



# Annual Report 2014

Heathcote & District  
Financial Services Limited

ABN 44 112 376 986

Heathcote & District **Community Bank®** Branch

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# Chairman's report

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For year ending 30 June 2014

Heathcote & District **Community Bank**<sup>®</sup> Branch has endured a trying year in the 12 months to the end of June, but still the community continues to reap the benefits of supporting its local **Community Bank**<sup>®</sup> branch.

Once again your **Community Bank**<sup>®</sup> branch has been able to return thousands of dollars to the community through sponsorships and grants, dividends to our shareholders and outstanding banking services in the town of Heathcote. Once again your **Community Bank**<sup>®</sup> branch served its community well.

Again, the Board of Directors of the locally owned company, Heathcote & District Financial Services Limited, which operates the Heathcote & District **Community Bank**<sup>®</sup> Branch as a franchise of Bendigo and Adelaide Bank Limited, have been able to declare a dividend for our shareholders, to be paid out of the profit made in the ninth year of operation.

To the end of the financial year 2013/14, the Heathcote & District **Community Bank**<sup>®</sup> Branch reported a profit after tax of \$29,922, after placing \$160,715 into Bendigo and Adelaide Bank Limited's Community Enterprise Foundation™. Of this about \$60,000 will go to the local community in community grants during the next six months, with the balance being held for a major district community project.

But it has been trying at times, with a focus on growth for our branch, with significant staff changes, and with a difficult financial climate. But we managed to continue to grow. Our Manager Les Owens and his staff have achieved good results again in the past 12 months. At the end of the financial year, balances were \$90.5 million, up from \$86.8 million a year earlier.

As a result of the profit announcement, the Directors have declared a dividend of 7.5 cents per share. This dividend is down slightly from the previous two years as a result of lower than expected profits.

The Directors have a clear vision in mind for the future of this **Community Bank**<sup>®</sup> branch and are very steady in their resolve to achieve growth through sensible expansion. Staffing restructures at the branch, which have impacted our bottom line, have been designed to facilitate and cope with the expected growth in the business through our new "super" agency in Nagambie.

While the Directors have continued to strive for the best outcomes for our shareholders and the community, and the branch continued to make a strong profit in the 12 months, staffing costs were the main cause of the lower than expected figure.

During the year, we lost the services one of our greatest workers, Joe Zurek. As a member of the original group which formed the steering committee to create this **Community Bank**<sup>®</sup> branch, Joe went on to become Treasurer of the company at the beginning. He worked tirelessly in a demanding environment to ensure that this locally owned business would grow and succeed. His skills as Treasurer, his business knowledge and his dedication to help his community meant he was one of the main reasons that this **Community Bank**<sup>®</sup> branch is what it is today.

Joe was farewelled from the Board table, where he had sat for nearly 10 years, quietly, as he would have it. It was a sad day for the company but Joe had done his job and done it well and the company continues to thrive because of his contribution.

The role as Treasurer has been taken over by Director Ian Rohde, who has spent more than 25 years in the investment industry, as well as making significant contributions on the Boards of various major charities.

Although not within the 12 months under review in this report, the Board was very happy to be able to announce the addition of a new Director, Meagan Anderson, in July. Meagan, whose qualifications include Bachelor of Business and Bachelor of Computing degrees from La Trobe University, has a history of involvement in the community.

## Chairman's report (continued)

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Although also not within the 12 months under review in this report, it should be noted that in July, we lost the services of our Customer Relationship Manager Geoff Milward who transferred to the Kangaroo Flat branch. Geoff had been important to this branch, backing up our Manager during times when Les was absent through illness. We also lost the services of our very popular Customer Service Officer Chelsea Wearne who left to join Bendigo and Adelaide Bank Limited at head office.

It is appropriate that I mention the performance of our Manager Les Owens, who spent most of the year under pressure to meet major budgetary challenges, while coping with challenges of his own. Les and his staff are the face of our **Community Bank**<sup>®</sup> branch and we thank them most sincerely for their efforts.

Once again, Heathcote & District **Community Bank**<sup>®</sup> Branch supported a wide range of local organisations with donations and sponsorships – and we will be doing so again in the coming year.

The operation of Heathcote & District **Community Bank**<sup>®</sup> Branch would not be possible without our partners, Bendigo and Adelaide Bank Limited, and I take this opportunity to personally thank our Regional Manager Wayne Tobin for his commitment to our branch, as well as the staff of State Support at head office.

As always, I conclude by urging our shareholders to be customers and our customers to be ambassadors for their **Community Bank**<sup>®</sup> branch.

The **Community Bank**<sup>®</sup> concept is a powerful force. The community makes it happen.



**Barry Cail,**  
**Chairman**

# Manager's report

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For year ending 30 June 2014

It gives me great pleasure in presenting our eighth Annual Report. Again this year we had another successful year despite record low interest rates. Total balances held 30 June 2014 are \$90.5 million up \$3.7 million on last year.

Customers numbers now stand at 2,261 compared to 2,159 last financial year, teller customer transactions now average 2,400 per month up on last year's average of 2,000 per month despite the growing popularity of online and telephone banking. Another pleasing factor is our products per customer have increased this financial year to 2.028 compared to 2.010 last year. Our ATM is averaging around 4,000 transactions per month, despite having off site NAB and ANZ outlets in town.

Tim Tremain Dip FS our qualified Financial Planner still offers a wide range of financial service products. I encourage all customers to utilise Tim's knowledge, just pop in or phone the branch to make an appointment.

Our agency in High Street, Nagambie run by Michael and Joanne Mitchell continues to grow the business with total balances held as at 30 June 2014 \$6.7 million, an increase of \$3.1 million on last financial year's balances. Keep up the good work Michael and Joanne.

Heathcote & District **Community Bank**<sup>®</sup> Branch would not be as successful as it is without the support of my team Geoff, Teri, Krystal, Chelsea and Jo, our Chairman and Board members and the Bank's State Support Team in Bendigo, thank you all for your support and contribution during the year.

Support of your local **Community Bank**<sup>®</sup> branch means it will continue to return funds to the community by the way of grants and sponsorships, I encourage everyone in the community to get behind their local **Community Bank**<sup>®</sup> branch.

Finally in closing thank you to all our customers in making your **Community Bank**<sup>®</sup> branch a success.



**Les Owens**  
**Branch Manager**

# Directors' report

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For the financial year ended 30 June 2014

Your directors submit the financial statements of the company for the financial year ended 30 June 2014.

## Directors

The names and details of the company's directors who held office during or since the end of the financial year:

### **Barry Maxwell Cail**

Chairman

Occupation: Journalist/Businessman

Qualifications, experience and expertise: Long experience in the **Community Bank®** system, businessman with experience in small business operation, journalist with long experience in public relations and marketing.

Special responsibilities: Chairman of Heathcote and District **Community bank®** Branch for nine years

Interest in shares: 2,001

### **Ian Rohde**

Treasurer

Occupation: Retired

Qualifications, experience and expertise: Ian was formerly Managing Director of Warakirri Asset Management which manages investments for superannuation funds and charities. He worked for more than 25 years in the investment industry following a period of 11 years with the former State Electricity Commission of Victoria in a variety of treasury, accounting and middle management roles. Ian has previously been on Boards of the following charities: Jigsaw Foundation (associated with the Royal Children's Hospital in Melbourne), Old Colonists Association of Victoria and Advisory Council for Children with Impaired Hearing (Vic).

Special responsibilities: Treasurer

Interest in shares: Nil

### **Simon Osicka**

Director

Occupation: Wine Maker

Qualifications, experience and expertise: Worked in a variety of management and winemaking roles in both Australia and overseas.

Special responsibilities: Marketing

Interest in shares: 1,000

### **Gregory Ian Speirs**

Director

Occupation: Retired

Qualifications, experience and expertise: Local Government, Lions Club Member (Past President, Treasurer, Secretary), Bowls Club Member (Past President and Secretary), Licensed Surveyor, Town Planner and Justice of Peace.

Special responsibilities: Sponsorship/ Marketing

Interest in shares: 5,000

# Directors' report (continued)

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## Directors (continued)

### **Rachel Alice Paterson**

Director

Occupation: Director/Principal Paterson PR

Qualifications, experience and expertise: Public relations, marketing, communications, community engagement and community development. Rachel has also been involved in regional retail and tourism development, event management and professional writing.

Special responsibilities: Marketing Sub-Committee

Interest in shares: Nil

### **David John Smith**

Director

Occupation: Company CEO

Qualifications, experience and expertise: with experience in governance, risk management, business continuity and emergency management, B.A. (Hon), La Trobe, Dip Th, Sydney, Dip Compensation Management, ACM, Certificate 3 in Australian Business Enterprise Frameworks (ABEF), 2003, MBTI Accreditation Course, ACER, 1996 and Youth Training Leadership Training, Cumberland, 1974 Memberships: Risk Management Institute of Australasia (RMIA), Member NZ Society for Risk Management (NZRM), Professional Risk Managers International Association (PRIMA), International Association of Emergency Managers (IAEM), Global Association of Risk Professionals (GARP), International Society for Risk Analysis (SRA), Business Continuity Institute (BCI)

Special responsibilities: Nil

Interest in shares: Nil

### **Velvet Emma-Louise Kay**

Director

Occupation: Mapper

Qualifications, experience and expertise: Bachelor of Science (Geography/Environmental), Journalist, former Secretary of Heathcote Tennis Club.

Special responsibilities: Nil

Interest in shares: Nil

### **Meagan Louise Anderson (Appointed 7 July 2014)**

Director

Occupation: Bookkeeper/Administration

Qualifications, experience and expertise: Meagan completed a Bachelor of Business/Bachelor of Computing (Double Degree) at La Trobe University Bendigo. Meagan worked for 7 years Veterinary Nursing at two Bendigo Veterinary Clinics and also worked at Lead On Australia in Administration, Finance, Funding and Project Consulting roles. She is currently the Bookkeeper for Wild Duck Creek Estate Winery. Meagan was the 2008 Employee of the Year - Bendigo Business Excellence Awards. Meagan has been heavily involved in the community and was a volunteer for four years with RSPCA Bendigo and is currently a member of the Reference Group for 'Our Shed' Community Resource Centre, Eaglehawk. Meagan was formerly a Board Member for Lead on Bendigo Inc. (no longer operational).

Special responsibilities: Nil

Interest in shares: Nil

### **Joseph Zurek**

Deputy Chairman (Resigned 3 February 2014)

Occupation: Retired

Qualifications, experience and expertise: Corporate accountant, supermarket owner/proprietor

Special responsibilities: Chairperson, Audit Committee

Interest in shares: 10,001

# Directors' report (continued)

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## Directors (continued)

Directors were in office for this entire year unless otherwise stated.

No directors have material interests in contracts or proposed contracts with the company.

## Company Secretary

The company secretary is Hannah Thomson. Hannah was appointed to the position of secretary in October 2012. Hannah has extensive experience in areas of managing accounts and customer service.

## Principal Activities

The principal activities of the company during the financial year were facilitating **Community Bank**® services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There have been no significant changes in the nature of these activities during the year.

## Operating results

Operations have continued to perform in line with expectations. The profit of the company for the financial year after provision for income tax was:

Year ended 30 June 2014 \$	Year ended 30 June 2013 \$
29,922	72,425

## Remuneration report

	Year ended 30 June 2014 \$	Year ended 30 June 2013 \$
The company entered into an agreement with Mitbro Trust to lease the property at 2/119 High Street Heathcote for a five year period terminating on 25 August 2010, the second option was taken up. Director Joseph Zurek is a trustee of the Mitbro Trust. The contract was approved by the Board with Mr Zurek declaring a pecuniary interest and excluding himself from the board discussions and approval processes undertaken by the Board. Total payments made under this contract were	24,250	23,250
Barry Cail, in the capacity of part-owner of Bendigo Copy Centre, supplied printing services to the value of	800	4,100
Hannah Thomson received remuneration for administration and bookkeeping services provided throughout the period under review	-	7,000



# Directors' report (continued)

## Remuneration report (continued)

### Directors' shareholdings

	Balance at start of the year	Changes during the year	Balance at end of the year
Barry Maxwell Cail	2,001	-	2,001
Simon Osicka	1,000	-	1,000
Gregory Ian Speirs	5,000	-	5,000
Rachel Alice Paterson	-	-	-
Ian Rohde	-	-	-
David John Smith	-	-	-
Velvet Emma-Louise Kay	-	-	-
Meagan Louise Anderson (Appointed 7 July 2014)	-	-	-
Joseph Zurek (Resigned 3 February 2014)	10,001	-	10,001

## Dividends

	Year ended 30 June 2014	
	Cents	\$
- Dividends paid in the year	10	59,491

## Significant changes in the state of affairs

In the opinion of the directors there were no significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial statements.

## Events since the end of the financial year

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company the results of those operations or the state of affairs of the company, in future years.

## Likely developments

The company will continue its policy of facilitating banking services to the community. The company's Board has committed to support its Bendigo Bank agent in Nagambie to facilitate the further development of the business in Nagambie. The agent is in the process of relocating to a new premises. The company is supporting the agent's business relocation and has committed to approximately \$22,000 for security and signage at the new premises. The company has also committed to the operation of an ATM to be installed during the 2014/2015 financial year. The company also intends to enter a sub-lease with the Nagambie agent to provide facilities for Heathcote branch staff to conduct business development meetings with potential and existing customers.

There are no other likely developments to which Heathcote and District Financial Services Limited is committed.

# Directors' report (continued)

## Environmental regulation

The company is not subject to any significant environmental regulation.

## Indemnification and insurance of directors and officers

The company has indemnified all directors and the manager in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as directors or manager of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or a related body corporate.

## Directors' meetings

The number of directors' meetings attended by each of the directors of the company during the year were:

	Number of Board Meetings	
	Eligible to attend	Number attended
Barry Maxwell Cail	15	15
Simon Osicka	15	15
Gregory Ian Speirs	15	14
Rachel Alice Paterson*	15	2
Ian Rohde	15	15
David John Smith	15	10
Velvet Emma-Louise Kay	15	10
Meagan Louise Anderson (Appointed 7 July 2014)	-	-
Joseph Zurek (Resigned 3 February 2014)	7	4

\* Rachel Paterson was on a leave of absence from February 2014 to July 2014

## Proceedings on behalf of the company

No person has applied to the Court under section 237 of the Corporations Act 2001 for leave to bring proceedings on behalf of the company, or to intervene in any proceedings to which the company is a party, for the purpose of taking responsibility on behalf of the company for all or part of those proceedings.

No proceedings have been brought or intervened in on behalf of the company with leave of the Court under section 237 of the Corporations Act 2001.

## Non audit services

The company may decide to employ the auditor on assignments additional to their statutory duties where the auditor's expertise and experience with the company are important. Details of the amounts paid or payable to the auditor (Andrew Frewin Stewart) for audit and non audit services provided during the year are set out in the notes to the accounts.

The board of directors has considered the position, in accordance with the advice received from the board and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

# Directors' report (continued)

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## **Non audit services (continued)**

The directors are satisfied that the provision of non-audit services by the auditor, as set out in the notes did not compromise the auditor independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed by the board to ensure they do not impact on the impartiality and objectivity of the auditor
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work, acting in a management or a decision-making capacity for the company, acting as advocate for the company or jointly sharing economic risk and rewards.

## **Auditor's independence declaration**

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 11.

Signed in accordance with a resolution of the board of directors at Heathcote, Victoria on 1 September 2014.



**Barry Maxwell Cail, Chairman**

# Auditor's independence declaration



## Lead auditor's independence declaration under section 307C of the *Corporations Act 2001* to the directors of Heathcote & District Financial Services Limited

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2014 there have been no contraventions of:

- the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the review
- any applicable code of professional conduct in relation to the review.

A handwritten signature in black ink, appearing to read 'Graeme Stewart'.

Graeme Stewart  
Andrew Frewin Stewart  
61 Bull Street, Bendigo Vic 3550

Dated: 1 September 2014

Liability limited by a scheme approved under Professional Standards Legislation. ABN: 51 061 795 337.

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# Financial statements

## Statement of Comprehensive Income for the year ended 30 June 2014

	Notes	2014 \$	2013 \$
Revenue from ordinary activities	4	877,927	877,006
Employee benefits expense		(400,509)	(339,544)
Charitable donations, sponsorship, advertising and promotion		(209,482)	(245,771)
Occupancy and associated costs		(49,053)	(42,455)
Systems costs		(20,441)	(19,639)
Depreciation and amortisation expense	5	(24,917)	(25,006)
General administration expenses	5	(130,779)	(101,127)
<b>Profit before income tax expense</b>		<b>42,746</b>	<b>103,464</b>
Income tax expense	6	(12,824)	(31,039)
<b>Profit after income tax expense</b>		<b>29,922</b>	<b>72,425</b>
<b>Total comprehensive income for the year</b>		<b>29,922</b>	<b>72,425</b>
<b>Earnings per share for profit/(loss) attributable to the ordinary shareholders of the company:</b>		<b>¢</b>	<b>¢</b>
Basic earnings per share	20	5.03	12.17

The accompanying notes form part of these financial statements.

# Financial statements (continued)

## Balance Sheet as at 30 June 2014

	Notes	2014 \$	2013 \$
<b>ASSETS</b>			
<b>Current Assets</b>			
Cash and cash equivalents	7	327,271	361,143
Trade and other receivables	8	49,850	52,478
<b>Total Current Assets</b>		<b>377,121</b>	<b>413,621</b>
<b>Non-Current Assets</b>			
Property, plant and equipment	9	63,655	59,682
Intangible assets	10	22,352	36,302
Deferred Tax Asset		12,492	-
<b>Total Non-Current Assets</b>		<b>98,499</b>	<b>95,984</b>
<b>Total Assets</b>		<b>475,620</b>	<b>509,605</b>
<b>LIABILITIES</b>			
<b>Current Liabilities</b>			
Trade and other payables	12	4,258	6,374
Current tax liabilities	11	-	3,708
<b>Total Current Liabilities</b>		<b>4,258</b>	<b>10,082</b>
<b>Non-Current Liabilities</b>			
Deferred tax liabilities	11	1,917	509
<b>Total Non-Current Liabilities</b>		<b>1,917</b>	<b>509</b>
<b>Total Liabilities</b>		<b>6,175</b>	<b>10,591</b>
<b>Net Assets</b>		<b>469,445</b>	<b>499,014</b>
<b>Equity</b>			
Issued capital	13	558,357	558,357
Accumulated losses	14	(88,912)	(59,343)
<b>Total Equity</b>		<b>469,445</b>	<b>499,014</b>

The accompanying notes form part of these financial statements.

# Financial statements (continued)

## Statement of Changes in Equity for the year ended 30 June 2014

	Issued capital \$	Accumulated losses \$	Total equity \$
<b>Balance at 1 July 2012</b>	<b>558,357</b>	<b>(72,277)</b>	<b>486,080</b>
<b>Total comprehensive income for the year</b>	<b>-</b>	<b>72,425</b>	<b>72,425</b>
<b>Transactions with owners in their capacity as owners:</b>			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	(59,491)	(59,491)
<b>Balance at 30 June 2013</b>	<b>558,357</b>	<b>(59,343)</b>	<b>499,014</b>
<b>Balance at 1 July 2013</b>	<b>558,357</b>	<b>(59,343)</b>	<b>499,014</b>
<b>Total comprehensive income for the year</b>	<b>-</b>	<b>29,922</b>	<b>29,922</b>
<b>Transactions with owners in their capacity as owners:</b>			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	(59,491)	(59,491)
<b>Balance at 30 June 2014</b>	<b>558,357</b>	<b>(88,912)</b>	<b>469,445</b>

The accompanying notes form part of these financial statements.

## Financial statements (continued)

### Statement of Cash Flows for the year ended 30 June 2014

	Notes	2014 \$	2013 \$
<b>Cash flows from operating activities</b>			
Receipts from customers		955,237	957,979
Payments to suppliers and employees		(899,480)	(845,024)
Interest received		12,418	20,024
Income taxes paid		(23,621)	(40,911)
<b>Net cash provided by operating activities</b>	<b>15</b>	<b>44,554</b>	<b>92,068</b>
<b>Cash flows from investing activities</b>			
Payments for property, plant and equipment		(18,935)	-
<b>Net cash used in investing activities</b>		<b>(18,935)</b>	<b>-</b>
<b>Cash flows from financing activities</b>			
Dividends paid		(59,491)	(59,491)
<b>Net cash provided used in financing activities</b>		<b>(59,491)</b>	<b>(59,491)</b>
<b>Net increase/(decrease) in cash held</b>		<b>(33,872)</b>	<b>32,577</b>
Cash and cash equivalents at the beginning of the financial year		361,143	328,566
<b>Cash and cash equivalents at the end of the financial year</b>	<b>7(a)</b>	<b>327,271</b>	<b>361,143</b>

The accompanying notes form part of these financial statements.



# Notes to the financial statements

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For year ended 30 June 2014

## Note 1. Summary of significant accounting policies

### a) Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standard Boards and the Corporations Act 2001. The company is a for-profit entity for the purpose of preparing the financial statements.

#### Compliance with IFRS

These financial statements and notes comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

#### Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. These areas involving a higher degree of judgement or complexities, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

#### Historical cost convention

The financial statements have been prepared under the historical cost convention on an accruals basis as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

#### Comparative figures

Where required by Australian Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

#### Adoption of new and amended accounting standards

The company adopted the following standards and amendments, mandatory for the first time for the annual reporting period commencing 1 July 2013:

- AASB 2011-4 Amendments to Australian Accounting Standards to Remove Individual Key Management Personnel Disclosure Requirements.
- AASB 10 Consolidated Financial Statements, AASB 11 Joint Arrangements, AASB 12 Disclosure of Interests in Other Entities, AASB 128 Investments in Associates and Joint Ventures, AASB 127 Separate Financial Statements and AASB 2011-7 Amendments to Australian Accounting Standards arising from the Consolidation and Joint Arrangements Standards.
- AASB 2012-9 Amendment to AASB 1048 arising from the Withdrawal of Australian Interpretation 1039.
- AASB 2012-10 Amendments to Australian Accounting Standards – Transition Guidance and other Amendments which provides an exemption from the requirement to disclose the impact of the change in accounting policy on the current period.
- AASB 13 Fair Value Measurement and AASB 2011-8 Amendments to Australian Accounting Standards arising from AASB 13.

# Notes to the financial statements (continued)

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## Note 1. Summary of significant accounting policies (continued)

### a) Basis of preparation (continued)

Adoption of new and amended accounting standards (continued)

- AASB 119 Employee Benefits (September 2011) and AASB 2011-10 Amendments to Australian Accounting Standards arising from AASB 119 (September 2011).
- AASB 2012-5 Amendments to Australian Accounting Standards arising from Annual Improvements 2009-2011 Cycle.
- AASB 2012-2 Amendments to Australian Accounting Standards – Disclosures – Offsetting Financial Assets and Financial Liabilities.

AASB 2011-4 removes the individual key management personnel disclosure requirements in AASB 124 Related Party Disclosures. As a result the company now only discloses the key management personnel compensation in total and for each of the categories required in AASB 124. Detailed key management personnel compensation is outlined in the remuneration report, included as part of the directors' report.

The adoption of revised standard AASB 119 has resulted in a change to the accounting for the company's annual leave obligations. As the entity does not expect all annual leave to be taken within 12 months of the respective service being provided, annual leave obligations are now classified as long-term employee benefits in their entirety. This changes the measurement of these obligations, as the entire obligation is now measured on a discounted basis and no longer split into a short-term and a long-term portion. However, the impact of this change is considered immaterial on the financial statements overall as the majority of the annual leave is still expected to be taken within 12 months after the end of the reporting period.

None of the remaining new standards and amendments to standards that are mandatory for the first time for the financial year beginning 1 July 2013 affected any of the amounts recognised in the current period or any prior period and are not likely to affect future periods.

The company has not elected to apply any pronouncements before their mandatory operative date in the annual reporting period beginning 1 July 2013.

### Economic dependency - Bendigo and Adelaide Bank Limited

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank**<sup>®</sup> branch at Heathcote, Victoria.

The branch operates as a franchise of Bendigo and Adelaide Bank Limited, using the name "Bendigo Bank" and the logo and system of operations of Bendigo and Adelaide Bank Limited. The company manages the **Community Bank**<sup>®</sup> branch on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank**<sup>®</sup> branch are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank Limited.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank**<sup>®</sup> branch franchise operations. It also continues to provide ongoing management and operational support and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

# Notes to the financial statements (continued)

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## Note 1. Summary of significant accounting policies (continued)

### a) Basis of preparation (continued)

Economic dependency - Bendigo and Adelaide Bank Limited (continued)

- advice and assistance in relation to the design, layout and fit out of the **Community Bank®** branch
- training for the branch manager and other employees in banking, management systems and interface protocol
- methods and procedures for the sale of products and provision of services
- security and cash logistic controls
- calculation of company revenue and payment of many operating and administrative expenses
- the formulation and implementation of advertising and promotional programs
- sales techniques and proper customer relations.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

### b) Revenue

Revenue is recognised when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the company and any specific criteria have been met. Interest and fee revenue is recognised when earned. The gain or loss on disposal of property, plant and equipment is recognised on a net basis and is classified as income rather than revenue. All revenue is stated net of the amount of Goods and Services Tax (GST).

#### Revenue calculation

The franchise agreement with Bendigo and Adelaide Bank Limited provides for three types of revenue earned by the company. First, the company is entitled to 50% of the monthly gross margin earned by Bendigo and Adelaide Bank Limited on products and services provided through the company that are regarded as “day to day” banking business (i.e. ‘margin business’). This arrangement also means that if the gross margin reflects a loss (that is, the gross margin is a negative amount), the company effectively incurs, and must bear, 50% of that loss.

The second source of revenue is commission paid by Bendigo and Adelaide Bank Limited on the other products and services provided through the company (i.e. ‘commission business’). The commission is currently payable on various specified products and services, including insurance, financial planning, common fund, Sandhurst Select, superannuation, commercial loan referrals, products referred by Rural Bank, leasing referrals, fixed loans and certain term deposits (>90 days). The amount of commission payable can be varied in accordance with the Franchise Agreement (which, in some cases, permits commissions to be varied at the discretion of Bendigo and Adelaide Bank Limited). This discretion has been exercised on several occasions previously. For example in February 2011 and February 2013 Bendigo and Adelaide Bank Limited reduced commissions on two core banking products to ensure a more even distribution of income between Bendigo and Adelaide Bank Limited and its **Community Bank®** partners. The revenue share model is subject to regular review to ensure that the interests of Bendigo and Adelaide Bank Limited and **Community Bank®** companies remain balanced.

The third source of revenue is a proportion of the fees and charges (i.e. what are commonly referred to as ‘bank fees and charges’) charged to customers. This proportion, determined by Bendigo and Adelaide Bank Limited, may vary between products and services and may be amended by Bendigo and Adelaide Bank Limited from time to time.

# Notes to the financial statements (continued)

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## Note 1. Summary of significant accounting policies (continued)

### **c) Income tax**

#### Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

#### Deferred tax

Deferred tax is accounted for using the balance sheet liability method on temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities (other than as a result of a business combination) which affects neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the consolidated entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the company entity intends to settle its tax assets and liabilities on a net basis.

#### Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the statement of comprehensive income, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or excess.

### **d) Employee entitlements**

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

# Notes to the financial statements (continued)

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## Note 1. Summary of significant accounting policies (continued)

### e) Cash and cash equivalents

For the purposes of the statement of cash flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

### f) Trade receivables and payables

Receivables are carried at their amounts due. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

### g) Property, plant and equipment

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calculation of depreciation:

- leasehold improvements	40 years
- plant and equipment	2.5 - 40 years
- furniture and fittings	4 - 40 years

### h) Intangibles

The franchise fee paid to Bendigo and Adelaide Bank Limited has been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

The renewal processing fee paid to Bendigo and Adelaide Bank Limited when renewing the franchise agreement has also been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

### i) Payment terms

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days.

### j) Borrowings

All loans are initially measured at the principal amount. Interest is recognised as an expense as it accrues.

# Notes to the financial statements (continued)

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## Note 1. Summary of significant accounting policies (continued)

### **k) Financial instruments**

#### Recognition and initial measurement

Financial instruments, incorporating financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions of the instrument.

Financial instruments are initially measured at fair value plus transaction costs. Financial instruments are classified and measured as set out below.

#### Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset.

#### Classification and subsequent measurement

##### (i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

##### (ii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

##### (iii) Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are either not suitable to be classified into other categories of financial assets due to their nature, or they are designated as such by management. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.

They are subsequently measured at fair value with changes in such fair value (i.e. gains or losses) recognised in the Statement of Comprehensive Income. Available-for-sale financial assets are included in non-current assets except where that are expected to be sold within 12 months after the end of the reporting period. All other financial assets are classified as current assets.

##### (iv) Financial liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

#### Impairment

At each reporting date, the entity assesses whether there is objective evidence that a financial instrument has been impaired. Impairment losses are recognised in the statement of comprehensive income.

# Notes to the financial statements (continued)

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## Note 1. Summary of significant accounting policies (continued)

### **l) Leases**

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership are transferred to the company are classified as finance leases. Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred. Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

### **m) Provisions**

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions or other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

### **n) Contributed equity**

Ordinary shares are recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

### **o) Earnings per share**

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

### **p) Goods and Services Tax**

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet. Cash flows are included in the statement of cash flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the taxation authority are classified as operating cash flows.

# Notes to the financial statements (continued)

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## Note 2. Financial risk management

The company's activities expose it to a limited variety of financial risks: market risk (including currency risk, fair value interest risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the entity. The entity does not use derivative instruments.

Risk management is carried out directly by the board of directors.

### (i) Market risk

The company has no exposure to any transactions denominated in a currency other than Australian dollars.

### (ii) Price risk

The company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The company is not exposed to commodity price risk.

### (iii) Credit risk

The company has no significant concentrations of credit risk. It has policies in place to ensure that customers have an appropriate credit history. The company's franchise agreement limits the company's credit exposure to one financial institution, being Bendigo and Adelaide Bank Limited.

### (iv) Liquidity risk

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

### (v) Cash flow and fair value interest rate risk

Interest-bearing assets are held with Bendigo and Adelaide Bank Limited and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the company to cash flow interest-rate risk. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

### (vi) Capital management

The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the balance sheet.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the distribution limit:

The distribution limit is the greater of:

- (a) 20% of the profit or funds of the franchisee otherwise available for distribution to shareholders in that 12 month period; and
- (b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the franchisee over that 12 month period where the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2014 can be seen in the statement of comprehensive income.

There were no changes in the company's approach to capital management during the year.



# Notes to the financial statements (continued)

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## Note 3. Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

### Taxation

Judgement is required in assessing whether deferred tax assets and certain tax liabilities are recognised on the balance sheet. Deferred tax assets, including those arising from un-recouped tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits.

Assumptions about the generation of future taxable profits depend on management's estimates of future cash flows. These depend on estimates of future sales volumes, operating costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation.

These judgements and assumptions are subject to risk and uncertainty. There is therefore a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the balance sheet and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amount of recognised deferred tax assets and liabilities may require adjustment, resulting in corresponding credit or charge to the statement of comprehensive income.

### Estimation of useful lives of assets

The estimation of the useful lives of assets has been based on historical experience and the condition of the asset is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

### Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the company's share of the net identifiable assets of the acquired branch/agency at the date of acquisition. Goodwill on acquisition is included in intangible assets. Goodwill is not amortised. Instead, goodwill is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired and is carried at cost less accumulated impairment losses.

The calculations require the use of assumptions.

### Impairment of assets

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the consolidated entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

# Notes to the financial statements (continued)

## Note 3. Critical accounting estimates and judgements (continued)

### Impairment of assets (continued)

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

	2014 \$	2013 \$
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## Note 4. Revenue from ordinary activities

### Operating activities:

- services commissions	863,885	858,340
- other revenue	1,624	-
<b>Total revenue from operating activities</b>	<b>865,509</b>	<b>858,340</b>

### Non-operating activities:

- interest received	12,418	18,666
<b>Total revenue from non-operating activities</b>	<b>12,418</b>	<b>18,666</b>
<b>Total revenues from ordinary activities</b>	<b>877,927</b>	<b>877,006</b>

# Notes to the financial statements (continued)

	Note	2014 \$	2013 \$
<b>Note 5. Expenses</b>			
Depreciation of non-current assets:			
- plant and equipment		5,893	5,669
- leasehold improvements		5,074	5,387
Amortisation of non-current assets:			
- franchise agreement		2,325	2,325
- franchise renewal fee		11,625	11,625
		<b>24,917</b>	<b>25,006</b>
Finance costs:			
- interest paid		-	-
<b>Bad debts</b>		<b>738</b>	<b>5,482</b>
<b>Loss on disposal of fixed asset</b>		<b>3,994</b>	-

## Note 6. Income tax expense/credit

The components of tax expense comprise:

- Current tax	11,416	30,950
- Future income tax benefit attributable to losses	1,408	89
- Movement in deferred tax	-	-
- Recoupment of prior year tax losses	-	-
	<b>12,824</b>	<b>31,039</b>

The prima facie tax on profit from ordinary activities before income tax is reconciled to the income tax expense as follows:

Operating profit	42,746	103,464
Prima facie tax on profit from ordinary activities at 30%	12,824	31,039
Add tax effect of:		
- non-deductible expenses	-	-
- timing difference expenses	(1,408)	(89)
- other deductible expenses	-	-
	<b>11,416</b>	<b>30,950</b>
Movement in deferred tax	11	89
	<b>12,824</b>	<b>31,039</b>

## Notes to the financial statements (continued)

	2014 \$	2013 \$
<b>Note 7. Cash and cash equivalents</b>		
Cash at bank and on hand	82,271	17,465
Term deposits	245,000	343,678
	<b>327,271</b>	<b>361,143</b>

### **Note 7.(a) Reconciliation to cash flow statement**

The above figures reconcile to the amount of cash shown in the statement of cash flows at the end of the financial year as follows:

Cash at bank and on hand	82,271	17,465
Term deposits	245,000	343,678
	<b>327,271</b>	<b>361,143</b>

## Note 8. Trade and other receivables

Trade receivables	33,784	37,054
Other receivables and accruals	9,981	14,250
Prepayments	6,085	1,174
	<b>49,850</b>	<b>52,478</b>

## Note 9. Property, plant and equipment

### **Plant and equipment**

At cost	45,463	46,967
Less accumulated depreciation	(34,389)	(34,194)
	<b>11,074</b>	<b>12,773</b>

### **Leasehold improvements**

At cost	74,553	74,553
Less accumulated depreciation	(48,184)	(43,110)
	<b>26,369</b>	<b>31,443</b>

### **Motor Vehicle**

At cost	29,540	24,046
Less accumulated depreciation	(3,328)	(8,580)
	<b>26,212</b>	<b>15,466</b>

<b>Total written down amount</b>	<b>63,655</b>	<b>59,682</b>
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## Notes to the financial statements (continued)

	2014 \$	2013 \$
Note 9. Property, plant and equipment (continued)		
<b>Movements in carrying amounts:</b>		
<b>Plant and equipment</b>		
Carrying amount at beginning	12,773	15,436
Additions	895	-
Disposals	(334)	-
Less: depreciation expense	(2,260)	(2,663)
<b>Carrying amount at end</b>	<b>11,074</b>	<b>12,773</b>
<b>Leasehold improvements</b>		
Carrying amount at beginning	31,443	36,830
Additions	-	-
Disposals	-	-
Less: depreciation expense	(5,074)	(5,387)
<b>Carrying amount at end</b>	<b>26,369</b>	<b>31,443</b>
<b>Motor vehicle</b>		
Carrying amount at beginning	15,466	18,471
Additions	18,040	-
Disposals	(3,660)	-
Less: depreciation expense	(3,634)	(3,005)
<b>Carrying amount at end</b>	<b>26,212</b>	<b>15,466</b>
<b>Total written down amount</b>	<b>63,655</b>	<b>59,682</b>

## Note 10. Intangible assets

<b>Franchise fee</b>		
At cost	71,625	71,625
Less: accumulated amortisation	(69,300)	(66,975)
	<b>2,325</b>	<b>4,650</b>
<b>Renewal processing fee</b>		
At cost	58,126	58,126
Less: accumulated amortisation	(46,501)	(34,876)
	<b>11,625</b>	<b>23,250</b>

## Notes to the financial statements (continued)

	2014 \$	2013 \$
Note 10. Intangible assets (continued)		
<b>Goodwill</b>		
At cost	8,402	8,402
	<b>8,402</b>	<b>8,402</b>
<b>Total written down amount</b>	<b>22,352</b>	<b>36,302</b>

## Note 11. Tax

### Current:

<b>Income tax payable/(refundable)</b>	<b>(12,492)</b>	<b>3,708</b>
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### Non-Current:

#### Deferred tax assets

- accruals	-	-
- employee provisions	-	-
- tax losses carried forward	-	-
	-	-

#### Deferred tax liability

- accruals	92	157
- deductible prepayments	1,825	352
	<b>1,917</b>	<b>509</b>

<b>Net deferred tax liability</b>	<b>(1,917)</b>	<b>(509)</b>
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<b>Movement in deferred tax charged to statement of comprehensive income</b>	-	-
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## Note 12. Trade and other payables

Trade creditors	113	2,508
Other creditors and accruals	4,145	3,866
	<b>4,258</b>	<b>6,374</b>

## Note 13. Contributed equity

594,910 ordinary shares fully paid (2013: 594,910)	594,910	594,910
Less: equity raising expenses	(36,553)	(36,553)
	<b>558,357</b>	<b>558,357</b>

# Notes to the financial statements (continued)

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## Note 13. Contributed equity (continued)

### Rights attached to shares

#### (a) Voting rights

Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the **Community Bank®** branch have the same ability to influence the operation of the company.

#### (b) Dividends

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo and Adelaide Bank Limited contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

#### (c) Transfer

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the Corporations Act 2001.

### Prohibited shareholding interest

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if any of the following applies:

- They control or own 10% or more of the shares in the company (the "10% limit").

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or beneficial interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prohibited shareholding interest. If the board becomes aware that a member has a prohibited shareholding interest, it must serve a notice requiring the member (or the member's associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

# Notes to the financial statements (continued)

## Note 13. Contributed equity (continued)

### Prohibited shareholding interest (continued)

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

	2014 \$	2013 \$
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## Note 14. Accumulated losses

Balance at the beginning of the financial year	(59,343)	(72,277)
Net profit from ordinary activities after income tax	29,922	72,425
Dividends paid or provided for	(59,491)	(59,491)
<b>Balance at the end of the financial year</b>	<b>(88,912)</b>	<b>(59,343)</b>

## Note 15. Statement of cash flows

Reconciliation of profit from ordinary activities after tax to net cash provided by

### operating activities

Profit from ordinary activities after income tax	29,922	72,425
Non cash items:		
- depreciation	10,967	11,056
- amortisation	13,950	13,950
- loss on disposal of asset	3,994	-
Changes in assets and liabilities:		
- increase in receivables	2,628	10,551
- increase in other assets	(12,492)	-
- decrease in payables	(2,115)	(2,080)
- decrease in tax provisions	(2,300)	(9,872)
- decrease in provisions	-	(3,962)
<b>Net cash flows provided by operating activities</b>	<b>44,554</b>	<b>92,068</b>



# Notes to the financial statements (continued)

	2014 \$	2013 \$
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## Note 16. Leases

### Operating lease commitments

Non-cancellable operating leases contracted for but not capitalised in the financial statements

Payable - minimum lease payments:

- not later than 12 months	24,012	23,312
- between 12 months and 5 years	24,012	46,624
- greater than 5 years	-	-
	<b>48,024</b>	<b>69,936</b>

The property lease is a non-cancellable lease with a five-year term, with rent payable monthly in advance. The extension option has been taken up in August 2010, there is one more 5 year option available.

## Note 17. Auditor's remuneration

Amounts received or due and receivable by the auditor of the company for:

- audit and review services	4,950	4,950
- share registry services	2,568	2,957
- non audit services	3,549	2,494
	<b>11,067</b>	<b>10,401</b>

## Note 18. Director and related party disclosures

Transactions with Directors

	2014	2013
Joseph Zurek	24,250	23,250
Barry Cail	800	800
Hannah Thomson	-	7,000

Directors' shareholdings

	2014	2013
Ordinary shares fully paid	18,202	18,202

Detailed shareholding disclosures are provided in the remuneration report, included as part of the directors' report.

## Notes to the financial statements (continued)

	2014 \$	2013 \$
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### Note 19. Dividends paid or provided

#### a. Dividends paid during the year

Current year dividend		
<b>100% (2013: 100%) franked dividend - 10 cents (2013: 10 cents) per share</b>	<b>59,491</b>	<b>59,491</b>
The tax rate at which dividends have been franked is 30% (2013: 30%).		

#### b. Franking account balance

Franking credits available for subsequent reporting periods are:		
- franking account balance as at the end of the financial year	33,585	43,079
- franking credits that will arise from payment of income tax payable as at the end of the financial year	(12,492)	3,708
- franking debits that will arise from the payment of dividends recognised as a liability at the end of the financial year	-	-
Franking credits available for future financial reporting periods:	21,093	46,787
- franking debits that will arise from payment of dividends proposed or declared before the financial report was authorised for use but not recognised as a distribution to equity holders during the period	-	-
<b>Net franking credits available</b>	<b>21,093</b>	<b>46,787</b>

### Note 20. Earnings per share

		2014 \$	2013 \$
(a)	Profit attributable to the ordinary equity holders of the company used in calculating earnings per share	29,922	72,425
		<b>Number</b>	<b>Number</b>
(b)	Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	594,910	594,910

### Note 21. Events occurring after the reporting date

There have been no events after the end of the financial year that would materially affect the financial statements.

### Note 22. Contingent liabilities and contingent assets

There were no contingent liabilities or contingent assets at the date of this report to affect the financial statements.

# Notes to the financial statements (continued)

## Note 23. Segment reporting

The economic entity operates in the service sector where it facilitates **Community Bank®** services in Heathcote and Nagambie and their surrounding districts, Victoria pursuant to a franchise agreement with Bendigo and Adelaide Bank Limited.

## Note 24. Registered office/Principal place of business

The entity is a company limited by shares, incorporated and domiciled in Australia. The registered office and principal place of business is:

Registered Office	Principal Place of Business
Shop 2, 119 High Street Heathcote VIC 3523	Shop 2, 119 High Street Heathcote VIC 3523

## Note 25. Financial instruments

### Financial Instrument Composition and Maturity Analysis

The table below reflects the undiscounted contractual settlement terms for all financial instruments, as well as the settlement period for instruments with a fixed period of maturity and interest rate.

Financial instrument	Floating interest		Fixed interest rate maturing in						Non interest bearing		Weighted average	
			1 year or less		Over 1 to 5 years		Over 5 years					
	2014 \$	2013 \$	2014 \$	2013 \$	2014 \$	2013 \$	2014 \$	2013 \$	2014 \$	2013 \$	2014 %	2013 %
Financial assets												
Cash and cash equivalents	82,271	16,567	245,000	343,678	-	-	-	-	1,898	898	2.92	3.94
Receivables	-	-	-	-	-	-	-	-	43,765	50,780	N/A	N/A
Financial liabilities												
Payables	-	-	-	-	-	-	-	-	113	2,508	N/A	N/A

### Net Fair Values

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the balance sheet. The company does not have any unrecognised financial instruments at the year end.

### Credit Risk

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the balance sheet and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

# Notes to the financial statements (continued)

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## Note 25. Financial instruments (continued)

### Interest Rate Risk

Interest rate risk refers to the risk that the value of a financial instrument or cash flows associated with the instrument will fluctuate due to changes in market interest rates. Interest rate risk arises from the interest bearing financial assets and liabilities in place subject to variable interest rates, as outlined above.

### Sensitivity Analysis

The company has performed sensitivity analysis relating to its exposure to interest rate risk at balance date. This sensitivity analysis demonstrates the effect on the current year results and equity which could result from a change in interest rates.

As at 30 June 2014, the effect on profit and equity as a result of changes in interest rate, with all other variables remaining constant would be as follows:

	<b>2014</b> <b>\$</b>	<b>2013</b> <b>\$</b>
Change in profit/(loss)		
Increase in interest rate by 1%	823	166
Decrease in interest rate by 1%	823	166
Change in equity		
Increase in interest rate by 1%	823	166
Decrease in interest rate by 1%	823	166

# Directors' declaration

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In accordance with a resolution of the directors of Heathcote & District Financial Service Limited, we state that:

In the opinion of the directors:

- (a) the financial statements and notes of the company are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the company's financial position as at 30 June 2014 and of its performance for the financial year ended on that date; and
  - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- (c) the audited remuneration disclosures set out in the remuneration report section of the directors' report comply with Accounting Standard AASB124 Related Party Disclosures and the Corporations Regulations 2001.

This declaration is made in accordance with a resolution of the board of directors.



**Barry Maxwell Cail, Chairman**

Signed on the 1st of September 2014.

# Independent audit report



## Independent auditor's report to the members of Heathcote & District Financial Services Limited

### Report on the financial report

I have audited the accompanying financial report of Heathcote & District Financial Services Limited, which comprises the balance sheet as at 30 June 2014, statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended, a summary of significant accounting policies and other explanatory notes and the directors' declaration.

### Directors' responsibility for the financial report

The directors of the company are responsible for the preparation and presentation of the financial report in accordance with Australian Accounting Standards and the *Corporations Act 2001*. This responsibility includes establishing and maintaining internal controls relevant to the preparation and presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making fair accounting estimates that are reasonable in the circumstances. In note 1, the directors also state in accordance with the Accounting Standard AASB 101 Presentation of Financial Statements that the financial statements comply with International Financial Reporting Standards.

### Auditor's responsibility

My responsibility is to express an opinion on the financial report based on the audit. I conducted the audit in accordance with Australian Auditing Standards. These auditing standards require that I comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on my judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, I consider internal controls relevant to the entity's preparation and presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

The audit did not involve an analysis of the prudence of business decisions made by directors or management.

I performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the *Corporations Act 2001* and Australian Accounting Standards, a true and fair view which is consistent with my understanding of the company's financial position and of its performance.

I believe that the audit evidence obtained is sufficient and appropriate to provide a basis for my audit opinion.

Liability limited by a scheme approved under Professional Standards Legislation. ABN: 51 061 795 337.

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# Independent audit report (continued)

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## Independence

In conducting the audit I have complied with the independence requirements of the *Corporations Act 2001*. I have given to the directors of the company a written auditor's independence declaration, a copy of which is included in the directors' report.

## Auditor's opinion on the financial report

In my opinion:

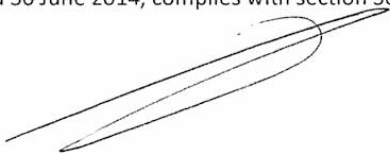
1. The financial report of Heathcote & District Financial Services Limited is in accordance with the *Corporations Act 2001* including giving a true and fair view of the company's financial position as at 30 June 2014 and of its financial performance and its cash flows for the year then ended and complying with Australian Accounting Standards and the Corporations Regulations 2001.
2. The financial report also complies with International Financial Reporting Standards as issued by the International Accounting Standards Board.

## Report on the remuneration report

I have audited the remuneration report included in the directors' report for the year ended 30 June 2014. The directors of the company are responsible for the preparation and presentation of the remuneration report in accordance with section 300A of the *Corporations Act 2001*. My responsibility is to express an opinion on the remuneration report, based on the audit conducted in accordance with Australian Auditing Standards.

## Auditor's opinion on the remuneration report

In my opinion, the remuneration report of Heathcote & District Financial Services Limited for the year ended 30 June 2014, complies with section 300A of the *Corporations Act 2001*.



**Graeme Stewart**  
**Andrew Frewin Stewart**  
61 Bull Street Bendigo Vic 3550

Dated: 1 September 2014

Heathcote & District **Community Bank**<sup>®</sup> Branch  
Shop 2/119 High Street, Heathcote VIC 3523  
Phone: (03) 5433 3115

Franchisee: Heathcote & District Financial Services Limited  
Shop 2/119 High Street, Heathcote VIC 3523  
ABN: 44 112 376 986

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