

Branch Manager's report



Last month marked my first full year as your Branch Manager, and what a year it's been!

I attended my first AGM in November 2011 where I had the opportunity to meet some of our shareholders and I would like to extend an invitation you all to call into the branch, say hello and meet the new team here.

Remember not only

do we offer bank accounts, but we can arrange Health, Home, motor vehicle, caravan, boat and life insurance plans, cash passports, foreign currency and travel insurance for your overseas travel needs, plus many other great products you may not be aware of.

We currently have about 3400 accounts opened, with total banking business of \$92 million. We're looking for opportunities to build on existing relationships with our existing customers as well as actively exploring opportunities for new business to support our growth plans.

It's with your continued support and the support of our customers that we can continue to grow and put back into our local community, so please call into our branch and explore the option of banking with us.

Suza Todorovska Branch Manager

Wanneroo Basketball Association

The Wanneroo Wolves are pleased to announce that leading banking and wealth management specialist, Kingsway **Community Bank®** Branch, have signed a multi-year deal to become a Major Sponsor of the Wanneroo Wolves for the next two SBL seasons.

Wanneroo Wolves Marketing Director and Club Captain Greg Hire commented on the deal saying 'Bendigo Bank has once again proven their support for grass-roots sports and this deal is a significant coup for the club in it's push to become the strongest association in WA'.



▲ Director Bev Errington, Wanneroo Wolves Marketing Director - Greg Hire and Branch Manager Suza Todorovska.

Our team of staff

Jim



As a child of migrant parents, I grew up in Balcatta after our family arrived in Australia in 1968. After attending Balcatta Primary School and Balcatta High School I joined Commonwealth Bank in 1977 and worked in various roles in both the metropolitan area and the north-west of the state.

I finished as a Lending Manager at North Perth branch in 1995. I then joined two close friends in a business partnership that lasted 16 years and involved the running of a food retail business in a busy city food hall.

I met my wife Sharon in London in 1992 during a six month holiday backpacking through the United States and Europe. We married in 1996, have three children aged 14, 12 and 9 and live in Gwelup.

I joined Kingsway **Community Bank®** Branch in October 2011 and I am enjoying the opportunity to work in the finance industry again.

Keep an eye out for our next newsletter for more staff profiles from our team.

Michelle



Hi, I am Michelle and I have been with Bendigo Bank for more than five years, having worked in various roles in both Perth and Melbourne. I now have the pleasure of being the acting Customer Service Supervisor at the Kingsway **Community Bank®** Branch and look forward to both the challenges and

rewards this new role will bring!

On a personal note, I was born and bred south of the river in Perth, and after completing high school; I studied Early Childhood studies, and decided to put those skills to good use by moving to London to become a super nanny for three years!

After leaving London, I moved to Melbourne, where I continued as a nanny for a few more years before making the big move to Bendigo Bank and have not looked back!

Not only did moving to Melbourne open up the doors for a new career for me but it is also the place that I met my now husband, Paul, and after seven years together - we finally tied the knot in November 2009 and once again have not looked back!



Bendigo Bank is offering \$5,000 to one lucky customer in Western Australia who takes out a new Bendigo Insurance policy before 30 June.

And because we're all about protecting and growing the local community too, if you win your town/suburb also wins \$5,000 towards a local project or initiative that's safeguarding the community.

To find out more or to arrange a quote call into Kingsway **Community Bank®** Branch 168 Wanneroo Road, Kingsway, phone 9409 3177 or visit www.bendigobank.com.au

Eligible insurance policies are issued by CGU Insurance Limited ABN 27 004 478 371 AFSL 238291. Promotion applies to new Home and Contents, Motor, Landlords, Travel, Boat and Caravan insurance policies opened between 12.01am 02/04/12 and 11.59pm 29/06/12 (AEST). Prize draws held on 13/07/12. Visit www.bendigobank.com.au or your nearest branch for full terms and conditions. Bendigo and Adelaide Bank Limited ABN 11 068 049 178 AFSL 237879. (S40365) (05/12)

Bendigo Bank

insurance



www.bendigobank.com.au/insurance

Kingsway Community Bank® Branch

Wanneroo Ag Society

Kingsway Community Bank® Branch contributed \$10,000 to the Wanneroo Agricultural Society which went towards the Wanneroo Show Idol and Main stage allowing the development of youth performance opportunities at the Wanneroo Show. The Wanneroo Show Idol is an annual singing competition with the finals held at the Wanneroo Show, with the funding received Wanneroo Show Idol has been developed to provide children aged 8 – 17 an opportunity to audition and perform in a professional setting. Including Wanneroo Show Idol, 75% of stage time in 2011 could be dedicated to youth performance. With media constantly reporting the negative behaviour and actions of a minority it is important to be able to host an event which provides a forum for the children in our community to perform and showcase their talents to the broader community and have fun at the same time. Giving children a sense of achievement and a positive experience through participation in events on the main stage at the Wanneroo Show is of immeasurable value. The ability to provide the children of our community with this opportunity is made possible thanks to your banking business at the branch."

Peta Korb, Marketing and Corporate Sponsorship Manager Wanneroo Agricultural Society (Inc.)



Director profile - Peter Burns



The eldest of five children, Peter Burns is Perth born and bred! Peter attended Como Primary School, and later graduated from Kent Street Senior High School.

Peter commenced his financial career at the National Bank, rising from the position of teller to Accountant. Next, he joined the Taxation section of

Wesfarmers, before moving to another job, working in a small accounting practice, for five years.

But the dream of owning and running his own practice beckoned - and Peter eventually took a "leap of faith"- going into business for himself. In 1979, he was joined by Kim Baker and the pair have run the successful boutique accounting firm "Burns and Baker" for more than 30 years.

Professionally, Peter has served on several state and national committees for CPA Australia and been actively involved with that organisation since 1973. As well, he is a registered company auditor.

Committed to making a contribution to the community, Peter has been a Rotarian for more than two decades and has filled most positions at club level, including President, as well as serving on and being chair of a number of District Committees. He was awarded a Paul Harris Fellow in 2008 by Rotary International.

Peter Burns is the Company Secretary and Treasurer of Kingsway Community Financial Services Limited and has attended State and National conferences and training courses run by Bendigo and Adelaide Bank Ltd. He enjoys being part of the Bendigo Bank operations because it allows him to put the skills and knowledge gained over the past 40 years, to a positive use.

"The **Community Bank**® concept is about the community," says Peter. "Families, young people, seniors - the whole community pulling together to ensure their financial security - it's a winwin."



North Beach Athletics

North Beach Athletics (Inc) is a non-profit organisation administered strictly through the efforts of volunteers. It has been established to teach track & field athletics, develop positive character traits in young adults and help their social development through their participation in a sports program in a safe and fun environment.

Originally named Karrinyup Athletics Club (Est. 1971) we changed name to North Beach Athletics (NBA) in 2010 and have aligned ourselves with North Beach Little Athletics Club (NBLA), a very strong junior club with over 160 members. We also include the Hamersley Development Squad (HDS) in our team and have well over 300 members combined sharing our clubrooms, facilities and training venue together.

Westcoast Songfest.....

The Westcoast Songfest is staged each year in November at the Joondalup Arena.

And over the past 12 years the event has grown from six schools and 450 students in 2000 to 43 schools and 1,670 children in 2011.

The Westcoast Songfest is now one of the largest massed choir events in Australia.

The Songfest is run by four volunteers: Donna Marwick-O'Brien, Paul Storey, Helen Fabri and our newest committee member, Bernice Marwick. The WCSF is not a registered charity. However, the festival is run under a 'not for profit philosophy'.

Any surplus funds are poured back into the program for the following festival.





With every product or service Bendigo Bank offers, money goes back into the community to support local projects and initiatives.

It means that as a customer you benefit from competitive products and great service and get the satisfaction of knowing your banking is contributing to your community.

So make a difference. To your own banking. And to your community. Call into Kingsway Community Bank® Branch or phone 9409 3177.

Bendigo and Adelaide Bank Limited ABN 11 068 049 178. AFSL 237879. (U028B) (03/12)

Kingsway **Community Bank®** Branch



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Opening hours: Monday to Friday 9.00am - 5.00pm

and Saturday mornings 9.00am - 12 noon

Kingsway Community Financial Services Ltd

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ABN: 48 104 124 638 **Chairman:** Bill Meredith.

Directors: Joe Hawkins, Peter Burns, Peter Newbound,

Beverley Errington.