

Annual Report 2017

North Central Financial Services Limited

ABN 90 104 265 394

Charlton & District Community Bank® Branch

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Chairman's report

For year ending 30 June 2017

Greetings fellow shareholders. It is with much pleasure that I present my first report as the current Chairman of North Central Financial Services Limited (NCFSL).

Your Board and company have been very active during the last 12 months. It has been great to observe what the change in seasonal conditions has brought about in our community. After an extended dry period for farmers, it was fantastic to finally get a year of timely rainfall. The challenges of the current season remain however and are seemingly just part of the ongoing cycle that is permanently associated with agriculture.

Those challenges also occur in the banking sector. On looking back at previous Chairman's reports there always seems to be a reference to challenging, trying and or difficult circumstances. This report is no different. The analogy continues further however, because again like previous Chairman and Boards, I am pleased to report that we have met those challenges. NCFSL has continued to be a profitable and viable company. This marks a decade of continuing profitability and returns to shareholders.

Board activity

The Board in addition to its normal duties has conducted a full review of its past 14 years of operation. We felt it timely as we approached 15 years as a company that we looked at our past growth and success. The review looked at how well we were meeting our original objectives and goals and more importantly, we needed to set the agenda for where to next. The subsequent report to the Board was extremely positive. Your company is well managed, has met or exceeded the original objectives and is well placed to continue to grow into the future. There were two significant outcomes of the review in terms of where the **Community Bank**[®] company should go. They are as outlined below.

Bank rebranding

The first decision was a decision by the Board to become a co-branded bank. We are in the process of and becoming an accredited Bendigo Bank and Rural Bank branch. This will allow our staff and community far greater and easier access to relevant products and services. It will greatly enhance the options we can offer to you, our current and future customers. It will help secure the long-term viability of your bank.

Share buyback offer

A second major conclusion of the review was that we as a company were holding a significant cash reserve. This reserve was well above what could reasonably be expected to be needed or required. Your Board has taken a unanimous decision to recommend that "A voluntary equal access share buyback proposal be put to shareholders for their approval at the next Annual General Meeting (AGM)". This was deemed to be the most equitable way to return this excess capital to our shareholders. The relevant information and documentation required by law to this stage has been prepared and circulated to you all. A motion to approve the implementation of a share buyback proposal will be part of the AGM agenda. I, as Chairman will be voting all un-directed proxy shares held by me in favor of the motion. I would like to point out that supporting this motion does not mean you then have to sell all or indeed any of your shares. If passed it merely allows those who wish to sell their shares back to the NCFSL Company, the opportunity to do so.

Dividend

I note that the Board has recommended and passed a motion that a dividend of three (3) cents fully franked be paid. That dividend added to previous dividends, will mean that NCFSL has returned to shareholders forty seven (47) cents per share since we became profitable. In addition you will have also received the relevant associated franking credits.

Branch staff

This year we have had several staff resign for personal reasons or changing family circumstance. We wish them all well in their new or expanded roles. We welcome our two new part-time members Melinda and Kellie. They are a great asset and will hopefully become part of our long-term staff. I would particular like to thank staff member Leanne Gretgrix who has been called upon to train and introduce the new members into the "Bendigo system". The Board appreciates and thanks her, Tracy and our Manager Brett in handling the various staff changeovers. All staff will be up skilled as part of the change to Bendigo Bank and Rural Bank Co-Branding. I congratulate our Manager Brett on already completing part of this process. We would also like to make mention that both Brett and Leanne have now joined Tracy in both having clocked up ten years of service to our bank and the community. Again well done and thank you.

Agencies

Our agencies are continuing to grow and with the closure of the ANZ Bank in Wycheproof and the CBA Bank in Boort, we will target them for some more positive growth. Changes in the way that agencies are remunerated will help us focus on how to better serve and benefit both clients and out agencies.

Board retirements and elections

The Board notes the retirement of our previous Chairman Robin McRae during the year along with the retirement tonight of long serving Board member Glenda Litton. I, on behalf of the Board, would like to thank them both for their respective time, effort and contributions over the years. We wish them both well into whatever their future holds. The Board welcomes two new appointments in Amy Nicolson and Kim Thompson We urge all those who intend to vote to support their election. They along with retiring directors Matt McGurk and Alan Getley, who have re-nominated, will help the Board continue to meet the demands of the future.

Sponsorships and grants

We have continued to support local clubs and organisations. The following projects were supported through either grants or sponsorship:

The Rex Cinema Children's seating project	\$ 2,000
The Camp Kitchen project	\$ 4,678
Improved seating at the Sports Ground	\$ 5,000
New Junior Football jumpers	\$ 2,600
Total	\$14,278

In addition to our annual grants program, we also support a range of on-going sponsorship funding to the tune of approximately \$20,000 each year. Whilst these sums are significant for those individual bodies, I would also like to point out that it is highly likely that we will be called upon to fulfill our commitment to the multipurpose facility in the near future. This is at an agreed grant of \$500,000. I am very pleased to report that your bank has those funds in reserve and available to be supplied.

That we can commit to that level of support and conduct a share buyback, whilst remaining financially prudent is a fantastic result. This level of return and support to our community has only been made possible through the loyalty and actions of you our customers, in continuing to bank with us. You should all feel proud of what you have helped create and we as a Board thank you all.

Lastly I would like to thank all Board members for their support and efforts over the past years. Those thanks extend to all partners (especially mine) for their support and encouragement. Board members are not paid and a significant amount of time and effort is involved in making sure that shareholder funds are looked after and managed well.

Jon Whykes, Chairman

Manager's report

For year ending 30 June 2017

It is again with great pleasure that I provide the 2016/17 Manager's Report. I have now completed more than 10 years in the fabulous **Community Bank**[®] sector, all here as Manager of Charlton & District **Community Bank**[®] Branch, and I once again report that we have delivered a strong profitable year, coming from significant business growth.

Our **Community Bank**[®] branch continues to generate sustainable growth and profits, allowing us to be the key partner and foundation for many local community projects. We continue to provide vital support to so many groups in our Charlton and surrounding communities.

Banking business

Our total business as at 30 June was \$110.696 million, an outstanding result, from all involved. This business is made up of \$34.102 million in core Bendigo Bank lending products, \$52.403 million in core Bendigo Bank deposit products and \$24.191 million in other deposit, investment and lending products, which include our key Rural Bank customers. Overall, we grew \$11.733 million for the year.

We still have over 3,000 account holders across our business, at the Charlton & District **Community Bank**[®] Branch, and our three agencies, located in Birchip, Boort and Wycheproof. Our agencies also form a core structure of our group, and we continue to try and work closely with all these outlets and the agency Principals and staff. Of our total business, \$27.777 million sits with our three agencies.

Equipment Finance remains a very strong focus also, being crucial to so many of our business and farming clients' needs. Our branch was number one for equipment/vehicle finance sales, in the whole of Regional Victoria, writing in excess of \$2 million for the financial year.

These business growth results allowed us to achieve beyond our set business growth budget, which has enabled us to achieve above our profit budget for the financial year. This has enabled us to continue to support much required community projects.

Rural Bank

Our strong Rural Bank brand has provided great growth in the farming sector for our branch and we now have more than \$10 million in Rural Bank lending and deposit products. We are now a significant part of our local farming region and community, being able to assist with all their farm business financial and insurance needs.

We look forward to assisting our farmers even more over the next 12 months and beyond, as our branch works towards full Rural Bank accreditation, and we hope to provide an important partnership with farmers helping them succeed in growing and building their farming operations.

Community contributions

The **Community Bank**[®] model continues to be an integral part of the Bendigo Bank and within local Australian communities with \$165 million in profits from our **Community Bank**[®] partnerships having been reinvested in Australian communities since 1998, of which \$95 million has been distributed to local Victorian communities.

Our **Community Bank**[®] branch is so proud to be part of this achievement, committing and returning more than \$1.1 million to local Charlton and district community groups since 2003.

This year we continued to support local Clubs and organisations, with the following projects supported under our Annual Grants and Sponsorship Program:

The Rex Cinema Children's seating project	\$ 2,000
The Camp Kitchen project	\$ 4,678
Improved seating at the Sports Ground	\$ 5,000
New Junior Football jumpers	\$ 2,600
Total	\$14,278

In addition to our Annual Grants Program we continue to Sponsor many community clubs and groups, with another \$20,000 plus, each year.

Overwhelmingly, our most exciting engagement and commitment still remains \$500,000 we are providing in funding, to the Charlton Park 2020 group, for the exciting new multi-purpose facility. We anticipate in the coming 12 months we will be handing over these funds, which we have sitting in the Bendigo Bank Community Enterprise Foundation[™] fund.

Goals

We aim to continue to provide extraordinary service to all our customers and be the first choice banking option. Charlton & District **Community Bank**[®] Branch will be the only one stop, all in one banking provider, within our whole region, once we are fully Rural Bank accredited.

Our branch has recently been updated with some fantastic co-branded Rural Bank signage, providing great exposure, indicating our total commitment to our local farming clients.

We have amazing staff with great knowledge and expertise for all your personal, business and farming banking needs. All of our staff strive to continue to provide the best and most professional service possible, to all our customers.

Staff and Board

None of our achievements would be possible without the dedicated and loyal staff.

In particular Tracy Dalrymple (Customer Relationship Manager) and Leanne Gretgrix (Senior Customer Service Officer). These ladies have provided such great support to me and continue to provide great service to all our customers.

Our branch has also been very fortunate to employ two very competent new part time customer service officers, Melinda Penny and Kellie Madge. They have adapted quickly and are now very valuable members of our Team.

I thank all my staff and our Chairman and his Board, for the ongoing assistance and support, and hard work they always provide.

We encourage each and every one of our customers and our shareholders to keep telling the **Community Bank**[®] story and referring their colleagues, friends and family to bank with us, so we can continue to grow and continue to make your local Charlton and district communities grow and prosper.

I look forward to assisting everyone, as our **Community Bank**[®] company approaches another milestone in 12 months time – our 15th Birthday.

Yours faithfully,

Brett Schofield Manager

Directors' report

For the financial year ended 30 June 2017

Your directors submit the financial statements of the company for the financial year ended 30 June 2017.

Directors

The names and details of the company's directors who held office during or since the end of the financial year:

Jon William Whykes

Chairman

Occupation: Primary producer

Qualifications, experience and expertise: Life member of Charlton Apex Club, Current member and Catering director of OASIS Service Club and current Secretary and Treasurer of Wooroonook CFA.

Special responsibilities: Audit Committee and Future directions group

Interest in shares: 3,500

Matthew Simon Peck

Treasurer Occupation: School Teacher Special responsibilities: Audit Committee and Finance Committee Interest in shares: 3,201

Peter Rogan

Director

Occupation: Farmer

Qualifications, experience and expertise: Past Deputy Chair for six and half years and Past Chairman for three and half years.

Special responsibilities: Human Resources & Marketing Committee

Interest in shares: 3,301

Alan Ronald Getley

Director

Occupation: Estate Agent

Qualifications, experience and expertise: Chair at Charlton Forum. Tres Charlton Chamber of Commerce & industry. Past President Buloke Tourism Board (3 years). Past President Charlton College (7 years). Past V.P. Charlton College (1 year).

Special responsibilities: Marketing Committee Interest in shares: 500

Glenda Ann Litton

Director

Occupation: Hairdresser/Hairdressing Teacher

Qualifications, experience and expertise: Hairdresser/Hairdressing Teacher, Secretary of the Charlton Cemetery Trust, Treasurer of the Charlton Golden Grains Museum, member of the Charlton Courthouse Committee of Management, Treasurer of the Charlton Senior Citizens club and Assistance Treasurer of the Charlton Croquet Club. Special responsibilities: Marketing and Sponsorship Committee Interest in shares: 500

Directors (continued)

Matthew William McGurk

Director Occupation: Farmer Qualifications, experience and expertise: Agronomist. Special responsibilities: Nil Interest in shares: Nil

Neville William Cloak

Director Occupation: Café Owner Qualifications, experience and expertise: Project Implementation Manager - Aus. Post Transport Operations Support Manager. Special responsibilities: Sponsorship, Policy and Governance Committee Interest in shares: Nil Coeffrer Allan Cossar

Geoffrey Allan Cossar

Director

Occupation: Business Consultant

Qualifications, experience and expertise: Former bank employee, 7 years at management level. Business consultant since 1994.

Special responsibilities: HR and Audit Committee, Share Buy-back Committee

Interest in shares: 2,000

Amy Carissa Nicolson

Director (Appointed 27 April 2017)

Occupation: Administration

Qualifications, experience and expertise: Bachelor of Agribusiness - CSU Wagga Wagga 2003, 10 years full time employment and 6 years part time employment in agriculture administration, marketing and customer relations. Current committee member of Charlton Netball Club, Charlton Agriculture - Pastoral Society - Charlton Park 2020 Project.

Special responsibilities: Marketing and Publicity Committee

Interest in shares: Nil

Robin William McRae

Director (Resigned 10 April 2017)

Occupation: Office Manager

Qualifications, experience and expertise: Self employed for 30 years with accounting, finance background. Involved with various community service organisations.

Special responsibilities: Nil

Interest in shares: 2,000

Kerry Margaret Addlem

Director (Resigned 19 October 2016)

Occupation: Registered Nurse

Qualifications, experience and expertise: Current Registered Nurse 36 years expectance in the heath field, Infection Control Practitioner, Partner in Farming Enterprise, Partner in a Small Business. Held managerial positions in Health Service.

Special responsibilities: Marketing & Sponsorship Committee Interest in shares: 3,000

Directors (continued)

Directors were in office for this entire year unless otherwise stated.

No directors have material interests in contracts or proposed contracts with the company.

Company Secretary

The company secretary is John Harley. John was appointed to the position of secretary on 21 April 2008.

Qualifications, experience and expertise: Charlton College Principal 1996-2008. Previously secretary of numerous sporting clubs. Chairman of Charlton Park 2020 Inc.

Principal Activities

The principal activities of the company during the financial year were facilitating **Community Bank**[®] services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There have been no significant changes in the nature of these activities during the year.

Operating results

Operations have continued to perform in line with expectations. The profit of the company for the financial year after provision for income tax was:

Year ended 30 June 2017	Year ended 30 June 2016
\$	\$
51,832	44,612

Dividends

	Year ended 30 June 2017	
	Cents	\$
Final dividends recommended:	3	16,500

Significant changes in the state of affairs

In the opinion of the directors there were no significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial statements.

Events since the end of the financial year

As communicated to all shareholders in a letter from the company dated 27 July 2017, a Motion to implement a voluntary equal access share buy-back scheme will be put to shareholders for their approval at the October 2017 Annual General Meeting, subject to discussions with Bendigo Bank Ltd. If the proposal is approved by shareholders, the share buy-back could result in the company buying back up to a maximum of 150,000 of its shares at a price of \$1.00 each. Other than this proposal, there are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company, the results of those operations or the state of affairs of the company, in future years.

Likely developments

The company will continue its policy of facilitating banking services to the community.

Environmental regulation

The company is not subject to any significant environmental regulation.

Directors' benefits

No director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a director, a firm which a director is a member or an entity in which a director has a substantial financial interest except as disclosed in note 19 to the financial statements. This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by directors shown in the company's accounts, or the fixed salary of a full-time employee of the company, controlled entity or related body corporate.

Indemnification and insurance of directors and officers

The company has indemnified all directors and the manager in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as directors or manager of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or a related body corporate.

Directors' meetings

The number of directors' meetings attended by each of the directors of the company during the year were:

	Directors' Meetings	
	Eligible	Attended
Jon William Whykes	13	13
Matthew Simon Peck	13	12
Peter Rogan	13	11
Alan Ronald Getley	13	13
Glenda Ann Litton	13	12
Matthew William McGurk	13	11
Neville William Cloak	13	13
Geoffrey Allan Cossar	13	13
Amy Carissa Nicolson (Appointed 27 April 2017)	2	2
Robin William McRae (Resigned 10 April 2017)	11	9
Kerry Margaret Addlem (Resigned 19 October 2016)	5	4

Proceedings on behalf of the company

No person has applied to the Court under section 237 of the Corporations Act 2001 for leave to bring proceedings on behalf of the company, or to intervene in any proceedings to which the company is a party, for the purpose of taking responsibility on behalf of the company for all or part of those proceedings.

No proceedings have been brought or intervened in on behalf of the company with leave of the Court under section 237 of the Corporations Act 2001.

Non audit services

The company may decide to employ the auditor on assignments additional to their statutory duties where the auditor's expertise and experience with the company are important. Details of the amounts paid or payable to the auditor (Andrew Frewin Stewart) for audit and non audit services provided during the year are set out in the notes to the accounts.

Non audit services (continued)

The board of directors has considered the position and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

The directors are satisfied that the provision of non-audit services by the auditor, as set out in the notes did not compromise the auditor independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed by the board to ensure they do not impact on the impartiality and objectivity of the auditor
- none of the services undermine the general principles relating to auditor independence as set out in APES 110
 Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work, acting in a management or a decision-making capacity for the company, acting as advocate for the company or jointly sharing economic risk and rewards.

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 11.

Signed in accordance with a resolution of the board of directors at Charlton, Victoria on 25 August 2017.

hyp

Jon William Whykes, Chairman

Auditor's independence declaration



Chartered Accountants

61 Bull Street, Bendigo 3550 PO Box 454, Bendigo 3552 03 5443 0344 afsbendigo.com.au

Lead auditor's independence declaration under section 307C of the *Corporations Act 2001* to the directors of North Central Financial Services Limited

As lead auditor for the audit of North Central Financial Services Limited for the year ended 30 June 2017, I declare that, to the best of my knowledge and belief, there have been:

- i) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- ii) no contraventions of any applicable code of professional conduct in relation to the audit.

K

Andrew Frewin Stewart 61 Bull Street, Bendigo Vic 3550 Dated: 25 August 2017

David Hutchings Lead Auditor

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Financial statements

Statement of Profit or Loss and Other Comprehensive Income for the year ended 30 June 2017

	Notes	2017 \$	2016 \$
Revenue from ordinary activities	4	693,025	698,775
Employee benefits expense		(320,058)	(314,969)
Charitable donations, sponsorship, advertising and promotion		(39,600)	(72,127)
Occupancy and associated costs		(35,663)	(34,277)
Systems costs		(18,895)	(19,544)
Depreciation and amortisation expense	5	(26,153)	(27,406)
General administration expenses		(180,615)	(167,371)
Profit before income tax expense		72,041	63,081
Income tax expense	6	(20,209)	(18,469)
Profit after income tax expense		51,832	44,612
Total comprehensive income for the year attributable to the			
ordinary shareholders of the company:		51,832	44,612
Earnings per share		¢	¢
Basic earnings per share	22	9.42	8.11

The accompanying notes form part of these financial statements.

Balance Sheet as at 30 June 2017

	Notes	2017 \$	2016 \$
ASSETS			
Current Assets			
Cash and cash equivalents	7	429,537	375,159
Trade and other receivables	8	61,546	63,971
Total Current Assets		491,083	439,130
Non-Current Assets			
Property, plant and equipment	9	63,167	59,109
Intangible assets	10	17,809	31,551
Deferred tax asset	11	14,101	16,186
Total Non-Current Assets		95,077	106,846
Total Assets		586,160	545,976
LIABILITIES			
Current Liabilities			
Trade and other payables	12	28,360	20,216
Current tax liabilities	11	5,902	7,274
Provisions	13	70,465	72,041
Total Current Liabilities		104,727	99,531
Non-Current Liabilities			
Provisions	13	-	344
Total Non-Current Liabilities		-	344
Total Liabilities		104,727	99,875
Net Assets		481,433	446,101
Equity			
Issued capital	14	526,840	526,840
Accumulated losses	15	(45,407)	(80,739)
Total Equity		481,433	446,101

The accompanying notes form part of these financial statements.

Statement of Changes in Equity for the year ended 30 June 2017

	lssued capital \$	Accumulated losses \$	Total equity \$
Balance at 1 July 2015	526,840	(103,301)	423,539
Total comprehensive income for the year	-	44,612	44,612
Transactions with owners in their capacity as owners:			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	(22,050)	(22,050)
Balance at 30 June 2016	526,840	(80,739)	446,101
Balance at 1 July 2016	526,840	(80,739)	446,101
Total comprehensive income for the year	-	51,832	51,832
Transactions with owners in their capacity as owners:			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	(16,500)	(16,500)
Balance at 30 June 2017	526,840	(45,407)	481,433

The accompanying notes form part of these financial statements.

Statement of Cash Flows for the year ended 30 June 2017

	Notes	2017 \$	2016 \$
Cash flows from operating activities			
Receipts from customers		754,807	755,409
Payments to suppliers and employees		(658,421)	(669,157)
Interest received		8,314	8,502
Income taxes paid		(13,979)	(21,369)
Net cash provided by operating activities	16	90,721	73,385
Cash flows from investing activities			
Payments for property, plant and equipment		(19,843)	(802)
Net cash used in investing activities		(19,843)	(802)
Cash flows from financing activities			
Dividends paid		(16,500)	(22,050)
Net cash used in financing activities		(16,500)	(22,050)
Net increase in cash held		54,378	50,533
Cash and cash equivalents at the beginning of the financial year		375,159	324,626
Cash and cash equivalents at the end of the financial year	7(a)	429,537	375,159

Notes to the financial statements

For year ended 30 June 2017

Note 1. Summary of significant accounting policies

a) Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standard Boards and the Corporations Act 2001. The company is a for-profit entity for the purpose of preparing the financial statements.

Compliance with IFRS

These financial statements and notes comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. These areas involving a higher degree of judgement or complexities, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

Historical cost convention

The financial statements have been prepared under the historical cost convention on an accruals basis as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

Comparative figures

Where required by Australian Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

Application of new and amended accounting standards

There are a number of amendments to accounting standards issued by the Australian Accounting Standards Board (AASB) that became mandatorily effective for accounting periods beginning on or after 1 July 2016, and are therefore relevant for the current financial year.

None of these amendments to accounting standards issued by the Australian Accounting Standards Board (AASB) materially affected any of the amounts recognised in the current period or any prior period and are not likely to affect future periods.

There are also a number of accounting standards and interpretations issued by the Australian Accounting Standards Board (AASB) that become effective in future accounting periods.

The company has elected not to apply any accounting standards or interpretations before their mandatory operative date for the annual reporting period beginning 1 July 2016. These future accounting standards and interpretations therefore have no impact on amounts recognised in the current period or any prior period.

Only AASB 16 Leases, effective for the annual reporting period beginning on or after 1 January 2019 is likely to impact the company. This revised standard will require the branch lease to be capitalised.

Economic dependency - Bendigo and Adelaide Bank Limited

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank**[®] branch at Charlton, Victoria.

a) Basis of preparation (continued)

Economic dependency - Bendigo and Adelaide Bank Limited (continued)

The branch operates as a franchise of Bendigo and Adelaide Bank Limited, using the name "Bendigo Bank" and the logo and system of operations of Bendigo and Adelaide Bank Limited. The company manages the **Community Bank**[®] branch on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank**[®] branch are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank Limited.

The company promotes and sells the products and services, but is not a party to the transaction.

The credit risk (i.e. the risk that a customer will not make repayments) is for the relevant Bendigo and Adelaide Bank Limited entity to bear as long as the company has complied with the appropriate procedures and relevant obligations and has not exercised a discretion in granting or extending credit.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank**[®] branch franchise operations. It also continues to provide ongoing management and operational support and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

- · advice and assistance in relation to the design, layout and fit out of the Community Bank® branch
- · training for the branch manager and other employees in banking, management systems and interface protocol
- · methods and procedures for the sale of products and provision of services
- · security and cash logistic controls
- · calculation of company revenue and payment of many operating and administrative expenses
- · the formulation and implementation of advertising and promotional programs
- · sales techniques and proper customer relations.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

b) Revenue

Revenue is recognised when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the company and any specific criteria have been met. Interest and fee revenue is recognised when earned. The gain or loss on disposal of property, plant and equipment is recognised on a net basis and is classified as income rather than revenue. All revenue is stated net of the amount of Goods and Services Tax (GST).

Revenue calculation

The franchise agreement provides that three forms of revenue may be earned by the company – margin, commission and fee income. Bendigo and Adelaide Bank Limited decides the form of revenue the company earns on different types of products and services.

The revenue earned by the company is dependent on the business that it generates. It may also be affected by other factors, such as economic and local conditions, for example, interest rates.

b) Revenue (continued)

Core banking products

Bendigo and Adelaide Bank Limited has identified some Bendigo Bank Group products and services as 'core banking products'. It may change the products and services which are identified as core banking products by giving the company at least 30 days' notice. Core banking products currently include Bendigo Bank branded home loans, term deposits and at call deposits.

<u>Margin</u>

Margin is arrived at through the following calculation:

- · Interest paid by customers on loans less interest paid to customers on deposits
- · plus any deposit returns i.e. interest return applied by Bendigo and Adelaide Bank Limited for a deposit,
- minus any costs of funds i.e. interest applied by Bendigo and Adelaide Bank Limited to fund a loan.

Margin is paid on all core banking products. A funds transfer pricing model is used for the method of calculation of the cost of funds, deposit return and margin.

The company is entitled to a share of the margin earned by Bendigo and Adelaide Bank Limited (i.e. income adjusted for Bendigo and Adelaide Bank Limited's interest expense and interest income return). However, if this reflects a loss, the company incurs a share of that loss.

Commission

Commission is a fee paid for products and services sold. It may be paid on the initial sale or on an ongoing basis. Commission is payable on the sale of an insurance product such as home contents. Examples of products and services on which ongoing commissions are paid include leasing and Sandhurst Trustees Limited products.

Fee income

Fee income is a share of what is commonly referred to as 'bank fees and charges' charged to customers by Bendigo Bank Group entities including fees for loan applications and account transactions.

Discretionary financial contributions

In addition to margin, commission and fee income, and separate from the franchise agreement, Bendigo and Adelaide Bank Limited has also made discretionary financial payments to the company. These are referred to by Bendigo and Adelaide Bank Limited as a "Market Development Fund" (MDF).

The amount has been based on the volume of business attributed to a branch. The purpose of the discretionary payments is to assist with local market development activities, including community sponsorships and donations.

It is for the board to decide how to use the MDF.

The payments from Bendigo and Adelaide Bank Limited are discretionary and Bendigo and Adelaide Bank Limited may change the amount or stop making them at any time.

Ability to change financial return

Under the franchise agreement, Bendigo and Adelaide Bank Limited may change the form and amount of financial return that the company receives. The reasons it may make a change include changes in industry or economic conditions or changes in the way Bendigo and Adelaide Bank Limited earns revenue.

b) Revenue (continued)

Ability to change financial return (continued)

The change may be to the method of calculation of margin, the amount of margin, commission and fee income or a change of a margin to a commission or vice versa. This may affect the amount of revenue the company receives on a particular product or service. The effect of the change on the revenue earned by the company is entirely dependent on the change.

If Bendigo and Adelaide Bank Limited makes a change to the margin or commission on core banking products and services, it must not reduce the margin and commission the company receives on core banking products and services Bendigo and Adelaide Bank Limited attributes to the company to less than 50% (on an aggregate basis) of Bendigo and Adelaide Bank Limited's margin at that time. For other products and services, there is no restriction on the change Bendigo and Adelaide Bank Limited may make.

Bendigo and Adelaide Bank Limited must give the company 30 days' notice before it changes the products and services on which margin, commission or fee income is paid, the method of calculation of margin and the amount of margin, commission or fee income.

Monitoring and changing financial return

Bendigo and Adelaide Bank Limited monitors the distribution of financial return between **Community Bank®** companies and Bendigo and Adelaide Bank Limited on an ongoing basis.

Overall, Bendigo and Adelaide Bank Limited has made it clear that the **Community Bank**[®] model is based on the principle of shared reward for shared effort. In particular, in relation to core banking products and services, the aim is to achieve an equal share of Bendigo and Adelaide Bank Limited's margin.

c) Income tax

Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

Deferred tax

Deferred tax is accounted for using the balance sheet liability method on temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities (other than as a result of a business combination) which affects neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the consolidated entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

c) Income tax (continued)

Deferred tax (continued)

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the company entity intends to settle its tax assets and liabilities on a net basis.

Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the Statement of Profit or Loss and Other Comprehensive Income, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or excess.

d) Employee entitlements

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

e) Cash and cash equivalents

For the purposes of the Statement of Cash Flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the Balance Sheet.

f) Trade receivables and payables

Receivables are carried at their amounts due. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

g) Property, plant and equipment

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calculation of depreciation:

- plant and equipment 2.5 40 years
- motor vehicles 3 5 years

h) Intangibles

The franchise fee paid to Bendigo and Adelaide Bank Limited has been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

The renewal processing fee paid to Bendigo and Adelaide Bank Limited when renewing the franchise agreement has also been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

i) Payment terms

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days.

j) Borrowings

All loans are initially measured at the principal amount. Interest is recognised as an expense as it accrues.

k) Financial instruments

Recognition and initial measurement

Financial instruments, incorporating financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions of the instrument.

Financial instruments are initially measured at fair value plus transaction costs. Financial instruments are classified and measured as set out below.

Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset.

Classification and subsequent measurement

(i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

(ii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

(iii) Financial liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

Impairment

At each reporting date, the entity assesses whether there is objective evidence that a financial instrument has been impaired. Impairment losses are recognised in the Statement of Profit or Loss and Other Comprehensive Income.

I) Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership are transferred to the company are classified as finance leases. Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred. Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

m) Provisions

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions of other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

n) Contributed equity

Ordinary shares are recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

o) Earnings per share

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

p) Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Balance Sheet. Cash flows are included in the Statement of Cash Flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the taxation authority are classified as operating cash flows.

Note 2. Financial risk management

The company's activities expose it to a limited variety of financial risks: market risk (including currency risk, fair value interest risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the entity. The entity does not use derivative instruments.

Risk management is carried out directly by the board of directors.

Note 2. Financial risk management (continued)

(i) Market risk

The company has no exposure to any transactions denominated in a currency other than Australian dollars.

(ii) Price risk

The company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The company is not exposed to commodity price risk.

(iii) Credit risk

The company has no significant concentrations of credit risk. It has policies in place to ensure that customers have an appropriate credit history. The company's franchise agreement limits the company's credit exposure to one financial institution, being Bendigo and Adelaide Bank Limited.

(iv) Liquidity risk

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

(v) Cash flow and fair value interest rate risk

Interest-bearing assets are held with Bendigo and Adelaide Bank Limited and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the company to cash flow interest-rate risk. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

(vi) Capital management

The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the Balance Sheet.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the distribution limit.

The distribution limit is the greater of:

- (a) 20% of the profit or funds of the franchisee otherwise available for distribution to shareholders in that 12 month period; and
- (b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the franchisee over that 12 month period where the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2017 can be seen in the Statement of Profit or Loss and Other Comprehensive Income.

There were no changes in the company's approach to capital management during the year.

Note 3. Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Note 3. Critical accounting estimates and judgements (continued)

Management has identified the following critical accounting policies for which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

Taxation

Judgement is required in assessing whether deferred tax assets and certain tax liabilities are recognised on the balance sheet. Deferred tax assets, including those arising from un-recouped tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits.

Assumptions about the generation of future taxable profits depend on management's estimates of future cash flows. These depend on estimates of future sales volumes, operating costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation.

These judgements and assumptions are subject to risk and uncertainty. There is therefore a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the balance sheet and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amount of recognised deferred tax assets and liabilities may require adjustment, resulting in corresponding credit or charge to the Statement of Profit or Loss and Other Comprehensive Income.

Estimation of useful lives of assets

The estimation of the useful lives of assets has been based on historical experience and the condition of the asset is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

Impairment of assets

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the consolidated entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

	2017 \$	2016 \$
Note 4. Revenue from ordinary activities		
Operating activities:		
- gross margin	497,585	390,454
- services commissions	103,242	193,285
- fee income	49,217	50,996
- market development fund	31,667	50,000
Total revenue from operating activities	681,711	684,735
Non-operating activities:		
- interest received	8,314	8,736
- other revenue	3,000	5,304
Total revenue from non-operating activities	11,314	14,040
Total revenues from ordinary activities	693,025	698,775
Note 5. Expenses		
Depreciation of non-current assets:		
- plant and equipment	5,262	6,730
- motor vehicle	7,148	6,933
Amortisation of non-current assets:		
- franchise agreement	17,743	13,743
	26,153	27,406
Bad debts	239	109

Note 6. Income tax expense

Loss on disposal

The components of tax expense comprise:

	20,209	18,469
- Under/(Over) provision of tax in the prior period	-	(1,988)
- Adjustment to deferred tax to reflect change to tax rate in future periods	-	589
- Movement in deferred tax	2,085	594
- Current tax	18,124	19,274

3,374

-

	2017 \$	2016 \$
Note 6. Income tax expense (continued)		
The prima facie tax on profit from ordinary activities before income tax is reconciled to the income tax expense as follows		
Operating profit	72,041	63,081
Prima facie tax on profit from ordinary activities at 27.5% (2016: 28.5%)	19,811	17,979
Add tax effect of:		
- non-deductible expenses	1,325	-
- timing difference expenses	(3,012)	1,295
	18,124	19,274
Movement in deferred tax	2,085	594
Adjustment to deferred tax to reflect change of tax rate in future periods	-	589
Under/(Over) provision of income tax in the prior year	-	(1,988)
	20,209	18,469

Note 7. Cash and cash equivalents

	429,537	375,159
Term deposits	221,847	237,434
Cash at bank and on hand	207,690	137,725
The above figures reconcile to the amount of cash shown in the statement of cash flows at the end of the financial year as follows:		
Note 7.(a) Reconciliation to cash flow statement		
	429,537	375,159
Term deposits	221,847	237,434
Cash at bank and on hand	207,690	137,725

Note 8. Trade and other receivables

	61,546	63,971
Other receivables and accruals	2,561	2,754
Prepayments	8,754	10,451
Trade receivables	50,231	50,766

	2017 \$	2016 \$
Note Q. Property plant and equipment	Ŷ	Ŷ
Note 9. Property, plant and equipment		
Plant and equipment		
At cost	86,113	85,238
Less accumulated depreciation	(63,800)	(58,538)
	22,313	26,700
Motor vehicles		
At cost	47,603	46,218
Less accumulated depreciation	(6,749)	(13,809)
	40,854	32,409
Total written down amount	63,167	59,109
Movements in carrying amounts:		
Plant and equipment		
Carrying amount at beginning	26,700	32,628
Additions	875	802
Disposals	-	-
Less: depreciation expense	(5,262)	(6,730)
Carrying amount at end	22,313	26,700
Motor vehicles		
Carrying amount at beginning	32,409	39,342
Additions	47,603	-
Disposals	(32,010)	-
Less: depreciation expense	(7,148)	(6,933)
Carrying amount at end	40,854	32,409
Total written down amount	63,167	59,109

Note 10. Intangible assets

Total written down amount	17,809	31,551
	17,809	31,551
Less: accumulated amortisation	(50,904)	(37,162)
At cost	68,713	68,713
Franchise fee		

	2017 \$	2016 \$
Note 11. Tax		
Current:		
Income tax payable	5,902	7,274
Non-Current:		
Deferred tax assets		
- accruals	743	715
- employee provisions	19,378	19,906
	20,121	20,621
Deferred tax liability		
- accruals	705	757
- property, plant and equipment	5,315	3,678
	6,020	4,435
Net deferred tax asset	14,101	16,186
Movement in deferred tax charged to Statement of		
Profit or Loss and Other Comprehensive Income	2,085	1,183

Note 12. Trade and other payables

Current:		
Trade creditors	13,170	4,253
Other creditors and accruals	15,190	15,963
	28,360	20,216

Note 13. Provisions

Current:		
Provision for annual leave	27,357	30,448
Provision for long service leave	43,108	41,593
	70,465	72,041
Non-Current:		
Provision for long service leave	-	344

Note 14. Contributed equity

	526,840	526,840
Less: equity raising expenses	(23,170)	(23,170)
550,010 ordinary shares fully paid (2016: 550,010)	550,010	550,010

Note 14. Contributed equity (continued)

Rights attached to shares

(a) Voting rights

Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the **Community Bank**[®] branch have the same ability to influence the operation of the company.

(b) Dividends

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo and Adelaide Bank Limited contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

(c) Transfer

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the Corporations Act 2001.

Prohibited shareholding interest

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if they control or own 10% or more of the shares in the company (the "10% limit").

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or beneficial interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prohibited shareholding interest. If the board becomes aware that a member has a prohibited shareholding interest, it must serve a notice requiring the member (or the member's associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

	2017 \$	2016 \$
Note 15. Accumulated losses		
Balance at the beginning of the financial year	(80,739)	(103,301)
Net profit from ordinary activities after income tax	51,832	44,612
Dividends paid or provided for	(16,500)	(22,050)
Balance at the end of the financial year	(45,407)	(80,739)

Note 16. Statement of cash flows

Reconciliation of profit from ordinary activities after tax to net cash provided by operating activities

(1,372)	(4,083)
(4.070)	(1 002)
(1,920)	12,607
8,144	769
2,085	1,183
2,425	(9,109)
3,374	-
13,743	13,743
12,410	13,663
51,832	44,612
-	12,410 13,743 3,374 2,425 2,085 8,144 (1,920)

Note 17. Leases

	121,110	128,333
- greater than 5 years	25,497	40,833
- between 12 months and 5 years	76,490	70,000
- not later than 12 months	19,123	17,500
Payable - minimum lease payments:		
Non-cancellable operating leases contracted for but not capitalised in the financial statements		
Operating lease commitments		

The property lease is a non-cancellable lease with a ten-year term, with rent payable monthly in advance.

	7,200	7,365
- non audit services	3,000	4,100
- audit and review services	4,200	3,265
Amounts received or due and receivable by the auditor of the company for:		
Note 18. Auditor's remuneration		
	2017 \$	2016 \$

Note 19. Director and related party disclosures

The names of directors who have held office during the financial year are:

Jon William Whykes Matthew Simon Peck Peter Rogan Alan Ronald Getley Glenda Ann Litton Matthew William McGurk Neville William Cloak Geoffrey Allan Cossar Amy Carissa Nicolson (Appointed 27 April 2017) Robin William McRae (Resigned 10 April 2017) Kerry Margaret Addlem (Resigned 19 October 2016)

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

Transactions with related parties:

Neville Cloak provided Catering during the period for a total of:	- 1,1	19
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	2017	2016
Directors' Shareholdings		
Jon William Whykes	3,500	3,500
Matthew Simon Peck	3,201	3,201
Peter Rogan	3,301	3,301
Alan Ronald Getley	500	500
Glenda Ann Litton	500	500
Matthew William McGurk	-	-
Neville William Cloak	-	-
Geoffrey Allan Cossar	-	-
Amy Carissa Nicolson (Appointed 27 April 2017)	-	-
Robin William McRae (Resigned 10 April 2017)	2,000	1,000
Kerry Margaret Addlem (Resigned 19 October 2016)	3,000	3,000

There was movement in directors' shareholdings during the year.

	2017 \$	2016 \$
Note 20. Dividends paid or provided	Ŷ	Ŷ
a. Dividends paid during the year		
Current year dividend		
100% (2016: 100%) franked dividend - 3 cents (2016: 4 cents) per share	16,500	22,050
b. Franking account balance		
Franking credits available for subsequent reporting periods are:		
- franking account balance as at the end of the financial year	75,654	62,416
 franking credits that will arise from payment of income tax as at the end of the financial year 	6,168	7,274
 franking debits that will arise from the payment of dividends recognised as a liability at the end of the financial year 	-	-
Franking credits available for future financial reporting periods:	81,822	69,690
 franking debits that will arise from payment of dividends proposed or declared before the financial report was authorised for use but not recognised as a distribution to equity holders during the period 	-	-
Net franking credits available	81,822	69,690

Note 21. Key management personnel disclosures

No director of the company receives remuneration for services as a company director or committee member.

There are no executives within the company whose remuneration is required to be disclosed.

	2017 \$	2016 \$
Note 22. Earnings per share		
(a) Profit attributable to the ordinary equity holders of the company used in calculating earnings per share	51,832	44,612
	Number	Number
(b) Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	550,010	550,010

Note 23. Events occurring after the reporting date

There have been no events after the end of the financial year that would materially affect the financial statements.

Note 24. Contingent liabilities and contingent assets

There were no contingent liabilities or contingent assets at the date of this report to affect the financial statements.

Note 25. Segment reporting

The economic entity operates in the service sector where it facilitates **Community Bank**[®] services in Charlton, Victoria pursuant to a franchise agreement with Bendigo and Adelaide Bank Limited.

Note 26. Registered office/Principal place of business

The entity is a company limited by shares, incorporated and domiciled in Australia. The registered office and principal place of business is:

Registered Office

39-41 High Street Charlton VIC 3525 Principal Place of Business 39-41 High Street Charlton VIC 3525

Note 27. Financial instruments

Financial Instrument Composition and Maturity Analysis

The table below reflects the undiscounted contractual settlement terms for all financial instruments, as well as the settlement period for instruments with a fixed period of maturity and interest rate.

	Fleating	Interest	Fixed interest rate maturing in						Non interest		Weighted	
Floatin		interest	1 year or less		Over 1 to 5 years		Over 5 years		bearing		average	
Financial instrument	2017 \$	2016 \$	2017 \$	2016 \$	2017 \$	2016 \$	2017 \$	2016 \$	2017 \$	2016 \$	2017 %	2016 %
Financial assets												
Cash and cash equivalents	207,690	137,725	221,847	237,434	-	-	-	-	-	-	2.01	2.41
Receivables	-	-	-	-	-	-	-	-	50,231	50,766	N/A	N/A
Financial liabilities												
Payables	-	-	-	-	-	-	-	-	13,170	4,253	N/A	N/A

Net Fair Values

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the balance sheet. The company does not have any unrecognised financial instruments at the year end.

Credit Risk

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the balance sheet and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

Note 27. Financial instruments (continued)

Interest Rate Risk

Interest rate risk refers to the risk that the value of a financial instrument or cash flows associated with the instrument will fluctuate due to changes in market interest rates. Interest rate risk arises from the interest bearing financial assets and liabilities in place subject to variable interest rates, as outlined above.

Sensitivity Analysis

The company has performed sensitivity analysis relating to its exposure to interest rate risk at balance date. This sensitivity analysis demonstrates the effect on the current year results and equity which could result from a change in interest rates.

As at 30 June 2017, the effect on profit and equity as a result of changes in interest rate, with all other variables remaining constant would be as follows:

	2017 \$	2016 \$
Change in profit/(loss)		
Increase in interest rate by 1%	4,295	3,752
Decrease in interest rate by 1%	(4,295)	(3,752)
Change in equity		
Increase in interest rate by 1%	4,295	3,752
Decrease in interest rate by 1%	(4,295)	(3,752)

Directors' declaration

In accordance with a resolution of the directors of North Central Financial Services Limited, we state that:

In the opinion of the directors:

- (a) the financial statements and notes of the company are in accordance with the Corporations Act 2001, including:
 - (i) giving a true and fair view of the company's financial position as at 30 June 2017 and of its performance for the financial year ended on that date; and
 - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- (c) the audited remuneration disclosures set out in the remuneration report section of the directors' report comply with Accounting Standard AASB124 Related Party Disclosures and the Corporations Regulations 2001.

This declaration is made in accordance with a resolution of the board of directors.

L. Wit

Jon William Whykes, Chairman

Signed on the 25th of August 2017.

Independent audit report



61 Bull Street, Bendigo 3550 PO Box 454, Bendigo 3552 03 5443 0344 afsbendigo.com.au

Independent auditor's report to the members of North Central Financial Services Limited

Report on the audit of the financial statements

Our opinion

In our opinion, the financial report of North Central Financial Services Limited is in accordance with the *Corporations Act 2001*, including:

- i. giving a true and fair view of the company's financial position as at 30 June 2017 and of its performance for the year ended on that date; and
- ii. complying with Australian Accounting Standards.

What we have audited

North Central Financial Services Limited's (the company) financial report comprises the:

- ✓ Statement of profit or loss and other comprehensive income
- ✓ Balance sheet
- ✓ Statement of changes in equity
- ✓ Statement of cash flows
- Notes comprising a summary of significant accounting policies and other explanatory notes
- ✓ The directors' declaration of the entity.

Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report.

In conducting our audit, we have complied with the independence requirements of the *Corporations Act* 2001. We are independent of the Company in accordance with the auditor independence requirements of the *Corporations Act* 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other information

The company usually prepares an annual report that will include the financial statements, directors' report and declaration and our independence declaration and audit report (the financial report). The annual report may also include "other information" on the entity's operations and financial results and financial position as set out in the financial report, typically in a Chairman's report and Manager's report, and reports covering governance and shareholder matters. The directors are responsible for the other information. The annual report is expected to be made available to us after the date of this auditor's report.

Our opinion on the financial report does not cover the other information and accordingly we will not express any form of assurance conclusion thereon.

Our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If we identify that a material inconsistency appears to exist when we read the annual report (or become aware that the other information appears to be materially misstated), we will discuss the matter with the directors and where we believe that a material misstatement of the other information exists, we will request management to correct the other information.

Directors' responsibility for the financial report

The directors of the company are responsible for the preparation of the financial report so that it gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or cease operations, or have no realistic alternative but to do so.

Auditor's responsibility for the audit of the financial report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatement can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: <u>http://www.auasb.gov.au/home.aspx</u>. This description forms part of our auditor's report.

Andrew Frewin Stewart 61 Bull Street, Bendigo, 3550 Dated: 25 August 2017

David Hutchings Lead Auditor

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Franchisee: North Central Financial Services Limited 39 High Street, Charlton VIC 3525 Phone: (03) 5491 2322 Fax: (03) 5491 2253 ABN: 90 104 265 394

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