Kingsway Community Financial Services Limited ABN 48 104 124 638

# annual report 2011

Kingsway Community Bank® Branch

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# Chairman's report

### For year ending 30 June 2011

This past year has gone in a flash and it has not been uneventful. We now have a new Branch Manager, have traded through another uncertain economic period, had an attempted hold up and remained in business and financially able to pay another substantial dividend.

#### <u>Staff</u>

We have had staff come and go but those that have stayed have made significant contributions in servicing our customers with professional, yet old fashioned service. The Board would like to thank them for their efforts.

#### Board Members

This year has seen Ian Newton retire. He was tireless in his support of the Kingsway **Community Bank**® Branch and contributed many hours to the Board and community. We wish him well for the future.

I would like to thank my fellow Board members for being committed to making Kingsway **Community Bank**® Branch a success for shareholders and the community.

#### Future Growth

To predict the future and opportunities in such unstable times is not for the faint hearted. We, the Board are taking a positive and proactive approach, aiming for growth of the branch, but with caution.

#### What Next

The Board has considered some expansionary ideas, with the positive growth of all areas of the City of Wanneroo providing a variety of scenarios.

It is pleasing to now be able to return appreciable amounts of money back into the community. In recognition of our original pledge to support the community we have contributed over \$90,000 to significant worthwhile community groups and their programs.

I encourage all shareholders and customers to help promote our **Community Bank**® branch by referring potential customers to our highly skilled and friendly staff, as this will ensure the growth of our business. This is your **Community Bank**® branch and by helping the growth of the branch you will be helping to provide a profitable future for our community.

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Chairman

# Manager's report

### For year ending 30 June 2011

I am pleased to provide this annual report, my first since being appointed as Branch Manager in April this year.

Throughout the last year Australia and more specifically WA, has faced challenges of a multi-speed economy. We've seen strong growth from the Mining and Resources sector, whilst many other areas continue to struggle to recover from the effects of the Global Financial Crisis and the resultant lack in consumer confidence and spending.

Our Board of Directors have faced many challenging decisions throughout the year with our business having undergone considerable staffing changes. We are now continuing to strengthen and position our team in readiness for future growth.

In light of this our business has demonstrated grown in lending by \$2.561 million with book currently at \$66.00 million and marginal decline in deposits of \$1.498 million with funds held at \$37.881 million.

We have been supported by the local community and I'm confident that our ongoing contributions by way of sponsorships and donations will continue this positive effect on our business and our local communities.

I would like to acknowledge the commitment and strong support of Bendigo & Adelaide Bank administration, and I look forward to building our business and our success in the years to come.

I would also like to thank our shareholders and customers for the continued support they give to the Kingsway **Community Bank**® Branch, together we can make our community successful.

عي Suza Todorovska

Branch Manager

# Bendigo and Adelaide Bank Ltd report

### For year ending 30 June 2011

As **Community Bank**® shareholders you are part of something special, a unique banking movement which has evolved into a whole new way of thinking about organising and strengthening community.

Together, we have reached new heights and achieved many great successes, all of which has been underpinned by our commitment and dedication to the communities we're a part of.

Together we're making extraordinary progress, with more than \$58.25 million returned to support community groups and endeavours since the network was established in 1998.

The returns grow exponentially each year, with \$469 thousand returned within the first five years, \$8.15 million within the first eight and \$22.58 million by the end of the first decade of operation. Based on this, we can predict the community returns should top \$100 million within the next three years, which equates to new community facilities, better health care, increased transport services and generally speaking, more prosperous communities.

Together, we haven't just returned \$58.25 million; there is also the flow on economic impact to consider. Bendigo and Adelaide Bank is in the process of establishing an evidential basis that captures the complete picture and the economic outcomes these initiatives generate. However, the tangible outcomes are obvious. We see it in tenanted shops, increased consumer traffic, retained local capital and new jobs but we know that there are broader elements of community strength beyond the economic indicators, which demonstrate the power of our community models.

It is now evident that branches go through a clear maturity phase, building customer support, generating surpluses and establishing a sustainable income stream. This enables Boards to focus less on generating business and more on the community's aspirations. Bendigo is facilitating this through Director engagement and education, community consultations and other community solutions (Community Enterprise Foundation<sup>™</sup>, Community Sector Banking, Community Telco, Generation Green<sup>™</sup> and Community Enterprises) that will provide Boards with further development options.

In Bendigo, your **Community Bank**® Board has a committed and successful partner. Our past efforts and continued commitment to be Australia's leading customer-connected bank, that is relevant, connected and valued, is starting to attract attention and reap rewards.

In January, a Roy Morgan survey into customer satisfaction saw Bendigo Bank achieve an industry leading score among Australian retail banks. This was the first time Bendigo Bank has led the overall results since August 2009.

In May, Fitch Ratings upgraded Bendigo and Adelaide Banks Long-Term Issuer Default Rating (IDR) to A- from BBB+. This announcement saw us become the first Australian bank – and one of the very few banks globally – to receive an upgrade since the Global Financial Crisis.

Standard & Poor's revised credit rating soon followed seeing Bendigo and Adelaide Bank shift from BBB+ stable, to BBB+ positive. These announcements reflect the hard and diligent work by all our staff, our sound risk management practices, low-risk funding and balance sheet structure, sound capital ratios and a sustained improvement in profitability.

The strength of our business model - based on our commitment to our customers and the communities that we

## Bendigo and Adelaide Bank Ltd report continued

operate in - is being recognised by all three ratings agencies.

Over the past year the bank has also added more than 700 additional ATMs through a network sharing agreement with Suncorp Bank, which further enhances our customers' convenience and expands our footprint across the country. In addition to this a further 16 **Community Bank**® branches were opened.

The bank has also had a renewed focus on business banking and re-launched our wealth management services through Bendigo Wealth, which oversees the Adelaide Bank, Leveraged Equities, Sandhurst Trustees and financial planning offering.

The **Community Bank**® model is unique and successful, it's one of our major points of difference and it enables us to connect with more than 550,000 customers, in excess of 270 communities and make a difference in the lives of countless people.

We are very proud of the model we have developed and we're very thankful for the opportunity to partner with communities to help build their balance sheets.

We thank you all for the part you play in driving this success.

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**Executive Customer and Community** 

# Directors' report

### For the financial year ended 30 June 2011

Your Directors present their report, together with the financial statements of the Company for the financial year ended 30 June 2011.

#### Directors

The names of Directors in office at any time during or since the end of the year are:

#### William Charles Meredith

Non-Executive Director / Chairperson Business Proprietor

Bill has been operating as a business proprietor for 55 years since establishing Bills Machinery Marketing Service Pty Ltd. Subsequent trading business's established and still operating by Bill are Joes Auto and Absolute Blast. Bill is a licensed dealer and licensed electrical contractor. Property companies owned and operated are Gnangara Developments Pty Ltd, W& D Meredith Holding Pty Ltd and Colebatch Investment Pty Ltd. Bill is still totally involved in daily business. He is Vice Chairman of the Wanneroo Business Association. His interest includes boating and fishing.

Directorships held in other entities: NIL

Interest in shares and options: 11,206

#### Joseph James Hawkins J.P.

Non-Executive Director Business Proprietor

Joe started a successful transport company in 1967 when he was 21 years old and continues to play a very active role in the business. He has been a member of Rotary International for the last 36 years and is involved in local and international projects. Joe has lived in the City of Wanneroo most his life and served as council member for 3 years.

Directorships held in other entities: Yes

Interest in shares and options: 11,501

#### Peter Michael Burns FCPA, FTIA, FNTAA

Non-Executive Director/Company Secretary Certified Practising Accountant

Chairman of Burns Baker Accountants Pty Ltd with extensive experience in wide field of business. Has been an active member of CPA Australia and served on a number of local and national committees. Involved in the community through his membership of Rotary and from that Probus.

Directorships held in other entities: NIL

Interest in shares and options: 5,000 Shares

#### **Beverley Jane Errington**

Non-Executive Director Bookkeeper / Administrator

Beverley was born in UK and has been living in Western Australia for the last 37 years, the last 17 in Landsdale. She has had multiple job opportunities providing her with the skills she now uses. She divides her time between her family and the board of Kingsway Community Financial Services Ltd.

Directorships held in other entities: NIL

Interest in shares and options: NIL

#### **Peter John Newbound**

Non-Executive Director

Peter owns and manages a successful general insurance broking operation in Wangara. He has extensive industry experience spanning 35 years. Peter is married with two teenage boys. Whilst growing up in Melville, he has lived all his married life in Wanneroo and now lives in Hocking. The family did move to Sydney in 1997-2002 where Peter held a national role with a major General Insurer then transferring to the NSW/ACT State manager of Global Financial Services company in a specialised division. Due to family reason, he chose to return to WA.

He has been a past president of the Insurance Institute of WA as well as serving on several community business associations in 2008/2009. Peter continues to be an active member of the Wanneroo Business Community.

His interests include watching football and sprint car racing, fishing and golfing.

Directorships held in other entities: NIL

Interest in shares and options: 1,000

#### **Ian Peter Newton**

Non-Executive Director Business Manager

Ian has been married for 35 years and has one daughter. He has lived locally for the last 23 years. He is a social member of the Wanneroo Rugby Club and Marmion Angling Club. He was Kingsway Bank supporter from the outset, signing the petition, being an initial shareholder and is a customer. He was present when the first sod was turned over. Ian is a strong supporter of the Community Bank ethos. Ian is keen to build on the concept of Connected Communities in upgrading facilities at Kingsway Reserve.

Directorships held in other entities: NIL

Interest in shares and options: 8,000

#### **Company Secretary**

#### Peter Michael Burns FCPA, FTIA, FNTAA

Mr Peter Burns is a certified Practising Accountant and a registered Company Auditor.

#### **Directors' meetings attended**

During the financial year, 11 meetings of Directors (including committees of directors) were held. Attendances by each Director during the year were as follows:

Number eligible to attend	Number attended
11	10
11	6
11	10
11	11
11	9
11	9
	to attend 11 11 11 11 11 11 11 11 11

#### Principal activity and review of operations

The principal activity and focus of the Company's operations during the year was the operation of a Branch of Bendigo and Adelaide Bank Ltd, pursuant to a franchise agreement.

#### **Operating results**

The profit of the Company after providing for income tax amounted to \$213,241.

#### **Dividends paid or recommended**

The Company paid a dividend of \$58,126 during the year and declared for payment dividend of \$58,126 on the 27 July 2011.

#### **Financial position**

The net assets of the Company have increased from \$278,060 as at 30 June 2010 to \$376,029 as at 30 June 2011, which is an improvement on prior year due to the improved operating performance of the Company.

The Directors believe the Company is in a stable financial position.

#### Significant changes in state of affairs

In the opinion of the Directors, there were no significant changes in the state of affairs of the Company that occurred during the financial year under review, not otherwise disclosed in these financial statements.

#### After balance date events

Subsequent to the year end, the board of directors declared a dividend payment of 7.5 cents per share on the 27th July 2011. No other matters or circumstances have arisen since the end of the financial year that significantly affected or may significantly affect the operations of the Company, the results of those operations, or the state of affairs of the Company in future financial years.

#### **Future developments**

Likely developments in the operations of the Company and the expected results of those operations in future financial years have not been included in this report, as the inclusion of such information is likely to result in unreasonable prejudice to the Company.

#### **Options**

No options over issued shares or interests in the Company were granted to Directors or Executives during or since the end of the financial year and there were no options outstanding at the date of this report.

The Directors and Executive do not own any options over issued shares or interests in the Company at the date of this report.

#### Indemnifying officers or Auditor

Indemnities have been given, during and since the end of the financial year, for any persons who are or have been a Director or an officer, but not an Auditor, of the Company. The insurance contract prohibits disclosure of any details of the cover.

#### **Environmental issues**

The Company's operations are not regulated by any significant environmental regulation under a law of the Commonwealth, State or Territory.

#### **Proceedings on behalf of Company**

No person has applied for leave of Court to bring proceedings on behalf of the Company or intervene in any proceedings to which the Company is a party for the purpose of taking responsibility on behalf of the Company for all or any part of those proceedings.

The Company was not a party to any such proceedings during the year.

#### **Corporate governance**

The Company has implemented various corporate governance practices, which include:

- a) Director approval of operating budgets and monitoring of progress against these budgets;
- b) Ongoing Director training; and
- c) Monthly Director meetings to discuss performance and strategic plans

The Company has not appointed a separate audit committee due to the size and nature of operations. The normal functions and responsibilities of an audit committee have been assumed by the Board.

#### Non-audit services

The Board is satisfied that the provision of non-audit services during the year is compatible with the general standard of independence for Auditors imposed by the Corporations Act 2001. The Directors are satisfied that the services disclosed below did not compromise the external auditor's independence for the following reasons:

- all non-audit services are reviewed and approved by the Board prior to commencement to ensure they do not
  adversely affect the integrity and objectivity of the Auditor; and
- the nature of the services provided do not compromise the general principles relating to Auditor independence in accordance with APES 110: Code of Ethics for Professional Accountants set by the Accounting Professional and Ethical Standards Board.

No non-audit services were paid/payable to the external Auditors during the year ended 30 June 2011:

#### **REMUNERATION REPORT**

This report details the nature and amount of remuneration for each key management person of the Company, and for the Executives receiving the highest remuneration.

#### **Remuneration of Directors**

Names of Directors	2011	2010
William Charles Meredith	18,170	6,700
Joseph James Hawkins	8,166	3,700
Peter Michael Burns	8,166	3,700
Beverley Errington	8,166	3,700
Peter John Newbound	8,166	3,700
lan Peter Newton	8,166	3,700
Total Remuneration	\$59,000	\$25,200

#### **Remuneration policy**

The remuneration policy of the Company has been designed to align key management personnel objectives with shareholder and business objectives by providing a fixed remuneration. The Board of the Company believes the remuneration policy to be appropriate and effective in its ability to attract and retain the best key management personnel to run and manage the Company, as well as create goal congruence between Directors, Executives and shareholders

The Board's policy for determining the nature and amount of remuneration for key management personnel of the Company is as follows:

- The remuneration policy, setting the terms and conditions for the key management personnel, was developed by the Board.
- All key management personnel receive a base salary (which is based on factors such as length of service and experience), and superannuation.
- The Board reviews key management personnel packages annually by reference to the Company's
  performance, Executive performance and comparable information from industry sectors.

The performance of key management personnel is measured against criteria agreed annually with each Executive and is based predominantly on the forecast growth of the Company's profits and shareholders' value. Any bonuses and incentives are linked to predetermined performance criteria. The Board may, however, exercise its discretion in relation to approving incentives and bonuses, which must be justified by reference to measurable performance criteria. The policy is designed to attract the highest calibre of Executives and reward them for performance that results in long-term growth in shareholder wealth.

The key management personnel receive a superannuation guarantee contribution required by the government, which is currently 9%, and do not receive any other retirement benefits. Some individuals may have chosen to sacrifice part of their salary to increase payments towards superannuation.

All remuneration paid to key management personnel is valued at the cost to the Company and expensed.

#### Key management personnel remuneration policy

The remuneration structure for key management personnel is based on a number of factors, including length of service, particular experience of the individual concerned, and overall performance of the company. The contracts for service between the company and key management personnel are on a continuing basis, the terms of which are not expected to change in the immediate future. Upon retirement key management personnel are paid employee benefit entitlements accrued to date of retirement.

The employment conditions of the key management personnel are formalised in contracts of employment. All Executives are permanent employees of the Company.

The employment contracts stipulate a resignation periods. The Company may terminate an employment contract without cause by providing appropriate written notice or making payment in lieu of notice, based on the individual's annual salary component together with a redundancy payment. Termination payments are generally not payable on resignation or dismissal for serious misconduct. In the instance of serious misconduct the Company can terminate employment at any time.

	Salary, fees and commissions	Superannuation contribution	Cash bonus	Non-cash benefits	Total	Performance related
	\$	\$	\$	\$	\$	%
2011	264,830	20,733	-	-	285,563	100
2010	283,308	23,054	-	-	306,362	100

#### Key management personnel remuneration

#### Auditor's Independence Declaration

The lead Auditor's independence declaration under s 307C of the Corporations Act 2001 for the year ended 30 June 2011 is included within the financial statements.

This Report of the Directors, incorporating the Remuneration Report, is signed in accordance with a resolution of the Board of Directors.

m. Juns Day of Schanker Director Dated this 🔰 2011

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# Auditor's independence declaration

#### AUDITOR'S INDEPENDENCE DECLARATION

As lead auditor for the audit of the financial report of Kingsway Community Financial Services Limited for the year ended 30 June 2011, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- (ii) any applicable code of professional conduct in relation to the audit.

RSM BIRD CAMERON PARTNERS Chartered Accountants

www.rsmi.com.zu

Perth, WA Dated: 28 September 2011

TUTU PHONG Partner

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# **Financial statements**

Statement of comprehensive income for the year ended 30 June 2011

	Note	2011 \$	2010 \$
Revenue	2	1,041,312	985,091
Employee benefits expense		(367,746)	(351,768)
Depreciation and amortisation expense		(33,321)	(39,962)
Finance costs		(63)	(891)
Other expenses	3	(426,941)	(358,324)
Profit before income tax		213,241	234,146
Income tax expense	4	-	-
Profit for the year		213,241	234,146
Other comprehensive income			-
Total comprehensive income for the year			
attributable to members		213,241	234,146
Earnings per share			
Basic earnings per share (cents per share)		27.51	30.21
Diluted earnings per share (cents per share)		27.51	30.21

The accompanying notes form part of these financial statements.

## Financial statements continued

# Statement of financial position as at 30 June 2011

	Note	2011 \$	2010 \$
Current assets			
Cash and cash equivalents	6	374,359	197,836
Trade and other receivables	7	53,959	84,360
Other current assets	8	4,508	9,032
Total current assets		432,826	291,228
Non-current assets			
Property, plant and equipment	9	23,877	25,703
Intangible assets	10	36,000	48,000
Total non-current assets		59,877	73,703
Total assets		492,703	364,931
Current liabilities			
Trade and other payables	11	33,156	44,752
Short-term provisions	12	11,925	35,465
Other Current Liabilities	13	71,593	6,654
Total current liabilities		116,674	86,871
Total liabilities		116,674	86,871
Net assets		376,029	278,060
Equity			
Issued capital	14	775,009	775,009
Retained earnings/(Accumulated losses)		(398,980)	(496,949)
TOTAL EQUITY		376,029	278,060

The accompanying notes form part of these financial statements.

# Financial statements continued

# Statement of cash flows

for the year ended 30 June 2011

	Note	2011 \$	2010 \$
Cash flows from operating activities			
Receipts from customers		1,060,814	972,613
Payments to suppliers and employees		(817,506)	(692,485)
Interest received		10,899	221
Borrowing cost paid		(63)	(891)
Net cash provided by operating activities	14	254,144	279,458
Cash flows from investing activities			
Purchase of intangible assets		(19,495)	(67,268)
Net cash provided by/(used in) investing activities		(19,495)	(67,268)
Cash flows from financing activities			
Dividends paid		(58,126)	(38,750)
Net cash provided by/(used) in financing activities		(58,126)	(38,750)
Net increase/(decrease) in cash held		176,523	173,440
Cash and cash equivalents at beginning of financial year		197,836	24,396
Cash and cash equivalents at end of financial year	6	374,359	197,836

The accompanying notes form part of these financial statements.

## Financial statements continued

# Statement of changes in equity for the year ended 30 June 2011

	Note	2011 \$	2010 \$
Balance at 1 July 2009	775,009	(731,095)	43,914
Total comprehensive income for the year		234,146	234,146
Shares issued during the period		-	-
Subtotal	775,009	(496,949)	278,060
Dividends paid or provided for		-	-
Balance at 30 June 2010	775,009	(496,949)	278,060
Balance at 1 July 2010	775,009	(496,949)	278,060
Total comprehensive income for the year		213,241	213,241
Shares issued during the period		-	-
Subtotal	775,009	(283,710)	491,301
Dividends paid or provided for		(115,271)	(115,271)
Balance at 30 June 2011	775,009	(398,980)	376,029

The accompanying notes form part of these financial statements.

# Notes to the financial statements

### For year ended 30 June 2011

### Note 1. Statement of significant accounting policies

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards, Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001.

The financial report covers the Company as an individual entity. The Company is a public company, incorporated and domiciled in Australia.

Australian Accounting Standards set out accounting policies that the Australian Accounting Standards Board (AASB) has concluded would result in a financial report containing relevant and reliable information about transactions, events and conditions. Compliance with Australian Accounting Standards ensures that the financial statements and notes also comply with International Financial Reporting Standards. Material accounting policies adopted in the preparation of this financial report are presented below and have been consistently applied unless otherwise stated.

The financial report has been prepared on an accruals basis and is based on historical costs modified where applicable by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

#### (a) Income tax

The income tax expense (revenue) for the year comprises current income tax expense (income) and deferred tax expense (income).

Current income tax expense charged to the profit or loss is the tax payable on taxable income calculated using applicable income tax rates enacted, or substantially enacted, as at reporting date. Current tax liabilities (assets) are therefore measured at the amounts expected to be paid to (recovered from) the relevant taxation authority.

Deferred income tax expense reflects movements in deferred tax asset and deferred tax liability balances during the year as well as unused tax losses.

Current and deferred income tax expense (income) is charged or credited directly to equity instead of the profit or loss when the tax relates to items that are credited or charged directly to equity.

Deferred tax assets and liabilities are ascertained based on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax assets also result where amounts have been fully expensed but future tax deductions are available. No deferred income tax will be recognised from the initial recognition of an asset or liability, excluding a business combination, where there is no effect on accounting or taxable profit or loss.

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates enacted or substantively enacted at reporting date. Their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability.

Note 1. Statement of significant accounting policies (continued)

#### (a) Income tax (continued)

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

Current tax assets and liabilities are offset where a legally enforceable right of set off exists and it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur. Deferred tax assets and liabilities are offset where a legally enforceable right of set-off exists, the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur in future periods in which significant amounts of deferred tax assets or liabilities are expected to be recovered or settled.

#### (b) Property, plant and equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment losses.

#### Property

Freehold land and buildings are shown at their fair value (being the amount for which an asset could be exchanged between knowledgeable willing parties in an arm's length transaction), based on periodic, but at least triennial, valuations by external independent valuers, less subsequent depreciation for buildings.

Increases in the carrying amount arising on revaluation of land and buildings are credited to a revaluation reserve in equity. Decreases that offset previous increases of the same asset are charged against fair value reserves directly in equity; all other decreases are charged to the income statement. Each year the difference between depreciation based on the revalued carrying amount of the asset charged to the income statement and depreciation based on the asset's original cost is transferred from the revaluation reserve to retained earnings.

Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset.

#### Plant and equipment

Plant and equipment are measured on the cost basis.

The carrying amount of plant and equipment is reviewed annually by Directors to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the assets employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial year in which they are incurred.

#### Note 1. Statement of significant accounting policies (continued)

#### **Depreciation**

The depreciable amount of all fixed assets including building and capitalised lease assets, but excluding freehold land, is depreciated on a straight line basis over their useful lives to the economic entity commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates used for each class of depreciable assets are:

#### Class of Fixed Asset Depreciation Rate

Plant and equipment 10% - 30%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are included in the income statement. When revalued assets are sold, amounts included in the revaluation reserve relating to that asset are transferred to retained earnings.

#### (c) Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership that are transferred to entities in the Company are classified as finance leases.

Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the year.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term.

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred.

Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

#### (d) Financial instruments

#### **Recognition and Initial Measurement**

Financial instruments, incorporating financial assets and financial liabilities, are recognised when the Company becomes a party to the contractual provisions of the instrument. Trade date accounting is adopted for financial assets that are delivered within timeframes established by marketplace convention.

Financial instruments are initially measured at fair value plus transactions costs where the instrument is not classified as at fair value through profit or loss. Transaction costs related to instruments classified as at fair value through profit or loss are expensed to profit or loss immediately. Financial instruments are classified and measured as set out below.

#### Note 1. Statement of significant accounting policies (continued)

#### **Derecognition**

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the Company no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised where the related obligations are either discharged, cancelled or expire. The difference between the carrying value of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed, is recognised in profit or loss.

#### **Classification and Subsequent Measurement**

i. Financial assets at fair value through profit or loss

Financial assets are classified at fair value through profit or loss when they are held for trading for the purpose of short term profit taking, where they are derivatives not held for hedging purposes, or designated as such to avoid an accounting mismatch or to enable performance evaluation where a group of financial assets is managed by key management personnel on a fair value basis in accordance with a documented risk management or investment strategy. Realised and unrealised gains and losses arising from changes in fair value are included in profit or loss in the period in which they arise.

ii. Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

iii. Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the Company's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

iv. Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are either designated as such or that are not classified in any of the other categories. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.

v. Financial Liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

#### **Derivative instruments**

Derivative instruments are measured at fair value. Gains and losses arising from changes in fair value are taken to the income statement unless they are designated as hedges.

The Company does not hold any derivative instruments.

#### Note 1. Statement of significant accounting policies (continued)

#### Fair value

Fair value is determined based on current bid prices for all quoted investments. Valuation techniques are applied to determine the fair value for all un securities, including recent arm's length transactions, reference to similar instruments and option pricing models.

#### **Impairment**

At each reporting date, the Company assesses whether there is objective evidence that a financial instrument has been impaired. In the case of available-for-sale financial instruments, a prolonged decline in the value of the instrument is considered to determine whether an impairment has arisen. Impairment losses are recognised in the income statement.

#### Financial Guarantees

Where material, financial guarantees issued, which require the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due, are recognised as a financial liability at fair value on initial recognition. The guarantee is subsequently measured at the higher of the best estimate of the obligation and the amount initially recognised less, when appropriate, cumulative amortisation in accordance with AASB 118: Revenue. Where the Company gives guarantees in exchange for a fee, revenue is recognised under AASB 118.

The Company has not issued any financial guarantees.

#### (e) Impairment of assets

At each reporting date, the Company reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the income statement.

Impairment testing is performed annually for goodwill and intangible assets with indefinite lives.

Where it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

#### (f) Intangibles

#### Franchise fee

The franchise fee paid by the Company pursuant to a Franchise Agreement with Bendigo Bank is being amortised over the initial five (5) years period of the agreement, being the period of expected economic benefits of the franchise fee.

#### Note 1. Statement of significant accounting policies (continued)

#### (g) Employee benefits

Provision is made for the Company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

#### (h) Provisions

Provisions are recognised when the Company has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

#### (i) Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within short-term borrowings in current liabilities on the balance sheet.

#### (j) Revenue and other income

Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

Dividend revenue is recognised when the right to receive a dividend has been established.

Revenue from the rendering of a service is recognised upon the delivery of the service to the customers.

All revenue is stated net of the amount of goods and services tax (GST).

#### (k) Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of assets that necessarily take a substantial period of time to prepare for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use of sale.

All other borrowing costs are recognised in income in the period in which they are incurred.

#### (I) Goods and services tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the balance sheet are shown inclusive of GST.

Cash flows are presented in the cash flow statement on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

#### (m) Comparative figures

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

Note 1. Statement of significant accounting policies (continued)

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#### (n) Critical accounting estimates and judgments

The Directors evaluate estimates and judgments incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the Company.

#### Key estimates - Impairment

The Company assesses impairment at each reporting date by evaluating conditions specific to the Company that may lead to impairment of assets. Where an impairment trigger exists, the recoverable amount of the asset is determined. Value-in-use calculations performed in assessing recoverable amounts incorporate a number of key estimates.

No impairment has been recognised in respect of intangibles for the year ended 30 June 2010. Should the projected turnover figures be materially outside of budgeted figures incorporated in value-in-use calculations, an impairment loss would be recognised up to the maximum carrying value of intangibles at 30 June 2011 amounting to \$36,000.

#### (o) Adoption of New and Revised Accounting Standards

During the current year the Company adopted all of the new and revised Australian Accounting Standards and Interpretations applicable to its operations which became mandatory.

The adoption of these standards has impacted the recognition, measurement and disclosure of certain transactions. The following is an explanation of the impact the adoption of these standards and interpretations has had on the financial statements of the Company.

#### **AASB 8: Operating Segments**

In February 2007 the Australian Accounting Standards Board issued AASB 8 which replaced AASB 114: Segment Reporting. As a result, some of the required operating segment disclosures have changed with the addition of a possible impact on the impairment testing of goodwill allocated to the cash generating units (CGUs) of the entity. Below is an overview of the key changes and the impact on the Company's financial statements.

#### Measurement impact

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Identification and measurement of segments – AASB 8 requires the 'management approach' to the identification measurement and disclosure of operating segments. The 'management approach' requires that operating segments be identified on the basis of internal reports that are regularly reviewed by the entity's chief operating decision maker, for the purpose of allocating resources and assessing performance. This could also include the identification of operating segments which sell primarily or exclusively to other internal operating segments. Under AASB 114, segments were identified by business and geographical areas, and only segments deriving revenue from external sources were considered.

The adoption of the 'management approach' to segment reporting has resulted in the identification of reportable segments largely consistent with the prior year.

#### Note 1. Statement of significant accounting policies (continued)

#### Measurement impact (continued)

Under AASB 8, operating segments are determined based on management reports using the 'management approach', whereas under AASB 114 financial results of such segments were recognised and measured in accordance with Australian Accounting Standards. This has resulted in changes to the presentation of segment results, with inter-segment sales and expenses such as depreciation and impairment now being reported for each segment rather than in aggregate for total group operations, as this is how they are reviewed by the chief operating decision maker.

#### Impairment testing of the segment's goodwill

AASB 136: Impairment of Assets, para 80 requires that goodwill acquired in a business combination shall be allocated to each of the acquirer's CGUs, or group of CGUs that are expected to benefit from the synergies of the combination. Each cash generating unit (CGU) which the goodwill is allocated to must represent the lowest level within the entity at which goodwill is monitored, however it cannot be larger than an operating segment. Therefore, due to the changes in the identification of segments, there is a risk that goodwill previously allocated to a CGU which was part of a larger segment could now be allocated across multiple segments if a segment had to be split as a result of changes to AASB 8.

Management have considered the requirements of AASB 136 and determined the implementation of AASB 8 has not impacted the CGUs of each operating segment.

#### Disclosure impact

AASB 8 requires a number of additional quantitative and qualitative disclosures, not previously required under AASB 114, where such information is utilised by the chief operating decision maker. This information is now disclosed as part of the financial statements.

#### **AASB 101: Presentation of Financial Statements**

In September 2007 the Australian Accounting Standards Board revised AASB 101 and as a result, there have been changes to the presentation and disclosure of certain information within the financial statements. Below is an overview of the key changes and the impact on the Company's financial statements.

#### **Disclosure** impact

Terminology changes — the revised version of AASB 101 contains a number of terminology changes, including the amendment of the names of the primary financial statements.

Reporting changes in equity — the revised AASB 101 requires all changes in equity arising from transactions with owners, in their capacity as owners, to be presented separately from non-owner changes in equity. Owner changes in equity are to be presented in the statement of changes in equity, with non-owner changes in equity presented in the statement of comprehensive income. The previous version of AASB 101 required that owner changes in equity and other comprehensive income be presented in the statement of changes in equity.

Statement of comprehensive income — the revised AASB 101 requires all income and expenses to be presented in either one statement, the statement of comprehensive income, or two statements, a separate income statement and a statement of comprehensive income. The previous version of AASB 101 required only the presentation of a single income statement.

#### Note 1. Statement of significant accounting policies (continued)

#### **Disclosure impact (continued)**

The Company's financial statements now contain a statement of comprehensive income.

Other comprehensive income — The revised version of AASB 101 introduces the concept of 'other comprehensive income' which comprises of income and expenses that are not recognised in profit or loss as required by other Australian Accounting Standards. Items of other comprehensive income are to be disclosed in the statement of comprehensive income. Entities are required to disclose the income tax relating to each component of other comprehensive income. The previous version of AASB 101 did not contain an equivalent concept.

#### (p) New Accounting Standards for Application in Future Periods

The AASB has issued new and amended accounting standards and interpretations that have mandatory application dates for future reporting periods. The Company has decided against early adoption of these standards. A discussion of those future requirements and their impact on the Company follows:

AASB 9: Financial Instruments and AASB 2009–11: Amendments to Australian Accounting Standards arising from AASB 9 [AASB 1, 3, 4, 5, 7, 101, 102, 108, 112, 118, 121, 127, 128, 131, 132, 136, 139, 1023 & 1038 and Interpretations 10 & 12] (applicable for annual reporting periods commencing on or after 1 January 2013).

These standards are applicable retrospectively and amend the classification and measurement of financial assets. The Company has not yet determined the potential impact on the financial statements.

The changes made to accounting requirements include:

- simplifying the classifications of financial assets into those carried at amortised cost and those carried at fair value;
- simplifying the requirements for embedded derivatives;
- removing the tainting rules associated with held-to-maturity assets;
- removing the requirements to separate and fair value embedded derivatives for financial assets carried at amortised cost;
- allowing an irrevocable election on initial recognition to present gains and losses on investments in equity
  instruments that are not held for trading in other comprehensive income. Dividends in respect of these
  investments that are a return on investment can be recognised in profit or loss and there is no impairment
  or recycling on disposal of the instrument; and
- reclassifying financial assets where there is a change in an entity's business model as they are initially classified based on:
  - a. the objective of the entity's business model for managing the financial assets; and
  - b. the characteristics of the contractual cash flows.

#### Note 1. Statement of significant accounting policies (continued)

#### (p) New Accounting Standards for Application in Future Periods (continued)

 AASB 124: Related Party Disclosures (applicable for annual reporting periods commencing on or after 1 January 2011).

This standard removes the requirement for government related entities to disclose details of all transactions with the government and other government related entities and clarifies the definition of a related party to remove inconsistencies and simplify the structure of the standard. No changes are expected to materially affect the Company.

 AASB 2009-4: Amendments to Australian Accounting Standards arising from the Annual Improvements Project [AASB 2 and AASB 138 and AASB Interpretations 9 & 16] (applicable for annual reporting periods commencing from 1 July 2009) and AASB 2009-5: Further Amendments to Australian Accounting Standards arising from the Annual Improvements Project [AASB 5, 8, 101, 107, 117, 118, 136 & 139] (applicable for annual reporting periods commencing from 1 January 2010).

These standards detail numerous non-urgent but necessary changes to accounting standards arising from the IASB's annual improvements project. No changes are expected to materially affect the Company.

• AASB 2009–8: Amendments to Australian Accounting Standards – Group Cash-settled Share-based Payment Transactions [AASB 2] (applicable for annual reporting periods commencing on or after 1 January 2010).

These amendments clarify the accounting for group cash-settled share-based payment transactions in the separate or individual financial statements of the entity receiving the goods or services when the entity has no obligation to settle the share-based payment transaction. The amendments incorporate the requirements previously included in Interpretation 8 and Interpretation 11 and as a consequence, these two Interpretations are superseded by the amendments. These amendments are not expected to impact the Company.

 AASB 2009–9: Amendments to Australian Accounting Standards – Additional Exemptions for First-time Adopters [AASB 1] (applicable for annual reporting periods commencing on or after 1 January 2010).

These amendments specify requirements for entities using the full cost method in place of the retrospective application of Australian Accounting Standards for oil and gas assets, and exempt entities with existing leasing contracts from reassessing the classification of those contracts in accordance with Interpretation 4 when the application of their previous accounting policies would have given the same outcome. These amendments are not expected to impact the Company.

AASB 2009–10: Amendments to Australian Accounting Standards – Classification of Rights Issues [AASB 132] (applicable for annual reporting periods commencing on or after 1 February 2010).

These amendments clarify that rights, options or warrants to acquire a fixed number of an entity's own equity instruments for a fixed amount in any currency are equity instruments if the entity offers the rights, options or warrants pro-rata to all existing owners of the same class of its own non-derivative equity instruments. These amendments are not expected to impact the Company.

#### Note 1. Statement of significant accounting policies (continued)

#### (p) New Accounting Standards for Application in Future Periods (continued)

AASB 2009–12: Amendments to Australian Accounting Standards [AASBs 5, 8, 108, 110, 112, 119, 133, 137, 139, 1023 & 1031 and Interpretations 2, 4, 16, 1039 & 1052] (applicable for annual reporting periods commencing on or after 1 January 2011).

This standard makes a number of editorial amendments to a range of Australian Accounting Standards and Interpretations, including amendments to reflect changes made to the text of International Financial Reporting Standards by the IASB. The standard also amends

AASB 8 to require entities to exercise judgment in assessing whether a government and entities known to be under the control of that government are considered a single customer for the purposes of certain operating segment disclosures. These amendments are not expected to impact the Company.

 AASB 2009–13: Amendments to Australian Accounting Standards arising from Interpretation 19 [AASB 1] (applicable for annual reporting periods commencing on or after 1 July 2010).

This standard makes amendments to AASB 1 arising from the issue of Interpretation 19. The amendments allow a first-time adopter to apply the transitional provisions in Interpretation 19. This standard is not expected to impact the Company.

 AASB 2009–14: Amendments to Australian Interpretation — Prepayments of a Minimum Funding Requirement [AASB Interpretation 14] (applicable for annual reporting periods commencing on or after 1 January 2011).

This standard amends Interpretation 14 to address unintended consequences that can arise from the previous accounting requirements when an entity prepays future contributions into a defined benefit pension plan.

• AASB Interpretation 19: Extinguishing Financial Liabilities with Equity Instruments (applicable for annual reporting periods commencing on or after 1 July 2010).

This Interpretation deals with how a debtor would account for the extinguishment of a liability through the issue of equity instruments. The Interpretation states that the issue of equity should be treated as the consideration paid to extinguish the liability, and the equity instruments issued should be recognised at their fair value unless fair value cannot be measured reliably in which case they shall be measured at the fair value of the liability extinguished. The Interpretation deals with situations where either partial or full settlement of the liability has occurred. This Interpretation is not expected to impact the Company.

The Company does not anticipate the early adoption of any of the above Australian Accounting Standards.

#### (q) Authorisation for financial report

The financial report was authorised for issue on 28/09/2011 by the Board of Directors

	2011	2010
Nata O. Deversue	\$	\$
Note 2. Revenue		
Franchise margin income	1,030,413	983,948
Interest revenue	10,899	1,143
	1,041,312	985,091
Note 3. Expenses		
Advertising and marketing	1,126	828
ATM leasing and running costs	17,903	10,063
Bad debts	7,414	4,114
Community sponsorship and donations	26,002	-
Freight and postage	18,917	9,021
Insurance	15,579	13,815
IT leasing and running costs	26,352	27,700
Occupancy running costs	23,625	24,200
Printing and stationary	14,725	13,276
Rental on operating lease	132,017	156,687
Other operating expenses	136,556	98,620
	420,216	358,324
Remuneration of the Auditors of the Company		
Audit services	6,725	7,389
Other Services	-	-
	6,725	7,389

	2011	2010
	\$	\$
Note 4. Income tax expense		
No income tax is payable by the Company as it has recouped tax losses pre tax purposes.	eviously bought to	account for income
<ul> <li>The prima facie tax on profit before income tax is reconciled to the income tax as follows:</li> </ul>		
Prima facie tax payable on profit before income tax at 30% (2011: 30%)	63,972	70,422
Add:		
Tax effect of:		
non-deductible depreciation and amortisation	-	5,780
other non-allowable items	-	3,467
Less:		
Tax effect of:		
recoupment of prior year tax losses not previously brought to account	(63,972)	(79,170)
other allowable items	-	321
Income tax attributable to the Company	-	-

At balance date, the Company had tax losses of \$141,570 (2010: 354,811) which are available to offset future years' taxable income.

The future income tax benefit of these tax losses is \$42,471 (2010: \$106,444). This benefit has not been recognised as an asset in the statement of financial position as there is not a high probability of its realisation. The benefits will only be obtained if:

- i. the Company derives future assessable income of a nature and of an amount sufficient to enable the benefit from the deductions for the loss to be realised;
- ii. the Company continues to comply with the conditions for deductibility imposed by the law; and
- iii. no changes in tax legislation adversely affect the Company in realising the benefit from the deductions for the losses.

### Note 5. Key management personnel compensation

#### a. Names and positions

Name	Position
William Meredith	Chairman
Joseph Hawkins	Non-Executive Director
Peter Burns	Non-Executive Director
Beverley Errington	Non-Executive Director
Peter Newbound	Non-Executive Director
lan Newton	Non-Executive Director

Key management personnel remuneration has been included in the Remuneration Report section of the Directors' Report.

#### b. Options provided as remuneration and shares issued on exercise of such options

No options were provided as remuneration or shares issued on exercise of options.

#### c. Option holdings

No options over ordinary shares in the Company are held by any Director of the Company or other key management personnel, including their personally related parties.

#### d. Shareholdings

Number of ordinary shares held by key management personnel

#### 2011

	Ordinary shares			
Directors	Balance at beginning of period	Purchased during the period	Other changes	Balance at end of period
William Meredith	11,206			11,206
Joseph Hawkins	11,501			11,501
Peter Burns		5,000		5,000
Peter Newbound		1,000		1,000
lan Newton	8,000			8,000
	30,707	6,000	-	36,707

	2011 \$	2010 \$
Note 6. Cash and cash equivalents		
Cash at bank and in hand	44,673	45,822
Short term bank deposit	329,686	152,014
	374,359	197,836
The effective interest rate for short term bank deposits was 5.51% (2010: 3.51%); these deposits have an average maturity of 80 days.		
Reconciliation of cash		
Cash at the end of the financial year as shown in the cash		
flow statement is reconciled to items in the balance sheet as follows:		
Cash and cash equivalents	374,359	197,836
Bank overdrafts		
	374,359	197,836
Note 7. Trade and other receivables		
Trade debtors	53,959	84,360
a. Provision For Impairment of Receivables		
Current trade and term receivables are non-interest bearing loans an Non-current trade and term receivables are assessed for recoverabili contract. A provision for impairment is recognised when there is an o term receivable is impaired. These amounts have been included in the	ity based on the underl objective evidence that	ying terms of the an individual trade or
There is no provision for impairment of receivables.		
Note 8. Other assets		

Prepayments & accrued income	4,508	9,032
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	2011 \$	2010 \$
Note 9. Property, plant and equipment		
Plant and equipment		
Cost	228,614	209,119
Accumulated depreciation	(204,737)	(183,416)
	23,877	25,703
Movement in carrying amount		
Balance at the beginning of the year	25,703	46,397
Additional Acquisition	19,495	-
Depreciation expense	(21,321)	(20,694)
Carrying amount at the end of the year	23,877	25,703

### Note 10. Intangible assets

#### Franchise fee

	36,000	48,000
Accumulated amortisation	(31,268)	(19,268)
Cost	67,268	67,268

Pursuant to a five year franchise agreement with Bendigo and Adelaide Bank Ltd, the Company operates a branch of Bendigo and Adelaide Bank Ltd, providing a core range of banking products and services.

### Note 11. Trade and other payables

	33,156	44,752
PAYG Withheld	1,870	4,880
GST payable	28,700	29,041
Trade creditors and accruals	2,586	-
Superannuation Payables	-	10,831

### Note 12. Provisions

#### Current

Provision for employee entitlements	11,925	35,465
Number of employees at year end	4	6

	2011 \$	2010 \$
Note 13. Other liabilities		
Accrued Expenses	13,467	6,654
Dividend Payable	58,126	-
	71,593	6,654
Number of employees at year end	4	6
Note 14. Equity		
775,009 (2009: 775,009) fully paid ordinary shares	775,009	775,009
	775,009	775,009
a. Reconciliation of cash flow from operations with profit after tax Profit after tax	213,241	234,146
Depreciation and amortisation	33,321	39,962
Movement in assets and liabilities		
Receivables	(30,401)	(11,335)
Other assets	4,524	(3,211)
Payables	(68,742)	8,340
Other current liabilities	64,939	
Provisions	(23,540)	11,556
	(,)	
Net cash provided by operating Activities	254,144	279,458
Net cash provided by operating Activities b. Credit Standby Arrangement and Loan Facilities	· · · /	279,458

The Company has a bank overdraft facility amounting to \$200,000 (2010: \$200,000). This may be terminated at any time at the option of the bank. At 30 June 2011, \$nil of this facility was used (2010 \$nil). Interest rates are variable.

### Note 16. Related party transactions

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Burns & Baker Accountants Pty Ltd, a firm of which Peter Burns was a Director, was paid \$13,636 during the financial year ended 30th June 2011(2010:7,070) for accounting and taxation services provided.

2011	2010	
\$	\$	

### Note 17. Leasing commitments

Non cancellable operating lease commitment contracted for but not capitalised in the financial statements

	412,430	630,563
Longer than 1 year but not longer than 5 years	259,388	412,030
Not longer than 1 year	153,042	218,133
Payable		

### Note 18. Other expenditure commitments

#### **ATM Licence Fees**

	28,344	36,639
Longer than 1 year but not longer than 5 years	20,049	28,344
Not longer than 1 year	8,295	8,295
Payable		

### Note 19. Dividends

Distributions paid		
Final unfranked ordinary dividend of 7.5c		
(2010:7.5c) cents per share	58,126	58,126
	58,126	58,126

### Note 20. Financial risk management

The Company's financial instruments consist mainly of deposits with banks, local money market instruments, short-term investments, accounts receivable and payable, loans, bills and leases.

The directors' overall risk management strategy seeks to assist the Company in meeting its financial targets, whilst minimising potential adverse effects on financial performance.

#### a. Financial risk management policies

Risk management policies are approved and reviewed by the Board of Directors on a regular basis. These include the credit risk policies and future cash flow requirements.

The main purpose of non-derivative financial instruments is to raise finance for Company operations.

The Company does not have any derivative instruments at 30 June 2011.

#### Note 20. Financial risk management (continued)

#### b. Financial risk exposures and management

The main risks the Company is exposed to through its financial instruments are interest rate risk, liquidity risk and credit risk.

i. Interest rate risk

Interest rate risk is managed with a mixture of fixed and floating rate debt.

ii. Foreign currency risk

The Company is not exposed to fluctuations in foreign currencies.

lii. Liquidity risk

The Company manages liquidity risk by monitoring forecast cash flows and ensuring that adequate unutilised borrowing facilities are maintained.

iv. Credit risk

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognised financial assets, is the carrying amount, net of any provisions for impairment of those assets, as disclosed in the balance sheet and notes to the financial statements.

There are no material amounts of collateral held as security at 30 June 2011.

The Company does not have any material credit risk exposure to any single receivable or group of receivables under financial instruments entered into by the Company.

Credit risk is managed reviewed regularly by the Board of Directors. It arises from exposures to customers as well as through deposits with financial institutions.

The Board of Directors monitors credit risk by actively assessing the rating quality and liquidity of counter parties:

- all potential customers are rated for credit worthiness taking into account their size, market position and financial standing; and
- customers that do not meet the Company's strict credit policies may only purchase in cash or using recognised credit cards.

The trade receivables balances at 30 June 2011 and 30 June 2010 do not include any counterparties with external credit ratings. Customers are assessed for credit worthiness using the criteria detailed above.

v. Price risk

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The company is not exposed to any material commodity price risk.

#### C. Financial instrument composition and maturity analysis

The table below reflects the undiscounted contractual settlement terms for financial instruments of a fixed period of maturity, as well as management's expectations of the settlement period for all other financial instruments. As such, the amounts may not reconcile to the balance sheet.

#### Note 20. Financial risk management (continued)

#### c. Financial instrument composition and maturity analysis (continued)

2011		Variable	Fix	ed		
	Weighted average effective interest rate	Floating interest rate	Within 1 year	Within 1 to 5 years	Non interest bearing	Total
Financial assets						
Cash and cash equivalents	.07%	43,682	-	-	-	43,682
Short term deposits	5.51%	-	330,677	-	-	330,677
Loans & Receivables		-	-	-	53,959	53,959
Total Financial Assets		43,682	330,677	-	53,959	428,318
Financial Liability						
Trade and other payables		-	-	-	46,623	46,623
Total Financial Liabilities		-	-	-	46,623	46,623

2010		Variable	Fix	ed		
	Weighted average effective interest rate	Floating interest rate	Within 1 year	Within 1 to 5 years	Non interest bearing	Total
Financial Assets						
Cash and cash equivalents	.07%	45,822	-	-	-	45,822
Short term deposits	3.51%	-	152,014	-	-	152,014
Loans and receivables		-	-	-	84,360	-
Total Financial Assets		45,822	152,014	-	84,360	281,344
Financial Liability						
Trade and other payables		-	-	-	51,406	51,406
Total Financial Liabilities		-	-	-	51,406	51,406
Trade and sundry payables are	e expected to be	e paid as follo	owed:			
				2011		2010

#### d. Net Fair Values

Less than 6 months

The net fair values of investments have been valued at the quoted market bid price at balance date adjusted for transaction costs expected to be incurred. For other assets and other liabilities the net fair value approximates their carrying value. No financial assets and financial liabilities are readily traded on organised markets in standardised form other than investments. Financial assets where the carrying amount exceeds net fair values have not been written down as the Company intends to hold these assets to maturity.

The aggregate net fair values and carrying amounts of financial assets and financial liabilities are disclosed in the balance sheet and in the notes to the financial statements.

Fair values are materially in line with carrying values.

46,623

51,406

#### Note 20. Financial risk management (continued)

#### e. Sensitivity Analysis

i. Interest Rate Risk

The Company has performed a sensitivity analysis relating to its exposure to interest rate risk at balance date. This sensitivity analysis demonstrates the effect on the current year results and equity which could result from a change in these risks.

ii. Interest Rate Sensitivity Analysis

At 30 June 2010, the effect on profit and equity as a result of changes in the interest rate, with all other variables remaining constant would be as follows:

2011		-2	%	+ 2%	
	Carrying amount	Profit	Equity	Profit	Equity
	\$	\$	\$	\$	\$
Financial liability					
Cash and cash equivalents	374,359	(7,487)	(7,487)	7,487	7,487

2010	10		%	+ 2%	
	Carrying amount	Profit	Equity	Profit	Equity
	\$	\$	\$	\$	\$
Financial assets					
Cash and cash equivalents	197,836	(3,957)	(3,957)	3,957	3,957

The above interest rate sensitivity analysis has been performed on the assumption that all other variables remain unchanged. The Company has no exposure to fluctuations in foreign currency.

### Note 21. Operating segments

#### Types of products and services by segment

The Company operates in the financial services sector as a branch of Bendigo and Adelaide Bank Ltd in Western Australia.

#### Basis of accounting for purposes of reporting by operating segments

#### Accounting policies adopted

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Unless stated otherwise, all amounts reported to the Board of Directors as the chief decision maker with respect to operating segments are determined in accordance with accounting policies that are consistent to those adopted in the annual financial statements of the Company.

#### Note 21. Operating Segments (continued)

#### Comparative information

This is the first reporting period in which AASB 8: Operating Segments has been adopted. Comparative information has been stated to conform to the requirements of the Standard.

#### **Major customers**

The Company operates under the terms of a franchise agreement with Bendigo and Adelaide Bank Ltd, which accounts for all of the franchise margin income.

### Note 22. Events after the balance sheet date

Subsequent to the year end, the board of directors declared a dividend payment of 7.5 cents per share on the 27 July 2011. No other matters or circumstances have arisen since the end of the financial year that significantly affected or may significantly affect the operations of the Company, the results of those operations, or the state of affairs of the Company in subsequent financial years.

### Note 23. Contingent liabilities and contingent assets

There were no contingent liabilities or contingent assets at the reporting date.

	2011 \$	2010 \$
Note 24. Tax		
Deferred Tax Assets		
Deferred tax assets not brought to account, the benefits of which will only be realised if the conditions for deductibility set out below:		
- Provisions	3,578	10,640
- Accrued Expenses	4,040	-
– Prepaid Expenses	(1,352)	-
– Franchise Fee	(10,800)	(3,600)
- Tax losses: operating losses	42,471	106,444
	37,937	113,484

### Note 25. Company details

The registered office and principal place of business of the Company is:

Suite 1, 2 Prindiville Drive Wangara WA 6065

# Directors' declaration

The Directors of the Company declare that:

- 1. the accompanying financial statements and notes are in accordance with the Corporations Act 2001 and:
  - a. comply with Accounting Standard; and
  - b. give a true and fair view of the financial position as at 30 June 2010 and of the performance for the year ended on that date of the Company;
- 2. the Chief Executive Officer and Chief Finance Officer have each declared that:
  - a. the financial records of the Company for the financial year have been properly maintained in accordance with section 286 of the Corporations Act 2001;
  - b. the financial statements and notes for the financial year comply with the Accounting Standards; and
  - c. the financial statements and notes for the financial year give a true and fair view.
- 3. in the Directors' opinion there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable:
- 4. The financial statements and notes thereto also comply with International Financial Reporting Standards, as disclosed in Note 1.

This declaration is made in accordance with a resolution of the Board of Directors.

Director

Dated this

# Independent audit report

RSM. Bird Cameron Partners Charlered Accountants

> RSM Bird Cameron Partners 8 SI George's Terrace Perth WA 6000 GPC Box R1253 Perth WA 5844 T+61.8 9261 \$100 F+61.8 9261 \$101 www.rsmi.com.au

#### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF KINGSWAY COMMUNITY FINANCIAL SERVICES LIMITED

#### Report on the Financial Report

We have audited the accompanying financial report of Kingsway Community Financial Services Limited ("the company"), which comprises the statement of financial position as at 30 June 2011, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information and the directors' declaration.

#### Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In Note 1, the directors also state, in accordance with Accounting Standard AASB 101 Presentation of Financial Statements, that the financial statements comply with International Financial Reporting Standards.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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# Independent audit report continued

**RSM** Bird Cameron Partners

Chartered Accountants

#### Independence

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001. We confirm that the independence declaration required by the Corporations Act 2001, which has been given to the directors of Kingsway Community Financial Services Limited, would be in the same terms if given to the directors as at the time of this auditor's report.

Opinion

In our opinion.

- the financial report of Kingsway Community Financial Services Limited is in accordance with the Corporations Act 2001, including:
  - giving a true and fair view of the company's financial position as at 30 June 2011 and of its performance for the year ended on that date; and
  - (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001; and

(b) the financial report also complies with International Financial Reporting Standards as disclosed in Note 1.

RSM Bird Cameron Partners RSM BIRD CAMERON PARTNERS Chartered Accountants

r The

Partner

TUTU PHONG

Perth, WA Dated: 28 September 2011

Kingsway **Community Bank**® Branch 168 Wanneroo Road, Madeley WA 6065 Phone: (08) 9409 3177

Franchisee: Kingsway Community Financial Services Limited PO Box 1504, Wangara WA 6947 Phone: (08) 9382 8720 ABN: 48 104 124 638 www.bendigobank.com.au/kingsway Bendigo and Adelaide Bank Limited, The Bendigo Centre, Bendigo VIC 3550 ABN 11 068 049 178. AFSL 237879. (KKWAR11014) (10/11)



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