

# Katherine Regional Community Bank® Branch – Growing your business.

## Branch Manager's report.



Welcome to our first newsletter for this financial year. What better time to publish it than in the October Business Month when Katherine is buzzing with various activities involving our business community. During the last six months the town has seen new growth and expansion in the construction and development sector. This should create

many new opportunities at the branch and we are looking forward to being a part of the new business that will be generated. I encourage you to come in and discuss how we are able to assist you and provide better solutions with your financial needs.

I am excited to announce the commencement of our very first school banking programme with Clyde Fenton Primary School. A success story that we hope to replicate in the future with more schools in Katherine. We firmly believe in the importance of instilling the idea of saving for the future in the young minds of our community.

Our regular patrons may have noticed a new staff member in our branch. I would like to welcome Alanah Baker, our new Customer Service Officer who is originally from Bendigo, Victoria. We are also recruiting for a Customer Relations Officer who will add value to our team's community spirit and great customer service delivery.

I would like to thank our customers, staff and Board. Your continued support is always appreciated.

Warm regards,

**Subha Pathirage**  
**Branch Manager**

## Growing Your Business workshop.

Supported and facilitated by Senior Managers of Bendigo Bank (SA/NT), Board members held a successful 'Growing Your Business' workshop on 23 September, developing a Strategic Marketing Plan for growing the business of the Katherine Regional Community Bank® Branch. Growing the business is essential to increasing profits and thus the contributions being made to the community. The assistance of Bendigo Bank specialists in the field was appreciated as was the first visit to Katherine by the new Bendigo Bank State Manager SA/NT, Joe Formichella.



Katherine Regional Enterprises Ltd PO Box 69, Katherine NT 0851 ABN 57 121 062 146 **Directors:** Iain Locke, Vivian Bailey, Merrilyn Stopp, Val Dyer, Pascale Dettwiller, Tracey Ramm, Joe Smith.

## Developing Partnerships – School Banking.

We are proud to announce the community investment project sponsoring speech pathology services at Clyde Fenton Primary School. This programme is aimed at improving speech/language/life skill capabilities of children to help them in their daily life. As a part of this major investment with Clyde Fenton School, the Katherine Regional **Community Bank**<sup>®</sup> Branch has set up a 'Piggy Saver' school banking programme. Students at Clyde Fenton Primary School can now get into the habit of saving weekly with 'Piggy'.



Branch Manager handing out Piggy kits and satchels to the school principal, Craig Pauwels.

## Save the dates.



### 29 October

#### **Business Networking Breakfast: 7.00am, Katherine Country Club.**

- Be the guest of your **Community Bank**<sup>®</sup> branch.
- Find out about Equipment Finance opportunities.
- Network with special guest, Mr Mike Reed, Chairman of Regional Development Australia (NT).

### 5 November

#### **Annual General Meeting: 6.00pm, Katherine School of the Air.**

- Be informed about how your **Community Bank**<sup>®</sup> branch is performing.
- Be up-dated on how your **Community Bank**<sup>®</sup> branch has invested in the community.
- Chat with **Community Bank**<sup>®</sup> branch staff.
- Ask questions.
- If unable to attend, you are encouraged to complete a proxy form.

## Did you know?

### **That Bendigo Bank:**

- Is the 5th largest Bank in Australia
- Is an 'A' rated Bank
- Is the only Bank in Australia to receive a credit rating upgrade since the GFC
- Was established in 1858 as a financial institution
- Guarantees the banking products of the Katherine Regional **Community Bank**<sup>®</sup> Branch which is owned by you, Katherine community shareholders
- **Community Bank**<sup>®</sup> branches have contributed \$130 million across Australian communities

## Shareholder Help Desk.

### **Contact details.**

Address, emails, phone, tax file numbers or bank account details can be up-dated by emailing [shareregistry@afsbendigo.com.au](mailto:shareregistry@afsbendigo.com.au) to receive a confidential Shareholder Information Form.

### **Buying shares.**

If you or someone you know is interested in Katherine Regional Enterprises Limited, trading as Katherine Regional **Community Bank**<sup>®</sup> Branch, please email [katherinemailbox@bendigobank.com.au](mailto:katherinemailbox@bendigobank.com.au)

### **News by email.**

If you wish to receive invitations, notices and newsletters by email, please email [val.dyer@bigpond.com](mailto:val.dyer@bigpond.com)



# Supporting the community.

Clyde Fenton School	\$ 5,000 for speech pathology
NAIDOC Week	\$ 1,000 to fund events
Chamber of Commerce	\$ 1,000 for Customer Service Awards
A new Marquee	\$ 950 for community
Careers Expo Day YMCA	Engaged with students about banking careers
Isolated Children's Parents Association	\$1,000 to assist with Canberra excursion



## We're more international than you think.

With foreign cash in more than 30 currencies, pre-paid travel cards, travellers cheques, travel insurance and debit and credit cards, we're your perfect travel companion.

Drop into your nearest branch at 56 Katherine Terrace, Katherine or phone 8972 1784 and talk to us today about all your foreign exchange needs.

**Bendigo Bank**  
Bigger than a bank.

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## Know your Board - Director profiles.

### Tracey Ramm, Treasurer.

- Tracey works as a Paramedic with St John's.
- Bachelor of International Business; Diploma of Paramedic Science.
- St John Ambulance Volunteer and Girl Guide Leader - Katherine.
- Previous experience in bookkeeping, adult training, banking, retail and tourism industry.
- Tracey volunteers her valuable time as a Director to make the Katherine community a better place.



### Joe Smith, Deputy Chairman.

- Joe is the Manager of Step Out, a Disability Service Provider.
- Assoc. Dip. Of Education. Composer in the graphic arts industry.
- Committee member of the National Disability Service (NT), the Integrated Disability Association and the Ministerial Advisory Council (Disability).
- Past owner/editor of local Katherine newspaper with a history in sales and marketing.
- Joe appreciates the philosophy of the Bendigo Bank **Community Bank**® model as a great way of benefitting the community.
- Member of the Board's Human Resource Committee.



**Current Directors are:** Vivian Bailey, Joe Smith, Tracey Ramm, Pascale Dettwiller, Val Dyer, Merrilyn Stopp and Iain Locke

## Organisations are using ComPos.

It is great to see that many organisations have taken the advantage of the portable ComPos machine at events. ComPos is a portable EftPos machine which is available to non-for-profit organisations free of charge to allow credit card use at events where cash is collected. Please contact the **Community Bank**® branch for further information about this convenient initiative.



## A home loan that's the start of something bigger.

At Katherine Regional **Community Bank**® Branch we're offering great deals on home loans tailored to suit your needs, with interest rate discounts and reduced fees.

**Drop into your nearest branch at 56 Katherine Terrace, Katherine or phone 8972 1784 to find out more.**



[bendigobank.com.au](http://bendigobank.com.au)

All loans are subject to Bendigo Bank's normal lending criteria. Fees, charges, terms and conditions apply. Bendigo and Adelaide Bank Limited, ABN 11 068 049 178 AFSL/Australian Credit Licence 237879. S47285-1 (279457\_v1) (20/10/2015)



## Katherine Regional Community Bank® Branch

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Opening hours: Monday to Friday 9.00am – 5.00pm and Saturday mornings 9.00am – 12 noon

Website: [www.bendigobank.com.au/katherine](http://www.bendigobank.com.au/katherine)

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