



Gisborne & District  
**Community Bank®** Branch



**Bendigo Bank**



# Annual Report 2015

Macedon Ranges  
 Community Enterprises Ltd

ABN 57 130 493 499

Gisborne & District **Community Bank®** Branch

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# Chairman's report

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For year ending 30 June 2015

I am pleased to report on behalf of your Board of Directors that your **Community Bank**<sup>®</sup> branch performed exceptionally well in a year of difficult trading conditions for financial services.

## Operations

Our current year profit before charitable donations and sponsorships was \$201,725, a 4.5% increase on the prior year. Sponsorship increased \$26,575 on the prior year to \$88,801 and a first time transfer to the Community Enterprise Foundation<sup>™</sup> of \$40,000 was made. As a result of this increased community investment, our reported profit before income tax was \$72,924, 44.3% lower than last year.

Revenue increased across all of our business lines and in total exceeded prior year by 9.2%. Operating expenditure before the transfer to the Community Enterprise Foundation<sup>™</sup> increased by 10.7% over the prior year, additional expenditure being incurred on corporate advertising, a part-time Public Relations Officer and employee benefits.

Charitable donations and sponsorships increased by 42.7% as we provided a second tertiary scholarship and increased our distribution of funds to community groups.

## Investing in our community

Since your **Community Bank**<sup>®</sup> company began operations on 19 November 2008, a total of \$460,114 has been returned to the community in the form of

- Sponsorships – 90 varied community and sporting groups
- Two university scholarships
- Dividends to shareholders

Year	Community Investments			Dividends	Total
	Sponsorships	University Scholarships	Community Enterprise Foundation <sup>™</sup>	Shareholders	
2008/09	6,900	-	-	-	6,900
2009/10	29,656	-	-	-	29,656
2010/11	26,473	-	-	-	26,473
2011/12	47,575	-	-	-	47,575
2012/13	50,000	-	-	36,161	86,161
2013/14	56,226	6,000	-	36,161	98,387
2014/15	76,801	12,000	40,000	36,161	164,962
<b>Total</b>	<b>293,631</b>	<b>18,000</b>	<b>40,000</b>	<b>108,433</b>	<b>460,114</b>

Our current budget provides for the continuation of community investing and we are in the process of finalising several significant projects.

I am pleased to confirm that a dividend at the rate of 5c per share fully franked has been declared for the current year.

# Chairman's report (continued)

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## **Macedon Ranges community response account**

During the year, in co-operation and consultation with Macedon Ranges Shire Council, Bendigo Bank, the Community Enterprise Foundation™ and Macedon Ranges Health, we established the "Macedon Ranges Community Response Account". In the event of a regional disaster occurring, we have established the appropriate infrastructure to support and facilitate the collection of funds to assist with community recovery. This Account now forms part of the Macedon Ranges Disaster Recovery Plan.

## **Riddells Creek expansion**

We continue to plan and consult regarding the opportunity to expand our operations into Riddells Creek and are encouraged by the guidance and support received from Bendigo Bank. We are confident that we will make substantial progress on this project during the coming year.

## **Review of Community Bank® model**

Our partner Bendigo Bank has, in conjunction with the national **Community Bank®** network, recently completed the most comprehensive review of the **Community Bank®** model since inception.

The Project Horizon review looked at the **Community Bank®** model from its humble beginnings in 1988 to what it is today, a network of 310 **Community Bank®** branches with representation in every State and Territory

One of the major changes to our **Community Bank®** branch, and to the company which operates the branch, is to the level of what is referred to as the Market Development Fund. Initially introduced to assist with **Community Bank®** branches in their early days, for every banking milestone reached, the Bank has provided funding for the **Community Bank®** company to promote their business locally.

The Project Horizon review has revised the amount that is distributed to **Community Bank®** companies which will impact the amount of Market Development Fund contributions we will receive from Bendigo Bank. Less established and/or new **Community Bank®** branches will receive a greater share and more established sites will receive less.

Extensive modelling undertaken indicates that our overall profitability will reduce by up to \$10,000 as a result of changes planned to the **Community Bank®** model. We will have a three year time-frame to review and revise our operations to enable us to continue without any adverse impact on our operations.

## **Staff and Directors**

Our day-to-day business operations are managed by a professional and enthusiastic team under the guidance of Susan Tresidder and I would like to sincerely thank them not only for their outstanding efforts over the last 12 months but for the way in which they continually engage with the community and promote the benefits of our **Community Bank®** branch.

Thanks also to our Public Relations Officer, Corinne Shaddock, who has significantly improved the community's awareness of our brand and emphasised the value of banking with your **Community Bank®** branch.

During the year we had three resignations from the Board, from founding Directors Helen Gray and Ian Barclay, and Susan Mullen. We thank them for their contributions to the success of our **Community Bank®** branch.

We welcomed Karen Clifford to the Board and look forward to her future contribution.

I would like to thank all my fellow Board members, past and present, for their dedication to the community, their tireless efforts and their valued assistance and support. Our Board is a wonderful group of volunteers who continue to make a great contribution to our community.

# Chairman's report (continued)

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## **Outlook and your support**

The banking environment has been a tough one for several years now, not just in our community, but nationally and indeed globally.

Your Directors continually focus on the need to grow the business and are working on a number of strategies to achieve this. Together with our professional and friendly service driven branch staff, we are committed to growing the business for the betterment of our local community through community Investing.

Thank you for supporting Gisborne & District **Community Bank**<sup>®</sup> Branch as a shareholder. If you are also a customer of our branch, I thank you for this valuable additional support. If you do not bank with us, I encourage you to consider doing so. Gisborne & District **Community Bank**<sup>®</sup> Branch offers the entire portfolio of Bendigo Bank products and services which compete with those of the Big Four. You may well find that you can achieve your financial goals and bank locally.



**Barry Mullen**  
**Chairman**

# Manager's report

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For year ending 30 June 2015

It is with great pleasure I again report on the continuing performance of the Gisborne & District **Community Bank**<sup>®</sup> Branch.

Current economic forecasts have had a negative effect on trading conditions for financial services. Historically low interest rates make it difficult to attract new deposits and the retail mortgage market remains extremely competitive for writing new business.

However despite the prevailing conditions we have managed to increase our portfolio, not to the level planned, but an increase on the prior year. Far more importantly though, is our ever increasing contribution to the local community. Sponsorships and grants exceeded \$88,000 this year, taking our total to more than \$290,000. This is why we are here, but it's **bigger** than that. We increase community prosperity by employing five local staff, we shop locally and we use local trades whenever possible.

Highlights of the 2015 financial year were:

- Business on the books increased to \$116.6 million, an 7.3% increase on prior year;
- Income up 9.2% to \$871,306;
- Customer numbers increased 24.0% to 2,611;
- Loans growth of 6.3% to \$69.7 million; and
- Deposit growth of 2.1% to \$40.1 million.

The achievement of these results reflects positively on the dedication and ability of our Gisborne & District **Community Bank**<sup>®</sup> Branch staff. All of our customers would confirm the professionalism and friendliness provided by Sarah, Janette, Michelle, Zoe and Angela in providing a quality service that far exceeds every other bank in our community

During the year we said farewell to Glenys Mooring, retired and Daniel Barre who moved on to manage the Docklands Branch of Bendigo Bank. We welcomed new team members Sarah Barton and Angela Dickins.

I would also like to thank the Board of Directors and Jodie McLeod (Bendigo Bank Regional Manager) for their continued support and guidance.

I encourage all of our existing clients, shareholders and supporters to become advocates for our **Community Bank**<sup>®</sup> branch. We really appreciate any business referred from family, friends and business acquaintances. In turn your banking business will enable the branch to continue to contribute to the funding important infrastructure projects, events and community groups within our community.



**Susan Tresidder**  
**Branch Manager**

# Directors' report

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For the financial year ended 30 June 2015

Your Directors present their report of the company for the financial year ended 30 June 2015.

## Directors

The following persons were Directors of Macedon Ranges Community Enterprises Ltd during or since the end of the financial year up to the date of this report:

Name and position held	Qualifications	Experience and other Directorships
<b>Ian Robert Barclay</b> Appointed 07/04/2008 Resigned 18/11/2014 Director		Extensive farm management experience.
<b>Maurice Thomas Bourke</b> Appointed 07/04/2008 Director		Retired Bank Manager. Chairperson from 2008 - 2013.
<b>Helen Louise Gray</b> Appointed 07/04/2008 Resigned 18/11/2014 Director		Director in family owned earthmoving company. Extensive experience in community activity groups.
<b>Barry Charles Mullen</b> Appointed 07/04/2008 Director	M.B., B.S. (Monash)	Retired Medical GP. Appointed Chairperson in 2013.
<b>Robert Allan Paterson</b> Appointed 26/10/2009 Director		Extensive experience in hardware industry. Director in family owned hardware company.
<b>Brian Patrick Collins</b> Appointed 26/10/2009 Director	B.Com., B.Bus. (Local Gov't) CPA	Accountant. Extensive business and financial management experience in schools and local government.
<b>Susan Mary Mullen</b> Appointed 15/11/2010 Resigned 16/03/2015 Director	B.Ag.Sc., Grad. Dip. Ed. (Secondary)	Secondary school teacher.
<b>Graham Charles Stewart</b> Appointed 06/06/2011 Director	B.Ag.Sc	Business proprietor. Extensive experience in export and import of agricultural goods and logistics. Director in family owned company.
<b>Paul Anthony Crothers</b> Appointed 02/04/2012 Director	B.Min.Grad.Dip. Arts (Theology)	Ordained Churches of Christ Minister. Extensive experience in community not-for-profit organisations.

# Directors' report (continued)

## Directors (continued)

Name and position held	Qualifications	Experience and other Directorships
<b>Gary Robert McSwain</b> Appointed 19/11/2012 Director	Dip.Bus.Stud., Grad.Dip.Acc & Corp.Gov. CPA, ACIS	Accountant. Extensive finance and general management experience in insurance sector.
<b>Karen Anne Clifford</b> Appointed 06/07/2015 Director	B.App.Sc (Phys Ed)	Extensive experience in Consultancy roles and in community not-for-profit organisations

Directors were in office for this entire year unless otherwise stated.

No Directors have material interests in contracts or proposed contracts with the company.

## Principal activities

The principal activities of the company during the course of the financial year were in providing **Community Bank**<sup>®</sup> services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There have been no significant changes in the nature of these activities during the year.

## Review of operations

The profit of the company for the financial year after provision for income tax was \$43,981 (2014 profit: \$88,520), which is a 50.32% decrease as compared with the previous year. The company made a contribution to the Community Enterprise Foundation during the year for the purpose of future sponsorships to community groups.

The net assets of the company have increased to \$503,998 (2014: \$496,178). The increase is largely due to improved performance of the company.

## Dividends

Dividends paid or declared since the start of the financial year.

	Year ended 30 June 2015	
	Cents Per Share	\$
Unfranked dividends paid in the year:	5	36,161

## Options

No options over issued shares were granted during or since the end of the financial year and there were no options outstanding as at the date of this report.

## Significant changes in the state of affairs

No significant changes in the company's state of affairs occurred during the financial year.

# Directors' report (continued)

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## Events subsequent to the end of the reporting period

No matters or circumstances have arisen since the end of the financial year that significantly affect or may significantly affect the operations of the company, the results of those operations or the state of affairs of the company, in future financial years.

## Remuneration report

### Remuneration policy

There has been no remuneration policy developed as Director positions are held on a voluntary basis and Directors are not remunerated for their services.

### Remuneration benefits and payments

Other than detailed below, no Director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a Director, a firm which a Director is a member or an entity in which a Director has a substantial financial interest. This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by Directors shown in the company's accounts, or the fixed salary of a full-time employee of the company, controlled entity or related body corporate.

Macedon Ranges Community Enterprises Ltd has not accepted the Bendigo and Adelaide Bank Limited's **Community Bank**<sup>®</sup> Directors Privileges package. The package is available to all Directors who can elect to avail themselves of the benefits based on their personal banking with the branch. There is no requirement to own Bendigo and Adelaide Bank Limited shares and there is no qualification period to qualify to utilise the benefits. The package mirrors the benefits currently available to Bendigo and Adelaide Bank Limited shareholders. The Directors have estimated the total benefits received from the Directors Privilege Package to be \$Nil for the year ended 30 June 2015.

## Indemnifying Officers or Auditor

The company has agreed to indemnify each Officer (Director, Secretary or employee) out of assets of the company to the relevant extent against any liability incurred by that person arising out of the discharge of their duties, except where the liability arises out of conduct involving dishonesty, negligence, breach of duty or the lack of good faith. The company also has Officers Insurance for the benefit of Officers of the company against any liability occurred by the Officer, which includes the Officer's liability for legal costs, in or arising out of the conduct of the business of the company or in or arising out of the discharge of the Officer's duties.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an Auditor of the company.

## Directors' meetings

The number of Directors' meetings held during the year was 11. Attendances by each Director during the year were as follows:

Director	Board Meetings #	Audit Committee Meetings #
Ian Robert Barclay	3(4)	N/A
Maurice Thomas Bourke	11(11)	2(2)
Helen Louise Gray	2(4)	N/A

## Directors' report (continued)

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Barry Charles Mullen	10(11)	2(2)
Robert Allan Paterson	7(11)	N/A
Graham Charles Stewart	9(11)	N/A
Susan Mary Mullen	5(8)	-(1)
Paul Anthony Crothers	10(11)	N/A
Brian Patrick Collins	9(11)	N/A
Gary Robert McSwain	11(11)	2(2)

### **Likely developments**

The company will continue its policy of providing banking services to the community.

### **Environmental regulations**

The company is not subject to any significant environmental regulation.

### **Proceedings on behalf of company**

No person has applied for leave of court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings. The company was not a party to any such proceedings during the year.

### **Company Secretary**

Mr Gary Robert McSwain has been the Company Secretary of Macedon Ranges Community Enterprises Ltd since 2013.

### **Auditor independence declaration**

A copy of the Auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set at page 10 of this financial report. No Officer of the company is or has been a partner of the Auditor of the company.

Signed in accordance with a resolution of the Board of Directors at Gisborne on 25 September 2015.



**Graham Charles Stewart**  
**Deputy Chairman**

# Auditor's independence declaration

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**Richmond  
Sinnott &  
Delahunty**

Chartered Accountants

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25 September 2015

The Directors  
Macedon Ranges Community Enterprises Limited  
PO Box 757  
GISBOURNE VIC 3437

Dear Directors,

To the Directors of Macedon Ranges Community Enterprises Limited

## **Auditor's Independence Declaration under section 307C of the Corporations Act 2001**

I declare that to the best of my knowledge and belief, during the year ended 30 June 2015 there has been:

- (i) No contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) No contraventions of any applicable code of professional conduct in relation to the audit.

**P. P. Delahunty**  
**Partner**  
**Richmond Sinnott & Delahunty**

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Richmond Sinnott Delahunty Pty Ltd  
ABN 60 616 244 309  
Liability limited by a scheme approved under Professional Standards Legislation

**Partners:**  
Kathie Teasdale  
David Richmond  
Philip Delahunty  
Cara Hall  
Brett Andrews

# Financial statements

## Statement of Profit or Loss and Other Comprehensive Income for the year ended 30 June 2015

	Note	2015 \$	2014 \$
Revenue	2	871,306	797,851
Employee benefits expense	3	(395,830)	(363,305)
Depreciation and amortisation expense	3	(24,577)	(30,523)
Bad and doubtful debts expense	3	(50)	(820)
Other expenses		(289,124)	(210,073)
<b>Operating profit before charitable donations &amp; sponsorships</b>		<b>161,725</b>	<b>193,130</b>
Charitable donations and sponsorships		(88,801)	(62,226)
<b>Profit before income tax</b>		<b>72,924</b>	<b>130,904</b>
Tax expense	4	28,943	42,384
<b>Profit for the year</b>		<b>43,981</b>	<b>88,520</b>
Other comprehensive income		-	-
<b>Total comprehensive income for the year</b>		<b>43,981</b>	<b>88,520</b>
Total comprehensive attributable to:			
Members of the company		43,981	88,520
<b>Total</b>		<b>43,981</b>	<b>88,520</b>
<b>Earnings per share (cents per share)</b>			
- basic earnings per share	21	6.08	12.24

The accompanying notes form part of these financial statements.

# Financial statements (continued)

## Statement of Financial Position as at 30 June 2015

	Note	2015 \$	2014 \$
<b>Assets</b>			
<b>Current assets</b>			
Cash and cash equivalents	6	435,552	362,589
Trade and other receivables	7	74,970	66,637
<b>Total current assets</b>		<b>510,522</b>	<b>429,226</b>
<b>Non-current assets</b>			
Property, plant and equipment	8	36,383	47,218
Deferred tax assets	12	-	2,949
Intangible assets	9	46,480	60,223
<b>Total non-current assets</b>		<b>82,863</b>	<b>110,390</b>
<b>Total assets</b>		<b>593,385</b>	<b>539,616</b>
<b>Liabilities</b>			
<b>Current liabilities</b>			
Trade and other payables	10	67,344	32,199
Provisions	11	21,048	11,239
<b>Current tax liabilities</b>	<b>12</b>	<b>995</b>	<b>-</b>
<b>Total current liabilities</b>		<b>89,387</b>	<b>43,438</b>
<b>Total liabilities</b>		<b>89,387</b>	<b>43,438</b>
<b>Net assets</b>		<b>503,998</b>	<b>496,178</b>
<b>Equity</b>			
Issued capital	13	704,766	704,766
Accumulated losses	14	(200,768)	(208,588)
<b>Total equity</b>		<b>503,998</b>	<b>496,178</b>

The accompanying notes form part of these financial statements.

## Financial statements (continued)

### Statement of Changes in Equity for the year ended 30 June 2015

	Note	Issued capital \$	Accumulated losses \$	Total equity \$
<b>Balance at 1 July 2013</b>		<b>704,766</b>	<b>(260,947)</b>	<b>443,819</b>
Profit for the year		-	88,520	88,520
Other comprehensive income for the year		-	-	-
<b>Total comprehensive income for the year</b>		<b>-</b>	<b>88,520</b>	<b>88,520</b>
<b>Transactions with owners, in their capacity as owners</b>				
Shares issued during the year		-	-	-
Dividends paid or provided	22	-	(36,161)	(36,161)
<b>Balance at 30 June 2014</b>		<b>704,766</b>	<b>(208,588)</b>	<b>496,178</b>
<b>Balance at 1 July 2014</b>		<b>704,766</b>	<b>(208,588)</b>	<b>496,178</b>
Profit for the year		-	43,981	43,981
Other comprehensive income for the year		-	-	-
<b>Total comprehensive income for the year</b>		<b>-</b>	<b>43,981</b>	<b>43,981</b>
<b>Transactions with owners, in their capacity as owners</b>				
Shares issued during the year		-	-	-
Dividends paid or provided	22	-	(36,161)	(36,161)
<b>Balance at 30 June 2015</b>		<b>704,766</b>	<b>(200,768)</b>	<b>503,998</b>

The accompanying notes form part of these financial statements.

## Financial statements (continued)

### Statement of Cash Flows for the year ended 30 June 2015

	Note	2015 \$	2014 \$
<b>Cash flows from operating activities</b>			
Receipts from customers		885,626	794,153
Payments to suppliers and employees		(753,849)	(636,997)
Interest received		2,346	2,469
Income tax paid		(24,999)	-
<b>Net cash provided by operating activities</b>	<b>15b</b>	<b>109,124</b>	<b>159,625</b>
<b>Cash flows from investing activities</b>			
Purchase of intangible assets		-	(68,713)
<b>Net cash provided by/(used in) investing activities</b>		<b>-</b>	<b>(68,713)</b>
<b>Cash flows from financing activities</b>			
Dividends paid		(36,161)	(36,161)
<b>Net cash used in financing activities</b>		<b>(36,161)</b>	<b>(36,161)</b>
<b>Net increase in cash held</b>		<b>72,963</b>	<b>54,751</b>
Cash and cash equivalents at beginning of financial year		362,589	307,838
<b>Cash and cash equivalents at end of financial year</b>	<b>15a</b>	<b>435,552</b>	<b>362,589</b>

The accompanying notes form part of these financial statements.

# Notes to the financial statements

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For year ended 30 June 2015

These financial statements and notes represent those of Macedon Ranges Community Enterprises Ltd.

Macedon Ranges Community Enterprises Ltd ('the company') is a company limited by shares, incorporated and domiciled in Australia.

The financial statements were authorised for issue by the Directors on 25 September 2015.

## Note 1. Summary of significant accounting policies

### (a) Basis of preparation

These general purpose financial statements have been prepared in accordance with the Corporations Act 2001, Australian Accounting Standards and Interpretations of the Australian Accounting Standards Board and International Financial Reporting Standards as issued by the International Accounting Standards Board. The company is a for profit entity for financial reporting purposes under Australian Accounting Standards. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless stated otherwise.

The financial statements, except for cash flow information, have been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non current assets, financial assets and financial liabilities.

#### Economic dependency

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank**<sup>®</sup> branches.

The branches operate as a franchise of Bendigo and Adelaide Bank Limited, using the name "Bendigo Bank" and the logo and system of operations of Bendigo and Adelaide Bank Limited. The company manages the **Community Bank**<sup>®</sup> branches on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank**<sup>®</sup> branches are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank Limited.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank**<sup>®</sup> branch franchise operations. It also continues to provide ongoing management and operational support, and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

- Advice and assistance in relation to the design, layout and fit out of the **Community Bank**<sup>®</sup> branch;
- Training for the Branch Managers and other employees in banking, management systems and interface protocol;

# Notes to the financial statements (continued)

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## Note 1. Summary of significant accounting policies (continued)

### **(a) Basis of preparation (continued)**

#### Economic dependency (continued)

- Methods and procedures for the sale of products and provision of services;
- Security and cash logistic controls;
- Calculation of company revenue and payment of many operating and administrative expenses;
- The formulation and implementation of advertising and promotional programs; and
- Sale techniques and proper customer relations.

### **(b) Income tax**

The income tax expense / (income) for the year comprises current income tax expense / (income) and deferred tax expense / (income).

Current income tax expense charged to profit or loss is the tax payable on taxable income. Current tax liabilities/ (assets) are measured at the amounts expected to be paid to/(recovered from) the relevant taxation authority.

Deferred income tax expense reflects movements in deferred tax asset and deferred tax liability balances during the year as well as unused tax losses.

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

Deferred income tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, and their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability.

### **(c) Fair value of assets and liabilities**

The company may measure some of its assets and liabilities at fair value on either a recurring or non-recurring basis, depending on the requirements of the applicable Accounting Standard.

Fair value is the price the company would receive to sell an asset or would have to pay to transfer a liability in an orderly (ie unforced) transaction between independent, knowledgeable and willing market participants at the measurement date.

As fair value is a market-based measure, the equivalent observable market pricing information is used to determine fair value. Adjustments to market values may be made having regard to the characteristics of the specific asset or liability. The fair value of assets and liabilities that are not traded in an active market are determined using one or more valuation techniques. These valuation techniques maximise, to the extent possible, the use of observable market data.

To the extent possible, market information is extracted from either the principal market for the asset or liability (ie the market with the greatest volume and level of activity for the asset or liability) or, in the absence of such a market, the most advantageous market available to the entity at the end of the reporting period (ie the market that maximises the receipts from the sale of the asset or minimises the payments made to transfer the liability, after taking into account transaction costs and transport costs).

For non-financial assets, the fair value measurement also takes into account a market participant's ability to use the asset in its highest and best use or to sell it to another market participant that would use the asset in its highest and best use.

# Notes to the financial statements (continued)

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## Note 1. Summary of significant accounting policies (continued)

### (d) Property, plant and equipment

Each class of property, plant and equipment is carried at cost or fair value as indicated, less, where applicable, any accumulated depreciation and impairment losses.

#### Plant and equipment

Plant and equipment are measured on the cost basis and therefore carried at cost less accumulated depreciation and any accumulated impairment. In the event the carrying amount of plant and equipment is greater than the estimated recoverable amount, the carrying amount is written down immediately to the estimated recoverable amount and impairment losses are recognised in profit or loss. A formal assessment of recoverable amount is made when impairment indicators are present.

The carrying amount of plant and equipment is reviewed annually by Directors to ensure it is not in excess of the recoverable amount of these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the asset's employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

Subsequent costs are included in the assets carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the company and the cost of the item can be measured reliably. All other repairs and maintenance are recognised as expenses in profit or loss during the financial period in which they are incurred.

#### Depreciation

The depreciable amount of all fixed assets is depreciated on a straight-line basis over the asset's useful life to the company commencing from the time the asset is held ready for use.

The depreciation rates used for each class of depreciable asset are:

<b>Class of asset</b>	<b>Depreciation rate</b>
Plant & equipment	8 - 40%

The asset's residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are recognised in profit or loss in the period in which they arise. When revalued assets are sold, amounts included in the revaluation surplus relating to that asset are transferred to retained earnings.

### (e) Leases

Leases of fixed assets, where substantially all the risks and benefits incidental to the ownership of the asset - but not the legal ownership - are transferred to the company, are classified as finance leases.

Finance leases are capitalised by recognising an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

# Notes to the financial statements (continued)

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## Note 1. Summary of significant accounting policies (continued)

### **(e) Leases (continued)**

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term.

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are recognised as expenses in the periods in which they are incurred.

### **(f) Impairment of assets**

At the end of each reporting period, the company assesses whether there is any indication that an asset may be impaired. The assessment will include the consideration of external and internal sources of information. If such an indication exists, an impairment test is carried out on the asset by comparing the recoverable amount of the asset, being the higher of the asset's fair value less cost to sell and value in use, to the asset's carrying amount. Any excess of the asset's carrying amount over its recoverable amount is recognised immediately in profit or loss, unless the asset is carried at a revalued amount in accordance with another Standard. Any impairment loss of a revalued asset is treated as a revaluation decrease in accordance with that other Standard.

### **(g) Goods and services tax (GST)**

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to, the ATO are presented as operating cash flows included in receipts from customers or payments to suppliers.

### **(h) Employee benefits**

#### Short-term employee benefits

Provision is made for the company's obligation for short-term employee benefits. Short-term employee benefits are benefits (other than termination benefits) that are expected to be settled wholly before 12 months after the end of the annual reporting period in which the employees render the related service, including wages, salaries and sick leave. Short-term employee benefits are measured at the (undiscounted) amounts expected to be paid when the obligation is settled.

The company's obligation for short-term employee benefits such as wages and salaries are recognised as part of current trade and other payables in the statement of financial position. The company's obligation for employees' annual leave and long service leave entitlements are recognised as provisions in the statement of financial position.

#### Other long-term employee benefits

Provision is made for employees' long service leave and annual leave entitlements not expected to be settled wholly within 12 months after the end of the annual reporting period in which the employees render the related service. Other long-term employee benefits are measured at the present value of the expected future payments to be made to employees. Expected future payments incorporate anticipated future wage and salary levels, durations of service and employee departures and are discounted at rates determined by reference to market yields at the end of the reporting period on government bonds that have maturity dates that approximate the terms of the obligations. Any remeasurement for changes in assumptions of obligations for other long-term employee benefits are recognised in profit or loss in the periods in which the changes occur.

# Notes to the financial statements (continued)

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## Note 1. Summary of significant accounting policies (continued)

### **(h) Employee benefits (continued)**

#### Other long-term employee benefits (continued)

The company's obligations for long-term employee benefits are presented as non-current provisions in its statement of financial position, except where the company does not have an unconditional right to defer settlement for at least 12 months after the end of the reporting period, in which case the obligations are presented as current provisions.

### **(i) Intangible assets and franchise fees**

Establishment costs have been initially recorded at cost and amortised on a straight line basis at a rate of 20% per annum. The current amortisation charges for intangible assets are included under depreciation and amortisation expense per the Statement of Profit or Loss and Other Comprehensive Income.

### **(j) Cash and cash equivalents**

Cash and cash equivalents include cash on hand, deposits available on demand with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are reported within short-term borrowings in current liabilities in the statement of financial position.

For the purposes of the statement of cash flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts.

### **(k) Revenue and other income**

Revenue is measured at the fair value of the consideration received or receivable after taking into account any discounts and volume rebates allowed. Revenue comprises service commissions and other income received by the company.

Interest, dividend and fee revenue is recognised when earned.

All revenue is stated net of the amount of goods and services tax (GST).

### **(l) Trade and other receivables**

Trade and other receivables include amounts due from customers for goods sold and services performed in the ordinary course of business. Receivables expected to be collected within 12 months of the end of the reporting period are classified as current assets. All other receivables are classified as non-current assets.

Trade and other receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any provision for impairment.

### **(m) Trade and other payables**

Trade and other payables represent the liabilities for goods and services received by the entity that remain unpaid at the end of the reporting period. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

### **(n) New accounting standards for application in future periods**

The AASB has issued a number of new and amended Accounting Standards and Interpretations that have mandatory application dates for future reporting periods, some of which are relevant to the company.

The company has decided not to early adopt any of the new and amended pronouncements. The company's assessment of the new and amended pronouncements that are relevant to the company but applicable in the future reporting periods is set below:

# Notes to the financial statements (continued)

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Note 1. Summary of significant accounting policies (continued)

## **(n) New accounting standards for application in future periods (continued)**

### **(i) AASB 9 Financial Instruments and associated Amending Standards (applicable for annual reporting periods beginning on or after 1 January 2018).**

This Standard will be applicable retrospectively and includes revised requirements for the classification and measurement of financial instruments, revised recognition and derecognition requirements for financial instruments and simplified requirements for hedge accounting.

The key changes that may affect the company on initial application include certain simplifications to the classification of financial assets.

Although the Directors anticipate that the adoption of AASB 9 may have an impact on the company's financial instruments, it is impractical at this stage to provide a reasonable estimate of such impact.

### **(ii) AASB 15: Revenue from Contracts with Customers (applicable for annual reporting periods commencing on or after 1 January 2017).**

When effective, this Standard will replace the current accounting requirements applicable to revenue with a single, principles-based model. Except for a limited number of exceptions, including leases, the new revenue model in AASB 15 will apply to all contracts with customers as well as non-monetary exchanges between entities in the same line of business to facilitate sales to customers and potential customers.

"The core principle of the Standard is that an entity will recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for the goods or services. To achieve this objective, AASB 15 provides the following five-step process:

- identify the contract(s) with customers;
- identify the performance obligations in the contract(s);
- determine the transaction price;
- allocate the transaction price to the performance obligations in the contract(s); and
- recognise revenue when (or as) the performance obligations are satisfied."

This Standard will require retrospective restatement, as well as enhanced disclosure regarding revenue.

Although the Directors anticipate that the adoption of AASB 15 may have an impact on the company's financial statements, it is impracticable at this stage to provide a reasonable estimate of such impact.

## **(o) New and amended accounting policies adopted by the company**

There are no new and amended accounting policies that have been adopted by the company this financial year.

## **(p) Provisions**

Provisions are recognised when the company has a legal or constructive obligation, as a result of past events, for which it is probable that the outflow of economic benefits will result and the outflow can be reliably measured.

Provisions are measured using the best estimate of the amounts required to settle the obligation at the end of the reporting period.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

# Notes to the financial statements (continued)

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## Note 1. Summary of significant accounting policies (continued)

### **(q) Share capital**

Issued and paid up capital is recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

### **(r) Comparative figures**

When required by Accounting Standards comparative figures have been adjusted to conform to changes in presentation for the current financial year.

### **(s) Critical accounting estimates and judgements**

The Directors evaluate estimates and judgements incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the company. Estimates and judgements are reviewed on an ongoing basis. Revision to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected. The estimates and judgements that have a significant risk of causing material adjustments to the carrying values of assets and liabilities are as follows:

#### Estimation of useful lives of assets

The company determines the estimated useful lives and related depreciation and amortisation charges for its property, plant and equipment and intangible assets. The depreciation and amortisation charge will increase where useful lives are less than previously estimated lives.

The new AASB 13 Fair Value standard requires fair value assessments that may involve both complex and significant judgement and experts. The value of land and buildings may be materially misstated and potential classification and disclosure risks may occur.

#### Employee benefits provision.

Assumptions are required for wage growth and CPI movements. The likelihood of employees reaching unconditional service is estimated. The timing of when employee benefit obligations are to be settled is also estimated.

#### Income tax

The company is subject to income tax. Significant judgement is required in determining the deferred tax asset or the provision for income tax liability. Deferred tax assets are recognised only when it is considered sufficient future profits will be generated. The assumptions made regarding future profits is based on the company's assessment of future cash flows.

#### Impairment

The company assesses impairment at the end of each reporting period by evaluating conditions and events specific to the company that may be indicative of impairment triggers. Recoverable amounts of relevant assets are reassessed using value in use calculations which incorporate various key assumptions.

# Notes to the financial statements (continued)

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## Note 1. Summary of significant accounting policies (continued)

### (t) Financial instruments

#### Initial recognition and measurement

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions to the instrument. For financial assets, this is equivalent to the date that the company commits itself to either purchase or sell the asset (ie trade date accounting is adopted). Financial instruments are initially measured at fair value plus transaction costs, except where the instrument is classified 'at fair value through profit or loss', in which case transaction costs are expensed to the profit or loss immediately.

#### Classification and subsequent measurement

Financial instruments are subsequently measured at fair value, amortised cost using the effective interest method or cost.

Amortised cost is calculated as the amount at which the financial asset or financial liability is measured at initial recognition less principal repayments and any reduction for impairment, and adjusted for any cumulative amortisation of the difference between that initial amount and the maturity amount calculated using the effective interest method.

The effective interest method is used to allocate interest income or interest expense over the relevant period and is equivalent to the rate that discount estimated future cash payments or receipts over the expected life (or where this cannot be reliably predicted, the contractual term) of the financial instrument to the net carrying amount of the financial asset or financial liability. Revisions to expected future net cash flows will necessitate an adjustment to the carrying amount with a consequential recognition of an income or expense item in the profit or loss.

#### (i) Loans and receivables

Loans and receivables are non derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost. Gains or losses are recognised in profit or loss through the amortisation process and when the financial asset is derecognised.

#### (ii) Financial liabilities

Non derivative financial liabilities are subsequently measured at amortised cost. Gains or losses are recognised in profit or loss through the amortisation process and when the financial liability is derecognised.

#### Impairment

A financial asset (or group of financial assets) is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events (a "loss event") having occurred, which has an impact on the estimated future cash flows of the financial asset(s).

In the case of financial assets carried at amortised cost loss events may include: indications that the debtors or a group of debtors are experiencing significant financial difficulty, default or delinquency on interest or principal payments; indications that they will enter bankruptcy or other financial reorganisation; and changes in arrears or economic conditions that correlate with defaults.

For financial assets carried at amortised cost (including loans and receivables), a separate allowance account is used to reduce the carrying amount of financial assets impaired by credit losses. After having taken all possible measures of recovery, if management establishes that the carrying amount cannot be recovered by any means, at that point the written-off amounts are charged to the allowance account or the carrying amount of impaired financial asset is reduced directly if no impairment amount was previously recognised in the allowance account.

# Notes to the financial statements (continued)

## Note 1. Summary of significant accounting policies (continued)

### (t) Financial instruments (continued)

#### Impairment (continued)

When the terms of financial assets that would otherwise have been past due or impaired have been renegotiated, the company recognises the impairment for such financial assets by taking into account the original terms as if the terms have not been renegotiated so that the loss events that have occurred are duly considered.

#### Derecognition

Financial assets are derecognised when the contractual rights to receipt of cash flows expire or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised when the related obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed, is recognised in profit or loss.

	<b>2015</b>	<b>2014</b>
	<b>\$</b>	<b>\$</b>

## Note 2. Revenue and other income

### Revenue

- services commissions	868,960	795,382
	<b>868,960</b>	<b>795,382</b>

### Other revenue

- interest received	2,346	2,469
	<b>2,346</b>	<b>2,469</b>

<b>Total revenue</b>	<b>871,306</b>	<b>797,851</b>
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## Note 3. Expenses

### Employee benefits expense

- wages and salaries	275,025	276,629
- superannuation costs	63,221	45,793
- workers compensation	1,505	1,091
- other costs	56,079	39,792
	<b>395,830</b>	<b>363,305</b>

## Notes to the financial statements (continued)

	2015 \$	2014 \$
Note 3. Expenses (continued)		
Depreciation of non-current assets:		
- plant and equipment	10,835	13,515
Amortisation of non-current assets:		
- intangible assets	13,742	17,008
	<b>24,577</b>	<b>30,523</b>
Bad debts	50	820

## Note 4. Tax expense

a. The components of tax expense comprise

- current tax expense	25,994	42,384
	<b>25,994</b>	<b>42,384</b>

b. The prima facie tax on profit from ordinary activities

before income tax is reconciled to the income tax expense as follows:

Prima facie tax on profit before income tax at 30% (2014: 30%)	21,877	39,271
Add tax effect of:		
- Deferred deductible expenses - timing differences	7,066	3,113
<b>Current income tax expense</b>	<b>28,943</b>	<b>42,384</b>
<b>Income tax attributable to the entity</b>	<b>28,943</b>	<b>42,384</b>
The applicable weighted average effective tax rate is	39.69%	32.38%

The applicable income tax rate is the Australian Federal tax rate of 30% (2014: 30%) applicable to Australian resident companies.

## Note 5. Auditors' remuneration

Remuneration of the Auditor for:

- Audit or review of the financial report	4,430	4,300
- Share registry services	1,800	1,790
	<b>6,230</b>	<b>6,090</b>

## Note 6. Cash and cash equivalents

<b>Cash at bank and on hand</b>	<b>435,552</b>	<b>362,589</b>
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## Notes to the financial statements (continued)

	<b>2015</b>	<b>2014</b>
	<b>\$</b>	<b>\$</b>

### Note 7. Trade and other receivables

#### Current

<b>Trade receivables</b>	<b>74,970</b>	<b>66,637</b>
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#### Credit risk

The main source of credit risk relates to a concentration of trade receivables owing by Bendigo and Adelaide Bank Limited, which is the source of the majority of the company's income.

The following table details the company's trade and other receivables exposed to credit risk (prior to collateral and other credit enhancements) with ageing analysis and impairment provided for thereon. Amounts are considered as "past due" when the debt has not been settled, within the terms and conditions agreed between the company and the customer or counterparty to the transaction. Receivables that are past due are assessed for impairment by ascertaining solvency of the debtors and are provided for where there are specific circumstances indicating that the debt may not be fully repaid to the company.

The balances of receivables that remain within initial trade terms (as detailed in the table below) are considered to be high credit quality.

	Gross amount	Past due and impaired	Past due but not impaired			Not past due
			< 30 days	31-60 days	> 60 days	
<b>2015</b>						
Trade receivables	74,970	-	-	-	-	74,970
<b>Total</b>	<b>74,970</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>74,970</b>
<b>2014</b>						
Trade receivables	66,637	-	-	-	-	66,637
<b>Total</b>	<b>66,637</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>66,637</b>

	<b>2015</b>	<b>2014</b>
	<b>\$</b>	<b>\$</b>

### Note 8. Property, plant and equipment

#### Plant and equipment

At cost	152,047	152,047
Less accumulated depreciation	(115,664)	(104,829)
	<b>36,383</b>	<b>47,218</b>
<b>Total written down amount</b>	<b>36,383</b>	<b>47,218</b>

## Notes to the financial statements (continued)

	2015 \$	2014 \$
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Note 8. Property, plant and equipment (continued)

### Movements in carrying amounts

#### Plant & Equipment

Balance at the beginning of the reporting period	47,218	60,733
Depreciation expense	(10,835)	(13,515)
<b>Balance at the end of the reporting period</b>	<b>36,383</b>	<b>47,218</b>

Note 9. Intangible assets

#### Franchise fee

At cost	78,713	78,713
Less accumulated amortisation	(32,233)	(18,490)
	<b>46,480</b>	<b>60,223</b>

#### Preliminary expenses

At cost	104,286	104,286
Less accumulated amortisation	(104,286)	(104,286)
	-	-
<b>Total Intangible assets</b>	<b>46,480</b>	<b>60,223</b>

### Movements in carrying amounts

#### Franchise fee

Balance at the beginning of the reporting period	60,223	745
Additions	-	68,713
Amortisation expense	(13,742)	(9,235)
<b>Balance at the end of the reporting period</b>	<b>46,481</b>	<b>60,223</b>

#### Preliminary expenses

Balance at the beginning of the reporting period	-	7,773
Amortisation expense	-	(7,773)
<b>Balance at the end of the reporting period</b>	<b>-</b>	<b>-</b>

## Notes to the financial statements (continued)

	2015 \$	2014 \$
<b>Note 10. Trade and other payables</b>		
<b>Current</b>		
Unsecured liabilities:		
Trade payables	39,987	16,910
Other creditors and accruals	27,357	15,289
	<b>67,344</b>	<b>32,199</b>

The average credit period on trade and other payables is one month.

## Note 11. Provisions

<b>Employee benefits</b>	<b>21,048</b>	<b>11,239</b>
<b>Movement in employee benefits</b>		
Opening balance	11,239	9,379
Additional provisions recognised	21,048	4,329
Amounts utilised during the year	(11,239)	(2,469)
<b>Closing balance</b>	<b>21,048</b>	<b>11,239</b>
<b>Current</b>		
Annual leave	13,073	11,239
Long Service Leave	7,975	-
<b>Total provisions</b>	<b>21,048</b>	<b>11,239</b>

### Provision for employee benefits

Provision for employee benefits represents amounts accrued for annual leave and long service leave.

The current portion for this provision includes the total amount accrued for annual leave entitlements and the amounts accrued for long service leave entitlements that have vested due to employees having completed the required period of service. Based on past experience the company does not expect the full amount of annual leave or long service leave balances classified as current liabilities to be settled within the next 12 months. However, these amounts must be classified as current liabilities since the company does not have an unconditional right to defer the settlement of these amounts in the event employees wish to use their leave entitlement.

The non-current portion for this provision includes amounts accrued for long service leave entitlements that have not yet vested in relation to those employees who have not yet completed the required period of service.

## Notes to the financial statements (continued)

	2015 \$	2014 \$
<b>Note 12. Tax balances</b>		
(a) Tax Assets		
Current		
Income tax receivable	-	-
	-	-
Non-current		
Deferred tax asset comprises:		
- tax losses carried forward	-	2,949
	-	<b>2,949</b>
(b) Tax Liabilities		
Current		
Income tax payable	995	-
	<b>995</b>	-

## Note 13. Share capital

723,214 Ordinary shares fully paid	723,214	723,214
Less: Equity raising costs	(18,448)	(18,448)
	<b>704,766</b>	<b>704,766</b>

### Movements in share capital

Fully paid ordinary shares:		
At the beginning of the reporting period	723,214	723,214
<b>At the end of the reporting period</b>	<b>723,214</b>	<b>723,214</b>

Ordinary shares participate in dividends and the proceeds on winding up of the company in proportion to the number of shares held. At the shareholders' meetings each shareholder is entitled to one vote when a poll is called, or on a show of hands. The company does not have authorised capital or par value in respect of its issued shares. All issued shares are fully paid. All shares rank equally with regard to the company's residual assets.

### Capital management

The Board's policy is to maintain a strong capital base so as to sustain future development of the company. The Board of Directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the Statement of Financial Position.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the Distribution Limit.

# Notes to the financial statements (continued)

## Note 13. Share capital (continued)

### Capital management (continued)

(i) the Distribution Limit is the greater of:

(a) 20% of the profit or funds of the company otherwise available for distribution to shareholders in that 12 month period; and

(b) subject to the availability of distributable profits, the Relevant Rate of Return multiplied by the average level of share capital of the Franchisee over that 12 month period; and

(ii) the Relevant Rate of Return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The Board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid can be seen in the Statement of Profit or Loss and Other Comprehensive Income.

There were no changes in the company's approach to capital management during the year.

	2015 \$	2014 \$
Balance at the beginning of the reporting period	(208,588)	(260,947)
Dividends Paid	(36,161)	(36,161)
Profit after income tax	43,981	88,520
<b>Balance at the end of the reporting period</b>	<b>(200,768)</b>	<b>(208,588)</b>

## Note 14. Accumulated losses

Balance at the beginning of the reporting period	(208,588)	(260,947)
Dividends Paid	(36,161)	(36,161)
Profit after income tax	43,981	88,520
<b>Balance at the end of the reporting period</b>	<b>(200,768)</b>	<b>(208,588)</b>

## Note 15. Statement of cash flows

**(a) Cash and cash equivalents balances as shown in the statement of financial position can be reconciled to that shown in the statement of cash flows as follows**

As per the statement of financial position	435,552	362,589
<b>As per the statement of cash flow</b>	<b>435,552</b>	<b>362,589</b>

**(b) Reconciliation of cash flow from operations with profit after income tax**

Profit / (loss) after income tax	43,981	88,520
Non cash flows in profit		
- Depreciation	10,835	13,515
- Amortisation	13,742	17,008

# Notes to the financial statements (continued)

	2015 \$	2014 \$
Note 15. Statement of cash flows (continued)		
Changes in assets and liabilities		
- (Increase) decrease in receivables	(8,333)	(1,229)
- (Increase) decrease in deferred tax asset	2,949	42,384
- Increase (decrease) in payables	36,140	(2,432)
- Increase (decrease) in provisions	9,810	1,859
<b>Net cash flows from/(used in) operating activities</b>	<b>109,124</b>	<b>159,625</b>

## Note 16. Related party transactions

The company's main related parties are as follows:

### (a) Key management personnel

Any person(s) having authority or responsibility for planning, directing or controlling the activities of the entity, directly or indirectly including any Director (whether executive or otherwise) of that company is considered key management personnel.

### (b) Other related parties

Other related parties include close family members of key management personnel and entities that are controlled or jointly controlled by those key management personnel, individually or collectively with their close family members.

### (c) Transactions with key management personnel and related parties

Other than detailed below, no key management personnel or related party has entered into any contracts with the company. No Director fees have been paid as the positions are held on a voluntary basis.

The Macedon Ranges Community Enterprises Ltd has not accepted the Bendigo and Adelaide Bank Limited's **Community Bank**<sup>®</sup> Directors' Privileges package. The package is available to all Directors who can elect to avail themselves of the benefits based on their personal banking with the branch. There is no requirement to own Bendigo and Adelaide Bank Limited shares and there is no qualification period to qualify to utilise the benefits. The package mirrors the benefits currently available to Bendigo and Adelaide Bank Limited shareholders. The Directors have estimated the total benefits received from the Directors' Privilege Package to be \$Nil for the year ended 30 June 2015.

### (d) Key management personnel shareholdings

The number of ordinary shares in Macedon Ranges Community Enterprises Ltd held by each key management personnel of the company during the financial year is as follows:

	2015	2014
Ian Robert Barclay	6,001	6,001
Maurice Thomas Bourke	10,001	10,001
Helen Louise Gray	3,501	3,501

# Notes to the financial statements (continued)

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## Note 16. Related party transactions (continued)

### (d) Key management personnel shareholdings (continued)

	2015	2014
Barry Charles Mullen	25,001	25,001
Robert Allan Paterson	10,000	10,000
Graham Charles Stewart	-	-
Susan Mary Mullen	5,000	5,000
Paul Anthony Crothers	-	-
Brian Patrick Collins	-	-
Gary Robert McSwain	-	-

There was no movement in key management personnel shareholdings during the year. Each share held has a paid up value of \$1 and is fully paid.

### (e) Other key management transactions

There has been no other transactions involving equity instruments other than those described above.

## Note 17. Events after the reporting period

There have been no events after the end of the financial year that would materially affect the financial statements.

## Note 18. Contingent liabilities and contingent assets

There were no contingent liabilities or assets at the date of this report to affect the financial statements.

## Note 19. Operating segments

The company operates in the financial services sector where it provides banking services to its clients. The company operates in one geographic area being Gisborne, Victoria. The company has a franchise agreement in place with Bendigo and Adelaide Bank Limited who account for 100% of the revenue (2014: 100%).

## Note 20. Company details

The registered office and principal place of business is: 11 Nexus Way  
Gisborne VIC 3437

# Notes to the financial statements (continued)

	2015	2014
	\$	\$

## Note 21. Earnings per share

Basic earnings per share amounts are calculated by dividing profit / (loss) after income tax by the weighted average number of ordinary shares outstanding during the year.

Diluted earnings per share amounts are calculated by dividing profit / (loss) after income tax by the weighted average number of ordinary shares outstanding during the year (adjusted for the effects of any dilutive options or preference shares).

There were no options or preference shares on issue during the year.

The following reflects the income and share data used in the basic and diluted earnings per share computations:

<b>Profit after income tax expense</b>	<b>43,981</b>	<b>88,520</b>
<b>Weighted average number of ordinary shares for basic and diluted earnings per share</b>	<b>723,214</b>	<b>723,214</b>

## Note 22. Dividends paid or provided for on ordinary shares

<b>Unfranked ordinary dividend of 5 (2014: 5) cents per share</b>	<b>36,161</b>	<b>36,161</b>
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## Note 23. Leases

Operating lease commitments

Non-cancellable operating leases contracted for but not capitalised in the Statement of Financial Position

Payable - minimum lease payments

- no later than 12 months	77,054	73,407
- between 12 months and 5 years	195,338	266,194
- greater than 5 years	-	-
	<b>272,392</b>	<b>339,601</b>

The property lease is a non-cancellable lease with a 5 year term, with rent payable monthly in advance and annual increases fixed at 4%. The lease has a 5 year extension option.

## Note 24. Financial risk management

The company's financial instruments consist mainly of deposits with banks, short-term investments, account receivables and payables, bank overdraft and loans. The totals for each category of financial instruments measured in accordance with AASB 139 Financial Instruments: Recognition and Measurement as detailed in the accounting policies are as follows:

# Notes to the financial statements (continued)

## Note 24. Financial risk management (continued)

	Note	2015 \$	2014 \$
<b>Financial assets</b>			
Cash and cash equivalents	6	435,552	362,589
Trade and other receivables	7	74,970	66,637
<b>Total financial assets</b>		<b>510,522</b>	<b>429,226</b>
<b>Financial liabilities</b>			
Trade and other payables	10	67,344	32,199
<b>Total financial liabilities</b>		<b>67,344</b>	<b>32,199</b>

### Financial risk management policies

The Board of Directors has overall responsibility for the establishment and oversight of the risk management framework. The Board has established an Audit Committee which reports regularly to the Board. The Audit Committee is assisted in the area of risk management by an internal audit function.

### Specific financial risk exposure and management

The main risks the company is exposed to through its financial instruments are credit risk, liquidity risk and market risk consisting of interest rate risk and other price risk. There have been no substantial changes in the types of risks the company is exposed to, how the risks arise, or the Board's objectives, policies and processes for managing or measuring the risks from the previous period.

#### **(a) Credit risk**

Exposure to credit risk relating to financial assets arises from the potential non-performance by counterparties of contract obligations that could lead to a financial loss to the company.

Credit risk is managed through maintaining procedures ensuring, to the extent possible, that clients and counterparties to transactions are of sound credit worthiness. Such monitoring is used in assessing receivables for impairment. Credit terms for normal fee income are generally 30 days from the date of invoice. For fees with longer settlements, terms are specified in the individual client contracts. In the case of loans advanced, the terms are specific to each loan.

### Credit risk exposures

The maximum exposure to credit risk by class of recognised financial assets at the end of the reporting period is equivalent to the carrying amount and classification of those financial assets as presented in the statement of financial position.

The company has no significant concentrations of credit risk with Bendigo and Adelaide Bank Limited. The company's exposure to credit risk is limited to Australia by geographic area.

None of the assets of the company are past due (2014: nil past due) and based on historic default rates, the company believes that no impairment allowance is necessary in respect of assets not past due.

The company limits its exposure to credit risk by only investing in liquid securities with Bendigo and Adelaide Bank Limited and therefore credit risk is considered minimal.

# Notes to the financial statements (continued)

## Note 24. Financial risk management (continued)

### (a) Credit risk (continued)

#### Credit risk exposures (continued)

	2015 \$	2014 \$
<b>Cash and cash equivalents:</b>		
A rated	435,552	362,589

### (b) Liquidity risk

Liquidity risk is the risk that the company will not be able to meet its financial obligations as they fall due. The company ensures it will have enough liquidity to meet its liabilities when due under both normal and stressed conditions. Liquidity management is carried out within the guidelines set by the Board.

Typically, the company maintains sufficient cash on hand to meet expected operational expenses, including the servicing of financial obligations. This excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters.

The table below reflects an undiscounted contractual maturity analysis for financial liabilities.

Cash flows realised from financial assets reflect management's expectation as to the timing of realisation. Actual timing may therefore differ from that disclosed. The timing of cash flows presented in the table to settle financial liabilities reflects the earliest contractual settlement dates and does not reflect management's expectations that banking facilities will be rolled forward.

Financial liability and financial asset maturity analysis:

30 June 2015	Note	Total \$	Within 1 year \$	1 to 5 years \$	Over 5 years \$
<b>Financial liabilities due for payment</b>					
Trade and other payables	10	67,344	67,344	-	-
<b>Total expected outflows</b>		<b>67,344</b>	<b>67,344</b>	-	-
<b>Financial assets - cash flows realisable</b>					
Cash & cash equivalents	6	435,552	435,552	-	-
Trade and other receivables	7	74,970	74,970	-	-
<b>Total anticipated inflows</b>		<b>510,522</b>	<b>510,522</b>	-	-
<b>Net (outflow)inflow on financial instruments</b>		<b>443,178</b>	<b>443,178</b>	-	-

## Notes to the financial statements (continued)

### Note 24. Financial risk management (continued)

#### (b) Liquidity risk (continued)

30 June 2014	Note	Total \$	Within 1 year \$	1 to 5 years \$	Over 5 years \$
<b>Financial liabilities due for payment</b>					
Trade and other payables	10	32,199	32,199	-	-
<b>Total expected outflows</b>		<b>32,199</b>	<b>32,199</b>	-	-
<b>Financial assets - cash flows realisable</b>					
Cash & cash equivalents	6	362,589	362,589	-	-
Trade and other receivables	7	66,637	66,637	-	-
<b>Total anticipated inflows</b>		<b>429,226</b>	<b>429,226</b>	-	-
<b>Net (outflow)/inflow on financial instruments</b>		<b>397,027</b>	<b>397,027</b>	-	-

#### (c) Market risk

Market risk is the risk that changes in market prices, such as interest rates, will affect the company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters.

Exposure to interest rate risk arises on financial assets and financial liabilities recognised at the end of the reporting period whereby a future change in interest rates will affect future cash flows or the fair value of fixed rate financial instruments.

The financial instruments that primarily expose the company to interest rate risk are cash and cash equivalents.

#### Sensitivity analysis

The following table illustrates sensitivities to the company's exposures to changes in interest rates and equity prices. The table indicates the impact on how profit and equity values reported at the end of the reporting period would have been affected by changes in the relevant risk variable that management considers to be reasonably possible.

These sensitivities assume that the movement in a particular variable is independent of other variables.

# Notes to the financial statements (continued)

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Note 24. Financial risk management (continued)

## (c) Market risk (continued)

### Sensitivity analysis (continued)

	<b>Profit \$</b>	<b>Equity \$</b>
<b>Year ended 30 June 2015</b>		
+/- 1% in interest rates (interest income)	4,356	4,356
+/- 1% in interest rates (interest expense)	-	-
	<b>4,356</b>	<b>4,356</b>
<b>Year ended 30 June 2014</b>		
+/- 1% in interest rates (interest income)	3,626	3,626
+/- 1% in interest rates (interest expense)		
	<b>3,626</b>	<b>3,626</b>

There have been no changes in any of the methods or assumptions used to prepare the above sensitivity analysis from the prior year.

The company has no exposure to fluctuations in foreign currency.

## (d) Price risk

The company is not exposed to any material price risk.

### Fair values

#### Fair value estimation

The fair values of financial assets and liabilities are presented in the following table and can be compared to their carrying amounts as presented in the statement of financial position.

Differences between fair values and the carrying amounts of financial instruments with fixed interest rates are due to the change in discount rates being applied to the market since their initial recognition by the company.

## Notes to the financial statements (continued)

Note 24. Financial risk management (continued)

### (d) Price risk (continued)

Fair values (continued)

	Note	2015		2014	
		Carrying amount \$	Fair value \$	Carrying amount \$	Fair value \$
<b>Financial assets</b>					
Cash and cash equivalents (i)	6	435,552	435,552	362,589	362,589
Trade and other receivables (i)	7	74,970	74,970	66,637	66,637
<b>Total financial assets</b>		<b>510,522</b>	<b>510,522</b>	<b>429,226</b>	<b>429,226</b>
<b>Financial Liabilities</b>					
Trade and other payables (i)	10	67,344	67,344	32,199	32,199
<b>Total financial liabilities</b>		<b>67,344</b>	<b>67,344</b>	<b>32,199</b>	<b>32,199</b>

(i) Cash and cash equivalents, trade and other receivables, and trade and other payables are short-term instruments in nature whose carrying amounts are equivalent to their fair values.

# Directors' declaration

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In accordance with a resolution of the Directors of Macedon Ranges Community Enterprises Ltd, the Directors of the company declare that:

- 1 The financial statements and notes, as set out on pages 11 to 37 are in accordance with the Corporations Act 2001 and:
  - (i) comply with Australian Accounting Standards which, as stated in accounting policy Note 1(a) to the financial statements, constitutes compliance with International Financial Reporting Standards (IFRS); and
  - (ii) give a true and fair view of the company's financial position as at 30 June 2015 and of the performance for the year ended on that date;
- 2 In the Directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This resolution is made in accordance with a resolution of the Board of Directors.



**Graham Charles Stewart**  
**Deputy Chairman**

Signed at Gisborne on 25 September 2015.

# Independent audit report

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Chartered Accountants

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## **INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MACEDON RANGES COMMUNITY ENTERPRISES LIMITED**

### **Report on the Financial Report**

We have audited the accompanying financial report of Macedon Ranges Community Enterprises Limited, which comprises the statement of financial position as at 30 June 2015, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information and the directors' declaration of the company at the year's end.

### *Directors' Responsibility for the Financial Report*

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error. In Note 1, the directors also state, in accordance with Accounting Standard AASB 101: Presentation of Financial Statements, that the financial statements comply with International Financial Reporting Standards (IFRS).

### *Auditor's Responsibility*

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Independence*

Richmond Sinnott Delahunty Pty Ltd  
ABN 60 616 244 309  
Liability limited by a scheme approved under Professional Standards Legislation

Partners: Philip Delahunty  
Kathie Teasdale Cara Hall  
David Richmond Brett Anderson

# Independent audit report (continued)

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In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001. We confirm that the independence declaration required by the Corporations Act 2001, which has been given to the directors of Macedon Ranges Community Enterprises Limited, would be in the same terms if provided to the directors as at the time of this auditor's report.

## *Auditor's Opinion*

In our opinion:

- (a) the financial report of Macedon Ranges Community Enterprises Limited is in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the company's financial position as at 30 June 2015 and of its performance for the year ended on that date; and
  - (ii) complying with Australian Accounting Standards (including Australian Accounting Interpretations) and the Corporations Regulations 2001; and
- (b) the financial report also complies with the International Financial Reporting Standards as disclosed in Note 1.

**RICHMOND SINNOTT & DELAHUNTY**  
Chartered Accountants

  
**P. P. DELAHUNTY**  
Partner

Dated at Bendigo, 25<sup>th</sup> September 2015

Gisborne & District **Community Bank**<sup>®</sup> Branch  
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Phone: (03) 5420 7210 Fax: (03) 5420 7346

Franchisee:  
Macedon Ranges Community Enterprises Ltd  
PO Box 757 (11 Nexus Way), Gisborne VIC 3437  
ABN: 57 130 493 499

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