

Inglewood & Districts  
Community Enterprises Limited

ABN 87 123 959 375

# annual report 2011



Inglewood & Districts **Community Bank**® Branch

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# Chairman's report

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For year ending 30 June 2011

Last year I referred to a backdrop of national political and financial uncertainty over which we had no control. This year the unpredictability and turmoil have been provided by mother nature in the form of the floods affecting much of our region earlier this year. Once again, our community has proven both strong and resilient – qualities which have once more been reflected in the success of our branch.

The past year has seen our total business exceed \$85 million – again significantly above our forecast budget. As in previous years we owe a debt of gratitude to our loyal and local staff; all of whom understand that the marriage of “community” and “banking” results in benefits for our customers, our shareholders and our community. Our staff strive to deliver a high quality service, our shareholders will be rewarded with a dividend again and we have now returned more than \$280,000 to our community. On behalf of the Board, I thank all of our staff and would also like to congratulate our Business Development Manager, Jon Champion, on winning the Loddon Shire Employee of the year.

Last year saw the departure of one of our founding Board members, Colleen Condliffe. I thank Colleen for her contribution to the Board and am reassured that she continues as an ardent supporter and ambassador.

As always, our major strength rests with the continued support and loyalty of our shareholders and our customers. With you we will continue to grow our business and thereby nourish our community.



**Max Higgs**  
**Chairman**

# Manager's report

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For year ending 30 June 2011

It is hard to believe that a year has past since our last report and we have now completed four years as part of the **Community Bank**<sup>®</sup> branch network.

The financial year has not been without its obstacles. Both drought and floods struck, causing severe damage to many of the farming and business communities within our districts, but the resilience of the communities has been fantastic. Despite these difficulties, Inglewood & Districts **Community Bank**<sup>®</sup> Branch has continued to go from strength to strength showing a portfolio of \$87 million as at 30 June 2011, some \$19 million ahead of budget for the year and a growth in business portfolio of almost \$24 million. Gross Income has increased from \$575,926 in 2010 to \$667,741 (an increase of \$91,815) and with expenses deducted showed a Net Income of \$222,556 (an increase of \$9,485 on the previous year).

The year has been rather amazing and I continue to be pleasantly surprised at the amount of sponsorship and grant money we have been able to contribute back into our communities. As at 30 June 2011 the amount for the year was \$41,855 with an additional \$50,000 being placed with Community Enterprise Foundation™ towards our next grants night. The total community contribution since opening in 2007 is \$297,585. All of this is made possible simply by doing your banking business with us. The more support we receive, the better the financial return is to your community.

I would like to thank our staff members Jon, Suzanne, Stewart, Ruth and Jan for their support and dedication to the business. They are a great team and their prime objective is to make the branch successful. Thank you also to the Board of Directors and all who have contributed to our success over the past 12 months.

At Inglewood & Districts **Community Bank**<sup>®</sup> Branch we strive for excellence and the success of both the branch and our customers.



**Jill Burdett**  
**Branch Manager**

# Directors' report

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For the financial year ended 30 June 2011

Your directors submit the financial statements of the company for the financial year ended 30 June 2011.

## Directors

The names and details of the company's directors who held office during or since the end of the financial year:

### Maxwell Charles Higgs

Chairman

Age: 53

General Medical Practitioner

Graduated MBBS University of Melbourne in 1981.

Has worked as a General Practitioner in the area for the past 26 years. Max served for 3 years as Councilor for the Inglewood Riding Shire of Loddon, past member of Inglewood & District Health Services Board of Management.

Chairman, Audit

Interest in shares: 3,001

### George Arthur Wyatt

Secretary (Joint)

Age: 66

Retired

Extensive clerical work in financial services industry, managed managed the trading engine for the Bendigo Stock Exchange. George is currently involved in Newbridge Flood Recovery and has also been involved with local sporting clubs.

Secretary - Joint, HR and BSX compliance

Interests in shares: 6,001

### Dale Thomas Jackson

Director

Age: 41

Technical Design Officer

Technical Design Officer at the Shire of Loddon

Infrastructure Department. Diploma of Engineering.

Vice-President of the Wedderburn Bowls Club.

Marketing

Interests in shares: 1,001

### Allan Maurice Bunnett

Treasurer

Age: 58

Primary Producer

Long standing record of community involvement in sporting clubs, Lions Club, Rural Fire Brigade, Cemetery Trust and Grains Group of the Victorian Farmers Federation.

Treasurer, Audit

Interests in shares: 2,501

### Terence William Mangles

Director

Age: 70

Retired

30 years of service in the Victoria Police Force.

Members of the Inglewood Lions Club, Chairman of Blue Ribbon Foundation and member of Neighbourhood Watch.

Marketing

Interests in shares: 1,001

### Andrew Richard Smith

Director

Age: 46

Business Proprietor

Andrew is a self employed small business operator.

Serves on the Board of St Mary's Primary School and is a member of the Inglewood Country Fire Authority.

Marketing

Interests in shares: 1,002

# Directors' report continued

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## **Directors (continued)**

### **Pauline Elletson**

Director  
Age: 67  
Office Manager/Secretary  
Warden/Secretary of Inglewood Anglican Parish,  
Minute Secretary for Newbridge Hall Committee &  
Ladies Auxillary, Treasurer of Loddon Valley Netball  
League, Secretary of Newbridge Newbridge Primary  
School, President of Newbridge Netball Club,  
Assistant Treasurer of Newbridge Reserve Committee,  
Secretary of St John's Ladies Guild Newbridge.  
Marketing, Newsletter  
Interests in shares: Nil

### **Simon Patrick Tuohy**

Director  
Age: 39  
Primary Producer  
Current Secretary for Serpentine CFA, Member  
of Serpentine Plan Committee, Member of Bears  
Lagoon Serpentine Football Club Committee and  
past President, Member of Serpentine Tennis Club,  
Member of Jarklin Landcare Group.  
Interests in shares: 1,501

### **Steven John Smith**

Director  
Age: 48  
Policeman  
Interests in shares: Nil

### **Colleen Mary Condliffe**

Director (Retired 26 October 2010)  
Age: 61  
Primary Producer  
Colleen has been a Loddon Shire Councillor for  
the past 10 years. Also involved with Rural Finance  
Counseling Service, Australia Help and Salisbury West  
Landcare.  
Interests in shares: 501

### **Heather Louise Chamberlain**

Secretary (Joint)  
Age: 48  
Business Owner  
President of Bridgewater Progress Association, Hall  
Committee, Community Plan Committee, Royal  
Childrens Hospital Committee, Bridgewater Cemetry  
Trust Committee, Fire Brigade Auxillary, Justice of  
the Peace, Chairman of Bridgewater Australia Day  
Committee.  
Secretary - Joint  
Interests in shares: 500

### **Jill McFarlane**

Director  
Age: 72  
Retired  
Bachelor of Arts, Diploma of Social Studies (Melb),  
medical social worker in rural hospitals for 45 years.  
Committee Member at Inglewood Primary School.  
Interests in shares: 1,500

### **Kenneth John Canfield**

Director (Appointed 26 October 2010)  
Age: 64  
Primary Producer  
Held executive positions with the Inglewood Golf and  
Bowls Clubs, Member of Salisbury West Landcare  
Group and member of Salisbury/Powlett Fire Brigade.  
Interests in shares: 1,001

# Directors' report continued

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## Directors (continued)

Directors were in office for this entire year unless otherwise stated.

No directors have material interests in contracts or proposed contracts with the company.

## Company Secretary

The company secretaries are George Arthur Wyatt and Heather Chamberlain. George was appointed to the position of joint company secretary on 24 November 2009. George has extensive governance administrative experience.

## Principal Activities

The principal activities of the company during the course of the financial year were in facilitating Community Bank® services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There has been no significant changes in the nature of these activities during the year.

## Operating Results

Operations have continued to perform in line with expectations. The profit of the company for the financial year after provision for income tax was:

	<b>Year ended 30 June 2011</b>	<b>Year ended 30 June 2010</b>
	<b>\$</b>	<b>\$</b>
	57,055	37,664

## Remuneration Report

No Director receives remuneration for services as a Company Director or Committee Member.

There are no employees who are directly accountable and have responsibility for the strategic direction and operational management of the entity.

There are therefore no specified Executives whose remuneration requires disclosure.

<b>Dividends</b>	<b>Year Ended 30 June 2011</b>	
	<b>Cents</b>	<b>\$</b>
Unfranked dividend declared and provided for:	6.00	30,325
Unfranked dividends paid in the year:	6.00	30,325

## Significant Changes in the State of Affairs

In the opinion of the directors there were no significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial statements.

## Matters Subsequent to the End of the Financial Year

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company, the results of those operations or the state of affairs of the company, in future years.

# Directors' report continued

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## Likely Developments

The company will continue its policy of facilitating banking services to the community.

## Environmental Regulation

The company is not subject to any significant environmental regulation.

## Directors' Benefits

No director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a director, a firm which a director is a member or an entity in which a director has a substantial financial interest.

## Indemnification and Insurance of Directors and Officers

The company has indemnified all directors and the manager in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as directors or manager of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or a related body corporate.

## Directors Meetings

The number of directors meetings attended by each of the directors of the company during the year were:

	Eligible to attend	Number attended
Maxwell Charles Higgs	12	12
Allan Maurice Bunnett	12	12
George Arthur Wyatt	12	7
Terence William Mangles	12	9
Dale Thomas Jackson	12	8
Andrew Richard Smith	12	8
Pauline Elletson	12	12
Heather Louise Chamberlain	12	9
Simon Patrick Tuohey	12	11
Jill McFarlane	12	9
Steven John Smith	12	8
Kenneth John Canfield (Appointed 26 October 2010)	9	9
Colleen Mary Condliffe (Retired 26 October 2010)	4	4



# Directors' report continued

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## **Directors Meetings (continued)**

The Board has seven sub-committees, Audit, Governance, Business Development, Marketing & Sponsorship, Human Resource, Due Diligence and Property. All sub-committees have elected Directors who meet on a regular, or as needs, basis and present reports/recommendations to the monthly Board meetings where required.

## **Non Audit Services**

The company may decide to employ the auditor on assignments additional to their statutory duties where the auditor's expertise and experience with the company are important. Details of the amounts paid or payable to the auditor (Andrew Frewin & Stewart) for audit and non audit services provided during the year are set out in the notes to the accounts.

The board of directors has considered the position, in accordance with the advice received from the audit committee and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

The directors are satisfied that the provision of non-audit services by the auditor, as set out in the notes did not compromise the auditor independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed by the audit committee to ensure they do not impact on the impartiality and objectivity of the auditor;
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work, acting in a management or a decision-making capacity for the company, acting as advocate for the company or jointly sharing economic risk and rewards.

## **Auditors' Independence Declaration**

A copy of the auditors' independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 9.

Signed in accordance with a resolution of the board of directors at Inglewood, Victoria on 15 August 2011.



**Maxwell Charles Higgs, Chairman**

# Auditor's independence declaration

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## **Lead Auditor's Independence Declaration under section 307C of the Corporations Act 2001 to the directors of Inglewood & Districts Community Enterprises Limited**

I declare, that to the best of my knowledge and belief, in relation to the audit for the financial year ended 30 June 2011 there have been:

- no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- no contraventions of any applicable code of professional conduct in relation to the audit.

A handwritten signature in black ink, appearing to read 'D Hutchings'.

**DAVID HUTCHINGS**  
**ANDREW FREWIN & STEWART**  
61-65 Bull Street, Bendigo, 3550

15th August 2011

Liability limited by a scheme approved under Professional Standards Legislation. ABN: 51 061 795 337.

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# Financial statements

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## Statement of Comprehensive Income for the Year Ended 30 June 2011

	Note	2011 \$	2010 \$
Revenues from ordinary activities	4	675,861	581,889
Employee benefits expense		(330,619)	(274,006)
Charitable donations, sponsorship, advertising and promotion		(105,846)	(115,977)
Occupancy and associated costs		(15,813)	(15,953)
Systems costs		(25,900)	(23,940)
Depreciation and amortisation expense	5	(14,670)	(14,277)
General administration expenses		(101,977)	(80,560)
<b>Profit before income tax expense</b>		<b>81,036</b>	<b>57,176</b>
Income tax expense	6	(23,981)	(19,512)
<b>Profit after income tax expense</b>		<b>57,055</b>	<b>37,664</b>
<b>Total comprehensive income for the year</b>		<b>57,055</b>	<b>37,664</b>
<b>Earnings per share (cents per share)</b>		<b>c</b>	<b>c</b>
- basic for profit for the year	22	11.29	7.45

The accompanying notes form part of these financial statements.

## Financial statements continued

### Balance Sheet as at 30 June 2011

	Note	2011 \$	2010 \$
<b>ASSETS</b>			
<b>Current Assets</b>			
Cash and cash equivalents	7	283,892	227,542
Trade and other receivables	8	14,809	28,259
<b>Total Current Assets</b>		<b>298,701</b>	<b>255,801</b>
<b>Non-Current Assets</b>			
Property, plant and equipment	9	106,521	100,537
Intangible assets	10	114,000	116,000
Deferred tax assets	11	-	272
<b>Total Non-Current Assets</b>		<b>220,521</b>	<b>216,809</b>
<b>Total Assets</b>		<b>519,222</b>	<b>472,610</b>
<b>LIABILITIES</b>			
<b>Current Liabilities</b>			
Trade and other payables	12	3,448	7,275
Current tax liabilities	11	21,908	-
Provisions	13	30,325	30,325
<b>Total Current Liabilities</b>		<b>55,681</b>	<b>37,600</b>
<b>Non-Current Liabilities</b>			
Deferred tax liabilities	11	1,801	-
<b>Total Non-Current Liabilities</b>		<b>1,801</b>	<b>-</b>
<b>Total Liabilities</b>		<b>57,482</b>	<b>37,600</b>
<b>Net Assets</b>		<b>461,740</b>	<b>435,010</b>
<b>Equity</b>			
Issued capital	14	488,516	488,516
Accumulated losses	15	(26,776)	(53,506)
<b>Total Equity</b>		<b>461,740</b>	<b>435,010</b>

The accompanying notes form part of these financial statements.

## Financial statements continued

### Statement of Changes in Equity for the Year Ended 30 June 2011

	Issued Capital \$	Retained Earnings \$	Total Equity \$
<b>Balance at 1 July 2009</b>	<b>488,516</b>	<b>(60,845)</b>	<b>427,671</b>
<b>Total comprehensive income for the year</b>	-	<b>37,664</b>	<b>37,664</b>
<b>Transactions with owners in their capacity as owners:</b>			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	(30,325)	(30,325)
<b>Balance at 30 June 2010</b>	<b>488,516</b>	<b>(53,506)</b>	<b>435,010</b>
<b>Balance at 1 July 2010</b>	<b>488,516</b>	<b>(53,506)</b>	<b>435,010</b>
<b>Total comprehensive income for the year</b>	-	<b>57,055</b>	<b>57,055</b>
<b>Transactions with owners in their capacity as owners:</b>			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	(30,325)	(30,325)
<b>Balance at 30 June 2011</b>	<b>488,516</b>	<b>(26,776)</b>	<b>461,740</b>

The accompanying notes form part of these financial statements.

## Financial statements continued

### Statement of Cashflows for the Year Ended 30 June 2011

	Note	2011 \$	2010 \$
<b>Cash Flows From Operating Activities</b>			
Receipts from customers		733,241	581,094
Payments to suppliers and employees		(635,637)	(522,896)
Interest received		7,725	4,871
<b>Net cash provided by operating activities</b>	<b>16</b>	<b>105,329</b>	<b>63,069</b>
<b>Cash Flows From Investing Activities</b>			
Payments for property, plant and equipment		(18,654)	(1,688)
<b>Net cash used in investing activities</b>		<b>(18,654)</b>	<b>(1,688)</b>
<b>Cash Flows From Financing Activities</b>			
Dividends paid		(30,325)	-
<b>Net cash used in financing activities</b>		<b>(30,325)</b>	<b>-</b>
<b>Net increase in cash held</b>		<b>56,350</b>	<b>61,381</b>
Cash and cash equivalents at the beginning of the financial year		227,542	166,161
<b>Cash and cash equivalents at the end of the financial year</b>	<b>7(a)</b>	<b>283,892</b>	<b>227,542</b>

The accompanying notes form part of these financial statements.

# Notes to the financial statements

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For year ended 30 June 2011

## Note 1. Summary of Significant Accounting Policies

### **a) Basis of Preparation**

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards, other authoritative pronouncements of the Australian Accounting Standard Boards and the Corporations Act 2001.

#### Compliance with IFRS

These financial statements and notes comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

#### Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. These areas involving a higher degree of judgement or complexities, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

#### Financial statement presentation

The company has applied revised AASB 101 Presentation of Financial Statements which became effective on 1 January 2009. The company has elected to present all items of income and expense recognised in the period in a single statement of comprehensive income.

#### Historical cost convention

The financial statements have been prepared under the historical cost convention on an accruals basis as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

#### Comparative figures

Where required by Australian Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

#### Adoption of new and revised Accounting Standards

During the current year the entity has adopted all of the new and revised Australian Accounting Standards and Interpretations applicable to its operations which became mandatory.

The adoption of these standards has impacted the recognition, measurement and disclosure of certain transactions. The following is an explanation of the impact the adoption of these standards and interpretations has had on the financial statements of the company.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### a) Basis of Preparation (continued)

#### Adoption of new and revised Accounting Standards (continued)

- AASB 101 Presentation of Financial Statements

In September 2007 the Australian Accounting Standards Board revised AASB 101, and as a result there have been changes to the presentation and disclosure of certain information within the financial statements. Below is an overview of the key changes and the impact on the company's financial statements.

- Disclosure impact

Terminology changes – The revised version of AASB 101 contains a number of terminology changes, including the amendment of the names of the primary financial statements.

Reporting changes in equity – The revised AASB 101 requires all changes in equity arising from transactions with owners in their capacity as owners to be presented separately from non-owner changes in equity. Owner changes in equity are to be presented in the statement of changes in equity, with non-owner changes in equity presented in the statement of comprehensive income. The previous version of AASB 101 required that owner changes in equity and other comprehensive income be presented in the statement of changes in equity.

Statement of comprehensive income – The revised AASB 101 requires all income and expenses to be presented in either one statement, the statement of comprehensive income, or two statements, a separate income statement and a statement of comprehensive income. The previous version of AASB 101 required only the presentation of a single income statement.

The company's financial statements contain a single statement of comprehensive income.

Other comprehensive income – The revised version of AASB 101 introduces the concept of "other comprehensive income" which comprises of income and expense that are not recognised in profit or loss as required by other Australian Accounting Standards. Items of other comprehensive income are to be disclosed in the statement of comprehensive income. Entities are required to disclose the income tax relating to each component of other comprehensive income. The previous version of AASB 101 did not contain an equivalent concept.

#### New Accounting Standards for application in future periods

The AASB has issued new and amended accounting standards and interpretations that have mandatory application dates for future reporting periods, as follows:

- AASB 9: Financial Instruments and AASB 2009-11: Amendments to Australian Accounting Standards arising from AASB 9 [AASB 1, 3, 4, 5, 7, 101, 102, 108, 112, 118, 121, 127, 128, 131, 132, 136, 139, 1023 & 1038 and Interpretations 10 & 12] (applicable for annual reporting periods commencing on or after 1 January 2013)
- AASB 2009-12: Amendments to Australian Accounting Standards [AASBs 5, 8, 108, 110, 112, 119, 133, 137, 139, 1023 & 1031 and Interpretations 2, 4, 16, 1039 & 1052] (applicable for annual reporting periods commencing on or after 1 January 2011)

These standards are applicable retrospectively and amend the classification and measurement of financial assets. The company has determined these amendments will have no impact on the preparation of the financial statements and therefore they have not been applied.



# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### a) Basis of Preparation (continued)

#### Economic dependency - Bendigo and Adelaide Bank Limited

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank**<sup>®</sup> branch at Inglewood, Victoria.

The branch operates as a franchise of Bendigo and Adelaide Bank Limited, using the name “Bendigo Bank” and the logo and system of operations of Bendigo and Adelaide Bank Limited. The company manages the **Community Bank**<sup>®</sup> branch on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank**<sup>®</sup> branches are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank Limited.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank**<sup>®</sup> branch franchise operations. It also continues to provide ongoing management and operational support, and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

- advice and assistance in relation to the design, layout and fit out of the **Community Bank**<sup>®</sup> branch;
- training for the branch manager and other employees in banking, management systems and interface protocol;
- methods and procedures for the sale of products and provision of services;
- security and cash logistic controls;
- calculation of company revenue and payment of many operating and administrative expenses
- the formulation and implementation of advertising and promotional programs; and
- sales techniques and proper customer relations.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

### b) Revenue

Revenue is recognised when the amount of revenue can be reliably measured, it is probable that future economic benefit will flow to the company and any specific criteria have been met. Interest and fee revenue is recognised when earned. The gain or loss on disposal of property, plant and equipment is recognised on a net basis and is classified as income rather than revenue. All revenue is stated net of the amount of Goods and Services Tax (GST).

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### **b) Revenue (continued)**

#### Revenue calculation

The franchise agreement with Bendigo and Adelaide Bank Limited provides for three types of revenue earned by the company. First, the company is entitled to 50% of the monthly gross margin earned by Bendigo and Adelaide Bank Limited on products and services provided through the company that are regarded as “day to day” banking business (ie ‘margin business’). This arrangement also means that if the gross margin reflects a loss (that is, the gross margin is a negative amount), the company effectively incurs, and must bear, 50% of that loss.

The second source of revenue is commission paid by Bendigo and Adelaide Bank Limited on the other products and services provided through the company (ie ‘commission business’). The commission is currently payable on various specified products and services, including insurance, financial planning, common fund, Sandhurst Select, superannuation, commercial loan referrals, products referred by Rural Bank, leasing referrals, fixed loans and certain term deposits (>90 days). The amount of commission payable can be varied in accordance with the Franchise Agreement (which, in some cases, permits commissions to be varied at the discretion of Bendigo and Adelaide Bank Limited). This discretion has been exercised on several occasions previously. For example in February 2011 Bendigo and Adelaide Bank Limited reduced commissions on two core banking products to ensure a more even distribution of income between Bendigo and Adelaide Bank Limited and its **Community Bank**<sup>®</sup> partners. The revenue share model is subject to regular review to ensure that the interests of Bendigo and Adelaide Bank Limited and **Community Bank**<sup>®</sup> companies remain balanced.

The third source of revenue is a proportion of the fees and charges (ie, what are commonly referred to as ‘bank fees and charges’) charged to customers. This proportion, determined by Bendigo and Adelaide Bank Limited, may vary between products and services and may be amended by Bendigo and Adelaide Bank Limited from time to time.

### **c) Income Tax**

#### Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

#### Deferred tax

Deferred tax is accounted for using the balance sheet liability method on temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### **c) Income Tax (continued)**

#### Deferred tax (continued)

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities (other than as a result of a business combination) which affects neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the consolidated entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the company entity intends to settle its tax assets and liabilities on a net basis.

#### Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the statement of comprehensive income, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or excess.

### **d) Employee Entitlements**

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

### **e) Cash and Cash Equivalents**

For the purposes of the statement of cash flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### **f) Trade Receivables and Payables**

Receivables are carried at their amounts due. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

### **g) Property, Plant and Equipment**

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual values and depreciation method is reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calculation of depreciation:

- leasehold improvements	40 years
- plant and equipment	2.5 - 40 years
- furniture and fittings	4 - 40 years

### **h) Intangibles**

The franchise fee paid to Bendigo and Adelaide Bank Limited has been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

### **i) Payment Terms**

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days.

### **j) Borrowings**

All loans are initially measured at the principal amount. Interest is recognised as an expense as it accrues.

### **k) Financial Instruments**

#### Recognition and initial measurement

Financial instruments, incorporating financial assets and financial liabilities, are recognised when the entity becomes a party to the contractual provisions of the instrument.

Financial instruments are initially measured at fair value plus transaction costs. Financial instruments are classified and measured as set out below.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### **k) Financial Instruments (continued)**

#### Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset.

#### Classification and subsequent measurement

##### (i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

##### (ii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

##### (iii) Financial liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

#### Impairment

At each reporting date, the entity assesses whether there is objective evidence that a financial instrument has been impaired. Impairment losses are recognised in the statement of comprehensive income.

### **l) Leases**

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership are transferred to the company are classified as finance leases. Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred. Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

### **m) Provisions**

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions or other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### **m) Provisions (continued)**

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

### **n) Contributed Equity**

Ordinary shares are recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

### **o) Earnings Per Share**

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

### **p) Goods and Services Tax**

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet. Cash flows are included in the statement of cash flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the taxation authority are classified as operating cash flows.

## Note 2. Financial Risk Management

The company's activities expose it to a limited variety of financial risks: market risk (including currency risk, fair value interest risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the entity. The entity does not use derivative instruments.

Risk management is carried out directly by the board of directors.

### **(i) Market risk**

The company has no exposure to any transactions denominated in a currency other than Australian dollars.

### **(ii) Price risk**

The company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The company is not exposed to commodity price risk.

# Notes to the financial statements continued

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## Note 2. Financial Risk Management (continued)

### **(iii) Credit risk**

The company has no significant concentrations of credit risk. It has policies in place to ensure that customers have an appropriate credit history. The company's franchise agreement limits the company's credit exposure to one financial institution, being Bendigo and Adelaide Bank Limited.

### **(iv) Liquidity risk**

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

### **(v) Cash flow and fair value interest rate risk**

Interest-bearing assets are held with Bendigo and Adelaide Bank Limited and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the company to cash flow interest-rate risk. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

### **(vi) Capital management**

The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the balance sheet.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the distribution limit.

- (i) the distribution limit is the greater of:
  - (a) 20% of the profit or funds of the franchisee otherwise available for distribution to shareholders in that 12 month period; and
  - (b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the franchisee over that 12 month period; and
- (ii) the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2011 can be seen in the statement of comprehensive income.

There were no changes in the company's approach to capital management during the year.

# Notes to the financial statements continued

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## Note 3. Critical Accounting Estimates and Judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Management has identified the following critical accounting policies for which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

### Taxation

Judgement is required in assessing whether deferred tax assets and certain tax liabilities are recognised on the balance sheet. Deferred tax assets, including those arising from un-recouped tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits.

Assumptions about the generation of future taxable profits depend on management's estimates of future cash flows. These depend on estimates of future sales volumes, operating costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation.

These judgements and assumptions are subject to risk and uncertainty, hence there is a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the balance sheet and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amount of recognised deferred tax assets and liabilities may require adjustment, resulting in corresponding credit or charge to the statement of comprehensive income.

### Estimation of useful lives of assets

The estimation of the useful lives of assets has been based on historical experience and the condition of the asset is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

### Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the company's share of the net identifiable assets of the acquired branch/agency at the date of acquisition. Goodwill on acquisition is included in intangible assets. Goodwill is not amortised. Instead, goodwill is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses.

The calculations require the use of assumptions.



## Notes to the financial statements continued

### Note 3. Critical Accounting Estimates and Judgements (continued)

#### Impairment of assets

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the consolidated entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

	2011 \$	2010 \$
<b>Note 4. Revenue from Ordinary Activities</b>		
Operating activities:		
- services commissions	667,742	576,677
- other revenue	-	-
<b>Total revenue from operating activities</b>	<b>667,742</b>	<b>576,677</b>
Non-operating activities:		
- interest received	8,119	5,212
<b>Total revenue from non-operating activities</b>	<b>8,119</b>	<b>5,212</b>
<b>Total revenues from ordinary activities</b>	<b>675,861</b>	<b>581,889</b>

## Notes to the financial statements continued

	Note	2011 \$	2010 \$
<b>Note 5. Expenses</b>			
Depreciation of non-current assets:			
- plant and equipment		3,043	2,944
- leasehold improvements		9,627	9,333
Amortisation of non-current assets:			
- franchise agreement		2,000	2,000
- franchise renewal fee			
		<b>14,670</b>	<b>14,277</b>
<b>Bad debts</b>		<b>155</b>	<b>37</b>

## Note 6. Income Tax Expense

The components of tax expense comprise:

- Current tax		21,908	-
- Future income tax benefit attributed to losses		-	-
- Movement in deferred tax		(216)	1,937
- Recoup of prior year tax loss		2,289	17,575
		<b>23,981</b>	<b>19,512</b>

The prima facie tax on profit from ordinary activities before income tax is reconciled to the income tax expense as follows:

Operating profit		81,036	57,176
Prima facie tax on profit from ordinary activities at 30%		24,311	18,143
Add tax effect of:			
- non-deductible expenses		683	600
- timing difference expenses		217	(155)
- other deductible expenses		(1,014)	(1,013)
		<b>24,197</b>	<b>17,575</b>
Movement in deferred tax	11	(216)	1,937
		<b>23,981</b>	<b>19,512</b>

## Notes to the financial statements continued

	2011 \$	2010 \$
<b>Note 7. Cash and Cash Equivalents</b>		
Cash at bank and on hand	23,892	7,657
Term deposits	260,000	219,885
	<b>283,892</b>	<b>227,542</b>

The above figures are reconciled to cash at the end of the financial year as shown in the statement of cashflows as follows:

### **Note 7.(a) Reconciliation of cash**

Cash at bank and on hand	23,892	7,657
Term deposits	260,000	219,885
	<b>283,892</b>	<b>227,542</b>

## Note 8. Trade and Other Receivables

Trade receivables	8,806	21,535
Other receivables and accruals	1,000	606
Prepayments	5,003	6,118
	<b>14,809</b>	<b>28,259</b>

## Note 9. Property, Plant and Equipment

### **Plant and equipment**

At cost	27,787	27,787
Less accumulated depreciation	(17,628)	(14,726)
	<b>10,159</b>	<b>13,061</b>

### **Leasehold improvements**

At cost	134,129	115,475
Less accumulated depreciation	(37,767)	(27,999)
	<b>96,362</b>	<b>87,476</b>
<b>Total written down amount</b>	<b>106,521</b>	<b>100,537</b>

## Notes to the financial statements continued

	2011 \$	2010 \$
Note 9. Property, Plant and Equipment (continued)		
<b>Movements in carrying amounts:</b>		
<b>Plant and equipment</b>		
Carrying amount at beginning	13,061	14,317
Additions	-	1,688
Disposals	-	-
Less: depreciation expense	(2,902)	(2,944)
<b>Carrying amount at end</b>	<b>10,159</b>	<b>13,061</b>
<b>Leasehold improvements</b>		
Carrying amount at beginning	87,476	96,809
Additions	18,654	-
Disposals	-	-
Less: depreciation expense	(9,768)	(9,333)
<b>Carrying amount at end</b>	<b>96,362</b>	<b>87,476</b>
<b>Total written down amount</b>	<b>106,521</b>	<b>100,537</b>

## Note 10. Intangible Assets

<b>Franchise fee</b>		
At cost	10,000	10,000
Less: accumulated amortisation	(8,000)	(6,000)
	<b>2,000</b>	<b>4,000</b>
<b>Goodwill on Purchase of Agency Business</b>		
At cost	112,000	112,000
	<b>112,000</b>	<b>112,000</b>
<b>Total written down amount</b>	<b>114,000</b>	<b>116,000</b>

## Notes to the financial statements continued

	2011 \$	2010 \$
<b>Note 11. Tax</b>		
<b>Current:</b>		
<b>Income tax payable/(refundable)</b>	<b>21,908</b>	-
<b>Non-Current:</b>		
<b>Deferred tax assets</b>		
- accruals	-	-
- employee provisions	-	-
- tax losses carried forward	-	2,288
	-	<b>2,288</b>
<b>Deferred tax liability</b>		
- accruals	300	181
- deductible prepayments	1,501	1,835
	<b>1,801</b>	<b>2,016</b>
<b>Net deferred tax asset/(liability)</b>	<b>(1,801)</b>	<b>272</b>
<b>Movement in deferred tax charged to statement of comprehensive income</b>	<b>(216)</b>	<b>19,512</b>

## Note 12. Trade and Other Payables

Trade creditors	148	3,975
Other creditors and accruals	3,300	3,300
	<b>3,448</b>	<b>7,275</b>

## Note 13. Provisions

<b>Current:</b>		
<b>Provision for dividend</b>	<b>30,325</b>	<b>30,325</b>

## Note 14. Contributed Equity

505,412 Ordinary shares fully paid (2010: 505,412)	505,412	505,412
Less: equity raising expenses	(16,896)	(16,896)
	<b>488,516</b>	<b>488,516</b>

# Notes to the financial statements continued

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## Note 14. Contributed Equity (continued)

### **Rights attached to shares**

#### (a) Voting rights

Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the **Community Bank®** have the same ability to influence the operation of the company.

#### (b) Dividends

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo and Adelaide Bank Limited contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

#### (c) Transfer

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the Corporations Act.

### **Prohibited shareholding interest**

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if any of the following applies:

- They control or own 10% or more of the shares in the company (the "10% limit").
- In the opinion of the board they do not have a close connection to the community or communities in which the company predominantly carries on business (the "close connection test").
- Where the person is a shareholder, after the transfer of shares in the company to that person the number of shareholders in the company is (or would be) lower than the base number (the "base number test"). The base number is 298. As at the date of this report, the company had 329 shareholders.

## Notes to the financial statements continued

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### Note 14. Contributed Equity (continued)

#### **Prohibited shareholding interest (continued)**

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or beneficial interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prohibited shareholding interest. If the board becomes aware that a member has a prohibited shareholding interest, it must serve a notice requiring the member (or the member's associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

The Bendigo Stock Exchange (BSX) has advised that in its view the prohibited shareholding provisions are appropriate and equitable but the 'base number test' is not as a result the base number clause does not operate whilst the company remains listed on the BSX.

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

	<b>2011</b>	<b>2010</b>
	<b>\$</b>	<b>\$</b>
<b>Note 15. Accumulated Losses</b>		
Balance at the beginning of the financial year	(53,506)	(60,845)
Net profit from ordinary activities after income tax	57,055	37,664
Dividends paid or provided for	(30,325)	(30,325)
<b>Balance at the end of the financial year</b>	<b>(26,776)</b>	<b>(53,506)</b>

## Notes to the financial statements continued

	2011 \$	2010 \$
<b>Note 16. Statement of Cashflows</b>		
Reconciliation of profit from ordinary activities after tax to net cash provided by operating activities		
Profit from ordinary activities after income tax	57,055	37,664
Non cash items:		
- depreciation	12,670	12,277
- amortisation	2,000	2,000
Changes in assets and liabilities:		
- (increase)/decrease in receivables	13,450	(8,250)
- decrease in other assets	2,073	19,512
- decrease in payables	(3,827)	(134)
- increase in current tax liabilities	21,908	-
<b>Net cashflows provided by operating activities</b>	<b>105,329</b>	<b>63,069</b>

## Note 17. Leases

### Operating lease commitments

Non-cancellable operating leases contracted for but not capitalised in the financial statements

Payable - minimum lease payments

- not later than 12 months	3,391	3,700
- between 12 months and 5 years	-	3,391
- greater than 5 years	-	-
	<b>3,391</b>	<b>7,091</b>

The property lease is linked to the Company's Franchise Agreement with Bendigo & Adelaide Bank Limited, the Franchise renewal is due on 1 June 2012 with two, 5 year extension options available. Rent payable monthly in advance.



## Notes to the financial statements continued

	<b>2011</b>	<b>2010</b>
	<b>\$</b>	<b>\$</b>
<b>Note 18. Auditors' Remuneration</b>		
Amounts received or due and receivable by the auditor of the company for:		
- audit and review services	4,500	4,500
- share registry services	3,095	1,450
- non audit services	1,666	1,615
	<b>9,261</b>	<b>7,565</b>

## Note 19. Director and Related Party Disclosures

The names of directors who have held office during the financial year are:

Maxwell Charles Higgs  
 Allan Maurice Bunnett  
 George Arthur Wyatt  
 Terence William Mangles  
 Dale Thomas Jackson  
 Andrew Richard Smith  
 Pauline Elletson  
 Heather Louise Chamberlain  
 Simon Patrick Tuohey  
 Jill McFarlane  
 Steven John Smith  
 Kenneth John Canfield (Appointed 26 October 2010)  
 Colleen Mary Condliffe (Retired 26 October 2010)

No director or related entity has entered into a material contract with the company. No director's fees have been paid as the positions are held on a voluntary basis.

<b>Directors Shareholdings</b>	<b>2011</b>	<b>2010</b>
Maxwell Charles Higgs	3,001	3,001
Allan Maurice Bunnett	2,501	2,501
George Arthur Wyatt	6,001	5,001
Terence William Mangles	1,001	1,001
Dale Thomas Jackson	1,001	1,001
Andrew Richard Smith	1,002	1,002
Pauline Elletson	-	-
Heather Louise Chamberlain	500	500
Simon Patrick Tuohey	1,501	1,501

## Notes to the financial statements continued

### Note 19. Director and Related Party Disclosures (continued)

<b>Directors Shareholdings</b>	<b>2011</b>	<b>2010</b>
Jill McFarlane	1,500	1,500
Steven John Smith	-	-
Kenneth John Canfield (Appointed 26 October 2010)	1,001	1,001
Colleen Mary Condliffe (Retired 26 October 2010)	501	501

	<b>2011</b>	<b>2010</b>
	<b>\$</b>	<b>\$</b>

### Note 20. Dividends Paid or Provided

#### a. Dividends paid during the year

<b>Unfranked dividend - 6 cents (2010: Nil cents) per share</b>	<b>30,325</b>	<b>-</b>
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#### b. Dividends proposed and recognised as a liability

<b>Unfranked dividend - 6 cents (2010: 6 cents) per share</b>	<b>30,325</b>	<b>30,325</b>
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### Note 21. Key Management Personnel Disclosures

No Director receives remuneration for services as a Company Director or Committee Member.

There are no employees who are directly accountable and have responsibility for the strategic direction and operational management of the entity.

There are therefore no specified Executives whose remuneration requires disclosure.

	<b>2011</b>	<b>2010</b>
	<b>\$</b>	<b>\$</b>

### Note 22. Earnings Per Share

(a) Profit attributable to the ordinary equity holders of the company used in calculating earnings per share	57,055	37,664
	<b>Number</b>	<b>Number</b>
(b) Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	505,412	505,412

## Notes to the financial statements continued

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### Note 23. Events Occurring After the Balance Sheet Date

There have been no events after the end of the financial year that would materially affect the financial statements.

### Note 24. Contingent Liabilities

There were no contingent liabilities at the date of this report to affect the financial statements.

### Note 25. Segment Reporting

The economic entity operates in the service sector where it facilitates **Community Bank**<sup>®</sup> services in Inglewood and the surrounding districts pursuant to a franchise agreement with Bendigo and Adelaide Bank Limited.

### Note 26. Registered Office/Principal Place of Business

The entity is a company limited by shares, incorporated and domiciled in Australia. The registered office and principal place of business is:

Registered Office	Principal Place of Business
64 Brooke Street	64 Brooke Street
Inglewood VIC 3517	Inglewood VIC 3517

### Note 27. Financial Instruments

#### **Net Fair Values**

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the balance sheet. The company does not have any unrecognised financial instruments at the year end.

#### **Credit Risk**

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the balance sheet and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

## Notes to the financial statements continued

### Note 27. Financial Instruments

#### Interest Rate Risk

Financial instrument	Floating interest rate		Fixed interest rate maturing in						Non interest bearing		Weighted average effective interest rate	
			1 year or less		Over 1 to 5 years		Over 5 years					
	2011 \$	2010 \$	2011 \$	2010 \$	2011 \$	2010 \$	2011 \$	2010 \$	2011 \$	2010 \$	2011 %	2010 %
<b>Financial Assets</b>												
Cash and cash equivalents	23,792	7,558	260,000	219,885	-	-	-	-	100	100	3.09	2.30
Receivables	-	-	-	-	-	-	-	-	14,809	28,259	N/A	N/A
<b>Financial Liabilities</b>												
Payables	-	-	-	-	-	-	-	-	148	3,975	N/A	N/A

# Directors' declaration

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In accordance with a resolution of the directors of Inglewood & Districts Community Enterprises Limited, we state that:

In the opinion of the directors:

- (a) the financial statements and notes of the company are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the company's financial position as at 30 June 2011 and of its performance for the financial year ended on that date; and
  - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- (c) the audited remuneration disclosures set out in the remuneration report section of the directors' report comply with Accounting Standard AASB124 Related Party Disclosures and the Corporations Regulations 2001.

This declaration is made in accordance with a resolution of the board of directors.



**Maxwell Charles Higgs, Chairman**

Signed on the 15th of August 2011.

# Independent audit report

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## **Independent Auditor's Report To The Members Of Inglewood & Districts Community Enterprises Limited**

### **Report on the Financial Report**

We have audited the accompanying financial report of Inglewood & Districts Community Enterprises Limited, which comprises the balance sheet as at 30 June 2011, statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended, a summary of significant accounting policies and other explanatory notes and the Directors' Declaration.

### **Directors' Responsibility for the Financial Report**

The directors of the company are responsible for the preparation and presentation of the financial report in accordance with Australian Accounting Standards and the Corporations Act 2001. This responsibility includes establishing and maintaining internal controls relevant to the preparation and presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making fair accounting estimates that are reasonable in the circumstances. In note 1, the directors also state in accordance with the Accounting Standard AASB 101 Presentation of Financial Statements that the financial statements comply with International Financial Reporting Standards.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These auditing standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the entity's preparation and presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

Our audit did not involve an analysis of the prudence of business decisions made by directors or management.

We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the Corporations Act 2001 and Australian Accounting Standards, a true and fair view which is consistent with our understanding of the company's financial position and of its performance.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Liability limited by a scheme approved under Professional Standards Legislation. ABN: 51 061 795 337.

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# Independent audit report continued

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## Independence

In conducting our audit we have complied with the independence requirements of the Corporations Act 2001. We have given to the directors of the company a written Auditor's Independence Declaration, a copy of which is included in the Directors' Report. In addition to our audit of the financial report and the remuneration disclosures, we were engaged to undertake the services disclosed in the notes to the financial statements. The provision of these services has not impaired our independence.

## Auditor's Opinion on the Financial Report

In our opinion:

- 1) The financial report of Inglewood & Districts Community Enterprises Limited is in accordance with the Corporations Act 2001 including giving a true and fair view of the company's financial position as at 30 June 2011 and of its financial performance and its cash flows for the year then ended and complying with Australian Accounting Standards and the Corporations Regulations 2001.
- 2) The financial report also complies with International Financial Reporting Standards as issued by the International Accounting Standards Board.

## Report on the Remuneration Report

We have audited the Remuneration Report included in the Directors' Report for the year ended 30 June 2011. The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

## Auditor's Opinion

In our opinion, the Remuneration Report of Inglewood & Districts Community Enterprises Limited for the year ended 30 June 2011, complies with section 300A of the Corporations Act 2001.



**DAVID HUTCHINGS**  
**ANDREW FREWIN & STEWART**  
61-65 Bull Street, Bendigo, 3550

15th August 2011

# BSX report

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## Share Information

In accordance with Bendigo Stock Exchange listing rules the company provides the following information as at 6 September 2011, which is within 6 weeks of this report being sent to shareholders.

The following table shows the number of shareholders, broken into various categories showing the total number of shares held.

Number of shares held	Number of shareholders
1 to 1,000	232
1,001 to 5000	93
5,001 to 10,000	3
10,001 to 100,000	1
100,001 and over	0
<b>Total shareholders</b>	<b>329</b>

Each of the above shareholders are entitled to 1 vote, irrespective of the number of shares held.

There are no substantial shareholders (holding more than 5% of voting rights) as each shareholder is entitled to 1 vote. Normally holding more than 5% of total issued shares would create a substantial shareholder, but this is not applicable due to the voting restrictions for the Company.

There are 8 shareholders holding less than a marketable parcel of shares (\$500 in value).

There are no restricted securities on issue.

All shares on issue are ordinary shares fully paid to \$1 per share. There are no unquoted equity securities.

The following table shows the 10 largest shareholders.

Shareholder	Number of Shares	Percentage of capital
Barry Robert Parker	15,000	2.86%
Mrs Heather Denyse Appleby	10,000	1.90%
FP Nevins & Co Pty Ltd	10,000	1.90%
Dorothy Margaret Fitzgerald	10,000	1.90%
Mr George Arthur Wyatt & Ms Susan Ruth Horsley <Wyatt & Horsley Superannuation Fund A/C>	5,000	0.95%
Mr Garry Ian Appleby	5,000	0.95%
Mr Neil Alexander Appleby	5,000	0.95%
Mr Kenneth Gordon Appleby	5,000	0.95%
Mr Arnold Evert Look	5,000	0.95%
Mr Stanislaus Kenneth Mahoney	5,000	0.95%
<b>Total</b>	<b>75,000</b>	<b>14.29%</b>



# BSX report continued

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**The registered office of the company is located at:**

64 Brooke Street,  
Inglewood VIC 3517  
Phone: (03) 5438 3500

**The principal administrative office of the company is located at:**

64 Brooke Street,  
Inglewood VIC 3517  
Phone: (03) 5438 3500

**Security register**

The security register (share register) is kept at:

AFS  
61-65 Bull Street  
Bendigo VIC 3550  
Phone: 61 3 54430344

**Company Secretary**

George Wyatt has been joint Company Secretary of Inglewood & Districts Community Financial Services for nearly 2 years. George Wyatt's qualifications and experience include management and administrative experience and involvement with community and sporting groups.

**Corporate governance**

The Company has implemented various corporate governance practices, which include:

- (a) The establishment of an audit committee. Members of the audit committee are Chairman Dr Max Higgs, George Wyatt and Allan Bunnett
- (b) Director approval of operating budgets and monitoring of progress against these budgets; Treasurer: Allan Bunnett
- (c) Ongoing Director training; and Conferences
- (d) Monthly Director meetings to discuss performance and strategic plans.

**Annexure 3A**

There are no material differences between the information in the company's Annexure 3A and the information in the financial documents in its annual report.



Inglewood & Districts **Community Bank**<sup>®</sup> Branch  
64 Brooke Street, Inglewood VIC 3517  
Phone: (03) 5438 3500 Fax: (03) 5438 3502  
Franchisee: Inglewood & Districts Community Enterprises Limited  
64 Brooke Street, Inglewood VIC 3517  
ABN: 87 123 959 375

[www.bendigobank.com.au/inglewood](http://www.bendigobank.com.au/inglewood)  
Bendigo and Adelaide Bank Limited,  
The Bendigo Centre, Bendigo VIC 3550  
ABN 11 068 049 178. AFSL 237879.  
(BMPAR11078) (08/11)