

Chairman's report.



It is with great pleasure that I advise of the appointment of a new Branch Manager in Subha Pathirage. Subha has a background in international banking

and experience in an IT sales role too. Currently Subha undertook training in Adelaide prior to attending the State conference and spent a week in training with Darwin branches before commencing in Katherine on 13 April.

Subha and her husband, Ryan, are very excited about their move to Katherine. Ryan has also secured employment in Katherine.

I would also like to welcome Customer Service Officer, Gloria Booth. Gloria has now been with us for about a month and is settling in to her new role.

Mary-Claire Hansby and her partner, Andre, have welcomed a bouncing baby boy, Noah. We hope Noah and Mary settle well into a good routine easily.

Angela Smith will be moving back to Ipswich after ANZAC day as her husband has been posted. I would like to take this opportunity to thank Ang for her efforts and good sense of humor. Ang will be missed. We wish her and Paul the best of luck back in the big smoke.

Two of our Directors attended the State conference at the end of March and undertook the Australian Institute of Company Directors (AICD) training while there.

Regards

Iain Locke
Chairman

Branch Manager's report.

The last six months have been both challenging and rewarding and our branch continues to grow thanks to the local community supporting us.

Our branch has developed strong partnerships with local clubs and businesses within the community, which we thank for their support.

Katherine Regional **Community Bank**[®] Branch has continued to improve its performance over the past 12 months and is looking forward to making a significant and ongoing difference to the Katherine community.

We appointed a new staff member in January, Gloria Booth, as our new Customer Service Officer, and we are also proud to say that Roxanne Young and Mary Hornsby are still valued staff members of the Katherine Regional **Community Bank**[®] Branch. Our team pride themselves on providing great customer service. Bendigo and Adelaide Bank's local support also includes our new Business Banking Manager, Paul Palcini, and the continuing support of our NT Regional Manager, John Grotenhuis.

I urge you as shareholders to help your community by spreading the word about why the **Community Bank**[®] model of banking is different and to think about your local **Community Bank**[®] branch when it comes to referring a friend or for your own financial needs.

Thank you for your important support of your local **Community Bank**[®] branch.

Warm regards

Angela Smith
Acting Branch Manager



Community projects initiated and supported.

- Katherine Show - \$700 Prizes: Prizes for Giant pumpkin and Chook Silhouettes
- Casuarina St Primary School - \$500 Help establish a Vegetable Patch
- Two Defibrillators in partnership with St John's: \$3,000 Located at Woolworths and Golf Club
- Katherine Cancer Support Services - \$5,000 to assist with fittings and IT at new Cancer Support Centre
- Katherine Game Fishing Club - \$300 to assist with event costs
- Student First Aid Courses - \$1,000 Conducted by St Johns in Katherine Schools
- Katherine Krocs Business Partnership - \$2,200 Community Investment incentives
- Chamber of Commerce Customer Service Awards - \$1,000 Major Sponsor
- Nixon's Crossing Campdraft - \$1,000 to provide face painting activities for out of town Children
- YMCA Swim Meet - \$500 to assist with event costs
- Hosted OBM Business Breakfast - \$500 Business networking opportunity
- Katherine Sports Clubs - \$800 for 25x netball and 25x soccer balls

Cancer Working Group.

When does \$5,000 = \$2.2 million?

When community partnerships exist



The opening of the new Cancer Council NT service in the Government Centre was made possible by community contributions. It will have the ability to organize and deliver a professional cancer support service, building on the existing Cancer Council NT structure.

To achieve significantly expanded cancer services in Katherine, a small, dedicated group of community members was formed and facilitated by Bendigo and Adelaide Bank management to liaise with stakeholders and lobby governments to improve support and provide chemotherapy capability.

With seed funding of \$5,000 from the Katherine Regional **Community Bank**[®] Branch to get the ball rolling and some effective lobbying by many, this is the outcome:

Woolworths Staff	\$674
Private Donations	\$3,550
Katherine Regional Community Bank Branch	\$5,000
Adams group Melbourne Cup Luncheons	\$11,600
Rotary Club	\$48,000
NT Dept. of Health: (increased cancer support services)	\$150,000
Federal Government: (chemotherapy treatment centre)	\$2,000,000
Total	\$2,218,824

The chemotherapy treatment centre and related support will be based at and administered by the Katherine Hospital. Ideas have been forthcoming from the chemotherapy unit to make treatment more comfortable for patients. Donations can be placed with the Katherine Cancer Working Group Rotary account:

BSB: 633000

ACC: 151096856

Are there other projects that this partnership model can deliver? Community Investment Proposal Request forms are available from the Katherine Regional **Community Bank**[®] Branch or contact one of your Board members.

Katherine Regional Enterprises Limited PO Box 69, Katherine NT 0851 **ABN** 57 121 062 146 **Directors:** Iain Locke (Chairman), Joe Smith (Vice-Chairman), Merrilyn Stopp (Secretary), Tracey Ramm (Treasurer), Valmai Dyer, Vivian Bailey, Dean Featherstone, Pascale Dettwiller and Robyn Jackson.

Katherine Regional Community Bank[®] Branch

2/56 Katherine Terrace, Katherine NT 0850 Phone: 8972 1784

Opening hours: Monday to Friday 9.00am – 5.00pm and Saturday mornings 9.00am – 12 noon

Website: www.bendigobank.com.au/katherine

www.facebook.com/KatherineRegionalCommunityBankBranch

Staff Profile.

Business Banking Manager – Paul Palcini

I started with the Adelaide Bank in 2002 as a Customer Service Officer at the Modbury Branch. I then gradually worked my way through a number of different positions within the branch network. In October 2006 I was successful as a Business Banking Officer and moved into the Business Banking team located at the Pirie Street head office in Adelaide. Over this time I had several different Managers, the last of which was the Senior Business Banker Manager with a portfolio of clients' worth over \$200 million.



In July 2009 I decided it was time for a change and took 12 months unpaid leave from the Bank to move to London. During this time I was able to secure a role within one of Britain's main telecom companies, Talktalk. I worked there for the next 12 months enjoying all that Britain and Europe had to offer.

Upon my return to Adelaide, I was able to jump straight back into the role I had prior to leaving. I remained as the Business Banking Officer with the Senior Business Banking Manager until December 2013 at which point I was appointed as the Branch Manager of the Bank's new Hutt Street Branch in the Adelaide CBD and played an integral part in its establishment and success over the first 12 months.

When the opportunity arose to become the Northern Territory's Business Banking Manager, I had no hesitation in applying for the position. I moved to Darwin in early 2015 to begin the role and am enjoying the change of scenery and working with the wider Northern Territory team.

The combination of both retail and business banking experience over a 13-year period will hold myself in good stead for this new role and means I will be able provide value and support to our Darwin customers and branch teams.

Some other interests of mine away from work include soccer, which I have played and coached soccer for over 15 years, I am a very keen golfer with a handicap of 7 and absolutely love my fishing and camping.

Thank you and I look forward to contributing to the future success of the Northern Territory Region.

Regards

Paul Palcini
Business Banking Manager
Northern Territory Region

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