

Annual Report 2018

Grampians Regional Community Enterprises Limited

Dunkeld & District
Community Bank® Branch

ABN 29 139 414 234



Annual Reports

Chairman's report	2
Manager's report	4
Bendigo and Adelaide Bank Report	5
Community Investment Report	6
Directors' Report	8 - 12
Auditor's independence declaration	13
Financial statements	14 - 17
Notes to the Financial Statements	18 - 36
Directors' declaration	37
Independent audit report	38 - 39

Chairman's Report

For year ending 30 June 2018

Our Customers

Firstly, I open this report by acknowledging our loyal customers and shareholders. Once again I state the obvious, the success of our business starts with our banking customers. On behalf of Grampians Regional Community Enterprises Limited (GRCEL) Board, our staff and the wider community I say "Thank-you".

Shareholder Dividend

The Board of GRCEL is proud to announce our first shareholder dividend of 3c per share. Since February 2011 we have strived to build the business to be profitable and be able to distribute some earnings back to our patient shareholders. We are extremely pleased to reach this major milestone of our business.

Community Funding

We have returned a total of \$177,527 to our community through community grants, sponsorship and donations. As we say, "The more banking business we can build, the more the community benefits," and "When you understand the concept, why wouldn't you bank with us?" During the 2017/18 financial year we distributed \$28,813 investment to support the endeavours of our communities. Activities supported varied from sporting sponsorships of local tennis, cricket, golf, bowls, racing, swimming and football / netball clubs, to purchase of school percussion instruments, art shows, Cavendish Men's Shed and support for local events including the inaugural Cavendish Red Gum Festival, rodeos and Peaks and Trails. We are pleased to continue our five year sponsorship with Mt Rouse Fire Brigade.

A Tough Year

It was another difficult year with Funds Under Management closing below our position in June 2017. The impact on our business of low interest rates and amortisation of loans has been challenging for a while now. Low interest and the early repayment of loans whilst good for our customers, is hard on the business.

The positive is that the business remains profitable, which is a good position to move ahead. Maintaining the status quo is not where we wish to be however and the Board has taken proactive action to position us for an improved result next year. To this end the Board has supported appointment of a Customer Relationship Officer with a focus on business development to raise awareness of our banking services in the community and help drive growth of our customer base.

Rural: Key Challenge

The performance of Rural Bank is very important our business moving forward and is a key challenge for us locally. The merger between Rural Bank and Rural Finance is current and ongoing. It is vital to us that business comes our way from within our district. Fiona Whale is our local Agribusiness Relationship Manager, moving across from the Rural Finance side of the business. Anna Watson has completed additional training to enable greater involvement in Rural Lending and improve the value of the rural business to our branch.

Branch Staff

Our Branch Manager Anna Watson and all staff members, have worked solidly to offer excellent customer service, and have come up with innovative challenges and marketing strategies in this past year. Congratulations to all our staff, they are our public face and play such a key role in the success of this enterprise.

Chairman's Report (continued)

BBL Partnership

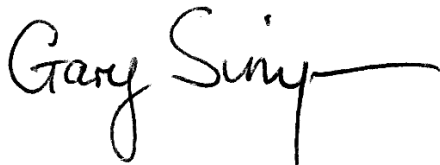
We look to our partners at Bendigo Bank to support us in achieving shared success. Change seems constant as they strive to grow the **Community Bank**[®] model. Changes are not always to our immediate benefit, however we have always had good support at regional and state level and I trust this will continue.

GRCEL Board

I would like to recognise our Directors. During the year we welcomed Jodie Young from Cavendish to the Board. We look forward to contributions and insights Jodie will bring to the table. We also accepted the resignation of Carly Behncke. Carly made a significant contribution during her term and I sincerely thank her for so generously giving her time, enthusiasm and skills.

I readily acknowledge that without the expertise each Director brings to the business and their endless volunteered hours the **Community Bank**[®] branch would not be the success it is today. My whole hearted thanks to you all. A big thank you must go to Brendan Kelly who took on the role of Chairman in my absence and did a sensational job.

In closing our **Community Bank**[®] branch's role is not to feed off its community but to feed into it. You can be enormously proud of the role you play in supporting our community to date and with your ongoing support we look forward to helping build prosperity in Dunkeld and districts areas.



Gary John Simpson
Chairman

Manager's Report

For year ending 30 June 2018

It is with pleasure that I submit my annual report to the Board and shareholders for the 2017/18 financial year.

I need to begin by thanking my staff, their commitment and passion to our branch, the Bank and our community is remarkable. We welcomed Carly Behncke to our team this year, she joined Susan Tully and Louise Field. Sadly for us Rebecca Howell left us in October 2017 but full credit to her, she has widened her horizons and moved to sunny Queensland, we wish her all the best for the future.

I would like to thank our customers, our Board of Directors, and our shareholders for their ongoing support. I would also like to thank our Bendigo and Adelaide Bank representatives, especially our Regional Managers Leanne Martin & Mark O'Dowd, for their dedicated work and support.

We had another challenging time this year with our business "footings" (loans and deposits) decreasing by \$2.6 million to \$70.1 million, as at 30 June 2018. Although we still added new business, various factors were not in our favour, including large debt reductions due to customers taking advantage of low interest rates and selling of property.

At 30 June 2018 we had 1,197 customers, with 1,957 accounts, an increase of 9.5 percent and 9.3 per cent respectively from the previous year.

Dunkeld & District **Community Bank**[®] Branch has contributed \$177,527 to the local community as at 30 June 2018. To date, more than \$200 million in profits from **Community Bank**[®] partnerships have been reinvested in Australian communities since 1998 via Bendigo Bank's **Community Bank**[®] network.

I ask for our shareholders help in bringing new business to the branch, either your own, your acquaintances or with an introduction to community groups you are involved in. Your help is invaluable to growing our business and with every new customer and account opening, that's more funds that are available to be paid in community contributions and progressing towards a dividend.

Banking is an everyday function for every single person in the community.

The difference with the **Community Bank**[®] model is that every time people bank with their local **Community Bank**[®] branch, the bottom line increases and as such, community contributions and dividends increase as well.

We are proud to be a partner in Australia's fifth largest full service retail bank with 494 branches, including 321 locally owned **Community Bank**[®] branches.

See the change your banking can make – switch and be the change!



Anna Watson
Branch Manager
Dunkeld & District Community Bank[®] Branch

Bendigo and Adelaide Bank Report

For year ending 30 June 2018

It's been 20 years since the doors to the first **Community Bank**[®] branch opened. And it has only been a few months since the latest, the 321st, **Community Bank**[®] branch opened its doors.

In the last 20 years, much has changed. A staggering 92 per cent of our customers do their banking online and we pay for goods and services on a range of mobile phones, our watches and even our fitness devices. Many are embracing this online world with a sense of excitement and confidence. Our model will be even more accessible to people right across Australia.

Despite the change many things have also remained constant through the last two decades. Commitment within communities remains as strong today as it has ever been; from our first **Community Bank**[®] branch to the most recent one, and the 319 in between.

This year, five of our Community Bank branches are celebrating 20 years in business. Bendigo Bank has celebrated 160 years in business. We farewelled Managing Director Mike Hirst and welcomed into the MD role long-time Bendigo employee Marnie Baker.

Our **Be the change** online marketing campaign has been the most successful online marketing campaign ever run by our organisation. The premise behind **Be the change** is simple – it thanks individual customers for banking with their **Community Bank**[®] branch.

But it's not the Bank thanking the customers. It's not the staff, volunteer directors or shareholders thanking the customers. It's the kids from the local little athletics and netball clubs, it's the man whose life was saved by a **Community Bank**[®] funded defib unit, it's members of the local community choir and the animal rescue shelter. These people whose clubs and organisations have received a share of over \$200 million in **Community Bank**[®] contributions, all because of people banking with their local **Community Bank**[®] branch.

Be the change has further highlighted the power of the model. For others, customers are important. For our **Community Bank**[®] network, customer support ensures our point of difference. It's the reason we can share in the revenue generated by their banking business. Without this point of difference, we would be just another bank.

But we're not, we're Bendigo Bank and we're Australia's only '*community bank*', recently named by Roy Morgan Research as Australia's third most trusted brand and most trusted bank. As one of 70,000-plus **Community Bank**[®] company shareholders across Australia, these are outcomes we hope you too are proud of.

I'd like to thank you for your decision to support your local **Community Bank**[®] company as a shareholder. Your support has been vitally important to enhancing the prospects and outcomes within your community.

Without you, there would be no **Community Bank**[®] branch network in Australia.

We value your initial contribution and your ongoing support of your **Community Bank**[®] branch and your community. Thank you for continuing to play a role in helping your community **Be the change**.



Robert Musgrove
Bendigo and Adelaide Bank

Community Investment Report

For year ending 30 June 2018

Community Investment Program

Grampians Regional Community Enterprise Pty Limited (GRCEL) operates Dunkeld & District **Community Bank**[®] Branch and is proud to invest in our communities through the Community Investment Program. Our main aim of our Community Investment Program is to influence positive change in the community.

Since opening the Dunkeld & District **Community Bank**[®] Branch in 2011, we've invested \$177,527 directly into the Dunkeld, Peshurst, Cavendish and surrounding communities. This is only possible thanks to the customers of Dunkeld & District **Community Bank**[®] Branch. Growing our customer base allows this unique banking model to thrive and prosper thereby allowing us to continue to invest in the community.

Dunkeld & District **Community Bank**[®] Branch has once again provided strong support to our district towns, clubs and organisations. Special highlights for the year for our Board was to support the inaugural Cavendish Red Gum Festival and contribute to the establishment of a Men's Shed in Cavendish.

We are proud to have supported the following:

Community Group	\$	Purpose
Glenthompson Dunkeld Football - Netball Club (Rams)	\$680	Tea for Footballers & Netballers
Cavendish Townscape Association Inc	\$693	Fleece & Flower Show radio advertising
Peaks & Trails	\$600	Event radio advertising
RSL	\$500	Honor Board
Grampians Swimming Club (Halls Gap)	\$850	Swimming equipment
Grampians Golf Club Inc	\$250	Annual tournament
Cavendish Primary School	\$500	Percussion instruments
Cavendish Football - Netball Club	\$412	Tea for Footballers & Netballers
F Gordon	\$500	Donation to appeal
Peshurst Bowls Club	\$150	Sign and annual sponsorship
Dunkeld Racing Club	\$1,100	Kids activity enclosure
Mininera & District Football League	\$2,200	Annual sponsorship - final year of 3 year deal
Cavendish Mens' Shed	\$5,000	Assistance to build new facility
Grampians Cricket Club	\$1,000	Annual sponsorship
Advance Peshurst	\$250	Band at Christmas market
Glenthompson Community Association	\$700	Pool party radio advertising
Peshurst and District Racing Club	\$825	Peshurst races
Dunkeld Rodeo - Sturgeon Stampede	\$1,000	Annual rodeo radio advertising
Branxholme Recreation Reserve	\$2,000	Children's playground
Branxholme Wallacedale Football - Netball Club	\$1,000	Annual rodeo radio advertising
Peshurst Creative Arts	\$500	Annual art show

Community Investment Report (continued)

Community Group	\$	Purpose
Vincent Huf	\$250	Victorian Cricket state team participation
Mt Rouse Fire Brigade	\$1,000	Year 2 of 5 year sponsorship
Cavendish & District Tennis Association	\$500	Tennis Trophies
Cavendish Red Gum Festival	\$4,000	Festival donation
Penshurst Football - Netball Club Inc	\$88	Annual calendar
Penshurst Football - Netball Club Inc	\$700	Annual sponsorship
Grampians Golf Club Inc	\$350	Annual tournament
Glenthompson Dunkeld Football - Netball Club (Rams)	\$700	Annual sponsorship
Penshurst Bowls Club	\$ 500	June tournament
Abby Lazzari	\$10	Second place Easter coloring competition prize
Amity Haley	\$5	Third place Easter coloring competition prize

\$28,813

Note 1: Community investment figures include funds allocated and the value of radio advertising provided.

Note 2: The \$20 first prize for the coloring competition was not collected until July and as such will appear in next year's Annual Report.



Sue Morse
Community Investment Co-ordinator

Directors' Report

For year ending 30 June 2018

Your directors submit the financial statements of the company for the financial year ended 30 June 2018.

Directors

The names and details of the company's directors who held office during or since the end of the financial year:

Gary John Simpson

Chairman

Occupation: Wool Broker

Qualifications, experience and expertise: Gary lives in Dunkeld with his wife and has three adult children. He was born in Bacchus Marsh and spent his childhood on the family sheep farm. He has spent his working life in the wool industry and is currently employed as a wool broker. Since moving to Dunkeld in 2003 he has been a committeeman, Vice Captain and is Vice President at the Grampians Golf Club, founding chairman of Hockey Monivae, Secretary of the Grampians Cricket Club and is a member of the Dunkeld Community Centre committee.

Interest in shares: 2,000

Brendan John Kelly

Vice Chairman

Occupation: Small business director

Qualifications, experience and expertise: Brendan is the managing director of Kelly's which is a rural merchandise, fertiliser and hardware business located in both Peshurst & Dunkeld. Brendan established Kelly's in Peshurst in 1988, then in Dunkeld in 2005. In recent years Brendan has commenced selling real estate working with Charles Stewart & Co, this is somewhat a family tradition with previous generation being involved in real estate valuations and sales. Brendan is the fourth generation of the Kelly family to live and work in Peshurst and district. Brendan and his wife Liz have three children Brooke, Shannon and Laine. They are active in the local community being involved in the football netball club, race club and Monivae college.

Interest in shares: 10,000

Craig Gordon Oliver

Treasurer

Occupation: Farmer

Qualifications, experience and expertise: Craig has an Associate Diploma of Farm Management and a Graduate Diploma of Business Studies (Finance and Management). Living at Dunkeld since 1991 with his wife and children, he worked for several national and multi-national agribusiness companies before pursuing a full time farming career. Craig has served on various industry and community committees, and is currently a member of the Pannabyr Landcare Group, Chariman of the Glenelg Hopkins CMA advisory group and a member of the Dunkeld CFA.

Interest in shares: 3,400

Director's Report (continued)

Helen Nielsen

Company Secretary

Occupation: Agriculture, Manager

Qualifications, experience and expertise: Helen has had a life passion for agriculture and the environment and her career and interests have followed that path. For the past 27 years she has worked with Agriculture Victoria in a range of roles delivering agriculture services to Victorian farmers. Her current role is Investment and Planning Manager for Agriculture Victoria, part of the Department of Economic Development, Jobs, Transport and Resources. She holds a Bachelor of Applied Science (Agriculture), Diploma of Business and Diploma of Project Management. Helen enjoys working with youth and spent 12 years as a Guide leader in Hamilton. She is currently a member of the following Community Groups: Pannyabyr Landcare Group and South West Holistic Farmers.

Interest in shares: 100

Anthony John Page

Director

Occupation: Electrical Contractor

Qualifications, experience and expertise: Anthony has lived in Penshurst all his life. He is married with two teenage children. As a member of the local fire brigade, Apex Club and Advance Penshurst he has undertaken a number of key roles. He stated his working life as an electrical apprentice in 1981 before purchasing his current service station and electrical contracting business in 1986.

Interest in shares: 5,000

David Andrew McLeod

Director

Occupation: Structural Engineer

Qualifications, experience and expertise: Past Treasurer Woodhouse CFA, Director of Holmes McLeod Consulting Engineers Pty Ltd, Past Chair Monivae College Parents and Friends and 30 years of farming experience.

Interest in shares: 15,000

James William Schofield

Director

Occupation: Farmer

Qualifications, experience and expertise: James has managed his farming enterprise for over 30 years. He has worked as a wool classer and more recently as Regional Officer with Greening Australia. He is President of the Woodhouse Hall and Recreational Reserve Committee.

Interest in shares: 1,000

Susan Mary Morse

Director

Occupation: Retired

Qualifications, experience and expertise: Sue Morse is married to Derek and they have 3 children and 2 grandchildren.

Sue grew up and attended Teacher's College in Adelaide but has lived in Dunkeld for over 40 years.

Beginning her working career as a Teacher and finishing as a Real Estate Agent, Sue is now enjoying retirement. Over the years, she has been involved in many community organisations, has held many official positions in the local and district golf associations, and volunteers at the Dunkeld Visitor Information Centre as well as helping run the family business.

Interest in shares: 10,000

Director's Report (continued)

Jodie Lousie Young

Director (Appointed 27 June 2018)

Interest in shares: Nil

Carly Renee Behncke

Director (Resigned 28 February 2018)

Occupation: Account Manager

Qualifications, experience and expertise: Carly Behncke grew up on a farm in Cavendish, was educated at the Cavendish Primary School and attending Baimbridge College Hamilton. She along with her husband & daughter now live on their farming property in Peshurst. While Carly is currently on maternity leave, she along with her husband are running the farm in partnership. She is an active member of the community, plays netball for Peshurst Football Netball Club and sits on many local committees.

Interest in shares: 500

Directors were in office for this entire year unless otherwise stated.

No directors have material interests in contracts or proposed contracts with the company.

Company Secretary

The company secretary is Helen Nielsen. Helen was appointed to the position of secretary on 31 August 2016.

Helen's qualifications, experience and expertise: She holds a Bachelor of Applied Science (Agriculture), Diploma of Business and Diploma of Project Management. Her current role is Investment and Planning Manager for Agriculture Victoria, part of the Department of Economic Development, Jobs, Transport and Resources.

Principal Activities

The principal activities of the company during the financial year were facilitating **Community Bank**[®] services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There have been no significant changes in the nature of these activities during the year.

Operating results

Operations have continued to perform in line with expectations. The profit of the company for the financial year after provision for income tax was:

Year ended 30 June 2018	Year ended 30 June 2017
\$	\$
45,166	19,154

Dividends

Dividend declared but not provided for:

Year ended 30 June 2018	
Cents	\$
3	18,702

Significant changes in the state of affairs

In the opinion of the directors there were no significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial statements.

Director's Report (continued)

Events since the end of the financial year

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company the results of those operations or the state of affairs of the company, in future years.

Likely developments

The company will continue its policy of facilitating banking services to the community.

Environmental regulation

The company is not subject to any significant environmental regulation.

Directors' benefits

No director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a director, a firm which a director is a member or an entity in which a director has a substantial financial interest except as disclosed in note 20 and 22 to the financial statements. This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by directors shown in the company's accounts, or the fixed salary of a full-time employee of the company, controlled entity or related body corporate.

Indemnification and insurance of directors and officers

The company has indemnified all directors and the manager in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as directors or manager of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or a related body corporate.

Directors' meetings

The number of directors' meetings attended by each of the directors of the company during the year were:

	Board Meetings Attended	
	Eligible	Attended
Gary John Simpson	11	4
Brendan John Kelly	11	9
Anthony John Page	11	8
Craig Gordon Oliver	11	8
David Andrew McLeod	11	7
James William Schofield	11	6
Susan Mary Morse	11	7
Helen Nielsen	11	8
Jodie Lousie Young (Appointed 27 June 2018)	-	-
Carly Renee Behncke (Resigned 28 February 2018)	7	3

Note: Gary Simpson and Sue Morse were granted leave of absence from the Board during the year for personal matters.

Director's Report (continued)

Proceedings on behalf of the company

No person has applied to the Court under section 237 of the Corporations Act 2001 for leave to bring proceedings on behalf of the company, or to intervene in any proceedings to which the company is a party, for the purpose of taking responsibility on behalf of the company for all or part of those proceedings.

No proceedings have been brought or intervened in on behalf of the company with leave of the Court under section 237 of the Corporations Act 2001.

Non audit services

The company may decide to employ the auditor on assignments additional to their statutory duties where the auditor's expertise and experience with the company are important. Details of the amounts paid or payable to the auditor (Andrew Frewin Stewart) for audit and non audit services provided during the year are set out in the notes to the accounts.

The board of directors has considered the position and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

The directors are satisfied that the provision of non-audit services by the auditor, as set out in the notes did not compromise the auditor independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed by the board to ensure they do not impact on the impartiality and objectivity of the auditor
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work, acting in a management or a decision-making capacity for the company, acting as advocate for the company or jointly sharing economic risk and rewards.

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 13.

Signed in accordance with a resolution of the board of directors at Dunkeld, Victoria on 26 September 2018.



Gary John Simpson, Chairman

Auditor's Independence Declaration



Chartered Accountants

61 Bull Street, Bendigo 3550
PO Box 454, Bendigo 3552
03 5443 0344
afsbendigo.com.au

Lead auditor's independence declaration under section 307C of the *Corporations Act 2001* to the directors of Grampians Regional Community Enterprises Limited

As lead auditor for the audit of Grampians Regional Community Enterprises Limited for the year ended 30 June 2018, I declare that, to the best of my knowledge and belief, there have been:

- i) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Andrew Frewin Stewart
61 Bull Street, Bendigo Vic 3550
Dated: 21 September 2018

David Hutchings
Lead Auditor

Financial statements

Statement of Profit or Loss and Other Comprehensive Income for the year ended 30 June 2018

	Notes	2018 \$	2017 \$
Revenue from ordinary activities	4	463,173	451,049
Employee benefits expense		(242,194)	(245,690)
Charitable donations, sponsorship, advertising and promotion		(25,711)	(26,986)
Occupancy and associated costs		(31,657)	(31,116)
Systems costs		(30,694)	(31,304)
Depreciation and amortisation expense	5	(20,901)	(19,120)
Finance costs	5	(985)	(1,145)
General administration expenses		(48,733)	(69,268)
Profit before income tax expense		62,298	26,420
Income tax expense	6	(17,132)	(7,266)
Profit after income tax expense		45,166	19,154
Total comprehensive income for the year attributable to the ordinary shareholders of the company:		45,166	19,154
Earnings per share		¢	¢
Basic earnings per share	23	7.25	3.07

Financial statements (continued)

Balance Sheet as at 30 June 2018

	Notes	2018 \$	2017 \$
ASSETS			
Current assets			
Cash and cash equivalents	7	171,001	107,238
Trade and other receivables	8	43,462	35,967
Total current assets		214,463	143,205
Non-current assets			
Property, plant and equipment	9	25,136	32,481
Intangible assets	10	35,358	48,914
Deferred tax asset	11	120,174	137,306
Total non-current assets		180,668	218,701
Total assets		395,131	361,906
LIABILITIES			
Current liabilities			
Trade and other payables	12	41,220	30,690
Borrowings	13	6,782	6,451
Provisions	14	31,793	20,151
Total current liabilities		79,795	57,292
Non-current liabilities			
Trade and other payables	12	13,556	27,112
Borrowings	13	9,751	16,550
Provisions	14	513	14,602
Total non-current liabilities		23,820	58,264
Total liabilities		103,615	115,556
Net assets		291,516	246,350
EQUITY			
Issued capital	15	612,891	612,891
Accumulated losses	16	(321,375)	(366,541)
Total equity		291,516	246,350

Financial statements (continued)

Statement of Changes in Equity For the year ended 30 June 2018

	Issued capital \$	Accumulated losses \$	Total equity \$
Balance at 1 July 2016	612,891	(385,695)	227,196
Total comprehensive income for the year	-	19,154	19,154
Transactions with owners in their capacity as owners:			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	-	-
Balance at 30 June 2017	612,891	(366,541)	246,350
Balance at 1 July 2017	612,891	(366,541)	246,350
Total comprehensive income for the year	-	45,166	45,166
Transactions with owners in their capacity as owners:			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	-	-
Balance at 30 June 2018	612,891	(321,375)	291,516

Financial statements (continued)

Statement of Cash Flows For the year ended 30 June 2018

	Notes	2018 \$	2017 \$
Cash flows from operating activities			
Receipts from customers		506,712	501,119
Payments to suppliers and employees		(437,201)	(460,174)
Interest received		1,705	463
Interest paid		(985)	(1,145)
Net cash provided by operating activities	17	70,231	40,263
Cash flows from investing activities			
Payments for property, plant and equipment		-	(32,897)
Payments for intangible assets		-	(13,556)
Net cash used in investing activities		-	(46,453)
Cash flows from financing activities			
Proceeds from borrowings		-	6,601
Repayment of borrowings		(6,468)	(3,600)
Net cash provided by/(used in) financing activities		(6,468)	23,001
Net increase in cash held		63,763	16,811
Cash and cash equivalents at the beginning of the financial year		107,238	90,427
Cash and cash equivalents at the end of the financial year	7(a)	171,001	107,238

Notes to the Financial Statements

For year ending 30 June 2018

Note 1. Summary of significant accounting policies

a) Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board (AASB) and the Corporations Act 2001. The company is a for-profit entity for the purpose of preparing the financial statements.

Compliance with IFRS

These financial statements and notes comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. These areas involving a higher degree of judgement or complexities, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

Historical cost convention

The financial statements have been prepared under the historical cost convention on an accruals basis as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

Comparative figures

Where required by Australian Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

Application of new and amended accounting standards

There are a number of amendments to accounting standards issued by the AASB that became mandatorily effective for accounting periods beginning on or after 1 July 2017, and are therefore relevant for the current financial year.

AASB 9 *Financial Instruments* sets out requirements for recognising and measuring financial assets, financial liabilities and some contracts to buy or sell non-financial items. This accounting standard is not expected to have a material impact on the financial statements.

AASB 15 *Revenue from Contracts with Customers* establishes a comprehensive framework for determining whether, how much and when revenue is recognised. This accounting standard is not expected to have a material impact on the financial statements.

There are also a number of accounting standards and interpretations issued by the AASB that become effective in future accounting periods.

Notes to the Financial Statements (continued)

Note 1. Summary of significant accounting policies (continued)

a) Basis of preparation (continued)

Application of new and amended accounting standards (continued)

The company has elected not to apply any accounting standards or interpretations before their mandatory operative date for the annual reporting period beginning 1 July 2017. These future accounting standards and interpretations therefore have no impact on amounts recognised in the current period or any prior period.

AASB 16 Leases is effective for annual periods beginning on or after 1 January 2019. The standard introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments.

The company has completed an initial assessment of the potential impact on its financial statements but has not yet completed its detailed assessment. The actual impact of applying AASB 16 on the financial statements in the period of initial application will depend on future economic conditions, including the company's borrowing rate at 1 January 2019, the composition of the lease portfolio at that date, the latest assessment of whether the company will exercise any lease renewal options and the extent to which the company chooses to use practical expedients and recognition exemptions.

So far, the most significant impact identified is that the company will recognise new assets and liabilities for its operating lease of its branch. As at 30 June 2018, the company's future minimum lease payment under non-cancellable operating leases amount to \$58,667, on an undiscounted basis (see Note 18).

No significant impact is expected for the company's finance leases.

Economic dependency - Bendigo and Adelaide Bank Limited

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank**[®] branch at Dunkeld, Victoria

The branch operates as a franchise of Bendigo and Adelaide Bank Limited, using the name "Bendigo Bank" and the logo and system of operations of Bendigo and Adelaide Bank Limited. The company manages the **Community Bank**[®] branch on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank**[®] branch are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank Limited.

The company promotes and sells the products and services, but is not a party to the transaction.

The credit risk (i.e. the risk that a customer will not make repayments) is for the relevant Bendigo and Adelaide Bank Limited entity to bear as long as the company has complied with the appropriate procedures and relevant obligations and has not exercised a discretion in granting or extending credit.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank**[®] branch franchise operations. It also continues to provide ongoing management and operational support and other assistance and guidance in relation to all aspects of the franchise operation, including advice and assistance in relation to:

- the design, layout and fit out of the **Community Bank**[®] branch

Notes to the Financial Statements (continued)

Note 1. Summary of significant accounting policies (continued)

a) Basis of preparation (continued)

Application of new and amended accounting standards (continued)

- training for the branch manager and other employees in banking, management systems and interface protocol
- methods and procedures for the sale of products and provision of services
- security and cash logistic controls
- calculation of company revenue and payment of many operating and administrative expenses
- the formulation and implementation of advertising and promotional programs
- sales techniques and proper customer relations.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

b) Revenue

Revenue is recognised when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the company and any specific criteria have been met. Interest and fee revenue is recognised when earned. The gain or loss on disposal of property, plant and equipment is recognised on a net basis and is classified as income rather than revenue. All revenue is stated net of the amount of Goods and Services Tax (GST).

Revenue calculation

The franchise agreement provides that three forms of revenue may be earned by the company – margin, commission and fee income. Bendigo and Adelaide Bank Limited decides the form of revenue the company earns on different types of products and services.

The revenue earned by the company is dependent on the business that it generates. It may also be affected by other factors, such as economic and local conditions, for example, interest rates.

Core banking products

Bendigo and Adelaide Bank Limited has identified some Bendigo Bank Group products and services as 'core banking products'. It may change the products and services which are identified as core banking products by giving the company at least 30 days notice. Core banking products currently include Bendigo Bank branded home loans, term deposits and at call deposits.

Margin

Margin is arrived at through the following calculation:

- Interest paid by customers on loans less interest paid to customers on deposits
- *plus* any deposit returns i.e. interest return applied by Bendigo and Adelaide Bank Limited for a deposit,
- *minus* any costs of funds i.e. interest applied by Bendigo and Adelaide Bank Limited to fund a loan.

Margin is paid on all core banking products. A funds transfer pricing model is used for the method of calculation of the cost of funds, deposit return and margin.

The company is entitled to a share of the margin earned by Bendigo and Adelaide Bank Limited (i.e. income adjusted for Bendigo and Adelaide Bank Limited's interest expense and interest income return). However, if this reflects a loss, the company incurs a share of that loss.

Notes to the Financial Statements (continued)

Note 1. Summary of significant accounting policies (continued)

b) Revenue (continued)

Commission

Commission is a fee paid for products and services sold. It may be paid on the initial sale or on an ongoing basis. Commission is payable on the sale of an insurance product such as home contents. Examples of products and services on which ongoing commissions are paid include leasing and Sandhurst Trustees Limited products.

Fee income

Fee income is a share of what is commonly referred to as 'bank fees and charges' charged to customers by Bendigo Bank Group entities including fees for loan applications and account transactions.

Discretionary financial contributions

In addition to margin, commission and fee income, and separate from the franchise agreement, Bendigo and Adelaide Bank Limited has also made discretionary financial payments to the company. These are referred to by Bendigo and Adelaide Bank Limited as a "Market Development Fund" (MDF).

The amount has been based on the volume of business attributed to a branch. The purpose of the discretionary payments is to assist with local market development activities, including community sponsorships and donations. It is for the board to decide how to use the MDF.

The payments from Bendigo and Adelaide Bank Limited are discretionary and Bendigo and Adelaide Bank Limited may change the amount or stop making them at any time.

Ability to change financial return

Under the franchise agreement, Bendigo and Adelaide Bank Limited may change the form and amount of financial return that the company receives. The reasons it may make a change include changes in industry or economic conditions or changes in the way Bendigo and Adelaide Bank Limited earns revenue.

The change may be to the method of calculation of margin, the amount of margin, commission and fee income or a change of a margin to a commission or vice versa. This may affect the amount of revenue the company receives on a particular product or service. The effect of the change on the revenue earned by the company is entirely dependent on the change.

If Bendigo and Adelaide Bank Limited makes a change to the margin or commission on core banking products and services, it must not reduce the margin and commission the company receives on core banking products and services Bendigo and Adelaide Bank Limited attributes to the company to less than 50% (on an aggregate basis) of Bendigo and Adelaide Bank Limited's margin at that time. For other products and services, there is no restriction on the change Bendigo and Adelaide Bank Limited may make.

Bendigo and Adelaide Bank Limited must give the company 30 days notice before it changes the products and services on which margin, commission or fee income is paid, the method of calculation of margin and the amount of margin, commission or fee income.

Monitoring and changing financial return

Bendigo and Adelaide Bank Limited monitors the distribution of financial return between **Community Bank**[®] companies and Bendigo and Adelaide Bank Limited on an ongoing basis.

Overall, Bendigo and Adelaide Bank Limited has made it clear that the **Community Bank**[®] model is based on the principle of shared reward for shared effort. In particular, in relation to core banking products and services, the aim is to achieve an equal share of Bendigo and Adelaide Bank Limited's margin.

Notes to the Financial Statements (continued)

Note 1. Summary of significant accounting policies (continued)

c) Income tax

Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is payable (or refundable).

Deferred tax

Deferred tax is accounted for using the balance sheet liability method on temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities (other than as a result of a business combination) which affects neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the consolidated entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the company entity intends to settle its tax assets and liabilities on a net basis.

Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the Statement of Profit or Loss and Other Comprehensive Income, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or gain from a bargain purchase price.

d) Employee entitlements

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

e) Cash and cash equivalents

For the purposes of the Statement of Cash Flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the Balance Sheet.

Notes to the Financial Statements (continued)

Note 1. Summary of significant accounting policies (continued)

f) Trade receivables and payables

Receivables are carried at their amounts due. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

g) Property, plant and equipment

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calculation of depreciation:

- furniture and fittings	4 - 40	years
- motor vehicle	5	years

h) Intangibles

The franchise fee paid to Bendigo and Adelaide Bank Limited has been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

The renewal processing fee paid to Bendigo and Adelaide Bank Limited when renewing the franchise agreement has also been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

i) Payment terms

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days.

j) Borrowings

All loans are initially measured at the principal amount. Interest is recognised as an expense as it accrues.

k) Financial instruments

Recognition and initial measurement

Financial instruments, incorporating financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions of the instrument.

Financial instruments are initially measured at fair value plus transaction costs. Financial instruments are classified and measured as set out below.

Notes to the Financial Statements (continued)

Note 1. Summary of significant accounting policies (continued)

k) Financial instruments (continued)

Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. A financial liability is derecognised when it is extinguished, discharged, cancelled or expires.

Classification and subsequent measurement

(i) *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

(ii) *Held-to-maturity investments -*

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

(iii) *Financial liabilities*

Financial liabilities include borrowings, trade and other payables and non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

Impairment

At each reporting date, the entity assesses whether there is objective evidence that a financial instrument has been impaired. Impairment losses which are recognised in the Statement of Profit or Loss and Other Comprehensive Income.

l) Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership are transferred to the company are classified as finance leases. Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred. Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

m) Provisions

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions or other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

Notes to the Financial Statements (continued)

Note 1. Summary of significant accounting policies (continued)

n) Issued capital

Ordinary shares are recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

o) Earnings per share

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

p) Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Balance Sheet. Cash flows are included in the Statement of Cash Flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the taxation authority are classified as operating cash flows.

Note 2. Financial risk management

The company's activities expose it to a limited variety of financial risks: market risk (including currency risk, fair value interest risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the entity. The entity does not use derivative instruments.

Risk management is carried out directly by the board of directors.

(i) Market risk

The company has no exposure to any transactions denominated in a currency other than Australian dollars.

(ii) Price risk

The company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The company is not exposed to commodity price risk.

(iii) Credit risk

The company has no significant concentrations of credit risk. It has policies in place to ensure that customers have an appropriate credit history. The company's franchise agreement limits the company's credit exposure to one financial institution, being Bendigo and Adelaide Bank Limited.

(iv) Liquidity risk

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

Notes to the Financial Statements (continued)

Note 2. Financial risk management (continued)

(v) Cash flow and fair value interest rate risk

Interest-bearing assets are held with Bendigo and Adelaide Bank Limited and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the company to cash flow interest-rate risk. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

(vi) Capital management

The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the Balance Sheet.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the distribution limit.

The distribution limit is the greater of:

- (a) 20% of the profit or funds of the franchisee otherwise available for distribution to shareholders in that 12 month period; and
- (b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the franchisee over that 12 month period where the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2018 can be seen in the Statement of Profit or Loss and Other Comprehensive Income.

There were no changes in the company's approach to capital management during the year.

Note 3. Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Management has identified the following critical accounting policies for which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

Taxation

Judgement is required in assessing whether deferred tax assets and certain tax liabilities are recognised on the balance sheet. Deferred tax assets, including those arising from carried-forward tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits.

Notes to the Financial Statements (continued)

Note 3. Critical accounting estimates and judgements (continued)

Taxation (continued)

Assumptions about the generation of future taxable profits depend on management's estimates of future cash flows. These depend on estimates of future sales volumes, operating costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation.

These judgements and assumptions are subject to risk and uncertainty. There is therefore a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the balance sheet and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amount of recognised deferred tax assets and liabilities may require adjustment, resulting in corresponding credit or charge to the Statement of Profit or Loss and Other Comprehensive Income.

Estimation of useful lives of assets

The estimation of the useful lives of assets has been based on historical experience and the condition of the asset is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

Impairment of assets

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the consolidated entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

Notes to the Financial Statements (continued)

Note 4. Revenue from ordinary activities	2018	2017
	\$	\$
Operating activities:		
- gross margin	287,234	275,627
- services commissions	107,878	108,447
- fee income	28,373	29,845
- market development fund	37,500	36,667
Total revenue from operating activities	460,985	450,586
Non-operating activities:		
- interest received	1,705	463
- other revenue	483	-
Total revenue from non-operating activities	2,188	463
Total revenues from ordinary activities	463,173	451,049
Note 5. Expenses		
Depreciation of non-current assets:		
- furniture and fittings	1,542	1,555
- motor vehicles	5,803	4,009
Amortisation of non-current assets:		
- franchise agreement	2,259	2,259
- franchise renewal fee	11,297	11,297
	20,901	19,120
Finance costs:		
- interest paid	985	1,145
Bad debts	85	(115)
Note 6. Income tax expense		
The components of tax expense comprise:		
- Movement in deferred tax	1,443	(2,048)
- Recoupment of prior year tax losses	15,689	9,314
	17,132	7,266
The prima facie tax on profit from ordinary activities before income tax is reconciled to the income tax expense as follows		
Operating profit	62,298	26,420
Prima facie tax on profit from ordinary activities at 27.5% (2017: 27.5%)	17,132	7,266
Add tax effect of:		
- timing difference expenses	(1,443)	2,048
	15,689	9,314
Movement in deferred tax	1,443	(2,048)
	17,132	7,266
Note 7. Cash and cash equivalents		
Cash at bank and on hand	47,007	44,949
Term deposits	123,994	62,289
	171,001	107,238

Notes to the Financial Statements (continued)

Note 7.(a) Reconciliation to cash flow statement	2018	2017
	\$	\$
The above figures reconcile to the amount of cash shown in the statement of cash flows at the end of the financial year as follows:		
Cash at bank and on hand	47,007	44,949
Term deposits	123,994	62,289
	<u>171,001</u>	<u>107,238</u>
Note 8. Trade and other receivables		
Trade receivables	36,996	32,229
Prepayments	6,466	3,738
	<u>43,462</u>	<u>35,967</u>
Note 9. Property, plant and equipment		
Leasehold improvements		
At cost	1,363	1,363
Less accumulated depreciation	(1,363)	(1,363)
	-	-
Furniture and fittings		
At cost	29,884	29,884
Less accumulated depreciation	(22,158)	(20,616)
	<u>7,726</u>	<u>9,268</u>
Motor vehicles		
At cost	27,222	27,222
Less accumulated depreciation	(9,812)	(4,009)
	<u>17,410</u>	<u>23,213</u>
Plant and equipment		
At cost	12,179	10,888
Less accumulated depreciation	(12,179)	(10,888)
	-	-
Total written down amount	<u>25,136</u>	<u>32,481</u>
Movements in carrying amounts:		
Leasehold improvements		
Carrying amount at beginning	-	262
Less: depreciation expense	-	(262)
Carrying amount at end	-	-
Furniture and fittings		
Carrying amount at beginning	9,268	5,148
Additions	-	5,675
Less: depreciation expense	(1,542)	(1,555)
Carrying amount at end	<u>7,726</u>	<u>9,268</u>
Motor vehicles		
Carrying amount at beginning	23,213	-

Notes to the Financial Statements (continued)

Note 9. Property, plant and equipment (continued)	2018	2017
	\$	\$
Additions	-	27,222
Less: depreciation expense	(5,803)	(4,009)
Carrying amount at end	17,410	23,213
Total written down amount	25,136	32,481
Note 10. Intangible assets		
Establishment fee		
At cost	100,000	100,000
Less: accumulated amortisation	(100,000)	(100,000)
	-	-
Franchise fee		
At cost	21,297	21,297
Less: accumulated amortisation	(15,403)	(13,144)
	5,894	8,153
Renewal processing fee		
At cost	56,484	56,484
Less: accumulated amortisation	(27,020)	(15,723)
	29,464	40,761
Total written down amount	35,358	48,914
Note 11. Tax		
Non-Current:		
Deferred tax assets		
- accruals	-	770
- employee provisions	8,884	9,557
- tax losses carried forward	111,290	126,979
	120,174	137,306
Net deferred tax asset	120,174	137,306
Movement in deferred tax charged to Statement of Profit or Loss and Other Comprehensive Income	17,132	7,266
Note 12. Trade and other payables		
Current:		
Other creditors and accruals	41,220	30,690
Non-Current:		
Other creditors and accruals	13,556	27,112

Notes to the Financial Statements (continued)

Note 13. Borrowings		2018	2017
		\$	\$
Current:			
Finance lease	18	6,782	6,451
Non-Current:			
Finance lease	18	9,751	16,550

The finance lease is repayable monthly with the final instalment due November 2019. Interest was recognised at an average rate of 8.78% for the year ended 30 June 2018 (2017: 6.91%).

Note 14. Provisions			
Current:			
Provision for annual leave		13,430	20,151
Provision for long service leave		18,363	-
Provision for sponsorship		-	-
		<u>31,793</u>	<u>20,151</u>
Non-Current:			
Provision for long service leave		513	14,602

Note 15. Issued capital			
623,400 ordinary shares fully paid (2017: 623,400)		623,400	623,400
Less: equity raising expenses		(10,509)	(10,509)
		<u>612,891</u>	<u>612,891</u>

Rights attached to shares

(a) *Voting rights*

Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the Community Bank® branch have the same ability to influence the operation of the company.

(b) *Dividends*

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo and Adelaide Bank Limited contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

Notes to the Financial Statements (continued)

Note 15. Issued capital (continued)

Prohibited shareholding interest (continued)

(c) *Transfer*

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the Corporations Act 2001.

Prohibited shareholding interest

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if any of the following applies:

- They control or own 10% or more of the shares in the company (the "10% limit").
- In the opinion of the board they do not have a close connection to the community or communities in which the company predominantly carries on business (the "close connection test").
- Where the person is a shareholder, after the transfer of shares in the company to that person the number of shareholders in the company is (or would be) lower than the base number (the "base number test"). The base number is 322. As at the date of this report, the company had 330 shareholders.

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or beneficial interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prohibited shareholding interest. If the board becomes aware that a member has a prohibited shareholding interest, it must serve a notice requiring the member (or the member's associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

Note 16. Accumulated losses	2018	2017
	\$	\$
Balance at the beginning of the financial year	(366,541)	(385,695)
Net profit from ordinary activities after income tax	45,166	19,154
Balance at the end of the financial year	(321,375)	(366,541)

Notes to the Financial Statements (continued)

Note 17. Statement of cash flows	2018	2017
	\$	\$
Reconciliation of profit from ordinary activities after tax to net cash provided by operating activities		
Profit from ordinary activities after income tax	45,166	19,154
Non cash items:		
- depreciation	7,345	5,564
- amortisation	13,556	13,556
Changes in assets and liabilities:		
- (increase)/decrease in receivables	(7,495)	10,990
- (increase)/decrease in other assets	17,132	7,266
- increase/(decrease) in payables	(3,026)	(23,513)
- increase/(decrease) in provisions	(2,447)	7,246
Net cash flows provided by operating activities	70,231	40,263

Note 18. Leases

Finance lease commitments		
Payable - minimum lease payments:		
- not later than 12 months	7,454	7,454
- between 12 months and 5 years	9,931	17,401
Minimum lease payments	17,385	24,855
Less future finance charges	(852)	(1,854)
Present value of minimum lease payments	16,533	23,001
The finance lease is repayable monthly with the final instalment due November 2019. Interest was recognised at an average rate of 8.78% for the year ended 30 June 2018 (2017: 6.91%).		
Operating lease commitments		
Non-cancellable operating lease contracted for but not capitalised in the financial statements		
Payable - minimum lease payments:		
- not later than 12 months	22,000	22,000
- between 12 months and 5 years	36,667	58,667
	58,667	80,667

The branch lease was renewed on 1 February 2016 and is a non-cancellable lease with a five-year term, with rent payable monthly.

Note 19. Auditor's remuneration

Amounts received or due and receivable by the auditor of the company for:		
- audit and review services (AFS)	4,400	4,200
- non audit services	3,210	455
	7,610	4,655

Notes to the Financial Statements (continued)

Note 20. Director and related party disclosures	2018	2017
	\$	\$
The names of directors who have held office during the financial year are:		
Gary John Simpson		
Brendan John Kelly		
Anthony John Page		
Craig Gordon Oliver		
David Andrew McLeod		
James William Schofield		
Susan Mary Morse		
Helen Nielsen		
Jodie Lousie Young (Appointed 27 June 2018)		
Carly Renee Behncke (Resigned 28 February 2018)		
No director's fees have been paid as the positions are held on a voluntary basis.		
Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.		
Transactions with related parties:		
Anthony John Page's electrical contracting business received the following amount for emergency and exit lighting testing services provided.	200	200
Directors Shareholdings	2018	2017
Gary John Simpson	2,000	1,000
Brendan John Kelly	10,000	11,500
Anthony John Page	5,000	5,000
Craig Gordon Oliver	3,400	3,400
David Andrew McLeod	15,000	10,000
James William Schofield	1,000	1,000
Susan Mary Morse	10,000	-
Helen Nielsen	100	100
Jodie Lousie Young (Appointed 27 June 2018)	-	-
Carly Renee Behncke (Resigned 28 February 2018)	500	500
There were movements in directors shareholdings during the year.		
Note 21. Dividends provided for or paid		
a. Dividends proposed and not recognised as a liability		
Current year final dividend	18,702	-
Unfranked dividend - 3 cents (2017: Nil cents) per share		-
b. Franking account balance		
Franking credits available for subsequent reporting periods are:		
- franking account balance as at the end of the financial year	3,217	3,217
- franking credits that will arise from payment of income tax as at the end of the financial year	-	-
- franking debits that will arise from the payment of dividends recognised as a liability at the end of the financial year	-	-
Franking credits available for future financial reporting periods:	3,217	3,217
- franking debits that will arise from payment of dividends proposed or declared before the financial report was authorised for use but not recognised as a distribution to equity holders during the period	-	-
Net franking credits available	3,217	3,217

Notes to the Financial Statements (continued)

Note 22. Key management personnel disclosures

No director of the company receives remuneration for services as a company director or committee member.

There are no executives within the company whose remuneration is required to be disclosed.

Community Bank® Directors' Privileges Package

The board has adopted the **Community Bank®** Directors' Privileges Package. The package is available to all directors, who can elect to avail themselves of the benefits based on their personal banking with the **Community Bank®** branch at Dunkeld, Victoria. There is no requirement to own BEN shares and there is no qualification period to qualify to utilise the benefits. The package mirrors the benefits currently available to Bendigo and Adelaide Bank Limited shareholders. The total benefits received by the directors from the Directors' Privilege Package are \$nil for the year ended 30 June 2018 (2017: \$nil).

Note 23. Earnings per share	2018 \$	2017 \$
(a) Profit attributable to the ordinary equity holders of the company used in calculating earnings per share	45,166	19,154
	Number	Number
(b) Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	623,400	623,400

Note 24. Events occurring after the reporting date

There have been no events after the end of the financial year that would materially affect the financial statements.

Note 25. Contingent liabilities and contingent assets

There were no contingent liabilities or contingent assets at the date of this report to affect the financial statements.

Note 26. Segment reporting

The economic entity operates in the service sector where it facilitates **Community Bank®** services in Dunkeld, Victoria pursuant to a franchise agreement with Bendigo and Adelaide Bank Limited.

Note 27. Registered office/Principal place of business

The entity is a company limited by shares, incorporated and domiciled in Australia. The registered office and principal place of business is:

Registered Office
92 Parker Street
Dunkeld, Victoria, 3294

Principal Place of Business
92 Parker Street
Dunkeld, Victoria, 3294

Note 28. Financial instruments

Financial Instrument Composition and Maturity Analysis

Notes to the Financial Statements (continued)

Note 28. Financial instruments (continued)

The table below reflects the undiscounted contractual settlement terms for all financial instruments, as well as the settlement period for instruments with a fixed period of maturity and interest rate.

Financial instrument	Floating interest		Fixed interest rate maturing in						Non interest bearing		Weighted average	
	2018	2017	1 year or less		Over 1 to 5 years		Over 5 years		2018	2017	2018	2017
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	%	%
Financial assets												
Cash and cash equivalents	47,007	44,949	123,994	62,289	-	-	-	-	-	-	1.21	0.48
Receivables	-	-	-	-	-	-	-	-	36,996	32,229	N/A	N/A
Financial liabilities												
Interest bearing liabilities	-	-	6,782	6,451	9,751	16,550	-	-	-	-	8.78	6.91
Payables	-	-	-	-	-	-	-	-	-	-	N/A	N/A

Net Fair Values

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the balance sheet. The company does not have any unrecognised financial instruments at the year end.

Credit Risk

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the balance sheet and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

Interest Rate Risk

Interest rate risk refers to the risk that the value of a financial instrument or cash flows associated with the instrument will fluctuate due to changes in market interest rates. Interest rate risk arises from the interest bearing financial assets and liabilities in place subject to variable interest rates, as outlined above.

Sensitivity Analysis

The company has performed sensitivity analysis relating to its exposure to interest rate risk at balance date. This sensitivity analysis demonstrates the effect on the current year results and equity which could result from a change in interest rates.

As at 30 June 2018, the effect on profit and equity as a result of changes in interest rate, with all other variables remaining constant would be as follows:

	2018	2017
	\$	\$
Change in profit/(loss)		
Increase in interest rate by 1%	1,545	842
Decrease in interest rate by 1%	(1,545)	(842)
Change in equity		
Increase in interest rate by 1%	1,545	842
Decrease in interest rate by 1%	(1,545)	(842)

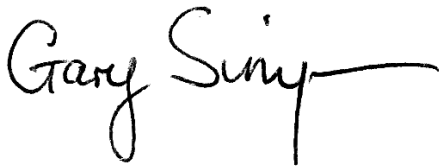
Directors' Declaration

In accordance with a resolution of the directors of Grampians Regional Community Enterprises Limited, we state that:

In the opinion of the directors:

- (a) the financial statements and notes of the company are in accordance with the Corporations Act 2001, including:
 - (i) giving a true and fair view of the company's financial position as at 30 June 2018 and of its performance for the financial year ended on that date; and
 - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- (c) the audited remuneration disclosures set out in the remuneration report section of the directors' report comply with Accounting Standard AASB124 Related Party Disclosures and the Corporations Regulations 2001.

This declaration is made in accordance with a resolution of the board of directors.



Gary John Simpson, Chairman

Signed on the 26th of September 2018.

Independent Audit Report



Chartered Accountants

61 Bull Street, Bendigo 3550
PO Box 454, Bendigo 3552
03 5443 0344
afsbendigo.com.au

Independent auditor's report to the members of Grampians Regional Community Enterprises Limited

Report on the audit of the financial statements

Our opinion

In our opinion, the financial report of Grampians Regional Community Enterprises Limited is in accordance with the *Corporations Act 2001*, including:

- i. giving a true and fair view of the company's financial position as at 30 June 2018 and of its performance for the year ended on that date; and
- ii. complying with Australian Accounting Standards.

What we have audited

Grampians Regional Community Enterprises Limited's (the company) financial report comprises the:

- ✓ Statement of profit or loss and other comprehensive income
- ✓ Balance sheet
- ✓ Statement of changes in equity
- ✓ Statement of cash flows
- ✓ Notes comprising a summary of significant accounting policies and other explanatory notes
- ✓ The directors' declaration of the entity.

Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report.

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*. We are independent of the Company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other information

The company usually prepares an annual report that will include the financial statements, directors' report and declaration and our independence declaration and audit report (the financial report). The annual report may also include "other information" on the entity's operations and financial results and financial position as set out in the financial report, typically in a Chairman's report and Manager's report, and reports covering governance and shareholder matters.

Taxation | Audit | Business Services

Liability limited by a scheme approved under Professional Standards Legislation. ABN 51 061 795 337

Independent Audit Report (continued)

The directors are responsible for the other information. The annual report is expected to be made available to us after the date of this auditor's report.

Our opinion on the financial report does not cover the other information and accordingly we will not express any form of assurance conclusion thereon.

Our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If we identify that a material inconsistency appears to exist when we read the annual report (or become aware that the other information appears to be materially misstated), we will discuss the matter with the directors and where we believe that a material misstatement of the other information exists, we will request management to correct the other information.

Directors' responsibility for the financial report

The directors of the company are responsible for the preparation of the financial report so that it gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or cease operations, or have no realistic alternative but to do so.

Auditor's responsibility for the audit of the financial report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatement can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: <http://www.auasb.gov.au/home.aspx>. This description forms part of our auditor's report.



Andrew Frewin Stewart
61 Bull Street, Bendigo, 3550
Dated: 21 September 2018



David Hutchings
Lead Auditor

Dunkeld & District **Community Bank**[®] Branch
92-94 Parker Street, Dunkeld VIC 3294
Phone: 5577 2488 Fax: 5577 2332
Email: dunkeldmailbox@bendigoadelaide.com.au

Franchisee: Grampians Regional Community Enterprises Limited
PO Box 47, Dunkeld VIC 3294
ABN: 29 139 414 234

www.bendigobank.com.au/dunkeld
www.facebook.com/DunkeldDistrictCommunityBankBranch
(S56052) (414760_v2) (2/10/2018)



bendigobank.com.au

