The company has assessed the estimated impact that initial application of AASB 16 will have on its financial statements. The actual impacts of adopting the standard on 1 July 2019 may change.

No significant impact is expected for the company's finance leases.

AGT Financial Services Limited

Notes to the Financial Statements

for the year ended 30 June 2019

Note 1. Summary of significant accounting policies *(continued)*

a) Basis of preparation *(continued)*

Economic dependency - Bendigo and Adelaide Bank Limited

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank** branch at Adelong and sub branch at Gundagai, New South Wales.

The branches operate as franchises of Bendigo and Adelaide Bank Limited, using the name “Bendigo Bank” and the logo and system of operations of Bendigo and Adelaide Bank Limited. The company manages the **Community Bank** branches on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank** branches are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank Limited.

The company promotes and sells the products and services, but is not a party to the transaction.

The credit risk (i.e. the risk that a customer will not make repayments) is for the relevant Bendigo and Adelaide Bank Limited entity to bear as long as the company has complied with the appropriate procedures and relevant obligations and has not exercised a discretion in granting or extending credit.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank** branches franchise operations. It also continues to provide ongoing management and operational support and other assistance and guidance in relation to all aspects of the franchise operation, including advice and assistance in relation to:

- the design, layout and fit out of the **Community Bank** branches
- training for the branch managers and other employees in banking, management systems and interface protocol
- methods and procedures for the sale of products and provision of services
- security and cash logistic controls
- calculation of company revenue and payment of many operating and administrative expenses
- the formulation and implementation of advertising and promotional programs
- sales techniques and proper customer relations.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

AGT Financial Services Limited

Notes to the Financial Statements

for the year ended 30 June 2019

Note 1. Summary of significant accounting policies *(continued)*

b) Revenue

Revenue arises from the rendering of services through its franchise agreement with the Bendigo and Adelaide Bank Limited. The revenue recognised is measured by reference to the fair value of consideration received or receivable, excluding sales taxes, rebates, and trade discounts.

Interest and fee revenue is recognised when earned. The gain or loss on disposal of property, plant and equipment is recognised on a net basis and is classified as income rather than revenue. All revenue is stated net of the amount of Goods and Services Tax (GST).

Revenue calculation

The franchise agreement provides that three forms of revenue may be earned by the company – margin, commission and fee income. Bendigo and Adelaide Bank Limited decides the form of revenue the company earns on different types of products and services.

The revenue earned by the company is dependent on the business that it generates. It may also be affected by other factors, such as economic and local conditions, for example, interest rates.

Core banking products

Bendigo and Adelaide Bank Limited has identified some Bendigo Bank Group products and services as 'core banking products'. It may change the products and services which are identified as core banking products by giving the company at least 30 days notice. Core banking products currently include Bendigo Bank branded home loans, term deposits and at call deposits.

Margin

Margin is arrived at through the following calculation:

- Interest paid by customers on loans less interest paid to customers on deposits
- *plus* any deposit returns i.e. interest return applied by Bendigo and Adelaide Bank Limited for a deposit,
- *minus* any costs of funds i.e. interest applied by Bendigo and Adelaide Bank Limited to fund a loan.

Margin is paid on all core banking products. A funds transfer pricing model is used for the method of calculation of the cost of funds, deposit return and margin.

The company is entitled to a share of the margin earned by Bendigo and Adelaide Bank Limited (i.e. income adjusted for Bendigo and Adelaide Bank Limited's interest expense and interest income return). However, if this reflects a loss, the company incurs a share of that loss.

Commission

Commission is a fee paid for products and services sold. It may be paid on the initial sale or on an ongoing basis. Commission is payable on the sale of an insurance product such as home contents. Examples of products and services on which ongoing commissions are paid include leasing and Sandhurst Trustees Limited products.

Fee income

Fee income is a share of what is commonly referred to as 'bank fees and charges' charged to customers by Bendigo Bank Group entities including fees for loan applications and account transactions.

Discretionary financial contributions

In addition to margin, commission and fee income, and separate from the franchise agreement, Bendigo and Adelaide Bank Limited has also made discretionary financial payments to the company. These are referred to by Bendigo and Adelaide Bank Limited as a "Market Development Fund" (MDF).

The amount has been based on the volume of business attributed to a branch. The purpose of the discretionary payments is to assist with local market development activities, including community sponsorships and donations. It is for the board to decide how to use the MDF.

AGT Financial Services Limited

Notes to the Financial Statements

for the year ended 30 June 2019

Note 1. Summary of significant accounting policies (continued)

b) Revenue (continued)*Discretionary financial contributions (continued)*

The payments from Bendigo and Adelaide Bank Limited are discretionary and Bendigo and Adelaide Bank Limited may change the amount or stop making them at any time.

Ability to change financial return

Under the franchise agreement, Bendigo and Adelaide Bank Limited may change the form and amount of financial return that the company receives. The reasons it may make a change include changes in industry or economic conditions or changes in the way Bendigo and Adelaide Bank Limited earns revenue.

The change may be to the method of calculation of margin, the amount of margin, commission and fee income or a change of a margin to a commission or vice versa. This may affect the amount of revenue the company receives on a particular product or service. The effect of the change on the revenue earned by the company is entirely dependent on the change.

If Bendigo and Adelaide Bank Limited makes a change to the margin or commission on core banking products and services, it must not reduce the margin and commission the company receives on core banking products and services Bendigo and Adelaide Bank Limited attributes to the company to less than 50% (on an aggregate basis) of Bendigo and Adelaide Bank Limited's margin at that time. For other products and services, there is no restriction on the change Bendigo and Adelaide Bank Limited may make.

Bendigo and Adelaide Bank Limited must give the company 30 days notice before it changes the products and services on which margin, commission or fee income is paid, the method of calculation of margin and the amount of margin, commission or fee income.

Monitoring and changing financial return

Bendigo and Adelaide Bank Limited monitors the distribution of financial return between **Community Bank** companies and Bendigo and Adelaide Bank Limited on an ongoing basis.

Overall, Bendigo and Adelaide Bank Limited has made it clear that the **Community Bank** model is based on the principle of shared reward for shared effort. In particular, in relation to core banking products and services, the aim is to achieve an equal share of Bendigo and Adelaide Bank Limited's margin.

c) Income tax*Current tax*

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is payable (or refundable).

Deferred tax

Deferred tax is accounted for using the balance sheet liability method on temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities (other than as a result of a business combination) which affects neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

AGT Financial Services Limited

Notes to the Financial Statements

for the year ended 30 June 2019

Note 1. Summary of significant accounting policies (continued)

c) Income tax (continued)*Deferred tax (continued)*

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the entity intends to settle its tax assets and liabilities on a net basis.

Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the Statement of Profit or Loss and Other Comprehensive Income, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or gain from a bargain purchase.

d) Employee entitlements

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

e) Cash and cash equivalents

For the purposes of the Statement of Cash Flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the Balance Sheet.

f) Trade receivables and payables

Receivables are carried at their amounts due. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

g) Property, plant and equipment

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

AGT Financial Services Limited

Notes to the Financial Statements

for the year ended 30 June 2019

Note 1. Summary of significant accounting policies (continued)

g) Property, plant and equipment (continued)

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calculation of depreciation:

- buildings	5 - 15	years
- plant and equipment	2.5 - 40	years
- motor vehicles	3 - 5	years

h) Intangibles

The franchise fee paid to Bendigo and Adelaide Bank Limited has been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

The renewal processing fee paid to Bendigo and Adelaide Bank Limited when renewing the franchise agreement has also been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

i) Payment terms

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days.

j) Borrowings

All loans are initially measured at the principal amount. Interest is recognised as an expense as it accrues.

k) Financial instruments*Recognition and initial measurement*

Financial instruments, incorporating financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions of the instrument.

Financial instruments (except for trade receivables) are initially measured at fair value plus transaction costs, except where the instrument is classified at fair value through profit or loss, in which case transaction costs are expensed to profit or loss immediately. Where available, quoted prices in an active market are used to determine fair value. In other circumstances, valuation techniques are adopted.

Trade receivables are initially measured at the transaction price if the trade receivables do not contain a significant financing component or if the practical expedient was applied as specified in AASB 15.63.

*Classification and subsequent measurement**(i) Financial liabilities*

Financial liabilities include borrowings, trade and other payables and non-derivative financial liabilities (excluding financial guarantees). They are subsequently measured at amortised cost using the effective interest rate method.

The effective interest rate is the internal rate of return of the financial asset or liability, that is, it is the rate that exactly discounts the estimated future cash flows through the expected life of the instrument to the net carrying amount at initial recognition.

AGT Financial Services Limited

Notes to the Financial Statements

for the year ended 30 June 2019

Note 1. Summary of significant accounting policies *(continued)*

k) Financial instruments *(continued)**(ii) Financial assets*

Financial assets are subsequently measured at:

- amortised cost;
- fair value through other comprehensive income (FVOCI); or
- fair value through profit and loss (FVTPL).

A financial asset is subsequently measured at amortised cost if it meets the following conditions:

- the financial asset is managed solely to collect contractual cash flows; and
- the contractual terms within the financial asset give rise to cash flows that are solely payments of principal and interest on the principle amount outstanding on specified dates.

The company's trade and most other receivables are measured at amortised cost as well as deposits that were previously classified as held-to-maturity under AASB 139.

A financial asset is subsequently measured at FVOCI if it meets the following conditions:

- the contractual terms within the financial asset give rise to cash flows that are solely payments of principal and interest on the principle amount outstanding on specified dates; and
- the business model for managing the financial assets comprises both contractual cash flows collection and the selling of the financial asset.

By default, all other financial assets that do not meet the conditions of amortised cost and FVOCI's measurement condition are subsequently measured at FVTPL.

The company's investments in equity instruments are measured at FVTPL unless the company irrevocably elects at inception to measure at FVOCI.

*Derecognition**(i) Derecognition of financial liabilities*

A liability is derecognised when it is extinguished (ie when the obligation in the contract is discharged, cancelled or expires). An exchange of an existing financial liability for a new one with substantially modified terms, or a substantial modification to the terms of a financial liability, is treated as an extinguishment of the existing liability and recognition of a new financial liability.

The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss.

(ii) Derecognition of financial assets

A financial asset is derecognised when the holder's contractual rights to its cash flows expires, or the asset is transferred in such a way that all the risks and rewards of ownership are substantially transferred.

On derecognition of a financial asset measured at amortised cost, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognised in profit or loss.

AGT Financial Services Limited

Notes to the Financial Statements

for the year ended 30 June 2019

Note 1. Summary of significant accounting policies (*continued*)

k) Financial instruments (*continued*)*Impairment*

The company recognises a loss allowance for expected credit losses on:

- financial assets that are measured at fair value through other comprehensive income;
- lease receivables;
- loan commitments that are not measured at fair value through profit or loss; and
- financial guarantee contracts that are not measured at fair value through profit or loss.

Loss allowance is not recognised for:

- financial assets measured at fair value through profit or loss; or
- equity instruments measured at fair value through other comprehensive income.

Expected credit losses are the probability-weighted estimate of credit losses over the expected life of a financial instrument. A credit loss is the difference between all contractual cash flows that are due and all cash flows expected to be received, all discounted at the original effective interest rate of the financial instrument.

The company uses the simplified approach to impairment, as applicable under AASB 9. The simplified approach does not require tracking of changes in credit risk at every reporting period, but instead requires the recognition of lifetime expected credit loss at all times.

This approach is applicable to:

- trade receivables that result from transactions that are within the scope of AASB 15, that contain a significant financing component; and
- lease receivables.

In measuring the expected credit loss, a provision matrix for trade receivables is used, taking into consideration various data to get to an expected credit loss, (ie diversity of its customer base, appropriate groupings of its historical loss experience etc.).

Recognition of expected credit losses in financial statements

At each reporting date, the entity recognises the movement in the loss allowance as an impairment gain or loss in the statement of profit or loss and other comprehensive income.

Assets measured at fair value through other comprehensive income are recognised at fair value with changes in fair value recognised in other comprehensive income. The amount in relation to change in credit risk is transferred from other comprehensive income to profit or loss at every reporting period.

m) Provisions

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions or other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

n) Issued capital

Ordinary shares are recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

AGT Financial Services Limited

Notes to the Financial Statements

for the year ended 30 June 2019

Note 1. Summary of significant accounting policies (continued)

o) Earnings per share

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

p) Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Balance Sheet. Cash flows are included in the Statement of Cash Flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the taxation authority are classified as operating cash flows.

Note 2. Financial risk management

The company's activities expose it to a limited variety of financial risks: market risk (including currency risk, fair value interest risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the entity. The entity does not use derivative instruments.

Risk management is carried out directly by the board of directors.

(i) Market risk

The company has no exposure to any transactions denominated in a currency other than Australian dollars.

(ii) Price risk

The company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The company is not exposed to commodity price risk.

(iii) Credit risk

The company has no significant concentrations of credit risk. It has policies in place to ensure that customers have an appropriate credit history.

Expected credit loss assessment for Bendigo and Adelaide Bank Limited

The company's franchise agreement limits the company's credit exposure to one financial institution, being Bendigo and Adelaide Bank Limited. Due to the reliance on Bendigo and Adelaide Bank Limited the company has reviewed the credit ratings provided by Standard & Poors, Moody's and Fitch Ratings to determine the level of credit risk exposure of the company. The most recent credit rating provided by the ratings agencies is as follows:

Ratings Agency	Long-Term	Short-Term	Outlook
Standard & Poor's	BBB+	A-2	Stable
Fitch Ratings	A-	F2	Stable
Moody's	A3	P-2	Stable

Based on the above risk ratings the company has classified Bendigo and Adelaide Bank Limited as low risk.

AGT Financial Services Limited

Notes to the Financial Statements

for the year ended 30 June 2019

Note 2. Financial risk management (continued)

Expected credit loss assessment for Bendigo and Adelaide Bank Limited (continued)

The company has performed a historical assessment of receivables from Bendigo and Adelaide Bank Limited and found no instances of default. As a result no impairment loss allowance has been made in relation to the Bendigo & Adelaide Bank Limited receivable as at 30 June 2019.

Expected credit loss assessment for other customers

The company has performed a historical assessment of the revenue collected from other customers and found no instances of default. As a result no impairment loss allowance has been made in relation to other customers as at 30 June 2019.

(iv) Liquidity risk

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

(v) Cash flow and fair value interest rate risk

Interest-bearing assets are held with Bendigo and Adelaide Bank Limited and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the company to cash flow interest-rate risk. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

(vi) Capital management

The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the Balance Sheet.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the distribution limit.

The distribution limit is the greater of:

- (a) 20% of the profit or funds of the franchisee otherwise available for distribution to shareholders in that 12 month period; and
- (b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the franchisee over that 12 month period where the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2019 can be seen in the Statement of Profit or Loss and Other Comprehensive Income.

There were no changes in the company's approach to capital management during the year.

AGT Financial Services Limited

Notes to the Financial Statements

for the year ended 30 June 2019

Note 3. Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Management has identified the following critical accounting policies for which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

Taxation

Judgement is required in assessing whether deferred tax assets and certain tax liabilities are recognised on the balance sheet. Deferred tax assets, including those arising from carried-forward tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits.

Assumptions about the generation of future taxable profits depend on management's estimates of future cash flows. These depend on estimates of future sales volumes, operating costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation.

These judgements and assumptions are subject to risk and uncertainty. There is therefore a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the balance sheet and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amount of recognised deferred tax assets and liabilities may require adjustment, resulting in corresponding credit or charge to the Statement of Profit or Loss and Other Comprehensive Income.

Estimation of useful lives of assets

The estimation of the useful lives of assets has been based on historical experience and the condition of the asset is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

Impairment of assets

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

AGT Financial Services Limited

Notes to the Financial Statements

for the year ended 30 June 2019

Note 3. Critical accounting estimates and judgements *(continued)*

Impairment of assets (continued)

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

Fair value measurement

Some of the company's assets and liabilities are measured at fair value for financial reporting purposes. The board of directors determine the appropriate valuation techniques and inputs for fair value measurements.

Fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly
- Level 3 inputs are unobservable inputs for the asset or liability.

In estimating the fair value of an asset or a liability, the company uses market-observable data to the extent it is available. Where Level 1 inputs are not available, the company engages third party qualified valuers to perform the valuation.

AGT Financial Services Limited
Notes to the Financial Statements
for the year ended 30 June 2019

Note 4. Revenue from ordinary activities	2019	2018
	\$	\$
Operating activities:		
- gross margin	996,703	1,022,077
- services commissions	97,351	78,279
- fee income	107,462	109,796
- market development fund	65,000	69,375
- other revenue	2,293	3,333
Total revenue from operating activities	<u>1,268,809</u>	<u>1,282,860</u>
Non-operating activities:		
- interest received	2,987	3,480
- increase in net market value of financial assets (FVTPL)	4,571	1,172
- rental income	6,240	1,040
Total revenue from non-operating activities	<u>13,798</u>	<u>5,692</u>
Total revenues from ordinary activities	<u><u>1,282,607</u></u>	<u><u>1,288,552</u></u>

Note 5. Charitable donations, sponsorship, advertising and promotion		
- direct donations, sponsorship, advertising and promotion payments during the year		89,559
- contribution into Community Enterprise Foundation [™]	5a.	109,091
Total charitable donations, sponsorship, advertising and promotion		<u>298,650</u>

Note 5a Community Enterprise Foundation [™]		
<p>During the period the company contributed funds to the Community Enterprise Foundation [™] (CEF), the philanthropic arm of the Bendigo and Adelaide Bank Group. These contributions form part of charitable donations and sponsorship expenditure included in the Statement of Profit or Loss and Other Comprehensive Income.</p> <p>The funds contributed are held by the CEF in trust on behalf of the company and are available for distribution as grants to eligible applicants. The balance of funds held by the CEF as at 30 June 2019 is as follows:</p>		
Opening balance		104,405
Contributions	5	209,091
Grants paid		(13,500)
Interest		1,880
Management fees		(10,454)
Balance available for distribution		<u>291,422</u>

AGT Financial Services Limited
Notes to the Financial Statements
for the year ended 30 June 2019

Note 6. Expenses	2019	2018
	\$	\$
Depreciation of non-current assets:		
- buildings	4,480	4,482
- plant and equipment	1,544	7,790
- Leasehold improvements	6,058	12,922
- motor vehicles	5,461	7,294
Amortisation of non-current assets:		
- franchise agreement	2,000	2,000
- establishment fee	10,001	10,001
- franchise renewal fee	11,343	11,343
	<u>40,887</u>	<u>55,832</u>
Finance costs:		
- interest paid	<u>8,228</u>	<u>9,586</u>
Bad debts	<u>(75)</u>	<u>1,513</u>
<hr/>		
Note 7. Income tax expense		
The components of tax expense comprise:		
- Current tax	49,539	60,847
- Movement in deferred tax	(1,889)	5,298
- Under provision of tax in the prior period	-	1,529
	<u>47,650</u>	<u>67,674</u>
The prima facie tax on profit from ordinary activities before income tax is reconciled to the income tax expense as follows		
Operating profit	135,912	240,533
Prima facie tax on profit from ordinary activities at 27.5% (2018: 27.5%)	37,376	66,147
Add tax effect of:		
- non-deductible expenses	10,273	-
- timing difference expenses	3,147	(4,976)
- other deductible expenses	(1,257)	(323)
	<u>49,539</u>	<u>60,848</u>
Movement in deferred tax	(1,889)	5,298
Under/(Over) provision of income tax in the prior year	-	1,529
	<u>47,650</u>	<u>67,675</u>
<hr/>		
Note 8. Cash and cash equivalents		
Cash at bank and on hand	<u>377,432</u>	<u>389,557</u>

AGT Financial Services Limited
Notes to the Financial Statements
for the year ended 30 June 2019

Note 8.(a) Reconciliation to cash flow statement	2019	2018
	\$	\$
The above figures reconcile to the amount of cash shown in the statement of cash flows at the end of the financial year as follows:		
Cash at bank and on hand	<u>377,432</u>	<u>389,557</u>

Note 9. Financial assets	Notes		
Current:			
Available-for-sale financial assets	8(a).	<u>35,306</u>	<u>31,170</u>

Note 9(a) Available-for-sale financial assets comprise:

Current:			
Listed investments, at fair value			
- Shares in listed corporations	19	<u>35,306</u>	<u>31,170</u>

Note 10. Trade and other receivables

Trade receivables	103,654	97,735
Prepayments	4,174	11,103
Other debtors	4,144	-
	<u>111,972</u>	<u>108,838</u>

Note 11. Property, plant and equipment

Land and buildings

Freehold land			
At cost		<u>188,131</u>	<u>213,642</u>
Buildings			
At cost		434,479	408,968
Less accumulated depreciation		(35,878)	(31,398)
		<u>398,601</u>	<u>377,570</u>
Leasehold improvements			
At cost		229,629	229,629
Less accumulated depreciation		(142,469)	(136,411)
		<u>87,160</u>	<u>93,218</u>
Plant and equipment			
At cost		83,928	81,315
Less accumulated depreciation		(62,482)	(60,938)
		<u>21,446</u>	<u>20,377</u>

AGT Financial Services Limited
Notes to the Financial Statements
for the year ended 30 June 2019

Note 11. Property, plant and equipment (continued)	2019	2018
	\$	\$
Motor vehicles		
At cost	44,073	42,906
Less accumulated depreciation	(11,149)	(21,022)
	<u>32,924</u>	<u>21,884</u>
Total written down amount	<u>728,262</u>	<u>726,691</u>
Movements in carrying amounts:		
Land		
Carrying amount at beginning	213,642	107,532
Additions	-	106,110
Transfer out	(25,511)	-
Carrying amount at end	<u>188,131</u>	<u>213,642</u>
Buildings		
Carrying amount at beginning	377,570	384,371
Additions	-	(2,319)
Transfer in	25,511	-
Disposals	-	-
Less: depreciation expense	(4,480)	(4,482)
Carrying amount at end	<u>398,601</u>	<u>377,570</u>
Leasehold Improvements		
Carrying amount at beginning	93,218	102,407
Additions	-	3,732
Disposals	-	-
Less: depreciation expense	(6,058)	(12,922)
Carrying amount at end	<u>87,160</u>	<u>93,218</u>
Plant and equipment		
Carrying amount at beginning	20,377	22,249
Additions	2,613	5,918
Disposals	-	-
Less: depreciation expense	(1,544)	(7,790)
Carrying amount at end	<u>21,446</u>	<u>20,377</u>
Motor vehicles		
Carrying amount at beginning	21,884	29,178
Additions	23,353	-
Disposals	(6,852)	-
Less: depreciation expense	(5,461)	(7,294)
Carrying amount at end	<u>32,924</u>	<u>21,884</u>
Total written down amount	<u>641,102</u>	<u>633,473</u>

AGT Financial Services Limited
Notes to the Financial Statements
for the year ended 30 June 2019

Note 12. Intangible assets	2019	2018
	\$	\$
Franchise fee		
At cost	114,557	114,557
Less: accumulated amortisation	(108,987)	(85,643)
	<u>5,570</u>	<u>28,914</u>
Total written down amount	<u>5,570</u>	<u>28,914</u>

Note 13. Tax		
Current:		
Income tax refundable	<u>(30,494)</u>	<u>(12,579)</u>
Non-current:		
Deferred tax assets		
- accruals	825	2,005
- employee provisions	19,849	17,428
	<u>20,674</u>	<u>19,433</u>
Deferred tax liability		
- financial assets	4,099	3,053
- deductible prepayments	1,148	2,842
	<u>5,247</u>	<u>5,895</u>
Net deferred tax asset	<u>15,427</u>	<u>13,538</u>
Movement in deferred tax charged to Statement of Profit or Loss and Other Comprehensive Income	<u>(1,889)</u>	<u>5,361</u>

Note 14. Trade and other payables		
Current:		
Other creditors and accruals	<u>74,439</u>	<u>146,035</u>
Non-current:		
Other creditors and accruals	<u>-</u>	<u>10,407</u>

Note 15. Borrowings		
Current:		
Bank loans	19,800	19,800
Chattel mortgage	4,346	9,651
	<u>24,146</u>	<u>29,451</u>

Note 21.

AGT Financial Services Limited
Notes to the Financial Statements
for the year ended 30 June 2019

Note 15. Borrowings (continued)	2019	2018
	\$	\$
Non-current:		
Bank loans	106,974	119,211
Chattel mortgage	8,238	12,583
	<u>115,212</u>	<u>131,794</u>

The bank loan is repayable monthly with the final installment due May 2025. Interest is recognised at an average rate of 5.59% (2018: 5.59%). The loan is secured by a fixed and floating charge over the company's assets.

Note 16. Provisions		
Current:		
Provision for annual leave	37,075	35,101
Provision for long service leave	24,408	23,394
	<u>61,483</u>	<u>58,495</u>
Non-current:		
Provision for long service leave	<u>10,694</u>	<u>4,878</u>

Note 17. Issued capital		
607,169 ordinary shares fully paid (2018: 607,169)	607,169	607,169
Less: equity raising expenses	(27,051)	(27,051)
	<u>580,118</u>	<u>580,118</u>

Rights attached to shares

(a) *Voting rights*

Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the **Community Bank** branches have the same ability to influence the operation of the company.

AGT Financial Services Limited

Notes to the Financial Statements

for the year ended 30 June 2019

Note 17. Issued capital *(continued)*

Rights attached to shares *(continued)*

(b) *Dividends*

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo and Adelaide Bank Limited contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

(c) *Transfer*

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the *Corporations Act 2001*.

Prohibited shareholding interest

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if they control or own 10% or more of the shares in the company (the "10% limit").

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or beneficial interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prohibited shareholding interest. If the board becomes aware that a member has a prohibited shareholding interest, it must serve a notice requiring the member (or the member's associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

Note 18. Retained earnings	2019	2018
	\$	\$
Balance at the beginning of the financial year	350,109	268,325
Net profit from ordinary activities after income tax	88,262	172,859
Dividends provided for or paid	-	(91,075)
Balance at the end of the financial year	<u>438,371</u>	<u>350,109</u>

AGT Financial Services Limited

Notes to the Financial Statements

for the year ended 30 June 2019

Note 19. Statement of cash flows	2019	2018
Reconciliation of profit from ordinary activities after tax to net cash provided by operating activities		
Profit from ordinary activities after income tax	88,262	172,859
Non cash items:		
- depreciation	17,543	32,488
- amortisation	23,344	23,344
- (increase)/decrease in market value of investments	(4,136)	(1,028)
- loss on disposal of assets	43	-
Changes in assets and liabilities:		
- (increase)/decrease in receivables	(3,134)	(6,946)
- (increase)/decrease in other assets	(19,804)	(7,281)
- increase/(decrease) in payables	(27,004)	73,785
- increase/(decrease) in provisions	8,804	(16,151)
- increase/(decrease) in current tax liabilities	-	(40,201)
Net cash flows provided by operating activities	<u>83,918</u>	<u>230,869</u>

Note 20. Fair value measurement

This section explains the judgements and estimates made in determining the fair values of the company's assets that are recognised and measured at fair value in the financial statements. To provide an indication about the reliability of the inputs used in determining fair value, the applicable assets have been classified into the three levels prescribed under the accounting standards. An explanation of each level follows underneath the table.

At 30 June 2019	Level 1	Level 2	Level 3	Total
	\$	\$	\$	\$
Recurring fair value measurements:				
Available-for-sale financial assets				
Listed investments:				
- shares in listed corporations	35,306	-	-	35,306
	<u>35,306</u>	<u>-</u>	<u>-</u>	<u>35,306</u>
Total assets at fair value	<u>35,306</u>	<u>-</u>	<u>-</u>	<u>35,306</u>

AGT Financial Services Limited

Notes to the Financial Statements

for the year ended 30 June 2019

Note 20. Fair value measurement *(continued)*

At 30 June 2018	Level 1 \$	Level 2 \$	Level 3 \$	Total \$
Recurring fair value measurements:				
FVTPL financial assets				
Listed investments:				
- shares in listed corporations	31,170	-	-	31,170
	<u>31,170</u>	<u>-</u>	<u>-</u>	<u>31,170</u>
Total assets at fair value	<u>31,170</u>	<u>-</u>	<u>-</u>	<u>31,170</u>

There were no transfers between Level 1 and Level 2 during the reporting period. The company's policy is to recognise transfers into and transfers out of fair value hierarchy levels as at the end of the reporting period.

- Level 1: The fair value of FVTPL financial assets traded in active markets is based on the quoted market price at the close of business at the end of the reporting period.
- Level 2: The fair value of property, plant and equipment is based on a valuation performed by a third party qualified valuer using quoted prices for similar assets in an active market.
- Level 3: There were no fair value measurements by the Level 3 fair value hierarchy.

Note 21. Leases

	2019 \$	2018 \$
Finance lease commitments		
Payable - minimum lease payments:		
- not later than 12 months	4,893	10,371
- between 12 months and 5 years	8,329	13,221
Minimum lease payments	<u>13,222</u>	<u>23,592</u>
Less future finance charges	(638)	(1,358)
Present value of minimum lease payments	<u>12,584</u>	<u>22,234</u>

The finance lease is chattel mortgage for a Holden Cruz, which commenced October 2016. The contract is held with Bendigo & Adelaide Bank Limited and is a four year lease with 48 equal monthly repayments and a final balloon payment of \$2,992.97. The final payment is due in September 2020. Interest is recognised at an implicit rate of 4.69%. The chattel mortgage is secured by a fixed and floating charge over the company's assets.

Note 22. Auditor's remuneration

Amounts received or due and receivable by the auditor of the company for:

- audit and review services	4,600	4,400
- share registry services	4,191	4,184
- non audit services	2,530	2,683
	<u>11,321</u>	<u>11,267</u>

AGT Financial Services Limited

Notes to the Financial Statements

for the year ended 30 June 2019

Note 23. Director and related party disclosures

The names of directors who have held office during the financial year are:

James Philip Hayes
 Ross Andrew Tout
 Derek Geoffrey Cunningham Lotz
 Hannah Jean Speers
 Matthew John Pearce
 Keith Harrison (*Resigned 27 May 2019*)
 Stewart Macdonald Smith (*Resigned 27 August 2018*)

No director or related entity has entered into a material contract with the company. No director's fees have been paid as the positions are held on a voluntary basis.

Directors Shareholdings	<u>2019</u>	<u>2018</u>
James Philip Hayes	2,000	2,000
Ross Andrew Tout	500	500
Derek Geoffrey Cunningham Lotz	-	-
Hannah Jean Speers	-	-
Matthew John Pearce	2,000	2,000
Keith Harrison (<i>Resigned 27 May 2019</i>)	1,000	1,000
Stewart Macdonald Smith (<i>Resigned 27 August 2018</i>)	2,751	2,751

There was no movement in directors shareholdings during the year.

Note 24. Dividends provided for or paid	<u>2019</u>	<u>2018</u>
	\$	\$
<i>a. Dividends paid during the year</i>		
Current year dividend		
100% franked dividend - 7.5 cents (2018: 7.5 cents) per share	<u>45,538</u>	<u>45,538</u>
<i>b. Dividends proposed and recognised as a liability</i>		
Current year final dividend		
100% franked dividend - nil cents (2018: 7.5 cents) per share	<u>-</u>	<u>45,538</u>

The tax rate at which dividends have been franked is 27.5% (2018: 27.5%).

AGT Financial Services Limited
Notes to the Financial Statements
for the year ended 30 June 2019

Note 24. Dividends provided for or paid (continued)	2019	2018
	\$	\$
b. Franking account balance		
Franking credits available for subsequent reporting periods are:		
- franking account balance as at the end of the financial year	249,262	164,096
- franking credits/(debits) that will arise from payment/(refund) of income tax as at the end of the financial year	(14,133)	45,090
- franking debits that will arise from the payment of dividends recognised as a liability at the end of the financial year	-	-
	<u>235,129</u>	<u>209,186</u>
Franking credits available for future financial reporting periods:	235,129	209,186
- franking debits that will arise from payment of dividends proposed or declared before the financial report was authorised for use but not recognised as a distribution to equity holders during the period	-	-
Net franking credits available	<u><u>235,129</u></u>	<u><u>209,186</u></u>

Note 25. Key management personnel disclosures

No director of the company receives remuneration for services as a company director or committee member.

There are no executives within the company whose remuneration is required to be disclosed.

Community Bank Directors' Privileges Package

The board has adopted the **Community Bank Directors' Privileges Package**. The package is available to all directors, who can elect to avail themselves of the benefits based on their personal banking with the **Community Bank** branches at Adelong and Gundagai. There is no requirement to own BEN shares and there is no qualification period to qualify to utilise the benefits. The package mirrors the benefits currently available to Bendigo and Adelaide Bank Limited shareholders. The total benefits received by the directors from the Directors' Privilege Package are \$nil for the year ended 30 June 2019 (2018: \$nil).

Note 26. Earnings per share

(a) Profit attributable to the ordinary equity holders of the company used in calculating earnings per share	88,262	172,859
	Number	Number
(b) Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	607,169	607,169

AGT Financial Services Limited

Notes to the Financial Statements

for the year ended 30 June 2019

Note 27. Events occurring after the reporting date

There have been no events after the end of the financial year that would materially affect the financial statements.

Note 28. Contingent liabilities and contingent assets

There were no contingent liabilities or contingent assets at the date of this report to affect the financial statements.

Note 29. Segment reporting

The economic entity operates in the service sector where it facilitates **Community Bank** services in Adelong, New South Wales pursuant to a franchise agreement with Bendigo and Adelaide Bank Limited.

#N/A Registered office/Principal place of business

The entity is a company limited by shares, incorporated and domiciled in Australia. The registered office and principal place of business is:

Registered Office
62 Tumut Street
Adelong NSW 2729

Principal Place of Business
62 Tumut Street
Adelong NSW 2729

AGT Financial Services Limited

Notes to the Financial Statements

for the year ended 30 June 2019

Note 30. Financial instruments

Financial Instrument Composition and Maturity Analysis

The table below reflects the undiscounted contractual settlement terms for all financial instruments, as well as the settlement period for instruments with a fixed period of maturity and interest rate.

Financial instrument	Floating interest		Fixed interest rate maturing in						Non interest bearing		Weighted average	
			1 year or less		Over 1 to 5 years		Over 5 years					
	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	%	%
Financial assets												
Cash and cash equivalents	377,432	389,557	-	-	-	-	-	-	-	-	1.38	0.74
Receivables	-	-	-	-	-	-	-	-	103,654	97,735	N/A	N/A
Financial liabilities												
Interest bearing liabilities	-	-	24,146	29,451	115,212	131,794	-	-	-	-	5.53	5.60

Net Fair Values

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the balance sheet. The company does not have any unrecognised financial instruments at the year end.

Credit Risk

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the balance sheet and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

Interest Rate Risk

Interest rate risk refers to the risk that the value of a financial instrument or cash flows associated with the instrument will fluctuate due to changes in market interest rates. Interest rate risk arises from the interest bearing financial assets and liabilities in place subject to variable interest rates, as outlined above.

Sensitivity Analysis

The company has performed sensitivity analysis relating to its exposure to interest rate risk at balance date. This sensitivity analysis demonstrates the effect on the current year results and equity which could result from a change in interest rates.

As at 30 June 2019, the effect on profit and equity as a result of changes in interest rate, with all other variables remaining constant would be as follows:

	2019	2018
	\$	\$
Change in profit/(loss)		
Increase in interest rate by 1%	2,381	2,283
Decrease in interest rate by 1%	(2,381)	(2,283)
Change in equity		
Increase in interest rate by 1%	2,381	2,283
Decrease in interest rate by 1%	(2,381)	(2,283)

AGT Financial Services Limited

Directors' Declaration

In accordance with a resolution of the directors of AGT Financial Services Limited, we state that:

In the opinion of the directors:

- (a) the financial statements and notes of the company are in accordance with the *Corporations Act 2001*, including:
 - (i) giving a true and fair view of the company's financial position as at 30 June 2019 and of its performance for the financial year ended on that date; and
 - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- (c) the audited remuneration disclosures set out in the remuneration report section of the directors' report comply with Accounting Standard AASB124 Related Party Disclosures and the Corporations Regulations 2001.

This declaration is made in accordance with a resolution of the board of directors.



James Philip Hayes, Chairman

Signed on the 23rd of September 2019.

Independent auditor's report to the members of AGT Financial Services Ltd

Report on the audit of the financial report

Our opinion

In our opinion, the accompanying financial report of AGT Financial Services Ltd, is in accordance with the *Corporations Act 2001*, including:

- i. giving a true and fair view of the company's financial position as at 30 June 2019 and of its financial performance for the year ended; and
- ii. complying with Australian Accounting Standards.

What we have audited

AGT Financial Services Ltd's (the company) financial report comprises the:

- ✓ Statement of profit or loss and other comprehensive income
- ✓ Balance sheet
- ✓ Statement of changes in equity
- ✓ Statement of cash flows
- ✓ Notes comprising a summary of significant accounting policies and other explanatory notes
- ✓ The directors' declaration of the company.

Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report.

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*. We are independent of the company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's *APES 110 Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other information

The company usually prepares an annual report that will include the financial statements, directors' report and declaration and our independence declaration and audit report (the financial report). The annual report may also include "other information" on the entity's operations and financial results and financial position as set out in the financial report, typically in a Chairman's report and Manager's report, and reports covering governance and shareholder matters.

The directors are responsible for the other information. The annual report is expected to be made available to us after the date of this auditor's report.

Our opinion on the financial report does not cover the other information and accordingly we will not express any form of assurance conclusion thereon.

Our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If we identify that a material inconsistency appears to exist when we read the annual report (or become aware that the other information appears to be materially misstated), we will discuss the matter with the directors and where we believe that a material misstatement of the other information exists, we will request management to correct the other information.

Directors' responsibility for the financial report

The directors of the company are responsible for the preparation of the financial report that it gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or cease operations, or have no realistic alternative but to do so.

Auditor's responsibility for the audit of the financial report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatement can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: <http://www.auasb.gov.au/home.aspx>. This description forms part of our auditor's report.



Andrew Frewin Stewart
61 Bull Street, Bendigo, 3550
Dated: 23 September 2019



Joshua Griffin
Lead Auditor

Chairman's Report

In the wake of the banking royal commission it was pleasing to see our bank remain well placed in the market as well as maintain customer and shareholder confidence.

Our staff continue to meet benchmarks and provide the individual concierge service that makes the community banking model unique.

Once again, the board has agreed to a dividend of 7.5 cents per share, fully franked. AGT Financial services shares continue to provide a tidy dividend to shareholders. Parcels of shares occasionally come on the market, ask in store for details.

This year saw the board approve over \$275,000 in funding an increase of \$122,000 over last year. This included the purchase of the Adelong Post Office building. The post office continues to operate as a community Post Office, owned and operated by Adelong Community Enterprise, a not for profit incorporated entity.

This year the company contributed \$209,091.00 to the Community Enterprise Foundation. These funds form part of charitable donations and sponsorship expenditure included in the company's profit and loss statement. This contribution has reduced profit after tax substantially. These funds are held by the CEF in trust on behalf of the company and are available for distribution as grants to eligible applicants.

The board continues to encourage community groups to both partner and apply for funding from the bank for key projects for our communities. Personally, I encourage individuals and families to become involved in community volunteering and philanthropy and be prepared to give where you live.

Special thanks to the hardworking board who bring a unique set of skills to the table as well as our exceptional staff.

Lastly if you are indeed pleased with what the bank has done for your business, and/or you and your family, please promote the bank and encourage others to join the Bendigo Bank family.

James Hayes GAICD

Chairman

MANAGER'S REPORT

As at 30 June 2020 our total business footings are over \$148 million. This represents an increase of almost \$11 million in business over both Branches and the Tumut Agency.

At the beginning of 2020 we appointed a Business Development Manager who will act as our mobile lender. As the world of banking is changing with fewer customers walking into branches, it is important for us to be driving the business outside of the branch. Matt Wysman has come to us with many years of banking experience in personal, business, and rural banking and this new position will allow a greater focus on proactively seeking opportunities to develop our business further.

We have trained and accredited staff and now have six lenders over our two branches to fill our customer's varying needs.

2020 has been a very challenging year for banking and our community. The bushfires took its toll on many in our area, including our staff, and Covid19 has impacted businesses and individuals as well as our regional economy.

However, we have a community of incredible resilience & the regional recovery has been amazing. Our Community Bank board was proud to have partnered with The Tumut Community Foundation to raise over \$200k for distribution to those affected by fire in our district, which in turn supported local businesses through the Gift Card program.

Our staff should be acknowledged for their dedication and resilience during these very difficult and uncertain times and for their on-going concern for the well-being of our community and customers.

I would like to thank our customers, Board, and staff for their support and dedication to our business during this challenging financial year.

Stephanie Smyth

