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# Chair's report

#### Dear Shareholders,

It is with pleasure I report to you on behalf of the Board this year, in my final year as Chair.

It is particularly pleasurable to be able to announce a comfortable profit this year, with confidence that the business has now grown to a point where sustained profitability is likely.

This growth has come from the hard work of Branch Manager Lyn Mansfield, and our other staff. They continue to work well as a team with the Board, showing commitment to our communities and to this bank. The Board very much appreciates the individual contributions of the staff to the achievements in 2015/16.

Last year we indicated some changes to be introduced from the joint project of Bendigo and Adelaide Bank (BEN) and the **Community Bank**® Strategic Advisory Board, "Project Horizon". During the year we worked closely with BEN in order to be ready to implement the changes in late 2016. As indicated last year, the changes continue to appear to be immaterial, however new initiatives with marketing funds will give new opportunities for the **Community Bank®** branches and BEN branches throughout the State to undertake some joint marketing ventures.

Through 2015/16 we have maintained our commitment to the East Coast communities through financial and other support. We have continued our partnership with East Coast Regional Tourism Organisation (ECRTO) and both organisations seek opportunities to work together to build the economy of the East Coast. For the third time we were the major sponsor for the East Coast Tourism Awards in conjunction with our BEN partners.

Our bursary program at Triabunna and St Mary's High Schools continues, assisting an enthusiastic and deserving year 10 student from each school with their transition to further education. We have also continued to support many sporting and social groups along the Fast Coast.

Perhaps our most exciting grants this year were to Bicheno Primary School to buy a bus which has made it possible for them to substantially extend the sports and social opportunities for the students, and a grant to help fund the costs of St Mary's School "Arts on Tour" program going on tour. We believe both these grants really make a difference to the education experience of our young people.

The "Piggy Pots", which we initiated last year to assist clubs and other organisations with their fundraising continue to be a success, with participants (and recipients of the funds raised through the pots) including Swansea Memorial Wall (through the RSL), Bicheno Volunteer Fire Brigade for defibrillators, and to Orford Cricket Club to assist fund raising for badly needed new toilet facilities on the sports oval. This program is continuing.

Marketing has been a key focus of the Board this year, endeavouring to ensure that when community members think of banking they think of us. The "Lost Wallet" campaign on StarFM radio continues to have a very strong following and provides us with the opportunity to remind listeners from north of St Helens to Orford of our presence at least once a day.

I would like to take this opportunity to thank my fellow Directors and Company Secretary for their work this year, and for the support of BEN Tasmanian Management Staff. During the year we said goodbye to Noel Stanley and Nadine Ozols from our Board. Members for a number of years, they both brought very strong community input to our discussions, and they were both active on the Marketing Committee and the Board was sorry to lose them from around the table.

As we introduce new members to the Board, we are confident we have a strong team of staff and Directors to work with BEN staff to achieve the goals of the Swansea/Bicheno **Community Bank®** branches in the coming year.

Jenny Logie

**CHAIR** 

# Branch Manager's report

As I write my report for 2016 it is pleasing to see the results achieved at the end of the 2015/16 financial year. Hard work over the last eight years has finally paid off and persistence by all, including staff, both branch and region, has assisted us in getting to profit finally. This would also have not been achieved without the support of our Board of Directors of Freycinet Coast Financial Services Limited.

Business is continuing to grow and figures we have achieved far exceed our expectations from day one of our branches opening. We have again this year focussed on engaging with our current customers and building their relationship with us. We want our customers to have all of their banking with us, including utilising our services for insurance, wealth, equipment finance and all associated products.

To our many shareholders, we have made it, but this will not stop our passion to continue to gain business and further develop our relationships with you and continue to ask for your support. Our shareholder base stretches far and wide and there is no reason you cannot support our Swansea/ Bicheno **Community Bank®** Branches. Your accounts can be operated within Australia from any branch but domiciled to us.

We are happy to deal with you, even if you are interstate and it is amazing how much banking business is done by email and document signing at other branches. The Bendigo Bank network works extremely well and our branches whether community or company, are always willing to assist.

Staff have played a very important role in building our business. Cherie Hill has been promoted to Customer Relationship Manager and she is becoming a competent lender, being able to assist with consumer lending and also assisting myself. Susie Sinclair and Kristen Darke make up our Swansea Community Bank® branch team. Kristen is heading off on Maternity Leave and will be returning to us in the first quarter of 2017. Both Susie and Kristen have achieved good results in customer sales and are always there to assist people with their banking needs.

This year we farewelled Karly Graham as she headed to Launceston to attend University. Katelyn Read is our new Customer Service Officer at Bicheno **Community Bank**® Branch and together with Rachael Fiumara, who has now been with us for two years, they are becoming a formidable team at Bicheno. As their experience and

confidence grows Bicheno **Community Bank®** Branch is well served by them. Rachael is also being trained in consumer lending when time allows. It is great to see our staff working between both branches now and getting to know our customer base within Swansea/ Bicheno area. You have a friendly face to assist you at either branch.

A thankyou to Winny Ennis, Jill Dabrowski, Sonya Arnol and Jane Wing, who run our agency at Triabunna. We would like to see this continue to develop and grow.

The 2015/16 financial year has seen significant changes in the finance industry and we continue to work with Bendigo Bank and its partners to reach our ultimate outcome of sustainable profit. We have great support from our business bankers in both Launceston and Hobart who deal with many of our larger customers both with business lending and associated products. Brian Graham, Simon Faulkner and Sarah Chiller in Launceston, along with Gary Arnold and David Carless in Hobart have been of great assistance to staff and myself. It is also to be noted they have a great support team who are there for us.

A big thank you to Freycinet Coast Financial Services Limited Board members who give willingly of their time to assist in supporting our team. Their job is totally voluntary and staff and I appreciate what they do for us.

Thank you to Jenny Logie who has been Board Chair for the last three years and is stepping down. Jenny has been a great support to our staff and we are pleased that she is remaining on our Board.

Regional Office staff, Russ, Rob, Stewart, Jon, Kim and Jaye support all of our state and we know they are available and only a phone call away. Thank you for being there, our backbone, when we need to utilise their many years of banking knowledge.

Malcolm Penglase is our Wealth Specialist and David Robertson and Dean Lalor form our Rural Bank team and once again have a customer base in our area and would love to build on this over the next years. They are more than happy to visit the area when an opportunity arises.

Continued...

# Branch Manager's report continued

Our sponsorship of local community groups continues within our area. As we have reiterated over many years, funds that we use to do this are given to the **Community Bank®** Company by Bendigo Bank, allowing us to do this and not having to use monies that will eventually be part of our dividend to shareholders. I have found over the last eight years many shareholders are not fully aware of this, so please feel free to ask.

In closing, our partner Bendigo Bank is Australia's fifth largest bank and our community is in a unique position. Banking is an everyday function for every one of our community. Every time you bank with our local **Community Bank®** branch, our bottom line increases allowing us to get to profit. If you are a shareholder and not banking with us, you are missing out on something special, – personalised service and the ability to support an area you are proud to be part of.

Lyn Mansfield

**BRANCH MANAGER** 

Manjeel

# Bendigo and Adelaide Bank Ltd report

## For year ending 30 June 2016

It's been 18 years since Bendigo Bank and two rural communities announced they were joining forces to open **Community Bank®** branches.

The initial aim was to return traditional bank branches to regional community.

It was soon obvious that the 'community' aspect of this unique banking model was going to be just as important to all types of communities; whether they are rural, regional or urban.

Today, there are 312 Community Bank® communities in every state and territory of Australia.

The statistics are impressive:

- · More than \$148 million in community contributions returned to local communities
- · 1.900 Directors
- · 1,500 staff
- More than \$38 million in shareholder dividends.

Yes, these figures are staggering.

But dig a little deeper and what's more significant is that social issues affecting every community in Australia have received funding from **Community Bank®** companies.

- · Aged care
- Youth disengagement
- · Homelessness

- Domestic and family violence
- Mental health
- Unemployment

· Environment

I have no doubt that your **Community Bank®** company has already had a role to play, either in a funding grant, sponsorship support or connecting locals with relevant government, corporate and not-for-profit organisations.

Behind every **Community Bank®** branch is a company Board of Directors. These people are local mums and dads, tradespeople, small business operators, farmers, lawyers, accountants, school teachers, office workers... and the list goes on.

As **Community Bank**® company Directors they volunteer their time, their professional expertise and their local knowledge to make your **Community Bank**® branch the success it is today.

To every single one of our 1,900-plus **Community Bank**® company Directors, thank you for your commitment, your confidence in Bendigo and Adelaide Bank and your vision to make your community a better place to live.

As a **Community Bank®** community, you're all change makers.

As a shareholder, you're critical to helping make things happen for the benefit of your community.

On behalf of Bendigo Bank, thank you.

Thank you for your support as a shareholder, your belief in your community and your faith in what a **Community Bank®** community can achieve.

Robert Musgrove

**Executive Community Engagement** 

# Directors' report

The Directors present their report of the Company for the financial year ended 30 June 2016.

#### **Directors**

The following persons were directors of Freycinet Coast Financial Services Limited during or since the end of the financial year up to the date of this report:

Jennifer Logie	Bachelor of Business, Graduate	HR Consultant
Chairperson	Diploma Public Policy	Other Directorships: Nil
		Special responsibilities: Audit Committee
Ken Dean	Chartered	Chartered Accountant
	Accountant	Other Directorships-Nil
		Special responsibilities: Audit Committee
Bruce Dunbabin		Primary Producer
Deputy Chairperson		Other Directorships: Nil
		Special responsibilities: Nil
Kyle Duffield		Tourism Operator
		Other Directorships: East Coast Tourism Assoc.
		Special responsibilities: Nil
Neil Edwards		Quarry Operator & Owner
		Other Directorships: Nil
		Special responsibilities: Nil
John Fletcher	Bachelor Business	Retired Finance Executive
Treasurer	Accounting	Other Directorships: May Shaw Nursing Centre
		Special responsibilities: Audit Committee
Nadine Ozols		Facility Manager at May Shaw Aminya
(resigned 22 February 2016)		Other Directorships: Nil
		Special responsibilities: Nil
Adele Plunkett	Diploma in Real Estate	Real Estate Consultant
Deputy Chairperson	Business	Other Directorships: Nil
		Special responsibilities: Nil
Greg Raspin		Retail Owner/Operator
		Other Directorships: Tas Independent Retailers
		Special responsibilities: Nil
Noel Stanley		Tourism Operator
(resigned 23 May 2016)		Other Directorships-Nil
		Special responsibilities: Nil

Directors were in office for this entire year unless otherwise stated.

No Directors have material interests in contracts or proposed contracts with the Company.

### **Directors' meetings**

Attendances by each Director during the year were as follows:

Director	Α	В	С
Jennifer Logie	12	12	-
Ken Dean	12	9	3
Bruce Dunbabin	12	11	-
Kyle Duffield	12	10	2
Neil Edwards	12	8	2
John Fletcher	12	8	4
Nadine Ozols	7	4	-
Adele Plunkett	12	6	5
Greg Raspin	12	8	-
Noel Stanley	10	8	1

- A The number of meetings eligible to attend
- B The number of meetings attended
- C Leave of absence granted

#### **Company Secretary**

Elizabeth Hutchinson has been the Company Secretary of Freycinet Coast Financial Services Limited since 2010.

Elizabeth has a wide range of secretarial and administration experience.

#### **Principal activities**

The principal activities of the Company during the course of the financial year were in providing **Community Bank®** branch services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There has been no significant changes in the nature of these activities during the year.

#### **Review of operations**

The profit of the Company for the financial year after provision for income tax was \$89,896 (2015: \$1,621). This is a significant increase compared with the previous year. The increase in the loan and deposit book over the financial year has driven the revenue together with the ongoing monitoring of expenses has contributed to the improved performance.

#### **Dividends**

No dividend has been declared or paid for the year ended 30 June 2016.

## **Options**

No options over issued shares were granted during or since the end of the financial year and there were no options outstanding as at the date of this report.

#### Significant changes in the state of affairs

No significant changes in the Company's state of affairs occurred during the financial year.

### Events subsequent to the end of the reporting period

No matters or circumstances have arisen since the end of the financial year that significantly affect or may significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company, in future financial years.

#### Likely developments

The Company will continue its policy of providing banking services to the community.

### **Environmental regulations**

The Company is not subject to any significant environmental regulation.

#### **Indemnifying Officers or Auditor**

The Company has agreed to indemnify each Officer

(Director, Secretary or employee) out of assets of the Company to the relevant extent against any liability incurred by that person arising out of the discharge of their duties, except where the liability arises out of conduct involving dishonesty, negligence, breach of duty or the lack of good faith. The Company also has Officers Insurance for the benefit of Officers of the Company against any liability occurred by the Officer, which includes the Officer's liability for legal costs, in or arising out of the conduct of the business of the Company or in or arising out of the discharge of the Officer's duties.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The Company has not provided any insurance for an Auditor of the Company.

#### **Proceedings on behalf of Company**

No person has applied for leave of court to bring proceedings on behalf of the Company or intervene in any proceedings to which the Company is a party for the purpose of taking responsibility on behalf of the Company for all or any part of those proceedings. The Company was not a party to any such proceedings during the year.

#### **Auditor independence declaration**

A copy of the Auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set at page 8 of this financial report. No Officer of the Company is or has been a partner of the Auditor of the Company.

Signed in accordance with a resolution of the Board of Directors at Swansea on 26 September 2016.

Jennifer Logie

Director

# Auditor's Independence Declaration



# Financial statements

Statement of Profit or Loss and Other Comprehensive Income for the year ended 30 June 2016

	Note	2016	2015
		\$	\$
Revenue	2	706,735	638,433
Expenses			
Employee benefits expense	3	(298,337)	(304,982)
Depreciation and amortisation	3	(46,768)	(49,456)
Administration and general costs		(141,783)	(191,693)
Finance costs	3	(903)	(1,325)
Bad and doubtful debts expense	3	(291)	(699)
Occupancy expenses		(64,301)	(58,089)
IT costs		(34,616)	(34,505)
		(586,999)	(606,244)
Operating profit before charitable donations & sponsorships		119,736	32,189
Charitable donations and sponsorships		(29,840)	(30,568)
Profit before income tax		89,896	1,621
Income tax expense / (benefit)	4	-	-
Profit for the year		89,896	1,621
Other comprehensive income		-	-
Total comprehensive income for the year		89,896	1,621
Profit attributable to members of the Company		89,896	1,621
Total comprehensive income attributable to members of the Company		89,896	1,621
Earnings per share for profit from continuing operations attributable to the ordinary equity holders of the Company (cents per share):			
- basic earning per share		7.67	0.14

# Financial statements

# Statement of Financial Position As at 30 June 2016

	Note	2016	2015
		\$	\$
Assets			
Current assets			
Cash and cash equivalents	5	111,553	45,499
Trade and other receivables	6	75,782	61,385
Financial assets	7	173,991	124,262
Total current assets		361,326	231,146
Non-Current assets			
Plant and equipment	8	86,945	115,718
Intangible assets	9	23,767	37,611
Total non-current assets		110,712	153,329
Total assets		472,038	384,475
Liabilities			
Current liabilities			
Trade and other payables	10	43,092	40,701
Borrowings	11	6,394	6,015
Provisions	12	35,766	34,476
Total current liabilities		85,252	81,192
Non-current liabilities			
Borrowings	11	6,216	12,609
Total non-current liabilities		6,216	12,609
Total liabilities		91,468	93,801
Net assets		380,570	290,674
Equity			
Issued capital	13	1,153,788	1,153,788
Accumulated losses	14	(773,218)	(863,114)
Total equity		380,570	290,674

# Statement of Changes in Equity For the year ending 30 June 2016

	Note	Issued capital \$	Accumulated losses \$	Total equity \$
Balance at 1 July 2014		1,153,788	(864,735)	289,053
Profit for the year		-	1,621	1,621
Other comprehensive income for the year		-	-	-
Total comprehensive income for the year		-	1,621	1,621
Transactions with owners, in their capacity as owners				
Dividends paid or provided	23	-	-	-
Balance at 30 June 2015		1,153,788	(863,114)	290,674
Balance at 1 July 2015		1,153,788	(863,114)	290,674
Profit for the year		-	89,896	89,896
Other comprehensive income for the year		-	-	-
Total comprehensive income for the year		-	89,896	89,896
Transactions with owners, in their capacity as owners				
Dividends paid or provided	23	-	-	-
Balance at 30 June 2016		1,153,788	(773,218)	380,570

# Financial statements continued...

# Statement of Cash Flows For year ending 30 June 2016

	Note	2016	2015
		\$	\$
Cash flows from operating activities			
Receipts from customers		757,891	695,586
Payments to suppliers and employees		(634,750)	(641,389)
Interest paid		(903)	(1,325)
Interest received		3,709	2,487
Net cash provided by operating activities	15b	125,947	55,359
Cash flows from investing activities			
Purchase of plant & equipment		(4,151)	-
Purchase of investments		(49,729)	(52,462)
Net cash flows used in investing activities		(53,880)	(52,462)
Cash flows from financing activities			
Repayment of borrowings		(6,013)	(5,661)
Net cash use in financing activities		(6,013)	(5,661)
Net increase/(decrease) in cash held		66,054	(2,764)
Cash and cash equivalents at beginning of financial year		45,499	48,263
Cash and cash equivalents at end of financial year	<b>1</b> 5a	111,553	45,499

# Notes to the financial statements

These financial statements and notes represent those of Freycinet Coast Financial Services Limited.

Freycinet Coast Financial Services Limited ('The Company') is a company limited by shares, incorporated and domiciled in Australia.

The financial statements were authorised for issue by the Directors on 26 September 2016.

#### 1. Summary of significant accounting policies

#### (a) Basis of preparation

These general purpose financial statements have been prepared in accordance with the Corporations Act 2001, Australian Accounting Standards and Interpretations of the Australian Accounting Standards Board and International Financial Reporting Standards as issued by the International Accounting Standards Board. The Company is a for profit entity for financial reporting purposes under Australian Accounting Standards. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless stated otherwise.

The financial statements, except for cash flow information, have been prepared on an accruals basis and are based on historical costs, modified, were applicable, by the measurement at fair value of selected non current assets, financial assets and financial liabilities.

#### **Economic dependency**

The Company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank®** branches.

The branches operate as a franchise of Bendigo and Adelaide Bank Limited, using the name "Bendigo Bank", the logo, and systems of operation of Bendigo and Adelaide Bank Limited. The Company manages the **Community Bank®** branches on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank®** branches are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

All deposits are made with Bendigo and Adelaide
Bank Limited, and all personal and investment
products are products of Bendigo and Adelaide Bank
Limited, with the Company facilitating the provision
of those products. All loans, leases or hire purchase
transactions, issues of new credit or debit cards,
temporary or bridging finance and any other transaction
that involves creating a new debt, or increasing or
changing the terms of an existing debt owed to
Bendigo and Adelaide Bank Limited, must be approved

by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank Limited.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank®** branch franchise operations. It also continues to provide ongoing management and operational support, and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

- · Advice and assistance in relation to the design, layout and fit out of the **Community Bank®** branch;
- · Training for the Branch Managers and other employees in banking, management systems and interface protocol;
- Methods and procedures for the sale of products and provision of services;
- · Security and cash logistic controls;
- · Calculation of company revenue and payment of many operating and administrative expenses;
- The formulation and implementation of advertising and promotional programs; and
- $\cdot$  Sale techniques and proper customer relations.

#### (b) Income tax

The income tax expense for the year comprises current income tax expense and deferred tax expense.

Current income tax expense charged to profit or loss is the tax payable on taxable income. Current tax liabilities are measured at the amounts expected to be paid to the relevant taxation authority.

Deferred income tax expense reflects movements in deferred tax asset and deferred tax liability balances during the year as well as unused tax losses.

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

Deferred income tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, and their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability.

# (c) Fair value of assets and liabilities

The Company may measure some of its assets and

liabilities at fair value on either a recurring or nonrecurring basis, depending on the requirements of the applicable Accounting Standard.

Fair value is the price the Company would receive to sell an asset or would have to pay to transfer a liability in an orderly (i.e. unforced) transaction between independent, knowledgeable and willing market participants at the measurement date.

As fair value is a market-based measure, the closest equivalent observable market pricing information is used to determine fair value. Adjustments to market values may be made having regard to the characteristics of the specific asset or liability. The fair value of assets and liabilities that are not traded in an active market are determined using one or more valuation techniques. These valuation techniques maximise, to the extent possible, the use of observable market data.

To the extent possible, market information is extracted from either the principal market for the asset or liability (i.e. the market with the greatest volume and level of activity for the asset or liability) or, in the absence of such a market, the most advantageous market available to the entity at the end of the reporting period (i.e. the market that maximises the receipts from the sale of the asset or minimises the payments made to transfer the liability, after taking into account transaction costs and transport costs).

For non-financial assets, the fair value measurement also takes into account a market participant's ability to use the asset in its highest and best use or to sell it to another market participant that would use the asset in its highest and best use.

## (d) Plant and equipment

Plant and equipment are measured on the cost basis and therefore carried at cost less accumulated depreciation and any accumulated impairment. In the event the carrying amount of plant and equipment is greater than the estimated recoverable amount, the carrying amount is written down immediately to the estimated recoverable amount and impairment losses are recognised in profit or loss. A formal assessment of recoverable amount is made when impairment indicators are present.

The carrying amount of plant and equipment is reviewed annually by Directors to ensure it is not in excess of the recoverable amount of these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the asset's employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

Subsequent costs are included in the assets carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance are recognised as expenses in profit or loss during the financial period in which they are incurred.

#### **Depreciation**

The depreciable amount of all fixed assets is depreciated on a straight line basis over the asset's useful life to the Company commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates used for each class of depreciable asset are:

Class of asset	Rate	Method
Leasehold improvements	10%	SL
Plant and equipment	10%-20%	SL

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are recognised in profit or loss in the period in which they arise. When revalued assets are sold, amounts included in the revaluation surplus relating to that asset are transferred to retained earnings.

## (e) Leases

Leases of fixed assets, where substantially all the risks and benefits incidental to the ownership of the asset - but not the legal ownership - are transferred to the Company, are classified as finance leases.

Finance leases are capitalised by recognising an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are recognised as expenses in the periods in which they are incurred.

#### (f) Impairment of assets

At the end of each reporting period, the Company assesses whether there is any indication that an asset may be impaired. The assessment will include the consideration of external and internal sources of information. If such an indication exists, an impairment test is carried out on the asset by comparing the recoverable amount of the asset, being the higher of the asset's fair value less cost to sell and value in use, to the asset's carrying amount. Any excess of the asset's carrying amount over its recoverable amount is recognised immediately in profit or loss, unless the asset is carried at a revalued amount in accordance with another Standard. Any impairment loss of a revalued asset is treated as a revaluation decrease in accordance with that other Standard.

#### (g) Goods and services tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to, the ATO are presented as operating cash flows included in receipts from customers or payments to suppliers.

#### (h) Employee benefits

Short-term employee benefits

Provision is made for the Company's obligation for short-term employee benefits. Short-term employee benefits are benefits (other than termination benefits) that are expected to be settled wholly before 12 months after the end of the annual reporting period in which the employees render the related service, including wages, salaries and sick leave. Short-term employee benefits are measured at the (undiscounted) amounts expected to be paid when the obligation is settled.

The liability for annual leave is recognised in the provision for employee benefits. All other short term employee benefit obligations are presented as payables.

Other long-term employee benefits

Provision is made for employees' long service leave and annual leave entitlements not expected to be settled wholly within 12 months after the end of the annual reporting period in which the employees render the related service. Other long-term employee benefits are measured at the present value of the expected future payments to be made to employees. Expected future payments incorporate anticipated future wage and salary levels, durations of service and employee departures and are discounted at rates determined by reference to market yields at the end of the reporting period on government bonds that have maturity dates that approximate the terms of the obligations. Any remeasurement for changes in assumptions of obligations for other long-term employee benefits are recognised in profit or loss in the periods in which the changes occur.

The Company's obligations for long-term employee benefits are presented as non-current provisions in its statement of financial position, except where the Company does not have an unconditional right to defer settlement for at least 12 months after the end of the reporting period, in which case the obligations are presented as current provisions.

### (i) Intangible assets

Establishment costs and franchise fees have been initially recorded at cost and amortised on a straight line basis at a rate of 20% per annum. The current amortisation charges for intangible assets are included under depreciation and amortisation in the Statement of Profit or Loss and Other Comprehensive Income.

#### (j) Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits available on demand with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are reported within short-term borrowings in current liabilities in the statement of financial position.

#### (k) Revenue and other income

Revenue is measured at the fair value of the consideration received or receivable after taking into account any discounts and volume rebates allowed. Revenue comprises service commissions and other income received by the Company.

Interest and fee revenue is recognised when earned.

All revenue is stated net of the amount of goods and services tax (GST).

#### (I) Investments and other financial assets

#### (i) Classification

The Company classifies its financial assets in the following categories:

- · financial assets at fair value through profit or loss,
- · loans and receivables,
- $\cdot$  held to maturity investments, and
- · available for sale assets.

The classification depends on the purpose for which the investments were acquired. Management determines the classification of its investments at initial recognition and, in the case of assets classified as held-to-maturity, re-evaluates this designation at the end of each reporting period.

Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition at fair value through profit or loss. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term with the intention of making a profit. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. The Company has not designated any financial assets at fair value through profit or loss.

#### Loans and receivables

This category is the most relevant to the Company. Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for those with maturities greater than 12 months after the period end, which are classified as non-current assets. Loans and receivables are included in trade and other receivables in the statement of financial position.

Held to maturity investments

The group classifies investments as held-to-maturity if:

- $\boldsymbol{\cdot}$  they are non-derivative financial assets
- · they are quoted in an active market
- they have fixed or determinable payments and fixed maturities
- the group intends to, and is able to, hold them to maturity.

Held-to-maturity financial assets are included in noncurrent assets, except for those with maturities less than 12 months from the end of the reporting period, which would be classified as current assets.

Available for sale financial asset

Investments are designated as available-for-sale financial assets if they do not have fixed maturities and fixed or determinable payments, and management intends to hold them for the medium to long-term. Financial assets that are not classified into any of the other categories (at FVPL, loans and receivables or held-to-maturity investments) are also included in the available-for-sale category.

The financial assets are presented as non-current assets unless they mature, or management intends to dispose of them within 12 months of the end of the reporting period."

#### (ii) Measurement

At initial recognition, the group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in profit or loss.

Loans and receivables and held-to-maturity investments are subsequently carried at amortised cost using the effective interest method.

Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Gains or losses arising from changes in the fair value are recognised as follows:

- for 'financial assets at fair value through profit or loss' in profit or loss within other income or other expenses"
- for available-for-sale financial assets that are monetary securities denominated in a foreign currency – translation differences related to changes in the amortised cost of the security are recognised in profit or loss and other changes in the carrying amount are recognised in other comprehensive income"
- for other monetary and non-monetary securities classified as available-for-sale – in other comprehensive income."

Amortised cost is calculated as the amount at which the financial asset or financial liability is measured at initial recognition less principal repayments and any reduction for impairment, and adjusted for any cumulative amortisation of the difference between that initial amount and the maturity amount calculated using the effective interest method.

The effective interest method is used to allocate interest income or interest expense over the relevant period and is equivalent to the rate that discount estimated future cash payments or receipts over the expected life (or where this cannot be reliably predicted, the contractual term) of the financial instrument to the net carrying amount of the financial asset or financial liability. Revisions to expected future net cash flows will necessitate an adjustment to the carrying amount with a consequential recognition of an income or expense item in the profit or loss.

#### (iii) Impairment

The group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. In the case of equity investments classified as available-forsale, a significant or prolonged decline in the fair value of the security below its cost is considered an indicator that the assets are impaired.

#### Assets carried at amortised cost

For loans and receivables, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in profit or loss. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Company may measure impairment on the basis of an instrument's fair value using an observable market price.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in profit or loss.

Assets classified as available for sale

If there is objective evidence of impairment for available-for-sale financial assets, the cumulative loss

 measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss – is removed from equity and recognised in profit or loss.

Impairment losses on equity instruments that were recognised in profit or loss are not reversed through profit or loss in a subsequent period.

If the fair value of a debt instrument classified as available-for-sale increases in a subsequent period and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through profit or loss.

#### (iv) Derecognition

Financial assets are derecognised when the contractual rights to receipt of cash flows expire or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised when the related obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed, is recognised in profit or loss.

### (m) Trade and other receivables

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost, less any provision for doubtful debts. Trade and other receivables are due for settlement usually no more than 30 days from the date of recognition.

Collectability of trade and other receivables is reviewed on an ongoing basis. Debts, which are known to be uncollectable, are written off. A provision for doubtful debts is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of receivables. The amount of the provision is the difference between the assets carrying amount and the present value of estimated cash flows, discounted at the effective interest rate. The amount of the provision is recognised on profit or loss.

#### (n) Trade and other payables

Trade and other payables represent the liabilities for goods and services received by the entity that remain unpaid at the end of the reporting period. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

#### (o) Borrowings

Borrowings are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measures at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in profit or loss over the period of the borrowings using the effective interest method.

Borrowings as classified as current liabilities unless the Company has an unconditional right to defer settlement of the liability for at least 12 months after the reporting period.

#### (p) Borrowing costs

Borrowing costs are recognised in profit or loss in the period in which they are incurred.

#### (q) Contributed equity

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction from the proceeds.

#### (r) Dividends

Provision is made for the amount of any dividends declared being appropriately authorised and no longer at the discretion of the entity, on or before the end of the financial year, but not distributed at balance date.

# (s) New and amended accounting policies adopted by the Company

There are no new and amended accounting policies that have been adopted by the Company this financial year.

### (t) Comparative figures

When required by Accounting Standards comparative figures have been adjusted to conform to changes in presentation for the current financial year.

#### (u) Earnings per share

Basic earnings per share

Basic earnings per share is calculated by dividing the profit or loss attributable to owners of the Company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the year, adjusted for bonus elements in ordinary shares issues during the year.

# (v) New accounting standards for application in future periods

The AASB has issued a number of new and amended Accounting Standards and Interpretations that have

mandatory application dates for future reporting periods, some of which are relevant to the Company.

The Company has decided not to early adopt any of the new and amended pronouncements. The Company's assessment of the new and amended pronouncements that are relevant to the Company but applicable in the future reporting periods is set below:

### (i) AASB 9 Financial Instruments and associated Amending Standards (applicable for annual reporting periods beginning on or after 1 January 2018)

AASB 9 introduces new requirements for the classification and measurement of financial assets and liabilities and includes a forward-looking 'expected loss' impairment model and a substantially-changed approach to hedge accounting.

These requirements improve and simplify the approach for classification and measurement of financial assets compared with the requirements of AASB 139. The main changes are:

- a) Financial assets that are debt instruments will be classified based on:
  - (i) the objective of the entity's business model for managing the financial assets; and
  - (ii) the characteristics of the contractual cash flows.
- b) Allows an irrevocable election on initial recognition to present gains and losses on investments in equity instruments that are not held for trading in other comprehensive income (instead of in profit or loss). Dividends in respect of these investments that are a return on investment can be recognised in profit or loss and there is no impairment or recycling on disposal of the instrument.
- c) Introduces a 'fair value through other comprehensive income' measurement category for particular simple debt instruments.
- d) Financial assets can be designated and measured at fair value through profit or loss at initial recognition if doing so eliminates or significantly reduces a measurement or recognition inconsistency that would arise from measuring assets or liabilities, or recognising the gains and losses on them, on different bases.
- e) Where the fair value option is used for financial liabilities the change in fair value is to be accounted for as follows:
  - the change attributable to changes in credit risk are presented in Other Comprehensive Income (OCI).
  - · the remaining change is presented in profit

or loss If this approach creates or enlarges an accounting mismatch in the profit or loss, the effect of the changes in credit risk are also presented in profit or loss.

Otherwise, the following requirements have generally been carried forward unchanged from AASB 139 into AASB 9:

- classification and measurement of financial liabilities; and
- derecognition requirements for financial assets and liabilities.

AASB 9 requirements regarding hedge accounting represent a substantial overhaul of hedge accounting that enable entities to better reflect their risk management activities in the financial statements.

Furthermore, AASB 9 introduces a new impairment model based on expected credit losses. This model makes use of more forward-looking information and applies to all financial instruments that are subject to impairment accounting.

# (ii) AASB 15: Revenue from Contracts with Customers (applicable for annual reporting periods commencing on or after 1 January 2018)

When this standard is first adopted for the year ending 30 June 2019, there will be no material impact on the transactions and balances recognised in the financial statements.

When effective, this Standard will replace the current accounting requirements applicable to revenue with a single, principles-based model. Except for a limited number of exceptions, including leases, the new revenue model in AASB 15 will apply to all contracts with customers as well as non-monetary exchanges between entities in the same line of business to facilitate sales to customers and potential customers.

The core principle of the Standard is that an entity will recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the Company expects to be entitled in exchange for the goods or services. To achieve this objective, AASB 15 provides the following five-step process:

- identify the contract(s) with customers;
- identify the performance obligations in the contract(s);
- determine the transaction price;
- allocate the transaction price to the performance obligations in the contract(s); and
- recognise revenue when (or as) the performance obligations are satisfied.

In May 2015, the AASB issued ED 260 Income of Not-for-profit Entities, proposing to replace the income recognition requirements of AASB 1004 Contributions and provide guidance to assist not-for-profit entities to apply the principles of AASB 15. The ED was open for comment until 14 August 2015 and the AASB is currently in the process of redeliberating its proposals with the aim of releasing the final amendments in late 2016.

This Standard will require retrospective restatement, as well as enhanced disclosure regarding revenue.

When this Standard is first adopted for the year ending 30 June 2019, it is not expected that there will be a material impact on the transactions and balances recognised in the financial statements.

# (iii) AASB 16: Leases (applicable for annual reporting periods commencing on or after 1 January 2019

AASB 16:

- replaces AASB 117 Leases and some leaserelated Interpretations;
- requires all leases to be accounted for 'on-balance sheet' by lessees, other than short-term and low value asset leases;
- provides new guidance on the application of the definition of lease and on sale and lease back accounting:
- largely retains the existing lessor accounting requirements in AASB 117; and
- requires new and different disclosures about leases.

The entity is yet to undertake a detailed assessment of the impact of AASB 16. However, based on the entity's preliminary assessment, the Standard is not expected to have a material impact on the transactions and balances recognised in the financial statements when it is first adopted for the year ending 30 June 2020.

## (w) Critical accounting estimates and judgements

The Directors evaluate estimates and judgements incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the Company. Estimates and judgements are reviewed on an ongoing basis. Revision to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected. The estimates and judgements that have a significant risk of causing material adjustments

to the carrying values of assets and liabilities are as follows:

Estimation of useful lives of assets

The Company determines the estimated useful lives and related depreciation and amortisation charges for its property, plant and equipment and intangible assets. The depreciation and amortisation charge will increase where useful lives are less than previously estimated lives.

Fair value assessment of non-current physical assets

The AASB 13 Fair Value standard requires fair value assessments that may involved both complex and significant judgement and experts. The value of land and buildings may be materially misstated and potential classification and disclosure risks may occur.

Employee benefits provision

Assumptions are required for wage growth and CPI movements. The likelihood of employees reaching

unconditional service is estimated. The timing of when employee benefit obligations are to be settled is also estimated.

#### Income tax

The Company is subject to income tax. Significant judgement is required in determining the deferred tax asset. Deferred tax assets are recognised only when it is considered sufficient future profits will be generated. The assumptions made regarding future profits is based on the Company's assessment of future cash flows.

#### Impairment

The Company assesses impairment at the end of each reporting period by evaluating conditions and events specific to the Company that may be indicative of impairment triggers. Recoverable amounts of relevant assets are reassessed using value in use calculations which incorporate various key assumptions.

	2016	2015
2. Revenue	\$	\$
Revenue		
- services commissions	703,025	635,619
	703,025	635,619
Other revenue		
- interest received	3,710	2,814
	3,710	2,814
Total revenue	706,735	638,433
Profit before income tax includes the following specific expenses:  Employee benefits expense  - wages and salaries	261,200	265,013
	,	
- superannuation costs	22,445	22,570
- other costs	14,692	17,399
	298,337	304,982
Depreciation and amortisation		
Depreciation		
- plant and equipment	19,703	35,612
- leasehold improvements	13,221	-
	32,924	35,612

3. Expenses (continued)	2016 \$	2015 \$
Amortisation	<b>.y</b>	
- franchise fees	13,844	13,844
	13,844	13,844
Total depreciation and amortisation	46,768	49,456
Finance costs		
- Interest paid	903	1,325
Bad and doubtful debts expenses	291	699
Auditors' remuneration		
Remuneration of the Auditor for:		
- Audit or review of the financial report	3,950	4,430
- Taxation services	-	1,200
- Share registry services	1,250	1,800
	5,200	7,430
4. Income tax a. The components of tax expense / (income) comprise:	25,620	
Current tax expense / (income)		
Recoupment of prior year tax losses  b. Prima facie tax payable	(25,620)	
The prima facie tax on profit from ordinary activities		
before income tax is reconciled to the income tax expense as follows:		
Prima facie tax on profit before income tax at 28.5% (2015: 30%)	25,620	486
Add tax effect of:	23,020	400
- Utilisation of previously unrecognised carried forward tax losses	(25,620)	(1,178)
- Non-deductible expenses	(23,020)	692
Income tax attributable to the entity		032
The applicable weighted average effective tax rate is	0.00%	0.00%
c. Current tax liability	0.00%	0.0070
Current tax relates to the following:		
Current tax liabilities / (assets)		
Opening balance		
Income tax paid		
Current tax	25,620	1,178
Recoupment of prior years tax losses	(25,620)	(1,178)
Under / (over) provision prior years		(_,_ : 0)
d. Deferred tax asset / (liability)		
Total carried forward tax losses not recognised as deferred tax assets	189,427	225,986

This benefit will only be realised when sufficient profits are made and providing there are no changes to Income Tax Legislation regarding carry forward tax losses.

	2016	2015
5. Cash and cash equivalents	\$	\$
Cash at bank and on hand	111,553	45,499
	111,553	45,499
6. Trade and other receivables		
Current		
Trade receivables	75,782	58,126
Other receivables	-	3,259
	75,782	61,385

#### Credit risk

The main source of credit risk relates to a concentration of trade receivables owing by Bendigo and Adelaide Bank Limited, which is the source of the majority of the Company's income.

The following table details the Company's trade and other receivables exposed to credit risk (prior to collateral and other credit enhancements) with ageing analysis and impairment provided for thereon. Amounts are considered as "past due" when the debt has not been settled, within the terms and conditions agreed between the Company and the customer or counterparty to the transaction. Receivables that are past due are assessed for impairment by ascertaining solvency of the debtors and are provided for where there are specific circumstances indicating that the debt may not be fully repaid to the Company.

The balances of receivables that remain within initial trade terms (as detailed in the table below) are considered to be high credit quality.

	Past due but not impaired						
	Gross amount	Not past due and impaired	< 30 days	31-60 days	> 60 days	Past due	
2016	\$	\$	\$	\$	\$	\$	
Trade receivables	75,782	75,782	-	-	-	-	
Total	75,782	75,782	-	-	-	-	
2015							
Trade receivables	58,126	58,126	-	-	-	-	
Other receivables	3,259	3,259	-	-	-	-	
Total	61,385	61,385	-	-	-	-	
7. Financial assets					2016 \$	2015 \$	
Held to maturity financial assets							
Term deposits				1	173,991	124,262	
				1	173,991	124,262	
8. Plant and equipment							
Leasehold improvements							
At cost				1	32,222	132,222	
Less accumulated depreciation				(1	05,727)	(92,506)	
					26,495	39,716	

8. Plant and equipment (continued)	2016 \$	2015 \$
Plant and equipment		
At cost	237,041	233,311
Less accumulated depreciation	(176,591)	(157,309)
	60,450	76,002
Total plant and equipment	86,945	115,718
a) Movements in carrying amounts		
Leasehold improvements		
Balance at the beginning of the reporting period	39,716	52,938
Depreciation expense	(13,221)	(13,222)
Balance at the end of the reporting period	26,495	39,716
Plant and equipment		
Balance at the beginning of the reporting period	76,002	98,392
Additions	4,151	-
Depreciation expense	(19,703)	(22,390)
Balance at the end of the reporting period	60,450	76,002
Total plant and equipment		
Balance at the beginning of the reporting period	115,718	151,330
Additions	4,151	-
Depreciation expense	(32,924)	(35,612)
Balance at the end of the reporting period	86,945	115,718
9. Intangible assets		
Franchise fee		
At cost	69,221	69,221
Less accumulated amortisation	(45,454)	(31,610)
	23,767	37,611
a) Movements in carrying amounts		
Franchise fee		
Balance at the beginning of the reporting period	37,611	51,455
Amortisation expense	(13,844)	(13,844)
Balance at the end of the reporting period	23,767	37,611
10. Trade and other payables		
Current		
Unsecured liabilities:		
Trade creditors	11,293	15,466
Other creditors and accruals	31,799	25,235
	43,092	40,701
The average credit period on trade and other payables is one month.		

	2016	2015
11. Borrowings	\$	\$
Current		
Secured liabilities		
Finance leases	6,394	6,015
	6,394	6,015
Non-current Non-current		
Secured liabilities		
Finance leases	6,216	12,609
	6,216	12,609
(a) Lease liabilities		
Lease liabilities are effectively secured as the rights to the leas	ed assets revert to the lessor in the	event of default.
12. Provisions		
Current		
Employee benefits	35,766	34,476
	35,766	34,476
13. Share capital		
1,171,615 Ordinary shares fully paid	1,171,615	1,171,615
Less: Equity raising costs	(17,827)	(17,827)
	1,153,788	1,153,788
a) Movements in share capital		
Fully paid ordinary shares:		
At the beginning of the reporting period	1,171,615	1,171,615
Shares issued during the year	-	-
At the end of the reporting period	1,171,615	1,171,615

Ordinary shares participate in dividends and the proceeds on winding up of the Company in proportion to the number of shares held. At the shareholders' meetings each shareholder is entitled to one vote when a poll is called, or on a show of hands. The company does not have authorised capital or par value in respect of its issued shares. All issued shares are fully paid. All shares rank equally with regard to the Company's residual assets.

#### b) Capital management

The Board's policy is to maintain a strong capital base so as to sustain future development of the Company. The Board of Directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the Statement of Financial Position.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the Distribution Limit.

- (i) the Distribution Limit is the greater of:
  - (a) 20% of the profit or funds of the Company otherwise available for distribution to shareholders in that 12 month period; and
  - (b) subject to the availability of distributable profits, the Relevant Rate of Return multiplied by the average level of share capital of the Franchisee over that 12 month period; and
- (ii) the Relevant Rate of Return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The Board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the Company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid can be seen in the Statement of Profit or Loss and Comprehensive Income.

There were no changes in the Company's approach to capital management during the year.

14. Accumulated losses	2016 \$	2015 \$
Balance at the beginning of the reporting period	(863,114)	(864,735)
Profit after income tax	89,896	1,621
Balance at the end of the reporting period	(773,218)	(863,114)
15. Statement of cash flows		
(a) Cash and cash equivalents balances as shown in the Statement of Fina can be reconciled to that shown in the Statement of Cash Flows as follow		
Cash and cash equivalents (Note 5)	115,553	45,499
As per the Statement of Cash Flow	115,553	45,499
(b) Reconciliation of cash flow from operations with profit after income tax	x	
Profit after income tax	89,896	1,621
Non-cash flows in profit		
- Depreciation	32,924	35,612
- Amortisation	13,844	13,844
Changes in assets and liabilities		
- (Increase) / decrease in trade and other receivables	(14,397)	(5,275)
- Increase / (decrease) in trade and other payables	2,391	972
- Increase / (decrease) in provisions	1,290	8,585
Net cash flows from / (used in) operating activities	125,948	55,359
16. Earnings per share		
Basic earnings per share (cents)	7.67	0.14
Earnings used in calculating basic and diluted earnings per share	89,896	1,621
Weighted average number of ordinary shares used in calculating basic and diluted earnings per share	1,171,615	1,171,615

### 17. Key management personnel and related party disclosures

### (a) Key management personnel

Any person(s) having authority or responsibility for planning, directing or controlling the activities of the entity, directly or indirectly including any Director (whether executive or otherwise) of that Company is considered key management personnel.

There was no remuneration paid to key management personnel of the Company for the year as all positions are held on a voluntary basis.

#### (b) Other related parties

Other related parties include family members of key management personnel and entities that are controlled or jointly controlled by those key management personnel, individually or collectively with their close family members.

During 2016, there were no transactions with other related parties of key management personnel.

# (c) Key management personnel shareholdings

The number of ordinary shares in Freycinet Coast Financial Services Limited held by each key management personnel of the Company during the financial year is as follows:

2016	2015
20,001	20,001
3,501	3,501
7,000	7,000
-	-
-	
-	
-	
3,000	3,000
6,000	6,000
1,500	1,500
	20,001 3,501 7,000 - - - - 3,000 6,000

There was no movement in key management personnel shareholdings during the year. Each share held has a paid up value of \$1 and is fully paid.

#### (d) Other key management transactions

There has been no other transactions involving equity instruments other than those described above.

#### 18. Events after the reporting period

There have been no events after the end of the financial year that would materially affect the financial statements.

#### 19. Contingent liabilities and contingent assets

There were no contingent liabilities or assets at the date of this report to affect the financial statements.

#### 20. Operating segments

The Company operates in the financial services sector where it provides banking services to its clients. The Company operates in one geographic area being Freycinet Coast, Tasmania. The Company has a franchise agreement in place with Bendigo and Adelaide Bank Limited who account for 100% of the revenue (2015: 100%).

### 21. Commitments

#### **Operating lease commitments**

Non-cancellable operating leases contracted for but not capitalised in the Statement of Financial Position.

	2016	2015
Payable:	\$	\$
- no later than 12 months	59,998	59,998
- between 12 months and five years	44,998	104,996
- greater than five years	-	-
Minimum lease payments	104,996	164,994

The property lease is a non-cancellable lease with a five year term, with rent payable monthly in advance and with CPI increases each year.

### Finance lease commitments

Finance lease liabilities are payable exclusive of GST as follows:

Payable:

9 18,624
3) (2,334)
2 20,958
6 13,972
6 6,986
_ 8

Finance leases comprise leases of property, plant and equipment under normal commercial finance lease terms and conditions repayable over 5 years.

#### 22. Company details

The registered office is Shop 3/64 Burgess St, Bicheno TAS 7215

The principal places of business are Shop 1/1 Victoria St, Swansea TAS 7190, and Shop 1/64 Burgess St, Bicheno TAS 7215.

#### 23. Dividends paid or provided for on ordinary shares

#### Dividends paid or provided for during the year

No dividends were paid or proposed by the Company during the period.

#### 24. Financial risk management

Financial risk management policies

The Board of Directors has overall responsibility for the establishment and oversight of the risk management framework. The Board has established an Audit Committee which reports regularly to the Board.

Specific financial risk exposure and management

The main risks the Company is exposed to through its financial instruments are credit risk, liquidity risk and market risk consisting of interest rate risk and other price risk. There have been no substantial changes in the types of risks the Company is exposed to, how the risks arise, or the Board's objectives, policies and processes for managing or measuring the risks from the previous period.

The Company's financial instruments consist mainly of deposits with banks, short term investments, account receivables and payables, bank overdraft and loans. The totals for each category of financial instruments measured in accordance with AASB 139 Financial Instruments: Recognition and Measurement as detailed in the accounting policies are as follows:

	Note	2016 \$	2015 \$
Financial assets		·	·
Cash and cash equivalents	5	111,553	45,499
Trade and other receivables	6	75,782	61,385
Financial assets	7	173,991	124,262
Total financial assets		361,326	231,146
Financial liabilities			
Trade and other payables	10	43,092	40,701
Borrowings	11	12,610	18,624
Total financial liabilities		55,702	59,325

### (a) Credit risk

Exposure to credit risk relating to financial assets arises from the potential non-performance by counterparties of contract obligations that could lead to a financial loss to the Company.

Credit risk is managed through maintaining procedures ensuring, to the extent possible, that clients and counterparties to transactions are of sound credit worthiness. Such monitoring is used in assessing receivables for impairment. Credit terms for normal fee income are generally 30 days from the date of invoice. For fees with longer settlements, terms are specified in the individual client contracts. In the case of loans advanced, the terms are specific to each loan.

#### 24. Financial risk management (continued)

Credit risk exposures

The maximum exposure to credit risk by class of recognised financial assets at the end of the reporting period is equivalent to the carrying amount and classification of those financial assets as presented in the table above.

The Company has significant concentrations of credit risk with Bendigo and Adelaide Bank Limited. The Company's exposure to credit risk is limited to Australia by geographic area.

None of the assets of the Company are past due (2015: nil past due) and based on historic default rates, the Company believes that no impairment allowance is necessary in respect of assets not past due.

The Company limits its exposure to credit risk by only investing in liquid securities with Bendigo and Adelaide Bank Limited and therefore credit risk is considered minimal.

#### (b) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The company ensures it will have enough liquidity to meet its liabilities when due under both normal and stressed conditions. Liquidity management is carried out within the guidelines set by the Board.

Typically, the Company maintains sufficient cash on hand to meet expected operational expenses, including the servicing of financial obligations. This excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters.

The table below reflects an undiscounted contractual maturity analysis for financial liabilities.

Cash flows realised from financial assets reflect management's expectation as to the timing of realisation. Actual timing may therefore differ from that disclosed. The timing of cash flows presented in the table to settle financial liabilities reflects the earliest contractual settlement dates and does not reflect management's expectations that banking facilities will be rolled forward.

Financial liability and financial asset maturity analysis:

	Weighted averag	e	Within	<b>1</b> to	Over
30 June 2015	interest rate	Total	1 year	5 years	5 years
	%	\$	\$	\$	\$
Financial assets					
Cash and cash equivalents	0%	111,553	111,553	-	-
Trade and other receivables	0%	75,782	75,782	-	-
Financial assets	2.6%	173,991	173,991	-	-
Total anticipated inflows		361,326	361,326	-	-
Financial liabilities					
Trade and other payables	0%	43,092	43,092	-	-
Borrowings	6.1%	12,610	6,394	6,216	-
Total expected outflows		55,702	49,486	6,216	-
Net inflow/(outflow) on financial in	nstruments -	305,624	311,840	(6,216)	-

### 24. Financial risk management (continued)

	Weighted averag	je	Within	<b>1</b> to	Over
30 June 2015	interest rate	Total	1 year	5 years	5 years
	%	\$	\$	\$	\$
Financial assets					
Cash and cash equivalents	0%	45,499	45,499	-	-
Trade and other receivables	0%	61,385	61,385	-	-
Financial assets	2.6%	124,262	124,262	-	-
Total anticipated inflows		231,146	231,146	-	-
Financial liabilities					
Trade and other payables	0%	40,701	40,701	-	=
Borrowings	6.1%	18,624	6,015	12,609	-
Total expected outflows		59,325	46,716	12,609	-
Net inflow/(outflow) on financia	l instruments	171,821	184,430	(12,609)	-

#### (c) Market risk

Market risk is the risk that changes in market prices, such as interest rates, will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters.

Exposure to interest rate risk arises on financial assets and financial liabilities recognised at the end of the reporting period whereby a future change in interest rates will affect future cash flows or the fair value of fixed rate financial instruments.

The financial instruments that primarily expose the Company to interest rate risk are borrowings, fixed interest securities, and cash and cash equivalents.

# Sensitivity analysis

The following table illustrates sensitivities to the Company's exposures to changes in interest rates and equity prices. The table indicates the impact on how profit and equity values reported at the end of the reporting period would have been affected by changes in the relevant risk variable that management considers to be reasonably possible.

These sensitivities assume that the movement in a particular variable is independent of other variables.

	Profit	Equity
Year ended 30 June 2016	\$	\$
+/- 1% in interest rates (interest income)	2,855	2,855
+/- 1% in interest rates (interest expense)	(126)	(126)
	2,729	2,729
Year ended 30 June 2015		
+/- 1% in interest rates (interest income)	1,698	1,698
+/- 1% in interest rates (interest expense)	(186)	(186)
	1,511	1,511

There have been no changes in any of the methods or assumptions used to prepare the above sensitivity analysis from the prior year.

### 24. Financial risk management (continued)

The Company has no exposure to fluctuations in foreign currency.

#### (d) Price risk

The Company is not exposed to any material price risk.

Fair values

Fair value estimation

The fair values of financial assets and liabilities are presented in the following table and can be compared to their carrying amounts as presented in the statement of financial position.

Differences between fair values and the carrying amounts of financial instruments with fixed interest rates are due to the change in discount rates being applied to the market since their initial recognition by the Company.

	2016		2015		
	Carrying amount	Fair value	<b>Carrying amount</b>	Fair Value	
	\$	\$	\$	\$	
Financial assets					
Cash and cash equivalents (i)	111,553	111,553	45,499	45,499	
Trade and other receivables (i)	75,782	75,782	61,385	61,385	
Financial assets	173,991	173,991	124,262	124,262	
Total financial assets	361,326	361,326	231,146	231,146	
Financial liabilities					
Trade and other payables (i)	43,092	43,092	40,701	40,633	
Borrowings	12,609	12,609	18,624	18,624	
Total financial liabilities	55,701	55,701	59,325	59,257	

<sup>(</sup>i) Cash and cash equivalents, trade and other receivables, and trade and other payables are short-term instruments in nature whose carrying amounts are equivalent to their fair values.

# Directors' declaration

In accordance with a resolution of the Directors of Freycinet Coast Financial Services Limited, the Directors of the Company declare that:

- 1. The financial statements and notes, as set out on pages 6 to 31 are in accordance with the Corporations Act 2001 and:
  - (i) comply with Australian Accounting Standards which, as stated in accounting policy Note 1(a) to the financial statements, constitutes compliance with International Financial Reporting Standards (IFRS); and
  - (ii) give a true and fair view of the Company's financial position as at 30 June 2016 and of the performance for the year ended on that date;
- 2. In the Directors' opinion there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This resolution is made in accordance with a resolution of the Board of Directors.

Jennifer Logie

Director

Signed at Swansea on 26 September 2016.

# Independent audit report



Chartered Accountants

Level 2, 10-16 Forest Street Bendigo, VICTORIA PO Box 30. Bendigo VICTORIA 3552

#### INDEPENDENT AUDITOR'S OPINION

To the directors of Freycinet Coast Financial Services Limited

#### Report on the Annual Financial Report

We have audited the accompanying financial report of Freycinet Coast Financial Services Limited, which comprises the statement of financial position as at 30 June 2016, the statement of comprehensive income, statement of changes in equity and the statement of cash flows for the year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors' determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error. In Note 1, the directors also state that the financial statements comply with International Financial Reporting Standards.

#### Auditor's Responsibility

Our responsibility is to express a conclusion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion

Richmond Sinnott Delahunty Pty Ltd ABN 60 616 244 309

sited by a scheme approved under Professional Standards Legislation

Philip Delphunty



Chartered Accountants

Level 2, 10-16 Forest Street Bendigo, VICTORIA PO Box 30, Bendigo VICTORIA 3552

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Independence

In conducting our review, we have complied with the independence requirements of the Corporations Act 2001.

Auditor's Opinion

In our opinion:

- a) the financial report of Freycinet Coast Financial Services Limited is in accordance with the Corporations Act 2001, including:
  - giving a true and fair view of the company's financial position as at 30 June 2016 and of its performance for the year ended on that date; and
  - complying with Australian Accounting Standards and the Corporations Regulations 2001; and
- b) the financial report also complies with the International Financial Reporting Standards as disclosed in Note 1.

Richmond Sinnott & Delahunty **Chartered Accountants** 

P.P. Delahunty Partner

Dated: 21 September 2016

Richmond Sinnott Delahunty Pty Ltd ABN 60 616 244 309

Partners: Kathie Teasdale David Richmond

Philip Delahunty Cara Hall Brett Andrews

# Swansea and Bicheno **Community Bank**® branches of Bendigo Bank

Swansea **Community Bank**® Branch Shop 1/1 Victoria Street, Swansea TAS 7190 Phone: (03) 6257 8825 Fax: (03) 6257 8994

Bicheno **Community Bank**® Branch Shop 1/64 Burgess Street, Bicheno TAS 7215 Phone: (03) 6375 1772 Fax: (03) 6375 1788 Triabunna **Community Bank**® Agency GSB Council Chambers 9 Melbourne Street, Triabunna TAS 7190 Phone: (03) 6256 4732

Franchisee: Freycinet Coast Financial Services Limited PO Box 125, Bicheno TAS 7215 Phone: (03) 6375 1681 Fax: (03) 6375 1683 ABN 32 127 068 222