

Calliope & District  
Enterprises Limited

ABN 71 133 571 061

# annual report 2011

Calliope & District **Community Bank**<sup>®</sup> Branch

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# Chairman's report

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For year ending 30 June 2011

Once again it gives me great pleasure to present our third Annual Report to our valued shareholders.

How fast time flies. The business has now reached \$55.755 million.

Within Bendigo and Adelaide Bank's system the Calliope **Community Bank**<sup>®</sup> Branch has again achieved 'Central Queensland branch of the year' for 2011. We were placed 4th in the state out of 94 branches.

In January 2011 we welcomed Peita Hayter to our successful team. Peita has been employed as a Customer Relationship Manager (CRM). Her role is to help our Branch Manager John with the lending side of the business. This will allow John to move about in the community. Once again the Board would like to congratulate John, Peita, Michelle, Jenney and Natasha for their constant loyalty and everlasting commitment. I have community members who stop and talk to me and praise the staff for their courtesy and willingness to assist them anyway they can.

Once again I say thank you to the Board and Officers who have put in a tremendous year. These people volunteer many hours attending board meetings, workshops, sub-committee and private functions. In the 12 months we have attended workshops for Chairman and AICD. John Williams, Maxine, Wendy and branch staff member Michelle attended the State **Community Bank**<sup>®</sup> Conference which was held on the Sunshine Coast. From this conference came many new ideas for community involvement and development of our business. John Wessling, Mark, Monica, Amanda and myself attended the National **Community Bank**<sup>®</sup> Conference in Adelaide. John and I were asked to speak about the early years in business (1-3). To me this represented the quality and dedication of our Board and staff.

Community sponsorship is a high priority in this company. Sponsorship days are held in conjunction with our birthday and Annual General Meeting. Our third function is a Pizza Night which is held at the branch and is very successful. To name just a couple of the projects that we are committed to:

- Brekky Club at Calliope State School. Staff and Board members go there once a month in conjunction with the Anglican Church. We help cook sausages, give out juice and give the children a sausage in bread. We give out roughly 300 sausages each month. It is great to be acknowledged by the children.
- Our involvement with the students of Gladstone State High School with the Human Powered Vehicle (HPV). We actually sponsor one of the cars. The students assist in all aspects of the project including budgeting, mechanical input, welding, design and calculations, fitness and nutrition training, team building and negotiation, research and public speaking. These are the people of tomorrow who will take over our jobs and positions. What a feeling that we have contributed to this. We will continue to provide support to the community. As our business grows, so too will the sponsorship dollars that we are able to reinvest in our community.

Our Community Forum was well attended by community groups and clubs. The forum has given us many ideas for a future major project. Many ideas for small projects were identified. We have a web page to keep groups in the know.

Revenue for the financial year increased from \$353,327 to \$563,270 over the financial year reflecting an increase of 59%. As a result, the loss for the financial year ended 30 June 2011 was \$9,320 which is a reduction of 86% from last year's loss of \$66,869. This loss also compares favourably with the prospectus

## Chairman's report continued

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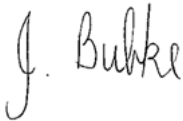
which forecasted a loss of \$29,781. The principal reason for this significant improvement in the branch's financial position was the growth in our footings during the last year of \$16.8 million to \$55.8 million.

Based on the current growth of these footings, it is expected that our bank will make profits most months in the new financial year as well as the full financial year. The Board will be keen to declare a dividend as soon as the branch is making a consistent profit.

I know last year we mentioned opening Ubobo Store. It has possibly taken longer than expected but we are getting closer to being a reality.

Our newsletters hopefully keep you well informed as to what we are doing, have completed and what we are looking towards in the future.

In closing I would like to thank you all for the continued support.



**Jenny Bubke**  
**Chairman**

# Manager's report

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For year ending 30 June 2011

The Company continues to exceed the projections of its inaugural prospectus issued in October 2008.

Our total portfolio has now grown to \$55.755 million, exceeding our two year projections by \$21.560 million.

The Company's operating loss (excluding income tax, depreciation, and amortisation) of \$13,829 has also exceeded the two year projection losses of \$26,661.

If we remember back to October 2008 when our prospectus was launched, the Global Financial Crisis (GFC) was beginning to unfold and there were plenty of doubts as to whether any new business would survive let alone succeed. By the time we opened our doors in March 2009, the full brunt of the GFC was being felt with no-one spending their hard earned dollars and all levels of government offering cash incentives to prevent a major recession.

In the seven month period from the launching of our prospectus to our opening date, strategies were developed that would give this new business venture every opportunity to thrive. Staffing of the branch was probably the most critical and I am proud to say that we still have three of our original team members with us today, Michelle, Natasha and myself. Since then, we have welcomed Jenney in January 2010 and Peita in January 2011.

While we have many journeys to travel yet, our fears of surviving and succeeding are well and truly past us and we have now established ourselves as the bank of choice in our community. Our biggest focus is providing our new and existing customers with a financial package that meets or exceeds their expectations and being able to assist the community with projects that would not normally be undertaken due to costs.

Once again I must thank the Directors and Ambassadors of the Company for their ongoing support throughout the year and a huge thank you to my team of Peita, Michelle, Jenney and Natasha who again made us the 'Central Queensland Branch of the Year' and put us in the top five branches in the State.

If you haven't been in to see us yet, please do so. Besides the usual 9am to 5pm Monday to Friday trading days, we open each Saturday morning from 9am to midday.

We look forward to another prosperous year and invite you to join us on the next leg of our journey and that is to invest in a major project in the community that will benefit all citizens.



**John Wessling**  
**Branch Manager**

# Bendigo and Adelaide Bank Ltd report

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For year ending 30 June 2011

As **Community Bank**<sup>®</sup> shareholders you are part of something special, a unique banking movement which has evolved into a whole new way of thinking about organising and strengthening community.

Together, we have reached new heights and achieved many great successes, all of which has been underpinned by our commitment and dedication to the communities we're a part of.

Together we're making extraordinary progress, with more than \$58.25 million returned to support community groups and endeavours since the network was established in 1998.

The returns grow exponentially each year, with \$469 thousand returned within the first five years, \$8.15 million within the first eight and \$22.58 million by the end of the first decade of operation. Based on this, we can predict the community returns should top \$100 million within the next three years, which equates to new community facilities, better health care, increased transport services and generally speaking, more prosperous communities.

Together, we haven't just returned \$58.25 million; there is also the flow on economic impact to consider. Bendigo and Adelaide Bank is in the process of establishing an evidential basis that captures the complete picture and the economic outcomes these initiatives generate. However, the tangible outcomes are obvious. We see it in tenanted shops, increased consumer traffic, retained local capital and new jobs but we know that there are broader elements of community strength beyond the economic indicators, which demonstrate the power of our community models.

It is now evident that branches go through a clear maturity phase, building customer support, generating surpluses and establishing a sustainable income stream. This enables Boards to focus less on generating business and more on the community's aspirations. Bendigo is facilitating this through Director engagement and education, community consultations and other community solutions (Community Enterprise Foundation<sup>™</sup>, Community Sector Banking, Community Telco, Generation Green<sup>™</sup> and Community Enterprises) that will provide Boards with further development options.

In Bendigo, your **Community Bank**<sup>®</sup> Board has a committed and successful partner. Our past efforts and continued commitment to be Australia's leading customer-connected bank, that is relevant, connected and valued, is starting to attract attention and reap rewards.

In January, a Roy Morgan survey into customer satisfaction saw Bendigo Bank achieve an industry leading score among Australian retail banks. This was the first time Bendigo Bank has led the overall results since August 2009.

In May, Fitch Ratings upgraded Bendigo and Adelaide Banks Long-Term Issuer Default Rating (IDR) to A- from BBB+. This announcement saw us become the first Australian bank – and one of the very few banks globally – to receive an upgrade since the Global Financial Crisis.

Standard & Poor's revised credit rating soon followed seeing Bendigo and Adelaide Bank shift from BBB+ stable, to BBB+ positive. These announcements reflect the hard and diligent work by all our staff, our sound risk management practices, low-risk funding and balance sheet structure, sound capital ratios and a sustained improvement in profitability.

# Bendigo and Adelaide Bank Ltd report continued

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The strength of our business model – based on our commitment to our customers and the communities that we operate in – is being recognised by all three ratings agencies.

Over the past year the bank has also added more than 700 additional ATMs through a network sharing agreement with Suncorp Bank, which further enhances our customers' convenience and expands our footprint across the country. In addition to this a further 16 **Community Bank**<sup>®</sup> branches were opened.

The bank has also had a renewed focus on business banking and re-launched our wealth management services through Bendigo Wealth, which oversees the Adelaide Bank, Leveraged Equities, Sandhurst Trustees and financial planning offering.

The **Community Bank**<sup>®</sup> model is unique and successful, it's one of our major points of difference and it enables us to connect with more than 550,000 customers, in excess of 270 communities and make a difference in the lives of countless people.

We are very proud of the model we have developed and we're very thankful for the opportunity to partner with communities to help build their balance sheets.

We thank you all for the part you play in driving this success.



**Russell Jenkins**  
**Executive Customer and Community**

# Directors' report

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For the financial year ended 30 June 2011

Your directors submit the financial statements of the company for the financial year ended 30 June 2011.

## **Directors**

The names and details of the company's directors who held office during or since the end of the financial year:

### **Jennifer Bubke**

Chairman

Age: 52

Home Duties/Retail Assistant

Jenny worked in administration for 3 years in W.A. after completing a 12 month scholarship business course. Jenny and her family relocated to Queensland in 1983, where as the mother of two children, became involved in the Pre-School, School Canteen, Junior sport, Brownies and was the President of the Yaralla Softball for 1 year. Jenny has worked for 9 years with Qld Health as a home carer and as a shop assistant at a mixed business store in Calliope. Jenny is a member of AIM Qld & NT (Australian Institute of Management). Jenny has been on the **Community Bank**<sup>®</sup> Steering Committee since its inception and has been the Chairman since July 2006.

Committees: Sponsorship, Business Operations, Corporate Governance and Business Development.

Interest in Shares: 14,038

### **Monica Ellen Redway**

Secretary

Age: 46

Home Duties/Investor

Monica was born and educated in Goondiwindi on the Qld/NSW border. After leaving school, Monica completed a Bachelor of Arts, Diploma in Education and a Diploma of Office Management at the University of New England in Armidale. Monica held the position of Executive Secretary to the State Manager in a shipping company until the first of her children were born. The family relocated to Calliope in November 2004 and Monica is now focused on her passion of acquiring knowledge in share market investment and strategy.

Committees: Corporate Governance, Business Operations and Business Development.

Interest in Shares: 10,001



# Directors' report continued

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## **John Charles Williams**

Director

Age: 71

Grazier

John was educated at Sydney Grammar School and in 1956 went on to be gainfully employed in various roles in the rural industry. In 1964 John was employed as a Branch Manager and Stock and Station Agent in Hamilton, Victoria; Theodore, Queensland; Winton, Victoria and Taroom, Queensland. In 1973 John started his own cattle business company of which he is still the Managing Director. John has had considerable involvement with the Lions Club Organisation and Chartered his present Lions Club, the Lions Club of Boyne Valley and has been a member of the Steering Committee since it was formed.

Committees: Business Development.

Interest in Shares: 9,001

## **Maxine Marie Brushe**

Director

Age: 55

Local Government Councillor

Deputy Chair of Gladstone Area Promotion & Development Ltd., local Government councillor for 16 years, current Board Secretary of Bindaree Lodge Management and member for 10 years, President of Boyne Tannum Arts and Business Association. Maxine has a Diploma in Community development.

Committees: Corporate Governance and Business Development.

Interest in Shares: 7,001

## **Craig Wells Butler**

Director

Age: 56

Local Government Councillor

Member and ex-member of many community groups including Show Society, Multicultural Association and the Rural Fire Brigade. Craig has a Diploma in Surveying, and is a registered mine surveyor, has experience in development construction and mining. Craig is currently a Director of the Gladstone Area Water Board.

Committees: Corporate Governance.

Interest in Shares: 8,001

## **Amanda Jane Gibbs**

Director

Age: 48

Self Employed - Landscape Materials

Amanda and her husband have owned and operated a landscaping and machinery hire business in Calliope for the past 16 years after previously owning and operating a car yard in Gladstone. Amanda has a finance industry background and is currently a Justice of the Peace.

Committees: Sponsorship, Business Operations and Business Development.

Interest in Shares: 501

## **Annual report Calliope & District Enterprises Limited**

# Directors' report continued

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## **Wendy Louise Hall**

Director/ Deputy Chair

Age: 59

Business Owner & Operator

Wendy was born and educated in Atherton, NQ. After spending two years working in Brisbane, Wendy and her family moved to a sheep and cattle station in Western Qld. Wendy was also a representative of business to Local, State and Federal Departments. Wendy opened her own therapy centre in 1996 in Gladstone which continues to operate today. Wendy has been on the **Community Bank**<sup>®</sup> Steering Committee since inception and over time has been an active volunteer in various organisations.

Committees: Sponsorship (Chair), Corporate Governance and Business Development.

Interest in Shares: 5,001

## **Glennis Henderson**

Director

Age: 44

Assistant Electoral Officer

Commissioner for declarations, member of the Calliope Central Bowls Club, and the Calliope Country Club Fishing Club, past treasurer of Calliope Central Junior Bowls Club, past treasurer of Calliope & District Riding for the Disabled.

Committees: Sponsorship, Business Development.

Interest in Shares: 1,001

## **Susan Joanne Holmes**

Director

Age: 39

Quality & Production Manager

Qualified internal systems auditor. Compliance manager for ISO 9001, HACCP and BRC Systems. Human resources manager experience with production planning of 55 housekeeping program.

Committees: Business Operations and Business Development.

Interest in Shares: 3,001

## **Mark Matthew Larney**

Director

Age: 52

Local Government Manager

MBA Bachelor of Business (Accounting, Banking & Finance). 17 years management experience for local Government, actively involved in a number of community groups and has completed a company Director diploma course.

Committees: Business Development (chair) and Corporate Governance.

Interest in Shares: 6,001

# Directors' report continued

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**Jennifer Lynn Miller**

Director (Resigned 15 November 2010)

Age: 53

Bank Officer

Committees: Corporate Governance.

Interest in Shares: 1,501

**Robyn Anne McBeth**

Director (Resigned 31 October 2010)

Age: 63

Retired

Committees: Corporate Governance.

Interest in Shares: 3,001

**Karen Jean Marsh**

Director (Resigned 28 July 2010)

Age: 53

Solicitor

Directors were in office for this entire year unless otherwise stated.

No directors have material interests in contracts or proposed contracts with the company.

**Company Secretary**

The company secretary is Monica Redway. Monica was appointed to the position of secretary upon the resignation of Karen Marsh on the 25th of May 2009. She has a Bachelor of Arts/Diploma of Education from the University of New England. Monica previously held the position of Executive Secretary to the State Manager of a shipping company in Brisbane.

**Principal Activities**

The principal activities of the company during the course of the financial year were in facilitating **Community Bank**<sup>®</sup> services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

The Board are in current negotiations with Bendigo and Adelaide Bank to open an Agency at Ubobo. At the time of this report a final agreement is close to being signed and the Board hope to have the Agency open for business by December 2011.

There has been no other significant changes in the nature of these activities during the year.

**Operating Results**

Operations have continued to perform in line with expectations. The loss of the company for the financial year after provision for income tax was:

	<b>Year ended 30 June 2011</b>	<b>Year ended 30 June 2010</b>
	<b>\$</b>	<b>\$</b>
	(9,320)	(66,869)

# Directors' report continued

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## **Remuneration report**

No Director of the company receives remuneration for services as a company director or Committee member.

There are no Executives within the company whose remuneration is required to be disclosed.

## **Dividends**

No dividends were declared or paid for the previous year and the directors recommend that no dividend be paid for the current year.

## **Significant Changes in the State of Affairs**

In the opinion of the directors there were no significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial statements.

## **Matters Subsequent to the End of the Financial Year**

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company, the results of those operations or the state of affairs of the company, in future years.

## **Likely Developments**

The company will continue its policy of facilitating banking services to the community.

## **Environmental Regulation**

The company is not subject to any significant environmental regulation.

## **Directors' Benefits**

No director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a director, a firm which a director is a member or an entity in which a director has a substantial financial interest.

## **Indemnification and Insurance of Directors and Officers**

The company has indemnified all directors and the manager in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as directors or manager of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or a related body corporate.

# Directors' report continued

## Directors meetings

The number of directors meetings attended by each of the directors of the company during the year were:

	Board Meetings Attended		Committee Meetings Attended							
			Sponsorship		Corporate Governance		Business Operations		Business Development	
	A	B	A	B	A	B	A	B	A	B
Jennifer Bubke	11	11	5	5	2	2	3	3	4	4
Monica Ellen Redway	11	10	-	-	-	-	3	3	-	-
John Charles Williams	11	9	-	-	-	-	-	-	4	2
Maxine Marie Brushe	11	10	-	-	2	2	-	-	4	4
Craig Wells Butler	11	9	-	-	2	1	-	-	-	-
Amanda Jane Gibbs	11	10	5	5	-	-	3	3	4	3
Wendy Louise Hall	11	11	5	5	2	1	-	-	4	2
Glennis Henderson	11	8	5	3	-	-	-	-	4	2
Susan Joanne Holmes	11	10	-	-	2	1	3	3	4	3
Mark Matthew Larney	11	11	-	-	2	1	3	1	4	4
Jennifer Lynn Miller (Resigned 15 November 2010)	4	4	-	-	2	0	-	-	-	-
Robyn Anne McBeth (Resigned 31 October 2010)	4	4	2	1	2	1	-	-	-	-
Karen Jean Marsh (Resigned 28 July 2010)	1	1	-	-	-	-	-	-	-	-

A - Eligible to attend

B - Number attended

## Non audit services

The company may decide to employ the auditor on assignments additional to their statutory duties where the auditor's expertise and experience with the company are important. Details of the amounts paid or payable to the auditor (Andrew Frewin & Stewart) for audit and non audit services provided during the year are set out in the notes to the accounts.

The board of directors has considered the position, in accordance with the advice received from the audit committee and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

The directors are satisfied that the provision of non-audit services by the auditor, as set out in the notes did not compromise the auditor independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed by the audit committee to ensure they do not impact on the impartiality and objectivity of the auditor;
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work, acting in a management or a decision-making capacity for the company, acting as advocate for the company or jointly sharing economic risk and rewards.

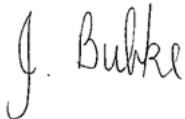
## Directors' report continued

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### **Auditors' independence declaration**

A copy of the auditors' independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 14.

Signed in accordance with a resolution of the board of directors at Calliope, Queensland on 26 September 2011.



**Jennifer Bubke, Chairman**

# Auditor's independence declaration

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## **Lead Auditor's Independence Declaration under section 307C of the Corporations Act 2001 to the directors of Calliope & District Enterprises Limited**

I declare, that to the best of my knowledge and belief, in relation to the audit for the financial year ended 30 June 2011 there have been:

- no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- no contraventions of any applicable code of professional conduct in relation to the audit.

A handwritten signature in dark ink, appearing to read 'D Hutchings', is positioned above the printed name.

**DAVID HUTCHINGS**

**ANDREW FREWIN & STEWART**  
61-65 Bull Street Bendigo 3550

26 September 2011

# Financial statements

## Statement of Comprehensive Income for the Year Ended 30 June 2011

	Note	2011 \$	2010 \$
Revenues from ordinary activities	4	563,270	353,327
Employee benefits expense		(314,283)	(231,760)
Charitable donations, sponsorship, advertising and promotion		(38,472)	(20,623)
Occupancy and associated costs		(49,952)	(45,027)
Systems costs		(25,922)	(27,231)
Depreciation and amortisation expense	5	(44,614)	(43,681)
Finance costs	5	(24)	-
General administration expenses		(96,286)	(72,113)
<b>Loss before income tax expense/credit</b>		<b>(6,283)</b>	<b>(87,108)</b>
Income tax expense/credit	6	(3,037)	20,239
<b>Loss after income tax expense</b>		<b>(9,320)</b>	<b>(66,869)</b>
<b>Total comprehensive income for the year</b>		<b>(9,320)</b>	<b>(66,869)</b>
<b>Earnings per share (cents per share)</b>			
		<b>c</b>	<b>c</b>
- basic for profit for the year	20	(1.08)	(7.78)

The accompanying notes form part of these financial statements.



## Financial statements continued

### Balance Sheet as at 30 June 2011

	Note	2011 \$	2010 \$
<b>ASSETS</b>			
<b>Current Assets</b>			
Cash and cash equivalents	7	375,283	377,968
Trade and other receivables	8	10,746	12,739
<b>Total Current Assets</b>		<b>386,029</b>	<b>390,707</b>
<b>Non-Current Assets</b>			
Property, plant and equipment	9	186,252	203,727
Intangible assets	10	84,411	108,986
Deferred tax assets	11	55,915	58,952
<b>Total Non-Current Assets</b>		<b>326,578</b>	<b>371,665</b>
<b>Total Assets</b>		<b>712,607</b>	<b>762,372</b>
<b>LIABILITIES</b>			
<b>Current Liabilities</b>			
Trade and other payables	12	4,194	44,639
<b>Total Current Liabilities</b>		<b>4,194</b>	<b>44,639</b>
<b>Total Liabilities</b>		<b>4,194</b>	<b>44,639</b>
<b>Net Assets</b>		<b>708,413</b>	<b>717,733</b>
<b>Equity</b>			
Issued capital	13	832,020	832,020
Accumulated losses	14	(123,607)	(114,287)
<b>Total Equity</b>		<b>708,413</b>	<b>717,733</b>

The accompanying notes form part of these financial statements.

## Financial statements continued

### Statement of Changes in Equity for the Year Ended 30 June 2011

	Issued Capital \$	Retained Earnings \$	Total Equity \$
<b>Balance at 1 July 2009</b>	<b>693,083</b>	<b>(47,418)</b>	<b>645,665</b>
<b>Total comprehensive income for the year</b>	-	<b>(66,869)</b>	<b>(66,869)</b>
<b>Transactions with owners in their capacity as owners:</b>			
Shares issued during period	138,937	-	138,937
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	-	-
<b>Balance at 30 June 2010</b>	<b>832,020</b>	<b>(114,287)</b>	<b>717,733</b>
<b>Balance at 1 July 2010</b>	<b>832,020</b>	<b>(114,287)</b>	<b>717,733</b>
<b>Total comprehensive income for the year</b>	-	<b>(9,320)</b>	<b>(9,320)</b>
<b>Transactions with owners in their capacity as owners:</b>			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	-	-
<b>Balance at 30 June 2011</b>	<b>832,020</b>	<b>(123,607)</b>	<b>708,413</b>

The accompanying notes form part of these financial statements.

## Financial statements continued

### Statement of Cashflows for the Year Ended 30 June 2011

	Note	2011 \$	2010 \$
<b>Cash Flows From Operating Activities</b>			
Receipts from customers		548,909	342,699
Payments to suppliers and employees		(567,358)	(386,903)
Interest received		18,352	13,281
Interest paid		(24)	-
<b>Net cash used in operating activities</b>	<b>15</b>	<b>(121)</b>	<b>(30,923)</b>
<b>Cash Flows From Investing Activities</b>			
Payments for property, plant and equipment		(5,139)	(9,900)
Payments for intangible assets		2,575	-
<b>Net cash used in investing activities</b>		<b>(2,564)</b>	<b>(9,900)</b>
<b>Cash Flows From Financing Activities</b>			
Proceeds from issues of shares		-	138,937
<b>Net cash provided by financing activities</b>		<b>-</b>	<b>138,937</b>
<b>Net increase/(decrease) in cash held</b>		<b>(2,685)</b>	<b>98,114</b>
Cash and cash equivalents at the beginning of the financial year		377,968	279,854
<b>Cash and cash equivalents at the end of the financial year 7(a)</b>		<b>375,283</b>	<b>377,968</b>

The accompanying notes form part of these financial statements.

# Notes to the financial statements

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For year ended 30 June 2011

## **a) Basis of Preparation**

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards, other authoritative pronouncements of the Australian Accounting Standard Boards and the Corporations Act 2001.

### Compliance with IFRS

These financial statements and notes comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

### Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. These areas involving a higher degree of judgement or complexities, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

### Financial statement presentation

The company has applied revised AASB 101 Presentation of Financial Statements which became effective on 1 January 2009. The company has elected to present all items of income and expense recognised in the period in a single statement of comprehensive income.

### Historical cost convention

The financial statements have been prepared under the historical cost convention on an accruals basis as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

### Comparative figures

Where required by Australian Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

### Adoption of new and revised Accounting Standards

During the current year the entity has adopted all of the new and revised Australian Accounting Standards and Interpretations applicable to its operations which became mandatory.

The adoption of these standards has impacted the recognition, measurement and disclosure of certain transactions. The following is an explanation of the impact the adoption of these standards and interpretations has had on the financial statements of the company.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### Adoption of new and revised Accounting Standards (continued)

- AASB 101 Presentation of Financial Statements

In September 2007 the Australian Accounting Standards Board revised AASB 101, and as a result there have been changes to the presentation and disclosure of certain information within the financial statements. Below is an overview of the key changes and the impact on the company's financial statements.

- Disclosure impact

Terminology changes – The revised version of AASB 101 contains a number of terminology changes, including the amendment of the names of the primary financial statements.

Reporting changes in equity – The revised AASB 101 requires all changes in equity arising from transactions with owners in their capacity as owners to be presented separately from non-owner changes in equity. Owner changes in equity are to be presented in the statement of changes in equity, with non-owner changes in equity presented in the statement of comprehensive income. The previous version of AASB 101 required that owner changes in equity and other comprehensive income be presented in the statement of changes in equity.

Statement of comprehensive income – The revised AASB 101 requires all income and expenses to be presented in either one statement, the statement of comprehensive income, or two statements, a separate income statement and a statement of comprehensive income. The previous version of AASB 101 required only the presentation of a single income statement.

The company's financial statements contain a single statement of comprehensive income.

Other comprehensive income – The revised version of AASB 101 introduces the concept of "other comprehensive income" which comprises of income and expense that are not recognised in profit or loss as required by other Australian Accounting Standards. Items of other comprehensive income are to be disclosed in the statement of comprehensive income. Entities are required to disclose the income tax relating to each component of other comprehensive income. The previous version of AASB 101 did not contain an equivalent concept.

### New Accounting Standards for application in future periods

The AASB has issued new and amended accounting standards and interpretations that have mandatory application dates for future reporting periods, as follows:

- AASB 9: Financial Instruments and AASB 2009-11: Amendments to Australian Accounting Standards arising from AASB 9 [AASB 1, 3, 4, 5, 7, 101, 102, 108, 112, 118, 121, 127, 128, 131, 132, 136, 139, 1023 & 1038 and Interpretations 10 & 12] (applicable for annual reporting periods commencing on or after 1 January 2013)
- AASB 2009-12: Amendments to Australian Accounting Standards [AASBs 5, 8, 108, 110, 112, 119, 133, 137, 139, 1023 & 1031 and Interpretations 2, 4, 16, 1039 & 1052] (applicable for annual reporting periods commencing on or after 1 January 2011)

These standards are applicable retrospectively and amend the classification and measurement of financial assets. The company has determined these amendments will have no impact on the preparation of the financial statements and therefore they have not been applied.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### Economic dependency - Bendigo and Adelaide Bank Limited

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank**<sup>®</sup> branch at Calliope, Queensland.

The branch operates as a franchise of Bendigo and Adelaide Bank Limited, using the name “Bendigo Bank” and the logo and system of operations of Bendigo and Adelaide Bank Limited. The company manages the **Community Bank**<sup>®</sup> branch on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank**<sup>®</sup> branches are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank Limited.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank**<sup>®</sup> branch franchise operations. It also continues to provide ongoing management and operational support, and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

- advice and assistance in relation to the design, layout and fit out of the **Community Bank**<sup>®</sup> branch;
- training for the branch manager and other employees in banking, management systems and interface protocol;
- methods and procedures for the sale of products and provision of services;
- security and cash logistic controls;
- calculation of company revenue and payment of many operating and administrative expenses
- the formulation and implementation of advertising and promotional programs; and
- sales techniques and proper customer relations.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

### **b) Revenue**

Revenue is recognised when the amount of revenue can be reliably measured, it is probable that future economic benefit will flow to the company and any specific criteria have been met. Interest and fee revenue is recognised when earned. The gain or loss on disposal of property, plant and equipment is recognised on a net basis and is classified as income rather than revenue. All revenue is stated net of the amount of Goods and Services Tax (GST).

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### Revenue calculation

The franchise agreement with Bendigo and Adelaide Bank Limited provides for three types of revenue earned by the company. First, the company is entitled to 50% of the monthly gross margin earned by Bendigo and Adelaide Bank Limited on products and services provided through the company that are regarded as “day to day” banking business (ie ‘margin business’). This arrangement also means that if the gross margin reflects a loss (that is, the gross margin is a negative amount), the company effectively incurs, and must bear, 50% of that loss.

The second source of revenue is commission paid by Bendigo and Adelaide Bank Limited on the other products and services provided through the company (ie ‘commission business’). The commission is currently payable on various specified products and services, including insurance, financial planning, common fund, Sandhurst Select, superannuation, commercial loan referrals, products referred by Rural Bank, leasing referrals, fixed loans and certain term deposits (>90 days). The amount of commission payable can be varied in accordance with the Franchise Agreement (which, in some cases, permits commissions to be varied at the discretion of Bendigo and Adelaide Bank Limited). This discretion has been exercised on several occasions previously. For example in February 2011 Bendigo and Adelaide Bank Limited reduced commissions on two core banking products to ensure a more even distribution of income between Bendigo and Adelaide Bank Limited and its **Community Bank**<sup>®</sup> partners. The revenue share model is subject to regular review to ensure that the interests of Bendigo and Adelaide Bank Limited and **Community Bank**<sup>®</sup> companies remain balanced.

The third source of revenue is a proportion of the fees and charges (ie, what are commonly referred to as ‘bank fees and charges’) charged to customers. This proportion, determined by Bendigo and Adelaide Bank Limited, may vary between products and services and may be amended by Bendigo and Adelaide Bank Limited from time to time.

### **c) Income Tax**

#### Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

#### Deferred tax

Deferred tax is accounted for using the balance sheet liability method on temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities (other than as a result of a business combination) which affects neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### **c) Income Tax (continued)**

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the consolidated entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the company entity intends to settle its tax assets and liabilities on a net basis.

#### Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the statement of comprehensive income, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or excess.

### **d) Employee Entitlements**

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

### **e) Cash and Cash Equivalents**

For the purposes of the statement of cash flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

### **f) Trade Receivables and Payables**

Receivables are carried at their amounts due. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.



# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### **g) Property, Plant and Equipment**

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual values and depreciation method is reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calculation of depreciation:

- leasehold improvements      40 years
- plant and equipment      2.5 - 40 years
- furniture and fittings      4 - 40 years

### **h) Intangibles**

The franchise fee paid to Bendigo and Adelaide Bank Limited has been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

### **i) Payment Terms**

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days.

### **j) Borrowings**

All loans are initially measured at the principal amount. Interest is recognised as an expense as it accrues.

### **k) Financial Instruments**

Recognition and initial measurement

Financial instruments, incorporating financial assets and financial liabilities, are recognised when the entity becomes a party to the contractual provisions of the instrument.

Financial instruments are initially measured at fair value plus transaction costs. Financial instruments are classified and measured as set out below.

#### Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### Classification and subsequent measurement

#### (i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

#### (ii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

#### (iii) Financial liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

### Impairment

At each reporting date, the entity assesses whether there is objective evidence that a financial instrument has been impaired. Impairment losses are recognised in the statement of comprehensive income.

### **l) Leases**

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership are transferred to the company are classified as finance leases. Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred. Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

### **m) Provisions**

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions or other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### **n) Contributed Equity**

Ordinary shares are recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

### **o) Earnings Per Share**

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

### **p) Goods and Services Tax**

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet. Cash flows are included in the statement of cash flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the taxation authority are classified as operating cash flows.

## Note 2. Financial Risk Management

The company's activities expose it to a limited variety of financial risks: market risk (including currency risk, fair value interest risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the entity. The entity does not use derivative instruments.

Risk management is carried out directly by the board of directors.

### **(i) Market risk**

The company has no exposure to any transactions denominated in a currency other than Australian dollars.

### **(ii) Price risk**

The company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The company is not exposed to commodity price risk.

### **(iii) Credit risk**

The company has no significant concentrations of credit risk. It has policies in place to ensure that customers have an appropriate credit history. The company's franchise agreement limits the company's credit exposure to one financial institution, being Bendigo and Adelaide Bank Limited.

# Notes to the financial statements continued

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## Note 2. Financial Risk Management (continued)

### **(iv) Liquidity risk**

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

### **(v) Cash flow and fair value interest rate risk**

Interest-bearing assets are held with Bendigo and Adelaide Bank Limited and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the company to cash flow interest-rate risk. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

### **(vi) Capital management**

The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the balance sheet.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the distribution limit.

- (i) the distribution limit is the greater of:
  - (a) 20% of the profit or funds of the franchisee otherwise available for distribution to shareholders in that 12 month period; and
  - (b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the franchisee over that 12 month period; and
- (ii) the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2011 can be seen in the statement of comprehensive income.

There were no changes in the company's approach to capital management during the year.

# Notes to the financial statements continued

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## Note 3. Critical Accounting Estimates and Judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Management has identified the following critical accounting policies for which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

### Taxation

Judgement is required in assessing whether deferred tax assets and certain tax liabilities are recognised on the balance sheet. Deferred tax assets, including those arising from un-recouped tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits.

Assumptions about the generation of future taxable profits depend on management's estimates of future cash flows. These depend on estimates of future sales volumes, operating costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation.

These judgements and assumptions are subject to risk and uncertainty, hence there is a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the balance sheet and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amount of recognised deferred tax assets and liabilities may require adjustment, resulting in corresponding credit or charge to the statement of comprehensive income.

### Estimation of useful lives of assets

The estimation of the useful lives of assets has been based on historical experience and the condition of the asset is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

### Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the company's share of the net identifiable assets of the acquired branch/agency at the date of acquisition. Goodwill on acquisition is included in intangible assets. Goodwill is not amortised. Instead, goodwill is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses.

The calculations require the use of assumptions.

# Notes to the financial statements continued

## Note 3. Critical Accounting Estimates and Judgements (continued)

### Impairment of assets

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the consolidated entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

	<b>2011</b>	<b>2010</b>
	<b>\$</b>	<b>\$</b>

## Note 4. Revenue from Ordinary Activities

### Operating activities:

- services commissions	544,918	339,323
<b>Total revenue from operating activities</b>	<b>544,918</b>	<b>339,323</b>

### Non-operating activities:

- interest received	18,352	14,004
<b>Total revenue from non-operating activities</b>	<b>18,352</b>	<b>14,004</b>
<b>Total revenues from ordinary activities</b>	<b>563,270</b>	<b>353,327</b>

## Notes to the financial statements continued

	2011 \$	2010 \$
<b>Note 5. Expenses</b>		
Depreciation of non-current assets:		
- plant and equipment	9,375	8,932
- leasehold improvements	13,239	12,748
Amortisation of non-current assets:		
- franchise agreement	2,000	2,001
- franchise renewal fee	20,000	20,000
	<b>44,614</b>	<b>43,681</b>
Finance costs:		
- interest paid	24	-
Bad debts	1,190	79

## Note 6. Income Tax Expense/Credit

The components of tax expense comprise:

- Current tax	-	-
- Future income tax benefit attributed to losses	265	686
- Movement in deferred tax	-	(20,925)
- Recoup of prior year tax loss	2,772	-
	<b>3,037</b>	<b>(20,239)</b>

The prima facie tax on loss from ordinary activities before income tax is reconciled to the income tax expense as follows:

Operating loss	(6,283)	(87,108)
Prima facie tax on profit from ordinary activities at 30%	(1,885)	(26,132)
Add tax effect of:		
- non-deductible expenses	6,600	6,620
- timing difference expenses	(264)	266
- investment deduction	-	-
- other deductible expenses	(1,679)	(1,679)
	<b>2,772</b>	<b>(20,925)</b>
Movement in deferred tax	265	686
	<b>3,037</b>	<b>(20,239)</b>

## Notes to the financial statements continued

	2011 \$	2010 \$
<b>Note 7. Cash and Cash Equivalents</b>		
Cash at bank and on hand	61,289	79,670
Term deposits	313,994	298,298
	<b>375,283</b>	<b>377,968</b>

The above figures are reconciled to cash at the end of the financial year as shown in the statement of cashflows as follows:

### **Note 7.(a) Reconciliation of cash**

Cash at bank and on hand	61,289	79,670
Term deposits	313,994	298,298
	<b>375,283</b>	<b>377,968</b>

## Note 8. Trade and Other Receivables

Trade receivables	3,393	8,035
Other receivables and accruals	4,101	4,704
Prepayments	3,252	-
	<b>10,746</b>	<b>12,739</b>

## Note 9. Property, Plant and Equipment

### **Plant and equipment**

At cost	64,586	61,652
Less accumulated depreciation	(22,688)	(13,313)
	<b>41,898</b>	<b>48,339</b>

### **Leasehold improvements**

At cost	173,806	171,601
Less accumulated depreciation	(29,452)	(16,213)
	<b>144,354</b>	<b>155,388</b>

<b>Total written down amount</b>	<b>186,252</b>	<b>203,727</b>
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## Notes to the financial statements continued

	2011 \$	2010 \$
Note 9. Property, Plant and Equipment (continued)		
<b>Movements in carrying amounts:</b>		
Plant and equipment		
Carrying amount at beginning	48,339	57,271
Additions	2,934	-
Disposals	-	-
Less: depreciation expense	(9,375)	(8,932)
<b>Carrying amount at end</b>	<b>41,898</b>	<b>48,339</b>
<b>Leasehold improvements</b>		
Carrying amount at beginning	155,388	158,236
Additions	2,205	9,900
Disposals	-	-
Less: depreciation expense	(13,239)	(12,748)
<b>Carrying amount at end</b>	<b>144,354</b>	<b>155,388</b>
<b>Total written down amount</b>	<b>186,252</b>	<b>203,727</b>

## Note 10. Intangible Assets

### Franchise fee

At cost	10,000	10,000
Less: accumulated amortisation	(4,667)	(2,667)
	<b>5,333</b>	<b>7,333</b>

### Establishment fee

At cost	100,000	100,000
Less: accumulated amortisation	(46,667)	(26,667)
	<b>53,333</b>	<b>73,333</b>

### Redomicile fee

At cost	25,745	28,320
<b>Total written down amount</b>	<b>84,411</b>	<b>108,986</b>

## Notes to the financial statements continued

	2011 \$	2010 \$
<b>Note 11. Tax</b>		
<b>Deferred tax assets</b>		
- accruals	-	-
- employee provisions	-	-
- tax losses carried forward	57,145	59,918
	<b>57,145</b>	<b>59,918</b>
<b>Deferred tax liability</b>		
- accruals	1,230	966
- deductible prepayments	-	-
	1,230	966
Net deferred tax asset	55,915	58,952
Movement in deferred tax charged to statement of comprehensive income	265	(20,239)

## Note 12. Trade and Other Payables

Trade creditors	1,121	2,313
Other creditors and accruals	3,073	42,326
	<b>4,194</b>	<b>44,639</b>

## Note 13. Contributed Equity

860,000 Ordinary shares fully paid (2010: 860,000)	860,000	860,000
Less: equity raising expenses	(27,980)	(27,980)
	<b>832,020</b>	<b>832,020</b>

### Rights attached to shares

#### (a) Voting rights

Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

# Notes to the financial statements continued

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## Note 13. Contributed Equity (continued)

### Rights attached to shares (continued)

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the **Community Bank®** have the same ability to influence the operation of the company.

#### (b) Dividends

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo and Adelaide Bank Limited contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

#### (c) Transfer

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the Corporations Act.

### Prohibited shareholding interest

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if any of the following applies:

- They control or own 10% or more of the shares in the company (the "10% limit").
- In the opinion of the board they do not have a close connection to the community or communities in which the company predominantly carries on business (the "close connection test").
- Where the person is a shareholder, after the transfer of shares in the company to that person the number of shareholders in the company is (or would be) lower than the base number (the "base number test").  
The base number is 204. As at the date of this report, the company had 286 shareholders.

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or beneficial interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prohibited shareholding interest. If the board becomes aware that a member has a prohibited shareholding interest, it must serve a notice requiring the member (or the member's associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

## Notes to the financial statements continued

### Note 13. Contributed Equity (continued)

#### Prohibited shareholding interest (continued)

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

	2011 \$	2010 \$
<b>Note 14. Accumulated Losses</b>		
Balance at the beginning of the financial year	(114,287)	(47,418)
Net loss from ordinary activities after income tax	(9,320)	(66,869)
Dividends paid or provided for	-	-
<b>Balance at the end of the financial year</b>	<b>(123,607)</b>	<b>(114,287)</b>

### Note 15. Statement of Cashflows

Reconciliation of loss from ordinary activities after tax  
to net cash used in operating activities

Loss from ordinary activities after income tax	(9,320)	(66,869)
Non cash items:		
- depreciation	22,614	21,680
- amortisation	22,000	22,001
Changes in assets and liabilities:		
- decrease in receivables	1,993	32,426
- (increase)/decrease in other assets	3,037	(20,239)
- decrease in payables	(40,445)	(19,922)
<b>Net cashflows used in operating activities</b>	<b>(121)</b>	<b>(30,923)</b>

## Notes to the financial statements continued

	2011 \$	2010 \$
<b>Note 16. Leases</b>		
<b>Operating lease commitments</b>		
Non-cancellable operating leases contracted for but not capitalised in the financial statements		
Payable - minimum lease payments		
- not later than 12 months	34,571	33,334
- between 12 months and 5 years	60,500	91,669
- greater than 5 years	-	-
	<b>95,071</b>	<b>125,003</b>

The property lease is a non-cancellable lease with a five-year term, with rent payable monthly in advance. The lease has two 5-year extension options available.

## Note 17. Auditors' Remuneration

Amounts received or due and receivable by the auditor of the company for:

- audit and review services	3,400	3,400
- non audit services	1,684	2,695
- share registry services	1,450	-
	<b>6,534</b>	<b>6,095</b>

## Note 18. Director and Related Party Disclosures

The names of directors who have held office during the financial year are:

Jennifer Bubke  
Monica Ellen Redway  
John Charles Williams  
Maxine Marie Brushe  
Craig Wells Butler  
Amanda Jane Gibbs  
Wendy Louise Hall  
Glennis Henderson  
Susan Joanne Holmes  
Mark Matthew Larney  
Jennifer Lynn Miller (Resigned 15 November 2010)  
Robyn Anne McBeth (Resigned 31 October 2010)  
Karen Jean Marsh (Resigned 28 July 2010)

## Notes to the financial statements continued

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### Note 18. Director and Related Party Disclosures (continued)

No director or related entity has entered into a material contract with the company. No director's fees have been paid as the positions are held on a voluntary basis.

<b>Directors Shareholdings</b>	<b>2011</b>	<b>2010</b>
Jennifer Bubke	14,038	14,038
Monica Ellen Redway	10,001	10,001
John Charles Williams	9,001	9,001
Maxine Marie Brushe	7,001	7,001
Craig Wells Butler	8,001	8,001
Amanda Jane Gibbs	501	501
Wendy Louise Hall	5,001	5,001
Glennis Henderson	1,001	1,001
Susan Joanne Holmes	3,001	3,001
Mark Matthew Larney	6,001	6,001
Jennifer Lynn Miller (Resigned 15 November 2010)	1,501	1,501
Robyn Anne McBeth (Resigned 31 October 2010)	3,001	3,001
Karen Jean Marsh (Resigned 28 July 2010)	501	501

There was no movement in directors shareholdings during the year.

### Note 19. Key management personnel disclosures

No Director of the company receives remuneration for services as a company director or Committee member.

There are no Executives within the company whose remuneration is required to be disclosed.

### Note 20. Earnings Per Share

(a) Loss attributable to the ordinary equity holders of the company used in calculating earnings per share	(9,320)	(66,869)
	<b>Number</b>	<b>Number</b>
(b) Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	860,000	860,000

# Notes to the financial statements continued

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## Note 21. Events Occurring After the Balance Sheet Date

There have been no events after the end of the financial year that would materially affect the financial statements.

## Note 22. Contingent Liabilities

There were no contingent liabilities at the date of this report to affect the financial statements.

## Note 23. Segment Reporting

The economic entity operates in the service sector where it facilitates **Community Bank**<sup>®</sup> services in Calliope, Queensland pursuant to a franchise agreement with Bendigo and Adelaide Bank Limited.

## Note 24. Registered Office/Principal Place of Business

The entity is a company limited by shares, incorporated and domiciled in Australia. The registered office and principal place of business is:

Registered Office	Principal Place of Business
1 Liffey Way	Shop 3/2041 Dawson Highway
Calliope QLD 4680	Calliope QLD 4680

## Note 25. Financial Instruments

### **Net Fair Values**

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the balance sheet. The company does not have any unrecognised financial instruments at the year end.

### **Credit Risk**

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the balance sheet and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

# Notes to the financial statements continued

## Note 25. Financial Instruments (continued)

### Interest Rate Risk

Financial instrument	Floating interest rate		Fixed interest rate maturing in						Non interest bearing		Weighted average effective interest rate	
			1 year or less		Over 1 to 5 years		Over 5 years					
	2011 \$	2010 \$	2011 \$	2010 \$	2011 \$	2010 \$	2011 \$	2010 \$	2011 \$	2010 \$	2011 %	2010 %
<b>Financial Assets</b>												
Cash and cash equivalents	61,289	79,670	313,994	298,298	-	-	-	-	-	-	5.97	2.72
Receivables	-	-	-	-	-	-	-	-	10,746	12,107	N/A	N/A
<b>Financial Liabilities</b>												
Payables	-	-	-	-	-	-	-	-	4,194	16,319	N/A	N/A



# Directors' declaration

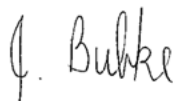
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In accordance with a resolution of the directors of Calliope & District Enterprises Limited, we state that:

In the opinion of the directors:

- (a) the financial statements and notes of the company are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the company's financial position as at 30 June 2011 and of its performance for the financial year ended on that date; and
  - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- (c) the audited remuneration disclosures set out in the remuneration report section of the directors' report comply with Accounting Standard AASB124 Related Party Disclosures and the Corporations Regulations 2001.

This declaration is made in accordance with a resolution of the board of directors.



**Jennifer Bubke, Chairman**

Signed on the 26th of September 2011.

# Independent audit report

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## Independent Auditor's Report To The Members Of Calliope & District Enterprises Limited

### Report on the Financial Report

We have audited the accompanying financial report of Calliope & District Enterprises Limited, which comprises the balance sheet as at 30 June 2011, statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended, a summary of significant accounting policies and other explanatory notes and the Directors' Declaration.

### Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation and presentation of the financial report in accordance with Australian Accounting Standards and the Corporations Act 2001. This responsibility includes establishing and maintaining internal controls relevant to the preparation and presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making fair accounting estimates that are reasonable in the circumstances. In note 1, the directors also state in accordance with the Accounting Standard AASB 101 Presentation of Financial Statements that the financial statements comply with International Financial Reporting Standards.

### Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These auditing standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the entity's preparation and presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

Our audit did not involve an analysis of the prudence of business decisions made by directors or management.

We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the Corporations Act 2001 and Australian Accounting Standards, a true and fair view which is consistent with our understanding of the company's financial position and of its performance.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Liability limited by a scheme approved under Professional Standards Legislation. ABN: 51 061 795 337.

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# Independent audit report continued

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## **Independence**

In conducting our audit we have complied with the independence requirements of the Corporations Act 2001. We have given to the directors of the company a written Auditor's Independence Declaration, a copy of which is included in the Directors' Report. In addition to our audit of the financial report and the remuneration disclosures, we were engaged to undertake the services disclosed in the notes to the financial statements. The provision of these services has not impaired our independence.

## **Auditor's Opinion on the Financial Report**

In our opinion:

- 1) The financial report of Calliope & District Enterprises Limited is in accordance with the Corporations Act 2001 including giving a true and fair view of the company's financial position as at 30 June 2011 and of its financial performance and its cash flows for the year then ended and complying with Australian Accounting Standards and the Corporations Regulations 2001.
- 2) The financial report also complies with International Financial Reporting Standards as issued by the International Accounting Standards Board.

## **Report on the Remuneration Report**

We have audited the Remuneration Report included in the Directors' Report for the year ended 30 June 2011. The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

## **Auditor's Opinion**

In our opinion, the Remuneration Report of Calliope & District Enterprises Limited for the year ended 30 June 2011, complies with section 300A of the Corporations Act 2001.

  
**DAVID HUTCHINGS**

**ANDREW FREWIN & STEWART**  
61-65 Bull Street Bendigo 3550

26 September 2011

Calliope & District **Community Bank**<sup>®</sup> Branch  
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2041 Dawson Highway, Calliope QLD 4680  
Phone: (07) 4975 7844

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(KKQAR11006) (08/11)

