

# Annual Report 2017

Mooroolbark & District Financial Services Limited

ABN 45 098 234 354

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# Chairman's report

#### For year ending 30 June 2017

Again, I would like to thank our shareholders and supporters for another successful year. In a very competitive economic environment our branch has demonstrated its underlying strength by returning ever larger profits. As a direct result, more sponsorship and community support has been made possible. You will hear more of this at the Annual General Meeting.

This excellent outcome is testament to the dedication and hard work or our Branch Manager, Rowan Alexander and our branch staff. Many thanks for their good work this past year.

The Board is also a delight and pleasure to work with. The subcommittees work efficiently and professionally and I am proud of their efforts.

Our bank is now halfway through its second decade, and is still loved by customers and the community. It has grown from a tiny venture into one of Mooroolbark's most visible and important businesses, making all kinds of community activities possible. It is thus truly worthy of the coveted title of **Community Bank**® company!

**Peter McGowan** 

Peter AM!ham

Chairman

# Manager's report

#### For year ending 30 June 2017

The 2016/17 financial year continued the success story of our **Community Bank®** branch. We returned positive growth results in most of the banking functions we undertake. Over the year we grew our total deposits by the significant amount of \$11 million whilst our total lending grew by \$1.2 million. The branch had solid results for other income items such as General Insurance and Risk Insurance sales along with growth in the number of people banking with us.

As at 30 June 2017 our deposit base was \$122 million and our lending base was \$55 million.

We continue to work hard with the marketing of the branch trying to get the message to our local community of what we do in sponsorships and grants along with the message we need our local people doing their banking with us to ensure we continue to return profits locally. We have taken significantly to social media, mainly via our Facebook page to interact better with the members of the groups we support and to spread the word of our actions.

In May this year we recognised our first 15 years of operation and, as I mentioned in our recent newsletter article, I believe this has been a good time to reflect on what we have been able to achieve during this period of time. Obviously we have built up \$177 million in banking business but we have paid out just over \$2 million to our community by way of sponsorships, community grants and dividend payments. I believe this has been a significant achievement well worth celebrating and a story worth telling.

Our Board of Directors still has two active original Board members, Peter McGowan and Joan Drew, who were recently recognised for their achievements and presented a gift by our Federal Member - Mr Tony Smith MP I would like to take this opportunity to personally thank Peter and Joan for their wonderful voluntary work on the Board and their support for myself and our staff over such a long period of time.

As I do each year, I would like to again thank our State Support staff that work closely with us through the year. Also thank you to all our Board of Directors for their support and efforts in running our franchise company.

Finally, thank you to our customers for your banking support. By banking with us you are empowering what we do in our local community. If I had one request from our shareholders and customers it would be if you appreciate what we do in the community and you enjoy the service you get when you do you're banking with us, please tell your family and friends to urge them to do their banking with us.

**Rowan Alexander** 

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**Branch Manager** 

# Directors' report

#### For the financial year ended 30 June 2017

Your directors submit the financial statements of the company for the financial year ended 30 June 2017.

#### **Directors**

The names and details of the company's directors who held office during or since the end of the financial year:

#### **Peter Alan McGowan**

Chairman

Occupation: Retired

Qualifications, experience and expertise: Bachelor of Engineering (Mechanical), Doctor of Philosophy, Grad Dip Materials Engineering. Fellow of IEAust, Member of IMEA, TADVic, ASV. Peter was a Chief Mechanical Engineer at Orica. Chairman of SAA Committee ME1/3 for pressure vessel design. He is a member of the Solve Disability Solutions, part-time teacher at Monash University, Dept of Mech & Aerospace Engineering. Member of ASME Pressure Vessel Approval Committee.

Special Responsibilities: Chairman

Interest in shares: 1,001

#### **Joan Lesley Drew**

Secretary

Occupation: Accountant/Tax Agent

Qualifications, experience and expertise: Bachelor of Business with a major in Accounting and a minor in Law. Self-

employed as a Public Accountant and Tax Agent since 1998.

Special responsibilities: Human Resources Committee, Audit Committee

Interest in shares: 2,051

#### **Terence John Avery**

Director

Occupation: Retired

Qualifications, experience and expertise: Holds a Diploma of Business Management and is a Councillor in the Yarra

Ranges.

Special Responsibilities: Marketing Committee

Interest in shares: Nil

#### **Richard Kim Nicholas**

Director

Occupation: Real Estate Agent

Qualifications, experience and expertise: Member of A.R.E.I. and G.A.I.C.D. Licenced estate agent. Director of

Coulter Nicholas Pty Ltd and RVC Yarra Valley Grammar.

Special responsibilities: Chairman of the Sponsorship & Marketing Committee

Interest in shares: 500

#### **David Lynton Wright**

Director

Occupation: Certified Practising Accountant

Qualifications, experience and expertise: David holds a Bachelor of Accounting and is member of CPA Australia

(Financial Services), having being involved in public practice for over 28 years.

Special Responsibilities: Nil

Interest in shares: Nil

#### **Directors (continued)**

#### **Peter Paul Verhoef**

Director

Occupation: Veterinary Surgeon

Qualifications, experience and expertise: Peter has a Bachelor in Veterinary Science and is a veterinary surgeon and local business owner of Croydon Pet Hospital. He has owned and managed three veterinary clinics over a 39 year

period.

Special Responsibilities: Nil Interest in shares: 2,000

#### **Richard Leigh Higgins**

Director

Occupation: Police officer

Qualifications, experience and expertise: Richard is a local Mooroolbark Police Sergeant for the past seven years. He has been on various committees and boards over the years, and has acted as a Councillor on the local Council for four years, gaining valuable experience in many areas. Committee Member Mooroolbark Traders & Community Group. Strong Commitment to community and seeing Mooroolbark prosper.

Special Responsibilities: Nil

Interest in shares: Nil

#### **Anthony Michael Wright**

Director

Occupation: Lawyer

Qualifications, experience and expertise: Currently a member of the Footman Foundation and the Foundation's Board, Board member of the Footman Charitable Trust, member of the Croydon Rotary club for over 20 years, practising lawyer in the Croydon area for over 35 years, and legal advisor to Croydon Main Street Traders. Past member of the Business Advisory Board and Audit Advisory Committee at Maroondah City Council, past President and Secretary of the Footman Foundation. Past President, Secretary, and Committee member of Croydon Rotary Club, past Committee member of the Croydon Chamber of Commerce.

Special Responsibilities: Nil

Interest in shares: Nil

Directors were in office for this entire year unless otherwise stated.

No directors have material interests in contracts or proposed contracts with the company.

#### **Company Secretary**

Joan Lesley Drew has been the company secretary of Mooroolbark & District Financial Services Limited since 2003. Joan's qualifications include a Bachelor of Business Degree, Accounting Major, Law Minor (Swinburne University) and Registered Tax Agent. Joan has operated her own accountancy practice since 1994 and was previously employed as an accountant and financial controller in private industry. Joan is member of the National Institute of Accountants and National Tax Agents Association.

#### **Principal Activities**

The principal activities of the company during the financial year were facilitating **Community Bank**® services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There have been no significant changes in the nature of these activities during the year.

#### **Operating results**

Operations have continued to perform in line with expectations. The profit of the company for the financial year after provision for income tax was:

Year ended 30 June 2017	Year ended 30 June 2016
\$	\$
49,930	60,976

#### Operating and financial review

#### **Operations**

The company's operations during the course of the financial year were in facilitating **Community Bank®** services under a franchise agreement with the Bendigo and Adelaide Bank Limited. The company's success and future is based on banking products and the support provided by the Bendigo and Adelaide Bank Limited.

#### **Financial Position**

Whilst the company's revenue decreased during the year they were still able to improve their overall financial position by increasing their net assets through cost savings. The Company expanded its investments to include real estate with the recent purchase of 56 Brice Avenue, Mooroolbark. The directors have reviewed the accounts and consider the company is in such a financial position to meet its future financial obligations.

#### **Discussion of Business Strategies**

The company's Board of Directors is continually discussing the prospects of expanding the company's operations.

#### Prospects for Future Years

The company's Sponsorship and Marketing Committee is continually reviewing requests for assistance with a view to expanding it's relationship with community groups in it's relationship with community groups in it's region.

#### **Directors' remuneration**

No director receives remuneration for services as a company director or committee member.

Transactions with directors	\$
Mooroolbark & District FSL leased a board room from Richard Nicholas'	
real estate agency, LJ Hooker, for \$500p.m. for the financial year.	6,000

#### Operating and financial review (continued)

#### **Directors' shareholdings**

	Balance at start of the year	Changes during the year	Balance at end of the year
Peter Alan McGowan	1,001	-	1,001
Joan Lesley Drew	2,051	-	2,051
Terence John Avery	-	-	-
Richard Kim Nicholas	500	-	500
David Lynton Wright	-	-	-
Peter Paul Verhoef	2,000	-	2,000
Richard Leigh Higgins	-	-	-
Anthony Michael Wright	-	-	-

#### **Dividends**

	Year ended 3	0 June 2017
	Cents	\$
Dividends paid in the year	8	50,337

#### Significant changes in the state of affairs

In the opinion of the directors there were no significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial statements.

#### Events since the end of the financial year

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company the results of those operations or the state of affairs of the company, in future years.

#### Likely developments

The company will continue its policy of facilitating banking services to the community.

#### **Environmental regulation**

The company is not subject to any significant environmental regulation.

#### Indemnification and insurance of directors and officers

The company has indemnified all directors and the manager in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as directors or manager of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or a related body corporate.

#### **Directors' meetings**

The number of directors' meetings attended by each of the directors of the company during the year were:

	Po	ard		Comi	mittee Me	etings Att	tended	
		Attended	Au	dit	Mark	eting*	Human R	esources*
	A	В	A	В	A	В	A	В
Peter Alan McGowan	6	4	2	2	-	-	-	-
Joan Lesley Drew	6	3	2	2	-	-	2	2
Terence John Avery	6	3	-	-	6	6	-	-
Richard Kim Nicholas	6	5	-	-	6	6	-	-
David Lynton Wright	6	4	2	2	-	-	-	-
Peter Paul Verhoef	6	3	=	-	-	-	-	-
Richard Leigh Higgins	6	5	-	-	-	-	-	-
Anthony Michael Wright	6	5	-	-	-	-	-	-

A - eligible to attend

The Board has sub-committees for Audit, Human Resources and Marketing/Promotions and Sponsorship. The sub-committees met on an informal and as needed basis during the financial year and report to the Board meetings as required.

#### Proceedings on behalf of the company

No person has applied to the Court under section 237 of the Corporations Act 2001 for leave to bring proceedings on behalf of the company, or to intervene in any proceedings to which the company is a party, for the purpose of taking responsibility on behalf of the company for all or part of those proceedings.

No proceedings have been brought or intervened in on behalf of the company with leave of the Court under section 237 of the Corporations Act 2001.

#### Non audit services

The company may decide to employ the auditor on assignments additional to their statutory duties where the auditor's expertise and experience with the company are important. Details of the amounts paid or payable to the auditor (Andrew Frewin Stewart) for audit and non audit services provided during the year are set out in the notes to the accounts.

The board of directors has considered the position, in accordance with the advice received from the audit committee and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

The directors are satisfied that the provision of non-audit services by the auditor, as set out in the notes did not compromise the auditor independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed by the audit committee to ensure they do not impact on the impartiality and objectivity of the auditor
- none of the services undermine the general principles relating to auditor independence as set out in APES 110
   Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work, acting in a management or a decision-making capacity for the company, acting as advocate for the company or jointly sharing economic risk and rewards.

B - number attended

<sup>\*</sup> There are non director members of these committee meetings.

#### Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 10.

Signed in accordance with a resolution of the board of directors at Mooroolbark, Victoria on 22 September 2017.

Peter Alan McGowan,

Chairman

# Auditor's independence declaration



61 Bull Street, Bendigo 3550 PO Box 454, Bendigo 3552 03 5443 0344 afsbendigo.com.au

# Lead auditor's independence declaration under section 307C of the *Corporations*Act 2001 to the directors of Mooroolbark & District Financial Services Limited

As lead auditor for the audit of Mooroolbark & District Financial Services Limited for the year ended 30 June 2017, I declare that, to the best of my knowledge and belief, there have been:

- i) no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- ii) no contraventions of any applicable code of professional conduct in relation to the audit.

**Andrew Frewin Stewart** 

61 Bull Street, Bendigo Vic 3550 Dated: 22 September 2017 Graeme Stewart Lead Auditor

# Financial statements

Statement of Profit or Loss and Other Comprehensive Income for the year ended 30 June 2017

	Notes	2017 \$	2016 \$
Revenue from ordinary activities	4	1,190,626	1,171,912
Employee benefits expense		(637,815)	(667,072)
Charitable donations, sponsorship, advertising and promotion		(208,887)	(150,676)
Occupancy and associated costs		(91,360)	(89,792)
Systems costs		(19,328)	(19,683)
Depreciation and amortisation expense	5	(32,523)	(33,357)
Finance costs	5	(569)	(1,441)
General administration expenses		(131,276)	(122,280)
Profit before income tax expense		68,868	87,611
Income tax expense	6	(18,938)	(26,635)
Profit after income tax expense		49,930	60,976
Total comprehensive income for the year attributable to the ordinary shareholders of the company:		49,930	60,976
Earnings per share		¢	¢
Basic earnings per share	22	7.94	9.69

# Financial statements (continued)

# Balance Sheet as at 30 June 2017

	Notes	2017 \$	2016 \$
ASSETS			
Current Assets			
Cash and cash equivalents	7	1,166,687	1,189,537
Trade and other receivables	8	116,827	114,953
Current tax asset	11	24,398	12,905
Total Current Assets		1,307,912	1,317,395
Non-Current Assets			
Property, plant and equipment	9	503,243	483,119
Intangible assets	10	55,002	10,595
Deferred tax asset	11	27,117	36,500
Total Non-Current Assets		585,362	530,214
Total Assets		1,893,274	1,847,609
LIABILITIES			
Current Liabilities			
Trade and other payables	12	32,307	24,391
Borrowings	13	4,728	15,788
Provisions	14	114,956	126,793
Total Current Liabilities		151,991	166,972
Non-Current Liabilities			
Trade and other payables	12	37,539	-
Borrowings	13	20,666	-
Provisions	14	11,146	8,298
Total Non-Current Liabilities		69,351	8,298
Total Liabilities		221,342	175,270
Net Assets		1,671,932	1,672,339
Equity			
Issued capital	15	629,209	629,209
Retained earnings	16	1,042,723	1,043,130
Total Equity		1,671,932	1,672,339

The accompanying notes form part of these financial statements.

# Financial statements (continued)

# Statement of Changes in Equity for the year ended 30 June 2017

	Issued capital \$	Retained earnings \$	Total equity \$
Balance at 1 July 2015	629,209	1,045,075	1,674,284
Total comprehensive income for the year	-	60,976	60,976
Transactions with owners in their capacity as owners:			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	(62,921)	(62,921)
Balance at 30 June 2016	629,209	1,043,130	1,672,339
Balance at 1 July 2016	629,209	1,043,130	1,672,339
Total comprehensive income for the year	-	49,930	49,930
Transactions with owners in their capacity as owners:			
Shares issued during period	-	-	_
Costs of issuing shares	-	-	_
Dividends provided for or paid	-	(50,337)	(50,337)
Balance at 30 June 2017	629,209	1,042,723	1,671,932

# Financial statements (continued)

# Statement of Cash Flows for the year ended 30 June 2017

	Notes	2017 \$	2016 \$
Cash flows from operating activities			
Receipts from customers		1,245,701	1,183,759
Payments to suppliers and employees		(1,181,902)	(1,110,927)
Interest received		23,644	35,878
Interest paid		(569)	(1,441)
Income taxes paid		(21,049)	(21,775)
Net cash provided by operating activities	17	65,825	85,494
Cash flows from investing activities			
Payments for property, plant and equipment		(36,441)	(12,132)
Payments for intangible assets		(11,504)	-
Net cash used in investing activities		(47,945)	(12,132)
Cash flows from financing activities			
Proceeds/(repayment) of borrowings		9,607	(8,759)
Dividends paid		(50,337)	(62,921)
Net cash used in financing activities		(40,730)	(71,680)
Net increase/(decrease) in cash held		(22,850)	1,682
Cash and cash equivalents at the beginning of the financial year		1,189,537	1,187,855
Cash and cash equivalents at the end of the financial year	7(a)	1,166,687	1,189,537

# Notes to the financial statements

#### For year ended 30 June 2017

#### Note 1. Summary of significant accounting policies

#### a) Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board and the Corporations Act 2001. The company is a for-profit entity for the purpose of preparing the financial statements.

#### Compliance with IFRS

These financial statements and notes comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

#### Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. These areas involving a higher degree of judgement or complexities, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

#### Historical cost convention

The financial statements have been prepared under the historical cost convention on an accruals basis as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

#### Comparative figures

Where required by Australian Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

#### Application of new and amended accounting standards

There are a number of amendments to accounting standards issued by the Australian Accounting Standards Board (AASB) that became mandatorily effective for accounting periods beginning on or after 1 July 2016, and are therefore relevant for the current financial year.

None of these amendments to accounting standards issued by the Australian Accounting Standards Board (AASB) materially affected any of the amounts recognised in the current period or any prior period and are not likely to affect future periods.

There are also a number of accounting standards and interpretations issued by the Australian Accounting Standards Board (AASB) that become effective in future accounting periods.

The company has elected not to apply any accounting standards or interpretations before their mandatory operative date for the annual reporting period beginning 1 July 2016. These future accounting standards and interpretations therefore have no impact on amounts recognised in the current period or any prior period.

Only AASB 16 Leases, effective for the annual reporting period beginning on or after 1 January 2019 is likely to impact the company. This revised standard will require the branch lease to be capitalised.

#### Economic dependency - Bendigo and Adelaide Bank Limited

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank®** branch at Mooroolbark, Victoria.

Note 1. Summary of significant accounting policies (continued)

#### a) Basis of preparation (continued)

Economic dependency - Bendigo and Adelaide Bank Limited (continued)

The branch operates as a franchise of Bendigo and Adelaide Bank Limited, using the name "Bendigo Bank" and the logo and system of operations of Bendigo and Adelaide Bank Limited. The company manages the **Community Bank®** branch on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank®** branch are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank Limited.

The company promotes and sells the products and services, but is not a party to the transaction.

The credit risk (i.e. the risk that a customer will not make repayments) is for the relevant Bendigo and Adelaide Bank Limited entity to bear as long as the company has complied with the appropriate procedures and relevant obligations and has not exercised a discretion in granting or extending credit.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank®** branch franchise operations. It also continues to provide ongoing management and operational support and other assistance and guidance in relation to all aspects of the franchise operation, including advice and assistance in relation to:

- the design, layout and fit out of the **Community Bank**® branch
- · training for the branch manager and other employees in banking, management systems and interface protocol
- · methods and procedures for the sale of products and provision of services
- · security and cash logistic controls
- calculation of company revenue and payment of many operating and administrative expenses
- the formulation and implementation of advertising and promotional programs
- · sales techniques and proper customer relations.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

#### b) Revenue

Revenue is recognised when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the company and any specific criteria have been met. Interest and fee revenue is recognised when earned. The gain or loss on disposal of property, plant and equipment is recognised on a net basis and is classified as income rather than revenue. All revenue is stated net of the amount of Goods and Services Tax (GST).

#### Revenue calculation

The franchise agreement provides that three forms of revenue may be earned by the company – margin, commission and fee income. Bendigo and Adelaide Bank Limited decides the form of revenue the company earns on different types of products and services.

The revenue earned by the company is dependent on the business that it generates. It may also be affected by other factors, such as economic and local conditions, for example, interest rates.

Note 1. Summary of significant accounting policies (continued)

#### b) Revenue (continued)

#### Core banking products

Bendigo and Adelaide Bank Limited has identified some Bendigo Bank Group products and services as 'core banking products'. It may change the products and services which are identified as core banking products by giving the company at least 30 days' notice. Core banking products currently include Bendigo Bank branded home loans, term deposits and at call deposits.

#### Margin

Margin is arrived at through the following calculation:

- · Interest paid by customers on loans less interest paid to customers on deposits
- · plus any deposit returns i.e. interest return applied by Bendigo and Adelaide Bank Limited for a deposit,
- · minus any costs of funds i.e. interest applied by Bendigo and Adelaide Bank Limited to fund a loan.

Note: In very simplified terms, currently, deposit return means the interest Bendigo and Adelaide Bank Limited gets when it invests the money the customer deposits with it. The cost of funds means the interest Bendigo and Adelaide Bank Limited pays when it borrows the money to give a customer a loan.

For those products and services on which margin is paid, the company is entitled to a share of the margin earned by Bendigo and Adelaide Bank Limited (i.e. income adjusted for Bendigo and Adelaide Bank Limited's interest expense and interest income return). However, if this reflects a loss, the company incurs a share of that loss.

Products and services on which margin is paid include variable rate deposits and variable rate home loans.

#### Commission

Commission is a fee paid for products and services sold. It may be paid on the initial sale or on an ongoing basis. Commission is payable on the sale of an insurance product such as home contents. Examples of products and services on which ongoing commissions are paid include leasing and Sandhurst Trustees Limited products.

#### Fee income

Fee income is a share of what is commonly referred to as 'bank fees and charges' charged to customers by Bendigo Bank Group entities including fees for loan applications and account transactions.

#### **Discretionary financial contributions**

In addition to margin, commission and fee income, and separate from the franchise agreement, Bendigo and Adelaide Bank Limited has also made discretionary financial payments to the company. These are referred to by Bendigo and Adelaide Bank Limited as a "Market Development Fund" (MDF).

The amount has been based on the volume of business attributed to a branch. The purpose of the discretionary payments is to assist with local market development activities, including community sponsorships and donations.

It is for the board to decide how to use the MDF.

The payments from Bendigo and Adelaide Bank Limited are discretionary and Bendigo and Adelaide Bank Limited may change the amount or stop making them at any time.

#### Ability to change financial return

Under the franchise agreement, Bendigo and Adelaide Bank Limited may change the form and amount of financial return that the company receives. The reasons it may make a change include changes in industry or economic conditions or changes in the way Bendigo and Adelaide Bank Limited earns revenue.

#### Note 1. Summary of significant accounting policies (continued)

#### b) Revenue (continued)

#### Ability to change financial return (continued)

The change may be to the method of calculation of margin, the amount of margin, commission and fee income or a change of a margin to a commission or vice versa. This may affect the amount of revenue the company receives on a particular product or service. The effect of the change on the revenue earned by the company is entirely dependent on the change.

If Bendigo and Adelaide Bank Limited makes a change to the margin or commission on core banking products and services, it must not reduce the margin and commission the company receives on core banking products and services Bendigo and Adelaide Bank Limited attributes to the company to less than 50% (on an aggregate basis) of Bendigo and Adelaide Bank Limited's margin at that time. For other products and services, there is no restriction on the change Bendigo and Adelaide Bank Limited may make.

Bendigo and Adelaide Bank Limited must give the company 30 days' notice before it changes the products and services on which margin, commission or fee income is paid, the method of calculation of margin and the amount of margin, commission or fee income.

#### Monitoring and changing financial return

Bendigo and Adelaide Bank Limited monitors the distribution of financial return between **Community Bank®** companies and Bendigo and Adelaide Bank Limited on an ongoing basis.

Overall, Bendigo and Adelaide Bank Limited has made it clear that the **Community Bank®** model is based on the principle of shared reward for shared effort. In particular, in relation to core banking products and services, the aim is to achieve an equal share of Bendigo and Adelaide Bank Limited's margin.

#### c) Income tax

#### Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

#### **Deferred** tax

Deferred tax is accounted for using the balance sheet liability method on temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities (other than as a result of a business combination) which affects neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the consolidated entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

#### Note 1. Summary of significant accounting policies (continued)

#### c) Income tax (continued)

#### Deferred tax (continued)

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the company entity intends to settle its tax assets and liabilities on a net basis.

#### Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the Statement of Profit or Loss and Other Comprehensive Income, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or excess.

#### d) Employee entitlements

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

#### e) Cash and cash equivalents

For the purposes of the Statement of Cash Flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the Balance Sheet.

#### f) Trade receivables and payables

Receivables are carried at their amounts due. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

#### g) Property, plant and equipment

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calculation of depreciation:

buildings
 plant and equipment
 40 years
 leasehold improvements
 furniture and fittings
 40 years
 furniture and fittings

motor vehicles
 3 - 5 years

#### Note 1. Summary of significant accounting policies (continued)

#### h) Intangibles

The franchise fee paid to Bendigo and Adelaide Bank Limited has been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

The renewal processing fee paid to Bendigo and Adelaide Bank Limited when renewing the franchise agreement has also been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

#### i) Payment terms

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days.

#### j) Borrowings

All loans are initially measured at the principal amount. Interest is recognised as an expense as it accrues.

#### k) Financial instruments

#### Recognition and initial measurement

Financial instruments, incorporating financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions of the instrument.

Financial instruments are initially measured at fair value plus transaction costs. Financial instruments are classified and measured as set out below.

#### **Derecognition**

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset.

#### Classification and subsequent measurement

#### (i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

#### (ii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

#### (iii) Financial liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

#### Impairment

At each reporting date, the entity assesses whether there is objective evidence that a financial instrument has been impaired. Impairment losses are recognised in the Statement of Profit or Loss and Other Comprehensive Income.

#### Note 1. Summary of significant accounting policies (continued)

#### I) Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership are transferred to the company are classified as finance leases. Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred. Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

#### m) Provisions

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions of other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

#### n) Contributed equity

Ordinary shares are recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

#### o) Earnings per share

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

#### p) Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Balance Sheet. Cash flows are included in the Statement of Cash Flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the taxation authority are classified as operating cash flows.

#### Note 2. Financial risk management

The company's activities expose it to a limited variety of financial risks: market risk (including currency risk, fair value interest risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the entity. The entity does not use derivative instruments.

#### Note 2. Financial risk management (continued)

Risk management is carried out directly by the board of directors.

#### (i) Market risk

The company has no exposure to any transactions denominated in a currency other than Australian dollars.

#### (ii) Price risk

The company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The company is not exposed to commodity price risk.

#### (iii) Credit risk

The company has no significant concentrations of credit risk. It has policies in place to ensure that customers have an appropriate credit history. The company's franchise agreement limits the company's credit exposure to one financial institution, being Bendigo and Adelaide Bank Limited.

#### (iv) Liquidity risk

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

#### (v) Cash flow and fair value interest rate risk

Interest-bearing assets are held with Bendigo and Adelaide Bank Limited and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the company to cash flow interest-rate risk. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

#### (vi) Capital management

The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the Balance Sheet.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the distribution limit.

The distribution limit is the greater of:

- (a) 20% of the profit or funds of the franchisee otherwise available for distribution to shareholders in that 12 month period; and
- (b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the franchisee over that 12 month period where the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2017 can be seen in the Statement of Profit or Loss and Other Comprehensive Income.

There were no changes in the company's approach to capital management during the year.

#### Note 3. Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

#### Note 3. Critical accounting estimates and judgements (continued)

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Management has identified the following critical accounting policies for which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

#### **Taxation**

Judgement is required in assessing whether deferred tax assets and certain tax liabilities are recognised on the balance sheet. Deferred tax assets, including those arising from un-recouped tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits.

Assumptions about the generation of future taxable profits depend on management's estimates of future cash flows. These depend on estimates of future sales volumes, operating costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation.

These judgements and assumptions are subject to risk and uncertainty. There is therefore a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the balance sheet and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amount of recognised deferred tax assets and liabilities may require adjustment, resulting in corresponding credit or charge to the Statement of Profit or Loss and Other Comprehensive Income.

#### Estimation of useful lives of assets

The estimation of the useful lives of assets has been based on historical experience and the condition of the asset is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

#### Impairment of assets

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the consolidated entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

	2017 \$	2016 \$
Note 4. Revenue from ordinary activities		
Operating activities:		
- gross margin	841,040	771,931
- services commissions	199,899	204,101
- fee income	82,912	88,278
- market development fund	10,000	50,000
- other revenue	-	5,929
Total revenue from operating activities	1,133,851	1,120,239
Non-operating activities:		
- interest received	28,788	30,064
- rental revenue	23,335	21,609
- profit on sale of motor vehicle	4,652	-
Total revenue from non-operating activities	56,775	51,673
Total revenues from ordinary activities	1,190,626	1,171,912
Note 5. Expenses		
Depreciation of non-current assets:		
- plant and equipment	1,211	3,852
- buildings	2,884	2,884
- leasehold improvements	1,936	1,890
- furniture and fittings	5,560	4,791
- motor vehicles	9,378	8,386
Amortisation of non-current assets:		
- franchise agreement	2,311	2,311
- franchise renewal fee	9,243	9,243
	32,523	33,357
Finance costs:		
- interest paid	569	1,441
Bad debts	615	1,305

	2017 \$	2016 \$
Note 6. Income tax expense		
The components of tax expense comprise:		
- Current tax	9,556	29,075
- Movement in deferred tax	9,382	(3,767)
- Adjustment to deferred tax to reflect change to tax rate in future periods	-	1,327
	18,938	26,635
The prima facie tax on profit from ordinary activities before income tax is reconciled to the income tax expense as follows		
Operating profit	68,868	87,611
Prima facie tax on profit from ordinary activities at 27.5% (2016: 28.5%)	18,938	24,969
Add tax effect of:		
- non-deductible expenses	-	339
- timing difference expenses	(8,103)	3,767
- other deductible expenses	(1,279)	-
	9,556	29,075
	0.200	(2.767)
Movement in deferred tax		(3,707)
Movement in deferred tax  Adjustment to deferred tax to reflect change of tax rate in future periods	9,382	1,327
	9,382 - <b>18,938</b>	
Adjustment to deferred tax to reflect change of tax rate in future periods  Note 7. Cash and cash equivalents	18,938	1,327 <b>26,635</b>
Adjustment to deferred tax to reflect change of tax rate in future periods  Note 7. Cash and cash equivalents  Cash at bank and on hand	<b>18,938</b> 88,671	1,327 <b>26,635</b> 84,825
Adjustment to deferred tax to reflect change of tax rate in future periods  Note 7. Cash and cash equivalents	18,938 88,671 1,078,016	1,327 <b>26,635</b> 84,825 1,104,712
Adjustment to deferred tax to reflect change of tax rate in future periods  Note 7. Cash and cash equivalents  Cash at bank and on hand  Term deposits	<b>18,938</b> 88,671	1,327 <b>26,635</b> 84,825
Adjustment to deferred tax to reflect change of tax rate in future periods  Note 7. Cash and cash equivalents  Cash at bank and on hand  Term deposits  Note 7.(a) Reconciliation to cash flow statement	18,938 88,671 1,078,016	1,327 <b>26,635</b> 84,825 1,104,712
Adjustment to deferred tax to reflect change of tax rate in future periods  Note 7. Cash and cash equivalents  Cash at bank and on hand  Term deposits  Note 7.(a) Reconciliation to cash flow statement  The above figures reconcile to the amount of cash shown in the	18,938 88,671 1,078,016	1,327 <b>26,635</b> 84,825 1,104,712
Adjustment to deferred tax to reflect change of tax rate in future periods  Note 7. Cash and cash equivalents  Cash at bank and on hand  Term deposits  Note 7.(a) Reconciliation to cash flow statement	18,938 88,671 1,078,016	1,327 26,635 84,825 1,104,712 1,189,537
Adjustment to deferred tax to reflect change of tax rate in future periods  Note 7. Cash and cash equivalents  Cash at bank and on hand  Term deposits  Note 7.(a) Reconciliation to cash flow statement  The above figures reconcile to the amount of cash shown in the statement of cash flows at the end of the financial year as follows:	18,938 88,671 1,078,016 1,166,687	1,327 <b>26,635</b> 84,825 1,104,712
Adjustment to deferred tax to reflect change of tax rate in future periods  Note 7. Cash and cash equivalents  Cash at bank and on hand  Term deposits  Note 7.(a) Reconciliation to cash flow statement  The above figures reconcile to the amount of cash shown in the statement of cash flows at the end of the financial year as follows:  Cash at bank and on hand	18,938 88,671 1,078,016 1,166,687	1,327 26,635 84,825 1,104,712 1,189,537
Adjustment to deferred tax to reflect change of tax rate in future periods  Note 7. Cash and cash equivalents  Cash at bank and on hand  Term deposits  Note 7.(a) Reconciliation to cash flow statement  The above figures reconcile to the amount of cash shown in the statement of cash flows at the end of the financial year as follows:  Cash at bank and on hand	18,938  88,671 1,078,016 1,166,687  88,671 1,078,016	1,327 26,635 84,825 1,104,712 1,189,537
Adjustment to deferred tax to reflect change of tax rate in future periods  Note 7. Cash and cash equivalents  Cash at bank and on hand  Term deposits  Note 7.(a) Reconciliation to cash flow statement  The above figures reconcile to the amount of cash shown in the statement of cash flows at the end of the financial year as follows:  Cash at bank and on hand	18,938  88,671 1,078,016 1,166,687  88,671 1,078,016	1,327 26,635 84,825 1,104,712 1,189,537
Adjustment to deferred tax to reflect change of tax rate in future periods  Note 7. Cash and cash equivalents  Cash at bank and on hand  Term deposits  Note 7.(a) Reconciliation to cash flow statement  The above figures reconcile to the amount of cash shown in the statement of cash flows at the end of the financial year as follows:  Cash at bank and on hand  Term deposits	18,938  88,671 1,078,016 1,166,687  88,671 1,078,016	1,327 26,635 84,825 1,104,712 1,189,537
Note 7. Cash and cash equivalents  Cash at bank and on hand  Term deposits  Note 7.(a) Reconciliation to cash flow statement  The above figures reconcile to the amount of cash shown in the statement of cash flows at the end of the financial year as follows:  Cash at bank and on hand  Term deposits  Note 8. Trade and other receivables	88,671 1,078,016 1,166,687 88,671 1,078,016 1,166,687	1,327 26,635 84,825 1,104,712 1,189,537 84,825 1,104,712 1,189,537
Note 7. Cash and cash equivalents  Cash at bank and on hand  Term deposits  Note 7.(a) Reconciliation to cash flow statement  The above figures reconcile to the amount of cash shown in the statement of cash flows at the end of the financial year as follows:  Cash at bank and on hand  Term deposits  Note 8. Trade and other receivables  Trade receivables	18,938  88,671 1,078,016 1,166,687  88,671 1,078,016 1,166,687	1,327 26,635 84,825 1,104,712 1,189,537 84,825 1,104,712 1,189,537

	2017 \$	2016 \$
Note 9. Property, plant and equipment		
Land and buildings		
Freehold land		
At cost	296,657	296,657
Buildings		
At cost	115,366	115,366
Less accumulated depreciation	(7,056)	(4,172)
	108,310	111,194
Leasehold improvements		
At cost	213,540	213,540
Less accumulated depreciation	(175,094)	(173,158)
	38,446	40,382
Plant and equipment		
At cost	44,290	44,290
Less accumulated depreciation	(42,908)	(41,697)
	1,382	2,593
Motor vehicles		
At cost	39,776	33,545
Less accumulated depreciation	(6,185)	(21,367)
	33,591	12,178
Furniture and fittings		
At cost	51,404	41,102
Less accumulated depreciation	(26,547)	(20,987)
	24,857	20,115
Total written down amount	503,243	483,119
Movements in carrying amounts:		
Land		
Carrying amount at beginning	296,657	296,657
Additions	-	-
Disposals	-	-
Less: depreciation expense	-	-
Carrying amount at end	296,657	296,657

	2017 \$	2016 \$
Note 9. Property, plant and equipment (continued)		
Buildings		
Carrying amount at beginning	111,194	114,078
Additions	-	-
Disposals	-	-
Less: depreciation expense	(2,884)	(2,884)
Carrying amount at end	108,310	111,194
Leasehold improvements		
Carrying amount at beginning	40,382	41,102
Additions	-	1,170
Disposals	-	_
Less: depreciation expense	(1,936)	(1,890)
Carrying amount at end	38,446	40,382
Plant and equipment		
Carrying amount at beginning	2,593	6,445
Additions	-	-
Disposals	-	_
Less: depreciation expense	(1,211)	(3,852)
Carrying amount at end	1,382	2,593
Motor vehicles		
Carrying amount at beginning	12,178	20,564
Additions	39,776	_
Disposals	(8,984)	-
Less: depreciation expense	(9,378)	(8,386)
Carrying amount at end	33,592	12,178
Furniture and fittings		
Carrying amount at beginning	20,115	13,945
Additions	10,301	10,961
Disposals	-	-
Less: depreciation expense	(5,560)	(4,791)
Carrying amount at end	24,856	20,115
Total written down amount	503,243	483,119

	2017 \$	2016 \$
Note 10. Intangible assets		
Franchise fee		
At cost	122,746	111,554
Less: accumulated amortisation	(111,743)	(109,432)
	11,003	2,122
Renewal processing fee		
At cost	90,983	46,214
Less: accumulated amortisation	(46,984)	(37,741)
	43,999	8,473
Total written down amount	55,002	10,595
Note 11. Tax		
Current:		
Income tax refundable	(24,398)	(12,905)
Non-Current:		
Deferred tax assets		
- accruals	1,100	976
- employee provisions	34,678	37,150
	35,778	38,126
Deferred tax liability		
- accruals	3,041	1,626
- property, plant and equipment	5,620	-
	8,661	1,626
Net deferred tax asset	27,117	36,500
Movement in deferred tax charged to Statement of Profit or Loss and Other Comprehensive Income	9,383	(2,440)
Note 12. Trade and other payables  Current:		
Trade creditors	4,952	4,456
Other creditors and accruals	27,355	19,935
	32,307	24,391
Non Current:		
Other creditors and accruals	37,539	-

	Note	2017 \$	2016 \$
Note 13. Borrowings			
Current:			
Chattel mortgage	18	4,728	15,788
Non Current:			
Chattel mortgage	18	20,666	-

The chattel mortgage on the motor vehicle is held with Bendigo & Adelaide Bank Limited and is repayable over four years (due November 2020), attracting an average interest rate of 2.85%. The chattel mortgage is secured by a fixed and floating charge over the company's assets.

#### Note 14. Provisions

#### **Current:**

Provision for long service leave	11,146	8,298	
Non-Current:			
	114,956	126,793	
Provision for long service leave	57,953	65,303	
Provision for annual leave	57,003	61,490	

#### Note 15. Contributed equity

629,209 ordinary shares fully paid (2016: 629,209)	629,209	629,209
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#### Rights attached to shares

#### (a) Voting rights

Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the **Community Bank®** branch have the same ability to influence the operation of the company.

#### (b) Dividends

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo and Adelaide Bank Limited contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

#### Note 15. Contributed equity (continued)

#### (c) Transfer

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the Corporations Act 2001.

#### Prohibited shareholding interest

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if they control or own 10% or more of the shares in the company (the "10% limit").

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or beneficial interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prohibited shareholding interest. If the board becomes aware that a member has a prohibited shareholding interest, it must serve a notice requiring the member (or the member's associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

The National Stock Exchange (NSX) has advised that in its view the prohibited shareholding provisions are appropriate and equitable but the 'base number test' is not, as a result the base number clause does not operate whilst the company remains listed on the NSX.

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

Net profit from ordinary activities after income tax	1,043,130	1,045,075
Dividends paid or provided for	(50,337) <b>1,042,723</b>	(62,921) <b>1,043,130</b>

	2017 \$	2016 \$
Note 17. Statement of cash flows		
Reconciliation of profit from ordinary activities after tax to net cash provided by operating activities		
Profit from ordinary activities after income tax	49,930	60,976
Non cash items:		
- depreciation	20,969	21,737
- amortisation	11,554	11,554
- profit on sale of motor vehicle	(4,652)	_
Changes in assets and liabilities:		
- (increase)/decrease in receivables	(1,874)	(4,850)
- (increase)/decrease in other assets	(1,696)	4,927
- increase/(decrease) in payables	998	(20,523)
- increase/(decrease) in provisions	(8,989)	11,673
- increase/(decrease) in tax liabilities	(415)	-
Net cash flows provided by operating activities	65,825	85,494
Note 18. Leases		
Finance lease commitments		
Payable - minimum lease payments:		
- not later than 12 months	5,891	15,788
- between 12 months and 5 years	22,452	-
Minimum lease payments	28,343	15,788
Less future finance charges	(2,949)	-
Present value of minimum lease payments	25,394	15,788

The chattel mortgage on the motor vehicle is held with Bendigo & Adelaide Bank Limited and is repayable over four years (due November 2020), attracting an average interest rate of 2.85%. The chattel mortgage is secured by a fixed and floating charge over the company's assets.

	2017 \$	2016 \$
Note 18. Leases (continued)		
Operating lease commitments		
Non-cancellable operating leases contracted for but not capitalised in the financial statements		
Payable - minimum lease payments:		
- not later than 12 months	44,136	10,875
- between 12 months and 5 years	55,170	-
- greater than 5 years	-	-
	99,306	10,875

The rental lease is a non-cancellable lease with a three-year term due on 20 September 2017. Rent is payable monthly in advance and increases by CPI annually.

#### Note 19. Auditor's remuneration

Amounts received or due and receivable by the auditor of the company for:

	16,926	13,766
- non audit services	3,300	4,347
- share registry services	8,126	4,169
- audit and review services	5,500	5,250

#### Note 20. Director and related party disclosures

No director of the company receives remuneration for services as a company director or committee member.

There are no executives within the company whose remuneration is required to be disclosed.

	2017 \$	2016 \$
Transactions with Key Management Personnel		
Mooroolbark & District FSL used the accounting services offered by Joan L Drew during the financial year.	-	1,888
Mooroolbark & District FSL leased a board room from Richard Nicholas' real estate agency, LJ Hooker, for \$500p.m. for the financial year.	6,000	6,000

	2017	2016
Key Management Personnel Shareholdings		
Ordinary shares fully paid	15,553	15,553

Detailed shareholding disclosures are provided in the remuneration report, included as part of the directors' report.

	2017 \$	2016 \$
Note 21. Dividends paid or provided		
a. Dividends paid during the year		
Current year dividend		
100% (2016: 100%) franked dividend - 8 cents (2016: 10 cents) per share	50,337	62,921
The tax rate at which dividends have been franked is 27.5% (2016: 30%).		
b. Franking account balance		
Franking credits available for subsequent reporting periods are:		
- franking account balance as at the end of the financial year	547,944	545,988
- franking debits that will arise from refund of income tax as at the end of the financial year	(24,398)	(12,919)
- franking debits that will arise from the payment of dividends recognised as a liability at the end of the financial year	-	-
Franking credits available for future financial reporting periods:	523,546	533,069
<ul> <li>franking debits that will arise from payment of dividends proposed or declared before the financial report was authorised for use but not recognised as a distribution to equity holders during the period</li> </ul>	-	-
Net franking credits available	523,546	533,069
Note 22. Earnings per share		
(a) Profit attributable to the ordinary equity holders of the company used in calculating earnings per share	49,930	60,976
	Number	Number
(b) Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	629,209	629,209

### Note 23. Events occurring after the reporting date

There have been no events after the end of the financial year that would materially affect the financial statements.

## Note 24. Contingent liabilities and contingent assets

The entity has one contingent liability at the end of the financial year. They have agreed to sponsor Mooroolbark Fire Brigade up to \$15,000 per year for the next 5 years, depending on how much the Fire Brigade raises themselves each year. The maximum liability over the 5 years is \$75,000, and the maximum liability for the next financial year is \$15,000.

There were no other contingent liabilities or assets at the date of this report to offset the financial statements

#### Note 25. Segment reporting

The economic entity operates in the service sector where it facilitates **Community Bank®** services in Mooroolbark, Victoria pursuant to a franchise agreement with Bendigo and Adelaide Bank Limited.

## Note 26. Registered office/Principal place of business

The entity is a company limited by shares, incorporated and domiciled in Australia. The registered office and principal place of business is:

Registered Office Principal Place of Business

84 Taylor Road Shop 19 Mooroolbark Shop Centre

Mooroolbark VIC 3138 66-74 Brice Avenue

Mooroolbark VIC 3138

#### Note 27. Financial instruments

Financial Instrument Composition and Maturity Analysis

The table below reflects the undiscounted contractual settlement terms for all financial instruments, as well as the settlement period for instruments with a fixed period of maturity and interest rate.

	Flankin e	!========		Fixe	d interest r	ate maturin	g in		Non interest			Weighted	
	Floating	interest	1 year	or less	Over 1 to	5 years	Over 5	years	bearing		average		
Financial instrument	<b>2017</b> \$	<b>2016</b> \$	2017 \$	2016 \$	2017 \$	<b>2016</b> \$	2017 \$	<b>2016</b> \$	2017 \$	2016 \$	2017 %	<b>2016</b> %	
Financial assets													
Cash and cash equivalents	88,671	84,825	1,078,016	1,104,712	-	-	-	-	-	-	2.44	2.58	
Receivables	-	-	-	-	-	-	-	-	92,315	84,825	N/A	N/A	
Financial liabilities													
Interest bearing liabilities	-	-	4,728	15,788	20,666	-	-	-	-	-	3.93	0.48	
Payables	-	-	-	-	-	-	-	-	4,952	4,456	N/A	N/A	

#### Net Fair Values

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the balance sheet. The company does not have any unrecognised financial instruments at the year end.

#### Credit Risk

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the balance sheet and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

#### Note 27. Financial instruments (continued)

#### Interest Rate Risk

Interest rate risk refers to the risk that the value of a financial instrument or cash flows associated with the instrument will fluctuate due to changes in market interest rates. Interest rate risk arises from the interest bearing financial assets and liabilities in place subject to variable interest rates, as outlined above.

#### Sensitivity Analysis

The company has performed sensitivity analysis relating to its exposure to interest rate risk at balance date. This sensitivity analysis demonstrates the effect on the current year results and equity which could result from a change in interest rates.

As at 30 June 2017, the effect on profit and equity as a result of changes in interest rate, with all other variables remaining constant would be as follows:

	2017 \$	2016 \$
Change in profit/(loss)		
Increase in interest rate by 1%	11,413	11,737
Decrease in interest rate by 1%	(11,413)	(11,737)
Change in equity		
Increase in interest rate by 1%	11,413	11,737
Decrease in interest rate by 1%	(11,413)	(11,737)

# Directors' declaration

In accordance with a resolution of the directors of Mooroolbark & District Financial Services Limited, we state that: In the opinion of the directors:

- (a) the financial statements and notes of the company are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the company's financial position as at 30 June 2017 and of its performance for the financial year ended on that date; and
  - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- (c) the audited remuneration disclosures set out in the remuneration report section of the directors' report comply with Accounting Standard AASB124 Related Party Disclosures and the Corporations Regulations 2001.

This declaration is made in accordance with a resolution of the board of directors.

Peter Alan McGowan,

Peter AMChin

Chairman

Signed on the 22nd of September 2017.

# Independent audit report



61 Bull Street, Bendigo 3550 PO Box 454, Bendigo 3552 03 5443 0344 afsbendigo.com.au

# Independent auditor's report to the members of Mooroolbark & District Financial Services Limited

#### Report on the audit of the financial statements

#### Our opinion

In our opinion, the financial report of Mooroolbark & District Financial Services Limited is in accordance with the *Corporations Act 2001*, including:

- giving a true and fair view of the company's financial position as at 30 June 2017 and of its performance for the year ended on that date; and
- ii. complying with Australian Accounting Standards.

#### What we have audited

Mooroolbark & District Financial Services Limited's (the company) financial report comprises the:

- ✓ Statement of profit or loss and other comprehensive income
- ✓ Balance sheet
- ✓ Statement of changes in equity
- ✓ Statement of cash flows
- ✓ Notes comprising a summary of significant accounting policies and other explanatory notes
- ✓ The directors' declaration of the entity.

#### **Basis for opinion**

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report.

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*. We are independent of the Company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Other information

The company usually prepares an annual report that will include the financial statements, directors' report and declaration and our independence declaration and audit report (the financial report). The annual report may also include "other information" on the entity's operations and financial results and financial position as set out in the financial report, typically in a Chairman's report and Manager's report, and reports covering governance and shareholder matters.

The directors are responsible for the other information. The annual report is expected to be made available to us after the date of this auditor's report.

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## Independent audit report (continued)

Our opinion on the financial report does not cover the other information and accordingly we will not express any form of assurance conclusion thereon.

Our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If we identify that a material inconsistency appears to exist when we read the annual report (or become aware that the other information appears to be materially misstated), we will discuss the matter with the directors and where we believe that a material misstatement of the other information exists, we will request management to correct the other information.

#### Report on the remuneration report

We have audited the remuneration report included in the directors' report for the year ended 30 June 2017. The directors of the company are responsible for the preparation and presentation of the remuneration report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the remuneration report, based on our audit conducted in accordance with Australian Auditing Standards.

#### Auditor's opinion on the remuneration report

In our opinion, the remuneration report of Mooroolbark & District Financial Services Limited for the year ended 30 June 2017, complies with section 300A of the *Corporations Act 2001*.

#### **Key audit matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

There are no key audit matters to disclose for the 30 June 2017 audit.

#### Directors' responsibility for the financial report

The directors of the company are responsible for the preparation of the financial report so that it gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibility for the audit of the financial report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatement can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: <a href="http://www.auasb.gov.au/home.aspx">http://www.auasb.gov.au/home.aspx</a>. This description forms part of our auditor's report.

Andrew Frewin Stewart 61 Bull Street, Bendigo, 3550

Dated: 22 September 2017

Graeme Stewart Lead Auditor

# **NSX** report

Mooroolbark & District Financial Services Limited is a public company incorporated in Australia and listed on the National Stock Exchange of Australia (NSX).

#### **Shareholding**

The following table shows the number of shareholders, segregated into various categories based on the total number of shares held.

Number of shares held	Number of shareholders	Number of shares held
1 to 1,000	289	173,642
1,001 to 5,000	92	256,652
5,001 to 10,000	17	139,815
10,001 to 100,000	3	59,100
100,001 and over	0	-
Total shareholders	401	629,209

#### **Equity securities**

Each of the above shareholders are entitled to 1 vote, irrespective of the number of shares held.

There are no substantial shareholders (holding more than 5% of voting rights) as each shareholder is entitled to 1 vote. Normally holding more than 5% of total issued shares would create a substantial shareholder, but this is not applicable due to the voting restrictions for the company.

There are 78 shareholders holding less than a marketable parcel of shares (\$500 in value).

There are no restricted securities on issue.

All shares on issue are ordinary shares fully paid to \$1 per share. There are no unquoted equity securities.

#### Ten largest shareholders

The following table shows the 10 largest shareholders.

Shareholder	Number of fully paid shares held	Percentage of issued capital
Winpar Holdings Limited	27,900	4.43
Mr Gerald Francis Pauley & Mr Michael James Pauley < Pauley Super Fund>	15,700	2.50
Thomas Leigh Pty Ltd <the family="" fund="" superannuation="" waring=""></the>	15,500	2.46
James Norman	10,000	1.59
Soltes Nominees Pty Ltd	10,000	1.59
Margaret Jensz	10,000	1.59
Cornelia Paula Den Ridder	10,000	1.59
Graham Thompson	10,000	1.59
Carolyn Geyer	10,000	1.59
Lois Jean Monds	10,000	1.59
	129,100	

## NSX report (continued)

#### Registered office and principal administrative office

The registered office of the company is located at:

84 Taylor Road,

Mooroolbark VIC 3138 Phone: (03) 9726 4044

The principal administrative office of the company is located at:

84 Taylor Road,

Mooroolbark VIC 3138 Phone: (03) 9726 4044

#### Security register

The security register (share register) is kept at:

61 Bull Street, Bendigo VIC 3550

Phone: (03) 5443 0344

#### **Company Secretary**

Joan Drew has been the Company Secretary of Mooroolbark & District Financial Services Limited for 14 years. Joan's qualifications and experience include Bachelor of Business Degree, Accounting Major, Law Minor and Registered Tax Agent.

#### **Corporate governance**

The company has implemented various corporate governance practices, which include:

- (a) The establishment of an Audit Committee. Members of the Audit Committee are Peter McGowan, Joan Drew and David Wright.
- (b) Director approval of operating budgets and monitoring of progress against these budgets;
- (c) Ongoing Director training; and
- (d) Bi-monthly Director meetings to discuss performance and strategic plans.

#### **Annexure 3**

There are no material differences between the information in the company's Annexure 3 and the information in the financial documents in its Annual Report.

#### Five year summary of performance

	2013	2014	2015	2016	2017
Gross revenue	\$ 1,275,170	1,210,952	1,231,877	1,171,912	1,190,626
Net profit before tax	\$ 318,235	277,608	141,626	87,611	68,868
Total assets	\$ 1,638,394	1,809,974	1,867,164	1,847,609	1,893,274
Total liabilities	\$ 127,119	169,818	192,880	175,270	221,342
Total equity	\$ 1,511,275	1,640,156	1,674,284	1,672,339	1,671,932

Mooroolbark **Community Bank®** Branch Shop 19, Mooroolbark Terrace, 66-74 Brice Avenue, Mooroolbark VIC 3138 Phone: (03) 9726 5388 Fax: (03) 9726 7388

Franchisee: Mooroolbark & District Financial Services Limited

PO Box 360, Mooroolbark VIC 3138

ABN: 45 098 234 354

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