



# annual report **2012**

Leopold Community  
Enterprises Limited

ABN 39 133 061 800

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# Chairman's report

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For year ending 30 June 2012

It gives me great pleasure to present the Chairman's report on behalf of the Board of Leopold Community Enterprises Limited.

Our company's performance has surpassed our initial expectations and throughout the year the Leopold **Community Bank**<sup>®</sup> Branch has made significant milestones.

- Sustained healthy growth, and a strong profit, increasing our total holdings by 30 per cent.
- The company paid the first dividend to shareholders in June 2012.
- We continued to support local community via our Marketing Development Fund to the value of \$50,000. It is fantastic that since the establishment of the branch in April 2009, Community Investments have been well over \$130,000.
- Recognizing the company's environmental responsibility we implemented electronic communication as our preferred method of communication rather than traditional print and post, to reduce paper costs and hence carbon footprint of our company.

Our increased performance is largely due to the growing awareness of our brand within our community. This comes in many forms such as excellent products from Bendigo and Adelaide Bank, community investments funded by our market development fund and personal contact with our customers from our staff and Board members.

The Board acknowledges the commitment and hard work of our staff to our business and community. Staff enthusiastically, volunteer their time and become involved in community projects, such as organising the very popular Easter Egg Hunt on Good Friday, shaving their heads for cancer, assisting at the schools Festa and cooking at a barbeque to raise funds for various causes. Their passion and community pride is very much a key to our success.

I wish to acknowledge Pam Wind on her retirement from the Board (effective November 2011). Pam initially served as a steering committee member before becoming an inaugural Director. She held the position of Company Secretary and the Marketing committee member for approximately two and half years. On behalf of the Board and shareholders I wish to thank Pam for her personal contribution and wish her all the very best for the future.

I also take this opportunity to thank the Board members who are continuing in their respective roles and acknowledge Lily Reinert in her new role as Company Secretary. We also welcome Marg McFadyen to her new volunteer role of Director: Community Liaison. It is a great pleasure to work within such a community minded group of volunteers whose drive and enthusiasm ensures our company's vision, in both a financial and community sense, being realised.

Finally, I would like to thank the shareholders and the community as a whole for their support of Leopold Community Enterprises Limited. As a **Community Bank**<sup>®</sup> Branch we understand that the local community is one of our greatest strengths and by fostering this unique partnership, as our business grows, so does our support of the community grow.

We can all look forward to an exciting future together.



**Trevor McFarlane**  
**Chairman**

# Manager's report

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For year ending 30 June 2012

We have now completed our third full year of trading and I am very pleased to announce that as at 30 June 2012 we now have just over \$100 million of business on our books. Our prospectus forecast total footings after three years being \$50 million. This is an outstanding result and the income earned from this business has allowed us to contribute approximately \$130,000 back to our community over the past three years. During the 2011/12 financial year we grew our business by \$23 million.

The amount of business held on our books as at 30 June 2012 is as follows:

Deposits	\$50 million
Loans	\$50,615 million
Total	\$101,165 million

Our growth target for the 2012/12 financial year is \$16 million.

<b>2012/13 Growth budget</b>	
Deposits	\$8 million
Lending	\$8 million
Total	\$16 million

As well as being able to contribute in excess of \$50,000 towards community projects this year, we were also able to pay our first dividend to our shareholders. As our income and profits grow we hope to be able to increase our dividend payments and further reward the members of our community that had the foresight to invest in our wonderful business.

As I have said many times before, our success comes from a lot of hard work from many people. I wish to thank all of my wonderful staff, Katie, Jacqui, Ricky, Cassie, Robyn, Sharon and Eliza.

A big thank you also to our Board and their tireless effort over the past twelve months.

Again, I would also like to thank our shareholders, customers and our community partners for their continued support.



**Chris Stepins**  
**Branch Manager**

# Bendigo and Adelaide Bank report

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For year ending 30 June 2012

Thanks to your support as shareholders the **Community Bank**<sup>®</sup> network has achieved a significant milestone this year, contributing more than \$80 million to support the communities these unique companies operate within.

This figure was almost unimaginable when the **Community Bank**<sup>®</sup> model was first launched in 1998, in partnership with the people from the small Victorian wheat farming towns of Rupanyup and Minyip. For these communities the **Community Bank**<sup>®</sup> model was seen as a way to restore branch banking services to the towns, after the last of the major banks closed its services. However, in the years since the **Community Bank**<sup>®</sup> model has become so much more.

In the past financial year a further 20 **Community Bank**<sup>®</sup> branches have opened, this growth is in-line with our forecast and consistent with what we have seen in recent years. Demand for the model remains strong and there are currently another 32 **Community Bank**<sup>®</sup> sites in development, with many more conversations happening with communities Australia wide.

At the end of the financial year 2011/12 the **Community Bank**<sup>®</sup> network had achieved the following:

- Returns to community – \$80 million
- **Community Bank**<sup>®</sup> branches – 295
- **Community Bank**<sup>®</sup> branch staff – more than 1,400
- **Community Bank**<sup>®</sup> branch Directors – 1,905
- Volume footings – \$21.75 billion
- Customers – 500,000
- Shareholders – 71,197
- Dividends paid to shareholders – \$28.8 million

Almost 300 communities have now partnered with Bendigo and Adelaide Bank, so they can not only enhance banking services, but more importantly aggregate the profits their banking business generates and reinvest it in local groups and projects that will ultimately strengthen their community.

In the past 14 years we have witnessed the **Community Bank**<sup>®</sup> network's returns to communities grow exponentially each year, with \$470,000 returned within the first five years, \$8.15 million within the first eight and \$22.58 million by the end of the first decade of operation.

Today that figure is an astonishing \$80 million and with the continued growth and popularity of the **Community Bank**<sup>®</sup> model, returns should top \$100 million by the end of 2013. These dollars add up to new community facilities, improved services, more opportunities for community engagement activities and generally speaking, a more prosperous society.

The communities we partner with also have access to Bendigo and Adelaide Bank's extensive range of other community building solutions including Community Enterprise Foundation™ (philanthropic arm), Community Sector Banking (banking service for not-for-profit organisations), Generation Green™ (environment and sustainability initiative), Community Telco (telecommunications solution), sponsorships, scholarships and Community Enterprises that provide **Community Bank**<sup>®</sup> companies with further development options.

In Bendigo and Adelaide Bank, your **Community Bank**<sup>®</sup> company has a committed and strong partner and over the last financial year our company has also seen much success.

## Bendigo and Adelaide Bank report (continued)

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Last December, our Bank joined the ranks of Australia's A-rated banks following an upgrade announced by Standard & Poor's. Its decision to raise our long-term rating from BBB+ to A- means the Bank (and its **Community Bank**<sup>®</sup> partners) are now rated 'A' by all three of the world's leading credit rating agencies. This is a huge boost to the Bank and will allow us to access new funding opportunities. It will also enable our group to service supporters who were precluded from banking with us because we were not A rated.

The rating upgrade is a welcome boost for the Bank and its partners at a time when funding is expensive and likely to remain so, margins have been eroded across the industry, credit growth is sluggish at best and subsequently, the profitability of banks remains under pressure.

Not surprisingly, these factors continue to place pressure on our Bank's margin and as **Community Bank**<sup>®</sup> margin share is still in part based on fixed trails, this is continuing to reflect a skew in margin share between the Bank and its **Community Bank**<sup>®</sup> partners.

We've been working with the **Community Bank**<sup>®</sup> network to take action to reduce this imbalance (which is in favour of the **Community Bank**<sup>®</sup> partners) and see the share of revenue on core banking products closely aligned to the key principal of 50/50 revenue share. Recent market developments are challenging this goal, but the Bank and its partners remain committed to addressing this.

It's Bendigo and Adelaide Bank's vision to be Australia's leading customer-connected bank. We believe our strength comes from our focus on the success of our customers, people, partners and communities. We take a 100-year view of our business; we listen and respect every customer's choice, needs and objectives. We partner for sustainable long-term outcomes and aim to be relevant, connected and valued.

This is what drives each and every one of our people and we invite you as **Community Bank**<sup>®</sup> shareholders to support us as we work with our partners to deliver on our goals and ensure our sustained and shared success.

As **Community Bank**<sup>®</sup> shareholders you are part of something special, a unique banking movement which has evolved into a whole new way of thinking about banking and the role it plays in modern society.

We thank you all for the part you play in driving this success.



**Russell Jenkins**  
**Executive Customer and Community**

# Directors' report

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For the financial year ended 30 June 2012

Your Directors submit their report of the company for the financial year ended 30 June 2012.

## Directors

The names and details of the company's Directors who held office during or since the end of the financial year are:

**Trevor John McFarlane**

Chairman

Client Services Manager

**Paul John Madden**

Director

Accountant

**Janet Kay McIntosh**

Director

Real Estate Agent

**Margarette McFayden**

Director

Administration Assistant

Board member since November 2010

**Lily Amalia Reinert**

Director

Office Manager

**Grant Cadwallender**

Director

Quality Inspector

Board member since November 2010

**Bob Reinert**

Director

Company Director

**Pamela Joy Wind**

Company Secretary

Administrative Officer

Resigned 7 November, 2011

Directors were in office for this entire year unless otherwise stated.

Other than stated below under the Remuneration Report, no Directors have material interests in contracts or proposed contracts with the company.

## Principal activities

The principal activities of the company during the course of the financial year were in providing **Community Bank**<sup>®</sup> services under management rights to operate a franchised branch of Bendigo and Adelaide Bank.

There has been no significant changes in the nature of these activities during the year.

## Operating results

The profit / (loss) made by the company for the financial year after provision for income tax was \$82,009 (2011: \$15,292).

# Directors' report (continued)

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<b>Dividends</b>	<b>Cents per share</b>	<b>\$</b>
Dividend paid on 6 June 2012 (unfranked)	3	\$23,403

## **Financial position**

The net assets of the company have increased by \$58,606 from June 30, 2011 to \$653,091 in 2012. The increase is largely due to improved operating performance of the company.

## **Significant changes in the state of affairs**

In the opinion of the Directors there were no significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report.

## **Events after the reporting period**

Since balance date, the world financial markets have shown volatility that may have an impact on investment earnings in the 2012/2013 financial year. The company continues to maintain a conservative investment strategy to manage the exposure to market volatility.

There are no other matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company, the results of those operations or the state of affairs of the company, in future years.

## **Future developments**

The company will continue its policy of providing banking services to the community.

## **Environmental issues**

The company is not subject to any significant environmental regulation.

## **Proceedings on behalf of company**

No person has applied for leave of court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings. The company was not a party to any such proceedings during the year.

## **Remuneration report**

Advance Business Centres Accountants of which Director Paul Madden is Proprietor received \$10,560 (2011: \$12,480) for accounting services provided during the financial year.

Other than stated above, no Director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a Director, a firm which a Director is a member or an entity in which a Director has a substantial financial interest. This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by Directors shown in the company's accounts, or the fixed salary of a full-time employee of the company, controlled entity or related body corporate.



# Directors' report (continued)

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## Indemnifying Officers or Auditor

The company has agreed to indemnify each Officer (Director, Secretary or employee) out of assets of the company to the relevant extent against any liability incurred by that person arising out of the discharge of their duties, except where the liability arises out of conduct involving dishonesty, negligence, breach of duty or the lack of good faith. The company also has Officers Insurance for the benefit of Officers of the company against any liability occurred by the Officer, which includes the Officer's liability for legal costs, in or arising out of the conduct of the business of the company or in or arising out of the discharge of the Officer's duties.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an Auditor of the company.

## Directors' meetings

The number of Directors' meetings attended during the year were:

Director	Board meetings#	Audit committee meetings#
Janet Kay McIntosh	11 (11)	N/A
Trevor John McFarlane	11(11)	N/A
Paul John Madden	10 (11)	1 (1)
Bob Reinert	9 (11)	1 (1)
Lily Amalia Reinert	9 (11)	N/A
Grant Cadwallender	10 (11)	1 (1)
Margarette McFayden	8 (11)	N/A

# The first number is the meetings attended while in brackets is the number of meetings eligible to attend.

N/A - not a member of that Committee.

## Company Secretary

Lily Amalia Reinert has been the company Secretary of Leopold Community Enterprises Limited since November 2011. Lily Amalia Reinert's qualifications and experience include a 25 year career at Geelong Hospital, Barwon Health both in the clinical and educational setting as a Registered Division One Nurse. In recent years has assisted in her husband's scaffolding business with office administration. Over the years bringing up two children in Leopold, has been involved in several community groups including sporting clubs, local school and kindergarten.

## Directors' report (continued)

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### **Corporate governance**

The company has implemented various corporate governance practices, which include:

- (a) The establishment of an audit committee. Members of the audit committee are Paul Madden; Bob Reinert and Grant Cadwallender;
- (b) Director approval of operating budgets and monitoring of progress against these budgets;
- (c) Ongoing Director training; and
- (d) Monthly Director meetings to discuss performance and strategic plans.

### **Auditor independence declaration**

The Auditor's independence declaration for the year ended 30 June 2012 has been received and can be found on page 10 of this financial report.

Signed in accordance with a resolution of the Board of Directors in Leopold on 17 September 2012.



**Trevor McFarlane**

**Chairman**

# Auditor's independence declaration

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The Directors  
Leopold Community Enterprises Limited  
Shop 18, 621-659 Bellarine Highway  
Leopold 3224

To the Directors of Leopold Community Enterprises Limited

## Auditor's Independence Declaration under section 307C of the Corporations Act 2001

I declare that to the best of my knowledge and belief, during the year ended 30 June 2012 there has been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

*Richmond Sinnott & Delahunty*

**RICHMOND SINNOTT & DELAHUNTY**  
Chartered Accountants

*Warren Sinnott*

**Warren Sinnott**  
Partner  
Bendigo

Dated at Bendigo, 17th September 2012

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Richmond Sinnott & Delahunty  
ABN 60 616 244 309

Liability limited by a scheme  
approved under Professional  
Standards Legislation

**Partners:**  
Warren Sinnott      Philip Delahunty  
Cara Hall            Kathie Teasdale  
Brett Andrews      David Richmond

# Financial statements

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## Statement of comprehensive income for the year ended 30 June 2012

	Note	2012 \$	2011 \$
Revenue	2	883,168	708,926
Employee benefits expense	3	(399,822)	(336,174)
Depreciation and amortisation expense	3	(45,466)	(38,268)
Other expenses		(265,384)	(260,903)
<b>Operating profit/(loss) before charitable donations &amp; sponsorships</b>		<b>172,496</b>	<b>73,581</b>
Charitable donations and sponsorship		(45,054)	(41,450)
<b>Profit/(loss) before income tax expense</b>		<b>127,442</b>	<b>32,131</b>
Income tax expense / (benefit)	4	45,433	16,839
<b>Net Profit/(loss) for the year</b>		<b>82,009</b>	<b>15,292</b>
Other comprehensive income		-	-
<b>Total comprehensive income for the year</b>		<b>82,009</b>	<b>15,292</b>
<b>Earnings per share (cents per share)</b>			
- basic for profit / (loss) for the year	21	10.51	1.96
- diluted for profit / (loss) for the year	21	10.51	1.96

The accompanying notes form part of these financial statements.

# Financial statements (continued)

## Statement of financial position as at 30 June 2012

	Note	2012 \$	2011 \$
<b>Assets</b>			
<b>Current assets</b>			
Cash and cash equivalents	6	426,027	330,187
Receivables	7	59,773	34,947
Prepayments		5,023	3,629
<b>Total current assets</b>		<b>490,823</b>	<b>368,763</b>
<b>Non-current assets</b>			
Property, plant and equipment	8	150,822	140,287
Deferred tax assets	4	1,627	47,060
Intangible assets	9	37,874	61,874
<b>Total non-current assets</b>		<b>190,323</b>	<b>249,221</b>
<b>Total assets</b>		<b>681,146</b>	<b>617,984</b>
<b>Liabilities</b>			
<b>Current liabilities</b>			
Payables	10	17,294	18,676
Provisions	11	10,761	4,823
<b>Total current liabilities</b>		<b>28,055</b>	<b>23,499</b>
<b>Total liabilities</b>		<b>28,055</b>	<b>23,499</b>
<b>Net assets</b>		<b>653,091</b>	<b>594,485</b>
<b>Equity</b>			
Issued capital	12	759,571	759,571
Retained earnings / (accumulated losses)	13	(106,480)	(165,086)
<b>Total equity</b>		<b>653,091</b>	<b>594,485</b>

The accompanying notes form part of these financial statements.

## Financial statements (continued)

### Statement of cash flows for the year ended 30 June 2012

	Note	2012 \$	2011 \$
<b>Cash flows from operating activities</b>			
Cash receipts in the course of operations		924,862	753,043
Cash payments in the course of operations		(792,107)	(697,077)
Interest received		18,489	14,150
<b>Net cash flows from/(used in) operating activities</b>	<b>14b</b>	<b>151,244</b>	<b>70,116</b>
<b>Cash flows from investing activities</b>			
Payments for property, plant and equipment		(32,001)	(6,025)
<b>Net cash flows from/(used in) investing activities</b>		<b>(32,001)</b>	<b>(6,025)</b>
<b>Cash flows from financing activities</b>			
Dividends paid		(23,403)	-
<b>Net cash flows from/(used in) financing activities</b>		<b>(23,403)</b>	<b>-</b>
<b>Net increase/(decrease) in cash held</b>		<b>95,840</b>	<b>64,091</b>
Cash and cash equivalents at start of year		330,187	330,187
<b>Cash and cash equivalents at end of year</b>	<b>14a</b>	<b>426,027</b>	<b>330,187</b>

The accompanying notes form part of these financial statements.

## Financial statements (continued)

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### Statement of changes in equity for the year ended 30 June 2012

	Note	2012 \$	2011 \$
<b>Issued capital</b>			
Balance at start of year		759,571	759,571
Issue of share capital		-	-
Share issue costs		-	-
<b>Balance at end of year</b>		<b>759,571</b>	<b>759,571</b>
<b>Retained earnings / (accumulated losses)</b>			
Balance at start of year		(165,086)	(180,378)
Net profit/(loss) for the year		82,009	15,292
Dividends paid	20	(23,403)	-
<b>Balance at end of year</b>		<b>(106,480)</b>	<b>(165,086)</b>

The accompanying notes form part of these financial statements.

# Notes to the financial statements

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For year ended 30 June 2012

## Note 1. Summary of significant accounting policies

### (a) Basis of preparation

Leopold Community Enterprises Limited ('the company') is domiciled in Australia. The financial statements for the year ending 30 June 2012 are presented in Australian dollars. The company was incorporated in Australia and the principal operations involve providing **Community Bank**<sup>®</sup> services.

The financial statements are general purpose financial statements, that have been prepared in accordance with Australian Accounting Standards, Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board (AASB) and the Corporations Act 2001. The company is a for profit entity for financial reporting purposes under Australian Accounting Standards.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in financial statements containing relevant and reliable information about transactions, events and conditions. Compliance with Australian Accounting Standards ensures that the financial statements and notes also comply with International Financial Reporting Standards as issued by the IASB. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless stated otherwise.

The financial statements have been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement of fair value of selected non current assets, financial assets and financial liabilities.

The financial statements require judgements, estimates and assumptions to be made that affect the application of accounting policies. Actual results may differ from these estimates.

The financial statements were authorised for issue by the Directors on 3 September 2012.

### (b) Income tax

Deferred income tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognised for all taxable temporary differences.

Deferred income tax assets are recognised for all deductible temporary differences, carry-forward of unused tax assets and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry-forward of unused tax assets and unused tax losses can be utilised.

The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled.

### (c) Property, plant and equipment

Property, plant and equipment are brought to account at cost less accumulated depreciation and any impairment in value.

Land and buildings are measured at fair value less accumulated depreciation.



# Notes to the financial statements (continued)

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## Note 1. Summary of significant accounting policies (continued)

### (c) Property, plant and equipment (continued)

Depreciation is calculated on a straight line basis over the estimated useful life of the asset as follows:

Class of asset	Depreciation rate
Fitout costs	2.5 - 25%
Plant & equipment	5 - 25%

#### Impairment

The carrying values of plant and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable.

If any such indication exists and where the carrying value exceeds the estimated recoverable amount, the assets or cash-generating units are written down to their recoverable amount.

The recoverable amount of plant and equipment is the greater of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

#### Revaluations

Following initial recognition at cost, land and buildings are carried at a revalued amount which is the fair value at the date of the revaluation less any subsequent accumulated depreciation on buildings and accumulated impairment losses.

Fair value is determined by reference to market based evidence, which is the amount for which the assets could be exchanged between a knowledgeable willing buyer and a knowledgeable willing seller in an arm's length transaction as at the valuation date.

### (d) Impairment of assets

At each reporting date, the company assesses whether there is any indication that an asset is impaired. Where an indicator of impairment exists, the company makes a formal estimate of the recoverable amount. Where the carrying amount of an asset exceeds its recoverable amount the asset is considered impaired and is written down to its recoverable amount.

### (e) Goods and services tax

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Statement of Financial Position. Cash flows are included in the Statement of Cash Flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

# Notes to the financial statements (continued)

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## Note 1. Summary of significant accounting policies (continued)

### **(f) Employee benefits**

The provision for employee benefits to wages, salaries and annual leave represents the amount which the company has a present obligation to pay resulting from employees' services provided up to the reporting date. The provision has been calculated on undiscounted amounts based on wage and salary rates expected to be paid and includes related on-costs.

The company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

### **(g) Intangibles**

Establishment costs have been initially recorded at cost and amortised on a straight line basis at a rate of 20% per annum. The current amortisation charges for intangible assets are included under depreciation and amortisation expense per the Statement of Comprehensive Income.

### **(h) Cash**

Cash on hand and in banks are stated at nominal value.

For the purposes of the statement of cash flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts.

### **(i) Revenue**

Interest and fee revenue is recognised when earned. All revenue is stated net of the amount of goods and services tax (GST).

### **(j) Receivables and payables**

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days. Receivables are recognised and carried at original invoice amount less a provision for any uncollected debts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

### **(k) New accounting standards for application in future periods**

Australian Accounting Standards that have been recently issued or amended but not yet effective have not been adopted in the preparation of these financial statements. These changes have been assessed by Directors and determined they will not have a material impact on the company's financial statements.

### **(l) Borrowings**

All loans are measured at the principal amount. Interest is recognised as an expense as it accrues.

### **(m) Provisions**

Provisions are recognised when the company has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions or other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

# Notes to the financial statements (continued)

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## Note 1. Summary of significant accounting policies (continued)

### **(n) Share capital**

Issued and paid up capital is recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

### **(o) Comparative figures**

When required by Accounting Standards comparative figures have been adjusted to conform to changes in presentation for the current financial year.

### **(p) Critical accounting estimates and judgements**

The Directors evaluate estimates and judgements incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the company. Estimates and judgements are reviewed on an ongoing basis. Revision to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected. The estimates and judgements that have a significant risk of causing material adjustments to the carrying values of assets and liabilities are as follows:

#### Estimation of useful lives of assets

The company determines the estimated useful lives and related depreciation and amortisation changes for its property, plant and equipment and intangible assets. The depreciation and amortisation charge will increase where useful lives are less than previously estimated lives.

#### Income tax

The company is subject to income tax. Significant judgement is required in determining the provision for income tax.

#### Impairment

The company assesses impairment at the end of each reporting period by calculating conditions and events specific to the company that may be indicative of impairment triggers. Recoverable amounts of relevant assets are reassessed using value in use calculations which incorporate various key assumptions.

### **(q) Financial instruments**

#### Initial recognition and measurement

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions to the instrument. For financial assets, this is equivalent to the date that the company commits itself to either purchase or sell the asset (ie trade date accounting is adopted). Financial instruments are initially measured at fair value plus transaction costs, except where the instrument is classified 'at fair value through profit or loss', in which case transaction costs are expensed to the profit or loss immediately.

#### Classification and subsequent measurement

Financial instruments are subsequently measured at fair value, amortised cost using the effective interest method or cost. Where available quoted prices in an active market are used to determine fair value. In other circumstances, valuation techniques are adopted.

# Notes to the financial statements (continued)

## Note 1. Summary of significant accounting policies (continued)

### (q) Financial instruments (continued)

#### Classification and subsequent measurement (continued)

Amortised costs is calculated as the amount which the financial asset or financial liability is measured at initial recognition less principal repayments and any reduction for impairment and adjusted for any

cumulative amortisation of the difference between that initial amount and the maturity amount calculated using the effective interest method.

#### (i) Loans and receivables

Loans and receivables are non derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost.

#### (ii) Financial liabilities

Non derivative financial liabilities are subsequently measured at amortised cost.

#### Impairment

At the end of each reporting period, the company assesses whether there is objective evidence that a financial asset has been impaired. A financial asset is deemed impaired if and only if, there is objective evidence of impairment as a result of one or more events (a loss event) having occurred, which has an impact on the estimated future cash flows of the financial asset. In the case of financial assets carried at amortised cost, loss events may include indications that the debtors are experiencing significant financial difficulty or changes in economic conditions.

	2012 \$	2011 \$
<b>Note 2. Revenue</b>		
<b>Revenue from continuing activities</b>		
- services commissions	814,679	643,235
- other revenue	50,000	51,541
	<b>864,679</b>	<b>694,776</b>
<b>Other revenue</b>		
- interest received	18,489	14,150
- other revenue	-	-
	<b>18,489</b>	<b>14,150</b>
	<b>883,168</b>	<b>708,926</b>

## Notes to the financial statements (continued)

	2012 \$	2011 \$
<b>Note 3. Expenses</b>		
<b>Employee benefits expense:</b>		
- wages and salaries	338,368	285,135
- superannuation costs	35,537	31,995
- workers' compensation costs	883	1,119
- other costs	25,034	17,925
	<b>399,822</b>	<b>336,174</b>
<b>Depreciation of non-current assets:</b>		
- plant and equipment	21,466	14,268
<b>Amortisation of non-current assets:</b>		
- intangible assets	24,000	24,000
	<b>45,466</b>	<b>38,268</b>
Bad debts	97	12

## Note 4. Income tax expense

The prima facie tax on profit/(loss) before income tax is reconciled to the income tax expense as follows:

Prima facie tax on profit/(loss) before income tax at 30%	38,233	9,639
Add tax effect of:		
- Non-deductible expenses	7,200	7,200
<b>Current income tax expense / (benefit)</b>	<b>45,433</b>	<b>16,839</b>
<b>Income tax expense / (benefit)</b>	<b>45,433</b>	<b>16,839</b>
<b>Deferred tax assets</b>		
<b>Future income tax benefits arising from tax losses are recognised at reporting date as realisation of the benefit is regarded as probable.</b>	<b>1,627</b>	<b>47,060</b>

## Note 5. Auditors' remuneration

Remuneration of the Auditor for:

- Audit or review of the financial report	3,900	3,900
	<b>3,900</b>	<b>3,900</b>

## Notes to the financial statements (continued)

	2012 \$	2011 \$
<b>Note 6. Cash and cash equivalents</b>		
<b>Cash at bank and on hand</b>	<b>426,027</b>	<b>330,187</b>
The effective interest rate on short term bank deposits was 5.47%		
<b>Note 7. Receivables</b>		
<b>Trade debtors</b>	<b>59,773</b>	<b>34,947</b>
<b>Note 8. Property, plant and equipment</b>		
<b>Fitout costs</b>		
At cost	103,781	103,781
Less accumulated depreciation	(14,075)	(9,730)
	<b>89,706</b>	<b>94,051</b>
<b>Plant and equipment</b>		
At cost	98,555	67,135
Less accumulated depreciation	(37,439)	(20,899)
	<b>61,116</b>	<b>46,236</b>
<b>Total written down amount</b>	<b>150,822</b>	<b>140,287</b>
<b>Movements in carrying amounts</b>		
<b>Fitout costs</b>		
Carrying amount at beginning of year	94,051	98,396
Additions	-	-
Disposals	-	-
Depreciation expense	(4,345)	(4,345)
<b>Carrying amount at end of year</b>	<b>89,706</b>	<b>94,051</b>
<b>Plant and equipment</b>		
Carrying amount at beginning of year	46,236	50,134
Additions	31,420	6,025
Disposals	-	-
Depreciation expense	(10,439)	(9,923)
<b>Carrying amount at end of year</b>	<b>67,217</b>	<b>46,236</b>

## Notes to the financial statements (continued)

	2012 \$	2011 \$
<b>Note 9. Intangible assets</b>		
<b>Franchise fee</b>		
At cost	10,000	10,000
Less accumulated amortisation	(6,844)	(4,844)
	<b>3,156</b>	<b>5,156</b>
<b>Preliminary expenses</b>		
At cost	110,000	110,000
Less accumulated amortisation	(75,282)	(53,282)
	<b>34,718</b>	<b>56,718</b>
	<b>37,874</b>	<b>61,874</b>
<b>Note 10. Payables</b>		
Trade creditors	4,119	7,812
Other creditors and accruals	13,175	10,864
	<b>17,294</b>	<b>18,676</b>
<b>Note 11. Provisions</b>		
<b>Employee benefits</b>	<b>10,761</b>	<b>4,823</b>
<b>Movement in employee benefits</b>		
Opening balance	4,823	5,192
Additional provisions recognised	27,165	21,933
Amounts utilised during the year	(21,227)	(22,302)
<b>Closing balance</b>	<b>10,761</b>	<b>4,823</b>
<b>Note 12. Share capital</b>		
780,711 Ordinary shares fully paid of \$1 each	780,111	780,111
Less: Equity raising costs	(20,540)	(20,540)
	<b>759,571</b>	<b>759,571</b>

## Notes to the financial statements (continued)

	2012 \$	2011 \$
<b>Note 13. Retained earnings / (accumulated losses)</b>		
Balance at the beginning of the financial year	(165,086)	(180,378)
Profit/(loss) after income tax	82,009	15,292
Dividends	(23,403)	-
<b>Balance at the end of the financial year</b>	<b>(106,480)</b>	<b>(165,086)</b>

## Note 14. Statement of cash flows

### (a) Cash and cash equivalents

<b>Cash assets</b>	<b>426,027</b>	<b>330,187</b>
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### (b) Reconciliation of profit / (loss) after tax to net cash provided from/(used in) operating activities

Profit / (loss) after income tax	82,009	15,292
Non cash items		
- Depreciation	21,466	14,268
- Amortisation	24,000	24,000
Changes in assets and liabilities		
- (Increase) decrease in receivables	(26,220)	(11,056)
- Increase (decrease) in payables	(1,382)	11,142
- Increase (decrease) in provisions	5,938	(369)
- (Increase) decrease in deferred income tax asset	45,433	16,839
<b>Net cash flows from/(used in) operating activities</b>	<b>151,244</b>	<b>70,116</b>

## Note 15. Director and related party disclosures

The names of Directors who have held office during the financial year are:

Janet Kay McIntosh  
Trevor John McFarlane  
Paul John Madden  
Bob Reinert  
Lily Amalia Reinert  
Grant Cadwallender  
Margarette McFayden  
Pam Wind (resigned 7 November 2011)

Advance Business Centres Accountants of which Director Paul Madden is Proprietor received \$10,560 (2011: \$12,480) for accounting services provided during the financial year.

Other than stated above, no Director or related entity has entered into a material contract with the company. No Director's fees have been paid as the positions are held on a voluntary basis.



## Notes to the financial statements (continued)

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### Note 15. Director and related party disclosures

<b>Directors' shareholdings</b>	<b>2012</b>	<b>2011</b>
Janet Kay McIntosh	10,051	10,051
Trevor John McFarlane	7,051	7,051
Paul John Madden	21,051	21,051
Bob Reinert	5,051	5,051
Lily Amalia Reinert	5,051	5,051
Grant Cadwallender	-	-
Margarette McFayden	-	-

There was no movement in shares held during the year. Each share held has a paid up value of \$1 and is fully paid.

### Note 16. Events after the reporting period

Since balance date, the world financial markets have shown volatility that may have an impact on investment earnings in the 2012/2013 financial year. The company continues to maintain a conservative investment strategy to manage the exposure to market volatility.

There have been no other events after the end of the financial year that would materially affect the financial statements.

### Note 17. Contingent liabilities and assets

There were no contingent liabilities or assets at the date of this report to affect the financial statements.

### Note 18. Operating segments

The company operates in the financial services sector where it provides banking services to its clients. The company operates in one geographic area being Leopold, Victoria. The company has a franchise agreement in place with Bendigo and Adelaide Bank who account for 100% of the revenue (2011: 100%).

### Note 19. Corporate information

Leopold Community Enterprises Limited is a company limited by shares incorporated in Australia.

The registered office is: Level 1, 50-58 Moorabool Street,  
Geelong VIC 3220

The principal place of business is: Shop 18, 621-659 Bellarine Highway,  
Leopold VIC 3224

## Notes to the financial statements (continued)

	2012 \$	2011 \$
<b>Note 20. Dividends paid or provided for on ordinary shares</b>		
<b>(a) Dividends paid during the year</b>		
<b>Unfranked dividend - 3 cents per share (2011-nil)</b>	<b>23,403</b>	-
<b>(b) Dividends proposed but not recognised as a liability</b>		
<b>Unfranked dividends - No dividends are proposed (2011 - nil)</b>	-	-

## Note 21. Earnings per share

Basic earnings per share amounts are calculated by dividing profit / (loss) after income tax by the weighted average number of ordinary shares outstanding during the year.

Diluted earnings per share amounts are calculated by dividing profit / (loss) after income tax by the weighted average number of ordinary shares outstanding during the year (adjusted for the effects of any dilutive options or preference shares).

The following reflects the income and share data used in the basic and diluted earnings per share computations:

<b>Profit/(loss) after income tax expense</b>	<b>82,009</b>	<b>15,292</b>
<b>Weighted average number of ordinary shares for basic and diluted earnings per share</b>	<b>780,111</b>	<b>780,111</b>

## Note 22. Financial risk management

The company's financial instruments consist mainly of deposits with banks, account receivables and payables, bank overdraft and loans.

The totals for each category of financial instruments measured in accordance with AASB 139 are as follows:

	Note	2012 \$	2011 \$
<b>Financial assets</b>			
Cash & cash equivalents	6	426,027	330,187
Receivables	7	59,773	34,947
<b>Total financial assets</b>		<b>485,800</b>	<b>365,134</b>
<b>Financial liabilities</b>			
Payables	10	17,294	18,676
<b>Total financial liabilities</b>		<b>17,294</b>	<b>18,676</b>

# Notes to the financial statements (continued)

## Note 22. Financial risk management (continued)

### Financial Risk Management Policies

The Board of Directors has overall responsibility for the establishment and oversight of the risk management framework. The Board has established an Audit Committee which reports regularly to the Board. The Audit Committee is assisted in the area of risk management by an internal audit function.

### Specific Financial Risk Exposure and Management

The company has exposure to credit risk, liquidity risk and market risk from their use of financial instruments. There have been no substantive changes in the types of risks the company is exposed to, how the risks arise, or the Board's objectives, policies and processes for managing or measuring the risks from the previous period.

#### **(a) Credit risk**

Credit risk is the risk of financial loss to the company if a customer or counterparty to a financial instrument fails to meet its contractual obligations. For the company it arises from receivables and cash assets.

The maximum exposure to credit risk at reporting date to recognised financial assets is the carrying amount of those assets as disclosed in the Statement of Financial Position and notes to the financial statements.

The company's maximum exposure to credit risk at reporting date was:

	Carrying amount	
	2012	2011
	\$	\$
Cash and cash equivalents	426,027	330,187
Receivables	59,773	34,947
	<b>485,800</b>	<b>365,134</b>

The company's exposure to credit risk is limited to Australia by geographic area. The majority of receivables are due from Bendigo and Adelaide Bank.

None of the assets of the company are past due (2011: nil past due) and based on historic default rates, the company believes that no impairment allowance is necessary in respect of assets not past due.

The company limits its exposure to credit risk by only investing in liquid securities with Bendigo and Adelaide Bank.

#### **(b) Liquidity risk**

Liquidity risk is the risk that the company will not be able to meet its financial obligations as they fall due. The company ensures it will have enough liquidity to meet its liabilities when due under both normal and stressed conditions. Liquidity management is carried out within the guidelines set by the Board.

Typically, the company maintains sufficient cash on hand to meet expected operational expenses, including the servicing of financial obligations. This excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters.

## Notes to the financial statements (continued)

Note 22. Financial risk management (continued)

### (b) Liquidity risk (continued)

Financial liability and financial asset maturity analysis

	Total \$	Within 1 year \$	1 to 5 years \$	Over 5 years \$
<b>30 June 2012</b>				
<b>Financial liabilities due for payment</b>				
Payables	(17,294)	(17,294)	-	-
Loans and borrowings	-	-	-	-
<b>Total expected outflows</b>	<b>(17,294)</b>	<b>(17,294)</b>	<b>-</b>	<b>-</b>
<b>Financial assets - cashflow realisable</b>				
Cash & cash equivalents	426,027	426,027	-	-
Receivables	59,773	59,773	-	-
<b>Total anticipated inflows</b>	<b>485,800</b>	<b>485,800</b>	<b>-</b>	<b>-</b>
<b>Net (outflow)/inflow on financial instruments</b>	<b>468,506</b>	<b>468,506</b>	<b>-</b>	<b>-</b>

	Total \$	Within 1 year \$	1 to 5 years \$	Over 5 years \$
<b>30 June 2011</b>				
<b>Financial liabilities due for payment</b>				
Payables	(18,676)	(18,676)	-	-
Loans and borrowings	-	-	-	-
<b>Total expected outflows</b>	<b>(18,676)</b>	<b>(18,676)</b>	<b>-</b>	<b>-</b>
<b>Financial assets - cashflow realisable</b>				
Cash & cash equivalents	330,187	330,187	-	-
Receivables	59,773	59,773	-	-
<b>Total anticipated inflows</b>	<b>389,960</b>	<b>389,960</b>	<b>-</b>	<b>-</b>
<b>Net (outflow)/inflow on financial instruments</b>	<b>371,284</b>	<b>371,284</b>	<b>-</b>	<b>-</b>

Financial assets pledged as collateral

There are no material amounts of collateral held as security as at June 30 2012 and June 30 2011.

# Notes to the financial statements (continued)

## Note 22. Financial risk management (continued)

### (c) Market risk

Market risk is the risk that changes in market prices, such as interest rates, will affect the company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters.

Interest rate risk is that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The company reviews the exposure to interest rate risk as part of the regular Board meetings.

### Sensitivity analysis

At the reporting date the interest rate profile of the company's interest bearing financial instruments was:

	Carrying amount	
	2012	2011
	\$	\$
<b>Fixed rate instruments</b>		
Financial assets	-	-
Financial liabilities	-	-
	-	-
<b>Floating rate instruments</b>		
Financial assets	-	-
Financial liabilities	-	-
	-	-

### Fair value sensitivity analysis for fixed rate instruments

The company does not account for any fixed interest rate financial assets or liabilities at fair value through profit or loss. Therefore a change in interest rates at the reporting date would not affect profit or loss.

### Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have no impact on profit or retained earnings. For the analysis performed on the same basis as at 30 June 2011 there was also no impact. As at both dates this assumes all other variables remain constant.

The company has no exposure to fluctuations in foreign currency.

### (d) Price risk

The company is not exposed to any material price risk.

### Fair values

The fair values of financial assets and liabilities approximate the carrying values as disclosed in the Statement of Financial Position. Fair value is the amount at which an asset could be exchanged, or liability settled, between knowledgeable, willing parties in an arm's length transaction. The company does not have any unrecognised financial instruments at year end.

## Notes to the financial statements (continued)

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### Note 22. Financial risk management (continued)

#### **Capital management**

The Board's policy is to maintain a strong capital base so as to sustain future development of the company. The Board of Directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the Statement of Financial Position.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the Distribution Limit.

- (i) the Distribution Limit is the greater of:
  - (a) 20% of the profit or funds of the Franchisee otherwise available for distribution to shareholders in that 12 month period; and
  - (b) subject to the availability of distributable profits, the Relevant Rate of Return multiplied by the average level of share capital of the Franchisee over that 12 month period; and
- (ii) the Relevant Rate of Return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The Board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2012 can be seen in the Statement of Comprehensive Income.

There were no changes in the company's approach to capital management during the year.

# Directors' declaration

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In accordance with a resolution of the Directors of Leopold Community Enterprises Limited, the Directors of the company declare that:

- 1 the financial statements and notes of the company as set out on pages 11 to 29 are in accordance with the Corporations Act 2001 and:
  - (i) comply with Australian Accounting Standards, which as stated in accounting policy Note 1(a) to the financial statements constitutes compliance with International Financial Reporting Standards (IFRS); and
  - (ii) give a true and fair view of the company's financial position as at 30 June 2012 and of the performance for the year ended on that date;
- 2 in the Directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.



**Trevor John McFarlane**  
**Chairman**

Signed in Leopold on 17 September 2012.

# Independent audit report

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## **INDEPENDENT AUDIT REPORT TO THE MEMBERS OF LEOPOLD COMMUNITY ENTERPRISES LIMITED**

### **Report on the Financial Report**

We have audited the accompanying financial report of Leopold Community Enterprises Limited, which comprises the statement of financial position as at 30 June 2012, the statement of comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information and the directors' declaration of the company for the period ended 30 June 2012.

#### *Directors' Responsibility for the Financial Report*

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In Note 1(a), the directors also state, in accordance with Accounting Standard AASB 101: Presentation of Financial Statements, that the financial statements comply with International Financial Reporting Standards (IFRS).

#### *Auditor's Responsibility*

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

---

Richmond Sinnott & Delahunty  
ABN 60 616 244 309  
Liability limited by a scheme  
approved under Professional  
Standards Legislation

**Partners:**  
Warren Sinnott  
Cara Hall  
Brett Andrews  
Philip Delahunty  
Kathie Teasdale  
David Richmond



# Independent audit report (continued)

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## *Independence*

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001.

## *Auditor's Opinion*

In our opinion:

- (a) the financial report of Leopold Community Enterprises Limited is in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the company's financial position as at 30 June 2012 and of its performance for the period ended on that date; and
  - (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001; and
- (b) the financial report also complies with the International Financial Reporting Standards as disclosed in Note 1(a).

*Richmond Sinnott & Delahunty*  
**RICHMOND SINNOTT & DELAHUNTY**  
Chartered Accountants



**W. J. SINNOTT**  
Partner

Dated at Bendigo, 17<sup>th</sup> September, 2012



Leopold **Community Bank**<sup>®</sup> Branch  
Shop 18, Gateway Plaza,  
621 Bellarine Highway, Leopold VIC 3224  
Phone: (03) 5250 1057 Fax: (03) 5250 2604

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Level 1, 50-58 Moorabool Street, Geelong VIC 3220  
Phone: (03) 5250 1057  
ABN: 39 133 061 800  
[www.bendigobank.com.au/leopold](http://www.bendigobank.com.au/leopold)

