### Mount Gambier & District Financial Services Limited

ABN 42 096 059 997



Bendigo Bank

FOODBANK

Bendigo Bank

FIGHTING HUNGER

PROUDLY SUPPORTED BY

Bendigo Bank

# 2018 Annual Report

Mount Gambier & District Community Bank<sup>®</sup> Branch

## Contents

Chair's report	2
Manager's report	3
Bendigo and Adelaide Bank report	4
Directors' report	5
Financial statements	8
Notes to the financial statements	12
Directors' declaration	27
Detailed statement of comprehensive income	28
Auditor's independence declaration	30
Independent audit report	31

### Chair's report

#### For year ending 30 June 2018

I am pleased to report as Chair of the Board of Mount Gambier & District Financial Services Limited, our local **Community Bank**<sup>®</sup> branch owner for the year ended June 2018.

As outlined in the financial reports, the **Community Bank**<sup>®</sup> branch has performed well this year in a challenging environment. This environment is one which requires constant analysis by the Board, to ensure we fulfil our responsibilities.

Our strong performance is due to the leadership of our Branch Manager, Tracy Koop, and the dedicated and skilled work of staff, who are part of our community and provide exemplary customer service. The Board thanks them and acknowledges their work.

As outlined elsewhere in the report, we have maintained our Community Investment Program this year, and have now provided over \$815,000 in financial support for community initiatives and projects since commencing the program. Prominent community investments this year included \$12,500 to the Western Border Football League, \$10,000 to the local Foodbank and \$10,000 in scholarships for regional students undertaking university degrees in metropolitan areas. We have also provided funding for additional defibrillator machines to sporting groups, continued supporting WIN TV's breast cancer awareness fundraising and provided grants to smaller community groups such as Bayside Festival, Riding for Disabled, Port MacDonnell Bowling Club, Blue Lake Dog Obedience Club and many local sporting and community organisations.

This is what makes our Mount Gambier & District **Community Bank**<sup>®</sup> Branch special – we give back and we see this as a critical factor in our company.

The Board collectively has a strong skill set to provide strategic direction. In particular, Board members have excellent skills in the areas of finance, governance, strategic planning, promotion, business development and community engagement. The Board is comprised of individuals from the community, elected for a three year period. We fulfill our responsibilities to the business and the community by ensuring we are well informed and take part in workshops and briefings. The voluntary work of Directors in providing leadership is acknowledged and appreciated, thank you. We all enjoy being a part of and supporting such a great business.

The Board is now implementing our Strategic Plan, which facilitates a clear vision for the future, a solid understanding of the **Community Bank**<sup>®</sup> model and effective community engagement. We continue to discuss the changing nature of banking and the implications that has for the way we operate. We know that the way that many people use our bank is changing, as online transactions continue to grow, and this has implications for the way we interact with our customers and the way that the branch is configured.

I encourage all of you to help spread our story and promote our **Community Bank**<sup>®</sup> branch with friends and neighbours, because a stronger **Community Bank**<sup>®</sup> branch can do more for our community.

A. A. ichand

Helen Strickland Chair

### Manager's report

#### For year ending 30 June 2018

Welcome to the Annual Report of 2017/18.

This year has been a year of ups and downs, challenges and changeups. The banking industry has been before the Royal Commission and it seems a favourite sport of television shows to target what we charge for our services.

As a **Community Bank**<sup>®</sup> branch, we endeavour to always protect our shareholders and our Bendigo Bank brand, which means we are prudent with our financial dealings. There is no point in making a sale for the sake of improving our contribution to the community if it means we are not looking after the financial interests of those very members who make up our community. This has shown over the past twelve months where we have been very confident that we have performed in the best interests of our stakeholders and have not feared the exploration of the Commission.

In every part of our lives, we pay for quality and for good service, from our weekly groceries to the schools that we send our children to. It should also be for your banking needs. We may not have the cheapest fees or the sharpest rates, but we are local, and we strive to deliver a service that is above that given by the other financial institutions or brokers. You can visit our **Community Bank**<sup>®</sup> branch and see a local person. You can ring a local number. You are not a statistic or an account. You are a customer. We are your bank. So, when we give a rate, know that we have given you the best we can do. Also know that the fees that we charge contribute to the income that flows back to you as shareholders and to the broader community through your Community Grants program.

If you decide not to bank with us or if you move your banking to another financial institution based on what rate you have received, please try to remember why you supported the concept in the first place.

When you are not supporting us, we cannot grow. We cannot improve what our income is to enable a higher dividend or a broader contribution. We rely on you to believe in us. Share the story. It is a great story and one you should be very proud in. I know we as staff are. We believe that we are the luckiest people to be able to work for a **Community Bank**<sup>®</sup> branch that helps our local area. To hear the stories of how we have helped students through breakfast programs, financial literacy lessons or scholarships shows that we are invested in our future. To see how our recent donation to Boandik assists with the comfort and health of their residents shows that we are invested in our heritage. To see that we endeavour to assist all who need some help in delivering the best they can with their shows, sporting commitments, arts, health etc shows that we believe in our town, our residents and our ability to assist which is what your vision was all those years ago.

Keep with the vision. We support the community. Now support us to grow further within this community.

Times are hard, and competition is fierce. Now is the time to work together to grow this wonderful model that we have. The team and I look forward to discussing how we can assist you with your financial needs in the new financial year.

Take care,

-acit

Tracy Koop Branch Manager

### Bendigo and Adelaide Bank report

#### For year ending 30 June 2018

It's been 20 years since the doors to the first **Community Bank**<sup>®</sup> branch opened. And it has only been a few months since the latest, the 321st, **Community Bank**<sup>®</sup> branch opened its doors.

In the last 20 years, much has changed. A staggering 92 per cent of our customers do their banking online and we pay for goods and services on a range of mobile phones, our watches and even our fitness devices. Many are embracing this online world with a sense of excitement and confidence. Our model will be even more accessible to people right across Australia.

Despite the change many things have also remained constant through the last two decades. Commitment within communities remains as strong today as it has ever been; from our first **Community Bank**<sup>®</sup> branch to the most recent one, and the 319 in between.

This year, five of our **Community Bank**<sup>®</sup> branches are celebrating 20 years in business. Bendigo Bank has celebrated 160 years in business. We farewelled Managing Director Mike Hirst and welcomed into the MD role long-time Bendigo employee Marnie Baker.

Our **Be the change** online marketing campaign has been the most successful online marketing campaign ever run by our organisation. The premise behind **Be the change** is simple – it thanks individual customers for banking with their **Community Bank**<sup>®</sup> branch.

But it's not the Bank thanking the customers. It's not the staff, volunteer directors or shareholders thanking the customers. It's the kids from the local little athletics and netball clubs, it's the man whose life was saved by a **Community Bank**<sup>®</sup> funded defib unit, it's members of the local community choir and the animal rescue shelter. These people whose clubs and organisations have received a share of over \$200 million in **Community Bank**<sup>®</sup> contributions, all because of people banking with their local **Community Bank**<sup>®</sup> branch.

**Be the change** has further highlighted the power of the model. For others, customers are important. For our **Community Bank**<sup>®</sup> network, customer support ensures our point of difference. It's the reason we can share in the revenue generated by their banking business. Without this point of difference, we would be just another bank.

But we're not, we're Bendigo Bank and we're Australia's only 'community bank', recently named by Roy Morgan Research as Australia's third most trusted brand and most trusted bank. As one of 70,000-plus **Community Bank**<sup>®</sup> company shareholders across Australia, these are outcomes we hope you too are proud of.

I'd like to thank you for your decision to support your local **Community Bank**<sup>®</sup> company as a shareholder. Your support has been vitally important to enhancing the prospects and outcomes within your community.

Without you, there would be no Community Bank® branch network in Australia.

We value your initial contribution and your ongoing support of your **Community Bank**<sup>®</sup> branch and your community. Thank you for continuing to play a role in helping your community **Be the change**.

Robert Musgrove Bendigo and Adelaide Bank

### **Directors' report**

#### For the financial year ended 30 June 2018

Your Directors submit their report of the company for the financial year ended 30 June 2018.

#### Directors

The names and details of the company's Directors who held office during or since the end of the financial year are:

Ms. Helen Mary Strickland M.Ed B.Ed Chairman Board Member since 16 April 2014

Mr. Joshua Heaver Board Member since 22 March 2017

Mrs. Karen Lee Olive Board Member since 29 April 2009

Ms. Barbara Winifred Munt Board Member since 16 April 2014

Ms. Roberta Lee Coke Board Member since 22 October 2014

Mr John Millhouse Board Member since 22 March 2017 Ms. Anne Eitzen, FIPA Secretary Board Member since 16 April 2014

Mr Rodney George Summers Board Member since 07 January 2009

Mr. Mark Fullford Board Member since 16 April 2014

Ms Ute Herrmann-Bullock Board Member since 22 March 2017

Mr. Francis Charles Wilcox JP Board Member since 24 June 2015

Ms. Terasa Lee Nearmy Board Member since 24 June 2015

Directors were in office for this entire year unless otherwise stated.

No Directors have material interests in contracts or proposed contracts with the company.

#### **Principal activities**

The principal activities of the company during the course of the financial year were in providing **Community Bank**<sup>®</sup> services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There has been no significant changes in the nature of these activities during the year.

#### **Operating results**

Revenue was steady under the new FTP revenue share model. The company's expenses increased marginally on the previous year, however were below the budgeted expectation for the year. This resulted in a decreased profit compared to the previous financial year. The profit/(loss) of the company for the financial year after provision for income tax was 2018: \$88,730 – 2017: \$131,407.

#### **Financial position**

The net assets of the company have increased by \$65,156 from 30 June 2017 to \$1,272,549 in 2018. The increase is largely due to the repayment of the company debt.

#### Dividends

	Year ended 30 June 2018	
	Cents per share	\$
Final dividends recommended:	5	23,574
Dividends paid in the year:		
- Final for the year (as recommended in prior year report)	5	23,574

#### Events after the reporting period

Since balance date, the world financial markets have shown some volatility that may have an impact on investment earnings in the 2018/19 financial year. The company continues to maintain a conservative investment strategy to manage the exposure to market volatility.

There are no other matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company, the results of those operations or the state of affairs of the company, in future years.

#### **Future developments**

The company will continue its policy of providing banking services to the community.

#### **Environmental issues**

The company is not subject to any significant environmental regulation.

#### Proceedings on behalf of company

No person has applied for leave of court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings.

The company was not a party to any such proceedings during the year.

#### **Remuneration report**

No Director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a Director, a firm which a Director is a member or an entity in which a Director has a substantial financial interest. This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by Directors shown in the company's accounts, or the fixed salary of a full-time employee of the company, controlled entity or related body corporate.

#### Indemnifying officers or Auditor

The company has agreed to indemnify each Officer (Director, Secretary or employee) out of assets of the company to the relevant extent against any liability incurred by that person arising out of the discharge of their duties, except where the liability arises out of conduct involving dishonesty, negligence, breach of duty or the lack of good faith. The company also has Officers Insurance for the benefit of Officers of the company against any liability occurred by the Officer, which includes the Officer's liability for legal costs, in or arising out of the conduct of the business of the company or in or arising out of the discharge of the Officer's duties.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an Auditor of the company.

#### **Directors' meetings**

The number of Directors meetings attended by each of the Directors of the company during the year were:

Director	Board meetings
Ms. Helen Mary Strickland	10 (11)
Ms. Anne Eitzen	11 (11)
Mr. Rodney George Summers	10 (11)
Mrs. Karen Lee Olive	9 (11)
Mr. Mark Fullford	9 (11)
Ms. Barbara Winifred Munt	5 (11)
Mr Joshua Heaver	9 (11)
Ms. Roberta Coke	6 (11)
Mr. Frank Wilcox	7 (11)
Mr. John Millhouse	9 (11)
Ms. Terasa Nearmy	7 (11)
Ms Ute Herrmann-Bullock	10 (11)

# The first number is the meetings attended while in brackets is the number of meetings eligible to attend.

#### **Company Secretary**

Anne Eitzen, a member of the Institute of Public Accountants has been the Company Secretary since 24 July 2014, and has had over 26 years experience as a former Company Secretary/Accountant with the Scott Group of companies.

#### **Corporate governance**

The company has implemented various corporate governance practices, which include:

- (a) Director approval of operating budgets and monitoring of progress against these budgets;
- (b) Ongoing Director training; and
- (c) Monthly Director meetings to discuss performance and strategic plans.

#### Auditor independence declaration

The auditor's independence declaration for the year ended 30 June 2018 has been received and can be found on page 30.

Signed in accordance with a resolution of the Board of Directors at Mount Gambier on 27 September 2018.

Al Alichand

Helen Strickland Director

## Statement of Comprehensive Income for the year ended 30 June 2018

	Notes	2018 \$	2017 \$
Revenue	2	1,433,000	1,449,386
Employee benefits expense	3	(721,821)	(695,355)
Depreciation and amortisation expense	3	(22,875)	(26,167)
Finance costs	3	(102,715)	(117,982)
Other expenses		(402,870)	(366,949)
Operating profit/(loss) before charitable donations & sponsorships		182,719	242,933
Charitable donations and sponsorship		(60,332)	(60,421)
Profit/(loss) before income tax expense		122,387	182,512
Income tax expense / (benefit)	4	33,657	51,105
Net Profit/(loss) for the year		88,730	131,407
Other comprehensive income			
Net profit/(loss) on disposal of non-current assets	5	-	-
Total comprehensive income for the year		88,730	131,407
Earnings per share (cents per share)		¢	¢
- basic for profit / (loss) for the year	24	18.82	27.87
- diluted for profit / (loss) for the year	24	18.82	27.87

## Statement of Financial Position as at 30 June 2018

	Notes	2018 \$	2017 \$
Assets			
Current assets			
Cash and cash equivalents	6	178,238	261,580
Receivables	7	130,287	130,938
Current tax receivable	4	-	-
Prepayments	8	13,532	10,489
Total current assets		322,057	403,007
Non-current assets			
Property, plant and equipment	9	113,516	125,095
Deferred tax assets	4	10,981	14,583
Intangible assets	10	2,767,693	2,767,693
Total non-current assets		2,892,190	2,907,371
Total assets		3,214,247	3,310,378
Liabilities			
Current liabilities			
Trade and other payables	11	69,144	66,989
Loans and borrowings	12	228,000	228,000
Current tax payable	4	601	25,832
Provisions	13	9,787	14,389
Total current liabilities		307,532	335,210
Non-current liabilities			
Trade and other payables	11	-	-
Loans and borrowings	12	1,604,023	1,729,135
Provisions	13	30,143	38,640
Total non-current liabilities		1,634,166	1,767,775
Total liabilities		1,941,698	2,102,985
Net assets/(liabilities)		1,272,549	1,207,393
Equity			
Share capital	14	471,458	471,458
Retained earnings / (accumulated losses)	15	801,091	735,935
Total equity		1,272,549	1,207,393

## Statement of Cash Flows for the year ended 30 June 2018

	Notes	2018 \$	2017 \$
Cash flows from operating activities			
Cash receipts in the course of operations		964,931	1,018,274
Cash payments in the course of operations		(745,990)	(702,031)
Interest paid		(8)	(10)
Interest received		5,734	4,209
Income tax paid		(55,286)	(15,393)
Net cash flows from/(used in) operating activities	<b>16</b> b	169,381	305,049
Cash flows from investing activities			
Payment for intangible assets		-	-
Payments for property, plant and equipment		(1,330)	-
Net cash flows from/(used in) investing activities		(1,330)	-
Cash flows from financing activities			
Proceeds from issue of shares			-
Interest paid		(102,707)	(117,972)
Proceeds from borrowings		-	-
Repayment of borrowings		(125,112)	(109,848)
Dividends paid		(23,574)	(16,502)
Net cash flows from/(used in) financing activities		(251,393)	(244,322)
Net increase/(decrease) in cash held		(83,342)	60,727
Cash and cash equivalents at start of year		261,580	200,853
Cash and cash equivalents at end of year	<b>16</b> a	178,238	261,580

## Statement of Changes in Equity for the year ended 30 June 2018

	Notes	2018 \$	2017 \$
Issued capital			
Balance at start of year		471,458	471,458
Issue of share capital		-	
Share issue costs		-	-
Balance at end of year		471,458	471,458
Retained earnings/ (accumulated losses)			
Balance at start of year		735,935	621,029
Net Profit/(loss) for the year		88,730	131,407
Dividends paid	23	(23,574)	(16,501)
Balance at end of year		801,091	735,935

### Notes to the financial statements

#### For year ended 30 June 2018

#### 1. Summary of significant accounting policies

#### (a) Basis of preparation

Mount Gambier & Districts Financial Services Limited ('the company') is domiciled in Australia. The financial statements for the year ending 30 June 2018 are presented in Australian dollars. The company was incorporated in Australia and the principal operations involve providing community banking services.

The financial statements are general purpose financial statements, that have been prepared in accordance with Australian Accounting Standards, Australian Accounting Interpretations, other authorative pronouncements of the Australian Accounting Standards Board (AASB) and the Corporations Act 2001. The company is a for profit entity for financial reporting purposes under Australian Accounting Standards.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in financial statements containing relevant and reliable information about transactions, events and conditions. Compliance with Australian Accounting Standards ensures that the financial statements and notes also comply with International Financial Reporting Standards as issued by the IASB. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless stated otherwise.

The financial statements have been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement of fair value of selected non current assets, financial assets and financial liabilities.

The financial statements require judgements, estimates and assumptions to be made that affect the application of accounting policies. Actual results may differ from these estimates.

The financial statements were authorised for issue by the Directors on 27 September 2018.

#### (b) Income tax

Deferred income tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognised for all taxable temporary differences.

Deferred income tax assets are recognised for all deductible temporary differences, carry-forward of unused tax assets and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry-forward of unused tax assets and unused tax losses can be utilised.

The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled.

#### (c) Property, plant and equipment

Property, plant and equipment are brought to account at cost less accumulated depreciation and any impairment in value.

Land and buildings are measured at fair value less accumulated depreciation.

Depreciation is calculated based upon the estimated useful life of the asset as follows:

Class of asset	Depreciation rate
Buildings	2.50%
Plant & equipment	10-20%
Motor Vehicles	25%

#### Impairment

The carrying values of plant and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable.

If any such indication exists and where the carrying value exceeds the estimated recoverable amount, the assets or cash-generating units are written down to their recoverable amount.

The recoverable amount of plant and equipment is the greater of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

#### Revaluations

Following initial recognition at cost, land and buildings are carried at a revalued amount which is the fair value at the date of the revaluation less any subsequent accumulated depreciation on buildings and accumulated impairment losses.

Fair value is determined by reference to market based evidence, which is the amount for which the assets could be exchanged between a knowledgeable willing buyer and a knowledgeable willing seller in an arm's length transaction as at the valuation date.

#### (d) Impairment of assets

At each reporting date, the company assesses whether there is any indication that an asset is impaired. Where an indicator of impairment exists, the company makes a formal estimate of the recoverable amount. Where the carrying amount of an asset exceeds its recoverable amount the asset is considered impaired and is written down to its recoverable amount.

#### (e) Goods and services tax

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Statement of Financial Position. Cash flows are included in the Statement of Cash Flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

#### (f) Employee benefits

The provision for employee benefits to wages, salaries and annual leave represents the amount which the company has a present obligation to pay resulting from employees' services provided up to the reporting date. The provision has been calculated on undiscounted amounts based on wage and salary rates expected to be paid and includes related on-costs.

The company contributes to a non-defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

#### (g) Intangibles

Establishment costs have been initially recorded at cost and amortised on a straight line basis at a rate of 20% per annum. The current amortisation changes for intangible assets are included under depreciation and amortisation expense per the Statement of Comprehensive Income. The goodwill from the purchases of the James Street branch of Bendigo and Adelaide Bank, in December 2010, has been initially recorded at cost.

#### (h) Cash

Cash on hand and in banks are stated at nominal value.

For the purposes of the statement of cash flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts.

#### (i) Revenue

Interest and fee revenue is recognised when earned. All revenue is stated net of the amount of goods and services tax (GST).

#### (j) Receivables and payables

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days. Receivables are recognised and carried at original invoice amount less a provision for any uncollected debts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

#### (k) New accounting standards for application in future periods

Australian Accounting Standards that have been recently issued or amended but not yet effective have not been adopted in the preparation of these financial statements. These changes have been assessed by Directors and determined they will not have a material impact on the company's financial statements.

#### (I) Loans and borrowings

All loans are measured at the principal amount. Interest is recognised as an expense as it accrues.

#### (m) Provisions

Provisions are recognised when the company has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions or other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

#### (n) Share capital

Issued and paid up capital is recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

#### (o) Comparative figures

When required by Accounting Standards comparative figures have been adjusted to conform to changes in presentation for the current financial year.

#### (p) Critical accounting estimates and judgements

The Directors evaluate estimates and judgements incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the company. Estimates and judgements are reviewed on an ongoing basis. Revision to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected. The estimates and judgements that have a significant risk of causing material adjustments to the carrying values of assets and liabilities are as follows:

#### Estimation of useful lives of assets

The company determines the estimated useful lives and related depreciation and amortisation changes for its property, plant and equipment and intangible assets. The depreciation and amortisation charge will increase where useful lives are less than previously estimated lives.

#### Income tax

The company is subject to income tax. Significant judgement is required in determining the provision for income tax.

#### Impairment

The company assesses impairment at the end of each reporting period by calculating conditions and events specific to the company that may be indicative of impairment triggers. Recoverable amounts of relevant assets are reassessed using value in use calculations which incorporate various key assumptions.

#### (q) Financial instruments

#### Initial recognition and measurement

Financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions to the instrument. For financial assets, this is equivalent to the date that the company commits itself to either purchase or sell the asset (ie trade date accounting is adopted). Financial instruments are initially measured at fair value plus transaction costs, except where the instrument is classified 'at fair value through profit or loss', in which case transaction costs are expensed to the profit or loss immediately.

Classification and subsequent measurement

Financial instruments are subsequently measured at fair value, amortised cost using the effective interest method or cost.

Fair value represents the amount for which an asset would be exchanged or a liability settled, betweer knowledgeable willing parties. Where available quoted prices in an active market are used to determine fair value. In other circumstances, valuation techniques are applied to determine the fair value. Amortised costs is calculated as the amount which the financial asset or financial liability is measured at initial recognition less principal repayments and any reduction for impairment and adjusted for any cumulative amortisation of the difference between that initial amount and the maturity amount calculated using the effective interest method.

(i) Loans and receivables Loans and receivables are non derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost

(ii) Financial liabilities

Non derivative financial liabilities are subsequently measured at amortised cost.

#### Impairment

At the end of each reporting period, the company assesses whether there is objective evidence that a financial asset has been impaired. A financial asset is deemed impaired if and only if, there is objective evidence of impairment as a result of one or more events (a loss event) having occurred, which has an impact on the estimated future cash flows of the financial asset. In the case of financial assets carriec at amortised cost, loss events may include indications that the debtor are experiencing significan financial difficulty or changes in economic conditions.

2. Revenue from ordinary activities	2018 <u>\$</u>	2017 <u>\$</u>
Operating activities	±	-
- services commissions	1,407,519	1,428,386
- other revenue	19,747	16,790
Total revenue from operating activities	1,427,266	1,445,176
Non-operating activities:		
- interest received	5,734	4,210
- other revenue	-	-
Total revenue from non-operating activities	5,734	4,210
Total revenue from ordinary activities	1,433,000	1,449,386

Employee benefits expanse - vages and selaries - vages and selaries - uspect employment benefits (other than superannuation) - vorters' compensation costs - other costs - other costs - other costs - other costs - plant and equipment - intangibles - interest paid - i	3. Expenses	2018 <u>\$</u>	2017 <u>\$</u>
• workers' compensation costs(4.560)(2.688)• other costs(35.960)(54.249)• other costs(12,909)(16.576)• part and equipment(12,909)(16.576)• buildings(12,2075)(26.167)• Intangibles(102.715)(117.982)Bad debts(292)1,9684. Income Tax Expense20182017The prima facie tax on profit/(loss) before income tax is reconciled to the income tax expense as follows:3.65751,105Add at effect of: • Non-deductible expenses(3.602)14,583-• Future income tax boses of previously brought to account• Adjustment of prior year tax losses(10.981)(10.968)Origination and reversal of temporary differences(10.981)(10.968)Deferred income tax expense30,05565.688Origination and reversal of temporary differences(10.981)(10.968)Deferred income tax expense(10.981)(10.968)Deferred income tax expense(10.981)(14.583)SSS(10.981)Deferr	- wages and salaries - superannuation costs	(619,231)	(576,607)
Depreciation of non-current assets:(12,909)(16,576)- buildingsAmortisation of non-current assets:(9,966)(22,675)(22,675)- intangibles(102,715)(117,982)End debts(292)1,9684. Income Tax Expense20182017The prima facie tax on profit/(loss) before income tax is reconciled to the income tax expense as follows:20182017Prima facie tax on profit/(loss) before income tax at 27.5% (2017 - 27.5%)33,65751,105Add tax effect of: Non-deductible expenses(3,602)14,583- Prior year tax losses not previously brought to account Adjustment of prior year tax lossesCurrent income tax expense(10,981)(10,989)Deferred income tax expense(10,981)(10,981)Current income tax expense(10,981)(10,982)Income tax expense(10,981)(10,983)Deferred income tax spense(10,981)(10,983)Current income tax spense(10,981)(10,983)Deferred income tax spense60125,832Deferred income tax spense10,98114,583Future income tax banelits arising from tax losses are recognised at reporting date as realisation of the benefit is regarded as probable.20182017SSSS	- workers' compensation costs	(35,960)	(54,249)
- plant and equipment(12,909)(16,576)- buildingsAmortisation of non-current assets:(9,966)(0,591)- intangibles(102,715)(117,982)Enance Costs:(102,715)(117,982)Bad debts(292)1,9684. Income Tax Expense20182017St econciled to the income tax expense as follows:\$Prima facie tax on profit/(loss) before income tax is reconciled to the income tax expense as follows:33,857Prima facie tax on profit/(loss) before income tax at 27.5% (2017 - 27.5%)33,85751,105Add tax effect of: - Non-deductible expenses Future income tax beses not previously brough to account Future income tax expense30,05565,688Origination and reversal of temporary differences(10,981)(10,968)Deferred income tax expense(10,981)(10,968)Income tax expense(10,981)(10,968)Income tax expense(10,981)(10,968)Income tax expense(10,981)(10,968)Income tax expense(10,981)(10,968)Income tax expense(10,981)(10,968)Income tax postile arising from tax losses are recognised at reporting date as realisation of the benefit is regarded as probable.10,9815. Net profit/(loss) on disposal of non-current assets20182017§\$\$\$		(721,821)	(695,355)
- intangibles(9.966) (22.875)(9.511) (22.6167)Finance Costs: - Interest paid(102.715)(117.982)Bad debts(292)1.968 <b>4. Income Tax Expense2018</b> <b>2017</b> <b>20172017</b> <b>3</b> The prima facie tax on profit/(loss) before income tax is reconciled to the income tax expense as follows:2018 <b>32017</b> <b>5</b> Prima facie tax on profit/(loss) before income tax at 27.5% (2017 - 27.5%)33.65751.105Add tax effect of: - Non-deductible expenses(3.602)14.583- Prior year tax losses not previously brought to account Future income tax benefit not brought to account Adjustment of prior year tax losses Adjustment of prior year tax losses Adjustment of prior year tax losses Tax liabilities Current income tax expense(10.981) (10.981) (10.983)(10.986) (10.981) (10.986)Income tax expense/(benefit)19.07454.720Tax liabilities Current tax payable/(receivable)60125.832Deferred income tax seset Future income tax benefits arising from tax losses are recognised at reporting date as realisation of the benefit is regarded as probable.10.981 14.5835. Net profit/(loss) on disposal of non-current assets2018 §2017 §	- plant and equipment	(12,909)	(16,576) -
- Interest paid(102,715)(117,982)Bad debts(292)1,9684. Income Tax Expense20182017The prima facie tax on profit/(loss) before income tax is reconciled to the income tax expense as follows:20182017Prima facie tax on profit/(loss) before income tax at 27.5% (2017 - 27.5%)33,65751,105Add tax effect of: - Non-deductible expenses(3,602)14,583- Non-deductible expenses(3,602)14,583- Prior year tax losses not previously brought to account Future income tax benefit not brought to account Adjustment of prior year tax losses Current income tax expense30,05565,688Origination and reversal of temporary differences(10,981)(10,968)Deferred income tax expense(10,981)(10,968)Income tax expense/(benefit)19,07454,720Tax liabilities Current tax payable/(receivable)60125,832Deferred income tax asset Future income tax benefits arising from tax losses are recognised at reporting date as realisation of the benefit is regarded as probable.10,98114,5835. Net profit/(loss) on disposal of non-current assets2018 \$2017 \$2017 \$			
- Interest paid(102,715)(117,982)Bad debts(292)1,9684. Income Tax Expense20182017The prima facie tax on profit/(loss) before income tax is reconciled to the income tax expense as follows:20182017Prima facie tax on profit/(loss) before income tax at 27.5% (2017 - 27.5%)33,65751,105Add tax effect of: - Non-deductible expenses(3,602)14,583- Non-deductible expenses(3,602)14,583- Prior year tax losses not previously brought to account Future income tax benefit not brought to account Adjustment of prior year tax losses Current income tax expense30,05565,688Origination and reversal of temporary differences(10,981)(10,968)Deferred income tax expense(10,981)(10,968)Income tax expense/(benefit)19,07454,720Tax liabilities Current tax payable/(receivable)60125,832Deferred income tax asset Future income tax benefits arising from tax losses are recognised at reporting date as realisation of the benefit is regarded as probable.10,98114,5835. Net profit/(loss) on disposal of non-current assets2018 \$2017 \$2017 \$	Finance Costs:		
4. Income Tax Expense2018 \$2017 \$The prima facie tax on profit/(loss) before income tax is reconciled to the income tax expense as follows:\$Prima facie tax on profit/(loss) before income tax at 27.5% (2017 - 27.5%)33,657\$1,105Add tax effect of: - Non-deductible expenses(3,602)14,583Prior year tax losses not previously brought to account Future income tax benefit not brought to account Adjustment of prior year tax lossesCurrent income tax expense30,05565,688Origination and reversal of temporary differences(10,981)(10,968)Deferred income tax expense(10,981)(10,968)Income tax expense/(benefit)19,07454,720Tax liabilities Current tax payable/(receivable)60125,832Deferred income tax asset10,98114,583Future income tax benefits arising from tax losses are recognised at reporting date as realisation of the benefit is regarded as probable.10,98114,5835. Net profit/(loss) on disposal of non-current assets2018 \$2017 \$\$		(102,715)	(117,982)
SSThe prima facie tax on profit/(loss) before income tax is reconciled to the income tax expense as follows:Prima facie tax on profit/(loss) before income tax at 27.5% (2017 - 27.5%)33,657Add tax effect of: - Non-deductible expenses(3,602)14,583Prior year tax losses not previously brought to account- Future income tax benefit not brought to account- Adjustment of prior year tax lossesCurrent income tax expense30,05565,688Origination and reversal of temporary differences(10,981)Deferred income tax expense10,07454,720Tax liabilitiesCurrent tax payable/(receivable)60125,832Deferred income tax assetFuture income tax assetFuture income tax assetFuture income tax pensis10,98111,098112,08113,07455. Net profit/(loss) on disposal of non-current assets20182017§§§	Bad debts	(292)	1,968
The prima facie tax on profit/(loss) before income tax is reconciled to the income tax expense as follows:         Prima facie tax on profit/(loss) before income tax at 27.5% (2017 - 27.5%)       33,657       51,105         Add tax effect of:       (3,602)       14,583         - Non-deductible expenses       (3,602)       14,583         - Prior year tax losses not previously brought to account       -       -         - Future income tax expense       -       -         - Adjustment of prior year tax losses       -       -         - Adjustment of prior year tax losses       -       -         - Current income tax expense       (10,981)       (10,968)         Deferred income tax expense       (10,981)       (10,968)         Income tax expense/(benefit)       19,074       54,720         Tax liabilities       601       25,832         Current tax payable/(receivable)       601       25,832         Deferred income tax asset       10,981       14,583         5. Net profit/(loss) on disposal of non-current assets       2018       2017         §       §       §       \$	4. Income Tax Expense	2018	2017
Add tax effect of: • Non-deductible expenses(3,602)14,583• Prior year tax losses not previously brought to account• Future income tax benefit not brought to account• Adjustment of prior year tax losses <i>Current income tax expense</i> 30,05565,688Origination and reversal of temporary differences(10,981)(10,968) <i>Deferred income tax expense</i> (10,981)(10,968)Income tax expense/(benefit)19,07454,720 <b>Tax liabilities</b> Current tax payable/(receivable)60125,832 <b>Deferred income tax asset</b> Future income tax sent proving date as realisation of the benefit is regarded as probable.10,98114,583 <b>5. Net profit/(loss) on disposal of non-current assets2018</b> § <b>2017</b> §§		<u>\$</u>	<u>\$</u>
- Non-deductible expenses       (3,602)       14,583         - Prior year tax losses not previously brought to account       -       -         - Future income tax benefit not brought to account       -       -         - Adjustment of prior year tax losses       -       -         Current income tax expense       -       -         Origination and reversal of temporary differences       (10,981)       (10,968)         Deferred income tax expense       (10,981)       (10,968)         Income tax expense/(benefit)       19,074       54,720         Tax liabilities       -       -         Current tax payable/(receivable)       601       25,832         Deferred income tax asset       -       -         Future income tax probable.       10,981       14,583         5. Net profit/(loss) on disposal of non-current assets       2018       2017         §       §       §       5	Prima facie tax on profit/(loss) before income tax at 27.5% (2017 - 27.5%)	33,657	51,105
- Future income tax benefit not brought to account       -       -         - Adjustment of prior year tax losses       30,055       65,688         Current income tax expense       30,055       65,688         Origination and reversal of temporary differences       (10,981)       (10,968)         Deferred income tax expense       (10,981)       (10,968)         Income tax expense/(benefit)       19,074       54,720         Tax liabilities       601       25,832         Current tax payable/(receivable)       601       25,832         Deferred income tax asset       10,981       14,583         Future income tax benefits arising from tax losses are recognised at reporting date as realisation of the benefit is regarded as probable.       10,981       14,583         5. Net profit/(loss) on disposal of non-current assets       2018       2017       §		(3,602)	14,583
- Adjustment of prior year tax losses       -       -         Current income tax expense       30,055       65,688         Origination and reversal of temporary differences       (10,981)       (10,968)         Deferred income tax expense       (10,981)       (10,968)         Income tax expense/(benefit)       19,074       54,720         Tax liabilities       601       25,832         Current tax payable/(receivable)       601       25,832         Deferred income tax asset       10,981       14,583         Future income tax benefits arising from tax losses are recognised at reporting date as realisation of the benefit is regarded as probable.       10,981       14,583         5. Net profit/(loss) on disposal of non-current assets       2018       2017       §	- Prior year tax losses not previously brought to account	-	-
Current income tax expense30,05565,688Origination and reversal of temporary differences(10,981)(10,968)Deferred income tax expense(10,981)(10,968)Income tax expense/(benefit)19,07454,720Tax liabilities60125,832Current tax payable/(receivable)60125,832Deferred income tax asset10,98114,583Future income tax benefits arising from tax losses are recognised at reporting date as realisation of the benefit is regarded as probable.10,98114,5835. Net profit/(loss) on disposal of non-current assets20182017§§§§§\$	- Future income tax benefit not brought to account	-	-
Deferred income tax expense(10,981)(10,968)Income tax expense/(benefit)19,07454,720Tax liabilities Current tax payable/(receivable)60125,832Deferred income tax asset Future income tax benefits arising from tax losses are recognised at reporting date as realisation of the benefit is regarded as probable.10,98114,5835. Net profit/(loss) on disposal of non-current assets2018 §2017 §\$		- 30,055	- 65,688
Tax liabilities Current tax payable/(receivable)60125,832Deferred income tax asset Future income tax benefits arising from tax losses are recognised at reporting date as realisation of the benefit is regarded as probable.10,98114,5835. Net profit/(loss) on disposal of non-current assets2018 §2017 §\$			
Current tax payable/(receivable)60125,832Deferred income tax assetFuture income tax benefits arising from tax losses are recognised at reporting date as realisation of the benefit is regarded as probable.10,98114,5835. Net profit/(loss) on disposal of non-current assets2018 §2017 §\$	Income tax expense/(benefit)	19,074	54,720
Current tax payable/(receivable)60125,832Deferred income tax assetFuture income tax benefits arising from tax losses are recognised at reporting date as realisation of the benefit is regarded as probable.10,98114,5835. Net profit/(loss) on disposal of non-current assets2018 §2017 §\$	Tax liabilities		
Future income tax benefits arising from tax losses are recognised at reporting date as realisation of the benefit is regarded as probable.       10,981       14,583         5. Net profit/(loss) on disposal of non-current assets       2018       2017         §       §       §		601	25,832
benefit is regarded as probable.10,98114,5835. Net profit/(loss) on disposal of non-current assets20182017\$\$\$	Future income tax benefits arising from tax losses are		
<u>\$</u> <u>\$</u>		10,981	14,583
Profit/(loss) on disposal of non-current assets	5. Net profit/(loss) on disposal of non-current assets		
	Profit/(loss) on disposal of non-current assets	-	-
			<u> </u>

6. Cash and Cash Equivalents	2018 <u>\$</u>	2017 <u>\$</u>
Cash at bank and on hand	178,238	261,580
7. Receivables	2018 <u>\$</u>	2017 <u>\$</u>
GST receivable Trade Debtors	6,916 123,371 130,287	6,262 124,676 130,938
8. Prepayments	2018 <u>\$</u>	2017 <u>\$</u>
Prepaid Expense Prepaid Borrowing Costs	13,507 25 13,532	10,404 85 10,489
9. Property, Plant and Equipment	2018 <u>\$</u>	2017 <u>\$</u>
<i>Plant and equipment</i> At cost Less accumulated depreciation	295,856 (182,340) 113,516	294,526 (169,431) 125,095
Total written down amount	113,516	125,095
Movements in carrying amounts		
Plant and equipment Carrying amount at beginning of year Additions	125,095 1,330	141,671
Disposals Depreciation expense Carrying amount at end of year	(12,909) 113,516	(16,576) 125,095
10. Intangible Assets	2018 <u>\$</u>	2017 <u>\$</u>
Franchise Fee At cost Less accumulated amortisation	100,000 (100,000)	100,000 (100,000)
The company pays a franchise fee every 5 years over 5 yearly instalments		
Goodwill		

	2,767,693	2,767,693
At Cost	2.767.693	2,767,693

11. Payables	2018 <u>\$</u>	2017 <u>\$</u>
CURRENT Trade creditors	52,471	46,665
Franchise Fees Payable Other creditors and accruals		- 20,324 66,989
NON-CURRENT Franchise Fees payable		
<ul> <li>(a) Financial Liabilities at amortised cost classified</li> <li>as trade and other payables</li> <li>Total Current</li> </ul>	69,144	54,555
- Total Non-Current	69,144	54,555
Financial Liabilities as trade and other payables	69,144	54,555
12. Loans and Borrowings	2018 <u>\$</u>	2017 <u>\$</u>
<b>Current</b> Bank overdraft Bank loan - secured		
Non-Current Bank loan - secured	1,604,023 1,832,023	1,729,135 1,957,135
13. Provisions	2018 <u>\$</u>	2017 <u>\$</u>
Current Unpaid declared dividend Employee benefits	9,787 9,787	
Non-Current Employee benefits	<u> </u>	38,640 38,640
	39,930	53,029
Number of employees at year end	8_	7
14. Share Capital	2018	2017
471,458 Ordinary Shares fully paid of \$1 each	471,458	471,458
15. Retained Earnings / (Accumulated Losses)	2018 <u>\$</u>	2017 <u>\$</u>
Balance at the beginning of the financial year Profit/(loss) after income tax Dividends	735,935 88,730 (23,574)	621,029 131,407 (16,501)
Balance at the end of the financial year	801,091	735,935

16. Statement of Cash Flows	2018 ¢	2017 <u>\$</u>
(a) Cash and cash equivalents	<u>\$</u>	포
Cash assets	178,238	261,580
Bank overdraft	178,238	261,580
(b) Reconciliation of profit / (loss) after tax to net cash provided from/(used in) operating activities		
Profit / (loss) after income tax	88,730	131,407
Interest relating to financing activities	102,707	117,972
Non cash items - Depreciation - Amortisation - (Profit)/Loss on disposal of non-current assets	12,909 - -	16,576 4,167 -
Changes in assets and liabilities - (Increase) decrease in receivables - (Increase) decrease in prepayments - (Increase) decrease in deferred taxes payable - Increase (decrease) in trade payables and accruals - Increase (decrease) in income taxes payable - Increase (decrease) in provisions	651 (3,043) 3,602 2,155 (25,231) (13,099)	6,427 (6,575) (3,615) (17,219) 39,440 16,469
Net cashflows from/(used in) operating activities	169,381	305,049
17. Auditors' Remuneration	2018 <u>\$</u>	2017 <u>\$</u>
Amounts received or due and receivable - Audit or review of the financial report of the Company - Other services in relation to the Company	6,910 	7,170

#### 18. Director and Related Party Disclosures

The names of directors who have held office during the financial year are:

Ms. Helen Mary Strickland	Ms. Anne Eitzen
Mr. Rodney George Summers	Mrs. Karen Lee Olive
Mr. Mark Fullford	Ms. Barbara Winifred Munt
Mr. Joshua Heaver	Ms. Roberta Coke
Mr. Frank Wilcox	Ms. Ute Herrmann-Bullock
Ms. Terasa Nearmy	Mr. John Millhouse

No director or related entity has entered into a material contract with the Company. No director's fees have been paid as the positions are held on a voluntary basis.

Directors shareholdings	2018	2017
Ms. Helen Mary Strickland	-	-
Ms. Anne Eitzen	250	250
Mr. Rodney George Summers	-	-
Mrs. Karen Lee Olive	-	-
Mr. Mark Fullford	-	-
Ms. Barbara Winifred Munt	-	-
Mr Josh Heaver	-	-
Ms. Roberta Coke	-	-
Mr. Frank Wilcox	-	-
Ms Ute Herrmann-Bullock	-	-
Ms. Terasa Nearmy	-	-
Mr John Millhouse	-	-

There was no movement in directors shareholdings during the year. Each share held has a paid up value of \$1 and is fully paid.

#### 19. Events after the reporting period

Since balance date, the world financial markets have shown volatility that may have an impact on investment earnings in the 2018/19 financial year. The company continues to maintain a conservative investment strategy to manage the exposure to market volatility.

There have been no other events after the end of the financial year that would materially affect the financial statements.

#### 20. Contingent liabilities and assets

There were no contingent liabilities or assets at the date of this report to affect the financial statements.

#### 21. Operating segments

The company operates in the financial services sector where it provides banking services to its clients. The company operates in one geographic area being Mount Gambier, South Australia. The company has a franchise agreement in place with Bendigo & Adelaide Bank Limited who account for 98% of the revenue (2017: 99%).

#### 22. Corporate Information

Mount Gambier And District Financial Services Ltd is a company limited by shares incorporated in Australia.

The registered office and principal place of business is: 16 James Street, Mount Gambier, South Australia, 5290.

23. Dividends paid or provided for on ordinary shares	2018 <u>\$</u>	2017 <u>\$</u>
(a) Dividends proposed and recognised as a liability Franked dividends - nil cents per share (2017: nil cents)	± -	<b>*</b> -
<ul> <li>(b) Dividends paid during the year</li> <li>(i) Current year interim</li> <li>Franked dividends - nil cents per share (2017: nil cents per share)</li> </ul>	-	-
<ul> <li>(ii) Previous year final</li> <li>Franked dividends - 5 cents per share (2017: 3.5 cents per share)</li> <li>Unfranked dividends - nil cents per share (2017: nil cents per share)</li> </ul>	23,574	16,501 -
(c) Dividends proposed and not recognised as a liability Unfranked dividends - nil cents per share (2017: nil cents per share) Franked dividends - 5 cents per share (2017: 5 cents per share)	- 23,574	- 23,574
<ul> <li>(d) Franking credit balance</li> <li>The amount of franking credits available for the subsequent financial year are:</li> <li>Franking account balance as at the end of the financial year</li> </ul>	396,706	351,523
<ul> <li>Franking credits that will arise from the payment of income tax payable as at the end of the financial year</li> </ul>	1,147	25,832
<ul> <li>Franking debits that will arise from the payment of dividends as at the end of the financial year</li> </ul>	-	-
<ul> <li>Franking credits that will arise from the payment of dividends recognised as receivables at the reporting date</li> </ul>	-	-
<ul> <li>Franking credits that the entity may be prevented from distributing in the subsequent year</li> </ul>		-
	397,853	377,355
The tax rate at which dividends have been franked is 27.5% (2017: 27.5%). Dividends proposed will be franked at a rate of 27.5% (2017: 27.5%).		
24. Earnings per share	¢	¢
Basic earnings per share amounts are calculated by dividing profit / (loss) after income tax by the weighted average number of ordinary shares outstanding during the year.	18.82	27.87
Diluted earnings per share amounts are calculated by dividing profit / (loss) after income tax by the weighted average number of ordinary shares outstanding during the year (adjusted for the effects of any dilutive options or preference shares).	18.82	27.87
The following reflects the income and share data used in the basic and diluted earnings per share computations:		
Profit/(loss) after income tax expense	88,730	131,407
Weighted average number of ordinary shares for basic and diluted earnings per share	471,458	471,458

25. Capital and Leasing Commitments 2018 2017 <u>\$</u> <u>\$</u> **Operating Lease Commitments** Non-cancellable operating leases contracted for but not capitalised in the finanical statements Payable - minimum lease statements - not later than 12 months 52,523 67,980 - between 12 months and 5 years 56,650 \_ The property lease is a non-cancellable lease with a two-year term, with rent payable monthly in advance. The current lease expires in April 2019. Rent increase as per the lease by CPI in May 2018. An option exists to renew the lease at the end of the current two-year term

Notes to the financial statements (continued)

for an additional period.

#### 26. Financial risk management

The Company has exposure to credit risk, liquidity risk and market risk from their use of financial instruments.

This note presents information about the Company's exposure to each of the above risks, their objectives, policies and processes for measuring and managing risk, and the management of capital.

The Board of Directors has overall responsibility for the establishment and oversight of the risk management framework.

#### (a) Credit Risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations. For the Company it arises from receivables and cash assets.

The maximum exposure to credit risk at reporting date to recognised financial assets is the carrying amount of those assets as disclosed in the Statement of Financial Position and notes to the financial statements. The Company's maximum exposure to credit risk at reporting date was:

	Carrying	Carrying Amount	
	2018	2017	
	<u>\$</u>	<u>\$</u>	
Cash assets	200	200	
Receivables	130,287	130,938	
	130,487	131,138	

The Company's exposure to credit risk is limited to Australia by geographic area. The majority balance of receivables is due from Bendigo and Adelaide Bank Ltd.

None of the assets of the Company are past due (2017: nil past due) and based on historic default rates, the Company believes that no impairment allowance is necessary in respect of assets not past due.

The Company limits its exposure to credit risk by only investing in liquid securities with Bendigo and Adelaide Bank Ltd.

#### (b) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company ensures it will have enough liquidity to meet its liabilities when due under both normal and stressed conditions. Liquidity management is carried out within the guidelines set by the Board.

Typically, the Company maintains sufficient cash on hand to meet expected operational expenses, including the servicing of financial obligations. This excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters.

In addition, the Company has an established overdraft facility of \$50,000 with Bendigo and Adelaide Bank Ltd.

#### 26. Financial risk management (continued)

The following are the estimated contractual maturities of financial liabilities, including estimated interest payments.

	Carrying amount	Contractual cash flows	1 year or less	over 1 to 5 years	more than 5 years
30 June 2018				-	
Payables	69,144	(69,144)	(69,144)	-	-
Loans and borrowings	1,832,023	(1,832,023)	(228,000)	(912,000)	(692,023)
	1,901,167	(1,901,167)	(297,144)	(912,000)	(692,023)
30 June 2017					
Payables	66,989	(66,989)	(66,989)	-	-
Loans and borrowings	1,957,135	(1,957,135)	(228,000)	(912,000)	(817,135)
	2,024,124	(2,024,124)	(294,989)	(912,000)	(817,135)

#### (c) Market risk

Market risk is the risk that changes in market prices, such as interest rates, will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters.

#### Interest Rate Risk

Interest rate risk is that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company reviews the exposure to interest rate risk as part of the regular board meetings.

#### Sensitivity analysis

At the reporting date the interest rate profile of the Company's interest bearing financial instruments was:

	Carrying Amount		
	2018	2017	
Fixed rate instruments	<u>\$</u>	<u>\$</u>	
Financial assets	200,328	150,000	
Financial liabilities	(1,253)	(382)	
	199,075	149,618	
Variable rate instruments			
Financial assets	-	111,380	
Financial liabilities	(22,290)		
	(22,290)	111,380	

Fair value sensitivity analysis for fixed rate instruments

The Company does not account for any fixed interest rate financial assets or liabilities at fair value through profit or loss. Therefore a change in interest rates at the reporting date would not affect profit or loss.

#### Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have no impact on profit or retained earnings. For the analysis performed on the same basis as at 30 June 2018 there was also no impact. As at both dates this assumes all other variables remain constant.

#### 26. Financial risk management (continued)

#### (d) Net fair values

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the Statement of Financial Position. The Company does not have any unrecognised financial instruments at year end.

#### (e) Capital management

The Board's policy is to maintain a strong capital base so as to sustain future development of the Company. The Board of Directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the Statement of Financial Position.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the Distribution Limit.

- (i) the Distribution Limit is the greater of:
- (a) 20% of the profit or funds of the Franchisee otherwise available for distribution to shareholders in that 12 month period; and
- (b) subject to the availability of distributable profits, the Relevant Rate of Return multiplied by the average level of share capital of the Franchisee over that 12 month period; and
- (ii) the Relevant Rate of Return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The Board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the Company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2018 can be seen in the Statement of Comprehensive Income.

There were no changes in the Company's approach to capital management during the year.

### **Directors' declaration**

In accordance with a resolution of the directors of Mount Gambier and District Financial Services Limited, I state that:

In the opinion of the directors:

- (a) the financial statements and notes of the Company are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the Company's financial position as at 30 June 2018 and of their performance for the year ended on that date; and
  - (ii) complying with Accounting Standards in Australia and Corporations Regulations 2001;
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable; and
- (c) this declaration has been made after receiving the declarations required to be made to the directors in accordance with section 295A of the Corporations Act 2001 for the financial year ending 30 June 2018

Helen Strickland, Director

Signed at Mount Gambier on the 27th of September 2018.

#### **Detailed Statement of Comprehensive Income**

For the Year Ended 30 June 2018

For the Year Ended 30 June 2018	<b>2018</b> \$	<b>2017</b> \$	2016 \$
INCOME			
Commission Received	1,407,519	1,428,386	1,469,829
OTHER INCOME			
Interest Received Interest Rebate	5,734	4,210	1,329
Rent Received	-	-	_
Profit (Loss) on Sale of Asset	-	-	(88)
Sundry	19,747	16,790	18,449
	1,433,000	1,449,386	1,489,519
EXPENDITURE			
Accountancy Fees	17,375	16,500	15,600
Annual Leave Accrual	21,189	32,218	18,541
ASIC Compliance Costs	1,201	1,176	1,161
Advertising & Promotion	47,398	33,577	41,137
Agent Commission	1,145	1,235	394
Amortisation ATM Fees	9,966 29,695	9,591	10,000 20,919
Auditors Remuneration	6,910	28,490 7,170	6,940
Bank Charges	382	262	226
Bad Debts Written Off	292	(1,968)	2,055
Board Expenses	8,630	6,408	8,109
Borrowing Costs	60	60	60
Cash Delivery	3,404	2,916	2,513
Cash Management	883	836	811
Cleaning & Gardening	10,634	10,178	12,715
Community Grants	60,332	60,421	83,135
Computer Expenses	37,346	33,314	37,489
Consultancy	5,062	-	-
Depreciation Employee's Amenities	12,909 821	16,576 1,091	19,468 1,237
Fixed Assets <\$300	25	556	65
Freight & Cartage	11,391	19,814	23,394
Fringe Benefit Tax	6,562	7,240	6,817
Insurance	11,385	10,547	11,847
Interest Paid	102,715	117,982	133,105
Lease / Rent Office Equipment	-	-	1,685
Legal Costs	-	4,218	116
Light & Power	14,570	12,453	14,050
Long Service Leave Provision	4,560	21,119	17,456
Marketing	18,128	17,898	10,869
Motor Vehicle Costs	2,947	2,419	2,220
Other Employer Expenses Payroll Services	6,990 1,730	5,313 1,710	5,562 1,930
Payroll Tax	17,494	16,716	16,801
Postage	2,260	3,075	2,943
Printing & Stationery	13,005	10,953	18,198
Procedural Errors	(257)	(72)	10

#### Detailed Statement of Comprehensive Income (continued)

	2018	2017	2016
	\$	\$	\$
Rates & Taxes	8,515	8,404	8,565
Rent	68,331	74,361	73,647
Repairs & Maintenance	2,662	2,329	3,236
Salaries & Wages	632,422	576,607	617,334
Search Fees	6,340	3,953	6,124
Security Costs	3,688	1,782	1,937
Share Registry	3,617	3,757	3,648
Sponsorship	-	-	-
Staff Recruitment & Training	11,023	5,943	12,515
Staff Uniforms	4,833	1,563	3,003
Subscriptions	150	-	-
Sundry Expenses	2,301	2,383	2,843
Superannuation Contributions	62,070	61,811	59,424
Telephone	9,353	8,882	8,266
Trailer Fees Expense	-	-	-
Travelling Expenses	3,344	419	8,059
Workcover	2,825	2,688	2,952
	1,310,613	1,266,874	1,361,131
NET PROFIT / (LOSS)	122,387	182,512	128,388

### Auditor's independence declaration

Bordertown T 08 8752 1300 PO Box 270, Bordertown SA 5268 E bordertown@murraynankivell.com.au

Naracoorte T 08 8762 1544 PO Box 403, Naracoorte SA 5271 E naracoorte@murraynankivell.com.au Murray Bridge T 08 8531 1563 PO Box 3007, Murray Bridge SA 5253 E mb@murraynankivell.com.au

www.murraynankivell.com.au ABN 68 191 400 792



#### AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001

#### TO THE DIRECTORS OF MOUNT GAMBIER & DISTRICT FINANCIAL SERVICES LIMITED

I declare that, to the best of my knowledge and beliefs, during the year ended 30 June 2018 there have been:

- (i) No contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) No contraventions of any applicable code of professional conduct in relation to the audit.

Mark Stephen Edwards Chartered Accountant

**172 Smith Street** Naracoorte, SA, 5271

Registered Auditor: Mark Edwards Registered Auditor No. 289565

27 September 2018

## Independent audit report

Bordertown T 08 8752 1300 PO Box 270, Bordertown SA 5268 E bordertown@murraynankivell.com.au

Naracoorte T 08 8762 1544 PO Box 403, Naracoorte SA 5271 E naracoorte@murraynankivell.com.au Murray Bridge T 08 8531 1563 PO Box 3007, Murray Bridge SA 5253 E mb@murraynankivell.com.au

www.murraynankivell.com.au ABN 68 191 400 792



#### INDEPENDENT AUDITOR'S REPORT

To the Members of Mount Gambier & District Financial Services Limited Report on the Audit of the Financial Report

#### Opinion

We have audited the financial report of Mount Gambier & District Financial Services Limited ('the Company') which comprises the statement of financial position as at 30 June 2018, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of Mount Gambier & District Financial Services Limited, is in accordance with the Corporations Act 2001, including:

(a) giving a true and fair view of the company's financial position as at 30 June 2018 and of its financial performance for the year then ended; and

(b) complying with Australian Accounting Standards and the Corporations Regulations 2001.

#### **Basis for Opinion**

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the Company in accordance with the auditor independence requirements of the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the Corporations Act 2001, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Information Other than the Financial Report and Auditor's Report Thereon

Those charged with governance are responsible for the other information. The other information comprises the information included in the Annual Report for the respective year, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Bordertown T 08 8752 1300 PO Box 270, Bordertown SA 5268 E bordertown@murravnankivell.com.au

Naracoorte T 08 8762 1544 PO Box 403, Naracoorte SA 5271 E naracoorte@murraynankivell.com.au Murray Bridge T 08 8531 1563 PO Box 3007, Murray Bridge SA 5253 E mb@murraynankivell.com.au

www.murraynankivell.com.au ABN 68 191 400 792

#### **INDEPENDENT AUDITOR'S REPORT**

## Your future...count on us

#### Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error. In preparing the financial report, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud
  or error, design and perform audit procedures responsive to those risks, and obtain audit evidence
  that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
  material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal
  control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.
- Conclude on the appropriateness of the Directors' use of the going concern basis of accounting
  and, based on the audit evidence obtained, whether a material uncertainty exists related to events
  or conditions that may cast significant doubt on the Company's ability to continue as a going
  concern. If we conclude that a material uncertainty exists, we are required to draw attention in our
  auditor's report to the related disclosures in the financial report or, if such disclosures are
  inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up
  to the date of our auditor's report. However, future events or conditions may cause the Company
  to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

Bordertown T 08 8752 1300 PO Box 270, Bordertown SA 5268 E bordertown@murraynankivell.com.au

Naracoorte T 08 8762 1544 PO Box 403, Naracoorte SA 5271 E naracoorte@murraynankivell.com.au Murray Bridge T 08 8531 1563 PO Box 3007, Murray Bridge SA 5253 E mb@murraynankivell.com.au

www.murraynankivell.com.au ABN 68 191 400 792

#### **INDEPENDENT AUDITOR'S REPORT**



We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

**Mark Stephen Edwards** Chartered Accountant 172 Smith Street Naracoorte, SA, 5271 Registered Auditor No. 289565 27 September 2018

Mount Gambier & District **Community Bank**<sup>®</sup> Branch 16 James Street, Mount Gambier SA 5290 Phone: (08) 8726 3200

Franchisee: Mount Gambier & District Financial Services Limited 16 James Street, Mount Gambier SA 5290 Phone: (08) 8726 3200 ABN: 42 096 059 997

www.bendigobank.com.au/mtgambier www.facebook.com/MountGambierDistrictCommunityBankBranch

(BNPAR18016) (10/18)



bendigobank.com.au

