Molonglo Financial Serves Limited ABN 77 100 097 443

# annual report 2011

Calwell and Wanniassa Community Bank® branches

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## Chairman's report

#### For year ending 30 June 2011

This is our ninth Annual Report for the Company and is our opportunity to illustrate to shareholders the activities of your Company for the year ended 30 June 2011. As you know, our Company changed its name to Molonglo Financial Services (MFS) to better reflect our wider branch network and broadening community within the region. MFS continues to provide profits for shareholders and the community we serve.

By the time you read this we will have launched the Share Prospectus for our fourth **Community Bank®** branch at Curtin and will be only a few short weeks away from the grand opening of our third branch at Jerrabomberra on Wednesday 23 November 2011. As shareholders you are all invited to help celebrate with the Jerrabomberra community on the achievement of this milestone.

Nationally, the Bendigo Bank national **Community Bank®** network continues to propagate with 278 communities now benefiting from owning their own branch and securing their communities financial future. Those branches have now returned over \$60 million dollars to local charities, groups and clubs and paid out more than \$18 million to 68,000+ shareholders just like you. With the Bendigo Bank now in its 154th year with a network of 475 branches and revenues making it Australia's 5th largest bank and consistently rated by it's customers as the most trusted in the country, the future appears to promise continued prosperity and growth.

Molonglo Financial Services has had a very good result from the two trading branches in Calwell and Wanniassa with total revenue of over \$1.8 million, profits before tax of \$164,650 and assets of \$1,261,747. Notwithstanding, a record return of profits to your community of over \$313,000 and the distribution of 5.5c per share (fully franked), representing a return to 2002 investors of over 13.75% on their original investment, and the capital outlay for the refurbishment of our 9 year old Wanniassa **Community Bank®** Branch, expansion of our branch network from two to four has still been possible. We have been able to raise additional capital by way of the Jerrabomberra float, (which closed over subscribed) and the recently launched Prospectus for the Curtin **Community Bank®** Project allowing for the expenditure for fit out, staff recruitment and training, franchise fees and associated costs together with the working capital that will be required to get those new branches to profitability over the coming months and years.

Not only will we be able to offer all of the benefits of a Bendigo Bank and **Community Bank®** branch 'partnership' to the community of Curtin and the Woden Valley, but we will be able to provide 6 new jobs to local people, and the opportunity for Curtin locals to own their own part of our Company (to date 244 Curtin local have pledged over \$800,00 in capital) and their local branch and share in the good news story which is the Molonglo Financial Services' success so far and our goal to be one of the premier **Community Bank®** Companies in Australia. We will judge ourselves against a criteria of being able to expand our network and therefore our customer base and profits in a conservative but commercially aggressive way. But also by the amount of value we can generate in our community by partnering with worthwhile and needy groups to return the maximum "Social Dividend" to our shareholders, our customers and our community within the region.

To date we have returned profits of \$325,801 to our shareholders, and this year's dividend is again our highest ever paid. We are however mindful of the challenges we face with two new branches at Jerrabomberra and Curtin established within six months of each other. We have modeled conservative growth over these early months and are confident that profit can be achieved well inside the 35 months and 28 months (respectively) our feasibility studies suggested.

## Chairman's report continued

We have invested in both infrastructure and personnel to ensure the continued prosperity we have enjoyed to date. We welcome on board David Taylor who is our General Manager and will fill a CEO role for the Molonglo Group of **Community Bank®** branches. David has eleven years experience as a Regional Manager with Australia's largest mortgage brokerage Company and prior to that spent fifteen years with one of the big four banks in Senior Managerial positions in Canberra. David enjoys the complete confidence of the Board following a long and exhaustive recruitment process to secure his services. We wish David well for the challenges ahead of him taking our Company to the next phase of its evolution and beyond.

Both Calwell and Wanniassa's capacity to thrive have been enhanced by the appointment of two new Branch Managers, Michael Bond and Jon Wells, who bring a wealth of banking and sales experience. I would like to acknowledge the work of Debbie McLellan our Branch Manager at Calwell for the last two years who has worked above and beyond the call of duty to ensure customers, Bendigo and Adelaide Bank Ltd, and shareholders were happy. Deb has accepted a new role with the Company focusing on lending across the group. Our business relies on our hard working Managers and staff, and we appreciate their many hours of additional work.

MFS has contributed more than \$313,000 directly to our local communities for the year 2010/2011. Grants, donations and contributions were made with prejudice in favour of groups who receive little funding from elsewhere and who deliver results directly into our community. As a general rule our Community Partners & Relationships (CPR) subcommittee steer away from larger national charities and groups unless we can be sure the funds provided will be spent locally or to aid and assist local people. In addition to this we have endeavored to spend as much of the Company's running, administrative and operating costs locally. We have contracted our branch fit outs to local builders rather than Bendigo and Adelaide Bank Ltd's national contractors, our cleaning contract is with a local Company and this annual report has been printed in Canberra for the first time this year.

Following the resignation of George Kelley OAM and Ron Kingsbury last year after 8 and 6 year (respectively) on the Board we have sought to replace these very knowledgeable individuals with equally high quality Directors with skill sets that will complement and enhance the impressive capabilities of the existing Board. On behalf of the shareholders, staff, my fellow Directors, our customers and the wider community they continue to serve in other areas we thank George and Ron for their many years of selfless contribution as volunteer Directors.

We also lost Mili Dukic, our Company Secretary and Executive Manager, after three and a half years hard labour as my right hand, her ability to perform consistent miracles of administrative brilliance in the time mere mortals would not be capable of continues to amaze. Mili has gone to one of our sponsored not for profits – Tandem, in a slightly different role in the HR area. We wish her well and thank her for her significant contribution to the Company.

Most importantly, we are again very pleased to be able to continue a program of returning, as mentioned above, record proportion of our profits to our community by way of community contributions. These investments in our community have included:

· Oz Harvest

Autism Aspergers Association

• RSPCA

- Tandem
- HOME in Queanbeyan
- Special Olympics
- Clare Holland House

## Chairman's report continued

As well as these major projects we also continue to fund a number of other smaller community projects such as several local schools and charities.

I offer special thanks to our Regional Manager for the ACT & Southern NSW, Dion Christie who has now accepted a promotion within the Bendigo and Adelaide Bank Ltd network to State Sales Manager NSW/ACT. The Board offers its thanks for his vision and support for our efforts towards the expansion of the **Community Bank®** model. Dion has been outstanding in his support for the Board and providing guidance to our Managers, we wish him well in his new role.

Finally, I would like to thank all staff at both the Calwell and Wanniassa **Community Bank®** branches for their dedication and their ongoing commitment and contributions. Our staff are the key to our achievements and their hard work, helpful and friendly interaction with our customers will ensure another successful and exciting year ahead.

Jayson Hinder

Chairman

## Manager's report

#### For year ending 30 June 2011

2010 and 2011 was another year of change for Calwell and Wanniassa **Community Bank®** branches, however during the year we have had some positive achievements.

Molonglo Financial Services Limited (MFS) achieved a NPBT of \$164,650 for the year after sponsorships and grants to local community organisations totalling \$313,000. We again achieved an increase of approximately \$58,000 in sponsorships and grants on the previous year.

Funds under management for the Company as at 30 June 2010 totalled \$158.1 million being an increase of \$18.6 million on the 2010 financial year. The total loan book increased by \$7.6 million the deposit book increased by \$11 million and our customer numbers increased by 174.

2011 again saw changes in management at both Wanniassa and Calwell **Community Bank®** branches together with several changes in branch staff.

Toby Mahoney resigned in February 2011 to take on the role of Mobile Relationship Manager for the Region before moving back to Tasmania to take up a position with another financial institution in Launceston. Jon Wells took over as Branch Manager at Wanniassa in March 2011. Jon had spent the past five and a half years as CEO of Softball ACT and prior to that had 28 years experience in the banking and finance industry.

At the end of the financial year, Deb McLellan stepped down as Branch Manager for personal reasons, however is staying on with MFS as Customer Relationship Manager at Calwell **Community Bank®** Branch carrying out lending activities within the Group. Michael Bond took over as Branch Manager at Calwell **Community Bank®** Branch at the end of 27 June 2011, coming to the bank from Service One Members Banking. Michael has spent his working life in the banking and finance industry.

2010 and 2011 also saw several other changes in branch staff:

- Jacqui Richardson commenced as Customer Service Officer at Calwell in September 2010. Jacqui came to us
  from the Commonwealth Bank in Curtin and has been instrumental in promoting the Bank to the Curtin and
  Jerrabomberra communities.
- Monique Hughes resigned as Customer Service Officer at Calwell in October 2010 to move to Newcastle to be closer to her family.
- Jo Ratford commenced as Customer Service Officer at Calwell in November 2010. Jo came to us from M.E.C.U.
- Valerie Collett left the bank in January 2011.

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There has been increased participation by all staff in regional community activities in Tuggeranong, Jerrabomberra and Curtin. All staff have been involved in some manner with the Jerrabomberra and Curtin campaigns.

Upskilling of our staff has continued with numerous training workshops being attended during the year by new and existing staff members. Internal on the job training is ongoing to ensure all staff are able to step into other positions when required.

We would like to thank our staff, the Board and shareholders for their continued support in 2010 and 2011 and look forward to building on these relationships in 2011 and 2012.

**Deb McLellan** 

Branch Manager

Jon Wells

**Branch Manager** 

## Bendigo and Adelaide Bank Ltd report

#### For year ending 30 June 2011

As **Community Bank®** shareholders you are part of something special, a unique banking movement which has evolved into a whole new way of thinking about organising and strengthening community.

Together, we have reached new heights and achieved many great successes, all of which has been underpinned by our commitment and dedication to the communities we're a part of.

Together we're making extraordinary progress, with more than \$58.25 million returned to support community groups and endeavours since the network was established in 1998.

The returns grow exponentially each year, with \$469 thousand returned within the first five years, \$8.15 million within the first eight and \$22.58 million by the end of the first decade of operation. Based on this, we can predict the community returns should top \$100 million within the next three years, which equates to new community facilities, better health care, increased transport services and generally speaking, more prosperous communities.

Together, we haven't just returned \$58.25 million; there is also the flow on economic impact to consider. Bendigo and Adelaide Bank is in the process of establishing an evidential basis that captures the complete picture and the economic outcomes these initiatives generate. However, the tangible outcomes are obvious. We see it in tenanted shops, increased consumer traffic, retained local capital and new jobs but we know that there are broader elements of community strength beyond the economic indicators, which demonstrate the power of our community models.

It is now evident that branches go through a clear maturity phase, building customer support, generating surpluses and establishing a sustainable income stream. This enables Boards to focus less on generating business and more on the community's aspirations. Bendigo is facilitating this through Director engagement and education, community consultations and other community solutions (Community Enterprise Foundation™, Community Sector Banking, Community Telco, Generation Green™ and Community Enterprises) that will provide Boards with further development options.

In Bendigo, your **Community Bank®** Board has a committed and successful partner. Our past efforts and continued commitment to be Australia's leading customer-connected bank, that is relevant, connected and valued, is starting to attract attention and reap rewards.

In January, a Roy Morgan survey into customer satisfaction saw Bendigo Bank achieve an industry leading score among Australian retail banks. This was the first time Bendigo Bank has led the overall results since August 2009.

In May, Fitch Ratings upgraded Bendigo and Adelaide Banks Long-Term Issuer Default Rating (IDR) to A- from BBB+. This announcement saw us become the first Australian bank – and one of the very few banks globally – to receive an upgrade since the Global Financial Crisis.

Standard & Poor's revised credit rating soon followed seeing Bendigo and Adelaide Bank shift from BBB+ stable, to BBB+ positive. These announcements reflect the hard and diligent work by all our staff, our sound risk management practices, low-risk funding and balance sheet structure, sound capital ratios and a sustained improvement in profitability.

The strength of our business model – based on our commitment to our customers and the communities that we operate in – is being recognised by all three ratings agencies.

## Bendigo and Adelaide Bank Ltd report continued

Over the past year the bank has also added more than 700 additional ATMs through a network sharing agreement with Suncorp Bank, which further enhances our customers' convenience and expands our footprint across the country. In addition to this a further 16 **Community Bank®** branches were opened.

The bank has also had a renewed focus on business banking and re-launched our wealth management services through Bendigo Wealth, which oversees the Adelaide Bank, Leveraged Equities, Sandhurst Trustees and financial planning offering.

The **Community Bank®** model is unique and successful, it's one of our major points of difference and it enables us to connect with more than 550,000 customers, in excess of 270 communities and make a difference in the lives of countless people.

We are very proud of the model we have developed and we're very thankful for the opportunity to partner with communities to help build their balance sheets.

We thank you all for the part you play in driving this success.

**Russell Jenkins** 

**Executive Customer and Community** 

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## Directors' report

#### For the financial year ended 30 June 2011

Your directors submit the financial statements of the company for the financial year ended 30 June 2011.

#### **Directors**

The names and details of the company's directors who held office during or since the end of the financial year:

#### **Jayson Richard Hinder**

Managing Director & Executive Director

Age: 45

Occupation: Solicitor

Degrees in both Law and Political Science, current and previous executive positions with various Committees. Involved in several sporting groups. Managing Director, ex-efficio of all Committees

#### **Nicholas Christos Kalogeropoulos**

Independent Non-executive Director/Treasurer

Age: 36

Occupation: Chief Financial Officer

Bcomm (ANU), Bec (ANU), CPA. CFO of Molonglo Group, previously CFO of Territory & Municipal Services and Action Bus Service. Former Director of ACT Festivals Inc and former Treasurer of Greek Community Canberra.

Chair: Audit/Finance, Member: Human Resource

#### **Lance James Prior**

Independent Non-executive Director/Chairman

Age: 40

Occupation: Club Manager

Has been employed in the hospitality industry for 23 years. Holds an Advanced Diploma in Business Management and has worked on and with numerous Boards and Committees including licensed venues

and sporting/social clubs.

Chairman, Chair: Community Partnerships &

Relations

Member: Audit/Finance, Member: Human Resource

#### Maria Grazia Porreca

Independent Non-executive Director

Age: 59

Occupation: Self Employed

Extensive work knowledge/experience in secretarial, business management, building industry, public service and real estate. Involved with many community committees/projects.

#### **Directors (continued)**

#### **Alan Hayllar Hodges AM**

Independent Non-executive Director

Age: 71

Occupation: Consultant

Has broad policy, management and personnel experience in the Army and the Australia Public Service. Has undertaken consultancy tasks with the Federal, Victorian and New Zealand Governments, national peak bodies and a number of community organisations. Board member of Relationships Australia, Canberra & Region and Chair of ACT Ministerial Advisory Council on Ageing. Member of the Order of Australia, degrees in Civil Engineering, Economics and Commerce.

Chair: Governance & Strategic Planning, Member:

**Business** 

Development, Member: Marketing

#### **Nadine Lee White**

Independent Non-executive Director

Age: 38

Occupation: Human Resources Manager
Bachelor of Law & Administration, Bachelor of
Laws (Honours), Doctor of Philosophy. 18 years
experience in complex employment matters,
industrial relations, human resource management
and change management.

Chair: Human Resource, Member: Audit/Finance

#### **George William Kelly OAM**

Independent Non-executive Director (Resigned 28 October 2010)

#### **Peter James Strong**

Independent Non-executive Director (Resigned 26 July 2010)

#### **Richard John Rolfe OAM**

Independent Non-executive Director

Age: 48

Occupation: Motor Dealer

Order of Australia. Member of various community and sporting organisations.

#### **Neale Desmond Guthrie**

Independent Non-executive Director (Appointed 26 July 2010)

Age: 51

Occupation: Group General Manager

Group General Manager of Territory Venues & Events with responsibility for the management several of Canberra's major stadiums, ovals and parks. Former Lieutenant Colonel in Australian Army Engineers and subsequent experience in logistics, tourism, event planning and management.

#### **Ronald Alfred Kingsbury OAM**

Independent Non-executive Director (Resigned 26 October 2010)

Directors were in office for this entire year unless otherwise stated.

#### **Company Secretary**

The company secretary is David Taylor, he was appointed to the role of the Company's Administration Officer and Company Secretary on 5 September 2011. David has extensive banking industry and business management experience.

#### **Principal Activities**

The principal activities of the company during the course of the financial year were in facilitating **Community Bank®** services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There have been no significant changes in the nature of these activities during the year.

#### **Operating Results**

Operations have continued to perform in line with expectations. The profit of the company for the financial year after provision for income tax was:

	Year ended 30 June 2011 \$	Year ended 30 June 2010 \$
	110,815	84,987
	Year Ended	l 30 June 2011
Dividends	Cents	\$
Dividends paid in the year:		
- Final dividends for prior year	3	75,601
- Interim dividends for current year	2.5	63,000

#### Significant Changes in the State of Affairs

During the previous financial year, the Board identified the prospect of expanding the business by opening a third Bendigo **Community Bank®** Branch in Jerrabomberra. A prospectus was launched in Jerrabomberra on the 31st of August 2010 and on the 27th of June 2011 the Prospectus was closed and 494,401 subscribed shares were allotted. The branch is set to open for business on the 23rd of November 2011.

During the financial year, the Board identified the further prospect of expanding the business by the possible opening of a fourth Bendigo **Community Bank®** Branch in Curtin. The Board conducted a feasibility study and as a result of a positive response the Board has appointed a consultant to prepare a prospectus and it will be launch on the 12th of October 2011. If the Prospectus successfully raises the capital required the branch is estimated to open for business in the early 2012.

In the opinion of the directors there were no other significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial statements.

#### Matters Subsequent to the End of the Financial Year

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company, the results of those operations or the state of affairs of the company, in future years.

#### Likely Developments

The company will continue its policy of facilitating banking services to the community.

#### **Environmental Regulation**

The company is not subject to any significant environmental regulation.

#### **Remuneration Report**

In setting the remuneration policy of Molonglo Financial Services Limited, the board recognises the company has been formed to govern the **Community Bank®** branch as it returns banking services to the community, provides contributions to community projects and the shareholders who contributed the capital.

The legal and moral obligations of the Board are onerous, as is the time contributed by the Board on the ongoing governance of the Company. In recognition of this, the Board may be remunerated for its efforts, at the Board's discretion. As the organisation matures and the demands on the time of the Directors increase, the prospect becomes more likely and appropriate.

The remuneration will be subject to the following:

- Consultation with shareholders prior to a recommendation being made by the Board.
- · The amount payable to directors being ratified by shareholders at the Annual General Meeting.
- · Directors' remuneration is made in line with the philosophies of community banking.

The remuneration for each Director and each of the executive officers of the company during the financial year was as follows:

Directors	Salary, Fees & Commissions	Superannuation Contributions \$	Cash Bonus \$	Non-cash Benefits \$	Total \$
J Hinder	19,827	1,386	-	-	21,213
L Prior	5,506	-	-	-	5,506
N Kalogeropoulos	3,537	-	-	-	3,537
R Kingsbury	1,033	-	-	-	1,033
M Porreca	1,850	-	-	-	1,850
A Hodges	3,771	-	-	-	3,771
G Kelly	622	-	-	-	622
N White	4,000	-	-	-	4,000
R Rolfe	1,450	-	-	-	1,450
N Guthrie	2,958	-	-	-	2,958
P Strong	104	-	-	-	104
Total	44,658	1,386	-	-	46,044

#### **Employment contracts of Directors and Senior Executives**

On 14 March 2011 Jayson Hinder stepped down as Chairman of the Board to become the Company's Managing Director. In his role Jayson is paid salary package as per agreement by the Board, including a motor vehicle and mobile phone.

The Branch Manager position is a seconded staff member employed by Bendigo and Adelaide Bank Limited. As a result, there are no other employees of the company whose remuneration requires disclosure.

#### **Directors' Benefits**

No director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a director, a firm which a director is a member or an entity in which a director has a substantial financial interest except as disclosed in note 22 to the financial statements. This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by directors shown in the company's accounts, or the fixed salary of a full-time employee of the company, controlled entity or related body corporate.

#### **Indemnification and Insurance of Directors and Officers**

The company has indemnified all directors and the manager in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as directors or manager of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or a related body corporate.

#### **Directors Meetings**

The number of directors meetings attended by each of the directors of the company during the year were:

	D.	ard	Committee Meetings Attended									
	Mee	ard tings nded	ngs		Community Relations & Partnerships			man urces	Develo	iness opment rketing		ance & tegic
	Eligible	Attended	Eligible	Attended	Eligible	Attended	Eligible	Attended	Eligible	Attended	Eligible	Attended
Jayson Richard Hinder	11	11	5	5	11	11	5	3	12	12	5	4
Lance James Prior	11	11	5	2	11	10	5	4	4	2	3	2
Nicholas Christos Kalogeropoulos	11	10	5	5	-	-	5	4	-	-	-	-
Ronald Alfred Kingsbury OAM	4	3	-	-	-	-	-	-	4	3	1	1
Maria Grazia Porreca	11	10	-	-	-	-	-	-	-	-	-	-
George William Kelly OAM	4	-	-	-	-	-	-	-	4	1	-	-
Alan Hayllar Hodges AM	11	10	4	2	-	-	-	-	12	12	5	5
Richard John Rolfe OAM	11	-	-	-	5	2	-	-	-	-	-	-
Nadine Lee White	11	10	5	5	8	3	5	5	-	-	2	2
Neale Desmond Guthrie	11	9	-	-	10	9	3	2	11	10	3	3
Peter James Strong	1	1	-	-	1	-	-	-	1	-	-	-

#### **Non Audit Services**

The company may decide to employ the auditor on assignments additional to their statutory duties where the auditor's expertise and experience with the company are important. Details of the amounts paid or payable to the auditor (Andrew Frewin & Stewart) for audit and non audit services provided during the year are set out in the notes to the accounts.

#### Non Audit Services (continued)

The board of directors has considered the position, in accordance with the advice received from the audit committee and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

The directors are satisfied that the provision of non-audit services by the auditor, as set out in the notes did not compromise the auditor independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed by the audit committee to ensure they do not impact on the impartiality and objectivity of the auditor;
- none of the services undermine the general principles relating to auditor independence as set out in APES
  110 Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work,
  acting in a management or a decision-making capacity for the company, acting as advocate for the company
  or jointly sharing economic risk and rewards.

#### **Auditors' Independence Declaration**

A copy of the auditors' independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 12.

Signed in accordance with a resolution of the board of directors at Calwell, Australian Capital Territory on 29 September 2011.

**Jayson Richard Hinder, Director** 

## Auditor's independence declaration



Lead Auditor's Independence Declaration under section 307C of the Corporations Act 2001 to the directors of Molonglo Financial Services Limited

I declare, that to the best of my knowledge and belief, in relation to the audit for the financial year ended 30 June 2011 there have been:

- no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- no contraventions of any applicable code of professional conduct in relation to the audit.

DAVID HUTCHING'S

ANDREW FREWIN & STEWART 61-65 Bull Street Bendigo 3550

29 September 2011



## Financial statements

## Statement of Comprehensive Income for the Year Ended 30 June 2011

	Note	2011 \$	2010 \$
Revenues from ordinary activities	4	1,832,812	1,615,193
Employee benefits expense		(854,821)	(779,752)
Charitable donations, sponsorship, advertising and promotion		(371,073)	(274,494)
Occupancy and associated costs		(137,308)	(143,474)
Systems costs		(40,808)	(43,297)
Depreciation and amortisation expense	5	(48,757)	(52,818)
Finance costs	5	(2,122)	(2,980)
General administration expenses		(213,273)	(206,166)
Profit before income tax expense		164,650	112,212
Income tax expense	6	(53,835)	(27,225)
Profit after income tax expense		110,815	84,987
Total comprehensive income for the year		110,815	84,987
Earnings per share (cents per share)		c	c
- basic for profit for the year	23	4.39	3.37

## Financial statements continued

## Balance Sheet as at 30 June 2011

	Note	<b>2011</b> \$	2010 \$
ASSETS			
Current Assets			
Cash and cash equivalents	7	1,087,846	583,657
Trade and other receivables	8	137,718	123,877
Total Current Assets		1,225,564	707,534
Non-Current Assets			
Property, plant and equipment	9	176,260	193,250
Intangible assets	10	30,000	50,000
Deferred tax assets	11	11,856	14,256
Total Non-Current Assets		218,116	257,506
Total Assets		1,443,680	965,040
LIABILITIES			
Current Liabilities			
Trade and other payables	12	62,578	54,488
Current tax liabilities	11	36,436	5,609
Borrowings	13	8,861	9,174
Provisions	14	39,637	24,007
Total Current Liabilities		147,512	93,278
Non-Current Liabilities			
Trade and other payables	12	15,024	18,024
Borrowings	13	15,564	21,413
Provisions	14	3,833	6,888
Total Non-Current Liabilities		34,421	46,325
Total Liabilities		181,933	139,603
Net Assets		1,261,747	825,437
Equity			
Issued capital	15	1,456,582	992,486
Accumulated losses	16	(194,835)	(167,049)
Total Equity		1,261,747	825,437

The accompanying notes form part of these financial statements.

## Financial statements continued

## Statement of Changes in Equity for the Year Ended 30 June 2011

	Issued Capital \$	Retained Earnings \$	Total Equity \$
Balance at 1 July 2009	1,008,007	(196,596)	811,411
Total comprehensive income for the year	-	84,987	84,987
Transactions with owners in their capacity as	owners:		
Shares issued during period	-	-	-
Costs of issuing shares	(15,521)	-	(15,521)
Dividends provided for or paid	-	(55,440)	(55,440)
Balance at 30 June 2010	992,486	(167,049)	825,437
Balance at 1 July 2010	992,486	(167,049)	825,437
Total comprehensive income for the year	-	110,815	110,815
Transactions with owners in their capacity as	owners:		
Shares issued during period	494,401	-	494,401
Costs of issuing shares	(30,305)	-	(30,305)
Dividends provided for or paid	-	(138,601)	(138,601)
Balance at 30 June 2011	1,456,582	(194,835)	1,261,747

## Financial statements continued

## Statement of Cashflows for the Year Ended 30 June 2011

	Note	2011 \$	2010 \$
Cash Flows From Operating Activities			
Receipts from customers		1,707,373	1,767,306
Payments to suppliers and employees		(1,527,206)	(1,610,000)
Interest received		33,346	23,869
Interest paid		(2,122)	(2,980)
Income taxes paid		(20,608)	(64,536)
Net cash provided by operating activities	17	190,783	113,659
Cash Flows From Investing Activities			
Payments for property, plant and equipment		(11,767)	-
Net cash provided by/(used in) investing activities		(11,767)	-
Cash Flows From Financing Activities			
Proceeds from issues of shares		494,401	-
Payment for share issue costs		(24,297)	(12,491)
Repayment of borrowings		(6,330)	(4,141)
Dividends paid		(138,601)	(55,440)
Net cash provided by/used in financing activities		325,173	(72,072)
Net increase in cash held		504,189	41,587
Cash and cash equivalents at the beginning of the			
financial year		583,657	542,070
Cash and cash equivalents at the end of the	<b>-</b> / \	4.00=.040	<b>-00</b> 0 <b></b>
financial year	7(a)	1,087,846	583,657

The accompanying notes form part of these financial statements.

## Notes to the financial statements

#### For year ended 30 June 2011

#### Note 1. Summary of Significant Accounting Policies

#### a) Basis of Preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards, other authoritative pronouncements of the Australian Accounting Standard Boards and the Corporations Act 2001.

#### Compliance with IFRS

These financial statements and notes comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

#### Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. These areas involving a higher degree of judgement or complexities, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

#### Financial statement presentation

The company has applied revised AASB 101 Presentation of Financial Statements which became effective on 1 January 2009. The company has elected to present all items of income and expense recognised in the period in a single statement of comprehensive income.

#### Historical cost convention

The financial statements have been prepared under the historical cost convention on an accruals basis as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

#### Comparative figures

Where required by Australian Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

#### Adoption of new and revised Accounting Standards

During the current year the entity has adopted all of the new and revised Australian Accounting Standards and Interpretations applicable to its operations which became mandatory.

The adoption of these standards has impacted the recognition, measurement and disclosure of certain transactions. The following is an explanation of the impact the adoption of these standards and interpretations has had on the financial statements of the company.

Note 1. Summary of Significant Accounting Policies (continued)

#### a) Basis of Preparation (continued)

Adoption of new and revised Accounting Standards (continued)

AASB 101 Presentation of Financial Statements

In September 2007 the Australian Accounting Standards Board revised AASB 101, and as a result there have been changes to the presentation and disclosure of certain information within the financial statements. Below is an overview of the key changes and the impact on the company's financial statements.

Disclosure impact

Terminology changes – The revised version of AASB 101 contains a number of terminology changes, including the amendment of the names of the primary financial statements.

Reporting changes in equity – The revised AASB 101 requires all changes in equity arising from transactions with owners in their capacity as owners to be presented separately from non-owner changes in equity. Owner changes in equity are to be presented in the statement of changes in equity, with non-owner changes in equity presented in the statement of comprehensive income. The previous version of AASB 101 required that owner changes in equity and other comprehensive income be presented in the statement of changes in equity.

Statement of comprehensive income – The revised AASB 101 requires all income and expenses to be presented in either one statement, the statement of comprehensive income, or two statements, a separate income statement and a statement of comprehensive income. The previous version of AASB 101 required only the presentation of a single income statement.

The company's financial statements contain a single statement of comprehensive income.

Other comprehensive income – The revised version of AASB 101 introduces the concept of "other comprehensive income" which comprises of income and expense that are not recognised in profit or loss as required by other Australian Accounting Standards. Items of other comprehensive income are to be disclosed in the statement of comprehensive income. Entities are required to disclose the income tax relating to each component of other comprehensive income. The previous version of AASB 101 did not contain an equivalent concept.

New Accounting Standards for application in future periods

The AASB has issued new and amended accounting standards and interpretations that have mandatory application dates for future reporting periods, as follows:

- AASB 9: Financial Instruments and AASB 2009-11: Amendments to Australian Accounting Standards arising from AASB 9 [AASB 1, 3, 4, 5, 7, 101, 102, 108, 112, 118, 121, 127, 128, 131, 132, 136, 139, 1023 & 1038 and Interpretations 10 & 12] (applicable for annual reporting periods commencing on or after 1 January 2013)
- AASB 2009-12: Amendments to Australian Accounting Standards [AASBs 5, 8, 108, 110, 112, 119, 133, 137, 139, 1023 & 1031 and Interpretations 2, 4, 16, 1039 & 1052] (applicable for annual reporting periods commencing on or after 1 January 2011)

These standards are applicable retrospectively and amend the classification and measurement of financial assets. The company has determined these amendments will have no impact on the preparation of the financial statements and therefore they have not been applied.

Note 1. Summary of Significant Accounting Policies (continued)

#### a) Basis of Preparation (continued)

Economic dependency - Bendigo and Adelaide Bank Limited

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank®** branch at Calwell and Wanniassa, Australian Capital Territory.

The branch operates as a franchise of Bendigo and Adelaide Bank Limited, using the name "Bendigo Bank" and the logo and system of operations of Bendigo and Adelaide Bank Limited. The company manages the **Community Bank®** branch on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank®** branches are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank Limited.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank®** branch franchise operations. It also continues to provide ongoing management and operational support, and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

- advice and assistance in relation to the design, layout and fit out of the Community Bank® branch;
- training for the branch manager and other employees in banking, management systems and interface protocol;
- methods and procedures for the sale of products and provision of services;
- security and cash logistic controls;
- calculation of company revenue and payment of many operating and administrative expenses
- the formulation and implementation of advertising and promotional programs; and
- · sales techniques and proper customer relations.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

#### b) Revenue

Revenue is recognised when the amount of revenue can be reliably measured, it is probable that future economic benefit will flow to the company and any specific criteria have been met. Interest and fee revenue is recognised when earned. The gain or loss on disposal of property, plant and equipment is recognised on a net basis and is classified as income rather than revenue. All revenue is stated net of the amount of Goods and Services Tax (GST).

#### Note 1. Summary of Significant Accounting Policies (continued)

#### b) Revenue (continued)

#### Revenue calculation

The franchise agreement with Bendigo and Adelaide Bank Limited provides for three types of revenue earned by the company. First, the company is entitled to 50% of the monthly gross margin earned by Bendigo and Adelaide Bank Limited on products and services provided through the company that are regarded as "day to day" banking business (ie 'margin business'). This arrangement also means that if the gross margin reflects a loss (that is, the gross margin is a negative amount), the company effectively incurs, and must bear, 50% of that loss.

The second source of revenue is commission paid by Bendigo and Adelaide Bank Limited on the other products and services provided through the company (ie 'commission business'). The commission is currently payable on various specified products and services, including insurance, financial planning, common fund, Sandhurst Select, superannuation, commercial loan referrals, products referred by Rural Bank, leasing referrals, fixed loans and certain term deposits (>90 days). The amount of commission payable can be varied in accordance with the Franchise Agreement (which, in some cases, permits commissions to be varied at the discretion of Bendigo and Adelaide Bank Limited). This discretion has be exercised on several occasions previously. For example in February 2011 Bendigo and Adelaide Bank Limited reduced commissions on two core banking products to ensure a more even distribution of income between Bendigo and Adelaide Bank Limited and its **Community Bank®** partners. The revenue share model is subject to regular review to ensure that the interests of Bendigo and Adelaide Bank Limited and **Community Bank®** companies remain balanced.

The third source of revenue is a proportion of the fees and charges (ie, what are commonly referred to as 'bank fees and charges') charged to customers. This proportion, determined by Bendigo and Adelaide Bank Limited, may vary between products and services and may be amended by Bendigo and Adelaide Bank Limited from time to time.

#### c) Income Tax

#### Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

#### <u>Deferred tax</u>

Deferred tax is accounted for using the balance sheet liability method on temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities (other than as a result of a business combination) which affects neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

#### Note 1. Summary of Significant Accounting Policies (continued)

#### c) Income Tax (continued)

#### Deferred tax (continued)

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the consolidated entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the company entity intends to settle its tax assets and liabilities on a net basis.

#### Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the statement of comprehensive income, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or excess.

#### d) Employee Entitlements

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

#### e) Cash and Cash Equivalents

For the purposes of the statement of cash flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

#### f) Trade Receivables and Payables

Receivables are carried at their amounts due. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

#### g) Property, Plant and Equipment

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

#### Note 1. Summary of Significant Accounting Policies (continued)

#### g) Property, Plant and Equipment (continued)

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual values and depreciation method is reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calculation of depreciation:

leasehold improvements 40 years
 plant and equipment 2.5 - 40 years
 furniture and fittings 4 - 40 years

#### h) Intangibles

The franchise fee paid to Bendigo and Adelaide Bank Limited has been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

Thefranchise renewal processing fee paid to Bendigo and Adelaide Bank Limited when renewing the franchise agreement has also been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

#### i) Payment Terms

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days

#### j) Borrowings

All loans are initially measured at the principal amount. Interest is recognised as an expense as it accrues.

#### k) Financial Instruments

#### Recognition and initial measurement

Financial instruments, incorporating financial assets and financial liabilities, are recognised when the entity becomes a party to the contractual provisions of the instrument.

Financial instruments are initially measured at fair value plus transaction costs. Financial instruments are classified and measured as set out below.

#### Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset.

#### Note 1. Summary of Significant Accounting Policies (continued)

#### k) Financial Instruments (continued)

#### Classification and subsequent measurement

#### (i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

#### (ii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

#### (iii) Financial liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

#### <u>Impairment</u>

At each reporting date, the entity assesses whether there is objective evidence that a financial instrument has been impaired. Impairment losses are recognised in the statement of comprehensive income.

#### I) Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership are transferred to the company are classified as finance leases. Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred. Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

#### m) Provisions

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions of other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

#### Note 1. Summary of Significant Accounting Policies (continued)

#### n) Contributed Equity

Ordinary shares are recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

#### o) Earnings Per Share

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

#### p) Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet. Cash flows are included in the statement of cash flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the taxation authority are classified as operating cash flows.

### Note 2. Financial Risk Management

The company's activities expose it to a limited variety of financial risks: market risk (including currency risk, fair value interest risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the entity. The entity does not use derivative instruments.

Risk management is carried out directly by the board of directors.

#### (i) Market risk

The company has no exposure to any transactions denominated in a currency other than Australian dollars.

#### (ii) Price risk

The company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The company is not exposed to commodity price risk.

#### (iii) Credit risk

The company has no significant concentrations of credit risk. It has policies in place to ensure that customers have an appropriate credit history. The company's franchise agreement limits the company's credit exposure to one financial institution, being Bendigo and Adelaide Bank Limited.

#### Note 2. Financial Risk Management (continued)

#### (iv) Liquidity risk

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

#### (v) Cash flow and fair value interest rate risk

Interest-bearing assets are held with Bendigo and Adelaide Bank Limited and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the company to cash flow interest-rate risk. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

#### (vi) Capital management

The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the balance sheet.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the distribution limit.

- (i) the distribution limit is the greater of:
  - (a) 20% of the profit or funds of the franchisee otherwise available for distribution to shareholders in that 12 month period; and
  - (b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the franchisee over that 12 month period; and
- (ii) the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2011 can be seen in the statement of comprehensive income.

There were no changes in the company's approach to capital management during the year.

#### Note 3. Critical Accounting Estimates and Judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Management has identified the following critical accounting policies for which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

#### Note 3. Critical Accounting Estimates and Judgements (continued)

Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

#### **Taxation**

Judgement is required in assessing whether deferred tax assets and certain tax liabilities are recognised on the balance sheet. Deferred tax assets, including those arising from un-recouped tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits.

Assumptions about the generation of future taxable profits depend on management's estimates of future cash flows. These depend on estimates of future sales volumes, operating costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation.

These judgements and assumptions are subject to risk and uncertainty, hence there is a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the balance sheet and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amount of recognised deferred tax assets and liabilities may require adjustment, resulting in corresponding credit or charge to the statement of comprehensive income.

#### Estimation of useful lives of assets

The estimation of the useful lives of assets has been based on historical experience and the condition of the asset is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

#### Impairment of assets

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the consolidated entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

#### Note 3. Critical Accounting Estimates and Judgements (continued)

#### Impairment of assets (continued)

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

	2011 \$	2010 \$
Note 4. Revenue from Ordinary Activities		
Operating activities:		
- services commissions	1,800,105	1,588,595
- other revenue	-	-
Total revenue from operating activities	1,800,105	1,588,595
Non-operating activities:		
- interest received	32,707	26,598
Total revenue from non-operating activities	32,707	26,598
Total revenues from ordinary activities	1,832,812	1,615,193
Note 5. Expenses  Depreciation of non-current assets:		
- plant and equipment	4,860	8,711
- leasehold improvements	23,897	24,107
Amortisation of non-current assets:		
- franchise agreement	4,000	4,000
- franchise renewal fee	16,000	16,000
	48,757	52,818
Finance costs:		
- interest paid	2,122	2,980
Bad debts	9,874	3,435

	Note	2011 \$	2010 \$
Note 6. Income Tax Expense			
The components of tax expense comprise:			
- Current tax		51,435	23,450
- Movement in deferred tax		2,400	3,775
- Under/(Over) provision of tax in the prior period		-	-
		53,835	27,225
The prima facie tax on profit from ordinary activities before income tax is reconciled to the income tax expense as follows:			
Operating profit		164,650	112,212
Prima facie tax on profit from ordinary activities at 30%		49,395	33,664
Add tax effect of:			
- non-deductible expenses		6,083	6,000
- timing difference expenses		(2,400)	(10,982)
- other deductible expenses		(1,643)	(5,232)
		51,435	23,450
Movement in deferred tax	11	2,400	3,775
Under/(Over) provision of income tax in the prior year		-	-
		53,835	27,225
Note 7. Cash and Cash Equivalents			
Cash at bank and on hand		596,458	68,370
Term deposits		491,388	515,287
		1,087,846	583,657
The above figures are reconciled to cash at the end of the financial year as shown in the statement of cashflows as follows:			
Note 7.(a) Reconciliation of cash			
Cash at bank and on hand		596,458	68,370
Term deposits		491,388	515,287

	2011 \$	2010 \$
Note 8. Trade and Other Receivables		
Trade receivables	128,064	114,706
Other receivables and accruals	4,902	5,541
Prepayments	4,752	3,630
	137,718	123,877
Note 9. Property, Plant and Equipment		
Plant and equipment		
At cost	41,395	41,395
Less accumulated depreciation	(26,815)	(21,955)
	14,580	19,440
Leasehold improvements		
At cost	364,043	352,276
Less accumulated depreciation	(202,363)	(178,466)
	161,680	173,810
Total written down amount	176,260	193,250
Movements in carrying amounts:		
Plant and equipment		
Carrying amount at beginning	19,440	54,588
Additions	-	-
Disposals	-	(28,667)
Less: depreciation expense	(4,860)	(6,481)
Carrying amount at end	14,580	19,440
Leasehold improvements		
Carrying amount at beginning	173,810	197,916
Additions	11,767	-
Disposals	-	-
Less: depreciation expense	(23,897)	(24,106)
Carrying amount at end	161,680	173,810
Total written down amount	176,260	193,250

	2011 \$	2010 \$
Note 10. Intangible Assets		
Franchise fee		
	120,000	120,000
Less: accumulated amortisation	(114,000)	(110,000)
	6,000	10,000
Renewal processing fee		
At cost	80,000	80,000
Less: accumulated amortisation	(56,000)	(40,000)
	24,000	40,000
Total written down amount	30,000	50,000
Current: Income tax payable	36,436	5,609
Income tax payable	36,436	5,609
Non-Current:		
Deferred tax assets		
- accruals	286	-
- employee provisions	13,041	15,918
	13,327	15,918
Deferred tax liability		
- accruals	1,471	1,662
- deductible prepayments		-
	1,471	1,662
Net deferred tax asset	11,856	14,256
Movement in deferred tax charged to statement of		
comprehensive income	2,400	3,775

	Note	2011 \$	2010 \$
Note 12. Trade and Other Payables			
Current:			
Trade creditors		42,447	40,614
Other creditors & accruals		17,130	10,874
Lease incentive		3,000	3,000
		62,577	54,488
Non-current:			
Lease incentive		15,024	18,024
		77,601	72,512
Note 13. Borrowings			
Current:			
Credit card facilities		3,012	3,805
Lease liability	18	5,849	5,369
		8,861	9,174
Non-Current:			
Lease liability	18	15,564	21,413

Lease liabilities are secured by the assets under lease.

The credit card facilities are not secured. The company has two credit card facilities with the following credit limits:

Board: \$5,000 (2010: \$5,000)

Managers: \$1,000 (2010: \$1,000)

### Note 14. Provisions

#### **Current:**

34.211	24,007
5,426	-
39,637	24,007
3,833	6,888
11	10
	39,637

	2011 \$	2010 \$
Note 15. Contributed Equity		
2,520,014# ordinary shares fully paid (2010: 1,008,007)	1,008,007	1,008,007
494,401 ordinary shares fully paid (Jerrabomberra)	494,401	-
Less: equity raising expenses (Jerrabomberra)	(27,391)	(15,521)
Less: equity raising expenses (Curtin)	(18,435)	-
	1,456,582	992,486

<sup># 1,512,007</sup> ordinary shares were issued as part of a 3 for 2 bonus share issue in respect of all shareholdings on the company register as at the close of business on 21 June 2010. The bonus issue followed a formal business valuation undertaken as at 31 December 2009.

#### Rights attached to shares

#### (a) Voting rights

Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the **Community Bank®** have the same ability to influence the operation of the company.

#### (b) Dividends

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo and Adelaide Bank Limited contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

#### (c) Transfer

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the Corporations Act.

#### Note 15. Contributed Equity (continued)

#### **Prohibited shareholding interest**

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if any of the following applies:

• They control or own 10% or more of the shares in the company (the "10% limit").

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or beneficial interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prohibited shareholding interest. If the board becomes aware that a member has a prohibited shareholding interest, it must serve a notice requiring the member (or the member's associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

	2011 \$	2010 \$	
Note 16. Accumulated Losses			
Balance at the beginning of the financial year	(167,049)	(196,596)	
Net profit from ordinary activities after income tax	110,815	84,987	
Dividends paid or provided for	(138,601)	(55,440)	
Balance at the end of the financial year	(194,835)	(167,049)	

#### Note 17. Statement of Cashflows

Reconciliation of profit from ordinary activities after tax to net cash provided by operating activities

Profit from ordinary activities after income tax	110,815	84,987
•		

	2011 \$	2010 \$
Note 17. Statement of Cashflows (continued)		
Non cash items:		
- depreciation	28,757	32,818
- amortisation	20,000	20,000
- motor vehicle donation	-	26,437
Changes in assets and liabilities:		
- (increase)/decrease in receivables	(13,841)	15,549
- decrease in other assets	2,400	3,775
- increase/(decrease) in payables	(918)	3,196
- increase/(decrease) in provisions	12,575	(32,017)
- increase/(decrease) in current tax liabilities	30,995	(41,086)
Net cashflows provided by operating activities	190,783	113,659

## Note 18. Leases

### **Finance lease commitments**

Payable - minimum lease payments		
- not later than 12 months	7,464	7,464
- between 12 months and 5 years	16,084	23,548
greater than 5 years	-	-
Minimum lease payments	23,548	31,012
Less future finance charges	(2,135)	(4,230)
Present value of minimum lease payments	21,413	26,782

The finance lease relates to the lease of a motor vehicle, which commenced in November 2007. The lease is for five years with an option to purchase at the end of the term. Lease payments are made monthly in advance and interest is recognised at an average rate of 8.6%. No contingent rental is payable and the liability is secured by the asset under lease.

	2011 \$	2010 \$
Note 18. Leases (continued)		
Operating lease commitments		
Non-cancellable operating leases contracted for but not capitalised in the financial statements		
Payable - minimum lease payments		
- not later than 12 months	71,644	91,292
- between 12 months and 5 years	275,542	265,631
- greater than 5 years	9,185	44,953
	356,371	401,876

The rental lease agreement on the Calwell branch premises is a non-cancellable lease with a fifteen year term, expiring on 31 August 2017. The rent payable is currently \$55,108 per annum plus GST.

The rental lease agreement on the Wanniassa branch premises is a non-cancellable lease with a five year term, expiring 30 November 2012. There is an option available for a further five year term. The rent payable is currently \$39,687 per annum with no GST applicable.

## Note 19. Auditors' Remuneration

Amounts received or due and receivable by the auditor of the company for:

	37,139	26,020	
- non audit services	3,172	5,640	
- consultancy	24,695	11,731	
- share registry services	4,772	4,149	
- audit and review services	4,500	4,500	

# Note 20. Director and Related Party Disclosures

The names of directors who have held office during the financial year are:

Jayson Richard Hinder

Lance James Prior

Nicholas Christos Kalogeropoulos

Ronald Alfred Kingsbury OAM

Maria Grazia Porreca

George William Kelly OAM

Alan Hayllar Hodges AM

Richard John Rolfe OAM

Nadine Lee White

Neale Desmond Guthrie

There were no related party transactions during the financial year apart from those relating to Key Management Personnel, which are separately disclosed under note 22 in this report.

Directors Shareholdings	2011	2010
Jayson Richard Hinder	13,752	5,001
Lance James Prior	-	-
Nicholas Christos Kalogeropoulos	-	-
Ronald Alfred Kingsbury OAM	-	-
Maria Grazia Porreca	1,001	1,001
George William Kelly OAM	501	501
Alan Hayllar Hodges AM	-	-
Richard John Rolfe OAM	-	-
Nadine Lee White	-	-
Neale Desmond Guthrie	-	-

	2011 \$	2010 \$
Note 21. Dividends Paid or Provided		
a. Dividends paid during the year		
Prior year final dividend (paid 21 October 2010)		
100% (2010: 100%) franked dividend - 3 cents (2010: 5.5 cents)		
per share	75,601	55,440
Current year interim dividend (paid 27 June 2011)		
100% (2010: 100%) franked dividend - 2.5 cents (2010: Nil cents)		
per share	63,000	-
	138,601	55,440
The tax rate at which dividends have been franked is 30% (2010: Nil).		
b. Franking account balance		
Franking credits available for subsequent reporting periods are:		
- franking account balance as at the end of the financial year	19,599	58,390
- franking credits that will arise from payment of income tax payable	Э	
as at the end of the financial year	36,436	5,609
- franking debits that will arise from the payment of dividends		
recognised as a liability at the end of the financial year	-	-
Franking credits available for future financial reporting periods:	56,035	63,999
- franking debits that will arise from payment of dividends		
proposed or declared before the financial report was authorised		
for use but not recognised as a distribution to equity holders		
during the period	-	-
Net franking credits available	56,035	63,999

# Note 22. Key management personnel disclosures

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the entity, either directly or indirectly, including any director of the entity.

The names and positions held by key management personnel in office at any time during the year were:

<b>Key Management Personel</b>	Position
Jayson Richard Hinder	Managing Director/Director - Executive
Lance Prior	Chairman - Non-executive
Nicholas Kalogeropoulos	Treasurer - Non-executive
Ronald Alfred Kingsbury	Director - Non-executive (Resigned 26 October 2010)
Maria Grazia Porreca	Director - Non-executive

Note 22. Key management personnel disclosures (continued)

<b>Key Management Personel</b>	Position
Alan Hodges	Director - Non-executive
George William Kelly	Director - Non-executive (Resigned 28 October 2010)
Nadine Lee White	Director - Non-executive
Richard John Rolfe	Director - Non-executive
N Guthrie	Director - Non-executive
Peter Strong	Director - Non-executive (Resigned 26 July 2010)
Raymond Haley	Business Development Manager (Resigned 18 September 2009)

## Key management personnel compensation

The compensation for each key management person of the Company was as follows:

		Fees &	Superan Contrib		Non-cash Benefits*		Total	
Key Management Person	2011 \$	2010 \$	2011 \$	2010 \$	2011 \$	2010 \$	2011 \$	2010 \$
J Hinder	19,827	4,738	1,386	-	-	330	21,213	5,068
L Prior	5,506	3,425	-	-	-	330	5,506	3,755
N Kalogeropoulos	3,537	3,100	-	-	-	330	3,537	3,430
R Kingsbury	1,033	3,100	-	-	-	330	1,033	3,430
M Porreca	1,850	1,850	-	-	-	330	1,850	2,180
A Hodges	3,771	3,700	-	-	-	330	3,771	4,030
G Kelly	622	1,850	-	-	-	330	622	2,180
N White	4,000	3,950	-	-	-	330	4,000	4,280
R Rolfe	1,450	1,850	-	-	-	330	1,450	2,180
P Strong	-	750	-	-	-	330	-	1,080
N Guthrie	2,958	-	-	-	-	-	2,958	-
P Strong	104	4,187	-	-	-	330	104	4,517
R Haley	-	25,179	_	2,266	-	330	-	27,775
	44,658	32,500	1,386	-	-	3,630	46,044	36,130

<sup>\*</sup> Non-cash benefits relates to Directors and Officers insurance paid by the Company on behalf of all Directors and Officers of the Company.

#### Note 22. Key management personnel disclosures (continued)

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

Transactions with related parties:	\$	\$
The legal firm Meyer Vandenberg Lawyers, of which Jayson Hinder, Director,		
is a partner provided legal services to the Company during the financial		
year to the value of	-	3,978
The legal firm Jayson Hinder & Associates, of which Jayson Hinder, Director,		
is a partner provided legal services to the Company during the financial		
year to the value of	6,223	-
*** *** * * * * * * * * * * * * * * * *	- / -	

Other than payments to Jayson Hinder & Associates and Meyer Vandenberg Lawyers, there are no formal contracts with the Company to which a Director is a party or receives a benefit.

#### **Remuneration practices**

In setting the remuneration policy of Molonglo Financial Services Limited, the board recognises the company has been formed to govern the **Community Bank®** branch as it returns banking services to the community, provides contributions to community projects and the shareholders who contributed the capital.

The legal and moral obligations of the Board are onerous, as is the time contributed by the Board on the ongoing governance of the Company. In recognition of this, the Board may be remunerated for its efforts, at the Board's discretion. As the organisation matures and the demands on the time of the Directors increase, the prospect becomes more likely and appropriate.

The remuneration will be subject to the following:

- Consultation with shareholders prior to a recommendation being made by the Board.
- The amount payable to directors being ratified by shareholders at the Annual General meeting.
- · Directors' remuneration is made in line with the philosophies of community banking.

On 14 March 2011 Jayson Hinder stepped down as Chairman of the Board to become the Company's Managing Director. In his role Jayson is paid salary package as per agreement by the Board, including a motor vehicle and mobile phone.

The Branch Manager position is a seconded staff member employed by Bendigo and Adelaide Bank Limited. As a result, there are no other employees of the company whose remuneration requires disclosure.

	2011 \$	2010 \$	
Note 23. Earnings Per Share			
(a) Profit attributable to the ordinary equity holders of the company used in calculating earnings per share	110,815	84,987	
(b) Weighted average number of ordinary shares used as the	Number	Number	
denominator in calculating basic earnings per share	2,524,078	2,524,078	

## Note 24. Events Occurring After the Balance Sheet Date

During the previous financial year, the Board identified the prospect of expanding the business by opening a third Bendigo **Community Bank®** Branch in Jerrabomberra. A prospectus was launched in Jerrabomberra on the 31st of August 2010 and on the 27th of June 2011 the Prospectus was closed and 494,401 subscribed shares were allotted. The branch is set to open for business on the 23rd of November 2011.

During the financial year, the Board identified the further prospect of expanding the business by the possible opening of a fourth Bendigo **Community Bank®** Branch in Curtin. The Board conducted a feasibility study and as a result of a positive response the Board has appointed a consultant to prepare a prospectus and it will be launch on the 12th of October 2011. If the Prospectus successfully raises the capital required the branch is estimated to open for business in the early 2012.

There have been no other events after the end of the financial year that would materially affect the financial statements.

## Note 25. Contingent Liabilities

There were no contingent liabilities at the date of this report to affect the financial statements.

# Note 26. Segment Reporting

The economic entity operates in the service sector where it facilitates **Community Bank®** services in the Tuggeranong Valley district pursuant to a franchise agreement with Bendigo and Adelaide Bank Limited.

## Note 27. Registered Office/Principal Place of Business

The registered office and principal place of business is:

Registered Office Principal Place of Business

C/- Jayson Hinder & Associates Unit 13 & 14 Waniassa Shopping Cantre

Shop 5/12 Kippax Place Sangster Place

Holt ACT 2615 Wanniassa ACT 2905

Shop 19 Calwell Shopping Centre

Weber Crescent Calwell ACT 2905

## Note 28. Financial Instruments

#### **Net Fair Values**

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the balance sheet. The company does not have any unrecognised financial instruments at the year end.

#### **Credit Risk**

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the balance sheet and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

#### Interest Rate Risk

	Floritori			Fixed	l interest ra	ate maturin	g in		- N		Weig	
Financial instrument  2011 2010 \$ \$	_		1 year	or less	Over 1 to	5 years Over 5 years		Non interest bearing		average effective interest rate		
	2011 \$	2010 \$	2011 \$	2010 \$	2011 \$	2010 \$	2011 \$	2010 \$	<b>2011</b> %	<b>2010</b> %		
Financial Assets												
Cash and cash equivalents	596,318	67,974	491,388	515,288	-	-	-	-	140	395	3.89	4.01
Receivables	-	-	-	-	-	-	-	-	128,064	123,877	N/A	N/A
Financial Liabilities					-							
Interest bearing liabilities	-	-	7,464	7,464	13,948	19,318	-	-	-	-	8.6	8.6
Payables	-	-	-	-	-	-	-	-	61,424	72,512	N/A	N/A

# Directors' declaration

In accordance with a resolution of the directors of Molonglo Financial Services Limited, we state that:

In the opinion of the directors:

- (a) the financial statements and notes of the company are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the company's financial position as at 30 June 2011 and of its performance for the financial year ended on that date; and
  - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- (c) the audited remuneration disclosures set out in the remuneration report section of the directors' report comply with Accounting Standard AASB124 Related Party Disclosures and the Corporations Regulations 2001.

This declaration is made in accordance with a resolution of the board of directors.

Jayson Richard Hinder, Director

Signed on the 29th of September 2011.

# Independent audit report



## **Independent Auditor's Report To The Members Of** Molonglo Financial Services Limited

#### Report on the Financial Report

We have audited the accompanying financial report of Molonglo Financial Services Limited, which comprises the balance sheet as at 30 June 2011, statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended, a summary of significant accounting policies and other explanatory notes and the Directors' Declaration.

#### Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation and presentation of the financial report in accordance with Australian Accounting Standards and the Corporations Act 2001. This responsibility includes establishing and maintaining internal controls relevant to the preparation and presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making fair accounting estimates that are reasonable in the circumstances. In note 1, the directors also state in accordance with the Accounting Standard AASB 101 Presentation of Financial Statements that the financial statements comply with International Financial Reporting Standards.

### Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These auditing standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the entity's preparation and presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

Our audit did not involve an analysis of the prudence of business decisions made by directors or management.

We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the Corporations Act 2001 and Australian Accounting Standards, a true and fair view which is consistent with our understanding of the company's financial position and of its performance.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Liability limited by a scheme approved under Professional Standards Legislation. ABN: 51 061 795 337.

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# Independent audit report continued

#### Independence

In conducting our audit we have complied with the independence requirements of the Corporations Act 2001. We have given to the directors of the company a written Auditor's Independence Declaration, a copy of which is included in the Directors' Report. In addition to our audit of the financial report and the remuneration disclosures, we were engaged to undertake the services disclosed in the notes to the financial statements. The provision of these services has not impaired our independence.

#### **Auditor's Opinion on the Financial Report**

In our opinion:

- The financial report of Molonglo Financial Services Limited is in accordance with the Corporations Act 2001 including giving a true and fair view of the company's financial position as at 30 June 2011 and of its financial performance and its cash flows for the year then ended and complying with Australian Accounting Standards and the Corporations Regulations 2001.
- The financial report also complies with International Financial Reporting Standards as issued by the International Accounting Standards Board.

#### Report on the Remuneration Report

We have audited the Remuneration Report included in the Directors' Report for the year ended 30 June 2011. The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

#### **Auditor's Opinion**

In our opinion, the Remuneration Report of Molonglo Financial Services Limited for the year ended 30 June 2011, complies with section 300A of the Corporations Act 2001.

## DAVID HUTCHINGS

**ANDREW FREWIN & STEWART** 

61-65 Bull Street Bendigo 3550

29 September 2011

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Phone: (02) 6291 3385

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(BMPAR11069) (08/11)

