# Annual Report 2021

Heidelberg District Community Enterprise Limited

Community Bank East Ivanhoe and Heidelberg ABN 62 095 312 744 🔊 Rendigo Bank

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### **Our Community**

For the second year in a row I write the Chair report from my home office. Despite the complex circumstances we find ourselves in, I am again affirmed of the important role this enterprise plays in the capacity and resilience building within our community. As groups and associations adapt to the on again, off again nature of their event calendars, as supporting organisations ramp up their services to a community that is under increasing need for specific support to those in real need, we have responded and adapted, working with our community partners to support and enable them to continue to deliver important capabilities to our community.

We have been an important stakeholder in the establishment of the BANSIC Food Hub to address the need in the community of those suffering from food insecurity. We have maintained our support for the disengaged youth in Heidelberg West through our Youth Foundation 3081 program and continued our relationship with the many sporting clubs and community groups who have been challenged in maintaining a positive and vital connection with their members.

The 2020/21 investment into our community via sponsorships, grants and donations is \$216,796 and brings the total HDCEL investment to \$3,634,989 into the community that has backed this amazing enterprise called community banking.

### **Our Company**

The last 12 months has tested HDCEL on numerous levels. The highs and the lows of 2020/2021 are numerous.

Of course, our greatest HIGH is the celebration of our 20th year and the terrific impact empowered through our presence in our community. We managed to gather 70 people together in our Heidelberg branch in between lockdowns and celebrated this great milestone with representation from community groups and associations, past and current staff and Board Directors and shareholders alike.

The low is clear. This is the first year we have posted a loss for our Company since the initial losses in the establishment of our Company between 2001 – 2004. This situation has resulted in the Board vigilantly assessing our structure and operations with a 2 year growth strategy currently being implemented. I announce that in 2020/2021 the company made a loss of \$29,451. This loss is reached after accounting for the community contributions that we are committed to maintain given our company mission. HDCEL, when adding back the community contributions, would have posted a small profit of \$89k.

At June 2021, HDCEL had a healthy balance sheet with net assets of \$2,319,264. HDCEL is sound, is governed well, we have a strong and respected partner in Bendigo and Adelaide Bank and we as a business continue to deliver a valuable customer experience.

As noted in the supporting comments to the Financial Statements this year our results are a product of the generally depressed economic environment, the historically low cash rates set by the Reserve Bank and their impact on margins, the effects of the COVID-19 pandemic and lockdowns, the lack of supply in the residential home market and extremely low returns on deposits. Moreover, the fierce market competition for home and other loans has made it difficult to achieve budgeted targets.

Operating in this unprecedented environment has impacted on our share of the revenue stream under our franchise agreement, a situation that keeps the Board vigilant in oversight of revenue and expenses. The Company is actively pursuing a growth strategy incorporating a greater mobile banking presence, staff team restructure and an emphasis on reduction of property costs. We have worked closely with our partner Bendigo and Adelaide Bank to ensure we have the support and guidance at branch level to place us in the best position to return to the strong profitable position that we have enjoyed in more recent years.

### Our Staff

As a business providing an essential service, we have remained open to our valued customers throughout the 12 months regardless of lockdowns or restrictions placed on the general public.

Our staff team have worked under difficult circumstances for the last 18 months. Although acknowledging the fact that work was able to continue there were nonetheless added requirements for COVID related hygiene and safety requirements that saw many changes including masks being worn constantly, the new role of concierge duties implemented to keep our staff and customers safe, altered opening hours and deep cleans after being declared a second tier exposure site. Working in this environment is fraught with many more concerns than the normal pre-COVID work environment posed. During this past year we particularly commend our staff for swiftly implementing hygiene and social distancing requirements into the branch operations to ensure the protection of our valued customers, our community and indeed themselves. We congratulate our team for their resilience and for all the extra effort they have given.

Our leadership team of Syed Zaidi, Mark Munro and Haylee Doering worked diligently to keep our staff team safe and encouraged them to work effectively and efficiently in the circumstances.

The customer service team this financial year comprised Jo-Ann Downey, Julie Bullen, Sylvia Watson, Adam Greenland, Kerryn Young, Samantha Dawes, Haylee Doering, Syed Zaidi, Mark Munro, Jennifer Ferguson, Jack Williams and Elizabeth Costelow. Over the year we farewelled team member Samantha Dawes who had served with HDCEL for over 7 years.

Carly Kluge, our Community Liaison Officer, alongside Pam Tremlett, our Administration and Bookkeeper Officer, provided crucial ongoing support to the HDCEL Board. These support roles are critical to the smooth operation of our Company and the successful engagement in our community.

### **Our Board of Directors**

I feel privileged to be the Chair of the HDCEL Board, supported by such diligent, conscientious and community minded fellow Directors. This past year the Board welcomed Peter Howe, who brings skills in accountancy and business acumen. All Board members hold positions on one or more of the following Committees; Human Resources, Audit & Governance (including Property) and Marketing & Business Development.

**The Human Resources Committee** of Jeremy McAuliffe, Russell Hutchins, Anne Rogan, Brian Simpson and Nan Caple continued to work with Bendigo Bank to support our Managers and our staff to ensure that they are able to concentrate their efforts into business development. The Growth strategy focused this committee on ensuring our staff roles supported strong customer service and advocacy.

**The Audit & Governance Committee** of Russell Hutchins (Company Secretary), Jason Dwyer (Treasurer), John Nelson, Brian Simpson and Tara O'Brien, again continued to provide a governance framework that has ensured robust oversight in all HDCEL activities. This committee has focused on accurate, timely and relevant financial reporting and analysis, supported in this task by our bookkeeper, Pam Tremlett. This committee addressed issues related to HDCEL property, leases and rentals, and ensured compliance to our franchise agreement.

**Marketing and Business Development Committee** of Carly Kluge, Tara O'Brien, Jeremy McAuliffe and Nan Caple plus our management team, has continued to ensure that we maximize every opportunity to grow our business in the face of great uncertainty. The committee has re-focussed our Sponsorship and Grant funding towards the acute needs of our partner organisations and their long term growth and development post the pandemic.

As a shareholder, feel proud that your Company is seen as mature and well functioning and is held in high regard within the Community Bank network.

In the role as Chair, I am grateful for the support of Deputy Chair Anne Rogan, Company Secretary Russell Hutchins and Treasurer Jason Dwyer along with all Board members. Our Board members contribute generously of their time and of their expertise and together embrace the philosophy of community banking and work cooperatively toward achieving our goals.

You can be assured that shareholder interests and values are at the forefront of Board deliberations and decisions on matters affecting the Company.

### **Our Shareholders**

Thank you for your support. You are champions of the Community Bank model and can proudly share the story of the actual benefits that our local Community Bank branches bring to our community.

Proudly in our 21st year of operation, the Board of Directors has announced a dividend of 2c per share fully franked. This is our 18th successive dividend allocation.

The Board of Directors join me in encouraging those shareholders who are not yet banking with Community Bank East Ivanhoe or Community Bank Heidelberg that you consider doing so. For those who are enjoying the Community Bank experience, we thank you and encourage you to share this with family and friends.

I look forward to our Annual General Meeting with the shareholders on Monday, 23 November 2021.

Mancy & Caple

Nancy Louise Caple Chair

# Managers' Report

Year ending 30th June 2021

### Community Bank Heidelberg and Community Bank East Ivanhoe: Be the Change

Starting off the new financial year in lockdown wasn't anything new to us as a team. We quickly learned to adapt, and Bendigo Bank fast tracked some tools to assist us to continue to provide exceptional customer service. Some of these tools included introducing the Complete Home Loan, digital acceptance of mortgage documents, the ability to send out loan applications, request supporting documents digitally and organising virtual interviews via Microsoft Teams and WEBEX.

\$216,796 was given in community contributions to local community groups during this year through our grants and sponsorship programs. Over \$3.63 million in community contributions has now been given since opening our doors back in 2001.

Our combined book now totals \$370 million in banking business.

Even though we were in lockdown, people had started coming out of the mortgage freeze and the property market was exceeding all expectations. The government also introduced a number of schemes to assist first home buyers and the construction industry. Bendigo Bank, being one of the preferred partners in those schemes, helped us generate opportunities to write business. The home loan market was extremely competitive with us competing against other financial institutions offering a similar rate with large incentive offers that we were unable to match. We also saw a large amount of discharges, mainly due to investment property sales and refinances to other financial institutions. All of those factors put together had an impact of negative lending growth. The management group have put together the following actions to turn this around.

- Reconnect with our sponsored clubs on the pathway out of lockdown. This has been a business model that has worked for us over the years but has been challenging in the COVID-19 environment.
- Proactively contact our existing home loan customers to protect our existing book to prevent run off.
- Actively promote the Bendigo Bank referral scheme to local accountants, solicitors and Real Estate Agents.

The Managers would like to acknowledge the efforts of the Community Bank Heidelberg and Community Bank East Ivanhoe branch team, who have remained focused during a particularly challenging year. The team attended as many community events as restrictions permitted. We continued to provide support for our customers and community groups in 2020-21 whilst navigating the landscape that COVID-19 presented.

This year we have welcomed one new staff member to our team, Elizabeth Costelow as Customer Service Supervisor at Community Bank Heidelberg. Liz settled in well and has contributed to the growth of our business. We have farewelled Samantha Dawes who moved to another role with Bendigo Bank. She was a great supporter of the Community Bank model and we wish her all the best in this new role.

The year ahead presents another challenging environment not only for the banking industry but the economy as a whole. We, as a team, are well prepared to take on these challenges and as always have our customers and community at the heart of everything we do.

We thank the Board of Directors who contribute their time and effort to ensuring the success of Heidelberg District Community Enterprise Limited. In addition, we thank you, our shareholders, who enabled the Community Bank enterprise to exist for this community. Lastly, we thank our partner Bendigo and Adelaide Bank for their support as we seek to grow our business and therefore the contribution we inject into the community.

We would also like to extend our thanks to our customers and community groups who have supported us over all these years and encourage them to be our advocates and continue to refer family and friends to us.

**Haylee Doering** Branch Manager Community Bank Heidelberg



Mark Munro

Branch Manager Community Bank East Ivanhoe

Sved Zaidi

Mobile Relationship Manager

# 20 Year Celebrations

In 2021 we celebrated our 20-year anniversary, bringing together many of those who have been part of the journey since the opening of the East Ivanhoe branch on 11 May 2001.

This included Directors and staff both past and present, shareholders, Bendigo Bank team members and community group representatives. It was a wonderful evening and we were grateful to be able to come together to mark the milestone occasion.





Past Directors David Mayne and Lyndy Stagg travelled from Regional Victoria to join the 20 year festivities.



Current team members Phil, Sylvia, Syed, Jo-Ann, Mark, Jen, Julie, Jack and Liz.



Jack and Jen enjoy the 20th anniversary celebrations.



Nan and David Caple, Pam Tremlett and Mark Forbes.

HDCE Chair Nan Caple is pictured here with State Manager Marisa Dickens and Regional Manager Rohan Sadler.



Founding Directors Colin Bales and Nan Caple joined members of the East Ivanhoe team as they marked 20 years since the opening of the East Ivanhoe branch on 11 May 2021.



Carly Kluge with shareholder and past Director Andy Harris and shareholder Joan Harris.



Original staff members Jo-Ann Downey and Noel Donnelly.



Directors Nan Caple and Jeremy McAuliffe with Banyule Councillor Peter Castaldo at the 20 year celebrations.

### Supporting the Community



Our support of grassroots footy continued in 2021, with strong support of junior, senior and women's football clubs - including the Macleod Junior Football Club.



Our support of local sporting clubs, community groups and not for profit organisations continued as we edge closer towards a total of \$4 million in community contributions.



Kerryn and Jo-Ann promote the sale of Lions Christmas cakes in branch in Heidelberg.



The strength of the Community Bank network was highlighted with a statewide push to raise much-needed funds for Foodbank Victoria. Collectively over \$80,000 was raised and HDCE was a proud contributor.



Director Anne Rogan represents HDCE at a business breakfast hosted by Marcellin College.

# Supporting the Community





Despite lockdowns the Ivanhoe Knights Basketball Club continues to thrive with over 800 junior players in this great local club.

East Ivanhoe Branch Manager Mark Munro with Ivanhoe Cricket Club President Mark Dixon.



Our support of grass roots sport continued including the Preston Cricket Club who enjoyed another successful season in 2021.



We were thrilled to support the opening of the "BANSIC Foodhub" on Oriel Road, with storage, fridges and a new kitchen space to operate. The service has been in high demand, supplying families in need with emergency food relief.

Our support of the BANSIC Foodhub continued throughout the year with the ongoing donation of re-usable bags for food parcels. The new fridges look great too!

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Heidelberg Branch Manager Haylee Doering was thrilled to refinance the home loan of Warren Haysom, president of the North Heidelberg Sporting Club.



We joined the Alphington Bowling Club centenary celebrations as they marked their 100 year milestone with a family day at the club.





Haylee and Syed presented the Macleod Football Netball Club with their new marquee and toured the new facilities and ground at De Winton Park.

The traditional SALT Brownlow breakfast went online in 2020 - with the SALT Down-Low Breakfast. Our long-term support of this group who provide mental health and wellbeing support for members of hundreds of sporting clubs has never been so important.



Another significant milestone acknowledged this year was Jo-Ann Downey's 20 years of service to the East Ivanhoe and Heidelberg branches.

Jo-Ann joined the Bank prior to the East Ivanhoe branch opening and has been on the journey ever since!



Monthly staff meetings have continued - transitioning to Zoom since March 2020.



The HDCE Board personally delivered care packs to be distributed to all of the staff during the lockdown.

### Staff in action



As an essential service, the Bank has remained open throughout all of the Melbourne's lockdowns. The staff have done an outstanding job at delivering great customer service and we are grateful for all of their effort once again this year. It was wonderful to be able to come together for a well-earned Christmas celebration at the end of 2020.



The annual HDCE Christmas catch up was a great opportunity for staff and Directors to connect.



# Bendigo and Adelaide Bank Report

CB Annual Report 2021 BEN message 26 August 2021

On behalf of Bendigo and Adelaide Bank, thank you! As a shareholder of your local Community Bank company, you are playing an important role in supporting your community.

It has been a tumultuous year for every community across Australia, and across the world. For our business, recognition that banking is an essential service has meant that we've kept the doors open, albeit with conditions that none of us could ever imagine having to work with.

Face masks, perspex screens, signed documents to cross state borders, checking in customers with QR codes and ensuring hand sanitiser stations are filled aren't what you would expect as a bank employee.

Then there's the fact that while communities have been, and continue to go in and out of lockdown, digital and online banking has become the norm.

So, what does that mean for Bendigo Bank and the Community Bank that you are invested in both as a shareholder, and a customer?

What we're seeing is that your Community Bank is still as important, if not more so, than when you first invested as a shareholder. If the pandemic has taught us anything, it has taught us the importance of place, of our local community, our local economy, our community-based organisations, the importance of social connection and the importance or your local Community Enterprise – your Community Bank in providing, leadership, support, and assistance in these difficult times.

As we continue to adapt to this rapidly changing world one thing that continues to be important to us all is supporting each other and our strong sense of community.

Your continued support as a shareholder is essential to the success of your local community. Thank you for continuing to back your Community Bank company and your community.

Collin Brady Head of Community Development

### **Directors' Report**

The Directors present their report together with the Financial Statements of the Company for the financial year ended 30 June 2021.

### Directors

The Directors of the Company who held office during the financial year and to the date of this report are:

### Nancy Louise Caple

### Chair and Independent Non-executive Director Self employed

Nancy established and operated So Swish (retail business) from 1989 - 2016. She was instrumental in establishing the East Ivanhoe Community branch in 2000. She holds a Bachelor of Education and taught in Secondary Physical Education - Outdoor Education prior to 1989. She currently holds the elected position of Chair on the Community Bank National Council. She is also the Company Secretary for the family management consulting business and Chair of the Sycamore Tree Uniting Church Coffee Shop management committee.

сомміттее мемвея: Marketing and Business Development, Human Resources INTEREST IN SHARES: 22,500

### **Russell James Hutchins**

### Company Secretary and Independent Non-executive Director Retired IT Consultant

Prior to retiring in 2018, Russell had over 30 years experience in banking and information technology and has worked in a variety of technical and commercial roles. He holds degrees in Science and Business. He is committed to ensuring that the Company operates as a well-managed, ethical, high functioning and profitable business to enable it to continue supporting local community initiatives and organisations to the fullest extent possible.

COMMITTEE MEMBER: Audit and Governance (Chair), Human Resources INTEREST IN SHARES: 13,000

### **Brian Thomas Simpson**

### Independent Non-executive Director Retired Bank Executive

Brian has had a highly successful career in the banking sector spanning four decades. He has a particular interest in sporting organisations and lives locally in Ivanhoe.

 $\operatorname{\textbf{committee}}$  member: Human Resources, Audit and Governance interest in shares: 10,000

### John Kenneth Nelson

### Independent Non-executive Director Retired Accountant

John served on the Board from 2007 to 2012, and after a break returned in December 2015. John is a qualified Chartered Accountant, and has over 35 years experience in industry as an accountant. He retired from full-time work 14 years ago. He has extensive corporate secretariat knowledge including previously performing the role of Company Secretary for an ASX listed Company. John has lived in the local area all of his life.

сомміттее мемвея: Audit and Governance, Special Responsibility: Property INTEREST IN SHARES: 1,533 Directors (continued)

### Jason Gerard Dwyer

### Treasurer and Independent Non-executive Director Senior Manager

Jason has worked for Bendigo Bank across many roles in business finance in key leadership roles across debtor finance, customer experience and equipment finance. He is currently the Small Business regional leader for Eastern Victoria, including Metro and Regional areas. He has held executive IT leadership roles, and is a CPA qualified accountant with 10 years in public practice and a strong background in information systems. Jason holds Bachelor degrees in Arts and Commerce from La Trobe University, and a Graduate Diploma in Information Systems. He has lived in Heidelberg for 17 years and has recently moved to Northcote.

сомміттее мемвея: Audit and Governance interest in shares: 5,000

### Anne Marie Rogan

### Deputy Chair and Independent Non-executive Director Education Manager

Anne is a Senior Manager at Education Services Australia, managing large national education projects across government, independent and catholic schools and states. Prior to this, Anne worked as a lecturer at the University of Melbourne for 18 years. Anne lives locally.

committee member: Human Resources interest in shares: nil

### Jeremy Frank McAuliffe

### Independent Non-executive Director Consultant

Jeremy has over 30 years experience in community sector organisations in operational management and executive leadership roles. He currently operates a consulting business that provides governance, compliance and operational support to the aged care sector. He has qualifications in community services and business administration and is an alumnus of the Cranlana Centre for Ethical Leadership. He has lived in the Ivanhoe area for over 25 years and is a life member of two local sporting clubs.

сомміттее мемвея: Human Resources (Chair), Marketing and Business Development INTEREST IN SHARES: 3,450

### Tara O'Brien

### Independent Non-executive Director Student

Tara was involved in the Bendigo Bank Future Director program for two years. She is currently completing her Bachelor of Laws and Bachelor of Commerce, majoring in Accounting. She grew up and continues to live locally. She previously acted as student representative on her Secondary School's Board.

сомміттее мемвея: Audit and Governance, Marketing and Business Development Interest in shares: nil

### **Peter Philip Howe**

### Independent Non-executive Director (appointed 27 May 2021) Chartered Accountant

Peter has worked in his own accounting practice for many years, as well as for various accounting practices as an employee or consultant. Peter is involved in tennis and golf clubs and Rotary. Peter holds graduate and post graduate qualifications from both University of Melbourne and RMIT.

сомміттее мемвея: Marketing and Business Development INTEREST IN SHARES: nil Directors (continued)

### **Amy Louise Coote**

### Independent Non-executive Director (resigned 31 December 2020) National Fundraising & Engagement Manager

Amy is a senior leader in the not-for-profit sector with experience in development, partnerships, fundraising, marketing, philanthropy and strategy. Amy was the National Fundraising & Engagement Manager with Ardoch and has had roles with Austin Health & the Olivia Newton-John Cancer Centre, Redkite and Mission Australia. She is also on the Founding Executive Committee of the Melbourne Women's Fund, one of Australia's leading Giving Circles. Prior to this, Amy held senior business development and project leadership roles in the professional conference and events sector and hotel industry. Amy was awarded a Bachelor of Applied Science with distinction from R.M.I.T and more recently achieved First Class Honours in her Specialist Certificate in Executive Leadership from the University of Melbourne.

сомміттее мемвея: Human Resources, Marketing and Business Development імтегезт ім shares: nil

### **Peter Richard Drapac**

### Independent Non-executive Director (resigned 31 December 2020) Director

Peter has lived in the Heidelberg/Ivanhoe area for most of his life and started his career as a PE and Maths teacher. He has owned several businesses in health, retail, manufacturing, financial services and education. Peter holds a Bachelor of Applied Science, Bachelor of Business (Distinction), Diploma of Auditing, Advanced Diploma of Conveyancing and a Diploma of Education

сомміттее мемвея: Audit and Governance, Special Responsibility: Property INTEREST IN SHARES: 500

Directors were in office for this entire year unless otherwise stated.

No Directors have material interest in contracts or proposed contracts with the Company.

### **Company Secretary**

The Company Secretary is Russell James Hutchins. Russell was appointed to the position of Secretary on 13 November 2012.

### **Principal activity**

The principal activity of the Company during the financial year was facilitating Community Bank services under management rights of Bendigo and Adelaide Bank Limited (Bendigo Bank).

There have been no significant changes in the nature of these activities during the financial year.

### **Operating results**

The profit/(loss) of the Company for the financial year after provision for income tax was:

Year ended 30 June 2021	Year ended 30 June 2020
\$	\$
(29,451)	237,705

### **Operating and financial review**

### **Overview of the Company**

The Company is a franchisee of Bendigo Bank providing financial products and services to individuals, businesses and organisations throughout the local area via the East Ivanhoe and Heidelberg Community Bank branches and a mobile presence. The branches offer the full suite of Bendigo Bank products and services, however margin earnings primarily from loans and then deposits are the predominant contributors to Company results.

The Financial Statements this year are a product of the generally depressed economic environment, the historically low cash rates set by the Reserve Bank and their impact on margins, the effects of the COVID-19 pandemic and lockdowns, the lack of supply in the residential home market and extremely low returns on deposits. Moreover, the fierce market competition for home and other loans has made it difficult to achieve budgeted targets. The Company is actively pursuing strategies for a greater mobile banking presence, staff restructuring and an increased emphasis on opportunities to reduce property costs.

### **Key Metrics**

Five year summary of performance	Unit	2021	2020	2019	2018	2017
Operating revenue	\$	1,918,525	2,344,448	2,519,346	2,494,759	2,342,173
Earnings before interest, tax, depreciation, and amortisation	\$	216,566	606,616	402,164	509,634	482,578
Earnings before interest and tax	\$	(9,976)	375,596	329,723	440,986	415,724
Net profit/(loss) after tax	\$	(29,451)	237,705	236,792	319,675	301,632
Total assets	\$	3,450,088	3,537,408	3,124,437	2,948,223	2,476,130
Total liabilities	\$	1,130,824	1,096,758	414,739	314,430	247,350
Total equity	\$	2,319,264	2,440,650	2,709,698	2,633,793	2,228,780
Net cash flow from operating activities	\$	135,202	575,164	258,343	338,435	455,560
Business footings <sup>1&amp;2</sup>	\$	370 million	365 million	401 million	386 million	357 million

1. This is a non-IFRS measure of the business domiciled to the Company from the franchisor. The footings is the underlying business which generates revenue under the franchise agreement. Business footings include loans, deposits, wealth products (up until 2019), and other business.

2. The sale of Bendigo Bank's Wealth business during the 2020 financial year resulted in a \$9m reduction in the Company's footings in that financial year.

### **Shareholder Returns**

Profit/(loss) attributable to owners of the Company	Unit	2021	2020	2019	2018	2017
Profit/(loss) attributable to owners of the Company	\$	(29,451)	237,705	236,792	319,675	301,362
Basic earnings per share	¢	(1.28)	10.34	10.30	13.91	13.11
Dividends paid	¢	91,935	172,379	160,887	137,903	114,919
Dividends per share	¢	4.00	7.50	7.00	6.00	5.00
Net tangible assets per share	¢	97.00	101.00	107.00	109.00	94.00
Price earnings ratio	¢	(1.28)	10.34	10.30	13.91	13.11
Share price	\$	60.00	75.00	75.00	75.00	85.00

Dividends for 2021 were fully franked and it is expected that dividends in the future years will continue to be fully franked.

Operating and financial review (continued)

### **Company Performance**

The key metrics table above shows the revenue and profits and the shareholder returns table shows dividends for the last 5 years for the Company, as well as the share prices at the end of the respective financial years. Whilst revenue had been increasing year on year up until 2019 and then declining, there is no direct correlation between net profit and revenue. This is partially explained by the Company prioritising grants and sponsorships to community groups in preference to reporting profit growth. The Company's performance over the last 5 years has not been reflected in the Company's share price, albeit that in recent years dividends have generally been maintained but by necessity reduced in 2021. In 2021, the Company decided not to maintain the same level of contributions to the Community Enterprise Foundation, as the Company already had sufficient funds accumulated in the Foundation to cover its grants program.

### **Financial position**

The Company recorded a small loss for the financial year ended 30 June 2021 for reasons outlined in the Overview of the Company. In light of this, the Board has an even greater focus on lending growth and management of costs during this difficult period. Notwithstanding this current loss, the financial position of the Company remains strong:

- The cash and cash equivalents position of the Company for the reporting year were \$1,128,532.
- The Company maintains a resilient balance sheet, ending June 2021 with net assets of \$2,319,264 and borrowings of just \$1,438.
- The Company does not actively gear its operations, however, as a result of adopting AASB 16 Leases from 1 July 2019, lease liabilities of \$826,669 are now reported on the balance sheet.

### Drivers of business performance

The results for the 2020/21 financial year reflect a challenging market. Not only have interest margin returns under the revenue share arrangement decreased, but the market has experienced significant re-financing at lower interest rates and a greater focus on discharges.

COVID-19 has resulted in an extremely challenging and uncertain economic environment in Melbourne. The ongoing mandatory lockdowns have produced significant business disruptions across the community, severely impacting the Company's mortgage lending ability.

### **Business strategies**

To address the challenges that exist within the business and in recognition of the current financial circumstances, both in the economy and the observed impact upon the Bendigo Bank profit share model, the Board has agreed three main objectives:

- 1. Remaining adaptive to the uncertain environment due to the COVID-19 global pandemic.
- 2. Future proofing the business.
- 3. Diversify to survive.

### Future outlook

The Company believes there are opportunities to develop additional revenue through:

- 1. Focusing on a greater mobile lending capability.
- 2. Acquiring additional customers through greater community based events and a focus on local businesses.
- 3. Deepening existing customer relationships.

The Company anticipates that current market conditions will remain challenging during the forthcoming financial year.

### **Remuneration report**

### **Remuneration policy**

The remuneration policy of the Company has been designed to align key management personnel objectives with shareholder and business objectives by providing a fixed remuneration component and offering specific incentives based on key performance areas affecting the Company's financial results. The Board believes the remuneration policy to be appropriate and effective in its ability to attract and retain key management personnel to run and manage the Company, as well as create alignment between Directors, Managers and shareholders.

### Key management personnel remuneration policy

Key management personnel receive a base salary, superannuation and performance incentives.

The performance of key management personnel is measured against criteria agreed annually with each Manager and is based predominantly on the forecast growth of the Company's financial indicators and the contribution of each Manager towards achieving these targets. The Board may exercise its discretion in relation to approving incentives and bonuses. The policy is designed to attract high calibre Managers and reward them for performance results.

Key management personnel receive a superannuation guarantee contribution as required by the government and do not receive any other retirement benefits. Some individuals may choose to sacrifice part of their salary to increase payments towards superannuation.

Employment agreements have been entered into with key management personnel, the terms of which are not expected to change in the immediate future.

### Key management performance based remuneration

The key performance indicators (KPIs) are set annually in consultation with key management personnel to ensure commitment. The measures are specifically tailored to the area each individual is involved in and has a level of control over. The KPIs target areas the Board believes hold greater potential for lending and deposit growth and profit. The level set for each KPI is based on budgeted figures for the Company and respective industry standards.

Performance in relation to the KPIs is reviewed annually, with bonuses being awarded depending on the number and deemed difficulty of the KPIs achieved. Following the assessment, the KPIs are reviewed by the Board in consultation with regional management of Bendigo Bank.

### Non-executive Director remuneration policy:

All Directors are independent non-executive Directors and are eligible to be paid Director fees.

The Board's policy is to remunerate non-executive Directors for the demands placed on their time, as well as their commitment and responsibilities. The amount paid is determined by the Board within the limits previously approved by shareholders.

Fees for non-executive Directors are not linked to the performance of the Company.

Director remuneration includes compulsory superannuation for the financial year ended 30 June 2021. The fees for the Chairman, Secretary and Treasurer are determined separately to the other Directors.

### Non-executive director remuneration

	2021 \$
Nancy Louise Caple	5,475
Russell James Hutchins	5,475
Brian Thomas Simpson	3,285
John Kenneth Nelson	3,285
Jason Gerard Dwyer	5,475
Peter Richard Drapac	1,642
Anne Marie Rogan	3,285
Amy Louise Coote	1,643
Jeremy McAuliffe	3,285
Tara O'Brien	3,285
	36,135

### **Directors' Interests**

	Fully paid ordinary shares					
	Balance at start of the year	Changes during the year	Balance at the end of the year			
Nancy Louise Caple	22,500	-	22,500			
Russell James Hutchins	13,000	-	13,000			
Brian Thomas Simpson	10,000	-	10,000			
John Kenneth Nelson	1,533	-	1,533			
Jason Gerard Dwyer	5,000	-	5,000			
Anne Marie Rogan	-	-	-			
Jeremy Frank McAuliffe	-	3,450	3,450			
Tara O'Brien	-	-	-			
Peter Philip Howe	-	-	-			
Amy Louise Coote	-	-	-			
Peter Richard Drapac	500	-	500			

### Dividends

During the financial year, the following dividends were provided for and paid. The dividends have been provided for in the Financial Statements.

	Cents per share	Total amount \$
Final fully franked dividend	4	91,935

### Significant changes in the state of affairs

Since January 2020, COVID-19 has developed and spread globally. In response, the Commonwealth and State Government introduced a range of social isolation measures to limit the spread of the virus. Such measures have been revised, as appropriate, based on case numbers and the level of community transmission. It is difficult to determine the precise impact of COVID-19 on the Company's financial performance to date but it has certainly been negative, and uncertainty remains on the future impact of COVID-19 to the Company's operations.

In the opinion of the Directors there were no other significant changes in the state of affairs of the Company that occurred during the financial year under review not otherwise disclosed elsewhere in this Report or the Financial Statements.

### Events since the end of the financial year

Since the end of the financial year, Melbourne has re-entered into Stage 4 COVID-19 restrictions, significantly suppressing the general economy and expected to detrimentally impact the 2022 results. There are no other matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company, in future years.

### Likely developments

The Company will continue its policy of facilitating banking services to the community.

### **Environmental regulation**

The Company is not subject to any significant environmental regulation.

### **Directors' benefits**

No Director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the Company, controlled entity or related body corporate with a Director, a firm which a Director is a member or an entity in which a Director has a substantial financial interest.

### Indemnification and insurance of Directors and Officers

The Company has indemnified all Directors and Officers in respect of liabilities to other persons (other than the Company or related body corporate) that may arise from their position as Directors or Officers of the Company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The Company has not provided any insurance for an auditor of the Company or a related body corporate.

### **Directors' meetings**

The number of Directors' meetings (including meetings of committees of Directors) attended by each of the Directors of the Company during the financial year were:

	Decul	Board Meetings						
E - eligible to attend <b>A</b> - number attended		nded	Audit and Governance		rnance Human Resources		Marketing and Business Development	
	E	А	E	А	E	Α	E	Α
Nancy Louise Caple	11	10			11	11	11	11
Russell James Hutchins	11	11	9	9	11	9	-	-
Brian Thomas Simpson	11	10	9	6	11	11	-	-
John Kenneth Nelson	11	11	9	9	-	-	-	-
Jason Gerard Dwyer	11	11	9	6	-	-	-	-
Anne Marie Rogan	11	11	-	-	11	8	-	-
Jeremy Frank McAuliffe	11	10	-	-	7	7	11	10
Tara O'Brien	11	10	9	6	-	-	11	9
Peter Philip Howe	2	2	-	-	-	-	1	1
Amy Louise Coote	5	5	-	-	5	5	-	-
Peter Richard Drapac	5	5	3	3	-	-	-	-

### Proceedings on behalf of the Company

No person has applied to the Court under section 237 of the *Corporations Act 2001* for leave to bring proceedings on behalf of the Company, or to intervene in any proceedings to which the Company is a party, for the purpose of taking responsibility on behalf of the Company for all or part of those proceedings.

No proceedings have been brought or intervened in on behalf of the Company with leave of the Court under section 237 of the *Corporations Act 2001*.

### Non audit services

The Company may decide to employ the Auditor on assignments additional to their statutory duties where the Auditor's expertise and experience with the Company are important. Details of the amounts paid or payable to the Auditor (Andrew Frewin Stewart) for audit and non audit services provided during the year are set out in note 29 to the accounts.

The Board of Directors has considered the non-audit services provided during the year by the Auditor and, in accordance with the advice received from the Audit and Governance Committee, is satisfied that the provision of the non-audit services is compatible with, and did not compromise, the Auditor independence requirements of the *Corporations Act 2001* for the following reasons:

- all non-audit services have been reviewed by the Audit and Governance Committee to ensure they do not impact on the impartiality, integrity and objectivity of the Auditor; and
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants, as they did not involve reviewing or auditing the Auditor's own work, acting in a management or decision making capacity for the Company, acting as an advocate for the Company or jointly sharing risks and rewards.

### Auditor's independence declaration

A copy of the Auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out on page 23.

Signed in accordance with a resolution of the Directors at Heidelberg, Victoria.

Manay Laple

Nancy Louise Caple Chair Dated this 9th day of September 2021

# Auditor's Independence Declaration



61 Bull Street Bendigo VIC 3550

afs@afsbendigo.com.au 03 5443 0344

### Independent auditor's independence declaration under section 307C of the *Corporations Act 2001* to the Directors of Heidelberg District Community Enterprise Limited

As lead auditor for the audit of Heidelberg District Community Enterprise Limited for the year ended 30 June 2021, I declare that, to the best of my knowledge and belief, there have been:

- i) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Andrew Frewin Stewart 61 Bull Street, Bendigo, Vic, 3550 Dated: 9 September 2021

Joshua Griffin Lead Auditor



Liability limited by a scheme approved under Professional Standards Legislation. ABN: 51 061 795 337.

# **Financial Statements**

### Heidelberg District Community Enterprise Limited Statement of Profit or Loss and Other Comprehensive Income

### for the year ended 30 June 2021

Neter	2021	2020
Notes -	\$	\$
8	1,793,787	2,183,655
9	118,148	142,820
10	6,590	17,973
11c)	(1,005,324)	(1,026,869)
	(134,032)	(159,366)
	(120,600)	(86,031)
	(101,150)	(104,037)
11a)	(226,542)	(231,020)
11b)	(39,121)	(64,654)
	(222,353)	(198,615)
	69,403	473,856
	(118,500)	(162,914)
	(49,097)	310,942
12a)	19,646	(73,237)
	(29,451)	237,705
	(29,451)	237,705
	¢	¢
32a)	(1.28)	10.34
	9 10 11c) 11a) 11b) 12a)	Notes         \$           8         1,793,787           9         118,148           10         6,590           11c)         (1,005,324)           (134,032)         (134,032)           (101,150)         (101,150)           11a)         (226,542)           11b)         (39,121)           (222,353)         69,403           (118,500)         (118,500)           12a)         19,646           (29,451)         (29,451)

### Heidelberg District Community Enterprise Limited Statement of Financial Position

### for the year ended 30 June 2021

	Notes -	2021	2020			
	Notes	\$	\$			
ASSETS						
Current assets						
Cash and cash equivalents	13	1,128,532	1,316,282			
Trade and other receivables	14a)	156,747	180,100			
Current tax assets	18a)	56,100	-			
Total current assets		1,341,379	1,496,382			
Non-current assets						
Property, plant and equipment	15a)	1,485,430	1,550,877			
Right-of-use assets	16a)	543,894	369,549			
Intangible assets	17a)	77,069	101,239			
Deferred tax asset	18b)	2,316	19,361			
Total non-current assets		2,108,709	2,041,026			
Total assets		3,450,088	3,537,408			
LIABILITIES						
Current liabilities						
Trade and other payables	19a)	89,162	115,065			
Current tax liabilities	18a)	-	18,506			
Loans and borrowings	20a)	1,438	1,384			
Lease liabilities	21a)	192,507	180,252			
Employee benefits	23a)	78,607	81,233			
Total current liabilities		361,714	396,440			
Non-current liabilities						
Trade and other payables	19a)	57,530	86,295			
Lease liabilities	21b)	634,162	533,850			
Employee benefits	23b)	779	186			
Provisions	22a)	76,639	79,987			
Total non-current liabilities		769,110	700,318			
Total liabilities		1,130,824	1,096,758			
Net assets		2,319,264	2,440,650			
EQUITY						
Issued capital	24a)	1,641,165	1,641,165			
Reserves	25a)	295,301	295,301			
Retained earnings	26	382,798	504,184			
Total equity		2,319,264	2,440,650			

### Heidelberg District Community Enterprise Limited Statement of Changes in Equity

for the year ended 30 June 2021

	Notes	lssued capital	Revaluation reserve	Retained earnings	Total equity
		\$	\$	\$	\$
Balance at 1 July 2019		1,641,165	295,301	438,858	2,375,324
Total comprehensive income for the year		-	-	237,705	237,705
Transactions with owners in their capacity as owners:					
Dividends provided for or paid	31	-	-	(172,379)	(172,379)
Balance at 30 June 2020		1,641,165	295,301	504,184	2,440,650
Balance at 1 July 2020		1,641,165	295,301	504,184	2,440,650
Total comprehensive income for the year		-	-	(29,451)	(29,451)
Transactions with owners in their capacity as owners:					
Dividends provided for or paid	31	-	-	(91,935)	(91,935)
Balance at 30 June 2021		1,641,165	295,301	382,798	2,319,264

### Heidelberg District Community Enterprise Limited Statement of Cash Flows

### for the year ended 30 June 2021

	2021		2020	
	Notes -	\$	\$	
Cash flows from operating activities				
Receipts from customers		2,103,528	2,598,365	
Payments to suppliers and employees		(1,852,927)	(1,881,439)	
Interest received		9,021	18,315	
Interest paid		(136)	(14,230)	
Lease payments (interest component)	11b)	(36,171)	(47,629)	
Lease payments not included in the measurement of lease liabilities	11d)	(50,198)	(51,218)	
Income taxes paid		(37,915)	(47,000)	
Net cash provided by operating activities	27	135,202	575,164	
Cash flows from investing activities				
Payments for property, plant and equipment		(4,270)	-	
Payments for intangible assets		(26,150)	(26,150)	
Net cash used in investing activities		(30,420)	(26,150)	
Cash flows from financing activities				
Lease payments (principle component)		(200,597)	(176,352)	
Dividends paid	31	(91,935)	(172,379)	
Net cash used in financing activities		(292,532)	(348,731)	
Net cash increase/(decrease) in cash held		(187,750)	200,283	
Cash and cash equivalents at the beginning of the financial year		1,316,282	1,115,999	
Cash and cash equivalents at the end of the financial year	13	1,128,532	1,316,282	

# Notes to the Financial Statements

for the year ended 30 June 2021

### Note 1 Reporting entity

This is the Financial Report for Heidelberg District Community Enterprise Limited (the Company). The Company is a for profit entity limited by shares, and incorporated and domiciled in Australia. The registered office and principal places of business are:

### **Registered Office**

233-235 Lower Heidelberg Road Ivanhoe East VIC 3079

### **Principal Places of Business**

233-235 Lower Heidelberg Road Ivanhoe East VIC 3079

164 Burgundy Street Heidelberg VIC 3084

Further information on the nature of the operations and principal activity of the Company is provided in the Directors' Report. Information on the Company's related party relationships is provided in Note 30.

### Note 2 Basis of preparation and statement of compliance

The Financial Statements are general purpose financial statements which have been prepared in accordance with Australian Accounting Standards and Interpretations adopted by the Australian Accounting Standards Board (AASB) and the Corporations Act 2001. The Financial Statements comply with International Financial Reporting Standards (IFRS) adopted by the International Accounting Standards Board (IASB).

The Financial Statements have been prepared on an accrual and historical cost basis, except for certain properties. The Financial Report is presented in Australian dollars and all values are rounded to the nearest dollar, unless otherwise stated.

These Financial Statements for the year ended 30 June 2021 were authorised for issue in accordance with a resolution of the Directors on 9 September 2021.

### Note 3 Changes in accounting policies, standards and interpretations

There are a number of amendments to accounting standards issued by the AASB that became mandatorily effective for accounting periods beginning on or after 1 July 2020, and are therefore relevant for the current financial year. The amendments did not have any impact on the amounts recognised in prior periods and are not expected to significantly affect the current or future periods.

### Note 4 Summary of significant accounting policies

The Company has consistently applied the following accounting policies to all periods presented in these Financial Statements.

### a) Revenue from contracts with customers

The Company has entered into a franchise agreement with Bendigo Bank. The Company delivers banking and financial services of Bendigo Bank to its community. The franchise agreement provides for a share of interest, fee, and commission revenue earned by the Company. Interest margin share is based on a funds transfer pricing methodology which recognises that income is mainly derived from loans granted and deposits held. Fees are based on the Company's current fee schedule and commissions are based on the agreements in place. All margin revenue is recorded as non-interest income when the Company's right to receive the payment is established.

The Company acts as an agent under the franchise agreement and revenue arises from the rendering of services through its franchise agreement.

a) Revenue from contracts with customers (continued)

Revenue is recognised on an accruals basis, at the fair value of consideration specified in the franchise agreement. Under AASB 15 *Revenue from Contracts with Customers* (AASB 15), revenue recognition for the Company's revenue stream is as follows:

Revenue stream	Includes	Performance obligation	Timing of recognition
Franchise agreement profit share	Margin, commission, and fee income	When the Company satisfies its obligation to arrange for the services to be provided to the customer by the supplier (Bendigo Bank as franchisor).	On completion of the provision of the relevant service. Revenue is accrued monthly and paid within 10 business days after the end of each month.

All revenue is stated net of the amount of Goods and Services Tax (GST). There was no revenue from contracts with customers recognised over time during the financial year.

### **Revenue** calculation

The franchise agreement provides that three forms of revenue may be earned by the Company - margin, commission and fee income. Bendigo Bank decides the form of revenue the Company earns on different types of products and services.

The revenue earned by the Company is dependent on the business that it generates. It may also be affected by other factors, such as economic and local conditions, for example, interest rates.

### Margin

Margin is arrived at through the following calculation:

- Interest paid by customers on loans less interest paid to customers on deposits
- plus any deposit returns i.e. interest return applied by Bendigo Bank for a deposit,
- minus any costs of funds i.e. interest applied by to fund a loan.

The Company is entitled to a share of the margin earned by Bendigo Bank. If this reflects a loss, the Company incurs a share of that loss.

### Commission

Commission revenue is in the form of commission generated for products and services sold. This commission is recognised at a point in time which reflects when the Company has fulfilled its performance obligation.

The Company receives trailing commission for products and services sold. Ongoing trailing commission payments are recognised on receipt as there is insufficient detail readily available to estimate the most likely amount of income without a high probability of significant reversal in a subsequent reporting period. The receipt of ongoing trailing commission income is outside the control of the Company, and is a significant judgement area.

### Fee income

Fee income is a share of what is commonly referred to as 'bank fees and charges' charged to customers by Bendigo Bank including fees for loan applications and account transactions.

### Core banking products

Bendigo Bank has identified some products and services as 'core banking products'. It may change the products and services which are identified as core banking products by giving the Company at least 30 days notice. Core banking products currently include Bendigo Bank branded home loans, term deposits and at call deposits.

### Ability to change financial return

Under the franchise agreement, Bendigo Bank may change the form and amount of financial return the Company receives. The reasons it may make a change include changes in industry or economic conditions or changes in the way Bendigo Bank earns revenue.

The change may be to the method of calculation of margin, the amount of margin, commission and fee income or a change of a margin to a commission or vice versa. This may affect the amount of revenue the Company receives on a particular product or service.

Bendigo Bank must not reduce the margin and commission the Company receives on core banking products and services to less than 50% (on an aggregate basis) of Bendigo Bank's margin at that time. For other products and services, there is no restriction on the change Bendigo Bank may make.

### b) Other revenue

The Company's activities include the generation of income from sources other than the core products under the franchise agreement. Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and can be reliably measured.

Revenue stream	Revenue recognition policy		
Rental income	Rental income from investment properties, including property owned and right-of-use assets leased, is accounted for on a straight-line basis over the lease term. If not received at balance date, revenue is reflected on the balance sheet as a receivable and carried at its recoverable amount.		
Discretionary financial contributions (also "Market Development Fund" or "MDF" income)	MDF income is recognised when the right to receive the payment is established. MDF income is discretionary and provided and receivable at month-end and paid within 14 days after month-end.		
Cash flow boost	Cash flow boost income is recognised when the right to the payment is established (e.g. monthly or quarterly in the activity statement).		
Other income	All other revenues that did not contain contracts with customers are recognised as goods and services are provided.		

All revenue is stated net of the amount of Goods and Services Tax (GST).

#### Discretionary financial contributions

In addition to margin, commission and fee income, and separate from the franchise agreement, Bendigo Bank has also made MDF payments to the Company.

The amount has been based on the volume of business attributed to a branch. The purpose of the discretionary payments is to assist with local market development activities, including community sponsorships and grants. It is for the Board to decide how to use the MDF.

The payments from Bendigo Bank are discretionary and may change the amount or stop making them at any time. The Company retains control over the funds, the funds are not refundable to Bendigo Bank.

### Cash flow boost

In response to the COVID-19 outbreak, Boosting Cash Flow for Employers (Coronavirus Economic Response Package) Act 2020 (CFB Act) was enacted. The purpose was to provide temporary cash flow to small and medium sized businesses that employ staff and have been affected by the economic downturn associated with COVID-19.

The amounts received are in relation to amounts withheld as withholding tax reported in the activity statement. This essentially subsidises the Company's obligation to remit withholding tax to the Australian Taxation Office. For reporting purposes, the amounts subsidised are recognised as revenue.

The amounts are not assessable for tax purposes and there is no obligation to repay the amounts.

### c) Economic dependency - Bendigo Bank

The Company has entered into a franchise agreement with Bendigo Bank that governs the management of the Community Bank.

The Company is economically dependent on the ongoing receipt of income under the franchise agreement with Bendigo Bank. The Directors have no reason to believe a new franchise arrangement under mutually acceptable terms will not be forthcoming following expiry.

The Company operates as a franchise of Bendigo Bank, using the name "Bendigo Bank" and the logo and system of operations of Bendigo Bank. The Company manages the Community Bank on behalf of Bendigo Bank, however all transactions with customers conducted through the Community Bank are effectively conducted between the customers and Bendigo Bank.

All deposits are made with Bendigo Bank, and all personal and investment products are products of Bendigo Bank, with the Company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo Bank, must be approved by Bendigo Bank. All credit transactions are made with Bendigo Bank, and all credit products are products of Bendigo Bank.

The Company promotes and sells the products and services, but is not a party to the transaction.

The credit risk (i.e. the risk that a customer will not make repayments) is for the relevant Bendigo Bank entity to bear as long as the Company has complied with the appropriate procedures and relevant obligations and has not exercised a discretion in granting or extending credit.

Bendigo Bank provides significant assistance in establishing and maintaining the Community Bank franchise operations. It also continues to provide ongoing management and operational support and other assistance and guidance in relation to all aspects of the franchise operation, including advice and assistance in relation to:

- the design, layout and fit out of the Community Bank premises
- training for the branch manager and other employees in banking, management systems and interface protocol
- methods and procedures for the sale of products and provision of services
- security and cash logistic controls
- calculation of Company revenue and payment of many operating and administrative expenses
- the formulation and implementation of advertising and promotional programs
- sales techniques and proper customer relations
- providing payroll services.

### d) Employee benefits

### Short-term employee benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognised for salary and wages where the employee has provided the service but payment has not yet occurred at the reporting date. They are measured at amounts expected to be paid, plus related on-costs. Non-accumulating sick leave is expensed when the leave is taken and measured at the rates paid or payable.

An annual leave liability is recognised for the amount expected to be paid if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be reliably estimated. The Company's obligations for short-term employee benefits such as wages, salaries and sick leave are recognised as part of current trade and other payables in the Statement of Financial Position. The Company's obligations for employees' annual leave and long service leave entitlements are recognised in employee benefits in the Statement of Financial Position.

Note 4 Summary of significant accounting policies (continued) d) Employee benefits (continued)

### Defined superannuation contribution plans

The Company contributes to a defined contribution plan. Obligations for superannuation contributions to defined contribution plans are expensed as the related service is provided.

### Other long-term employee benefits

The Company's net obligation in respect of long-term employee benefits is the amount of future benefit that employees have earned in return for their service in the current and prior reporting periods.

That benefit is discounted to determine its present value. Consideration is given to expected future wage and salary levels plus related on-costs, experience of employee departures, and years of service achieved. Expected future payments are discounted using market yields at the reporting date on high quality corporate bonds with terms to maturity and currencies that match, as closely as possible, the estimated future cash outflows.

Remeasurements are recognised in profit or loss in the period in which they arise.

### e) Taxes

Income tax expense comprises current and deferred tax. It is recognised in profit or loss except to the extent that it relates to items recognised directly in equity or other comprehensive income.

### Current income tax

Current tax assets and liabilities are measured at amounts expected to be recovered from or paid to the taxation authorities. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by the reporting date.

### Deferred tax

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax assets are recognised for all deductible temporary differences, carried-forward tax losses, and unused tax credits to the extent that it is probable that future taxable profits will be available against which they can be used.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised.

Deferred tax is measured at the rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantively enacted at the reporting date, and reflects uncertainty related to income taxes, if any.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the entity intends to settle its tax assets and liabilities on a net basis.

### Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of GST, except when the amount of GST incurred on a sale or purchase of assets or services is not payable to or recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the revenue or expense item.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Statement of Financial Position. Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the taxation authority.

e) Taxes (continued)

Goods and Services Tax (continued)

Cash flows are included in the Statement of Cash Flows on a gross basis and the GST component of cash flows arising from investing and financing activities, which are recoverable from, or payable to, the taxation authority is classified as part of operating cash flows.

### f) Cash and cash equivalents

For the purposes of the Statement of Financial Position and Statement of Cash Flows, cash and cash equivalents comprise cash on hand and deposits held with banks.

### g) Property, plant and equipment

Items of property, plant and equipment are measured at cost or fair value as applicable, less accumulated depreciation. Any gain or loss on disposal of an item of property, plant and equipment is recognised in profit or loss.

Subsequent expenditure is capitalised only if it is probable that the future economic benefits associated with the expenditure will flow to the Company.

Depreciation is calculated to write-off the cost of items of property, plant and equipment less their estimated residual values using straight-line or diminishing value method over their estimated useful lives, and is recognised in profit or loss.

The estimated useful lives of property, plant and equipment for the current and comparative periods are as follows:

Asset class	Method	Useful life
Building	Straight-line	40 years
Leasehold improvements	Straight-line	3 to 13 years
Plant and equipment	Straight-line and diminishing value	2 to 10 years
Motor vehicles	Diminishing value	3 to 8 years

Depreciation methods, useful life, and residual values are reviewed at each reporting date and adjusted if appropriate.

### h) Intangible assets

Intangible assets of the Company relate to the franchise fees paid to Bendigo Bank which conveys the right to operate the Community Bank franchise.

Intangible assets are measured on initial recognition at cost. Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates.

The franchise fees paid by the Company are amortised over their useful life and assessed for impairment whenever impairment indicators are present.

The estimated useful life and amortisation method for the current and comparative periods are as follows:

Asset class	Method	Useful life
Franchise establishment fee	Straight-line	Over the franchise term (5 years)
Franchise fee	Straight-line	Over the franchise term (5 years)
Franchise renewal process fee	Straight-line	Over the franchise term (5 years)

Amortisation methods, useful life, and residual values are reviewed at each reporting date and adjusted if required.

### i) Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity. The Company's financial instruments include trade and other debtors and creditors, cash and cash equivalents, lease liabilities and borrowings.

Trade receivables are initially recognised at the transaction price when they originated. All other financial assets and financial liabilities are initially measured at fair value plus, transaction costs (where applicable) when the Company becomes a party to the contractual provisions of the instrument. These assets and liabilities are subsequently measured at amortised cost using the effective interest method.

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the rights are transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and rewards associated with the asset. Financial liabilities are derecognised when its contractual obligations are discharged, cancelled, or expire. Any gain or loss on derecognition is recognised in profit or loss.

Financial assets and financial liabilities are offset and the net amount presented in the Statement of Financial Position when, and only when, the Company currently has a legally enforceable right to set off the amounts and intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

### j) Impairment

### Non-derivative financial assets

Expected credit losses (ECL) are the probability-weighted estimate of credit losses over the expected life of a financial instrument. A credit loss is the difference between all contractual cash flows that are due and all cash flows expected to be received. At each reporting date, the entity recognises the movement in the ECL (if any) as an impairment gain or loss in the Statement of Profit or Loss and Other Comprehensive Income.

The Company's trade receivables are limited to the monthly profit share distribution from Bendigo Bank, which is received 10 business days post month end. Due to the reliance on Bendigo Bank the Company has reviewed credit ratings provided by Standard & Poors, Moody's and Fitch Ratings to determine the level of credit exposure to the Company. The Company also performed a historical assessment of receivables from Bendigo Bank and found no instances of default. As a result no ECL has been made in relation to trade receivables as at 30 June 2021.

### Non-financial assets

At each reporting date, the Company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately.

### k) Issued capital

Ordinary shares are recognised at the fair value of the consideration received by the Company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

### l) Provisions

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions or other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

Note 4 Summary of significant accounting policies (continued) I) Provisions (continued)

Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and the risks specific to the liability. The unwinding of the discount is recognised as a finance cost.

### m) Leases

At inception of a contract, the Company assesses whether a contract contains or is a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration and obtain substantially all the economic benefits from the use of that asset.

### As a lessee

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the Company's incremental borrowing rate.

The Company determines its incremental borrowing rate by obtaining interest rates from funding sources and where necessary makes certain adjustments to reflect the terms of the lease and type of asset leased.

Lease payments included in the measurement of the lease liability comprise fixed or variable lease payments that depend on an index or rate and lease payments in a renewal option if the Company is reasonably certain to exercise that option. For leases of property the Company has elected to separate lease and non-lease components when calculating the lease liability.

The lease liability is remeasured when there is a change in future lease payments arising from a change in an index or rate, if the Company changes its assessment of whether it will exercise an extension option or if there is a revised in-substance fixed lease payment.

The Company assesses at the lease commencement date whether it is reasonably certain to exercise extension options. The Company reassesses whether it is reasonably certain to exercise the options if there is a significant event or significant change in circumstances within its control.

Where the Company is a lessee for the premises to conduct its business, extension options are included in the lease term except when the Company is reasonably certain not to exercise the extension option. This is due to the significant disruption of relocating premises and the loss on disposal of leasehold improvements fitted out in the demised leased premises.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

### Short-term leases and leases of low-value assets

The Company has elected not to recognise right-of-use assets and lease liabilities for leases of short-term leases and low-value assets, including IT equipment. The Company recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

A short-term lease is a lease that, at commencement date, has a lease term of 12 months or less.

### n) Fair value measurement

Some of the Company's assets and liabilities are measured at fair value for financial reporting purposes. The Board of Directors determine the appropriate valuation techniques and inputs for fair value measurements.

Fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are based on the quoted market price at the close of business at the end of the reporting period.
- Level 2 inputs are based on a valuation performed by a third party qualified valuer using quoted prices for similar assets in an active market.
- Level 3 inputs are unobservable inputs for the asset or liability.

### Note 5 Significant accounting judgements, estimates, and assumptions

In preparing these Financial Statements, management has made judgements and estimates that affect the application of the Company's accounting policies and the reported amounts of assets, liabilities, income, and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognised prospectively.

### a) Judgements

Information about judgements made in applying accounting policies that have the most significant effects on the amounts recognised in the Financial Statements is included in the following notes:

Note		Judge	Judgement		
Note 21 - leases:					
a	control	a	whether a contract is or contains a lease at inception by assessing whether the Company has the right to direct the use of the identified asset and obtain substantially all the economic benefits from the use of that asset;		
b	lease term	b	whether the Company is reasonably certain to exercise extension options, termination periods, and purchase options;		
с	discount rates	с	judgement is required to determine the discount rate, where the discount rate is the Company's incremental borrowing rate if the rate implicit in the lease cannot be readily determined. The incremental borrowing rate is determined with reference to factors specific to the Company and underlying asset including the amount, the lease term, economic environment and other relevant factors.		

### b) Assumptions and estimation uncertainties

Information about assumptions and estimation uncertainties at 30 June 2021 that have a significant risk of resulting in a material adjustment to the carrying amounts of assets and liabilities in the next financial year is included in the following notes:

Note	Assumptions
Note 18 - recognition of deferred tax assets	availability of future taxable profit against which deductible temporary differences and carried-forward tax losses can be utilised;
Note 15 - fair value	determining the fair value less costs to sell of the disposal group on the basis of valuations performed by a third party qualified valuer using quoted prices for similar assets in an active market.
Note 15 - estimation of useful lives of assets	key assumptions on historical experience and the condition of the asset;
Note 23 - long service leave provision	key assumptions on attrition rate and pay increases though promotion and inflation;
Note 22 - make-good provision	key assumptions on future cost estimates in restoring the leased premises in accordance with the lease agreement;

Note 5 Significant accounting judgements, estimates, and assumptions (continued)

### Note 6 Financial risk management

The Company has exposure to credit, liquidity and market risk arising from financial instruments. The Company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the Company. The Company does not use derivative instruments.

Risk management is carried out directly by the Board of Directors.

### a) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers.

The Company's franchise agreement limits the Company's credit exposure to one financial institution, being Bendigo Bank. The Company monitors credit worthiness through review of credit ratings of the bank.

### b) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities. The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

### Exposure to liquidity risk

The following are the remaining contractual maturities of financial liabilities. The contractual cash flows amounts are gross and undiscounted.

### 30 June 2021

Non-derivative financial liability		Contractual cash flows		
	Carrying amount	Not later than 12 months	Between 12 months and five years	Greater than five years
Bank loans	1,438	1,438	-	-
Lease liabilities	826,669	221,535	674,704	-
Trade and other payables	146,692	89,162	57,530	-
	974,799	312,135	732,234	-

### 30 June 2020

Non-derivative financial liability		Contractual cash flows		
	Carrying amount	Not later than 12 months	Between 12 months and five years	Greater than five years
Bank loans	1,384	1,384	-	-
Lease liabilities	714,102	205,071	547,200	34,200
Trade and other payables	201,360	115,065	86,295	-
	916,846	321,520	633,495	34,200

Note 6 Financial risk management (continued)

#### c) Market risk

Market risk is the risk that changes in market prices - e.g. foreign exchange rates, interest rates, and equity prices - will affect the Company's income or the value of its holdings in financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

The Company has no exposure to any transactions denominated in a currency other than Australian dollars.

# Price risk

The Company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The Company is not exposed to commodity price risk.

# Cash flow and fair value interest rate risk

Interest-bearing assets and liabilities are held with Bendigo Bank and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the Company to cash flow interest-rate risk.

The Company held cash and cash equivalents of \$1,128,532 at 30 June 2021 (2020: \$1,316,282). The cash and cash equivalents are held with Bendigo Bank, which are rated BBB on Standard & Poor's credit ratings.

# Note 7 Capital management

The Board's policy is to maintain a strong capital base so as to sustain future development of the Company. The Board of Directors monitor the return on capital and the level of distributions to shareholders. Capital is represented by total equity as recorded in the Statement of Financial Position.

In accordance with the franchise agreement, in any 12 month period the funds distributed to shareholders shall not exceed the distribution limit.

The distribution limit is the greater of:

- a. 20% of the profit or funds of the Company otherwise available for distribution to shareholders in that 12 month period; and
- b. subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the Company over that 12 month period where the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The Board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the Company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2021 can be seen in the statement of profit or loss and other comprehensive Income.

There were no changes in the Company's approach to capital management during the year.

# Note 8 Revenue from contracts with customers

	2021	2020
	\$	\$
Margin income	1,602,334	1,933,936
Fee income	106,398	127,603
Commission income	85,055	122,116
	1,793,787	2,183,655

# Note 9 Other revenue

	2021	2020
	\$	\$
Rental income	58,198	58,720
Market development fund income	7,500	20,000
Cash flow boost	37,500	62,500
Other income	14,950	1,600
	118,148	142,820

# Note 10 Finance income

	2021	2020
	\$	\$
Term deposits	6,590	17,973

Finance income is recognised when earned using the effective interest rate method.

# Note 11 Expenses

# a) Depreciation and amortisation expense

	2021	2020
	\$	\$
Depreciation of non-current assets:		
Buildings	18,563	18,563
Leasehold improvements	36,836	37,486
Plant and equipment	6,328	7,385
Motor vehicles	7,990	7,990
	69,717	71,424
Depreciation of right-of-use assets		
Leased land and buildings	132,655	136,894
Amortisation of intangible assets:		
Franchise fee	4,395	4,031
Franchise renewal process fee	19,775	18,671
	24,170	22,702
Total depreciation and amortisation expense	226,542	231,020

#### Note 11 Expenses (continued)

#### b) Finance costs

	2021	2020
	\$	\$
Bank loan interest paid or accrued	135	14,230
Lease interest expense	36,171	47,629
Unwinding of make-good provision	2,815	2,795
	39,121	64,654

#### c) Employee benefit expenses

	2021	2020
	\$	\$
Wages and salaries	845,768	799,633
Non-cash benefits	8,610	7,854
Contributions to defined contribution plans	83,939	103,279
Expenses related to long service leave	(10,407)	(7,655)
Other expenses	77,414	123,758
	1,005,324	1,026,869

# d) Recognition exemption

The Company pays for the right to use information technology equipment. The underlying assets have been assessed as low value and exempted from recognition under AASB 16 accounting. Expenses relating to low-value exempt leases are included in system costs expenses.

	2021	2020
	\$	\$
Expenses relating to low-value leases	50,198	51,218

# Note 12 Income tax expense

#### a) Amounts recognised in profit or loss

	2021	2020
	\$	\$
Current tax expense/(credit)		
Current tax	148	79,646
Future income tax benefit attributable to losses	(36,839)	-
Movement in deferred tax	16,952	(134,358)
Adjustment to deferred tax on AASB 16 retrospective application	-	126,832
Reduction in Company tax rate	93	1,117
	(19,646)	73,237

Note 12 Income tax expense (continued)

#### b) Prima facie income tax reconciliation

	2021	2020
	\$	\$
Operating profit/(loss) before taxation	(49,097)	310,942
Prima facie tax on loss from ordinary activities at 26% (2020: 27.5%)	(12,765)	85,509
Tax effect of:		
Non-deductible expenses	2,776	3,798
Temporary differences	(16,952)	7,527
Other assessable income	(9,750)	(17,188)
Movement in deferred tax	16,952	(134,358)
Leases initial recognition	-	126,832
Reduction in Company tax rate	93	1,117
	(19,646)	73,237

# Note 13 Cash and cash equivalents

	2021	2020
	\$	\$
Cash at bank and on hand	198,282	386,032
Term deposits	930,250	930,250
	1,128,532	1,316,282

# Note 14 Trade and other receivables

# a) Current assets

	2021	2020
	\$	\$
Trade receivables	137,593	141,402
Prepayments	9,044	26,157
Other receivables and accruals	10,110	12,541
	156,747	180,100

# Note 15 Property, plant and equipment

# a) Carrying amounts

	2021	2020
	\$	\$
Land		
At fair value	607,500	607,500
Buildings		
At fair value	742,500	742,500
Accumulated depreciation	(55,689)	(37,126)
	686,811	705,374
Leasehold improvements		
At cost	506,537	506,537
Accumulated depreciation	(345,698)	(308,862)
	160,839	197,675
Plant and equipment		
At cost	117,598	113,328
Accumulated depreciation	(100,780)	(94,452)
	16,818	18,876
Motor vehicles	·	
At cost	39,950	39,950
Accumulated depreciation	(26,488)	(18,498)
	13,462	21,452
Total written down amount	1,485,430	1,550,877

Note 15 Property, plant and equipment (continued)

#### b) Reconciliation of carrying amounts

	2021	2020
	\$	\$
Land		
Carrying amount at beginning	607,500	607,500
Buildings		
Carrying amount at beginning	705,374	723,937
Depreciation	(18,563)	(18,563)
	686,811	705,374
Leasehold improvements		
Carrying amount at beginning	197,675	235,161
Depreciation	(36,836)	(37,486)
	160,839	197,675
Plant and equipment		
Carrying amount at beginning	18,876	26,261
Additions	4,270	-
Depreciation	(6,328)	(7,385)
	16,818	18,876
Motor vehicles		
Carrying amount at beginning	21,452	29,442
Depreciation	(7,990)	(7,990)
	13,462	21,452
Total written down amount	1,485,430	1,550,877

# c) Changes in estimates

During the financial year, the Company assessed estimates used for property, plant and equipment including useful lives, residual values, and depreciation methods. There were no changes in estimates for the current reporting period.

# d) Fair value

The fair value of investment property was determined by external, independent property valuers, having recognised professional qualifications and recent experience in the location and category of the property being valued. Independent valuers provide the fair value of the Company's investment property portfolio every 3 to 5 years.

The Company's freehold land and buildings were independently valued effective 15 June 2018 by Miles Real Estate, a member of the Real Estate Institute of Victoria (REIV). Members of REIV are governed by a code of conduct and are constantly updated on the latest legislative changes.

# Note 16 Right-of-use assets

#### a) Carrying amounts

	2021	2020
	\$	\$
Leased land and buildings		
At cost	2,528,632	2,221,632
Accumulated depreciation	(1,984,738)	(1,852,083)
Total written down amount	543,894	369,549

# b) Reconciliation of carrying amounts

	2021	2020
	\$	\$
Leased land and buildings		
Carrying amount at beginning	369,549	-
Initial recognition on transition	-	849,487
Remeasurement adjustments	307,000	(343,044)
Depreciation	(132,655)	(136,894)
Carrying amount at end	543,894	369,549

See note 21 lease liabilities for information on the remeasurement.

# Note 17 Intangible assets

# a) Carrying amounts

	2021	2020
	\$	\$
Franchise fee		
At cost	72,241	72,241
Accumulated amortisation	(58,141)	(53,746)
	14,100	18,495
Franchise establishment fee		
At cost	70,000	70,000
Accumulated amortisation	(70,000)	(70,000)
	-	-
Franchise renewal process fee		
At cost	231,389	231,389
Accumulated amortisation	(168,420)	(148,645)
	62,969	82,744
Total written down amount	77,069	101,239

#### Note 17 Intangible assets (continued)

# b) Reconciliation of carrying amounts

	2021	2020
	\$	\$
Franchise fee		
Carrying amount at beginning	18,495	22,526
Amortisation	(4,395)	(4,031)
	14,100	18,495
Franchise renewal process fee		
Carrying amount at beginning	82,744	112,403
Disposals	-	(10,988)
Amortisation	(19,775)	(18,671)
	62,969	82,744
Total written down amount	77,069	101,239

#### c) Changes in estimates

During the financial year, the Company assessed estimates used for intangible assets including useful lives, residual values, and amortisation methods. There were no changes in estimates for the current reporting period.

# Note 18 Tax assets and liabilities

# a) Current tax

	2021	2020
	\$	\$
Income tax payable/(refundable)	(56,100)	18,506

#### b) Deferred tax

	2021	2020
	\$	\$
Deferred tax assets		
· expense accruals	1,025	1,040
· employee provisions	19,847	31,846
• make-good provision	19,160	20,797
· lease liability	206,667	185,667
Total deferred tax assets	246,699	239,350
Deferred tax liabilities		
· income accruals	403	1,051
$\cdot$ property, plant and equipment	108,006	122,856
· right-of-use assets	135,974	96,082
Total deferred tax liabilities	244,383	219,989
Net deferred tax assets (liabilities)	2,316	19,361
Movement in deferred tax charged to Statement of Profit or Loss and Other Comprehensive Income	17,045	6,410
Movement in deferred tax charged to Statement of Changes in Equity	-	126,832

# Note 19 Trade creditors and other payables

Where the Company is liable to settle an amount within 12 months of reporting date, the liability is classified as current. All other obligations are classified as non-current.

# a) Current liabilities

	2021	2020
	\$	\$
Trade creditors	20,745	9,678
Other creditors and accruals	68,417	105,387
	89,162	115,065

#### b) Non-current liabilities

	2021	2020
	\$	\$
Other creditors and accruals	57,530	86,295

# Note 20 Loans and borrowings

# a) Current liabilities

	2021	2020
	\$	\$
Current portion of secured bank loans	1,438	1,384

# b) Terms and repayment schedule

	Newing Verset	30 June	2021	30 June	2020	
	Nominal interest rate	Year of e maturity	Face value	Carrying value	Face value	Carrying value
Secured bank loans	3.85%	2023	1,438	1,438	1,384	1,384

# Note 21 Lease liabilities

Lease liabilities were measured at amounts equal to the present value of enforceable future payments of the term reasonably expected to be exercised, discounted at the appropriate incremental borrowing rate on the adoption date. The discount rate used on recognition was 4.00%. Subsequent lease modifications were discounted at 3.54%.

The Company has applied judgement in estimating the remaining lease term including the effects of any extension options reasonably expected to be exercised, applying hindsight where appropriate.

The Company's lease portfolio includes:

- East Ivanhoe Branch The lease agreement commenced in April 2001. A 2 year renewal option was exercised in April 2021. The Company has 1 x 2 year renewal options available which for AASB 16: Leases purposes they are reasonably certain to exercise. As such, the lease term end date used in the calculation of the lease liability is March 2025.
- Heidelberg Branch The lease agreement commenced in July 2009. A 3 year renewal option was exercised in September 2019. The Company has 1 x 3 year renewal options available which for AASB 16: Leases purposes they are reasonably certain to exercise. As such, the lease term end date used in the calculation of the lease liability is September 2025.

#### Note 21 Lease liabilities (continued)

#### a) Current lease liabilities

	2021	2020
	\$	\$
Property lease liabilities	221,535	205,071
Unexpired interest	(29,028)	(24,819)
	192,507	180,252

# b) Non-current lease liabilities

	2021	2020
	\$	\$
Property lease liabilities	674,704	581,400
Unexpired interest	(40,542)	(47,550)
	634,162	533,850

#### c) Reconciliation of lease liabilities

	2021	2020
	\$	\$
Balance at the beginning	714,102	-
Initial recognition on AASB 16 transition	-	1,242,090
Remeasurement adjustments	313,164	(351,636)
Lease interest expense	36,171	47,629
Lease payments - total cash outflow	(236,768)	(223,981)
	826,669	714,102

The remeasurement this financial year was due to the East Ivanhoe branch lease extended for a further 4 years.

# d) Maturity analysis

	2021	2020
	\$	\$
· Not later than 12 months	221,535	205,071
$\cdot$ Between 12 months and 5 years	674,704	547,200
$\cdot$ Greater than 5 years	-	34,200
Total undiscounted lease payments	896,239	786,471
Unexpired interest	(69,570)	(72,369)
Present value of lease liabilities	826,669	714,102

# Note 22 Provisions

#### a) Non-current liabilities

	2021	2020
	\$	\$
Make-good on leased premises	76,639	79,987

In accordance with the branch lease agreements, the Company must restore the leased premises to their original condition before the expiry of the lease term. The Company has estimated the provision based on experience and consideration of the expected future costs to remove all fittings and the ATM as well as cost to remedy any damages caused during the removal process. The leases are due to expire per below at which time it is expected the face-value costs to restore the premises will fall due.

Lease	Lease term expiry date per AASB 16	Total provision
East Ivanhoe Branch	March 2025	\$48,000
Heidelberg Branch	September 2025	\$41,000

# Note 23 Employee benefits

# a) Current liabilities

	2021	2020
	\$	\$
Provision for annual leave	50,932	46,687
Provision for long service leave	27,675	34,546
	78,607	81,233

# b) Non-current liabilities

	2021	2020
	\$	\$
Provision for long service leave	779	186

#### c) Key judgement and assumptions

#### Employee attrition rates

The Company uses historical employee attrition rates in determining the probability of an employee, at a given date, achieving continuous employment eligible for entitlement in accordance with long service leave legislation.

# Note 24 Issued capital

# a) Issued capital

	2021		2020		
	Number	\$	Number	\$	
Ordinary shares - fully paid - East Ivanhoe	473,010	473,010	473,010	473,010	
Bonus shares - fully paid (3:1)	625,376	-	625,376	-	
Ordinary shares - fully paid - Heidelberg	1,200,000	1,200,000	1,200,000	1,200,000	
Less equity raising costs	-	(31,845)	-	(31,845)	
	2,298,386	1,641,165	2,298,386	1,641,165	

# b) Rights attached to issued capital

# Ordinary shares

# Voting rights

Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the Company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the Community Bank branch have the same ability to influence the operation of the Company.

# Dividends

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo Bank contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

# Transfer

Generally, ordinary shares are freely transferable. However, the Directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the Company's constitution and the Corporations Act 2001.

# Prohibited shareholding interest

A person must not have a prohibited shareholding interest in the Company.

In summary, a person has a prohibited shareholding interest if any of the following applies:

- They control or own 10% or more of the shares in the Company (the "10% limit").
- In the opinion of the Board they do not have a close connection to the community or communities in which the Company predominantly carries on business (the "close connection test").
- Where the person is a shareholder, after the transfer of shares in the Company to that person the number of shareholders in the Company is (or would be) lower than the base number (the "base number test"). The base number is 206. As at the date of this report, the Company had 435 shareholders (2020: 439 shareholders).

Note 24 Issued capital (continued) b) Rights attached to issued capital (continued)

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the Company.

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The Board has the power to request information from a person who has (or is suspected by the Board of having) a legal or beneficial interest in any shares in the Company or any voting power in the Company, for the purpose of determining whether a person has a prohibited shareholding interest. If the Board becomes aware that a member has a prohibited shareholding interest, it must serve a notice requiring the member (or the member's associate) to dispose of the number of shares the Board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the Board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the Board in selling or otherwise dealing with those shares.

In the constitution, members acknowledge and recognise that the exercise of the powers given to the Board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

# Note 25 Reserves

The revaluation reserve relates to the revaluation of property, plant and equipment and investment properties.

#### a) Disaggregation of reserve balances, net of tax

	2021	2020
	\$	\$
Balance at beginning of reporting period	295,301	295,301
Balance at end of reporting period	295,301	295,301

# Note 26 Retained earnings

	2021	2020
	\$	\$
Balance at beginning of reporting period	504,184	773,232
Adjustment for transition to AASB 16	-	(334,374)
Net profit (loss) after tax from ordinary activities	(29,451)	237,705
Dividends provided for or paid	(91,935)	(172,379)
Balance at end of reporting period	382,798	504,184

	2021	2020
	\$	\$
Net profit (loss) after tax from ordinary activities	(29,451)	237,705
Adjustments for:		
· Depreciation	202,372	208,318
· Amortisation	24,170	22,702
Changes in assets and liabilities:		
<ul> <li>(Increase)/decrease in trade and other receivables</li> </ul>	23,353	56,968
$\cdot$ (Increase)/decrease in other assets	(39,056)	121,613
<ul> <li>Increase/(decrease) in trade and other payables</li> </ul>	(22,298)	10,781
$\cdot$ Increase/(decrease) in employee benefits	(2,033)	9,657
· Increase/(decrease) in provisions	(3,349)	2,795
· Increase/(decrease) in tax liabilities	(18,506)	(95,375)
Net cash flows provided by operating activities	135,202	575,164

# Note 27 Reconciliation of cash flows from operating activities

# Note 28 Financial Instruments

The following shows the carrying amounts for all financial instruments at amortised costs. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

	N	2021	2020
	Note	\$	\$
Financial assets			
Cash and cash equivalents	13	198,282	386,032
Trade and other receivables	14	147,703	180,100
Term deposits	13	930,250	930,250
		1,276,235	1,496,382
Financial liabilities			
Trade and other payables	19	146,692	201,360
Secured bank loans	20	1,438	1,384
Lease liabilities	21	826,669	714,102
		974,799	916,846

# Note 29 Auditor's remuneration

Amount received or due and receivable by the Auditor of the Company for the financial year.

	2021	2020
	\$	\$
Audit and review services		
$\cdot$ Audit and review of Financial Statements	6,500	5,900
Non audit services		
· Taxation advice and tax compliance services	1,300	1,500
· General advisory services	4,270	4,610
· Share registry services	3,859	3,853
· Share buy-back consultancy	7,942	300
Total Auditor's remuneration	23,871	16,163

# Note 30 Related parties

#### a) Details of Directors

The Directors of the Company during the financial year were:

Nancy Louise Caple

**Russell James Hutchins** 

Brian Thomas Simpson

John Kenneth Nelson

Jason Gerard Dwyer

Anne Marie Rogan

Jeremy Frank McAuliffe

Tara O'Brien

Peter Philip Howe

Amy Louise Coote

Peter Richard Drapac

# b) Director remuneration

Director remuneration comprised the following:

	2021	2020
	\$	\$
Remuneration includes fees and contribution plan	36,135	35,041

#### c) Related party transactions

No Director or related entity has entered into a material contract with the Company.

# Note 31 Dividends provided for or paid

# a) Dividends provided for and paid during the period

The following dividends were provided for and paid to shareholders during the reporting period as presented in the Statement of Changes in Equity and Statement of Cash Flows.

	30 June 2021		30 June 2021 30 June 2020	
	Cents	\$	Cents	\$
Fully franked dividend	4.00	91,935	7.50	172,379

The tax rate at which dividends have been franked is 26% (2020: 27.5%).

#### b) Franking account balance

	2021	2020
	\$	\$
Franking credits available for subsequent reporting periods		
Franking account balance at the beginning of the financial year	360,552	378,937
Franking transactions during the financial year:		
<ul> <li>Franking credits (debits) arising from income taxes paid (refunded)</li> </ul>	39,789	63,140
<ul> <li>Franking credits from the payment of income tax following lodgement of annual income tax return</li> </ul>	(1,874)	(16,140)
<ul> <li>Franking debits from the payment of franked distributions</li> </ul>	(32,302)	(65,385)
Franking account balance at the end of the financial year	366,165	360,552
Franking transactions that will arise subsequent to the financial year end:		
<ul> <li>Franking credits (debits) that will arise from payment (refund) of income tax</li> </ul>	(56,100)	18,506
Franking credits available for future reporting periods	310,065	379,058

The ability to utilise franking credits is dependent upon the Company's ability to declare dividends. The tax rate at which future dividends will be franked is 25%.

# Note 32 Earnings per share

# a) Basic and diluted earnings per share

The calculation of basic and diluted earnings per share has been based on the following profit attributable to ordinary shareholders and weighted-average number of ordinary shares outstanding.

	2021	2020
	\$	\$
Profit/(loss) attributable to ordinary shareholders	(29,451)	237,705
	Number	Number
Weighted-average number of ordinary shares	2,298,386	2,298,386
	Cents	Cents
Basic and diluted earnings/(loss) per share	(1.28)	10.34

# Note 33 Commitments

The Company has no commitments contracted for which would be provided for in future reporting periods.

# Note 34 Contingencies

There were no contingent liabilities or contingent assets at the date of this report to affect the Financial Statements.

# Note 35 Subsequent events

There have been no significant events occurring after the reporting period which may affect either the Company's operations or the results of those operations or the Company's state of affairs.

# **Directors' Declaration**

In accordance with a resolution of the Directors of Heidelberg District Community Enterprise Limited, we state that:

In the opinion of the Directors:

- (a) the Financial Statements and Notes of the Company are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the Company's financial position as at 30 June 2021 and of its performance for the financial year ended on that date; and
  - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.
- (c) the audited remuneration disclosures set out in the remuneration report section of the Directors' Report comply with Accounting Standard AASB 124 Related Party Disclosures and the Corporations Regulations 2001.

This declaration is made in accordance with a resolution of the Board of Directors.

Manay & Caple

Nancy Louise Caple Chair Dated this 9th day of September 2021

# Independent Audit Report



61 Bull Street Bendigo VIC 3550

afs@afsbendigo.com.au 03 5443 0344

# Independent auditor's report to the Directors of Heidelberg District Community Enterprise Limited

# **Report on the Audit of the Financial Report**

#### Opinion

We have audited the financial report of Heidelberg District Community Enterprise Limited's (the company), which comprises:

- Statement of financial position as at 30 June 2021
- Statement of profit or loss and other comprehensive income
- Statement of changes in equity
- Statement of cash flows
- Notes to the financial statements, including a summary of significant accounting policies
- The directors' declaration of the company.

In our opinion, the accompanying financial report of Heidelberg District Community Enterprise Limited, is in accordance with the *Corporations Act 2001*, including:

- i. giving a true and fair view of the company's financial position as at 30 June 2021 and of its financial performance for the year ended on that date; and
- ii. complying with Australian Accounting Standards and the Corporations Regulations 2001.

#### **Basis for Opinion**

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report.

We are independent of the company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's *APES 110 Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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# **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matter	How our audit addressed the matter
<b>Revenue Share Model</b> The company is a franchise of Bendigo Bank. The franchise agreement provides for a share of interest,	In responding to the identified key audit matter, we completed the following audit procedures:
fee, and commission revenue earned by the company. Interest margin share is based on a funds transfer pricing methodology which recognises that income is derived from deposits held, and that loans granted incur a funding cost. Fees are based on the company's	<ul> <li>We have obtained the monthly profit share statements from the entire year and analytically assess the existence, accuracy and completeness of revenue.</li> </ul>
current fee schedule and commissions are based on the agreements in place. All margin revenue is recorded as non-interest income when the company's right to receive the payment is established.	<ul> <li>EY complete a Community Bank Revenue Share Arrangements report on factual findings bi- annually, which we review and determine that the scope and testing procedures were sufficient to enable reliance on the monthly profit share reports</li> </ul>
The company receives the Revenue Share from Bendigo Bank via a monthly profit share statement.	specifically relating to revenue.
· · · · · · · · · · · · · · · · · · ·	Key observation
Our key audit matter was focused on the following areas of risk:	We are satisfied that the revenue share model has been sufficiently reviewed by an external auditor and the reliance can be placed on the monthly profit share
<ul> <li>Revenue is recognised appropriately and in line with AASB 15 Revenue from Contracts with Customers.</li> </ul>	reports. The company's accounting policy relating to the revenue share model is detailed at note 4 a) to the financial statements.
<ul> <li>Reliance on third party auditor EY to review the revenue share model.</li> </ul>	

There are no other key audit matters to disclose for the 30 June 2021 audit.

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#### **Other Information**

The company usually prepares an annual report that will include the financial statements, directors' report and declaration and our independence declaration and audit report (the financial report). The annual report may also include "other information" on the entity's operations and financial results and financial position as set out in the financial report, typically in a Chairman's report and Manager's report, and reports covering governance and shareholder matters.

The directors are responsible for the other information. The annual report is expected to be made available to us after the date of this auditor's report.

Our opinion on the financial report does not cover the other information and accordingly we will not express any form of assurance conclusion thereon.

Our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If we identify that a material inconsistency appears to exist when we read the annual report (or become aware that the other information appears to be materially misstated), we will discuss the matter with the directors and where we believe that a material misstatement of the other information exists, we will request management to correct the other information.

# **Responsibilities of the Directors for the Financial Report**

The directors of the company are responsible for the preparation of the financial report that it gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or cease operations, or have no realistic alternative but to do so.

# Auditor's responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatement can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

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As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

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#### **Report on the Remuneration Report**

We have audited the Remuneration Report included in the Directors' Report for the year ended 30 June 2021.

In our opinion, the Remuneration Report of Heidelberg District Community Enterprise Limited for the year ended 30 June 2021, complies with section 300A of the *Corporations Act 2001*.

The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the remuneration report, based on our audit conducted in accordance with Australian Auditing Standards.

Andrew Frewin Stewart 61 Bull Street, Bendigo, Vic, 3550 Dated: 9 September 2021

Joshua Griffin

Joshua Griffin Lead Auditor

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# NSX Report 2021

# **Share Information**

Heidelberg District Community Enterprise Limited is a public company incorporated in Australia and listed on the National Stock Exchange of Australia (NSX).

In accordance with NSX listing rules, the Company provides the following information, current as at 30 June 2021.

# Shareholding

The following table shows the number of shareholders by category according to the total number of shares held:

Number of shares held	Number of Shareholders	Number of shares held
1 to 1,000	97	64,205
1,001 to 5,000	219	545,482
5,001 to 10,000	54	440,707
10,001 to 100,000	65	1,247,992
100,001 and over	Nil	
Total shareholders	435	2,298,386

# **Equity securities**

- Each of the above shareholders is entitled to 1 vote, irrespective of the number of shares held.
- There are no substantial shareholders (holding more than 5% of voting rights) as each shareholder is entitled to 1 vote.
- There are 62 shareholders holding less than a marketable parcel of shares (\$500 in value).
- There are no restricted securities on issue.
- All shares on issue are ordinary shares fully paid to \$1.
- There are no unquoted equity securities.
- The total number of shareholders is 435.
- Total number of shares is 2,298,386

# **Eleven largest shareholders**

The following table shows the 11 largest shareholders:

Shareholder	Number of shares	Percentage of capital
Mr Malcolm Leeson Vawser	83,100	3.62%
Valley Maintenance Services	80,000	3.48%
Gittings Family Superannuation Fund	60,000	2.61%
Exardua Superannuation	48,707	2.12%
Tessala Pty Ltd Superannuation Fund	43,275	1.88%
Mr Abraham Khoury	32,075	1.40%
Mrs Jillian Anne Cobb	25,000	1.09%
Purser Family Trust	23,000	1.00%
Barlow Financial Services Super Fund	23,000	1.00%
Drivecor Superannuation Fund	22,300	0.97%
Drivecor Pty Ltd	22,300	0.97%
Total	462,757	20.13%

# Registered office and principal administrative office

The registered office of the Company, and its principal administrative office, is located at:

233-235 Lower Heidelberg Road East Ivanhoe Victoria 3079 Telephone: (03) 9497 5133

# **Security Register**

The security register (share register) is kept at:

AFS & Associates 61 Bull Street Bendigo Victoria 3550 Telephone: (03) 5443 0344

# **Company Secretary**

Russell Hutchins has been the Company Secretary of Heidelberg District Community Enterprise Limited for 9 years. Russell holds degrees in Science and Business and has not previously held the position of Company Secretary on a public company.

# Directors' Right to Subscribe for Equity or Debt Securities

No Director holds any right to subscribe to equity or debt securities of the Company.

# Annexure 3

There are no material differences between the information in the Company's Annexure 3 and the information in the Financial Statements in the Annual Report.

# Five year comparative table of performance, assets and liabilities

	2021	2020	2019	2018	2017
Revenue	1,793,787	2,183,655	2,519,346	2,494,759	2,342,173
Net profit/(loss)	(29,451)	237,705	236,792	319,675	301,362
Total Assets	3,450,088	3,537,408	3,117,548	2,948,223	2,476,130
Total Liabilities	1,130,824	1,096,758	414,739	314,430	247,350
Total Equity	2,319,264	2,440,650	2,702,809	2,633,793	2,228,780

# **Explanatory notes:**

1. Net profit in 2017 improved markedly on 2016 due mainly to an increase in revenue, rigorous cost management and realising the benefit of grant payments made in 2016.

2. Net profit in 2018 increased over 2017, without the benefit realised in 2017, and was due to increased revenue and continued cost management.

3. Net profit declined in 2019 from 2018 due to increased operating expenses and the Company's commitment to its grants and sponsorships program.

4. Net profit in 2020 was consistent with 2019. Although revenue was lower than 2019, the Company could reduce its 2020 grants contributions as there were already sufficient grants funds available to cover the grants program.

5. Profit declined substantially in 2021 with the Company posting a small loss - the result of reduced profit share, subdued economic conditions generally and the ongoing impacts of COVID-19.

# Sponsorships and Grants 2020-21

Macleod I	Alphington Bowls Club
Macleod .	Austin Health
Marcellin Club	BANSIC
Melbourn	Banyule Community Health
North Alp	Banyule Junior Football Club
North Hei	Big Group Hug
Olympic \ Communi	Eaglemont Tennis Club
Open Hou	East Ivanhoe Bowling Club
Parkside J	Foodbank Victoria
Parkside N	Friends of Wilson Reserve
Preston C	Heidelberg Football Club
Rosanna E	Heidelberg West Football Club
Rotary Clu	Heidleberg Junior Football Club
SALT (Spc	Ivanhoe Amateur Football Club
St John's (	Ivanhoe Bowling Club
Viewbank	Ivanhoe Cricket Club
West Ivan Netball Cl	Ivanhoe East Primary School
Yarra Valle	Jeff Wall Golf Classic
Youth Fou	Lower Plenty Cricket Club
Youth Fou College	Macleod Cricket Club

Football Club Junior Football Club Old Collegians Football ne Polytechnic phington Cricket Club idelberg Sporting Club Village Exodus nity use Junior Football Club Netball Club Cricket Club **Bowling Club** ub of Heidelberg ort & Life Training) Catholic Tennis Club k Tennis Club Inc hoe Junior Football & lub ey Hockey Club

Youth Foundation 3081

Youth Foundation Parkville College

# Total \$213,796

# Community contributions and shareholder dividends 2020-21

# **Community Contributions**

Financial Year	CEF *	Sponsorships	Total	Grants**
2001/04		\$10,000	\$10,000	
2004/05	\$50,000	\$12,330	\$62,330	
2005/06	\$120,000	\$41,450	\$161,450	\$48,050
2006/07	\$100,000	\$30,400	\$130,400	\$70,490
2007/08	\$148,000	\$43,300	\$191,300	\$122,751
2008/09	\$47,000	\$46,580	\$93,580	\$148,142
2009/10	\$75,064	\$97,110	\$172,174	\$113,372
2010/11	\$166,054	\$134,067	\$300,121	\$116,896
2011/12	\$170,000	\$168,566	\$338,566	\$130,058
2012/13	\$165,021	\$171,077	\$336,098	\$160,756
2013/14	\$165,000	\$185,975	\$350,975	\$112,150
2014/15	\$40,000	\$154,145	\$194,145	\$119,700
2015/16	\$180,000	\$132,816	\$312,816	\$89,537
2016/17	\$40,000	\$128,015	\$168,015	\$78,067
2017/18	\$205,000	\$141,250	\$346,250	\$85,617
2018/19	\$200,000	\$144,495	\$344,495	\$129,767
2019/20	\$20,000	\$142,914	\$162,914	\$133,350
2020/21	\$20,000	\$98,500	\$118,500	\$115,296
	\$1,911,139	\$1,882,990	\$3,794,129	\$1,773,999

\*CEF - Funds committed to the Community Enterprise Foundation by HDCE \*\* Grants actually distributed by the CEF from contributions made by HDCE

# Shareholder Dividends Paid

Financial Year	Cents per share	Total distribution
2004/05	5 cents	\$23,651
2005/06	10 cents	\$47,756
2006/07	10 cents	\$47,756
2007/08	13 cents	\$62,083
2008/09	13 cents	\$62,083
2009/10	2 cents	\$45,967
2010/11	3 cents	\$68,952
2011/12	5 cents	\$114,919
2012/13	6 cents	\$137,903
2013/14	6 cents	\$137,903
2014/15	6 cents	\$137,903
2015/16	5 cents	\$114,919
2016/17	5 cents	\$114,919
2017/18	6 cents	\$137,903
2018/19	7 cents	\$160,887
2019/20	7.5 cents	\$172,379
2020/21	4 cents	\$91,934
		\$1,679,817

# **Corporate Governance Statement**

Heidelberg District Community Enterprise (HDCE) has responsibilities to a diverse range of stakeholders – customers, shareholders, staff, Bendigo and Adelaide Bank, the community and regulators. Balancing these responsibilities rests with the Board of Directors and is generally managed through HDCE's Committees. The Board and management are committed to both the principles of good corporate governance and its practical implementation. Corporate governance encompasses the policies, rules, relationships, systems and processes within and by which authority is exercised and controlled within corporations. The Board sets high values for itself and the Company to ensure that the Company is not only well managed, but also operates with the standard of ethics expected of a community focussed organisation.

The Board is responsible for ensuring that Directors, management and staff comply with the Company's ethical and operational standards and that the Company complies with its Bendigo and Adelaide Bank franchise obligations and the requirements of the Corporations Act and the Listing Rules of the National Stock Exchange. General community expectations, as well as regulation, have resulted in an increased level of scrutiny of boards and corporate governance, especially companies providing financial services, and HDCE is no exception.

The responsibilities of the Board include:

- Preparing the Company's strategy and objectives
- Supporting the interests of the local community
- Promoting and developing the Company's business interests
- Reviewing and approving the budgets and business plans prepared by management and Bendigo and Adelaide Bank
- Reviewing the performance of the Company against objectives, both financial and non-financial
- Liaising with and reporting to Bendigo and Adelaide Bank
- Ensuring that grants and sponsorships are appropriately managed
- Ensuring the effectiveness of the governance of the Company
- Identifying and managing risks faced by the Company
- Ensuring the adequacy of the internal controls, procedures and policies of the Company
- Reporting to shareholders and other stakeholders
- And more recently, ensuring the impacts of COVID-19 are managed and that the Company is operating within parameters set by both Government and Bendigo and Adelaide Bank.

# **Corporate Practice and Policies**

The Company's corporate governance practices and policies have been developed by taking into account applicable requirements and recommendations in such things as:

- Corporations Act 2001 (Cth)
- National Stock Exchange Listing Rules
- Bendigo and Adelaide Bank's Franchise Agreement
- Australian Standard AS 8000 Good Corporate Governance
- The Australian Securities Exchange (ASX) Principles and Recommendations.

The ASX publishes 8 Principles and Recommendations that apply to all entities listed on the ASX. ASX states however, that these Principles and Recommendations reflect a contemporary view of appropriate corporate governance standards, and that other bodies may find them helpful in formulating their governance rules or practices. Although not listed on the ASX, HDCE nevertheless subscribes to these ASX principles. The 8 Principles are:

- 1. Lay solid foundations for management and oversight: An entity should clearly delineate the respective roles and responsibilities of its board and management and regularly review their performance.
- 2. Structure the board to be effective and add value: The board of an entity should be of an appropriate size and collectively have the skills, commitment and knowledge of the entity and the industry in which it operates, to enable it to discharge its duties effectively and to add value.
- 3. Instil a culture of acting lawfully, ethically and responsibly: An entity should instil and continually reinforce a culture across the organisation of acting lawfully, ethically and responsibly.
- 4. Safeguard the integrity of corporate reports: An entity should have appropriate processes to verify the integrity of its corporate reports.
- 5. Make timely and balanced disclosure: An entity should make timely and balanced disclosure of all matters concerning it that a reasonable person would expect to have a material effect on the price or value of its securities.
- 6. Respect the rights of security holders: An entity should provide its security holders with appropriate information and facilities to allow them to exercise their rights as security holders effectively.
- 7. Recognise and manage risk: An entity should establish a sound risk management framework and periodically review the effectiveness of that framework.
- 8. Remunerate fairly and responsibly: An entity should pay director remuneration sufficient to attract and retain high quality directors and design its executive remuneration to attract, retain and motivate high quality senior executives and to align their interests with the creation of value for security holders and with the entity's values and risk appetite. Note: HDCE adopts this Principle in regard to management but pays its Directors only modest remuneration as high quality directors are attracted to Community Banking by factors other than remuneration.

Accordingly, the Board has a code of conduct and a set of policies and procedures to ensure that high ethical and operational standards are maintained by the Board, management and staff of the Company. The Board is also committed to providing its shareholders with appropriate information regarding any matter that may materially affect the operation of the Company or more generally considered by the Board to be in shareholders' best interests. The Company encourages its shareholders to attend and actively participate in the Annual General Meeting and any Extraordinary General Meetings.

# The Board and Board Committees

The Board is ultimately responsible for ensuring integrity and serving the local Heidelberg and East Ivanhoe district communities, while at the same time, protecting shareholder interests and Bendigo and Adelaide Bank's reputation. At the date of this report, the Board consisted of 9 independent non-executive Directors. An independent non-executive Director is a Director that is independent of management and free of any business or other relationship that could materially interfere with the exercise of unfettered and independent judgment. Directors are required to attend all Board meetings unless prevented by other circumstances. To assist the Board in managing the business and achieve its objective of maintaining the highest standards of corporate governance, the Board delegates certain activities to Board Committees. Each of the Committees is composed of Directors and assisted by selected staff.

The Committees and their major objectives are:

#### Audit and Governance Committee -

a) To ensure the accuracy of the Company's financial records, to monitor and mitigate risks facing the Company, and to ensure that the Company complies with both its fiduciary responsibilities and its franchise obligations; and

b) through the Property function - To deal with all matters relating to the leased branch properties and the tenanted investment properties.

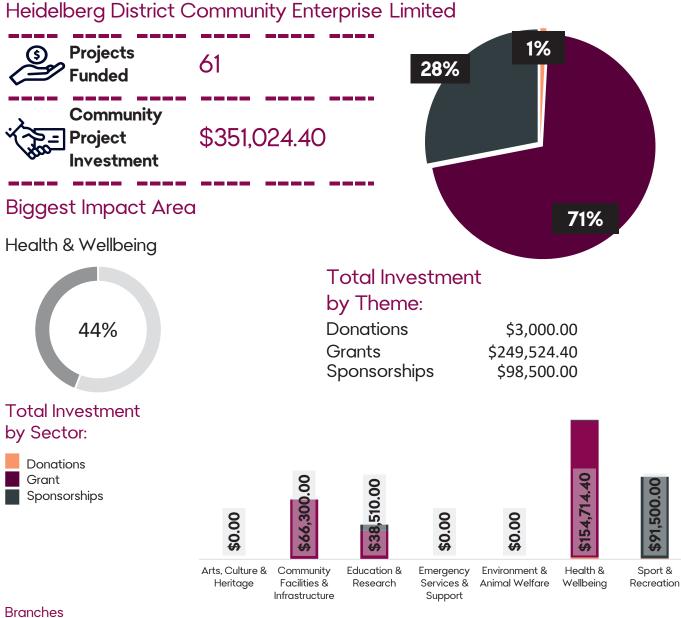
**Marketing and Business Development Committee** - To promote the Company within the Community and maximise the effectiveness of the Company's investment into sponsorship and marketing activities, and to actively provide business development opportunities for the two branches to promote business growth; and

Human Resources Committee - To monitor and maintain all aspects of Board / staff relations, including recruitment and performance appraisal.

The Board meets monthly, together with management and Bendigo and Adelaide Bank's regional management, to review the performance of the business, assess its involvement in and support for community activities, review the activities of the Committees, monitor compliance with applicable legislation and other obligations, and discuss any other relevant matters. Additional meetings are convened as required to address specific matters. The Board also conducts an annual planning workshop to review the Company's strategy and objectives and put in place action plans to achieve these objectives. The Committees meet monthly, bi-monthly or as required to review their respective functions.

Appointment and removal of the management of the Company is a function of the Board as a whole. Certain powers have been delegated by the Board to Directors and management to allow the Company to carry on its business in the most efficient manner. These delegated authorities are approved by the Board and include certain financial and non-financial matters. Management provides regular information to the Board in a concise and timely manner to enable the Board to review the operations of the Company and make informed decisions and discharge its duties.

The Board reviews the Company's operations and performance with Bendigo and Adelaide Bank at a minimum monthly, or more frequently if required, to ensure the Company's operations and practices align with those of Bendigo and Adelaide Bank and the Community Bank network.



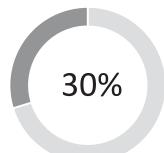
Branches Community Bank Heidelberg Community Bank East Ivanhoe

# VIC Metro and VIC Regional



# **Biggest Impact Area**

Sport & Recreation



# Total Investment

by Theme:	
Donations	\$600,052.43
Grants	\$6,102,950.62
Sponsorships	\$5,356,794.87

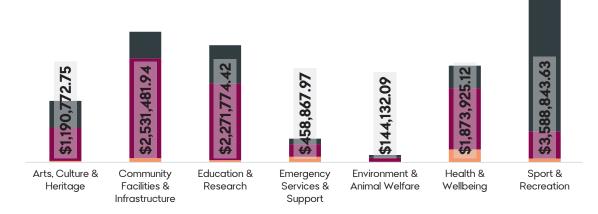
44%

5%

51%

# Total Investment by Sector:





# Community Investment National 2020-21



#### National Projects 6,805 Funded 8% Community \$21,317,101.51 Project 44% Investment NSW/ACT \$3,303,406.04 48% \$165,509.08 NT QLD \$1,950,833.62 SA \$1,129,154.66 **Total Investment** TAS \$626,413.90 by Theme: Donations \$1,616,124.11 VIC \$12,059,797.92 Grants \$10,362,534.02 Sponsorships \$9,338,443.38 \$2,081,986.29 WA **Biggest Impact Area:** Donations Grant **Sport & Recreation** Sponsorships 27% 09,711.09 293,997.16 4,161,421.47 .068.23 .919.36 Arts, Culture & Education & Health & Community Emergency Environment & Sport & Heritage Facilities & Research Services & Animal Welfare Wellbeing Recreation Infrastructure Support

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