Ettalong Beach Financial Services Limited ABN 37 110 069 120

annualreport

Contents

| Chairman's report | 2-3 |
|------------------------------------|-------|
| Manager's report | 4 |
| Directors' report | 5-9 |
| Auditor's independence declaration | 10 |
| Financial statements | 11-14 |
| Notes to the financial statements | 15-27 |
| Directors' declaration | 28 |
| Independent audit report | 29-30 |

Chairman's report

For year ending 30 June 2008

I begin this report with the familiar feeling of humility that constantly reminds me, I am only the replacement Chairman of that gentleman, David Steele, who led us from our earliest formation days until recently. David governed our Board, although suffering ill health and always led his volunteer committee and community from the front. The contribution David made to our community will be remembered as a time in our history that can never be forgotten and he will be missed. A job well done David and rest in peace.

In David's report for the year ending 30 June 2007, he reported, "Whilst we have yet to reach the breakeven point where our income exceeds our expenses, the gap is narrowing. Until this occurs we have to continue meeting the short fall which fortunately is being provided by way of an overdraft supplied by Bendigo Bank."

After two years, David was already very aware of the fact that we had significantly undercapitalised ourselves in the development of the prospectus. This is not an abnormal event and often occurs in the establishment of a new venture, where the recognisable cost factors are those that appear as the obvious elements that can be identified in "getting a ship sailing". However, a successful venture very soon after launch, has to face the cost of growth and increasing staff numbers and expanding the facility are just some of the items that appear as the venture develops.

David summed up the position and also made the following observation in his report. "Once we reach a position of positive cash flow, we will see a flow on of benefits to the local community, both in the payment of dividends to our loyal shareholders and, just as importantly, a distribution of a percentage of the profits to support the local community based organisations and their projects".

I will forward to each shareholder a detailed explanation of where we are placed financially and explain our planning to quickly pass that "break even point". This will be delivered to you before the end of October 2008, so that you can be fully aware of our plan by the Annual General Meeting scheduled for 21 November 2008.

Shareholders would be aware that our first Branch Manager, Casandra Brewis, who toiled relentlessly establishing the business side of the branch, together with training staff, has decided to move on. After three years she was offered a position with another financial organisation that she could not refuse. Casandra left the branch with all good wishes and understanding that the Board of Directors could offer. As it turned out, that event provided a wonderful opportunity for the branch, as we have now appointed Tony Gravas as the new Branch Manager.

Tony is one of few bankers with skills that can satisfy any level of client requirement. He is an extremely approachable Manager who takes great pleasure in being in contact with clients at any request for assistance or advice. He is already well liked by the staff, and has the complete confidence of the Board of Directors. Tony and the staff undertake voluntary work, being involved in community projects such as, Meals on Wheels, Beach clean ups, the Annual Oyster Festival, Rotary Club events and Peninsular Village Fetes.

Chairman's report continued

Tony has also re-organised the Branch Staff and has appointed Maree Richardson as a Supervisor, Kym Kelleher as the Customer Relations Officer, and Jodie O'Malley, Julie Pal, Johanna Dwyer, and Jenny Lowe-Trigg as Customer Service Officers. I am so proud of the staff with their smiling countenances, their friendly relationship with the clients, and their personal desire to participate in community activities. They give of themselves to our community with the graciousness that only people like them can produce.

The commitment of the Company Secretary, Brian Wright, must be acknowledged. Since day one, he has been the pivot around which we are maturing, a man of an indefatigable work load. Our Treasurer, Don Wilson, has left little unturned to advance the statistical financial data that must form part of the governance. Recently, Tony, Don and I enjoyed a wonderful experience at the National **Community Bank®** Conference in Bendigo, where besides plenty of work, we joined in the birthday celebrations to recognise Bendigo Bank's 150 years of service, and the **Community Bank®** network's 10th anniversary.

One of the best surprises to come out of the Conference was the advertising program developed by Bendigo Bank to promote our point of difference that "At the Bendigo it starts with U." The promotion was timed for release during the 2008 Olympic Games and I believe the advertisements are wonderful.

In conclusion, I should emphasise the "Branch's Book" has grown from \$25 million last year to almost \$40 million as this report goes to press. In addition, we have recently welcomed our 2,000th individual account holder, and the branch has a total of almost 3,000 accounts which includes personal, business and commercial accounts.

Don Leggett A.M. J.P.

Chairman

Manager's report

For year ending 30 June 2008

For those of you who have not visited the branch recently, I took over the helm as Branch Manager from Cassandra on 28 April 2008. I look forward to building on the great work that has already been done here at Ettalong Beach **Community Bank®** Branch and continuing to help customers achieve their financial and community goals. I would like to thank the Board for the opportunity to work and live here on the Coast.

The past year has seen changes within the branch, with staff movements being most notable. I would like to thank Kym and Maree who have continued to assist us in delivering the standard of banking service our shareholder and customer expect. There have been additions to the staff, with Julie, Johanna and Jodie joining the team. Each bring their own level of expertise which is assisting in the growth of the business.

Our challenge ahead is to continue to grow the business. We have had a great start to the year; we have secured a number of new clients, additionally we have earmark potential clients whose banking business we would like to secure.

Naturally the best way to grow the business is through our shareholders and customers; particularly you our shareholders who have supported the branch from the outset. I believe we can be advocates of the branch by encouragning our family, friends and neighbours to transfer their banking business to the Ettalong Beach **Community Bank®** Branch.

I look forward to a prosperous year for both you and the branch, and importantly ensuring we all meet our financial goals.

Tony Gravas

Branch Manager

Directors' report

For year ending 30 June 2008

Your Directors submit the financial report of the Company for the financial year ended 30 June 2008.

Directors

The names and details of the Company's Directors who held office during or since the end of the financial vear:

| Don Leggett | Mick Gage |
|---|---|
| Chairman | Director |
| Age: 80 | Age: 66 |
| Retired Business man | Retired banker |
| 50 years of involvement with community groups | 45 years experience in Commercial Trading & |
| in the Woy Woy & District area | Savings Bank industry |
| Interest in shares: 5,001 | Interest in shares: Nil |
| | |

Company Secretary

Age: 61

Retired Banker

38 years experience in banking, specializing in Treasury operations & Financial Markets

Interest in shares: 11,001

Debra Wales

Director Age: 55

Director Wales & Associates, Urban Design &

Development Services

Co-Ordinator Peninsular Main street Committee

Former Gosford City Councillor Interest in shares: 5,001

Don Wilson

Treasurer Age: 53

34 years as a CPA in public accounting, including

23 years as principal of Wilson Graham &

Associates in Woy Woy Interest in shares: 5,000

Mathew Wales

Director Age: 50

Director of Wales & Assoicates, Urban Design

& Development Services for 18 years

President of Peninsular Chamber of Commerce

Interest in shares: 5,001

Alan Gleeson

Director Age: 60

Retired Accountant

Company Director, Business Management Advisor

Real Estate Property Developer

Interest in shares: Nil

Eric Leggett

Director Age: 78

Retired Agronomist

Formerly Principal Agronomist (Remote Sensing)

with Department of Agriculture

Past Director with Agristaff Credit Union

Interest in shares: 5,000

Simon Della Vedova David Steele (deceased 14 June 2008)

Director Chairman
Age: 30 Age: 55

Optometrist Retired Solicitor

Partner in local business, Bay Optical in 27 years Private Practise, including 25 years Ettalong Beach at Woy Woy as a commercial legal specialist

Interest in shares: 3,001 Interest in shares: 1,001

Directors were in office for this entire year unless otherwise stated.

No Directors have material interests in contracts or proposed contracts with the Company.

Company Secretary

The Company Secretary is Brian Wright. Brian was appointed to the position of Secretary on 16 July 2004.

Principal activities

The principal activities of the Company during the course of the financial year were in facilitating **Community Bank®** services under management rights to operate a franchised branch of Bendigo Bank Limited.

There has been no significant changes in the nature of these activities during the year.

Operating results

Operations have continued to perform in line with expectations. The profit/(loss) of the Company for the financial year after provision for income tax was:

| Year ended | Year ended | |
|--------------|--------------|--|
| 30 June 2008 | 30 June 2007 | |
| \$ | \$ | |
| (111,001) | (176,433) | |

Remuneration report

(a) Remuneration of Directors

All Directors of the Company are on a voluntary basis, therefore no remuneration guidelines have been prepared.

(b) Remuneration of Executives

The Company aims to provide market-competitive compensation by offering a package of fixed pay benefits. There were no added incentives in place at 30 June 2008.

Details of remuneration

Tony Gravas - Branch Manager Within a range \$60,000 to \$80,000

Dividends

No dividends were declared or paid for the previous year and the Directors recommend that no dividend be paid for the current year.

Significant changes in the state of affairs

In the opinion of the Directors there were no significant changes in the state of affairs of the Company that occurred during the financial year under review not otherwise disclosed in this report or the financial report.

Matters subsequent to the end of the financial year

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company, in future years.

Likely developments

The Company will continue its policy of facilitating banking services to the community.

Environmental regulation

The Company is not subject to any significant environmental regulation.

Directors' benefits

No Director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the Company, controlled entity or related body corporate with a Director, a firm which a Director is a member or an entity in which a Director has a substantial financial interest. This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by Directors shown in the Company's accounts, or the fixed salary of a full-time employee of the Company, controlled entity or related body corporate.

Indemnification and Insurance of Directors and Officers

The Company has indemnified all Directors and the Manager in respect of liabilities to other persons (other than the Company or related body corporate) that may arise from their position as Directors or Manager of the Company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The Company has not provided any insurance for an Auditor of the Company or a related body corporate.

Directors meetings

The number of Directors meetings attended by each of the Directors of the Company during the year were:

| | Number of Board meetings | Number | |
|--------------------------------------|---------------------------------|----------|--|
| | eligible to attend | attended | |
| Don Leggett | 8 | 7 | |
| Mick Gage | 15 | 14 | |
| Brian Wright | 15 | 15 | |
| Debra Wales | 15 | 15 | |
| Don Wilson | 15 | 15 | |
| Alan Gleeson | 15 | 9 | |
| Mathew Wales | 15 | 11 | |
| Eric Leggett | 15 | 13 | |
| Simon Della Vedova | 15 | 8 | |
| David Steele (deceased 14 June 2008) | 14 | 6 | |
| | | | |

Non Audit services

The Company may decide to employ the Auditor on assignments additional to their statutory duties where the Auditor's expertise and experience with the Company are important. Details of the amounts paid or payable to the Auditor (Andrew Frewin & Stewart) for audit and non audit services provided during the year are set out in the notes to the accounts.

The Board of Directors has considered the position, in accordance with the advice received from the audit committee and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for Auditors imposed by the Corporations Act 2001.

The Directors are satisfied that the provision of non-audit services by the Auditor, as set out in the notes did not compromise the Auditor independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed by the audit committee to ensure they do not impact on the impartiality and objectivity of the Auditor;
- none of the services undermine the general principles relating to Auditor independence as set out
 in Professional Statement F1, including reviewing or auditing the Auditor's own work, acting in a
 management or a decision-making capacity for the Company, acting as advocate for the Company or
 jointly sharing economic risk and rewards.

Auditors' independence declaration

A copy of the Auditors' independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 10.

Signed in accordance with a resolution of the Board of Directors at Ettalong Beach on 30 September 2008.

Don Leggett

Chairman

Brian Wright

Director

Auditor's independence declaration



PO Box 454
Bendigo VIC 3552
61-65 Bull Street
Bendigo VIC 3550
Phone (03) 5443 0344
Fax (03) 5443 5304
afs@afsbendigo.com.au
www.afsbendigo.com.au

ABN 51 061 795 337

Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001 to the directors of Ettalong Beach Financial Services Limited

I declare that, to the best of my knowledge and belief, in relation to the audit for the financial year ended 30 June 2008 there have been:

- no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- > no contraventions of any applicable code of professional conduct in relation to the audit.

David Hutchings Auditor

Andrew Frewin & Stewart Bendigo, Victoria

Dated this 30th day of September 2008

Financial statements

Income statement For year ending 30 June 2008

| | Note | 2008 \$ | 2007 \$ | |
|--|------|------------|------------|--|
| Revenues from ordinary activities | 3 | 396,519 | 281,741 | |
| Salaries and employee benefits expense | | (264,349) | (255,074) | |
| Advertising and promotion expenses | | (9,883) | (6,718) | |
| Occupancy and associated costs | | (50,845) | (46,244) | |
| Systems costs | | (27,276) | (17,112) | |
| Depreciation and amortisation expense | 4 | (37,453) | (37,341) | |
| Interest expense | 4 | (17,006) | - | |
| General administration expenses | | (100,708) | (95,685) | |
| Loss before income tax expense/credit | | (111,001) | (176,433) | |
| Income tax expense/credit | 5 | - | - | |
| Loss for the period | | (111,001) | (176,433) | |
| Loss attributable to members of the entity | | (111,001) | (176,433) | |
| Earnings per share (cents per share) | | c | c | |
| - basic for profit for the year | 18 | (14.67) | (23.32) | |

Financial statements continued

Balance sheet As at 30 June 2008

| | Note | 2008 \$ | 2007 \$ |
|-------------------------------|------|------------|------------|
| Assets | | | |
| Current assets | | | |
| Cash assets | 6 | 1,577 | 511 |
| Trade and other receivables | 7 | 38,291 | 19,823 |
| Total current assets | | 39,868 | 20,334 |
| Non-current assets | | | |
| Property, plant and equipment | 8 | 207,918 | 230,831 |
| Intangible assets | 9 | 21,000 | 33,000 |
| Total non-current assets | | 228,918 | 263,831 |
| Total assets | | 268,786 | 284,165 |
| Liabilities | | | |
| Current liabilities | | | |
| Trade and other payables | 10 | 66,806 | 32,704 |
| Borrowings | 11 | 158,846 | 94,840 |
| Provisions | 12 | 12,756 | 19,333 |
| Total current liabilities | | 238,408 | 146,877 |
| Non-current liabilities | | | |
| Provisions | | 4,091 | - |
| Total non-current liabilites | | 4,091 | - |
| Total liabilities | | 242,499 | 146,877 |
| Net assets | | 26,287 | 137,288 |
| Equity | | | |
| Issued capital | 13 | 722,104 | 722,104 |
| Accumulated losses | 14 | (695,817) | (584,816) |
| Total equity | | 26,287 | 137,288 |

The accompanying notes form part of these financial statements.

Financial statements continued

Statement of cash flows As at 30 June 2008

| | Note | 2008 \$ | 2007 \$ | |
|---|------|------------|------------|--|
| Cash flows from operating activities | | | | |
| Receipts from customers | | 381,426 | 274,226 | |
| Payments to suppliers and employees | | (426,321) | (395,489) | |
| Interest paid | | (15,504) | (2,985) | |
| Interest received | | - | 2,758 | |
| Net cash used in operating activities | 15 | (60,399) | (121,490) | |
| Cash flows from investing activities | | | | |
| Payments for property, plant and equipment | | (2,541) | - | |
| Net cash used in investing activities | | (2,541) | - | |
| Net decrease in cash held | | (62,940) | (121,490) | |
| Cash at the beginning of the financial year | | (94,329) | 27,161 | |
| Cash at the end of the half-year | 6(a) | (157,269) | (94,329) | |

Financial statements continued

Statement of changes in equity As at 30 June 2008

| | Note | 2008 \$ | 2007 \$ | |
|--|------|------------|------------|--|
| Total equity at the beginning of the period | | 137,288 | 313,721 | |
| Net loss for the period | | (111,001) | (176,433) | |
| Net income/expense recognised directly in equity | | - | - | |
| Dividends provided for or paid | | - | - | |
| Share issue costs | | - | - | |
| Total equity at the end of the period | | 26,287 | 137,288 | |

The accompanying notes form part of these financial statements.

Notes to the financial statements

For year ending 30 June 2008

Note 1. Summary of significant accounting policies

Basis of preparation

This general purpose financial report has been prepared in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Act 2001.

Compliance with IFRS

Australian Accounting Standards include Australian equivalents to International Financial Reporting Standards (AIFRS). Compliance with AIFRS ensures that the financial statements and notes comply with International Financial Reporting Standards (IFRS). These financial statements and notes comply with IFRS.

Historical cost convention

The financial report has been prepared under the historical cost conventions on an accruals basis as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

Revenue

Interest and fee revenue is recognised when earned. All revenue is stated net of the amount of Goods and Services Tax (GST). The gain or loss on disposal of property, plant and equipment is recognised on a net basis and is classified as income rather than revenue.

Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable for the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet. Cash flows are included in the statement of cash flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operation cash flows.

Note 1. Summary of significant accounting policies (continued)

Income tax

Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or tax loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

Deferred tax

Deferred tax is accounted for using the comprehensive balance sheet liability method on temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities (other than as a result of a business combination) which affects neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the consolidated entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the Company/consolidated entity intends to settle its tax assets and liabilities on a net basis.

Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the income statement, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or excess.

Note 1. Summary of significant accounting policies (continued)

Employee entitlements

Provision is made for the Company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The Company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

Intangibles

The cost of the Company's franchise fee has been recorded at cost and is amortised on a straight line basis at a rate of 20% per annum.

Cash

For the purposes of the statement of cash flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

Comparative figures

Where required by Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

Property, plant and equipment

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual values and depreciation method is reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calculation of depreciation:

| - leasehold improvements | 40 years | |
|--------------------------|----------------|--|
| - plant and equipment | 2.5 - 40 years | |
| - furniture and fittings | 4 - 40 years | |

Note 1. Summary of significant accounting policies (continued)

Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The Company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

There are no estimates or assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

Payment terms

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days.

Trade receivables and payables

Receivables are carried at their amounts due. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the Company.

Borrowings

All loans are initially measured at the principal amount. Interest is recognised as an expense as it accrues.

Provisions

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions of other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

Contributed equity

Ordinary shares are recognised at the fair value of the consideration received by the Company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

Note 1. Summary of significant accounting policies (continued)

Earnings per share

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

Note 2. Financial risk management

The Company's activities expose it to a limited variety of financial risks: market risk (including currency risk, fair value interest risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The Company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the entity. The entity does not use derivative instruments.

Risk management is carried out directly by the Board of Directors.

(i) Market risk

The Company has no exposure to any transactions denominated in a currency other than Australian dollars.

(ii) Price risk

The Company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The Company is not exposed to commodity price risk.

(iii) Credit risk

The Company has no significant concentrations of credit risk. It has policies in place to ensure that customers have an appropriate credit history. The Company's franchise agreement limits the Company's credit exposure to one financial institution, being Bendigo Bank Limited.

(iv) Liquidity risk

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The Company believes that its sound relationship with Bendigo Bank Limited mitigates this risk significantly.

(v) Cash flow and fair value interest rate risk

Interest-bearing assets are held with Bendigo Bank Limited and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the Company to cash flow interest-rate risk. The Company believes that its sound relationship with Bendigo Bank Limited mitigates this risk significantly.

| | 2008 \$ | 2007 \$ |
|---|------------|------------|
| Note 3. Revenue from ordinary activities | | |
| Operating activities: | | |
| - margin income | 218,722 | 159,473 |
| - services commissions | 87,322 | 55,818 |
| - other revenue | 90,475 | 63,692 |
| Total revenue from operating activities | 396,519 | 278,983 |
| Non-operating activities: | | |
| - interest received | - | 2,758 |
| Total revenue from non-operating activities | - | 2,758 |
| Total revenues from ordinary activities | 396,519 | 281,741 |
| | | |
| Note 4. Expenses | | |
| Depreciation of non-current assets: | | |
| - plant and equipment | 12,356 | 12,265 |
| - leasehold improvements | 13,097 | 13,076 |
| Amortisation of non-current assets: | | |
| - franchise agreement | 12,000 | 12,000 |
| | 37,453 | 37,341 |
| Finance costs: | | |
| - interest paid | 17,006 | 2,985 |
| Bad debts | 2,044 | 2,047 |

| | 2008 \$ | 2007 \$ |
|---|---|------------------------------------|
| Note 5. Income tax expense | | |
| The prima facie tax on loss from ordinary activities before inc | ome | |
| Operating loss | (111,001) | (176,433) |
| Prima facie tax on loss from ordinary activities at 30% | (33,300) | (52,930) |
| Add tax effect of: | | |
| - non-deductible expenses | 3,600 | 3,600 |
| - timing difference expenses | (448) | 5,480 |
| - other deductable expenses | (2,076) | (2,076) |
| Movement in deferred tax | (10,252) | |
| Future income tax benefit not brought to account | 42,476 | 45,926 |
| Income tax expense on operating loss | - | - |
| Future income tax benefits arising from tax losses are not recognised at reporting date as realisation of the benefit is not regarded as virtually certain. Future income tax benefit carried forward is: | 195,468 | 163,244 |
| recognised at reporting date as realisation of the benefit is not regarded as virtually certain. Future income tax | 195,468 | 163,244 |
| recognised at reporting date as realisation of the benefit is not regarded as virtually certain. Future income tax benefit carried forward is: | 195,468 1,577 | 163,244 511 |
| recognised at reporting date as realisation of the benefit is not regarded as virtually certain. Future income tax benefit carried forward is: Note 6. Cash assets | 1,577 | <u>'</u> |
| recognised at reporting date as realisation of the benefit is not regarded as virtually certain. Future income tax benefit carried forward is: Note 6. Cash assets Cash at bank and on hand The above figures are reconciled to cash at the end of the fin | 1,577 | <u>'</u> |
| recognised at reporting date as realisation of the benefit is not regarded as virtually certain. Future income tax benefit carried forward is: Note 6. Cash assets Cash at bank and on hand The above figures are reconciled to cash at the end of the fin year as shown in the statement of cashflows. | 1,577 | <u>'</u> |
| recognised at reporting date as realisation of the benefit is not regarded as virtually certain. Future income tax benefit carried forward is: Note 6. Cash assets Cash at bank and on hand The above figures are reconciled to cash at the end of the fin year as shown in the statement of cashflows. 6(a) Reconciliation of cash | 1,577 ancial | 511 |
| recognised at reporting date as realisation of the benefit is not regarded as virtually certain. Future income tax benefit carried forward is: Note 6. Cash assets Cash at bank and on hand The above figures are reconciled to cash at the end of the fin year as shown in the statement of cashflows. 6(a) Reconciliation of cash Cash at bank and on hand | 1,577 ancial | 511 |
| recognised at reporting date as realisation of the benefit is not regarded as virtually certain. Future income tax benefit carried forward is: Note 6. Cash assets Cash at bank and on hand The above figures are reconciled to cash at the end of the fin year as shown in the statement of cashflows. 6(a) Reconciliation of cash Cash at bank and on hand | 1,577 ancial 1,577 (158,846) | 511 511 (94,840) |
| recognised at reporting date as realisation of the benefit is not regarded as virtually certain. Future income tax benefit carried forward is: Note 6. Cash assets Cash at bank and on hand The above figures are reconciled to cash at the end of the fin year as shown in the statement of cashflows. 6(a) Reconciliation of cash Cash at bank and on hand Bank overdraft | 1,577 ancial 1,577 (158,846) | 511 511 (94,840) |
| recognised at reporting date as realisation of the benefit is not regarded as virtually certain. Future income tax benefit carried forward is: Note 6. Cash assets Cash at bank and on hand The above figures are reconciled to cash at the end of the fin year as shown in the statement of cashflows. G(a) Reconciliation of cash Cash at bank and on hand Bank overdraft Note 7. Trade and other receivables | 1,577 ancial 1,577 (158,846) (157,269) | 511 511 (94,840) (94,329) |
| recognised at reporting date as realisation of the benefit is not regarded as virtually certain. Future income tax benefit carried forward is: Note 6. Cash assets Cash at bank and on hand The above figures are reconciled to cash at the end of the fin year as shown in the statement of cashflows. 6(a) Reconciliation of cash Cash at bank and on hand Bank overdraft Note 7. Trade and other receivables Trade receivables | 1,577 ancial 1,577 (158,846) (157,269) | 511 511 (94,840) (94,329) |

| | 2008 \$ | 2007 \$ | |
|---------------------------------------|------------|------------|--|
| Note 8. Property, plant and equipment | | | |
| Plant and equipment | | | |
| At cost | 85,624 | 83,083 | |
| Less accumulated depreciation | (34,886) | (22,529) | |
| | 50,738 | 60,554 | |
| Leasehold improvements | | | |
| At cost | 198,608 | 198,608 | |
| Less accumulated depreciation | (41,428) | (28,331) | |
| | 157,180 | 170,277 | |
| Total written down amount | 207,918 | 230,831 | |
| Movements in carrying amounts: | | | |
| Plant and equipment | | | |
| Carrying amount at beginning | 60,554 | 72,819 | |
| Additions | 2,541 | - | |
| Disposals | | - | |
| Less: depreciation expense | (12,357) | (12,265) | |
| Carrying amount at end | 50,738 | 60,554 | |
| Leasehold improvements | | | |
| Carrying amount at beginning | 170,277 | 183,353 | |
| Additions | | - | |
| Disposals | | - | |
| Less: depreciation expense | (13,097) | (13,076) | |
| Carrying amount at end | 157,180 | 170,277 | |
| Total written down amount | 207,918 | 230,831 | |
| Note 9. Intangible assets | | | |
| At cost | 60,000 | 60,000 | |
| Less: accumulated amortisation | (39,000) | (27,000) | |
| | 21,000 | 33,000 | |

| | 2008 \$ | 2007 \$ |
|--|------------|------------|
| Note 10. Trade and other payables | | |
| Trade creditors | 40,524 | 30,254 |
| Other creditors & accruals | 26,282 | 2,450 |
| | 66,806 | 32,704 |
| Note 11. Borrowings | | |
| Bank overdraft | 158,846 | 94,840 |
| The above bank overdraft facility is to be charged interest at the Bendigo Bank Limited's Business Solutions Non-Residential Secur Interest Rate (currently 10.15% varying from time to time). | ity | |
| Note 12. Provisions | | |
| Employee provisions | 16,847 | 19,333 |
| Number of employees at year end | 8 | 7 |
| Note 13. Contributed equity | | |
| 756,711 Ordinary shares fully paid of \$1 each (2007: 756,711) | 756,711 | 756,711 |
| Less: equity raising expenses | (34,607) | (34,607) |
| | 722,104 | 722,104 |
| Note 14. Accumulated losses | | |
| Balance at the beginning of the financial year | (584,816) | (408,383) |
| Net loss from ordinary activities after income tax | (111,001) | (176,433) |
| Balance at the end of the financial year | (695,817) | (584,816) |

| | 2008 \$ | 2007 \$ |
|--|------------|------------|
| Note 15. Statement of cash flows | | |
| Reconciliation of loss from ordinary activities after tax to net cash used in operating activities | | |
| Loss from ordinary activities after income tax | (111,001) | (176,433) |
| Non cash items: | | |
| - depreciation | 25,453 | 25,341 |
| - amortisation | 12,000 | 12,000 |
| Changes in assets and liabilities: | | |
| - increase in receivables | (15,094) | (4,756) |
| - increase in other assets | (3,375) | - |
| - increase in payables | 34,104 | 15,211 |
| -increase/(decrease) in provisions | (2,486) | 7,148 |
| Net cash flows used in operating activities | (60,399) | (121,489) |
| Note 16. Auditors' remuneration | | |
| Amounts received or due and receivable by the Auditor | | |
| of the Company for: | | |
| - audit & review services | 4,000 | 3,600 |
| - non audit services | 2,165 | - |
| | 6,165 | 3,600 |

Note 17. Director and related party disclosures

The names of Directors who have held office during the financial year are:

Don Leggett

Mick Gage

Brian Wright

Debra Wales

Don Wilson

Alan Gleeson

Mathew Wales

Eric Leggett

Simon Della Vedova

David Steele (deceased 14 June 2008)

No Director or related entity has entered into a material contract with the Company. No Director's fees have been paid as the positions are held on a voluntary basis.

| 2008 | 2007 | |
|--------|--------|---|
| 5,001 | 5,001 | |
| - | - | |
| 11,001 | 11,001 | |
| 5,001 | 5,001 | |
| 5,000 | 5,000 | |
| - | - | |
| 5,001 | 5,001 | |
| 5,000 | 5,000 | |
| 3,001 | 3,001 | |
| 1,001 | 1,001 | |
| | 5,001 | 5,001 5,001 11,001 11,001 5,001 5,001 5,000 5,000 - - 5,001 5,001 5,000 5,000 3,001 3,001 |

There was no movement in Directors shareholdings during the year.

Each share held is valued at \$1.

| | 2008 | 2007 | |
|---|------|------|--|
| | \$ | \$ | |
| Note 18. Earnings per share | | | |
| (a) Profit attributable to the ordinary equity holders of the Company | | | |

(111,001)

(176, 433)

| | 2008 Number | 2007 Number | |
|--|----------------|----------------|--|
| (b) Weighted average number of ordinary shares used as the | | | |
| denominator in calculating basic earnings per share | 756,711 | 756,711 | |

Note 19. Events occurring after the balance sheet date

There have been no events after the end of the financial year that would materially affect the financial statements.

Note 20. Contingent liabilities

used in calculating earnings per share

There were no contingent liabilities at the date of this report to affect the financial statements.

Note 21. Segment reporting

The economic entity operates in the service sector where it facilitates **Community Bank®** services pursuant to a franchise agreement with Bendigo Bank Limited. The economic entity operates in one geographic area being Ettalong Beach district, NSW.

Note 22. Registered office/principal place of business

The registered office and principal place of business is:

263-267 Ocean View Road,

Ettalong Beach NSW 2257

Note 23. Financial instruments

Net fair values

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the Statement of Financial Position. The Company does not have any unrecognised financial instruments at the year end.

Note 23. Financial instruments (continued)

Credit risk

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the Statement of Financial Position and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

Interest rate risk

| Fixed interest rate maturing in | | | | | | | | | | | | |
|---------------------------------|------------------|--------|--------|---------|--|------|------|---|----------|--------|-------|-------|
| Financial instrument | Float interes | _ | 1 year | or less | ss Over 1 to 5 Over 5 years Non interest years bearing | | | Weighted average effective interest rate | | | | |
| | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 |
| | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | % | % |
| Financial assets | | | | | | | | | | | | |
| Cash assets | - | - | - | | - | - | | - | - 1,577 | 511 | N/A | N/A |
| Receivables | - | - | - | | - | - | | - | - 38,291 | 19,823 | N/A | N/A |
| Financial liabilities | | | | | | | | | | | | |
| Interest bearing liabilities | 158,846 | 94,840 | - | | - | - | - | - | | - | 10.79 | 10.15 |
| Payables | - | - | - | | - | - | - | - | - 66,806 | 32,704 | N/A | N/A |

Director's declaration

In accordance with a resolution of the Directors of Ettalong Beach Financial Services Limited, we state that: In the opinion of the Directors:

- (a) the financial statements and notes of the Company are in accordance with the Corporations Act 2001, including:
 - (i) giving a true and fair view of the Company's financial position as at 30 June 2008 and of its performance for the financial year ended on that date; and
 - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.
- (c) the audited remuneration disclosures set out in the remuneration report section of the Directors' report comply with Accounting Standard AASB174 Related Party Disclosures and the Corporations Regulations 2001.

This declaration is made in accordance with a resolution of the Board of Directors.

Don Leggett

Chairman

Brian Wright

Director

Signed on 30 September 2008.

Independent audit report



PO Box 454
Bendigo VIC 3552
61-65 Bull Street
Bendigo VIC 3550
Phone (03) 5443 0344
Fax (03) 5443 5304
afs@afsbendigo.com.au
www.afsbendigo.com.au
and ABN 51 061 755 337

INDEPENDENT AUDITOR'S REPORT

To the members of Ettalong Beach Financial Services Limited

We have audited the accompanying financial report of Ettalong Beach Financial Services Limited, which comprises the balance sheet as at 30 June 2008, and the income statement, statement of changes in equity and cash flow statement for the year then ended, a summary of significant accounting policies and other explanatory notes and the directors' declaration.

The company has disclosed information as required by paragraphs Aus 25.4 to Aus 25.7.2 of Accounting Standard 124 Related Party Disclosures ("Remuneration disclosures"), under the heading "Remuneration Report" in the directors' report, as permitted by Corporations Regulation 2M.6.04.

Directors Responsibility for the Financial Report

The directors are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Act 2001. This responsibility includes designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances. In note 1, the directors also state that the financial report, comprising the financial statements and notes, complies with International Financial Reporting Standards. The directors are also responsible for the remuneration disclosures contained in the directors' report.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement and that the remuneration disclosures comply with Accounting Standards AASB 124 Related Party Disclosures.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

Our audit did not involve an analysis of the prudence of business decisions made by directors or management. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independent audit report continued

Independence

In conducting our audit we have met the independence requirements of the Corporations Act 2001. We have given to the directors of the company a written Auditor's Independence Declaration, a copy of which is included in the directors' report. In addition to our audit of the financial report and the remuneration disclosures, we were engaged to undertake the services disclosed in the notes to the financial statements. The provision of these services has not impaired our independence.

Auditor's Opinion

In our opinion:

- The financial report is in accordance with the Corporations Act 2001 including giving a true and fair view of the financial position of Ettalong Beach Financial Services Limited as of 30 June 2008 and of its financial performance and its cash flows for the year then ended in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001.
- The financial report also complies with International financial reporting standards as disclosed in Note 1.
- The remuneration disclosures that are contained in the directors' report comply with Accounting Standards AASB 124 Related Party Disclosures.

DAVID HUTCHINGS ANDREW FREWIN & STEWART 61-65 Bull Street, Bendigo, 3550

Dated this 30th day of September 2008

Ettalong Beach Community Bank® Branch 263-267 Oceanview Road, Ettalong Beach NSW 2257 Phone: (02) 4344 4206 Fax: (02) 4344 4673 Franchisee: Ettalong Beach Financial Services Limited 39 Stewart Street, Killcare Heights, NSW 2257 ABN 37 110 069 120 www.bendigobank.com.au Bendigo and Adelaide Bank Limited, The Bendigo Centre, Bendigo VIC 3550 ABN 11 068 049 178. AFSL 237879. (BMPAR9093) (10/08)