Annual Report 2016

Lockmore Financial Services Ltd

ABN 41 106 113 599

Elmore **Community Bank**® Branch

Lockington **Community Bank**® Branch

Rochester **Community Bank**® Branch

Contents

Chairman's report

For year ending 30 June 2016

The current economic environment has thrown us changes and challenges in the last financial year with our partner Bendigo and Adelaide Bank responding to these in a timely fashion. The result of some of the changes will mean only slight changes to our day-to-day operations. One positive change has come from the splitting of the Regional Manager role into two, which means we have access to the expertise of both our current Regional Manager Wayne Tobin, as well as Scott Whatley.

Our approach to sponsorships, grants and donations has been updated and streamlined, doing away with the haphazard and 'on the run' approach that we were beginning to fall in to. With the introduction of our Community Sponsorship Funding Program, we are looking forward to a more refreshed and orderly way of returning our profits to our communities.

We currently have two Strategic Partners; The Elmore Field Days and Rochester Secondary College. The Elmore Field Days team continue to amaze us with their success and drive and we are very excited about working with them as we move forward together. Rochester Secondary College came on board this year and we proudly support them and the implementation of their Campaspe Academy of Sport initiative.

We have returned just over $50,000 to our communities in various forms and the list below outlines exactly who received these funds. These monies come from the profits created from the customers who bank with us and we appreciate their continued support and custom.

Bamawm Extension Rural Fire Brigade	Bamawm Golf Club
Elmore Bowls Club	Elmore Football Netball Club
Elmore Golf Club	Elmore Harness Racing Club
Elmore Memorial Hall	Elmore Primary Health
Elmore Senior Citizens	Goornong Primary School
Kamarooka Welfare League	Lockington Golf Club
Lockington Pre School	Lockington Primary School
REDHS Ice Action Group	Rochester Bowls Club
Rochester Campaspe Golf Club	Rochester Football Netball Club
Rochester Golf Club	Rochester Lions Club
Rochester Mural Festival	Rochester Pony Club
Rochester Secondary College	Rochester United Cricket Club
Strathallan Landcare Group	Toolleen Recreational Reserve

I would like to thank our ever efficient and professional Administration/Marketing Co-Ordinator, Sandra Wade for everything she does. Her support, kindness and optimism keep us going. She has just recently taken over the role of Company Bookkeeper and has made the transition for all very easy and with a minimum of disruptions to the daily operations of the company. This alone has been a blessing and I personally thank her for this.

We are fortunate to have such a competent and adaptable Manager in Tracie Kyne. Along with her staff, Tracie continues to bring in the business that creates the profits that we can then return to our communities. With a smile on her face and an overwhelming passion for the community, Tracie rarely lets an opportunity go by; such a talented and multi-faceted gem.

I'd also like to thank the Directors for their continued support and input. Their passion for our three communities and surrounds is unwavering and I always appreciate their comments and the advice they share. We welcome new Director Patrick Rochford, who joins us as a Lockington representative; bringing with him a wonderful range of skills and a fresh outlook.

Chairman's report (continued)

Before signing off for another year, thank you to our shareholders who had the faith and the finances to get us going in the first place. They saw an opportunity not only to bring a business to our towns, but a potential to grow our communities. As I write this report we currently sit at $174.3 million, an increase of $11.9 million on last year. That is an amazing accomplishment by three awesome communities.

It has been a pleasure serving as Chairman. There have been some changes just making things a little more interesting and exciting, and I look forward to seeing what the next year holds.

Kate Taylor
Chairman

Manager’s report

For year ending 30 June 2016

I am pleased to present the Lockmore Financial Services Ltd 2016 Manager’s Annual Report to our shareholders and customers.

Despite challenging financial times with interest rates continuing to drop, the staff and customers of Lockmore Financial Services Ltd have continued to drive the business forward. With a business growth target of $10.72 million, we managed to achieve $11.879 million. An extraordinary accomplishment. As a team, we continue to tell our story of profits being injected into the communities of Elmore, Lockington, Rochester and districts, and our customers are hearing us. We had an increase of 46 new customers over the course of the year which brings us to a total of 3,891. These customers hold a total of 8,723 accounts. These accounts including loans, deposits, equipment finance, insurances, financial planning, both small business and Agri business, are managed by the Lockmore staff in our own towns. I note that these accounts assist in the employment of 13 staff who then support our local businesses with their own shopping.

As at the 30 June 2016 our business size is as follows:

- Deposits $65.8 million
- Loans $76.5 million
- Wealth Products $15.8 million
- Other business $16.2 million (including business lending / equipment finance etc)

Total business $174.3 million

I mentioned before that this has been a challenging year despite our growth. I say this as interest rates continue to drop, which in the eyes of borrowers may be a good thing, however for our investors, their annual income has also dropped considerably, which for many in devastating. It also means that the profits we make on our business are also a lot less, which unfortunately equates to not as much money to share with the community. From a business point of view, it’s frustrating to see our business continue to grow without reflection in our profit.

We must continue to encourage new customers to utilise the accounts and lending of Bendigo Bank, and have their accounts domiciled to Elmore, Lockington and Rochester **Community Bank**® branches. We must encourage new customers to bank with us, and for our existing customers to continue to support this great community story. As shareholders and customers, your referrals to others plays a big part in this process and our continued success.

I’d like to thank the volunteer Board for their hard work and support of the past 12 months and the staff consisting of Helen Mc, Tanya, Wendy, Michelle, Kerri, Claire, Kelly, Helen B, Greg, Adrian, Fiona and Kylie, for their dedication to the financial wellbeing of our customers. We said goodbye to our two young casuals, Kate Johnson and Ashley Shotton who were both successful in obtaining full time positions at Bendigo Bank in Bendigo, and we wish them all the best for the future.

Tracie Kyne
Senior Branch Manager

Bendigo and Adelaide Bank report

For year ending 30 June 2016

It's been 18 years since Bendigo Bank and two rural communities announced they were joining forces to open **Community Bank®** branches.

The initial aim was to return traditional bank branches to regional communities.

It was soon obvious that the 'community' aspect of this unique banking model was going to be just as important to all types of communities; whether they are rural, regional or urban.

Today, there are 312 **Community Bank®** communities in every state and territory of Australia.

The statistics are impressive:

- More than $148 million in community contributions returned to local communities
- 1,900 Directors
- 1,500 staff
- More than $38 million in shareholder dividends.

Yes, these figures are staggering.

But dig a little deeper and what's more significant is that social issues affecting every community in Australia have received funding from **Community Bank®** companies.

- Aged care
- Domestic and family violence
- Environment
- Youth disengagement
- Mental health
- Homelessness
- Unemployment

I have no doubt that your **Community Bank®** company has already had a role to play, either in a funding grant, sponsorship support or connecting locals with relevant government, corporate and not-for-profit organisations.

Behind every **Community Bank®** branch is a company Board of Directors. These people are local mums and dads, tradespeople, small business operators, farmers, lawyers, accountants, school teachers, office workers… and the list goes on.

As **Community Bank®** company Directors they volunteer their time, their professional expertise and their local knowledge to make your **Community Bank®** branch the success it is today.

To every single one of our 1,900-plus **Community Bank®** company Directors, thank you for your commitment, your confidence in Bendigo and Adelaide Bank and your vision to make your community a better place to live.

As a **Community Bank®** community, you're all change makers.

As a shareholder, you're critical to helping make things happen for the benefit of your community.

On behalf of Bendigo Bank, thank you.

Thank you for your support as a shareholder, your belief in your community and your faith in what a **Community Bank®** community can achieve.

Robert Musgrove
Executive Community Engagement

Directors' report

For the financial year ended 30 June 2016

Your directors submit the financial statements of the company for the financial year ended 30 June 2016.

Directors

The names and details of the company's directors who held office during or since the end of the financial year:

Kathryn Carmel Taylor

Company Chair

Occupation: Teacher

Secondary English Teacher and Student Welfare Coordinator at Rochester Secondary College. Holds a Bachelor of Education. Owns and operates Taylor Made Cows with husband Darren since 2002. A past president of many local community groups and was a member of the Rochester Steering Committee. Director since 2010.

Committees: Marketing, Human Resources, Finance

Interest in shares: 1,000

Graeme Trevor Wood

Company Secretary

Occupation: Farmer

Formerly involved in many community groups including president of the school council, office bearer APEX Club and currently Treasurer of Lockington Community Care Committee Inc. Director since 2003.

Committees: Marketing, Buildings/Maintenance, Share Registry Officer

Interest in shares: 626

Robyn Jean Maclean

Company Treasurer

Occupation: Principal - Primary School

Involved in a range of local community organisations. Worked in Education for 25 years. Master of School Leadership (University of Melbourne). Currently Principal of Colbinabbin Primary School. Director since 2015.

Committees: Finance & Audit

Interest in shares: Nil

Corinne Gaye Holmberg

Occupation: Retired

Retired Administrator & business partner, background in office management positions in which financial book keeping was a responsibility. Has been actively involved in community organisations often holding executive positions. Director since 2003, Treasurer from 2006 to 2014.

Committees: Marketing

Interest in shares: 3,751

Sandra Margaret Peacock

Occupation: Business Owner

Past Nanneella School Council President. Small business owner and office manager. Currently serving on Committee of Management of Rochester Community House. Director since 2011.

Committees: Chair Marketing, Human Resources

Interest in shares: 10,000

Directors (continued)

Amanda Irene Logie

Occupation: Coordinator - Rochester Community House

Coordinator at Rochester Community House which puts her in a "grass roots" position to assist with the development of her community. She has been on numerous committees including the Steering committee for the Rochester **Community Bank** branch and Rochester Little Athletics. Director since 2013.

Committees: Finance & Audit, Property (Rochester) and Vice Chair.

Interest in shares: 2,000

Directors (continued)

Bradley Adrian Drust

Occupation: Chief Executive Officer

Almost 15 years experience in natural resource management in technical and management roles. Currently Chief Executive Officer at the North Central Catchment Management Authority leading the organisation to deliver a range of community, environment and compliance programs. Bachelor of Arts (Geography), Bachelor of Science (Environmental Science) and currently completing post graduate qualifications in Business Administration. Also Chairperson of the Elmore Swimming Pool Committee of Management. Director since 2014.

Committees: Acting Treasurer Oct 2014 - Sept 2015, Finance & Audit, Human Resources

Interest in shares: Nil

Patrick Augustine Rochford

(Appointed 21 July 2016)

Occupation: Accountant, Farmer

Committees: None to date

Interest in shares: Nil

Louise Frances Ross

(Retired 18 October 2015)

Occupation: Research Assistant

Many years working in community development and particularly neighbourhood house sector. Currently a Research Assistant with Flinders University SA. Has been involved in many community organisations often with executive positions from Lockington Heritage Complex, Lockington Swimming Pool, School Council, Lockington Community Care Committee, Lockington Development Committee. Director since 2003.

Committees: Human Resources, Marketing, Chair

Interest in shares: 1,876

Directors were in office for this entire year unless otherwise stated.

No directors have material interests in contracts or proposed contracts with the company.

Company Secretary

The Board appointed Graeme Trevor Wood to the position of Company Secretary on 6th July 2015.

Graeme has been involved in many community groups including president of the school council, office bearer APEX Club and currently Treasurer of Lockington Community Care Committee Inc. Director since 2003.

Principal Activities

The principal activities of the company during the financial year were facilitating **Community Bank**® services under management rights to operate franchised branches of Bendigo and Adelaide Bank Limited.

There have been no significant changes in the nature of these activities during the year.

Operating results

Operations have continued to perform in line with expectations. The profit of the company for the financial year after provision for income tax was:

Year ended 30 June 2016 $	Year ended 30 June 2015 $
27,615	3,189

Dividends

	Year ended 30 June 2016	
	Cents	$
- Dividends paid in the year	3	47,677

Significant changes in the state of affairs

In the opinion of the directors there were no significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial statements.

Events since the end of the financial year

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company the results of those operations or the state of affairs of the company, in future years.

Likely developments

The company will continue its policy of facilitating banking services to the community.

Environmental regulation

The company is not subject to any significant environmental regulation.

Directors' benefits

No director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a director, a firm which a director is a member or an entity in which a director has a substantial financial interest except as disclosed in note 20 and 22 to the financial statements. This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by directors shown in the company's accounts, or the fixed salary of a full-time employee of the company, controlled entity or related body corporate.

Indemnification and insurance of directors and officers

The company has indemnified all directors and the manager in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as directors or manager of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or a related body corporate.

Directors' report (continued)

Directors' meetings

The number of directors' meetings attended by each of the directors of the company during the year were:

	Board Meetings Attended		Committee Meetings Attended					
			Marketing		Audit		Human Resources	
	Eligible	Attended	Eligible	Attended	Eligible	Attended	Eligible	Attended
Kathryn Carmel Taylor	11	10	10	8	1	1	6	6
Graeme Trevor Wood	11	10	10	9	-	-	-	-
Robyn Jean Maclean	11	10	-	-	1	1	-	-
Corinne Gaye Holmberg	11	9	10	6	-	-	-	-
Sandra Margaret Peacock	11	10	10	9	-	-	6	6
Amanda Irene Logie	11	10	-	2	1	1	-	-
Bradley Adrian Drust	11	9	-	1	1	1	6	5
Patrick Augustine Rochford (Appointed 21 July 2016)	-	-	-	-	-	-	-	-
Louise Frances Ross (Retired 18 October 2015)	4	2	-	-	-	-	-	-

Proceedings on behalf of the company

No person has applied to the Court under section 237 of the Corporations Act 2001 for leave to bring proceedings on behalf of the company, or to intervene in any proceedings to which the company is a party, for the purpose of taking responsibility on behalf of the company for all or part of those proceedings.

No proceedings have been brought or intervened in on behalf of the company with leave of the Court under section 237 of the Corporations Act 2001.

Non audit services

The company may decide to employ the auditor on assignments additional to their statutory duties where the auditor's expertise and experience with the company are important. Details of the amounts paid or payable to the auditor (Andrew Frewin Stewart) for audit and non audit services provided during the year are set out in the notes to the accounts.

The board of directors has considered the position, in accordance with the advice received from the finance and audit committee and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

The directors are satisfied that the provision of non-audit services by the auditor, as set out in the notes did not compromise the auditor independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed by the finance and audit committee to ensure they do not impact on the impartiality and objectivity of the auditor
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work, acting in a management or a decision-making capacity for the company, acting as advocate for the company or jointly sharing economic risk and rewards.

Directors' report (continued)

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 11.

Signed in accordance with a resolution of the board of directors at Elmore, Victoria on 4 August 2016.

Kathryn Carmel Taylor,
Chairman

Auditor's independence declaration

Partners in success

Chartered Accountants

Lead auditor's independence declaration under section 307C of the *Corporations Act 2001* to the directors of Lockmore Financial Services Limited

As lead auditor for the audit of Lockmore Financial Services Limited for the year ended 30 June 2016, I declare that, to the best of my knowledge and belief, there have been:

i) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and

ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Andrew Frewin Stewart
61 Bull Street, Bendigo Vic 3550
Dated: 4 August 2016

David Hutchings
Lead Auditor

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TAXATION • AUDIT • BUSINESS SERVICES • FINANCIAL PLANNING

Financial statements

Statement of Profit or Loss and Other Comprehensive Income for the year ended 30 June 2016

	Notes	2016 $	2015 $
Revenue from ordinary activities	4	1,292,444	1,253,707
Employee benefits expense		(821,202)	(771,958)
Charitable donations, sponsorship, advertising and promotion		(86,277)	(94,985)
Occupancy and associated costs		(70,636)	(68,838)
Systems costs		(67,326)	(70,014)
Depreciation and amortisation expense	5	(52,922)	(58,759)
Finance costs	5	(304)	(602)
General administration expenses		(156,380)	(170,190)
Profit before income tax expense		**37,397**	**18,361**
Income tax expense	6	(9,782)	(15,172)
Profit after income tax expense		**27,615**	**3,189**
Total comprehensive income for the year		**27,615**	**3,189**
Earnings per share for profit attributable to the ordinary shareholders of the company:		**¢**	**¢**
Basic earnings per share	23	1.74	0.20

The accompanying notes form part of these financial statements.

Balance Sheet
as at 30 June 2016

	Notes	2016 $	2015 $
ASSETS			
Current Assets			
Cash and cash equivalents	7	594,432	609,177
Trade and other receivables	8	120,423	94,264
Total Current Assets		**714,855**	**703,441**
Non-Current Assets			
Property, plant and equipment	9	226,007	248,671
Intangible assets	10	18,629	37,773
Deferred tax asset	11	19,155	28,937
Total Non-Current Assets		**263,791**	**315,381**
Total Assets		**978,646**	**1,018,822**
LIABILITIES			
Current Liabilities			
Trade and other payables	12	56,048	86,498
Borrowings	13	878	2,358
Provisions	14	62,928	50,635
Total Current Liabilities		**119,854**	**139,491**
Non-Current Liabilities			
Borrowings	13	-	1,091
Provisions	14	18,908	18,294
Total Non-Current Liabilities		**18,908**	**19,385**
Total Liabilities		**138,762**	**158,876**
Net Assets		**839,884**	**859,946**
Equity			
Issued capital	15	1,344,664	1,344,664
Accumulated losses	16	(504,780)	(484,718)
Total Equity		**839,884**	**859,946**

The accompanying notes form part of these financial statements.

Statement of Changes in Equity
for the year ended 30 June 2016

	Issued capital $	Accumulated losses $	Total equity $
Balance at 1 July 2014	**1,344,664**	**(408,446)**	**936,218**
Total comprehensive income for the year	**-**	**3,189**	**3,189**
Transactions with owners in their capacity as owners:			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	(79,461)	(79,461)
Balance at 30 June 2015	**1,344,664**	**(484,718)**	**859,946**
Balance at 1 July 2015	**1,344,664**	**(484,718)**	**859,946**
Total comprehensive income for the year	**-**	**27,615**	**27,615**
Transactions with owners in their capacity as owners:			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	(47,677)	(47,677)
Balance at 30 June 2016	**1,344,664**	**(504,780)**	**839,884**

The accompanying notes form part of these financial statements.

Statement of Cash Flows
for the year ended 30 June 2016

	Notes	2016 $	2015 $
Cash flows from operating activities			
Receipts from customers		1,393,762	1,361,224
Payments to suppliers and employees		(1,360,227)	(1,239,717)
Interest received		13,386	16,187
Interest paid		(304)	(602)
Net cash provided by operating activities	**17**	**46,617**	**137,092**
Cash flows from investing activities			
Payments for property, plant and equipment		(11,114)	(2,663)
Net cash used in investing activities		**(11,114)**	**(2,663)**
Cash flows from financing activities			
Repayment of borrowings		(2,571)	(2,106)
Dividends paid		(47,677)	(79,461)
Net cash used in financing activities		**(50,248)**	**(81,567)**
Net increase/(decrease) in cash held		**(14,745)**	**52,862**
Cash and cash equivalents at the beginning of the financial year		609,177	556,315
Cash and cash equivalents at the end of the financial year	**7(a)**	**594,432**	**609,177**

The accompanying notes form part of these financial statements.

Notes to the financial statements

For year ended 30 June 2016

Note 1. Summary of significant accounting policies

a) Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standard Boards and the Corporations Act 2001. The company is a for-profit entity for the purpose of preparing the financial statements.

Compliance with IFRS

These financial statements and notes comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. These areas involving a higher degree of judgement or complexities, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

Historical cost convention

The financial statements have been prepared under the historical cost convention on an accruals basis as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

Comparative figures

Where required by Australian Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

Application of new and amended accounting standards

The following amendments to accounting standards issued by the Australian Accounting Standards Board (AASB) became mandatorily effective for accounting periods beginning on or after 1 July 2015, and are therefore relevant for the current financial year.

- AASB 2015-3 Amendments to Australian Accounting Standards arising from the Withdrawal of AASB 1031 Materiality.
- AASB 2015-4 Amendments to Australian Accounting Standards – Financial Reporting Requirements for Australian Groups with a Foreign Parent.

None of the amendments to accounting standards issued by the Australian Accounting Standards Board (AASB) that became mandatorily effective for accounting periods beginning on or after 1 July 2015, materially affected any of the amounts recognised in the current period or any prior period and are not likely to affect future periods.

The following accounting standards and interpretations issued by the Australian Accounting Standards Board (AASB) become effective in future accounting periods.

Note 1. Summary of significant accounting policies (continued)

a) Basis of preparation (continued)

Application of new and amended accounting standards (continued)

	Effective for annual reporting periods beginning on or after
AASB 9 Financial Instruments, and the relevant amending standards.	1 January 2018
AASB 15 Revenue from Contracts with Customers and AASB 2014-5 Amendments to Australian Accounting Standards arising from AASB 15.	1 January 2018
AASB 16 Leases	1 January 2019
AASB 2014-3 Amendments to Australian Accounting Standards – Accounting for Acquisitions of Interests in Joint Operations.	1 January 2016
AASB 2014-4 Amendments to Australian Accounting Standards – Clarification of Acceptable Methods of Depreciation and Amortisation.	1 January 2016
AASB 2014-6 Amendments to Australian Accounting Standards – Agriculture: Bearer Plants.	1 January 2016
AASB 2014-9 Amendments to Australian Accounting Standards – Equity Method in Separate Financial Statements.	1 January 2016
AASB 2014-10 Amendments to Australian Accounting Standards – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture.	1 January 2018
AASB 2015-1 Amendments to Australian Accounting Standards – Annual Improvements to Australian Accounting Standards 2012-2014 Cycle.	1 January 2016
AASB 2015-2 Amendments to Australian Accounting Standards – Disclosure Initiative: Amendments to AASB 101.	1 January 2016
AASB 2015-5 Amendments to Australian Accounting Standards – Investment Entities: Applying the Consolidation Exception.	1 January 2016
AASB 2016-1 Amendments to Australian Accounting Standards - Recognition of Deferred Tax Assets for Unrealised Losses.	1 January 2017
AASB 2016-2 Amendments to Australian Accounting Standards - Disclosure Initiative: Amendments to AASB 107.	1 January 2017

The company has not elected to apply any accounting standards or interpretations before their mandatory operative date for the annual reporting period beginning 1 July 2015. Therefore the abovementioned accounting standards or interpretations have no impact on amounts recognised in the current period or any prior period.

Economic dependency - Bendigo and Adelaide Bank Limited

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank®** branches at Elmore, Lockington and Rochester, Victoria

The branches operate as a franchise of Bendigo and Adelaide Bank Limited, using the name "Bendigo Bank" and the logo and system of operations of Bendigo and Adelaide Bank Limited. The company manages the **Community Bank®** branches on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank®** branches are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

Note 1. Summary of significant accounting policies (continued)

a) Basis of preparation (continued)

Economic dependency - Bendigo and Adelaide Bank Limited (continued)

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank Limited.

The company promotes and sells the products and services, but is not a party to the transaction.

The credit risk (i.e. the risk that a customer will not make repayments) is for the relevant Bendigo and Adelaide Bank Limited entity to bear as long as the company has complied with the appropriate procedures and relevant obligations and has not exercised a discretion in granting or extending credit.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank®** branches franchise operations. It also continues to provide ongoing management and operational support and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

- advice and assistance in relation to the design, layout and fit out of the **Community Bank®** branches
- training for the branch manager and other employees in banking, management systems and interface protocol
- methods and procedures for the sale of products and provision of services
- security and cash logistic controls
- calculation of company revenue and payment of many operating and administrative expenses
- the formulation and implementation of advertising and promotional programs
- sales techniques and proper customer relations.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

b) Revenue

Revenue is recognised when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the company and any specific criteria have been met. Interest and fee revenue is recognised when earned. The gain or loss on disposal of property, plant and equipment is recognised on a net basis and is classified as income rather than revenue. All revenue is stated net of the amount of Goods and Services Tax (GST).

Revenue calculation

Over the period from September 2013 to February 2015, Bendigo and Adelaide Bank Limited conducted a review of the **Community Bank®** model, known as 'Project Horizon'. This was conducted in consultation with the **Community Bank®** network. The objective of the review was to develop a shared vision of the **Community Bank®** model that positions it for success now and for the future.

The outcome of that review is that the fundamental franchise model and community participation remain unchanged. Changes to be implemented over a three year period reflect a number of themes, including a culture of innovation, agility and flexibility, network collaboration, director and staff development and a sustainable financial model. This will include changes to the financial return for **Community Bank®** companies from 1 July 2016. A funds transfer pricing model will be used for the method of calculation of the cost of funds, deposit return and margin. All revenue paid on core banking products will be through margin share. Margin on core banking products will be shared on a 50/50 basis.

Note 1. Summary of significant accounting policies (continued)

b) Revenue (continued)

Revenue calculation (continued)

The franchise agreement provides that three forms of revenue may be earned by the company – margin, commission and fee income. Bendigo and Adelaide Bank Limited decides the form of revenue the company earns on different types of products and services.

The revenue earned by the company is dependent on the business that it generates. It may also be affected by other factors, such as economic and local conditions, for example, interest rates.

Core banking products

Bendigo and Adelaide Bank Limited has identified some Bendigo Bank Group products and services as ‘core banking products’. It may change the products and services which are identified as core banking products by giving the company at least 30 days’ notice. Core banking products currently include Bendigo Bank branded home loans, term deposits and at call deposits.

Margin

Margin is arrived at through the following calculation:

> Interest paid by customers on loans less interest paid to customers on deposits
>
> plus any deposit returns i.e. interest return applied by Bendigo and Adelaide Bank Limited for a deposit,
>
> minus any costs of funds i.e. interest applied by Bendigo and Adelaide Bank Limited to fund a loan.

Note: In very simplified terms, currently, deposit return means the interest Bendigo and Adelaide Bank Limited gets when it invests the money the customer deposits with it. The cost of funds means the interest Bendigo and Adelaide Bank Limited pays when it borrows the money to give a customer a loan. From 1 July 2016, both will mean the cost for Bendigo and Adelaide Bank Limited to borrow the money in the market.

Products and services on which margin is paid include variable rate deposits and variable rate home loans. From 1 July 2016, examples include Bendigo Bank branded at call deposits, term deposits and home loans.

For those products and services on which margin is paid, the company is entitled to a share of the margin earned by Bendigo and Adelaide Bank Limited (i.e. income adjusted for Bendigo and Adelaide Bank Limited’s interest expense and interest income return). However, if this reflects a loss, the company incurs a share of that loss.

Commission

Commission is a fee paid for products and services sold. It may be paid on the initial sale or on an ongoing basis. Commission is payable on the sale of an insurance product such as home contents. Examples of products and services on which ongoing commissions are paid include leasing and Sandhurst Trustees Limited products. This currently also includes Bendigo Bank branded fixed rate home loans and term deposits of more than 90 days, but these will become margin products from 1 July 2016.

Fee income

Fee income is a share of what is commonly referred to as ‘bank fees and charges’ charged to customers by Bendigo Bank Group entities including fees for loan applications and account transactions.

Ability to change financial return

Under the franchise agreement, Bendigo and Adelaide Bank Limited may change the form and amount of financial return that the company receives. The reasons it may make a change include changes in industry or economic conditions or changes in the way Bendigo and Adelaide Bank Limited earns revenue.

Note 1. Summary of significant accounting policies (continued)

b) Revenue (continued)

Ability to change financial return (continued)

The change may be to the method of calculation of margin, the amount of margin, commission and fee income or a change of a margin to a commission or vice versa. This may affect the amount of revenue the company receives on a particular product or service. The effect of the change on the revenue earned by the company is entirely dependent on the change.

The change may be to the method of calculation of margin, the amount of margin, commission and fee income or a change of a margin to a commission or vice versa. This may affect the amount of revenue the company receives on a particular product or service. The effect of the change on the revenue earned by the company is entirely dependent on the change.

If Bendigo and Adelaide Bank Limited makes a change to the margin or commission on core banking products and services, it must not reduce the margin and commission the company receives on core banking products and services Bendigo and Adelaide Bank Limited attributes to the company to less than 50% (on an aggregate basis) of Bendigo and Adelaide Bank Limited's margin at that time. For other products and services, there is no restriction on the change Bendigo and Adelaide Bank Limited may make.

Bendigo and Adelaide Bank Limited must give the company 30 days' notice before it changes the products and services on which margin, commission or fee income is paid, the method of calculation of margin and the amount of margin, commission or fee income.

Monitoring and changing financial return

Bendigo and Adelaide Bank Limited monitors the distribution of financial return between **Community Bank®** companies and Bendigo and Adelaide Bank Limited on an ongoing basis.

Overall, Bendigo and Adelaide Bank Limited has made it clear that the **Community Bank®** model is based on the principle of shared reward for shared effort. In particular, in relation to core banking products and services, the aim is to achieve an equal share of Bendigo and Adelaide Bank Limited's margin.

As discussed above in relation to Project Horizon, among other things, there will be changes in the financial return for **Community Bank®** companies from 1 July 2016. This includes 50% share of margin on core banking products, all core banking products become margin products and a funds transfer pricing model will be used for the method of calculation of the cost of funds, deposit return and margin.

The Board is yet to appreciate the full impact of the above changes on our revenue moving forward. We would anticipate that by the time of this year's AGM we will be able to inform our shareholders of the likely outcomes of the new model.

The Board is continuing to work with Bendigo and Adelaide Bank Ltd to understand any potential changes to revenue and will provide further details as appropriate in due course.

c) Income tax

Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

Note 1. Summary of significant accounting policies (continued)

c) Income tax (continued)

Deferred tax

Deferred tax is accounted for using the balance sheet liability method on temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities other than as a result of a business combination (which affects neither taxable income nor accounting profit). Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the consolidated entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the company entity intends to settle its tax assets and liabilities on a net basis.

Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the Statement of Profit or Loss and Other Comprehensive Income, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or excess.

d) Employee entitlements

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

e) Cash and cash equivalents

For the purposes of the Statement of Cash Flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the Balance Sheet.

f) Trade receivables and payables

Receivables are carried at their amounts due. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

Note 1. Summary of significant accounting policies (continued)

g) Property, plant and equipment

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calculation of depreciation:

• leasehold improvements	40 years
• plant and equipment	2.5 - 40 years
• furniture and fittings	4 - 40 years

h) Intangibles

The franchise fee paid to Bendigo and Adelaide Bank Limited has been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

The renewal processing fee paid to Bendigo and Adelaide Bank Limited when renewing the franchise agreement has also been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

i) Payment terms

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days.

j) Borrowings

All loans are initially measured at the principal amount. Interest is recognised as an expense as it accrues.

k) Financial instruments

Recognition and initial measurement

Financial instruments, incorporating financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions of the instrument.

Financial instruments are initially measured at fair value plus transaction costs. Financial instruments are classified and measured as set out below.

Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset.

Note 1. Summary of significant accounting policies (continued)

k) Financial instruments (continued)

Classification and subsequent measurement

(i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

(ii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

(iii) Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are either not suitable to be classified into other categories of financial assets due to their nature, or they are designated as such by management. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.

They are subsequently measured at fair value with changes in such fair value (i.e. gains or losses) recognised in the Statement of Profit or Loss and Other Comprehensive Income. Available-for-sale financial assets are included in non-current assets except where they are expected to be sold within 12 months after the end of the reporting period. All other financial assets are classified as current assets.

(iv) Financial liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

Impairment

At each reporting date, the entity assesses whether there is objective evidence that a financial instrument has been impaired. Impairment losses are recognised in the Statement of Profit or Loss and Other Comprehensive Income.

l) Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership are transferred to the company are classified as finance leases. Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred. Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

m) Provisions

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions of other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

Note 1. Summary of significant accounting policies (continued)

m) Provisions (continued)

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

n) Contributed equity

Ordinary shares are recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

o) Earnings per share

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

p) Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Balance Sheet. Cash flows are included in the Statement of Cash Flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the taxation authority are classified as operating cash flows.

Note 2. Financial risk management

The company's activities expose it to a limited variety of financial risks: market risk (including currency risk, fair value interest risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the entity. The entity does not use derivative instruments.

Risk management is carried out directly by the board of directors.

(i) Market risk

The company has no exposure to any transactions denominated in a currency other than Australian dollars.

(ii) Price risk

The company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The company is not exposed to commodity price risk.

(iii) Credit risk

The company has no significant concentrations of credit risk. It has policies in place to ensure that customers have an appropriate credit history. The company's franchise agreement limits the company's credit exposure to one financial institution, being Bendigo and Adelaide Bank Limited.

(iv) Liquidity risk

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

Note 2.Financial risk management (continued)

(v) Cash flow and fair value interest rate risk

Interest-bearing assets are held with Bendigo and Adelaide Bank Limited and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the company to cash flow interest-rate risk. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

(vi) Capital management

The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the Balance Sheet.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the distribution limit:

The distribution limit is the greater of:

(a) 20% of the profit or funds of the franchisee otherwise available for distribution to shareholders in that 12 month period; and

(b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the franchisee over that 12 month period where the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2016 can be seen in the Statement of Profit or Loss and Other Comprehensive Income.

There were no changes in the company's approach to capital management during the year.

Note 3. Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Management has identified the following critical accounting policies for which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

Taxation

Judgement is required in assessing whether deferred tax assets and certain tax liabilities are recognised on the balance sheet. Deferred tax assets, including those arising from un-recouped tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits.

Note 3. Critical accounting estimates and judgements (continued)

Taxation (continued)

Assumptions about the generation of future taxable profits depend on management's estimates of future cash flows. These depend on estimates of future sales volumes, operating costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation.

These judgements and assumptions are subject to risk and uncertainty. There is therefore a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the balance sheet and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amount of recognised deferred tax assets and liabilities may require adjustment, resulting in corresponding credit or charge to the Statement of Comprehensive Income.

Estimation of useful lives of assets

The estimation of the useful lives of assets has been based on historical experience and the condition of the asset is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

Impairment of assets

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the consolidated entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

	2016 $	2015 $

Note 4. Revenue from ordinary activities

Operating activities:		
- services commissions	1,266,387	1,230,765
- other revenue	8,577	7,233
Total revenue from operating activities	**1,274,964**	**1,237,998**
Non-operating activities:		
- interest received	13,386	15,709
- other revenue	4,094	-
Total revenue from non-operating activities	**17,480**	**15,709**
Total revenues from ordinary activities	**1,292,444**	**1,253,707**

Note 5. Expenses

Depreciation of non-current assets:		
- plant and equipment	19,722	18,349
- leasehold improvements	14,056	21,266
Amortisation of non-current assets:		
- franchise agreement	2,525	5,320
- franchise renewal fee	2,619	(176)
- establishment fee	14,000	14,000
	52,922	**58,759**
Finance costs:		
- interest paid	304	602
Loss on disposal of non-current asset -	968	
Bad debts	**690**	**235**

	2016 $	2015 $

Note 6. Income tax expense

	2016 $	2015 $
The components of tax expense comprise:		
- Movement in deferred tax	7,998	(2,105)
- Adjustment to deferred tax to reflect change to tax rate in future periods	697	1,524
- Recoupment of prior year tax losses	7,195	10,461
- Under/(Over) provision of tax in the prior period	(6,108)	5,292
	9,782	**15,172**
The prima facie tax on profit from ordinary activities before income tax is reconciled to the income tax expense as follows		
Operating profit	37,397	18,361
Prima facie tax on profit from ordinary activities at 28.5% (2015: 30%)	10,658	4,286
Add tax effect of:		
- non-deductible expenses	423	4,950
- timing difference expenses	(1,890)	3,326
- other deductible expenses	(1,996)	(2,101)
	7,195	**10,461**
Movement in deferred tax	7,998	(2,105)
Adjustment to deferred tax to reflect change of tax rate in future periods	697	1,524
Under/(Over) provision of income tax in the prior year	(6,108)	5,292
	9,782	**15,172**

Note 7. Cash and cash equivalents

	2016 $	2015 $
Cash at bank and on hand	294,432	309,177
Term deposits	300,000	300,000
	594,432	**609,177**
Note 7.(a) Reconciliation to cash flow statement		
The above figures reconcile to the amount of cash shown in the statement of cash flows at the end of the financial year as follows:		
Cash at bank and on hand	294,432	309,177
Term deposits	300,000	300,000
	594,432	**609,177**

	2016 $	2015 $

Note 8. Trade and other receivables

	2016 $	2015 $
Trade receivables	95,612	84,412
Prepayments	21,404	6,254
Other receivables and accruals	3,407	3,598
	120,423	**94,264**

Note 9. Property, plant and equipment

	2016 $	2015 $
Leasehold improvements		
At cost	309,912	309,913
Less accumulated depreciation	(138,097)	(122,035)
	171,815	**187,878**
Plant and equipment		
At cost	136,215	125,101
Less accumulated depreciation	(105,425)	(96,626)
	30,790	**28,475**
Motor vehicles		
At cost	44,581	44,581
Less accumulated depreciation	(21,179)	(12,263)
	23,402	**32,318**
Total written down amount	**226,007**	**248,671**
Movements in carrying amounts:		
Leasehold improvements		
Carrying amount at beginning	187,878	208,267
Additions	-	(340)
Disposals	-	-
Less: depreciation expense	(16,063)	(20,049)
Carrying amount at end	**171,815**	**187,878**
Plant and equipment		
Carrying amount at beginning	28,475	37,090
Additions	11,114	818
Disposals	-	-
Less: depreciation expense	(8,799)	(9,433)
Carrying amount at end	**30,790**	**28,475**

	2016 $	2015 $

Note 9. Property, plant and equipment (continued)

Motor vehicles		
Carrying amount at beginning	32,318	41,234
Additions	-	-
Disposals	-	-
Less: depreciation expense	(8,916)	(8,916)
Carrying amount at end	**23,402**	**32,318**
Total written down amount	**226,007**	**248,671**

Note 10. Intangible assets

Franchise fee		
At cost	86,600	86,600
Less: accumulated amortisation	(85,925)	(83,400)
	675	**3,200**
Establishment fee		
At cost	70,000	70,000
Less: accumulated amortisation	(66,500)	(52,500)
	3,500	**17,500**
Renewal processing fee		
At cost	83,000	83,000
Less: accumulated amortisation	(82,126)	(79,507)
	874	**3,493**
Agency Costs - payout		
At cost	13,580	13,580
Total written down amount	**18,629**	**37,773**

Note 11. Tax

Non-Current:

Deferred tax assets		
- accruals	1,155	971
- employee provisions	22,505	19,645
- tax losses carried forward	7,970	9,346
	31,630	**29,962**

	Note	2016 $	2015 $

Note 11. Tax (continued)

	Note	2016 $	2015 $
Deferred tax liability			
- accruals		938	1,025
- property, plant and equipment		11,537	-
		12,475	**1,025**
Net deferred tax asset		**19,155**	**28,937**
Movement in deferred tax charged to Statement of Profit or Loss and Other Comprehensive Income		**9,782**	**14,680**

Note 12. Trade and other payables

	Note	2016 $	2015 $
Trade creditors		3,811	33,824
Other creditors and accruals		52,237	52,674
		56,048	**86,498**

Note 13. Borrowings

	Note	2016 $	2015 $
Current:			
Bank loans	18	878	2,358
		878	**2,358**
Non-Current:			
Bank loans	18	-	1,091
		-	**1,091**

A new photocopier lease has been taken out in December 2012.
Interest is charged at 14% and the final instalment is due in November 2016.

Note 14. Provisions

	Note	2016 $	2015 $
Current:			
Provision for annual leave		37,569	31,433
Provision for long service leave		25,359	19,202
		62,928	**50,635**
Non-Current:			
Provision for long service leave		**18,908**	**18,294**

Note 15. Contributed equity

	2016 $	2015 $
1,589,227 ordinary shares fully paid (2015: 1,589,227)	1,409,233	1,409,233
Less: equity raising expenses (Elmore/Lockington)	(29,553)	(29,553)
Less: equity raising expenses (Rochester)	(35,016)	(35,016)
	1,344,664	**1,344,664**

Rights attached to shares

(a) Voting rights

Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the **Community Bank**® branches have the same ability to influence the operation of the company.

(b) Dividends

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo and Adelaide Bank Limited contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

(c) Transfer

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the Corporations Act 2001.

Prohibited shareholding interest

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if any of the following applies:

- They control or own 10% or more of the shares in the company (the "10% limit").
- In the opinion of the board they do not have a close connection to the community or communities in which the company predominantly carries on business (the "close connection test").
- Where the person is a shareholder, after the transfer of shares in the company to that person the number of shareholders in the company is (or would be) lower than the base number (the "base number test"). The base number is 694. As at the date of this report, the company had 771 shareholders.

Note 15. Contributed equity (continued)

Prohibited shareholding interest (continued)

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or beneficial interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prohibited shareholding interest. If the board becomes aware that a member has a prohibited shareholding interest, it must serve a notice requiring the member (or the member's associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

	2016 $	**2015 $**

Note 16. Accumulated losses

Balance at the beginning of the financial year	(484,718)	(408,446)
Net profit from ordinary activities after income tax	27,615	3,189
Dividends paid or provided for	(47,677)	(79,461)
Balance at the end of the financial year	**(504,780)**	**(484,718)**

Note 17. Statement of cash flows

Reconciliation of profit from ordinary activities after tax
to net cash provided by operating activities

Profit from ordinary activities after income tax	27,615	3,189
Non cash items:		
- depreciation	33,778	39,615
- amortisation	19,144	19,144
- (profit)/loss on disposal of fixed asset	-	968
Changes in assets and liabilities:		
- (increase)/decrease in receivables	(26,159)	(2,005)
- (increase)/decrease in other assets	9,782	15,172
- increase/(decrease) in payables	(30,450)	55,915
- increase/(decrease) in provisions	12,907	5,094
Net cash flows provided by operating activities	**46,617**	**137,092**

	2016 $	2015 $

Note 18. Leases

Finance lease commitments

	2016 $	2015 $
Payable - minimum lease payments:		
- not later than 12 months	915	2,684
- between 12 months and 5 years	-	1,128
- greater than 5 years	-	-
Minimum lease payments	**915**	**3,812**
Less future finance charges	(37)	(363)
Present value of minimum lease payments	**878**	**3,449**

The finance lease is of a photocopier. Commencing in December 2012, it is a four year lease. Interest is charged at 14%.

Operating lease commitments

	2016 $	2015 $
Non-cancellable operating leases contracted for but not capitalised in the financial statements		
Payable - minimum lease payments:		
- not later than 12 months	39,718	39,718
- between 12 months and 5 years	61,532	101,250
- greater than 5 years	-	-
	101,250	**140,968**

The Elmore Branch lease is a non-cancellable lease with a five-year term, with rent payable monthly in advance. It is in the last option period. The rent is reviewed annually with increases in line with CPI.

The Lockington Branch lease is a non-cancellable lease with a five-year term, with rent payable monthly in advance. The rent is reviewed annually with increases in line with CPI.

The Rochester Branch lease is a non-cancellable lease with a three-year term, with rent payable monthly in advance. The lease has two further 5 year term options left on the lease. The rent is reviewed annually with increases in line with CPI and on market value at each renewal date next being 3 December 2018.

	2016 $	2015 $

Note 19. Auditor's remuneration

Amounts received or due and receivable by the auditor of the company for:

	2016 $	2015 $
- audit and review services	4,100	3,950
- share registry services	7,245	7,283
- other non audit services	4,676	4,080
	16,021	**15,313**

Note 20. Director and related party disclosures

The names of directors who have held office during the financial year are:

Kathryn Carmel Taylor
Graeme Trevor Wood
Robyn Jean Maclean
Corinne Gaye Holmberg
Sandra Margaret Peacock
Amanda Irene Logie
Bradley Adrian Drust
Patrick Augustine Rochford (Appointed 21 July 2016)
Louise Frances Ross (Resigned 18 October 2015)

No director or related entity has entered into a material contract with the company.

	2016	2015
Directors' shareholdings		
Kathryn Carmel Taylor	1,000	1,000
Graeme Trevor Wood	626	626
Robyn Jean Maclean	-	-
Corinne Gaye Holmberg	3,751	3,751
Sandra Margaret Peacock	10,000	10,000
Amanda Irene Logie	2,000	2,000
Bradley Adrian Drust	-	-
Patrick Augustine Rochford (Appointed 21 July 2016)	-	-
Louise Frances Ross (Retired 18 October 2015)	1,876	1,876

There was no movement in directors' shareholdings during the year.

	2016 $	2015 $

Note 21. Dividends paid or provided

	2016 $	2015 $
a. Dividends paid during the year		
Current year dividend		
Unfranked dividend - 3 cents (2015: 5 cents) per share	**47,677**	**79,461**

Notes to the financial statements (continued)

	2016 $	2015 $

Note 21. Dividends paid or provided (continued)

b. Franking account balance

Franking credits available for subsequent reporting periods are:		
- franking account balance as at the end of the financial year	6,468	5,484
- franking credits that will arise from payment of income tax payable as at the end of the financial year	-	-
- franking debits that will arise from the payment of dividends recognised as a liability at the end of the financial year	-	-
Franking credits available for future financial reporting periods:	6,468	5,484
- franking debits that will arise from payment of dividends proposed or declared before the financial report was authorised for use but not recognised as a distribution to equity holders during the period	-	-
Net franking credits available	**6,468**	**5,484**

Note 22. Key Management Personnel Disclosures

The directors received remuneration including superannuation, as follows:

Kathryn Carmel Taylor		7,067
Robyn Jean Maclean	-	-
Corinne Gaye Holmberg	-	3,467
Graeme Trevor Wood	-	1,200
Sandra Margaret Peacock	-	1,200
Amanda Irene Logie	-	1,200
Bradley Adrian Drust	-	1,200
Patrick Augustine Rochford (Appointed 21 July 2016)	-	-
Louise Frances Ross (Retired 18 October 2015)	-	4,133
	-	19,467

The Board decided to forego their remuneration for being directors for the 2016 financial year.

Note 23. Earnings per share

(a) Profit attributable to the ordinary equity holders of the company used in calculating earnings per share	27,615	3,189

	Number	Number
(b) Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	1,589,227	1,589,227

Notes to the financial statements (continued)

Note 24. Events occurring after the reporting date

There have been no events after the end of the financial year that would materially affect the financial statements.

Note 25. Contingent liabilities and contingent assets

There were no contingent liabilities or contingent assets at the date of this report to affect the financial statements.

Note 26. Segment reporting

The economic entity operates in the service sector where it facilitates **Community Bank®** services in Elmore, Lockington and Rochester, Victoria pursuant to a franchise agreement with Bendigo and Adelaide Bank Limited.

Note 27. Registered office/Principal place of business

The entity is a company limited by shares, incorporated and domiciled in Australia. The registered office and principal place of business is:

Registered Office

62 Railway Place, Elmore Vic 3558

Principal Place of Business

62 Railway Place, Elmore Vic 3558

9-11 Lockington Road, Lockington Vic 3563

24 Gillies Street, Rochester Vic 3561

Note 28. Financial instruments

Financial Instrument Composition and Maturity Analysis

The table below reflects the undiscounted contractual settlement terms for all financial instruments, as well as the settlement period for instruments with a fixed period of maturity and interest rate.

	Floating interest		Fixed interest rate maturing in						Non interest bearing		Weighted average	
			1 year or less		Over 1 to 5 years		Over 5 years					
Financial instrument	**2016 $**	**2015 $**	**2016 $**	**2015 $**	**2016 $**	**2015 $**	**2016 $**	**2015 $**	**2016 $**	**2015 $**	**2016 %**	**2015 %**
Financial assets												
Cash and cash equivalents	294,432	309,177	300,000	300,000	-	-	-	-	-	-	2.9	3.16
Receivables	-	-	-	-	-	-	-	-	95,612	84,412	N/A	N/A
Financial liabilities												
Interest bearing liabilities	-	-	878	2,358	-	1,091	-	-	-	-	14	14
Payables	-	-	-	-	-	-	-	-	3,811	33,824	N/A	N/A

Note 28. Financial instruments (continued)

Net Fair Values

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the balance sheet. The company does not have any unrecognised financial instruments at the year end.

Credit Risk

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the balance sheet and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

Interest Rate Risk

Interest rate risk refers to the risk that the value of a financial instrument or cash flows associated with the instrument will fluctuate due to changes in market interest rates. Interest rate risk arises from the interest bearing financial assets and liabilities in place subject to variable interest rates, as outlined above.

Sensitivity Analysis

The company has performed sensitivity analysis relating to its exposure to interest rate risk at balance date. This sensitivity analysis demonstrates the effect on the current year results and equity which could result from a change in interest rates.

As at 30 June 2016, the effect on profit and equity as a result of changes in interest rate, with all other variables remaining constant would be as follows:

	2016 **$**	**2015** **$**
Change in profit/(loss)		
Increase in interest rate by 1%	5,936	6,057
Decrease in interest rate by 1%	5,936	6,057
Change in equity		
Increase in interest rate by 1%	5,936	6,057
Decrease in interest rate by 1%	5,936	6,057

Directors' declaration

In accordance with a resolution of the directors of Lockmore Financial Services Limited, we state that:

In the opinion of the directors:

(a) the financial statements and notes of the company are in accordance with the Corporations Act 2001, including:

  (i) giving a true and fair view of the company's financial position as at 30 June 2016 and of its performance for the financial year ended on that date; and

  (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and

(b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the board of directors.

Kathryn Carmel Taylor,
Chairman

Signed on the 4th of August 2016.

Partners in success
Chartered Accountants

Independent auditor's report to the members of Lockmore Financial Services Limited

Report on the financial report

We have audited the accompanying financial report of Lockmore Financial Services Limited, which comprises the balance sheet as at 30 June 2016, statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, a summary of significant accounting policies and other explanatory notes and the directors' declaration.

Directors' responsibility for the financial report

The directors of the company are responsible for the preparation and presentation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001*. This responsibility includes establishing and maintaining internal controls relevant to the preparation and presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making fair accounting estimates that are reasonable in the circumstances. In note 1, the directors also state in accordance with Accounting Standard AASB 101 Presentation of Financial Statements that the financial statements comply with International Financial Reporting Standards.

Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

Our audit did not involve an analysis of the prudence of business decisions made by directors or management.

We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the *Corporations Act 2001* and Australian Accounting Standards, a true and fair view which is consistent with our understanding of the company's financial position and of its performance.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Liability limited by a scheme approved under Professional Standards Legislation. ABN: 51 061 795 337.

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Independence

In conducting our audit we have complied with the independence requirements of the *Corporations Act 2001*. We have given to the directors of the company a written auditor's independence declaration, a copy of which is included in the directors' report.

Auditor's opinion on the financial report

In our opinion:

1. The financial report of Lockmore Financial Services Limited is in accordance with the *Corporations Act 2001* including giving a true and fair view of the company's financial position as at 30 June 2016 and of its financial performance and its cash flows for the year then ended and complying with Australian Accounting Standards and the Corporations Regulations 2001.
2. The financial report also complies with International Financial Reporting Standards as issued by the International Accounting Standards Board.

Andrew Frewin Stewart
61 Bull Street, Bendigo Vic 3550
Dated: 4 August 2016

David Hutchings
Lead Auditor

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