

# Calliope & District Enterprises Limited

ABN 71 133 571 061

## 2018 Annual Report



Proud sponsors

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Calliope & District  
Community Bank  
Phone 4975



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# Chair's report

For year ending 30 June 2018

My Fellow Shareholders,

Once again we come to the end of a financial year and I have the pleasure of presenting to you the 2017/18 Annual Report for Calliope & District Enterprises Limited trading as Calliope & District **Community Bank**<sup>®</sup> Branch.

As we near the end of our ninth financial year I would like to thank our shareholders and our community for their support of the Calliope & District **Community Bank**<sup>®</sup> Branch.

In the past nine years we have been able to contribute to our community via grants, sponsorship and donations to the amount of \$1.55 million.

Our major project for the past few years has been the Central Queensland Drivers Education Centre which was officially opened in May this year, thanks to seed funding of \$250,000 provided by this company. Our collaboration with the Federal Government and Gladstone Regional Council has resulted in a facility which is available to all drivers wishing to improve their defensive driving. We hope that our investment in this project will help decrease the road toll in Central Queensland.

We feel strongly that local health, sport and education are priorities in our community. The following groups were among those receiving funding during the past year:

- Calliope Rotary, Nagoorin Progress Association and Calliope Bowls Club for Defibrillators
- Calliope Garden Club for a speaker and new potting shed
- Calliope Rodeo Association for Rodeo and Ute Muster
- Calliope Football Club for new portable goals
- Boyne Valley Discovery Centre for support of the Country Music Festival
- Calliope Polocross for the annual Polocross Carnival
- Clinton Football Club for equipment and shirts
- Calliope Junior Rugby League for under 12 shirts
- Breaky Club at Calliope State School
- Calliope Kindergarten to establish a garden
- Four university scholarships.

The total amount of Community Investment for the year 2017/18 was \$272,642.

Last year we were searching for ways in which to grow our business in the wider community. We have made a major decision this year, and have looked 'outside the square'. Instead of having a bank building in another town we have decided to employ John Wessling as our Business Development Manager and have now hired Joanna Lumley as our Branch Manager. John will be able to make contacts outside the Calliope area while Joanna will continue the good work at the branch. We will closely monitor the growth of our business to ensure its ongoing profitability.

## Chair's report (continued)

We are very proud of our **Community Bank**<sup>®</sup> branch's performance, and it is due to the dedication and efforts of our staff. As well as being very fine employees they are community volunteers in their own right. John Wessling has led the team from the beginning, and has fostered a culture of caring for our management, staff and clients. While he will be doing a different job, he will continue to be a big part of our branch and his legacy will continue under Jo Lumley.

To my fellow volunteer Directors, thank you for your valuable time, professionalism and due diligence. It is a pleasure to work with such a strong and long lasting team. I look forward to another successful and profitable year.

As we look forward to March when we will celebrate our 10th anniversary, we will continue to invest in our community by way of grants, sponsorships, scholarships and donations and importantly a significant dividend for our loyal shareholders.

Remember, bank with our **Community Bank**<sup>®</sup> branch and our community will benefit!



**Jo Hill,**  
**Chair**



# Manager's report

For year ending 30 June 2018

The branch has entered its 10th year of trading and in March 2019, we will celebrate our 10th birthday. The early years saw us achieve some unbelievable results and put us in good stead for the future however over the last two to three years, our growth has slowed, and, in this year, whilst our loan book remained stable, deposits dropped by around \$800,000.

Although a slight drop in our overall portfolio, income remained steady with a small increase of \$18,799 on last year while operating expenses were down \$44,995 (excluding the amount the company paid in donations, sponsorship etc.). Pre-tax profit was down slightly by \$10,119. From the additional income and operational expenditure savings over the year, it allowed the company to increase its grants, sponsorship and donations to the community by \$73,913 to \$272,642.

Overview of our 2018 Financial Report is as follows:

- Increase in income from \$1.022 million to \$1.041 million
- Charitable donations, sponsorship up from \$198,729 to \$272,642
- Pre-tax profit of \$107,482
- Net profit after tax \$77,924
- Business Footings decreased by \$829,416 to \$113.989 million.

During the past 12 months, the housing market in Gladstone has shown some signs of recovery and while there is a long way to go to get us back to pre GFC prices, it is encouraging that the bottom of the market may be behind us.

In our short 10 years, the company has injected over \$1.5 million into community projects, sponsorships and donations. This year saw the opening of the \$1.5m Benaraby Driver Education Centre. The Centre is the biggest project the company has been associated with and we are proud of the fact that the seed funding of \$250,000 provided by us was enough leverage to have the Gladstone Regional Council and the Australian Government come on board to make it a reality.

Now CQ has a state-of-the-art resource whereby drivers of all ages can go to improve their road skills and reduce the trauma on our roads. It is now the company's intent to have as many young drivers as possible complete the training, with the target group being those that are 6 months either side of getting or obtaining their licence. There is a cost to each participant and we will now work with other stakeholders in the community to reduce the cost to families and ensure that everyone has the opportunity to complete it.

From July 2018, my position will change to a Business Development Management role. This will provide greater opportunity to develop new partnerships and foster existing relationships. The new Branch Manager is Joanna Lumley. Joanna has 11 years' experience in banking and will manage the day to day running of the branch, while continuing to look after all your borrowing requirements as I did.

And finally, I would like to thank the Board of Directors and staff for their support over the last 12 months. It has been another tough year for everyone, but the end result of being able to put over \$272,000 back into the community is a great achievement and which makes coming to work an enjoyable task.



**John Wessling**  
**Branch Manager**

# Directors' report

For the financial year ended 30 June 2018

Your directors submit the financial statements of the company for the financial year ended 30 June 2018.

## Directors

The names and details of the company's directors who held office during or since the end of the financial year:

### **Martha Jo Hill**

Chair

Occupation: Grazier

Qualifications, experience and expertise: Registered nurse for 36 years, manager grazing/stud enterprise, Bachelor of Arts/Nursing. Secretary, Treasurer Calliope Rural Fire Brigade, manager beef section Mt Larcom & District Show Society.

Committees: Sponsorship

Interest in shares: 2,000

### **Robin Gerard Williams**

Secretary

Occupation: Self Employed

Qualifications, experience and expertise: Was a manager at Gladstone Marina, has a Master of Business Administration from C.Q University, and is currently self employed.

Committees: Chair Finance Funding Committee

Interest in shares: 5,000

### **Mark Matthew Larney**

Treasurer

Occupation: Local Government Manager

Qualifications, experience and expertise: MBA Bachelor of Business (Accounting, Banking & Finance), Local Government Certificate. Over 20 years in managerial role for local Government. Over 25 years active involvement in a number of community groups and has completed a company Director diploma course. Treasurer of Calliope Central Bowls Club, President of Calliope Central Bowls Club Players Association, Secretary of the Port Curtis District Men's Bowls Association.

Committees: Nil

Interest in shares: 12,001

### **Amanda Jane Gibbs**

Director

Occupation: Self Employed - Landscape Materials

Qualifications, experience and expertise: Amanda and her husband have owned and operated a landscaping and machinery hire business in Calliope for the past 18 years after previously owning and operating a car yard in Gladstone. Amanda has a finance industry background and is currently a Justice of the Peace.

Committees: Sponsorship, Business Operations, Business Development and Finance

Interest in shares: 1,001

# Directors' report (continued)

## Directors (continued)

### **Francis James McKee**

Director

Occupation: Mechanic

Qualifications, experience and expertise: Born in 1948, semi-retired Mechanic/Grazier, still having interests in mechanical repair business as well as rural property. Has been involved with P&C, Progress and sporting committees, and still involved with community affairs and the Rural Fire Service. Current Liaison Officer for the Boyne Valley Communities and continue to strive for the betterment of the Boyne Valley area.

Committees: Nil

Interest in shares: 1,000

### **Anthony Robert Williams**

Director

Occupation: Real Estate Salesperson

Qualifications, experience and expertise: Current Director and President Elect of Rotary of Gladstone. Founding & Committee member of Sunshine Coast Motor Sport Club. Previous occupations: Hospitality – Bar Tending and Floor Management. Retail – Liquor sales. Trades Assistant – Roofing (Asphalt and Winter proofing). Mechanic – Engine rebuilds, Chassis Tuning. Employment Skills – Marketing and Negotiation, Creative Writing skills and People Management.

Committees: Social Media, Funding

Interest in shares: Nil

### **Rebecca Jane Gibbs-Willis**

Director

Occupation: Senior Administration Officer - Gladstone Regional Council - Engineering Division

Qualifications, experience and expertise: Rebecca has been an Administration Officer for the Gladstone Waterboard for the past four years, prior to this she was a Veterinarian Nurse for Boyne/Tannum Vet Surgery for six years and a year working with the local landholders in the Calliope/Boyne Valley Region with the Fitzroy Basin Association. Rebecca has a Diploma of Agriculture - Animal Husbandry & Cropping and manages a cattle breeding enterprise.

Committees: Nil

Interest in shares: 500

### **Kay Lorraine Hunter**

Director (Appointed 4 September 2017)

Occupation: Procurement Technical Specialist

Qualifications, experience and expertise: Kay is currently a Procurement Technical Officer with the Gladstone Area Water Board. She previously worked at Queensland Alumina Ltd (QAL) for 33 years, firstly in a Purchasing Officer role for 19 years followed by 14 years in a Recruitment role. Prior to that she worked in Administration/Secretarial roles on two major constructions locally. She has completed a Cert IV in Human Resources and participated in several courses conducted in-house whilst at QAL. Her career has provided her with the skills to be able to communicate and negotiate with a diverse range of people showing empathy and compassion. Kay has been involved in the community serving positions such as Junior Coaching Co-Ordinator, Canteen Organiser and President with the Calliope Polocrosse Club and presently as Canteen Organiser and Coaching Co-Ordinator with the Bauhinia Polocrosse Club. Whilst at QAL, she formed part of a Committee organising family picnics held every two years for the 1000-1300 employees and their families. She also assisted in 'Girls Night In' functions to raise money for Breast Cancer. Kay has also been a non-member with the Calliope Campdraft Association and the Calliope Rodeo Committee at their yearly functions as a support to family members involved in these clubs.

Committees: Corporate Governance, Finance and Business Development.

Interest in shares: Nil

# Directors' report (continued)

## Directors (continued)

### Patrick Stephen Laws

Director (Resigned 18 October 2017)

Occupation: General Manager - Ship & Sail Pty Ltd

Qualifications, experience and expertise: From November 2015 to present Patrick is General Manager of Ship & Sail Chandlery and Boat Storage. From August 2011 to August 2015 he was Operations Manager of AB Marine Services. From June 2010 to April 2011 he was Site Services Co-Ordinator for Qld Gas Company. Patrick is currently Secretary of The Boyne Tannum Hookup Committee; he was president of the Boyne Tannum Hookup Committee from 2010 to 2011 and has been a Committee member of the Boyne Tannum Hookup Committee since 2006.

Committees: Nil

Interest in shares: Nil

Directors were in office for this entire year unless otherwise stated.

No directors have material interests in contracts or proposed contracts with the company.

## Company Secretary

The company secretary is Robin Gerard Williams. Robin was appointed to the position of secretary on 17 November 2015.

Previously a manager at Gladstone Marina, has a Master of Business Administration from C.Q University, and is currently self employed.

## Principal Activities

The principal activities of the company during the financial year were facilitating **Community Bank®** services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There have been no significant changes in the nature of these activities during the year.

## Operating results

Operations have continued to perform in line with expectations. The profit of the company for the financial year after provision for income tax was:

Year ended 30 June 2018 \$	Year ended 30 June 2017 \$
77,924	85,261

## Dividends

	Year ended 30 June 2018	
	Cents	\$
Dividends paid in the year	7	60,200

## Significant changes in the state of affairs

In the opinion of the directors there were no significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial statements.



# Directors' report (continued)

## Events since the end of the financial year

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company the results of those operations or the state of affairs of the company, in future years.

## Likely developments

The company will continue its policy of facilitating banking services to the community.

## Environmental regulation

The company is not subject to any significant environmental regulation.

## Directors' benefits

No director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a director, a firm which a director is a member or an entity in which a director has a substantial financial interest except as disclosed in note 18 to the financial statements. This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by directors shown in the company's accounts, or the fixed salary of a full-time employee of the company, controlled entity or related body corporate.

## Indemnification and insurance of directors and officers

The company has indemnified all directors and the manager in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as directors or manager of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or a related body corporate.

## Directors' meetings

The number of directors' meetings attended by each of the directors of the company during the year were:

	Directors' Meetings	
	Eligible	Attended
Martha Jo Hill	11	9
Robin Gerard Williams	11	8
Mark Matthew Larney	11	9
Amanda Jane Gibbs	11	9
Francis James McKee	11	10
Anthony Robert Williams	11	5
Rebecca Jane Gibbs-Willis	11	6
Kay Lorraine Hunter (Appointed 4 September 2017)	8	7
Patrick Stephen Laws (Resigned 18 October 2017)	4	-

# Directors' report (continued)

## Proceedings on behalf of the company

No person has applied to the Court under section 237 of the *Corporations Act 2001* for leave to bring proceedings on behalf of the company, or to intervene in any proceedings to which the company is a party, for the purpose of taking responsibility on behalf of the company for all or part of those proceedings.

No proceedings have been brought or intervened in on behalf of the company with leave of the Court under section 237 of the *Corporations Act 2001*.

## Non audit services

The company may decide to employ the auditor on assignments additional to their statutory duties where the auditor's expertise and experience with the company are important. Details of the amounts paid or payable to the auditor (Andrew Frewin Stewart) for audit and non audit services provided during the year are set out in the notes to the accounts.

The board of directors has considered the position and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the *Corporations Act 2001*.

The directors are satisfied that the provision of non-audit services by the auditor, as set out in the notes did not compromise the auditor independence requirements of the *Corporations Act 2001* for the following reasons:

- all non-audit services have been reviewed by the board to ensure they do not impact on the impartiality and objectivity of the auditor
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work, acting in a management or a decision-making capacity for the company, acting as advocate for the company or jointly sharing economic risk and rewards.

## Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out on page 10.

Signed in accordance with a resolution of the board of directors at Calliope, Queensland on 10 August 2018.



**Martha Jo Hill,**  
**Chair**

# Auditor's independence declaration



Chartered Accountants

61 Bull Street, Bendigo 3550  
PO Box 454, Bendigo 3552  
03 5443 0344  
afsbendigo.com.au

## Lead auditor's independence declaration under section 307C of the *Corporations Act 2001* to the directors of Calliope & District Enterprises Limited

As lead auditor for the audit of Calliope & District Enterprises Limited for the year ended 30 June 2018, I declare that, to the best of my knowledge and belief, there have been:

- i) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- ii) no contraventions of any applicable code of professional conduct in relation to the audit.

A handwritten signature in black ink, appearing to read 'Andrew Frewin Stewart'.

**Andrew Frewin Stewart**  
61 Bull Street, Bendigo Vic 3550  
Dated: 10 August 2018

A handwritten signature in black ink, appearing to read 'David Hutchings'.

**David Hutchings**  
Lead Auditor

# Financial statements

## Statement of Profit or Loss and Other Comprehensive Income for the year ended 30 June 2018

	Notes	2018 \$	2017 \$
Revenue from ordinary activities	4	1,041,558	1,022,759
Employee benefits expense		(455,728)	(491,442)
Charitable donations, sponsorship, advertising and promotion		(272,642)	(198,729)
Occupancy and associated costs		(71,241)	(65,326)
Systems costs		(21,040)	(20,623)
Depreciation and amortisation expense	5	(25,511)	(25,698)
General administration expenses		(87,914)	(103,340)
<b>Profit before income tax expense</b>		<b>107,482</b>	<b>117,601</b>
Income tax expense	6	(29,558)	(32,340)
<b>Profit after income tax expense</b>		<b>77,924</b>	<b>85,261</b>
<b>Total comprehensive income for the year attributable to the ordinary shareholders of the company:</b>		<b>77,924</b>	<b>85,261</b>
<b>Earnings per share</b>		<b>¢</b>	<b>¢</b>
Basic earnings per share	21	9.06	9.91

The accompanying notes form part of these financial statements.

# Financial statements (continued)

## Balance Sheet as at 30 June 2018

	Notes	2018 \$	2017 \$
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and cash equivalents	7	680,566	663,513
Trade and other receivables	8	56,785	57,756
<b>Total current assets</b>		<b>737,351</b>	<b>721,269</b>
<b>Non-current assets</b>			
Property, plant and equipment	9	97,052	107,671
Intangible assets	10	34,910	48,652
<b>Total non-current assets</b>		<b>131,962</b>	<b>156,323</b>
<b>Total assets</b>		<b>869,313</b>	<b>877,592</b>
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
Trade and other payables	12	9,832	20,189
Current tax liability	11	5,876	21,064
<b>Total current liabilities</b>		<b>15,708</b>	<b>41,253</b>
<b>Non-current liabilities</b>			
Deferred tax liabilities	11	6,287	6,745
<b>Total non-current liabilities</b>		<b>6,287</b>	<b>6,745</b>
<b>Total liabilities</b>		<b>21,995</b>	<b>47,998</b>
<b>Net assets</b>		<b>847,318</b>	<b>829,594</b>
<b>EQUITY</b>			
Issued capital	13	832,020	832,020
Retained earnings/(Accumulated losses)	14	15,298	(2,426)
<b>Total equity</b>		<b>847,318</b>	<b>829,594</b>

The accompanying notes form part of these financial statements.



# Financial statements (continued)

## Statement of Changes in Equity for the year ended 30 June 2018

	Notes	Issued capital \$	Retained earnings/ (Accumulated Losses) \$	Total equity \$
Balance at 1 July 2016		832,020	(44,687)	787,333
Total comprehensive income for the year		-	85,261	85,261
<b>Transactions with owners in their capacity as owners:</b>				
Shares issued during period		-	-	-
Costs of issuing shares		-	-	-
Dividends provided for or paid	19	-	(43,000)	(43,000)
<b>Balance at 30 June 2017</b>		<b>832,020</b>	<b>(2,426)</b>	<b>829,594</b>
Balance at 1 July 2017		832,020	(2,426)	829,594
Total comprehensive income for the year		-	77,924	77,924
<b>Transactions with owners in their capacity as owners:</b>				
Shares issued during period		-	-	-
Costs of issuing shares		-	-	-
Dividends provided for or paid	19	-	(60,200)	(60,200)
<b>Balance at 30 June 2018</b>		<b>832,020</b>	<b>15,298</b>	<b>847,318</b>

The accompanying notes form part of these financial statements.

# Financial statements *(continued)*

## Statement of Cash Flows for the year ended 30 June 2018

	Notes	2018 \$	2017 \$
<b>Cash flows from operating activities</b>			
Receipts from customers		1,132,083	1,116,838
Payments to suppliers and employees		(1,020,894)	(1,001,691)
Interest received		12,418	11,908
Income taxes paid		(45,204)	(8,571)
<b>Net cash provided by operating activities</b>	<b>15</b>	<b>78,403</b>	<b>118,484</b>
<b>Cash flows from investing activities</b>			
Payments for property, plant and equipment		(1,150)	(3,140)
<b>Net cash used in investing activities</b>		<b>(1,150)</b>	<b>(3,140)</b>
<b>Cash flows from financing activities</b>			
Dividends paid	19	(60,200)	(43,000)
<b>Net cash used in financing activities</b>		<b>(60,200)</b>	<b>(43,000)</b>
<b>Net increase in cash held</b>		<b>17,053</b>	<b>72,344</b>
Cash and cash equivalents at the beginning of the financial year		663,513	591,169
<b>Cash and cash equivalents at the end of the financial year</b>	<b>7(a)</b>	<b>680,566</b>	<b>663,513</b>

The accompanying notes form part of these financial statements.

# Notes to the financial statements

For year ended 30 June 2018

## Note 1. Summary of significant accounting policies

### a) Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board (AASB) and the *Corporations Act 2001*. The company is a for-profit entity for the purpose of preparing the financial statements.

#### Compliance with IFRS

These financial statements and notes comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

#### Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. These areas involving a higher degree of judgement or complexities, or areas where assumptions and estimates which are significant to the financial statements are disclosed in note 3.

#### Historical cost convention

The financial statements have been prepared under the historical cost convention on an accruals basis as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

#### Comparative figures

Where required by Australian Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

#### Application of new and amended accounting standards

There are a number of amendments to accounting standards issued by the AASB that became mandatorily effective for accounting periods beginning on or after 1 July 2017, and are therefore relevant for the current financial year.

AASB 9 Financial Instruments sets out requirements for recognising and measuring financial assets, financial liabilities and some contracts to buy or sell non-financial items. This accounting standard is not expected to have a material impact on the financial statements.

AASB 15 Revenue from Contracts with Customers establishes a comprehensive framework for determining whether, how much and when revenue is recognised. This accounting standard is not expected to have a material impact on the financial statements.

There are also a number of accounting standards and interpretations issued by AASB that become effective in future accounting periods.

The company has elected not to apply any accounting standards or interpretations before their mandatory operative date for the annual reporting period beginning 1 July 2017. These future accounting standards and interpretations therefore have no impact on amounts recognised in the current period or any prior period.

AASB 16 Leases is effective for annual periods beginning on or after 1 January 2019. The standard introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments.

# Notes to the financial statements (continued)

## Note 1. Summary of significant accounting policies (continued)

### a) Basis of preparation (continued)

#### Application of new and amended accounting standards (continued)

The company has completed an initial assessment of the potential impact on its financial statements but has not yet completed its detailed assessment. The actual impact of applying AASB 16 on the financial statements in the period of initial application will depend on future economic conditions, including the company's borrowing rate at 1 January 2019, the composition of the lease portfolio at that date, the latest assessment of whether the company will exercise any lease renewal options and the extent to which the company chooses to use practical expedients and recognition exemptions.

So far, the most significant impact identified is that the company will recognise new assets and liabilities for its operating lease of its branch. As at 30 June 2018, the company's future minimum lease payment under non-cancellable operating leases amount to \$37,007, on an undiscounted basis (see Note 16).

No significant impact is expected for the company's finance leases.

#### Economic dependency - Bendigo and Adelaide Bank Limited

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank**<sup>®</sup> branch at Calliope, Queensland.

The branch operates as a franchise of Bendigo and Adelaide Bank Limited, using the name "Bendigo Bank" and the logo and system of operations of Bendigo and Adelaide Bank Limited. The company manages the **Community Bank**<sup>®</sup> branch on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank**<sup>®</sup> branch are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank Limited.

The company promotes and sells the products and services, but is not a party to the transaction.

The credit risk (i.e. the risk that a customer will not make repayments) is for the relevant Bendigo and Adelaide Bank Limited entity to bear as long as the company has complied with the appropriate procedures and relevant obligations and has not exercised a discretion in granting or extending credit.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank**<sup>®</sup> branch franchise operations. It also continues to provide ongoing management and operational support and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

- advice and assistance in relation to the design, layout and fit out of the **Community Bank**<sup>®</sup> branch
- training for the branch manager and other employees in banking, management systems and interface protocol
- methods and procedures for the sale of products and provision of services
- security and cash logistic controls
- calculation of company revenue and payment of many operating and administrative expenses
- the formulation and implementation of advertising and promotional programs
- sales techniques and proper customer relations.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

# Notes to the financial statements (continued)

## Note 1. Summary of significant accounting policies (continued)

### b) Revenue

Revenue is recognised when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the company and any specific criteria have been met. Interest and fee revenue is recognised when earned. The gain or loss on disposal of property, plant and equipment is recognised on a net basis and is classified as income rather than revenue. All revenue is stated net of the amount of Goods and Services Tax (GST).

#### Revenue calculation

The franchise agreement provides that three forms of revenue may be earned by the company – margin, commission and fee income. Bendigo and Adelaide Bank Limited decides the form of revenue the company earns on different types of products and services.

The revenue earned by the company is dependent on the business that it generates. It may also be affected by other factors, such as economic and local conditions, for example, interest rates.

#### Core banking products

Bendigo and Adelaide Bank Limited has identified some Bendigo Bank Group products and services as ‘core banking products’. It may change the products and services which are identified as core banking products by giving the company at least 30 days notice. Core banking products currently include Bendigo Bank branded home loans, term deposits and at call deposits.

#### Margin

Margin is arrived at through the following calculation:

- Interest paid by customers on loans less interest paid to customers on deposits
- plus any deposit returns i.e. interest return applied by Bendigo and Adelaide Bank Limited for a deposit,
- minus any costs of funds i.e. interest applied by Bendigo and Adelaide Bank Limited to fund a loan.

Margin is paid on all core banking products. A funds transfer pricing model is used for the method of calculation of the cost of funds, deposit return and margin.

The company is entitled to a share of the margin earned by Bendigo and Adelaide Bank Limited (i.e. income adjusted for Bendigo and Adelaide Bank Limited’s interest expense and interest income return). However, if this reflects a loss, the company incurs a share of that loss.

#### Commission

Commission is a fee paid for products and services sold. It may be paid on the initial sale or on an ongoing basis. Commission is payable on the sale of an insurance product such as home contents. Examples of products and services on which ongoing commissions are paid include leasing and Sandhurst Trustees Limited products.

#### Fee income

Fee income is a share of what is commonly referred to as ‘bank fees and charges’ charged to customers by Bendigo Bank Group entities including fees for loan applications and account transactions.

#### Discretionary financial contributions

In addition to margin, commission and fee income, and separate from the franchise agreement, Bendigo and Adelaide Bank Limited has also made discretionary financial payments to the company. These are referred to by Bendigo and Adelaide Bank Limited as a “Market Development Fund” (MDF).

The amount has been based on the volume of business attributed to a branch. The purpose of the discretionary payments is to assist with local market development activities, including community sponsorships and donations. It is for the board to decide how to use the MDF.

The payments from Bendigo and Adelaide Bank Limited are discretionary and Bendigo and Adelaide Bank Limited may change the amount or stop making them at any time.



# Notes to the financial statements (continued)

## Note 1. Summary of significant accounting policies (continued)

### b) Revenue (continued)

#### Ability to change financial return

Under the franchise agreement, Bendigo and Adelaide Bank Limited may change the form and amount of financial return that the company receives. The reasons it may make a change include changes in industry or economic conditions or changes in the way Bendigo and Adelaide Bank Limited earns revenue.

The change may be to the method of calculation of margin, the amount of margin, commission and fee income or a change of a margin to a commission or vice versa. This may affect the amount of revenue the company receives on a particular product or service. The effect of the change on the revenue earned by the company is entirely dependent on the change.

If Bendigo and Adelaide Bank Limited makes a change to the margin or commission on core banking products and services, it must not reduce the margin and commission the company receives on core banking products and services Bendigo and Adelaide Bank Limited attributes to the company to less than 50% (on an aggregate basis) of Bendigo and Adelaide Bank Limited's margin at that time. For other products and services, there is no restriction on the change Bendigo and Adelaide Bank Limited may make.

Bendigo and Adelaide Bank Limited must give the company 30 days notice before it changes the products and services on which margin, commission or fee income is paid, the method of calculation of margin and the amount of margin, commission or fee income.

#### Monitoring and changing financial return

Bendigo and Adelaide Bank Limited monitors the distribution of financial return between **Community Bank®** companies and Bendigo and Adelaide Bank Limited on an ongoing basis.

Overall, Bendigo and Adelaide Bank Limited has made it clear that the **Community Bank®** model is based on the principle of shared reward for shared effort. In particular, in relation to core banking products and services, the aim is to achieve an equal share of Bendigo and Adelaide Bank Limited's margin.

### c) Income tax

#### Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is payable (or refundable).

#### Deferred tax

Deferred tax is accounted for using the balance sheet liability method on temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities (other than as a result of a business combination) which affects neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

# Notes to the financial statements (continued)

## Note 1. Summary of significant accounting policies (continued)

### c) Income tax (continued)

#### Deferred tax (continued)

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the entity intends to settle its tax assets and liabilities on a net basis.

#### Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the Statement of Profit or Loss and Other Comprehensive Income, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or gain from a bargain purchase.

### d) Employee entitlements

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

### e) Cash and cash equivalents

For the purposes of the Statement of Cash Flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the Balance Sheet.

### f) Trade receivables and payables

Receivables are carried at their amounts due. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

### g) Property, plant and equipment

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calculation of depreciation:

- leasehold improvements 5 - 15 years
- plant and equipment 2.5 - 40 years

### h) Intangibles

The franchise fee paid to Bendigo and Adelaide Bank Limited has been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

The renewal processing fee paid to Bendigo and Adelaide Bank Limited when renewing the franchise agreement has also been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

# Notes to the financial statements (continued)

## Note 1. Summary of significant accounting policies (continued)

### i) Payment terms

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days.

### j) Borrowings

All loans are initially measured at the principal amount. Interest is recognised as an expense as it accrues.

### k) Financial instruments

#### Recognition and initial measurement

Financial instruments, incorporating financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions of the instrument.

Financial instruments are initially measured at fair value plus transaction costs. Financial instruments are classified and measured as set out below.

#### Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. A financial liability is derecognised when it is extinguished, discharged, cancelled or expires.

#### Classification and subsequent measurement

##### (i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

##### (ii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

##### (iii) Financial liabilities

Financial liabilities include borrowings, trade and other payables and non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

#### Impairment

At each reporting date, the entity assesses whether there is objective evidence that a financial instrument has been impaired. Impairment losses are recognised in the Statement of Profit or Loss and Other Comprehensive Income.

### l) Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership are transferred to the company are classified as finance leases. Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred. Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

# Notes to the financial statements (continued)

## Note 1. Summary of significant accounting policies (continued)

### m) Provisions

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions or other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

### n) Issued capital

Ordinary shares are recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

### o) Earnings per share

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

### p) Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Balance Sheet. Cash flows are included in the Statement of Cash Flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the taxation authority are classified as operating cash flows.

## Note 2. Financial risk management

The company's activities expose it to a limited variety of financial risks: market risk (including currency risk, fair value interest risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the entity. The entity does not use derivative instruments.

Risk management is carried out directly by the board of directors.

### (i) Market risk

The company has no exposure to any transactions denominated in a currency other than Australian dollars.

### (ii) Price risk

The company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The company is not exposed to commodity price risk.

### (iii) Credit risk

The company has no significant concentrations of credit risk. It has policies in place to ensure that customers have an appropriate credit history. The company's franchise agreement limits the company's credit exposure to one financial institution, being Bendigo and Adelaide Bank Limited.

### (iv) Liquidity risk

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

# Notes to the financial statements (continued)

## Note 2. Financial risk management (continued)

### (v) Cash flow and fair value interest rate risk

Interest-bearing assets are held with Bendigo and Adelaide Bank Limited and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the company to cash flow interest-rate risk. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

### (vi) Capital management

The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the Balance Sheet.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the distribution limit.

The distribution limit is the greater of:

- (a) 20% of the profit or funds of the franchisee otherwise available for distribution to shareholders in that 12 month period; and
- (b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the franchisee over that 12 month period where the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2018 can be seen in the Statement of Profit or Loss and Other Comprehensive Income.

There were no changes in the company's approach to capital management during the year.

## Note 3. Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Management has identified the following critical accounting policies for which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

### Taxation

Judgement is required in assessing whether deferred tax assets and certain tax liabilities are recognised on the balance sheet. Deferred tax assets, including those arising from carried-forward tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits.

Assumptions about the generation of future taxable profits depend on management's estimates of future cash flows. These depend on estimates of future sales volumes, operating costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation.



# Notes to the financial statements (continued)

## Note 3. Critical accounting estimates and judgements (continued)

### Taxation (continued)

These judgements and assumptions are subject to risk and uncertainty. There is therefore a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the balance sheet and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amount of recognised deferred tax assets and liabilities may require adjustment, resulting in corresponding credit or charge to the Statement of Profit or Loss and Other Comprehensive Income.

### Estimation of useful lives of assets

The estimation of the useful lives of assets has been based on historical experience and the condition of the asset is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

### Impairment of assets

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

### Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the company's share of the net identifiable assets of the acquired branch/agency at the date of acquisition. Goodwill on acquisition is included in intangible assets. Goodwill is not amortised. Instead, goodwill is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired and is carried at cost less accumulated impairment losses.

The calculations require the use of assumptions.

# Notes to the financial statements (continued)

	2018 \$	2017 \$
<b>Note 4. Revenue from ordinary activities</b>		
Operating activities:		
- gross margin	867,971	793,199
- services commissions	55,823	106,901
- fee income	81,603	85,751
- market development fund	25,000	25,000
<b>Total revenue from operating activities</b>	<b>1,030,397</b>	<b>1,010,851</b>
Non-operating activities:		
- interest received	11,161	11,908
<b>Total revenue from non-operating activities</b>	<b>11,161</b>	<b>11,908</b>
<b>Total revenues from ordinary activities</b>	<b>1,041,558</b>	<b>1,022,759</b>

## Note 5. Expenses

Depreciation of non-current assets:

- plant and equipment	4,695	4,945
- leasehold improvements	7,074	7,011

Amortisation of non-current assets:

- franchise agreement	2,290	2,290
- franchise renewal fee	11,452	11,452
	<b>25,511</b>	<b>25,698</b>

<b>Bad debts</b>	<b>137</b>	<b>38</b>
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## Note 6. Income tax expense

The components of tax expense comprise:

- Current tax	30,016	30,951
- Movement in deferred tax	(458)	1,389
	<b>29,558</b>	<b>32,340</b>

The prima facie tax on profit from ordinary activities before income tax is reconciled to the income tax expense as follows

Operating profit	107,482	117,601
Prima facie tax on profit from ordinary activities at 27.5% (2017: 27.5%)	29,558	32,340
Add tax effect of:		
- timing difference expenses	458	(1,389)
	<b>30,016</b>	<b>30,951</b>
Movement in deferred tax	(458)	1,389
	<b>29,558</b>	<b>32,340</b>

# Notes to the financial statements (continued)

	2018 \$	2017 \$
<b>Note 7. Cash and cash equivalents</b>		
Cash at bank and on hand	193,379	188,309
Term deposits	487,187	475,204
	<b>680,566</b>	<b>663,513</b>

## **Note 7.(a) Reconciliation to cash flow statement**

The above figures reconcile to the amount of cash shown in the statement of cash flows at the end of the financial year as follows:

Cash at bank and on hand	193,379	188,309
Term deposits	487,187	475,204
	<b>680,566</b>	<b>663,513</b>

## **Note 8. Trade and other receivables**

Trade receivables	50,253	48,375
Prepayments	3,900	5,492
Other receivables and accruals	2,632	3,889
	<b>56,785</b>	<b>57,756</b>

## **Note 9. Property, plant and equipment**

<b>Leasehold improvements</b>		
At cost	176,070	176,070
Less accumulated depreciation	(97,474)	(90,362)
	<b>78,596</b>	<b>85,708</b>
<b>Plant and equipment</b>		
At cost	75,253	74,103
Less accumulated depreciation	(56,797)	(52,140)
	<b>18,456</b>	<b>21,963</b>
<b>Total written down amount</b>	<b>97,052</b>	<b>107,671</b>
<b>Movements in carrying amounts:</b>		
<b>Leasehold improvements</b>		
Carrying amount at beginning	85,708	90,455
Additions	-	2,264
Disposals	-	-
Less: depreciation expense	(7,112)	(7,011)
<b>Carrying amount at end</b>	<b>78,596</b>	<b>85,708</b>

# Notes to the financial statements (continued)

	2018 \$	2017 \$
Note 9. Property, plant and equipment (continued)		
Plant and equipment		
Carrying amount at beginning	21,963	26,031
Additions	1,150	877
Disposals	-	-
Less: depreciation expense	(4,657)	(4,945)
<b>Carrying amount at end</b>	<b>18,456</b>	<b>21,963</b>
<b>Total written down amount</b>	<b>97,052</b>	<b>107,671</b>

## Note 10. Intangible assets

Franchise fee		
At cost	21,453	21,453
Less: accumulated amortisation	(19,923)	(17,633)
	<b>1,530</b>	<b>3,820</b>
Renewal processing fee		
At cost	57,260	57,260
Less: accumulated amortisation	(49,625)	(38,173)
	<b>7,635</b>	<b>19,087</b>
Redomicile fee		
<b>At cost</b>	<b>25,745</b>	<b>25,745</b>
<b>Total written down amount</b>	<b>34,910</b>	<b>48,652</b>

## Note 11. Tax

### Current:

<b>Income tax payable</b>	<b>5,876</b>	<b>21,064</b>
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### Non-Current:

Deferred tax assets		
- accruals	770	743
	<b>770</b>	<b>743</b>
Deferred tax liability		
- accruals	724	1,069
- property, plant and equipment	6,333	6,419
	<b>7,057</b>	<b>7,488</b>
<b>Net deferred tax liability</b>	<b>(6,287)</b>	<b>(6,745)</b>
<b>Movement in deferred tax charged to Statement of Profit or Loss and Other Comprehensive Income</b>	<b>(458)</b>	<b>4,575</b>

# Notes to the financial statements (continued)

	2018 \$	2017 \$
<b>Note 12. Trade and other payables</b>		
<b>Current:</b>		
Trade creditors	7,016	7,477
Other creditors and accruals	2,816	12,712
	<b>9,832</b>	<b>20,189</b>

## Note 13. Issued capital

860,000 ordinary shares fully paid (2017: 860,000)	860,000	860,000
Less: equity raising expenses	(27,980)	(27,980)
	<b>832,020</b>	<b>832,020</b>

### Rights attached to shares

#### (a) Voting rights

Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the **Community Bank®** branch have the same ability to influence the operation of the company.

#### (b) Dividends

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo and Adelaide Bank Limited contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

#### (c) Transfer

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the *Corporations Act 2001*.



# Notes to the financial statements (continued)

## Note 13. Issued capital (continued)

### Prohibited shareholding interest

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if any of the following applies:

- They control or own 10% or more of the shares in the company (the “10% limit”).
- In the opinion of the board they do not have a close connection to the community or communities in which the company predominantly carries on business (the “close connection test”).
- Where the person is a shareholder, after the transfer of shares in the company to that person the number of shareholders in the company is (or would be) lower than the base number (the “base number test”). The base number is 204. As at the date of this report, the company had 262 shareholders.

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or beneficial interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prohibited shareholding interest. If the board becomes aware that a member has a prohibited shareholding interest, it must serve a notice requiring the member (or the member’s associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

	2018 \$	2017 \$
<b>Note 14. Retained earnings/(Accumulated losses)</b>		
Balance at the beginning of the financial year	(2,426)	(44,687)
Net profit from ordinary activities after income tax	77,924	85,261
Dividends provided for or paid	(60,200)	(43,000)
<b>Balance at the end of the financial year</b>	<b>15,298</b>	<b>(2,426)</b>

# Notes to the financial statements (continued)

	2018 \$	2017 \$
<b>Note 15. Statement of cash flows</b>		
Reconciliation of profit from ordinary activities after tax to net cash provided by operating activities		
Profit from ordinary activities after income tax	77,924	85,261
Non cash items:		
- depreciation	11,769	11,956
- amortisation	13,742	13,742
Changes in assets and liabilities:		
- decrease in receivables	971	5,846
- decrease in payables	(10,357)	(22,090)
- increase/(decrease) in current tax liabilities	(15,646)	23,769
<b>Net cash flows provided by operating activities</b>	<b>78,403</b>	<b>118,484</b>

## Note 16. Leases

### Operating lease commitments

Non-cancellable operating leases contracted for but not capitalised in the financial statements

#### Payable - minimum lease payments:

- not later than 12 months	37,007	47,177
- between 12 months and 5 years	-	35,382
- greater than 5 years	-	-
	<b>37,007</b>	<b>82,559</b>

The property lease is a non-cancellable lease with a five-year term which commenced on 28 May 2014, with rent payable monthly in advance. The lease has one five year extension option remaining.

## Note 17. Auditor's remuneration

Amounts received or due and receivable by the auditor of the company for:

- audit and review services	4,400	4,200
- share registry services	1,885	3,435
- non audit services	2,653	2,935
	<b>8,938</b>	<b>10,570</b>

# Notes to the financial statements (continued)

## Note 18. Director and related party disclosures

The names of directors who have held office during the financial year are:

Martha Jo Hill	Robin Williams
Mark Larney	Amanda Gibbs
Frank McKee	Anthony Williams
Rebecca Jane Gibbs-Willis	Kay Lorraine Hunter (Appointed 4 September 2017)
Patrick Stephen Laws (Resigned 18 October 2017)	

No director's fees have been paid as the positions are held on a voluntary basis.

Directors' shareholdings	2018	2017
Martha Jo Hill	2,000	2,000
Robin Williams	5,000	5,000
Mark Larney	12,001	12,001
Amanda Gibbs	1,001	1,001
Frank McKee	1,000	1,000
Anthony Williams	-	-
Rebecca Jane Gibbs-Willis	-	-
Kay Lorraine Hunter (Appointed 4 September 2017)	-	-
Patrick Stephen Laws (Resigned 18 October 2017)	-	-

There was no movement in directors' shareholdings during the year.

	2018 \$	2017 \$
--	------------	------------

## Note 19. Dividends provided for or paid

### a. Dividends paid during the year

Current year dividend		
<b>100% (2017: 100%) franked dividend - 7 cents (2017: 5 cents) per share</b>	<b>60,200</b>	<b>43,000</b>
The tax rate at which dividends have been franked is 27.5% (2017: 27.5%).		

### b. Franking account balance

Franking credits available for subsequent reporting periods are:		
- franking account balance as at the end of the financial year	44,433	22,064
- franking credits that will arise from payment of income tax as at the end of the financial year	5,876	21,064
- franking debits that will arise from the payment of dividends recognised as a liability at the end of the financial year	-	-
<b>Franking credits available for future financial reporting periods:</b>	<b>50,309</b>	<b>43,128</b>
- franking debits that will arise from payment of dividends proposed or declared before the financial report was authorised for use but not recognised as a distribution to equity holders during the period	-	-
<b>Net franking credits available</b>	<b>50,309</b>	<b>43,128</b>

# Notes to the financial statements (continued)

## Note 20. Key management personnel disclosures

No director of the company receives remuneration for services as a company director or committee member.

There are no executives within the company whose remuneration is required to be disclosed.

## Note 21. Earnings per share

	2018 \$	2017 \$
(a) Profit attributable to the ordinary equity holders of the company used in calculating earnings per share	77,924	85,261

  

	Number	Number
(b) Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	860,000	860,000

## Note 22. Events occurring after the reporting date

There have been no events after the end of the financial year that would materially affect the financial statements.

## Note 23. Contingent liabilities and contingent assets

There were no contingent liabilities or contingent assets at the date of this report to affect the financial statements.

## Note 24. Community Enterprise Foundation™

During the period the company contributed funds to the Community Enterprise Foundation™ (CEF), the philanthropic arm of the Bendigo and Adelaide Bank Group. These contributions form part of charitable donations and sponsorship expenditure included in the Statement of Profit or Loss and Other Comprehensive Income.

The funds contributed are held by the CEF in trust on behalf of the company and are available for distribution as grants to eligible applicants. The balance of funds held by the CEF as at 30 June 2018 is as follows:

	2018 \$	2017 \$
Opening balance	307,059	316,708
Contributions	132,000	-
Grants paid	(130,000)	(16,000)
Interest	4,360	6,351
GST	(2,000)	-
Management fees	(5,999)	-
<b>Balance available for distribution</b>	<b>305,420</b>	<b>307,059</b>

# Notes to the financial statements (continued)

## Note 25. Commitments

There were no contingent liabilities or contingent assets at the date of this report to affect the financial statements.

## Note 26. Segment reporting

The economic entity operates in the service sector where it facilitates **Community Bank®** services in Calliope and surrounding districts in Queensland pursuant to a franchise agreement with Bendigo and Adelaide Bank Limited.

## Note 27. Registered office/Principal place of business

The entity is a company limited by shares, incorporated and domiciled in Australia. The registered office and principal place of business is:

### Registered Office

Shop 3/2041 Dawson Highway  
Calliope Qld 4680

### Principal Place of Business

Shop 3/2041 Dawson Highway  
Calliope Qld 4680

## Note 28. Financial instruments

### Financial Instrument Composition and Maturity Analysis

The table below reflects the undiscounted contractual settlement terms for all financial instruments, as well as the settlement period for instruments with a fixed period of maturity and interest rate.

Financial instrument	Floating interest		Fixed interest rate maturing in						Non interest bearing		Weighted average	
			1 year or less		Over 1 to 5 years		Over 5 years					
	2018 \$	2017 \$	2018 \$	2017 \$	2018 \$	2017 \$	2018 \$	2017 \$	2018 \$	2017 \$	2018 %	2017 %
Financial assets												
Cash and cash equivalents	193,379	188,309	487,187	475,204	-	-	-	-	-	-	1.55	1.72
Receivables	-	-	-	-	-	-	-	-	50,253	48,375	N/A	N/A
Financial liabilities												
Payables	-	-	-	-	-	-	-	-	7,016	7,477	N/A	N/A

### Net Fair Values

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the balance sheet. The company does not have any unrecognised financial instruments at the year end.

### Credit Risk

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the balance sheet and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

# Notes to the financial statements (continued)

## Note 28. Financial instruments (continued)

### Interest Rate Risk

Interest rate risk refers to the risk that the value of a financial instrument or cash flows associated with the instrument will fluctuate due to changes in market interest rates. Interest rate risk arises from the interest bearing financial assets and liabilities in place subject to variable interest rates, as outlined above.

### Sensitivity Analysis

The company has performed sensitivity analysis relating to its exposure to interest rate risk at balance date. This sensitivity analysis demonstrates the effect on the current year results and equity which could result from a change in interest rates.

As at 30 June 2018, the effect on profit and equity as a result of changes in interest rate, with all other variables remaining constant would be as follows:

	2018 \$	2017 \$
Change in profit/(loss)		
Increase in interest rate by 1%	6,806	6,635
Decrease in interest rate by 1%	(6,806)	(6,635)
Change in equity		
Increase in interest rate by 1%	6,806	6,635
Decrease in interest rate by 1%	(6,806)	(6,635)

# Directors' declaration

In accordance with a resolution of the directors of Calliope & District Enterprises Limited, we state that:

In the opinion of the directors:

- (a) the financial statements and notes of the company are in accordance with the *Corporations Act 2001*, including:
  - (i) giving a true and fair view of the company's financial position as at 30 June 2018 and of its performance for the financial year ended on that date; and
  - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- (c) the audited remuneration disclosures set out in the remuneration report section of the directors' report comply with Accounting Standard AASB124 Related Party Disclosures and the Corporations Regulations 2001.

This declaration is made in accordance with a resolution of the board of directors.



**Martha Jo Hill,**  
**Chair**

Signed on the 10th of August 2018.



# Independent audit report



**Partners in success**

**Chartered Accountants**

61 Bull Street, Bendigo 3550  
PO Box 454, Bendigo 3552  
03 5443 0344  
afs Bendigo.com.au

## Independent auditor's report to the members of Calliope & District Enterprises Limited

### Report on the audit of the financial statements

#### Our opinion

In our opinion, the financial report of Calliope & District Enterprises Limited is in accordance with the *Corporations Act 2001*, including:

- i. giving a true and fair view of the company's financial position as at 30 June 2018 and of its performance for the year ended on that date; and
- ii. complying with Australian Accounting Standards.

#### What we have audited

Calliope & District Enterprises Limited's (the company) financial report comprises the:

- ✓ Statement of profit or loss and other comprehensive income
- ✓ Balance sheet
- ✓ Statement of changes in equity
- ✓ Statement of cash flows
- ✓ Notes comprising a summary of significant accounting policies and other explanatory notes
- ✓ The directors' declaration of the entity.

#### Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report.

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*. We are independent of the Company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Other information

The company usually prepares an annual report that will include the financial statements, directors' report and declaration and our independence declaration and audit report (the financial report). The annual report may also include "other information" on the entity's operations and financial results and financial position as set out in the financial report, typically in a Chairman's report and Manager's report, and reports covering governance and shareholder matters.

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# Independent audit report (continued)

The directors are responsible for the other information. The annual report is expected to be made available to us after the date of this auditor's report.

Our opinion on the financial report does not cover the other information and accordingly we will not express any form of assurance conclusion thereon.

Our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If we identify that a material inconsistency appears to exist when we read the annual report (or become aware that the other information appears to be materially misstated), we will discuss the matter with the directors and where we believe that a material misstatement of the other information exists, we will request management to correct the other information.

## **Directors' responsibility for the financial report**

The directors of the company are responsible for the preparation of the financial report so that it gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or cease operations, or have no realistic alternative but to do so.

## **Auditor's responsibility for the audit of the financial report**

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatement can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: <http://www.auasb.gov.au/home.aspx>. This description forms part of our auditor's report.



**Andrew Frewin Stewart**  
61 Bull Street, Bendigo, 3550  
Dated: 10 August 2018



**David Hutchings**  
Lead Auditor

Calliope & District **Community Bank**<sup>®</sup> Branch  
Tenancy 3, Calliope Central Shopping Centre,  
2041 Dawson Highway, Calliope QLD 4680  
Phone: (07) 4975 7844 Fax: (07) 4975 7188

Franchisee: Calliope & District Enterprises Limited  
Tenancy 3, Calliope Central Shopping Centre,  
2041 Dawson Highway, Calliope QLD 4680  
Phone: (07) 4975 7844 Fax: (07) 4975 7188  
ABN: 71 133 571 061

[www.bendigobank.com.au/calliope](http://www.bendigobank.com.au/calliope)  
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