2021 Annual Report

Lockmore Financial Services Limited

ABN 41 106 113 599

Community Bank · Elmore, Lockington and Rochester

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Chair's report

For year ending 30 June 2021



As always, our focus remains on providing a return to the communities in which we operate - that's our point of difference.

It is with great pleasure that I present to you the Lockmore Financial Services Limited Annual Report for the year ending 30 June 2021. Partnering with Australia's fifth largest bank, we're proud of the contribution we make nationally to one of Australia's most trusted brands and locally to the prosperity of our communities.

Our results at a glance

In another challenging year, Lockmore Financial Services Limited has again achieved some positive headline financial results that you can read more about in this report. Despite an ongoing competitive environment combined with further coronavirus (COVID-19) disruptions, we continue to maintain a sound and sustainable overall position.

As of 30 June 2021 we had \$245 million in banking business across our three branches. This represents strong growth from just over \$208 million at the same time last year. Our revenue for the year was \$1,401,998, a very slight decrease of approximately 0.1% on last year and inclusive of a further government COVID-19 cashflow boost. As our strong business growth is not converting to additional revenue at this time, we have curtailed our expenses, with a minor 0.2% increase before allowing for donations, sponsorship, advertising, and promotions. Regarding this community spend, we recorded another 10% increase with a total of \$178,433 directed to supporting community priorities and growing our business.

As an overall result, we have posted a profit of \$65,431 after tax for the year, which is a modest decrease from our 2019/20 profit offset by the additional community spending reported above.

Our work supporting community

As always, our focus remains on providing a return to the communities in which we operate - that's our point of difference. Beyond providing a banking service to our district, over the last year: we employed many local staff; we made a dividend payment of 4.5c per share to our shareholders late in 2020; we returned around \$69,000 to our communities in sponsorship across the year; and we have set aside a further \$100,000 for future community projects.

We partnered for success through sponsorship arrangements with the Lockington and District Bush Nursing Centre, Elmore Ladies District Health Service Auxilliary Committee of Management and Rochester and Elmore District Health Service that provide funds for community transport vehicles in each of the towns in which we operate. These vehicles help care for the health of residents by providing much-needed transport to and from appointments in our towns and further afield.

At Rochester Secondary College the Campaspe Academy of Sport – a specialised sporting program that helps our region's talented youth to achieve their sporting potential – continues to benefit from our support. We also expanded our partnerships with schools last year through a targeted initiative that provided all primary schools in the district with funds to assist families recovering from the impacts of COVID-19 and ensure that all their students are able to attend extracurricular activities.

Our committed team

We are a committed team at Lockmore Financial Services Limited who take great care in the work that we do. Our staff and our Directors provide our customers and our community with wonderful service.

Our branch staff team have worked through challenging conditions to ensure that our customers have the banking support that they need. Our Branch Manager - Alex Rosaia - continues to provide strong leadership for our team of 12 staff. While our branch staff are visible to our customers when they visit our branches, there are others who have worked behind the scenes to keep our company running smoothly: our Administration/Marketing Coordinator and Company Secretary, Sandra Wade and our Business Consultant, Leo Bruinier. With Sandra moving from the district and handing over her role during 2021 we will see some change in our support arrangements. Our sincere thanks to Sandra for six years of dedicated service.

I also wish to extend a sincere thank you to the Directors who have been custodians of the company this year. I recognise the contributions made by Beck Crawford and Patrick Rochford who both retired at our AGM last year and I welcome Julianne Hand, James Hodgens, Jo Holloway and Lea Holmberg who joined the Board during the year.

Our future challenge

We have delivered sustained positive results over recent years and have grown our total community return to more than \$1.904 million. However, the disruption of COVID-19 has quickened the pace of change in the banking industry and will continue to challenge this positive performance and growth in coming years.

To respond we must turn our attention to the future needs of our customers and our communities and ensure that we continue to service those, whilst maintaining the sustainability of our company. We plan to respond by becoming more mobile, reinvigorating our presence in Elmore and Lockington and continuing to service strong demand in Rochester - where we are the last remaining bank - and maintaining growth in our rural business in partnership with Rural Bank.

A special thanks ...

Thank you, as always, to our shareholders and our customers who choose to bank with us. The community impact I report on above makes it clear that it matters where you bank because when you bank with us, you help us to do those wonderful things.

This is your bank in your community and we need you to be our vocal supporters and encourage everyone to get on board.

bradlephint

Brad Drust Chair

Through two rounds of our Community Sponsorship Program, we helped to support the fabric of our communities by contributing to the important work of our local organisations including:

°
Bamawm Golf Club
Bamawm Extension Christmas Tree
Bamawm Lockington United Cricket Club
Elmore Bowls Club (Ladies Section)
Elmore Bowls Club
Elmore Football Netball Club
EPA – Elmore Kindergarten
Elmore Primary School
Goornong Primary School
Kamarooka Community Club
Lockington & District Basketball Association
Lockington & District Bush Nursing
Lockington & District Living Heritage Complex
Lockington Consolidated Primary School
Lockington Golf Club
Lockington Kindergarten
Lockington United Football Netball Club
Mount Pleasant Football Netball Club
Nanneella Estate Primary School
Our Lady of the Sacred Heart Primary School
Rochester Bowling Club
Rochester Community House
Rochester & District Angling Club
Rochester & District Horse & Pony Club
Rochester Football Netball Club
Rochester Golf Club
Rochester Historical & Pioneer Society
Rochester Little Athletics
Rochester Mural Festival
Rochester Primary School
St Josephs Primary School Rochester
Athlete Pathway Program

Manager's report

For year ending 30 June 2021



Your banking is very powerful and makes a difference in our community. To date, it has enabled us to contribute well over \$1.904 million back into our local communities and surrounds.

It is with much honour that I present my third Manager's report for Lockmore Financial Services Limited. I'd like to again thank the Directors for giving me the opportunity to lead the Community Banks in our district.

This year has us close to achieving the \$250 million mark in branch footings, which will be a significant achievement and one that all employees, Board members and customers should be very proud of.

As at 30 June 2020, our overall footings were at \$244.9 million; a significant increase of \$36.8 million on that figure the same time a year prior. This is a huge achievement.

As at the end of 2020/21 financial year, the combined branch's business is noted as:

Total Loans	Total Deposit	Wealth Products	Other Business	Total Business
\$80.1 million	\$114.4 million	\$22.9 million	\$27.5 million	\$244.9 million

This impressive result was achieved in an uncertain environment; where customers are traditionally paying off debt or taking advantage of the housing market, term deposit rates are continuing to drop and home loan interest rates are increasingly competitive. Decreasing net interest margins continue to be the hot topic throughout the industry, and on the back of this I am still very happy with what our group has achieved, again highlighting growth of \$36.8 million.

We are excited for the challenge ahead. The next twelve months will present many hurdles; through economic uncertainty and health precaution, our business is rapidly adapting in new ways. We continue to focus on lending activity, retention and providing a market-leading level of banking services to ensure our sustainable growth. This allows our Community Banks to continue to contribute much needed community investment through grants, sponsorship and donations into this great community.

One of the distinct advantages our customers experience when banking with us is access to local dedicated Managers who specialise in Business Banking, Agribusiness and Home Lending. This is not always available at other financial institutions. I would like to thank Donna Slevin and her Rural Bank team Jami Thompson, Matt Gill, Grant Thomas, Darryl Wensley and Amy Ryan. Thank you so much for your help and mentoring. This year has seen us achieve top five in the nation for rural growth; a huge achievement. Also to our Business Banking team of Paul Smith and Simon Perry; thank you for your support.

We have welcomed Kahlia Elliott to our team and it has been very rewarding to see the impact she has already had on our customers and community. Kahlia has joined our existing team which includes Alison Cooper, Helen McCaskie, Kerri Mcphee, Wendy Wright, Fiona Cuttriss, Lauren McKee, Tanya Niven, Tish Serpell, Lily Wareham and Georgia Waters. This team are experienced, professional and knowledgeable and they go above and beyond for our customers every day. I would like to thank the team again for what they have been able to achieve in a challenging year. Their resilience and can-do attitude has been a pleasure to lead. To see them grow, learn, deal with lockdowns, new age banking and changing ways to best serve our communities has been nothing but impressive.

Last financial year brought many challenges around the Coronavirus pandemic to which our people, businesses, and communities have all been impacted in varying ways. We have sought to play our part as a key community partner and will continue to help in any way possible. Our branches have had to learn to adapt to the ongoing issues of the pandemic and I would like to personally thank them for their passion, versatility, and most of all, for keeping the positive attitude; this goes a long way in supporting our broader community's needs and requirements throughout these times and beyond.

I would also like to thank the Board of Directors for advocating for our business in the community and supporting us with governance, strategic direction and idea sharing. Our Regional Managers Paul Rains and Dylan Villani and our Rural Regional Manager Donna Slevin have been integral to our success and deserve a big thanks also.

Finally, a huge thank you to our valued customers for their amazing and ongoing contribution to our success. Your banking is very powerful and makes a difference in our community. To date, it has enabled us to contribute well over \$1.904 million back into our local communities and surrounds.

If you are new to how our business model works, I like to explain it like this. When you bank with us, you have the unique opportunity to be with a Bank that makes a difference by contributing profits from your banking straight back to your community.

If you haven't compared your personal or business banking with our innovative and competitive range of products – there's no better time like the present.

In closing, I wish you, your families and friends all the very best in these times and thank you for your ongoing support.

Alex Rosaia Branch Manager

Bendigo and Adelaide Bank report

For year ending 30 June 2021

On behalf of Bendigo and Adelaide Bank, thank you! As a shareholder of your local Community Bank company, you are playing an important role in supporting your community.

It has been a tumultuous year for every community across Australia, and across the world. For our business, recognition that banking is an essential service has meant that we've kept the doors open, albeit with conditions that none of us could ever imagine having to work with.

Face masks, perspex screens, signed documents to cross state borders, checking in customers with QR codes and ensuring hand sanitiser stations are filled aren't what you would expect as a bank employee.

Then there's the fact that while communities have been, and continue to go in and out of lockdown, digital and online banking has become the norm.

So, what does that mean for Bendigo Bank and the Community Bank that you are invested in both as a shareholder, and a customer?

What we're seeing is that your Community Bank is still as important, if not more so, than when you first invested as a shareholder. If the pandemic has taught us anything, it has taught us the importance of place, of our local community, our local economy, our community-based organisations, the importance of social connection and the importance of your local Community Enterprise – your Community Bank in providing, leadership, support, and assistance in these difficult times.

As we continue to adapt to this rapidly changing world one thing that continues to be important to us all is supporting each another and our strong sense of community.

Your continued support as a shareholder is essential to the success of your local community. Thank you for continuing to back your Community Bank company and your community.

Collin Brady // Head of Community Development

Directors' report

For the financial year ended 30 June 2021

The directors present their report together with the financial statements of the company for the financial year ended 30 June 2021.

Directors

The directors of the company who held office during the financial year and to the date of this report are:

Bradley Adrian Drust

Chair

Occupation: Chief Executive Officer

Qualifications, experience and expertise: 17 years' experience in natural resource management in technical and management roles. Currently Chief Executive Officer at the North Central Catchment Authority, leading the organisation to deliver a range of community, environment and compliance programs. Bachelors of Arts (Geography) / Bachelors of Science (Environmental Science) and Masters of Business Administration. Also Chairperson of the Elmore Swimming Pool Committee Inc and Director with Rochester and Elmore District Health Service.

Special responsibilities: Chair, Human Resources, Risk & Audit and Facilities

Interest in shares: nil share interest held

Ian Anthony Maddison

Non-executive director

Occupation: Livestock Agent

Qualifications, experience and expertise: Principal of Maddison Livestock & Property Pty Ltd (2002 - 2018), managing 10 full time and part time employees. Business Manager of Gippsland & Northern / Dalgety's / Wesfarmers Echuca (1992 - 2002). Dairy Farmer from 1980 to 1990. Committee member of Lockington Bamawm United Football Netball Club Inc. including 3 years as President. Two terms as Campaspe Shire Councillor, including two years as Mayor. Eighteen month Board member for Echuca Community For the Aged. Married to Kathi for 46 years with 5 children and 11 grandchildren.

Special responsibilities: Deputy Chair Interest in shares: nil share interest held

Annemarie Martin Trewick

Non-executive director

Occupation: Farmer & Small Business Owner

Qualifications, experience and expertise: Over 20 years working in various roles in the rural water industry. Owner of Riverine Gluten Free and partner in her husband's family farm, doing the accounts. Member of the Ag Art committee (Elmore Field Days), assisted the EFNC to obtain new lighting and have many roles in the local Primary School, Preschool, EFD catering and now running own small business.

Special responsibilities: Human Resources, Marketing

Interest in shares: 3,000 ordinary shares

Directors (continued)

Julianne Mary Hand

Non-executive director (appointed 10 August 2020)

Occupation: Retired Social Work

Qualifications, experience and expertise: Secretary of Rochester Motoring Club. Retired from Social Work team at Echuca Regional Health. Past Secretary of the Rochester Community House.

Special responsibilities: Nil

Interest in shares: nil share interest held

James David Hodgens

Non-executive director (appointed 14 December 2020)

Occupation: Principal

Qualifications, experience and expertise: I have worked in education for 17 years, initially as a teacher and more recently as a principal. I have taught in country Victoria, the United Kingdom and remote Northern Territory. I have been the principal of Lockington Consolidated School for two years.

Special responsibilities: Nil

Interest in shares: nil share interest held

Joseph Hugh Holloway

Non-executive director (appointed 12 April 2021)

Occupation: Sales Rep - Semex

Qualifications, experience and expertise: Studied Bachelor of Agriculture Science at CSU Wagga Wagga. Currently Key accounts Manager at Semex Pty Ltd. Committee member of LBU Football Netball Club and BLU Cricket Club.

Special responsibilities: Nil

Interest in shares: nil share interest held

Barbara Leanne Holmberg

Non-executive director (appointed 15 June 2021)

Occupation: Registered Nurse

Qualifications, experience and expertise: Bank teller. Registered nurse having worked in Elmore, Lockington and Rochester. Bachelor of Health Science. Level 2 yoga instructor and small business operator. Farm partnership. Involved in past with Lockington Preschool and primary school committees. Rochester Secondary College P & F committee. Elmore Netball Club, Tuesday Tennis committee and Friends of the Cemetery.

Special responsibilities: Nil

Interest in shares: 1,000 ordinary shares

Directors (continued)

Patrick Augustine Rochford

Non-executive director (resigned 22 October 2020)

Occupation: Construction

Qualifications, experience and expertise: Bachelor of Business (Accounting), small business experience in the farming sector with both dairy and beef. Worked in large water organisation in both accounting & governance. Experience in Community Consultation, Chair of the Farm & Environment Working Group, Goulburn Broken Catchment Management Authority, member of Shepparton Irrigation Region People & Planning Integration Committee (SIRPPIC).

Special responsibilities: Nil

Interest in shares: nil share interest held

Rebecca Christine Crawford

Non-executive director (resigned 22 October 2020)

Occupation: Administration

Qualifications, experience and expertise: Attended local schools, pharmacy traineeship in Rochester, hairdressing apprenticeship in Lockington, administration at Murray Goulburn and now in health administration in Rochester. Bringing up two children. Involvement in many sporting and community groups in varying roles. She believes that our district offers something for all ages.

Special responsibilities: Marketing

Interest in shares: nil share interest held

Directors were in office for this entire year unless otherwise stated.

No directors have material interest in contracts or proposed contracts with the company.

Company Secretary

The company secretary is Sandra Joy Wade. Sandra was appointed to the position of secretary on 20 March 2019.

Qualifications, experience and expertise: Sandra has had over 40 years in administrative and personal assistant roles including local government, aged care, Victorian wine industry and essential services. Sandra has been the Administration/Marketing Coordinator for Lockmore Financial Services Ltd for over 5 years.

Principal activity

The principal activity of the company during the financial year was facilitating Community Bank services under management rights of Bendigo and Adelaide Bank Limited (Bendigo Bank).

There have been no significant changes in the nature of these activities during the financial year.

Operating results

The profit of the company for the financial year after provision for income tax was:

Year ended 30 June 2021	Year ended 30 June 2020
\$	\$
65,431	86,045

Directors' interests

	Fully paid ordinary shares		
	Balance at start of the year	Changes during the year	Balance at end of the year
Bradley Adrian Drust	-	-	-
lan Anthony Maddison	-	-	-
Annemarie Martin Trewick	3,000	-	3,000
Julianne Mary Hand	-	-	-
James David Hodgens	-	-	-
Joseph Hugh Holloway	-	-	-
Barbara Leanne Holmberg	1,000	-	1,000
Patrick Augustine Rochford	-	-	-
Rebecca Christine Crawford	-	_	-

Dividends

During the financial year, the following dividends were provided for and paid. The dividends have been provided for in the financial statements.

	Cents per share	Total amount
Final unfranked dividend	4.5	71,517

Significant changes in the state of affairs

Since January 2020, COVID-19 has developed and spread globally. In response, the Commonwealth and State Government introduced a range of social isolation measures to limit the spread of the virus. Such measures have been revised, as appropriate, based on case numbers and the level of community transmission. Whilst their has been no significant changes on the companies financial performance so far, uncertainty remains on the future impact of COVID-19 to the company's operations.

In the opinion of the directors there were no other significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial statements.

Events since the end of the financial year

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company the results of those operations or the state of affairs of the company, in future years.

Likely developments

The company will continue its policy of facilitating banking services to the community.

Environmental regulation

The company is not subject to any significant environmental regulation.

Directors' benefits

No director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a director, a firm which a director is a member or an entity in which a director has a substantial financial interest except as disclosed in note 28 to the financial statements. This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by directors shown in the company's accounts, or the fixed salary of a full-time employee of the company, controlled entity or related body corporate.

Indemnification and insurance of directors and officers

The company has indemnified all directors and the managers in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as directors or managers of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or a related body corporate.

Directors' meetings

The number of directors' meetings attended by each of the directors of the company during the financial year were:

E - eligible to attend A - number attended

E	А
11	
11	11
11	11
11	11
10	9
6	3
3	2
1	1
4	-
5	5
	11 10 6

Proceedings on behalf of the company

No person has applied to the Court under section 237 of the *Corporations Act 2001* for leave to bring proceedings on behalf of the company, or to intervene in any proceedings to which the company is a party, for the purpose of taking responsibility on behalf of the company for all or part of those proceedings.

No proceedings have been brought or intervened in on behalf of the company with leave of the Court under section 237 of the *Corporations Act 2001*.

Non audit services

The company may decide to employ the auditor on assignments additional to their statutory duties where the auditor's expertise and experience with the company are important. Details of the amounts paid or payable to the auditor (Andrew Frewin Stewart) for audit and non audit services provided during the year are set out in note 27 to the accounts.

The board of directors has considered the non-audit services provided during the year by the auditor and is satisfied that the provision of the non-audit services is compatible with, and did not compromise, the auditor independence requirements of the *Corporations Act 2001* for the following reasons:

- all non-audit services have been reviewed by the board to ensure they do not impact on the impartiality, integrity and objectivity of the auditor; and
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants, as they did not involve reviewing or auditing the auditor's own work, acting in a management or decision making capacity for the company, acting as an advocate for the company or jointly sharing risks and rewards.

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out on page 13.

Signed in accordance with a resolution of the directors at Elmore, Victoria.

bradlepm

Bradley Adrian Drust, Chair

Dated this 9th day of August 2021

Auditor's independence declaration



61 Bull Street Bendigo VIC 3550

afs@afsbendigo.com.au 03 5443 0344

9Independent auditor's independence declaration under section 307C of the *Corporations Act 2001* to the Directors of Lockmore Financial Services Limited

As lead auditor for the audit of Lockmore Financial Services Limited for the year ended 30 June 2021, I declare that, to the best of my knowledge and belief, there have been:

- i) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Andrew Frewin Stewart 61 Bull Street, Bendigo, Vic, 3550 Dated: 9 August 2021

Adrian Downing Lead Auditor



Financial statements

Statement of Profit or Loss and Other Comprehensive Income for the year ended 30 June 2021

	Notes	2021 \$	2020 \$
Revenue from contracts with customers	8	1,304,967	1,273,509
Other revenue	9	92,917	122,500
Finance income	10	4,114	7,863
Employee benefit expenses	11c)	(804,234)	(789,521)
Charitable donations, sponsorship, advertising and promotion		(178,433)	(162,073)
Occupancy and associated costs		(30,204)	(30,561)
Systems costs		(63,078)	(62,452)
Depreciation and amortisation expense	11a)	(88,764)	(87,398)
Finance costs	11b)	(13,411)	(15,425)
General administration expenses		(145,859)	(157,985)
Profit before income tax expense		78,015	98,457
Income tax expense	12a)	(12,584)	(12,412)
Profit after income tax expense		65,431	86,045
Total comprehensive income for the year attributable to the ordinary shareholders of the company:		65,431	86,045
Earnings per share		¢	¢
- Basic and diluted earnings per share:	30a)	4.12	5.41

The accompanying notes form part of these financial statements.

Statement of Financial Position as at ended 30 June 2021

	Notes	2021 \$	2020 \$
ASSETS			
Current assets			
Cash and cash equivalents	13	677,208	635,014
Trade and other receivables	14a)	121,693	118,411
Current tax assets	18a)	-	7,935
Total current assets		798,901	761,360
Non-current assets			
Property, plant and equipment	15a)	211,522	191,454
Right-of-use assets	16a)	153,407	184,814
Intangible assets	17a)	13,482	44,869
Deferred tax asset	18b)	12,456	20,059
Total non-current assets		390,867	441,196
Total assets		1,189,768	1,202,556
LIABILITIES			
Current liabilities			
Trade and other payables	19a)	48,052	48,418
Lease liabilities	20a)	33,080	31,535
Employee benefits	22a)	92,232	65,737
Total current liabilities		173,364	145,690
Non-current liabilities			
Lease liabilities	20b)	173,064	206,144
Employee benefits	22b)	10,677	14,685
Provisions	21a)	58,091	55,379
Total non-current liabilities		241,832	276,208
Total liabilities		415,196	421,898
Net assets		774,572	780,658
EQUITY			
Issued capital	23a)	1,344,664	1,344,664
Accumulated losses	24	(570,092)	(564,006)
Total equity		774,572	780,658

The accompanying notes form part of these financial statements.

Statement of Changes in Equity for the year ended 30 June 2021

	Notes	lssued capital \$	Accumulated losses \$	Total equity \$
Balance at 1 July 2019		1,344,664	(578,534)	766,130
Total comprehensive income for the year		-	86,045	86,045
Transactions with owners in their capacity as owners:				
Dividends provided for or paid	29a)	-	(71,517)	(71,517)
Balance at 30 June 2020		1,344,664	(564,006)	780,658
Balance at 1 July 2020		1,344,664	(564,006)	780,658
Total comprehensive income for the year		-	65,431	65,431
Transactions with owners in their capacity as owners:				
Dividends provided for or paid	29a)	-	(71,517)	(71,517)
Balance at 30 June 2021		1,344,664	(570,092)	774,572

The accompanying notes form part of these financial statements.

Statement of Cash Flows

for the year ended 30 June 2021

	Notes	2021 \$	2020 \$
Cash flows from operating activities			
Receipts from customers		1,530,451	1,525,976
Payments to suppliers and employees		(1,310,892)	(1,327,955)
Interest received		3,998	7,469
Lease payments (interest component)	11b)	(10,699)	(12,840)
Lease payments not included in the measurement of lease liabilities	11d)	(24,524)	(23,684)
Income taxes received/(paid)		2,952	(13,358)
Net cash provided by operating activities	25	191,286	155,608
Cash flows from investing activities			
Payments for property, plant and equipment		(46,040)	(22,164)
Net cash used in investing activities		(46,040)	(22,164)
Cash flows from financing activities			
Lease payments (principal component)		(31,535)	(29,264)
Dividends paid	29a)	(71,517)	(71,517)
Net cash used in financing activities		(103,052)	(100,781)
Net cash increase in cash held		42,194	32,663
Cash and cash equivalents at the beginning of the financial year		635,014	602,351
Cash and cash equivalents at the end of the financial year	13	677,208	635,014

Notes to the financial statements

For the year ended 30 June 2021

Note 1 Reporting entity

This is the financial report for Lockmore Financial Services Limited (the company). The company is a for profit entity limited by shares, and incorporated and domiciled in Australia. The registered office and principal place of business is:

Registered Office

62 Railway Place Elmore VIC 3558

Principal Place of Business

62 Railway Place Elmore VIC 3558 9-11 Lockington Road Lockington VIC 3563

24 Gillies Street Rochester VIC 3561

Further information on the nature of the operations and principal activity of the company is provided in the directors' report. Information on the company's related party relationships is provided in Note 28.

Note 2 Basis of preparation and statement of compliance

The financial statements are general purpose financial statements which have been prepared in accordance with Australian Accounting Standards and Interpretations adopted by the Australian Accounting Standards Board (AASB) and the *Corporations Act 2001*. The financial statements comply with International Financial Reporting Standards (IFRS) adopted by the International Accounting Standards Board (IASB).

The financial statements have been prepared on an accrual and historical cost basis. The financial report is presented in Australian dollars and all values are rounded to the nearest dollar, unless otherwise stated.

These financial statements for the year ended 30 June 2021 were authorised for issue in accordance with a resolution of the directors on 9 August 2021.

Note 3 Changes in accounting policies, standards and interpretations

There are a number of amendments to accounting standards issued by the AASB that became mandatorily effective for accounting periods beginning on or after 1 July 2020, and are therefore relevant for the current financial year. The amendments did not have any impact on the amounts recognised in prior periods and are not expected to significantly affect the current or future periods.

Note 4 Summary of significant accounting policies

The company has consistently applied the following accounting policies to all periods presented in these financial statements.

a) Revenue from contracts with customers

The company has entered into a franchise agreement with Bendigo Bank. The company delivers banking and financial services of Bendigo Bank to its community. The franchise agreement provides for a share of interest, fee, and commission revenue earned by the company. Interest margin share is based on a funds transfer pricing methodology which recognises that income is derived from deposits held, and that loans granted incur a funding cost. Fees are based on the company's current fee schedule and commissions are based on the agreements in place. All margin revenue is recorded as non-interest income when the company's right to receive the payment is established.

The company acts as an agent under the franchise agreement and revenue arises from the rendering of services through its franchise agreement.

a) Revenue from contracts with customers (continued)

Revenue is recognised on an accruals basis, at the fair value of consideration specified in the franchise agreement. Under AASB 15 *Revenue from Contracts with Customers* (AASB 15), revenue recognition for the company's revenue stream is as follows:

Revenue stream	Includes	Performance obligation	Timing of recognition
Franchise agreement profit share	Margin, commission, and fee income	When the company satisfies its obligation to arrange for the services to be provided to the customer by the supplier (Bendigo Bank as franchisor).	On completion of the provision of the relevant service. Revenue is accrued monthly and paid within 10 business days after the end of each month.

All revenue is stated net of the amount of Goods and Services Tax (GST). There was no revenue from contracts with customers recognised over time during the financial year.

Revenue calculation

The franchise agreement provides that three forms of revenue may be earned by the company – margin, commission and fee income. Bendigo Bank decides the form of revenue the company earns on different types of products and services.

The revenue earned by the company is dependent on the business that it generates. It may also be affected by other factors, such as economic and local conditions, for example, interest rates.

Margin

Margin is arrived at through the following calculation:

- · Interest paid by customers on loans less interest paid to customers on deposits
- · plus any deposit returns i.e. interest return applied by Bendigo Bank for a deposit,
- minus any costs of funds i.e. interest applied by to fund a loan.

The company is entitled to a share of the margin earned by Bendigo Bank. If this reflects a loss, the company incurs a share of that loss.

Commission

Commission revenue is in the form of commission generated for products and services sold. This commission is recognised at a point in time which reflects when the company has fulfilled its performance obligation.

The company receives trailing commission for products and services sold. Ongoing trailing commission payments are recognised on receipt as there is insufficient detail readily available to estimate the most likely amount of income without a high probability of significant reversal in a subsequent reporting period. The receipt of ongoing trailing commission income is outside the control of the company, and is a significant judgement area.

Fee income

Fee income is a share of what is commonly referred to as 'bank fees and charges' charged to customers by Bendigo Bank Group entities including fees for loan applications and account transactions.

Core banking products

Bendigo Bank has identified some products and services as 'core banking products'. It may change the products and services which are identified as core banking products by giving the company at least 30 days notice. Core banking products currently include Bendigo Bank branded home loans, term deposits and at call deposits.

Ability to change financial return

Under the franchise agreement, Bendigo Bank may change the form and amount of financial return the company receives. The reasons it may make a change include changes in industry or economic conditions or changes in the way Bendigo Bank earns revenue.

The change may be to the method of calculation of margin, the amount of margin, commission and fee income or a change of a margin to a commission or vice versa. This may affect the amount of revenue the company receives on a particular product or service.

a) Revenue from contracts with customers (continued)

Ability to change financial return (continued)

Bendigo Bank must not reduce the margin and commission the company receives on core banking products and services to less than 50% (on an aggregate basis) of Bendigo Bank's margin at that time. For other products and services, there is no restriction on the change Bendigo Bank may make.

b) Other revenue

The company's activities include the generation of income from sources other than the core products under the franchise agreement. Revenue is recognised to the extent that it is probable that the economic benefits will flow to the company and can be reliably measured.

Revenue stream	Revenue recognition policy
Discretionary financial contributions (also "Market Development Fund" or "MDF" income)	MDF income is recognised when the right to receive the payment is established. MDF income is discretionary and provided and receivable at month-end and paid within 14 days after month-end.
Cash flow boost	Cash flow boost income is recognised when the right to the payment is established (e.g. monthly or quarterly in the activity statement).
Other income	All other revenues that did not contain contracts with customers are recognised as goods and services are provided.

All revenue is stated net of the amount of Goods and Services Tax (GST).

Discretionary financial contributions

In addition to margin, commission and fee income, and separate from the franchise agreement, Bendigo Bank has also made MDF payments to the company.

The amount has been based on the volume of business attributed to a branch. The purpose of the discretionary payments is to assist with local market development activities, including community sponsorships and grants. It is for the board to decide how to use the MDF.

The payments from Bendigo Bank are discretionary and may change the amount or stop making them at any time. The company retains control over the funds, the funds are not refundable to Bendigo Bank.

Cash flow boost

In response to the COVID-19 outbreak, Boosting Cash Flow for Employers (Coronavirus Economic Response Package) Act 2020 (CFB Act) was enacted. The purpose was to provide temporary cash flow to small and medium sized businesses that employ staff and have been affected by the economic downturn associated with COVID-19.

The amounts received are in relation to amounts withheld as withholding tax reported in the activity statement. This essentially subsidises the company's obligation to remit withholding tax to the Australian Taxation Office. For reporting purposes, the amounts subsidised are recognised as revenue.

The amounts are not assessable for tax purposes and there is no obligation to repay the amounts.

c) Economic dependency - Bendigo Bank

The company has entered into a franchise agreement with Bendigo Bank that governs the management of the Community Bank.

The company is economically dependent on the ongoing receipt of income under the franchise agreement with Bendigo Bank. The directors have no reason to believe a new franchise arrangement under mutually acceptable terms will not be forthcoming following expiry.

The company operates as a franchise of Bendigo Bank, using the name "Bendigo Bank" and the logo and system of operations of Bendigo Bank. The company manages the Community Bank on behalf of Bendigo Bank, however all transactions with customers conducted through the Community Bank are effectively conducted between the customers and Bendigo Bank.

c) Economic dependency - Bendigo Bank (continued)

All deposits are made with Bendigo Bank, and all personal and investment products are products of Bendigo Bank, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo Bank, must be approved by Bendigo Bank. All credit transactions are made with Bendigo Bank, and all credit products are products of Bendigo Bank.

The company promotes and sells the products and services, but is not a party to the transaction.

The credit risk (i.e. the risk that a customer will not make repayments) is for the relevant Bendigo Bank entity to bear as long as the company has complied with the appropriate procedures and relevant obligations and has not exercised a discretion in granting or extending credit.

Bendigo Bank provides significant assistance in establishing and maintaining the Community Bank franchise operations. It also continues to provide ongoing management and operational support and other assistance and guidance in relation to all aspects of the franchise operation, including advice and assistance in relation to:

- the design, layout and fit out of the Community Bank premises
- training for the branch manager and other employees in banking, management systems and interface protocol
- · methods and procedures for the sale of products and provision of services
- security and cash logistic controls
- calculation of company revenue and payment of many operating and administrative expenses
- the formulation and implementation of advertising and promotional programs
- sales techniques and proper customer relations
- providing payroll services.

d) Employee benefits

Short-term employee benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognised for salary and wages where the employee has provided the service but payment has not yet occurred at the reporting date. They are measured at amounts expected to be paid, plus related on-costs. Non-accumulating sick leave is expensed when the leave is taken and measured at the rates paid or payable.

An annual leave liability is recognised for the amount expected to be paid if the company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be reliably estimated. The company's obligations for short-term employee benefits such as wages, salaries and sick leave are recognised as part of current trade and other payables in the statement of financial position. The company's obligations for short-term entitlements are recognised in employee benefits in the statement of financial position.

Defined superannuation contribution plans

The company contributes to a defined contribution plan. Obligations for superannuation contributions to defined contribution plans are expensed as the related service is provided.

Other long-term employee benefits

The company's net obligation in respect of long-term employee benefits is the amount of future benefit that employees have earned in return for their service in the current and prior reporting periods.

That benefit is discounted to determine its present value. Consideration is given to expected future wage and salary levels plus related on-costs, experience of employee departures, and years of service achieved. Expected future payments are discounted using market yields at the reporting date on high quality corporate bonds with terms to maturity and currencies that match, as closely as possible, the estimated future cash outflows.

Remeasurements are recognised in profit or loss in the period in which they arise.

e) Taxes

Income tax expense comprises current and deferred tax. It is recognised in profit or loss except to the extent that it relates to items recognised directly in equity or other comprehensive income.

e) Taxes (continued)

Current income tax

Current tax assets and liabilities are measured at amounts expected to be recovered from or paid to the taxation authorities. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by the reporting date.

Deferred tax

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax assets are recognised for all deductible temporary differences, carried-forward tax losses, and unused tax credits to the extent that it is probable that future taxable profits will be available against which they can be used.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised.

Deferred tax is measured at the rates that are expected to be applied to temporary differences when they reverse, using tax rates enacted or substantively enacted at the reporting date, and reflects uncertainty related to income taxes, if any.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the entity intends to settle its tax assets and liabilities on a net basis.

Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of GST, except when the amount of GST incurred on a sale or purchase of assets or services is not payable to or recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the revenue or expense item.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST receivable from, or payable to, the taxation authority is included as part of receivables or payables in the statement of financial position. Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the taxation authority.

Cash flows are included in the statement of cash flows on a gross basis and the GST component of cash flows arising from investing and financing activities, which are recoverable from, or payable to, the taxation authority is classified as part of operating cash flows.

f) Cash and cash equivalents

For the purposes of the statement of financial position and statement of cash flows, cash and cash equivalents comprise cash on hand and deposits held with banks.

g) Property, plant and equipment

Items of property, plant and equipment are measured at cost or fair value as applicable, less accumulated depreciation. Any gain or loss on disposal of an item of property, plant and equipment is recognised in profit or loss.

Subsequent expenditure is capitalised only if it is probable that the future economic benefits associated with the expenditure will flow to the company.

Depreciation is calculated to write-off the cost of items of property, plant and equipment less their estimated residual values using straight-line or diminishing value method over their estimated useful lives, and is recognised in profit or loss.

The estimated useful lives of property, plant and equipment for the current and comparative periods are as follows:

Asset class	Method	Useful life
Leasehold improvements	Straight-line	4 to 40 years
Plant and equipment	Straight-line and diminishing value	1 to 40 years
Motor vehicles	Straight-line	5 years

Depreciation methods, useful life, and residual values are reviewed at each reporting date and adjusted if appropriate.

h) Intangible assets

Intangible assets of the company relate to the franchise fees paid to Bendigo Bank which conveys the right to operate the Community Bank franchise. The company has also acquired an agency from Bendigo Bank.

Intangible assets are measured on initial recognition at cost. Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates.

The franchise fees paid by the company are amortised over their useful life and assessed for impairment whenever impairment indicators are present. Domiciled customer accounts acquired are recognised at cost at the date of acquisition and are assessed as having indefinite useful life. They are tested for impairment at each reporting period and whenever impairment indicators are present. The indefinite useful life is also reassessed annually.

The estimated useful life and amortisation method for the current and comparative periods are as follows:

Asset class	Method	Useful life
Franchise fee	Straight-line	Over the franchise term (5 years)
Franchise renewal process fee	Straight-line	Over the franchise term (5 years)
Other intangible assets	Straight-line	3 years

Amortisation methods, useful life, and residual values are reviewed at each reporting date and adjusted if required.

i) Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity. The company's financial instruments include trade debtors and creditors and cash and cash equivalents.

Trade receivables are initially recognised at the transaction price when they originated. All other financial assets and financial liabilities are initially measured at fair value plus, transaction costs (where applicable) when the company becomes a party to the contractual provisions of the instrument. These assets and liabilities are subsequently measured at amortised cost using the effective interest method.

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the rights are transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and rewards associated with the asset. Financial liabilities are derecognised when its contractual obligations are discharged, cancelled, or expire. Any gain or loss on derecognition is recognised in profit or loss.

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the company currently has a legally enforceable right to set off the amounts and intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

j) Impairment

Non-derivative financial assets

Expected credit losses (ECL) are the probability-weighted estimate of credit losses over the expected life of a financial instrument. A credit loss is the difference between all contractual cash flows that are due and all cash flows expected to be received. At each reporting date, the entity recognises the movement in the ECL (if any) as an impairment gain or loss in the statement of profit or loss and other comprehensive income.

The company's trade receivables are limited to the monthly profit share distribution from Bendigo Bank, which is received 10 business days post month end. Due to the reliance on Bendigo Bank the company has reviewed credit ratings provided by Standard & Poors, Moody's and Fitch Ratings to determine the level of credit exposure to the company. The company also performed a historical assessment of receivables from Bendigo Bank and found no instances of default. As a result no ECL has been made in relation to trade receivables as at 30 June 2021.

Non-financial assets

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

j) Impairment (continued)

Non-financial assets (continued)

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately.

k) Issued capital

Ordinary shares

Ordinary shares are recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

l) Provisions

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions or other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and the risks specific to the liability. The unwinding of the discount is recognised as a finance cost.

m) Leases

At inception of a contract, the company assesses whether a contract contains or is a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration and obtain substantially all the economic benefits from the use of that asset.

As a lessee

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the company's incremental borrowing rate.

The company determines its incremental borrowing rate by obtaining interest rates from funding sources and where necessary makes certain adjustments to reflect the terms of the lease and type of asset leased.

Lease payments included in the measurement of the lease liability comprise fixed or variable lease payments that depend on an index or rate and lease payments in a renewal option if the company is reasonably certain to exercise that option. For leases of property the company has elected not to separate lease and non-lease components when calculating the lease liability.

The lease liability is remeasured when there is a change in future lease payments arising from a change in an index or rate, if the company changes its assessment of whether it will exercise an extension option or if there is a revised insubstance fixed lease payment.

The company assesses at the lease commencement date whether it is reasonably certain to exercise extension options. The company reassesses whether it is reasonably certain to exercise the options if there is a significant event or significant change in circumstances within its control.

Where the company is a lessee for the premises to conduct its business, extension options are included in the lease term except when the company is reasonably certain not to exercise the extension option. This is due to the significant disruption of relocating premises and the loss on disposal of leasehold improvements fitted out in the demised leased premises.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

m) Leases (continued)

Short-term leases and leases of low-value assets

The company has elected not to recognise right-of-use assets and lease liabilities for leases of short-term leases and low-value assets, including IT equipment. The company recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

A short-term lease is a lease that, at commencement date, has a lease term of 12 months or less.

Note 5 Significant accounting judgements, estimates, and assumptions

In preparing these financial statements, management has made judgements and estimates that affect the application of the company's accounting policies and the reported amounts of assets, liabilities, income, and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognised prospectively.

a) Judgements

Information about judgements made in applying accounting policies that have the most significant effects on the amounts recognised in the financial statements is included in the following notes:

Note	Judgement
- Note 20 - leases:	
a) control	 a) whether a contract is or contains a lease at inception by assessing whether the company has the right to control the use of the identified asset for a period of time in exchange for consideration and obtain substantially all the economic benefits from the use of that asset;
b) lease term	 b) whether the company is reasonably certain to exercise extension options, termination periods, and purchase options;
c) discount rates	c) judgement is required to determine the discount rate, where the discount rate is the company's incremental borrowing rate if the rate implicit in the lease cannot be readily determined. The incremental borrowing rate is determined with reference to factors specific to the company and underlying asset including the amount, the lease term, economic environment and other relevant factors.

b) Assumptions and estimation uncertainties

Information about assumptions and estimation uncertainties at 30 June 2021 that have a significant risk of resulting in a material adjustment to the carrying amounts of assets and liabilities in the next financial year is included in the following notes:

Note	Assumptions
- Note 18 - recognition of deferred tax assets	availability of future taxable profit against which deductible temporary differences and carried-forward tax losses can be utilised;
 Note 15 - estimation of useful lives of assets 	key assumptions on historical experience and the condition of the asset;
- Note 22 - long service leave provision	key assumptions on attrition rate and pay increases though promotion and inflation;
- Note 21 - make-good provision	key assumptions on future cost estimates in restoring the leased premises in accordance with the lease agreement.

Note 6 Financial risk management

The company has exposure to credit, liquidity and market risk arising from financial instruments. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the company. The company does not use derivative instruments.

Risk management is carried out directly by the board of directors.

a) Credit risk

Credit risk is the risk of financial loss to the company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the company's receivables from customers.

The company's franchise agreement limits the company's credit exposure to one financial institution, being Bendigo Bank. The company monitors credit worthiness through review of credit ratings of the bank.

b) Liquidity risk

Liquidity risk is the risk that the company will encounter difficulty in meeting the obligations associated with its financial liabilities. The company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the company's reputation.

Exposure to liquidity risk

The following are the remaining contractual maturities of financial liabilities. The contractual cash flows amounts are gross and undiscounted.

30 June 2021	Contractual cash flows			
Non-derivative financial liability	Carrying amount	Not later than 12 months	Between 12 months and five years	Greater than five years
Lease liabilities	206,144	42,234	101,393	113,492
Trade payables	24,447	24,447	-	-
	230,591	66,681	101,393	113,492

30 June 2020		Contractual cash flows		
Non-derivative financial liability	Carrying amount	Not later than 12 months	Between 12 months and five years	Greater than five years
Lease liabilities	237,679	42,225	128,322	128,322
Trade payables	17,078	17,078	-	-
	254,757	59,303	128,322	128,322

c) Market risk

Market risk

Market risk is the risk that changes in market prices - e.g. foreign exchange rates, interest rates, and equity prices - will affect the company's income or the value of its holdings in financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

The company has no exposure to any transactions denominated in a currency other than Australian dollars.

Price risk

The company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The company is not exposed to commodity price risk.

Cash flow and fair value interest rate risk

Interest-bearing assets and liabilities are held with Bendigo Bank and subject to movements in market interest.

The company held cash and cash equivalents of \$677,208 at 30 June 2021 (2020: \$635,014). The cash and cash equivalents are held with Bendigo Bank, which are rated BBB+ on Standard & Poor's credit ratings.

Note 7 Capital management

The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of distributions to shareholders. Capital is represented by total equity as recorded in the statement of financial position.

In accordance with the franchise agreement, in any 12 month period the funds distributed to shareholders shall not exceed the distribution limit.

The distribution limit is the greater of:

- (a) 20% of the profit or funds of the company otherwise available for distribution to shareholders in that 12 month period; and
- (b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the company over that 12 month period where the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2021 can be seen in the statement of profit or loss and other comprehensive Income.

There were no changes in the company's approach to capital management during the year.

Note 8 Revenue from contracts with customers

	2021 \$	2020 \$
- Margin income	1,023,175	1,031,555
- Fee income	88,293	90,860
- Commission income	193,499	151,094
	1,304,967	1,273,509

Note 9 Other revenue

	2021 \$	2020 \$
- Market development fund income	55,417	60,000
- Cash flow boost	37,500	62,500
	92,917	122,500

Note 10 Finance income

- Term deposits	4,114	7,863
	2021 \$	2020 \$

Notes to the financial statements (continued)

Note 11 Expenses

	2021 \$	2020 \$
a) Depreciation and amortisation expense		
Depreciation of non-current assets:		
- Leasehold improvements	9,740	8,648
- Plant and equipment	6,676	6,478
- Motor vehicles	9,554	8,429
	25,970	23,555
Depreciation of right-of-use assets		
- Leased land and buildings	31,407	32,455
Amortisation of intangible assets:		
- Franchise fee	4,476	4,477
- Franchise renewal process fee	22,384	22,384
- Other intangible assets	4,527	4,527
	31,387	31,388
Total depreciation and amortisation expense	88,764	87,398
b) Finance costs		
- Lease interest expense	10,699	12,840
- Unwinding of make-good provision	2,712	2,585
	13,411	15,425
Finance costs are recognised as expenses when incurred using the effective interest rate.		
c) Employee benefit expenses		
Wages and salaries	689,524	676,003
Non-cash benefits	5,747	7,688
Contributions to defined contribution plans	66,399	60,694
Expenses related to long service leave	14,559	3,724
Other expenses	28,005	41,412
	804,234	789,521

d) Recognition exemption

The company pays for the right to use information technology equipment. The underlying assets have been assessed as low value and exempted from recognition under AASB 16 accounting. Expenses relating to low-value exempt leases are included in system costs expenses.

Expenses relating to low-value leases	24,524	23,684
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Note 12 Income tax expense

	2021 \$	2020 \$
a) Amounts recognised in profit or loss		
Current tax expense		
- Current tax	12,404	64
- Movement in deferred tax	(615)	(16,988)
- Adjustment to deferred tax on AASB 16 retrospective application	-	28,179
- Reduction in company tax rate	795	1,157
	12,584	12,412
Operating profit before taxation	78,015	98,457
Operating profit before taxation	78,015	98,457
Prima facie tax on loss from ordinary activities at 26% (2020: 27.5%)	20,284	27,076
Tax effect of:		
- Non-deductible expenses	1,255	-
- Other deductible expenses	-	1,365
- Temporary differences	615	(11,189)
- Other assessable income	(9,750)	(17,188)
- Movement in deferred tax	(615)	(16,988)
- Adjustment to deferred tax to reflect reduction of tax rate in future periods.	795	1,157
- Leases initial recognition	-	28,179
	12,584	12,412

Note 13 Cash and cash equivalents

	2021 \$	2020 \$
- Cash at bank and on hand	377,208	335,014
- Term deposits	300,000	300,000
	677,208	635,014

Note 14 Trade and other receivables

	2021 \$	2020 \$
a) Current assets		
Trade receivables	107,121	103,384
Prepayments	11,563	12,134
Other receivables and accruals	3,009	2,893
	121,693	118,411

Note 15 Property, plant and equipment

	2021 \$	2020 \$
a) Carrying amounts		
Leasehold improvements		
At cost	326,281	326,280
Less: accumulated depreciation	(193,307)	(183,566)
	132,974	142,714
Plant and equipment		
At cost	157,826	157,411
Less: accumulated depreciation	(135,740)	(129,064)
	22,086	28,347
Motor vehicles		
At cost	87,770	42,147
Less: accumulated depreciation	(31,308)	(21,754)
	56,462	20,393
Total written down amount	211,522	191,454
b) Reconciliation of carrying amounts Leasehold improvements		
Carrying amount at beginning	142,714	134,994
Additions	-	16,368
Depreciation	(9,740)	(8,648)
	132,974	142,714
Plant and equipment		
Carrying amount at beginning	28,347	29,029
Additions	415	5,796
Depreciation	(6,676)	(6,478)
	22,086	28,347
Motor vehicles		
Carrying amount at beginning	20,393	28,822
Additions	45,623	-
Depreciation	(9,554)	(8,429)
	56,462	20,393
Total written down amount	211,522	191,454

c) Changes in estimates

During the financial year, the company assessed estimates used for property, plant and equipment including useful lives, residual values, and depreciation methods. There were no changes in estimates for the current reporting period.

Note 16 Right-of-use assets

	2021 \$	2020 \$
a) Carrying amounts		
Leased land and buildings		
At cost	439,440	439,440
Less: accumulated depreciation	(286,033)	(254,626)
Total written down amount	153,407	184,814
b) Reconciliation of carrying amounts Leased land and buildings		
Carrying amount at beginning	184,814	
Initial recognition on transition	-	453,632
Accumulated depreciation on adoption	-	(222,170)
Remeasurement adjustments	-	(14,193)
Depreciation	(31,407)	(32,455)
Total written down amount	153,407	184,814

Note 17 Intangible assets

Amortisation

	2021 \$	2020 \$
a) Carrying amounts		
Franchise fee		
At cost	108,984	108,984
Less: accumulated amortisation	(107,491)	(103,015)
	1,493	5,969
Franchise renewal process fee		
At cost	194,922	194,922
Less: accumulated amortisation	(187,460)	(165,076)
	7,462	29,846
Other intangible assets - Agency payout Rochester		
At cost	13,580	13,580
Less: accumulated amortisation	(9,053)	(4,526)
	4,527	9,054
Total written down amount	13,482	44,869
b) Reconciliation of carrying amounts		
Franchise fee		
Carrying amount at beginning	5.969	10.446

(4,476)

1,493

(4,477)

5,969

Note 17 Intangible assets (continued)

	2021 \$	2020 \$
b) Reconciliation of carrying amounts (continued)		
Franchise renewal process fee		
Carrying amount at beginning	29,846	52,230
Amortisation	(22,384)	(22,384)
	7,462	29,846
Other intangible assets - Agency payout Rochester		
Carrying amount at beginning	9,054	13,580
Amortisation	(4,527)	(4,526)
	4,527	9,054
Total written down amount	13,482	44,869

c) Changes in estimates

During the financial year, the company assessed estimates used for intangible assets including useful lives, residual values, and amortisation methods. There were no changes in estimates for the current reporting period.

Note 18 Tax assets and liabilities

	2021 \$	2020 \$
a) Current tax		
Income tax payable/(refundable)	7,422	(7,935)
b) Deferred tax		
Deferred tax assets		
- expense accruals	1,000	1,014
- employee provisions	25,727	20,910
- make-good provision	14,523	14,399
- lease liability	51,536	61,797
Total deferred tax assets	92,786	98,120
Deferred tax liabilities		
- income accruals	752	752
- property, plant and equipment	33,804	29,257
- right-of-use assets	38,352	48,052
Total deferred tax liabilities	72,908	78,061
Net deferred tax assets (liabilities)	12,456	20,059
Movement in deferred tax charged to Statement of Profit or Loss and Other Comprehensive Income	(615)	(16,988)
Movement in deferred tax charged to Statement of Changes in Equity	-	28,179

Note 19 Trade creditors and other payables

Where the company is liable to settle an amount within 12 months of reporting date, the liability is classified as current. All other obligations are classified as non-current.

	2021 \$	2020 \$
a) Current liabilities		
Trade creditors	24,447	17,078
Other creditors and accruals	23,605	31,340
	48,052	48,418

Note 20 Lease liabilities

Lease liabilities were measured at amounts equal to the present value of enforceable future payments of the term reasonably expected to be exercised, discounted at the appropriate incremental borrowing rate on the adoption date. The discount rate used on recognition was 4.79%.

The company has applied judgement in estimating the remaining lease term including the effects of any extension options reasonably expected to be exercised, applying hindsight where appropriate.

The company's lease portfolio includes:

- Elmore branch

The lease agreement commenced in December 2008. A 5 year renewal option was exercised in December 2018. The company has 2 x 5 year renewal options available which for AASB 16: Leases purposes they are reasonably certain to exercise. As such, the lease term end date used in the calculation of the lease liability is November 2033.

- Rochester branch

The lease agreement commenced in December 2013. A 5 year renewal option was exercised in December 2018. The company has no renewal options available within the current lease agreement. As such, the lease term end date used in the calculation of the lease liability is November 2023.

- Lockington branch

The lease agreement commenced in March 2014. A 5 year renewal option was exercised in March 2019. The company has no renewal options available within the current lease agreement. As such, the lease term end date used in the calculation of the lease liability is February 2024.

2021 \$	2020 \$
42,234	42,225
(9,154)	(10,690)
33,080	31,535
	\$ 42,234 (9,154)

b) Non-current lease liabilities

	173,064	206,144
Unexpired interest	(41,821)	(50,974)
Property lease liabilities	214,885	257,118

Note 20 Lease liabilities (continued)

	2021 \$	2020 \$
c) Reconciliation of lease liabilities		
Balance at the beginning	237,679	-
Initial recognition on AASB 16 transition	-	281,134
Remeasurement adjustments	-	(14,191)
Lease interest expense	10,699	12,840
Lease payments - total cash outflow	(42,234)	(42,104)
	206,144	237,679
d) Maturity analysis		
- Not later than 12 months	42,234	42,225
- Between 12 months and 5 years	101,393	128,322
- Greater than 5 years	113,492	128,796
Total undiscounted lease payments	257,119	299,343
Unexpired interest	(50,975)	(61,664)
Present value of lease liabilities	206,144	237,679

Note 21 Provisions

	2021 \$	2020 \$
a) Non-current liabilities		
Make-good on leased premises	58,091	55,379

In accordance with the branch lease agreements, the company must restore the leased premises to their original condition before the expiry of the lease term. The company has estimated the provision based on experience and consideration of the expected future costs to remove all fittings and the ATM as well as cost to remedy any damages caused during the removal process. The leases are due to expire per below at which time it is expected the face-value costs to restore the premises will fall due.

Lease	Lease term expiry date per AASB 16	Estimated Provision
Elmore Branch	November 2033	\$7,568
Lockington Branch	February 2024	\$15,500
Rochester Branch	November 2023	\$15,500

Note 22 Employee benefits

	2021 \$	2020 \$
a) Current liabilities		
Provision for annual leave	46,209	38,281
Provision for long service leave	46,023	27,456
	92,232	65,737
b) Non-current liabilities		
Provision for long service leave	10,677	14,685

Note 22 Employee benefits (continued)

c) Key judgement and assumptions

The company uses historical employee attrition rates in determining the probability of an employee, at a given date, achieving continuous employment eligible for entitlement in accordance with long service leave legislation.

Note 23 Issued capital

a) Issued capital

	2021		2020	
	Number	\$	Number	\$
Ordinary shares - fully paid	1,409,233	1,409,233	1,409,233	1,409,233
Bonus shares - fully paid (4:1)	179,994	-	179,994	-
Less: equity raising costs (Elmore/Lockington)	-	(29,553)	-	(29,553)
Less: equity raising costs (Rochester)	-	(35,016)	-	(35,016)
	1,589,227	1,344,664	1,589,227	1,344,664

b) Rights attached to issued capital

Ordinary shares

Voting rights

Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the Community bank branch have the same ability to influence the operation of the company.

<u>Dividends</u>

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo Bank contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

<u>Transfer</u>

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the *Corporations Act 2001*.

Prohibited shareholding interest

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if any of the following applies:

- They control or own 10% or more of the shares in the company (the "10% limit").
- In the opinion of the board they do not have a close connection to the community or communities in which the company predominantly carries on business (the "close connection test").

Note 23 Issued capital (continued)

b) Rights attached to issued capital (continued)

Prohibited shareholding interest (continued)

- Where the person is a shareholder, after the transfer of shares in the company to that person the number of shareholders in the company is (or would be) lower than the base number (the "base number test"). The base number is 694. As at the date of this report, the company had 766 shareholders (2020: 764 shareholders).

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or beneficial interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prohibited shareholding interest. If the board becomes aware that a member has a prohibited shareholding interest, it must serve a notice requiring the member (or the member's associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

Note 24 Accumulated losses

	Note	2021 \$	2020 \$
Balance at beginning of reporting period		(564,006)	(504,247)
Adjustment for transition to AASB 16		-	(74,287)
Net profit after tax from ordinary activities		65,431	86,045
Dividends provided for or paid	29a)	(71,517)	(71,517)
Balance at end of reporting period		(570,092)	(564,006)

Note 25 Reconciliation of cash flows from operating activities

	2021 \$	2020 \$
Net profit after tax from ordinary activities	65,431	86,045
Adjustments for:		
- Depreciation	57,377	56,010
- Amortisation	26,860	26,861
- Impairment losses on intangible assets	4,527	4,527
Changes in assets and liabilities:		
- (Increase)/decrease in trade and other receivables	(3,279)	(4,744)
- (Increase)/decrease in other assets	8,115	4,411
- Increase/(decrease) in trade and other payables	(366)	(14,606)
- Increase/(decrease) in employee benefits	19,775	(123)
- Increase/(decrease) in provisions	5,424	2,585
- Increase/(decrease) in tax liabilities	7,422	(5,358)
Net cash flows provided by operating activities	191,286	155,608

Note 26 Financial instruments

The following shows the carrying amounts for all financial instruments at amortised costs. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

	Note	2021 \$	2020 \$
Financial assets			
Trade and other receivables	14	110,130	106,277
Cash and cash equivalents	13	377,208	335,014
Term deposits	13	300,000	300,000
		787,338	741,291
Financial liabilities			
Trade and other payables	19	24,447	17,078

Note 27 Auditor's remuneration

Amount received or due and receivable by the auditor of the company for the financial year.

	2021 \$	2020 \$
Audit and review services		
- Audit and review of financial statements	6,300	6,100
Non audit services		
- Taxation advice and tax compliance services	2,000	1,630
-General advisory services	2,720	2,590
- Share registry services	5,728	7,310
Total auditor's remuneration	16,748	17,630

Note 28 Related parties

a) Details of key management personnel

The directors of the company during the financial year were:

- Bradley Adrian Drust
- Ian Anthony Maddison
- Annemarie Martin Trewick
- Julianne Mary Hand
- James David Hodgens
- Joseph Hugh Holloway
- Barbara Leanne Holmberg
- Patrick Augustine Rochford
- Rebecca Christine Crawford

Note 28 Related parties (continued)

b) Key management personnel compensation

Short-term employee benefits	3,900	3,600
Key management personnel compensation comprised the following.		
	2021 \$	2020 \$

Compensation of the company's key management personnel includes salaries.

c) Related party transactions

No director or related entity has entered into a material contract with the company.

Note 29 Dividends provided for or paid

a) Dividends provided for and paid during the period

The following dividends were provided for and paid to shareholders during the reporting period as presented in the statement of changes in equity and statement of cash flows.

	30 June 2021		30 Jun	ie 2020
	Cents	\$	Cents	\$
Fully franked dividend	-	-	4.5	71,517
Unfranked dividend	4.5	71,517	-	-
Total dividends provided for and paid during the financial year	4.5	71,517	4.5	71,517

The tax rate at which dividends have been franked is 26% (2020: 27.5%).

b) Franking account balance

	2021 \$	2020 \$
Franking credits available for subsequent reporting periods		
Franking account balance at the beginning of the financial year	15,774	29,543
Franking transactions during the financial year:		
- Franking credits (debits) arising from income taxes paid (refunded)	(9,936)	118
- Franking credits from income tax instalments	6,982	13,240
- Franking debits from the payment of franked distributions	-	(27,127)
Franking account balance at the end of the financial year	12,820	15,774
Franking transactions that will arise subsequent to the financial year end:		
- Franking credits (debits) that will arise from payment (refund) of income tax	7,422	(7,935)
Franking credits available for future reporting periods	20,242	7,839

The ability to utilise franking credits is dependent upon the company's ability to declare dividends. The tax rate at which future dividends will be franked is 25%.

Note 30 Earnings per share

a) Basic and diluted earnings per share

The calculation of basic and diluted earnings per share has been based on the following profit attributable to ordinary shareholders and weighted-average number of ordinary shares outstanding.

	2021 \$	2020 \$
Profit attributable to ordinary shareholders	65,431	86,045
	Number	Number
Weighted-average number of ordinary shares	1,589,227	1,589,227
	Cents	Cents
Basic and diluted earnings per share	4.12	5.41

Note 31 Commitments

The company has no commitments contracted for which would be provided for in future reporting periods.

Note 32 Contingencies

There were no contingent liabilities or contingent assets at the date of this report to affect the financial statements.

Note 33 Subsequent events

There have been no significant events occurring after the reporting period which may affect either the company's operations or the results of those operations or the company's state of affairs.

Directors' declaration

In accordance with a resolution of the directors of Lockmore Financial Services Limited, we state that:

In the opinion of the directors:

- (a) the financial statements and notes of the company are in accordance with the Corporations Act 2001, including:
 - (i) giving a true and fair view of the company's financial position as at 30 June 2021 and of its performance for the financial year ended on that date; and
 - (ii) complying with Accounting Standards, the *Corporations Regulations 2001* and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the board of directors.

bradlephint

Bradley Adrian Drust, Chair

Dated this 9th day of August 2021

Independent audit report



61 Bull Street Bendigo VIC 3550

afs@afsbendigo.com.au 03 5443 0344

Independent auditor's report to the Directors of Lockmore Financial Services Limited

Report on the Audit of the Financial Report

Opinion

We have audited the financial report of Lockmore Financial Services Limited's (the company), which comprises:

- Statement of financial position as at 30 June 2021
- Statement of profit or loss and other comprehensive income
- Statement of changes in equity
- Statement of cash flows
- Notes to the financial statements, including a summary of significant accounting policies
- The directors' declaration of the company.

In our opinion, the accompanying financial report of Lockmore Financial Services Limited, is in accordance with the *Corporations Act 2001*, including:

- i. giving a true and fair view of the company's financial position as at 30 June 2021 and of its financial performance for the year ended on that date; and
- ii. complying with Australian Accounting Standards and the Corporations Regulations 2001.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report.

We are independent of the company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's *APES 110 Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



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Other Information

The company usually prepares an annual report that will include the financial statements, directors' report and declaration and our independence declaration and audit report (the financial report). The annual report may also include "other information" on the entity's operations and financial results and financial position as set out in the financial report, typically in a Chairman's report and Manager's report, and reports covering governance and shareholder matters.

The directors are responsible for the other information. The annual report is expected to be made available to us after the date of this auditor's report.

Our opinion on the financial report does not cover the other information and accordingly we will not express any form of assurance conclusion thereon.

Our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If we identify that a material inconsistency appears to exist when we read the annual report (or become aware that the other information appears to be materially misstated), we will discuss the matter with the directors and where we believe that a material misstatement of the other information exists, we will request management to correct the other information.

Responsibilities of the Directors for the Financial Report

The directors of the company are responsible for the preparation of the financial report that it gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatement can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

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As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Andrew Frewin Stewart 61 Bull Street, Bendigo, Vic, 3550 Dated: 9 August 2021

Adrian Downing Lead Auditor

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