

# annual report 2010



Midwest

Community Enterprises Limited

ABN 90 132 512 460

Geraldton **Community Bank®** Branch

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# Chairman's report

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For year ending 30 June 2010

The 2009/10 Financial Year was the Midwest Community Enterprises' first full year of banking operation, and has been one that I believe all involved in our new **Community Bank®** Branch's development can take a lot of pride in.

The focus of your Board, our professional team of staff and our Bendigo and Adelaide Bank partners has been on strongly growing our business and I am delighted that we can report that our "fledging" enterprise has grown from a business of under \$20million in banking business, with a three-fold increase over the year, so it is now in "full flight" with around \$66million of banking by the financial year end.

Our fantastic growth is primarily a result of having a highly professional, friendly and customer focussed team in place, however is also a due to the support received from our shareholders who have in many cases not only moved their own business to the Geraldton **Community Bank®** Branch but also encouraged their family, friends, colleagues and business clients to do the same.

It is also apparent that the Mid West community is becoming increasingly aware of the **Community Bank®** model message and the benefits it offers. The Board has been delighted that we have recently been able to put a total of \$20,000 of our promotional funds to sponsorship of 10 very worthy community and sporting organisations in the Mid West, even in this very early stage of our branch's development. There is much more that we intend to do, particularly as our business enters profitability, in helping the organisations that play such an important role in supporting the well-being and development of the Geraldton and the Mid West community.

A profitable business requires more than growth and your Board and our Manager have put a lot of effort into learning more about the nature of our regional business, assessing future opportunities for business improvement as well as growth, planning and working with senior Bendigo and Adelaide Bank management on how to best approach and structure our enterprise to respond to the significant potential of this region.

A significant outcome for the Geraldton **Community Bank®** Branch is the commitment of Bendigo and Adelaide Bank to provide a Business Banking Manager at our branch. This generous and responsive commitment by our Bendigo partners is a strong reflection of their commitment to the success of the Geraldton **Community Bank®** Branch and their confidence in the Mid West region. There are several benefits of this arrangement including quicker assessment of applications, a higher level of local decision-making and savings in staff costs to Midwest Community Enterprises, as Bendigo and Adelaide Bank shall be substantially resourcing the business banking of the Geraldton **Community Bank®** Branch while current profit-share arrangements remain in place.

I wish to convey particular thanks to the members of the Board who continue to put a significant amount of personal time into the successful development of this enterprise.

Finally I wish to advise shareholders of my stepping down from the role of Chairman and handing this over to Rob Houwen who has nominated to take up this role with the support of the Board. Rob has an excellent

## Chairman's report continued

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level of knowledge and experience in marketing, business development and operations that will be of enormous benefit to the next phase of growth of our enterprise.

It has been a great honour to be the Foundation Chairman of the Geraldton **Community Bank®** Branch and I shall continue to support the Board, and as a customer and shareholder, as far as my business and personal circumstances reasonably permit.



**R W Jefferies**

**Chairman**

# Manager's report

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For year ending 30 June 2010

The first full 12 months of trading for the Geraldton **Community Bank**<sup>®</sup> Branch was extremely exciting for all staff, as all challenges presented were met head on and we left no stone unturned in trying to meet every expectation of our new set of clients.

The period saw a substantial growth in banking business, in fact balances grew by approximately \$46 million over the financial year, with over 800 accounts opened by over 650 clients. This was far in excess of even the most optimistic forecast in the prospectus, and showed that the commitment of the staff and board, and perhaps the population of Geraldton, may have been seriously underestimated.

The business growth has come from a range of sources, which probably reflects the diversity of our area of influence and also the different backgrounds of our directors who have been instrumental in driving the business growth.

We have welcomed many shareholders through our doors, many of whom have transferred all their banking business to the Geraldton **Community Bank**<sup>®</sup> Branch, although it is still somewhat surprising to see how many people who committed to investing in the business have not yet opened accounts or been in to hear about our points of difference.

An aspect that your staff are getting better and better at is understanding the business model and being able to have conversations with clients and potential clients about what makes the Geraldton **Community Bank**<sup>®</sup> Branch different from other financial institutions, and why supporting the local branch is supporting the community that we live in. It is this fundamental point of difference, banking profits staying in the local economy, which will ensure we go from strength to strength over coming years.

On the staffing front, we farewelled one of our foundation staff members, Maddi Howie, when she moved to Perth early in 2010. We replaced her with two part time staff, Cassandra Armstrong and Joy Greenwood, who have both embraced the culture and our values very quickly. Steve Greenwood joined us as a Business Relationship Manager in January 2010 and has been invaluable to me as we worked through how to position ourselves in the Geraldton market.

Steve and Joy have indicated their intention to move to Perth for personal and business reasons late in 2010 and I would like to acknowledge their commitment and contribution in the short time they have been with the Geraldton **Community Bank**<sup>®</sup> Branch. Bendigo and Adelaide Bank's commitment to the future of our branch has seen them approve the recruitment of a dedicated Business Banking Manager to be based in Geraldton, this will ensure a smooth transition when Steve departs. We are also looking at options to replace Joy to make sure we are positioned for further sustained growth, and also to put some succession planning in place for our staff.

The 2010/11 financial year is already looking like being even more exciting than the previous year, with growth in business (and even more importantly revenue) in the first few months being on track to see annual growth of over \$30 million in business, and the possibility of a breakeven month on profit and loss by mid

## Manager's report continued

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2011 (based on average monthly expenses). The building blocks for the future have been established by your dedicated staff and the unwavering commitment of your directors to returning traditional banking services to Geraldton, and to providing the alternative that our shareholders believed in.

We have numerous marketing initiatives underway, targeting the whole range of potential business that exists in the Mid West – from major corporations, large and small businesses, personal customers, and community groups and other not for profit organisations. We have many advocates working on our behalf in the community, and hope that our shareholders also spread the word of what a difference we can make to the social fabric of Geraldton by returning profits via grants and sponsorships.

Finally, I would like to make two special acknowledgments. Firstly to the board and in particular Rob Jefferies who is standing down as our inaugural chairman – your support, encouragement and commitment has been unwavering during the challenges of the past 12 months and we would not be where we are today without the values and drive shown by all directors. The same can be said of the staff, who have made the past year the most rewarding and enjoyable I have spent in my 29 year financial services career.

So we have answered the challenge in the first year, and look forward to pushing the boundaries of success even further in 2010/11. It is an exciting journey and one we should all take pride in.



**Jody Beven**  
**Branch Manager**

# Bendigo and Adelaide Bank Ltd report

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For year ending 30 June 2010

Now in its 13th year, the **Community Bank**<sup>®</sup> network continues to grow and make significant contributions to local communities right across Australia.

In the 2009/10 financial year 22 new **Community Bank**<sup>®</sup> branches were opened, taking the total number of branches to 259.

More than 545,000 customers chose to support the network with their banking business made up of more than 788,000 accounts, giving the networks a combined banking book of more than \$16.3 billion.

Our **Community Bank**<sup>®</sup> customers have been served by more than 1150 staff that are supported by almost 1700 volunteer directors.

And these directors are endorsed by around 63,000 shareholders who have received more than \$14.7 million in dividends, a reward for their belief in the **Community Bank**<sup>®</sup> concept.

All of this support has enabled the **Community Bank**<sup>®</sup> network to return more than \$40.3 million to assist local community groups and projects since the first **Community Bank**<sup>®</sup> branch opened in 1998.

These figures add up to a strong **Community Bank**<sup>®</sup> network, a franchise of the Bendigo and Adelaide Bank Ltd, which like its community partners, continues to flourish attracting more than 10,000 new customers every month.

This has been made possible through the restructure of the bank's executive team under the leadership of Managing Director, Mike Hirst.

At the start of 2010, the world's great economies continued to feel the aftershocks of the Global Financial Crisis. However, Australia's economy remained relatively stable during the turbulent times. While the impact of the GFC was felt by our community owned and operated branches, it is a testament to our business models and partners that our **Community Bank**<sup>®</sup> network continues to develop.

In fact, not only did our network continue to develop, in the past year we have witnessed one of our most successful launch programs to date. We saw a new branch emerge out of the ashes in Kinglake, less than a year after the region was devastated by Victoria's Black Saturday Bushfires.

The Pyrmont **Community Bank**<sup>®</sup> Branch saw us make an inroad into the competitive but lucrative Sydney banking market. And over the next 12 months Bendigo Bank will continue to grow its ATM and branch network in New South Wales, providing further support in boosting the profile of Bendigo's brand in the state.

## Bendigo and Adelaide Bank Ltd report continued

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This year we have also launched Community Snapshots on the Bendigo Bank website. This online initiative shares and highlights the great contributions and tangible outcomes the **Community Bank®** network generates for its local communities.

There has also been a focus on the continued roll out of our Good for Business, Good for Community program, which is an important element of our overall Community Strengthening for the coming year.

Thank you again for your continued commitment and support of the **Community Bank®** network.



**Russell Jenkins**

**Executive Customer and Community**



# Directors' report

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For the financial year ended 30 June 2010

Your directors submit the financial statements of the company for the financial year ended 30 June 2010.

## Directors

The names and details of the company's directors who held office during or since the end of the financial year:

### **Robert William Jefferies**

Chairman  
Age: 55  
Occupation: Consultant

### **Paul James Adam**

Treasurer  
Age: 51  
Occupation: Accountant

### **Martin Theodore de Haas**

Secretary  
Age: 58  
Occupation: Lawyer

### **Gary Bruce Clark**

Director  
Age: 64  
Occupation: Manager

### **Wayne John Clarkson**

Director  
Age: 51  
Occupation: Insurance Broker/AFSL Holder

### **Robert Francis Houwen**

Director  
Age: 51  
Occupation: Manager

### **Harold McCashney**

Director  
Age: 76  
Occupation: Retired Farmer

### **Paul Lawrence McKenzie**

Director  
Age: 43  
Occupation: Agriculture Consultant

### **Karen Julie Godfrey**

Director (Resigned 25 August 2010)  
Age: 41  
Occupation: Administrator

### **Gemma Chryseida Moore**

Director (Resigned 27 April 2010)  
Age: 29  
Occupation: Communications Co-ordinator

Directors were in office for this entire year unless otherwise stated.

## Company Secretary

The company secretary is Martin Theodore de Haas. Martin was appointed to the position of secretary on 19 March 2010. Martin is a qualified accountant as well as being a lawyer. Martin developed a unique practice utilising business, accounting and legal expertise. That practice is continuing and being further developed by others that he has trained while Martin develops his own consultancy. Martin's blend of commerce, accounting and law makes him a useful resource to the Board. Martin has been providing his unique blend of services to the Mid West community since 1994 and considers the Mid West his second home.

# Directors' report continued

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## Principal Activities

The principal activities of the company during the course of the financial year were in facilitating **Community Bank®** services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There has been no significant changes in the nature of these activities during the year.

## Operating Results

Operations have continued to perform in line with expectations. The loss of the company for the financial year after provision for income tax was:

	Year ended 30 June 2010 \$	Year ended 30 June 2009 \$
	(309,626)	(64,200)

## Dividends

No dividends were declared or paid for the previous year and the directors recommend that no dividend be paid for the current year.

## Significant Changes in the State of Affairs

In the opinion of the directors there were no significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial statements.

## Matters Subsequent to the End of the Financial Year

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company, the results of those operations or the state of affairs of the company, in future years.

## Likely Developments

The company will continue its policy of facilitating banking services to the community.

## Environmental Regulation

The company is not subject to any significant environmental regulation.

## Directors' Benefits

No director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a director, a firm which a director is a member or an entity in which a director has a substantial financial interest except as disclosed in note 20 to the financial statements. This statement excludes a benefit included in the aggregate amount

## Directors' report continued

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of emoluments received or due and receivable by directors shown in the company's accounts, or the fixed salary of a full-time employee of the company, controlled entity or related body corporate.

### Indemnification and Insurance of Directors and Officers

The company has indemnified all directors and the manager in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as directors or manager of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or a related body corporate.

### Directors' Meetings

The number of directors' meetings attended by each of the directors of the company during the year were:

	Board Meetings Attended	
	Eligible	Attended
Robert William Jefferies	9	9
Wayne John Clarkson	9	9
Harold McCashney	9	9
Robert Francis Houwen	9	8
Paul James Adam	9	7
Karen Julie Godfrey (Resigned 25 August 2010)	9	7
Martin Theodore de Haas	9	6
Paul Lawrence McKenzie	9	4
Gary Bruce Clark	9	3
Gemma Chryseida Moore (Resigned 27 April 2010)	7	-

The Board has 4 sub-committees, Audit, Business Development, Community Investment & Partnerships and Human Resource. All sub-committees have elected Directors who meet on a regular, or as needs, basis and present reports/recommendations to the monthly Board meetings where required.

### Non Audit Services

The company may decide to employ the auditor on assignments additional to their statutory duties where the auditor's expertise and experience with the company are important. Details of the amounts paid or payable to the auditor (Andrew Frewin & Stewart) for audit and non audit services provided during the year are set out in the notes to the accounts.

The board of directors has considered the position, in accordance with the advice received from the audit committee and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

## Directors' report continued

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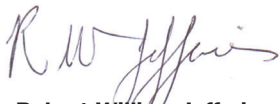
The directors are satisfied that the provision of non-audit services by the auditor, as set out in the notes did not compromise the auditor independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed by the audit committee to ensure they do not impact on the impartiality and objectivity of the auditor;
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work, acting in a management or a decision-making capacity for the company, acting as advocate for the company or jointly sharing economic risk and rewards.

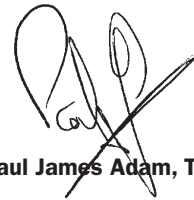
### **Auditors' Independence Declaration**

A copy of the auditors' independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 12.

Signed in accordance with a resolution of the board of directors at Geraldton, Western Australia on 29 October 2010.



**Robert William Jefferies, Chairman**



**Paul James Adam, Treasurer**

# Auditor's independence declaration

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ABN 51 061 795 337

## **Lead Auditor's Independence Declaration under section 307C of the Corporations Act 2001 to the directors of Midwest Community Enterprises Limited**

I declare, that to the best of my knowledge and belief, in relation to the audit for the financial year ended 30 June 2010 there have been:

- no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- no contraventions of any applicable code of professional conduct in relation to the audit.

**DAVID HUTCHINGS**  
**ANDREW FREWIN & STEWART**  
61-65 Bull Street, Bendigo, 3550

Dated this 29<sup>th</sup> day of October 2010

# Financial statements

## Statement of Comprehensive Income for the year ended 30 June 2010

	Note	2010 \$	2009 \$
Revenues from ordinary activities	4	306,354	15,931
Employee benefits expense		(486,118)	(62,762)
Charitable donations, sponsorship, advertising and promotion		(16,860)	(8,617)
Occupancy and associated costs		(72,942)	(4,746)
Systems costs		(24,850)	-
Depreciation and amortisation expense	5	(53,867)	(3,232)
Finance costs	5	(31)	(448)
General administration expenses		(90,019)	(54,727)
<b>Loss before income tax credit</b>		<b>(438,333)</b>	<b>(118,601)</b>
Income tax credit	6	128,707	54,401
<b>Loss after income tax credit</b>		<b>(309,626)</b>	<b>(64,200)</b>
<b>Total comprehensive income for the year</b>		<b>(309,626)</b>	<b>(64,200)</b>
<b>Earnings per share (cents per share)</b>		<b>¢</b>	<b>¢</b>
- basic for profit for the year	22	(22.12)	(4.59)

The accompanying notes form part of these financial statements.

# Financial statements continued

## Balance sheet as at 30 June 2010

	Note	2010 \$	2009 \$
<b>ASSETS</b>			
<b>Current Assets</b>			
Cash and cash equivalents	7	471,506	902,528
Trade and other receivables	8	32,706	28,012
<b>Total Current Assets</b>		<b>504,212</b>	<b>930,540</b>
<b>Non-Current Assets</b>			
Property, plant and equipment	9	297,865	327,396
Intangible assets	10	86,166	108,166
Deferred tax assets	11	183,108	54,401
<b>Total Non-Current Assets</b>		<b>567,139</b>	<b>489,963</b>
<b>Total Assets</b>		<b>1,071,351</b>	<b>1,420,503</b>
<b>LIABILITIES</b>			
<b>Current Liabilities</b>			
Trade and other payables	12	36,609	94,343
Borrowings	13	7,917	8,140
Provisions	14	25,490	4,309
<b>Total Current Liabilities</b>		<b>70,016</b>	<b>106,792</b>
<b>Non-Current Liabilities</b>			
Borrowings	13	11,142	19,060
Provisions	14	5,617	449
<b>Total Non-Current Liabilities</b>		<b>16,759</b>	<b>19,509</b>
<b>Total Liabilities</b>		<b>86,775</b>	<b>126,301</b>
<b>Net Assets</b>		<b>984,576</b>	<b>1,294,202</b>
<b>Equity</b>			
Issued capital	15	1,358,402	1,358,402
Accumulated losses	16	(373,826)	(64,200)
<b>Total Equity</b>		<b>984,576</b>	<b>1,294,202</b>

The accompanying notes form part of these financial statements.

## Financial statements continued

### Statement of Changes in Equity for the year ended June 2010

	Issued Capital \$	Retained Earnings \$	Total Equity \$
<b>Balance at 1 July 2008</b>	-	-	-
<b>Total comprehensive income for the year</b>	-	(64,200)	(64,200)
<b>Transactions with owners in their capacity as owners:</b>			
Shares issued during period	1,400,009	-	1,400,009
Costs of issuing shares	(41,607)	-	(41,607)
Dividends provided for or paid	-	-	-
<b>Balance at 30 June 2009</b>	<b>1,358,402</b>	<b>(64,200)</b>	<b>1,294,202</b>
<b>Balance at 1 July 2009</b>	<b>1,358,402</b>	<b>(64,200)</b>	<b>1,294,202</b>
<b>Total comprehensive income for the year</b>	-	(309,626)	(309,626)
<b>Transactions with owners in their capacity as owners:</b>			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	-	-
<b>Balance at 30 June 2010</b>	<b>1,358,402</b>	<b>(373,826)</b>	<b>984,576</b>

The accompanying notes form part of these financial statements.



# Financial statements continued

## Statement of Cashflows for the year ended 30 June 2010

	Note	2010 \$	2009 \$
<b>Cash Flows From Operating Activities</b>			
Receipts from customers		322,011	2,395
Payments to suppliers and employees		(764,513)	(109,337)
Interest received		21,988	9,121
Interest paid		(31)	(448)
<b>Net cash used in operating activities</b>	<b>17</b>	<b>(420,545)</b>	<b>(98,269)</b>
<b>Cash Flows From Investing Activities</b>			
Payments for property, plant and equipment		(2,336)	(274,805)
Payments for intangible assets		-	(110,000)
<b>Net cash used in investing activities</b>		<b>(2,336)</b>	<b>(384,805)</b>
<b>Cash Flows From Financing Activities</b>			
Proceeds from issues of shares		-	1,400,009
Payment for share issue costs		-	(41,607)
Proceeds from borrowings		-	28,000
Repayment of borrowings		(8,141)	(800)
<b>Net cash provided by/(used in) financing activities</b>		<b>(8,141)</b>	<b>1,385,602</b>
<b>Net increase/(decrease) in cash held</b>		<b>(431,022)</b>	<b>902,528</b>
Cash and cash equivalents at the beginning of the financial year		902,528	-
<b>Cash and cash equivalents at the end of the financial year</b>	<b>7(a)</b>	<b>471,506</b>	<b>902,528</b>

The accompanying notes form part of these financial statements.

# Notes to the financial statements

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For year ended 30 June 2010

## Note 1. Summary of Significant Accounting Policies

### a) Basis of Preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards, other authoritative pronouncements of the Australian Accounting Standard Boards and the Corporations Act 2001.

#### Compliance with IFRS

These financial statements and notes comply with IFRS International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

#### Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. These areas involving a higher degree of judgement or complexities, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

#### Financial statement presentation

The company has applied revised AASB 101 Presentation of Financial Statements which became effective on 1 January 2009. The company has elected to present all items of income and expense recognised in the period in a single statement of comprehensive income.

#### Historical cost convention

The financial statements have been prepared under the historical cost convention on an accruals basis as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

#### Comparative figures

Where required by Australian Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

#### Economic dependency - Bendigo and Adelaide Bank Limited

"The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank**<sup>®</sup> branch at Geraldton, Western Australia.

The branch operates as a franchise of Bendigo Bank, using the name "Bendigo Bank" and the logo and system of operations of Bendigo Bank. The company manages the **Community Bank**<sup>®</sup> branch on behalf of

# Notes to the financial statements continued

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## Note 1 Summary of Significant Accounting Policies (continued)

Bendigo Bank, however all transactions with customers conducted through the **Community Bank®** branches are effectively conducted between the customers and Bendigo Bank.

All deposits are made with Bendigo Bank, and all personal and investment products are products of Bendigo Bank, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo Bank, must be approved by Bendigo Bank. All credit transactions are made with Bendigo Bank, and all credit products are products of Bendigo Bank.

Bendigo Bank provides significant assistance in establishing and maintaining the **Community Bank®** branch franchise operations. It also continues to provide ongoing management and operational support, and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

- advice and assistance in relation to the design, layout and fit out of the **Community Bank®** branch;
- training for the branch manager and other employees in banking, management systems and interface protocol;
- methods and procedures for the sale of products and provision of services;
- security and cash logistic controls;
- calculation of company revenue and payment of many operating and administrative expenses
- the formulation and implementation of advertising and promotional programs; and
- sales techniques and proper customer relations.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

### **b) Revenue**

Revenue is recognised when the amount of revenue can be reliably measured, it is probable that future economic benefit will flow to the company and any specific criteria have been met. Interest and fee revenue is recognised when earned. The gain or loss on disposal of property, plant and equipment is recognised on a net basis and is classified as income rather than revenue. All revenue is stated net of the amount of Goods and Services Tax (GST).

### **c) Income Tax**

#### Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

# Notes to the financial statements continued

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## Note 1 Summary of Significant Accounting Policies (continued)

### **c) Income Tax (continued)**

#### Deferred tax

Deferred tax is accounted for using the balance sheet liability method on temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities (other than as a result of a business combination) which affects neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the consolidated entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the company entity intends to settle its tax assets and liabilities on a net basis.

#### Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the statement of comprehensive income, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or excess.

### **d) Employee Entitlements**

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

# Notes to the financial statements continued

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## Note 1 Summary of Significant Accounting Policies (continued)

### **e) Cash and Cash Equivalents**

For the purposes of the statement of cash flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

### **f) Trade Receivables and Payables**

Receivables are carried at their amounts due. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

### **g) Property, Plant and Equipment**

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual values and depreciation method is reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calculation of depreciation:

- leasehold improvements      40 years
- plant and equipment      2.5 - 40 years
- furniture and fittings      4 - 40 years

### **h) Intangibles**

The franchise fee paid to Bendigo and Adelaide Bank Limited has been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

The establishment fee paid to Bendigo and Adelaide Bank Limited when renewing the franchise agreement has also been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

### **i) Payment Terms**

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days.

# Notes to the financial statements continued

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## Note 1 Summary of Significant Accounting Policies (continued)

### **j) Borrowings**

All loans are initially measured at the principal amount. Interest is recognised as an expense as it accrues.

### **k) Financial Instruments**

#### Recognition and initial measurement

Financial instruments, incorporating financial assets and financial liabilities, are recognised when the entity becomes a party to the contractual provisions of the instrument.

Financial instruments are initially measured at fair value plus transaction costs. Financial instruments are classified and measured as set out below.

#### Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset.

#### Classification and subsequent measurement

##### (i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

##### (ii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

##### (iii) Financial liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

#### Impairment

At each reporting date, the entity assesses whether there is objective evidence that a financial instrument has been impaired. Impairment losses are recognised in the statement of comprehensive income.

### **l) Leases**

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership are transferred to the company are classified as finance leases. Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual

# Notes to the financial statements continued

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## Note 1 Summary of Significant Accounting Policies (continued)

### **l) Leases (continued)**

values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred. Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

### **m) Provisions**

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions or other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

### **n) Contributed Equity**

Ordinary shares are recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

### **o) Earnings Per Share**

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

### **p) Goods and Services Tax**

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet. Cash flows are included in the statement of cash flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the taxation authority are classified as operating cash flows.

# Notes to the financial statements continued

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## Note 2. Financial Risk Management

The company's activities expose it to a limited variety of financial risks: market risk (including currency risk, fair value interest risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the entity. The entity does not use derivative instruments.

Risk management is carried out directly by the board of directors.

### (i) Market risk

The company has no exposure to any transactions denominated in a currency other than Australian dollars.

### (ii) Price risk

The company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The company is not exposed to commodity price risk.

### (iii) Credit risk

The company has no significant concentrations of credit risk. It has policies in place to ensure that customers have an appropriate credit history. The company's franchise agreement limits the company's credit exposure to one financial institution, being Bendigo and Adelaide Bank Limited.

### (iv) Liquidity risk

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

### (v) Cash flow and fair value interest rate risk

Interest-bearing assets are held with Bendigo and Adelaide Bank Limited and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the company to cash flow interest-rate risk. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

### (vi) Capital management

The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the balance sheet.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the distribution limit.

(i) the distribution limit is the greater of:

- (a) 20% of the profit or funds of the franchisee otherwise available for distribution to shareholders in that 12 month period; and



# Notes to the financial statements continued

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## Note 2. Financial Risk Management (continued)

### (vi) Capital management (continued)

- (b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the franchisee over that 12 month period; and
- (ii) the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2010 can be seen in the statement of comprehensive income.

There were no changes in the company's approach to capital management during the year.

## Note 3. Critical Accounting Estimates and Judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Management has identified the following critical accounting policies for which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

### **Taxation**

Judgement is required in assessing whether deferred tax assets and certain tax liabilities are recognised on the balance sheet. Deferred tax assets, including those arising from un-recouped tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits.

Assumptions about the generation of future taxable profits depend on management's estimates of future cash flows. These depend on estimates of future sales volumes, operating costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation.

These judgements and assumptions are subject to risk and uncertainty, hence there is a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the balance sheet and the amount of other tax losses and temporary

# Notes to the financial statements continued

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## Note 3. Critical Accounting Estimates and Judgements (continued)

### **Taxation (continued)**

differences not yet recognised. In such circumstances, some or all of the carrying amount of recognised deferred tax assets and liabilities may require adjustment, resulting in corresponding credit or charge to the statement of comprehensive income.

### **Estimation of useful lives of assets**

The estimation of the useful lives of assets has been based on historical experience and the condition of the asset is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

### **Goodwill**

Goodwill represents the excess of the cost of an acquisition over the fair value of the company's share of the net identifiable assets of the acquired branch/agency at the date of acquisition. Goodwill on acquisition is included in intangible assets. Goodwill is not amortised. Instead, goodwill is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses.

The calculations require the use of assumptions.

### **Impairment of assets**

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the consolidated entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

## Notes to the financial statements continued

	2010 \$	2009 \$
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### Note 4. Revenue from Ordinary Activities

Operating activities:

- services commissions	284,366	2,967
- other revenue	-	2,395
<b>Total revenue from operating activities</b>	<b>284,366</b>	<b>5,362</b>

Non-operating activities:

- interest received	21,988	10,569
<b>Total revenue from non-operating activities</b>	<b>21,988</b>	<b>10,569</b>
<b>Total revenues from ordinary activities</b>	<b>306,354</b>	<b>15,931</b>

### Note 5. Expenses

Depreciation of non-current assets:

- plant and equipment	15,556	1,041
- leasehold improvements	16,311	357

Amortisation of non-current assets:

- franchise agreement	2,000	167
- franchise renewal fee	20,000	1,667
	<b>53,867</b>	<b>3,232</b>

Finance costs:

- interest paid	31	448
<b>Bad debts</b>	<b>60</b>	<b>-</b>

## Notes to the financial statements continued

	2010 \$	2009 \$
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### Note 6. Income Tax Expense/Credit

The components of tax expense comprise:

- Current tax	-	-
- Future income tax benefit attributed to losses	(123,493)	(50,703)
- Movement in deferred tax	(5,214)	(3,698)
- Future income tax benefit not brought to account	-	-
	<b>(128,707)</b>	<b>(54,401)</b>

The prima facie tax on loss from ordinary activities before income tax is reconciled to the income tax expense as follows:

Operating loss	(438,333)	(118,601)
Prima facie tax on loss from ordinary activities at 30%	(131,500)	(35,580)
Add tax effect of:		
- non-deductible expenses	6,650	550
- timing difference expenses	4,554	3,698
- investment deduction	(701)	(16,875)
- other deductible expenses	(2,496)	(2,496)
	<b>(123,493)</b>	<b>(50,703)</b>
Movement in deferred tax	11	(3,698)
Tax losses not brought to account	-	-
	<b>(128,707)</b>	<b>(54,401)</b>

## Notes to the financial statements continued

	2010 \$	2009 \$
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### Note 7. Cash and Cash Equivalents

Cash at bank and on hand	24,697	165,120
Term deposits	446,809	737,408
	<b>471,506</b>	<b>902,528</b>

The above figures are reconciled to cash at the end of the financial year as shown in the statement of cashflows as follows:

#### Note 7.(a) Reconciliation of cash

Cash at bank and on hand	24,697	165,120
Term deposits	446,809	737,408
	<b>471,506</b>	<b>902,528</b>

### Note 8. Trade and Other Receivables

Trade receivables	28,278	26,564
Other receivables & accruals	1,100	1,448
Prepayments	3,328	-
	<b>32,706</b>	<b>28,012</b>

### Note 9. Property, Plant and Equipment

#### Plant and equipment

At cost	47,937	45,600
Less accumulated depreciation	(8,766)	(873)
	<b>39,171</b>	<b>44,727</b>

#### Leasehold improvements

At cost	252,539	252,539
Less accumulated depreciation	(16,668)	(357)
	<b>235,871</b>	<b>252,182</b>

## Notes to the financial statements continued

	2010 \$	2009 \$
Note 9. Property, Plant and Equipment (continued)		
<b>Motor vehicle</b>		
At cost	30,655	30,655
Less accumulated depreciation	(7,832)	(168)
	<b>22,823</b>	<b>30,487</b>
<b>Total written down amount</b>	<b>297,865</b>	<b>327,396</b>
<b>Movements in carrying amounts:</b>		
<b>Plant and equipment</b>		
Carrying amount at beginning	44,727	-
Additions	2,336	45,600
Less: depreciation expense	(7,892)	(873)
Carrying amount at end	39,171	44,727
Leasehold improvements		
<b>Carrying amount at beginning</b>	<b>252,182</b>	<b>-</b>
<b>Additions</b>	<b>-</b>	<b>252,539</b>
Less: depreciation expense	(16,310)	(357)
<b>Carrying amount at end</b>	<b>235,872</b>	<b>252,182</b>
<b>Motor vehicle</b>		
Carrying amount at beginning	30,487	-
Additions	-	30,655
Less: depreciation expense	(7,665)	(168)
<b>Carrying amount at end</b>	<b>22,822</b>	<b>30,487</b>
<b>Total written down amount</b>	<b>297,865</b>	<b>327,396</b>

## Notes to the financial statements continued

	2010 \$	2009 \$
<b>Note 10. Intangible Assets</b>		
<b>Franchise fee</b>		
At cost	10,000	10,000
Less: accumulated amortisation	(2,167)	(167)
	<b>7,833</b>	<b>9,833</b>
<b>Establishment fee</b>		
At cost	100,000	100,000
Less: accumulated amortisation	(21,667)	(1,667)
	<b>78,333</b>	<b>98,333</b>
<b>Total written down amount</b>	<b>86,166</b>	<b>108,166</b>

## Note 11. Tax

<b>Deferred tax assets</b>		
- accruals	909	-
- employee provisions	9,332	4,133
- tax losses carried forward	174,195	50,702
	<b>184,436</b>	<b>54,835</b>
<b>Deferred tax liability</b>		
- accruals	330	434
- deductible prepayments	998	-
	<b>1,328</b>	<b>434</b>
Future income tax benefit not brought to account	-	-
<b>Net deferred tax asset</b>	<b>183,108</b>	<b>54,401</b>
<b>Movement in deferred tax charged to statement of comprehensive income</b>	<b>(128,707)</b>	<b>(54,401)</b>

## Notes to the financial statements continued

	Note	2010 \$	2009 \$
<b>Note 12. Trade and Other Payables</b>			
Trade creditors		8,093	38,154
Other creditors & accruals		28,516	56,189
		<b>36,609</b>	<b>94,343</b>

## Note 13. Borrowings

### Current:

Lease liability	7,917	8,140
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### Non-Current:

Lease liability	11,142	19,060
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The Chattel Mortgage is repayable monthly with the final instalment due on June 2011. Interest is recognised at an average rate of 6.2%.

## Note 14. Provisions

### Current:

<b>Provision for annual leave</b>	<b>25,490</b>	<b>4,309</b>
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### Non-Current:

<b>Provision for long service leave</b>	<b>5,617</b>	<b>449</b>
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Number of employees at year end	5	5
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## Notes to the financial statements continued

	2010 \$	2009 \$
<b>Note 15. Contributed Equity</b>		
1,400,009 Ordinary shares fully paid (2009: 1,400,009)	1,400,009	1,400,009
Less: equity raising expenses	(41,607)	(41,607)
	<b>1,358,402</b>	<b>1,358,402</b>

### Rights attached to shares

#### (a) Voting rights

Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the **Community Bank®** have the same ability to influence the operation of the company.

#### (b) Dividends

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo and Adelaide Bank Limited contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

#### (c) Transfer

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the Corporations Act.

# Notes to the financial statements continued

## Note 15 Contributed Equity (continued)

### Prohibited shareholding interest

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if any of the following applies:

- They control or own 10% or more of the shares in the company (the “10% limit”).
- In the opinion of the board they do not have a close connection to the community or communities in which the company predominantly carries on business (the “close connection test”).
- Where the person is a shareholder, after the transfer of shares in the company to that person the number of shareholders in the company is (or would be) lower than the base number (the “base number test”).  
The base number is 217. As at the date of this report, the company had 241 shareholders.

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or beneficial interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prohibited shareholding interest. If the board becomes aware that a member has a prohibited shareholding interest, it must serve a notice requiring the member (or the member’s associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

	2010 \$	2009 \$
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## Note 16. Accumulated Losses

Balance at the beginning of the financial year	(64,200)	-
Net loss from ordinary activities after income tax	(309,626)	(64,200)
<b>Balance at the end of the financial year</b>	<b>(373,826)</b>	<b>(64,200)</b>

## Notes to the financial statements continued

	2010 \$	2009 \$
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### Note 17. Statement of Cashflows

Reconciliation of loss from ordinary activities after tax to net cash used in operating activities

Loss from ordinary activities after income tax	(309,626)	(64,200)
Non cash items:		
- depreciation	31,867	1,398
- amortisation	22,000	1,834
Changes in assets and liabilities:		
- increase in receivables	(4,694)	(28,012)
- increase in other assets	(128,707)	(54,401)
- increase/(decrease) in payables	(57,734)	40,354
- increase in provisions	26,349	4,758
<b>Net cashflows used in operating activities</b>	<b>(420,545)</b>	<b>(98,269)</b>

### Note 18. Leases

#### Finance lease commitments

Payable - minimum lease payments		
- not later than 12 months	9,598	9,598
- between 12 months and 5 years	10,343	19,941
- greater than 5 years	-	-
<b>Minimum lease payments</b>	<b>19,941</b>	<b>29,539</b>
Less future finance charges	(882)	(2,339)
<b>Present value of minimum lease payments</b>	<b>19,059</b>	<b>27,200</b>

The Chattel Mortgage is repayable monthly with the final instalment due on June 2011. Interest is recognised at an average rate of 6.2%.

## Notes to the financial statements continued

	2010 \$	2009 \$
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### Note 18. Leases (continued)

#### Operating lease commitments

Non-cancellable operating leases contracted for but not capitalised in the financial statements

Payable - minimum lease payments

- not later than 12 months	55,300	54,100
- between 12 months and 5 years	171,800	227,100
- greater than 5 years	-	-
	<b>227,100</b>	<b>281,200</b>

The Business premises lease is a non-cancellable lease with a 5 year term, with rent payable monthly in advance. The current lease expires on 1 June 2014, with 2 further 5 year options.

### Note 19. Auditors' Remuneration

Amounts received or due and receivable by the auditor of the company for:

- audit & review services	3,400	2,200
- non audit services	1,231	3,000
	<b>4,631</b>	<b>5,200</b>

### Note 20. Director and Related Party Disclosures

The names of directors who have held office during the financial year are:

Robert William Jefferies

Wayne John Clarkson

Harold McCashney

Robert Francis Houwen

Paul James Adam

Karen Julie Godfrey (Resigned 25 August 2010)

Martin Theodore de Haas

Paul Lawrence McKenzie

Gary Bruce Clark

Gemma Chryseida Moore (Resigned 27 April 2010)

## Notes to the financial statements continued

### Note 20. Director and Related Party Disclosures (continued)

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

	2010 \$	2009 \$
Transactions with related parties:		
R.L. Mitoke Pty Ltd, of which Robert Francis Houwen is a director, is the landlord of the branch premises at 79 Forrest Street, the amount of rent and associated outgoings was	55,800	4,500
Robert Houwen, as proprietor of Geraldton Toyota, sold the Company a motor vehicle for the use of the Branch Manager, the purchase value was	-	33,540
Gemma Moore, as proprietor of Shout, supplied administration services to the Company during the period to the value of	-	6,600
Paul Adam, in the capacity of Principal of Adam Hunter Pty Ltd, supplied accounting and share registry services to the value of	7,885	1,100
No other director or related entity has entered into a material contract with the company. No director's fees have been paid as the positions are held on a voluntary basis.		
<b>Directors Shareholdings</b>	<b>2010</b>	<b>2009</b>
Robert William Jefferies	12,001	12,001
Wayne John Clarkson	28,001	28,001
Harold McCashney	30,001	30,001
Robert Francis Houwen	50,001	50,001
Paul James Adam	10,151	10,151
Karen Julie Godfrey (Resigned 25 August 2010)	500	500
Martin Theodore de Haas	8,001	8,001
Paul Lawrence McKenzie	13,001	13,001
Gary Bruce Clark	7,001	7,001
Gemma Chryseida Moore (Resigned 27 April 2010)	201	201

There was no movement in directors shareholdings during the year.

# Notes to the financial statements continued

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## Note 21. Key Management Personnel Disclosures

No director of the company receives remuneration for services as a company director or committee member.

There are no executives within the company whose remuneration is required to be disclosed.

	<b>2010</b>	<b>2009</b>
	<b>\$</b>	<b>\$</b>

## Note 22. Earnings Per Share

(a) Profit attributable to the ordinary equity holders of the company used in calculating earnings per share	(309,626)	(64,200)
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	<b>Number</b>	<b>Number</b>
(b) Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	1,400,009	1,400,009

## Note 23. Events Occurring After the Balance Sheet Date

There have been no events after the end of the financial year that would materially affect the financial statements.

## Note 24. Contingent Liabilities

There were no contingent liabilities at the date of this report to affect the financial statements.

## Note 25. Segment Reporting

The economic entity operates in the service sector where it facilitates community banking services in Geraldton, Western Australia pursuant to a franchise agreement with Bendigo and Adelaide Bank Limited.

## Note 26. Registered Office/Principal Place of Business

The registered office and principal place of business is:

Registered Office	Principal Place of Business
Unit 1/31-33 Hosken Street	79 Forrest Street
Bluff Point WA 6530	Geraldton WA 6530

# Notes to the financial statements continued

## Note 27. Financial Instruments

### Net Fair Values

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the balance sheet. The company does not have any unrecognised financial instruments at the year end.

### Credit Risk

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the balance sheet and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

### Interest Rate Risk

Financial instrument	Floating interest rate		Fixed interest rate maturing in						Non interest bearing		Weighted average effective interest rate	
			1 year or less		Over 1 to 5 years		Over 5 years					
	2010 \$	2009 \$	2010 \$	2009 \$	2010 \$	2009 \$	2010 \$	2009 \$	2010 \$	2009 \$	2010 %	2009 %
Financial Assets												
Cash and cash equivalents	471,506	902,528	-	-	-	-	-	-	-	-	2.41	1.17
Receivables	-	-	-	-	-	-	-	-	32,706	28,012	N/A	N/A
Financial Liabilities												
Interest bearing liabilities	-	-	7,917	8,140	11,142	19,060	-	-	-	-	9.00	9.00
Payables	-	-	-	-	-	-	-	-	36,609	94,343	N/A	N/A

# Directors' declaration

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In accordance with a resolution of the directors of Midwest Community Enterprises Limited, we state that:

In the opinion of the directors:

- (a) the financial statements and notes of the company are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the company's financial position as at 30 June 2010 and of its performance for the financial year ended on that date; and
  - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- (c) the audited remuneration disclosures set out in the remuneration report section of the directors' report comply with Accounting Standard AASB174 Related Party Disclosures and the Corporations Regulations 2001.

This declaration is made in accordance with a resolution of the board of directors.



**Robert William Jefferies, Chairman**



**Paul James Adam, Treasurer**

Signed on the 29th of October 2010.



# Independent audit report

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## INDEPENDENT AUDITOR'S REPORT

To the members of Midwest Community Enterprises Limited

We have audited the accompanying financial report of Midwest Community Enterprises Limited, which comprises the balance sheet as at 30 June 2010, statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended, a summary of significant accounting policies and other explanatory notes and the Directors' Declaration.

### Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation and presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Act 2001. This responsibility includes establishing and maintaining internal controls relevant to the preparation and presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making fair accounting estimates that are reasonable in the circumstances. In note 1, the directors also state in accordance with the Accounting Standard AASB 101 Presentation of Financial Statements that the financial statements comply with International Financial Reporting Standards.

### Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These auditing standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the entity's preparation and presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

Our audit did not involve an analysis of the prudence of business decisions made by directors or management.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Independent audit report continued

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## Independence

In conducting our audit we have complied with the independence requirements of the Corporations Act 2001. We have given to the directors of the company a written Auditor's Independence Declaration, a copy of which is included in the Directors' Report. In addition to our audit of the financial report and the remuneration disclosures, we were engaged to undertake the services disclosed in the notes to the financial statements. The provision of these services has not impaired our independence.

## Auditor's Opinion on the Financial Report

In our opinion:

- 1) The financial report of Midwest Community Enterprises Limited is in accordance with the Corporations Act 2001 including giving a true and fair view of the company's financial position as at 30 June 2010 and of its financial performance and its cash flows for the year then ended and complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001.
- 2) The financial report also complies with International Financial Reporting Standards as issued by the International Accounting Standards Board.

## Report on the Remuneration Report

We have audited the Remuneration Report included in the Directors' Report for the year ended 30 June 2010. The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

## Auditor's Opinion

In our opinion, the Remuneration Report of Midwest Community Enterprises Limited for the year ended 30 June 2010, complies with section 300A of the Corporations Act 2001.



**DAVID HUTCHINGS**  
**ANDREW FREWIN & STEWART**  
61-65 Bull Street, Bendigo, 3550

Dated this 29<sup>th</sup> day of October 2010



Geraldton **Community Bank**® Branch  
 79 Forrest Street, Geraldton WA 6530  
 Phone: (08) 9921 2335 Fax: (08) 9921 3940

Franchisee: Midwest Community Enterprises Limited  
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 Phone: (08) 9921 2335 Fax: (08) 9921 3940  
 ABN: 90 132 512 460

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 Bendigo and Adelaide Bank Limited,  
 The Bendigo Centre, Bendigo VIC 3550  
 ABN 11 068 049 178. AFSL 237879.  
 (KKWAR10012) (09/10)