# Annual Report 2011



Healesville & District
Community Enterprise Ltd
ACN 143 284 182

Healesville Community Bank® Branch



# **Contents**

| 1. | Chairman's Report                                      | 3  |
|----|--|----|
| 2. | Vale   | 5  |
| 3. | Manager's Report                                       | 6  |
| 4. | Director's Report                                      | 7  |
| 5. | Financial Statements as at 30 <sup>th</sup> June, 2011 | 10 |
|    | Income Statement                                       | 10 |
|    | Balance Sheet  | 11 |
|    | Equity Statement                                       | 12 |
|    | Cash Flow  | 13 |
| 6. | Notes to Financial Statements                          | 14 |
|    | Financial Instrument                                   | 28 |
| 7. | Directors Declaration                                  | 29 |
| 8. | Independent Audit Report                               | 30 |
| 9. | Auditor's Independence Declaration                     | 32 |



### 1. CHAIRMAN'S REPORT

It gives me great pleasure to present the first Chairman's report of Healesville & District Community Enterprise Limited.

The Company was registered as a public Company on 22 April 2010 with the aim of establishing a **Community Bank**® branch in Healesville.

Our mission is: "Our Community - Empowered and Thriving".

To open a **Community Bank**® branch we first had to raise the required capital of \$790,000. Our prospectus was launched to our community on 14 July 2010.

The opportunity for a Healesville **Community Bank®** Branch of Bendigo Bank would afford our community the chance not only to secure great branch banking services, but to improve our long-term prospects by retaining greater control over the district's capital resources. Our community embraced the concept with our prospectus closed with \$899,026 capital raised.

The Board was extremely pleased with the community response to the prospectus. This is a reflection of the hard work put in by the Directors and Steering Committee members since we began our campaign in early 2010.

After building modifications and staff selection and training we launched your **Community Bank®** branch which opened its doors on Friday 18 February 2011. On opening we commenced "Empowering" our community with \$500 grants going to Healesville SES, Toolangi Castella District Community House, Healesville & District Historical Society, Healesville Interchurch Community Care and \$250 to Mt Evelyn Special Developmental School and Healesville Primary School. As we grow so will our return back to our community.

Suzanne Dixon, our Branch Manager, and her team have done a great job providing outstanding customer service and growing the business since we opened the doors to your Bank. And even though our first annual report is only for a five month period (February – June), we are on track with the prospectus forecasts. Business is growing with loans and deposits of over \$10 million to date.

It has also been a challenging beginning to your new **Community Bank®** branch. I sadly have to note the passing of fellow Board member Colin Johanson. Colin, a retired banker, was able to see the branch just prior to its opening and was very proud of our achievement. He was a great contributor to our Board and will be sadly missed.

We had two staff changes in the initial months of opening. This placed enormous strain on our Branch Manager and the other staff, whilst replacements were employed. They managed the difficulties professionally and faultlessly whilst continuing to grow the business.

We have a lot of work to do in the coming year but despite some of the challenges it has been a good start to the business. For that I wish to thank, on behalf of all shareholders, the Directors, advisors and Steering Committee members for their very significant workload during this establishment phase. I also thank them for their support throughout and also for their contribution to the local community.

On behalf of the Board I would like to thank Mr Adam Rimington, Community Development Support Manager with Bendigo and Adelaide Bank, and Mrs Jaqui Hall, our mentor from Upper Yarra Community Enterprise Ltd. They were a constant driving force, with assistance, support and encouragement, throughout our development. All the other **Community Bank®** branches in the Yarra Valley were unstinting in their support of our campaign and I thank them all.



Now the branch is open Mark Nolan, our Regional Manager, has been an invaluable support.

Thank you to our shareholders, customers and local community for supporting your **Community Bank**® branch. We hope you will continue to be advocates for the bank, promoting the advantages of banking with a bank that supports your community. If you haven't done so already, please consider moving all or any of your banking business over because as our business grows so will our community support.

**Gary Slater** 

Chairman



### 2. VALE

# Vale Colin Johanson



1936 - 2011

In grateful appreciation of Col's invaluable assistance both as an original Steering Committee member, and as a Director.

Fondly remembered, Sadly missed



### 3. Manager's Report

Hello and welcome, my name is Suzanne Dixon your local Branch Manager and this is our very first Manager's Report.

It's very important to us that you are greeted by friendly staff that welcome you with a smile in a face to face environment and really personalise the experience.

Our local community celebrated the opening of Healesville **Community Bank®** Branch on Friday 18 February 2011 which is located at 205 Maroondah Highway, Healesville. We are part of the Yarra Ranges Region and were the 13<sup>th</sup> **Community Bank®** branch to open in the region.

Being a brand new **Community Bank®** branch has not only given the district another option for their banking needs but has also allowed us to give back to the local community in a relatively short space of time.

At the branch opening we saw many community grants being presented. These funds were distributed to community groups such as Healesville SES, Toolangi/Castella Community house and Darren's Dinner, each group received \$500. The new satellite integration programme between Healesville and Mount Evelyn Special Development School also received \$250.

As of 30 June 2011 our total book balance was at \$11.4 million. This result is due to obtaining a solid customer base that believes in what our bank is doing for the community.

Our customer numbers as at 30 June 2011 were sitting at 387 customers which is consistently growing. Our product's per customer is currently at 1.902 this means for every customer we have, they each have around 2 products with us.

Through our vast range of products and services, such as insurance, financial planning, foreign exchange and business banking, we are able to provide a full financial service for the district and look after varying banking requirements.

And now let me present the staff.

Our Customer Relationship Officers, Cheryl and Amanda, have been with us since we opened in February and have made a valuable contribution to the team. We also welcome Jayne who joined the team in July and has fitted in perfectly. Thank you to all of you for your great teamwork.

I would like to thank all of our new customers and existing customers for all your support and welcome anyone new to come in and say hello, meet our fantastic team and consider moving your banking across to support a bank that not only gives back to your local community but takes pride in delivering exceptional customer service and building a long term relationship.

Suzanne Dixon Branch Manager



### 4. DIRECTOR'S REPORT

Your directors submit the financial statements of the company for the financial year ended 30 June 2011.

### **Directors**

The names and details of the company's directors who held office during or since the end of the financial year:

### **Gary James Slater**

Chairman Age: 54

Occupation: General Manager

Experience & Expertise: Yarra Rangers economic recovery committee, Healesville Chamber of Commerce committee, Manager of Healesville sanctuary, Manager of Healesville RSL, Owner operator of own business

### **Neil Ferderick Skinner**

Secretary Age: 64

Occupation: Retired

Experience & Expertise: 42 years in the mechanical services / air conditioning industry. Worked in Taiwan for two years on the high speed rail project. Secretary at the local RSL

### Kathleen Therese Gannaway

Director Age: 59

Occupation: Journalist

Experience & Expertise: Journalist with Mountain Views Newspaper for the past 12 years. Resident of Healesville since 1983. Active volunteer with Gateway fest, Relay for Life, Badger Creek CFA and Badger Creek Old School Building

### Kathleen Ann Holton

Director Age: 56

Occupation: Manager - Age care services

Experience & Expertise: Chairperson of Township Group - Community 3777. Certificate III in Aged Care. Diploma of Teaching and a Graduate Diploma in Student Welfare

### Jeanette Lesley McRae

Director Age: 56

Occupation: Community Development

Experience & Expertise: Jeanette is a Healesville resident of 20 years and has been the local Councillor for the past five years. Jeanette has a diverse background in Federal, State and Local Government, and experience in running her own home based proofr

### **Andrew Ashley Vivian Ricketson**

Director (Resigned 4 June 2011)

### Frederick Lewis Ward

Treasurer Age: 80

Occupation: Retired

Experience & Expertise: Accountant for over 49 years with experience in cost accounting in the car and rubber industries. He is a current member of the local Probus Club. He has assisted as a driver for Healesville Interchurch Community Care Inc.

### **Robert James Gannaway**

Director Age: 64

Occupation: Graphic Designer

Experience & Expertise: Past CFA volunteer firefighter, past vickick coordinator, Cert.2 in Information Technology (Computer Applications). 25 years in sales both wholesale and retail

### **Kerri Lee Goding**

Director Age: 58

Occupation: Executive Officer

Experience & Expertise: Secretary of Healesville Football & Netball Club. Advanced Diploma Community Services Management. Extensive experience in hospitality, tourism and event management

### Barbara Jean Honan

Director Age: 68

Occupation: Advertising Account Executive

Experience & Expertise: President of Healesville Chamber of Commerce & Industry, President of Healesville Living & Learning Centre, Chairperson of the Healesville Smooth Life Program. Involved in the organization of the Gateway Festival.

### Sandra Alma Schoffer

Director Age: 58

Occupation: Retired

Experience & Expertise: Currently a committee member of the Healesville RSL, Former committee member of the Relay For Life - Cancer Council. Advanced Certificate of Accounting. Employed as a payroll officer and accounts clerk

### Alfred Colin Johanson

Director (Deceased January 2011)

No directors have material interests in contracts or proposed contracts with the company.



### **Company Secretary**

The company secretary is Neil Frederick Skinner. Neil was appointed to the position of secretary on 22 April 2010

Neil has over 42 years in the mechanical services and air conditioning industies. He has worked in Taiwan for two years on the high speed rail project. Neil is also currently the Secretary at the local RSL

### **Principal Activities**

The principal activities of the company during the course of the financial year were in facilitating **Community Bank®** services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

During the period \$889,014 of capital was raised and the branch was opened on 21 February 2011

### **Operating Results**

Operations have continued to perform in line with expectations. The loss of the company for the financial year after provision for income tax was:

Year ended 30 June 2011 <u>\$</u> (152,495)

### Remuneration Report

No Director of the company receives remuneration for services as a company director or Committee member.

There are no Executives within the company whose remuneration is required to be disclosed.

### Significant Changes in the State of Affairs

In the opinion of the directors there were no significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial statements.

### Matters Subsequent to the End of the Financial Year

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company, the results of those operations or the state of affairs of the company, in future years.

### **Likely Developments**

The company will continue its policy of facilitating banking services to the community.

### **Environmental Regulation**

The company is not subject to any significant environmental regulation.

### Directors' Benefits

No director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a director, a firm which a director is a member or an entity in which a director has a substantial financial interest except as disclosed in note 19 to the financial statements. This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by directors shown in the company's accounts, or the fixed salary of a full-time employee of the company, controlled entity or related body corporate.



### Indemnification and Insurance of Directors and Officers

The company has indemnified all directors and the manager in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as directors or manager of the company except where the liability ar

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or a related body corporate.

### **Directors Meetings**

The number of directors meetings attended by each of the directors of the company during the year were:

|   | Board N         | leetings        |
|---|-----------------|-----------------|
|   | Atte            | nded            |
|   | <u>Eligible</u> | <u>Attended</u> |
| Gary James Slater                                     | 35              | 30              |
| Frederick Lewis Ward                                  | 35              | 33              |
| Neil Ferderick Skinner                                | 35              | 31              |
| Robert James Gannaway                                 | 35              | 26              |
| Kathleen Therese Gannaway                             | 35              | 30              |
| Kerri Lee Goding                                      | 35              | 28              |
| Kathleen Ann Holton                                   | 35              | 31              |
| Barbara Jean Honan                                    | 35              | 27              |
| Jeanette Lesley McRae                                 | 35              | 6               |
| Sandra Alma Schoffer                                  | 35              | 19              |
| Andrew Ashley Vivian Ricketson (Resigned 4 June 2011) | 34              | 24              |
| Alfred Colin Johanson (Resigned 20 January 2011)      | 26              | 7               |

The Board has three sub-committees, Human Resources, Sponsorship & Marketing and Property which have elected Directors who meet on a regular, or as needs basis, and present reports/recommendations to the monthly Board meetings where required.

### Non Audit Services

The company may decide to employ the auditor on assignments additional to their statutory duties where the auditor's expertise and experience with the company are important. Details of the amounts paid or payable to the auditor (Andrew Frewin & Stewart) for audit and non audit services provided during the year are set out in the notes to the accounts.

The board of directors has considered the position, in accordance with the advice received from the audit committee and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

The directors are satisfied that the provision of non-audit services by the auditor, as set out in the notes did not compromise the auditor independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed by the audit committee to ensure they do not impact on the impartiality and objectivity of the auditor;
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work, acting in a management or a decision-making capacity for the company, acting as advocate for the company or jointly sharing economic risk and rewards.

### **Auditors' Independence Declaration**

A copy of the auditors' independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 4.

Signed in accordance with a resolution of the board of directors at Healesville, Victoria on 21 September 2011.

Gary James Slater, Chairman



# 5. FINANCIAL STATEMENTS AS AT 30<sup>TH</sup> June, 2011

# **INCOME STATEMENT**

|  | <u>Notes</u> | 2011<br><u>\$</u> | 2010<br><u>\$</u> |
|--|--------------|-------------------|-------------------|
| Revenues from ordinary activities                            | 4            | 38,053            | -                 |
| Employee benefits expense                                    |              | (117,542)         | -                 |
| Charitable donations, sponsorship, advertising and promotion |              | (2,295)           | -                 |
| Occupancy and associated costs                               |              | (55,121)          | -                 |
| Systems costs  |              | (17,098)          | -                 |
| Depreciation and amortisation expense                        | 5            | (14,877)          | -                 |
| Finance costs  | 5            | (60)              | -                 |
| General administration expenses                              |              | (50,906)          | -                 |
| Loss before income tax credit                                |              | (219,846)         | -                 |
| Income tax credit  | 6            | 67,351            | -                 |
| Loss after income tax credit                                 |              | (152,495)         | -                 |
| Total comprehensive income for the year                      |              | (152,495)         | -                 |
| Earnings per share (cents per share)                         |              | <u>c</u>          | <u>C</u>          |
| - basic for profit for the year                              | 20           | (29.87)           | 0.00              |



### **BALANCE SHEET**

|   | <u>Notes</u>  | 2011<br><u>\$</u>            | 2010<br><u>\$</u> |
|---|---------------|------------------------------|-------------------|
| ASSETS  |               |                              |                   |
| Current Assets  |               |                              |                   |
| Cash and cash equivalents Trade and other receivables                     | 7<br>8        | 329,842<br>16,161            | 12<br>-           |
| Total Current Assets  |               | 346,003                      | 12                |
| Non-Current Assets  |               |                              |                   |
| Property, plant and equipment<br>Intangible assets<br>Deferred tax assets | 9<br>10<br>11 | 220,637<br>102,666<br>67,351 | -<br>-<br>-       |
| Total Non-Current Assets  |               | 390,654                      |                   |
| Total Assets  |               | 736,657                      | 12                |
| LIABILITIES   |               |                              |                   |
| Trade and other payables<br>Provisions                                    | 12<br>13      | 12,226<br>4,846              | -                 |
| Total Liabilities   |               | 17,072                       |                   |
| Net Assets  |               | 719,585                      | 12                |
| Equity  |               |                              |                   |
| Issued capital<br>Accumulated losses                                      | 14<br>15      | 872,080<br>(152,495)         | 12<br>-           |
| Total Equity  |               | 719,585                      | 12                |



### **EQUITY STATEMENT**

|  | Issued<br>Capital<br><u>\$</u> | Accumulated<br>Losses<br><u>\$</u> | Total<br>Equity<br><u>\$</u> |
|--|--------------------------------|------------------------------------|------------------------------|
| Balance at 1 July 2009                           |                                |                                    |                              |
| Total comprehensive income for the year          |                                |                                    |                              |
| Transactions with owners in their capacity as ow | ners:                          |                                    |                              |
| Shares issued during period                      | 12                             | -                                  | 12                           |
| Costs of issuing shares                          | -                              | -                                  | -                            |
| Dividends provided for or paid                   | -                              | -                                  | -                            |
| Balance at 30 June 2010                          | 12                             |                                    | 12                           |
| Balance at 1 July 2010                           | 12                             |                                    | 12                           |
| Total comprehensive income for the year          |                                | (152,495)                          | (152,495)                    |
| Transactions with owners in their capacity as ow | ners:                          |                                    |                              |
| Shares issued during period                      | 899,014                        | -                                  | 899,014                      |
| Costs of issuing shares                          | (26,946)                       | -                                  | (26,946)                     |
| Dividends provided for or paid                   | -                              | -                                  | -                            |
| Balance at 30 June 2011                          | 872,080                        | (152,495)                          | 719,585                      |



# **CASH FLOW**

|   | <u>Notes</u> | 2011<br><u>\$</u>                  | 2010<br><u>\$</u> |
|---|--------------|------------------------------------|-------------------|
| Cash Flows From Operating Activities  |              |                                    |                   |
| Receipts from customers Payments to suppliers and employees Interest received Interest paid |              | 46,674<br>(251,291)<br>619<br>(60) | -<br>-<br>-       |
| Net cash used in operating activities   | 16           | (204,058)                          | -                 |
| Cash Flows From Investing Activities  |              |                                    |                   |
| Payments for property, plant and equipment<br>Payments for intangible assets                |              | (228,180)<br>(110,000)             | -                 |
| Net cash used in investing activities   |              | (338,180)                          |                   |
| Cash Flows From Financing Activities  |              |                                    |                   |
| Proceeds from issues of shares Payment for share issue costs                                |              | 899,014<br>(26,946)                | 12<br>-           |
| Net cash provided by financing activities   |              | 872,068                            | 12                |
| Net increase in cash held   |              | 329,830                            | 12                |
| Cash and cash equivalents at the beginning of the financial year                            |              | 12                                 | -                 |
| Cash and cash equivalents at the end of the financial year                                  | 7(a)         | 329,842                            | 12                |



ABN 64 143 284 182

### 6. Notes to Financial Statements

### Note 1. Summary of Significant Accounting Policies

### a) Basis of Preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards, other authoritative pronouncements of the Australian Accounting Standard Boards and the Corporations Act 2001.

### Compliance with IFRS

These financial statements and notes comply with IFRS International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

### Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. These areas involving a higher degree of judgement or complexities, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

### Financial statement presentation

The company has applied revised AASB 101 Presentation of Financial Statements which became effective on 1 January 2009. The company has elected to present all items of income and expense recognised in the period in a single statement of comprehensive income.

### Historical cost convention

The financial statements have been prepared under the historical cost convention on an accruals basis as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and where stated, current valuations of noncurrent assets. Cost is based on the fair values of the consideration given in exchange for assets.

### Comparative figures

Where required by Australian Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

### Adoption of new and revised Accounting Standards

During the current year the entity has adopted all of the new and revised Australian Accounting Standards and Interpretations applicable to its operations which became mandatory.

The adoption of these standards has impacted the recognition, measurement and disclosure of certain transactions. The following is an explanation of the impact the adoption of these standards and interpretations has had on the financial statements of the company.

### AASB 101 Presentation of Financial Statements

In September 2007 the Australian Accounting Standards Board revised AASB 101, and as a result there have been changes to the presentation and disclosure of certain information within the financial statements. Below is an overview of the key changes and the impact on the company's financial statements.

### Disclosure impact

Terminology changes - The revised version of AASB 101 contains a number of terminology changes, including the amendment of the names of the primary financial statements.

Reporting changes in equity - The revised AASB 101 requires all changes in equity arising from transactions with owners in their capacity as owners to be presented separately from non-owner changes in equity. Owner changes in equity are to be presented in the statement of changes in equity, with non-owner changes in equity presented in the statement of comprehensive income. The previous version of AASB 101 required that owner changes in equity and other comprehensive income be presented in the statement of changes in equity.

Statement of comprehensive income - The revised AASB 101 requires all income and expenses to be presented in either one statement, the statement of comprehensive income, or two statements, a separate income statement and a statement of comprehensive income. The previous version of AASB 101 required only the presentation of a single income statement.



### Note 1. Summary of Significant Accounting Policies (continued)

### a) Basis of Preparation (continued)

The company's financial statements contain a single statement of comprehensive income.

Other comprehensive income – The revised version of AASB 101 introduces the concept of "other comprehensive income" which comprises of income and expense that are not recognised in profit or loss as required by other Australian Accounting Standards. Items of other comprehensive income are to be disclosed in the statement of comprehensive income. Entities are required to disclose the income tax relating to each component of other comprehensive income. The previous version of AASB 101 did not contain an equivalent concept.

### New Accounting Standards for application in future periods

The AASB has issued new and amended accounting standards and interpretations that have mandatory application dates for future reporting periods, as follows:

- AASB 9: Financial Instruments and AASB 2009-11: Amendments to Australian Accounting Standards arising from AASB 9 [AASB 1, 3, 4, 5, 7, 101, 102, 108, 112, 118, 121, 127, 128, 131, 132, 136, 139, 1023 & 1038 and Interpretations 10 & 12] (applicable for annual reporting periods commencing on or after 1 January 2013)
- AASB 2009-12: Amendments to Australian Accounting Standards [AASBs 5, 8, 108, 110, 112, 119, 133, 137, 139, 1023 & 1031 and Interpretations 2, 4, 16, 1039 & 1052] (applicable for annual reporting periods commencing on or after 1 January 2011)

These standards are applicable retrospectively and amend the classification and measurement of financial assets. The company has determined these amendments will have no impact on the preparation of the financial statements and therefore they have not been applied.

### Economic dependency - Bendigo and Adelaide Bank Limited

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank®** branch at Healesville, Victoria.

The branch operates as a franchise of Bendigo and Adelaide Bank Limited, using the name "Bendigo Bank" and the logo and system of operations of Bendigo and Adelaide Bank Limited. The company manages the **Community Bank®** branch on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank®** branches are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank Limited.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank®** branch franchise operations. It also continues to provide ongoing management and operational support, and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

- advice and assistance in relation to the design, layout and fit out of the Community Bank® branch;
- training for the branch manager and other employees in banking, management systems and interface protocol;
- methods and procedures for the sale of products and provision of services;
- security and cash logistic controls:
- calculation of company revenue and payment of many operating and administrative expenses
- the formulation and implementation of advertising and promotional programs; and
- sales techniques and proper customer relations.



### Note 1. Summary of Significant Accounting Policies (continued)

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

### b) Revenue

Revenue is recognised when the amount of revenue can be reliably measured, it is probable that future economic benefit will flow to the company and any specific criteria have been met. Interest and fee revenue is recognised when earned. The gain or loss on disposal of property, plant and equipment is recognised on a net basis and is classified as income rather than revenue. All revenue is stated net of the amount of Goods and Services Tax (GST).

### Revenue calculation

The franchise agreement with Bendigo and Adelaide Bank Limited provides for three types of revenue earned by the company. First, the company is entitled to 50% of the monthly gross margin earned by Bendigo and Adelaide Bank Limited on products and services provided through the company that are regarded as "day to day" banking business (ie 'margin business'). This arrangement also means that if the gross margin reflects a loss (that is, the gross margin is a negative amount), the company effectively incurs, and must bear, 50% of that loss.

The second source of revenue is commission paid by Bendigo and Adelaide Bank Limited on the other products and services provided through the company (ie 'commission business'). The commission is currently payable on various specified products and services, including insurance, financial planning, common fund, Sandhurst Select, superannuation, commercial loan referrals, products referred by Rural Bank, leasing referrals, fixed loans and certain term deposits (>90 days). The amount of commission payable can be varied in accordance with the Franchise Agreement (which, in some cases, permits commissions to be varied at the discretion of Bendigo and Adelaide Bank Limited). This discretion has be exercised on several occasions previously. For example in February 2011 Bendigo and Adelaide Bank Limited reduced commissions on two core banking products to ensure a more even distribution of income between Bendigo and Adelaide Bank Limited and its Community Bank® partners. The revenue share model is subject to regular review to ensure that the interests of Bendigo and Adelaide Bank Limited and Community Bank® companies remain balanced.

The third source of revenue is a proportion of the fees and charges (ie, what are commonly referred to as 'bank fees and charges') charged to customers. This proportion, determined by Bendigo and Adelaide Bank Limited, may vary between products and services and may be amended by Bendigo and Adelaide Bank Limited from time to time.

### c) Income Tax

### Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

### Deferred tax

Deferred tax is accounted for using the balance sheet liability method on temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities (other than as a result of a business combination) which affects neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the consolidated entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the company entity intends to settle its tax assets and liabilities on a net basis.



### Note 1. Summary of Significant Accounting Policies (continued)

### c) Income Tax (continued)

### Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the statement of comprehensive income, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or excess.

### d) Employee Entitlements

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

### e) Cash and Cash Equivalents

For the purposes of the statement of cash flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

### f) Trade Receivables and Payables

Receivables are carried at their amounts due. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

### g) Property, Plant and Equipment

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual values and depreciation method is reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calculation of depreciation:

leasehold improvements
 plant and equipment
 furniture and fittings
 40 years
 2.5 - 40 years
 4 - 40 years

### h) Intangibles

The franchise fee paid to Bendigo and Adelaide Bank Limited has been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

The establishment processing fee paid to Bendigo and Adelaide Bank Limited when renewing the franchise agreement has also been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.



### Note 1. Summary of Significant Accounting Policies (continued)

### i) Payment Terms

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days.

### j) Borrowings

All loans are initially measured at the principal amount. Interest is recognised as an expense as it accrues.

### k) Financial Instruments

### Recognition and initial measurement

Financial instruments, incorporating financial assets and financial liabilities, are recognised when the entity becomes a party to the contractual provisions of the instrument.

Financial instruments are initially measured at fair value plus transaction costs. Financial instruments are classified and measured as set out below.

### Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset.

### Classification and subsequent measurement

- (i) Loans and receivables
  - Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.
- (ii) Held-to-maturity investments
  - Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.
- (iii) Financial liabilities
  - Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

### **Impairment**

At each reporting date, the entity assesses whether there is objective evidence that a financial instrument has been impaired. Impairment losses are recognised in the statement of comprehensive income.

### I) Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership are transferred to the company are classified as finance leases. Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred. Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

### m) Provisions

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions of other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.



### Note 1. Summary of Significant Accounting Policies (continued)

### n) Contributed Equity

Ordinary shares are recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

### o) Earnings Per Share

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

### p) Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet. Cash flows are included in the statement of cash flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the taxation authority are classified as operating cash flows.

### Note 2. Financial Risk Management

The company's activities expose it to a limited variety of financial risks: market risk (including currency risk, fair value interest risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the entity. The entity does not use derivative instruments.

Risk management is carried out directly by the board of directors.

### (i) Market risk

The company has no exposure to any transactions denominated in a currency other than Australian dollars.

### (ii) Price risk

The company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The company is not exposed to commodity price risk.

### (iii) Credit risk

The company has no significant concentrations of credit risk. It has policies in place to ensure that customers have an appropriate credit history. The company's franchise agreement limits the company's credit exposure to one financial institution, being Bendigo and Adelaide Bank Limited.

### (iv) Liquidity risk

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

### (v) Cash flow and fair value interest rate risk

Interest-bearing assets are held with Bendigo and Adelaide Bank Limited and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the company to cash flow interest-rate risk. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.



### Note 2. Financial Risk Management (continued)

### (vi) Capital management

The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the balance sheet.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the distribution limit.

- (i) the distribution limit is the greater of:
- (a) 20% of the profit or funds of the franchisee otherwise available for distribution to shareholders in that 12 month period; and
- (b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the franchisee over that 12 month period; and
- (ii) the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2011 can be seen in the statement of comprehensive income.

There were no changes in the company's approach to capital management during the year.

### Note 3. Critical Accounting Estimates and Judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Management has identified the following critical accounting policies for which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

### **Taxation**

Judgement is required in assessing whether deferred tax assets and certain tax liabilities are recognised on the balance sheet. Deferred tax assets, including those arising from un-recouped tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits.

Assumptions about the generation of future taxable profits depend on management's estimates of future cash flows. These depend on estimates of future sales volumes, operating costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation.

These judgements and assumptions are subject to risk and uncertainty, hence there is a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the balance sheet and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amount of recognised deferred tax assets and liabilities may require adjustment, resulting in corresponding credit or charge to the statement of comprehensive income.

### Estimation of useful lives of assets

The estimation of the useful lives of assets has been based on historical experience and the condition of the asset is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

The calculations require the use of assumptions.



### Note 3. Critical Accounting Estimates and Judgements (continued)

### Impairment of assets

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the consolidated entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

| Note 4. Revenue from Ordinary Activities   | 2011<br><u>\$</u>      | 2010<br><u>\$</u> |
|--|------------------------|-------------------|
| Operating activities: - services commissions - other revenue                               | 32,455<br>2,845        | -<br>-            |
| Total revenue from operating activities  | 35,300                 | -                 |
| Non-operating activities: - interest received  Total revenue from non-operating activities | 2,753<br>2,753         |                   |
| Total revenues from ordinary activities  | 38,053                 | -                 |
| Note 5. Expenses  Depreciation of non-current assets:                                      |                        |                   |
| - plant and equipment<br>- leasehold improvements  | 4,204<br>3,340         | -                 |
| Amortisation of non-current assets: - franchise agreement - franchise establishment fee    | 667<br>6,666<br>14,877 | -<br>-<br>-       |
| Finance costs: - interest paid   | 60                     | <u>-</u>          |
| Bad debts  | <u> </u>               | -                 |



| Note 6. Income Tax Credit  | 2   | 011<br><u>\$</u>                     | 2010<br><u>\$</u> |
|--|-----|--------------------------------------|-------------------|
| The components of tax credit comprise: - Future income tax benefit attributed to losses - Movement in deferred tax         | (   | 68,889)<br>1,538                     | <u>-</u>          |
| Woverhold in deferred tax  | (1  | 67,351)                              | -                 |
| The prima facie tax on loss from ordinary activities before income tax is reconciled to the income tax expense as follows: |     |                                      |                   |
| Operating loss   | (2  | 19,846)                              | -                 |
| Prima facie tax on loss from ordinary activities at 30%  | (1  | 65,954)                              | -                 |
| Add tax effect of: - non-deductible expenses - timing difference expenses - other deductible expenses                      |     | 220<br>(1,538)<br>(1,617)<br>68,889) | -<br>-<br>-<br>-  |
| Movement in deferred tax   | 11( | 1,538<br>67,351)                     | <u>-</u>          |
| Note 7. Cash and Cash Equivalents  |     |                                      |                   |
| Cash at bank and on hand   | 3   | 29,842                               | 12                |
| The above figure is reconciled to cash at the end of the financial year as shown in the statement of cashflows as follows: |     |                                      |                   |
| Note 7.(a) Reconciliation of cash  |     |                                      |                   |
| Cash at bank and on hand   | 3:  | 29,842                               | 12                |
| Note 8. Trade and Other Receivables  |     |                                      |                   |
| Trade receivables Other receivables and accruals Prepayments   |     | 2,430<br>5,893<br>7,838<br>16,161    | -<br>-<br>-<br>-  |
| Note 9. Property, Plant and Equipment  |     |                                      |                   |
| Plant and equipment At cost Less accumulated depreciation  |     | 34,318<br>(4,204)<br>30,114          | -<br>-<br>-       |
| Leasehold improvements   |     | 00.000                               |                   |
| At cost Less accumulated depreciation  |     | 93,863<br>(3,340)                    | -                 |
| Total written down amount  |     | 90,523                               | -                 |
|  |     | <del></del> -                        |                   |



| Plant and sequipment   | Note 9. Property, Plant and Equipment (continued)                     | 2011<br><u>\$</u> | 2010<br><u>\$</u> |
|--|---|-------------------|-------------------|
| Carrying amount at beginning   | Movements in carrying amounts:  |                   |                   |
| Additions 34,318 - Disposals - |   |                   |                   |
| Disposals  |   | -<br>34.318       | -                 |
| Carrying amount at end   30,114  | Disposals   | -                 | =                 |
| Leasehold improvements   |   |                   | =                 |
| Carrying amount at beginning   | Carrying amount at end  | 30,114            | -                 |
| Additions         193,863         -           Disposals         -         -           Carrying amount at end         190,523         -           Total written down amount         220,637         -           Note 10. Intangible Assets           Franchise fee           At cost         10,000         -           Less: accumulated amortisation         (667)         -           Establishment/Renewal processing fee         100,000         -           At cost         100,000         -           Less: accumulated amortisation         (6,667)         -           Less: accumulated amortisation         (6,667)         -           Total written down amount         102,666         -           Note 11. Tax           Deferred tax assets           - accruals         -         -           - employee provisions         1,454         -           - tax losses carried forward         68,888         -           - accruals         (640)         -           - deductible prepayments         (2,351)         -           - deductible prepayments         (2,351)         -           - deductible prepayments         (6,67,351)<   |   |                   |                   |
| Less: depreciation expense         (3,340)           Carrying amount at end         190,523         -           Total written down amount         220,637         -           Note 10. Intangible Assets           Franchise fee           At cost         10,000         -           Less: accumulated amortisation         (667)         -           Establishment/Renewal processing fee         100,000         -           At cost         100,000         -           Less: accumulated amortisation         (6,667)         -           Total written down amount         102,666         -           Note 11. Tax           Deferred tax assets           accruals         -         -           employee provisions         1,454         -           tax losses carried forward         68,888         -           employee provisions         (640)         -           - accruals         (640)         -           - accruals         (640)         -           - deductible prepayments         (2,351)         -           - deductible prepayments         (67,351)         -           - deductible prepayments         (67,351)  |   |                   | -                 |
| Carrying amount at end   190,523   |   | - (2.340)         | -                 |
| Note 10. Intangible Assets   Search Intangible   |   |                   |                   |
| Note 10. Intangible Assets           Franchise fee         10,000         -           At cost         10,000         -           Less: accumulated amortisation         (667)         -           Establishment/Renewal processing fee         100,000         -           At cost         100,000         -           Less: accumulated amortisation         (6,867)         -           Total written down amount         102,666         -           Note 11. Tax           Deferred tax assets           - accruals         1,454         -           - employee provisions         1,454         -           - tax losses carried forward         68,888         -           - tax losses carried forward         68,888         -           - deductible prepayments         (640)         -           - deductible prepayments         (2,351)         -           Net deferred tax asset         (67,351)         -           Movement in deferred tax charged to statement of comprehensive income         1,538         -           Note 12. Trade and Other Payables         -         -           Trade creditors         3,588         -           Other creditors and accruals   | Carrying amount at end  | 190,323           |                   |
| Franchise fee         10,000         -           Less: accumulated amortisation         (667)         -           Establishment/Renewal processing fee         100,000         -           At cost         100,000         -           Less: accumulated amortisation         (6,667)         -           Total written down amount         102,666         -           Note 11. Tax           Deferred tax assets           - accruals         1,454         -           - employee provisions         1,454         -           - tax losses carried forward         68,888         -           2 corruals         (640)         -           - deductible prepayments         (2,351)         -           - deductible prepayments         (2,351)         -           - deductible prepayments         (2,351)         -           Movement in deferred tax charged to statement of comprehensive income         1,538         -           Note 12. Trade and Other Payables           Trade creditors         3,588         -           Other creditors and accruals         8,638         -   | Total written down amount   | 220,637           | -                 |
| Franchise fee         10,000         -           Less: accumulated amortisation         (667)         -           Establishment/Renewal processing fee         100,000         -           At cost         100,000         -           Less: accumulated amortisation         (6,667)         -           Total written down amount         102,666         -           Note 11. Tax           Deferred tax assets           - accruals         1,454         -           - employee provisions         1,454         -           - tax losses carried forward         68,888         -           2 corruals         (640)         -           - deductible prepayments         (2,351)         -           - deductible prepayments         (2,351)         -           - deductible prepayments         (2,351)         -           Movement in deferred tax charged to statement of comprehensive income         1,538         -           Note 12. Trade and Other Payables           Trade creditors         3,588         -           Other creditors and accruals         8,638         -   |   |                   |                   |
| At cost   10,000   -   | Note 10. Intangible Assets  |                   |                   |
| Company  | Franchise fee   |                   |                   |
| Stablishment/Renewal processing fee  |   | · ·               | -                 |
| At cost  | Less. accumulated amortisation  |                   |                   |
| At cost   100,000   -  |   | 9,555             |                   |
| Less: accumulated amortisation   (6,667)   -   |   | 100.000           | _                 |
| Note 11. Tax         Deferred tax assets         - <th< td=""><td></td><td></td><td>-</td></th<>   |   |                   | -                 |
| Note 11. Tax   |   | 93,333            | -                 |
| Deferred tax assets   - accruals   -   -   -   -   -   -     -   -       -       -       -       -       -       -       -     -       -       -       -       -         -         -         -         -           -           -   | Total written down amount   | 102,666           |                   |
| Deferred tax assets  |   |                   |                   |
| - accruals - employee provisions - tax losses carried forward - tax losses | Note 11. Tax  |                   |                   |
| - accruals - employee provisions - tax losses carried forward - tax losses | Deferred tay assets   |                   |                   |
| Trade creditors   1,538   -  | - accruals  | -                 | -                 |
| Deferred tax liability         (640)         -           - accruals         (640)         -           - deductible prepayments         (2,351)         -           Net deferred tax asset         (67,351)         -           Movement in deferred tax charged to statement of comprehensive income         1,538         -           Note 12. Trade and Other Payables           Trade creditors         3,588         -           Other creditors and accruals         8,638         -  |   |                   | -<br>-            |
| Deferred tax liability         (640)         -           - deductible prepayments         (2,351)         -           - deductible prepayments         (2,991)         -           Net deferred tax asset         (67,351)         -           Movement in deferred tax charged to statement of comprehensive income         1,538         -           Note 12. Trade and Other Payables           Trade creditors         3,588         -           Other creditors and accruals         8,638         -  |   |                   | -                 |
| - accruals   | Defensed to Pale Wes  |                   |                   |
| - deductible prepayments   (2,351)   -   (2,991)   -   |   | (640)             | =                 |
| Net deferred tax asset  Movement in deferred tax charged to statement of comprehensive income  1,538  -  Note 12. Trade and Other Payables  Trade creditors Other creditors and accruals  3,588 - Other creditors and accruals   | - deductible prepayments  |                   | -                 |
| Movement in deferred tax charged to statement of comprehensive income  1,538  -  Note 12. Trade and Other Payables  Trade creditors Other creditors and accruals  3,588 - Other creditors and accruals   |   | (2,991)           | -                 |
| Note 12. Trade and Other Payables  Trade creditors 3,588 - Other creditors and accruals 8,638 -  | Net deferred tax asset  | (67,351)          | =                 |
| Note 12. Trade and Other Payables  Trade creditors 3,588 - Other creditors and accruals 8,638 -  | Movement in deferred tax charged to statement of comprehensive income | 1,538             |                   |
| Trade creditors 3,588 - Other creditors and accruals 8,638 -   |   | ,                 |                   |
| Other creditors and accruals 8,638 -   | Note 12. Trade and Other Payables                                     |                   |                   |
| Other creditors and accruals 8,638 -   | Trade creditors   | 3.588             | =                 |
| 12,226 -   |   |                   | -                 |
|  |   | 12,226            | -                 |



| Note 13. Provisions                           | 2011<br><u>\$</u> | 2010<br><u>\$</u> |
|---|-------------------|-------------------|
| Current:                                      |                   |                   |
| Provision for annual leave                    | 4,846             |                   |
| Note 14. Contributed Equity                   |                   |                   |
| 899,026 Ordinary shares fully paid (2010: 12) | 899,026           | 12                |
| Less: equity raising expenses                 | (26,946)          | =                 |
|   | 872,080           | 12                |

### Rights attached to shares

### (a) Voting rights

Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the **Community Bank®** have the same ability to influence the operation of the company.

### (b) Dividends

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo and Adelaide Bank Limited contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

### (c) Transfer

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the Corporations Act.

### Prohibited shareholding interest

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if any of the following applies:

- They control or own 10% or more of the shares in the company (the "10% limit").
- In the opinion of the board they do not have a close connection to the community or communities in which the company predominantly carries on business (the "close connection test").
- Where the person is a shareholder, after the transfer of shares in the company to that person the number of shareholders in the company is (or would be) lower than the base number (the "base number test"). The base number is 259. As at the date of this report, the company had 288 shareholders.



### Note 14. Contributed Equity (continued)

Prohibited shareholding interest (continued)

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or beneficial interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prohibited shareholding interest. If the board becomes aware that a member has a prohibited shareholding interest, it must serve a notice requiring the member (or the member's associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

| Note 15. Accumulated Losses   | 2011<br><u>\$</u>                                    | 2010<br><u>\$</u> |
|---|--|-------------------|
| Balance at the beginning of the financial year<br>Net loss from ordinary activities after income tax  | -<br>(152,495)                                       | -                 |
| Balance at the end of the financial year  | (152,495)  | -                 |
| Note 16. Statement of Cashflows   |  |                   |
| Reconciliation of loss from ordinary activities after tax to net cash used in operating activities  |  |                   |
| Loss from ordinary activities after income tax  | (152,495)  | -                 |
| Non cash items:   |  |                   |
| - depreciation<br>- amortisation  | 7,544<br>7,333                                       | -                 |
| Changes in assets and liabilities:  |  |                   |
| <ul> <li>increase in receivables</li> <li>increase in other assets</li> <li>increase in payables</li> <li>increase in provisions</li> </ul> Net cashflows provided by/(used in) operating activities                        | (16,161)<br>(67,351)<br>12,226<br>4,846<br>(204,058) | <u>-</u>          |
| Note 17. Leases   |  |                   |
| Operating lease commitments  Non-cancellable operating leases contracted for but not capitalised in the financial statements  Payable - minimum lease payments  - not later than 12 months  - between 12 months and 5 years | 41,000<br>133,250                                    | -<br>-            |
| - greater than 5 years  | 174,250  | <u>-</u>          |
| The business lease is a non-cancellable lease with a five-year term, with rent payable monthly in   |  |                   |



| Note 18. Auditors' Remuneration   | 2011<br><u>\$</u> | 2010<br><u>\$</u> |
|---|-------------------|-------------------|
| Amounts received or due and receivable by the auditor of the company for: |                   |                   |
| - audit and review services   | 3,400             | -                 |

### Note 19. Director and Related Party Disclosures

The names of directors who have held office during the financial year are:

Gary James Slater

Frederick Lewis Ward

Neil Ferderick Skinner

Robert James Gannaway

Kathleen Therese Gannaway

Kerri Lee Goding

Kathleen Ann Holton

Barbara Jean Honan

Jeanette Lesley McRae

Sandra Alma Schoffer

Andrew Ashley Vivian Ricketson (Resigned 4 June 2011)

Alfred Colin Johanson (Deceased 20 January 2011)

Gary James Slater provided a rental property for use untill the bank location was finalised. The total paid to Gary for the year was \$10,500

No other director or related entity has entered into a material contract with the company. No director's fees have been paid as the positions are held on a voluntary basis.

| Directors Shareholdings  | <u>2011</u> | <u>2010</u> |
|--|-------------|-------------|
| The names of directors who have held office during the financial year are: |             |             |
| Gary James Slater  | 11,501      | 1           |
| Frederick Lewis Ward   | 1,001       | 1           |
| Neil Ferderick Skinner   | 1,001       | 1           |
| Robert James Gannaway  | 1,001       | 1           |
| Kathleen Therese Gannaway  | 1,001       | 1           |
| Kerri Lee Goding   | 2,001       | 1           |
| Kathleen Ann Holton  | 6,101       | 1           |
| Barbara Jean Honan   | 1,001       | 1           |
| Jeanette Lesley McRae  | 3,001       | 1           |
| Sandra Alma Schoffer   | 50,001      | 1           |
| Andrew Ashley Vivian Ricketson (Resigned 4 June 2011)                      | 5,501       | 1           |
| Alfred Colin Johanson (Deceased 20 January 2011)                           | 1,001       | 1           |



| Note 20. | Earnings Per Share   | 2011<br><u>\$</u> | 2010<br><u>\$</u> |
|----------|--|-------------------|-------------------|
| (a)      | Loss attributable to the ordinary equity holders of the company used in calculating earnings per share     | (152,495)         | -                 |
|          |  | <u>Number</u>     | Number            |
| (b)      | Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share | 510.490           | _                 |

### Note 21. Events Occurring After the Balance Sheet Date

There have been no events after the end of the financial year that would materially affect the financial statements.

### Note 22. Contingent Liabilities

There were no contingent liabilities at the date of this report to affect the financial statements.

### Note 23. Segment Reporting

The economic entity operates in the service sector where it facilitates **Community Bank**® services in Healesville, Victoria pursuant to a franchise agreement with Bendigo and Adelaide Bank Limited.

### Note 24. Registered Office/Principal Place of Business

The entity is a company limited by shares, incorporated and domiciled in Australia. The registered office and principal place of business is:

Registered Office Principal Place of Business

205 Maroondah Highway

HEALESVILLE VIC 3777

Principal Place of Business

205 Maroondah Highway

HEALESVILLE VIC 3777



### FINANCIAL INSTRUMENT

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the balance sheet and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

### Interest Rate Risk

|                              |                        |      | Fixed interest rate maturing in |      |                   |      |              |      |                      |      |  |      |
|------------------------------|------------------------|------|---------------------------------|------|-------------------|------|--------------|------|----------------------|------|--|------|
| Financial<br>instrument      | Floating interest rate |      | 1 year or less                  |      | Over 1 to 5 years |      | Over 5 years |      | Non interest bearing |      | Weighted average effective interest rate |      |
|                              | 2011                   | 2010 | 2011                            | 2010 | 2011              | 2010 | 2011         | 2010 | 2011                 | 2010 | 2011                                     | 2010 |
|                              | \$                     | \$   | \$                              | \$   | \$                | \$   | \$           | \$   | \$                   | \$   | %  | %    |
| Financial Assets             |                        |      |                                 |      |                   |      |              |      |                      |      |  |      |
| Cash and cash equivalents    | -                      | -    | -                               | -    | -                 | -    | -            | -    | -                    | -    | 0.00                                     | 0.00 |
| Receivables                  | -                      | -    | -                               | -    | -                 | -    | -            | -    | -                    | -    | N/A                                      | N/A  |
| Financial Liabilities        |                        |      |                                 |      |                   |      |              |      |                      |      |  |      |
| Interest bearing liabilities | -                      | -    | -                               | -    | -                 | -    | -            | -    | -                    | -    | 0.00                                     | 0.00 |
| Payables                     | -                      | -    | -                               | -    | -                 | -    | -            | -    | -                    | -    | N/A                                      | N/A  |



### 7. DIRECTORS DECLARATION

In accordance with a resolution of the directors of Healesville & District Community Enterprises Limited, we state that:

In the opinion of the directors:

- (a) the financial statements and notes of the company are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the company's financial position as at 30 June 2011 and of its performance for the financial year ended on that date; and
  - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- (c) the audited remuneration disclosures set out in the remuneration report section of the directors' report comply with Accounting Standard AASB124 Related Party Disclosures and the Corporations Regulations 2001.

This declaration is made in accordance with a resolution of the board of directors.

Gary James Slater, Chairman

Signed on the 21st of September 2011.



### 8. INDEPENDENT AUDIT REPORT



### Independent Auditor's Report To The Members Of Healesville & District Community Enterprises Limited

### Report on the Financial Report

We have audited the accompanying financial report of Healesville & District Community Enterprises Limited, which comprises the balance sheet as at 30 June 2011, statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended, a summary of significant accounting policies and other explanatory notes and the Directors' Declaration.

### Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation and presentation of the financial report in accordance with Australian Accounting Standards and the Corporations Act 2001. This responsibility includes establishing and maintaining internal controls relevant to the preparation and presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making fair accounting estimates that are reasonable in the circumstances. In note 1, the directors also state in accordance with the Accounting Standard AASB 101 Presentation of Financial Statements that the financial statements comply with International Financial Reporting Standards.

### Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These auditing standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the entity's preparation and presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

Our audit did not involve an analysis of the prudence of business decisions made by directors or management.

We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the Corporations Act 2001 and Australian Accounting Standards, a true and fair view which is consistent with our understanding of the company's financial position and of its performance.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Liability limited by a scheme approved under Professional Standards Legislation. ABN: 51 061 795 337.

P: (03) 5443 0344

F: (03) 5443 5304

61-65 Bull St./PO Box 454 Bendigo Vic. 3552

afs@afsbendigo.com.au

www.afsbendigo.com.au

AXATION • AUDIT • BUSINESS SERVICES • FINANCIAL PLANNIN



### Independence

In conducting our audit we have complied with the independence requirements of the Corporations Act 2001. We have given to the directors of the company a written Auditor's Independence Declaration, a copy of which is included in the Directors' Report. In addition to our audit of the financial report and the remuneration disclosures, we were engaged to undertake the services disclosed in the notes to the financial statements. The provision of these services has not impaired our independence.

### Auditor's Opinion on the Financial Report

In our opinion:

- The financial report of Healesville & District Community Enterprises Limited is in accordance with the Corporations Act 2001 including giving a true and fair view of the company's financial position as at 30 June 2011 and of its financial performance and its cash flows for the year then ended and complying with Australian Accounting Standards and the Corporations Regulations 2001.
- The financial report also complies with International Financial Reporting Standards as issued by the International Accounting Standards Board.

### Report on the Remuneration Report

We have audited the Remuneration Report included in the Directors' Report for the year ended 30 June 2011. The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

### **Auditor's Opinion**

In our opinion, the Remuneration Report of Healesville & District Community Enterprises Limited for the year ended 30 June 2011, complies with section 300A of the Corporations Act 2001.

DAVID HUTCHINGS

ANDREW FREWIN & STEWART

61-65 Bull Street Bendigo 3550

21 September 2011



### 9. AUDITOR'S INDEPENDENCE DECLARATION



Lead Auditor's Independence Declaration under section 307C of the Corporations Act 2001 to the directors of Healesville & District Community Enterprises Limited

I declare, that to the best of my knowledge and belief, in relation to the audit for the financial year ended 30 June 2011 there have been:

- no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- > no contraventions of any applicable code of professional conduct in relation to the audit.

1 Haller

### DAVID HUTCHINGS

ANDREW FREWIN & STEWART 61-65 Bull Street Bendigo 3550

21 September 2011

7

Liability limited by a scheme approved under Professional Standards Legislation. ABN: 51 061 795 337.

P: (03) 5443 0344 F: (03) 5443 5304

61-65 Bull St./PO Box 454 Bendigo Vic. 3552

afs@afsbendigo.com.au

www.afsbendigo.com.au

AUDIT -

FINANCIAL PLANNIN