

# Annual Report 2015

Chittering Financial Services Limited

ABN 77 096 017 506

Bullsbrook **Community Bank®** Branch Bindoon **Community Bank®** Branch Ellenbrook branch

## Contents

Chairman's report	2
Performance summary 2014/15	4
Bendigo and Adelaide Bank report	6
Directors' report	8
Auditor's independence declaration	12
Financial statements	13
Notes to the financial statements	17
Directors' declaration	41
Independent audit report	42

# Chairman's report

#### For year ending 30 June 2015

Dear Shareholder,

#### **Overview of operations**

The past year continued the challenging time for Chittering Financial Services Limited. The Board however, has a determined and united goal to bring the company into a long-term profitable position and a leadership role in the Bindoon, Bullsbrook and Ellenbrook communities. I am confident that with the key components listed below we are on the right track.

Continued tight control with ongoing review of expenditure, together with outstanding work performed by our members of staff has delivered a profit of \$44,460, against a budgeted forecast deficit of \$90,572.

The current trajectory for expenditure is expected to flatten, and that of income to remain in a gradual upward position. However, federal monetary and fiscal policies together with a cautious state economy will have an effect on that prediction. Residential housing growth indicators for all three branches are however encouraging but will require aggressive marketing.

#### **Noteworthy budget items**

The 2014/15 budget was set against some templates which restricted our short-term ability to adjust. An example being rent with a 37% increase which had been signed a number of years earlier, and which every effort is being made to bring this into line with acceptable commercial expectations.

With a predicted budget short fall, the Board made a decision to slow the use of the 'Market Development Fund' in order to strengthen the balance sheet. An improving financial position will enable a growth in partnerships with community groups.

Despite significant staff changes and restructure, the effort by our front line team has been outstanding. The modest short fall in income of 1.5% during a time of unsettling change reflects admirably upon their professionalism and loyalty.

#### **Director changes**

With the greatest regret our Chairman, Mr Robert Smillie, tendered his resignation in March due to health concerns. Bob's quiet leadership is best shown by the published financial results.

As a result of increasing work commitments, our Treasurer, Mr Sam Galati, has also resigned. Sam's guidance and disciplined financial advice was important.

The Board is fortunate to welcome Vivien Loynes. Viv brings a sharp financial mind with business experience and strong contacts within the Ellenbrook township.

#### **Accountancy**

The Board has recently appointed the firm Ward & IIsley Partners Pty Ltd as our accountants. They have similar appointments with other Bendigo Bank franchisees and we expect a further reduction in fees.

## Chairman's report (continued)

#### Income growth

Having almost completed the objectives of cost reduction and staff restructuring, the Board's principle objective in the new financial year is 'market and income growth'.

This year's outstanding results from the Ellenbrook branch, which achieved 'Branch of the Month' six times for our Region and won the WA State Award twice, with a few 2nd places is indicative of the calibre of our members of staff. Overall the branch was awarded the coveted Prize of 3rd 'Best Performing Branch' in the state for the year 2015 at the Annual Manager's Conference in August. From the awards we were awarded the Highest Residential Loansure, Highest Lending Performance and Highest Lending Activity prizes and these are all proudly displayed in the branch. Congratulations to Matthew Brown and his team at Ellenbrook branch.

The Board recognises that our members of staff need the skills to achieve and to this end, investment in this area is important. The Board will continue to provide staff every opportunity to advance their professional skills and careers.

#### **Gratitude**

Our capable and enthusiastic members of staff have been through a testing 12 months, and have shown resilience and enormous loyalty. We are very proud of them.

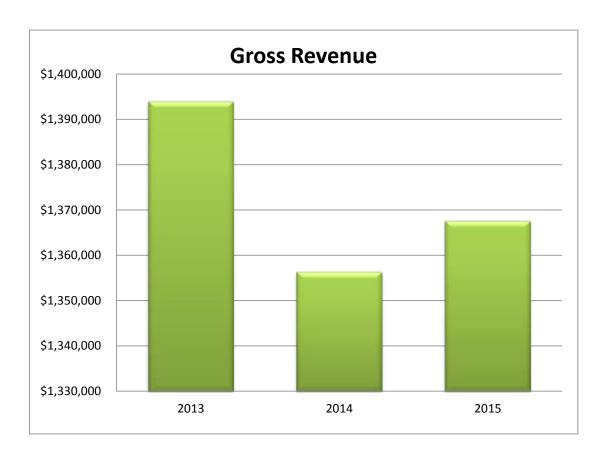
As Chairman I am grateful to my fellow Board members for their unity of purpose and willingness to take on tasks to advance the prosperity of Chittering Financial Services Limited and our local communities. The administrative needs of the company are in the hugely capable hands of Ms. Meredith Lee-Curtis.

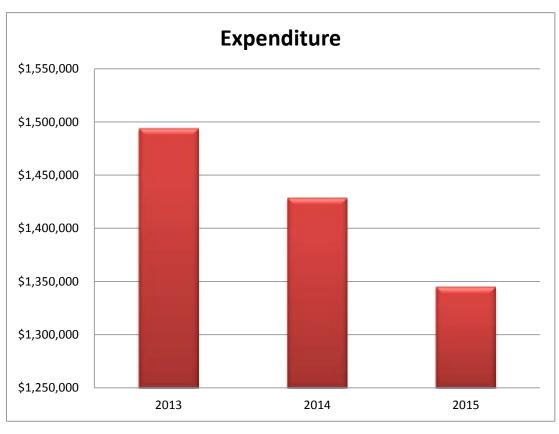
The Board recommends that no dividends be paid for this financial year, as well as no Directors' fees being paid either.

**Trevor Hancock** 

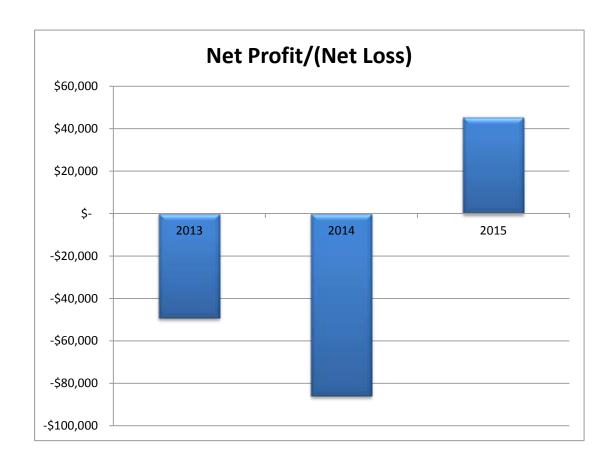
Chairman

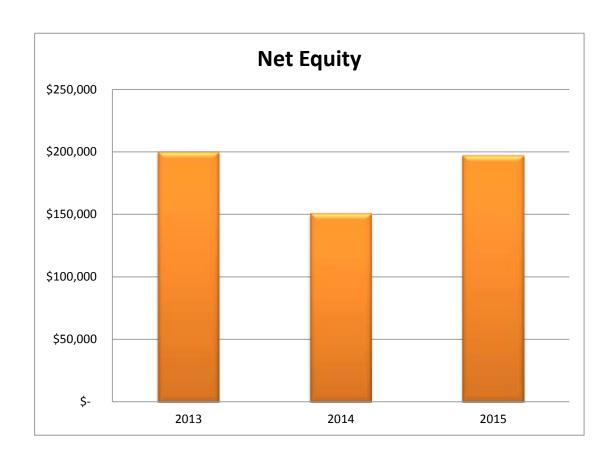
# Performance summary 2014/15





## Performance summary 2014/15 (continued)





# Bendigo and Adelaide Bank report

#### For year ending 30 June 2015

In the 2015 financial year, the **Community Bank®** network opened its 310th branch and community contributions since the model's inception exceed \$130 million. Both of these achievements could not have been achieved without your ongoing support as a shareholder, customer and advocate of what is a truly unique way of banking for the benefit of your local community.

Local communities continue to embrace the **Community Bank®** model, a banking movement founded on the simple belief that successful customers and successful communities create a successful bank.

Seventeen years later communities are still approaching us and the model is as robust and relevant as ever, however a review of what we were doing, why and how we could do it better was timely.

During an 18 month period the Bank, in partnership with the **Community Bank**® network, undertook a comprehensive review of the **Community Bank**® model. Project Horizon was the largest single engagement process ever undertaken by our organisation.

As a result, a focus for the next 18 months will be the implementation of 64 recommendations. What was overwhelmingly obvious is that our **Community Bank®** network, and our Bank, care deeply about what has been developed and in what the future holds for the network.

In the early days of **Community Bank**® development, the **Community Bank**® model was seen as a way to restore branch banking services to rural towns, regional cities and metropolitan suburbs after the last of the banks closed their doors

Today, although the focus is still about providing banking services, there is perhaps an even greater interest in the way in which the model creates a successful community enterprise used to effectively, and sustainably, build community capacity.

In October 2014, we welcomed **Community Bank**® branches in Bacchus Marsh, Kilmore, Maffra, Kwinana and Nubeena. All of these branches join a strong and mature banking network where valued partnerships enhance banking services, taking the profits their banking business generates and reinvesting that funding into initiatives to ultimately strengthen their community.

Following consultation with local residents and business owners responding to other banks reducing their branch presence, Aldinga Beach **Community Bank®** Branch opened the Willunga Customer Service Centre in April 2015, providing a full banking service to local people five days a week.

The **Community Bank**® model is a great example of shared value and was centre stage at an international Shared Value conference in the United States earlier this year.

Funding generated by **Community Bank**® branches support projects that make a difference to a community. But no matter how big or small the place people call home, the **Community Bank**® network recognises that when they act as one, powered by the good that money can bring, bigger things can happen for local towns, regions and states.

In WA, a \$125,000 commitment to Ronald McDonald House by Collie & Districts **Community Bank**® Branch resulted in a further \$125,000 from 21 branches (both community and company owned) in the state.

In QLD, Longreach farming families are now feeding their stock thanks to a dedicated Rotary Club and financial contributions from 16 **Community Bank**® (and company) branches.

Across regional and rural NSW, young people are today better drivers thanks to a driver education program supported by **Community Bank**® branches and across Australia, 58 young people headed off to their first year of university with the help of a **Community Bank**® scholarship.

## Bendigo and Adelaide Bank report (continued)

Interest in the **Community Bank**® model remains strong, with 20 **Community Bank**® sites currently in development and a further six **Community Bank**® branches expected to open nationally during the next 12 months.

The network's steady expansion demonstrates the strength and relevance of a banking model where the desire to support the financial needs of customers is equalled by the desire to support the community with the good that money can bring.

By the end of the financial year 2014/15 the Community Bank® network achieved the following:

- · Returns to community over \$130 million since the model's inception
- Community Bank® branches 310
- Community Bank® branch staff more than 1,500
- Community Bank® company Directors 1,946
- Banking business \$28.79 billion
- Customers 699,000
- Shareholders 74,393
- Dividends paid to shareholders since inception \$38.6 million

The communities we partner with also have access to the Bank's extensive range of other community building solutions including Community Enterprise Foundation™ (philanthropic arm), Community Sector Banking (banking service for not-for-profit organisations), Generation Green™ (environment and sustainability initiative), Community Telco® Australia (telecommunications solution), tertiary education scholarships and community enterprises that provide **Community Bank®** companies with further development options.

In Bendigo and Adelaide Bank, your **Community Bank®** company has a committed and strong partner and over the last financial year our company has continued its solid performance. Our Bank continues to be rated at least "A-" by Standard & Poor's, Moody's and Fitch in recognition of its strong performance in the face of what continues to be a challenging economic environment.

Our **Community Bank®** partners played an integral role in the Bank's involvement in the Financial Systems Inquiry, lobbying their local Federal Government representatives and calling for a level playing field.

Recent APRA announcements regarding changes to risk weights on mortgages will positively impact our Bank – providing customers with a level playing field by giving them more choice from a wider variety of financial providers.

Thanks to the efforts of our people, our peers and **Community Bank®** partners, we're starting to see the benefits. In continuing to take a collaborative approach, we act as one network driving positive outcomes for all Australians.

As **Community Bank®** company shareholders you are part of a unique banking movement.

The model offers an alternative way to think about banking and the role banks play in modern society, and because of your support there really is no limit to what can be achieved for local people and the communities in which you live.

Thank you for your ongoing support of your local **Community Bank®** branch.

- and

Robert Musgrove

Executive Community Engagement

# Directors' report

### For the financial year ended 30 June 2015

Your Directors present their report of the company for the financial year ended 30 June 2015.

#### **Directors**

The following persons were Directors of Chittering Financial Services Limited during or since the end of the financial year up to the date of this report:

Name and position held	Qualifications	Experience and other Directorships
Robert Keith Smillie  Director since 2012  Chairman  Appointed Chairman 2014  Resigned 24 February 2015	Graduate Diploma in Management UNSW, Diploma in Local Government	Former Local Government CEO and Senior Associate with national consultancy ACIL Tasman.
Trevor Hancock  Director since 2012  Chairman  Appointed Chairman July 2015		Antique jewellery dealer and business owner.
Ross Albert Bishop  Director since 2002  Director		Business owner
John Trevor Williams  Director since 2012  Director	Bachelor of Business (B Bus.) (WAIT), Chartered Accountant	President of the Bindoon Volunteer Bush Fire Brigade, Treasurer of the Chittering Incident Support Brigade, Treasurer of the Bindoon Men's Shed Incorporated. Member of the Chittering Cancer Support Group. Board Member Catholic Agricultural College Bindoon, Member of Bindoon & Districts Agricultural Society Incorporated.
Sebastiano Galati  Director since 2012  Director/Treasurer/Secretary  Appointed Company Secretary  September 2013  Resigned 27 May 2015	Bachelor of Commerce, Practising CPA	Accounting Practice Manager and business owner.
Michelle Rossouw Appointed 25 June 2014 Director	Dip. Business Management and Marketing	Chair of Local Emergency Management Committee (Shire of Chittering), President of Chittering Valley Progress and Sports Association, Deputy President of Shire of Chittering, Local Council and Member of the Livestock Centre Muchea Consultative Group.

## Directors' report (continued)

#### **Directors (continued)**

Name and position held	Qualifications	Experience and other Directorships
Barni Norton  Appointed 1 August 2014  Director  Resigned 25 March 2015	Dip. Remedial Massage, Dip. Horticulture, Dip. Workplace Training and Assessment	Director on the Board of Small Business Centre Central Coast and an Elected Member of the Board of the Shire of Chittering, Local Council.
Gary Michael Tuffin  Appointed 23 July 2014  Director	Bachelor of Commerce (B.Com.), Accounting and Finance (Curtin University)	CEO of Shire of Chittering, Local Government Manager Australia (President - Avon Branch), Board member Regional Development Australia (Wheatbelt), LGMA Legislative Review Committee member, Steering group member - Wheatbelt Digital Action Plan.
Vivien Edith Loynes  Appointed 24 June 2015  Director  Resigned 2 November 2015	Business Management	Retired Restaurateur and business owner.  Past Chair of Aveley Residents Association, past member of Valley Bowls Club Committee, Auditor of Ellenbrook Garden Club.
Meredith Lee-Curtis  Appointed 22 July 2015  Company Secretary	Certificate in Governance Practice (Governance Institute of WA)	

Directors were in office for this entire year unless otherwise stated.

No Directors have material interests in contracts or proposed contracts with the company.

#### **Principal activities**

The principal activities of the company during the course of the financial year were in providing **Community Bank®** services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There have been no significant changes in the nature of these activities during the year.

#### **Review of operations**

The profit of the company for the financial year after provision for income tax was \$44,460 (2014 loss: (\$49,178)), which is a 209% improvement as compared with the previous year.

The net assets of the company have increased to \$195,489 (2014: \$151,029).

#### **Dividends**

There were no dividends declared or paid during the year.

#### **Options**

No options over issued shares were granted during or since the end of the financial year and there were no options outstanding as at the date of this report.

## Directors' report (continued)

#### Significant changes in the state of affairs

No significant changes in the company's state of affairs occurred during the financial year.

#### Events subsequent to the end of the period

No matters or circumstances have arisen since the end of the financial year that significantly affect or may significantly affect the operations of the company, the results of those operations or the state of affairs of the company, in future financial years.

#### **Remuneration report**

#### Remuneration policy

There has been no remuneration policy developed as Director positions are held on a voluntary basis and Directors are not remunerated for their services.

#### Remuneration benefits and payments

Other than detailed below, no Director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a Director, a firm which a Director is a member or an entity in which a Director has a substantial financial interest. This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by Directors shown in the company's accounts, or the fixed salary of a full-time employee of the company, controlled entity or related body corporate.

Ross Bishop is the owner of Bullsbrook IGA who received \$2,184 (2014: \$983) for the year ended 30 June 2015.

Sam Galati is the owner of Pilbara Accounting Services who received \$16,714 (2014: \$10,620) for the year ended 30 June 2015.

#### **Indemnifying Officers or Auditor**

The company has agreed to indemnify each Officer (Director, Secretary or employee) out of assets of the company to the relevant extent against any liability incurred by that person arising out of the discharge of their duties, except where the liability arises out of conduct involving dishonesty, negligence, breach of duty or the lack of good faith. The company also has Officers Insurance for the benefit of Officers of the company against any liability occurred by the Officer, which includes the Officer's liability for legal costs, in or arising out of the conduct of the business of the company or in or arising out of the discharge of the Officer's duties.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an Auditor of the company.

#### **Directors' meetings**

The number of Directors' meetings and Workshops held during the year was 16. Attendances by each Director during the year were as follows:

Director	Board meetings #
Robert Keith Smillie	12 (13)
Trevor Hancock	15 (16)
Ross Albert Bishop	8 (16)
John Trevor Williams	16 (16)

## Directors' report (continued)

#### Directors' meetings (continued)

Director	Board meetings #
Sebastiano Galati	11 (14)
Michelle Rossouw	13 (16)
Barni Norton	3 (11)
Gary Michael Tuffin	13 (16)
Vivien Edith Loynes	2 (2)

<sup>#</sup> The first number is the meetings attended while in brackets is the number of meetings eligible to attend.

#### Likely developments

The company will continue its policy of providing banking services to the community.

#### **Environmental regulations**

The company is not subject to any significant environmental regulation.

#### Proceedings on behalf of company

No person has applied for leave of court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings. The company was not a party to any such proceedings during the year.

#### **Company Secretary**

Sebastiano Galati has been the Company Secretary of Chittering Financial Services Limited until he resigned on 27 May 2015. Meredith Lee-Curtis was appointed Company Secretary on 22 July 2015.

#### **Auditor independence declaration**

A copy of the Auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set at page 12 of this financial report. No Officer of the company is or has been a partner of the Auditor of the company.

Signed in accordance with a resolution of the Board of Directors at Bullsbrook on 18 November 2015.

Trevor Hancock
Chairman

# Auditor's independence declaration



Level 2, 10-16 Forest Street Bendigo, VICTORIA PO Box 30, Bendigo VICTORIA 3552

> Ph: (03) 5445 4200 Fax: (03) 5444 4344 rsd@rsdadvisors.com.au www.rsdadvisors.com.au

18<sup>th</sup> November 2015

The Directors Chittering Financial Services Limited Unit 2/2543 Great Northern Highway BULLSBROOK WA 6084

Dear Directors,

To the Directors of Chittering Financial Services Limited

#### Auditor's Independence Declaration under section 307C of the Corporations Act 2001

I declare that to the best of my knowledge and belief, during the year ended 30 June 2015 there has been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- no contraventions of any applicable code of professional conduct in relation to the audit.

RICHMOND SINNOTT & DELAHUNTY

Chartered Accountants

P. P. Delahunty

**Partner** 

Dated at Bendigo, 18th November 2015

# Financial statements

Statement of Profit or Loss and Other Comprehensive Income for the year ended 30 June 2015

	Note	2015 \$	2014 \$
Revenue	2	1,367,611	1,356,338
Employee benefits expense	3	(800,212)	(882,477)
Depreciation and amortisation expense	3	(74,517)	(84,219)
Finance costs	3	(637)	(4,329)
Bad and doubtful debts expense	3	(2,543)	(954)
Rental expense		(100,097)	(104,840)
Other expenses	3	(367,861)	(343,622)
Operating loss before charitable			
donations & sponsorships		21,744	(64,103)
Charitable donations and sponsorships		(1,045)	(8,362)
Profit/(loss) before income tax		20,699	(72,465)
Tax benefit	4	(23,761)	(23,287)
Profit for the year		44,460	(49,178)
Other comprehensive income		-	-
Total comprehensive income for the year		44,460	(49,178)
Profit/(loss) attributable to members of the company		44,460	(49,178)
Total comprehensive income attributable to members of the cor	npany	44,460	(49,178)
Earnings per share (cents per share)			
- basic earnings per share	23	8.92	(9.84)

## Financial statements (continued)

# Statement of Financial Position as at 30 June 2015

	Note	2015 \$	2014 \$
Assets			
Current assets			
Cash and cash equivalents	6	66,027	17,851
Trade and other receivables	7	82,792	125,490
Total current assets		148,819	143,341
Non-current assets			
Property, plant and equipment	8	69,415	85,353
Deferred tax assets	13	64,181	40,420
Intangible assets	9	50,000	70,000
Total non-current assets		183,596	195,773
Total assets		332,415	339,114
Liabilities			
Current liabilities			
Trade and other payables	10	52,570	87,656
Loans and borrowings	11	5,539	10,078
Provisions	12	41,505	68,961
Total current liabilities		99,614	166,695
Non-current liabilities			
Loans and borrowings	11	17,225	-
Provisions	12	20,087	21,390
Total non-current liabilities		37,312	21,390
Total liabilities		136,926	188,085
Net assets		195,489	151,029
Equity			
Issued capital	14	495,209	495,209
Accumulated losses	15	(299,720)	(344,180)
Total equity		195,489	151,029

The accompanying notes form part of these financial statements.

## Financial statements (continued)

## Statement of Changes in Equity for the year ended 30 June 2015

	Note	Issued capital \$	Accumulated losses \$	Total equity \$
Balance at 1 July 2013		495,209	(295,002)	200,207
Profit/(loss) for the year		-	(49,178)	(49,178)
Other comprehensive income for the year		-	-	-
Total comprehensive income for the year		-	(49,178)	(49,178)
Transactions with owners, in their				
capacity as owners		-	-	-
Dividends paid or provided	24	-	-	-
Balance at 30 June 2014		495,209	(344,180)	151,029
Balance at 1 July 2014		495,209	(344,180)	151,029
Profit/(loss) for the year		-	44,460	44,460
Other comprehensive income for the year		-	-	-
Total comprehensive income for the year		-	44,460	44,460
Transactions with owners, in their				
capacity as owners		-	-	-
Dividends paid or provided	24	-	-	_
Balance at 30 June 2015		495,209	(299,720)	195,489

## Financial statements (continued)

# Statement of Cash Flows for the year ended 30 June 2015

	Note	2015 \$	2014 \$
Cash flows from operating activities			
Receipts from customers		1,545,245	1,486,318
Payments to suppliers and employees		(1,472,020)	(1,555,680)
Interest paid		(637)	(4,329)
Interest received		1,481	430
Income tax paid		-	(7,477)
Net cash provided by/(used in) operating activities	16	74,069	(80,738)
Cash flows from investing activities			
Purchase of property, plant & equipment		(38,579)	(48,236)
Net cash flows from/(used) in investing activities		(38,579)	(48,236)
Cash flows from financing activities			
Proceeds of borrowings		12,686	(31,124)
Dividends paid		-	-
Net cash provided by/(used) in financing activities		12,686	(31,124)
Net decrease in cash held		48,176	(160,098)
Cash and cash equivalents at beginning of financial year		17,851	177,949
Cash and cash equivalents at end of financial year	6	66,027	17,851

The accompanying notes form part of these financial statements.

# Notes to the financial statements

#### For year ended 30 June 2015

These financial statements and notes represent those of Chittering Financial Services Limited.

Chittering Financial Services Limited ('the company') is a company limited by shares, incorporated and domiciled in Australia

The financial statements were authorised for issue by the Directors on 18 November 2015.

#### Note 1. Summary of significant accounting policies

#### (a) Basis of preparation

These general purpose financial statements have been prepared in accordance with the Corporations Act 2001, Australian Accounting Standards and Interpretations of the Australian Accounting Standards Board and International Financial Reporting Standards as issued by the International Accounting Standards Board. The company is a for profit entity for financial reporting purposes under Australian Accounting Standards. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless stated otherwise.

The financial statements, except for cash flow information, have been prepared on an accruals basis and are based on historical costs, modified, were applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

#### Economic dependency

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank**® branches at Bullsbrook, Bindoon and Ellenbrook.

The branches operate as a franchise of Bendigo and Adelaide Bank Limited, using the name "Bendigo Bank" and the logo and system of operations of Bendigo and Adelaide Bank Limited. The company manages the **Community Bank**® branches on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank**® branches are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank Limited.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank®** branch franchise operations. It also continues to provide ongoing management and operational support, and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

- · Advice and assistance in relation to the design, layout and fit out of the Community Bank® branch;
- Training for the Branch Managers and other employees in banking, management systems and interface protocol;

Note 1. Summary of significant accounting policies (continued)

#### (a) Basis of preparation (continued)

#### Economic dependency (continued)

- · Methods and procedures for the sale of products and provision of services;
- · Security and cash logistic controls;
- · Calculation of company revenue and payment of many operating and administrative expenses;
- · The formulation and implementation of advertising and promotional programs; and
- · Sale techniques and proper customer relations.

#### Going concern

The net assets of the company as at 30 June 2015, in 2014 the company incurred a loss before tax of (\$72,465). In 2015 the company achieved a profit before tax of \$20,669. However, the company is budgeting for a loss of approximately (\$187,531) in 2015/16.

The company recognises that losses will be incurred during the development of the business and while market access is being developed within the district. The Directors will continue to review their growth forecast budget and cash flows throughout the 2015/16 year, and measure to preserve cash and secure additional finance, these circumstances create material uncertainties over future trading results and cash flow.

Bendigo and Adelaide Bank Limited has confirmed that it will continue to support the company and its operations for the 2015/16 financial year and beyond through the provision of a \$50,000 overdraft facility on normal commercial terms and conditions to assist with working capital requirements. The support is provided on the basis that the company continues to fulfil its obligations under the franchise agreement and continues to work closely with Bendigo and Adelaide Bank Limited to further develop its business.

Based on the above, and after making additional enquiries, the Directors believe that it is reasonably foreseeable that the company will continue as a going concern and that it is appropriate to adopt the going concern basis in the preparation of the financial statements.

It is also noted that the net assets of \$195,489 include Deferred Tax Assets of \$64,181. The Directors have considered the carrying value of these assets and conclude that it is probable that future profits will be achieved to allow the asset to be realised.

#### (b) Income tax

The income tax expense / (income) for the year comprises current income tax expense / (income) and deferred tax expense / (income).

Current income tax expense charged to profit or loss is the tax payable on taxable income. Current tax liabilities/ (assets) are measured at the amounts expected to be paid to/(recovered from) the relevant taxation authority.

Deferred income tax expense reflects movements in deferred tax asset and deferred tax liability balances during the year as well as unused tax losses.

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

Deferred income tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, and their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability.

#### Note 1. Summary of significant accounting policies (continued)

#### (c) Fair value of assets and liabilities

The company may measure some of its assets and liabilities at fair value on either a recurring or non-recurring basis, depending on the requirements of the applicable Accounting Standard.

Fair value is the price the company would receive to sell any assets or would have to pay to transfer a liability in an orderly (ie unforced) transaction between independent, knowledgeable and willing market participants at the measurement date.

As fair value is a market-based measure, the closest equivalent observable market pricing information is used to determine fair value. Adjustments to market values may be made having regard to the characteristics of the specific asset or liability. The fair value of assets and liabilities that are not traded in an active market are determined using one or more valuation techniques. These valuation techniques maximise, to the extent possible, the use of observable market data.

To the extent possible, market information is extracted from either the principal market for the asset or liability (ie the market with the greatest volume and level of activity for the asset or liability) or, in the absence of such a market, the most advantageous market available to the entity at the end of the reporting period (ie the market that maximises the receipts from the sale of the asset or minimises the payments made to transfer the liability, after taking into account transaction costs and transport costs).

For non-financial assets, the fair value measurement also takes into account a market participant's ability to use the asset in its highest and best use or to sell it to another market participant that would use the asset in its highest and best use.

#### (d) Property, plant and equipment

Each class of property, plant and equipment is carried at cost or fair value as indicated, less, where applicable, any accumulated depreciation and impairment losses.

#### Plant and equipment

Plant and equipment are measured on the cost basis and therefore carried at cost less accumulated depreciation and any accumulated impairment. In the event the carrying amount of plant and equipment is greater than the estimated recoverable amount, the carrying amount is written down immediately to the estimated recoverable amount and impairment losses are recognised in profit or loss. A formal assessment of recoverable amount is made when impairment indicators are present.

The carrying amount of plant and equipment is reviewed annually by Directors to ensure it is not in excess of the recoverable amount of these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the asset's employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

Subsequent costs are included in the assets carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the company and the cost of the item can be measured reliably. All other repairs and maintenance are recognised as expenses in profit or loss during the financial period in which they are incurred.

#### Depreciation

The depreciable amount of all fixed assets is depreciated on a straight-line basis over the asset's useful life to the company commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

Note 1. Summary of significant accounting policies (continued)

#### (d) Property, plant and equipment (continued)

#### Depreciation (continued)

The depreciation rates used for each class of depreciable asset are:

Class of asset	Depreciation rate
Leasehold improvements	10 - 20%
Plant & equipment	18.75 - 40%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are recognised in profit or loss in the period in which they arise. When revalued assets are sold, amounts included in the revaluation surplus relating to that asset are transferred to retained earnings.

#### (e) Leases

Leases of fixed assets, where substantially all the risks and benefits incidental to the ownership of the asset - but not the legal ownership - are transferred to the company, are classified as finance leases.

Finance leases are capitalised by recognising an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term.

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are recognised as expenses in the periods in which they are incurred.

#### (f) Impairment of assets

At the end of each reporting period, the company assesses whether there is any indication that an asset may be impaired. The assessment will include the consideration of external and internal sources of information. If such an indication exists, an impairment test is carried out on the asset by comparing the recoverable amount of the asset, being the higher of the asset's fair value less cost to sell and value in use, to the asset's carrying amount. Any excess of the asset's carrying amount over its recoverable amount is recognised immediately in profit or loss, unless the asset is carried at a revalued amount in accordance with another Standard. Any impairment loss of a revalued asset is treated as a revaluation decrease in accordance with that other Standard.

#### (g) Goods and services tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST receivable from, or payable to, the ATO is included with other receivables or payables in the statement of financial position.

#### Note 1. Summary of significant accounting policies (continued)

#### (g) Goods and services tax (GST) (continued)

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to, the ATO are presented as operating cash flows included in receipts from customers or payments to suppliers.

#### (h) Employee benefits

#### Short-term employee benefits

Provision is made for the company's obligation for short-term employee benefits. Short-term employee benefits are benefits (other than termination benefits) that are expected to be settled wholly before 12 months after the end of the annual reporting period in which the employees render the related service, including wages, salaries and sick leave. Short-term employee benefits are measured at the (undiscounted) amounts expected to be paid when the obligation is settled.

The company's obligation for short-term employee benefits such as wages and salaries are recognised as part of current trade and other payables in the statement of financial position. The company's obligation for employees' annual leave and long service leave entitlements are recognised as provisions in the statement of financial position.

#### Other long-term employee benefits

Provision is made for employees' long service leave and annual leave entitlements not expected to be settled wholly within 12 months after the end of the annual reporting period in which the employees render the related service. Other long-term employee benefits are measured at the present value of the expected future payments to be made to employees. Expected future payments incorporate anticipated future wage and salary levels, durations of service and employee departures and are discounted at rates determined by reference to market yields at the end of the reporting period on government bonds that have maturity dates that approximate the terms of the obligations. Any re-measurement for changes in assumptions of obligations for other long-term employee benefits are recognised in profit or loss in the periods in which the changes occur.

The company's obligations for long-term employee benefits are presented as non-current provisions in its statement of financial position, except where the company does not have an unconditional right to defer settlement for at least 12 months after the end of the reporting period, in which case the obligations are presented as current provisions.

#### (i) Intangible assets and franchise fees

Establishment costs have been initially recorded at cost and amortised on a straight line basis at a rate of 20% per annum. The current amortisation charges for intangible assets are included under depreciation and amortisation expense in the Statement of Profit or Loss and Other Comprehensive Income.

#### (j) Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits available on demand with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are reported within short-term borrowings in current liabilities in the statement of financial position.

For the purposes of the statement of cash flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts.

#### Note 1. Summary of significant accounting policies (continued)

#### (k) Revenue and other income

Revenue is measured at the fair value of the consideration received or receivable after taking into account any discounts and volume rebates allowed. Revenue comprises service commissions and other income received by the company.

Interest, dividend and fee revenue is recognised when earned.

All revenue is stated net of the amount of goods and services tax (GST).

#### (I) Trade and other receivables

Trade and other receivables include amounts due from customers for goods sold and services performed in the ordinary course of business. Receivables expected to be collected within 12 months of the end of the reporting period are classified as current assets. All other receivables are classified as non-current assets.

Trade and other receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any provision for impairment.

#### (m) Trade and other payables

Trade and other payables represent the liabilities for goods and services received by the entity that remain unpaid at the end of the reporting period. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

#### (n) Borrowing costs

Borrowing costs are recognised in profit or loss in the period in which they are incurred.

#### (o) New and amended accounting policies adopted by the company

There are no new and amended accounting policies that have been adopted by the company this financial year.

#### (p) New accounting standards for application in future periods

The AASB has issued a number of new and amended Accounting Standards and Interpretations that have mandatory application dates for future reporting periods, some of which are relevant to the company.

The company has decided not to adopt any of the new and amended pronouncements. The company's assessment of the new and amended pronouncements that are relevant to the company but applicable in the future reporting periods is set below:

## (i) AASB 9 Financial Instruments and associated Amending Standards (applicable for annual reporting periods beginning on or after 1 January 2018).

This Standard will be applicable retrospectively and includes revised requirements for the classification and measurement of financial instruments, revised recognition and derecognition requirements for financial instruments and simplified requirements for hedge accounting.

The key changes that may affect the company on initial application include certain simplifications to the classification of financial assets.

Although the Directors anticipate that the adoption of AASB 9 may have an impact on the company's financial instruments, it is impractical at this stage to provide a reasonable estimate of such impact.

#### Note 1. Summary of significant accounting policies (continued)

#### (p) New accounting standards for application in future periods (continued)

## (ii) AASB 15: Revenue from Contracts with Customers (applicable for annual reporting periods commencing on or after 1 January 2017).

When effective, this Standard will replace the current accounting requirements applicable to revenue with a single, principles-based model. Except for a limited number of exceptions, including leases, the new revenue model in AASB 15 will apply to all contracts with customers as well as non-monetary exchanges between entities in the same line of business to facilitate sales to customers and potential customers.

The core principle of the Standard is that an entity will recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for the goods or services. To achieve this objective, AASB 15 provides the following five-step process:

- identify the contract(s) with a customer;
- identify the performance obligations in the contract(s);
- determine the transaction price;
- allocate the transaction price to the performance obligations in the contract(s); and
- recognise revenue when (or as) the performance obligations are satisfied.

This Standard will require retrospective restatement, as well as enhanced disclosure regarding revenue.

Although the Directors anticipate that the adoption of AASB 15 may have an impact on the company's financial instruments, it is impractical at this stage to provide a reasonable estimate of such impact.

#### (q) Loans and borrowings

All loans are measured at the principal amount. Interest is recognised as an expense as it accrues.

#### (r) Provisions

Provisions are recognised when the company has a legal or constructive obligation, as a result of past events, for which is probable that the outflow of economic benefits will result and the outflow can be reliably measured.

Provisions are measured using the best estimate of the amounts required to settle the obligation at the end of the reporting period.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

#### (s) Share capital

Issued and paid up capital is recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

#### (t) Comparative figures

When required by Accounting Standards comparative figures have been adjusted to conform to changes in presentation for the current financial year.

#### Note 1. Summary of significant accounting policies (continued)

#### (u) Critical accounting estimates and judgements

The Directors evaluate estimates and judgements incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the company. Estimates and judgements are reviewed on an ongoing basis. Revision to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected. The estimates and judgements that have a significant risk of causing material adjustments to the carrying values of assets and liabilities are as follows:

#### Estimation of useful lives of assets

The company determines the estimated useful lives and related depreciation and amortisation changes for its property, plant and equipment and intangible assets. The depreciation and amortisation charge will increase where useful lives are less than previously estimated lives.

#### Employee benefits provision

Assumptions are required for wage growth and CPI movements. The likelihood of employees reaching unconditional service is estimated. The timing of when employee benefit obligations are to be settled is also estimated.

#### Income tax

The company is subject to income tax. Significant judgement is required in determining the deferred tax asset. Deferred tax assets are recognised only when it is considered sufficient future profits will be generated. The assumptions made regarding future profits is based on the company's assessment of future cash flows.

#### **Impairment**

The company assesses impairment at the end of each reporting period by evaluating conditions and events specific to the company that may be indicative of impairment triggers. Recoverable amounts of relevant assets are reassessed using value in use calculations which incorporate various key assumptions.

#### (v) Financial instruments

#### Initial recognition and measurement

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions to the instrument. For financial assets, this is equivalent to the date that the company commits itself to either purchase or sell the asset (ie trade date accounting is adopted). Financial instruments are initially measured at fair value plus transaction costs, except where the instrument is classified 'at fair value through profit or loss', in which case transaction costs are expensed to the profit or loss immediately.

#### Classification and subsequent measurement

Financial instruments are subsequently measured at fair value, amortised cost using the effective interest method or cost.

Amortised cost is calculated as the amount at which the financial asset or financial liability is measured at initial recognition less principal repayments and any reduction for impairment, and adjusted for any cumulative amortisation of the difference between that initial amount and the maturity amount calculated using the effective interest method.

#### Note 1. Summary of significant accounting policies (continued)

#### (v) Financial instruments (continued)

#### Classification and subsequent measurement (continued)

The effective interest method is used to allocate interest income or interest expense over the relevant period and is equivalent to the rate that discount estimated future cash payments or receipts over the expected life (or where this cannot be reliably predicted, the contractual term) of the financial instrument to the net carrying amount of the financial asset or financial liability. Revisions to expected future net cash flows will necessitate an adjustment to the carrying amount with a consequential recognition of an income or expense item in the profit or loss.

#### (i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost. Gains or losses are recognised in profit or loss through the amortisation process and when the financial asset is derecognised.

#### (ii) Financial liabilities

Non derivative financial liabilities are subsequently measured at amortised cost. Gains or losses are recognised in profit or loss through the amortisation process and when the financial liability is derecognised.

#### **Impairment**

A financial asset (or group of financial assets) is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events (a "loss event") having occurred, which has an impact on the estimated future cash flows of the financial asset(s).

In the case of financial assets carried at amortised cost loss events may include: indications that the debtors or a group of debtors are experiencing significant financial difficulty, default or delinquency on interest or principal payments; indications that they will enter bankruptcy or other financial reorganisation; and changes in arrears or economic conditions that correlate with defaults.

For financial assets carried at amortised cost (including loans and receivables), a separate allowance account is used to reduce the carrying amount of financial assets impaired by credit losses. After having taken all possible measures of recovery, if management establishes that the carrying amount cannot be recovered by any means, at that point the written-off amounts are charged to the allowance account or the carrying amount of impaired financial asset is reduced directly if no impairment amount was previously recognised in the allowance account.

When the terms of financial assets that would otherwise have been past due or impaired have been renegotiated, the company recognises the impairment for such financial assets by taking into account the original terms as if the terms have not been renegotiated so that the loss events that have occurred are duly considered.

#### Derecognition

Financial assets are derecognised when the contractual rights to receipt of cash flows expire or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised when the related obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of noncash assets or liabilities assumed, is recognised in profit or loss.

	2015 \$	2014 \$
Note 2. Revenue and other income		
Revenue		
- services commissions	1,310,365	1,317,081
	1,310,365	1,317,081
Other revenue		
- interest received	1,481	430
- other revenue	55,765	38,827
	57,246	39,257
Total revenue	1,367,611	1,356,338
Note 3. Expenses		
Employee benefits expense		
- wages and salaries	709,351	774,064
- superannuation costs	67,434	73,935
- other costs	23,427	34,478
	800,212	882,477
Depreciation of non-current assets:		
- plant and equipment	33,544	30,670
- leasehold improvements	20,973	37,400
Amortisation of non-current assets:		
- intangible assets	20,000	16,149
	74,517	84,219
Finance costs:		
- Interest paid	637	4,329
Bad debts	2,543	954
Other expenses		
- accounting fees	17,359	10,508
- audit fees	12,730	-
- freight/cartage/delivery	35,796	35,697
- insurance	27,188	31,868
- printing - stationery	24,369	20,441

	2015 \$	2014 \$
Note 3. Expenses (continued)	•	*
Other expenses (continued)		
- IT costs	85,925	86,186
	12,096	23,951
- electricity / gas / water		
- other expenses	140,306	118,421
	367,861	343,622
Note 4. Tax expense		
a. The components of tax expense/(income) comprise		
- current tax expense/(income)	(23,761)	(26,033)
- recoupment of prior year tax losses		
- under/over provision in respect of prior years	-	2,746
	(23,761)	(23,287)
b. The prima facie tax on profit/(loss) from ordinary activities before income tax is reconciled to the income tax expense as follows:		
Prima facie tax on profit/(loss) before income tax at 30% (2014: 30%)	6,212	(21,662)
Add tax effect of:		
		2,746
- Adjustments in respect of current income tax of previous year		,
- Adjustments in respect of current income tax of previous year - Carried forward tax losses	-	-
	(29,973)	(4,371)
- Carried forward tax losses	(29,973) (23,761)	-
- Carried forward tax losses - Non-deductible expenses and timing differences		(4,371)

	<b>2015</b> \$	2014 \$
Note 6. Cash and cash equivalents		
Cash at bank and on hand	54,527	6,351
Short-term bank deposits	11,500	11,500
	66,027	17,851

The effective interest rate on short-term bank deposits was 3.2% (2014: 3.25%); these deposits have an average maturity of 92 days.

#### Note 7. Trade and other receivables

#### Current

	82,792	125,490
Prepayments	9,226	-
Trade receivables	73,566	125,490

#### Credit risk

The main source of credit risk relates to a concentration of trade receivables owing by Bendigo and Adelaide Bank Limited, which is the source of the majority of the company's income.

The following table details the company's trade and other receivables exposed to credit risk (prior to collateral and other credit enhancements) with ageing analysis and impairment provided for thereon. Amounts are considered as "past due" when the debt has not been settled, within the terms and conditions agreed between the company and the customer or counterparty to the transaction. Receivables that are past due are assessed for impairment by ascertaining solvency of the debtors and are provided for where there are specific circumstances indicating that the debt may not be fully repaid to the company.

The balances of receivables that remain within initial trade terms (as detailed in the table below) are considered to be high credit quality.

	Gross	Past due and impaired	Past due but not impaired		Not past	
	amount		< 30 days	31-60 days	> 60 days	due
2015						
Trade receivables	73,566	-	-	-	-	73,566
Prepayments	9,226					9,226
Total	82,792	-	-	-	-	82,792
2014						
Trade receivables	125,490	-	-	-	-	125,490
Prepayments	-					-
Total	125,490	-	-	-	-	125,490

239,702 (208,528) <b>31,174</b> 324,670 (286,429)	239,702 (187,555) <b>52,147</b> 286,092
(208,528) <b>31,174</b> 324,670	(187,555) <b>52,147</b>
(208,528) <b>31,174</b> 324,670	(187,555) <b>52,147</b>
<b>31,174</b> 324,670	52,147
324,670	
	286.092
	286,092
(286,429)	.,
, , ,	(252,886)
38,241	33,206
69,415	85,353
52,147	43,592
-	45,955
-	-
(20,973)	(37,400)
31,174	52,147
33,206	61,595
38,578	2,281
-	-
(33,543)	(30,670)
38,241	33,206
	52,147 (20,973) 31,174  33,206 38,578 - (33,543)

	2015 \$	2014 \$
Note 9. Intangible assets (continued)		
Movements in carrying amounts		
Franchise fee		
Balance at the beginning of the reporting period	70,000	86,149
Additions	-	-
Disposals	-	-
Amortisation expense	(20,000)	(16,149)
Balance at the end of the reporting period	50,000	70,000

#### Note 10. Trade and other payables

#### Current

	52,570	87,656
Trade payable	52,570	87,656
Unsecured liabilities:		

The average credit period on trade and other payables is one month.

#### Note 11. Borrowings

#### **Secured liabilities**

	22,764	10,078
Bank Loan	17,225	-
Non-current		
Bank Loan	5,539	10,078
Current		

This is an unsecured non-residential mortgage loan and is on normal commercial terms and conditions. The interest rate attached to the loan at balance date was 4.84% (2014: 7.8%).

#### Note 12. Provisions

Employee benefits	61,592	90,351
Movement in employee benefits		
Opening balance	90,351	108,558
Additional provisions recognised	47,970	59,544
Amounts utilised during the year	(76,729)	(77,751)
Closing balance	61,592	90,351

	2015 \$	<b>2014</b> \$
Note 12. Provisions (continued)		
Current		
Annual leave	33,007	35,684
Long-service leave	8,498	33,277
	41,505	68,961
Non-current		
Long-service leave	20,087	21,390
	20,087	21,390
Total provisions	61,592	90,351

#### Provision for employee benefits

Provision for employee benefits represents amounts accrued for annual leave and long service leave.

The current portion for this provision includes the total amount accrued for annual leave entitlements and the amounts accrued for long service leave entitlements that have vested due to employees having completed the required period of service. Based on past experience the company does not expect the full amount of annual leave or long service leave balances classified as current liabilities to be settled within the next 12 months. However, these amounts must be classified as current liabilities since the company does not have an unconditional right to defer the settlement of these amounts in the event employees wish to use their leave entitlement.

The non-current portion for this provision includes amounts accrued for long service leave entitlements that have not yet vested in relation to those employees who have not yet completed the required period of service.

	2015 \$	2014 \$
Note 13. Tax balances		
(a) Tax assets		
Current		
Income tax receivable	-	-
	-	-
Non-current		
Deferred tax asset comprises:		
Tax losses carried forward	-	-
Unused tax losses	64,181	40,420
	64,181	40,420

	2015 \$	2014 \$
Note 13. Tax balances (continued)		
(b) Tax liabilities		
Current		
Income tax payable	-	-
	-	-
Note 14. Share capital 498,709 Ordinary shares fully paid	498,709	498,709
Less: Equity raising costs	(3,500)	(3,500)
	495,209	495,209
Movements in share capital		
Fully paid ordinary shares:		
At the beginning of the reporting period	498,709	498,709
Shares issued during the year	-	-
At the end of the reporting period	498,709	498,709

Ordinary shares participate in dividends and the proceeds on winding up of the company in proportion to the number of shares held. At the shareholders' meetings each shareholder is entitled to one vote when a poll is called, or on a show of hands. The company does not have authorised capital or par value in respect of its issued shares. All issued shares are fully paid. All shares rank equally with regard to the company's residual assets.

#### **Capital management**

The Board's policy is to maintain a strong capital base so as to sustain future development of the company. The Board of Directors monitors the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the Statement of Financial Position.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the Distribution Limit.

- (i) the Distribution Limit is the greater of:
  - (a) 20% of the profit or funds of the company otherwise available for distribution to shareholders in that 12 month period; and
  - (b) subject to the availability of distributable profits, the Relevant Rate of Return multiplied by the average level of share capital of the Franchisee over that 12 month period; and
- (ii) the Relevant Rate of Return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The Board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid can be seen in the Statement of Profit or Loss and Comprehensive Income.

There were no changes in the company's approach to capital management during the year.

	2015 \$	2014 \$
Note 15. Accumulated losses		
Balance at the beginning of the reporting period	(344,180)	(295,002)
Profit/(loss) after income tax	44,460	(49,178)
Dividends paid	-	-
Balance at the end of the reporting period	(299,720)	(344,180)
Note 16. Statement of cash flows		
Reconciliation of cash flow from operations with profit after income tax		
Profit/(loss) after income tax	44,460	(49,178)
Non cash flows in profit		
- Depreciation	54,517	68,070
- Amortisation	20,000	16,149
Changes in assets and liabilities		
- (Increase) decrease in receivables	42,698	(4,764)
- (Increase) decrease in deferred tax asset	(23,761)	(30,764)
- Increase (decrease) in income tax payable	-	-
- Increase (decrease) in payables	(35,086)	(62,044)
- Increase (decrease) in provisions	(28,759)	(18,207)
Net cash flows from/(used in) operating activities	74,069	(80,738)
Note 17. Leases		
Operating lease commitments		
Non-cancellable operating leases contracted for but not capitalised in the Statement of Financial Position		
Payable - minimum lease payments		
- no later than 12 months	88,045	68,097
- between 12 months and 5 years	204,918	99,096
- greater than 5 years	-	-
	292,963	167,193

The three property leases are non-cancellable leases each with a 4-5 year term, with rent payable monthly in advance and annual CPI increases. Two of the leases have 2 5-year extension options.

#### Note 18. Related party transactions

The company's main related parties are as follows:

#### (a) Key management personnel

Any person(s) having authority or responsibility for planning, directing or controlling the activities of the entity, directly or indirectly including any Director (whether executive or otherwise) of that company is considered key management personnel.

No Director of the company receives remuneration for services as a company Director or committee member.

There are no executives within the company whose remuneration is required to be disclosed.

#### (b) Other related parties

Other related parties include close family members of key management personnel and entities that are controlled or jointly controlled by those key management personnel, individually or collectively with their close family members.

#### (c) Transactions with key management personnel and related parties

Other than detailed below, no key management personnel or related party has entered into any contracts with the company. No Director fees have been paid as the positions are held on a voluntary basis.

During the year, the company purchased goods and services under normal terms and conditions, from related parties as follows:

- Ross Bishop is the owner of Bullsbrook IGA who received \$2,184 (2014: \$983) for the year ended 30 June 2015.
- Sam Galati is the owner of Pilbara Accounting Services who received \$16,714 (2014: \$10,620) for the year ended 30 June 2015.

#### (d) Key management personnel shareholdings

The number of ordinary shares in Chittering Financial Services Limited held by each key management personnel of the company during the financial year is as follows:

	2015	2014
Robert Keith Smillie	-	-
Trevor Hancock	1,001	1,001
Ross Albert Bishop	10,000	10,000
John Trevor Williams	-	-
Sebastiano Galati	-	-
Michelle Rossouw	-	-
Barni Norton	-	-
Gary Michael Tuffin	-	-
Vivien Edith Loynes	-	-

There was no movement in key management personnel shareholdings during the year. Each share held has a paid up value of \$1 and is fully paid.

#### Note 18. Related party transactions (continued)

#### (e) Other key management transactions

There has been no other transactions involving equity instruments other than those described above.

#### Note 19. Events after the reporting period

There have been no events after the end of the financial year that would materially affect the financial statements.

#### Note 20. Contingent liabilities and contingent assets

There were no contingent liabilities or assets at the date of this report to affect the financial statements.

#### Note 21. Operating segments

The company operates in the financial services sector where it provides banking services to its clients. The company operates in the geographic areas of Bullsbrook, Bindoon and Ellenbrook, Western Australia. The company has a franchise agreement in place with Bendigo and Adelaide Bank Limited who account for 100% of the revenue (2014: 100%).

#### Note 22. Company details

The registered office is: Unit 1/ 2543 Great Northern Highway

Bullsbrook WA 6084

The principal places of business are: Unit 1/2543 Great Northern Highway

Bullsbrook WA 6084

13 Binda Place Bindoon WA 6502

6/38 Main Street Ellenbrook WA 3069

#### Note 23. Earnings per share

Basic earnings per share amounts are calculated by dividing loss after income tax by the weighted average number of ordinary shares outstanding during the year.

Diluted earnings per share amounts are calculated by dividing profit / (loss) after income tax by the weighted average number of ordinary shares outstanding during the year (adjusted for the effects of any dilutive options or preference shares). There were no options or preference shares on issue during the year.

The following reflects the income and share data used in the basic and diluted earnings per share computations:

	2015 \$	2014 \$
Profit/Loss after income tax expense	44,460	(49,178)
Weighted average number of ordinary shares for basic		
and diluted earnings per share	498,709	498,709

2015	2014
\$	\$

# Note 24. Dividends paid or provided for on ordinary shares

There were no dividends declared for the current year. (2014: 0 cents)

#### Note 25. Financial risk management

The company's financial instruments consist mainly of deposits with banks, short-term investments, account receivables and payables, bank overdraft and loans. The totals for each category of financial instruments measured in accordance with AASB 139 Financial Instruments: Recognition and Measurement as detailed in the accounting policies are as follows:

		2015 \$	2014 \$
Financial assets			
Cash and cash equivalents	6	66,027	17,851
Trade and other receivables	7	82,792	125,490
Total financial assets		148,819	143,341
Financial liabilities			
Trade and other payables	10	52,570	87,656
Borrowings	11	22,764	10,078
Total financial liabilities		75,334	97,734

#### Financial risk management policies

The Board of Directors has overall responsibility for the establishment and oversight of the risk management framework.

#### Specific financial risk exposure and management

The main risks the company is exposed to through its financial instruments are credit risk, liquidity risk and market risk consisting of interest rate risk and other price risk. There have been no substantial changes in the types of risks the company is exposed to, how the risks arise, or the Board's objectives, policies and processes for managing or measuring the risks from the previous period.

#### (a) Credit risk

Exposure to credit risk relating to financial assets arises from the potential non-performance by counterparties of contract obligations that could lead to a financial loss to the company.

Credit risk is managed through maintaining procedures that ensure, to the extent possible, that clients and counterparties to transactions are of sound credit worthiness. Such monitoring is used in assessing receivables for impairment. Credit terms for normal fee income are generally 30 days from the date of invoice. For fees with longer settlements, terms are specified in the individual client contracts. In the case of loans advanced, the terms are specific to each loan.

#### Note 25. Financial risk management (continued)

#### (a) Credit risk (continued)

#### Credit risk exposures

The maximum exposure to credit risk by class of recognised financial assets at the end of the reporting period is equivalent to the carrying amount and classification of those financial assets as presented in the statement of financial position.

The company has no significant concentrations of credit risk with Bendigo and Adelaide Bank Limited. The company's exposure to credit risk is limited to Australia by geographic area.

None of the assets of the company are past due (2014: nil past due) and based on historic default rates, the company believes that no impairment allowance is necessary in respect of assets not past due.

The company limits its exposure to credit risk by only investing in liquid securities with Bendigo and Adelaide Bank Limited and therefore credit risk is considered minimal.

	2015 \$	2014 \$
Cash and cash equivalents:		
A rated	66,027	17,851

#### (b) Liquidity risk

Liquidity risk is the risk that the company will not be able to meet its financial obligations as they fall due. The company ensures it will have enough liquidity to meet its liabilities when due under both normal and stressed conditions. Liquidity management is carried out within the guidelines set by the Board.

Typically, the company maintains sufficient cash on hand to meet expected operational expenses, including the servicing of financial obligations. This excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters.

The table below reflects an undiscounted contractual maturity analysis for financial liabilities. Bank overdrafts have been deducted in the analysis as management does not consider there is any material risk the bank will terminate such facilities. The bank does however maintain the right to terminate the facilities without notice and therefore the balances of overdrafts outstanding at year-end could become repayable within 12 months.

Cash flows realised from financial assets reflect management's expectation as to the timing of realisation. Actual timing may therefore differ from that disclosed. The timing of cash flows presented in the table to settle financial liabilities reflects the earliest contractual settlement dates and does not reflect management's expectations that banking facilities will be rolled forward.

Note 25. Financial risk management (continued)

#### (b) Liquidity risk (continued)

Financial liability and financial asset maturity analysis:

30 June 2015	Note	Total \$	Within 1 year \$	1 to 5 years \$	Over 5 years \$
Financial liabilities due for payment					
Trade and other payables	10	52,570	52,570	-	-
Loans and borrowings	11	22,764	22,764	-	-
Total expected outflows		75,334	75,334	-	-
Financial assets - cash flows realisable					
Cash & cash equivalents	6	66,027	66,027	-	-
Trade and other receivables	7	82,792	82,792	-	-
Total anticipated inflows		148,819	148,819	-	-
Net (outflow)inflow on financial instruments		73,485	73,485	-	-

30 June 2014	Note	Total \$	Within 1 year \$	1 to 5 years \$	Over 5 years \$
Financial liabilities due for payment					
Trade and other payables	10	87,656	87,656	-	-
Loans and borrowings	11	10,078	10,078	-	-
Total expected outflows		97,734	97,734	-	-
Financial assets - cash flows realisable					
Cash & cash equivalents	6	17,851	17,851	-	-
Trade and other receivables	7	125,490	125,490	-	-
Total anticipated inflows		143,341	143,341	-	-
Net (outflow)/inflow on financial instruments		45,607	45,607	-	-

#### Note 25. Financial risk management (continued)

#### (c) Market risk

Market risk is the risk that changes in market prices, such as interest rates, will affect the company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters.

Exposure to interest rate risk arises on financial assets and financial liabilities recognised at the end of the reporting period whereby a future change in interest rates will affect future cash flows or the fair value of fixed rate financial instruments.

The financial instruments that primarily expose the company to interest rate risk are borrowings, fixed interest securities, and cash and cash equivalents.

#### Sensitivity analysis

The following table illustrates sensitivities to the company's exposures to changes in interest rates and equity prices. The table indicates the impact on how profit and equity values reported at the end of the reporting period would have been affected by changes in the relevant risk variable that management considers to be reasonably possible.

These sensitivities assume that the movement in a particular variable is independent of other variables.

	Profit \$	Equity \$
Year ended 30 June 2015		
+/- 1% in interest rates (interest income)	482	482
+/- 1% in interest rates (interest expense)	-	-
	482	482
Year ended 30 June 2014		
+/- 1% in interest rates (interest income)	(1,601)	(1,601)
+/- 1% in interest rates (interest expense)	-	-
	(1,601)	(1,601)

There have been no changes in any of the methods or assumptions used to prepare the above sensitivity analysis from the prior year.

#### (d) Price risk

The company is not exposed to any material price risk.

#### Fair values

· Fair Value estimation

The fair values of financial assets and liabilities are presented in the following table and can be compared to their carrying amounts as presented in the statement of financial position.

Differences between fair values and the carrying amounts of financial instruments with fixed interest rates are due to the change in discount rates being applied to the market since their initial recognition by the company.

Note 25. Financial risk management (continued)

#### (d) Price risk (continued)

#### Fair values (continued)

· Fair Value estimation (continued)

		2015		2014	
	Note	Carrying amount \$	Fair value \$	Carrying amount \$	Fair value \$
Financial assets					
Cash and cash equivalents (i)	6	66,027	66,027	17,851	17,851
Trade and other receivables (i)	7	82,792	82,792	125,490	125,490
Total financial assets		148,819	148,819	143,341	143,341
Financial liabilities					
Trade and other payables (i)	10	52,570	52,570	87,656	87,656
Loans and borrowings	11	22,764	22,764	10,078	10,078
Total financial liabilities		75,334	75,334	97,734	97,734

<sup>(</sup>i) Cash and cash equivalents, trade and other receivables, and trade and other payables are short-term instruments in nature whose carrying amounts are equivalent to their fair values.

# Directors' declaration

In accordance with a resolution of the Directors of Chittering Financial Services Limited, the Directors of the company declare that:

- 1 The financial statements and notes, as set out on pages 13 to 40 are in accordance with the Corporations Act 2001 and:
  - (i) comply with Australian Accounting Standards which, as stated in accounting policy Note 1(a) to the financial statements, constitutes compliance with International Financial Reporting Standards (IFRS); and
  - (ii) give a true and fair view of the company's financial position as at 30 June 2015 and of the performance for the year ended on that date;
- 2 In the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This resolution is made in accordance with a resolution of the Board of Directors.

Trevor Hancock Chairman

Signed at Bullsbrook on 18 November 2015.

# Independent audit report



Chartered Accountants

Levei 2, 10-16 Forest Street Bendigo, VICTORIA PO Box 30, Bendigo VICTORIA 3552

> Ph: (03) 5445 4200 Fax: (03) 5444 4344 rsd@rsdadvisors.com.au www.rsdadvisors.com.au

#### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF CHITTERING FINANCIAL SERVICES LIMITED

#### Report on the Financial Report

We have audited the accompanying financial report of Chittering Financial Services Limited, which comprises the statement of financial position as at 30 June 2015, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information and the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the year's end.

Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error. In Note 1, the directors also state, in accordance with Accounting Standard AASB 101: Presentation of Financial Statements, that the financial statements comply with International Financial Reporting Standards (IFRS).

#### Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Independent audit report (continued)

#### Independence

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001. We confirm that the independence declaration required by the Corporations Act 2001, which has been given to the directors of Chittering Financial Services Limited, would be in the same terms if provided to the directors as at the time of this auditor's report.

#### Auditor's Opinion

#### In our opinion:

- the financial report of Chittering Financial Services Limited is in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the company's financial position as at 30 June 2015 and of its performance for the year ended on that date; and
  - (ii) complying with Australian Accounting Standards (including Australian Accounting Interpretations) and the Corporations Regulations 2001; and
- (b) the financial report also complies with the International Financial Reporting Standards as disclosed in Note 1.

#### Emphasis of Matter

Without modifying our opinion, we draw attention to Note 1 in the financial report, which indicates that the company made a profit before tax of \$20,699 during the year ended 30 June 2015. However, the company is budgeting for a loss of \$187,531 in 2015/16. At 30 June 2015, the company has net assets of \$195,489, including a Deferred Tax Asset of \$64,181. The realisation of the Deferred Tax Asset is dependent on the company achieving future profits. These conditions, along with other matters as set forth in Note 1, indicate the existence of a material uncertainty that may cast significant doubt over the company's ability to continue as a going concern and therefore, the company may be unable to realise its assets and discharge its liabilities in the normal course of business.

#### RICHMOND SINNOTT & DELAHUNTY

Chartered Accountants

P. P. Delahunty

Partner

Dated at Bendigo, 18th November 2015

Bullsbrook **Community Bank®** Branch 1/2543 Great Northern Highway, Bullsbrook WA 6084 Phone: (08) 9571 2355 Fax: (08) 9571 3925 www.bendigobank.com.au/bullsbrook

Bindoon **Community Bank®** Branch 1/13 Binda Place, Bindoon WA 6502 Phone: (08) 9576 0333 Fax: (08) 9576 0400 www.bendigobank.com.au/bindoon

Ellenbrook branch 6/38 Main Street, Ellenbrook WA 6069 Phone: (08) 6296 6319 Fax: (08) 6296 6372 www.bendigobank.com.au/ellenbrook

Franchisee: Chittering Financial Services Limited 1/2543 Great Northern Highway, Bullsbrook WA 6084 PO Box 300, Bullsbrook WA 6084

Phone: (08) 9571 2355 Fax: (08) 9571 3925

ABN: 77 096 017 506

www.bendigobank.com.au (BMPAR15062) (08/15)



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