

# Newsletter

June 2006

## Chairman's report

It gives me much pleasure in bringing you up to date with the bank's performance since my last newsletter.

Both East Gosford and Lisarow branches again continue to perform strongly with combined banking business of \$104 million, which is a significant increase over the last twelve months. As we all know the housing market has slowed quite considerably so this increase in banking business is a very good achievement. For the six months ending 31 December 2005 the net after tax profit of the company was \$64,586 (2004: \$23,792), which represents an increase of 171% for the same period last year. Sales revenue, for the same period increased from \$492,160 to \$570,988, which represents an increase of 16%.

Our total sponsorships now stand at \$64,000 and we will continue to support many local community groups including charitable organizations and sporting clubs.

On the 28 November 2005 a 6-cent fully franked dividend was paid to shareholders together with a 1 for 2 bonus issue of shares. On the 7 March 2006 a 4-cent fully franked dividend was also paid to Shareholders.

Our company recently announced plans to upgrade the sub-branch at Lisarow to a full **Community Bank**<sup>®</sup> branch and we also announced plans to open a new sub-branch

at Kincumber. We are hoping to open the new branch at Kincumber by September this year.

We will soon be issuing a new prospectus to raise capital for the costs associated with the conversion and to provide further capital for the Kincumber branch. As promised at our AGM all existing shareholders will be posted a copy of the prospectus before they become available at both our branches.

One of our lending officers, Sandra Fidock has resigned and has decided to open a B & B at Forresters Beach. We wish her well in her new business venture. I would also like to welcome Martin Creesey, our new loans officer at East Gosford and Paula Oosterhoff who replaces Jane Harford while she is on maternity leave. Congratulations Jane on a baby girl.

On behalf of the Board, I thank you our shareholders for your support in helping to build a successful **Community Bank**<sup>®</sup> branch. I would also like to congratulate our Manager Michael Bell and all the staff for their continuing hard work in making our branches one of the leading **Community Bank**<sup>®</sup> branches in Australia.

I would like to thank my fellow Directors for their commitment and support to the **Community Bank**<sup>®</sup> Concept.

**Bob Rudd**  
**Chairman**

**Board of Directors, East Gosford & Districts Financial Services Limited,  
101 Victoria Street East Gosford, NSW 2250**

Bob Rudd (Chairman), Brian Lindbeck (Treasurer), Warren Price (Secretary), Steve McIntosh,  
Garry Morris, Barry McDonald, Kenneth Howes, Max Hiron, Ron Hinksman, John Burton.

## Manager's report

Another financial year has nearly passed and our branches continue to grow. Following feedback from the Annual General Meeting please see business break up for the performance of East Gosford and Lisarow as at the end of April 2006 and where our business sits.

### East Gosford

Deposits	\$47,454,653	57.4%
Lending	\$35,133,104	42.6%
	\$82,587,757	

### Lisarow

Deposits	\$ 9,045,630	41.8%
Lending	\$12,589,742	58.2%
	\$21,635,372	

### Consolidated

Deposits	\$ 56,500,283	54.2%
Lending	\$ 47,722,846	45.8%
	\$104,223,129	

### Customers

East Gosford	5629
Lisarow	1299
	6928

### Growth year to date

East Gosford	\$ 3,935,732
Lisarow	\$ 7,213,926
	\$11,149,658

Another thank you to the staff at both East Gosford and Lisarow for there efforts thus far this year in making customer service our number one priority and ensuring customer satisfaction is achieved.

**Michael Bell**  
Manager



**For more information please call into  
Shop 16 Lisarow Plaza  
Shopping Centre, Lisarow  
or phone (02) 4328 5472**

**We are open:  
Monday - Friday 9.00am - 5.00pm  
Saturday 9.00am - 12.00 noon**

**For more information please call into  
101 Victoria Street, East Gosford  
or phone (02) 4323 4559**

**We are open:  
Monday - Friday 9.00am - 5.00pm  
Saturday 9.00am - 12 noon**

East Gosford & Districts **Community Bank**<sup>®</sup> Branch  **Bendigo Bank**