

# Hillston & District Financial Services Limited

## 2012 Annual Report

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## CONTENTS

|   |    |
|---|----|
| Directors Report.....   | 1  |
| 1. Company Secretary.....   | 1  |
| 2. Directors Meetings.....  | 2  |
| 3. Corporate Governance Statement.....  | 2  |
| 4. Remuneration Report .....  | 3  |
| 5. Principal Activities .....   | 4  |
| 6. Dividends.....   | 4  |
| 7. Significant changes in the State of Affairs.....                                   | 4  |
| 8. Events Subsequent to Reporting Date.....   | 4  |
| 9. Likely Developments .....  | 4  |
| 10. Directors Interests.....  | 5  |
| 11. Indemnification & Insurance of Officers& Auditors .....                           | 5  |
| 12. Auditor Independence Declaration .....  | 5  |
| Consolidated Statement of Comprehensive Income For the year ended June 30, 2012 ..... | 7  |
| Consolidated Statement of Financial Position As at June 30, 2012 .....                | 8  |
| Statement of Changes in Equity As at June 30, 2012.....                               | 9  |
| Condensed Statement of Cash Flows For the year ended June 30, 2012 .....              | 10 |
| Notes to the Financial Statements .....   | 11 |
| 1. Basis of Preparation.....  | 11 |
| a) Going concern basis of accounting.....   | 11 |
| b) Statement of Compliance.....   | 12 |
| c) Significant Accounting Policies .....  | 12 |
| 2. Revenue from Continuing Operations.....  | 18 |
| 3. Expenses.....  | 19 |
| 4. Income Tax Expense .....   | 19 |
| 5. Auditors Remuneration .....  | 19 |
| 6. Cash & Cash Equivalents .....  | 20 |
| 7. Receivables.....   | 20 |
| 8. Investments.....   | 20 |
| 9. Property, Plant & Equipment.....   | 21 |
| 10. Payables.....   | 23 |
| 11. Loans & Borrowings.....   | 23 |
| 12. Provisions for Employee Benefits .....  | 23 |

|     |   |    |
|-----|---|----|
| 13. | Share Capital.....                            | 24 |
| 14. | Retained Earnings / Accumulated (Losses)..... | 24 |
| 15. | Dividends.....                                | 24 |
| 16. | Statement of Cash Flows.....                  | 25 |
| 17. | Director & Related Party Disclosures.....     | 25 |
| 18. | Events After Reporting Date.....              | 26 |
| 19. | Contingent Liabilities.....                   | 26 |
| 20. | Operating Segments.....                       | 26 |
| 21. | Earnings per Share.....                       | 27 |
| 22. | Financial Risk Management .....               | 27 |
| 23. | Corporate Information.....                    | 32 |
| 24. | Directors Declaration.....                    | 33 |

## Directors Report

The directors of Hillston & District Financial Services Ltd at any time during, or since the end, of the financial year were;

| Director                    | Position & Qualifications                                      | Appointed  | Ceased     |
|-----------------------------|--|------------|------------|
| Graeme May<br>(Chairperson) | Non-executive director<br>Local small business operator        | 23/01/2004 |            |
| David Fensom<br>(Secretary) | Non-executive director<br>Local primary producer               | 23/01/2004 |            |
| Bruce McKenzie              | Non-executive director<br>Retired                              | 23/01/2004 | 29/06/2012 |
| Keith Harvey                | Non-executive director<br>Retired                              | 23/01/2004 | 09/11/2011 |
| Keith Horneman              | Non-executive director<br>Local primary producer               | 23/01/2004 |            |
| Clifford Rose               | Non-executive director<br>Local small business owner /operator | 29/05/2006 |            |
| Peter Storrier              | Non-executive director<br>Local small business owner/operator  | 21/11/2007 |            |
| Michael Brettschneider      | Non-executive director<br>Local small business owner/operator  | 25/01/2010 |            |
| Sally Redpath               | Non-executive director<br>Local small business owner/operator  | 30/04/2012 |            |
| Cassandra Sheridan          | Non-executive director   | 29/06/2012 |            |

No directors have material interests in contracts or proposed contracts with Hillston & District Financial Services Ltd.

### 1. Company Secretary

Mr David Fensom has held the role of company secretary since April 5, 2004.

## 2. Directors Meetings

The number of meeting each director was eligible to attend, and the number attended are;

| Director                    | Ordinary Meetings |                    |
|-----------------------------|-------------------|--------------------|
|                             | Attended          | Eligible to Attend |
| Graeme May<br>(Chairperson) | 12                | 17                 |
| David Fensom                | 15                | 17                 |
| Bruce McKenzie              | 10                | 17                 |
| Keith Harvey                | 3                 | 4                  |
| Keith Horneman              | 13                | 17                 |
| Clifford Rose               | 15                | 17                 |
| Peter Storrer               | 14                | 17                 |
| Michael<br>Brettschneider   | 14                | 17                 |
| Sally Redpath               | 2                 | 3                  |
| Cassandra Sheridan          | 1                 | 1                  |

## 3. Corporate Governance Statement

The primary role of the board is the protection and enhancement of long-term shareholder value.

To achieve this a board is responsible for overall corporate governance, including;

- the strategic direction of the company,
- approving and monitoring capital expenditure,
- setting remuneration, appoint, removing, and creating succession policies for directors and senior executives,
- establishing and monitoring the achievement of management's goals,
- ensuring the integrity of risk management, internal control, legal compliance, and management information systems, and
- Approving and monitoring financial and other reporting.

Responsibility for day-to-day administration and operations is delegated to the local managers of the business.

The board currently holds regular monthly meeting, along with strategy and extraordinary meetings as may be necessary to address specific issues.

The agenda is set in consultation with the chairperson, local managers, and company secretary. Standing items include the manager's report, financial reports, community reports, governance matters, and compliance. Papers are circulated in advance of the meeting.

The board is primarily made of up non-executive directors with a strong knowledge of the market in which the company operates. Members may be appointed that do not have extensive local market knowledge because of specialised skills in areas that support the governance of the company.

#### 4. Remuneration Report

Key management personnel have authority and responsibility for planning, directing, and controlling the activities of Hillston & District Financial Services Ltd.

Key management personnel include in the branch managers and directors. However, non-executive directors have no role in the day-to-day operation of the business.

Compensation is designed to attract suitably qualified and experienced executives & directors. Compensation is set in consultation with Bending & Adelaide Bank.

Other than the remuneration detailed below, no director has received, or is entitled to receive, any benefit from any contracts made with the company or its controlled entities, other than for the provision of goods and services on a commercial, arm's length basis.

|                          | Primary Benefits |        | Post-Employment Super |       | Total  |        |
|--------------------------|------------------|--------|-----------------------|-------|--------|--------|
|                          | 2011             | 2012   | 2011                  | 2012  | 2011   | 2012   |
| * Executive Remuneration | 56,013           | 20,313 | 4,777                 | 1,744 | 60,790 | 22,057 |
| Directors                | -                | -      | -                     | -     | -      | -      |

\* Executive remuneration in 2011 relates to Steve Tuckett, who resigned in March 2011. No manager was employed until the appointment of Paul Lenon on March 12, 2012.

There was no remuneration in the form of options or equity rights.

## 5. Principal Activities

The principal activities of Hillston & District Financial Services Limited are the operation of a Bendigo Community Bank franchise.

In October 2011, after consultation with shareholders, the operations of Hillston & District Financial Services Limited were merged with Coleambally Finance Group Ltd to form a joint venture partnership known as Western Riverina Community Financial Services.

The partnership is governed by Western Riverina Community Financial Services Pty Ltd. Each joint venture party has a 50% shareholding in Western Riverina Community Financial Services Pty Ltd, providing for joint control of the merged operations.

At the date of reporting employees had not yet transferred to the reporting entity.

## 6. Dividends

No dividend has been recommended for the year ended June 30, 2012. See the capital management note to the financial statements for more information on policy & procedure regarding dividends.

## 7. Significant changes in the State of Affairs

On October 1 2011 Hillston & District Financial Services merged operations with Coleambally Finance Group, forming the Western Riverina Community Financial Services partnership.

The partnership is managed by a jointly controlled company, Western Riverina Community Financial Services Pty Ltd.

As a consequence of the requirement to prepare General Purpose financial reports under Corporations Law, and in keeping with the applicable Accounting Standards, Hillston & Districts Financial Services interest in 40% of the assets, liabilities, income, and expenditure of the partnership are brought in on each line of the Financial Reports.

The notes to the Financial Reports provide more detail regarding the overall impact and contribution of the Western Riverina Community Financial Services partnership on the position and performance of Hillston.

## 8. Events Subsequent to Reporting Date

Employment of Hillston & District Financial Services Ltd bank staff will transfer to the Western Riverina Community Financial Services partnership during the 2013 financial year.

## 9. Likely Developments

There are no known significant changes, opportunities, or adverse developments, likely to occur in the foreseeable future.



## 10. Directors Interests

Each director's interest in shares, debentures, registered schemes, and rights or options at the date of reporting is as follows:

| Director               | 2012            |                  | 2011            |                  |
|------------------------|-----------------|------------------|-----------------|------------------|
|                        | Ordinary Shares | Other Securities | Ordinary Shares | Other Securities |
| Graeme May             | 4,500           | -                | 1,000           | -                |
| David Fensom           | 6,000           | -                | 6,000           | -                |
| Bruce McKenzie         | 4,000           | -                | 4,000           | -                |
| Keith Harvey           | 9,000           | -                | 10,000          | -                |
| Keith Horneman         | 2,000           | -                | 2,000           | -                |
| Clifford Rose          | 5,500           | -                | 5,000           | -                |
| Peter Storrier         | 2,000           | -                | 500             | -                |
| Michael Brettschneider | 2,000           | -                | 2,000           | -                |
| Sally Redpath          | 500             | -                | 500             | -                |
| Cassandra Sheridan     | 1,000           | -                | 1,000           | -                |

## 11. Indemnification & Insurance of Officers & Auditors

The company has agreed to indemnify each officer, director, secretary, or employee out of the assets of the company, to the relevant extent, against any liabilities arising out of the discharge of their duties.

Officers, directors, the secretary, or employees are not indemnified where the liability arises from conduct involving dishonest, negligence, breach of duty, or lack of good faith.

The company had officers insurance, for the benefit of the officers, against any liability incurred, including legal costs, that arises from the conduct of the business of the company or arising from the discharging of the officers' duties.

## 12. Auditor Independence Declaration

The auditor's independence declaration for the year ended June 30, 2012 has been received and can be found on page 6 of this report.

This report is made with a resolution of the directors:

Graeme May  
Chairperson

Dated at Hillston this 3<sup>rd</sup> of April 2013



## Consolidated Statement of Comprehensive Income

### For the year ended June 30, 2012

|   | Notes | 2012<br>\$ | 2011<br>\$ |
|---|-------|------------|------------|
| Revenue from ordinary activities        | 2     | 630,315    | 371,207    |
| Interest received                       |       | 5,504      |            |
| Employee benefits expense               | 3     | (397,364)  | (178,749)  |
| Depreciation & amortisation             | 3     | (10,288)   | (4,637)    |
| Finance costs                           | 3     | (1,796)    | -          |
| Other expenses from ordinary activities |       | (170,004)  | (161,665)  |
| Profit (Loss) before income tax expense |       | 56,367     | 26,156     |
| Charitable donations & sponsorship      |       | (150)      | (2,250)    |
| Income tax expense                      | 4     | (17,893)   | (2,443)    |
| Profit (loss) after income tax expense  |       | 38,324     | 21,463     |
| Other comprehensive income              |       | -          | -          |
| Total comprehensive income              |       | 38,324     | 21,463     |
| Earnings per share (cents per share)    |       | 6.19       | 3.47       |
| Basic profit                            |       | 6.19       | 3.47       |
| Diluted profit                          |       |            |            |

## Consolidated Statement of Financial Position

### As at June 30, 2012

|   | Notes | 2012<br>\$ | 2011<br>\$ |
|---|-------|------------|------------|
| <b>ASSETS</b>                                 |       |            |            |
| Current Assets                                |       |            |            |
| Cash & cash equivalents                       | 6     | 132,575    | 200        |
| Receivables                                   | 7     | 91,389     | 39,728     |
| Other   |       |            |            |
| Total Current Assets                          |       | 223,964    | 39,928     |
| Non-Current Assets                            |       |            |            |
| Property, plant & equipment                   | 9     | 120,476    | 67,572     |
| Deferred tax asset                            | 4     | 199,066    | 216,960    |
| Investments                                   | 8     | 12,745     | -          |
| Total Non-Current Assets                      |       | 332,287    | 284,532    |
| Total Assets                                  |       | 556,251    | 324,460    |
| <b>LIABILITIES</b>                            |       |            |            |
| Current Liabilities                           |       |            |            |
| Payables                                      | 10    | 104,340    | 41,270     |
| Loans & borrowings                            | 11    | 244,479    | 323,691    |
| Western Riverina Community Financial Services |       | 182,343    | -          |
| Income tax payable                            |       | -          | -          |
| Provisions                                    | 12    | 15,837     | 12,621     |
| Total Current Liabilities                     |       | 546,999    | 378,108    |
| Non-Current Liabilities                       |       |            |            |
| Loans & borrowings                            | 11    | 22,888     | -          |
| Provisions                                    | 12    | 8,330      | 6,642      |
| Total Non-Current Liabilities                 |       | 31,218     | 6,642      |
| Total Liabilities                             |       | 578,217    | 384,750    |
| Net Assets (Liabilities)                      |       | (21,966)   | (60,290)   |
| <b>Equity</b>                                 |       |            |            |
| Issued capital                                | 13    | 618,830    | 618,830    |
| Retained earnings (accumulated losses)        | 14    | (640,796)  | (679,120)  |
| Total Equity                                  |       | (21,966)   | (60,290)   |

## Statement of Changes in Equity

### As at June 30, 2012

|   | Notes | 2012<br>\$       | 2011<br>\$       |
|---|-------|------------------|------------------|
| <b>SHARE CAPITAL</b>                      |       |                  |                  |
| Balance at the start of the year          |       | 618,830          | 618,830          |
| Issue of share capital                    |       | -                | -                |
| Share issue costs                         |       | -                | -                |
| Balance at the end of the year            |       | <u>618,830</u>   | <u>618,830</u>   |
| <b>ACCUMULATED LOSSES</b>                 |       |                  |                  |
| Balance at the start of the year          |       | (679,120)        | (700,583)        |
| Profit (Loss) after income tax            |       | 38,324           | 21,463           |
| Dividends Paid                            | 15    | -                | -                |
| Accumulated losses at the end of the year |       | <u>(640,796)</u> | <u>(679,120)</u> |

## Condensed Statement of Cash Flows

### For the year ended June 30, 2012

|  | Notes | 2012<br>\$       | 2011<br>\$       |
|--|-------|------------------|------------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>        |       |                  |                  |
| Cash receipts in the course of operations          |       | 578,338          | 407,456          |
| Cash payments in the course of operations          |       | (499,754)        | (388,183)        |
| Interest paid                                      |       | (1,796)          | -                |
| Interest received                                  |       | 5,504            | -                |
| Income tax paid                                    |       | -                | -                |
| Net cash flows from (used in) operations           | 16b   | <u>82,292</u>    | <u>19,273</u>    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>        |       |                  |                  |
| Western Riverina Community Financial Services      |       | 130,853          | -                |
| Payments for property, plant & equipment           |       | -                | (2,608)          |
| Net cash flow from (used in) investing activities  |       | <u>130,853</u>   | <u>(2,608)</u>   |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>        |       |                  |                  |
| Proceeds from borrowings                           |       | -                | -                |
| Repayments of borrowings                           |       | -                | -                |
| Dividends paid                                     |       | -                | -                |
| Net cash flows from (used in) financing activities |       | <u>-</u>         | <u>-</u>         |
| Net increase (decrease) in cash held               |       | <u>213,145</u>   | <u>16,665</u>    |
| Cash & cash equivalents at the start of the period |       | <u>(323,491)</u> | <u>(340,156)</u> |
| Cash & cash equivalents at the end of the period   | 16a   | <u>(110,346)</u> | <u>(323,491)</u> |

## Notes to the Financial Statements

### 1. Basis of Preparation

Hillston & District Financial Services Limited ('HDFS') was incorporated in Australia and remains an Australian resident company. The Financial statements are presented in Australian dollars.

The principle operations since incorporation have been the provision of community banking services under franchise agreements with the Bendigo Bank.

On October 1, 2001, Hillston & District Financial Services Ltd, along with Coleambally Finance Group Ltd, formed the jointly controlled partnership Western Riverina Community Financial Services (WRCFS). Hillston & District Financial Services Ltd interest in the partnership is 40%. This interest is incorporated into the financial statements using the proportionate consolidation method.

The financial statements have been prepared on an accruals basis, based on historical cost. Accruals based accounting means that income is reported when earned and expenses when incurred. There is no adjustment, unless stated, for the changing value of money or valuation of non-current assets.

As a public company the financial reports must be prepared on a general purpose basis in accordance with Australian Accounting Standards.

The preparation of financial statements at times require judgements, estimates, and assumptions that may affect the application of accounting policies. It is possible, therefore, that actual results may vary from the estimates and judgements applied.

The financial statements were authorised for issue by the directors on March 5, 2013.

#### a) **Going concern basis of accounting**

The financial statements have been prepared on a going concern basis, which assumes that Hillston & District Financial Services Limited will be able to meet the mandatory requirements of banking facilities and all other payment obligations as and when they fall due.

The net profit for the year, after tax, of all operations was \$38,324.

The net assets of the entity have shown a marked improvement. This relates primarily to the transfer of liabilities to Western Riverina Community Financial Services partnership, and the subsequent interest of 40% in that entity, as set out by the partnership agreement.

To date there has been no transfer of profits from the partnership and these are included in Hillston and District Financials Services Ltd equity in the partners. The current equity position of

Hillston in this partnership is negative, due to the transfer of Hillston & District Financial Services net liabilities to the partnership.

Hillston & District Financial Services Ltd most significant asset is the income tax benefit resulting from accrued losses. Any other assets that are unique to Hillston & District Financial Services Ltd, are offset almost entirely by accrued liabilities unique to Hillston, primarily being employee entitlements and related taxation obligations not transferred to the partnership (at reporting date).

The directors and management acknowledge that uncertainty exists regarding the ability of the joint venture operation, of which HDFS is a partner and shareholder, to meet the normal commercial requirements of its finance, however the management and directors believe there are sufficient resources to meet operational requirements for the foreseeable future.

The going concern assumption is therefore based on the ongoing good will and support of the primary lender, Bendigo and Adelaide Bank, for the joint operation through which the community bank franchise is now operated.

The directors believe that this support will be ongoing and on this basis affirm the going concern basis for preparation of the financial reports.

Directors and management further believe that the joint venture operation will provide opportunities to expand the business customer and lending portfolio base, driving an increase in turnover and profits, and ensuring the future liquidity of the entity.

#### **b) Statement of Compliance**

This financial report is a general purpose financial report prepared in accordance with Australian Accounting Standards as adopted by the Australian Accounting Standards Board and the Corporations Act 2001.

The financial report of the company complies with International Financial Reporting Standards as interpretations adopted by the International Accounting Standards Board.

Australian Accounting Standards that have been recently issued or amended, but are not yet effective, have not been adopted in the preparation of this financial report. These changes are not expected to have a material impact on the company's financial statements.

#### **c) Significant Accounting Policies**

Following is a summary of the material accounting policies adopted. The policies have been applied consistently and are consistent with those applied in the June 30, 2011 statements.



*Income tax*

Deferred income tax is provided for on all temporary differences, between the tax base of assets and liabilities and their financial reporting carrying amount, at the reporting date.

Deferred income tax liabilities are recognised for all taxable temporary differences.

Deferred income tax assets are recognised for all deductible temporary differences, carry forward of unused tax assets and unused tax losses, and to the extent that it is probable that taxable profit will be available that will offset the carried forward deferred tax amounts.

The carrying amount of deferred income tax asset is reviewed at each reporting date and reduced if it is no longer likely that sufficient taxable profit will be generated to allow for all, or part, of the deferred income tax asset to be utilised.

Deferred income tax assets and liabilities are measured at the tax rate that is expected to apply to the year when the assets is realised or the liability is settled.

*Property, Plant & Equipment*

Property, plant and equipment are brought to account at cost less accumulated depreciation and impairment in value.

Land and buildings are measured at fair value less accumulated depreciation.

Depreciation is calculated on a diminishing value basis over the estimated useful life of the asset as follows:

| <i>Class of asset</i>  | <i>Depreciation rate</i> |
|------------------------|--------------------------|
| Leasehold improvements | 2.5%                     |
| Plant & Equipment      | 2.5 – 33.33%             |

### Impairment of Plant & Equipment

The carrying values of plant & equipment are reviewed for impairment when events of changes in the circumstances indicate the carrying value may not be recoverable.

If any indicators exist, and where the carrying value exceeds the estimated recoverable amount, the asset or cash generating units are written down to their recoverable amount.

The recoverable amount of plant & equipment is the greater of;

- Fair value less costs to sell, or
- Value in use.

In assessing value in use, the estimated future cash flows are discounted to their present value, using a pre-tax discount rate that reflects current market assessments of the time value of money and risks specific to the asset.

### Revaluations of Land & Buildings

Following initial recognition at cost, land & buildings are carried at a revalued amount, which is the fair value at the date of the revaluation less any subsequent accumulated depreciation on buildings and accumulated impairment losses.

Fair value is determined by reference to market based evidence, which is the amount for which the assets could be exchanged between a knowledgeable willing buyer and a knowledgeable willing seller in an arm's length transaction, on the valuation date.

### *Recoverable Amounts of Assets*

At each reporting date the company assess whether there is any indication that an asset is impaired.

Where an indicator of impairment exists, the company make a formal estimate of the recoverable amount. If the carrying amount exceeds the recoverable amount the asset is considered impaired and is written down to its recoverable amount.

### *Loans & Borrowings*

All loans are measured at the principal amount.

Interest is recognised as an expense as it accrues.

#### *Goods & Services Tax*

Revenues, expenses, and assets are recognised net of the amount of goods & services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the acquisition of the asset or part of the expense.

Receivables & payables are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the statement of financial position. Operating cash flows are included in the statement of cash flows on a gross basis.

The GST component of cash flows arising from investing and financing activities which is recoverable, or payable, to the taxation authority, are classified as operating cash flows.

#### *Employee Benefits*

The provision for employee benefits to wages, salaries, and annual leave represents that amount for which the company has a present obligation to pay because of the employee's service to reporting date.

The provision is calculated on undiscounted amounts, based on wages & salary rates expected to be paid, and includes related on costs.

The company contributes to a defined contribution plan for superannuation. Superannuation expenses are reported as incurred.

#### *Intangibles*

Establishment costs have been initially recorded at cost and amortised on a straight-line basis at a rate of 20% per annum.

#### *Cash*

Cash on hand and in banks are stated at nominal value.

For the purposes of the statement of cash flows, cash includes cash on hand, in bank accounts, and investments in money market instruments, net of any outstanding bank overdrafts.

### *Receivables & Payables*

Receivables & payables are non-interest bearing, and generally on payment terms of 30-90 days.

Receivables are recognised and carried at original invoices amount less provisions for any uncollected debts.

Liabilities for trade creditors and other amounts are carried the fair value of the consideration to be paid in the future for goods and services received, whether or not billed by the supplier.

### *Revenue*

Interest & fee revenue is recognised when earned. All revenue is stated net of the amount of goods and services tax.

### *Provisions*

Provisions are recognised when the economic entity has a legal, equitable, or constructive obligation to make a future sacrifice of economic benefits to other entities when:

- A past transaction or other event that involves the other entity has occurred, resulting in
- It being probable that a future sacrifice of economic benefits will be required, and
- A reliable estimate of the amount of the obligation can be made.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined, or publicly recommended on or before the reporting date.

### *Share Capital*

Issued and paid up capital is recognised at the fair value of the consideration received by the company for the share.

Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

### *Comparative Figures*

Where required by Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

### *Critical Accounting Estimates & Judgements*

The Directors evaluate estimates and judgements incorporated into the financial statements based on historical knowledge and best available current information.

Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the company.

Estimates and judgements are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Estimates and judgements that have a significant risk of causing material adjustments to the carrying value of assets and liabilities are as follows:

#### *Estimation of useful lives of assets*

The company determines the estimate useful lives and related depreciation and amortisation charges for its property, plant & equipment and intangible assets. The depreciation amortisation charges will increase where useful lives are less than previously estimated.

All loans are measured at the principal amount. Interest is recognised as an expense as it accrues

#### *Income tax*

The company is subject to income tax. Significant judgement is required in determining the provision for income tax.

#### *Impairment*

The company assess impairment at the end of each reporting period by calculating conditions and events specific to the company that may be indicative of impairment triggers. Recoverable amounts of relevant assets are reassessed using value in use calculations with incorporate various key assumptions.

#### *Financial Instruments*

##### *Initial recognition and measurement*

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions to the instrument.

For financial assets, this is equivalent to the date that the company commits itself to either purchase or sell the asset (ie trade date accounting is adopted).

Financial instruments are initially measured at fair value plus transaction costs, except where the instrument is classified 'at fair value through profit or loss', in which case transaction costs are expensed to the profit and loss immediately.

*Classification and subsequent measurement*

Financial instruments are subsequently measured at fair value, amortised cost using the effective interest method or cost.

Where available quoted prices in an active market are used to determine fair value. In other circumstances valuation techniques are adopted.

Amortised costs are calculated as the amount which the financial asset or financial liability is measured at initial recognition less principle repayments and any reduction for impairment and adjusted for any cumulative amortisation of the difference between that initial amount and the maturity amount calculated using the effective interest method.

Loans & receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost.

Financial liabilities are non-derivative financial liabilities are subsequently measured at amortised cost.

*Impairment*

At the end of each reporting period the company assesses whether there is objective evidence that a financial assets has been impaired.

A financial asset is deemed impaired if, and only if, there is objective evidence of impairment as a result of one or more events (a loss event) having occurred, which has an impact on the estimated future cash flows of the financial asset.

In the case of financial assets carried at amortised cost, loss events may include indications that the debtors are experiencing significant financial difficulty or changes in economic conditions.

## 2. Revenue from Continuing Operations

|                        | 2012           | 2011           |
|------------------------|----------------|----------------|
|                        | \$             | \$             |
| Operating Activities   |                |                |
| - Services commissions | 627,260        | 371,207        |
| - Other income         | 3,055          | -              |
|                        | <u>630,315</u> | <u>371,207</u> |

### 3. Expenses

|   | 2012           | 2011           |
|---|----------------|----------------|
|   | \$             | \$             |
| Employee Benefits Expense                       |                |                |
| - Wages & Salary                                | 203,767        | 158,690        |
| - Superannuation Costs                          | 19,844         | 20,059         |
| - Other Allowances & Payments                   | 4,371          | -              |
| - Western Riverina Community Financial Services | 169,382        | -              |
|   | <u>397,364</u> | <u>178,749</u> |
| Depreciation of Non-Current Assets              |                |                |
| - Plant & Equipment                             | 10,288         | 3,518          |
| - Leasehold Improvements                        | -              | 1,119          |
|   | <u>10,288</u>  | <u>4,637</u>   |
| Finance Costs                                   |                |                |
| - Interest Paid                                 | 1,796          | -              |
|   | <u>1,796</u>   | <u>-</u>       |
| Bad Debts Written Off (Recovered)               | (10,338)       | 12,218         |

### 4. Income Tax Expense

The prima facie tax on the profit/(loss), before income tax, is reconciled to the actual income tax expense as follows;

|                                       | 2012          | 2011         |
|---------------------------------------|---------------|--------------|
|                                       | \$            | \$           |
| Prima Facie tax on Profit/Loss at 30% | 16,865        | 7,172        |
| Plus tax effect of;                   |               |              |
| - Accrued expenses paid               | (443)         | (4,729)      |
| - Non-deductible expenses             | 1,471         | -            |
| Income Tax Expense / (Benefit)        | <u>17,893</u> | <u>2,443</u> |

#### *Deferred Tax Asset*

The future income tax benefit from tax losses are recognised at reporting date as it is considered probable that the benefit will be recognised.

|                           | 2012    | 2011    |
|---------------------------|---------|---------|
|                           | \$      | \$      |
| Future Income Tax Benefit | 199,066 | 216,960 |

### 5. Auditors Remuneration

Amounts received or due & receivable by Richmond, Sinnott & Delahunty for;

|  | 2012  | 2011  |
|--|-------|-------|
|  | \$    | \$    |
| Audit or review of the financial report of the company | 3,900 | 3,900 |

## 6. Cash &amp; Cash Equivalents

|  | 2012<br>\$     | 2011<br>\$ |
|--|----------------|------------|
| Cash on Hand   | -              | 200        |
| Cash on Hand<br>(Western Riverina Community Financial Services)  | 80             | -          |
| Term Deposits<br>(Western Riverina Community Financial Services) | 132,495        | -          |
|  | <u>132,575</u> | <u>200</u> |

## 7. Receivables

|  | 2012<br>\$    | 2011<br>\$    |
|--|---------------|---------------|
| Prepayments  | -             | 3,639         |
| Rental Bond  | -             | 880           |
| Trade Debtors  | 40,864        | 35,209        |
| Prepayments<br>(Western Riverina Community Financial Services)   | 4,590         | -             |
| Rental Bond<br>(Western Riverina Community Financial Services)   | 352           | -             |
| Trade Debtors<br>(Western Riverina Community Financial Services) | 45,583        | -             |
|  | <u>91,389</u> | <u>39,728</u> |

## 8. Investments

|  | 2012<br>\$    | 2011<br>\$ |
|--|---------------|------------|
| Listed Shares at market value<br>(Western Riverina Community Financial Services) | 12,745        | -          |
|  | <u>12,745</u> | <u>-</u>   |

*Movements in Carrying Amounts*

|   | 2012          | 2011     |
|---|---------------|----------|
| Carrying amount at the beginning of the year          | -             | -        |
| - Additions / Purchases – interest in WRCFS (at cost) | 18,596        | -        |
| - Revaluation to market - decrement                   | (5,851)       | -        |
| Carrying Amount at the end of the year                | <u>12,745</u> | <u>-</u> |



## 9. Property, Plant &amp; Equipment

|   | 2012<br>\$     | 2011<br>\$    |
|---|----------------|---------------|
| Leasehold Improvements  |                |               |
| - At Cost   | -              | 46,981        |
| - Less Accumulated Depreciation   | -              | (3,336)       |
|   | <u>-</u>       | <u>43,645</u> |
| Plant & Equipment   |                |               |
| - At Cost   | -              | 67,396        |
| - Less Accumulated Depreciation   | -              | (43,469)      |
|   | <u>-</u>       | <u>23,927</u> |
| Property – 1 Brolga Place, Coleambally<br>(Western Riverina Community Financial Services) | 60,000         | -             |
| Leasehold Improvements<br>(Western Riverina Community Financial Services)                 |                |               |
| - At Cost   | 18,792         | -             |
| - Less Accumulated Depreciation   | (1,878)        | -             |
|   | <u>16,914</u>  | <u>-</u>      |
| Plant & Equipment<br>(Western Riverina Community Financial Services)                      |                |               |
| - At Cost   | 87,392         | -             |
| - Less Accumulated Depreciation   | (53,619)       | -             |
|   | <u>33,773</u>  | <u>-</u>      |
| Motor Vehicles<br>(Western Riverina Community Financial Services)                         |                |               |
| - At Cost   | 34,500         | -             |
| - Less Accumulated Depreciation   | (24,711)       | -             |
|   | <u>9,789</u>   | <u>-</u>      |
| Total Written Down Amount   | <u>120,476</u> | <u>67,572</u> |

## Property, Plant &amp; Equipment (continued)

*Movements in Carrying Amounts*

|  | 2012<br>\$    | 2011<br>\$    |
|--|---------------|---------------|
| <i>Leasehold Improvements</i>  |               |               |
| Carrying amount at the beginning of the year   | 43,645        | 44,764        |
| - Additions / Purchases  | -             | -             |
| - Depreciation Expense   | (276)         | (1,119)       |
| - Disposals – contribution to WRCFS  | (43,369)      | -             |
| Carrying Amount at the end of the year   | <u>-</u>      | <u>43,645</u> |
| <i>Plant &amp; Equipment</i>   |               |               |
| Carrying amount at the beginning of the year   | 23,927        | 24,837        |
| - Additions / Purchases  | 2,409         | 2,608         |
| - Depreciation Expense   | (837)         | (3,518)       |
| - Disposals / Sales – contribution to WRCFS  | (25,499)      | -             |
| Carrying Amount at the end of the year   | <u>-</u>      | <u>23,927</u> |
| <i>Property – 1 Brogla Place, Coleambally</i><br>(Western Riverina Community Financial Services) |               |               |
| Land - Carrying amount at the beginning of the year  | -             | -             |
| - Additions / Purchases – interest in WRCFS  | 16,000        | -             |
| - Disposals  | -             | -             |
| Land - Carrying Amount at the end of the year  | <u>16,000</u> | <u>-</u>      |
| Building - Carrying amount at the beginning of the year  | -             | -             |
| - Additions / Purchases - interest in WRCFS (at market)  | 44,972        | -             |
| - Disposals  | -             | -             |
| - Revaluation decrement  | (972)         | -             |
| - Depreciation Expense   | -             | -             |
| Building - Carrying Amount at the end of the year  | <u>44,000</u> | <u>-</u>      |
| <i>Leasehold Improvements</i><br>(Western Riverina Community Financial Services)                 |               |               |
| Carrying amount at the beginning of the year   | -             | -             |
| - Additions / Purchases at Cost – interest in WRCFS  | 18,792        | -             |
| - Less Accumulated Depreciation – interest in WRCFS  | (1,444)       | -             |
| - Disposals  | -             | -             |
| - Depreciation Expense   | (434)         | -             |
| Carrying Amount at the end of the year   | <u>16,914</u> | <u>-</u>      |
| <i>Plant &amp; Equipment</i><br>(Western Riverina Community Financial Services)                  |               |               |
| Carrying amount at the beginning of the year   | -             | -             |
| - Additions / Purchases – interest in WRCFS  | 87,392        | -             |
| - Less Accumulated Depreciation – interest in WRCFS  | (48,413)      | -             |
| - Disposals  | -             | -             |
| - Depreciation Expense   | (5,206)       | -             |
| Carrying Amount at the end of the year   | <u>33,773</u> | <u>-</u>      |

*Motor Vehicles*

(Western Riverina Community Financial Services)

|   |              |          |
|---|--------------|----------|
| Carrying amount at the beginning of the year        | -            | -        |
| - Additions / Purchases – interest in WRCFS         | 34,500       | -        |
| - Less Accumulated Depreciation – interest in WRCFS | (21,176)     | -        |
| - Disposals   | -            | -        |
| - Depreciation Expense                              | (3,535)      | -        |
| Carrying Amount at the end of the year              | <u>9,789</u> | <u>-</u> |

## 10. Payables

|   | 2012           | 2011          |
|---|----------------|---------------|
|   | \$             | \$            |
| Trade Creditors   | -              | 24,368        |
| Other Creditors & Accruals  | 42,096         | 17,428        |
| Trade Creditors<br>(Western Riverina Community Financial Services)            | 20,717         | -             |
| Other Creditors & Accruals<br>(Western Riverina Community Financial Services) | 41,527         | -             |
|   | <u>104,340</u> | <u>41,796</u> |

## 11. Loans &amp; Borrowings

|  | 2012           | 2011           |
|--|----------------|----------------|
|  | \$             | \$             |
| <i>Current</i>   |                |                |
| Bank Overdraft   | -              | 340,356        |
| Bank Overdraft<br>(Western Riverina Community Financial Services)        | 242,920        | -              |
| Motor Vehicle Finance<br>(Western Riverina Community Financial Services) | 1,559          | -              |
|  | <u>244,479</u> | <u>340,356</u> |
| <i>Non Current</i>   |                |                |
| Term Loan<br>(Western Riverina Community Financial Services)             | 22,888         | -              |
|  | <u>22,888</u>  | <u>-</u>       |

## 12. Provisions for Employee Benefits

|                         | 2012          | 2011          |
|-------------------------|---------------|---------------|
|                         | \$            | \$            |
| <i>Current</i>          |               |               |
| - Annual Leave          | 15,837        | 12,621        |
| <i>Non-Current</i>      |               |               |
| - Long Service Leave    | 8,330         | 6,642         |
| Total Employee Benefits | <u>24,167</u> | <u>19,263</u> |

*Movements in Employee Benefits*

|   | 2012          | 2011          |
|---|---------------|---------------|
|   | \$            | \$            |
| Opening Balance                                 | 19,263        | 35,309        |
| - Additional provisions recognised              | 17,585        | 13,749        |
| - Amounts utilised by employees during the year | (12,681)      | (29,795)      |
| Closing Balance                                 | <u>24,167</u> | <u>19,263</u> |

## 13. Share Capital

|  | 2012    | 2011    |
|--|---------|---------|
|  | \$      | \$      |
| 618,830 Ordinary Shares fully paid at \$1 each | 618,830 | 618,830 |

## 14. Retained Earnings / Accumulated (Losses)

|  | 2012             | 2011             |
|--|------------------|------------------|
|  | \$               | \$               |
| Balance at the beginning of the reporting period | (679,120)        | (700,583)        |
| - Profit / (Loss) after income tax               | 38,324           | 21,463           |
| Balance at the end of the reporting period       | <u>(640,796)</u> | <u>(679,120)</u> |

## 15. Dividends

No dividend has been recommended for the year ended June 30, 2012. See the capital management note to the financial statements for more information on policy & procedure regarding dividends

## 16. Statement of Cash Flows

*(a) Cash & cash equivalents*

|   | 2012             | 2011             |
|---|------------------|------------------|
|   | \$               | \$               |
| Cash Assets   | -                | 200              |
| Bank Overdraft  | -                | (323,691)        |
| Cash Assets<br>(Western Riverina Community Financial Services)    | 132,575          | -                |
| Bank Overdraft<br>(Western Riverina Community Financial Services) | (242,921)        | -                |
|   | <u>(110,346)</u> | <u>(323,491)</u> |

*(b) Reconciliation of profit / (loss) after tax to net cash used in operating activities*

|   | 2012          | 2011          |
|---|---------------|---------------|
|   | \$            | \$            |
| Profit / (Loss) after income tax            | 38,324        | 21,463        |
| Adjustment for non-cash expenses            |               |               |
| - Depreciation                              | 10,288        | 4,637         |
| Changes in assets & liabilities             |               |               |
| - (Increase)/decrease in receivables        | (51,662)      | (5,633)       |
| - Increase/(decrease) in payables           | 62,545        | 12,409        |
| - Increase/(decrease) in provisions         | 4903          | (16,046)      |
| - (Increase)/decrease in deferred tax asset | 17,893        | 2,443         |
| Net cash flows from operating activities    | <u>82,291</u> | <u>19,273</u> |

## 17. Director &amp; Related Party Disclosures

Directors holding office during the financial year and their related interests in shares, debentures, registered schemes, and rights or options at the date of reporting is as follows:

| Director               | 2012            |                  | 2011            |                  |
|------------------------|-----------------|------------------|-----------------|------------------|
|                        | Ordinary Shares | Other Securities | Ordinary Shares | Other Securities |
| Graeme May             | 4,500           | -                | 1,000           | -                |
| David Fensom           | 6,000           | -                | 6,000           | -                |
| Bruce McKenzie         | 4,000           | -                | 4,000           | -                |
| Keith Harvey           | 9,000           | -                | 10,000          | -                |
| Keith Horneman         | 2,000           | -                | 2,000           | -                |
| Clifford Rose          | 5,500           | -                | 5,000           | -                |
| Peter Storrier         | 2,000           | -                | 500             | -                |
| Michael Brettschneider | 2,000           | -                | 2,000           | -                |
| Sally Redpath          | 500             | -                | 500             | -                |
| Cassandra Sheridan     | 1,000           | -                | 1,000           | -                |

*Director & Executive Remuneration*

Other than the remuneration detailed below, no director has received, or is entitled to receive, any benefit from any contracts made with the company or its controlled entities, other than for the provision of goods and services on a commercial, arm's length basis.

|                         | Primary Benefits |        | Post-Employment Super |       | Total  |        |
|-------------------------|------------------|--------|-----------------------|-------|--------|--------|
|                         | 2011             | 2012   | 2011                  | 2012  | 2011   | 2012   |
| Executive Remuneration* | 56,013           | 20,313 | 4,777                 | 1,744 | 60,790 | 22,057 |
| Directors               | -                | -      | -                     | -     | -      | -      |

\* Executive remuneration in 2011 relates to Steve Tuckett, who resigned in March 2011. No manager was employed until the appointment of Paul Lenon on March 12, 2012.

There was no remuneration in the form of options or equity rights.

## 18. Events After Reporting Date

Continuing volatility in world financial markets may impact on investment earnings and finance costs in 2012-13. The company maintains a conservative investment strategy to manage exposure to market volatility.

## 19. Contingent Liabilities

There were no contingent assets or liabilities that materially affect the financial statements.

## 20. Operating Segments

The economic activities of the company, since October 1 2011, have been carried out as partner in the Western Riverina Community Financial Services partnership.

Prior to joining the partnership all activities were carried out in the Hillston region of New South Wales.

Economic activities since October 1 2011 are carried out primarily in the Hillston and Coleambally regions of New South Wales.

Hillston & District Financial Services Ltd, in conjunction with Coleambally Finance Group Ltd, jointly control and operate the Western Riverina Community Financial Services partnership. The Hillston interest of 40% is incorporated into the financial statements using the proportionate consolidation method.

The aggregate amounts relating to the partnership are as follows:

|                         | 2012             | 2011     |
|-------------------------|------------------|----------|
|                         | \$               | \$       |
| Current Assets          | 183,100          | -        |
| Non Current Assets      | 133,221          | -        |
| Total Assets            | <u>316,321</u>   | <u>-</u> |
| Current Liabilities     | (306,724)        | -        |
| Non-Current Liabilities | (22,888)         | -        |
| Total Liabilities       | <u>(329,612)</u> | <u>-</u> |
| Income                  | 365,583          | -        |
| Expenses                | (300,430)        | -        |

## 21. Earnings per Share

|  | 2012    | 2011    |
|--|---------|---------|
|  | \$      | \$      |
| Basic Earnings <sup>^</sup>                  | 6.19    | 3.47    |
| Diluted Earnings <sup>~</sup>                | 6.19    | 3.47    |
| Information used in earnings calculations    |         |         |
| - Profit/(loss) after income tax             | 38,324  | 21,463  |
| - Weighted average number of ordinary shares | 618,830 | 618,830 |

<sup>^</sup> Basic earnings per share are calculated by dividing the profit/(loss) after income tax by the weighted average number of ordinary shares outstanding during the year.

<sup>~</sup> Diluted earnings per share are calculated as for basic earnings per share, but adjusted for the effects of dilutive options or preference shares.

## 22. Financial Risk Management

The use of financial instruments exposes the company to credit risk, liquidity risk, and market risk.

The board of directors has overall responsibility for the establishment and oversight of the risk management framework.

Following is information regarding

- the company's exposure to each of the above risks,
- their objectives, policies, and processes for measuring and managing risk and the management of capital.

*Credit risk*

Credit risk is the risk of financial loss to the company if a customer or counterparty to a financial instrument fails to meet its contractual obligations. For the company it arises from receivables and cash assets.

The maximum exposure to credit risk at reporting date is the carrying amount of these assets as disclosed in the Statement of Financial Position and notes to the financial statements.

The company's maximum exposure to credit risk at reporting date was:

|  | 2012    | 2011   |
|--|---------|--------|
|  | \$      | \$     |
| Cash Assets  |         | 200    |
| Receivables  | 40,863  | 39,728 |
| Cash Assets<br>(Western Riverina Community Financial Services) | 132,575 | -      |
| Receivables<br>(Western Riverina Community Financial Services) | 50,526  | -      |

The company's exposure to credit risk is limited to Australia, the majority of receivables are due from Bendigo & Adelaide Bank Ltd.

None of the receivable assets of the company are past due (2011 also nil past due), and the company believes there is no impairment allowance required, based on past history.

The company limits exposure to credit risk by only investing in securities with Bendigo & Adelaide Bank Ltd.



*Liquidity risk*

Liquidity risk is the risk that the company will not be able to meet its financial obligations as they fall due.

Liquidity management is carried out within guidelines set by the board.

The company ensure it will have enough liquidity to meet its liabilities when due under both normal and adverse conditions by ensuring sufficient cash is on hand to meet expected operational expenses, including the servicing of financial obligations. This excludes the potential impact of extreme circumstances that cannot be reasonably predicted, such as natural disasters.

Following are estimated contractual maturities of financial liabilities, including estimated interest payments.

| 30 June 2012                                    | Carrying amount  | Contractual cash flow | 1 year or less   | 1 year to 5 years | More than 5 years |
|---|------------------|-----------------------|------------------|-------------------|-------------------|
| Financial Liabilities due for payment           |                  |                       |                  |                   |                   |
| Loans & borrowings                              | -                | -                     | -                | -                 | -                 |
| Payables  |                  |                       |                  |                   |                   |
| (Western Riverina Community Financial Services) | (104,340)        | (104,340)             | (104,340)        | -                 | -                 |
| Loans & borrowings                              |                  |                       |                  |                   |                   |
| (Western Riverina Community Financial Services) | (267,368)        | (267,368)             | (244,480)        | (22,888)          | -                 |
|   | <u>(371,707)</u> | <u>(371,707)</u>      | <u>(348,820)</u> | <u>(22,888)</u>   | <u>-</u>          |
|   |                  |                       |                  |                   |                   |
| 30 June 2012                                    | Carrying amount  | Contractual cash flow | 1 year or less   | 1 year to 5 years | More than 5 years |
| Financial Assets – cash flow realisable         |                  |                       |                  |                   |                   |
| Cash & cash equivalents                         | -                | -                     | -                | -                 | -                 |
| Receivables                                     | 40,863           | 40,863                | 40,863           | -                 | -                 |
| Cash & cash equivalents                         |                  |                       |                  |                   |                   |
| (Western Riverina Community Financial Services) | 132,575          | 132,575               | 132,575          | -                 | -                 |
| Receivables                                     |                  |                       |                  |                   |                   |
| (Western Riverina Community Financial Services) | 50,526           | 50,526                | 50,526           | -                 | -                 |
|   | <u>223,964</u>   | <u>223,964</u>        | <u>223,964</u>   | <u>-</u>          | <u>-</u>          |

| 30 June 2011  | Carrying amount | Contractual cash flow | 1 year or less   | 1 year to 5 years | More than 5 years |
|---|-----------------|-----------------------|------------------|-------------------|-------------------|
| Payables  | 41,796          | (41,796)              | (41,796)         | -                 | -                 |
| Loans & borrowings  | 323,691         | (323,691)             | (323,691)        | -                 | -                 |
| Payables<br>(Western Riverina Community Financial Services)           | -               | -                     | -                | -                 | -                 |
| Loans & borrowings<br>(Western Riverina Community Financial Services) | -               | -                     | -                | -                 | -                 |
|   | <u>365,487</u>  | <u>(365,487)</u>      | <u>(365,487)</u> | <u>-</u>          | <u>-</u>          |

| 30 June 2011   | Carrying amount | Contractual cash flow | 1 year or less | 1 year to 5 years | More than 5 years |
|--|-----------------|-----------------------|----------------|-------------------|-------------------|
| Financial Assets – cash flow realisable                                    |                 |                       |                |                   | -                 |
| Cash & cash equivalents  | 200             | 200                   | 200            | -                 | -                 |
| Receivables  | 36,089          | 36,089                | 36,089         | -                 | -                 |
| Receivables<br>(Western Riverina Community Financial Services)             | -               | -                     | -              | -                 | -                 |
| Cash & cash equivalents<br>(Western Riverina Community Financial Services) | -               | -                     | -              | -                 | -                 |
|  | <u>36,289</u>   | <u>36,289</u>         | <u>36,289</u>  | <u>-</u>          | <u>-</u>          |

#### *Market risk*

Market risk is the risk that changes in market prices, such as interest rates, will affect the company's income or the value of its holdings of financial instruments.

The objective of market risk management is to manage and control market risk exposures within acceptable parameters.

#### *Interest Rate Risk*

Interest rate risk is that the fair value or future cash flows of financial instruments will fluctuate because of changes in market interest rates.

The company reviews interest rate risk as part of regular board meetings.

*Sensitivity Analysis*

At the reporting date the interest rate profile of the company's interest bearing financial instruments was

|  | 2012<br>\$       | 2011<br>\$       |
|--|------------------|------------------|
| Fixed Rate Instruments   |                  |                  |
| - Financial assets   | -                | -                |
| - Financial liabilities  | -                | -                |
| - Financial assets<br>(Western Riverina Community Financial Services)      | 132,495          | -                |
| - Financial liabilities<br>(Western Riverina Community Financial Services) | (24,447)         | -                |
| Variable Rate Instruments  |                  |                  |
| - Financial assets   | -                | -                |
| - Financial liabilities  | -                | (323,691)        |
| - Financial assets<br>(Western Riverina Community Financial Services)      | -                | -                |
| - Financial liabilities<br>(Western Riverina Community Financial Services) | (242,921)        | -                |
|  | <u>(134,873)</u> | <u>(323,691)</u> |

The company does not account for any fixed interest rate financial asset or liability at fair value, a change in interest rates at the reporting date would not affect profit or loss.

For variable interest rates, a change of 100 basis points would have no impact on profit or retained earnings, assuming all other variables remain constant. This applies to 2011.

*Net fair values*

The net fair value of financial assets & liabilities approximates the carrying value as disclosed in the Statement of Financial Position.

The company does not have any unrecognised financial instruments at year end.

### *Capital management*

The board's policy is to develop a strong capital base to sustain future development of the company.

The board of directors monitor the return on capital and the level of dividends to shareholders.

Capital is represented by total equity as recorded in the Statement of Financial Position.

In accordance with the franchise agreement, in any 12-month period, the funds distributed to shareholders shall not exceed the distribution limit.

The distribution limit;

- 1) is the greater of;
  - a) 20% of the profit, or, of the funds of the Franchisee otherwise available for distribution to shareholders in that 12 month period, and
  - b) The average level of share capital of the Franchisee over that 12 month period multiplied by the relevant rate of return multiplied by and subject to the availability of distributable profits;
    - i) The relevant rate of return is equal to the weighted average interest rate on 90-day bank bills over that 12-month plus 5%.

The board is managing the growth of the business in line with this requirement.

There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorships.

Charitable donations and sponsorships paid for the year ended June 30 2012 can be seen in the Statement of Comprehensive Performance.

There were no changes to the company's approach to capital management during the year.

### 23. Corporate Information

Hillston & District Financial Services is a public limited company incorporated in Australia.

The registered office and place of business is 174 High Street, Hillston, New South Wales

#### 24. Directors Declaration

In accordance with a resolution of the directors of Hillston & District Financial Services Limited the directors of the company declare that;

- 1) The financial statements and notes of the company, set out on pages 7 to 32, are in accordance with the Corporations Act 2001, and:
  - a) Give a true and fair value of the company's financial position as at June 30 2012 and the performance for the year ended on that date; and
  - b) Comply with Accounting Standards in Australia, International Financial Reporting Standards, and Corporations Regulations 2001; and
- 2) There are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Graeme May  
Chairperson

Signed as Hillston, New South Wales, on April 3<sup>rd</sup>, 2013



Hillston & District Financial Services  
ACN 107 725 977

Registered office, principal place of business, & share registry:  
174 High St  
Hillston NSW 2672  
Australia