NOTICE OF ANNUAL GENERAL MEETING

commencing at 7:30 p.m. HILLSTON & DISTRICT FINANCIAL SERVICES LIMITED will be held at the NOTICE IS HEREBY GIVEN that the 5th ANNUAL GENERAL MEETING of Hillston Ex-servicemen's & Citizens Club on Wednesday the 27th October 2010

AGENDA

Present/Apologies

Minutes of Previous AGM

18th November 2009

Chairman's Report

The Chairman, Mr G May, will present his report on the operations of the Company for the year ended 30 June 2010.

Adoption of Accounts

comprising: -To receive and consider the financial statements and reports to the contributors

- Balance Sheet of the Company as at 30 June 2010. The profit and loss accounts for the year ended 30 June 2010 and
- 12 The directors' declaration and report by auditors for the financial year ended 30 June 2010.
- 'n The directors' report for the financial year ended 30 June 2010

Election of Directors

- <u>a</u> accordance with the provisions of the constitution and being eligible, Mr M Brettschneider, Mr K Horneman and Mr S Tuckett will retire in may offer themselves for re-election.
- b) Election of Directors (if required)

General Business

To transact any business that may be lawfully brought forward.

By Order of the Board

D J Fensom Secretary

CO15LHb CB280 (92166-v1) (31/07/2009)

Notes:

}---indicated they all will seek re-election. constitution of Hillston & District Financial Services Limited and have Mr S Tuckett and Mr K Horneman will retire under section 62 of the

seeking re-election. Hillston & District Financial Services Limited. Mr Brettschneider will be Mr M Brettschneider will retire under section 52(2) of the constitution of

- N director. liberty to nominate any other member to serve as an office-bearer or other As per the company constitution any two members of the company shall be at
- w District Community Bank Branch, 174 High Street, Hillston or the Secretary. Nomination and Consent to Act forms may be collected from the Hillston &
- 4. least 14 days preceding the Annual General Meeting Nomination and Consent to Act forms must be lodged with the Secretary at
- Ų1 days immediately preceding the Annual General Meeting. seconders' names shall be posted in the registered office for at least seven A list of candidates' names in alphabetical order with the nominators' and
- 9 the meeting. the registered office of the company not less that 48 hours before the timing of Bank Branch, available once nominations close from the Hillston & District Community but should be a natural person over the age of 18 years. Proxy forms will be and vote in his/her stead. That person need not be a member of the company, A member entitled to attend and vote is entitled to appoint a proxy to attend 174 High Street Hillston or the Secretary and must be lodged at

HILLSTON & DISTRICT FINANCIAL SERVICES Ltd. ANNUAL GENERAL MEETING.

HELD at EX-SERVICEMENS & CITIZENS CLUB. WEDNESDAY 18th NOVEMBER 2009

PRESENT.

As per meeting register

Apologies.

D. Fensom, R. Cashmere, P. Laird, W. Younger. Resolved that apologies be accepted.

Minutes of 2008 AGM

Resolved that minutes of 2008 AGM as circulated in meeting notice be adopted

Business Arising

None.

Chairman's Report.

Resolved that Chairman's report as circulated be adopted.

Manager's Report

Resolved that manager's report be adopted. indications are that we will be in a profitable position before the next AGM. As circulated; Managers additional comments; Our business made a loss for the current year but

Adoption of accounts.

Resolved that financial reports be adopted. Chairman asked meeting for comments on our published financial statements but there were none

Election of Directors.

were re elected. Michael Brettschneider was nominated by C. Rose and G. May for position of Directors G. May and C. Rose retire by rotation and offer themselves for re election. Both Directors

General Business.

business could be improved but the audience did not make any comments. Board member P. Storrier asked the meeting if anyone present could offer suggestions on how our

community. The Bendigo Bank Development Fund provides funds for non profit projects and this in turn attracts grants from State and Federal Governments thus bringing in outside money which we forthcoming, would not otherwise obtain. Chairman Keith asked the audience for comments but none were The Community Bank model works on the principle of money being circulated through the services from small communities which were withdrawn without any consultation with local people Regional Manager Tim Butt spoke briefly making mention of the many withdrawals of banking

answer. This was a good year.

Chairman Keith made a few closing comments and the meeting closed at 8-20 pm. Shareholder D. Shears asked how much money did Bendigo Bank return to Hillston last year. He estimated that Bendigo Bank took one hundred and fifty thousand dollars out of Hillston and would like to know how much was returned, but the meeting was unable to give a comprehensive answer. This was a good question for the Board to check out the answer to.

MANAGERS REPORT

Community Bank. It gives me great pleasure to report on the past 12 months of operation of our

this can be attributed to the prevailing economic conditions over the past few years million and account growth of 44 in the 12 months to 30th June 2009. Loan growth which is spread across 1478 accounts. This represents a business growth of \$.810 which have culminated in capital positions being stretched. was up \$1.60 million and deposits held fell by \$.79 million over the year. I believe which was split between deposits of \$14.961 million and loans of \$17.110 million, As at the 30th June 2010 our total business under management was \$32.071 million,

and have the Business Bank Managers, Agribusiness Managers and Wealth creation but only with the support within the Hillston and District Community in general. outlook at this stage very promising I believe these targets we have set are achievable, managers to support this region. The Bendigo & Adelaide Bank have positioned themselves well within the Riverina position we have set targets of \$10 million growth in the next 12 months. With the consolidate this position. To obtain the business growth required to consolidate Over the past few months we are making small cash profits and we need to

my position that much easier. their respective roles in the office are carried out to the best of their ability. they display dedication and pride in their roles, but also are eager to learn to ensure operational period of the Community Bank can not be underestimated, not only do continued support over the past year. The staff achievements and support over the Julie Barnett, Vicki Kerr, Charone Moore and Ita Milthorpe are thanked for their of dedicated service to the Hillston & District Community Bank. The branch staff, I am also very appreciative of the board, who through their underlying support makes We welcome Charone Moore to the staff, with Ita Milthorpe resigning after 5 years

members of the Hillston & District communities in completing their banking business main aim in the short term and the board and Bendigo & Adelaide Bank are working towards this. To ensure these goals are met and maintained we require support from return to our patient shareholders of some form of dividend payment is probably our \$20,000 plus our continued support of other local events including the Hillston Hook and Skate park committee, pledge of support to the Hillston Sports Pavilion project of \$5,000, pledge of \$15,000 with other Community organisations to the Hillston Bike supported community projects include the Hillston Medical Centre upgrade for concept of a Community bank in this district was first discussed. To date we have In terms of the future we are edging closer to meeting the goals that were set when the Line and Sinker Fishing Festival, Hillston Show, Hillston annual races and others. A

promoting their Community Bank branch with pride and confidence Thank you to our loyal customers for their support over the past year and for

community and we look forward to your continued support in the future The success of the Hillston & District Community Bank is to benefit the whole

Hillston & District Financial Services Limited

Financial Statements

as at

30 June 2010

HILLSTON & DISTRICT FINANCIAL SERVICES LIMITED

ABN 44 107 725 97

CONTENTS

Director's Report

Statement of Financial Performance

Statement of Financial Position

Statement of Cash Flows

Notes To and Forming Part of the Financial Statements

Directors Declaration

Auditors Report

Your Directors submit the financial report of the Company for the financial year ended 30 June 2010.

Directors

financial year are: The names and details of the Company's directors who held office during or since the end of the

Director Keith Harvey Steve Tuckett

Occupation: Retired Occupation: Bank Manager Director & Treasurer

Keith Horneman David Fensom

Director Occupation: Farmer Occupation: Farmer Company Secretary

Director Bruce McKenzie Director Clifford Rose

Occupation: Retired Occupation: Business Proprietor

Graeme May William Younger

Occupation: Business Proprietor Chairman Occupation: Farmer Director

Peter Storrier Michael Brettschneider (appointed 25 January 2010)

Occupation: Business Proprietor Occupation: Business Proprietor

Directors were in office for this entire year unless otherwise stated

No Directors have material interests in contracts or proposed contracts with the Company.

Principal activities

Bendigo and Adelaide Bank Limited community banking services under management rights to operate a franchised branch of The principal activities of the Company during the course of the financial year were in providing

There has been no significant changes in the nature of these activities during the year

Operating Results

(2009: \$81,819). The loss of the Company for the financial year after provision for income tax was \$36,738

Dividends

The directors recommend that no dividend be paid for the current year.

Significant changes in the state of affairs

company that occurred during the financial year under review not otherwise disclosed in this In the opinion of the directors there were no significant changes in the state of affairs of the

Significant events after the balance date

results of those operations or the state of affairs of the Company, in future years. that have significantly affected or may significantly affect the operations of the Company, the There are no matters or circumstances that have arisen since the end of the financial year

Likely Developments

The Company will continue its policy of providing banking services to the community.

Directors' Benefits

financial year, a benefit because of a contract made by the Company, controlled entity or related body the fixed salary of a full-time employee of the Company, controlled entity or related body corporate. emoluments received or due and receivable by Directors shown in the Company's accounts, or substantial financial interest. This statement excludes a benefit included in the aggregate amount of corporate with a Director, a firm which a Director is a member or an entity in which a Director has a Other than detailed below, no Director has received or become entitled to receive, during or since the

Executive Remuneration

2009	2010	Steve Tuckett			Branch Manager	
69,037	68,729		€9	Salary & Fees	<u>Benefits</u>	Filmary
6,366	6,511		ь	Superannuation	<u>Employment</u>	TOSI
75,403	75,240		₩		Total	

Indemnification and Insurance of Directors and Officers

Officer's liability for legal costs, in or arising out of the conduct of the business of the Company or in or arising out of the discharge of the Officer's duties. the benefit of Officers of the Company against any liability occurred by the Officer, which includes the discharge of their duties, except where the liability arises out of conduct involving dishonesty, negligence, breach of duty or the lack of good faith. The Company also has Officers Insurance for the Company to the relevant extent against any liability incurred by that person arising out of the The Company has agreed to indemnify each Officer (Director, Secretary or employee) out of assets of

confidentiality clause of the contract of insurance. The Company has not provided any insurance Disclosure of the nature of the liability and the amount of the premium is prohibited by the for an auditor of the Company or a related body corporate

Directors Meetings

The number of Directors meetings attended during the year were:

Director Reith Harvey Steve Tuckett Keith Horneman David Fensom Bruce McKenzie Graeme May Clifford Rose Board Meetings # 6 (10) 10 (10) 5 (10) 9 (10) 9 (10) 9 (10) 9 (10) 9 (10)
Michael Brettschneider (appointed 25 January 2010) 4 (4) William Younger 9 (10)

The first number is the meetings attended while in brackets is the number of meetings eligible to attend

Company Secretary

since inception in 2004. David John Fensom is a farmer and grazier and has operated his own David John Fensom has been the Company secretary of Hillston & District Financial Services Limited business for over 40 years

Corporate Governance

The Company has implemented various corporate governance practices, which include:

- (C) (E) (E) Director approval of operating budgets and monitoring of progress against these budgets;
 - Ongoing Director training; and
- Monthly Director meetings to discuss performance and strategic plans

Auditor Independence Declaration

The directors received the following declaration from the auditor of the Company:

Kichmond Sinnott & Delahunty

Chartered Accountants



E-mail: rsd@rsdadvisors.com.au Bendigo. 3552 Ph. 03 5443 1177 Fax. 03 5444 4344 PO Box 30

172-176 McIvor Rd

Auditor's Independence Declaration

professional conduct. the auditor independence requirements of the Corporations Act 2001 or any applicable code of ended 30 June 2010, to the best of my knowledge and belief, there have been no contraventions of In relation to our audit of the financial report of Hillston & District Financial Services Limited for the year

Partner Richmond Sinnott & Delahunty Warren Sinnott 24 September 2010

Signed in accordance with a resolution of the Board of Directors at Hillston, New South Wales on 24 September 2010.

Graeme May, Acting Chairman

Hillston & District Financial Services Limited ABN 44 107 725 977 Statement of Comprehensive Income For the year ended 30 June 2010

Earnings per share (cents per share) - basic for loss for the year - diluted for loss for the year	Total comprehensive income	Other comprehensive income	Loss after income tax benefit	Income tax benefit	Loss before income tax benefit	Other expenses from ordinary activities	Finance costs	Depreciation and amortisation expense	Charitable donations and sponsorship	Employee benefits expense	Revenue from ordinary activities	
22 22				4			ω	ω		ω	2	Notes
(5.94) (5.94)	(36,738)	1	(36,738)	10,826	(47,564)	(151,522)	(27,226)	(5,575)	(8,864)	(210,761)	356,384	2010 \$
(13.22) (13.22)	(81,819)		(81,819)	18,367	(100,186)	(140,444)	(14,377)	(35,918)	(1,432)	(194,958)	286,943	2009 <u>\$</u>

Hillston & District Financial Services Limited ABN 44 107 725 977 Statement of Financial Position As at 30 June 2010

Equity Share capital Accumulated losses Total Equity	Net Assets/(Liabilities)	Total Liabilities	Non-Current Liabilities Provisions Total Non-Current Liabilities	Current Liabilities Payables Loans and borrowings Provisions Total Current Liabilities	Total Assets	Non-Current Assets Property, plant and equipment Deferred tax assets Intangible assets Total Non-Current Assets	Current Assets Cash and cash equivalents Receivables Total Current Assets	
13 14			12	11 10 12		α 4 φ	6	Notes
618,830 (700,583) (81,753)	(81,753)	405,052	12,772 12,772	29,387 340,356 22,537 392,280	323,299	69,601 219,403 - 289,004	200 34,095 34,295	2010 §
618,830 (663,845) (45,015)	(45,015)	361,860	1 t	22,184 315,383 24,293 361,860	316,845	75,176 208,577 283,753	200 32,892 33,092	2009 §

Hillston District Financial Services Limited ABN 44 107 725 977 Statement of Cash Flows For the year ended 30 June 2010

Cash and cash equivalents at start of year Cash and cash equivalents at end of year 15a ——————————————————————————————————	Net decrease in cash held	Net cash flows used in investing activities	Payments for property, plant and equipment Refund for property, plant and equipment	Cash Flows From Investing Activities	Net cash flows used in operating activities 15b	Cash receipts in the course of operations Cash payments in the course of operations Interest paid	Notes Cash Flows From Operating Activities
(315,183) (340,156)	(24,973)		1 1		(24,973)	388,025 (385,772) (27,226)	2010 \$
(252,456)	(62,727)	(887)	(887) 1,154		(62,994)	308,645 (357,262) (14,377)	2009 <u>\$</u>

Hillston District Financial Services Limited ABN 44 107 725 977 Statement of Changes in Equity for the year ended 30 June 2010

	Notes	2010 §	2009 \$
SHARE CAPITAL			
Balance at start of year		618,830	618,830
Issue of share capital		1	t
Share issue costs		ı	
Balance at end of year		618,830	618,830
ACCUMULATED LOSSES			
Balance at start of year		(663,845)	(582,026)
Loss after income tax		(36,738)	(81,819)
Dividends paid	20	ı	1
Balance at end of year		(700,583)	(663,845)

Basis of preparation of the Financial Report

(a) Basis of preparation

incorporated in Australia and the principal operations involve providing community banking services statements for the year ending 30 June 2010 are presented in Australian dollars. The Company was Hillston & District Financial Services Limited ('the Company') is domiciled in Australia. The financial

of non-current assets and do not take into account changing money values or, except where stated, current valuations The financial statements have been prepared on an accruals basis and are based on historical costs

application of accounting policies. The financial statements require judgements, estimates and assumptions to be made that affect the Actual results may differ from these estimates.

The financial statements were authorised for issue by the Directors on 24 September 2010

(b) Statement of compliance

International Accounting Standards Board. Australian Accounting Standards that have been recently complies with International Financial Reporting Standards and interpretations adopted by the Australian Accounting Standards (including Australian Interpretations) adopted by the Australian Accounting Standards Board and the Corporations Act 2001. The financial report of the Company issued or amended, but are not yet effective, have not been adopted in the preparation of this financial The financial report is a general purpose financial report, which has been prepared in accordance with

(c) Significant accounting policies

The following is a summary of the material accounting policies adopted. The accounting policies have been consistently applied and are consistent with those applied in the 30 June 2009 financial statements.

Income tax

the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes Deferred income tax is provided on all temporary differences at the reporting date between

Deferred income tax liabilities are recognised for all taxable temporary differences

will be available against which the deductible temporary differences, and the carry-forward of Deferred income tax assets are recognised for all deductible temporary differences, carry-forward of unused tax assets and unused tax losses, to the extent that it is probable that taxable profit unused tax assets and unused tax losses can be utilised.

reduced to the extent that it is no longer probable that sufficient taxable profit will be available The carrying amount of deferred income tax assets is reviewed at each reporting date and to allow all or part of the deferred income tax asset to be utilised

apply to the year when the asset is realised or the liability is settled Deferred income tax assets and liabilities are measured at the tax rates that are expected to

1. Basis of preparation of the Financial Report (continued)

Property, plant and equipment

any impairment in value Property, plant and equipment are brought to account at cost less accumulated depreciation and

Land and buildings are measured at fair value less accumulated depreciation.

as follows: Depreciation is calculated on a diminishing value basis over the estimated useful life of the asset

Class of Asset Depreciation Rate

Plant & Equipment Leasehold Improvements 2.5 - 33.33%

Impairment

circumstances indicate the carrying value may not be recoverable The carrying values of plant and equipment are reviewed for impairment when events or changes in

amount, the assets or cash-generating units are written down to their recoverable amount If any such indication exists and where the carrying value exceeds the estimated recoverable

value of money and the risks specific to the asset. present value using a pre-tax discount rate that reflects current market assessments of the time value in use. In assessing value in use, the estimated future cash flows are discounted to their The recoverable amount of plant and equipment is the greater of fair value less costs to sell and

Revaluations

and accumulated impairment losses. fair value at the date of the revaluation less any subsequent accumulated depreciation on buildings Following initial recognition at cost, land and buildings are carried at a revalued amount which is the

assets could be exchanged between a knowledgeable willing buyer and a knowledgeable willing Fair value is determined by reference to market based evidence, which is the amount for which the seller in an arm's length transaction as at the valuation date

1. Basis of preparation of the Financial Report (continued)

Recoverable amount of assets

impaired. Where an indicator of impairment exists, the Company makes a formal estimate of the recoverable amount. Where the carrying amount of an asset exceeds its recoverable amount the asset is considered impaired and is written down to its recoverable amount. At each reporting date, the Company assesses whether there is any indication that an asset is

Goods and services tax

expense circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the except where the amount of GST incurred is not recoverable from the taxation authority. In these Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST),

Receivables and payables are stated with the amount of GST included

of Cash Flows on a gross basis. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Statement of Financial Position. Cash flows are included in the Statement

recoverable from, or payable to, the ATO are classified as operating cash flows The GST components of cash flows arising from investing and financing activities which are

Employee Benefits

reporting date. The provision has been calculated on undiscounted amounts based on wage and salary the Company has a present obligation to pay resulting from employees' services provided up to the rates expected to be paid and includes related on-costs. The provision for employee benefits to wages, salaries and annual leave represents the amount which

funds are charged against income as incurred The Company contributes to a defined contribution plan. Contributions to employee superannuation

Intangibles

a rate of 20% per annum. Establishment costs have been initially recorded at cost and amortised on a straight line basis at

Cash

Cash on hand and in banks are stated at nominal value.

investments in money market instruments, net of outstanding bank overdrafts For the purposes of the statement of cash flows, cash includes cash on hand and in banks and

Comparative Figures

changes in presentation for the current financial year. Where required by Accounting Standards comparative figures have been adjusted to conform with

Hillston & District Financial Services Limited Notes to the Financial Statements ABN 44 107 725 977

for the year ended 30 June 2010

Basis of preparation of the Financial Report (continued)

Revenue

goods and services tax (GST). Interest and fee revenue is recognised when earned. All revenue is stated net of the amount of

Receivables and Payables

any uncollected debts. Liabilities for trade creditors and other amounts are carried at cost that is the fair and 90 days. Receivables are recognised and carried at original invoice amount less a provision for to the Company. value of the consideration to be paid in the future for goods and services received, whether or not billed Receivables and payables are non interest bearing and generally have payment terms of between 30

Loans and Borrowings

All loans are measured at the principal amount. Interest is recognised as an expense as it accrues.

Provisions

estimate can be made of the amount of the obligation. past events, it is probable that a future sacrifice of economic benefits will be required and a reliable make a future sacrifice of economic benefits to other entities as a result of past transactions or other Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to

publicly recommended on or before the reporting date A provision for dividends is not recognised as a liability unless the dividends are declared, determined or

Share Capital

Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received. Issued and paid up capital is recognised at the fair value of the consideration received by the Company.

Total revenue from ordinary activities	Non-operating activities: - interest received Total revenue from non-operating activities	Operating activities - services commissions Total revenue from operating activities	2. Revenue from ordinary activities
356,384		356,384 356,384	2010 \$
286,943	1 1	286,943 286,943	2009 <u>\$</u>

Cash on hand	6. Cash and Cash Equivalents	for: - Audit or review of the financial report of the Company	Amounts received or due and receivable by Richmond, Sinnott & Delahunty	5. Auditors' Remuneration	Deferred tax assets Future income tax benefits arising from tax losses are recognised at reporting date as realisation of the benefit is regarded as probable.	Income tax benefit	Current income tax benefit	Add tax effect of: - Non-deductible expenses	Prima facie tax on loss before income tax at 30%	The prima facie tax on loss before income tax is reconciled to the income tax expense as follows:	4. Income Tax Expense	Bad debts	Finance costs: - interest paid	Amortisation of non-current assets: - intangibles	Depreciation of non-current assets: - plant and equipment	Employee benefits expense - wages and salaries - superannuation costs	3. Expenses
200		3,900			219,403	(10,826)	(10,826)	3,443	(14,269)			14,350	27,226	5,575	5,575	187,948 22,813 210,761	2010 \$
200		3,650			208,577	(18,367)	(18,367)	11,689	(30,056)			2,208	14,377	29,702 35,918	6,216	177,995 16,963 194,958	2009 \$

Formation Expenses At cost Less accumulated amortisation	9. Intangible Assets Start up Costs At cost Less accumulated amortisation	Plant and equipment Carrying amount at beginning of year Additions Disposals Depreciation expense Carrying amount at end of year	Movements in carrying amounts Leasehold Improvements Carrying amount at beginning of year Additions Disposals Depreciation expense Carrying amount at end of year	Plant and equipment At cost Less accumulated depreciation Total written down amount	8. Property, Plant and Equipment Leasehold Improvements At cost Less accumulated depreciation	7. Receivables Prepayments Rental bond Trade debtors
28,508 (28,508)	120,000 (120,000)	29,264 - - (4,427) 24,837	45,912 - (1,148) 44,764	64,788 (39,951) 24,837 69,601	46,981 (2,217) 44,764	2010 \$ 825 880 32,390 34,095
28,508	120,000 (120,000)	35,565 (1,154) (5,147) 29,264	46,094 887 (1,069) 45,912	64,788 (35,524) 29,264 75,176	46,981 (1,069) 45,912	2009 \$ 100 880 31,912 32,892

 - (Increase)/decrease in receivables - Increase/(decrease) in payables - Increase/(decrease) in provisions - (Increase)/decrease in deferred tax asset Net cashflows used in operating activities 	- Depreciation - Amortisation Changes in assets and liabilities	Loss after income tax Non cash items	(b) Reconciliation of loss after tax to net cash used in operating activities	Cash assets Bank overdraft	(a) Cash and cash equivalents	15. Statement of Cash Flows	Balance at the beginning of the financial year Loss after income tax Balance at the end of the financial year	14. Accumulated Losses	618,830 ordinary shares fully paid of \$1 each	13. Share Capital	Non-Current Long service leave	Current Annual leave	12. Provisions	Bank overdraft	11. Loans and Borrowings	Trade creditors Other creditors and accruals	10. Payables
(1,203) 7,203 11,016 (10,826) (24,973)	o,o,	(36,738)		200 (340,356) (340,156)			(663,845) (36,738) (700,583)		618,830		12,772	22,537		340,356		13,927 15,460 29,387	2010 \$
(6,838) 321 7,791 (18,367) (62,994)	0,210 29,702	(81,819)		200 (315,383) (315,183)			(582,026) (81,819) (663,845)		618,830			24,293		315,383		12,669 9,515 22,184	2009 \$

Hillston & District Financial Services Limited ABN 44 107 725 977

Notes to the Financial Statements for the year ended 30 June 2010

<u>1</u>6. **Director and Related Party Disclosures**

The names of directors who have held office during the financial year are:

Steve Tuckett Keith Harvey

David Fensom Keith Horneman

Bruce McKenzie

Graeme May

Clifford Rose

Peter Storrier

Michael Brettschneider (appointed 25 January 2010)

William Younger

Other than detailed below, no director or related entity has entered into a material contract with the company. No director's fees have been paid as the positions are held on a voluntary basis.

William Younger	Michael Brettschneider (appointed 25 January 2010)	Peter Storrier	Clifford Rose	Graeme May	Bruce McKenzie	David Fensom	Keith Horneman	Steve Tuckett	Keith Harvey	Directors shareholdings
50,000	2,000	500	5,000	1,000	4,000	6,000	2,000	1	10,000	2010
50,000	2,000	500	5,000	1,000	4,000	6,000	2,000	•	10,000	2009

fully paid. There was no movement in shares held during the year. Each share held has a paid up value of \$1 and is

Executive Remuneration

2009	Steve Tuckett			Branch Manager	
69,037		ક્ક	Salary & Fees	<u>Benefits</u>	Primary
6,366	2	↔	Superannuation	<u>Employment</u>	Post
75,403	77.010	(A)		Total	

17. Subsequent Events

the financial statements. There have been no events after the end of the financial year that would materially affect

18. **Contingent Liabilities**

There were no contingent liabilities at the date of this report to affect the financial statements.

19. Segment Reporting

services to its clients. The economic entity operates in one geographic area being Hillston, New South The economic entity operates in the financial services sector were it provides banking

20. Dividends paid or provided for on ordinary shares

No dividends were paid or proposed by the Company during the year.

21. Corporate Information

Australia. Hillston & District Community Financial Services Limited is a company limited by shares incorporated in

The registered office and principal place of business is: Hillston 174 High Street

22. Earnings per share	
to	2010
ca	2009

outstanding during the year. Basic earnings per share amounts are calculated by dividing loss after income tax by the weighted average number of ordinary shares

options or preference shares). outstanding during the year (adjusted for the effects of any dilutive Diluted earnings per share amounts are calculated by dividing loss after income tax by the weighted average number of ordinary shares

diluted earnings per share computations: The following reflects the income and share data used in the basic and

Weighted average number of ordinary shares for basic and diluted earnings per share	Loss after income tax
618,830	(36,738)
618,830	(81,819)

Hillston & District Financial Services Limited Notes to the Financial Statements ABN 44 107 725 977

For the year ended 30 June 2010

<u>23</u> Financial risk management

The Company has exposure to credit risk, liquidity risk and market risk from their use of financial instruments

policies and processes for measuring and managing risk, and the management of capital This note presents information about the Company's exposure to each of the above risks, their objectives,

framework. The Board is assisted in the area of risk management by an internal audit function The Board of Directors has overall responsibility for the establishment and oversight of the risk management

(a) Credit Risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations. For the Company it arises from receivables and cash assets.

Company's maximum exposure to credit risk at reporting date was: those assets as disclosed in the Statement of Financial Position and notes to the financial statements. The maximum exposure to credit risk at reporting date to recognised financial assets is the carrying amount of

34,295	34,095	200	Ko	2010 2009	Carrying
		200	 CA	200	g Amoun

due from Bendigo and Adelaide Bank Ltd The Company's exposure to credit risk is limited to Australia by geographic area. The majority of receivables is

Company believes that no impairment allowance is necessary in respect of assets not past due None of the assets of the Company are past due (2009: nil past due) and based on historic default rates, the

The Company limits its exposure to credit risk by only investing in liquid securities with Bendigo and Adelaide

(b) Liquidity risk

Company ensures it will have enough liquidity to meet its liabilities when due under both normal and stressed conditions. Liquidity management is carried out within the guidelines set by the Board. Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The

the servicing of financial obligations. This excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters Typically, the Company maintains sufficient cash on hand to meet expected operational expenses, including

The Company has an established overdraft facility of \$375,000 with Bendigo and Adelaide Bank Ltd

23. Financial risk management (continued)

payments The following are the estimated contractual maturities of financial liabilities, including estimated interest

Payables Loans and borrowings	30 June 2009	Payables Loans and borrowings	30 June 2010	
22,184 315,838 338,022	000,770	29,387 340,356 369 7/3	40	Carrying amount
(22,184) (315,838) (338,022)	(300,770)	(29,387) (340,356)	49	Contractual cash flows
(22,184) (315,838) (338,022)	(000,740)	(29,387) (340,356)	₩	1 year or less
			49	over 1 to 5 years
t 1 1		1 1 1	G	more than 5 years

(c) Market risk

Market risk is the risk that changes in market prices, such as interest rates, will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters.

Interest Rate Risk

changes in market interest rates. The Company reviews the exposure to interest rate risk as part of the regular board meetings Interest rate risk is that the fair value or future cash flows of a financial instrument will fluctuate because of

Sensitivity analysis

At the reporting date the interest rate profile of the Company's interest bearing financial instruments was:

	Carrying
	2010
Fixed rate instruments	es
Financial assets	1
Financial liabilities	
	ı
Variable rate instruments	
Financial assets	ı
Financial liabilities	(340,356)
	(340,356) (315,838)

Fair value sensitivity analysis for fixed rate instruments

The Company does not account for any fixed interest rate financial assets or liabilities at fair value through profit or loss. Therefore a change in interest rates at the reporting date would not affect profit or loss.

Cash flow sensitivity analysis for variable rate instruments

both dates this assumes all other variables remain constant earnings. For the analysis performed on the same basis as at 30 June 2009 there was also no impact. A change of 100 basis points in interest rates at the reporting date would have no impact on profit or retained As at

23. Financial risk management (continued)

(d) Net fair values

of Financial Position. The Company does not have any unrecognised financial instruments at year end The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the Statement

(e) Capital management

by total equity as recorded in the Statement of Financial Position. Board of Directors monitor the return on capital and the level of dividends to shareholders. Capital is represented The Board's policy is to maintain a strong capital base so as to sustain future development of the Company. The

not exceed the Distribution Limit. In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall

- (i) the Distribution Limit is the greater of:
- (a) 20% of the profit or funds of the Franchisee otherwise available for distribution to shareholders in that 12 month period; and
- 9 subject to the availability of distributable profits, the Relevant Rate of Return multiplied by the average level of share capital of the Franchisee over that 12 month period; and
- \equiv bills over that 12 month period plus 5%. the Relevant Rate of Return is equal to the weighted average interest rate on 90 day bank

of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2010 can be seen in the Statement of Comprehensive Income imposed capital requirements, although the nature of the Company is such that amounts will be paid in the form The Board is managing the growth of the business in line with this requirement. There are no other externally

There were no changes in the Company's approach to capital management during the year.

Limited, I state that: In accordance with a resolution of the directors of Hillston & District Financial Services

In the opinion of the directors:

- <u>a</u> the financial statements and notes of the company are in accordance with the Corporations Act 2001, including:
- \equiv giving a true and fair view of the company's financial position as at 30 June 2010 and of their performance for the year ended on that date; and
- \equiv complying with Accounting Standards in Australia and Corporations Regulations 2001; and
- <u></u> there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Graeme May, Acting Chairman

Signed at Hillston, New South Wales on 24 September 2010.

Richmond Sinnott & Delahunty

Chartered Accountants



The Directors
Hillston & District Financial Services Limited
PO Box 272
HILLSTON NSW 2675



Warren J Sinnott Philip P Delahunty Brett A Andrews

Dear Directors

financial report. financial report, we are in a position to issue an unqualified audit opinion on the company's Services Limited for year ended 30 June 2010. Subject to the Board of Directors adopting the We have now completed our audit of the financial report of Hillston & District Financial

1. Overview of Audit Approach

achieve our primary goal of supporting the audit opinion on the financial report. material misstatement. The nature and scope of the audit work performed was designed to provides for reasonable, rather than absolute, assurance that the financial report is free of Our audit was designed in accordance with Australian Auditing Standards (AUS), which

2. Operations

2.1 Financial Performance

Loss before income tax (47,564) (100,186)	Administration and other operating expenses (27,226) (14,377)		(210,761) (Revenue from ordinary activities 356,384 286,943	30 June 2010 30 June 2009 S S
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2.2 Financial Position

(45,015)	(81,753)	Shareholders' equity
361,860	405,052	Total liabilities
316,845	323,299	Total assets
283,753	289,004	Non-current assets
33,092	34,295	Current assets
30 June 2010 30 June 2009 \$	30 June 2010 \$	

3. Auditing/Accounting Issues

monitor before future audits are completed. During our audit we noted the following matters that we recommend the directors continue to

3.1 Going concern

closely with Bendigo Bank management to grow this business. responsibilities and obligations under the Franchise Agreement and continuing to dependent upon Hillston & District Financial Services Limited fulfilling their ongoing company's operations for the current financial year. that Bendigo & Adelaide Bank Limited will provide the necessary working capital by way of overdraft facility financial statements have been prepared on the basis of going concern. to Hillston & District Financial Services Limited The provision of this to support the We understand

the deferred income tax asset a net liability position of \$301,156 exists therefore important that budgets are prepared and monitored. Finally, we note that excluding of \$81,753 we encourage the directors to closely monitor actual results to budget. Without this support we have serious concerns in relation to the ongoing viability of Hillston & District Financial Services Limited. With accumulated losses of \$700,583 and net liabilities

3.2 Dividends

section 254T of the Corporations Act 2001 has been replaced with a 'balance sheet solvency' Assent on 28 June 2010. As part of these changes the existing 'profits' test included in The Corporations Amendment (Corporate Reporting Reform) Act 2010 received Royal In order for companies to pay dividends after 28 June 2010 the following must be met:

- and the excess must be sufficient for the payment of the dividend; company assets must exceed liabilities immediately before the dividend is declared
- the payment must be fair and reasonable to the company's shareholders as a whole;
- the payment must not materially prejudice the company's ability to pay its creditors (i.e. consider section 588G requirements to prevent insolvent trading)

payments. We recommend you consider these new requirements in relation to any future dividend

4. Summary of Audit Differences

There are no material audit differences that have not been included in the financial report for Hillston & District Financial Services Limited.

Ċ Other Matters

opinion. Our work is not primarily directed towards the discovery of weaknesses or the detection of fraud or other irregularities, other than those that would influence us in forming our audit

Should you have any queries in relation to the above or any other matters please do not hesitate to contact either Stephen Brown or myself.

Yours sincerely

Warren Sinnott

Richmond Sinnott & Delahunty Partner

Richmond Sinnott So Delahunty

Chartered Accountants



Warren J Sinnott Philip P Delabunty Brett A Andrews

Kenneth J Richmond

24 September 2010

Hillston & District Financial Services Limited HILLSTON NSW 2675 PO Box 272 The Directors

Dear Directors

Auditor's Independence Declaration

applicable code of professional conduct. contraventions of the auditor independence requirements of the Corporations Act 2001 or any for the year ended 30 June 2010, to the best of my knowledge and belief, there have been no In relation to our audit of the financial report of Hillston & District Financial Services Limited

Warren Sinnott

Partner

Richmond Sinnott & Delahunty

Richmond Sinnott & Delahunty

Chartered Accountants



TO THE MEMBERS OF HILLSTON & DISTRICT FINANCIAL INDEPENDENT AUDIT REPORT SERVICES LIMITED

Warren J Sinnott Philip P Delahunty Brett A Andrews Kenneth J Richmond **Partners**

financial statements, and the directors' declaration for Hillston & District Financial Services Limited, for the year ended 30 June 2010. The financial report comprises the statement of financial position, statement of comprehensive statement of cash flows, statement of changes in equity, accompanying notes to the

established to prevent and detect fraud and error, and for the accounting policies and accounting responsibility for the maintenance of adequate accounting records and internal controls that are estimates inherent in the financial report. Accounting Standards in Australia, in accordance with the Corporations Act 2001. This includes fair view of the financial position and performance of the company, and that complies The directors of the company are responsible for preparing a financial report that gives a true and

Audit approach

guarantee that all material misstatements have been detected. of professional judgement, selective testing, the inherent limitations of internal control, and is free of material misstatement. The nature of an audit is influenced by factors such as the use the members of the company. Our audit has been conducted in accordance with Australian Auditing Standards in order to provide reasonable assurance as to whether the financial report We conducted an independent audit of the financial report in order to express an opinion on it to availability of persuasive rather than conclusive evidence. Therefore, an audit cannot

position, and of its performance as represented by the results of its operations and cash flows. presents fairly in accordance with the Corporations Act 2001, including compliance with Australia, a view which is consistent with our understanding of the company's Accounting Standards in Australia, and other mandatory financial reporting requirements in We performed procedures to assess whether in all material respects the financial report

We formed our audit opinion on the basis of these procedures, which included:

- and disclosures in the financial report; and examining, on a test basis, information to provide evidence supporting the amounts
- reasonableness of significant account estimates made by the directors assessing the appropriateness of the accounting policies and disclosures used and the

designed to provide assurance on internal controls. reporting when determining the nature While we considered the effectiveness of management's internal controls over financial and extent of our procedures, our audit was not

strategies adopted by the directors and management of the company. consideration or judgement of the appropriateness or reasonableness of the business plans or accurately reflected in the financial report. These and our other procedures did not include We performed procedures to assess whether the substance of business transactions was

INDEPENDENCE

professional ethical pronouncements and the Corporations Act 2001. We are independent of the company, and have met the independence requirements of Australian

AUDIT OPINION

In our opinion, the financial report of Hillston & District Financial Services Limited is in accordance with:

- **a** the Corporations Act 2001 including:
- Θ 30 June 2010 and of its performance for the year ended on that date; and giving a true and fair view of the company's financial position as at
- Ξ complying with Accounting Standards and the Corporations Regulations 2001;
- **(b)** other mandatory professional reporting requirements in Australia.

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RICHMOND SINNOTT & DELAHUNTY

Chartered Accountants

W. J. SINNOTT

Bendigo Partner

Date: 24 September 2010