





Mareeba & Dimbulah Financial Services Limited ABN 53 115 503 930

Mareeba and Dimbulah **Community Bank**® branches of Bendigo Bank

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# Chairman's report

### For year ending 30 June 2009

### **Operating results**

I am pleased to announce an after tax net profit of \$77,328 from a gross revenue of \$1,259,578.

### **Review of operations**

Mareeba and Dimbulah Financial Services Limited (MDFS) operates in Mareeba and Dimbulah with two fully operational branches.

The Mareeba branch is positioned very well in the local market with marketing and sponsorship activities continuing to drive increased business. The global financial crises has impacted on expected profits, however the branch was well positioned to ride out this down turn.

The Dimbulah branch remains the only banking business in Dimbulah and is now well established providing full banking services to that area. The branch was expected to break even this financial year, and this expectation has been reviewed out for a further twelve months.

### **Staff**

Twelve staff are employed across the two branches and we are very fortunate to have exceptional staff working in our branches.

Having two branches enables staff to move between the branches to gain experience, and provides the extra resources for staff to attend the many training opportunities that Bendigo and Adelaide Bank Ltd offer in Cairns and across the Tablelands.

Stephen Gear was appointed as Branch Manager of the Mareeba **Community Bank®** Branch in July 2008 and Stephen has settled well into the role. Ann-Maree Zugno remains the Branch Manager of Dimbulah



### **Outgoing Board of Directors:**

From left to right: Phil Quayle, Peter Apel (who had to resign early in the year), Edward Balzarolo, Frank De lavoco, Evan McGrath, Graeme Ford, Lex Starmer, Patrick Freney, Gilbert Teitzel, Ron Blundell and Cheryl Tonkin.

## Chairman's report continued

**Community Bank®** Branch. Both Branch Managers are providing outstanding professional management and banking business skills in their role.

The key point of difference with our **Community Bank®** branch is our involvement in community events and activities and our Managers and staff are all committed to ensuring the branches are present at the many sponsorship presentations and local events that take place during the year.

On behalf of the Directors, I wish to thank all staff for their loyalty and commitment in promoting our **Community Bank®** branches in our community.

### **Community support**

MDFS role is to provide our community with a high standard of community involvement and interaction that directly benefits our customers and the wider community through the purchase of everyday services.

This year 2008/2009 we have provided about \$40,000 in sponsorship to the Mareeba and Dimbulah communities and transferred \$80,000 to the Community Enterprise™ Foundation for future projects.

The \$50,000 which was allocated in 2007/2008 financial year was distributed across eight local schools for various educational programmes.

### **Bendigo and Adelaide Bank Ltd**

The Board acknowledges the support it receives from Bendigo and Adelaide Bank Ltd and we wish to thank the Regional Manager, Mr Gus Cole, for his support and counsel.

We also acknowledge the valuable support given to our **Community Bank®** branches by Bendigo and Adelaide Bank Ltd's Business division under the management of Rhonda Bodkin.

Bendigo and Adelaide Bank Ltd provides training for Directors and courses attended this year include 'Growing your Business', and attendance at the State Conference in Mission Beach.

A special thank you is extended to Mr Chris DeAraugo, Manager, National Community Enterprise for facilitating our community consultation workshops, and Mr Ross Begent for his valuable input at a Board workshop held earlier in the year.

### **Directors**

The Board welcomed the appointment of the new Director Lex Starmer and I acknowledge his support and contributions.

Gilbert Teitzel, Even McGrath, Phil Quayle, Ron Blundell, Frank De Iacovo, Cheryl Tonkin, Edward Balzarolo and Patrick Freney many of whom have been with us from the beginning, I thank them for their hard work and support in laying the foundation for our business.

A special thank you to our Secretary and Treasurer for the long hours and commitment they provide the Company.

I also acknowledge the work of Diana Pregl our Assistant Secretary for the commitment and dedication she gives to her position.

## Chairman's report continued

### **Community Consultation Process**

- Granne Led

The Board has undertaken a community consultation process during August to identify short and long term projects for both Mareeba and Dimbulah.

Over the next few months the Board will work through the information gathered from the workshops and develop an action plan that the **Community Bank®** branches can implement.

I would like to announce that I will be stepping down as Chairman but will remain on the Board. The last two years have been incredibly rewarding and although challenges such as the global financial crisis occur from time to time, I feel honoured to have been Chairman of the Company for this period of time.

**Graeme Ford** 

Chairman

# Manager's report

### For year ending 30 June 2009

Every annual report or financial analysis being written makes mention of the events of the past 12 months that have seen possibly the worlds worst global financial crisis since the great depression. The instability in the global financial markets has had an impact across all financial institutions regardless of size. To emerge from these events and be able to report a sound performance from both the Mareeba and Dimbulah **Community** 



Bank® branches reflects a strong business model, one which will carry us forward.

A testament to this sound performance is the growth in size of Mareeba and Dimbulah **Community Bank®** branches. Our branches have seen an overall size growth of 13%. Customer activity levels have increased by 5% and there has been a 14.6% increase in the number of accounts. Total footings (total loans and deposits) as at 30 June 2009 stand at \$129 million.

Assistance in managing this increase in activity came from the creation of two new staff positions early in 2008. Mareeba **Community Bank®** Branch operates with seven full-time employees and one part-time employee, Dimbulah **Community Bank®** Branch operates with one full-time employee and three part-time employees. 2008 saw the promotion of Vera Tallarico to Customer Relationship Officer and Debbie Petersen to Senior Customer Service Officer.

The commitment and support from our staff and their willingness to go the extra mile for their customers and their community is the cornerstone to the success of our business. Throughout the year staff volunteered their spare time in support of our community engagements and sponsorships. There was the regular volunteer work with Meals on Wheels, the marching in the Mareeba Rodeo Friday night parade and working Saturday and Sunday on the gates, the participation in the parade for the Dimbulah Lions Festival and attendance at a number of business, corporate and sporting sponsorships throughout the year.

Sponsorships for 2008/2009 saw \$50,000 towards the School Grants Project with a further \$40,000 being distributed throughout the community. Mareeba and Dimbulah **Community Bank®** branches sponsored the Mareeba FNQ Bulls grandstand, Dimbulah Lions Festival, Mareeba Agricultural Show, Mareeba Chamber of Commerce, Wheelbarrow Race, Rotary Pride of Work, Mareeba and Dimbulah Tennis and many more. This was also the first year the **Community Bank®** Company produced its first shareholders newsletter.

Moving forward we remain focused on our customers and our communities and are committed to supporting the community that supports their local **Community Bank®** branch. This fits Bendigo and Adelaide Bank Ltd's

## Manager's report continued

vision of being Australia's leading customer-connected banking group. Because strong connections, build strong communities and strengthens business.

Our aim over the next 12 months is to earn all of our customers' business and increase products per customer. Our shareholders can assist in this and have an impact on the profitability of our **Community Bank®** branches, simply by doing their business with us. We take this opportunity to thank the many advocates of the bank, those people who use and recommend our services to friends and family.

The staff at Mareeba and Dimbulah **Community Bank®** branches would like to acknowledge the Directors who play a very big role in our movement forward. Their hard work, dedication, support and commitment contributes to the support of our community.

In closing, it has been a sound performance in challenging conditions and we look forward to the challenges ahead.

**Stephen Gear** 

Mareeba Branch Manager

Ann-Maree Zugno

**Dimbulah Branch Manager** 

# Bendigo and Adelaide Bank Ltd report

### For year ending 30 June 2009

2008/09 will go down as one of the most tumultuous financial years in history. The global financial crisis and its aftermath wiped trillions of dollars off the world's net wealth. Some of the biggest names in international banking disappeared; many other banks – vastly bigger than Bendigo and Adelaide Bank Ltd – turned to governments to bail them out. Not surprisingly, confidence sagged, reflected in rising unemployment and stock markets falling by around half their former valuations.

In short, we have seen the biggest financial meltdown since the Great Depression of nearly 80 years ago.

Amidst all that turmoil, though, our grassroots banking movement marched steadily on. Twenty new **Community Bank®** branches joined Bendigo and Adelaide Bank Ltd's national network. Around 120,000 new customers switched to the Bendigo style of banking. And 70 more communities continued their local campaign to open a **Community Bank®** branch.

Those statistics are impressive in themselves, but it is the story behind them that is really important.

That's the story of ordinary people – an awful phrase, but you know what I mean – who inherently understand that the role of a bank is to feed into prosperity, rather than profit from it. That lesson was forgotten by many bankers across the globe, with devastating consequences. But it is now well understood by the residents of 237 towns and suburbs that own their own **Community Bank®** branch, because every day they see the fruits of their investment in locally owned banking.

Again, the statistics are impressive enough – \$29 million paid out in community projects and nearly \$11 million in local shareholder dividends. But again, the real stories lie behind the numbers – new community centres and fire trucks, more local nurses, new walking tracks and swimming pools, safer young drivers, more trees and fewer wasteful incandescent globes, innovative water-saving projects... the list goes on.

And of course more money retained and spent locally. And more jobs. Fifteen hundred or so just in the branches alone. More because of the flow-on, or multiplier, effect of those wages being spent locally. And yet more because of the extra shopping now done in communities made more prosperous and active by having their own bank branch.

Community Bank® branches have not escaped the fallout from the global turmoil. Like Bendigo and Adelaide Bank Ltd, they have received less income than in normal times. But also like Bendigo and Adelaide Bank Ltd, they have not needed anyone's help to get through this crisis. And every day we are reminded that banks that are relevant and connected locally will be valued by their customers and communities. For the better of all.

**Russell Jenkins** 

**Chief General Manager** 

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# Directors' report

### For year ending 30 June 2009

Your Directors submit their report of the Company for the financial year ended 30 June 2009.

### **Directors**

The names and details of the Company's Directors who held office during or since the end of the financial year are:

**Graeme Eric Ford** 

Chairperson

**Automotive Dealer** 

**Philip Geoffrey Quayle** 

Director

**Business Owner** 

**Edward Balzarolo** 

Director

**Primary Producer** 

**Evan David McGrath** 

Treasurer

Grazier

Wilfrid Ronald Blundell

Director

Property Developer/Primary Producer

**Peter Hans Apel** 

Director

Solicitor

(Appointed 26 November 2008)

(Resigned 21 April 2009)

**Lex Starmer** 

Director

General Manager NQ Co-op Ltd

**Gilbert James Teitzel** 

Secretary

**Certified Practising Accountant** 

Gianfranco De Iacovo

Director

**Business Owner** 

**Cheryl Eileen Tonkin** 

Director

Civil Celebrant/Auctioneer

**Patrick John Freney** 

Director

Consultant

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

## Directors' report continued

### **Directors' meetings**

During the year 12 Directors' meetings were held. Attendances by each Director during the year were:

### Number of meetings attended:

Graeme Eric Ford	11	
Lex Starmer	10	
Philip Geoffrey Quayle	11	
Gilbert James Teitzel	11	
Edward Balzarolo	8	
Gianfranco De Iacovo	10	
Evan D McGrath	6	
Cheryl E Tonkin	11	
Wilfrid Ronald Blundell	10	
Patrick John Freney	11	
Peter Hans Apel (appt: 26/11/08; resigned:21/4/09)	3	

### **Remuneration report**

### Remuneration of Directors

No income was paid or was payable or otherwise made available to the Directors of the Company during the year ended 30 June 2009.

### **Options**

No options over issued shares or interests in the Company were granted to the Directors or Executive during or since the end of the financial year and there were no options outstanding at the date of this report.

The Directors and Executives do not own any options over issued shares or interests in the Company at the date of this report.

### Remuneration practices

The Company's policy for determining the nature and amount of emoluments of Board members and senior executives of the Company is as follows:

It is current policy of the Company that Board members are not remunerated for the services performed.

### **Principal activities**

The principal activities of the Company during the course of the year were providing **Community Bank®** services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Ltd in Mareeba and Dimbulah, North Queensland.

No significant change in the nature of these activities occurred during the year.

## Directors' report continued

### Operating and financial review

The amount of the profit from ordinary activities of the Company after income tax was \$77,328.92 for the year ended 30 June 2009.

The Board of Mareeba & Dimbulah Financial Services Limited wish to advise that as a result of the current economic situation, and specifically the squeeze on margin income, there has been a significant drop in the forecasted profit for the Company for the year ended 30 June 2009.

The Company will continue to pursue its main objective of providing a core of banking products and services pursuant to its franchise agreement with the Bendigo and Adelaide Bank Ltd.

### Significant changes in the state of affairs

No significant changes in the Company's state of affairs occurred during the financial year.

### After balance date events

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Company, the results of those operations, or the state of affairs of the Company in subsequent financial years.

### **Future developments**

Likely developments in the operations of the Company and the expected results of those operations in future financial years have not been included in this report, as the inclusion of such information is likely to result in unreasonable prejudice to the Company.

### **Environmental issues**

The Company's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a State or Territory.

### **Dividends**

The dividend of \$70,315.77 (\$0.07 per share) referred to in the previous Directors' report dated 31 December 2008 was paid on 30 January 2009.

Dividends of \$1,254.06 (\$0.06 per share) issued by cheque on 1 October 2006 have not been presented and have consequently gone 'stale' and have been written back to the accounts.

### **Options**

No options over issued shares or interests in the Company were granted during or since the end of the financial year and there were no options outstanding at the date of this report.

### **Indemnifying Officer or Auditor**

During or since the end of the financial year the Company has given an indemnity or entered an agreement to indemnify, or paid or agreed to pay insurance premiums for any persons who are or have been a Director or an Officer, but not an Auditor, of the Company. A Directors' and Officers' liability insurance policy for \$5,000.000.00 cover has been taken out for an annual premium cost of \$3,795.00.

## Directors' report continued

### **Proceeding on behalf of Company**

No person has applied for leave of Court to bring proceedings on behalf of the Company or intervene in any proceedings to which the Company is a party for the purpose of taking responsibility on behalf of the Company for all or any part of those proceedings. The Company was not a party to any such proceedings during the year.

### **Auditors Independence Declaration**

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 has been included on page 12.

Signed in accordance with a resolution of the Board of Directors:

Graeme E Ford Director

Gilbert J Teitzel

Director

Dated this (64 day of September 2009.

# Auditor's independence declaration

## Mareeba & Dimbulah Financial Services Limited ABN 53 115 503 930

**Auditor's Independence Declaration** 

## UNDER SECTION 307C OF THE CORPORATIONS ACT 2001 To THE DIRECTORS OF: Mareeba & Dimbulah Financial Services Limited

We declare that, to the best of our knowledge and belief, during the year ended 30 June 2009 there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the Audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit

WHK Greenwoods (Cairns)

Jasen Taylor
Partner

Dated this 16# day of September 2009.

# Financial statements

# Income statement For year ending 30 June 2009

	Note	2009 \$	2008 \$
Revenues from ordinary activities	2	1,259,578.81	1,280,476.36
Administration and general costs		(296,310.54)	(253,972.61)
Employment expenses		(588,591.98)	(482,640.68)
ATM expenses		(26,139.06)	(27,192.37)
Depreciation and amortisation expense		(35,458.00)	22,189.92
IT leasing and running costs		(55,540.84)	(45,553.71)
Management fees		(60,082.60)	(120,165.20)
Occupancy costs		(88,978.75)	(90,077.33)
Profit/(loss) before income tax expense		108,477.04	283,064.38
Income tax expense	3	(31,148.12)	(89,770.44)
Profit/(loss) after income tax expense		77,328.92	193,293.94
Earnings per share (cents per share)			
- basic for profit / (loss) for the year		7.70	19.24
- diluted for profit / (loss) for the year		7.70	19.24

## Financial statements continued

### Balance sheet As at 30 June 2009

	Note	2009 \$	2008 \$
Current assets			
Cash and cash equivalents	4	464,111.73	526,719.48
Receivables	5	120,313.44	117,689.12
Other	6	4,888.64	4,904.69
Current tax assets	7	18,367.24	1,471.41
Total current assets		607,681.05	650,784.70
Non-current assets			
Property, plant and equipment	8	345,644.85	352,025.40
Intangible assets	9	190,000.00	190,000.00
Total non-current assets		535,644.85	542,025.40
Total assets		1,143,325.90	1,192,810.10
Current liabilities			
Payables	10	74,308.27	77,894.03
Current tax liabilities	11	-	54,165.65
Total current liabilities		74,308.27	132,059.68
Total liabilities		74,308.27	132,059.68
Net assets/(liabilities)		1,069,017.63	1,060,750.42
Equity			
Share capital	12	1,004,511.00	1,004,511.00
Retained earnings / (accumulated losses)		64,506.63	56,239.42
Total equity		1,069,017.63	1,060,750.42

The accompanying notes form part of these financial statements.

## Financial statements continued

### Statement of cash flows As at 30 June 2009

	Note	2009 \$	2008 \$	
Cash flows from operating activities				
Cash receipts in the course of operations		1,356,734.73	1,365,003.86	
Payments to suppliers and employees		(1,244,720.79)	(1,141,135.88)	
Interest received		25,727.47	14,871.75	
Income tax paid		(102,210.00)		
Net cash flows from/(used in) operating activities	16	35,531.41	238,739.73	
Cash flows from investing activities				
Payments for property, plant and equipment		(29,077.45)	(179,939.00)	
Net cash flows from/(used in) investing activities		(29,077.45)	(179,939.00)	
Cash flows from financing activities				
Dividends paid		(69,061.71)	(60,270.66)	
Net cash flows from/(used in) financing activities		(69,061.71)	(60,270.66)	
Net increase/(decrease) in cash held		(62,607.75)	(1,469.93)	
Cash at the beginning of the year		526,719.48	528,188.08	
Cash at the end of the year	16	464,111.73	526,718.15	

## Financial statements continued

# Statement of changes in equity As at 30 June 2009

Issued capital \$	Accumulated profit/(loss) \$	Total equity \$
1,004,511.00	(76,783.86)	927,727.14
-	-	-
-	193,293.94	193,293.94
1,004,511.00	116510.08	1121021.08
-	(60,270.66)	(60,270.66)
1,004,511.00	56,239.42	1,060,750.42
1,004,511.00	56,239.42	1,060,750.42
-	-	-
-	77,328.92	77,328.92
1,004,511.00	133,568.34	1,138,079.34
-	1,254.06	1,254.06
-	(70,315.77)	(70,315.77)
1,004,511.00	64,506.63	1,069,017.63
	capital \$ 1,004,511.00	capital \$     profit/(loss) \$       1,004,511.00     (76,783.86)       -     193,293.94       1,004,511.00     116510.08       -     (60,270.66)       1,004,511.00     56,239.42       -     -       -     77,328.92       1,004,511.00     133,568.34       -     1,254.06       -     (70,315.77)

The accompanying notes form part of these financial statements.

## Notes to the financial statements

### For year ending 30 June 2009

### Note 1. Statement of significant accounting policies

The financial report is a general purpose financial report that has been prepared in accordance with Accounting Standards, Urgent Issues Group Consensus Views and other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001.

The financial report covers Mareeba & Dimbulah Financial Services Limited as an individual entity. Mareeba & Dimbulah Financial Services Limited is a Company limited by shares, incorporated and domiciled in Australia.

The financial report of Mareeba & Dimbulah Financial Services Limited and the controlled entity and Mareeba & Dimbulah Financial Services Limited as an individual parent entity comply with all Australian equivalents to International Financial Reporting Standards (IFRS) in their entirety.

The following is a summary of the material accounting policies adopted by the economic entity in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

### (A) Basis of preparation

The accounting policies set out below have been consistently applied to all years presented.

### Reporting basis and conventions

The financial report has been prepared on an accruals basis and is based on historical costs modified by the revaluation of selected non-current assets, and financial assets and financial liabilities for which the fair value basis of accounting has been applied.

### (B) Accounting policies

### Income tax

The change for current income tax expenses is based on the profit for the year adjusted for any non-assessable or disallowed items. It is calculated using tax rates that have been enacted or are substantively enacted by the balance sheet.

Deferred tax is accounted for using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. No deferred income tax will be recognised from the initial recognition of an asset or liability, excluding business combination, where there is no effect on accounting or taxable profit or loss.

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or liability is settled. Deferred tax is credited in the income statement except where it relates to items that may be credited directly to equity, in which case the deferred tax is adjusted directly against equity.

Note 1. Statement of significant accounting policies (continued)

### Income tax (continued)

Deferred income tax assets are recognised to the extent that it is probable that future tax profits will be available against which deductible temporary differences can be utilised.

The amount of Benefits brought to account or which may be realised in the future is based on the assumption that no adverse change will occur in income tax legislation and the anticipation that the economic entity will derive sufficient future assessable income to enable the benefit to be realised and comply with the conditions of deductibility imposed by the law.

### Property, plant and equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment losses.

### a) Plant and equipment

Plant and equipment is measured on the cost basis less depreciation and impairment losses.

The carrying amount of plant and equipment is reviewed annually to ensure it is not in excess of the recoverable amount from those assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the assets employment and subsequent disposal. The expected net cash flows have not been discounted to present values in determining the recoverable amounts.

### b) Depreciation

The depreciable amount of all fixed assets including buildings and capitalised leased assets, but excluding freehold land, is depreciated on a straight line basis over their useful lives to Mareeba & Dimbulah Financial Services Limited commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates used for each class of depreciable asset are:

Class of asset Depreciation rate %

Plant and equipment 2.5% - 40%

The assets residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

An assets carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposal are determined by comparing proceeds with the carrying amount. These gains or losses are included in the income statement. When revalued assets are sold, amounts included in the revaluation reserve relating to that asset are transferred to retained earnings.

Note 1. Statement of significant accounting policies (continued)

#### Leases

Lease payments under operating leases, where substantially all the risks and benefits remain with the leaser, are charged as expenses in the periods in which they are incurred.

#### Impairment of assets

At each reporting date, the Directors review the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the assets fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the assets carrying value over its recoverable amount is expensed to the income statement.

Impairment testing is performed annually for goodwill and intangible assets with indefinite lives.

Where it is not possible to estimate the recoverable amount of an individual asset, an estimate is made of the recoverable amount of the cash-generating unit to which the asset belongs.

### Intangibles

### Franchise fees

Revenue from the provision of banking services is recognised upon the delivery of the services to customers.

The franchise fee paid by the Company pursuant to a Franchise Agreement with Bendigo and Adelaide Bank Ltd was being amortised over the initial five (5) year period of the agreement. However, on advice from Price Waterhouse Coopers the initial francise fees were not tax deductible and therefore the amortisation was reversed in the year ended 30 June 2008.

Franchise fees are initially recorded at cost. Gains and losses on the disposal of an entity include the carrying amount of franchise fees relating to the entity sold. Renewel franchise fees are tax deductible.

### Cash and cash equivalents

Cash and cash equivalents includes cash on hand, deposits held at call with banks or financial institutions, other short term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within short term borrowings in current liabilities on the balance sheet.

### Revenue

Revenue from the privision of banking services is recognised upon the delivery of the services to customers.

Interest revenue is recognised on a proportional basis taking in to account the interest rates applicable to financial assets.

All revenue is stated net of the amount of goods and services tax (GST).

### Note 1. Statement of significant accounting policies (continued)

### Goods and Service Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense.

Receivables and payables in the balance sheet are shown inclusive of GST.

Cash flows are presented in the cash flow statement on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

### **Comparative figures**

Where required by Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

	2009 \$	2008 \$
Note 2: Revenues from ordinary activities		
Gross margin	694,882.55	760,860.58
Upfront product commission	26,955.31	26,436.75
Trailer product commission	323,501.21	281,482.92
Fee income	144,291.15	142,793.43
Market development fund	44,221.12	53,410.93
Interest received	25,727.47	14,871.75
Profit on sale of property, plant & equipment		620.00
	1,259,578.81	1,280,476.36

	2009 \$	2008 \$
Note 3: Income tax expense		
a) Reconciliation of income tax expense		
The prima facie tax on income/(loss) from ordinary activities before income tax is reconciled to the income tax expense as follows:		
Profit/(loss) from ordinary activities before income tax at 30%	108,477.04	283,064.38
Prima facie income tax at 30%	32,552.84	84,919.31
Less Tax effect of:		
- Deductible prospectus costs amortised	(1,399.90)	(1,399.90)
- Prepaid insurance	(4.82)	46.78
- Non deductible expenses		21
- Prior year losses		6,183.25
Income tax expense/(revenue)	31,148.12	89,770.44
Income tax expense attributable to profit from ordinary activities	31,148.12	89,770.44
Note 4: Cash and cash equivalents		
Cash on hand		1,277.83
Cash at bank	164,111.73	275,441.65
Term deposits	300,000.00	250,000.00
	464,111.73	526,719.48
Reconciliation of cash:		
Cash at the end of the financial year as shown in the statement of cash flows is reconciled to items in the statement of financial position as follows:		
- Cash	464360.42	526719.48
- Bank overdrafts	(248.69)	

	2009	2008
Note E. Descivebles	\$	\$
Note 5: Receivables		
Current		
Trade debtors	118,065.34	117,563.60
GST receivable	2248.10	125.52
	120,313.44	117,689.12
Note 6: Other assets		
Current		
Prepayments	4,888.64	4,904.69
	4,888.64	4,904.69
Note 7: Tax assets  Current		
Provision for income tax	16900.65	
Deferred tax losses (prepayments)	1,466.59	1,471.41
	18,367.24	1,471.41
Reconciliations		
Prepayments		
Opening balance	1,471.41	1,518.18
Credit to the income statement	(4.82)	(46.77)
Closing balance	1,466.59	1,471.41
Note 8: Property, plant and equipment  Leasehold improvements:		
- At cost	432,523.57	403,446.12
- Less: Accumulated depreciation	(87,522.36)	(53,994.36)

	2009 \$	2008 \$
Note 8: Property, plant and equipment (continued)		
Plant and equipment:		
- At cost	12,345.45	12,345.45
- Less: Accumulated depreciation	(11,701.81)	(9,771.81)
	643.64	2,573.64
Total property, plant and equipment	345,644.85	352,025.40
Note 9: Intangible assets		
Franchise fee:		
- At cost	190,000.00	190,000.00
	190,000.00	129,833.08
Note 10: Payables		
Unsecured:		
- Trade creditors	74,308.27	77,814.03
- Staff Social Club (Dimbulah)		80.00
	74,308.27	77,894.03
Note 11: Tax liabilities  Current		
Provision for income tax		54,165.65
		54,165.65

### Note 12: Contributed capital

**1,004,511 Ordinary shares at \$1.00 each fully paid 1,004,511.00 1,004,511.00** 

Ordinary shares participate in dividends and the proceeds on winding up of the Company in proportion to the number of shares held.

At shareholders meetings each ordinary share is entitled to one vote when a poll is called, otherwise each shareholder has one vote on a show of hands.

### Note 13: Directors' and executive's remuneration

### **Directors' remuneration**

The names and positions of Directors and Executive in office at any time during the financial year are:

Graeme E Ford Chairperson

Gilbert J Teitzel Secretary

Evan D McGrath Non-Executive Director

Wilfrid R Blundell Non-Executive Director

Gianfranco Delacovo Non-Executive Director

Philip G Quayle Non-Executive Director

Cheryl E Tonkin Non-Executive Director

Patrick J Freney Non-Executive Director

Lex Starmer Deputy Chairperson & Treasurer

Edward Balzarolo Non-Executive Director

Peter H Apel (appt:26/11/08;resigned:21/4/09) Non-Executive Director

No person met the definition of executive of the Company during the financial year ended 30 June 2009.

No income was paid or was payable or otherwise made available, to the Directors of the Company during the year ended 30 June 2009.

### **Options**

No options over issued shares or interests in the Company were granted to the Directors or Executive during or since the end of the financial year and there were no options outstanding at the date of this report.

The Directors and Executives do not own any options over issued shares or interests in the Company at the date of this report.

Note 13: Directors' and Executive's remuneration (continued)

### **Shareholdings**

	Balance at 1 July 08	Balance at 30 June 09
Graeme E Ford	20,002	20,002
Gilbert J Teitzel	6091	6091
Evan D McGrath	1501	1501
Wilfrid R Blundell	1001	1001
Gianfranco Delacovo	1001	1001
Philip G Quayle	3001	3001
Cheryl E Tonkin	2501	2501
Patrick J Freney	nil	nil
Lex Starmer	nil	nil
Edward Balzarolo	500	500
Peter H Apel	nil	nil

### **Remuneration practices**

The Company's policy for determining the nature and amount of emoluments of Board members and senior executives of the Company is as follows:

It is current policy of the Complany that Board members are not remunerated for the services performed.

	2009 \$	2008 \$
Note 14: Auditors' remuneration		
Remuneration of the Auditor of the Company for:		
Auditing or reviewing the financial report	8,050.00	8,318.18
Other services		
	8,050.00	8,318.18

### Note 15: Related party transactions

Millar Teitzel Certified Practising Accountants received \$9,640.00 in accounting fees for work related to the preparation of monthly figures for both the Mareeba and Dimbulah bank branches, the preparation of business activity statements, the finalisation of accounts with the Auditor and the preparation of the income tax return

No other related parties entered into a transaction with the Company during the financial year ended 30 June 2009 other than those disclosed in Note 13.

2009

2008

	\$	
Note 16: Notes to the cash flow staten	nent	
a) Reconciliation of cash assets		
For the purposes of the statement of cash flows, cash include hand and in banks and investments in money market instrum of outstanding bank overdrafts.		
Cash at the end of the year as shown in the statement of cash	ch flowe is	
reconciled to the balance sheet as follows:	on nows is	
Cash on Hand		1,277.83
Cash at Bank	164,111.73	275,441.65
Term Deposits	300,000.00	250,000.00
b) Reconciliation of net cash provided by operating activities	464,111.73 es to	526,719.48
profit/(loss) from ordinary activities  Profit (loss) from ordinary activities after income tax	·	193,293.94
profit/(loss) from ordinary activities  Profit (loss) from ordinary activities after income tax  Amortisation	77,333.74	193,293.94 (60,166.92)
profit/(loss) from ordinary activities	es to	193,293.94
profit/(loss) from ordinary activities  Profit (loss) from ordinary activities after income tax  Amortisation	77,333.74 35,458.00	193,293.94 (60,166.92)
profit/(loss) from ordinary activities  Profit (loss) from ordinary activities after income tax  Amortisation  Depreciation  Changes in assets and liabilities net of effects of purchases adisposals of controlled entities:	77,333.74 35,458.00	193,293.94 (60,166.92)
profit/(loss) from ordinary activities  Profit (loss) from ordinary activities after income tax  Amortisation  Depreciation  Changes in assets and liabilities net of effects of purchases a	77,333.74 35,458.00	193,293.94 (60,166.92) 37,977.00
profit/(loss) from ordinary activities  Profit (loss) from ordinary activities after income tax  Amortisation  Depreciation  Changes in assets and liabilities net of effects of purchases disposals of controlled entities:  (Increase) decrease in future income tax benefits  (Increase) decrease in receivables	77,333.74 35,458.00 and	193,293.94 (60,166.92) 37,977.00 35,604.79
profit/(loss) from ordinary activities  Profit (loss) from ordinary activities after income tax  Amortisation  Depreciation  Changes in assets and liabilities net of effects of purchases disposals of controlled entities:  (Increase) decrease in future income tax benefits  (Increase) decrease in receivables  (Increase) decrease in prepayments	77,333.74  35,458.00 and  (2,624.32)	193,293.94 (60,166.92) 37,977.00 35,604.79 (14,428.96)
profit/(loss) from ordinary activities  Profit (loss) from ordinary activities after income tax  Amortisation  Depreciation  Changes in assets and liabilities net of effects of purchases adisposals of controlled entities:  (Increase) decrease in future income tax benefits	77,333.74  35,458.00 and  (2,624.32)  16.05	193,293.94 (60,166.92) 37,977.00 35,604.79 (14,428.96) 155.92

2009	2008	
\$	\$	

### Note 17: Leasing commitments

Non-cancelable operating lease commitment contracted for but not capitalised in the financial statements:

	241,377.00	204,592.00
- Longer than 1 year but not longer than 5 years	195,912.00	163,520.00
- Not longer than 1 year	45,465.00	41,072.00
Payable		

### Note 18: Financial instruments

### a) Financial risk management

This note presents information about the Company's exposure to each of the below risks, their objectives, policies and processes for measuring and managing risks, and the management of capital.

The Board of Directors oversees the establishment, implementation and annual review of the Company's risk risk management system. Management has established and implemented appropriate procedures for assessing, monitoring and managing operational, financial reporting and compliance risks for the Company.

The Company has exposure to the following risks from their use of financial instruments:

### Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers. All receivables shown as outstanding at 30 June 2009 relate to the amounts due from Bendigo and Adelaide Bank Ltd's earnings from that months trading activities. The credit risk relating to this is assumed to be very low. The Board considers the risk of default to be low.

### Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when due without damaging its reputation. The Company has prepared annual expenditure budgets for the monitoring and management of activities in the upcoming twelve months. These budgets are based on funds currently available to the Company and expenditure is carefully monitored by the Treasurer to ensure that sufficient funds remain available to complete the required activities.

### Note 18: Financial instruments (continued)

### Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates or interest rates, and how it will affect the Company's income from Bendigo and Adelaide Bank Ltd, from this exposure and the value of its holdings of financial instruments. The Bank's exposure is primarily to interest rate risk, which is the risk that a financial instrument's value will fluctuate as a result of changes in market interest rates.

The Company adopts a policy of ensuring that any surplus cash funds are placed on term deposit with a financial institution. The Company does not hold any borrowings.

### Capital management

The Board's policy is to maintain a strog capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business.

The Company's debt and capital includes issued securities supported by financial assets. There are no externally imposed capital requirements. Management effectively manages the Company's capital by assessing the Company's financial risks and adjusting its capital structure in response to changes in these risks and in the market. These responses include the management of its distributions to shareholders and distributions to counterparty organisations.

There have been no changes to the Company's approach to capital management during the year.

### b) Risk exposure

### Interest rate risk

At the reporting date, the interest rate profile of the Company's interest-bearing financial instruments was:

	2009	2008 \$
	\$	
Variable rate instruments:		
Financial assets		
	164,111.73	275,441.65
	164,111.73	275,441.65
Fixed rate instruments:		
Financial assets		
Cash and cash equivalents	300,000.00	250,000.00
	300,000.00	250,000.00
Net financial assets	464,111.73	525,441.65

### Note 18: Financial instruments (continued)

### b) Risk exposure (continued)

Interest rate risk (continued)

	2009	2008 \$
	\$	
Non-interest bearing instruments:		
Financial assets		
Cash and cash equivalents		1,277.83
Receivables	121,780.03	119,160.53
	121,780.03	120,438.36
Financial liabilities		
Payables	74,308.27	77,814.03
	74,308.27	77,814.03
Net financial assets	47,471.76	42,624.33

### Cash flow sensitivity analysis

A change of 100 basis points in interest rates at the reporting date would have increased/decreased equity and profit/(loss) by \$1,641 (2008: \$2,754)

### Credit risk

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognised financial assets is the carrying amount net of any provisions for doubtful debts, as disclosed in the statement of financial position and notes to the financial statements.

### Liquidity risk

The Company does not have any financial liabilities apart from trade and other payables. The contractual maturity of the trade and other payables is less than three months.

### Net fair values

The net fair value of financial assets and liabilities of the Company approximates their carrying amount.

The Company has no financial assets and liabilities where the carrying amount exceeds the net fair value at balance date.

No financial assets and financial liabilities are readily traded on organised markets in standardised form.

The aggregate net fair values and carrying amounts of financial assets and financial liabilities are disclosed in the statement of financial position and in the notes to the financial statements.

### Note 19: Segment reporting

The Company operates in the financial services sector as a **Community Bank®** branch at Mareeba and Dimbulah, North Queensland.

### Note 20: Events subsequent to reporting date

No matters or circumstances have arisen since the end of the financial year that significantly affected or may significantly affect the operations of the Company, the results of those olperations, or the state of affairs of the Company in subsequent financial years.

2009	2008	
\$	\$	

### Note 21: Contingent liabilities

The Company is liable to pay Management Advisory Fees to Bendigo and Adelaide Bank Ltd as set out in the Franchise Agreement. The Management Advisory Fee is payable over a five year period for ongoing assistance provided by Bendigo and Adelaide Bank Ltd. The Management Advisory Fee is expensed when incurred.

### **Payable**

	60,082.60	120,165.20
- Longer than 1 year but not longer than 5 years		60,082.60
- Not longer than 1 year	60,082.60	60,082.60

### Note 22: Company details

The registered office and principal place of business of the Company is:

Millar Teitzel Mareeba Branch Dimbulah Branch

Office 6, Level 1, Shop 3, Post Office Centre, 31-33 Raleigh Street,

81 Byrnes Street, 94 Byrnes Street, Dimbulah QLD 4872

Mareeba QLD 4880 Mareeba QLD 4880

## Directors' declaration

### Mareeba & Dimbulah Financial Services Limited ABN 53 115 503 930

**Directors' Declaration** 

The directors of the company declare that:

- 1. the financial statements and notes, as set out on pages 9 to 24, are in accordance with the Corporations Act 2001 and:
  - (a) comply with Accounting Standards and the Corporations Regulations; and
  - give a true and fair view of the company's financial position as at 30 June 2009 and of its performance for the year ended on that date;
- 2. the Chief Executive Officer and the Chief Finance Officer have each declared that:
  - (a) the financial records of the Company for the financial year have been properly maintained in accordance with section 286 of the Corporations Act 2001;
  - (b) the financial statements and notes for the financial year comply with the Accounting Standards; and
  - (c) the financial statements and notes for the financial year give a true and fair view;
- 3. in the directors' opinion, there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.

Graeme E Ford

Director

Dated this Way of September 2009.

# Independent audit report

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MAREEBA & DIMBULAH FINANCIAL SERVICES LTD

### Report on the Financial Report

We have audited the accompanying financial report of Mareeba & Dimbulah Financial Services Limited, which comprises the balance sheet as at 30 June 2009, and the income statement, statement of changes in equity and cash flow statement for the year ended on that date, a summary of significant accounting policies, other explanatory notes and the directors' declaration.

### Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Act 2001. This responsibility includes establishing and maintaining internal controls relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances. In Note 1, the directors also state, in accordance with Accounting Standard AASB 101 Presentation of Financial Statements, that compliance with the Australian equivalents to International Financial Reporting Standards ensures that the financial report, comprising the financial statements and notes, complies with International Financial Reporting Standards.

### Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Independence

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001.

## Independent audit report continued

### Auditor's Opinion

### In our opinion:

- (a) the financial report of Mareeba & Dimbulah Financial Services Limited is in accordance with the Corporations Act 2001, including:
  - giving a true and fair view of the company's financial position as at 30 June 2009 and of its performance for the year ended on that date; and
  - (ii) complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001; and
- (b) the financial report also complies with International Financial Reporting Standards as disclosed in Note 1.

### Report on the Remuneration Report

We have audited the Remuneration Report included on page 5 of the directors' report for the year ended 30 June 2009. The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

### Auditor's Opinion

In our opinion the Remuneration Report of Mareeba & Dimbulah Financial Services Limited for the year ended 30 June 2009, complies with section 300A of the Corporations Act 2001.

WHK Greenwoods (Cairns)

WHK Greenwoods

Jason Taylor Partner

Dated this 16th day of September 2009. 232-240 Mulgrave road

Cairns, Queensland

# BSX report

### **Share information**

In accordance with Bendigo Stock Exchange listing rules the Company provides the following information as at 10 September 2009, which is within 6 weeks of this report being sent to shareholders.

The following table shows the number of shareholders, broken into various categories showing the total number of shares held.

Number of shares held	Number of shareholders	
1 to 1,000	361	
1,001 to 5,000	135	
5,001 to 10,000	20	
10,001 to 100,000	9	
100,001 and over	0	
Total shareholders	525	

Each of the above shareholders are entitled to 1 vote, irrespective of the number of shares held.

There are no substantial shareholders (holding more than 5% of voting rights) as each shareholder is entitled to 1 vote. Normally holding more than 5% of total issued shares would create a substantial shareholder, but this is not applicable due to the voting restrictions for the Company.

There are 12 shareholders holding less than a marketable parcel of shares (\$500 in value).

There are no restricted securities on issue.

All shares on issue are ordinary shares fully paid to \$1 per share. There are no unquoted equity securities.

### The following table shows the 10 largest shareholders

Shareholder	Number of shares	Percentage of capital
Rex & Lorraine M Cummings	20,000	2.0
Michael & Helen Cotter <super fund=""></super>	20,000	2.0
Graeme, Andrew & Susanne Ford <super fund=""></super>	20,000	2.0
John Hartley & Cheryl Pearl Hawes	20,000	2.0
Warren & Donna Hohn <hohn family="" fund="" super=""></hohn>	20,000	2.0
Michael Greener Kitchell & Lois Marie Maisel	20,000	2.0
Mareeba Shire Job Training Association Inc.	20,000	2.0
TGT Pty Ltd	20,000	2.0
Pam Lorraine Cater <private fund="" pension=""></private>	15,000	1.5
A&F Cristaldi P/L, Beruf P/L, Meshway P/L & Kevin & Ellen Day	12,000	1.2
	187,000	18.7

## BSX report continued

### Corporate governance

The Board of a Company has a significant role in achieving the Company's mission and goals. The Board has the onus to act in the best interests of the Company's shareholders. The Board is accountable to its shareholders and also to stakeholders in the community in which it supports. Sound overview by a strong and balanced Board is vital in addressing a Company's strategic direction. By such governance the Board can fulfil its moral and legal responsibilities and also allow management to carry out its role within defined parameters without the day to day intervention of the Board.

The areas this Board has identified that are relevant for a governance framework to enable it to make effective decisions are:

- To provide strategic leadership, to proactively move the Company's banking business forward and address emerging issues.
- To adhere to good corporate ethics with a sense of duty to act in good faith and in the best interests of the Company; this assures stakeholders that the Board is fulfilling its responsibilities with due diligence and accountability.
- · To identify and understand:
  - (a) the key duties and responsibilities of an organisation's Directors and Officers.
  - (b) the role of committees.
  - (c) the role of external audit.
  - (d) risk assessment from the perspective of the Board and individual Board members.
- · To provide performance reports to stakeholders on a timely basis,
- To be aware of good corporate governance issues.
- To make known to stakeholders the Company's governance process and to report on the Board's adherence to its corporate governance policies.

To maximise its effectiveness, the Board has:

- Implemented sub-committees, from which groups of individuals make decisions and recommendations for the Board to approve; These sub-committees include:
  - (a) a Governance & Business Development Committee;
  - (b) a Marketing & Sponsorship Committee;
  - (c) an Audit Committee;
  - (d) a Human Resources Committee.

The use of these sub-committees will enable the workload to be balanced amongst the entire Board in areas where individuals have and bring particular skills to that sub-committee.

- Promoted an environment in which personal and Board risk is understood, articulated and managed from a basis of sound governance policy and risk management framework;
- · Investment in individual Director and Board education and training;

## BSX report continued

### **Corporate governance (continued)**

- · Encouraged a diversity of opinions and views as a means towards effective decision making by the Board;
- · Adhered to a clear distiction between the Baord and Branch Managers' roles;
- Recognised the views of our franchise agreement partner, Bendigo and Adelaide Bank Ltd, in Board discussions and to utilise its experience.

In all things the Board shall be transparent in its dealings and have strong corporate governance focus.

The Board will adopt corporate governance policies and procedures that will guide Mareeba & Dimbulah Financial Services Limited into the future.

### Registered office and principal administrative office

The registered office of the Company is located at:

Office 6, Level 1,

81 Byrnes Street,

Mareeba QLD 4880

Phone: (07) 4092 8066

The principal administrative office of the Company is located at:

Shop 3, Post Office Centre,

94 Byrnes Street,

Mareeba QLD 4880

Phone: (07) 4092 2099

### Security register

The security register (share register) is kept at:

Office 6, Level 1,

81 Byrnes Street,

Mareeba QLD 4880

Phone: (07) 4092 8066

### **Company Secretary**

Please refer to the Directors Report, within the annual report, for details of the Company Secretary.

### Annexure 3A

There are no material differences between the information in the Company's Annexure 3A and the information in the financial documents in its annual report.

Mareeba **Community Bank®** Branch 94 Byrnes Street, Mareeba QLD 4880

Phone: (07) 4092 2099

Dimbulah **Community Bank®** Branch 31-33 Raleigh Street, Dimbulah QLD 4872

Phone: (07) 4093 5266

Franchisee: Mareeba & Dimbulah Financial Services Limited

94 Byrnes Street, Mareeba QLD 4880

ABN: 53 115 503 930

www.bendigobank.com.au
Bendigo and Adelaide Bank Limited,
The Bendigo Centre, Bendigo VIC 3550
ABN 11 068 049 178. AFSL 237879. (BMPAR9078) (09/09)



