

Meander Valley  
Financial Services

ABN 27 111 858 078

# annual report 2011

Deloraine **Community Bank**<sup>®</sup> Branch

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# Chairman's report

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For year ending 30 June 2011

Deloraine and Districts **Community Bank**<sup>®</sup> Branch will celebrate its 6th birthday in July this year, demonstrating the worth and value of the **Community Bank**<sup>®</sup> model in the Meander Valley community, and the long-term commitment it represents. The branch has again received strong support from the community across all areas of Meander Valley, resulting in very successful financial and customer growth figures for the 2010/2011 financial year. As at 30 June 2011 accounts under management totalled 3,200, with \$66.5 million of banking business in loans, deposits and other management accounts. Despite the ongoing uncertainties of the global financial system, the Australian economic and regulatory framework is providing a strong basis for economic activity. Bendigo and Adelaide Bank Ltd's unique capacity for building relationships with local communities, through a locally managed Company focussed on retaining local capital and returning a share of banking profits to the community, is proving to be a winning formula for Meander Valley.

As at 30 June this year, Meander Valley Financial Services (MVFS) Ltd had returned more than \$70,000 in grants and sponsorships to community groups, with additional funds set aside for our next Community Grant Round process. Among those assisted this year have been local schools, sports groups, Women in Agriculture for first-aid training, and grants for individual development and attendances at events and similar opportunities.

As an example of our work, MVFS Ltd were delighted to be asked to partner with our local Mountain Cattlemen's Association to provide a motorised wheelchair for an exceptionally gifted local horse trainer, Nellie Jaehne. Another focus for the Board this year has been support for local hall committees. During spring and summer, the Board met each month in local halls and shared supper and conversation with representatives of local hall committees, building understanding and relationships. We are committed to continuing this format into the future.

In addition to our distribution of funds to the community, our shareholders have received their second dividend of 6 cents (unfranked) this year: an excellent result and I would like to warmly acknowledge all of our shareholders for their continuing support of the Company.

I would also like to thank our wonderful staff for their hard work and commitment to our customers this year. Darren Rumble and his team in the branch are the cornerstone of our success. The MVFS Board is a very committed, hard-working and community-minded group of volunteers and I would like to thank them for their contribution to our success, and personally, for their support during the past year.

We look forward to growing our success in the coming year so that we can continue to retain more of our local capital in the community, for the community's benefit.



**Lynn Hayward**  
**Chairman**

# Manager's report

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For year ending 30 June 2011

2010/2011 has once again been another successful year for us all with the branch having met all of its financial goals in a difficult environment. This standard of results can only be achieved with the ongoing support of our customers and shareholders for which we are very grateful.

We are fortunate to have one new staff member join us in the last financial year. Cindy Smith brings us a wealth of knowledge from her time as Manager at Westpac, Kings Meadows. A very welcome return has been Susan Drake, from extended leave. As most of our customers would testify, we have wonderful staff, each of whom are constantly looking to improve their service to our customers and community. I would like to thank Kim Hansen, Kim Walters, Judy Hawkes, Susan Drake and Cindy Smith for their continued efforts and support and congratulate them for an excellent year of outstanding service.

I believe that the next 12 months will very challenging due to global economic factors, largely outside of our control. Despite this, I believe that if we continue to focus on the difference that we can make as a community bank branch with our contributions to community projects, and to our customers by focussing on their individual banking requirements, we will build on our successes and achieve well this coming year.

I would encourage all shareholders and customers to reflect on the benefits of having a **Community Bank**<sup>®</sup> branch, and act as advocates for our branch and promote what we do at every opportunity. The more we can grow our business the more we can put back into the community: it's really as simple as that.

I look forward to seeing you in the branch and around in the community.



**Darren Rumble**  
**Branch Manager**

# Directors' report

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For the financial year ended 30 June 2011

Your directors submit the financial statements of the company for the financial year ended 30 June 2011.

## Directors

The names and details of the company's directors who held office during or since the end of the financial year:

### Lynette Ann Hayward

Chairman

Age: 61

Consultant

Experience & Expertise: Former Company Secretary, Bendigo mentor, former Manager, Telstra & Director Personnel, Uni of Adelaide. M.Ed U of SA (1997).

Currently undertaking studies for Master Business at UTAS

### Christopher Philip Moorhouse

Director

Age: 59

NGO Health & Welfare Services

Experience & Expertise: Over 35 years involvement in rural & community development. Dip Teach, Bed, MEd, MA, PhD, MACE Current director of Tasmanian Community Foundation, Giant Steps & Chudleigh District Landcare Group

### Jessica Lea Leonard

Director

Age: 32

Bookkeeper

Experience & Expertise: Treasurer Toddle Inn Child Care Centre 2009-2010, Treasurer MVFS 2009-2010

### Laura Jane Richardson

Secretary

Age: 32

Electorate Officer

Experience & Expertise: Past president Rural Youth Organisation of Tasmania, President of Deloraine Devils Netball Club, Deloraine Amateur Basketball.

### Gordon Wayne Brookes

Director

Age: 52

Motelier

Experience & Expertise: Business owner, trainer, mentor. Involved in Sheffield Mens Shed, previously Deloraine online centre

### David Anthony Bounds

Director

Age: 54

Biotech

Experience & Expertise: Life member of Apex, Farming for over 35 years presently microbiac formulations

### Kenneth Leslie Philpott

Director

Age: 71

Retired

Experience & Expertise: Wool Buyer, Pest Controller

### Bradley Alan Swain

Director

Age: 27

Marketing Co-ordinator

Experience & Expertise: Bachelor of Commerce. Chair of Westbury Shamrocks 2007-2010, Director Training

# Directors' report continued

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## Directors (continued)

### **Penelope Wilisa Hickman**

Treasurer (Appointed 2 August 2010)

Age: 28

Pharmacist

Experience & Expertise: Managing partner of Westbury Pharmacy, Secretary of Rotary Club of Westbury

### **Joanne Eiseman**

Director (Appointed 2 August 2010)

Age: 49

Manager Online Centre

Experience & Expertise: Background in Employment Services, Education & Community development, currently managing Deloraine Online Access Centre. 10 years volunteer fire fighter.

### **Graeme John Pennicot**

Director (Appointed 8 November 2010)

Age: 56

Eco Tourist Guide

Experience & Expertise: Principal of Meander Primary School (1993-2010), Bachelor of Education UTAS 1980. Volunteer with Deloraine Dramatic Society

### **David Cameron**

Director (Appointed 8 November 2010)

Age: 49

Farmer

Experience & Expertise: Member of Rotary Club, Badminton, Football, Golf and the Show Society. Qualified butcher and Farmer

### **Janice Marie English Blakeney**

Director (Resigned 15 November 2010)

### **Stephen Allen Blakeney**

Director (Resigned 15 November 2010)

### **Barbara Anne Harvey**

Director (Resigned 31 August 2010)

### **Grant Anthony Ward**

Director (Resigned 31 August 2010)

Directors were in office for this entire year unless otherwise stated.

No directors have material interests in contracts or proposed contracts with the company.

## **Company Secretary**

The company secretary is Laura Richardson. Laura was appointed to the position of secretary on 30 June 2007.

Laura has been involved in a number of community organisations in the Deloraine area including the Chudleigh Show and Deloraine Basketball Association, is a former state president of the Rural Youth Organisation of Tasmania and has been an executive member of the Agfest Field Days organising committee.

## **Principal Activities**

The principal activities of the company during the course of the financial year were in facilitating **Community Bank**<sup>®</sup> services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There have been no significant changes in the nature of these activities during the year.

# Directors' report continued

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## Operating Results

Operations have continued to perform in line with expectations. The profit of the company for the financial year after provision for income tax was:

	Year ended 30 June 2011 \$	Year ended 30 June 2010 \$
	66,319	128,733

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## Remuneration Report

No Director receives remuneration for services as a Company Director or Committee Member.

There are no employees who are directly accountable and have responsibility for the strategic direction and operational management of the entity.

There are therefore no specified Executives whose remuneration requires disclosure.

Dividends	Year Ended 30 June 2011	
	Cents	\$
Dividend declared and paid during the period:	6	39,000

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## Significant Changes in the State of Affairs

In the opinion of the directors there were no significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial statements.

## Matters Subsequent to the End of the Financial Year

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company, the results of those operations or the state of affairs of the company, in future years.

## Likely Developments

The company will continue its policy of facilitating banking services to the community.

## Environmental Regulation

The company is not subject to any significant environmental regulation.

## Directors' Benefits

No director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a director, a firm which a director is a member or an entity in which a director has a substantial financial interest except as disclosed in note 19 to the financial statements. This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by directors shown in the company's accounts, or the fixed salary of a full-time employee of the company, controlled entity or related body corporate.

## Directors' report continued

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### Indemnification and Insurance of Directors and Officers

The board of directors has considered the position, in accordance with the advice received from the audit committee and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or a related body corporate.

### Directors Meetings

The number of directors meetings attended by each of the directors of the company during the year were:

	Board Meetings Attended	
	Eligible	Attended
Lynette Ann Hayward	12	12
Laura Jane Richardson	12	11
Jessica Lea Leonard	12	10
Christopher Philip Moorhouse	12	9
Gordon Wayne Brookes (Leave of absence requested from November)	5	5
Kenneth Leslie Philpott	12	9
David Anthony Bounds	12	12
Bradley Alan Swain	12	9
Penelope Wilisa Hickman (Appointed 2 August 2010)	12	10
Joanne Eiseman (Appointed 2 August 2010)	12	12
Graeme John Pennicot (Appointed 8 November 2010)	8	6
David Cameron (Appointed 8 November 2010)	8	5
Janice Marie English Blakeney (Resigned 15 November 2010)	5	5
Stephen Allen Blakeney (Resigned 15 November 2010)	5	5
Barbara Anne Harvey (Resigned 31 August 2010)	2	2
Grant Anthony Ward (Resigned 31 August 2010)	2	2

The Board has four sub-committees, Human Resource, Governance & Audit, Strategic and Business Development & Sponsorship. Each sub-committee has formally elected Directors who meet on a regular, or as need, basis and present reports/recommendations to the monthly Board meetings.

## Directors' report continued

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### **Non Audit Services**

The company may decide to employ the auditor on assignments additional to their statutory duties where the auditor's expertise and experience with the company are important. Details of the amounts paid or payable to the auditor (Andrew Frewin & Stewart)

The board of directors has considered the position, in accordance with the advice received from the audit committee and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed

The directors are satisfied that the provision of non-audit services by the auditor, as set out in the notes did not compromise the auditor independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed by the audit committee to ensure they do not impact on the impartiality and objectivity of the auditor;
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work, acting in a management or a decision-making

### **Auditors' Independence Declaration**

A copy of the auditors' independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 9.

Signed in accordance with a resolution of the board of directors at Deloraine, Tasmania on 16 September 2011.



**Lynette Ann Hayward, Chairman**

# Auditor's independence declaration

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## **Lead Auditor's Independence Declaration under section 307C of the Corporations Act 2001 to the directors of Meander Valley Financial Services Limited**

I declare, that to the best of my knowledge and belief, in relation to the audit for the financial year ended 30 June 2011 there have been:

- no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- no contraventions of any applicable code of professional conduct in relation to the audit.

A handwritten signature in black ink, appearing to read 'Graeme Stewart', is written over a light blue horizontal line.

**GRAEME STEWART**  
**ANDREW FREWIN & STEWART**  
61-65 Bull Street Bendigo 3550

16 September 2011

Liability limited by a scheme approved under Professional Standards Legislation. ABN: 51 061 795 337.

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TAXATION > AUDIT > BUSINESS SERVICES > FINANCIAL PLANNING

# Financial statements

## Statement of Comprehensive Income for the Year Ended 30 June 2011

	Note	2011 \$	2010 \$
Revenues from ordinary activities	4	660,603	577,086
Employee benefits expense		(277,529)	(260,441)
Charitable donations, sponsorship, advertising and promotion		(83,240)	(29,291)
Occupancy and associated costs		(52,380)	(51,981)
Systems costs		(32,370)	(33,796)
Depreciation and amortisation expense	5	(26,478)	(24,106)
Finance costs	5	(2,315)	(2,623)
General administration expenses		(90,559)	(107,216)
<b>Profit before income tax credit/(expense)</b>		<b>95,732</b>	<b>67,632</b>
Income tax credit/(expense)	6	(29,413)	61,101
<b>Profit after income tax credit</b>		<b>66,319</b>	<b>128,733</b>
<b>Total comprehensive income for the year</b>		<b>66,319</b>	<b>128,733</b>
<b>Earnings per share (cents per share)</b>		<b>c</b>	<b>c</b>
- basic for profit for the year	22	10.20	19.81
- dividends paid per share		6	5

The accompanying notes form part of these financial statements.

## Financial statements continued

### Balance Sheet as at 30 June 2011

	Note	2011 \$	2010 \$
<b>ASSETS</b>			
<b>Current Assets</b>			
Cash and cash equivalents	7	149,580	65,905
Trade and other receivables	8	22,580	39,518
<b>Total Current Assets</b>		<b>172,160</b>	<b>105,423</b>
<b>Non-Current Assets</b>			
Property, plant and equipment	9	178,224	183,444
Intangible assets	10	55,539	69,423
Deferred tax assets	11	42,135	71,548
<b>Total Non-Current Assets</b>		<b>275,898</b>	<b>324,415</b>
<b>Total Assets</b>		<b>448,058</b>	<b>429,838</b>
<b>LIABILITIES</b>			
<b>Current Liabilities</b>			
Trade and other payables	12	8,252	12,256
Borrowings	13	6,840	6,840
<b>Total Current Liabilities</b>		<b>15,092</b>	<b>19,096</b>
<b>Non-Current Liabilities</b>			
Borrowings	13	16,712	21,807
<b>Total Non-Current Liabilities</b>		<b>16,712</b>	<b>21,807</b>
<b>Total Liabilities</b>		<b>31,804</b>	<b>40,903</b>
<b>Net Assets</b>		<b>416,254</b>	<b>388,935</b>
<b>Equity</b>			
Issued capital	14	618,894	618,894
Accumulated losses	15	(202,640)	(229,959)
<b>Total Equity</b>		<b>416,254</b>	<b>388,935</b>

The accompanying notes form part of these financial statements.

## Financial statements continued

### Statement of Changes in Equity for the Year Ended 30 June 2011

	Issued Capital \$	Retained Earnings \$	Total Equity \$
<b>Balance at 1 July 2009</b>	<b>618,894</b>	<b>(326,192)</b>	<b>292,702</b>
<b>Total comprehensive income for the year</b>	-	<b>128,733</b>	<b>128,733</b>
<b>Transactions with owners in their capacity as owners:</b>			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	(32,500)	(32,500)
<b>Balance at 30 June 2010</b>	<b>618,894</b>	<b>(229,959)</b>	<b>388,935</b>
<b>Balance at 1 July 2010</b>	<b>618,894</b>	<b>(229,959)</b>	<b>388,935</b>
<b>Total comprehensive income for the year</b>	-	<b>66,319</b>	<b>66,319</b>
<b>Transactions with owners in their capacity as owners:</b>			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	(39,000)	(39,000)
<b>Balance at 30 June 2011</b>	<b>618,894</b>	<b>(202,640)</b>	<b>416,254</b>

The accompanying notes form part of these financial statements.

## Financial statements continued

### Statement of Cashflows for the Year Ended 30 June 2011

	Note	2011 \$	2010 \$
<b>Cash Flows From Operating Activities</b>			
Receipts from customers		740,965	546,899
Payments to suppliers and employees		(606,148)	(471,228)
Interest received		2,642	3,034
Interest paid		(2,315)	(2,623)
<b>Net cash provided by operating activities</b>	<b>16</b>	<b>135,144</b>	<b>76,082</b>
<b>Cash Flows From Investing Activities</b>			
Payments for property, plant and equipment		(7,374)	-
Payments for intangible assets		-	(69,423)
<b>Net cash used in investing activities</b>		<b>(7,374)</b>	<b>(69,423)</b>
<b>Cash Flows From Financing Activities</b>			
Repayment of borrowings		(5,095)	(4,217)
Dividends paid		(39,000)	(32,500)
<b>Net cash used in financing activities</b>		<b>(44,095)</b>	<b>(36,717)</b>
<b>Net decrease in cash held</b>		<b>83,675</b>	<b>(30,058)</b>
Cash and cash equivalents at the beginning of the financial year		65,905	95,963
<b>Cash and cash equivalents at the end of the financial year</b>	<b>7(a)</b>	<b>149,580</b>	<b>65,905</b>

The accompanying notes form part of these financial statements.

# Notes to the financial statements

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For year ended 30 June 2011

## Note 1. Summary of Significant Accounting Policies

### **a) Basis of Preparation**

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards, other authoritative pronouncements of the Australian Accounting Standard Boards and the Corporations Act 2001.

#### Compliance with IFRS

These financial statements and notes comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

#### Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. These areas involving a higher degree of judgement or complexities, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

#### Financial statement presentation

The company has applied revised AASB 101 Presentation of Financial Statements which became effective on 1 January 2009. The company has elected to present all items of income and expense recognised in the period in a single statement of comprehensive income.

#### Historical cost convention

The financial statements have been prepared under the historical cost convention on an accruals basis as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

#### Comparative figures

Where required by Australian Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

#### Adoption of new and revised Accounting Standards

During the current year the entity has adopted all of the new and revised Australian Accounting Standards and Interpretations applicable to its operations which became mandatory.

The adoption of these standards has impacted the recognition, measurement and disclosure of certain transactions. The following is an explanation of the impact the adoption of these standards and interpretations has had on the financial statements of the company.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### a) Basis of Preparation (continued)

#### Adoption of new and revised Accounting Standards (continued)

- AASB 101 Presentation of Financial Statements

In September 2007 the Australian Accounting Standards Board revised AASB 101, and as a result there have been changes to the presentation and disclosure of certain information within the financial statements. Below is an overview of the key changes and the impact on the company's financial statements.

- Disclosure impact

Terminology changes – The revised version of AASB 101 contains a number of terminology changes, including the amendment of the names of the primary financial statements.

Reporting changes in equity – The revised AASB 101 requires all changes in equity arising from transactions with owners in their capacity as owners to be presented separately from non-owner changes in equity. Owner changes in equity are to be presented in the statement of changes in equity, with non-owner changes in equity presented in the statement of comprehensive income. The previous version of AASB 101 required that owner changes in equity and other comprehensive income be presented in the statement of changes in equity.

Statement of comprehensive income – The revised AASB 101 requires all income and expenses to be presented in either one statement, the statement of comprehensive income, or two statements, a separate income statement and a statement of comprehensive income. The previous version of AASB 101 required only the presentation of a single income statement.

The company's financial statements contain a single statement of comprehensive income.

Other comprehensive income – The revised version of AASB 101 introduces the concept of "other comprehensive income" which comprises of income and expense that are not recognised in profit or loss as required by other Australian Accounting Standards. Items of other comprehensive income are to be disclosed in the statement of comprehensive income. Entities are required to disclose the income tax relating to each component of other comprehensive income. The previous version of AASB 101 did not contain an equivalent concept.

#### New Accounting Standards for application in future periods

The AASB has issued new and amended accounting standards and interpretations that have mandatory application dates for future reporting periods, as follows:

- AASB 9: Financial Instruments and AASB 2009-11: Amendments to Australian Accounting Standards arising from AASB 9 [AASB 1, 3, 4, 5, 7, 101, 102, 108, 112, 118, 121, 127, 128, 131, 132, 136, 139, 1023 & 1038 and Interpretations 10 & 12] (applicable for annual reporting periods commencing on or after 1 January 2013)
- AASB 2009-12: Amendments to Australian Accounting Standards [AASBs 5, 8, 108, 110, 112, 119, 133, 137, 139, 1023 & 1031 and Interpretations 2, 4, 16, 1039 & 1052] (applicable for annual reporting periods commencing on or after 1 January 2011)

These standards are applicable retrospectively and amend the classification and measurement of financial assets. The company has determined these amendments will have no impact on the preparation of the financial statements and therefore they have not been applied.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### a) Basis of Preparation (continued)

#### Economic dependency - Bendigo and Adelaide Bank Limited

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank**<sup>®</sup> branch at Deloraine, Tasmania.

The branch operates as a franchise of Bendigo and Adelaide Bank Limited, using the name “Bendigo Bank” and the logo and system of operations of Bendigo and Adelaide Bank Limited. The company manages the **Community Bank**<sup>®</sup> branch on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank**<sup>®</sup> branches are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank Limited.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank**<sup>®</sup> branch franchise operations. It also continues to provide ongoing management and operational support, and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

- advice and assistance in relation to the design, layout and fit out of the **Community Bank**<sup>®</sup> branch;
- training for the branch manager and other employees in banking, management systems and interface protocol;
- methods and procedures for the sale of products and provision of services;
- security and cash logistic controls;
- calculation of company revenue and payment of many operating and administrative expenses
- the formulation and implementation of advertising and promotional programs; and
- sales techniques and proper customer relations.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

### b) Revenue

Revenue is recognised when the amount of revenue can be reliably measured, it is probable that future economic benefit will flow to the company and any specific criteria have been met. Interest and fee revenue is recognised when earned. The gain or loss on disposal of property, plant and equipment is recognised on a net basis and is classified as income rather than revenue. All revenue is stated net of the amount of Goods and Services Tax (GST).

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### **b) Revenue (continued)**

#### Revenue calculation

The franchise agreement with Bendigo and Adelaide Bank Limited provides for three types of revenue earned by the company. First, the company is entitled to 50% of the monthly gross margin earned by Bendigo and Adelaide Bank Limited on products and services provided through the company that are regarded as “day to day” banking business (ie ‘margin business’). This arrangement also means that if the gross margin reflects a loss (that is, the gross margin is a negative amount), the company effectively incurs, and must bear, 50% of that loss.

The second source of revenue is commission paid by Bendigo and Adelaide Bank Limited on the other products and services provided through the company (ie ‘commission business’). The commission is currently payable on various specified products and services, including insurance, financial planning, common fund, Sandhurst Select, superannuation, commercial loan referrals, products referred by Rural Bank, leasing referrals, fixed loans and certain term deposits (>90 days). The amount of commission payable can be varied in accordance with the Franchise Agreement (which, in some cases, permits commissions to be varied at the discretion of Bendigo and Adelaide Bank Limited). This discretion has been exercised on several occasions previously. For example in February 2011 Bendigo and Adelaide Bank Limited reduced commissions on two core banking products to ensure a more even distribution of income between Bendigo and Adelaide Bank Limited and its **Community Bank**<sup>®</sup> partners. The revenue share model is subject to regular review to ensure that the interests of Bendigo and Adelaide Bank Limited and **Community Bank**<sup>®</sup> companies remain balanced.

The third source of revenue is a proportion of the fees and charges (ie, what are commonly referred to as ‘bank fees and charges’) charged to customers. This proportion, determined by Bendigo and Adelaide Bank Limited, may vary between products and services and may be amended by Bendigo and Adelaide Bank Limited from time to time.

### **c) Income Tax**

#### Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

#### Deferred tax

Deferred tax is accounted for using the balance sheet liability method on temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities (other than as a result of a business combination) which affects neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### **c) Income Tax (continued)**

#### Deferred tax (continued)

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the consolidated entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the company entity intends to settle its tax assets and liabilities on a net basis.

#### Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the statement of comprehensive income, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or excess.

### **d) Employee Entitlements**

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

### **e) Cash and Cash Equivalents**

For the purposes of the statement of cash flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

### **f) Trade Receivables and Payables**

Receivables are carried at their amounts due. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### **g) Property, Plant and Equipment**

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual values and depreciation method is reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calculation of depreciation:

- leasehold improvements	40 years
- plant and equipment	2.5 - 40 years
- furniture and fittings	4 - 40 years

### **h) Intangibles**

The franchise fee paid to Bendigo and Adelaide Bank Limited has been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

The renewal processing fee paid to Bendigo and Adelaide Bank Limited when renewing the franchise agreement has also been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

### **i) Payment Terms**

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days.

### **j) Borrowings**

All loans are initially measured at the principal amount. Interest is recognised as an expense as it accrues.

### **k) Financial Instruments**

#### Recognition and initial measurement

Financial instruments, incorporating financial assets and financial liabilities, are recognised when the entity becomes a party to the contractual provisions of the instrument.

Financial instruments are initially measured at fair value plus transaction costs. Financial instruments are classified and measured as set out below.

#### Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### **k) Financial Instruments (continued)**

#### Classification and subsequent measurement

##### (i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

##### (ii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

##### (iii) Financial liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

#### Impairment

At each reporting date, the entity assesses whether there is objective evidence that a financial instrument has been impaired. Impairment losses are recognised in the statement of comprehensive income.

### **l) Leases**

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership are transferred to the company are classified as finance leases. Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred. Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

### **m) Provisions**

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions or other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

# Notes to the financial statements continued

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## Note 1. Summary of Significant Accounting Policies (continued)

### **n) Contributed Equity**

Ordinary shares are recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

### **o) Earnings Per Share**

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

### **p) Goods and Services Tax**

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet. Cash flows are included in the statement of cash flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the taxation authority are classified as operating cash flows.

## Note 2. Financial Risk Management

The company's activities expose it to a limited variety of financial risks: market risk (including currency risk, fair value interest risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the entity. The entity does not use derivative instruments.

Risk management is carried out directly by the board of directors.

### **(i) Market risk**

The company has no exposure to any transactions denominated in a currency other than Australian dollars.

### **(ii) Price risk**

The company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The company is not exposed to commodity price risk.

### **(iii) Credit risk**

The company has no significant concentrations of credit risk. It has policies in place to ensure that customers have an appropriate credit history. The company's franchise agreement limits the company's credit exposure to one financial institution, being Bendigo and Adelaide Bank Limited.

# Notes to the financial statements continued

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## Note 2. Financial Risk Management (continued)

### **(iv) Liquidity risk**

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

### **(v) Cash flow and fair value interest rate risk**

Interest-bearing assets are held with Bendigo and Adelaide Bank Limited and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the company to cash flow interest-rate risk. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

### **(vi) Capital management**

The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the balance sheet.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the distribution limit.

- (i) the distribution limit is the greater of:
  - (a) 20% of the profit or funds of the franchisee otherwise available for distribution to shareholders in that 12 month period; and
  - (b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the franchisee over that 12 month period; and
- (ii) the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2011 can be seen in the statement of comprehensive income.

There were no changes in the company's approach to capital management during the year.

## Note 3. Critical Accounting Estimates and Judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Management has identified the following critical accounting policies for which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

# Notes to the financial statements continued

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## Note 3. Critical Accounting Estimates and Judgements (continued)

Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

### Taxation

Judgement is required in assessing whether deferred tax assets and certain tax liabilities are recognised on the balance sheet. Deferred tax assets, including those arising from un-recouped tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits.

Assumptions about the generation of future taxable profits depend on management's estimates of future cash flows. These depend on estimates of future sales volumes, operating costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation.

These judgements and assumptions are subject to risk and uncertainty, hence there is a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the balance sheet and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amount of recognised deferred tax assets and liabilities may require adjustment, resulting in corresponding credit or charge to the statement of comprehensive income.

### Estimation of useful lives of assets

The estimation of the useful lives of assets has been based on historical experience and the condition of the asset is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

### Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the company's share of the net identifiable assets of the acquired branch/agency at the date of acquisition. Goodwill on acquisition is included in intangible assets. Goodwill is not amortised. Instead, goodwill is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses.

The calculations require the use of assumptions.

### Impairment of assets

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the consolidated entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

## Notes to the financial statements continued

### Note 3. Critical Accounting Estimates and Judgements (continued)

#### Impairment of assets (continued)

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

	<b>2011</b>	<b>2010</b>
	<b>\$</b>	<b>\$</b>

### Note 4. Revenue from Ordinary Activities

#### Operating activities:

- services commissions	644,486	561,743
- other revenue	562	817
<b>Total revenue from operating activities</b>	<b>645,048</b>	<b>562,560</b>

#### Non-operating activities:

- interest received	2,642	3,034
- rental revenue	12,913	11,492
<b>Total revenue from non-operating activities</b>	<b>15,555</b>	<b>14,526</b>
<b>Total revenues from ordinary activities</b>	<b>660,603</b>	<b>577,086</b>

### Note 5. Expenses

#### Depreciation of non-current assets:

- plant and equipment	5,721	5,320
- leasehold improvements	6,873	6,786

## Notes to the financial statements continued

	Note	2011 \$	2010 \$
Note 5. Expenses (continued)			
Amortisation of non-current assets:			
- franchise agreement		2,314	12,000
- franchise renewal fee		11,570	-
		<b>26,478</b>	<b>24,106</b>
Finance costs:			
- interest paid		<b>2,315</b>	<b>2,623</b>
<b>Bad debts</b>		<b>125</b>	<b>257</b>

## Note 6. Income Tax Expense/Credit

The components of tax expense comprise:

- Movement in deferred tax		(1,490)	2,503
- Recoup of prior year tax loss		30,903	19,521
- Prior year tax losses not previously brought to account		-	(83,125)
		<b>29,413</b>	<b>(61,101)</b>

The prima facie tax on profit from ordinary activities before income tax is reconciled to the income tax expense as follows:

Operating profit		95,732	67,632
Prima facie tax on profit from ordinary activities at 30%		28,720	20,290
Add tax effect of:			
- non-deductible expenses		694	3,600
- timing difference expenses		1,489	(2,503)
- other deductible expenses		-	(1,866)
		<b>30,903</b>	<b>19,521</b>
Movement in deferred tax	11	(1,490)	2,503
- Prior year tax losses not previously brought to account		-	(83,125)
		<b>29,413</b>	<b>(61,101)</b>

## Notes to the financial statements continued

	2011 \$	2010 \$
<b>Note 7. Cash and Cash Equivalents</b>		
Cash at bank and on hand	99,580	65,905
Term deposits	50,000	-
	<b>149,580</b>	<b>65,905</b>

The above figures are reconciled to cash at the end of the financial year as shown in the statement of cashflows as follows:

### **Note 7.(a) Reconciliation of cash**

Cash at bank and on hand	99,580	65,905
Term deposits	50,000	-
	<b>149,580</b>	<b>65,905</b>

## Note 8. Trade and Other Receivables

Trade receivables	14,522	26,496
Other receivables and accruals	383	121
Prepayments	7,675	12,901
	<b>22,580</b>	<b>39,518</b>

## Note 9. Property, Plant and Equipment

### **Plant and equipment**

At cost	52,082	49,059
Less accumulated depreciation	(32,659)	(26,938)
	<b>19,423</b>	<b>22,121</b>

### **Leasehold improvements**

At cost	200,025	195,674
Less accumulated depreciation	(41,224)	(34,351)
	<b>158,801</b>	<b>161,323</b>

<b>Total written down amount</b>	<b>178,224</b>	<b>183,444</b>
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## Notes to the financial statements continued

	2011 \$	2010 \$
Note 9. Property, Plant and Equipment (continued)		
<b>Movements in carrying amounts:</b>		
<b>Plant and equipment</b>		
Carrying amount at beginning	22,121	27,441
Additions	3,023	-
Less: depreciation expense	(5,721)	(5,320)
<b>Carrying amount at end</b>	<b>19,423</b>	<b>22,121</b>
<b>Leasehold improvements</b>		
Carrying amount at beginning	161,323	168,109
Additions	4,351	-
Less: depreciation expense	(6,873)	(6,786)
<b>Carrying amount at end</b>	<b>158,801</b>	<b>161,323</b>
<b>Total written down amount</b>	<b>178,224</b>	<b>183,444</b>

## Note 10. Intangible Assets

### Franchise fee

At cost	71,570	71,570
Less: accumulated amortisation	(62,314)	(60,000)
	<b>9,256</b>	<b>11,570</b>

### Renewal processing fee

At cost	57,853	57,853
Less: accumulated amortisation	(11,570)	-
	<b>46,283</b>	<b>57,853</b>
<b>Total written down amount</b>	<b>55,539</b>	<b>69,423</b>

## Note 11. Tax

### Deferred tax assets

- tax losses carried forward	44,552	75,455
	<b>44,552</b>	<b>75,455</b>

## Notes to the financial statements continued

	2011 \$	2010 \$
Note 11. Tax (continued)		
<b>Deferred tax liability</b>		
- accruals	114	-
- deductible prepayments	2,303	3,907
	<b>2,417</b>	<b>3,907</b>
<b>Net deferred tax asset</b>	<b>42,135</b>	<b>71,548</b>
<b>Movement in deferred tax charged to statement of comprehensive income</b>	<b>(1,490)</b>	<b>2,503</b>

### Note 12. Trade and Other Payables

Trade creditors	4,952	8,956
Other creditors and accruals	3,300	3,300
	<b>8,252</b>	<b>12,256</b>

### Note 13. Borrowings

#### Current:

<b>Interest bearing liability</b>	<b>6,840</b>	<b>6,840</b>
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#### Non-Current:

<b>Interest bearing liability</b>	<b>16,712</b>	<b>21,807</b>
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The Company has a personal loan from Berwyn Huett, the landlord of the Branch premises, to pay for part of the original branch fit out. The loan is repayable over 120 months (last payment in July 2015) at \$570.00 per month. The interest rate is fixed at 9.06%.

### Note 14. Contributed Equity

650,000 Ordinary shares fully paid (2010: 650,000)	650,000	650,000
Less: equity raising expenses	(31,106)	(31,106)
	<b>618,894</b>	<b>618,894</b>

# Notes to the financial statements continued

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## Note 14. Contributed Equity (continued)

### **Rights attached to shares**

#### (a) Voting rights

Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the **Community Bank®** have the same ability to influence the operation of the company.

#### (b) Dividends

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo and Adelaide Bank Limited contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

#### (c) Transfer

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the Corporations Act.

### **Prohibited shareholding interest**

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if any of the following applies:

- They control or own 10% or more of the shares in the company (the "10% limit").
- In the opinion of the board they do not have a close connection to the community or communities in which the company predominantly carries on business (the "close connection test").
- Where the person is a shareholder, after the transfer of shares in the company to that person the number of shareholders in the company is (or would be) lower than the base number (the "base number test"). The base number is 316. As at the date of this report, the company had 349 shareholders.

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

## Notes to the financial statements continued

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### Note 14. Contributed Equity (continued)

#### **Prohibited shareholding interest (continued)**

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or beneficial interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prohibited shareholding interest. If the board becomes aware that a member has a prohibited shareholding interest, it must serve a notice requiring the member (or the member's associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

	<b>2011</b>	<b>2010</b>
	<b>\$</b>	<b>\$</b>
<b>Note 15. Accumulated Losses</b>		
Balance at the beginning of the financial year	(229,959)	(326,192)
Net profit from ordinary activities after income tax	66,319	128,733
Dividends paid or provided for	(39,000)	(32,500)
<b>Balance at the end of the financial year</b>	<b>(202,640)</b>	<b>(229,959)</b>

### Note 16. Statement of Cashflows

Reconciliation of profit from ordinary activities after tax to net cash provided by operating activities

Profit from ordinary activities after income tax	66,319	128,733
Non cash items:		
- depreciation	12,594	12,106
- amortisation	13,884	12,000

## Notes to the financial statements continued

	<b>2011</b>	<b>2010</b>
	<b>\$</b>	<b>\$</b>
Note 16. Statement of Cashflows (continued)		
Changes in assets and liabilities:		
- (increase)/decrease in receivables	16,938	(15,505)
- (increase)/decrease in other assets	29,413	(61,101)
- decrease in payables	(4,004)	(151)
<b>Net cashflows provided by operating activities</b>	<b>135,144</b>	<b>76,082</b>

## Note 17. Leases

### Operating lease commitments

Non-cancellable operating leases contracted for but not capitalised in the financial statements

Payable - minimum lease payments

- not later than 12 months	-	1,726
- between 12 months and 5 years	-	-
- greater than 5 years	-	-
	<b>-</b>	<b>1,726</b>

The previous lease of the branch premises expired on 1 August 2010.

The market rental is has been assessed by an independent valuer and the company is currently in negotiations for a new lease.

## Note 18. Auditors' Remuneration

Amounts received or due and receivable by the auditor of the company for:

- audit and review services	4,500	4,500
- non audit services	1,707	3,057
	<b>6,207</b>	<b>7,557</b>

# Notes to the financial statements continued

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## Note 19. Director and Related Party Disclosures

The names of directors who have held office during the financial year are:

Lynette Ann Hayward  
Laura Jane Richardson  
Jessica Lea Leonard  
Christopher Philip Moorhouse  
Gordon Wayne Brookes  
Kenneth Leslie Philpott  
David Anthony Bounds  
Bradley Alan Swain  
Penelope Wilisa Hickman (Appointed 2 August 2010)  
Joanne Eiseman (Appointed 2 August 2010)  
Graeme John Pennicot (Appointed 8 November 2010)  
David Cameron (Appointed 8 November 2010)  
Janice Marie English Blakeney (Resigned 15 November 2010)  
Stephen Allen Blakeney (Resigned 15 November 2010)  
Barbara Anne Harvey (Resigned 31 August 2010)  
Grant Anthony Ward (Resigned 31 August 2010)

Director/Treasurer Jess Leonard provides bookkeeping services to the Company and during the year she provided services to the value of \$2,123 (2010: \$2,155).

Joanne Eisemann supplied the hire of a data projector for board meetings at a total cost of \$60.

No other director or related entity has entered into a material contract with the company. No director's fees have been paid as the positions are held on a voluntary basis.

<b>Directors Shareholdings</b>	<b>2011</b>	<b>2010</b>
Lynette Ann Hayward	3,001	3,001
Laura Jane Richardson	751	501
Jessica Lea Leonard	-	-
Christopher Philip Moorhouse	3,001	3,001
Gordon Wayne Brookes	2,701	2,701
Kenneth Leslie Philpott	2,000	2,000
David Anthony Bounds	5,001	5,001
Bradley Alan Swain	-	-
Penelope Wilisa Hickman (Appointed 2 August 2010)	1,000	1,000
Joanne Eiseman (Appointed 2 August 2010)	-	-
Graeme John Pennicot (Appointed 8 November 2010)	-	-
David Cameron (Appointed 8 November 2010)	-	-

## Notes to the financial statements continued

### Note 19. Director and Related Party Disclosures (continued)

<b>Directors Shareholdings</b>	<b>2011</b>	<b>2010</b>
Janice Marie English Blakeney (Resigned 15 November 2010) *	15,002	15,002
Stephen Allen Blakeney (Resigned 15 November 2010) *	15,002	15,002
Barbara Anne Harvey (Resigned 31 August 2010) #	4,002	4,002
Grant Anthony Ward (Resigned 31 August 2010) #	4,002	4,002

\* - Stephen Blakeney owns 10,001 and Janice Blakeney owns 5,001 shares.

# - Barbara Harvey and Grant Ward jointly own 4,002 shares.

	<b>2011</b>	<b>2010</b>
	<b>\$</b>	<b>\$</b>

### Note 20. Dividends Paid or Provided

#### a. Dividends paid during the year

<b>Unfranked dividend - 6 cents per share</b>		
<b>(2010: 5 cents per share)</b>	<b>39,000</b>	<b>32,500</b>

### Note 21. Key Management Personnel Disclosures

No director of the company receives remuneration for services as a company director or committee member.

There are no executives within the company whose remuneration is required to be disclosed.

	<b>2011</b>	<b>2010</b>
	<b>\$</b>	<b>\$</b>

### Note 22. Earnings Per Share

(a) Profit attributable to the ordinary equity holders of the company used in calculating earnings per share	66,319	128,733
	<b>Number</b>	<b>Number</b>
(b) Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	650,000	650,000

## Notes to the financial statements continued

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### Note 23. Events Occurring After the Balance Sheet Date

There have been no events after the end of the financial year that would materially affect the financial statements.

### Note 24. Contingent Liabilities

There were no contingent liabilities at the date of this report to affect the financial statements.

### Note 25. Segment Reporting

The economic entity operates in the service sector where it facilitates **Community Bank**<sup>®</sup> services in Doloraine, Tasmania pursuant to a franchise agreement with Bendigo and Adelaide Bank Limited.

### Note 26. Registered Office/Principal Place of Business

The registered office and principal place of business is:

Registered Office	Principal Place of Business
49 Emu Bay Road	49 Emu Bay Road
Deloraine TAS 7304	Deloraine TAS 7304

### Note 27. Financial Instruments

#### **Net Fair Values**

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the balance sheet. The company does not have any unrecognised financial instruments at the year end.

#### **Credit Risk**

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the balance sheet and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

## Notes to the financial statements continued

### Note 27. Financial Instruments (continued)

#### Interest Rate Risk

Financial instrument	Floating interest rate		Fixed interest rate maturing in						Non interest bearing		Weighted average effective interest rate	
			1 year or less		Over 1 to 5 years		Over 5 years					
	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	%	%
<b>Financial Assets</b>												
Cash and cash equivalents	99,580	65,905	50,000	-	-	-	-	-	-	-	1.67	3.18
Receivables	-	-	-	-	-	-	-	-	22,580	39,518	N/A	N/A
<b>Financial Liabilities</b>												
Interest bearing liabilities	-	-	6,840	6,840	16,712	21,807	-	-	-	-	9.06	9.06
Payables	-	-	-	-	-	-	-	-	8,251	12,256	N/A	N/A

# Directors' declaration

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In accordance with a resolution of the directors of Meander Valley Financial Services Limited, we state that:

In the opinion of the directors:

- (a) the financial statements and notes of the company are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the company's financial position as at 30 June 2011 and of its performance for the financial year ended on that date; and
  - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- (c) the audited remuneration disclosures set out in the remuneration report section of the directors' report comply with Accounting Standard AASB124 Related Party Disclosures and the Corporations Regulations 2001.

This declaration is made in accordance with a resolution of the board of directors.



**Lynette Ann Hayward, Chairman**

Signed on the 16th of September 2011.

# Independent audit report

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## Independent Auditor's Report To The Members Of Meander Valley Financial Services Limited

### Report on the Financial Report

We have audited the accompanying financial report of Meander Valley Financial Services Limited, which comprises the balance sheet as at 30 June 2011, statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended, a summary of significant accounting policies and other explanatory notes and the Directors' Declaration.

### Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation and presentation of the financial report in accordance with Australian Accounting Standards and the Corporations Act 2001. This responsibility includes establishing and maintaining internal controls relevant to the preparation and presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making fair accounting estimates that are reasonable in the circumstances. In note 1, the directors also state in accordance with the Accounting Standard AASB 101 Presentation of Financial Statements that the financial statements comply with International Financial Reporting Standards.

### Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These auditing standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the entity's preparation and presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

Our audit did not involve an analysis of the prudence of business decisions made by directors or management.

We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the Corporations Act 2001 and Australian Accounting Standards, a true and fair view which is consistent with our understanding of the company's financial position and of its performance.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Liability limited by a scheme approved under Professional Standards Legislation. ABN: 51 061 795 337.

P: (03) 5443 0344 | F: (03) 5443 5304 | 61-65 Bull St./PO Box 454 Bendigo Vic. 3552 | [afs@afsbendigo.com.au](mailto:afs@afsbendigo.com.au) | [www.afsbendigo.com.au](http://www.afsbendigo.com.au)

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# Independent audit report continued

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## **Independence**

In conducting our audit we have complied with the independence requirements of the Corporations Act 2001. We have given to the directors of the company a written Auditor's Independence Declaration, a copy of which is included in the Directors' Report. In addition to our audit of the financial report and the remuneration disclosures, we were engaged to undertake the services disclosed in the notes to the financial statements. The provision of these services has not impaired our independence.

## **Auditor's Opinion on the Financial Report**

In our opinion:

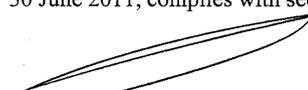
- 1) The financial report of Meander Valley Financial Services Limited is in accordance with the Corporations Act 2001 including giving a true and fair view of the company's financial position as at 30 June 2011 and of its financial performance and its cash flows for the year then ended and complying with Australian Accounting Standards and the Corporations Regulations 2001.
- 2) The financial report also complies with International Financial Reporting Standards as issued by the International Accounting Standards Board.

## **Report on the Remuneration Report**

We have audited the Remuneration Report included in the Directors' Report for the year ended 30 June 2011. The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

## **Auditor's Opinion**

In our opinion, the Remuneration Report of Meander Valley Financial Services Limited for the year ended 30 June 2011, complies with section 300A of the Corporations Act 2001.

  
**GRAEME STEWART**  
**ANDREW FREWIN & STEWART**  
61-65 Bull Street Bendigo 3550

16 September 2011





Deloraine **Community Bank**<sup>®</sup> Branch  
49 Emu Bay Road, Deloraine TAS 7304  
Phone: (03) 6362 4801 Fax: (03) 6362 4803  
Franchisee: Meander Valley Financial Services  
49 Emu Bay Road, Deloraine TAS 7304  
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Bendigo and Adelaide Bank Limited,  
The Bendigo Centre, Bendigo VIC 3550  
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(BMPAR11119) (10/11)

