

GOSNELLS FINANCIAL SERVICES LIMITED

ABN 11 095 764 533

FINANCIAL REPORT

FOR THE YEAR ENDED
30 JUNE 2017

**GOSNELLS FINANCIAL SERVICES LIMITED
ABN 11 095 764 533**

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Directors' Report

For the financial year ended 30 June 2017

Your Directors present their report, together with the financial statements of the Company for the financial year ended 30 June 2017.

The information on Directors who held office during or since the end of the year are:

Raymond Norvill	(Appointed 1/7/13)
Position	Chairman, Non-Executive Director
Occupation	Pastor
Background Information	Raymond is married with two daughters and seven grandchildren. He has lived in the Gosnells community for twelve years. He is a pastor of "The Village Christian Fellowship" Amaroo. Amaroo. Raymond is a previous Director of Gosnells Community Bank and a former Chair of Gosnells YouthCARE district council. Raymond is the Chair of Choose Respect Inc., a not-for-profit company that helps people relate to one another with a language of mutual respect. He is also Chairman of the Kenwick School and a Board Member of the Southern Districts Support Association.

Directorship Held in Other Entities	Nil
Interest in Shares and Options	Nil

James Moran	(Appointed 10/7/17)
Position	Non-Executive Director
Occupation	Company Secretary
Background Information	James Moran is a member of CPA Australian and the Australian Institute of Company Directors. He is also a Fellow of the Institute of Corporate Governance. James has spent 30 years in the resources sector both throughout Australia and internationally. His roles have covered a broad spectrum of financial and commercial positions in the mining industry, from CFO/Company secretary of ASX listed companies to mine site commercial manager positions.

Directorship Held in Other Entities	Nil
Interest in Shares and Options	Nil

Directors' Report Continued

Jon-Paul Tyrer	(Appointed 12/10/15)
Position	Non-Executive Director
Occupation	Pastor
Background Information	Jon-Paul is married with three children and has lived in the Gosnells community for nine years. He is currently one of the pastors of Real Life Church in Gosnells and is the Managing Director of Aspire Safety Management. He has served for 10 years in the British Army and is qualified as a refrigeration engineer and WHS consultant. Jon-Paul is very community orientated and has been involved in local sporting and children's organisations since moving to Australia 12 years ago.
Directorship Held in Other Entities	Nil
Interest in Shares and Options	Nil
Adrew Njunguna	(Appointed 12/10/2016)
Position	Non-Executive Director
Occupation	Video Production
Background Information	Andrew a City of Gosnells resident brings his telecommunications, Information Technology and his media expertise to the Gosnells Financial Services board. He aims to equip the board in growing the Gosnells Community Bank profitability with a strategic focus on marketing. A father of two, Andrew is passionate about the growth and the well begin of this rich and diverse community, he views the Community Bank as a strategic vehicle that plays a vital role within the communities in Gosnells.
Directorship Held in Other Entities	Nil
Interest in Shares and Options	Nil
Michelle Lennox	
Position	Executive Director
Occupation	Bank Manager
Background Information	Branch Manager of Gosnells Community Bank® since July 2004. Michelle holds a very unique and privileged position of also having been a Director of Gosnells Financial Services Ltd since 2006. Michelle also holds a certificate 111 in Financial Services and has completed many courses throughout her Banking career. Born and bred in the small country town of Northampton WA, where she lived for 17 years with her parents, Michelle is very familiar with Community involvement and the importance of supporting the people within that Community. From the age of 16, Michelle has been employed in various areas and departments within the banking industry. To Michelle banking is just one part of her role and the most exciting part is her involvement within the Community in which she lives and works. To see Community groups prosper from our sponsorships and assistance is the best possible reward she feels she could ever ask for.
Directorship Held in Other Entities	Nil
Interest in Shares and Options	Nil

Directors' Report Continued

Iggy Moro	(Appointed 25/2/15)
Position	Non-Executive Director
Occupation	Accountant
Background Information	<p>Iggy Moro is a Fellow of Chartered Accountants Australia and New Zealand (CAANZ), a Chartered Tax Advisor of the Tax Institute of Australia, a CA SMSF Specialist and a Director with Walker Wayland WA. Walker Wayland WA is full-service accounting firm specialising in business growth, profit improvement and maximising overall business performance.</p> <p>Iggy has been in public practice since 1992 and advises clients in tax, business advisory and SMSF. He assists clients achieve their business, financial and personal goals from start-ups, SMEs and multi-national businesses from a wide range of industries.</p> <p>Iggy has recently completed his Diploma of Financial Planning through CAANZ and Kaplan.</p> <p>Iggy is the Walker Wayland Australasia National Chair of the Superannuation Specialist Group. He has also been a Focus Session Facilitator and Exam Marker for the CAANZ CA Program as well as workshop facilitator for Tax at UWA Business School.</p> <p>Iggy has also volunteered time and resources for various committees and not-for-profits including Treasurer and Committee Member of Mazenod Old Boys Association, Treasurer and Current Chair of St Jude's Catholic Primary School, Committee member of Catholic Education Commission of WA Finance Sub-Committee. He is also a CAANZ committee member of the WA Public Practice Advisory Committee and the National Superannuation Advisory Committee.</p>
Directorship Held in Other Entities	Nil
Interest in Shares and Options	Nil
Pamela Roucco	(Appointed 27/02/2017)
Position	Non-Executive Director
Occupation	Retired
Background Information	<p>Pam is a 69 year old retiree who has lived in Australia since 1970 after moving from the UK. Pam has held several positions including 20 years as registered nurse at Amaroo Care Service, secretary, roles in human resources, and assisted with the running of her husbands plumbing business. Pam also attained a Bachelor of Arts in social science and a Diploma of Business Administration.</p> <p>Pam has been involved in several community / voluntary roles including Little Athletics, School canteen, and Amaro.</p> <p>Pam enjoys painting, knitting and her social life.</p>
Directorship Held in Other Entities	Nil
Interest in Shares and Options	Nil

Directors' Report Continued

John Hansen (Appointed 27/07/15)
Position Non-Executive Director
Occupation Manager
Background Information John Hansen is married with 2 children and seven grandchildren and has lived in Gosnells for 5 years

all of his working life he has been involved with the Building Industry. He achieved Diplomas of Building and teaching and has been a Registered Builder for 40 years.

Work experience has been with Local State and Federal Governments and private enterprise. John also Lectured for 23 years in both full time and part time capacities at 3 TAFE Colleges.

He currently holds the position of Manager Property & Assets with Amaroo Care Services a not for profit charity in Gosnells. On a part time basis he fills the role of Operations Manager

With Ellel Ministries in Gosnells. He has undertaken several overseas mission trips constructing various projects for orphans and villages effected by natural disasters.

Directorship Held in Other Entities Nil
Interest in Shares and Options Nil

Resigned Directors

Robert Gibbons (Resigned 13/2/2017)
Position Non-Executive Director
Directorship Held in Other Entities Nil
Interest in Shares and Options Nil

Company Secretary

Debie Brockhoff (Resigned 7/4/17)

Jon Paul Tyrer (Appointed 7/4/17)

Directors' Report Continued

Meeting of Directors

During the financial year, 11 meetings of directors were held. Attendance by each director during the year was as follows:

Names of Directors	Directors' Meetings	
	Number Attended	Number Eligible to Attend
Pamela Ruocco	3	5
Michelle Lennox	10	11
Andrew Njunguna	9	11
Raymond Norvill	11	11
Jon-Paul Tyrer	8	11
Robert Gibbons	6	6
Iggy Moro	10	11
John Hansen	8	11
Debie Brockhoff	11	11

Principal Activities and Significant Changes in Nature of Activity

The principal activity of the company during the financial year was to provide community banking services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There was no significant change in the nature of the company's principal activity.

Review of Operations and Operating Results

The focus of the Company's operations during the year was the operation of the **Gosnells Community Bank[®]** branch of Bendigo Bank, pursuant to a franchise agreement. The operating loss of the company after providing for income tax amounted to \$23,111. This represented a decrease on the results reported for the year ended 30 June 2016 (Loss \$38,670).

Financial Position

The net assets of the Company have decreased from \$873,281 as at 30 June 2016 to \$862,867 as at 30 June 2017.

The Directors noted in the 2016 annual report that they believed the Company would return a profit in the 2017/18 financial year. The Company has subsequently advanced its progress towards opening a second Banking Branch in the Canning Vale area that may see future profits delayed.

The Company expensed \$33,588 towards the Canning Vale office in the 2017 financial year. Costs include advertising, promotion, rental of an office space and employment of a full time Business Development Manager.

Directors' Report Continued

Dividends Paid or Recommended

The Company did not declare a dividend in the 2016/17 financial year.

Significant changes in state of affairs

No significant changes in the state of affairs declarable.

Events after the Reporting Period

No matters or circumstances have arisen since the end of the financial year that significantly affected or may significantly affect the operations of the Company, the results of those operations, or the state of affairs of the Company in future financial years.

Future Developments

Likely developments in the operations of the Company and the expected results of those operations in future financial years have not been included in this report, as the inclusion of such information is likely to result in unreasonable prejudice to the Company.

Options

No options over issued shares or interests in the Company were granted to Directors or Executives during or since the end of the financial year and there were no options outstanding at the date of this report. The Directors and Executive do not own any options over issued shares or interests in the Company at the date of this report.

Indemnifying Officers or Auditor

Indemnities have been given, during and since the end of the financial year, for any persons who are or have been a Director or an officer, but not an auditor, of the Company. The insurance contract prohibits disclosure of any details of the cover.

Environmental issues

The Company's operations are not regulated by any significant environmental regulation under a law of the Commonwealth, State or Territory. The Company does, however, provide quarterly environmental measures to Bendigo and Adelaide Bank in order to assist in collective reporting under the National Greenhouse & Energy Reporting Act 2007 (NGER Act).

Proceedings on Behalf of Company

No person has applied for leave of Court to bring proceedings on behalf of the Company or intervene in any proceedings to which the Company is a party for the purpose of taking responsibility on behalf of the Company for all or any part of those proceedings.

The Company was not a party to any such proceedings during the year.

Corporate Governance

The Directors have a strong commitment to good corporate governance. Their guiding principle in meeting this responsibility is to act honestly, conscientiously and fairly in accordance with the law in the interest of investors and other stakeholders.

Directors' Report Continued

Corporate Governance and Audit Committee

Gosnells Financial Services Limited addresses the Corporate Governance and Audit requirements of the company through regular meetings of the Finance Committee. The members of the committee are:

- Raymond Norvill (Chairman, Non-executive Director)
- Iggy Moro (Treasurer, Non-executive Director)
- Tanya Poynter (Finance Officer, Non Director)

In addition to the reporting function of the Committee, the Finance Committee assist the Board in fulfilling its oversight responsibilities by reviewing:

- The financial information of the Company;
- The systems of internal control (governance) which management and the Board have established;
- The overall audit process of the Company;
- Regulatory obligations of the Company and compliance with these requirements;
- The systems of risk management which management and the Board have established.

Non-audit Services

The Board is satisfied that the provision of non-audit services during the year is compatible with the general standard of independence for auditors imposed by the *Corporations Act 2001*. The Directors are satisfied that the services disclosed below did not compromise the external auditor's independence for the following reasons:

- all non-audit services are reviewed and approved by the Board prior to commencement to ensure they do not adversely affect the integrity and objectivity of the auditor; and
- the nature of the services provided do not compromise the general principles relating to auditor independence in accordance with *APES 110: Code of Ethics for Professional Accountants* set by the Accounting Professional and Ethical Standards Board.

Non-audit services provided by the Auditor during the 2017 financial year extend solely to the provision of taxation services.

Remuneration Report

This report details the nature and amount of remuneration for the key management person of the company, Michelle Lennox. Michelle Lennox is the Branch Manager, but not a Director. All other Directors are volunteers, and do not receive a remuneration.

Remuneration policy

The remuneration policy of the Company has been designed to align key management personnel objectives with shareholder and business objectives by providing a fixed remuneration component and offering specific long-term incentives based on key performance areas affecting the Company's financial results. The Board of the Company believes the remuneration policy to be appropriate and effective in its ability to attract and retain the best key management personnel to run and manage the Company, as well as create goal congruence between Directors, Branch Manager and shareholders

Directors' Report Continued

The Board's policy for determining the nature and amount of remuneration for key management personnel of the Company is as follows:

- The remuneration policy, setting the terms and conditions for the key management personnel, was developed by the Board.
- All key management personnel receive a base salary (which is based on factors such as length of service and experience), and superannuation.
- The Board reviews key management personnel packages annually by reference to the Company's performance, Executive performance and comparable information from industry sectors.

The performance of key management personnel is measured against criteria agreed annually with each Executive and is based predominantly on the forecast growth of the Company's profits and shareholders' value. All bonuses and incentives must be linked to predetermined performance criteria. The Board may, however, exercise its discretion in relation to approving incentives and bonuses, which must be justified by reference to measurable performance criteria. The policy is designed to attract the highest calibre of Executives and reward them for performance that results in long-term growth in shareholder wealth.

The key management personnel receive a superannuation guarantee contribution required by the government, which during the 2017 financial year was 9.50%, and do not receive any other retirement benefits. Some individuals may have chosen to sacrifice part of their salary to increase payments towards superannuation.

All remuneration paid to key management personnel is valued at the cost to the Company and expensed.

Performance-based remuneration

As part of each key management personnel's remuneration package, there is a performance-based component consisting of key performance indicators (KPIs). The intention of this program is to facilitate goal congruence between key management personnel with that of the business and shareholders. The KPIs are set annually, with a certain level of consultation with key management personnel to ensure buy-in. The measures are specifically tailored to the areas each key management personnel is involved in and has a level of control over. The KPIs target areas the Board believes hold greater potential for Company expansion and profit, covering financial and non-financial as well as short- and long-term goals. The level set for each KPI is based on budgeted figures for the Company and respective industry standards.

Performance in relation to the KPIs is assessed annually, with bonuses being awarded depending on the number and deemed difficulty of the KPIs achieved. Following the assessment, the KPIs are reviewed by the remuneration committee in light of the desired and actual outcomes, and their efficiency is assessed in relation to the Company's goals and shareholder wealth, before the KPIs are set for the following year.

In determining whether or not a KPI has been achieved, the Company bases the assessment on audited figures.

Company performance, shareholder wealth and executive remuneration

The remuneration policy has been tailored to increase goal congruence between shareholders and Executives. The method applied in achieving this aim is a performance based bonus based on key performance indicators. The Company believes this policy to have been effective in increasing shareholder wealth over the past years.

Key management personnel remuneration policy

The remuneration structure for key management personnel is based on a number of factors, including length of service, particular experience of the individual concerned, and overall performance of the company. The contracts for service between the company and key management personnel are on a continuing basis, the terms of which are not expected to change in the immediate future. Upon retirement key management personnel are paid employee benefit entitlements accrued to date of retirement.

The employment conditions of the key management personnel are formalised in contracts of employment. All Executives are permanent employees of the Company.

The employment contracts stipulate a resignation periods. The Company may terminate an employment contract without cause by providing appropriate written notice or making payment in lieu of notice, based on the individual's annual salary component together with a redundancy payment. Termination payments are generally not payable on resignation or dismissal for serious misconduct. In the instance of serious misconduct the Company can terminate employment at any time.

Performance income as a proportion of total remuneration

Executives are paid performance based bonuses based on set monetary figures, rather than proportions of their salary. This has led to the proportions of remuneration related to performance varying between individuals. The Board has set these bonuses to encourage achievement of specific goals that have been given a high level of importance in relation to the future growth and profitability of the Company.

The Board will review the performance bonuses to gauge their effectiveness against achievement of the set goals, and adjust future years' incentives as they see fit to ensure use of the most cost effective and efficient methods.

Remuneration of Directors

No payments were made to the Directors of the Company during the years ended 30 June 2017 and 30 June 2016 as indicated below.

Directors' Report Continued

Names of Directors	2017	2016
	\$	\$
Pamela Ruocco	-	-
Andrew Njunguna	-	-
Raymond Norvill	-	-
Jon-Paul Tyrer	-	-
Robert Gibbons	-	-
Iggy Moro	-	-
John Hansen	-	-
Total Remuneration	-	-

The above remuneration report does not contain amounts paid in reimbursement for Company expenses.

Performance income as a proportion of total remuneration

Executives are paid performance based bonuses based on set monetary figures, rather than proportions of their salary. The Board has set these bonuses to encourage achievement of specific goals that have been given a high level of importance in relation to the future growth and profitability of the Company.

The Board will review the performance bonuses to gauge their effectiveness against achievement of the set goals, and adjust future years' incentives as they see fit to ensure use of the most cost effective and efficient methods.

Directors' Report Continued

Auditor's Independence Declaration

The auditor's independence declaration under section 307C of the *Corporations Act 2001* is set out on page 13 of the financial report.

This directors' report, incorporating the remuneration report, is signed in accordance with a resolution of the Board of Directors.



DIRECTOR

PERTH
DATED THIS 21ST DAY OF SEPTEMBER 2017.

Directors' Declaration

The Directors of the Company declare that:

1. the accompanying financial statements and notes are in accordance with the *Corporations Act 2001* and:
 - a. comply with Accounting Standards; and
 - b. give a true and fair view of the financial position as at 30 June 2017 and of the performance for the year ended on that date of the Company;
2. the Chief Executive Officer and Chairman of Corporate Governance and Audit Committee have each declared that:
 - a. the financial records of the Company for the financial year have been properly maintained in accordance with section 286 of the *Corporations Act 2001*;
 - b. the financial statements and notes for the financial year comply with the Accounting Standards; and
 - c. the financial statements and notes for the financial year give a true and fair view; and
3. in the Directors' opinion there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.



DIRECTOR

PERTH
DATED THIS 21ST DAY OF SEPTEMBER 2017.

Auditor's Independence Declaration

Under Section 307C of the Corporations Act 2001
To the Directors of Gosnells Financial Services Limited

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2017, there have been:

- (i) no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

MACRI PARTNERS

MACRI PARTNERS
CERTIFIED PRACTISING ACCOUNTANTS
SUITE 2, 137, BURSWOOD ROAD
BURSWOOD WA 6100

Anthony Macri

A MACRI
PARTNER

PERTH
DATED THIS 21ST DAY OF SEPTEMBER 2017



Independent Auditor's Report To the Members of Gosnells Financial Services Limited

Report on the Audit of the Financial Report

Opinion

We have audited the financial report of Gosnells Financial Services Limited (the company), which comprises the Statement of Financial Position as at 30 June 2017, the Statement of Comprehensive Income, Statement of Changes in Equity, the Statement of Cash Flows for the year then ended, a summary of significant accounting policies and other explanatory notes and the directors declaration' on the annual financial statements giving a true and fair view of the financial position and performance of the company.

In our opinion, the accompanying financial report of Gosnells Financial Services Limited is in accordance with the *Corporations Act 2001*, including:

- (i) giving a true and fair view of the company's financial position as at 30 June 2017 and of its financial performance for the year then ended; and
- (ii) complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001;

The financial report also complies with International Financial Reporting Standards as disclosed in Note 1.

Report on the Remuneration Report

We have audited the Remuneration Report included in the directors' report for the year ended 30 June 2017. The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

Auditor's Opinion

In our opinion the Remuneration Report of Gosnells Financial Services Limited for the year ended 30 June 2017 complies with section 300A of the *Corporations Act 2001*.

Basis of Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the company in accordance with the auditor independence requirements of ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110:Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.



Independent Auditor's Report continued

We confirm that the independence declaration required by the section 307C of the *Corporations Act 2001*, which has been given to the directors of the company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is appropriate to provide a basis for our opinion

Information other than the Financial Report and Auditor's Report Thereon

The directors of the company are responsible for the other information. The other information comprises the information included in the company's annual financial report for the year ended 30 June 2017, but does not include the financial report and our auditor's report thereon. Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon. In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of The Directors for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless the directors intends to liquidate the association or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.



Independent Auditor's Report continued

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform procedures responsive to those risks, and obtain audit evidence that is appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by The Board of Management.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the association to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

MACRI PARTNERS

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CERTIFIED PRACTISING ACCOUNTANTS
SUITE 2, 137, BURSWOOD ROAD
BURSWOOD WA 6100**



**A MACRI
PARTNER**

**PERTH
DATED THIS 21ST DAY OF SEPTEMBER 2017**



Statement of Comprehensive Income

For the Year Ended 30 June 2017

	Note	2017 \$	2016 \$
Revenue	2	776,325	708,497
Other income	2	24,133	27,837
Employee Benefits Expense		(458,066)	(446,368)
Depreciation and Amortisation Expense	3	(16,410)	(16,709)
Other Expenses		(361,508)	(329,608)
Profit/(Loss) before Income Tax		(35,526)	(56,351)
Income Tax (Expense)/Credit	4	12,415	17,681
Net Profit/(Loss) for the Year		(23,111)	(38,670)
Other Comprehensive Income			
Items that may be reclassified subsequently to profit or loss:			
Fair value gains on available-for-sale financial assets, net of tax		12,698	(22,823)
Other Comprehensive Income for the Year		12,698	(22,823)
Total Comprehensive Income / (Loss) for the Year		(10,413)	(61,493)
Total Comprehensive Income / (Loss) Attributable to:			
Members of the Entity		(10,413)	(61,493)
Earnings per Share			
From Overall Operations:			
Basic Earnings per Share (cents)		-3.90	-6.53
Diluted Earnings per Share (cents)		-3.90	-6.53

The accompanying notes form part of these financial statements.

Statement of Financial Position

As at 30 June 2017

	Note	2017 \$	2016 \$
ASSETS			
Current Assets			
Cash and cash equivalents	7	703,069	730,289
Trade and other receivables	8	61,249	55,588
Financial assets	9	132,960	115,200
Other assets	10	11,870	35,235
Total Current Assets		909,148	936,312
Non-Current Assets			
Property, plant and equipment	11	28,623	14,198
Intangible assets	12	54,503	5,833
Deferred tax assets	15	55,397	43,908
Total Non-Current Assets		138,523	63,939
TOTAL ASSETS		1,047,671	1,000,251
LIABILITIES			
Current Liabilities			
Trade and other payables	13	46,316	55,036
Short-term provisions	14	61,396	55,855
Borrowings	15	13,017	-
Total Current Liabilities		120,729	110,891
Non-Current Liabilities			
Long-term provisions	14	13,655	8,848
Borrowings	15	39,051	-
Deferred tax liabilities	16	11,369	7,231
Total Non-Current Liabilities		64,075	16,079
TOTAL LIABILITIES		184,804	126,970
NET ASSETS		862,867	873,281
EQUITY			
Issued capital	17	588,400	588,400
Financial Assets Reserve		27,111	14,413
Retained earnings		247,356	270,468
TOTAL EQUITY		862,867	873,281

The accompanying notes form part of these financial statements.

Statement of Changes in Equity

For the Year Ended 30 June 2017

	Note	Issued Ordinary Capital	Retained Earnings	Financial Asset Reserve	Total
		\$	\$	\$	\$
Balance at 1 July 2015		588,400	309,138	37,235	934,773
Profit/(loss) attributable to the members of the company		-	(38,670)	-	(38,670)
Other Comprehensive Income		-	-	(22,822)	(22,822)
Dividends paid or provided for	5	-	-	-	-
Balance at 30 June 2016		588,400	270,468	14,413	873,281
Balance at 1 July 2016		588,400	270,468	14,413	873,281
Profit/(loss) attributable to the members of the company		-	(23,111)	-	(23,111)
Other Comprehensive Income		-	-	12,698	12,698
Dividends paid or provided for	5	-	-	-	-
Balance at 30 June 2017		588,400	247,357	27,111	862,867

The accompanying notes form part of these financial statements.

Statement of Cash Flows

For the Year Ended 30 June 2017

	Note	2017 \$	2016 \$
Cash flows from operating activities			
Receipts from customers		845,991	789,826
Payments to suppliers and employees		(831,509)	(840,001)
Income tax paid / refunded		2	-
Interest received		19,216	19,632
GST Paid		(35,875)	(51,710)
Net cash provided by (used in) operating activities	18	<u>(2,175)</u>	<u>(82,253)</u>
Cash flows from investing activities			
Purchase of plant and equipment		(20,336)	-
Dividends received		8,160	8,040
Net cash provided by (used in) investing activities		<u>(12,176)</u>	<u>8,040</u>
Cash flows from financing activities			
Lending Facility repayments		(7,101)	-
Dividends paid		(5,768)	(267)
Net cash provided by (used in) financing activities		<u>(12,869)</u>	<u>(267)</u>
Net increase/(decrease) in cash held		(27,220)	(74,480)
Cash and cash equivalents at beginning of financial year		730,289	804,769
Cash and cash equivalents at end of financial year	7	<u>703,069</u>	<u>730,289</u>

The accompanying notes form part of these financial statements.

Notes to the Financial Statements

For the Year Ended 30 June 2017

This financial report covers Gosnells Financial Services Limited as an individual entity. Gosnells Financial Services Limited is a public company, incorporated and domiciled in Australia.

Note 1: Statement of Significant Accounting Policies

Basis of Preparation

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards, Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board (AASB) and the *Corporations Act 2001*.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in a financial report containing relevant and reliable information about transactions, events and conditions. Compliance with Australian Accounting Standards ensures that the financial statements and notes also comply with International Financial Reporting Standards. Material accounting policies adopted in the preparation of this financial report are presented below and have been consistently applied, unless otherwise stated.

The financial report has been prepared on an accruals basis and is based on historic costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

(a) Income Tax

The income tax expense (revenue) for the year comprises current income tax expense (income) and deferred tax expense (income).

Current income tax expense charged to the profit or loss is the tax payable on taxable income calculated using applicable income tax rates enacted, or substantially enacted, as at reporting date. Current tax liabilities (assets) are therefore measured at the amounts expected to be paid to (recovered from) the relevant taxation authority.

Deferred income tax expenses reflects movements in deferred tax assets and deferred tax liability balances during the year as well as unused tax losses.

Current and deferred income tax expense (income) is charged or credited outside profit or loss when the tax relates to items that are recognised outside profit or loss.

Deferred tax assets and liabilities are ascertained based on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax assets also result where amounts have been fully expensed but future tax deductions are available. No deferred income tax will be recognised from the initial recognition of an asset or liability, excluding a business combination, where there is no effect on accounting or taxable profit or loss.

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates enacted or substantively enacted at reporting date. Their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability.

Notes to the Financial Statements continued

For the Year Ended 30 June 2017

(a) Income tax (continued)

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

When temporary differences exist in relation to investments in subsidiaries, branches, associates, and joint ventures, deferred tax assets and liabilities are not recognised where the timing of reversal of the temporary difference can be controlled and it is not probable that the reversal will occur in the foreseeable future.

Current tax assets and liabilities are offset where a legally enforceable right of set-off exists and it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur. Deferred tax assets and liabilities are offset where a legally enforceable right of set-off exists, the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur in future periods in which significant amounts of deferred tax assets or liabilities are expected to be recovered or settled.

(b) Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment losses.

Property

Freehold land and buildings are brought to account at cost or at independent or Board of Directors' valuation.

Plant and equipment

Plant and equipment is measured on the cost basis less depreciation and impairment losses.

The carrying amount of plant and equipment is reviewed annually by Directors to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the assets employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining the recoverable amounts.

The cost of fixed assets constructed within the entity includes the costs of materials, direct labour, borrowing costs and an appropriate proportion of fixed and variable overheads.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the entity and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the statement of comprehensive income during the financial period in which they are incurred.

Notes to the Financial Statements continued

For the Year Ended 30 June 2017

Depreciation

The depreciable amount of all fixed assets including buildings and capitalised leased assets, is depreciated over their useful lives commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

Depreciation (continued)

The depreciation rates used for each class of depreciable assets are:

Class of Fixed Asset	Depreciation Rate
Plant and equipment	10% - 25%

The assets' residual values and useful lives are reviewed, and adjusted, if appropriate, at the end of each reporting period.

An asset's carrying value is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are included in the statement of comprehensive income. When revalued assets are sold, amounts included in the revaluation reserve relating to that asset are transferred to retained earnings.

(c) Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership that is transferred to the company, are classified as finance leases.

Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term.

Lease payments for operating leases, where substantially all the risks and benefits remain with lessor, are charged as expense in the periods in which they are incurred.

Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

(d) Financial Instruments

Initial Recognition and Measurement

Financial assets and financial liabilities are recognized when the entity becomes a party to the contractual provisions to the instrument. For financial assets, this is equivalent to the date that the company commits itself to either the purchase or sale of the asset (i.e. trade date accounting is adopted).

Financial instruments are initially measured at fair value plus transactions costs, except where the instrument is classified 'at fair value through profit or loss', in which case transaction costs are expensed to profit or loss immediately

Classification and Subsequent Measurement

Financial assets are subsequently measured at either fair value, amortised cost using the effective interest rate method or cost. Fair value represents the amount for which an asset could be exchanged or a liability settled, between knowledgeable, willing parties. Where available, quoted prices in an active market are used to determine fair value. In other circumstances, valuation techniques are adopted.

Amortised cost is calculated as:

- (i) the amount at which the financial asset or financial liability is measured at initial recognition;
- (ii) less principal repayments;
- (iii) plus or minus the cumulative amortisation of the differences, if any, between the amount initially recognised and the maturity amount calculated using the effective interest method; and
- (iv) less any reduction for impairment.

The effective interest method is used to allocate interest income or interest expense over the related period and is equivalent to the rate that exactly discounts estimated future cash payments or receipts (including fees, transaction costs and other premiums or discounts) through the expected life (or when this cannot be reliably predicted, the contractual term) of the financial instrument to the net carrying amount of the financial asset or financial liability. Revisions to expected future net cash flows will necessitate an adjustment to the carrying value with a consequential recognition of an income or expense in profit or loss.

The company does not designate any interest in subsidiaries, associates or joint venture entities as being subject to the requirements of accounting standards specifically applicable to financial instruments.

(i) Financial assets at fair value through profit or loss

Financial assets are classified at 'fair value through profit or loss' when they are either held for trading for the purpose of short term profit taking, derivatives not held for hedging purposes, or when they are designated as such to avoid an accounting mismatch or to enable performance evaluation where a group of financial assets is managed by key management personnel on a fair value basis in accordance with a documented risk management or investment strategy. Such assets are subsequently measured at fair value with changes in carrying value being included in profit or loss.

Notes to the Financial Statements continued

For the Year Ended 30 June 2017

(ii) Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market are subsequently measured at amortised cost.

Loans and receivables are included in current assets, except for those which are not expected to mature within 12 months after the end of the reporting period. All other loans and receivables are classified as non-current assets.

(iii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the company's intention to hold these investments to maturity. They are subsequently measured at amortised cost.

Held-to-maturity investments are included in non-current assets, except for those which are expected to mature within 12 months after the end of the reporting period. All other investments are classified as current assets.

If during the period the company sold or reclassified more than a significant amount of the held-to-maturity investments before maturity, the entire held-to-maturity investments category would be tainted and reclassified as available-for-sale.

(iv) Available for sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are either not suitable to be classified into other categories of financial assets due to their nature, or they are designated as such by management. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.

They are subsequently measured at fair value with changes in such fair value (i.e. gains or losses) recognised in other comprehensive income (except for impairment losses and foreign exchange gains and losses). When the financial asset is derecognised, the cumulative gain or loss pertaining to that asset previously recognised in other comprehensive income is reclassified into profit or loss.

Available-for-sale financial assets are included in non-current assets, except for those which are expected to mature within 12 months after the end of the reporting period. All other financial assets are classified as current assets.

(v) Financial Liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost.

Derivative Instruments

Derivative instruments are measured at fair value. Gains and losses arising from changes in fair value are taken to the statement of comprehensive income unless they are designated as hedges.

The Company does not hold derivative instruments.

Fair Value

Fair value is determined based on current bid prices of all quoted investments. Valuation techniques are applied to determine the fair value of all unlisted securities, including arm's length transactions, reference to similar instruments and option pricing models.

Impairment

At each reporting date, the company assesses whether there is objective evidence that a financial instrument has been impaired. In the case of available-for-sale financial instruments, a prolonged decline in the value of the instrument is considered to determine whether an impairment has arisen. Impairment losses are recognised in the statement of comprehensive income.

Financial Guarantees

Where material, financial guarantees issued, which require the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due, are recognised as a financial liability at fair value on initial recognition.

The guarantee is subsequently measured at the higher of the best estimate of the obligation and the amount initially recognised less, when appropriate, cumulative amortisation in accordance with AASB 118: Revenue. Where the entity gives guarantees in exchange for a fee, revenue is recognised under AASB 118.

The company has not issued any financial guarantees.

Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised where the related obligations are either discharged, cancelled or expired. The difference between the carrying value of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed is recognised in profit or loss.

(e) Impairment of Assets

At each reporting period, the company assesses whether there is any indication that an asset may be impaired. The assessment will include the consideration of external and internal sources of information including dividends received from subsidiaries, associates or jointly controlled entities deemed to be out of pre-acquisition profits. If such an indication exists, an impairment test is carried out on the asset by comparing the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the statement of comprehensive income.

Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Impairment test is performed annually for goodwill and intangible assets with indefinite lives.

Notes to the Financial Statements continued

For the Year Ended 30 June 2017

(f) Intangibles

Franchise Fee

The franchise fee paid by the company pursuant to a Franchise Agreement with Bendigo and Adelaide Bank Limited is being amortised over five (5) years period of the agreement, being the period of expected economic benefits of the franchise fee.

(g) Employee Benefits

Provision is made for the company's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may satisfy vesting requirements. Those cash flows are discounted using market yields on national government bonds with terms to maturity that match the expected timing of cash flows.

The Company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

(h) Provisions

Provisions are recognised when the company has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

Provisions are measured using the best estimate of the amounts required to settle the obligation at the end of the reporting period.

(i) Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less. Bank overdrafts are shown within short-term borrowings in current liabilities in the statement of financial position.

(j) Trade and Other Payables

Trade and other payables represent the liability outstanding at the end of the reporting period for goods and services received by the company during the reporting period which remains unpaid. The balance is recognised as a current liability with the amount being normally paid within 30 days of recognition of the liability.

(k) Borrowing Costs

Borrowing costs directly attributable to the acquisition, construction or production of assets that necessarily take a substantial period of time to prepare for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

All other borrowings costs are recognised in income in the period in which they are incurred.

(l) Revenue and Other Income

Revenue is measured at the fair value of the consideration received or receivable after taking into account any trade discounts and volume rebates allowed. Any consideration deferred is treated as the provision of finance and is discounted at a rate of interest that is generally accepted in the market for similar arrangements. The difference between the amount initially recognised and the amount ultimately received is interest revenue.

Interest revenue is recognised using the effective interest rate method, which, for floating rate financial assets, is the rate inherent in the instrument.

All dividends received shall be recognised as revenue when the right to receive the dividend has been established.

Revenue recognition relating to provision of services is determined with reference to the stage of completion of the transaction at the end of the reporting period and where outcome of the contract can be estimated reliably. Stage of completion is determined with reference to the service performed to date as a percentage of total anticipated services to be performed. Where the outcome cannot be estimated reliably, revenue is recognised only to the extent that related expenditure is recoverable.

All revenue is stated net of the amount of goods and services tax (GST).

(m) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO). In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense.

Receivables and payables in the statement of financial position are shown inclusive of GST. The net amount of GST receivable from, or payable to, the ATO is included with other receivables or payables in the statement of financial position.

Cash flows are presented in the statement of cash flows on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

(n) Comparative Figures

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

When the Company applies an accounting policy retrospectively, makes a retrospective restatement or reclassifies items in its financial statements, a statement of financial position as at the beginning of the earliest comparative period will be disclosed.

(o) Critical Accounting Estimates and Judgements

The Directors evaluate estimates and judgments incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the company.

(i) Impairment

The company assesses impairment at the end of each reporting period by evaluation conditions and events specific to the company that may be indicative of impairment triggers. Recoverable amounts of relevant assets are reassessed using value-in-use calculations which incorporate various key assumptions.

No impairment has been recognised in respect of intangibles for the year ended 30 June 2017. Should the projected turnover figures be materially outside of budgeted figures incorporated in value-in-use calculations, an impairment loss would be recognised up to the maximum carrying value of intangibles at 30 June 2017 amounting to \$54,503.

(p) New Accounting Standards for Application in Future Periods

Accounting Standards issued by the AASB that are not yet mandatorily applicable to the Company, together with an assessment of the potential impact of such pronouncements on the Company when adopted in future periods, are discussed below:

- AASB 9: *Financial Instruments* and associated Amending Standards (applicable to annual reporting periods beginning on or after 1 January 2018).

The Standard will be applicable retrospectively (subject to the provisions on hedge accounting outlined below) and includes revised requirements for the classification and measurement of financial instruments, revised recognition and derecognition requirements for financial instruments and simplified requirements for hedge accounting.

The key changes that may affect the Company on initial application include certain simplifications to the classification of financial assets, simplifications to the accounting of embedded derivatives, upfront accounting for expected credit loss, and the irrevocable election to recognise gains and losses on investments in the equity instruments that are not held for trading in other comprehensive income. AASB 9 also introduces a new model for hedge accounting that will allow greater flexibility in the ability to hedge risk, particularly with respect to hedges of non-financial items. Should the entity elect to change its hedge policies in line with the new hedge accounting requirements of the Standard, the application of such accounting would be largely prospective.

Although the directors anticipate that the adoption of AASB 9 may have an impact on the Company's financial instruments, including hedging activity, it is impracticable at this stage to provide a reasonable estimate of such impact.

- AASB 15: *Revenue from Contracts with customers* (applicable to annual reporting periods beginning on or after 1 January 2018, as deferred by AASB 2015-8: *Amendments to Australian Accounting Standards – Effective Date of AASB 15*).

Notes to the Financial Statements continued

For the Year Ended 30 June 2017

When effective, this Standard will replace the current accounting requirements applicable to revenue with a single, principles-based model. Apart from a limited number of exceptions, including leases, the new revenue model in AASB 15 will apply to all contracts with customers as well as non-monetary exchanges between entities in the same line of business to facilitate sales to customers and potential customers.

The core principle of the Standard is that an entity will recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for the goods or service. To achieve this objective, AASB 15 provides the following five-step process:

- Identify the contract(s) with a customer;
- Identify the performance obligations in the contract(s);
- Determine the transaction price;
- Allocate the transaction price to the performance obligations in the contract(s); and
- Recognise revenue when (or as) the performance obligations are satisfied.

The transitional provision of this Standard permit an entity to either: restate the contract that existed in each prior period presented per AASB 108: *Accounting Policies, Changes in Accounting Estimates and Errors* (subject to certain practical expedients in AASB 15); or recognise the cumulative effect of retrospective application to incomplete contracts on the date of initial application. There are also enhanced disclosure requirements regarding revenue.

Although the directors anticipate that the adoption of AASB 15 may have an impact on the Company's financial statements, it is impracticable at this stage to provide a reasonable estimate of such impact.

- AASB 106: *Leases* (applicable to annual reporting periods beginning on or after 1 January 2019)

When effective, this Standard will replace the current accounting requirements applicable to leases in AASB 117: *Leases* and related Interpretations. AASB 16 introduces a single lessee accounting model that eliminates the requirement for leases to be classified as operating or finance lease.

The main changes introduced by the new Standard are as follows:

- Recognition of a right-of-use asset and liability for all leases (excluding short-term leases with less than 12 months of tenure and leases relating to low-value assets);
- Depreciation of right-of-use assets in line with AASB 116: *Property, Plant and Equipment* in profit or loss and unwinding of the liability in principal and interest components;
- Application of a practical expedient to permit a lessee to elect not to separate non-lease components and instead account for all components as a lease; and
- Inclusion of additional disclosure requirements.

The transitional provisions of AASB 16 allow a lessee to either retrospectively apply the Standard to comparatives in line with AASB 108 or recognise the cumulative effect of retrospective application as an adjustment to opening equity on the date of initial application.

Although the directors anticipate that the adoption of AASB 16 will impact the Company's financial statements, it is impracticable at this stage to provide a reasonable estimate of such impact.

Notes to the Financial Statements continued

For the Year Ended 30 June 2017

AASB 15: *Revenue from Contracts with customers* (applicable to annual reporting periods beginning on or after 1 January 2018, as deferred by AASB 2015-8: *Amendments to Australian Accounting Standards – Effective Date of AASB 15*).

	2017	2016
	\$	\$
Note 2: Revenue and Other Income		
Operating Activities		
- Franchise margin income	776,325	708,497
Non-Operating Activities		
- Interest received	15,973	19,797
- Dividends received	8,160	8,040
	<u>24,133</u>	<u>27,837</u>
Total Revenue	<u>800,458</u>	<u>736,334</u>

Note 3: Profit before Income Tax

Expenses

Depreciation/Amortisation	16,410	16,709
Remuneration of auditor		
- Auditing or reviewing the financial report	11,800	15,000
- Taxation services	1,800	1,800
Total Auditor Remuneration	<u>13,600</u>	<u>16,800</u>

Note 4: Income Tax Expense

(a) The components of tax expense comprise:		
- Current tax	(12,415)	(17,681)
- Deferred tax	-	-
	<u>(12,415)</u>	<u>(17,681)</u>

Notes to the Financial Statements continued

For the Year Ended 30 June 2017

	2017	2016
	\$	\$

Note 4: Income Tax Expense (cont'd)

(b) The prima facie tax on (profit)/loss from ordinary activities before income tax is reconciled to the income tax as follows:

Prima facie tax payable / (receivable) on profit / loss from ordinary activities before income tax at 28.5% (2016: 30%)	(5,063)	(25,157)
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Add:

Tax effect of:		
- non-deductible expenses	(2,290)	(2,116)
- Adjustment for change in tax rate (30% to 28.5%)	-	495

Less:

Tax effect of:		
- Other allowable items	(5,062)	9,097

Income tax expense/(credit) attributable to the company	(12,415)	(17,681)
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Note 5: Dividends

A dividend was not declared in the 2017 financial year (2016: no dividend declared)

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Balance of franking account at year-end

	230,699	230,699
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Note 6: Interests of Key Management Personnel (KMP)

Refer to the Remuneration Report contained in the Directors' Report for details of the remuneration paid or payable to each member of the company's key management personnel for the year ended 30 June 2017.

Option Holdings

No options over ordinary shares in the company are held by any Director of the company or other key management personnel, including their personally related parties.

Notes to the Financial Statements continued

For the Year Ended 30 June 2017

Shareholdings

Number of ordinary shares in Gosnells Financial Services Limited held by key management personnel of the company during the financial year is as follows:

Directors	Balance at Beginning of Year	Purchased During the Period	Other Changes	Balance at End of Year
Michelle Lennox	-	-	-	-
Andrew Njunguna	-	-	-	-
Raymond Norvill	-	-	-	-
Jon-Paul Tyrer	-	-	-	-
Robert Gibbons	-	-	-	-
Christine French	-	-	-	-
Iggy Moro	-	-	-	-
John Hansen	-	-	-	-
Debie Brockhoff	-	-	-	-
Jon-Paul Tyrer	-	-	-	-
Pamela Ruocco	-	-	-	-
James Moran	-	-	-	-
TOTAL	-	-	-	-

Notes to the Financial Statements continued

For the Year Ended 30 June 2017

	2017 \$	2016 \$
Note 7: Cash and Cash Equivalents		
Cash at Bank	34,965	32,124
Short-term bank deposits	668,104	698,165
	<u>703,069</u>	<u>730,289</u>

	2017 \$	2016 \$
Note 8: Trade and Other Receivables		
CURRENT		
Trade debtors	59,279	50,375
Accrued Income	1,970	5,213
	<u>61,249</u>	<u>55,588</u>

a. Provision for Impairment of Receivables

Current trade and term receivables are non-interest bearing loans and generally on 30-day terms. Non-current trade and term receivables are assessed for recoverability based on the underlying terms of the contract. A provision for impairment is recognised when there is objective evidence that individual trade or term receivable is impaired. These amounts have been included in the other expenses item.

There is no provision for impairment of receivables.

Note 9: Financial assets

CURRENT

Available-for-sale financial assets

Listed investments, at fair value:

- Shares held in listed companies	132,960	115,200
	<u>132,960</u>	<u>115,200</u>

Note 10: Other Assets

CURRENT

Prepayments	11,870	35,235
	<u>11,870</u>	<u>35,235</u>

Notes to the Financial Statements continued

For the Year Ended 30 June 2017

Note 11: Property, Plant and Equipment

PLANT AND EQUIPMENT

	2017 \$	2016 \$
Building improvements – at cost	28,319	28,319
Less: accumulated depreciation	(28,319)	(28,319)
	<u>-</u>	<u>-</u>
Furniture and fixtures – at cost	249,145	228,809
Less: accumulated depreciation	(220,522)	(215,222)
	<u>28,623</u>	<u>13,587</u>
Office Equipment – at cost	8,877	8,877
Less: accumulated depreciation	(8,877)	(8,266)
	<u>-</u>	<u>611</u>
Total Property, Plant and Equipment	<u><u>28,623</u></u>	<u><u>14,198</u></u>

a. Movements in Carrying Amounts

Movements in the carrying amounts for property, plant and equipment between the beginning and the end of the current financial year:

	Building Improvements \$	Leasehold Improvements \$	Furniture & Fixtures \$	Office Equipment \$	Total \$
Carrying amount at 1 July 2015	-	-	18,295	2,612	20,907
Additions	-	-	-	-	-
Disposals	-	-	-	-	-
Depreciation Expense	-	-	(4,708)	(2,001)	(6,709)
Carrying amount at 30 June 2016	-	-	13,587	611	14,198
Additions	-	-	20,336	-	20,336
Disposals	-	-	-	-	-
Depreciation Expense	-	-	(5,300)	(611)	(5,911)
Carrying amount at 30 June 2017	-	-	28,623	0	28,623

Notes to the Financial Statements continued

For the Year Ended 30 June 2017

	2017	2016
	\$	\$
Note 12: Intangible Assets		
NON-CURRENT		
Franchise fees – at cost	59,168	50,000
Less: accumulated amortisation	(4,666)	(44,167)
Net carrying value	<u>54,503</u>	<u>5,833</u>

Pursuant to a five year franchise agreement with Bendigo and Adelaide Bank Limited, the company operates a branch of Bendigo and Adelaide Bank Limited, providing a core range of banking products and services.

Note 13: Trade and Other Payables

CURRENT

Unsecured liabilities:

Trade creditors and accruals	28,063	32,607
GST Payable	10,622	9,034
Dividends payable	7,631	13,395
	<u>46,316</u>	<u>55,036</u>

Note 14: Provisions

CURRENT

Employee benefits:

Provision for annual leave	32,332	28,913
Provision for long service leave	29,064	26,942
	<u>61,396</u>	<u>55,855</u>

NON-CURRENT

Employee benefits:

Provision for long service leave	13,656	8,848
	<u>13,656</u>	<u>8,848</u>

Number of employees at year-end

<u>6</u>	<u>6</u>
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Notes to the Financial Statements continued

For the Year Ended 30 June 2017

	2017 \$	2016 \$
Note 15: Borrowings		
LOAN FROM BENDIGO AND ADELAIDE BANK:		
Current	13,017	-
Non Current	39,051	-
	<u>52,068</u>	<u>-</u>

No Security has been pledged in support of the loan.

Note 16: Tax

NON-CURRENT

a. Deferred Tax Assets

Deferred tax assets comprise:

Provisions	21,390	18,440
Tax loss	33,969	25,430
Other	38	38
	<u>55,397</u>	<u>43,908</u>

Gross Movements:

The overall movement in the deferred tax asset account is as follows:

Opening balance	43,908	27,036
Charge to income	2,950	(1,065)
Tax loss	8,539	17,937
Closing balance	<u>55,397</u>	<u>43,908</u>

The movement in deferred tax asset for each temporary difference during the year as follows:

Provisions		
Opening balance	43,870	26,662
Charge to income	2,950	(729)
Tax loss	8,541	17,937
Closing balance	<u>55,361</u>	<u>43,870</u>
Other		
Opening balance	38	374
Charge to income	-	(336)
Closing balance	<u>38</u>	<u>38</u>

Notes to the Financial Statements continued

For the Year Ended 30 June 2017

	2017	2016
	\$	\$
b. Deferred Tax Liabilities		
Deferred tax liabilities comprise:		
Accrued interest income	562	1,486
Unrealised gain on financial assets	10,807	5,745
	<u>11,369</u>	<u>7,231</u>

Gross Movements:

The overall movement in the deferred tax liabilities account is as follows:

Opening balance	7,231	17,139
Charge to income	4,138	(9,908)
Closing balance	<u>11,369</u>	<u>7,231</u>

The movement in deferred tax liability for each temporary difference during the year as follows:

Accrued Income		
Opening balance	1,486	1,516
Charge to income	(924)	(30)
Closing balance	<u>562</u>	<u>1,486</u>

Unrealised Gain on Financial Assets		
Opening balance	5,745	15,623
Charge to income	5,062	(9,878)
Closing balance	<u>10,807</u>	<u>5,745</u>

Note 17: Issued Capital

592,180 (2016: 592,180) fully paid ordinary shares	592,180	592,180
Cost of raising equity	(3,780)	(3,780)
	<u>588,400</u>	<u>588,400</u>

Notes to the Financial Statements continued

For the Year Ended 30 June 2017

	2017 \$	2016 \$
Note 18: Cash Flow Information		
Profit after Income Tax		
Profit/(loss) after income tax	(23,111)	(38,669)
<i>Add/deduct: Non-cash flows in profit:</i>		
Depreciation and amortisation	16,410	16,709
Dividends received	(8,160)	(8,040)
<i>Changes in assets and liabilities:</i>		
(Increase)/decrease in trade and other receivables	(5,661)	4,939
(Increase)/decrease in prepayments	23,365	(33,532)
(Increase)/decrease in current tax assets	-	-
(Increase)/decrease in deferred tax assets	(11,489)	(16,872)
Increase/(decrease) in trade payables and accruals	(4,543)	568
Increase/(decrease) in provisions for employee entitlements	10,350	800
Increase/(decrease) in deferred tax liabilities	(924)	(811)
Increase/(decrease) in GST payable	1,588	(7,345)
	<u>(2,175)</u>	<u>(82,253)</u>

Note 19: Capital and Leasing Commitments

Non-cancellable operating lease commitment contracted for, not capitalised in the financial statements.

Payable

Not longer than one year	82,571	81,801
Longer than one year but not longer than five years	302,739	-
	<u>385,310</u>	<u>81,801</u>

The leases consist of two rental properties:

a) 2227 Albany Highway, Gosnells WA 6110.

The lease for the property at 2227 Albany Highway was renewed on the 15 October 2016 for its final 5 year option expiring the 14 October 2021 under the existing contract.

b) 271 Amherst Road, Canning Vale WA 6155

The lease for the property at 271 Amherst Road commenced on the 1 May 2017 for a 12 month term. A condition has been written into the lease, that a further 10 year lease period will commence on the sooner of either of the following: the premises is opened to the public as a fully functioning banking branch, or a Franchise Agreement is entered into with Bendigo and Adelaide Bank to operate the premises as a Community Bank.

Notes to the Financial Statements continued

For the Year Ended 30 June 2017

Note 20: Events after the Reporting Period

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company, the results of those operations or the state of affairs of the company except for the information disclosed in the Directors' report.

Note 21: Segment Reporting

The company operates in the financial services sector as a branch of Bendigo Bank Limited in Western Australia.

Note 22: Related Party Transactions

There were no related party transactions during the year.

Note 23: Financial Risk Management

The company's financial instruments consist mainly of deposits with banks, local money market instruments, short-term investments, accounts receivable and payable, loans, bills and leases. The company does not engage in transaction expressed in foreign currencies and is therefore not subject to foreign currency risk. Financial Risk Management is carried out by the Board of Directors.

The Directors' overall risk management strategy seeks to assist the company in meeting its financial targets, whilst minimising potential adverse effects on financial performance.

a. Financial Risk Management Policies

Risk management policies are approved and reviewed by the Board of Directors on a regular basis. These include the credit risk policies and future cash flow requirements. The main purpose of non-derivative financial instruments is to raise finance for Company operations.

The Company does not have any derivative instruments at 30 June 2017.

b. Specific Financial Risk Exposures and Management

The main risks the company is exposed to through its financial instruments are interest rate risk, liquidity risk and credit risk.

Interest Rate Risk

Interest rate risk is managed with a mixture of fixed and floating rate debt.

Liquidity Risk

The Company manages liquidity risk by monitoring forecast cash flows and ensuring that adequate unutilised borrowing facilities are maintained.

Notes to the Financial Statements continued

For the Year Ended 30 June 2017

Note 23: Financial Risk Management (continued)

Credit Risk

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognised financial assets, is the carrying amount, net of any provisions for impairment of those assets, as disclosed in the balance sheet and notes to the financial statements.

As at the 30 June 2017 the Company holds one term deposit to the value of \$39,972.43 as security for a Bank Guarantee in favour of Swancave Pty Ltd as guaranteed payment of rent for the leased property at 271 Amhurst Road. The callable amount under the Guarantee is capped at \$30,000.

The Company does not have any material credit risk exposure to any single receivable or group of receivables under financial instruments entered into by the Company.

Credit risk is managed and reviewed regularly by the Board of Directors. It arises from exposures to customers as well as through deposits with financial institutions.

The Board of Directors monitors credit risk by actively assessing the rating quality and liquidity of counter parties:

- all potential customers are rated for credit worthiness taking into account their size, market position and financial standing; and
- customers that do not meet the company's strict credit policies may only purchase in cash or using recognised credit cards.

The trade receivables balances at 30 June 2017 and 30 June 2016 do not include any counterparties with external credit ratings. Customers are assessed for credit worthiness using the criteria detailed above.

c. Financial Instrument Composition and Maturity Analysis

The company held the following financial instruments at balance date:

	Carrying Value		Fair Value	
	2017	2016	2017	2016
	\$	\$	\$	\$
FINANCIAL ASSETS				
Cash and Cash Equivalents	703,069	730,289	703,069	730,269
Financial assets	95,041	95,041	132,960	115,200
Trade and other receivables	61,249	55,588	61,249	55,588
Other current assets	11,870	35,235	11,870	35,235
	871,229	916,153	909,148	936,292
FINANCIAL LIABILITIES				
Trade and other payables	46,316	55,036	46,316	55,036
	46,316	55,036	46,316	55,036

Notes to the Financial Statements continued

For the Year Ended 30 June 2017

Note 23: Financial Risk Management (continued)

Fair value is determined as follows:

Cash and Cash Equivalents, Receivables, Payables & Borrowings – estimated to the carrying value which approximates net market value.

(a) Cash and Cash Equivalents

The company's objective is to maximize its return on cash and cash equivalent instruments whilst maintaining an adequate level of liquidity and preserving Capital.

Cash and investments are subjected to interest rate risk – the risk that movements in interest rates affect returns.

The company manages its risks by diversifying its portfolio and only purchasing cash and other investments with high credit ratings or capital guarantees.

Sensitivity Analysis

The following table illustrates sensitivities to the company's exposures to changes in interest rates and equity prices. The table indicates the impact on how the profit and equity values reported at balance date would have been affected by changes in the relevant risk variable that management considers to be reasonably possible. These sensitivities assume that the movement in a particular variable is independent of other variables.

	Profit \$	Equity \$
Year ended 30 June 2017		
+/- 1% in interest rates	+/- 7,031	+/- 7,031
Year ended 30 June 2016		
+/- 1% in interest rates	+/- 7,303	+/- 7,303

(b) Receivables

The company's major risk associated with the receivables is credit risk – the risk that the debts may not be repaid. The company manages this risk by monitoring outstanding debt and employing appropriate debt recovery procedures.

The company has one major debtor, Bendigo and Adelaide Bank. This Debtor has 14 day payment terms and has honoured this arrangement for over 10 years.

(c) Payables

Payables are subjected to liquidity risk – that is the risk that insufficient funds may be on hand to meet payment obligations as and where they fall due. The Directors manage this risk by monitoring its cash flow requirements and liquidity levels and maintaining an adequate cash buffer.

Notes to the Financial Statements continued

For the Year Ended 30 June 2017

Note 23: Financial Risk Management (continued)

The table below reflects the undiscounted contractual settlement terms for financial instruments of a fixed period of maturity, as well as management's expectations of the settlement period for all other financial instruments. As such, the amounts may not reconcile to the statement of financial position.

	Weighted Average Effective Interest Rate		Floating Interest Rate		Non-interest Bearing		Total	
	2017	2016	2017	2016	2017	2016	2017	2016
	%	%	\$	\$	\$	\$	\$	\$
Financial Assets:								
Cash and Cash at bank	0.01	0.01	34,965	32,124	-	-	34,965	32,124
Short-term deposits	2.39	2.75	668,104	698,165	-	-	668,104	698,165
Trade and other receivables	-	-	-	-	61,249	55,588	61,249	55,588
Total Financial Assets	-	-	703,069	730,289	61,249	55,588	764,318	785,877
Financial Liabilities:								
Trade and other payables	-	-	-	-	46,316	55,036	46,316	55,036
Total Financial Liabilities	-	-	-	-	46,316	55,036	46,316	55,036

Notes to the Financial Statements continued

For the Year Ended 30 June 2017

Note 24: Fair Value Measurements

The company measures and recognises the following assets and liabilities at fair value on a recurring basis after initial recognition:

- Financial assets at fair value through profit or loss;

The company does not measure any other assets and liabilities at fair value on a non-recurring basis.

(a) Fair Value Hierarchy

AASB 13 requires the disclosure of fair value information by level of the fair value hierarchy, which categorises fair value measurement into one of three possible levels based on the lowest level that an input that is significant to the measurement can be categorised into as follows:

Level 1 - Measurements based on quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date.

Level 2 - Measurements based on inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3 - Measurements based on unobservable inputs for the asset or liability.

The fair values of assets and liabilities that are not traded in an active market are determined using one or more valuation techniques. These valuation techniques maximise, to the extent possible, the use of observable market data. If all significant inputs required to measure fair value are observable, the asset or liability is included in Level 2. If one or more significant inputs are not based on observable market data, the asset or liability is included in Level 3.

Valuation techniques

The company selects a valuation technique that is appropriate in the circumstances and for which sufficient data is available to measure fair value. The availability of sufficient and relevant data primarily depends on the specific characteristics of the asset or liability being measured. The valuation techniques selected by the company are consistent with one or more of the following valuation approaches:

Market approach - Valuation techniques that use prices and other relevant information generated by market transactions for identical or similar assets or liabilities.

Income approach - Valuation techniques that convert estimated future cash flows or income and expenses into a single discounted present value.

Cost approach - Valuation techniques that reflect the current replacement cost of an asset at its current service capacity.

Notes to the Financial Statements continued

For the Year Ended 30 June 2017

Note 24: Fair Value Measurement (Cont'd)

Each valuation technique requires inputs that reflect the assumptions that buyers and sellers would use when pricing the asset or liability, including assumptions about risks. When selecting a valuation technique, the company gives priority to those techniques that maximise the use of observable inputs and minimise the use of unobservable inputs. Inputs that are developed using market data (such as publicly available information on actual transactions) and reflect the assumptions that buyers and sellers would generally use when pricing the asset or liability and considered observable, whereas inputs for which market data is not available and therefore are developed using the best information available about such assumptions are considered unobservable.

The following table provides the fair values of the company's assets measured and recognised on a recurring basis after initial recognition and their categorisation within the fair value hierarchy:

Recurring Fair Value Measurements

		30 June 2017			
	Note	Level 1	Level 2	Level 3	Total
		\$	\$	\$	\$
Financial Assets					
Financial assets at fair value through profit or loss:					
- shares in listed corporations	9	132,960	-	-	132,960
Total financial assets recognised at fair value					
		132,960	-	-	132,960

Notes to the Financial Statements continued

For the Year Ended 30 June 2017

Note 24: Fair Value Measurements (Cont'd)

Recurring Fair Value Measurements

		30 June 2016			
	Note	Level 1	Level 2	Level 3	Total
		\$	\$	\$	\$
Financial Assets					
Financial assets at fair value through profit or loss:					
- shares in listed corporations	9	115,200	-	-	115,200
Total financial assets recognised at fair value		115,200	-	-	115,200

(b) Transfers Policy

The policy of the company is to recognise transfers into and transfers out of the fair value hierarchy levels as at the end of the reporting period. There were no transfers between level 1 and level 2 for assets measured at fair value on a recurring basis during the reporting period (2016: no transfers).

(c) Disclosed Fair Value Measurements

The following assets and liabilities are not measured at fair value in the statement of financial position, but their fair values are disclosed in the notes:

- Accounts receivable and other debtors;
- Accounts payable and other liabilities;

Notes to the Financial Statements continued

For the Year Ended 30 June 2017

Note 24: Fair Value Measurements (Cont'd)

The following table provides the level of fair value hierarchy within which the disclosed fair value measurements are categorised in their entirety and a description of the valuation technique(s) and inputs used:

Description	Note	Fair Value Hierarchy Level	Valuation Technique(s)	Inputs Used
Assets				
Accounts receivable and other assets	8, 10	3	Income approach using discounted cash flow methodology	Market interest rates for similar assets
Liabilities				
Accounts payable and other liabilities	13	3	Income approach using discounted cash flow methodology	Market interest rates for similar liabilities

There has been no change in the valuation technique(s) used to calculate the fair values disclosed in the notes to the financial statements.

Note 25: Contingent Liabilities and Contingent Assets

There is one contingent liability as at the 30 June 2017 being a Bank Guarantee in favour of Swancave Pty Ltd as guaranteed payment of rent for the leased property at 271 Amhurst Road. The callable amount under the Guarantee is capped at \$30,000.

Note 26: Company Details

The registered office and principal place of business of the company is:

2227 Albany Highway
Gosnells WA 6110