# annual report 2010



Manningham Community Enterprises Limited ABN 69 101 174 270

Doncaster East **Community Bank**<sup>®</sup> Branch Templestowe Village **Community Bank**<sup>®</sup> Branch

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# Chairman's report

### For year ending 30 June 2010

Doncaster East and Templestowe Village **Community Bank**<sup>®</sup> branches are proudly supported by our shareholders and customers – thank U.

Wow, another financial year gone, however what a wonderful year for the community, our shareholders and our customers.

Templestowe Village **Community Bank**<sup>®</sup> Branch... what was just a blueprint about two years ago became a reality on 3 December when the doors opened.

The appearance of the sign 'Templestowe Village **Community Bank**<sup>®</sup> Branch' on the property at 128 James Street, Templestowe represented an enormous amount of work by a dedicated and committed steering committee to establish a **Community Bank**<sup>®</sup> branch in the village. Their contribution not only established a **Community Bank**<sup>®</sup> branch, but a lasting legacy for the local community.

I would like to recognise the contribution of the Steering Committee and on behalf the shareholders and customers say thank you to: Keith Anderson, Peter Bonser, David Carson, Bill Forsyth, Eileen Haw, Heather Herbert, John Howitt, John Niddrie, Kay Niddrie, and John Stennett. David, Eileen and Heather were elected to the Board last November. Congratulations to all members of the Templestowe Village Steering Committee for their great work and vision. We would like to extend a special thank you to Adam Rimington, Community Development Support Manager, Bendigo and Adelaide Bank Ltd for his advice, support and guidance.

At the Extraordinary Meeting held on 12 August, it was approved by a show of hands of shareholders that, to comply with Rule 5 of the Listing Rules of the Bendigo Stock Exchange [BSX] the proposal to issue not more than 700,000 shares in the Company by way of a Prospectus for the purpose of raising capital for the establishment of a second **Community Bank**<sup>®</sup> branch at Templestowe Village.

The Board's decision to proceed with the capital raising for the new **Community Bank**<sup>®</sup> branch in Templestowe Village was based on a survey in which local people and businesses in the local community indicated the banking business they would bring to a locally owned branch.

We were pleased to offer new shareholders the opportunity to invest in the project which we believe will deliver significant social and economic benefits to our region, as well as the prospect of positive returns to our shareholders.

Doncaster East and Templestowe Village **Community Bank**<sup>®</sup> branches offer our community the chance not only to secure branch banking services with a focus on excellent customer service, but also an opportunity to improve our long term prospects by retaining greater control over the district's capital resources.

In August last year we advertised for the position of Branch Manager, the advertisement stated Templestowe Village **Community Bank**<sup>®</sup> Branch is about to open and is set to make a difference to the local community. It certainly has and I refer you to our Branch Manager's report.

We are indeed fortunate to have such a wonderful and dedicated frontline team, led by Group Manager Paul Thompson, Doncaster East **Community Bank**<sup>®</sup> Branch Manager Lorelle Richter and Templestowe Village **Community Bank**<sup>®</sup> Branch Manager Ben Leigh.

The Customer Service team has grown since the opening of our new bank. Cathy Black, Lisa Jones, Elise Chan, Tina O'Shea, Dianne Smith and Helen de Ross at Doncaster East continue to give outstanding service and were always happy to assist our shareholders and customers. Lisa is now Customer Relationship Manager and Helen, recently appointed as Customer Relationship Officer. We were also delighted to welcome Matty Ferguson, Bernadette Furlong, Maria Moutafis and Kate Pattison to Templestowe Village. They have already displayed excellent frontline service and enthusiasm to our shareholders and customers.

The commitment, diligence and dedication of the Board of Directors has again been exemplary. The work of Director's Ray Barrington, Daryl Brown, David Carson, Jim Christie, Keith Crothers, Eileen Haw, Heather Herbert, Erica Mounter, Geoff Roberts and Trevor Waring is acknowledged and recognised.

The key to many successful organisations is how they market their brand, after all you never get a second chance at a first impression. Our brand actually plays to our strength. Whilst the **Community Bank**<sup>®</sup> brand is very highly respected, Doncaster East and Templestowe Village **Community Bank**<sup>®</sup> branches' brand has continued to show the way in Manningham through a strong and powerful marketing strategy led admirably by Marketing and Public Relations Consultant Mike Newman.

Our Junior Observer Program continues to grow. Under excellent leadership and guidance from Director Keith Crothers the program has proven to be an outstanding success with a further six of Manningham's finest students being encouraged to play a major role within the future of the community. The six students were; Cassandra Attana, Sam Cass, Sharon Ho, Kate Miller, Mahesh Poovanesan and Annabelle Sidonie. One of the highlights was a trip to Bendigo where they visited Bendigo and Adelaide Bank Ltd head office and enjoyed a presentation in the boardroom. Work is already underway to select students for 2011.

In what was a challenging year for our Human Resources Committee with staff appointments and staff changes particularly with the opening of our second bank, I would like to place on record my thanks to members of the HR Committee for a job well done. Thanks to Ray Barrington, Daryl Brown, Heather Herbert and Geoff Roberts.

In what was a very challenging year with the establishment of our second bank, the financial results are extremely pleasing and special thanks must go to the Finance Committee led by Erica Mounter as Chair, Daryl Brown, Jim Christie and Treasurer Nicky White. Special thanks to Nicky for her tireless efforts to provide monthly reports, six monthly reports and yearly reports.

The profit for Manningham Community Enterprises Limited after provision for income tax was \$107,478. Whilst this was significantly down on year ended figures for 2009, all our figures for this financial year must also take into account the establishment costs for our second bank. The initial fees and training costs payable under the Franchise Agreement, site modifications and information technology, legal costs, launch opening, feasibility study and working capital.

The Company's sound growth in business volume has translated into effective development in earnings. Gross income was \$1,481,080 - an increase of 23.5 per cent over last year's income of \$1,197,210 (last year's increase was 18 per cent). Expenses totaled \$1,321,633 compared to last year's expenses of \$946,259.

Directors are very pleased to announce a full year profit [before tax] of \$159,447. This was an excellent result again in consideration of opening our second bank.

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In the Prospectus for Templestowe Village **Community Bank**<sup>®</sup> Branch, the Company forecast showed that the Company (in this scenario managing both Doncaster East and Templestowe Village **Community Bank**<sup>®</sup> branches) could, if it achieved the level of business for the forecast, generate a profit before tax of \$29,919 in the year ended June 30 2010. So as you can see, the announced full year profit of \$159,447 is a stunning increase of 530%.

In November last year, following a formal valuation of the Company by AFS & Associates, Chartered Accountants and Business Advisors, the Company approved a bonus share issue of three for two in respect of all shareholdings on the Company register as at the close of business on 30 September 2009.

This was a wonderful reward for our loyal shareholders.

Certainly one of the highlights of the year was to provide grants to organisations in the community through Bendigo and Adelaide Bank Ltd's Community Enterprise Foundation<sup>™</sup>. The Foundation is about making a real difference on people's everyday lives. This year we were delighted to give almost \$88,800 in community grants to 10 local community groups and not-for-profit organisations. Members of the Committee were Jim Christie, Heather Herbert and myself. I wish to record my thanks and appreciation to Jim and Heather for their diligence and thoroughness to review all the applications and I also wish to express my gratitude to Robyn Reeves who provided excellent consultancy and advice.

I would like to acknowledge the support of Regional Manager Michael Petering for his constructive advice and valuable support over the past 12 months and wish him all the best in his new regional area. In the changes of regional areas, we are delighted to welcome back to the fold Regional Manager Ashdon Capp and look forward to a successful journey forward.

For the remainder of the current year it would seem that market conditions are going to remain very competitive and another year of considerable challenge. Whilst the impact of the global financial crisis still lingers in our memory, we do expect a year of solid growth, which will increase our revenue while we work diligently to keep costs down. We are confident that we will continue to grow our business improve our profitability in the current year and beyond

Thank you to our shareholders, customers and local community for supporting our **Community Bank**<sup>®</sup> branches and also our vision;

To be recognised as Manningham's most admired, successful and community focused financial institution achieving superior customer satisfaction and supporting worthwhile community ventures.

As our business grows so will our community support.

good

Ray Lord Chairman

# Group Manager's report

### For year ending 30 June 2010

It has been a very exciting, but also a most challenging year. On 14 December 2009 we opened our Templestowe Village **Community Bank**<sup>®</sup> Branch, the second site for Manningham Community Enterprises Limited. After a slow start, due to most local businesses closing for the Christmas break, total business at the completion of the 2010 financial year stood at \$33.5 million with 744 accounts. This is in line with the prospectus and shows the strong support from the local community.

Doncaster East **Community Bank**<sup>®</sup> Branch continues to grow and as at 30 June 2010 had total footings of \$164.7 million consisting of 5,869 accounts. It needs to be noted that approximately \$13.6 million of business was redomiciled to Templestowe Village branch prior to its opening.

Combined business over the two branches as at 30 June 2010 therefore stands at \$198.2 million supported by 6,613 accounts. The \$200 million achievement mark is fast approaching!

As I have said in the past, our community is to be applauded in the way that they have supported our **Community Bank**<sup>®</sup> branches and in so doing realised the aspirations of the shareholders, customers and the community.

With the opening of our second branch our staff members have increased by five. Doncaster East **Community Bank**<sup>®</sup> Branch is now managed by Lorelle Richter with support from Cathy Black, Helen De Ross, Lisa Jones, Elise Chan, Tina O'Shea and Dianne Smith. Welcome to the new team at Templestowe Village, Ben Leigh, Manager and his staff Bernadette Furlong, Mathew Ferguson, Maria Moutafis and Kate Pattison. All staff has bonded together and continue to provide a professional level of service to all of our customers, an integral key to our success since we opened our doors in March 2003.

The ongoing support of people who live and work in our area and also conduct their banking in our area is paramount to the continued success of your business. We can not understate the importance of your ongoing support.

Please contact myself or any of the staff to discuss future opportunities that we may be able to assist you with. As the business grows, we are provided with the means to give back more to clubs and groups through our sponsorship and grants programs.

Paul Thompson Group Manager

# Doncaster East report

### For year ending 30 June 2010

Doncaster East **Community Bank**<sup>®</sup> Branch has been operating now for just over seven years. This year saw many changes with the opening of Templestowe Village **Community Bank**<sup>®</sup> Branch, allowing some of our existing staff to be promoted internally into new positions. We installed a new desk in the customer area of the branch which is manned by Helen De Ross who was promoted from Customer Service Officer to Customer Relationship Officer. Having Helen in this position allows customers to be greeted as they enter the branch and have an opportunity to sit down and discuss their financial requirements. Lisa Jones was promoted from Customer Service Offices. I myself have been promoted from Customer Relationship Manager relocating from the front counter to one of our offices. I myself have been promoted from Customer Relationship Manager to Branch Manager; I have now been at Doncaster East **Community Bank**<sup>®</sup> Branch for over two years. To be able to up skill our existing staff and promote internally is of great benefit to our customers maintaining continual familiarity with our staff.

With all these changes, Doncaster East **Community Bank**<sup>®</sup> Branch continues to be a robust business. Thanks to our customers our business as of 30 June was \$164.7 million with 5,869 accounts. With the opening of Templestowe Village **Community Bank**<sup>®</sup> Branch, \$13.6 million of business was automatically transferred for those customers whose postcode is within close proximity of the branch.

Being a **Community Bank**<sup>®</sup> branch means we offer more than just banking services to our community – we offer community benefit assisting in bringing about positive change and development to our area. Only one bank truly believes that successful customers, equals successful communities, which in turn equal a successful bank – in that order.

I would like to particular acknowledge the support and hard work of our staff Cathy Black, Lisa Jones, Helen De Ross, Elise Chan, Tina O'Shea and Dianne Smith. Our staff are the face of our business and without them we would not be as successful as we are today.

Lorelle Richter Manager Doncaster East Community Bank® Branch

# **Templestowe Village report**

### For year ending 30 June 2010

Templestowe Village **Community Bank**<sup>®</sup> Branch officially opened on 14 December 2009. The branch was opened by local well-known sporting identity, Michele Timms, and became the second branch for Manningham Community Enterprises Limited.

Templestowe Village is a small shopping complex supported by many beauty salons and an abundance of café's and restaurants. Our bank is the only one representing the Village and the wider community, and we are very proud of our accomplishments to date.

After a slow start due to opening before Christmas and noting that a majority of the local traders close up shop for extended periods, the branch really only began to see growth in March 2010. In saying this, the branch has gone from strength to strength. At the completion of the 2010 financial year, Templestowe Village **Community Bank**<sup>®</sup> Branch had footings totalling \$33.52 million. The branch was initially established with footings from redomiciled accounts to the value of \$19.5 million. This means growth of \$14 million has been achieved, which I deem as strong growth given the actual short trading period and lasting effects of the global financial crisis.

How do our figures compare to the prospectus? The prospectus assumes commencement of operations from 1 July 2009, however we did not commence until 6 months later. The prospectus assumes growth of \$23.3 million for 12 months, whereas our growth of \$14 million (60%) on a pro rata basis is above budget albeit really only beginning to see business development in March 2010. To further confirm the strength of our business, I can advise that footings at end of August 2010 are \$40 million. We are very proud of what we have achieved and can see real possibilities and opportunities to see this growth continue for years to come.

Fundamental to a good business and the ability to provide quality customer service are our staff. Establishing a new **Community Bank**<sup>®</sup> branch can be very challenging, especially if you are attempting to hit the ground running. Staff training and development is crucial to success and after a few early glitches, we have been very fortunate to have the support and commitment of Matty Ferguson, Bernadette Furlong, Maria Moutafis and our recent addition, Kate Pattison. All staff live locally and support the branch as if it were their own business, some of us are also shareholders. As a team we have so far accomplished good things and everyone has worked hard to keep building this business. I would additionally like to thank Paul Thompson, Group Manager and Lorelle Richter, Doncaster East **Community Bank**<sup>®</sup> Branch Manager who have both supported me and the team. I would also like to thank the staff of Doncaster East **Community Bank**<sup>®</sup> Branch who have also been very supportive, lending their knowledge where required.

The **Community Bank**<sup>®</sup> concept is a whole different beast to what I am used to, coming from the corporate finance sector. I will however say that having a Board of Directors who whole heartedly support your thoughts and ideas is a huge part of the success we have achieved so far, and will continue to achieve. We are very fortunate to have such a great Board representing our branch and I would especially like to thank Ray Lord,

# Templestowe Village report continued

Chairman, for his continued support and commitment to our branch and the Company. To the entire Board, I look forward to further working with you all in growing a successful business.

Please tell your friends and family about us, as we support our local community in a huge way. We do hope that you will see the benefits of banking with us and be proud of your contribution back to the people of Manningham.

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Ben Leigh Manager

Templestowe Village Community Bank® Branch

# Sponsorship and marketing report

## For year ending 30 June 2010

### Funds returned to the community

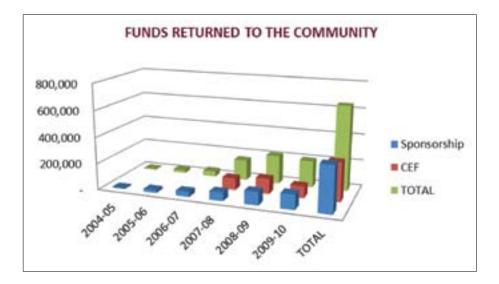
#### 'Bank with us and everybody benefits'

It's a phrase that often features in our advertisements and publicity items, and more than being a trite slogan it remains a tenet central to the operation of all **Community Bank**<sup>®</sup> branches.

Your Company's return of funds to the community during the financial year ending 30 June 2010 has again been via our two established channels, namely sponsorships administered by a Sponsorship Committee during the course of the year; and grants administered by the philanthropic arm of Bendigo and Adelaide Bank Ltd – Community Enterprise Foundation™.

In the 2009/2010 year under review, sponsorships to Manningham community clubs and organisations totalled \$113,438.

Grants to charitable and not-for-profit organisations via the Community Enterprise Foundation™ totalled \$88,800.



### Advertising

As part of a drive to use our close connections with sponsored clubs and organisations to greater advantage, the placement of advertisements this year was in the various publications produced by those clubs and organisations. Advertising was both electronic and print.

# Sponsorship and marketing report continued

### **Public relations**

The really significant event of this year in review was the opening in December of our new Templestowe Village **Community Bank**<sup>®</sup> Branch. Completely refurbished premises now house the latest state-of-the-art banking technology and the full range of banking services has returned to Templestowe's residents and traders under Branch Manager Ben Leigh.

Well-known local and popular Olympic basketball champion Michele Timms unveils the official plaque commemorating the opening of Templestowe Village Community Bank<sup>®</sup> Branch.





Taking his usual interest in local affairs Federal Member for Menzies Kevin Andrews MP joined Michele Timms and Ray Lord, Chairman of Manningham Community Enterprises Limited.

### Our Junior Observer Program

Our second intake of senior secondary school students was for the 2010 academic year, and six students from Doncaster Secondary College and East Doncaster Secondary College have been given the opportunity to gain experience and insight to the operations of a publicly listed Company.



▲ Junior Observers trying out the Board table at Head Office in Bendigo – obviously very satisfactory. From L-R: Sam Cass, Cassandra Attana, Annabelle Sidonie, Kate Miller, Sharon Ho and Mahesh Poovanesan.

# Directors' report

## For the financial year ended 30 June 2010

Your directors submit the financial statements of the company for the financial year ended 30 June 2010.

#### Directors

The names and details of the company's directors who held office during or since the end of the financial year:

#### **Raymond Thomas Lord**

Chairman

Age: 63

Occupation: Retired

Experience and expertise:

Raymond has thirty years experience in the sporting, community and service industries. He has significant community involvement with Horticultural Therapy, Community Radio, Children with Down Syndrome, Blind Sports Victoria, and other sporting clubs. His qualifications include a Graduate Diploma of Welfare Studies, Certificate of Business Studies (Administration & Management) and Justice of the Peace.

#### James Douglas Christie RFD

Director

Age: 65

Occupation: Consultant

Experience and expertise:

James brings a wealth of experience from his former career, both in Australia and overseas, as a senior executive in the retail-banking sector, . James also served as a Lieutenant Colonel in the Australian Army Reserve. He currently works as a consultant to Bendigo and Adelaide Bank Ltd mentoring both new and established **Community Bank**<sup>®</sup> companies. He is also an elected member of the **Community Bank**<sup>®</sup> Strategic Advisory Board and a Director of Principled Mortgage Investments Limited. He is an Affiliate of Chartered Secretaries Australia and a former Fellow of both the Australian Institute of Banking and Finance and the Australian Institute of Management.

#### **Erica Janice Mounter**

Director

Age: 66

Occupation: Accountant

Experience and expertise:

Erica is a member of the Australian Society of Accountants. Having returned to study as a mature age student, Erica achieved a Bachelor of Business with an Accounting major. Erica is currently working part time and in her spare time assists both Life Education Victoria and Templestowe Retirement Village with their accounting needs.

## Directors' report continued

#### **Raymond Bruce Barrington**

Director Age: 62 Occupation: Retail Florist Experience and expertise: Raymond has had 10 years banking and finance experience in ES&A and ANZ Bank. He has a wealth of experience in small business having been self employed in the family business for the past 20 years.

#### **Daryl Lindsay George Brown**

Director Age: 66 Occupation: Accountant/Taxation Agent Experience and expertise: Daryl is a Certified Practicing Accountant and principal of an accounting firm specialising in small business. He is also partner in a Mortgage Broking and Asset Finance company. **Trevor Leigh Waring** 

### Director

Age: 60

Occupation: Property Manager/Plantation Developer

Experience and expertise:

Trevor spent seven years as a City Councillor becoming Mayor in 1989-1990. His past experience includes drainage contracting, cleaning and house husband. He has a history of involvement in numerous community groups. Trevor is currently managing hardwood eucalyptus plantations for environmental benefits, carbon credits and long term sawlogs.

#### **Keith Crothers**

Director

Age: 63

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Occupation: Business Manager

Experience and expertise:

Keith has 35 years experience in the IT industry in consulting, project management and people management roles and held a senior administrative position for five years in a not-for-profit association. He is currently Business Manager for an asset management/investment company.

#### **Geoffrey Bruce Roberts**

Deputy Chairman Age: 66 Occupation: Management Consultant/Investor Experience and expertise: Geoff has had over thirty five years of experience in the manufacturing, distribution, clothing and footwear industries having worked as a Senior Marketing Executive with the McPherson Group of companies, Director and CEO roles with the Yakka Group and more recently with Oliver Footwear. Whilst in these roles he sat on many Industry boards. He has significant community involvement with his work with Rotary International. His

# qualifications include a Graduate Diploma of Business studies and has attended many professional development programs over the years.

#### **David James Carson**

Director (Appointed 27 August 2009)

Age: 67

Occupation: Sales/Engineering

Experience and expertise:

David, married to wife Margaret for 45 years and with 3 adult children, is currently employed as a Refrigeration Sales Engineer - an industry he has been involved in for nearly 50 years. David was an inaugural member of the Templestowe Village **Community Bank**<sup>®</sup> steering Committee, where he held the role of Deputy Chairman and permanent Board Representative to Manningham Community Enterprises Limited. Over the past several years David has served on several local community committees in Templestowe including The Thompsons Road Panel for 6 years, as a current board member of the Templestowe RSL club for the past 4 years and Templestowe Rotary Club for the past 5 years. David has also represented his local Rotary club in Rotary Australia World Community Service for the past 2 years, specialising in overseas medical aid to third world countries. David has also served on several management boards, namely the St Giles Hospital in Tasmania, on 2 school boards and JC. David has been awarded life membership to all 4.

#### **Eileen Margaret Connon Haw**

Secretary/Director (Appointed 27 August 2009)

Age: 61

Occupation: Retired

Experience and expertise:

Eileen's career background was initially as a health professional before entering into the retail trade. During the past 6 years, Eileen has been involved in the Templestowe Village as a trader, property owner and secretary of both the Templestowe Traders Association and the Templestowe Village **Community Bank**<sup>®</sup> Steering Committee. Eileen was integral in igniting the interest in bringing Bendigo Bank to the village, an though now retired from the Traders Association and business, she is still committed to the future of Templestowe Village and the local community.

## Directors' report continued

#### **Heather Elizabeth Herbert**

Director (Appointed 28 September 2009) Age: 64 Occupation: Retired

Experience and expertise:

Heather has lived in the Manningham areas since 1965 when she and her husband, Lloyd, bought their first home. Heather has been married for 43 years and has three adult children. For more than 20 years Heather was a member of Bulleen Tennis Club and was a committee member for 15 years where she held many different positions and represented the club on several district committees and the VTA Council. From 1988 to 2001 Heather was employed at RMIT University as a Human Resources Officer, where she held various positions from part-time records clerk to Faculty Human Resources Officer. During her time at RMIT University, Heather was given the opportunity to further her studies culminating in M.App. Sc (Innovation & Service Management). In February 2008 Heather was invited to join the Templestowe Village Steering Committee and has enjoyed all the challenges involved with helping to establish a **Community Bank**<sup>®</sup> Branch.

Directors were in office for this entire year unless otherwise stated.

No directors have material interests in contracts or proposed contracts with the company.

#### **Company Secretary**

The company secretary is Eileen Margaret Connon Haw, Eileen took over as Secretary from Keith Crothers, on 26 November 2009. Eileen previously had experience as a Secretary for the Templestowe Traders Association.

#### **Principal Activities**

The principal activities of the company during the course of the financial year were in facilitating **Community Bank**<sup>®</sup> services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There has been no significant changes in the nature of these activities during the year.

#### **Operating Results**

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Operations have continued to perform in line with expectations. The profit of the company for the financial year after provision for income tax was:

Year ended 30 June 2010 \$	Year ended 30 June 2009 \$
107,478	173,134

#### **Remuneration Report**

(a) Directors' Remuneration

For the year ended 30 June 2010, the directors received total remuneration including superannuation, as follows:

	\$
Raymond Thomas Lord	6,000
James Douglas Christie RFD	4,500
Erica Janice Mounter	4,500
Raymond Bruce Barrington	4,500
Trevor Leigh Waring	3,000
Keith Crothers	4,500
	27,000

Fees and payments to non executive directors reflect the demands which are made on and the responsibilities of the directors. Non executive directors' fees are reviewed annually by the Board. The Chairman's, Secretary's and Treasurer's fees are determined independently to the fees of non executive directors.

#### (b) Remuneration of Executives

Remuneration package paid to the Senior Manager of the Company for the year ended 30 June 2010 was in the range \$105,000.00 - \$130,000.00 (2009: \$85,000 to \$95,000).

	Year Ended 30 June 2010		
Dividends	Cents	\$	
Dividends paid in the year:			
- As recommended in the prior year report	11.00	71,501	

#### **Significant Changes in the State of Affairs**

During last year, the Board identified the prospect of expanding the business by the possible opening of a second Bendigo **Community Bank**<sup>®</sup> Branch in Templestowe.

The process of community consultation, which commenced in January 2009, continued during the year and included completion of a pledge process and a community feasibility study, both designed to measure the level of community support for a new **Community Bank**<sup>®</sup> in Templestowe.

After positive outcomes from this process, it was decided to seek additional capital to fund this expansion by the issuance and allocation of new shares in the company.

In order to ensure maintained equity interest of existing shareholders, an independent valuation of the company was undertaken and the Board resolved to make a bonus issue to existing shareholders, awarding 3 for 2 bonus shares for every share held as at 19th October 2009. Bonus share certificates were issued and despatched on 10th November 2009.

#### Significant Changes in the State of Affairs (continued)

The Australian Securities and Investment Commission approved a prospectus developed to offer new shares in the company and this document was launched in Templestowe on 30th September 2009. The prospectus was fully subscribed and 535,450 shares at a par value of \$1.00 were allotted on 22 February 2010.

To reflect the expansion of the Bendigo **Community Bank**<sup>®</sup> to include Templestowe, the name of the Company was changed to Manningham Community Enterprises Limited, as voted on and passed at the Extraordinary Meeting held on 12 August 2009.

In the opinion of the directors there were no other significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial report.

#### Matters Subsequent to the End of the Financial Year

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company, the results of those operations or the state of affairs of the company, in future years.

#### **Likely Developments**

The company will continue its policy of facilitating banking services to the community.

#### **Environmental Regulation**

The company is not subject to any significant environmental regulation.

#### **Directors' Benefits**

No director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a director, a firm which a director is a member or an entity in which a director has a substantial financial interest except as disclosed in note 19 to the financial statements. This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by directors shown in the company's accounts, or the fixed salary of a full-time employee of the company, controlled entity or related body corporate.

#### Indemnification and Insurance of Directors and Officers

The company has indemnified all directors and the manager in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as directors or manager of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or a related body corporate.

#### **Directors Meetings**

The number of directors meetings attended by each of the directors of the company during the year were:

	Board Meetings Attended		Board Meetings		Cor	nmittee Mee	etings Atten	ded
			Audit		Marketing			
	Eligible	Attended	Eligible	Attended	Eligible	Attended		
Raymond Thomas Lord	11	9	-	-	11	9		
James Douglas Christie RFD	11	6	5	3	-	-		
Erica Janice Mounter	11	10	7	7	-	-		
Raymond Bruce Barrington	11	9	-	-	11	10		
Daryl Lindsay George Brown	11	9	7	4	-	-		
Trevor Leigh Waring	11	11	-	-	11	9		
Keith Crothers	11	8	-	-	-	-		
Geoffrey Bruce Roberts	11	8	-	-	-	-		
David James Carson	10	9	-	-	6	2		
Eileen Margaret Connon Haw	10	9	-	-	-	-		
Heather Elizabeth Herbert	9	8	-	-	-	-		

#### Non Audit Services

The company may decide to employ the auditor on assignments additional to their statutory duties where the auditor's expertise and experience with the company are important. Details of the amounts paid or payable to the auditor (Andrew Frewin & Stewart) for audit and non audit services provided during the year are set out in the notes to the accounts.

The board of directors has considered the position, in accordance with the advice received from the audit committee and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

The directors are satisfied that the provision of non-audit services by the auditor, as set out in the notes did not compromise the auditor independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed by the audit committee to ensure they do not impact on the impartiality and objectivity of the auditor;
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work, acting in a management or a decision-making capacity for the company, acting as advocate for the company or jointly sharing economic risk and rewards.

## Directors' report continued

#### Auditors' Independence Declaration

A copy of the auditors' independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 19.

Signed in accordance with a resolution of the board of directors at Doncaster East, Victoria on 23 September 2010.

Val . c

Raymond Thomas Lord, Chairman

Erica Janice Mounter, Director

# Auditor's independence declaration



PO Box 454 Beedigo VIC 3552 61-65 Bull Struet Bendigo VIC 3550 Phone (03) 5443 0344 Fax (03) 5443 5304 afs@afsbendigo.com.au www.afsbendigo.com.au Ann 11 out. 785 307

#### Lead Auditor's Independence Declaration under section 307C of the Corporations Act 2001 to the directors of Manningham Community Enterprises Limited

I declare, that to the best of my knowledge and belief, in relation to the audit for the financial year ended 30 June 2010 there have been:

- no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- no contraventions of any applicable code of professional conduct in relation to the audit.

Graeme Stewart Auditor

Andrew Frewin & Stewart Bendigo, Victoria

Dated this 23rd day of September 2010

Liability limited by a scheme approved under Professional Standards Lagislation

# **Financial statements**

# Statement of Comprehensive Income for the year ended 30 June 2010

	Note	2010 \$	2009 \$
Revenues from ordinary activities	4	1,481,080	1,197,210
Employee benefits expense		(677,143)	(423,056)
Charitable donations, sponsorship, advertising and promotion		(194,132)	(261,606)
Occupancy and associated costs		(162,784)	(110,278)
Systems costs		(35,653)	(21,976)
Depreciation and amortisation expense	5	(47,890)	(30,875)
Finance costs	5	(12)	(265)
General administration expenses		(204,019)	(98,203)
Profit before income tax expense		159,447	250,951
Income tax expense	6	(51,969)	(77,817)
Profitafter income tax expense		107,478	173,134
Total comprehensive income for the year		107,478	173,134
Earnings per share (cents per share)		С	c
- basic for profit for the year	21	4.97	26.64
- dividends paid per share	20	11	11

The accompanying notes form part of these financial statements.

Balance sheet as at 30 June 2010

	Note	2010 \$	2009 \$
ASSETS			
Current Assets			
Cash and cash equivalents	7	695,127	474,625
Trade and other receivables	8	170,419	147,035
Current tax assets	11	24,540	-
Total Current Assets		890,086	621,660
Non-Current Assets			
Property, plant and equipment	9	440,979	170,905
Intangible assets	10	107,403	50,525
Deferred tax assets	11	16,145	7,764
Total Non-Current Assets		564,527	229,194
Total Assets		1,454,613	850,854
LIABILITIES			
Current Liabilities			
Trade and other payables	12	103,995	69,170
Current tax liabilities	11	-	15,544
Provisions	13	57,838	27,909
Total Current Liabilities		161,833	112,623
Non-Current Liabilities			
Provisions	13	13,327	17,668
Total Non-Current Liabilities		13,327	17,668
Total Liabilities		175,160	130,291
Net Assets		1,279,453	720,563
Equity			
Issued capital	14	1,138,759	615,846
Retained earnings	15	140,694	104,717
Total Equity		1,279,453	720,563

The accompanying notes form part of these financial statements.

# Statement of Changes in Equity for the year ended June 2010

	Issued Capital \$	Retained Earnings \$	Total Equity \$
Balance at 1 July 2008	627,936	3,084	631,020
Total comprehensive income for the year	-	173,134	173,134
Transactions with owners in their capacity as	owners:		
Shares issued during period	-	-	-
Costs of issuing shares	(12,090)	-	(12,090)
Dividends provided for or paid	-	(71,501)	(71,501)
Balance at 30 June 2009	615,846	104,717	720,563
Balance at 1 July 2009	615,846	104,717	720,563
Total comprehensive income for the year	-	107,478	107,478
Transactions with owners in their capacity as	owners:		
Shares issued during period	535,450	-	535,450
Costs of issuing shares	(12,537)	-	(12,537)
Dividends provided for or paid	-	(71,501)	(71,501)
Balance at 30 June 2010	1,138,759	140,694	1,279,453

The accompanying notes form part of these financial statements.

# Statement of Cashflows for the year ended 30 June 2010

	Note	2010 \$	2009 \$
Cash Flows From Operating Activities			
Receipts from customers		1,394,829	1,254,272
Payments to suppliers and employees		(1,166,964)	(1,051,566)
Interest received		16,133	20,325
Interest paid		(12)	(265)
Income taxes paid		(100,054)	(61,567)
Net cash provided by operating activities	16	143,932	161,199
Cash Flows From Investing Activities			
Payments for property, plant and equipment		(294,842)	(3,651)
Payments for intangible assets		(80,000)	-
Net cash used in investing activities		(374,842)	(3,651)
Cash Flows From Financing Activities			
Proceeds from issues of shares		535,450	-
Payment for share issue costs		(12,537)	(7,125)
Dividends paid		(71,501)	(71,500)
Net cash provided by/(used in) financing activities		451,412	(78,625)
Net increase in cash held		220,502	78,923
Cash and cash equivalents at the beginning of the			
financial year		474,625	395,702
Cash and cash equivalents at the end of the			
financial year	7(a)	695,127	474,625

The accompanying notes form part of these financial statements.

# Notes to the financial statements

### For year ended 30 June 2010

### Note 1. Summary of Significant Accounting Policies

#### a) Basis of Preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards, other authoritative pronouncements of the Australian Accounting Standard Boards, and the Corporations Act 2001.

#### Compliance with IFRS

These financial statements and notes comply with IFRS International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

#### Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. These areas involving a higher degree of judgement or complexities, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

#### Financial statement presentation

The company has applied revised AASB 101 Presentation of Financial Statements which became effective on 1 January 2009. The company has elected to present all items of income and expense recognised in the period in a single statement of comprehensive income.

#### Historical cost convention

The financial statements have been prepared under the historical cost convention on an accruals basis as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

#### Comparative figures

Where required by Australian Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

#### a) Basis of Preparation (continued)

#### Economic dependency - Bendigo and Adelaide Bank Limited

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank**<sup>®</sup> branches at Doncaster East and Templestowe, Victoria.

The branch operates as a franchise of Bendigo Bank, using the name "Bendigo Bank" and the logo and system of operations of Bendigo Bank. The company manages the **Community Bank**<sup>®</sup> branch on behalf of Bendigo Bank, however all transactions with customers conducted through the **Community Bank**<sup>®</sup> branches are effectively conducted between the customers and Bendigo Bank.

All deposits are made with Bendigo Bank, and all personal and investment products are products of Bendigo Bank, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo Bank, must be approved by Bendigo Bank. All credit transactions are made with Bendigo Bank, and all credit products are products of Bendigo Bank.

Bendigo Bank provides significant assistance in establishing and maintaining the **Community Bank**<sup>®</sup> branch franchise operations. It also continues to provide ongoing management and operational support, and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

- advice and assistance in relation to the design, layout and fit out of the Community Bank® branch;
- training for the branch manager and other employees in banking, management systems and interface protocol;
- methods and procedures for the sale of products and provision of services;
- security and cash logistic controls;
- · calculation of company revenue and payment of many operating and administrative expenses
- the formulation and implementation of advertising and promotional programs; and
- sales techniques and proper customer relations.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

#### b) Revenue

Revenue is recognised when the amount of revenue can be reliably measured, it is probable that future economic benefit will flow to the company and any specific criteria have been met. Interest and fee revenue is recognised when earned. The gain or loss on disposal of property, plant and equipment is recognised on a net basis and is classified as income rather than revenue. All revenue is stated net of the amount of Goods and Services Tax (GST).

#### c) Income Tax

#### Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

#### Deferred tax

Deferred tax is accounted for using the balance sheet liability method on temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities (other than as a result of a business combination) which affects neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the consolidated entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the company entity intends to settle its tax assets and liabilities on a net basis.

#### Current and deferred tax for the period

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Current and deferred tax is recognised as an expense or income in the statement of comprehensive income, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or excess.

#### d) Employee Entitlements

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

#### e) Cash and Cash Equivalents

For the purposes of the statement of cash flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

#### f) Trade Receivables and Payables

Receivables are carried at their amounts due. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

#### g) Property, Plant and Equipment

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual values and depreciation method is reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calculation of depreciation:

- leasehold improvements 40 years
- plant and equipment 2.5 40 years
- furniture and fittings 4 40 years

#### h) Intangibles

The franchise fee paid to Bendigo and Adelaide Bank Limited has been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

#### i) Payment Terms

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days.

#### j) Borrowings

All loans are initially measured at the principal amount. Interest is recognised as an expense as it accrues.

#### k) Financial Instruments

#### Recognition and initial measurement

Financial instruments, incorporating financial assets and financial liabilities, are recognised when the entity becomes a party to the contractual provisions of the instrument.

Financial instruments are initially measured at fair value plus transaction costs. Financial instruments are classified and measured as set out below.

#### **Derecognition**

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset.

#### Classification and subsequent measurement

(i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

(ii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

(iii) Financial liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

#### Impairment

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At each reporting date, the entity assesses whether there is objective evidence that a financial instrument has been impaired. Impairment losses are recognised in the statement of comprehensive income.

#### I) Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership are transferred to the company are classified as finance leases. Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred. Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

#### m) Provisions

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions of other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

#### n) Contributed Equity

Ordinary shares are recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

#### o) Earnings Per Share

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

#### p) Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet. Cash flows are included in the statement of cash flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the taxation authority are classified as operating cash flows.

### Note 2. Financial Risk Management

The company's activities expose it to a limited variety of financial risks: market risk (including currency risk, fair value interest risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the entity. The entity does not use derivative instruments.

Risk management is carried out directly by the board of directors.

#### (i) Market risk

The company has no exposure to any transactions denominated in a currency other than Australian dollars.

#### (ii) Price risk

The company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The company is not exposed to commodity price risk.

#### (iii) Credit risk

The company has no significant concentrations of credit risk. It has policies in place to ensure that customers have an appropriate credit history. The company's franchise agreement limits the company's credit exposure to one financial institution, being Bendigo and Adelaide Bank Limited.

#### (iv) Liquidity risk

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

#### (v) Cash flow and fair value interest rate risk

Interest-bearing assets are held with Bendigo and Adelaide Bank Limited and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the company to cash flow interest-rate risk. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

#### (vi) Capital management

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The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the balance sheet.

#### Note 2. Financial Risk Management (continued)

#### (vi) Capital management (continued)

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the distribution limit.

- (i) the distribution limit is the greater of:
  - (a) 20% of the profit or funds of the franchisee otherwise available for distribution to shareholders in that 12 month period; and
  - (b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the franchisee over that 12 month period; and
- (ii) the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2010 can be seen in the statement of comprehensive income.

There were no changes in the company's approach to capital management during the year.

### Note 3. Critical Accounting Estimates and Judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Management has identified the following critical accounting policies for which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

#### Taxation

Judgement is required in assessing whether deferred tax assets and certain tax liabilities are recognised on the balance sheet. Deferred tax assets, including those arising from un-recouped tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits.

#### Note 3. Critical Accounting Estimates and Judgements (continued)

#### Taxation (continued)

Assumptions about the generation of future taxable profits depend on management's estimates of future cash flows. These depend on estimates of future sales volumes, operating costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation.

These judgements and assumptions are subject to risk and uncertainty, hence there is a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the balance sheet and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amount of recognised deferred tax assets and liabilities may require adjustment, resulting in corresponding credit or charge to the statement of comprehensive income.

#### Estimation of useful lives of assets

The estimation of the useful lives of assets has been based on historical experience and the condition of the asset is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

#### Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the company's share of the net identifiable assets of the acquired branch/agency at the date of acquisition. Goodwill on acquisition is included in intangible assets. Goodwill is not amortised. Instead, goodwill is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses.

The calculations require the use of assumptions.

#### Impairment of assets

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the consolidated entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

#### Note 3. Critical Accounting Estimates and Judgements (continued)

#### Impairment of assets (continued)

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

	2010 \$	2009 \$
Note 4. Revenue from Ordinary Activities		
Operating activities:		
- gross margin	823,730	646,590
- services commissions	444,577	372,064
- other revenue	191,529	147,147
Total revenue from operating activities	1,459,836	1,165,801
Non-operating activities:		
- interest received	21,244	31,409
Total revenue from non-operating activities	21,244	31,409
Total revenues from ordinary activities	1,481,080	1,197,210

### Note 5. Expenses

Depreciation of non-current assets:

	47,890	30,875
- franchise agreement	23,122	13,788
Amortisation of non-current assets:		
- leasehold improvements	9,689	5,532
- plant and equipment	15,079	11,555

# Notes to the financial statements continued

	Note	2010 \$	2009 \$
Note 5. Expenses (continued)			
Finance costs:			
- interest paid		12	265

## Note 6. Income Tax Expense/Credit

The components of tax expense comprise:

- Current tax		60,350	93,778
- Future income tax benefit attributed to losses		-	
- Movement in deferred tax		(8,381)	(15,961)
- Recoup of prior year tax loss		-	
		51,969	77,817
The prima facie tax on profit from ordinary activities befo	re		
income tax is reconciled to the income tax expense			
as follows:			
Operating profit		159,447	250,951
Prima facie tax on profit from ordinary activities at 30%		47,834	75,285
Add tax effect of:			
- non-deductible expenses		6,937	4,156
- timing difference expenses		8,381	15,961
- other deductible expenses		(2,802)	(1,624)
		60,350	93,778
Movement in deferred tax	11	(8,381)	(15,961)
Under/(Over) provision of income tax in the prior year		-	
		51,969	77,817

# Notes to the financial statements continued

	2010 \$	2009 \$
Note 7. Cash and Cash Equivalents		
Cash at bank and on hand	420,591	156,750
Term deposits	256,661	300,000
Security deposit	17,875	17,875
	695,127	474,625
The above figures are reconciled to cash at the end of the financial year as shown in the statement of cashflows as follows:		
Note 7.(a) Reconciliation of cash		
Cash at bank and on hand	420,591	156,750
Term deposits	256,661	300,000
Security deposit	17,875	17,875
	695,127	474,625

## Note 8. Trade and Other Receivables

	170,419	147,035
Prepayments	27,007	11,462
Other receivables & accruals	6,998	18,099
Trade receivables	136,414	117,474

## Note 9. Property, Plant and Equipment

#### **Plant and equipment**

	327,949	91,624
Less accumulated depreciation	(48,534)	(38,964)
At cost	376,483	130,588
Leasehold improvements		
	89,242	51,126
Less accumulated depreciation	(52,736)	(42,354)
At cost	141,978	93,480

	2010 \$	2009 \$
Note 9. Property, Plant and Equipment (continued)		
Motor vehicles		
At cost	34,932	34,932
Less accumulated depreciation	(11,144)	(6,777)
	23,788	28,155
Total written down amount	440,979	170,905
Movements in carrying amounts:		
Plant and equipment		
Carrying amount at beginning	51,126	54,663
Additions	48,949	3,651
Disposals	(450)	-
Less: depreciation expense	(10,384)	(7,188)
Carrying amount at end	89,241	51,126
Leasehold improvements		
Carrying amount at beginning	91,624	97,156
Additions	245,896	-
Less: depreciation expense	(9,570)	(5,532)
Carrying amount at end	327,950	91,624
Motor vehicles		
Carrying amount at beginning	28,155	32,522
Less: depreciation expense	(4,367)	(4,367)
Carrying amount at end	23,788	28,155
Total written down amount	440,979	170,905

# Note 10. Intangible Assets

#### Franchise fee

	76,776	8,413	
Less: accumulated amortisation	(74,708)	(63,071)	
At cost	151,484	71,484	

	2010 \$	2009 \$
Note 10. Intangible Assets (continued)		
Renewal processing fee		
At cost	57,425	57,425
Less: accumulated amortisation	(26,798)	(15,313)
	30,627	42,112
Total written down amount	107,403	50,525
Note 11. Tax		
Current:		
Income tax payable/(Refundable)	(24,540)	15,544
Non-Current:		
Deferred tax assets		
- accruals	2,198	2,959
- employee provisions	21,499	13,674
- tax losses carried forward	-	-
	23,697	16,633
Deferred tax liability		
- accruals	2,099	5,430
- deductible prepayments	5,453	3,439
	7,552	8,869
Net deferred tax asset	16,145	7,764
Movement in deferred tax charged to statement of		
comprehensive income	(8,381)	(15,961)
Note 12. Trade and Other Payables		
Trade creditors	22,172	16,060
Other creditors & accruals	81,823	53,110
	103,995	69,170

	2010 \$	2009 \$
Note 13. Provisions		
Current:		
Provision for annual leave	38,329	27,909
Provision for long service leave	19,509	-
	57,838	27,909
Non-Current:		
Provision for long service leave	13,327	17,668
Number of employees at year end	13	6
Note 14. Contributed Equity		
2,160,461 Ordinary shares fully paid (2009: 650,011)	1,185,461	650,011
Less: equity raising expenses DoncasterEast	(22,075)	(22,075)
Less: equity raising expenses Templestowe	(24,627)	(12,090)
	1,138,759	615,846

\* 975,000 Bonus Shares were issued on 30 September 2009.

#### **Rights attached to shares**

(a) Voting rights

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Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the **Community Bank®** have the same ability to influence the operation of the company.

#### Note 14. Contributed Equity (continued)

#### **Rights attached to shares (continued)**

(b) Dividends

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo and Adelaide Bank Limited contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

(c) Transfer

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the Corporations Act.

#### **Prohibited shareholding interest**

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if any of the following applies:

- They control or own 10% or more of the shares in the company (the "10% limit").
- In the opinion of the board they do not have a close connection to the community or communities in which the company predominantly carries on business (the "close connection test").
- Where the person is a shareholder, after the transfer of shares in the company to that person the number of shareholders in the company is (or would be) lower than the base number (the "base number test"). The base number is 346 As at the date of this report, the company had 385 shareholders.

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or beneficial interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prohibited shareholding interest. If the board becomes aware that a member has a prohibited shareholding interest, it must serve a notice requiring the member (or the member's associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

#### Note 14. Contributed Equity (continued)

#### Prohibited shareholding interest (continued)

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

	2010 \$	2009 \$
Note 15. Retained Earnings		
Balance at the beginning of the financial year	104,717	3,083
Net profit from ordinary activities after income tax	107,478	173,134
Dividends paid or provided for	(71,501)	(71,500)
Balance at the end of the financial year	140,694	104,717

## Note 16. Statement of Cashflows

Reconciliation of profit from ordinary activities after tax to net cash

Net cashflows provided by operating activities	143,932	161,199
-increase/(decrease) in provisions	(14,496)	7,983
- increase/(decrease) in payables	34,825	(16,200)
- increase in other assets	(8,381)	(7,764)
- increase in receivables	(23,384)	(26,829)
Changes in assets and liabilities:		
- amortisation	23,122	13,788
- depreciation	24,768	17,087
Non cash items:		
Profit from ordinary activities after income tax	107,478	173,134
provided by operating activities		

	2010 \$	2009 \$	
Note 17. Leases			
Operating lease commitments			
Non-cancellable operating leases contracted for but not capitalised in the financial statements			
Payable - minimum lease payments			
- not later than 12 months	171,501	91,713	
- between 12 months and 5 years	308,635	119,451	
	480,136	211,164	

The property leases on both properties are both non-cancellable leases with a five-year term, with rent payable monthly in advance.

## Note 18. Auditors' Remuneration

Amounts received or due and receivable by the auditor of the

company for:

	11,801	7,684
- non audit services	2,882	3,184
- share registery services	4,419	-
- audit & review services	4,500	4,500

## Note 19. Director and Related Party Disclosures

The names of directors who have held office during the financial year are:

Raymond Thomas Lord James Douglas Christie RFD Erica Janice Mounter Raymond Bruce Barrington Daryl Lindsay George Brown Trevor Leigh Waring Keith Crothers Geoffrey Bruce Roberts David James Carson Eileen Margaret Connon Haw

Heather Elizabeth Herbert

#### Note 19. Director and Related Party Disclosures (continued)

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

Transactions with related parties:	2010	2009
Barrington's of Doncaster, a retail florist operated by		
Raymond Bruce Barrington supplied goods and services to the		
value of	883	150
Directors Shareholdings	2010	2009
Raymond Thomas Lord	6,251	2,501
James Douglas Christie RFD	25,001	11,501
Erica Janice Mounter	17,001	6,001
Raymond Bruce Barrington	7,501	1,501
Daryl Lindsay George Brown	8,000	2,000
Trevor Leigh Waring	39,001	5,001
Keith Crothers	17,500	2,500
Geoffrey Bruce Roberts	5,000	-
David James Carson	15,000	-
Eileen Margaret Connon Haw	5,000	-
Heather Elizabeth Herbert	7,000	-
	2010 \$	2009 \$

# Note 20. Dividends Paid or Provided

(2009: 11 cents) per share	71,501	71,501
Franked dividend for the year ended 2010 of 11 cents		
Current year interim dividend		
Dividends paid during the year		

The tax rate at which dividends have been franked is 30% (2009: 30%).

	2010 \$	2009 \$
Note 21. Earnings Per Share		
(a) Profit attributable to the ordinary equity holders of the company used		
in calculating earnings per share	107,478	173,134
	2010 Number	2009 Number
		Number
(b) Weighted average number of ordinary shares used as the denominator		
in calculating basic earnings per share 4.94%	2.160.461	650.011

## Note 22. Events Occurring After the Balance Sheet Date

There have been no events after the end of the financial year that would materially affect the financial statements.

## Note 23. Contingent Liabilities

There were no contingent liabilities at the date of this report to affect the financial statements.

## Note 24. Segment Reporting

The economic entity operates in the service sector where it facilitates **Community Bank**<sup>®</sup> services in Doncaster East and Templestowe, Victoria pursuant to a franchise agreement with Bendigo and Adelaide Bank Limited.

## Note 25. Registered Office/Principal Place of Business

The registered office and principal place of business is:

Registered Office	Principal Place of Business
900 - 902 Doncaster Road	900 - 902 Doncaster Road
Doncaster East VIC 3109	Doncaster East VIC 3109
	128 James Street
	Templestowe VIC 3106

## Note 26. Financial Instruments

#### **Net Fair Values**

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the balance sheet. The company does not have any unrecognised financial instruments at the year end.

#### **Credit Risk**

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the balance sheet and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

#### **Interest Rate Risk**

	Fixed interest rate maturing in											Weighted	
Financial instrument	Floating interest rate		1 year or less		Over 1 to 5 years		Over 5 years		<ul> <li>Non interest bearing</li> </ul>		average effective interest rate		
	2010 \$	2009 \$	2010 \$	2009 \$	2010 \$	2009 \$	2010 \$	2009 \$	2010 \$	2009 \$	<b>2010</b> %	<b>2009</b> %	
Financial Assets													
Cash and cash equivalents	421,091	156,448	273,536	317,927	-	-	-	-	500	250	2.38	4.94	
Receivables	-	-	-	-	-	-	-	-	147,035	173,804	N/A	N/A	
Financial Liabilities													
Payables	-	-	-	-	-	-	-	-	69,170	37,285	N/A	N/A	

# Directors' declaration

In accordance with a resolution of the directors of Manningham Community Enterprises Limited, we state that:

In the opinion of the directors:

- (a) the financial statements and notes of the company are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the company's financial position as at 30 June 2010 and of its performance for the financial year ended on that date; and
  - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- (c) the audited remuneration disclosures set out in the remuneration report section of the directors' report comply with Accounting Standard AASB174 Related Party Disclosures and the Corporations Regulations 2001.

This declaration is made in accordance with a resolution of the board of directors.

Raymond Thomas Lord, Chairman

Erica Janice Mounter, Director

Signed on the 23rd of September 2010.

# Independent audit report



#### PO Box 454 Bendigo VIC 3552 61-65 Bull Storet Bendigo VIC 3550 Phone (03) 5443 0344 Fax (03) 5443 0344 Fax (03) 5443 5304 adv@afibendigo.com.au www.afibendigo.com.au

#### INDEPENDENT AUDITOR'S REPORT

To the members of Manningham Community Enterprises Limited

We have audited the accompanying financial report of Manningham Community Enterprises Limited, which comprises the balance sheet as at 30 June 2010, statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended, a summary of significant accounting policies and other explanatory notes and the Directors' Declaration.

#### Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation and presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Act 2001. This responsibility includes establishing and maintaining internal controls relevant to the preparation and presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making fair accounting estimates that are reasonable in the circumstances. In note 1, the directors also state in accordance with the Accounting Standard AASB 101 Presentation of Financial Statements that the financial statements comply with International Financial Reporting Standards.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These auditing standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the entity's preparation and presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

Our audit did not involve an analysis of the prodence of business decisions made by directors or management.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Liability limited by a scheme approved under Professional Standards Legislation

#### Independence

In conducting our audit we have complied with the independence requirements of the Corporations Act 2001. We have given to the directors of the company a written Auditor's Independence Declaration, a copy of which is included in the Directors' Report. In addition to our audit of the financial report and the remuneration disclosures, we were engaged to undertake the services disclosed in the notes to the financial statements. The provision of these services has not impaired our independence.

#### Auditor's Opinion on the Financial Report

In our opinion:

- The financial report of Manningham Community Enterprises Limited is in accordance with the Corporations Act 2001 including giving a true and fair view of the company's financial position as at 30 June 2010 and of its financial performance and its cash flows for the year then ended and complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001.
- The financial report also complies with International Financial Reporting Standards as issued by the International Accounting Standards Board.

#### Report on the Remuneration Report

We have audited the Remuneration Report included in the Directors' Report for the year ended 30 June 2010. The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

#### Auditor's Opinion

In our opinion, the Remuneration Report of Manningham Community Enterprises Limited for the year ended 30 June 2010, complies with section 300A of the Corporations Act 2001.

GRAEME STEWART ANDREW FREWIN & STEWART 61-65 Bull Street, Bendigo, 3550

Dated this 23<sup>rd</sup> day of September 2010

#### **Share Information**

In accordance with Bendigo Stock Exchange listing rules the company provides the following information as at September 9 2010, which is within six weeks of this report being sent to shareholders.

The following table shows the number of shareholders, broken into various categories showing the total number of shares held.

Number of shares held	Number of shareholders				
1 - 1,000	41				
1,001 - 5,000	222				
5,001 - 10,000	41				
10,001 - 100,000	75				
100,001 and over	0				
Total	379				

Each of the above shareholders are entitled to one vote, irrespective of the number of shares held.

There are no substantial shareholders (holding more than five per cent of voting rights) as each shareholder is entitled to one vote. Normally holding more than five percent of total issued shares would create a substantial shareholder, but this is not applicable due to the voting restrictions for the company.

There are eight shareholders holding less than a marketable parcel of shares (\$500 in value).

There are no restricted securities on issue.

All shares on issue are ordinary shares fully paid to \$1 per share. There are no unquoted equity securities.

The following table shows the 10 largest shareholders.

Shareholder	Number of Shares	Percentage of Capital
Mr. Richard E Thorne	54,250	2.51%
Mr. John Kent	37,500	1.74%
Russell Breadmore & Lynne Breadmore [R & L Breadmore Super Fund A/C	35,000	1.62%
James D Christie & Deborah A Christie [Christie Super Fund A/C]	25,000	1.16%
Philomena A Bangham	25,000	1.16%
Judy A Tutty & Marcus J Tutty	25,000	1.16%
Reloade Pty Ltd [Hilary P Salmon]	22,500	1.04%
Reloade Pty Ltd [lan J Salmon]	22,500	1.04%
Keith Anderson & Margaret Anderson [Adilam Electronics		
Superannuation Fund]	20,000	0.93%
Northern Suburbs Secretarial Services Pty Ltd [Juleton A/C]	19,750	0.91%
	286,500	13.27%

#### **Registered Office and Principal Administrative Office**

The registered office of the company is located at: 900 Doncaster Road DONCASTER EAST Victoria 3109 Telephone: 03 9840 2028

The principal administrative office of the company is located at: 900 Doncaster Road DONCASTER EAST Victoria 3109 Telephone: 03 9840 2028

#### **Security Register**

The security register (share register) is kept at: AFS & Associates 61 – 65 Bull Street, Bendigo VIC 3550 Telephone: 03 5443 5304

#### **Company Secretary**

Eileen Haw has been the Company Secretary of Manningham Community Enterprises Limited for the past year. Eileen was integral in igniting the interest to develop a **Community Bank**<sup>®</sup> to Templestowe Village.

#### **Corporate Governance**

The company has implemented various corporate governance practices, which include:

- (a) The establishment of an audit committee. Members of the audit committee are Erica Mounter, Jim Christie and Daryl Brown.
- (b) Director approval of operating budgets and monitoring of progress against these budgets;
- (c) Ongoing Director training; and
- (d) Monthly Director meetings to discuss performance and strategic plans.

#### Annexure 3A

There are no material differences between the information in the company's Annexure 3A and the information in the financial documents in its annual report.

Doncaster East **Community Bank**<sup>®</sup> Branch 900 Doncaster Road, Doncaster VIC 3109 Phone: (03) 9840 2028

Templestowe Village **Community Bank®** Branch 128 James Street, Templestowe VIC 3106 Phone: (03) 9846 1455

Franchisee: Manningham Community Enterprises Limited 900 Doncaster Road, Doncaster VIC 3109 ABN: 69 101 174 270 www.bendigobank.com.au Bendigo and Adelaide Bank Limited, The Bendigo Centre, Bendigo VIC 3550 ABN 11 068 049 178. AFSL 237879. (BMPAR10010) (07/10)

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