

Chairman's welcome.

Hi and welcome to our first of many informative newsletters to you and the wider community.

This project has taken more than two-and-a-half years to come to fruition. There have been countless hours and effort to create an opportunity for our community to become both financially and socially sustainable in the years to come. I would like to thank all those that have helped along the way especially the members of the steering committee that helped build this into the reality of today.

As you would be aware, we opened our Keith & Districts **Community Bank®** Branch on 24 March and had our official opening on 26 March. It was well attended, with more than 300 people from all over our district attending, plus special guests from Bendigo Bank and Tatiara council. We gave away \$5,000 in donations on the evening, which will be the start of more to come into the future.

This was all made possible by the existing customers of our Community Bank® branch, those that

have shown faith in the project and supported us over the last two years by banking with us through Robe **Community Bank®** Branch, a big thank you to all who supported us, and we now look forward to providing our own staff and services from now and into the future.

We are very pleased to have secured five fantastic staff members. Fiona Wilkinson is our Branch Manager, with more than 20 years of experience in banking, the past three years as Branch Manager at Tumby Bay District **Community Bank®** Branch. Welcome to Keith, Fiona. Rob Cameron is our new Business Development Manager. Although relatively new to the district, Rob is widely known due to his involvement in various community groups and is looking forward to meeting as many people in the district to help bring their business over. Our Customer Relations Officers are Peta Kellock, Sherri Creighton and Tom Geyer, all eagerly awaiting your attendance at the branch to help with any transactions and opening accounts.

While our business on the books (your banking, loans, deposits, insurance etc) has grown over the past two years, now is the best time to come in and find out more about our extensive range of products and services. Banking with your local **Community Bank®** branch benefits both yourself as a customer and you as part of our fantastic community.

So come in and make a difference, we look forward to having you as our next valued customer.

Regards,

Andrew Martin Chairman







Good Country Financial Services Ltd 28 Hender Street, Keith SA 5267 **ABN** 86 164 061 143 **Directors:** Andrew Martin (Chairman), Russell Kamp (Secretary), Louise Johnson, Maureen Oliver, James Ryan, Charlie Crozier, Peter Gibbs, Wendy Ragless.





To grow your farm business, you need to invest in the best possible equipment. We have finance options that will help you do exactly that.

Before you outlay large sums of money on equipment, make sure you've considered your options. At Rural Bank, we have three finance options designed to help you buy, upgrade and replace your farm equipment without draining your working capital. It's a smart way to keep on top of production demands – and save your money too.

To find out more about Rural Bank's range of specialist farm finance products and services, visit your local branch at 28 Hender Street, Keith or phone 0437 573 947 to speak to Karl Barclay.

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Like a Project campaign.

As part of our branch opening celebrations, Keith & Districts **Community Bank®** Branch ran a Facebook campaign where the community voted on their favourite local project. Eight groups shared in \$5,000 of sponsorship funding.

Our lucky recipients were Keith Football Club \$1,200, Padthaway Football and Netball Club \$800, Tatiara Motorplex \$500, Tatiara Hockey Association \$500, Keith Table Tennis club \$500, Mundulla Playground \$500, Keith National Trust \$500 and Keith Netball Club \$500.

Right: **Community Bank®** company Chairman Andrew Martin presenting the cheque to Fred Brazzalotto (left) and Peter Wilson (right) representing the Keith Football Club.



Padthaway Football Club Presentation.

There was great enthusiasm from the Padthaway Football Club when Keith & Districts **Community Bank®** Branch Manager Fiona Wilkinson and Business Development Manager Rob Cameron attended the club's Thursday night training session to officially present the \$800 cheque as the runners-up prize in the recent "Like a project" promotion.



About 150 members of the community were in attendance for the presentation as a delighted President Phil Brown accepted the funds and was particularly thankful of the work of club stalwart Peter Kiernan who put the grant application together at very short notice.

The money will be used to purchase a projection unit to be used within the complex for presentations at club and community functions, alleviating the need to beg and borrow equipment from other sources.

The large crowd in attendance highlighted the massive community support generated in the town, as Phil explained that the numbers were quite common for a Thursday during the football season.

The branch is extremely grateful for the support from the Padthaway community and look forward to continuing the relationship.

Left: CB Chairman Andrew Martin presenting the cheque to Vice-President Daniel Hayes at the official opening.

A home loan that's the start of something bigger.

At Keith & Districts **Community Bank®** Branch we're offering great deals on home loans tailored to suit your needs, with interest rate discounts and reduced fees.

Drop into your nearest branch at 28 Hender Street, Keith or phone 8755 1143 to find out more.



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Meet Karl Barclay, our new Relationship Manager.



Through his career within the agribusiness sector, Karl has been fortunate to combine tertiary qualifications in commerce and agriculture with extensive hands on experience in sheep, beef, cropping and dairy. Karl developed his agribusiness finance skills while working in South Australia in a rural finance role, he then went on to own and manage a sheep and beef consultancy company for the past 10 years. Karl has

returned to the south east of South Australia to be closer to family. He now services clients across the upper and lower south east of South Australia.

Karl can visit your farm or meet you in the branch to discuss your financial needs:

- · Seasonal overdrafts
- · Term loans
- · Agri manager
- Leasing
- · Farm management deposits.

Karl Barclay
Relationship Manager
Mobile number: 0437 573 947

Save the date.

Good Country Financial Services Limited will hold its inaugural AGM on Wednesday 15 October 2014.

For anyone interested in becoming a director, please contact our Secretary Russell Kamp at andrew5267@gmail.com

Looking for a change?

Come in and see our friendly staff about your financial needs.

- · Term deposits
- · Leasing arrangements
- · Business banking
- · Everyday accounts
- · Rural finance
- Superannuation
- Insurance

Bendigo Bank offers financial planning and advice through representatives of its subsidiary, Bendigo Financial Planning Limited, ABN 81 087 585 073 AFSL 237898, Level 5, 120 Harbour Esplanade, Docklands, VIC, 3008.

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It's the success of your business. But it's bigger than that.

Switch your business banking to Keith & Districts **Community Bank**® Branch and we'll provide a dedicated, local business banker who'll be there when you need them.

Drop into your nearest branch at 28 Hender Street, Keith or phone 8755 1143 to find out <u>more</u>.



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Keith & Districts Community Bank® Branch

28 Hender Street, Keith SA 5267 Phone: 8755 1143

Opening hours: Monday to Thursday 9.00am – 4.30pm and Friday 9.00am – 5.00pm.

Website: www.bendigobank.com.au/keith

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