# Annual Report 2019

Mareeba & Dimbulah Financial Services Limited

Mareeba & Dimbulah Community Bank Branches

ABN 53 115 503 930





# Mareeba & Dimbulah Financial Services Limited ABN 53 115 503 930

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# Chairman's report

#### **Review of branch operations**

Mareeba and Dimbulah Financial Services Limited (MDFS) operate its **Community Bank** branches (under franchise arrangements) of the Bendigo and Adelaide Bank Limited (BEN) in Mareeba and Dimbulah.

This year has proven to be a mixed year for both branches, with the Mareeba branch growth well below budgets, with a modest increase in business of less then a million, while the Dimbulah branch's total business reduced by almost \$1.5 million. While this may seem disappointing, the combined business in Rural Bank business increased by over twenty five percent on the previous year.

The company grossed \$ 1,861,418 in revenue and had an after tax profit of \$113,241. This profit result is also after an amount of \$300,000 was placed with the Community Enterprise Foundation<sup>™</sup> for our Community Grants program, this is in addition to another \$37,000 in sponsorships, straight out of profit bottom line. Once again this is a good stable result for the company with the continued ups and downs in the broader economy, the continued uncertainty in the market place and lowering of interest rates. We have been able to maintain a profitable position, to continue returns to our shareholders and increase funding for future projects.

#### Staff

This year saw our Branch Managers, Stephen Gear in Mareeba and Ann-Maree Zugno in Dimbulah, move to a different role within the **Community Bank** branches. Stephen taking on the role of Business Development Manager, while Ann-Maree has a new title of Business Development Manager as well. A new position was created, that of Branch Operations Manager, to manage the branch operations and staff of the Mareeba and Dimbulah sites. This role was taken up internally by Beverley Dayes, who now heads the team at both branches. The board is very appreciative of the support each have provide, and continue to do so in their new roles when we are called upon to represent the branches, with the telling of our **Community Bank** story and promoting the banking business within our communities.

We are very fortunate to have an enthusiastic group of individuals in both branches who participate in and assist with activities the board and managers run from time to time. We as a board certainly appreciate the extra effort and input our staff provide. We endeavour to continue to meet with the staff at informal gettogethers. From time to time we have held presentations within the branch to keep everyone abreast of what, we as directors, are doing in the community so that when we are talking to customers, friends and family about the bank, we each of us can talk about what the **Community Bank branches** has achieved in our communities.

On behalf of the Directors, I wish to thank all staff for their loyalty and commitment in promoting the **Community Bank** branches in our community.

#### **Community Support/Projects**

Since the establishment of Mareeba & Dimbulah **Community Bank Branches more than** \$3.5 million has been either held or returned to the community either by distribution of dividends to shareholders or through grants, donations and sponsorship of local clubs and organisations, including in the Community Enterprise Foundation<sup>™</sup> and the Australian Sporting Foundation for future projects.

#### Bendigo and Adelaide Bank Ltd – Franchise Agents

The Board acknowledges the support it receives from Bendigo And Adelaide Bank and we wish to thank Regional Lead Jackie Seguin, for her valued input and time committed to the role.

We also acknowledge the valuable support given to our **Community Bank** Branches by Bendigo and Adelaide Bank business division, ably managed by Yadranka, and Rural Bank team lead by Grant Turner.

#### Directors

I cannot overstate the dedication of the directors and the valued guidance given to the **Community Bank** company by Graeme Ford, Frank De Iacovo, Natasha Srhoj, Charlie Khan, Rhonda Stevens and Michael Hoskin who continually give of their time to progress the **Community Bank** and I sincerely thank them for their effort, particularly those who have been with the board from the beginning.

Finally, I acknowledge the work of Rhonda Stevens our Assistant Secretary and Public Relations Coordinator for the commitment and dedication she gives to her position; I cannot overstate the work she performs on behalf of the board.

G. Juizel

Gilbert Teitzel Chairman

Financial Year	Date Paid	Rate	Amount
2006/2007			
2007/2008	01 October 2007	0.06 cents	\$ 60,270.66
2008/2009	30 January 2009	0.07 cents	\$ 70,315.77
2009/2010	15 December 2009	0.06 cents	\$ 60,270.66
2010/2011	17 November 2010	0.06 cents	\$ 60,270.66
2011/2012	12 December 2011	0.06 cents	\$ 60,270.66
2012/2013	19 December 2012	0.07 cents	\$ 70,315.77
2013/2014	18 September 2013	0.03 cents	\$ 30,135.33
	19 December 2013	0.07 cents	\$ 70 315.77
2014/2015	08 December 2014	0.07 cents	\$ 70,315.77
2015/2016	19 December 2015	0.07 cents	\$ 70,315.77
2016/2017	21 December 2016	0.07 cents	\$ 70,315.77
2017/2018	18 January 2018	0.0725 cents	\$ 72,827.05
2018/2019	17 December 2018	0.0725 cents	\$ 72,827.05
	Total	0.835 cents	\$ 838,766.69

#### Table 1 – Dividends paid

#### Table 2 – Community Contributions

Financial Year	Sponsorships	Grants	Business	Total
2006/2007	\$ 13,024	\$ 0	\$ 0	\$ 13,024
2007/2008	\$ 29,210	\$ 50,000	\$ 1,121	\$ 80,331
2008/2009	\$ 13,482	\$ 28,000	\$ 20,992	\$ 62,474
2009/2010	\$ 30,811	\$ 81,375	\$ 43,266	\$ 155,452
2010/2011	\$ 45,640	\$ 124,430	\$ 55,812	\$ 225,882
2011/2012	\$ 41,731	\$ 123,895	\$ 39,091	\$ 204,717
2012/2013	\$ 49,068	\$ 200,000	\$ 53,447	\$ 302,515
2013/2014	\$ 45,000	\$ 111,000	\$ 41,762	\$ 197,762
2014/2015	\$ 50,650	\$ 125,300	\$ 29,817	\$ 205,767
2015/2016	\$ 38,425	\$ 195,500	\$ 26,010	\$ 259,935
2016/2017	\$ 38,410	\$ 200,000	\$ 26,508	\$ 264,918
2017/2018	\$ 53,559	\$ 330,000	\$ 15,154	\$ 398,713
2018/2019	\$ 37,466	\$ 300,000	\$ 15,914	\$ 351,380
Total	\$ 489,136	\$ 1,869,500	\$ 356,894	\$ 2,724,530

# Manager's report

It's true that once a Community Bank<sup>®</sup> customer, always a Community Bank<sup>®</sup> customer. We value each and every one of our customers who entrust us with their banking.

We are a real alternative to the major banks and we're capitalising on that goodwill and uncertainty within the overall banking sector.

Our partner, Bendigo Bank, is Australia's fifth largest bank and that our community is in a unique position to grow, Banking is an everyday function for every single person in the community. The difference with the Community Bank<sup>®</sup> model is that every time people bank with Mareeba & Dimbulah Community Bank<sup>®</sup> branches, the bottom line increases and as such, community contributions and dividends increase as well.

The move to digital banking is exciting and Bendigo and Adelaide Bank has committed to making this a priority. We're already ahead when it comes to our online offerings. For those customers who don't want to step into a traditional bank, that's great news and we're looking forward to advances in this area by Bendigo and Adelaide Bank.

For those people who want to continue the tradition of coming into the branch –we're not going anywhere. We're still here and we're committed to helping you over the counter with all of your banking needs.

The Mareeba and Dimbulah Community Bank<sup>®</sup> branches have continued to grow, achieving a growth

of \$2.90 million. This growth is tabled below with an overall holding of \$266.6 million for the 2018/2019 financial year.

#### Mareeba and Dimbulah Community Bank® branches

Financial Year Total Business – Mareeba and Dimbulah

2011/2012 \$155.3 million 2012/2013 \$170.6 million 2013/2014 \$181.0 million

2014/2015 \$201.4 million

2015/2016 \$221.6 million

2016/2017 \$252.4 million

2017/2018 \$263.7 million

2018/2019 \$266.6 Million

# Manager's report (continued)

Our focus at the Mareeba and Dimbulah Community Bank<sup>®</sup> branches is to continue providing a high level of customer service and community engagement, for business growth while continuing to increase the level of community investment for the Mareeba and Dimbulah districts.

This future focused growth has led to a reassessment of our current branch staffing structures and the creation of two new Business Development Manager roles. Stephen Gear and Ann-Maree Zugno have moved into these roles allowing them to work more closely with new and existing customers in the areas of Small Business Lending, Rural Lending and Residential Lending. The two Branch Managers roles have been replaced with one Business Development Manager Role overseeing our two branches and Bev Dayes has been successfully appointed to this role. Our "One Team" Focus across both Branches will assist us in providing the best customer experience for all our customers all the time

We encourage all our existing and new customers to come into the branch and find out more about the offers available. With every new customer and account opening, there is more available to be paid in community contributions and dividends.

Our Business has a passion for our people with our focus of retaining and supporting our team members by ensuring our business is a great place to work, while offering opportunities to grow professionally. We would like to thank all the staff of Mareeba and Dimbulah Community Bank<sup>®</sup> branches for their great customer service and for all the additional volunteer hours that they offer our various community groups.

We would like to acknowledge the Community Bank<sup>®</sup> Company Board of Directors for their contribution throughout the year and the support, they provide for all our staff who are constantly engaging with the community through our many community events.

And we cannot forget to thank you, the shareholders, for your support and your advocacy of the Community Bank<sup>®</sup> branches. This will continue to play a vital role in our Communities future growth.

Stephen Gear and Ann-Maree Zugno Business Development Managers Mareeba and Dimbulah Community Bank<sup>®</sup>

As a bank of 160-plus years, we're proud to hold the mantle of Australia's fifth biggest bank. In today's banking environment it's time to take full advantage of this opportunity and for even more people to experience banking with Bendigo Bank and our way of banking, and with our **Community Bank**<sup>®</sup> partners.

In promoting our point of difference it's sometimes lost that although we're different, we're represented in more than 500 communities across Australia and offer a full suite of banking and financial products and services. In many ways we're also a leader in digital technology and meeting the needs of our growing online customer base, many of whom may never set foot in a traditional bank branch.

At the centre of our point of difference is the business model you chose to support as a shareholder that supports local communities. Whether you're a shareholder of our most recent **Community Bank**<sup>®</sup> branch which opened in Smithton, Tasmania, in June 2019, or you're a long-time shareholder who, from more than 20 years ago, you all play an important role. Your support has enabled your branch, and this banking model, to prosper and grow. You're one of more than 75,000 **Community Bank**<sup>®</sup> company shareholders a cross Australia who are the reason today, we're Australia's only banktruly committed to the communities it operates in.

And for that, we thank you. For the trust you've not only put in Bendigo and Adelaide Bank, but the faith you've put in your community and your **Community Bank**<sup>®</sup> company local board of directors.

Bendigo and Adelaide Bank continues to rank at the top of industry and banking and finance sector awards. We have awards for our customer service, we have award winning products and we have a customer base that of 1.7 million-plus that not only trusts us with their money, but which respects our 'difference'.

As a Bank, we're working hard to ensure that those who are not banking with us, and not banking with your **Community Bank**<sup>®</sup> branch, make the change. It really is a unique model and we see you, the shareholder, as playing a key role in helping us grow your local **Community Bank**<sup>®</sup> business. All it takes is a referral to your local branch manager. They'll do the rest.

We find that our customer base is a very loyal group. It's getting people to make the change that's the challenge. In today's environment, we've never had a better chance to convince people to make the change and your support in a chieving this is critical.

From Bendigo and Adelaide Bank, once again, thank you for your ongoing support of your **Community Bank**<sup>®</sup> branch and your community.

We would also like to thank and acknowledge the amazing work of your branch staff and directors in developing your business and supporting the communities that you live and work in.

Mak Curren -

Mark Cunneen Head of Community Support Bendigo and Adelaide Bank

# Mareeba & Dimbulah Financial Services Limited ABN 53 115 503 930 Directors' Report

Your directors present this report on the company for the financial year ended 30 June 2019.

### Directors

The names of the directors in office at any time during or since the end of the year are:

Name:	Gilbert James Teitzel
Position:	Chairman
Qualifications:	Certified Practising Accountant
Special Responsibilities:	Governance & Business Development Committee, Human Resources
Name: Position: Qualifications: Special Responsibilities:	Committee, Audit/Finance Committee and Strategic Planning Committee Gianfranco De Iacovo Vice Chairman Business Owner Marketing & Sponsorship Committee and Strategic Planning Committee
Name:	Charles Edward Khan
Position:	Secretary [ceased: 18/12/2018]
Qualifications:	Ambulance Officer
Special Responsibilities:	Marketing & Sponsorship Committee and Strategic Planning Committee
Name: Position: Qualifications: Special Responsibilities:	Rhonda Annette Stevens [appt: 21/11/2018] Secretary [appt: 18/12/2018] Administration & Marketing Governance & Business Development Committee, Governance Committee, Audit/Finance Committee, Strategic Planning Committee and Public Relations
Name:	Michael Peter Hoskin
Position:	Treasurer
Qualifications:	Certified Practising Accountant
Special Responsibilities:	Chair of Audit/Finance Committee and Strategic Planning Committee
Name:	Natasha Srhoj
Position:	Director
Qualifications:	Accounts Manager - The Express
Special Responsibilities:	Marketing & Sponship Committee and Strategic Planning Committee
Name: Position: Qualifications: Special Responsibilities:	Graeme Eric Ford Director Automotive Dealer Chair of Governance & Business Development Committee, Chair of Human Resources Committee, Audit/Finance Committee and Strategic Planning Committee
Name:	Amy Kathryn Phillips [ceased 03/09/2018]
Position:	Director
Qualifications:	Senior Community Wellbeing Officer
Special Responsibilities:	Audit/Finance Committee and Strategic Planning Committee

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

No directors have material interests in contracts or proposed contracts with the company, except for Gilbert Teitzel, whose firm provides accounting services to the company (refer note 16).

# **Principal Activities**

The principal activities of the company during the course of the year were providing Community banking services under management rights to operate a franchised branch of Bendigo Bank Limited in Mareeba and Dimbulah. No significant change in the nature of these activities occurred during the year.

# **Review of Operations and Financial Results**

Operations have continued to perform in line with expectations. The profit of the company for the financial year after providing for income tax amounted to:

Year ended	Year ended
30 June 2019	30 June 2018
\$	\$
113,241.17	103,371.93

# Significant Changes in the State of Affairs

In the opinion of the directors no significant changes in the company's state of affairs occurred during the financial year.

# Dividends

The fully franked dividend of \$72,827.05 (\$0.0725 per share) with a 27.5% franking credit, referred to in the previous directors' report dated 31 December 2018 was paid on 17 December 2018.

# **Events Subsequent to the End of the Reporting Period**

There are no matters or circumstances that have arisen since the end of the financial year which significantly affected or may significantly affect either:

- the operations of the company,
- the results of those operations; or
- the state of affairs of the company in subsequent financial years

# **Likely Developments**

The company expects to maintain the present status and level of operations and hence continue its policy of facilitating banking services to the community.

# **Environmental Legislation**

The company's operations are not subject to any particular or significant environmental regulation under a law of the Commonwealth or of a State or Territory in Australia.

# **Indemnifying Officer or Auditor**

The company has indemnified all directors and the manager in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as directors or manager of the company, except where the liability arises out of conduct involving the lack of good faith.

#### Mareeba & Dimbulah Financial Services Limited

#### ABN 53 115 503 930

#### **Directors' Report**

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or related body corporate.

A copy of the auditor's independence declaration as reuqired under section 307C of the Corporations Act 2001 has been included on page 7 of this Financial Report and forms part of the Directors Reprt.

### **Directors' Remuneration/Meeting Attendance Fees**

As disclosed in the Directors' Report dated 6 March 2019, Mareeba & Dimbulah Financial Services Limited have accepted the Director Remuneration/Meeting Attendance Fees Policy carried by shareholders as a motion at the Annual General Meeting held 20 November 2018.

The directors received total remuneration/meeting attendance fees, as follows:

	2019	2018
Meeting Attendance Fees	650.00	-
Total	650.00	

The policy applies from 1 December 2018 to each director who is an independent director of the company who can elect to avail themselves of the benefit based on their meeting attendance. These payments are made twice yearly, in arrears, in June and December each year. Any amount paid to directors is dependent on the company meeting criteria based on the company's surplus capital, dividends paid to shareholders and contributions to community projects. The half-year ended 30 June 2019 was the first period that directors have elected to avail themselves of the benefit of this policy.

# **Directors' Meetings**

During the year ten (10) directors' meetings were held. Attendances by each director during the year were:

Name of Director	Number Eligble to Attend	Number Attended
Gilbert James Teitzel	10	9
Gianfranco De Iacovo	10	8
Charles Edward Khan	10	6
Rhonda Annette Stevens	5	5
Michael Peter Hoskin	10	10
Natasha Srhoj	10	7
Graeme Eric Ford	10	8
Amy Kathryn Phillips	2	1

# **Proceedings on Behalf of Company**

No person has applied for leave of Court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings.

The company was not a party to any such proceedings during the year.

### **Auditors Independence Declaration**

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 has been included.

Signed in accordance with a resolution of the Board of Directors:

Grann Hord.

Graeme E Ford Director

M.HOL

Michael P Hoskin Director

Dated: 25/09/2019

#### UNDER SECTION 307C OF THE CORPORATIONS ACT 2001 TO THE DIRECTORS OF MAREEBA & DIMBULAH FINANCIAL SERVICES LIMITED

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2019 there have been no contraventions of:

(i) the auditor independence requirements as set out in the Corporations Act 2001 in relation to the Audit; and

(ii) any applicable code of professional conduct in relation to the audit

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Megan O'Neill FCPA Cairns Quality Accounting Registered Company Auditor #419579 23/25-29 Grafton Street, Cairns QLD 4870

Dated: 26 September 2019

# Mareeba & Dimbulah Financial Services Limited ABN 53 115 503 930 Statement of Profit or Loss and Comprehensive Income For the year ended 30 June 2019

	Note	2019	2018
		\$	\$
Revenue from ordinary activities	4	1,861,417.84	1,791,342.34
Gross profit	-	1,861,417.84	1,791,342.34
Administration and general costs		(132,636.29)	(129,874.61)
Employment secondment expenses		(968,036.75)	(882,365.30)
ATM expenses		(20,995.08)	(17,660.85)
Depreciation & amortisation expenses		(60,790.32)	(61,743.32)
IT leasing and running costs		(46,936.59)	(42,384.87)
Occupancy costs		(122,082.50)	(118,138.48)
Marketing Development Fund expenses		(53,390.77)	(68,714.11)
Grants and donations	_	(300,000.00)	(330,000.00)
Profit before income tax		156,549.54	140,460.80
Income tax attributable to operation profit (loss)	<u>5</u>	43,308.37	37,088.88
Operating profit after income tax	-	113,241.17	103,371.93
Total comprehensive income for the year	-	113,241.17	103,371.93
Earnings per share (cents per share)		с	с
- basic profit for the year	-	11.27	10.29
- basic profit for the year	-	11.27	10.29

# Mareeba & Dimbulah Financial Services Limited ABN 53 115 503 930 Statement of Financial Position as at 30 June 2019

Property, plant and equipment       11       143,639.30       175,497.30         Intangible assets       12       230,668.78       257,781.10         Total Non-Current Assets       374,308.08       433,278.40         Total Assets       1,538,360.44       1,466,375.54         Liabilities       1,538,360.44       1,466,375.54         Current Liabilities       13       156,752.12       107,899.96         Current Liabilities       9       17,036.38       170,363.8         Total Current Liabilities       156,752.12       124,936.34       144,936.34         Total Liabilities       156,752.12       124,936.34       136,752.12       124,936.34         Total Liabilities       156,752.12       124,936.34       144,439.20         Equity       1,381,608.32       1,341,439.20       1,341,439.20         Contributed equity       14       1,004,511.00       376,928.20		Note	2019 \$	2018 \$
Current Assets         7         976,338,31         863,034,61           Trade and other receivables         8         173,204,38         164,060,26           Current tax assets         9         9,443,07         0           Other assets         10         5,066,60         6,002,27           Total Current Assets         10         5,066,60         6,002,27           Total Current Assets         11         143,639,30         175,497,30           Intangible assets         12         230,668,78         257,781,10           Total Non-Current Assets         374,308,08         433,278,40           Total Assets         1,538,360,44         1,466,375,54           Liabilities         156,752,12         107,899,96           Current Liabilities         13         156,752,12         107,899,96           Current Liabilities         1         124,936,34         1,466,375,54           Liabilities         1         156,752,12         107,899,96           Current Liabilities         1         156,752,12         107,899,96           Current Liabilities         1         156,752,12         124,936,34           Total Current Liabilities         1         156,752,12         124,936,34           Net Asset	Assets			
Cash and cash equivalents $\frac{7}{2}$ 976,338.31       863,034.61         Trade and other receivables $\frac{8}{2}$ 173,204.38       164,060.26         Current tax assets $\frac{9}{2}$ 9,443.07       0         Other assets $\frac{10}{1,164,052.36}$ $\frac{1,033,097,14}{1,033,097,14}$ Non-Current Assets $\frac{11}{1,164,052.36}$ $\frac{1,033,097,14}{1,033,097,14}$ Non-Current Assets $\frac{12}{230,668,78}$ $\frac{257,781,10}{257,781,10}$ Total Non-Current Assets $\frac{374,308,08}{374,308,08}$ $\frac{433,278,40}{433,278,40}$ Total Assets $\frac{1,538,360,44}{33,278,40}$ $\frac{1,466,375,54}{1,466,375,54}$ Liabilities $\frac{156,752,12}{12,212}$ $107,899,96$ Current Liabilities $\frac{13}{156,752,12}$ $124,936,34$ Total Liabilities $\frac{9}{156,752,12}$ $124,936,34$ Total Liabilities $\frac{13}{156,752,12}$ $124,936,34$ Total Liabilities $\frac{1,381,608,32}{1,341,439,20}$ $1,341,439,20$ Equity $\frac{14}{1,004,511,00}$ $1,004,511,00$ Retained profits $\frac{14}{377,097,32}$ $336,928,20$				
Other assets       10       5,066.60       6,002.27         Total Current Assets       1,164,052.36       1,033,097.14         Non-Current Assets       11       143,639.30       175,497.30         Intangible assets       12       230,668.78       257,781.10         Total Non-Current Assets       12       230,668.78       257,781.10         Total Non-Current Assets       1,538,360.44       1,466,375.54         Liabilities       1,538,360.44       1,466,375.54         Current Liabilities       13       156,752.12       107,899.96         Current Liabilities       9       17,036.38       170,306.38         Total Current Liabilities       156,752.12       124,936.34         Total Liabilities       156,752.12       124,936.34         Net Assets       1,381,608.32       1,341,439.20         Equity       14       1,004,511.00       336,928.20		7	976 338 31	863 034 61
Other assets       10       5,066.60       6,002.27         Total Current Assets       1,164,052.36       1,033,097.14         Non-Current Assets       11       143,639.30       175,497.30         Intangible assets       12       230,668.78       257,781.10         Total Non-Current Assets       12       230,668.78       257,781.10         Total Non-Current Assets       1,538,360.44       1,466,375.54         Liabilities       1,538,360.44       1,466,375.54         Current Liabilities       13       156,752.12       107,899.96         Current Liabilities       9       17,036.38       170,306.38         Total Current Liabilities       156,752.12       124,936.34         Total Liabilities       156,752.12       124,936.34         Net Assets       1,381,608.32       1,341,439.20         Equity       14       1,004,511.00       336,928.20	-	8		
Other assets       10       5,066.60       6,002.27         Total Current Assets       1,164,052.36       1,033,097.14         Non-Current Assets       11       143,639.30       175,497.30         Intangible assets       12       230,668.78       257,781.10         Total Non-Current Assets       12       230,668.78       257,781.10         Total Non-Current Assets       1,538,360.44       1,466,375.54         Liabilities       1,538,360.44       1,466,375.54         Current Liabilities       13       156,752.12       107,899.96         Current Liabilities       9       17,036.38       170,306.38         Total Current Liabilities       156,752.12       124,936.34         Total Liabilities       156,752.12       124,936.34         Net Assets       1,381,608.32       1,341,439.20         Equity       14       1,004,511.00       336,928.20		9		
Total Current Assets $1,164,052.36$ $1,033,097.14$ Non-Current Assets $111$ $143,639.30$ $175,497.30$ Intangible assets $112$ $230,668.78$ $257,781.10$ Total Non-Current Assets $112$ $230,668.78$ $257,781.10$ Total Non-Current Assets $1,538,360.44$ $1,466,375.54$ Liabilities $1,538,360.44$ $1,466,375.54$ Liabilities $1,70,36.38$ $17,036.38$ Current Liabilities $9$ $17,036.38$ Total Current Liabilities $9$ $17,036.38$ Total Current Liabilities $9$ $17,036.38$ Total Current Liabilities $156,752.12$ $107,899.96$ Current Liabilities $156,752.12$ $124,936.34$ Net Assets $1,381,608.32$ $1,341,439.20$ Equity $14$ $1,004,511.00$ $336,928.20$				6.002.27
Property, plant and equipment       11       143,639.30       175,497.30         Intangible assets       12       230,668.78       257,781.10         Total Non-Current Assets       374,308.08       433,278.40         Total Assets       1,538,360.44       1,466,375.54         Liabilities       1,538,360.44       1,466,375.54         Current Liabilities       13       156,752.12       107,899.96         Current Liabilities       9       17,036.38       170,363.8         Total Current Liabilities       156,752.12       124,936.34       144,936.34         Total Liabilities       156,752.12       124,936.34       136,752.12       124,936.34         Total Liabilities       156,752.12       124,936.34       144,439.20         Equity       1,381,608.32       1,341,439.20       1,341,439.20         Contributed equity       14       1,004,511.00       376,928.20				
Intangible assets       12       230,668.78       257,781.10         Total Non-Current Assets       374,308.08       433,278.40         Total Assets       1,538,360.44       1,466,375.54         Liabilities       1,538,360.44       1,466,375.54         Liabilities       13       156,752.12       107,899.96         Current Liabilities       9       17,036.38       17,036.38         Total Current Liabilities       156,752.12       124,936.34       124,936.34         Total Liabilities       156,752.12       124,936.34       144,936.34         Net Assets       1,381,608.32       1,341,439.20       1341,439.20         Equity       14       1,004,511.00       1,004,511.00         Retained profits       377,097.32       336,928.20	Non-Current Assets			
Intangible assets       12       230,668.78       257,781.10         Total Non-Current Assets       374,308.08       433,278.40         Total Assets       1,538,360.44       1,466,375.54         Liabilities       1,538,360.44       1,466,375.54         Liabilities       13       156,752.12       107,899.96         Current Liabilities       9       17,036.38       17,036.38         Total Current Liabilities       156,752.12       124,936.34       124,936.34         Total Liabilities       156,752.12       124,936.34       144,936.34         Net Assets       1,381,608.32       1,341,439.20       1341,439.20         Equity       14       1,004,511.00       1,004,511.00         Retained profits       377,097.32       336,928.20	Property, plant and equipment	<u>11</u>	143,639.30	175,497.30
Total Assets       1,538,360.44       1,466,375.54         Liabilities       13       156,752.12       107,899.96         Current Liabilities       9       17,036.38         Total Current Liabilities       156,752.12       124,936.34         Total Liabilities       156,752.12       124,936.34         Total Liabilities       156,752.12       124,936.34         Net Assets       1,381,608.32       1,341,439.20         Equity       14       1,004,511.00       1,004,511.00         Retained profits       377,097.32       336,928.20	Intangible assets		230,668.78	257,781.10
Liabilities         Current Liabilities         Trade and other payables         Current tax liabilities         9         Total Current Liabilities         156,752.12         107,899.96         Current tax liabilities         9         156,752.12         124,936.34         Total Current Liabilities         156,752.12         124,936.34         Net Assets         1,381,608.32         1,341,439.20         Equity         Contributed equity         Retained profits         14       1,004,511.00         336,928.20	Total Non-Current Assets		374,308.08	433,278.40
Current Liabilities       13       156,752.12       107,899.96         Current tax liabilities       9       17,036.38         Total Current Liabilities       156,752.12       124,936.34         Total Liabilities       156,752.12       124,936.34         Net Assets       1,381,608.32       1,341,439.20         Equity       14       1,004,511.00       1,004,511.00         Retained profits       377,097.32       336,928.20	Total Assets		1,538,360.44	1,466,375.54
Trade and other payables       13       156,752.12       107,899.96         Current tax liabilities       9       17,036.38         Total Current Liabilities       156,752.12       124,936.34         Total Liabilities       156,752.12       124,936.34         Net Assets       1,381,608.32       1,341,439.20         Equity       14       1,004,511.00       1,004,511.00         Retained profits       14       1,004,511.00       336,928.20	Liabilities			
Current tax liabilities       9       17,036.38         Total Current Liabilities       156,752.12       124,936.34         Total Liabilities       156,752.12       124,936.34         Net Assets       1,381,608.32       1,341,439.20         Equity       14       1,004,511.00       1,004,511.00         Retained profits       377,097.32       336,928.20	Current Liabilities			
Current tax liabilities       9       17,036.38         Total Current Liabilities       156,752.12       124,936.34         Total Liabilities       156,752.12       124,936.34         Net Assets       1,381,608.32       1,341,439.20         Equity       14       1,004,511.00       1,004,511.00         Retained profits       377,097.32       336,928.20	Trade and other payables	<u>13</u>	156,752.12	107,899.96
Total Current Liabilities       156,752.12       124,936.34         Total Liabilities       156,752.12       124,936.34         Net Assets       1,381,608.32       1,341,439.20         Equity         Contributed equity       14       1,004,511.00         Retained profits       377,097.32       336,928.20	Current tax liabilities			17,036.38
Net Assets       1,381,608.32       1,341,439.20         Equity       14       1,004,511.00       1,004,511.00         Retained profits       377,097.32       336,928.20	Total Current Liabilities	-	156,752.12	124,936.34
Equity         14         1,004,511.00         1,004,511.00           Retained profits         377,097.32         336,928.20	Total Liabilities		156,752.12	124,936.34
Contributed equity       14       1,004,511.00       1,004,511.00         Retained profits       377,097.32       336,928.20	Net Assets	-	1,381,608.32	1,341,439.20
Contributed equity       14       1,004,511.00       1,004,511.00         Retained profits       377,097.32       336,928.20	Equity			
Retained profits         377,097.32         336,928.20	-	14	1 004 511 00	1 004 511 00
		<u>1</u> 7		
	Total Equity		1,381,608.32	1,341,439.20

# Mareeba & Dimbulah Financial Services Limited ABN 53 115 503 930 Statement of Changes in Equity for the year ended 30 June 2019

	Notes	Retained Earnings	lssued & Paid Up Capital	Total
Balance at 1 July 2017		307,314.33	1,004,511.00	1,311,825.33
Shares issued during year				
Profit attributable to the members		103,371.92		103,371.92
Subtotal		410,686.25	1,004,511.00	1,415,197.25
Dividends paid or provided for		(73,758.05)		(73,758.05)
Balance at 30 June 2018		336,928.20	1,004,511.00	1,341,439.20
Balance at 1 July 2018		336,928.20	1,004,511.00	1,341,439.20
Shares issued during year				
Profit attributable to the members		113,241.17		113,241.17
Subtotal		450,169.37	1,004,511.00	1,454,680.37
Dividends paid or provided for	<u>6</u>	(73,072.05)		(73,072.05)
Balance at 30 June 2019	—	377,097.32	1,004,511.00	1,381,608.32

# Mareeba & Dimbulah Financial Services Limited ABN 53 115 503 930 Statement of Cash Flows For the year ended 30 June 2019

	2019 \$	2018 \$
	\$	\$
Cash Flow From Operating Activities		
Receipts from customers	1,834,200.35	1,775,803.22
Payments to Suppliers and employees	(1,628,075.32)	(1,568,795.17)
nterest received	18,073.37	13,857.77
ncome tax paid	(39,592.77)	(62,046.40)
Net cash provided by (used in) operating activities (note B)	184,605.63	158,819.42
Cash Flow From Investing Activities		
Payment for:		
Payments for property, plant and equipment	(1,820.00)	(8,981.55)
Loans from other groups or entities	(500.00)	
Proceeds from disposal of:		
Loans to other groups or entities		11,250.00
Net cash provided by (used in) financing activities	(2,320.00)	2,268.45
Cash Flow From Financing Activities		
Dividends paid	(73,072.05)	(73,758.05)
Proceeds of borrowings	182.37	
Dividends payable	3,907.75	
Net cash provided by (used in) financing activities	(68,981.93)	(73,758.05)
Net increase (decrease) in cash held	113,303.70	87,329.82
Cash at the beginning of the year	863,034.61	775,704.79
Cash at the end of the year (note 1)	976,338.31	863,034.61

# Mareeba & Dimbulah Financial Services Limited ABN 53 115 503 930 Statement of Cash Flows For the year ended 30 June 2019

	2019	2018
Note A. Reconciliation Of Cash		
For the purposes of the statement of cash flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts.		
Cash at the end of the year as shown in the statement of cash flows is reconciled to the related items in the balance sheet as follows:		
Bendigo General Cheque Account	43,305.44	30,960.67
Bendigo Market Development Fund Account	108,426.24	106,098.09
Bendigo Business Solutions Account	4,322.31	639.56
Bendigo Business Cash Mgmt Account	284.32	336.29
Term Deposit	820,000.00	725,000.00
	976,338.31	863,034.61

# Note B. Reconciliation Of Net Cash Provided By/Used In Operating Activities To Net Profit

Operating profit (loss) after tax	113,241.17	103,371.92
Depreciation	33,678.00	34,631.00
Amortisation	27,112.32	27,112.32
Increase/(decrease) in provision for income tax	3,458.35	(23,419.63)
Increase/(decrease) in future income tax benefit	257.25	(1,537.89)
Changes in assets and liabilities net of effects of purchases and disposals of controlled entities:		
(Increase) decrease in trade and term debtors	(9,144.12)	(1,681.35)
(Increase) decrease in prepayments	935.67	(993.87)
Increase (decrease) in trade creditors and accruals	45,262.04	4,586.28
Increase (decrease) in employee entitlements	389.35	
Increase (decrease) in sundry provisions	(30,584.40)	16,750.64
Net cash provided by operating activities	184,605.63	158,819.42

# Note 1: Statement of Significant Accounting Policies (A) Basis of Preparation

The company has elected to adopt the Australian Accounting Standards - Reduced Disclosure Requirements.

These financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards - Reduced Disclosure Requirements and the Corporation Act 2001. Mareeba & Dimbulah Financial Services Limited is a for-profit entity for the purpose of preparing the financial statements.

The financial statements for the year ended 30 June 2019 were approved and authorised for issue by the Board of Directors on 25 September 2019.

# (B) Accounting Policies

The accounting policies are consistent with those applied in the previous financial year except as follows:

The entity has adopted the following new and amended Australian Accounting Standards and AASB Interpretations as at 1 July 2018:

AASB 9 Financial Instruments includes requirements for the recognition (and derecognition), classification and measurement of financial instruments, as well as the new hedge accounting requirements that will replace the corresponding requirements currently applicable to financial instruments under AASB 139: Financial Instruments: Recognition and Measurement. AASB 9 mandatorily applies to annual reporting periods beginning on or after 1 January 2018.

The company has applied the new standard as at 1 July 2018 through the application of transitional relief and elected not to restate prior periods. On adoption of AASB 9, the company has identified that the new standard has impacted the financial statements in relation to the the classification of cash and cash equivalents as well as trade and other receivables. Under AASB 139, cash and cash equivalents and trade and other receivables were previously classified as loans and receivables in the financial statements. On the adoption of AASB 9, these financial instruments were reclassified to amortised cost. On adoption of the new standard, there was no effect that needed to be identified in opening retained earnings as at 1 July 2018. As such, there has been no material impact on the balances recognised in the financial statements.

#### Reconciliation of financial instruments on adoption of AASB 9 - 1 July 2018

On adoption of AASB 9, the company has identified the following financial instruments that have been reclassified:

		Measurement Category		ry	Carrying A	Amount
	Notes	Original AASB 139 Category	New AASB 9 Category	Closing Balance 30 June 2018 (AASB 139)	Adoption of AASB 9	Opening Balance 1 July 2018 (AASB 9)
Financial Assets						
Current						
Cash and cash equivalents	7	Loans and receivables	Amortised Cost	863,034.61	-	863,034.61
Trade and other receivables	8	Loans and receivables	Amortised Cost	164,060.26	-	164,060.26
Total Financial Assets				1,027,094.87	_	1,027,094.8′

There has been no change in the carrying amount of these financial instruments as a result of the adoption of AASB9.

AASB 15 Revenue from Contracts with Customers (issued December 2014) supersedes AASB 111: Construction Contracts, AASB 118: Revenue, Interpretation 13: Customer Loyalty Programmes, Interpretation 15: Agreements for the Construction of Real Estate, Interpretation 18: Transfers of Assets from Customers, Interpretation 131: Revenue - Barter Transactions Involving Advertising Services and Interpretation 1042: Subscriber Acquisition Costs in the Telecommunications Industry. AASB 15 mandatorily applies to annual reporting periods beginning on or after 1 January 2018 (as deferred by AASB 2015-8: Amendments to Australian Accounting Standards - Effective Date of AASB 15).

The new standard has been applied as at 1 July 2018 using the modified retrospective approach. Under this method, the cumulative effect of initial application is recognised as an adjustment to the opening balance of retained earnings at 1 July 2018 and comparatives are not restated. On adoption of AASB 15, there has been no effect on the transactions and balances recognised in the financial statements.

The information below highlights that there has been no effect on the company's statement of profit or loss and other comprehensive income and the statement of financial position for the year ended 30 June 2019. The adoption of AASB 15 did not have any impact on the company's statement of cash flows

# Statement of Profit or Loss and Other Comprehensive Income (extract)

	Amounts under AASB 118	Adjustment	Amounts under AASB 15
Revenue from ordinary activities	1,861,417.84		1,861,417.84
Administration and general costs	(132,636.29)		(132,636.29)
Employment secondment expenses	(968,036.75)		(968,036.75)
ATM expenses	(20,995.08)		(20,995.08)
Depreciation & amortisation expenses	(60,790.32)		(60,790.32)
IT leasing and running costs	(46,936.59)		(46,936.59)
Occupancy costs	(122,082.50)		(122,082.50)
Marketing Development Fund expenses	(53,390.77)		(53,390.77)
Grants and donations	(300,000.00)		(300,000.00)
Profit before income tax	156,549.54		156,549.54
Income tax attributable to operation profit (loss)	43,308.37		43,308.37
Total comprehensive income	113,241.17	-	113,241.17

#### Statement of Financial Position (extract)

under	Adjustment	Amounts under AASB 15
976,338.31		976,338.31
173,204.38		173,204.38
9,443.07		9,443.07
5,066.60		5,066.60
143,639.30		143,639.30
230,668.78		230,668.78
1,538,360.44		1,538,360.44
	<b>under</b> <b>AASB 118</b> 976,338.31 173,204.38 9,443.07 5,066.60 143,639.30 230,668.78	AASB 118 976,338.31 173,204.38 9,443.07 5,066.60 143,639.30 230,668.78

Current Liabilities		
Trade and other payables	156,752.12	156,752.12
Total Liabilities	156,752.12	156,752.12
Equity		
Contributed equity	1,004,511.00	1,004,511.00
Retained profits	377,097.32	337,097.32
Total Equity	1,381,608.32	1,381,608.32

# Recently issued or amended standards not yet effective

AASB 16 Leases (issued February 2016) will be effective from 1 January 2019. The company is yet to undertake a detailed assessment of the impact of AASB 16 and as such has not elected to early adopt this standard in these financial statements.

#### Economic dependency - Bendigo and Adelaide Bank Limited

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the Community Bank(c) branches at Mareeba and Dimbulah, Queensland.

The branches operate as a franchise of Bendigo and Adelaide Bank Limited, using the name 'Bendigo Bank' and the logo and system of operations of Bendigo and Adelaide Bank Limited. The company manages the Community Bank branches on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the Community Bank branches are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit and debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products of Bendigo and Adelaide Bank Limited.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the Community Bank (r) branch franchise operations. It also continues to provide ongoing management and operational support, and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

- advice and assistance in relation to the design, layout and fitout of the Community Bank(r) branches;
- training for the branch manager and other employees in banking, management systems and interface protocol;
- methods and procedures for the sale of products and provision of services;
- security and cash logistic controls;
- cancellation of company revenue and payment of many operation and administrative expenses;
- the formulation and implementation of advertising and promotional programs;
- sales techniques and proper customer relations.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

#### Summary of accounting policies

#### **Overall consideration**

The financial statements have been prepared using the significant accounting policies and measurement bases summarised below.

#### Revenue

The Company has applied AASB 15: Revenue from Contracts with Customers using the cumulative effect method and therefore the comparative information has not been restated and continues to be presented under AASB 118: Revenue.

Revenue is recognised based on the amount of consideration expected by an entity after providing goods or services, or the amount of revenue on the transfer of goods and services to a customer. The company follows the following 5-step process when determining whether to recognise revenue:

- 1. Identifying the contract with the customer;
- 2. Identifying the performance obligations in the contract;
- 3. Determining the transaction price;
- 4. Allocating the transaction price to the performance obligations; and
- 5. Recognising revenue when (or as) the performance obligations are satisfied.

#### Revenue calculation

The franchise agreement with Bendigo and Adelaide Bank Limited provides for three types of revenue earned by the company. First, the company is entitled to 50% of monthly gross margin earned by Bendigo and Adelaide Bank Limited on products and services provided through the company that are regarded as 'day to day' banking business (ie 'margin business'). This arrangement also means that if the gross margin reflects a loss (that is, the gross margin is a negative amount), the company effectively incurs, and must bear, 50% of the loss.

The second source of revenue is commission paid by Bendigo and Adelaide Bank Limited on the other products and services provided through the company (ie 'commission business'). The commission is currently payable on various specified products and services, including insurance, financial planning, common fund, Sandhurst Select, superannuation, commercial loan referrals, prodcuts referred by Rural Bank, leasing referalls, fixed loans and certain term deposits (>90 days). The amount of commission payable can be varied in accordance with the Franchise Agreement (which, in some cases, permits commissions to be varied at the discretion of Bendigo and Adelaide Bank Limited). This discretion has been exercised on several occassions previously. For example, in February 2011, Bendigo and Adelaide Bank Limited reduced commission on two core banking products to ensure a more even distribution of income between Bendigo and adelaide Bank Limited and its Community Bank partners. The revenue share model is subject to regular review to ensure that the interests of Bendigo and Adelaide Bank and Community Bank companies remain balanced.

The third source of revenue is a proportion of the fees and charges (ie, what are commonly referred to as 'bank fees and charges') charges to customers. This proportion, determined by Bendigo and Adelaide Bank Limited, may vary between products and services and may be amended by Bendigo and Adelaide Bank Limited from time to time.

#### **Income Tax**

#### Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

#### Deferred tax

Deferred tax is accounted for using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements and corresponding tax base of those items.

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probably that sufficient taxable amounts will be available against which deductible temporary ddifferences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial taxable income or account profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the consolidated entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforcable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the company entity intends to settle its tax assets and liabilities on a net basis.

#### Current and deferred tax in the period

Current and deferred tax is recognised as an expense or income in the Statement of Profit or Loss and Other Comprehensive Income, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity or where it arisefrom initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or excess.

#### **Employee Benefits**

Provision is not made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employees are seconded staff of Bendigo and Adelaide Bank Limited and are treated as employees of Bendigo and Adelaide Bank Limited. The company is invoiced each month for a provision to employee entitlements, such as long-service leave, holiday pay and personal leave. Any provision for employee entitlements are accrued by Bendigo and Adelaide Bank Limited.

#### **Cash and Cash Equivalents**

For the purposes of the Statement of Cash Flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the Statement of Financial Positions.

#### **Trade Receivables and Payables**

Receivables are carried at fair value. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts payable are carried at cost that is the fair value of the consideration to be paid in future for goods and services received, whether or not billed to the company.

#### **Property, Plant and Equipment**

Plant and equipment, leasehold imporvements and equipment under finance lease are stated at cost less accumulated depreiciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual lives and depreciation method is reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calulation of depreciation:

Class of Asset	Depreciation Rate	
Leasehold improvements	2.5-40.0%	
Plant and equipment	2.5-40.0%	
Fixtures and fittings	2.5-40.0%	

Gains and losses arising on the disposal of property, plant and equipment are determined as the difference between the disposal proceeds and the carrying amount of the assets and are recognised in profit or loss within other income or other expenses.

#### Intangibles

The franchise fee paid to Bendigo and Adelaide Bank Limited has been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

#### Borrowings

All loans are initially measured as the principal amount. Interest is recognised as an expense as it accrues.

#### Leases

Leases of fixed assets, where substantially all the risks and benefits incidental to the ownership of the asset, but not legal ownership, are transferred to Mareeba & Dimbulah Financial Services are classified as finance leases.

Finance leases are capitalised recording an asset and a liability equal to the present value of the minimum lease payments, including any guaranteed residual value. Lease payment are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a striaght line basis over their estimated useful lives where it is likely that Mareeba & Dimbulah Financial Servics Limited will obtain ownership of the asset or over the term of the lease.

Lease payments made under operating leases, where substantially all the risks and benefits remain with the leaser, are charges as expenses in the periods in which they are incurred.

Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

#### Provisions

Provisions are recognised when Mareeba & Dimbulah Financial Services Limited has a legal or constructive obligation, as a result of past events, for which it is probably that the outflow of economic benefit will result and that the outflow can be reliably measured.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

#### **Contributed Equity**

Ordinary shares are recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

#### Earnings per Share

Basic earning per share is calculated by dividing the profit attributable to equity holders of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the vear.

#### Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount os GST incurred is not recoverable from the Australian Taxation Office. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item

Cash flows are presented in the cash flow statement on a net basis (after GST), except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

# **Note 2: Financial Instruments**

#### **Recognition and derecognition**

Financial assets and financial liabilities are recognised when the Group becomes a party to contractual provisions of the financial instrument and are measured initially at fair value adjusted by transaction costs, except for those carried at fair value profit or loss, which are measured initially at fair value. Subsequent measurement of financial assets and financial liabilities are described below.

Financial assets are dercognised when the contractual rights to the cash flows from the financial asset expire, or when the financial asset and substantially all the risks and rewards are transferred. A financial liability is derecognised when it is extinguished, discharged, cancelled or expires.

# Classification and initial measurement of

#### financial assets

Except for those trade receivables that do not contain a significant financing component and are measured at the transaction price in accordance with AASB 15, all financial assets are initially measured at fair value adjusted for transaction costs (where applicable).

#### Subsequent measurement of financial assets

For the purpose of subsequent measurement, financial assets, other than those designated and effective as hedging instruments, are classified into the following categories upon initial recognition:

- financial assets at amortised costs
- financial assets at fair value through profit and loss (FVPL)
- debt instruments at fair value through other comprehensive income (FVOCI)
- equity instruments at fair value through other comprehensive income (FVOCI)

Classification are determined by both:

- the entity's business model for managing the financial asset
- the contractual cash flow characteristics of the financial assets
- the contractual cash flow characteristics of the financial assets

All income and expenses relating to financial assets that are recognised in profit and loss are presented within revenue from ordinary activities.

#### Financial assets at amortised cost

Financial assets are measured at amortised cost if the assets meet the following conditions (and are not designated as FVPL):

- they are held within a business model whose objective is to hold the financial assets and collect its contractual cash flows

- the contractual terms of the financial assets give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding

After initial recognition, these are measured at amortised costs using the effective interest method. Discounting is omitted where the effect of discounting is immaterial. The Company's cash and cash equivalents as well as trade and other receivables fall into this category of financial instruments.

# Financial assets at fair value through profit or loss (FVPL)

Financial assets that are held within a business model other than 'hold to collect' or 'hold to collect and sell' are categoried at fair value through profit and loss. Further, irrespective of business model, financial assets whose contractual cash flows are not solely payments of principal and interest are accounted for at FVPL. All derivative financial instruments fall into this category, except for those designated and effective as hedging instruments, for which the hedge accounting requirements apply. The Company does not hold any financial assets that fall into this category of financial instruments.

#### Debt instruments at fair value through other comprehensive income (Debt FVOCI)

Financial assets with contractual cash flows representing solely payments of principal and interest and held within a business model of collecting the contractual cash flows nd selling the assets are accounted for at FVOCI.

Any gains or losses recognised in OCI will be recycled upon recognition of the asset. This category includes bonds that were previously classified as 'available-for-sale' under AASB 139.

#### Equity instruments at fair value through other comprehensive income (Equity FVOCI)

Investments in equity instruments that are not held for trading are eligible for an irrevocable election at inception to be measured at FVOCI. Under this category, subsequent movements in fair value are recognised in other comprehensive income are never reclassified to profit or loss. Dividend income is taken to profit or loss unless the dividend clearly represents return of capital.

#### Impairment of financial assets

AASB 9's new impairment model use more forward looking information to recognize expected credit losses - the 'ecpected credit losses (ECL) model'. The application of the new impairment model depends on whether there has been a significant increase in credit risk.

Liquidity Management

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

#### Capital Management

The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the Statement of Financial Position.

In accordance with the franchise agreementm in any 12 month period, the funds distributed to shareholders shall not exceed the distribution limit.

The distribution limit is the greater of:

a) 20% of the profit or funds of the franchisee otherwise available for distribution to shareholders in that 12 month period; and

b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the franchisee over that 12 month period.

The board is manageing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2019 can be seen in the Statement of Profit and Loss and Other Comprehensive Income.

There were no changes in the company's approach to capital management during the year.

# Note 3: Critical Accounting Estimates and Judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Management has identified the following critical accounting policies for which significant judgements, estimates and assumptions are made. Actual results may differ from these estimate under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

Further details of the neature of these assumptions and conditions may be found in the relevant notes to the financial statements.

Taxation

Judgement is required in assessing whether deferred tax assets and certain tax liabilities are recognised on the Statement of Porfit or Loss and Other Comprehensive Income. Deferred tax assets, including those arising from un-recouped tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recov

# Note 4: Revenue from Ordinary Activities

#### **Operating Activities:**

Gross Margin	1,343,510.24	1,202,411.80
Upfront Product Commission	49,691.90	53,664.04
Trailer Product Commission	260,436.62	325,325.87
FeeIncome	134,597.60	141,632.93
Market Development Fund	47,499.93	47,499.93
Rebates and Refunds	7,608.18	6,950.00
Total revenue from operating activities	1,843,344.47	1,777,484.57
Non-operating Activities:		
Interest revenue	18,073.37	13,857.77
Total revenue from non-operating activities	18,073.37	13,857.77
Total revenue from ordinary activities	1,861,417.84	1,791,342.34

# Note 5: Income Tax

The prima facie tax payable on profit from ordinary activities before income tax is reconciled to the income tax as follows:

Profit/(loss) from ordinary activities before income tax	156,549.54	140,460.80
Prima facie income tax	43,051.12	38,626.77
Add tax effect of:		
- Prepaid insurance	221.38	(1,537.89)
Income tax expense/(revenue)	43,308.37	37,088.88
Income tax expense attributable to profit from ordinary		
activities	43,308.37	37,088.88
The applicable weighted average effective tax rates are as follows (%):	27.66	26.41

# Note 6: Dividends

Dividends Provided for or Paid	73,072.05	73,758.05
	73,072.05	73,758.05

On 17 December 2018, dividend payments of \$72,807.05 were made to ShareData, a share registry service employed to distribute dividends. As at the date of this report, the company has transitioned to AFS Associates Pty Ltd to provide the share registry services. As a result of this share registry change, rejected dividend payments of \$4,741.50 were returned to the company. As at 30 June 2019, \$3,907.75 of these remain outstanding and are recognised as a liability of the company. Payments of \$245.00 were also made during the period in relation to rejected dividends from prior years.

# Note 7: Cash assets

Bank accounts:		
- Bendigo General Cheque Account	43,305.44	30,960.67
- Bendigo Market Development Fund Account	108,426.24	106,098.09
- Bendigo Business Solutions Account	4,322.31	639.56
- Bendigo Business Cash Mgmt Account	284.32	336.29
Other cash items:		
- Term Deposit	820,000.00	725,000.00
	976,338.31	863,034.61

### **Reconciliation of Cash:**

Cash at the end of the financial year as shown in the statement of cash flows is reconciled to items in the statement of financial position as follows:

- Cash	976,338.31	863,034.61
	976,338.31	863,034.61

# Note 8: Trade and Other Receivables

#### Current

Trade debtors	173,204.38	164,060.26
	173,204.38	164,060.26

### Note 9: Tax Assets Current

GST Payable Control Account	(45,596.54)	(31,566.40)
Input Tax Credit Control Account	65,749.32	20,987.78
Provision for income tax	(11,566.67)	(8,108.32)
Deferred Tax Assets	1,393.31	1,650.56
Amounts Withheld from Salary and Wages	(147.00)	
Employee entitlements	(389.35)	
	9,443.07	(17,036.38)

# Note 10: Other Assets

#### Current

Prepayments	5,066.60	6,002.27
	5,066.60	6,002.27

# Note 11: Property, Plant and Equipment

Leasehold improvements:

542,030.43	540,210.43
(399,948.45)	(366,991.45)
142,081.98	173,218.98
14,435.32	14,435.32
(12,878.00)	(12,157.00)
1,557.32	2,278.32
143,639.30	175,497.30
	(399,948.45) 142,081.98 14,435.32 (12,878.00) 1,557.32

# Note 12: Intangible Assets

170,000.00	170,000.00
65,734.00	65,734.00
(38,955.62)	(34,436.90)
26,778.38	31,297.10
228,674.00	228,674.00
(194,783.60)	(172,190.00)
33,890.40	56,484.00
230,668.78	257,781.10
	65,734.00 (38,955.62) 26,778.38 228,674.00 (194,783.60) 33,890.40

# Note 13: Trade and Other Payables

Unsecured:		
- Trade creditors	152,662.00	107,399.96
Amounts payable to:		
- Mareeba Golf Club Inc		500.00
	152,662.00	107,899.96

The \$500.00 overpayment made by Mareeba Golf Club Inc as noted in the previous financial statements dated 26 September 2018 was repaid to the organisation in November 2018.

# Note 14: Contributed Capital

1,004,511 Ordinary shares at \$1.00 each fully paid	1,004,511.00	1,004,511.00

Ordinary shares participate in dividends and the proceeds on winding up of the company in proportion to the number of shares held.

At shareholders meetings each ordinary share is entitled to one vote when a poll is called, otherwise each shareholder has one vote on a show of hands.

#### **Rights attached to shares**

#### Voting rights

Subject to some limited expectation, each shareholder has the right to vote at a general meeting.

On a show of hands or a poll, each shareholder attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example the person is a shareholder and has also been appointed a proxy for another shareholder) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a shareholder and one vote for each other shareholder that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each shareholder only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all shareholders of the community who have contributed to the establishment and ongoing operation of the Community Bank have the same ability to influence the operation of the company.

#### Dividends

Generally, dividends are payable to shareholders in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo and Adelaide Bank Limit contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

Transfer

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the Corporations Act.

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if any of the following applies:

- They control or own 10% or more of the shares in the company (the '10% limit').

- In the opinion of the board they do not have a close connection to the community or communities in which the company predominantly carries on business (the 'close connection test').

- Where the person is a shareholder, after the transfer of shares in the company to that person the number of shareholders in the company is (or would be) lower than the base number (the 'base number test'). The base number is 311. As at the date of this report, the company had 488 shareholders.

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or benefical interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prhoibited shareholding interest. If the board becomes aware that a shareholder has a prohibited shreholding interest, it must serve a notice requiring the shareholder (or the shareholder's associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between there and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual shareholders, but that such a result may be necessary to enforce the prohibition

# Note 15: Leases

Non-cancellable operating leases contracted for, but not capitalised in the financial statements.

Payable - minimum lease payments (subject to renewal, market reviews and CPI):

	\$	\$
- not later than 12 months	77,575.48	74,732.68
- between 12 months and 5 years	334,290.62	322,036.71

The Mareeba property lease is a non-cancellable lease. An option was taken up with a five year term, due to expire on 30 November 2020, with rent payable monthly in advance. There remains one five year option to renew the lease.

The Dimbulah property lease is a non-cancellable lease with a five year term, with rent payable monthly in advance. The second five year option was taken up, commencing on 1 December 2015 and will be due to expire on 30 November 2020 with no further options to renew.

# Note 16: Director and Related Party Disclosures

No director or related party has entered into a material contract with the company.

Detailed remuneration disclosures are provided in the remuneration report, included as part of the directors' report.

#### **Related Party Transactions**

The following transactions occurred with related parties:

Payment for services from associates - Millar Teitzel Accountants and Advisors	18,850.00	16,551.00
Shareholdings		
Number of shares held by directors	29,094	29,094

# Note 17: Events Occurring After the Balance Sheet Date

There have been no events after the end of the financial year that would materially affect the financial statements.

# Note 18: Contingent Liabilities

There were no contingent liabilities at the date of this report that would materially affect the financial statements.

# Note 19: Segment Reporting

The eceonomic entity operates in the service sector where it facilitates Community Bank services in Mareeba and Dimbulah, Queensland pursuant to a franchise agreement with Bendigo and Adelaide Bank Limited.

### Note 20: Community Enterprise Foundation / Australian Sports Foundation

The company has over the years deposited into both the Community Enterprise Foundation (CEF) and Australian Sports Foundation (ASF) to be used for distribution to community organisation as part of the company's grant programs. During the 2019 financial year \$300,000 was granted to Community Enterprise Foundation(2018:\$330,000-CEF)

The directors of the company declare that:

- 1. the financial statements and notes are in accordance with the Corporations Act 2001 and:
  - (a) comply with Accounting Standards and the Corporations Regulations; and
  - (b) give a true and fair view of the company's financial position as at 30 June 2019 and of its performance for the year ended on that date;
- 2. in the directors' opinion, there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

The directors are responsible for the reliability, accuracy and completeness of the accounting records and the disclosure of all material and relevant information.

This declaration is made in accordance with a resolution of the Board of Directors.

Grannetherd.

Graeme E Ford Director

Michael P Hoskin Director

Dated: 25/09/2019

# Independent audit report



#### INDEPENDENT AUDIT REPORT

Tax • Accounting • Audit Suite 23/25 Grafton Street Cairns Qld 4870 PO Box 5145 Cairns Qld 4870 Ph: 07 40 318 046 www.cairnsqualityaccounting.com.au

Independent Auditor's report to the members of Mareeba and Dimbulah Financial Services Ltd

#### Report on audit of the financial statements

#### Auditor's Opinion

In our opinion, the financial report of Mareeba & Dimbulah Financial Services Limited is in accordance with the *Corporations Act 2001* including:

- (i) Giving a true and fair view of the company's financial position as at 30 June 2019 and of its performance for the year ended on that date; and
- (ii) Complying with Australian Accounting Standards Reduced Disclosure Requirements and the *Corporations Regulations 2001*.

#### What we have audited

Mareeba and Dimbulah Financial Services Ltd financial report comprises the statement of profit or loss and other comprehensive income for the year ended 30 June 2019, statement of financial position as at 30 June 2019, statement of changes in equity and statement of cash flows for the year ended on that date, Notes comprising a summary of significant accounting policies and other explanatory notes and the directors' declaration.

#### Basic for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report.

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*. We are independent of the entity in accordance with the auditor independence requirements of the *Corporations Act 2001* and the other ethical requirements of the Accounting Professional and Ethical Standards Board APES 110 *Code of Ethics for Professional Accountants* that are relevant to our audit of the financial report in Australia; and have fulfilled our ethical responsibilities in accordance with this code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis of our audit opinion.



megan@cairnsqualityaccounting.com.au admin@cairnsqualityaccounting.com.au Megan O'Neill Pty Ltd ATF the O'Neill Discretionary Trust TA Cairns Quality Accounting ABN 48 471 713 261 Megan O'Neill FCPA, Registered Company Auditor, MPA Cdec

Liability limited by a scheme approved under Professional Standards Legislation

# Independent audit report (continued)

#### Other information

Other information relates to the entities financial and non-financial information included in the Annual Report which may include the Chairperson's Report and other reports covering governance and shareholder matters. We do not express any form of assurance conclusion of the other information.

Our responsibility is to read the other information as identified when it becomes available and consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If we identify that a materially inconsistency exists when we read the annual report, or become aware of other information that may be materially misstated, we will discuss with the directors and may require management to correct the other information if we believe a material misstatement exists.

#### Responsibility of management for the financial report

The Directors of the entity are responsible for the preparation of the financial report so that it gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001*, and for such internal control as the directors deem necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the entity's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting.

#### Auditor's responsibility for the audit of the financial report

Our responsibility is to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error and to issue an audit report that includes our opinion. Reasonable assurance is a high level of assurance, but it is not a guarantee that if an audit is conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Material misstatements may arise from fraud or error and are considered material either individually or in aggregate and they could reasonably expect to influence the economic decisions of users of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at <u>http://www.auasb.gov.au/home.aspx</u> and this description forms part of our auditor's report.

**Cairns Quality Accounting** 

M. ONeill

Megan O'Neill FCPA Registered Company Auditor #419579 Cairns Quality Accounting

Signed at Cairns on 26 September 2019

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Share Registry: AFS & Associates 61 Bull Street, Bendigo 3550 03 5443 0344

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