

Beaconsfield District Community Financial Services Ltd

ABN 18 134 858 889

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Chairman's report

For year ending 30 June 2016

In the past financial year banking operations have again been very competitive for our **Community Bank®** branch. There was an increase in gross income of nearly \$49,000, although \$27,000 less than budget. Consequently the trading loss for the year is greater than budget. Expenses were \$14,000 less than budget.

The income of a **Community Bank**® branch is generated from Funds Under Management including deposits, loans, financial wealth and various other products. All banking is with Bendigo and Adelaide Bank. During the financial year these Funds Under Management increased by approximately \$ 0.6 million (1%), against a budget of \$9.5 million. This has significantly impacted our operating results for the financial year. The growth in the Funds Under Management has been achieved due to increase in lending of \$3.1 million to offset decrease in deposits and other income of \$2.5 million. We are budgeting to increase the Funds Under Management to \$81.7 million by the end of the current financial year. Depending on the mix of Funds Under Management our **Community Bank**® company should be able to significantly improve the trading result in the 2016/17 financial year with a budgeted net profit of \$24,717. The Board is projecting growth of Funds Under Management in the next two years averaging \$10 million per annum. If this is achieved and there are no large unexpected or abnormal expenses, we anticipate achieving operating profits in the 2016/17 and subsequent years.

The growth in our business does not occur without the continued dedication of staff capably led by Manager Andrew Gardner, CRO Natalie Romero and CSO's Erin McColley, Kylie Durrant and new members Lucy and Simone. Our staff are very experienced bankers with access to other specialist areas including financial wealth, insurances, and business lending. One role of Directors is to promote the **Community Bank®** branch, providing staff with referrals who have the expertise and resources to provide an extensive range of banking facilities. All shareholders should also be advocates for the **Community Bank®** branch to help achieve the business growth we need. Any referrals would be much appreciated even non-obligation 'financial health check' of anyone's current banking position.

As part of the Franchise Agreement, each **Community Bank®** branch is provided with Marketing and Development Funds (MDF) from Bendigo and Adelaide Bank to promote the Bank in the community. In the last financial year our branch received \$50,000 of which \$32,326 was contributed to local organisations predominately as sponsorship. The policy adopted by the Board of Directors is that any requests for sponsorship must meet certain guidelines including obtaining the organisation's business, access to members to inform of benefits of banking with Bendigo and Adelaide Bank, advertising, signage etc. These business relationships are viewed to promote longer-term benefits for the organisations, the members and the **Community Bank®** branch. In accordance with Project Horizon, MDF monies we receive will be effectively reduced by 25% commencing on 1 July 2016, and the reduction used for collaborative marketing by Bendigo and Adelaide Bank. This will make it more important to appraise the benefits of all our Sponsorship Agreements.

I appreciate the ongoing support, assistance and banking expertise provided by Bendigo and Adelaide Bank through Regional Office. Our branch has been part of the South West Gippsland Region for the past year and in particular I thank, Regional Managers, Sophia Cole, Anthony Gillett and Andrew Loh.

An important aspect of any business and particularly a **Community Bank**® branch is having friendly customer orientated staff. Branch Manager Andrew Gardner, Natalie Romero (Customer Relationship Officer) and the Customer Service Officers have sound knowledge of banking and the willingness of staff to assist customers and also promote the bank outside normal work hours is greatly appreciated by the Board.

Since the last Annual Report, Greg Tomamichel has resigned as a Director due to a family relocation to Gippsland. We sadly record the death of Ken Aldred past Director of the company. During the year, David Nutter was appointed as a Director and Sam McCurdy is seeking appointment as a Director at the Annual General Meeting. The Directors have contributed a lot of time, energy and expertise for the **Community Bank®** Branch and company. Board members have undertaken Planning and Governance matters including revisions of Strategic Plan and Business Plan and a Board Review. In addition, Board members have attended functions and meetings in connection with Sponsorships,

Chairman's report (continued)

National and State **Community Bank®** Conferences as well as other training. Thank you to all Board members for their contributions and commitment to their responsibilities as Directors of a public company. There is much participation required of Directors outside of attending Board and Committee meetings and I acknowledge the voluntary commitment the Directors provided during the year.

Finally, the continued support of the shareholders is greatly appreciated and has assisted the growth of our **Community Bank®** branch business. With your continued support combined with the efforts of the staff and Board members, we can improve our trading and financial position and benefits will be flowing to shareholders and to the local community.

Graeme J Taylor

Chairman

Manager's report

For year ending 30 June 2016

Once again I have the privilege as Manager of Beaconsfield District **Community Bank**® Branch to contribute to our 6th Annual Report for the financial year ended 30 June 2016. I have now been in this position for just over three years and again, this year has not been without its challenges. We are in a very competitive financial market with ongoing decreases in both deposit and lending rates. The pressure to provide our customers with the best possible rates in this environment continues. Since opening we have returned over \$168,000 in community contributions and returned these funds to our local community through donations and sponsorship.

At the heart of our business is our focus on exceptional customer service while building relationships with our customers and growing our business. This is one of the many rewarding aspects of my role. We have welcomed Lucy and Simone this year as new Customer Service Officers and they join our wonderful team here in Natalie, Kylie and Erin who is on Maternity leave. At Beaconsfield District **Community Bank®** Branch we work hard to improve our customer's banking experience and provide competitive rates and products. Many individuals still do not understand that this model is what makes us fundamentally different from other banks. Spreading this story is both our challenge and opportunity. Our current focus is to deepen our community relationships by working closely with our community groups and their members.

We receive continued support from our partners Bendigo and Adelaide Bank with our Senior Manager Strategy & Performance Anthony Gillett and his team at the Regional Office. My Business Banker Andrew Klaskala also has provided guidance and assistance managing our business portfolio. Our Board of Directors are dedicated and continue to work tirelessly in their role as volunteers and support me in my role as Branch Manager. They play an integral role in our ongoing success and should be congratulated for their input.

This coming year will be another exciting one as we aim to further increase our numbers, balances and most importantly, community contributions. Last year I thanked all our shareholders and customers for their continued support of Beaconsfield District **Community Bank®** Branch. This year I invite you to come into the branch and have a conversation with us instead. We will still thank you, but we may be able to do much more than that.

Everyone wins.

Andrew Gardner

Branch Manager

Bendigo and Adelaide Bank report

For year ending 30 June 2016

It's been 18 years since Bendigo Bank and two rural communities announced they were joining forces to open **Community Bank®** branches.

The initial aim was to return traditional bank branches to regional communities.

It was soon obvious that the 'community' aspect of this unique banking model was going to be just as important to all types of communities; whether they are rural, regional or urban.

Today, there are 312 Community Bank® communities in every state and territory of Australia.

The statistics are impressive:

- · More than \$148 million in community contributions returned to local communities
- · 1,900 Directors
- · 1,500 staff
- · More than \$38 million in shareholder dividends.

Yes, these figures are staggering.

But dig a little deeper and what's more significant is that social issues affecting every community in Australia have received funding from **Community Bank**® companies.

· Aged care

- Youth disengagement
- · Homelessness

- Domestic and family violence
- Mental health
- Unemployment

Environment

I have no doubt that your **Community Bank®** company has already had a role to play, either in a funding grant, sponsorship support or connecting locals with relevant government, corporate and not-for-profit organisations.

Behind every **Community Bank**® branch is a company Board of Directors. These people are local mums and dads, tradespeople, small business operators, farmers, lawyers, accountants, school teachers, office workers... and the list goes on.

As **Community Bank**® company Directors they volunteer their time, their professional expertise and their local knowledge to make your **Community Bank**® branch the success it is today.

To every single one of our 1,900-plus **Community Bank**® company Directors, thank you for your commitment, your confidence in Bendigo and Adelaide Bank and your vision to make your community a better place to live.

As a Community Bank® community, you're all change makers.

As a shareholder, you're critical to helping make things happen for the benefit of your community.

On behalf of Bendigo Bank, thank you.

Thank you for your support as a shareholder, your belief in your community and your faith in what a **Community Bank®** community can achieve.

Robert Musgrove

Executive Community Engagement

Treasurer's report

For year ending 30 June 2016

This financial report covers the year ended 30 June 2016 with comparative amounts for previous annual periods.

The financial performance as set out in the following table compares actual results for the last four financial periods, with the budgeted 2015/16 income and expenditure approved by the company's Board of Directors.

			Results 000		Budget \$'000	Budget variation
	2012/13	2013/14	2014/15	2015/16	2015/16	favourable/ (unfavourable)
Revenue from activities	414	428	479	528	554	- 26
Salaries and employment costs	276	295	304	318	314	- 4
Depreciation and amortisation	39	39	33	31	30	- 1
Administration and other costs	194	218	239	216	234	18
Total expenses	509	552	576	565	578	13
Net loss (before tax)	- 94	- 124	- 97	- 37	- 24	- 13

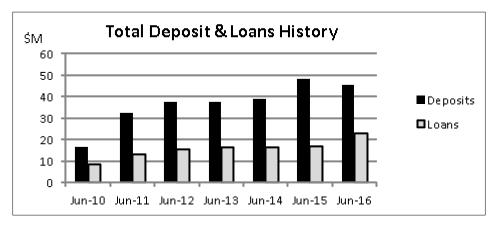
While gross income increased by \$49,000, this came in under budget by \$26,000. With expenses held to \$13,000 under budget a trading loss of \$24,000 resulted, an improvement of \$60,000 over previous year but \$13,000 less than budget.

The company has been afforded a continued overdraft facility by Bendigo and Adelaide Bank and a 2016/17 budget approved by them falls within this facility limit. At time of writing, company performance sees us remaining ahead of budget for the first two months.

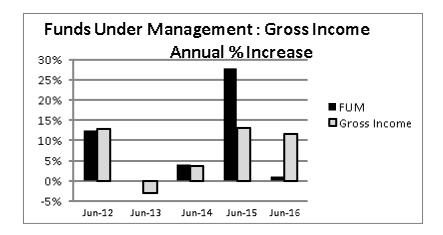
2016/17 budget is summarised as follows:

Revenue from activities including MDF	\$596,881
Salaries and employment costs	\$328,086
Depreciation and amortisation	\$26,043
Administrative and other costs	\$218,035
Net profit	\$24,717

While our book remains deposit-orientated we have seen a greater percentage growth in lending with a resultant greater income stream which lending brings. This is reflected in our Funds Under Management increasing by approximately 1% but due to greater lending our income increasing by 11%. The following graphs reflect our business growth (deposits and loans) and percentage increase in Funds Under Management compared with related increase in gross revenue.



Treasurer's report (continued)



Concentration on continuing improvement in our lending position is an obvious priority and as always, support of shareholders in directing any new business opportunities to our branch will greatly assist.

The Finance Committee acknowledges the assistance of the Board of Directors, our Branch Manager, Andrew Gardner and his staff, as well as the various administrative staff of Bendigo and Adelaide Bank Limited. I also thank other Finance Committee Members, Graeme Taylor and Rohan Treasure.

Again I particularly thank Michelle Wheeler, Chartered Accountant for again capably handling all our accounting and taxation compliance matters including BAS and IAS returns, preparation of Statutory Financial Reports and liaising with the Auditors. The work undertaken by Michelle has allowed Directors to devote more time to other aspects of the business and is truly appreciated.

Maurice Potter

Treasurer

Directors' report

For the financial year ended 30 June 2016

The Directors present their report of the company for the financial year ended 30 June 2016.

Directors

The following persons were Directors of Beaconsfield District Community Financial Services Limited during or since the end of the financial year up to the date of this report:

Graeme James Taylor, Chartered Accountant Australia, FCA, Director

Experience and expertise Chartered Accountant in practice

Other current Directorships Nil
Former Directorships in last 3 years Nil
Special responsibilities Nil

John Edward French, Director

Experience and expertise Training Services Manager

Other current Directorships Nil
Former Directorships in last 3 years Nil
Special responsibilities Nil

Carol Anne Porter, Director

Experience and expertise Partner in Plumbing Business

Other current Directorships Nil
Former Directorships in last 3 years Nil
Special responsibilities Nil

Rohan James Treasure, Director

Experience and expertise Managing Director

Other current Directorships Nil
Former Directorships in last 3 years Nil
Special responsibilities Nil

Bruce Ian Shaw, Director, Resigned November 2015

Experience and expertise Travel Agent

Other current Directorships Nil
Former Directorships in last 3 years Nil
Special responsibilities Nil

Gregory James Tomamichel, Director, Resigned July 2016

Experience and expertise Mechanical Engineer

Other current Directorships Nil
Former Directorships in last 3 years Nil
Special responsibilities Nil

Directors' report (continued)

Directors (continued)

David Edward Nutter, Director, Appointed November 2015

Experience and expertise Retired Motor Vehicle Dealer

Other current Directorships Nil
Former Directorships in last 3 years Nil
Special responsibilities Nil

Gerald James Treasure, Director

Experience and expertise Retired Timber & Hardware Store Properietor

Other current Directorships Nil
Former Directorships in last 3 years Nil
Special responsibilities Nil

Maurice Lisle Potter, Company Secretary

Experience and expertise Retired Bank Officer

Other current Directorships Nil
Former Directorships in last 3 years Nil
Special responsibilities Nil

Directors were in office for this entire year unless otherwise stated.

No Directors have material interests in contracts or proposed contracts with the company.

Directors' meetings

Attendances by each Director during the year were as follows:

	Board m	neetings
Director	A	В
Graeme James Taylor	12	12
John Edward French	12	7
Carol Anne Porter	12	10
Rohan James Treasure	12	9
Bruce Ian Shaw	4	2
Gregory James Tomamichel	12	7
David Edward Nutter	8	8
Gerald James Treasure	12	11
Maurice Lisle Potter	12	11

A - The number of meetings eligible to attend.

Company Secretary

Maurice Potter has been the Company Secretary of Beaconsfield District Community Financial Services Limited since 2009.

Maurice's qualifications and experience include 43 years service with the National Australia Bank, mostly in specialist administration and system development roles .

B - The number of meetings attended.

Directors' report (continued)

Principal activities

The principal activities of the company during the course of the financial year were in providing **Community Bank®** branch services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There has been no significant changes in the nature of these activities during the year.

Review of operations

The loss of the company for the financial year after provision for income tax was \$54,232 (2015 loss: \$76,646), which is a 29% decrease as compared with the previous year.

Dividends

No dividend has been declared or paid for the year ended 30 June 2016.

Options

No options over issued shares were granted during or since the end of the financial year and there were no options outstanding as at the date of this report.

Significant changes in the state of affairs

No significant changes in the company's state of affairs occurred during the financial year.

Events subsequent to the end of the reporting period

No matters or circumstances have arisen since the end of the financial year that significantly affect or may significantly affect the operations of the company, the results of those operations or the state of affairs of the company, in future financial years.

Likely developments

The company will continue its policy of providing banking services to the community.

Environmental regulations

The company is not subject to any significant environmental regulation.

Indemnifying Officers or Auditor

The company has agreed to indemnify each Officer (Director, Secretary or employee) out of assets of the company to the relevant extent against any liability incurred by that person arising out of the discharge of their duties, except where the liability arises out of conduct involving dishonesty, negligence, breach of duty or the lack of good faith. The company also has Officers Insurance for the benefit of Officers of the company against any liability occurred by the Officer, which includes the Officer's liability for legal costs, in or arising out of the conduct of the business of the company or in or arising out of the discharge of the Officer's duties.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an Auditor of the company.

Proceedings on behalf of company

No person has applied for leave of court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings. The company was not a party to any such proceedings during the year.

Directors' report (continued)

Auditor independence declaration

A copy of the Auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out at page 12 of this financial report. No Officer of the company is or has been a partner of the Auditor of the company.

Signed in accordance with a resolution of the Board of Directors at Beaconsfield on 28 October 2016.

Graeme James Taylor

Director

Auditor's independence declaration



Chartered Accountants

Level 2, 10-16 Forest Street Bendigo, VICTORIA PO Box 30, Bendigo VICTORIA 3552

> Ph: (03) 5445 4200 Fax: (03) 5444 4344 rsd@rsdadvisors.com.au www.rsdadvisors.com.au

Auditor's Independence Declaration under section 307C of the *Corporations Act 2001* to the Directors of Beaconsfield District Community Financial Services Limited.

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2016 there has been no contraventions of:

- the Auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- ii) any applicable code of professional conduct in relation to the audit.

RICHMOND SINNOTT & DELAHUNTY

Chartered Accountants

KATHIE TEASDALE

Partner Bendigo

Dated: 28 October 2016

Financial statements

Statement of Profit or Loss and Other Comprehensive Income for the year ended 30 June 2016

	Notes	2016 \$	2015 \$
Revenue	2	527,740	478,927
Expenses			
Employee benefits expense	3	(325,244)	(311,047)
Depreciation and amortisation	3	(30,658)	(32,700)
Finance costs	3	(7,974)	(6,784)
Bad and doubtful debts expense	3	(188)	(82)
Occupancy expenses		(40,588)	(40,056)
Administration and general expenses		(127,968)	(146,132)
Operating loss before charitable donations and sponsorships		(4,880)	(57,874)
Charitable donations and sponsorships		(32,326)	(38,637)
Loss before income tax		(37,206)	(96,511)
Income tax (expense) / benefit	4	(17,026)	19,865
Loss for the year		(54,232)	(76,646)
Other comprehensive income		-	-
Total comprehensive income for the year		(54,232)	(76,646)
Loss attributable to members of the company		(54,232)	(76,646)
Total comprehensive income attributable to members of the compa	iny	(54,232)	(76,646)
Earnings per share for profit from continuing operations attributable to the ordinary equity holders of the company (cents per share):	e		
- basic earnings per share		(7.09)	(10.02)

Financial statements (continued)

Statement of Financial Position as at 30 June 2016

	Notes	2016 \$	2015 \$
Assets			
Current assets			
Cash and cash equivalents	5	211	67
Trade and other receivables	6	41,639	36,251
Other assets	7	16,295	10,634
Total current assets		58,145	46,952
Non-current assets			
Plant and equipment	8	85,069	101,986
Intangible assets	9	58,975	72,715
Deferred tax assets	4	233,823	250,849
Total non-current assets		377,867	425,550
Total assets		436,012	472,502
Liabilities			
Current liabilities			
Trade and other payables	10	42,842	47,676
Borrowings	11	206,930	176,779
Provisions	12	25,396	25,408
Total current liabilities		275,168	249,863
Non-current liabilities			
Trade and other payables	10	28,630	42,945
Provisions	12	12,091	5,339
Total non-current liabilities		40,721	48,284
Total liabilities		315,889	298,147
Net assets		120,123	174,355
Equity			
Issued capital	13	748,476	748,476
Accumulated losses	14	(628,353)	(574,121)
Total equity		120,123	174,355

The accompanying notes form part of these financial statements.

Financial statements (continued)

Statement of Changes in Equity for the year ended 30 June 2016

	Note	Issued capital \$	Accumulated losses \$	Total equity \$
Balance at 1 July 2014		748,476	(497,475)	251,001
Loss for the year		-	(76,646)	(76,646)
Other comprehensive income for the year		-	-	-
Total comprehensive income for the year		-	(76,646)	(76,646)
Transactions with owners, in their capacity as owners				
Shares issued during the year		-	-	-
Dividends paid or provided	23	-	-	-
Balance at 30 June 2015		748,476	(574,121)	174,355
Balance at 1 July 2015		748,476	(574,121)	174,355
Loss for the year		-	(54,232)	(54,232)
Other comprehensive income for the year		-	-	-
Total comprehensive income for the year		-	(54,232)	(54,232)
Transactions with owners, in their capacity as owners				
Shares issued during the year		-	-	-
Dividends paid or provided	23	-	-	-
Balance at 30 June 2016		748,476	(628,353)	120,123

Financial statements (continued)

Statement of Cash Flows for the year ended 30 June 2016

	Notes	2016 \$	2015 \$
Cash flows from operating activities			
Receipts from customers		575,126	526,484
Payments to suppliers and employees		(584,423)	(568,277)
Interest paid		(7,974)	(6,784)
Net cash used in operating activities	1 5b	(17,271)	(48,577)
Cash flows from investing activities			
Purchase of plant and equipment		-	(3,193)
Purchase of intangible assets		(12,736)	(11,453)
Net cash flows used in investing activities		(12,736)	(14,646)
Cash flows from financing activities			
Proceeds from borrowings		-	63,127
Net cash used in financing activities		-	63,127
Net decrease in cash held		(30,007)	(96)
Cash and cash equivalents at beginning of financial year		(176,712)	(176,616)
Cash and cash equivalents at end of financial year	15 a	(206,719)	(176,712)

Notes to the financial statements

For year ended 30 June 2016

These financial statements and notes represent those of Beaconsfield District Community Financial Services Limited.

Beaconsfield District Community Financial Services Limited ('the company') is a company limited by shares, incorporated and domiciled in Australia.

The financial statements were authorised for issue by the Directors on 28 October 2016.

Note 1. Summary of significant accounting policies

(a) Basis of preparation

These general purpose financial statements have been prepared in accordance with the Corporations Act 2001, Australian Accounting Standards and Interpretations of the Australian Accounting Standards Board and International Financial Reporting Standards as issued by the International Accounting Standards Board. The company is a for profit entity for financial reporting purposes under Australian Accounting Standards. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless stated otherwise.

The financial statements, except for cash flow information, have been prepared on an accruals basis and are based on historical costs, modified, were applicable, by the measurement at fair value of selected non current assets, financial assets and financial liabilities.

Going concern

The net assets of the company as at 30th June 2016 were \$120,123 and the loss made for the year was \$54,232 bring accumulated losses to \$628,353. Furthermore, the entity has a net current liability position of \$217,023, which includes the current bank overdraft facility as noted below.

The company meets its day to day working capital requirements through an overdraft facility that has been approved to 30 September 2017. The overdraft has an approved limit of \$250,000, and was drawn to \$206,930 as at 30 June 2016.

Given the factors noted above, there are material uncertainties over future trading results and cash flow.

The company recognises that losses will be incurred during the development of the business and while market access is being developed within the district. The Directors will continue to review the growth forecast and cash flows throughout the 2016/17 year, and continue to implement measures to preserve cash and secure additional finance.

Bendigo and Adelaide Bank Limited has confirmed that it will continue to support the company and its operations for the 2016/17 financial year, and beyond through the provision of an overdraft facility on normal commercial terms and conditions to assist with working capital requirements. The support is provided on the basis that the company continues to fulfil its obligations under the franchise agreement and continues to work closely with Bendigo and Adelaid Bank Limited to further develop its business.

Based on the above, and after making additional enquiries, the Directors believe that it is reasonably foreseeable that the company will continue as a going concern and that it is appropriate to adopt the going concern basis in the preparation of the financial statements.

Economic dependency

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank®** branches at Beaconsfield.

Note 1. Summary of significant accounting policies (continued)

(a) Basis of preparation (continued)

Economic dependency continued

The branch operates as a franchise of Bendigo and Adelaide Bank Limited, using the name "Bendigo Bank", the logo, and systems of operation of Bendigo and Adelaide Bank Limited. The company manages the **Community Bank**® branches on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank**® branch are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank Limited.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank®** branch franchise operations. It also continues to provide ongoing management and operational support, and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

- Advice and assistance in relation to the design, layout and fit out of the Community Bank® branch;
- · Training for the Branch Managers and other employees in banking, management systems and interface protocol;
- · Methods and procedures for the sale of products and provision of services;
- · Security and cash logistic controls;
- · Calculation of company revenue and payment of many operating and administrative expenses;
- · The formulation and implementation of advertising and promotional programs; and
- · Sale techniques and proper customer relations.

(b) Income tax

The income tax expense / (income) for the year comprises current income tax expense / (income) and deferred tax expense / (income).

Current income tax expense charged to profit or loss is the tax payable on taxable income. Current tax liabilities/ (assets) are measured at the amounts expected to be paid to/(recovered from) the relevant taxation authority.

Deferred income tax expense reflects movements in deferred tax asset and deferred tax liability balances during the year as well as unused tax losses.

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

Deferred income tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, and their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability.

(c) Fair value of assets and liabilities

The company may measure some of its assets and liabilities at fair value on either a recurring or non-recurring basis, depending on the requirements of the applicable Accounting Standard.

Note 1. Summary of significant accounting policies (continued)

(c) Fair value of assets and liabilities (continued)

Fair value is the price the company would receive to sell an asset or would have to pay to transfer a liability in an orderly (ie unforced) transaction between independent, knowledgeable and willing market participants at the measurement date.

As fair value is a market-based measure, the closest equivalent observable market pricing information is used to determine fair value. Adjustments to market values may be made having regard to the characteristics of the specific asset or liability. The fair value of assets and liabilities that are not traded in an active market are determined using one or more valuation techniques. These valuation techniques maximise, to the extent possible, the use of observable market data.

To the extent possible, market information is extracted from either the principal market for the asset or liability (ie the market with the greatest volume and level of activity for the asset or liability) or, in the absence of such a market, the most advantageous market available to the entity at the end of the reporting period (ie the market that maximises the receipts from the sale of the asset or minimises the payments made to transfer the liability, after taking into account transaction costs and transport costs).

For non-financial assets, the fair value measurement also takes into account a market participant's ability to use the asset in its highest and best use or to sell it to another market participant that would use the asset in its highest and best use.

(d) Plant and equipment

Plant and equipment

Plant and equipment are measured on the cost basis and therefore carried at cost less accumulated depreciation and any accumulated impairment. In the event the carrying amount of plant and equipment is greater than the estimated recoverable amount, the carrying amount is written down immediately to the estimated recoverable amount and impairment losses are recognised in profit or loss. A formal assessment of recoverable amount is made when impairment indicators are present.

The carrying amount of plant and equipment is reviewed annually by Directors to ensure it is not in excess of the recoverable amount of these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the asset's employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

Subsequent costs are included in the assets carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the company and the cost of the item can be measured reliably. All other repairs and maintenance are recognised as expenses in profit or loss during the financial period in which they are incurred.

Depreciation

The depreciable amount of all fixed assets is depreciated on a straight line basis over the asset's useful life to the company commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates used for each class of depreciable asset are:

Class of asset	Rate	Method
Leasehold improvements	7%	SL
Plant and equipment	10% - 100%	SL

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

Note 1. Summary of significant accounting policies (continued)

(d) Plant and equipment (continued)

Depreciation (continued)

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are recognised in profit or loss in the period in which they arise. When revalued assets are sold, amounts included in the revaluation surplus relating to that asset are transferred to retained earnings.

(e) Leases

Leases of fixed assets, where substantially all the risks and benefits incidental to the ownership of the asset - but not the legal ownership - are transferred to the company, are classified as finance leases.

Finance leases are capitalised by recognising an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term.

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are recognised as expenses in the periods in which they are incurred.

(f) Impairment of assets

At the end of each reporting period, the company assesses whether there is any indication that an asset may be impaired. The assessment will include the consideration of external and internal sources of information. If such an indication exists, an impairment test is carried out on the asset by comparing the recoverable amount of the asset, being the higher of the asset's fair value less cost to sell and value in use, to the asset's carrying amount. Any excess of the asset's carrying amount over its recoverable amount is recognised immediately in profit or loss, unless the asset is carried at a revalued amount in accordance with another Standard. Any impairment loss of a revalued asset is treated as a revaluation decrease in accordance with that other Standard.

(g) Goods and services tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST receivable from, or payable to, the ATO is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to, the ATO are presented as operating cash flows included in receipts from customers or payments to suppliers.

Note 1. Summary of significant accounting policies (continued)

(h) Employee benefits

Short-term employee benefits

Provision is made for the company's obligation for short-term employee benefits. Short-term employee benefits are benefits (other than termination benefits) that are expected to be settled wholly before 12 months after the end of the annual reporting period in which the employees render the related service, including wages, salaries and sick leave. Short-term employee benefits are measured at the (undiscounted) amounts expected to be paid when the obligation is settled.

The liability for annual leave is recognised in the provision for employee benefits. All other short term employee benefit obligations are presented as payables.

Other long-term employee benefits

Provision is made for employees' long service leave and annual leave entitlements not expected to be settled wholly within 12 months after the end of the annual reporting period in which the employees render the related service. Other long-term employee benefits are measured at the present value of the expected future payments to be made to employees. Expected future payments incorporate anticipated future wage and salary levels, durations of service and employee departures and are discounted at rates determined by reference to market yields at the end of the reporting period on government bonds that have maturity dates that approximate the terms of the obligations. Any remeasurement for changes in assumptions of obligations for other long-term employee benefits are recognised in profit or loss in the periods in which the changes occur.

The company's obligations for long-term employee benefits are presented as non-current provisions in its statement of financial position, except where the company does not have an unconditional right to defer settlement for at least 12 months after the end of the reporting period, in which case the obligations are presented as current provisions.

(i) Intangible assets

Establishment costs and franchise fees have been initially recorded at cost and amortised on a straight line basis at a rate of 20% per annum. The current amortisation charges for intangible assets are included under depreciation and amortisation in the Statement of Profit or Loss and Other Comprehensive Income.

(j) Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits available on demand with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are reported within short-term borrowings in current liabilities in the statement of financial position.

(k) Revenue and other income

Revenue is measured at the fair value of the consideration received or receivable after taking into account any discounts and volume rebates allowed. Revenue comprises service commissions and other income received by the company.

Other revenue is recognised when the right to the income has been established.

All revenue is stated net of the amount of goods and services tax (GST).

Note 1. Summary of significant accounting policies (continued)

(I) Investments and other financial assets

(i) Classification

The company classifies its financial assets in the following categories:

- · financial assets at fair value through profit or loss,
- · loans and receivables.
- · held to maturity investments, and
- · available for sale assets.

The classification depends on the purpose for which the investments were acquired. Management determines the classification of its investments at initial recognition and, in the case of assets classified as held-to-maturity, reevaluates this designation at the end of each reporting period.

Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition at fair value through profit or loss. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term with the intention of making a profit. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. The company has not designated any financial assets at fair value through profit or loss.

Loans and receivables

This category is the most relevant to the company. Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for those with maturities greater than 12 months after the period end, which are classified as non-current assets. Loans and receivables are included in trade and other receivables in the statement of financial position.

Held to maturity investments

The group classifies investments as held-to-maturity if:

- · they are non-derivative financial assets
- · they are quoted in an active market
- · they have fixed or determinable payments and fixed maturities
- the group intends to, and is able to, hold them to maturity.

Held-to-maturity financial assets are included in non-current assets, except for those with maturities less than 12 months from the end of the reporting period, which would be classified as current assets.

Available for sale financial asset

Investments are designated as available-for-sale financial assets if they do not have fixed maturities and fixed or determinable payments, and management intends to hold them for the medium to long-term. Financial assets that are not classified into any of the other categories (at FVPL, loans and receivables or held-to-maturity investments) are also included in the available-for-sale category.

The financial assets are presented as non-current assets unless they mature, or management intends to dispose of them within 12 months of the end of the reporting period.

Note 1. Summary of significant accounting policies (continued)

(I) Investments and other financial assets (continued)

(ii) Measurement

At initial recognition, the group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in profit or loss.

Loans and receivables and held-to-maturity investments are subsequently carried at amortised cost using the effective interest method.

Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Gains or losses arising from changes in the fair value are recognised as follows:

- · for 'financial assets at fair value through profit or loss' in profit or loss within other income or other expenses
- for available-for-sale financial assets that are monetary securities denominated in a foreign currency translation differences related to changes in the amortised cost of the security are recognised in profit or loss and other changes in the carrying amount are recognised in other comprehensive income
- · for other monetary and non-monetary securities classified as available-for-sale in other comprehensive income.

Amortised cost is calculated as the amount at which the financial asset or financial liability is measured at initial recognition less principal repayments and any reduction for impairment, and adjusted for any cumulative amortisation of the difference between that initial amount and the maturity amount calculated using the effective interest method.

The effective interest method is used to allocate interest income or interest expense over the relevant period and is equivalent to the rate that discount estimated future cash payments or receipts over the expected life (or where this cannot be reliably predicted, the contractual term) of the financial instrument to the net carrying amount of the financial asset or financial liability. Revisions to expected future net cash flows will necessitate an adjustment to the carrying amount with a consequential recognition of an income or expense item in the profit or loss.

(iii) Impairment

The group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. In the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is considered an indicator that the assets are impaired.

Assets carried at amortised cost

For loans and receivables, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in profit or loss. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the company may measure impairment on the basis of an instrument's fair value using an observable market price.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in profit or loss.

Note 1. Summary of significant accounting policies (continued)

(I) Investments and other financial assets (continued)

(iii) Impairment (continued)

Assets classified as available for sale

If there is objective evidence of impairment for available-for-sale financial assets, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss – is removed from equity and recognised in profit or loss.

Impairment losses on equity instruments that were recognised in profit or loss are not reversed through profit or loss in a subsequent period.

If the fair value of a debt instrument classified as available-for-sale increases in a subsequent period and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through profit or loss.

(iv) Derecognition

Financial assets are derecognised when the contractual rights to receipt of cash flows expire or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised when the related obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed, is recognised in profit or loss.

(m) Trade and other receivables

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost, less any provision for doubtful debts. Trade and other receivables are due for settlement usually no more than 30 days from the date of recognition.

Collectability of trade and other receivables is reviewed on an ongoing basis. Debts, which are known to be uncollectable, are written off. A provision for doubtful debts is established when there is objective evidence that the company will not be able to collect all amounts due according to the original terms of receivables. The amount of the provision is the difference between the assets carrying amount and the present value of estimated cash flows, discounted at the effective interest rate. The amount of the provision is recognised on profit or loss.

(n) Trade and other payables

Trade and other payables represent the liabilities for goods and services received by the entity that remain unpaid at the end of the reporting period. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

(o) Borrowings

Borrowings are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measures at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in profit or loss over the period of the borrowings using the effective interest method.

Borrowings as classified as current liabilities unless the company has an unconditional right to defer settlement of the liability for at least 12 months after the reporting period.

(p) Borrowing costs

Borrowing costs are recognised in profit or loss in the period in which they are incurred.

Note 1. Summary of significant accounting policies (continued)

(q) Contributed equity

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction from the proceeds.

(r) Dividends

Provision is made for the amount of any dividends declared being appropriately authorised and no longer at the discretion of the entity, on or before the end of the financial year, but not distributed at balance date.

(s) New and amended accounting policies adopted by the company

There are no new and amended accounting policies that have been adopted by the company this financial year.

(t) Comparative figures

When required by Accounting Standards comparative figures have been adjusted to conform to changes in presentation for the current financial year.

(u) Earnings per share

Basic earnings per share

Basic earnings per share is calculated by dividing the profit or loss attributable to owners of the company, excluding any costs of servcing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the year, adjusted for bonus elements in ordinary shares issues during the year.

(v) New accounting standards for application in future periods

The AASB has issued a number of new and amended Accounting Standards and Interpretations that have mandatory application dates for future reporting periods, some of which are relevant to the company.

The company has decided not to early adopt any of the new and amended pronouncements. The company's assessment of the new and amended pronouncements that are relevant to the company but applicable in the future reporting periods is set below:

(i) AASB 9 Financial Instruments and associated Amending Standards (applicable for annual reporting periods beginning on or after 1 January 2018)

AASB 9 introduces new requirements for the classification and measurement of financial assets and liabilities and includes a forward-looking 'expected loss' impairment model and a substantially-changed approach to hedge accounting.

These requirements improve and simplify the approach for classification and measurement of financial assets compared with the requirements of AASB 139. The main changes are:

- a) Financial assets that are debt instruments will be classified based on:
 - (i) the objective of the entity's business model for managing the financial assets; and
 - (ii) the characteristics of the contractual cash flows.
- b) Allows an irrevocable election on initial recognition to present gains and losses on investments in equity instruments that are not held for trading in other comprehensive income (instead of in profit or loss). Dividends in respect of these investments that are a return on investment can be recognised in profit or loss and there is no impairment or recycling on disposal of the instrument.

Note 1. Summary of significant accounting policies (continued)

(I) Investments and other financial assets (continued)

- (i) AASB 9 Financial Instruments and associated Amending Standards (applicable for annual reporting periods beginning on or after 1 January 2018) (continued)
 - c) Introduces a 'fair value through other comprehensive income' measurement category for particular simple debt instruments.
 - d) Financial assets can be designated and measured at fair value through profit or loss at initial recognition if doing so eliminates or significantly reduces a measurement or recognition inconsistency that would arise from measuring assets or liabilities, or recognising the gains and losses on them, on different bases.
 - e) Where the fair value option is used for financial liabilities the change in fair value is to be accounted for as follows:
 - the change attributable to changes in credit risk are presented in Other Comprehensive Income (OCI)
 - the remaining change is presented in profit or loss If this approach creates or enlarges an accounting mismatch in the profit or loss, the effect of the changes in credit risk are also presented in profit or loss.

Otherwise, the following requirements have generally been carried forward unchanged from AASB 139 into AASB 9:

- · classification and measurement of financial liabilities; and
- · derecognition requirements for financial assets and liabilities

AASB 9 requirements regarding hedge accounting represent a substantial overhaul of hedge accounting that enable entities to better reflect their risk management activities in the financial statements.

Furthermore, AASB 9 introduces a new impairment model based on expected credit losses. This model makes use of more forward-looking information and applies to all financial instruments that are subject to impairment accounting.

When this standard is first adopted for the year ending 30 June 2019, there will be no material impact on the transactions and balances recognised in the financial statements.

(ii) AASB 15: Revenue from Contracts with Customers (applicable for annual reporting periods commencing on or after 1 January 2018)

When effective, this Standard will replace the current accounting requirements applicable to revenue with a single, principles-based model. Except for a limited number of exceptions, including leases, the new revenue model in AASB 15 will apply to all contracts with customers as well as non-monetary exchanges between entities in the same line of business to facilitate sales to customers and potential customers.

The core principle of the Standard is that an entity will recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for the goods or services. To achieve this objective, AASB 15 provides the following five-step process:

- identify the contract(s) with customers;
- identify the performance obligations in the contract(s);
- · determine the transaction price;
- allocate the transaction price to the performance obligations in the contract(s); and
- · recognise revenue when (or as) the performance obligations are satisfied.

Note 1. Summary of significant accounting policies (continued)

(I) Investments and other financial assets (continued)

(ii) AASB 15: Revenue from Contracts with Customers (applicable for annual reporting periods commencing on or after 1 January 2018) (continued)

In May 2015, the AASB issued ED 260 Income of Not-forProfit Entities, proposing to replace the income recognition requirements of AASB 1004 Contributions and provide guidance to assist not-for-profit entities to apply the principles of AASB 15. The ED was open for comment until 14 August2015 and the AASB is currently in the process of redeliberating its proposals with the aim of releasing the final amendments in late 2016."

This Standard will require retrospective restatement, as well as enhanced disclosure regarding revenue.

When this Standard is first adopted for the year ending 30 June 2019, it is not expected that there will be a material impact on the transactions and balances recognised in the financial statements.

(iii) AASB 16: Leases (applicable for annual reporting periods commencing on or after 1 January 2019)

AASB 16:

- $\boldsymbol{\cdot}$ replaces AASB 117 Leases and some lease-related Interpretations;
- requires all leases to be accounted for 'on-balance sheet' by lessees, other than short-term and low value asset leases;
- · provides new guidance on the application of the definition of lease and on sale and lease back accounting;
- largely retains the existing lessor accounting requirements in AASB 117; and
- · requires new and different disclosures about leases.

The entity is yet to undertake a detailed assessment of the impact of AASB 16. However, based on the entity's preliminary assessment, the Standard is not expected to have a material impact on the transactions and balances recognised in the financial statements when it is first adopted for the year ending 30 June 2020.

(w) Critical accounting estimates and judgements

The Directors evaluate estimates and judgements incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the company. Estimates and judgements are reviewed on an ongoing basis. Revision to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected. The estimates and judgements that have a significant risk of causing material adjustments to the carrying values of assets and liabilities are as follows:

Estimation of useful lives of assets

The company determines the estimated useful lives and related depreciation and amortisation charges for its property, plant and equipment and intangible assets. The depreciation and amortisation charge will increase where useful lives are less than previously estimated lives.

Fair value assessment of non-current physical assets

The AASB 13 Fair Value standard requires fair value assessments that may involved both complex and significant judgement and experts. The value of land and buildings may be materially misstated and potential classification and disclosure risks may occur.

Note 1. Summary of significant accounting policies (continued)

(w) Critical accounting estimates and judgements (continued)

Employee benefits provision

Assumptions are required for wage growth and CPI movements. The likelihood of employees reaching unconditional service is estimated. The timing of when employee benefit obligations are to be settled is also estimated.

Income tax

The company is subject to income tax. Significant judgement is required in determining the deferred tax asset. Deferred tax assets are recognised only when it is considered sufficient future profits will be generated. The assumptions made regarding future profits is based on the company's assessment of future cash flows.

Impairment

The company assesses impairment at the end of each reporting period by evaluating conditions and events specific to the company that may be indicative of impairment triggers. Recoverable amounts of relevant assets are reassessed using value in use calculations which incorporate various key assumptions.

	2016 \$	2015 \$
Note 2. Revenue		
Revenue		
- services commissions	477,608	428,466
	477,608	428,466
Other revenue		
- other revenue	50,132	50,461
	50,132	50,461
Total revenue	527,740	478,927

Profit before income tax includes the following specific expenses:

	325,244	311,047
- other costs	7,738	8,276
- superannuation costs	25,740	25,547
- wages and salaries	291,766	277,224
Employee benefits expense		

	2016 \$	2015 \$
Note 3. Expenses (continued)		
Depreciation and amortisation		
Depreciation		
- plant and equipment	9,008	9,327
- leasehold improvements	7,910	7,910
	16,918	17,237
Amortisation		
- franchise fees	13,740	15,463
Total depreciation and amortisation	30,658	32,700
Finance costs		
- Interest paid	7,974	6,784
Bad and doubtful debts expenses	188	82
Auditors' remuneration		
Remuneration of the Auditor for:		
- Audit or review of the financial report	5,100	4,630
- Share registry services	1,250	1,800
	6,350	6,430
Note 4. Income tax a. The components of tax expense / (benefit) comprise:		
Current tax expense / (income)	-	
		-
Deferred tax expense / (income)	10,651	(19,865)
Deferred tax expense / (income) Under / (over) provision in prior years	10,651 6,375	(19,865)
	·	-
	6,375	-
Under / (over) provision in prior years	6,375	-
Under / (over) provision in prior years b. Prima facie tax payable The prima facie tax on loss from ordinary activities before income tax is	6,375	(19,865)
Under / (over) provision in prior years b. Prima facie tax payable The prima facie tax on loss from ordinary activities before income tax is reconciled to the income tax expense as follows: Prima facie tax on loss before income tax at 28.5% (2015: 30%)	6,375 17,026	(19,865)
Under / (over) provision in prior years b. Prima facie tax payable The prima facie tax on loss from ordinary activities before income tax is reconciled to the income tax expense as follows: Prima facie tax on loss before income tax at 28.5% (2015: 30%) Add tax effect of:	6,375 17,026	(19,865)
Under / (over) provision in prior years b. Prima facie tax payable The prima facie tax on loss from ordinary activities before income tax is reconciled to the income tax expense as follows: Prima facie tax on loss before income tax at 28.5% (2015: 30%) Add tax effect of:	6,375 17,026 (10,604)	(19,865)
Under / (over) provision in prior years b. Prima facie tax payable The prima facie tax on loss from ordinary activities before income tax is reconciled to the income tax expense as follows: Prima facie tax on loss before income tax at 28.5% (2015: 30%) Add tax effect of: - Change in company tax rates - Under / (over) provision of prior years	6,375 17,026 (10,604)	(28,953)
b. Prima facie tax payable The prima facie tax on loss from ordinary activities before income tax is reconciled to the income tax expense as follows: Prima facie tax on loss before income tax at 28.5% (2015: 30%) Add tax effect of: - Change in company tax rates	6,375 17,026 (10,604) 20,726 6,375	(19,865) (19,865) (28,953) 9,088 (19,865)

	2016 \$	2015 \$
Note 4. Income tax (continued)		
c. Deferred tax asset		
Deferred tax relates to the following:		
Deferred tax assets balance comprises:		
Non-deductible accruals	20	-
Employee provisions	10,309	-
Unused tax losses	244,646	250,849
	254,975	250,849
Deferred tax liabilities balance comprises:		
Prepayments	3,618	-
Plant & equipment	17,534	-
	21,152	-
Net deferred tax asset	233,823	250,849
e. Deferred income tax included in income tax expense comprises:		
Decrease / (increase) in deferred tax assets	13,212	(19,865)
(Decrease) / increase in deferred tax liabilities	(2,561)	-
Under / (over) provision prior years	6,375	-
	17,026	(19,865)
Note 5. Cash and cash equivalents		
Cash at bank and on hand	211	67
	211	67
Note 6. Trade and other receivables		
Current		
Trade receivables	41,639	36,251
	41,639	36,251

Credit risk

The main source of credit risk relates to a concentration of trade receivables owing by Bendigo and Adelaide Bank Limited, which is the source of the majority of the company's income.

The following table details the company's trade and other receivables exposed to credit risk (prior to collateral and other credit enhancements) with ageing analysis and impairment provided for thereon. Amounts are considered as "past due" when the debt has not been settled, within the terms and conditions agreed between the company and the customer or counterparty to the transaction. Receivables that are past due are assessed for impairment by ascertaining solvency of the debtors and are provided for where there are specific circumstances indicating that the debt may not be fully repaid to the company.

Note 6. Trade and other receivables (continued)

Credit risk (continued)

The balances of receivables that remain within initial trade terms (as detailed in the table below) are considered to be high credit quality.

			Past o	Past due but not impaired		
	Gross amount \$	Not past due \$	< 30 days \$	31-60 days \$	> 60 days \$	Past due and impaired \$
2016						
Trade receivables	41,639	41,639	-	-	-	-
Total	41,639	41,639	-	-	-	-
2015						
Trade receivables	36,251	36,251	-	-	-	-
Total	36,251	36,251	-	-	-	-

	2016 \$	2015 \$
Note 7. Other assets		
Prepayments	13,155	7,494
Security bond	3,140	3,140
	16,295	10,634

Note 8. Plant and equipment

Leasehold improvements

Total plant and equipment	85,069	101,987
	19,862	28,870
Less accumulated depreciation	(75,509)	(66,501)
At cost	95,371	95,371
Plant and equipment		
	65,207	73,117
Less accumulated depreciation	(53,388)	(45,478)
At cost	118,595	118,595

	2016 \$	2015 \$
Note 8. Plant and equipment (continued)		
(a) Movements in carrying amounts		
Leasehold improvements		
Balance at the beginning of the reporting period	73,117	81,027
Depreciation expense	(7,910)	(7,910)
Balance at the end of the reporting period	65,207	73,117
Plant and equipment		
Balance at the beginning of the reporting period	28,870	35,003
Additions	-	3,194
Depreciation expense	(9,008)	(9,327)
Balance at the end of the reporting period	19,862	28,870
Total plant and equipment		
Balance at the beginning of the reporting period	101,987	116,030
Additions	-	3,194
Depreciation expense	(16,918)	(17,237)
Balance at the end of the reporting period	85,069	101,987
Note 9. Intangible assets		
At cost	68,713	68,713
Less accumulated amortisation	(24,618)	(10,878)
	44,095	57,835
Goodwill	<u> </u>	·
At cost	14,880	14,880
	14,880	14,880
Total intangible assets	58,975	72,715
(a) Movements in carrying amounts		
Franchise fee		
Balance at the beginning of the reporting period	57,835	4,585
Additions	-	68,713
Amortisation expense	(13,740)	(15,463)
Balance at the end of the reporting period	44,095	57,835

	2016 \$	2015 \$
Note 9. Intangible assets (continued)		
Goodwill		
Balance at the beginning of the reporting period	14,880	14,880
Impairment	-	-
Balance at the end of the reporting period	14,880	14,880
Total intangible assets		
Balance at the beginning of the reporting period	72,715	19,465
Additions	-	68,713
Amortisation expense	(13,740)	(15,463)
Impairment	-	-
Balance at the end of the reporting period	58,975	72,715

Note 10. Trade and other payables

Current

Total trade and other payables	71,472	90,621
	28,630	42,945
Franchise fee payable	28,630	42,945
Non Current		
	42,842	47,676
Other creditors and accruals	26,165	32,578
Franchise fee payable	16,677	15,098
Unsecured liabilities:		

The average credit period on other creditors and accruals is one month.

Note 11. Borrowings

Current

	206,930	176,779
Bank overdraft	206,930	176,779
Unsecured liabilities		

(a) Bank overdraft

The company has an overdraft facility of \$250,000 which is subject to normal commercial terms and conditions.

	2016 \$	2015 \$
Note 12. Provisions		
Current		
Employee benefits	25,396	25,408
Non-current		
Employee benefits	12,091	5,339
Total provisions	37,487	30,747
Note 13. Share capital		
764,961 Ordinary shares fully paid	764,961	764,961
Less: Equity raising costs	(16,485)	(16,485)
	748,476	748,476
(a) Movements in share capital		
Fully paid ordinary shares:		
At the beginning of the reporting period	764,961	764,961
Shares issued during the year	-	-
At the end of the reporting period	764,961	764,961

Ordinary shares participate in dividends and the proceeds on winding up of the company in proportion to the number of shares held. At the shareholders' meetings each shareholder is entitled to one vote when a poll is called, or on a show of hands. The company does not have authorised capital or par value in respect of its issued shares. All issued shares are fully paid. All shares rank equally with regard to the company's residual assets.

(b) Capital management

The Board's policy is to maintain a strong capital base so as to sustain future development of the company. The Board of Directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the Statement of Financial Position.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the Distribution Limit.

- (i) the Distribution Limit is the greater of:
 - (a) 20% of the profit or funds of the company otherwise available for distribution to shareholders in that 12 month period; and
 - (b) subject to the availability of distributable profits, the Relevant Rate of Return multiplied by the average level of share capital of the Franchisee over that 12 month period; and
- (ii) the Relevant Rate of Return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The Board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid can be seen in the Statement of Profit or Loss and Comprehensive Income.

There were no changes in the company's approach to capital management during the year.

	2016 \$	2015 \$
Note 14. Accumulated losses		
Balance at the beginning of the reporting period	(574,121)	(497,475)
Loss after income tax	(54,232)	(76,646)
Dividends paid	-	-
Balance at the end of the reporting period	(628,353)	(574,121)

Note 15. Statement of cash flows

(a) Cash and cash equivalents balances as shown in the Statement of Financial Position can be reconciled to that shown in the Statement of Cash Flows as follows:

Cash and cash equivalents (Note 5)	211	67
Less bank overdraft (Note 11)	(206,930)	(176,779)
As per the Statement of Cash Flow	(206,719)	(176,712)
(b) Reconciliation of cash flow from operations with profit after income tax		
Loss after income tax	(54,232)	(76,646)
Non-cash flows in result		
- Depreciation	16,918	17,237
- Amortisation	13,740	15,463
Changes in assets and liabilities		
- (Increase) / decrease in trade and other receivables	(5,388)	(186)
- (increase) / decrease in prepayments and other assets	(5,662)	(310)
- (Increase) / decrease in deferred tax asset	17,026	(19,865)
- Increase / (decrease) in trade and other payables	(6,413)	8,149
- Increase / (decrease) in provisions	6,740	7,581
Net cash flows used in operating activities	(17,271)	(48,577)

(c) Credit standby arrangement and loan facilities

The company has a bank overdraft facility amounting to \$250,000 (2015: \$250,000). This may be terminated at any time at the option of the bank. At 30 June 2016, \$206,078 of this facility was used (2015: \$176,779). Variable interest rates apply to these overdraft and bill facilities.

Note 16. Earnings per share

Basic earnings per share (cents)	(7.09)	(10.02)
Earnings used in calculating basic earnings per share	(54,232)	(76,646)
Weighted average number of ordinary shares used in calculating basic		
earnings per share.	764,961	764,961

Note 17. Key management personnel and related party disclosures

(a) Key management personnel

Any person(s) having authority or responsibility for planning, directing or controlling the activities of the entity, directly or indirectly including any Director (whether executive or otherwise) of that company is considered key management personnel.

No Director of the company receives remuneration for services as a company Director or committee member. There are no executives within the company whose remuneration is required to be disclosed.

(b) Other related parties

Other related parties include close family members of key management personnel and entities that are controlled or jointly controlled by those key management personnel, individually or collectively with their close family members.

(c) Transactions with key management personnel and related parties

Other than detailed below, no key management personnel or related party has entered into any contracts with the company. No Director fees have been paid as the positions are held on a voluntary basis.

During the year, the company purchased goods and services under normal terms and conditions, from related parties as follows:

Name of related party	Description of goods/services	Value \$
Rohan Treasure	Hardware Supplies	219

(d) Key management personnel shareholdings

The number of ordinary shares in Beaconsfield District Community Financial Services Limited held by each key management personnel of the company during the financial year is as follows:

	2016	2015
Key Management Personnel		
Graeme James Taylor	10,001	10,001
John Edward French	5,001	5,001
Carol Anne Porter	5,001	5,001
Rohan James Treasure	20,501	20,501
Bruce Ian Shaw	5,000	5,000
Gregory James Tomamichel	7,000	7,000
David Edward Nutter	-	-
Gerald James Treasure	11,501	11,501
Maurice Lisle Potter	1,501	1,501

There was no movement in key management personnel shareholdings during the year. Each share held has a paid up value of \$1 and is fully paid.

(e) Other key management transactions

There has been no other transactions involving equity instruments other than those described above.

Note 18. Events after the reporting period

There have been no events after the end of the financial year that would materially affect the financial statements.

Note 19. Contingent liabilities and contingent assets

There were no contingent liabilities or assets at the date of this report to affect the financial statements.

Note 20. Operating segments

The company operates in the financial services sector where it provides banking services to its clients. The company operates in one geographic area being Beaconsfield, Victoria. The company has a franchise agreement in place with Bendigo and Adelaide Bank Limited who account for 100% of the revenue (2015: 100%).

	2016 \$	2015 \$
Note 21. Commitments		
Operating lease commitments		
Non-cancellable operating leases contracted for but not capitalised in the Statement of Financial Position.		
Payable:		
- no later than 12 months	41,020	40,115
- between 12 months and five years	90,847	128,704
- greater than five years	-	-

The property lease is a non-cancellable lease with a five year term, with rent payable monthly in advance and with CPI increases each year.

Note 22. Company details

Minimum lease payments

The registered office and principle place of business is:

Shop 6, 52-62 Old Princes Highway, Beaconsfield Victoria 3807.

Note 23. Dividends paid or provided for on ordinary shares

No dividends were paid or proposed by the company during the period.

131,867

168,819

Note 24. Financial risk management

Financial risk management policies

The Board of Directors has overall responsibility for the establishment and oversight of the risk management framework.

Specific financial risk exposure and management

The main risks the company is exposed to through its financial instruments are credit risk, liquidity risk and market risk consisting of interest rate risk and other price risk. There have been no substantial changes in the types of risks the company is exposed to, how the risks arise, or the Board's objectives, policies and processes for managing or measuring the risks from the previous period.

The company's financial instruments consist mainly of deposits with banks, short term investments, account receivables and payables, bank overdraft and loans. The totals for each category of financial instruments measured in accordance with AASB 139 Financial Instruments: Recognition and Measurement as detailed in the accounting policies are as follows:

	Note	2016 \$	2015 \$
Financial assets			
Cash and cash equivalents	5	211	67
Trade and other receivables	6	41,639	36,251
Total financial assets		41,850	36,318
Financial liabilities			
Trade and other payables	10	71,472	90,621
Bank overdraft	11	206,930	176,779
Total financial liabilities		278,402	267,400

(a) Credit risk

Exposure to credit risk relating to financial assets arises from the potential non-performance by counterparties of contract obligations that could lead to a financial loss to the company.

Credit risk is managed through maintaining procedures ensuring, to the extent possible, that clients and counterparties to transactions are of sound credit worthiness. Such monitoring is used in assessing receivables for impairment. Credit terms for normal fee income are generally 30 days from the date of invoice. For fees with longer settlements, terms are specified in the individual client contracts. In the case of loans advanced, the terms are specific to each loan.

Credit risk exposures

The maximum exposure to credit risk by class of recognised financial assets at the end of the reporting period is equivalent to the carrying amount and classification of those financial assets as presented in the table above.

The company has significant concentrations of credit risk with Bendigo and Adelaide Bank Limited. The company's exposure to credit risk is limited to Australia by geographic area.

None of the assets of the company are past due (2015: nil past due) and based on historic default rates, the company believes that no impairment allowance is necessary in respect of assets not past due.

Note 24. Financial risk management (continued)

(a) Credit risk (continued)

The company limits its exposure to credit risk by only investing in liquid securities with Bendigo and Adelaide Bank Limited and therefore credit risk is considered minimal.

(b) Liquidity risk

Liquidity risk is the risk that the company will not be able to meet its financial obligations as they fall due. The company ensures it will have enough liquidity to meet its liabilities when due under both normal and stressed conditions. Liquidity management is carried out within the guidelines set by the Board.

Typically, the company maintains sufficient cash on hand to meet expected operational expenses, including the servicing of financial obligations. This excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters.

In addition the company has established an overdraft facility of \$250,000 with Bendigo and Adelaide Bank Limited. The undrawn amount of this facility is \$43,070 (2015: \$73,221) .

The table below reflects an undiscounted contractual maturity analysis for financial liabilities. The Bank overdraft facility is subject to annual review, may be drawn at any time, and may be terminated by the bank without notice. Therefore the balance of the overdraft facility outstanding at year end could become repayable within 12 months.

Cash flows realised from financial assets reflect management's expectation as to the timing of realisation. Actual timing may therefore differ from that disclosed. The timing of cash flows presented in the table to settle financial liabilities reflects the earliest contractual settlement dates and does not reflect management's expectations that banking facilities will be rolled forward.

Financial liability and financial asset maturity analysis:

30 June 2016	Weighted average interest rate %	Total \$	Within 1 year \$	1 to 5 years \$	Over 5 years \$
Financial assets					
Cash and cash equivalents	0%	211	211	-	-
Trade and other receivables	0%	41,639	41,639	-	-
Total anticipated inflows		41,850	41,850	-	-
Financial liabilities					
Trade and other payables	0%	71,472	44,042	27,430	-
Bank overdraft *	4.285%	206,930	206,930	-	-
Total expected outflows		278,402	250,972	27,430	-
Net inflow / (outflow) on financial instruments		(236,552)	(209,122)	(27,430)	-

Note 24. Financial risk management (continued)

(b) Liquidity risk (continued)

30 June 2015	Weighted average interest rate	Total \$	Within 1 year \$	1 to 5 years \$	Over 5 years \$
Financial assets					
Cash and cash equivalents	0%	67	67	-	-
Trade and other receivables	0%	46,885	46,885	-	-
Total anticipated inflows		46,952	46,952	-	-
Financial liabilities					
Trade and other payables	0%	90,621	47,676	42,945	-
Bank overdraft *	4.225%	176,779	176,779	-	-
Total expected outflows		267,400	224,455	42,945	-
Net inflow / (outflow) on financial instruments		(220,448)	(177,503)	(42,945)	-

^{*} The Bank overdraft has no set repayment period and as such all has been included as current.

(c) Market risk

Market risk is the risk that changes in market prices, such as interest rates, will affect the company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters.

Exposure to interest rate risk arises on financial assets and financial liabilities recognised at the end of the reporting period whereby a future change in interest rates will affect future cash flows or the fair value of fixed rate financial instruments.

The financial instruments that primarily expose the company to interest rate risk are borrowings, and cash and cash equivalents.

Sensitivity analysis

The following table illustrates sensitivities to the company's exposures to changes in interest rates and equity prices. The table indicates the impact on how profit and equity values reported at the end of the reporting period would have been affected by changes in the relevant risk variable that management considers to be reasonably possible.

These sensitivities assume that the movement in a particular variable is independent of other variables.

	Profit \$	Equity \$
Year ended 30 June 2016		
+/- 1% in interest rates (interest income)	-	-
+/- 1% in interest rates (interest expense)	(2,069)	(2,069)
	(2,069)	(2,069)

Note 24. Financial risk management (continued)

(c) Market risk (continued)

Sensitivity analysis (continued)

	Profit \$	Equity \$
Year ended 30 June 2015		
+/- 1% in interest rates (interest income)	-	-
+/- 1% in interest rates (interest expense)	(1,768)	(1,768)
	(1,768)	(1,768)

There have been no changes in any of the methods or assumptions used to prepare the above sensitivity analysis from the prior year.

The company has no exposure to fluctuations in foreign currency.

(d) Price risk

The company is not exposed to any material price risk.

Fair values

Fair value estimation

The fair values of financial assets and liabilities are presented in the following table and can be compared to their carrying amounts as presented in the statement of financial position.

Differences between fair values and the carrying amounts of financial instruments with fixed interest rates are due to the change in discount rates being applied to the market since their initial recognition by the company.

	2016		2015	
	Carrying amount \$	Fair value \$	Carrying amount \$	Fair Value \$
Financial assets				
Cash and cash equivalents (i)	211	211	67	67
Trade and other receivables (i)	41,639	41,639	36,251	36,251
Total financial assets	41,850	41,850	36,318	36,318
Financial liabilities				
Trade and other payables (i)	71,472	71,472	90,621	90,621
Bank overdraft	206,930	206,930	176,779	176,779
Total financial liabilities	278,402	278,402	267,400	267,400

⁽i) Cash and cash equivalents, trade and other receivables, and trade and other payables are short-term instruments in nature whose carrying amounts are equivalent to their fair values.

Directors' declaration

In accordance with a resolution of the Directors of Beaconsfield District Community Financial Services Limited, the Directors of the company declare that:

- 1. The financial statements and notes, as set out on pages 8 to 38 are in accordance with the Corporations Act 2001 and:
 - (i) comply with Australian Accounting Standards which, as stated in accounting policy Note 1(a) to the financial statements, constitutes compliance with International Financial Reporting Standards (IFRS); and
 - (ii) give a true and fair view of the company's financial position as at 30 June 2016 and of the performance for the year ended on that date;
- 2. In the Directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This resolution is made in accordance with a resolution of the Board of Directors.

Graeme James Taylor

Director

Signed at Beaconsfield on 28 October 2016

Independent audit report



Chartered Accountants

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INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF BEACONSFIELD DISTRICT COMMUNITY FINANCIAL SERVICES LIMITED

Report on the Financial Report

We have audited the accompanying financial report of Beaconsfield District Community Financial Services Limited, which comprises the statement of financial position as at 30 June 2016, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information and the directors' declaration of the company.

Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In Note 1, the directors also state, in accordance with Accounting Standard AASB 101 *Presentation of Financial Statements*, that the financial statements comply with International Financial Reporting Standards (IFRS).

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Richmond Sinnott Delahunty Pty Ltd ABN 60 616 244 309 Liability limited by a scheme approved under Professional Standards Legislation

Partners: Kathie Teasdale David Richmond Philip Delahunty Cara Hall Brett Andrews

Independent audit report (continued)

Independence

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of Beaconsfield District Community Financial Services Limited, would be in the same terms if provided to the directors as at the time of this auditor's report.

Auditor's Opinion

In our opinion:

- (a) the financial report of Beaconsfield District Community Financial Services Limited is in accordance with the Corporations Act 2001, including:
 - (i) giving a true and fair view of the company's financial position as at 30 June 2016 and of its performance for the year ended on that date; and
 - (ii) complying with Australian Accounting Standards and the *Corporations Regulations* 2001: and
- (b) the financial report also complies with the International Financial Reporting Standards as disclosed in Note 1.

Emphasis of Matter

Without modifying our opinion, we draw attention to note 1 in the financial report which indicates that the company has incurred a net loss of \$54,232 for the year ended 30 June 2016, further reducing the company's net assets to \$120,123. These conditions, along with other matters as detailed in Note 1 indicate the existence of a material uncertainty that may cast doubt over the company's ability to continue as a going concern and therefore, the company may be unable to realise its assets and settle its liabilities in the normal course of operations.

RICHMOND SINNOTT & DELAHUNTY

Chartered Accountants

KATHIE TEASDALE

Partner Bendigo

Dated: 28 October 2016

Beaconsfield District **Community Bank**® Branch Shop 6, 52-62 Old Princes Highway, Beaconsfield VIC 3807 Phone: (03) 9769 5122

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