# Fleurieu

### **Community Enterprises Limited**

# **ANNUAL REPORT**

2016

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# Chair's report

### For year ending 30 June 2016

The past year has brought mixed blessings in terms of our bottom line results but we have grown our business significantly in terms of profile and future potential. This is despite a difficult economic environment which saw interest rates fall to historic lows which inevitably causes a serious drag on our income.

Nevertheless, our net income rose modestly due to the growth in our total deposits and loans. This growth in our total customers, and the accounts held by them, demonstrates the community support which continues to increase.

Whilst the bottom line is a loss for the year of \$17,109, these losses mostly occurred in the early part of the year which is evidenced by the reduction of the half year loss from \$26,736. Your Board is also confident that we are in a better cost structure to trade profitably in the coming year following the implementation of a number of changes to our structure and operation.

Opening our Willunga Customer Service Centre has raised our profile in our enlarged footprint and we are delighted to see other Community Banks across the country following this development and there are already copies of this lower cost outlet in other States.

The year has also seen a dramatic decrease in customer transactions of some 18% as our customers reduce the use of our branch and ATMs. This follows the industry trend of adopting internet and mobile banking along with point of sale terminals. Your Board has therefore endorsed the need to focus on different sales and community engagement models since we can no longer rely on seeing our customers only through a traditional branch outlet.

The year still saw your company make substantial investments into the community supporting a range of organisations and events which are well detailed in our Facebook page or in the many photographs displayed at our main branch. As at 30 June the total reinvestment into the community now stands at \$190,000.

Our tenth year anniversary event occurred on 4 May, 2016 and, following negotiation, the Board has renewed our Franchise Agreement with Bendigo and Adelaide Bank for a further 5 years, with a 5 year renewal option. This also now incorporates our Willunga CSC site following the first year pilot. With effect from 1 July the methodology of the income we receive from our franchisor has changed to reflect a 50:50 split in the Funds Transfer Pricing margin of the main banking products rather than a set percentage. Whilst this will vary based on the financial market we remain confident that our mix of business, and continued growth, will ensure the changes have a neutral or slightly positive effect on our income.

To our Manager, Staff, Directors, Shareholders and Ambassadors, I would like to thank them all for their support during a transition year which has certainly placed us in a better position and your Board looks forward to continuing to develop new initiatives to expand, grow and to achieve financial sustainability.

Ronald L Logan Chair

# Manager's report

### For year ending 30 June 2016

Over the last 12 months we have met many challenges head on from opening our new Customer Service Centre at Willunga, the first in Australia, to our staff changes. It has been a year to celebrate our successes and to plot a new journey across the Fleurieu.

Overall our total footings growth for our combined sites was \$9,322,000. This was a good effort with Willunga's growth alone \$5,196,000 against budget of \$4,560,000. This confirms our Willunga project was successful and will be sustainable. This now brings our combined total business on books to \$102,943,000. We are encouraged to see that steady growth continues through into the 2016/17 financial year.

We have hosted and sponsored 10 great events this financial year. From the McLaren Vale Vintage and Classic Car rally to our Ambassador Events and ending with our 10-year birthday being the biggest event of them all with over 100 people attending. It was overwhelming to see the response from our shareholders and businesses alike who were able to come and celebrate with us. A helping hand to Fred's Van with 2 staff volunteering on Friday nights once a month, has also been extremely soul searching for those involved.

Our community activities over the last 12 months have been extremely extensive undertaking over 50 activities from fundraising to ambassador and networking events.

We look forward with enthusiasm to the future. With our strong workforce and innovative challenges, we will continue to be a sustainable growing business for the local and wider community.

Annette Seeliger Branch Manager

# Bendigo and Adelaide Bank report

### For year ending 30 June 2016

It's been 18 years since Bendigo Bank and two rural communities announced they were joining forces to open **Community Bank**<sup>®</sup> branches.

The initial aim was to return traditional bank branches to regional community.

It was soon obvious that the 'community' aspect of this unique banking model was going to be just as important to all types of communities; whether they are rural, regional or urban.

Today, there are 312 Community Bank® communities in every state and territory of Australia.

The statistics are impressive:

- · More than \$148 million in community contributions returned to local communities
- 1,900 Directors
- 1,500 staff
- More than \$38 million in shareholder dividends.

Yes, these figures are staggering.

But dig a little deeper and what's more significant is that social issues affecting every community in Australia have received funding from **Community Bank**<sup>®</sup> companies.

- Aged care Youth disengagement Homelessness
- Domestic and family violence
   Mental health
   Unemployment
- Environment

I have no doubt that your **Community Bank**<sup>®</sup> company has already had a role to play, either in a funding grant, sponsorship support or connecting locals with relevant government, corporate and not-for-profit organisations.

Behind every **Community Bank**<sup>®</sup> branch is a company Board of Directors. These people are local mums and dads, tradespeople, small business operators, farmers, lawyers, accountants, school teachers, office workers... and the list goes on.

As **Community Bank**<sup>®</sup> company Directors they volunteer their time, their professional expertise and their local knowledge to make your **Community Bank**<sup>®</sup> branch the success it is today.

To every single one of our 1,900-plus **Community Bank**<sup>®</sup> company Directors, thank you for your commitment, your confidence in Bendigo and Adelaide Bank and your vision to make your community a better place to live.

As a **Community Bank**<sup>®</sup> community, you're all change makers.

As a shareholder, you're critical to helping make things happen for the benefit of your community.

On behalf of Bendigo Bank, thank you.

Thank you for your support as a shareholder, your belief in your community and your faith in what a **Community Bank**<sup>®</sup> community can achieve.

Robert Musgrove Executive Community Engagement

Your directors submit the financial statements of the company for the financial year ended 30 June 2016.

#### Directors

The names and details of the company's directors who held office during or since the end of the financial year:

Ronald Leslie Logan Chairman Occupation: Director Qualifications, experience and expertise: Employed previously as a senior executive and Director with HSBC, CBA, Colonial and TSB (UK). Has worked in the UK, Australia, China, Vietnam and the Philippines. Now resident in Sellicks Hill and operates an aviation and private investment company. Special responsibilities: Chair of the Human Resources Committee. Member of the Community Investments, Marketing & Ambassadors Committee, Audit Finance Risk & Governance Committee, and Strategy Committee. Interest in shares: 10,000

Christopher Michael West

Director

Occupation: Business Owner

Qualifications, experience and expertise: Owns Home Grain Bakery in Aldinga and McLaren Flat and is helping to re-vitalise the historic township.

Special responsibilities: Member of the Community Investments, Marketing & Ambassadors Committee. Interest in shares: Nil

Hazel Ann Wainwright

Director

Occupation: Business Owner

Qualifications, experience and expertise: Owner of Wainwright Events. City of Onkaparinga Councillor (Wine Coast Ward), Chair of Aldinga Bay Business and Tourism Association and a representative on the Economic Development Forum of the City of Onkaparinga. Special responsibilities: Member of the Community Investments, Marketing & Ambassadors Committee. Interest in shares: Nil

Karyn Joy Thomas

Director

Occupation: Business Owner

Qualifications, experience and expertise: Graduate AICD. Bachelor of Information Technology (Business Computing & HR) and owner of Breeze IT, has 19 years IT experience. Previously a database specialist for CITEC and Comalco, and later for ISPW in the UK, Netherlands and Canada. Currently in Business Development as a Software Distributor in Asia Pacific. A past Tour Down Under Coordinator for Willunga Business & Tourism Association.

Special responsibilities: Company Secretary. Chair of Finance & Audit, Risk & Governance sub-committee. Member of Strategy sub-committee.

Interest in shares: 3,000

Eva Szollosi

Director

Occupation: Financial Manager

Qualifications, experience and expertise: Master of Sciences in Business Administration, Diploma of Management Studies, currently completing CPA certification. Employed previously as a senior associate at ING, Acquisition & Divestment, Capital Management department in the Netherlands and as CFO of ING Service Centre in Budapest. She has 15 years experience in International Accounting and Corporate Finance.

Special responsibilities: Member of the Audit Finance Risk & Governance Committee. Interest in shares: Nil

Charles Dominic Rodney Manning

Director (Appointed 16 November 2015)

Occupation: Business Owner

Qualifications, experience and expertise: Owner of Face the World, a Management Consulting firm. He has worked for 20 years coaching /developing Executive Leadership teams with many major corporations and government departments. He is a corporate team coach and facilitator, developer of leaders and managers, helps people to deal with change and plan their lives. Holds a Masters in Applied Science (RMIT), worked for four years in the Commonwealth Dept of Finance and 10 years in the Dept of Defence.

Special responsibilities: Deputy Chairman. Chair of the Strategy Committee. Member of the Community Investments, Marketing & Ambassadors Committee.

Interest in shares: Nil

#### Directors (continued)

Caleb James Sutherland Director (Appointed 16 November 2015)

Occupation: Business Owner

Qualifications, experience and expertise: Caleb has spent most of his professional life working within media and communications, Serving as Marketing Director for businesses ranging from tourism and hospitality to property and trade. Caleb has also worked as a Federal Parliamentary staffer advising on community engagement, grants, awards and sponsorship. Caleb now operates a digital marketing and communications firm - Content Social Media Services.

Special responsibilities: Member of the Audit Finance Risk & Governance Committee, and Community Investments, Marketing & Ambassadors Committee.

Interest in shares: Nil

Anita Jane Bailetti Director and Treasurer *(Appointed 16 November 2015)* Occupation: Business Owner and Chartered Accountant Qualifications, experience and expertise: General Manager at Doc Adams Wines. Bachelor of Management, Bachelor of Commerce, Member of the Institute of Chartered Accountants. Special responsibilities: Member of the Audit Finance Risk & Governance sub-committee. Interest in shares: Nil

Adam John Lucey Director (*Resigned 16 November 2015*) Occupation: Business Owner Qualifications, experience and expertise: Director of multiple companies with interests in commercial property development, project management and construction. Also holds a builder's licence. Special responsibilities: Chair of AGM and Strategy & Business Development sub-committees. Member of Human Resources subcommittee. Interest in shares: 65,002

Shirley James Director (*Resigned 16 November 2015*) Occupation: Retired Qualifications, experience and expertise: Past Treasurer of Aldinga Bay Residents Association, Victorian Ceramic Group and the Fourth National Ceramic Conference, Past President, Treasurer and Life member of Southern Vales Ladies Probus. Currently Treasurer of the State Galley, Willunga Special responsibilities: Treasurer's Assistant and Member of Finance & Audit sub-committee. Interest in shares: 3,002

Directors were in office for this entire year unless otherwise stated.

No directors have material interests in contracts or proposed contracts with the company.

#### **Company Secretary**

The company secretary is Karyn Thomas. Karyn was appointed to the position of secretary on 26 November 2014.

Qualifications, experience and expertise: Graduate AICD. Bachelor of Information Technology (Business Computing & HR) and owner of Breeze IT, has 19 years IT experience. Previously a database specialist for CITEC and Comalco, and later for ISPW in the UK, Netherlands and Canada. Currently in Business Development as a Software Distributor in Asia Pacific. A past Tour Down Under Coordinator for Willunga Business & Tourism Association.

#### **Principal Activities**

The principal activities of the company during the course of the financial year were in facilitating **Community Bank®** services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There have been no significant changes in the nature of these activities during the year.

#### **Operating results**

Operations have continued to perform in line with expectations. The profit/(loss) of the company for the financial year after provision for income tax was:

	Year ended	Year ended
	30 June 2016	30 June 2015
	\$	\$
	(17,109)	26,295
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#### Dividends

A four cent unfranked dividend (\$28,993) was paid in the previous year and the directors recommend that no dividend be paid for the current year.

#### Significant changes in the state of affairs

In the opinion of the directors there were no significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial statements.

#### Events since the end of the financial year

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company the results of those operations or the state of affairs of the company, in future years.

#### Likely developments

The company will continue its policy of facilitating banking services to the community.

#### **Environmental regulation**

The company is not subject to any significant environmental regulation.

#### **Directors' benefits**

No director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a director, a firm which a director is a member or an entity in which a director has a substantial financial interest.

#### Indemnification and insurance of directors and officers

The company has indemnified all directors and the manager in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as directors or manager of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or a related body corporate.

#### **Directors' meetings**

The number of directors' meetings attended by each of the directors of the company during the year were:

	Board Meetings	
	Attended	
	<u>Eligible</u>	<u>Attended</u>
Ronald Leslie Logan	12	12
Christopher Michael West	12	10
Hazel Ann Wainwright	12	10
Karyn Joy Thomas	12	11
Eva Szollosi	12	9
Charles Dominic Rodney Manning (Appointed 16 November 2015)	8	7
Caleb James Sutherland (Appointed 16 November 2015)	8	8
Anita Jane Bailetti (Appointed 30 May 2016)	2	2
Adam John Lucey (Resigned 16 November 2015)	5	4
Shirley James (Resigned 16 November 2015)	5	1

The Board has 8 sub-committees, AGM, Finance & Audit, Strategy & Business Development, Community Forum, Community Investment, Human Resources, Ambassadors and Willunga Expansion which have elected Directors who meet on a as needs basis, and present reports/recommendations to the monthly Board meetings where required. The Community Forum and Willunga Expansion sub-committees were disbanded during the year.

#### Proceedings on behalf of the company

No person has applied to the Court under section 237 of the *Corporations Act 2001* for leave to bring proceedings on behalf of the company, or to intervene in any proceedings to which the company is a party, for the purpose of taking responsibility on behalf of the company for all or part of those proceedings.

No proceedings have been brought or intervened in on behalf of the company with leave of the Court under section 237 of the Corporations Act 2001.

#### Non audit services

The company may decide to employ the auditor on assignments additional to their statutory duties where the auditor's expertise and experience with the company are important. Details of the amounts paid or payable to the auditor (Andrew Frewin Stewart) for audit and non audit services provided during the year are set out in the notes to the accounts.

The board of directors has considered the position, in accordance with the advice received from the finance and audit committee and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the *Corporations Act 2001*.

The directors are satisfied that the provision of non-audit services by the auditor, as set out in the notes did not compromise the auditor independence requirements of the *Corporations Act 2001* for the following reasons:

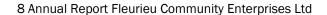
- all non-audit services have been reviewed by the finance and audit committee to ensure they do not impact on the impartiality and objectivity of the auditor
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work, acting in a management or a decision-making capacity for the company, acting as advocate for the company or jointly sharing economic risk and rewards.

#### Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 5.

Signed in accordance with a resolution of the board of directors at Aldinga Beach, South Australia on 28 September 2016.

Ronald Leslie Logan, Chairman





### AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001

To the Directors of Fleurieu Community Enterprises Limited:

As lead auditor for the audit of Fleurieu Community Enterprises Limited for the year ended 30 June 2016, I declare that to the best of my knowledge and belief, there have been:

- no contraventions of the independence requirements of the Corporations Act 2001 in relation to the audit; and
- no contraventions of any applicable code of professional conduct in relation to the audit.

Hun Horra Dahed

ACCRU<sup>+</sup> HARRIS ORCHARD

BEN WILLINGTON DIRECTOR

Signed at Dulwich this  $2b^{\mu}$  day of September 2016.

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Chartered Accountants + Business Advisors Sydney + Melbourne + Brisbane Perth + Adelaide + Hobart + Auckland

### Fleurieu Community Enterprises Limited ABN 72 116 550 157 Statement of Profit or Loss and Other Comprehensive Income for the year ended 30 June 2016

	Notes	2016 \$	2015 \$
Revenue from ordinary activities	4	621,082	615,023
Employee benefits expense		(370,534)	(325,111)
Charitable donations, sponsorship, advertising and promotion		(34,105)	(47,633)
Occupancy and associated costs		(101,624)	(100,037)
Systems costs		(25,628)	(19,603)
Depreciation and amortisation expense	5	(22,124)	(14,224)
Finance costs	5	(2,222)	-
General administration expenses		(81,954)	(82,120)
Profit/(loss) before income tax credit		(17,109)	26,295
Income tax credit	6	-	-
Profit/(loss) after income tax credit		(17,109)	26,295
Total comprehensive income for the year		(17,109)	26,295
Earnings per share for profit/(loss) attributable to the ordinary shareholders of the company:		¢	¢
Basic earnings per share	21	(2.36)	3.63

#### Fleurieu Community Enterprises Limited ABN 72 116 550 157 Balance Sheet as at 30 June 2016

	Notes	2016 \$	2015 \$
ASSETS			
Current Assets			
Cash and cash equivalents Trade and other receivables	7 8	85,308 61,941	76,261 54,390
Total Current Assets		147,249	130,651
Non-Current Assets			
Property, plant and equipment Intangible assets	9 10	183,277 64,915	196,851 6,311
Total Non-Current Assets		248,192	203,162
Total Assets		395,441	333,813
LIABILITIES			
Current Liabilities			
Trade and other payables Provisions	11 12	38,711 24,284	8,624 34,980
Total Current Liabilities		62,995	43,604
Non-Current Liabilities			
Trade and other payables Provisions	11 12	60,063 6,975	- 7,692
Total Non-Current Liabilities		67,038	7,692
Total Liabilities		130,033	51,296
Net Assets		265,408	282,517
Equity			
Issued capital Accumulated losses	13 14	724,815 (459,407)	724,815 (442,298)
Total Equity		265,408	282,517

#### Fleurieu Community Enterprises Limited ABN 72 116 550 157 Statement of Changes in Equity for the year ended 30 June 2016

	lssued capital \$	Accumulated Losses \$	Total equity \$
Balance at 1 July 2014	724,815	(439,600)	285,215
Total comprehensive income for the year		26,295	26,295
Transactions with owners in their capacity as owners:			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	(28,993)	(28,993)
Balance at 30 June 2015	724,815	(442,298)	282,517
Balance at 1 July 2015	724,815	(442,298)	282,517
Total comprehensive income for the year		(17,109)	(17,109)
Transactions with owners in their capacity as owners:			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	-	-
Balance at 30 June 2016	724,815	(459,407)	265,408

#### Fleurieu Community Enterprises Limited ABN 72 116 550 157 Statement of Cash Flows for the year ended 30 June 2016

	Notes	2016 \$	2015 \$
Cash flows from operating activities			
Receipts from customers Payments to suppliers and employees Interest received Interest paid		670,081 (659,214) 402 (2,222)	615,619 (603,091) 2,325 -
Net cash provided by operating activities	15	9,047	14,853
Cash flows from investing activities			
Payments for property, plant and equipment Payments for intangible assets		-	(41,794) (13,884)
Net cash used in investing activities		-	(55,678)
Cash flows from financing activities			
Dividends paid		-	(28,993)
Net cash used in financing activities			(28,993)
Net increase/(decrease) in cash held		9,047	(69,818)
Cash and cash equivalents at the beginning of the financial year		76,261	146,079
Cash and cash equivalents at the end of the financial year	7(a)	85,308	76,261

#### Note 1. Summary of significant accounting policies

#### a) Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standard Boards and the *Corporations Act 2001*. The company is a for-profit entity for the purpose of preparing the financial statements.

#### Compliance with IFRS

These financial statements and notes comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

#### Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. These areas involving a higher degree of judgement or complexities, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

#### Historical cost convention

The financial statements have been prepared under the historical cost convention on an accruals basis as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

#### Comparative figures

Where required by Australian Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

#### Application of new and amended accounting standards

The following amendments to accounting standards issued by the Australian Accounting Standards Board (AASB) became mandatorily effective for accounting periods beginning on or after 1 July 2015, and are therefore relevant for the current financial year.

- AASB 2015-3 Amendments to Australian Accounting Standards arising from the Withdrawal of AASB 1031 Materiality.
- AASB 2015-4 Amendments to Australian Accounting Standards Financial Reporting Requirements for Australian Groups with a Foreign Parent.

None of the amendments to accounting standards issued by the Australian Accounting Standards Board (AASB) that became mandatorily effective for accounting periods beginning on or after 1 July 2015, materially affected any of the amounts recognised in the current period or any prior period and are not likely to affect future periods.

The following accounting standards and interpretations issued by the Australian Accounting Standards Board (AASB) become effective in future accounting periods.

		Effective for annual reporting periods beginning on or after
•	AASB 9 Financial Instruments, and the relevant amending standards.	1 January 2018
•	AASB 15 Revenue from Contracts with Customers and AASB 2014-5 Amendments to Australian Accounting Standards arising from AASB 15.	1 January 2018
•	AASB 16 Leases	1 January 2019
•	AASB 2014-3 Amendments to Australian Accounting Standards – Accounting for Acquisitions of Interests in Joint Operations.	1 January 2016
•	AASB 2014-4 Amendments to Australian Accounting Standards – Clarification of Acceptable Methods of Depreciation and Amortisation.	1 January 2016
•	AASB 2014-6 Amendments to Australian Accounting Standards – Agriculture: Bearer Plants.	1 January 2016

#### Note 1. Summary of significant accounting policies (continued)

#### a) Basis of preparation (continued)

Application of new and amended accounting standards (continued)

		Effective for annual reporting periods beginning on or after
•	AASB 2014-9 Amendments to Australian Accounting Standards – Equity Method in Separate Financial Statements.	1 January 2016
•	AASB 2014-10 Amendments to Australian Accounting Standards – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture.	1 January 2018
•	AASB 2015-1 Amendments to Australian Accounting Standards – Annual Improvements to Australian Accounting Standards 2012-2014 Cycle.	1 January 2016
•	AASB 2015-2 Amendments to Australian Accounting Standards – Disclosure Initiative: Amendments to AASB 101.	1 January 2016
•	AASB 2015-5 Amendments to Australian Accounting Standards – Investment Entities: Applying the Consolidation Exception.	1 January 2016
•	AASB 2016-1 Amendments to Australian Accounting Standards - Recognition of Deferred Tax Assets for Unrealised Losses.	1 January 2017
•	AASB 2016-2 Amendments to Australian Accounting Standards - Disclosure Initiative: Amendments to AASB 107.	1 January 2017

The company has not elected to apply any accounting standards or interpretations before their mandatory operative date for the annual reporting period beginning 1 July 2015. Therefore the abovementioned accounting standards or interpretations have no impact on amounts recognised in the current period or any prior period.

Economic dependency - Bendigo and Adelaide Bank Limited

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank®** branch at Aldinga Beach and Customer Service Centre at Willunga, South Australia.

The branch operates as a franchise of Bendigo and Adelaide Bank Limited, using the name "Bendigo Bank" and the logo and system of operations of Bendigo and Adelaide Bank Limited. The company manages the **Community Bank®** branch on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank®** branch are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank Limited.

The company promotes and sells the products and services, but is not a party to the transaction.

#### Note 1. Summary of significant accounting policies (continued)

#### a) Basis of preparation (continued)

Economic dependency - Bendigo and Adelaide Bank Limited (continued)

The credit risk (i.e. the risk that a customer will not make repayments) is for the relevant Bendigo and Adelaide Bank Limited entity to bear as long as the company has complied with the appropriate procedures and relevant obligations and has not exercised a discretion in granting or extending credit.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank**® branch franchise operations. It also continues to provide ongoing management and operational support and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

- advice and assistance in relation to the design, layout and fit out of the Community Bank® branch
- training for the branch manager and other employees in banking, management systems and interface protocol
- methods and procedures for the sale of products and provision of services
- security and cash logistic controls
- calculation of company revenue and payment of many operating and administrative expenses
- the formulation and implementation of advertising and promotional programs
- sales techniques and proper customer relations.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

#### b) Revenue

Revenue is recognised when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the company and any specific criteria have been met. Interest and fee revenue is recognised when earned. The gain or loss on disposal of property, plant and equipment is recognised on a net basis and is classified as income rather than revenue. All revenue is stated net of the amount of Goods and Services Tax (GST).

#### Revenue calculation

Over the period from September 2013 to February 2015, Bendigo and Adelaide Bank Limited conducted a review of the **Community Bank**® model, known as 'Project Horizon'. This was conducted in consultation with the community banking network. The objective of the review was to develop a shared vision of the **Community Bank**® model that positions it for success now and for the future.

The outcome of that review is that the fundamental franchise model and community participation remain unchanged. Changes to be implemented over a three year period reflect a number of themes, including a culture of innovation, agility and flexibility, network collaboration, director and staff development and a sustainable financial model. This will include changes to the financial return for **Community Bank**® companies from 1 July 2016. A funds transfer pricing model will be used for the method of calculation of the cost of funds, deposit return and margin. All revenue paid on core banking products will be through margin share. Margin on core banking products will be shared on a 50/50 basis.

The franchise agreement provides that three forms of revenue may be earned by the company – margin, commission and fee income. Bendigo and Adelaide Bank Limited decides the form of revenue the company earns on different types of products and services.

The revenue earned by the company is dependent on the business that it generates. It may also be affected by other factors, such as economic and local conditions, for example, interest rates.

#### Core banking products

Bendigo and Adelaide Bank Limited has identified some Bendigo Bank Group products and services as 'core banking products'. It may change the products and services which are identified as core banking products by giving the company at least 30 days' notice. Core banking products currently include Bendigo Bank branded home loans, term deposits and at call deposits.

#### Note 1. Summary of significant accounting policies (continued)

#### b) Revenue (continued)

#### Margin

Margin is arrived at through the following calculation:

- Interest paid by customers on loans less interest paid to customers on deposits
- plus any deposit returns i.e. interest return applied by Bendigo and Adelaide Bank Limited for a deposit,
- minus any costs of funds i.e. interest applied by Bendigo and Adelaide Bank Limited to fund a loan.

Note: In very simplified terms, currently, deposit return means the interest Bendigo and Adelaide Bank Limited gets when it invests the money the customer deposits with it. The cost of funds means the interest Bendigo and Adelaide Bank Limited pays when it borrows the money to give a customer a loan. From 1 July 2016, both will mean the cost for Bendigo and Adelaide Bank Limited to borrow the money in the market.

Products and services on which margin is paid include variable rate deposits and variable rate home loans. From 1 July 2016, examples include Bendigo Bank branded at call deposits, term deposits and home loans.

For those products and services on which margin is paid, the company is entitled to a share of the margin earned by Bendigo and Adelaide Bank Limited (i.e. income adjusted for Bendigo and Adelaide Bank Limited's interest expense and interest income return). However, if this reflects a loss, the company incurs a share of that loss.

#### Commission

Commission is a fee paid for products and services sold. It may be paid on the initial sale or on an ongoing basis. Commission is payable on the sale of an insurance product such as home contents. Examples of products and services on which ongoing commissions are paid include leasing and Sandhurst Trustees Limited products. This currently also includes Bendigo Bank branded fixed rate home loans and term deposits of more than 90 days, but these will become margin products from 1 July 2016.

#### Fee income

Fee income is a share of what is commonly referred to as 'bank fees and charges' charged to customers by Bendigo Bank Group entities including fees for loan applications and account transactions.

#### Ability to change financial return

Under the franchise agreement, Bendigo and Adelaide Bank Limited may change the form and amount of financial return that the company receives. The reasons it may make a change include changes in industry or economic conditions or changes in the way Bendigo and Adelaide Bank Limited earns revenue.

The change may be to the method of calculation of margin, the amount of margin, commission and fee income or a change of a margin to a commission or vice versa. This may affect the amount of revenue the company receives on a particular product or service. The effect of the change on the revenue earned by the company is entirely dependent on the change.

If Bendigo and Adelaide Bank Limited makes a change to the margin or commission on core banking products and services, it must not reduce the margin and commission the company receives on core banking products and services Bendigo and Adelaide Bank Limited attributes to the company to less than 50% (on an aggregate basis) of Bendigo and Adelaide Bank Limited's margin at that time. For other products and services, there is no restriction on the change Bendigo and Adelaide Bank Limited may make.

Bendigo and Adelaide Bank Limited must give the company 30 days' notice before it changes the products and services on which margin, commission or fee income is paid, the method of calculation of margin and the amount of margin, commission or fee income.

#### Note 1. Summary of significant accounting policies (continued)

#### b) Revenue (continued)

Monitoring and changing financial return

Bendigo and Adelaide Bank Limited monitors the distribution of financial return between **Community Bank**® companies and Bendigo and Adelaide Bank Limited on an ongoing basis.

Overall, Bendigo and Adelaide Bank Limited has made it clear that the **Community Bank**® model is based on the principle of shared reward for shared effort. In particular, in relation to core banking products and services, the aim is to achieve an equal share of Bendigo and Adelaide Bank Limited's margin.

As discussed above in relation to Project Horizon, among other things, there will be changes in the financial return for **Community Bank®** companies from 1 July 2016. This includes 50% share of margin on core banking products, all core banking products become margin products and a funds transfer pricing model will be used for the method of calculation of the cost of funds, deposit return and margin.

The Board is yet to appreciate the full impact of the above changes on our revenue moving forward. We would anticipate that by the time of this year's AGM we will be able to inform our shareholders of the likely outcomes of the new model.

The Board is continuing to work with Bendigo and Adelaide Bank Ltd to understand any potential changes to revenue and will provide further details as appropriate in due course.

#### c) Income tax

#### Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

#### Deferred tax

Deferred tax is accounted for using the balance sheet liability method on temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities other than as a result of a business combination (which affects neither taxable income nor accounting profit). Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the consolidated entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the company entity intends to settle its tax assets and liabilities on a net basis.

#### Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the Statement of Profit or Loss and Other Comprehensive Income, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or excess.

#### Note 1. Summary of significant accounting policies (continued)

#### d) Employee entitlements

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

#### e) Cash and cash equivalents

For the purposes of the Statement of Cash Flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the Balance Sheet.

#### f) Trade receivables and payables

Receivables are carried at their amounts due. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

#### g) Property, plant and equipment

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calculation of depreciation:

<ul> <li>leasehold improvements</li> </ul>	40	years
<ul> <li>plant and equipment</li> </ul>	2.5 - 40	years
<ul> <li>furniture and fittings</li> </ul>	4 - 40	years

#### h) Intangibles

The franchise fee paid to Bendigo and Adelaide Bank Limited has been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

The renewal processing fee paid to Bendigo and Adelaide Bank Limited when renewing the franchise agreement has also been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

#### i) Payment terms

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days.

#### j) Borrowings

All loans are initially measured at the principal amount. Interest is recognised as an expense as it accrues.

#### k) Financial instruments

Recognition and initial measurement

Financial instruments, incorporating financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions of the instrument.

Financial instruments are initially measured at fair value plus transaction costs. Financial instruments are classified and measured as set out below.

#### Note 1. Summary of significant accounting policies (continued)

#### k) Financial instruments (continued)

#### Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset.

Classification and subsequent measurement

#### (i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

(ii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

(iii) Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are either not suitable to be classified into other categories of financial assets due to their nature, or they are designated as such by management. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.

They are subsequently measured at fair value with changes in such fair value (i.e. gains or losses) recognised in the Statement of Profit or Loss and Other Comprehensive Income. Available-for-sale financial assets are included in non-current assets except where they are expected to be sold within 12 months after the end of the reporting period. All other financial assets are classified as current assets.

(iv) Financial liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

#### Impairment

At each reporting date, the entity assesses whether there is objective evidence that a financial instrument has been impaired. Impairment losses are recognised in the Statement of Profit or Loss and Other Comprehensive Income.

#### I) Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership are transferred to the company are classified as finance leases. Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred. Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

#### m) Provisions

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions of other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

#### n) Contributed equity

Ordinary shares are recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

#### Note 1. Summary of significant accounting policies (continued)

#### o) Earnings per share

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

#### p) Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Balance Sheet. Cash flows are included in the Statement of Cash Flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the taxation authority are classified as operating cash flows.

#### Note 2. Financial risk management

The company's activities expose it to a limited variety of financial risks: market risk (including currency risk, fair value interest risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the entity. The entity does not use derivative instruments.

Risk management is carried out directly by the board of directors.

(i) Market risk

The company has no exposure to any transactions denominated in a currency other than Australian dollars.

(ii) Price risk

The company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The company is not exposed to commodity price risk.

(iii) Credit risk

The company has no significant concentrations of credit risk. It has policies in place to ensure that customers have an appropriate credit history. The company's franchise agreement limits the company's credit exposure to one financial institution, being Bendigo and Adelaide Bank Limited.

(iv) Liquidity risk

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

(v) Cash flow and fair value interest rate risk

Interest-bearing assets are held with Bendigo and Adelaide Bank Limited and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the company to cash flow interest-rate risk. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

#### (vi) Capital management

The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the Balance Sheet.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the distribution limit:

The distribution limit is the greater of:

- (a) 20% of the profit or funds of the franchisee otherwise available for distribution to shareholders in that 12 month period; and
- (b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the franchisee over that 12 month period where the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

#### Note 2. Financial risk management (continued)

The board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2016 can be seen in the Statement of Profit or Loss and Other Comprehensive Income.

There were no changes in the company's approach to capital management during the year.

#### Note 3. Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Management has identified the following critical accounting policies for which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

#### Taxation

Judgement is required in assessing whether deferred tax assets and certain tax liabilities are recognised on the balance sheet. Deferred tax assets, including those arising from un-recouped tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits.

Assumptions about the generation of future taxable profits depend on management's estimates of future cash flows. These depend on estimates of future sales volumes, operating costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation.

These judgements and assumptions are subject to risk and uncertainty. There is therefore a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the balance sheet and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amount of recognised deferred tax assets and liabilities may require adjustment, resulting in corresponding credit or charge to the Statement of Profit or Loss and Other Comprehensive Income.

#### Estimation of useful lives of assets

The estimation of the useful lives of assets has been based on historical experience and the condition of the asset is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

#### Note 3. Critical accounting estimates and judgements (continued)

Impairment of assets

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the consolidated entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

Note 4. Revenue from ordinary activities	2016 \$	2015 \$
Operating activities: - services commissions - other revenue	619,882 800	612,602 -
Total revenue from operating activities	620,682	612,602
Non-operating activities: - interest received	400	2,421
Total revenue from non-operating activities	400	2,421
Total revenues from ordinary activities	621,082	615,023

Note 5. Expenses	2016 \$	2015 \$
Depreciation of non-current assets: - plant and equipment - leasehold improvements	8,613 4,961	5,048 1,603
Amortisation of non-current assets: - franchise agreement	1,425	1,262
- franchise renewal fee	7,125 22,124	6,311 14,224
Finance costs: - interest paid (FBT payable)	2,222	_
Bad debts	2,361	2,043
Note 6. Income tax expense		
The components of tax expense comprise:		
<ul> <li>Future income tax benefit attributable to losses</li> <li>Movement in deferred tax</li> <li>Adjustment to deferred tax to reflect change to tax rate in future periods</li> </ul>	(5,257) 2,950 4,495	- (11,008) 6,485
<ul> <li>Adjustment to deferred tax to reflect change to tax rate in future periods</li> <li>Recoupment of prior year tax losses</li> <li>Deferred tax not recognised</li> </ul>	4,493 - 379	1,987 2,536
- Over provision of tax in the prior period	(2,567)	-
The prima facie tax on profit/(loss) from ordinary activities before income tax is reconciled to the income tax expense as follows		
Operating profit/(loss)	(17,109)	26,295
Prima facie tax on profit/(loss) from ordinary activities at 28.5% (2015: 30%)	(4,876)	7,889
Add tax effect of: - non-deductible expenses - timing difference expenses - other deductible expenses	- (381)	(5,902)
	(5,257)	1,987
Movement in deferred tax Adjustment to deferred tax to reflect change of tax rate in future periods Deferred tax not recognised Over provision of income tax in the prior year	2,950 4,495 379 (2,567)	(11,008) 6,485 2,536 -
Deferred Tax		
Deferred tax benefits arising from tax losses and timing differences are not recognised at reporting date as realisation of the benefit is not regarded as virtually certain. Deferred tax benefit carried forward is:		
Deferred tax assets - accruals	1,615	1,124
<ul> <li>employee provisions</li> <li>tax losses carried forward</li> </ul>	8,596 116,360 126,571	9,361 112,766 123,251
Deferred tax liability		-, <del>-</del> -
- accruals - property, plant and equipment	26 2,941	26 -
Net deferred tax benefit carried forward	2,967	26 123,225
Deferred tax not recognised for the period	379	2,536

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Note 7. Cash and cash equivalents	2016 \$	2015 \$
Cash at bank and on hand Term deposits	60,308 25,000	46,261 30,000
	85,308	76,261
Note 7.(a) Reconciliation to cash flow statement		
The above figures reconcile to the amount of cash shown in the statement of cash flows at the end of the financial year as follows:		
Cash at bank and on hand Term deposits	60,308 25,000	46,261 30,000
	85,308	76,261
Note 8. Trade and other receivables		
Trade receivables Prepayments	49,512 12,335	48,343 5,951
Other receivables and accruals	94	96
	61,941	54,390
Note 9. Property, plant and equipment		
Leasehold improvements At cost	198,423	198,423
Less accumulated depreciation	(49,812)	(44,851)
	148,611	153,572
Plant and equipment At cost	45,333	45,333
Less accumulated depreciation	(10,667)	(2,054)
	34,666	43,279
Total written down amount	183,277	196,851
Movements in carrying amounts:		
Leasehold improvements		
Carrying amount at beginning Additions	153,572 -	- 198,423
Disposals Less: depreciation expense	- (4,961)	- (44,851)
Carrying amount at end	148,611	153,572
Plant and equipment		
Carrying amount at beginning	43,279	-
Additions Disposals	-	45,333 -
Less: depreciation expense	(8,613)	(2,054)
Carrying amount at end	34,666	43,279
Total written down amount	183,277	196,851

Note 10. Intangible assets	2016 \$	2015 \$
Franchise fee		
At cost Less: accumulated amortisation	32,762 (21,943)	21,570 (20,518)
	10,819	1,052
Renewal processing fee		
At cost	113,814	57,853
Less: accumulated amortisation	(59,718)	(52,594)
	54,096	5,259
Total written down amount	64,915	6,311
Note 11. Trade and other payables		
Current:		
Other creditors and accruals	38,711	8,624
Non-Current:		
Provision for long service leave	60,063	
Note 12. Provisions		
Current:		
Provision for annual leave	11,759	14,478
Provision for long service leave	12,525	20,502
	24,284	34,980
Non-Current:		
Provision for long service leave	6,975	7,692
	<u> </u>	
Note 13. Contributed equity		
724,815 ordinary shares fully paid (2015: 724,815)	724,815	724,815
, , , F ( , jo )	724,815	724,815
	12 4010	72 1,010

Rights attached to shares

(a) Voting rights

Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the **Community Bank®** branch have the same ability to influence the operation of the company.

#### Note 13. Contributed equity (continued)

Rights attached to shares (continued)

(b) Dividends

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo and Adelaide Bank Limited contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

(c) Transfer

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the *Corporations Act 2001*.

#### Prohibited shareholding interest

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if any of the following applies:

- They control or own 10% or more of the shares in the company (the "10% limit").
- In the opinion of the board they do not have a close connection to the community or communities in which the company predominantly carries on business (the "close connection test").
- Where the person is a shareholder, after the transfer of shares in the company to that person the number of shareholders in the company is (or would be) lower than the base number (the "base number test"). The base number is 219. As at the date of this report, the company had 226 shareholders.

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or beneficial interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prohibited shareholding interest. If the board becomes aware that a member has a prohibited shareholding interest, it must serve a notice requiring the member (or the member's associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

Note 14. Accumulated losses	2016 \$	2015 \$
Balance at the beginning of the financial year Net profit/(loss) from ordinary activities after income tax Dividends paid or provided for	(442,298) (17,109) -	(439,600) 26,295 (28,993)
Balance at the end of the financial year	(459,407)	(442,298)

Note 15. Statement of cash flows	2016 \$	2015 \$
Reconciliation of profit/(loss) from ordinary activities after tax to net cash provided by operating activities		
Profit/(loss) from ordinary activities after income tax	(17,109)	26,295
Non cash items:		
- depreciation - amortisation	13,574 8,550	6,651 7,573
Changes in assets and liabilities:		
- (increase)/decrease in receivables	(7,550)	(3,029)
<ul> <li>increase/(decrease) in payables</li> <li>increase/(decrease) in provisions</li> </ul>	22,995 (11,413)	(5,475) (17,162)
Net cash flows provided by operating activities	9,047	14,853

#### Note 16. Leases

Operating lease commitments Non-cancellable operating leases contracted for but not capitalised in the financial state	ments	
Payable - minimum lease payments:		
- not later than 12 months	59,608	69,091
- between 12 months and 5 years	-	6,180
- greater than 5 years	-	-
The Aldinga Beach Branch lease is a non-cancellable lease with a three-year term, with	59,608	75,271

7,920

7,920

7,950 7,950

The Aldinga Beach Branch lease is a non-cancellable lease with a three-year term, with rent payable monthly in advance. The lease comes due on 31 March 2017. The lease has 2 one year extension options available.

The Willunga Customer Service Centre lease is a non-cancellable lease with a two-year term, with rent payable monthly in advance. The lease comes due on 9 April 2017. The lease has 2 one year extension options available.

#### Note 17. Auditor's remuneration

Amounts received or due and receivable by the auditor of the company for: - audit and review services - Accru Harris Orchard

#### Note 18. Director and related party disclosures

The names of directors who have held office during the financial year are:

Ronald Leslie Logan Christopher Michael West Hazel Ann Wainwright Karyn Joy Thomas Eva Szollosi Charles Dominic Rodney Manning (Appointed 16 November 2015) Caleb James Sutherland (Appointed 16 November 2015) Anita Jane Bailetti (Appointed 30 May 2016) Adam John Lucey (Resigned 16 November 2015) Shirley James (Resigned 16 November 2015)

No director or related entity has entered into a material contract with the company. No director's fees have been paid as the positions are held on a voluntary basis.

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

Transactions with related parties:

Adam John Lucey is a director of the Ashford Group, which is landlord of the branch premises at Shop 32 Aldinga Central Shopping Centre, 1 Pridham Boulevard, Aldinga Beach. During the 2015 financial year the company made payments to the Ashford Group of \$69,905 (2015: \$70,639) for rental of the branch premises. The terms and conditions of the rental arrangements are on a commercial basis.

Directors Shareholdings	<u>2016</u>	<u>2015</u>
Ronald Leslie Logan Christopher Michael West Hazel Ann Wainwright Karyn Joy Thomas Eva Szollosi Charles Dominic Rodney Manning <i>(Appointed 16 November 2015)</i>	10,000 - 3,000 -	10,000 - 3,000 -
Caleb James Sutherland (Appointed 16 November 2015) Anita Jane Bailetti (Appointed 30 May 2016) Adam John Lucey (Resigned 16 November 2015) Shirley James (Resigned 16 November 2015)	- 65,002 3,002	- 65,002 3,002

There was no movement in directors shareholdings during the year.

Note 19.	Dividends paid or provided	2016 \$	2015 \$
a.	Dividends paid during the year	Ŷ	¥
	Current year dividend 100% (2015: 100%) Unfranked dividend - Nil cents (2015: 4 cents) per share		28,993

#### Note 20. Key Management Personnel Disclosures

No director of the company receives remuneration for services as a company director or committee member.

There are no executives within the company whose remuneration is required to be disclosed.

#### Community Bank® Directors' Privileges Package

The board has adopted the **Community Bank**® Directors' Privileges package. The package is available to all directors, who can elect to avail themselves of the benefits based on their personal banking with the **Community Bank**® branch at Aldinga Beach, South Australia. There is no requirement to own BEN shares and there is no qualification period to qualify to utilise the benefits. The package mirrors the benefits currently available to Bendigo and Adelaide Bank Limited shareholders. The total benefits received by the Directors from the Directors' Privilege Package are \$nil for the year ended 30 June 2016 (2015: \$nil).

Note 21.	Earnings per share	2016 ¢	2015 \$
(a)	Profit/(loss) attributable to the ordinary equity holders of the company used in calculating earnings per share	پ (17,109)	¥ 26,295
(b)	Weighted average number of ordinary shares used as the	Number	Number
(b)	denominator in calculating basic earnings per share	724,815	724,815

#### Note 22. Events occurring after the reporting date

There have been no events after the end of the financial year that would materially affect the financial statements.

#### Note 23. Contingent liabilities and contingent assets

There were no contingent liabilities or contingent assets at the date of this report to affect the financial statements.

#### Note 24. Segment reporting

The economic entity operates in the service sector where it facilitates **Community Bank®** services in Aldinga Beach and Willunga, South Australia pursuant to a franchise agreement with Bendigo and Adelaide Bank Limited.

#### Note 25. Registered office/Principal place of business

The entity is a company limited by shares, incorporated and domiciled in Australia. The registered office and principal place of business is:

Registered Office Shop 32, Aldinga Central Shopping Centre 1 Pridham Boulevard Aldinga Beach SA 5173 Principal Place of Business Shop 32, Aldinga Central Shopping Centre 1 Pridham Boulevard Aldinga Beach SA 5173

#### Note 26. Financial instruments

Financial Instrument Composition and Maturity Analysis

The table below reflects the undiscounted contractual settlement terms for all financial instruments, as well as the settlement period for instruments with a fixed period of maturity and interest rate.

			Fixed interest rate maturing in								Weighted	
Financial instrument	Floating	interest	1 year c	or less	Over 1 to	5 years	Over 5	years	Non intere	Non interest bearing avera		
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	%	%
Financial assets	Financial assets											
Cash and cash equivalents	60,308	46,261	25,000	30,000	-	-	-	-	-	-	0.57	1.57
Receivables	-	-	-	-	-	-	-	-	49,512	48,343	N/A	N/A
Financial liabilities												
Payables	-	-	-	-	-	-	-	-	98,774	8,624	N/A	N/A

#### Net Fair Values

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the balance sheet. The company does not have any unrecognised financial instruments at the year end.

#### Credit Risk

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the balance sheet and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

#### Interest Rate Risk

Interest rate risk refers to the risk that the value of a financial instrument or cash flows associated with the instrument will fluctuate due to changes in market interest rates. Interest rate risk arises from the interest bearing financial assets and liabilities in place subject to variable interest rates, as outlined above.

#### Sensitivity Analysis

The company has performed sensitivity analysis relating to its exposure to interest rate risk at balance date. This sensitivity analysis demonstrates the effect on the current year results and equity which could result from a change in interest rates.

As at 30 June 2016, the effect on profit and equity as a result of changes in interest rate, with all other variables remaining constant would be as follows:

	2016 \$	2015 \$
Change in profit/(loss)		
Increase in interest rate by 1%	853	763
Decrease in interest rate by 1%	853	763
Change in equity		
Increase in interest rate by 1%	853	763
Decrease in interest rate by 1%	853	763

In accordance with a resolution of the directors of Fleurieu Community Enterprises Limited, we state that:

In the opinion of the directors:

- (a) the financial statements and notes of the company are in accordance with the Corporations Act 2001, including:
  - giving a true and fair view of the company's financial position as at 30 June 2016 and of its performance for the financial year ended on that date; and
  - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the board of directors.

Ronald Leslie Logan, Chairman Signed on the 28th of September 2016.

#### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF FLEURIEU COMMUNITY ENTERPRISES LIMITED



#### Report on the Financial Report

We have audited the accompanying financial report of Fleurieu Community Enterprises Limited. This comprises the balance sheet as at 30 June 2016, the income statement, cash flow statement, statement of changes of equity for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

#### Directors' Responsibility for the Financial Report

The directors of Fleurieu Community Enterprises Limited are responsible for the preparation and fair presentation of the financial report and have determined that the basis of preparation described in Note 1 to the financial report is appropriate to meet the requirements of the Corporations Act 2001 and is appropriate to meet the needs of the members. The directors' responsibility also includes such internal control as the directors determine is necessary to enable the preparation of a financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We have conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Independence

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001. We confirm that the independence declaration required by the Corporations Act 2001, which has been given to the directors of Fleurieu Community Enterprises Limited on 29 September 2016, would be in the same terms if given to the directors as at the time of the auditor's report.

#### Opinion

In our opinion the financial report of Fleurieu Community Enterprises Limited is in accordance with the Corporations Act 2001, including:

- (a) giving a true and fair view of the company's financial position as at 30 June 2016 and of its performance for the year ended on that date; and
- (b) complying with Australian Accounting Standards to the extent described in Note 1, and the Corporations Regulations 2001.

#### Matters Relating to the Electronic Publication of the Audited Financial Report

This auditor's report relates to the financial report of Fleurieu Community Enterprises Limited for the year ended 30 June 2016 included on its website. The Company's directors are responsible for the integrity of Fleurieu Community Enterprises Limited's website. We have not been engaged to report on the integrity of the website. The auditor's report refers only to the subject matter described above. It does not provide an opinion on any other information which may have been hyperlinked to/from these statements. If users of the financial report are concerned with the inherent risks arising from publication on a website, they are advised to refer to the hard copy of the audited financial report to confirm the information contained in this website version of the financial report.

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#### Material Uncertainty Regarding Continuation as a Going Concern

Without qualifying our opinion we draw attention to Company's accumulated net losses. Notwithstanding this year's loss of \$17,109, the Company has accumulated losses of \$459,407 as at 30<sup>th</sup> June 2016.

**BEN WILLINGTON** PARTNER

Signed at Dulwich this  $29^{n}$  day of September 2016.