

# annual report 2010

Northern Victoria Finances Ltd

ABN 33 091 514 966

Nathalia **Community Bank**<sup>®</sup> Branch  
and Numurkah branch

# Contents

---

<b>Chairperson's report</b>	<b>2-3</b>
<b>Senior Manager's report</b>	<b>4</b>
<b>Directors' report</b>	<b>5-8</b>
<b>Financial statements</b>	<b>9-12</b>
<b>Notes to the financial statements</b>	<b>13-28</b>
<b>Directors' declaration</b>	<b>29</b>
<b>Independent audit report</b>	<b>30-31</b>

# Chairperson's report

---

For year ending 30 June 2010

It is with great pleasure that I write my fifth Chairperson's report, reflecting on the year that our **Community Bank**<sup>®</sup> branch has had and contemplate the bright future ahead of us.

Growth for the last financial year is over \$8 million, a wonderful result for Nathalia **Community Bank**<sup>®</sup> Branch in what I am sure everyone will agree has been difficult times. Heartfelt congratulations must go to our Manager Peter Halden and our dedicated staff members at both Nathalia and Numurkah branches. Without doubt, they are a professional team. This wonderful achievement is proof of their effort, of which we can all reap the rewards.

In a press release in May, the Board was very proud to announce that the bank had achieved \$100 million in banking business since first opening in May 2000. The milestones aimed for and reached by our bank over the last decade are truly remarkable.

As well as \$100 million in banking, it is also important to remember the other projects driven by the **Community Bank**<sup>®</sup> branch. During this period the bank secured the land and built The Department of Sustainability & Environment office block, known as the DSE Building. This building, constructed using local tradesmen, has retained 12 jobs in Nathalia, which rises to around 16 in the summer season. This building is also earmarked as the forest fire control centre in the event of an emergency.

The grants and sponsorship program has distributed in the vicinity of \$200,000 back into the community. The funds distributed kick start or give assistance to many worthwhile projects and organisations. These take place right here, within our community. It is the branch's privilege to help these community organisations achieve their goals and dreams with the help of much needed funding.

Our latest and most exciting venture yet, the expansion into Numurkah, is a fantastic opportunity to grow our business even further. We welcome Ms. Lisa Liddell as Manager of our Numurkah branch. Lisa brings to us a decade of banking experience with Bendigo Bank. We feel sure Lisa, with her wealth of experience and enthusiasm is the right person for the position. We wish her, and every staff member of the Numurkah branch, well in their pursuit of banking and customer service excellence.

Between both branches we are proud to provide 12 people with employment.

As a Board, we realise that the strength of our bank relies upon the strength of our community. It is the Boards' vision to continue to build upon our past successes.

I would like to encourage everyone to come into the bank and discuss your banking needs with our Managers Peter and Lisa or any staff member. Our **Community Bank**<sup>®</sup> branch offers a complete range of banking products and services. Banking with us ensures a strong and profitable bank able to fund larger projects, benefiting the whole community.

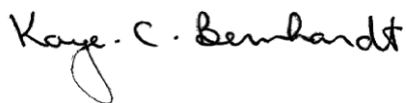
## Chairman's report continued

---

The main features of our business are:

- Total business under management as at 30 June 2010 of \$101,766,000 million (increased from \$93,526,000 million on last year)
- Number of accounts 6,564 (increased from 6,329 last year)
- Net profit before interest, taxes and extraordinary items \$182,851
- Dividend of 7.50 cents per share (4.00 cents last year)
- Distribution to community groups \$75,765
- Total income 2009/10 financial year \$1,043,758 (increased from \$859,173)
- Total expenses excluding tax and donations, 2009/2010 financial year \$899, 668 (increased from \$819,422).

In closing, I would like to thank every Board member for their continued efforts. I am proud to say that all our Board give freely of their time to our **Community Bank**<sup>®</sup> branch and by doing so, they are providing a tremendous service for this community. Special thanks to our Secretary Lanie Pearce and our Treasurer John Sheehan. Both these positions require many extra hours each month, which Lanie and John do with a minimum of fuss, but a great deal of commitment.



**Kaye Bernhardt**  
**Chairperson**

# Senior Manager's report

---

For year ending 30 June 2010

This past year has been a very exciting one for our Company.

1. We have seen income margins grow throughout the year to more average margins from the lows we experienced in 2008/2009.
2. In September we opened a brand new branch in Numurkah.
3. In April we welcomed a new full time Branch Manager – Lisa Liddell to Numurkah.

Our staff this year have remained for the most part unchanged and this has helped them grow and learn with the aim of improving customer service. Thankyou must go to them all for looking after all our clients.

I am pleased to present our financial results in a year when we were rebounding from poor margins associated with the financial crisis, and spending a large sum fitting out new premises. To maintain profitability in this climate is a very robust result.

In 2009/2010, for the first time, we ran a community grants program in Numurkah, which was very well received. At the same time we proudly gave another \$20,000 in grants to our Nathalia & District community groups.

Our overall balances have continued to grow steadily.

In 2010/2011 we look forward to a year of consolidation financially along with strong business growth, as our teams at both branches become more experienced and the Numurkah branch continues to build it's presence in that community. We are all excited by the challenges ahead.

Thankyou, on behalf of all the staff, to the Board for volunteering their time and thank you for the continued support of the customers and shareholders who make it all possible.



**Peter Halden**  
**Senior Manager**

# Directors' report

---

For the financial year ended 30 June 2010

Your Directors submit the financial report of the Company for the financial year ended 30 June 2010.

## Directors

The names and details of the Company's Directors who held office during or since the end of the financial year are:

### **James Crawford Liddell**

Director  
Retired Retailer  
Director since 9 February 2000

### **John Charles Giffard**

Director  
Administration Manager  
Director since 9 February 2000

### **Kaye Bernhardt**

Chairperson  
Administrator  
Director since 25 February 2002

### **Helen Ginnivan**

Director  
Assistant Principal  
Director since 29 April 2002

### **Ian James Brereton**

Director  
Pastry Cook  
Director since 4 August 2003

### **Raelene June Pearce**

Company Secretary  
Farmer  
Director since 3 February 2004

### **Mark Peterson**

Director  
Dairy Farmer  
Director since 22 May 2007

### **John Sheehan**

Director  
School Teacher  
Director since 27 November 2006

Directors were in office for the entire year unless otherwise stated.

No Directors have material interests in contracts or proposed contracts with the Company.

## Principal activities

The principal activities of the Company during the course of the financial year were in providing **Community Bank**<sup>®</sup> services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Ltd.

There has been no significant changes in the nature of these activities during the year.

## Operating results

The profit of the Company for the financial year after the provision for income tax was \$45,665 (2009: \$14,155).

# Directors' report continued

---

<b>Dividends</b>	<b>Year ended 30 June 2010</b>	
	<b>Cents per share</b>	<b>\$</b>
Final dividends recommended:	7.50	29,344
Dividends paid in the year:		
- As recommended in the prior year report	4.00	15,650

## **Significant changes in the state of affairs**

In the opinion of the Directors there were no significant changes in the state of affairs of the Company that occurred during the financial year under review not otherwise disclosed in this report.

## **Significant events after the balance date**

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company, in future years.

## **Likely developments**

The Company will continue its policy of providing banking services to the community.

## **Directors' benefits**

No Director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the Company, controlled entity or related body corporate with a Director, a firm which a Director is a member or an entity in which a Director has a substantial financial interest. This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by Directors shown in the Company's accounts, or the fixed salary of a full-time employee of the Company, controlled entity or related body corporate.

## **Indemnification and insurance of Directors and Officers**

The Company has agreed to indemnify each Officer (Director, Secretary or employee) out of assets of the Company to the relevant extent against any liability incurred by that person arising out of the discharge of their duties, except where the liability arises out of conduct involving dishonesty, negligence, breach of duty or the lack of good faith. The Company also has Officers Insurance for the benefit of Officers of the Company against any liability occurred by the Officer, which includes the Officer's liability for legal costs, in or arising out of the conduct of the business of the Company or in or arising out of the discharge of the Officer's duties.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The Company has not provided any insurance for an Auditor of the Company or a related body corporate.

## Directors' report continued

---

### Directors' meetings

The number of Directors' meetings attended during the year were:

Director	Board meetings #
James Crawford Liddell	9 (11)
Ian James Brereton	8 (11)
John Charles Giffard	8 (11)
Raelene June Pearce	11 (11)
Kaye Bernhardt	11 (11)
Helen Ginnivan	11 (11)
John Sheehan	10 (11)
Mark Peterson	11 (11)

# The first number is the meetings attended while in brackets is the number of meetings eligible to attend.

### Company Secretary

Raelene Pearce has been the Company Secretary of Northern Victoria Finances Ltd since 2004. Her experience includes participation in a Company Secretary workshop, and during recent years as an office-holder on various local committees.

### Corporate Governance

The Company has implemented various corporate governance practices, which include:

- (a) Director approval of operating budgets and monitoring of progress against these budgets;
- (b) Ongoing Director training; and
- (c) Monthly Director meetings to discuss performance and strategic plans.



# Directors' report continued

---

## **Auditor Independence Declaration**

The Directors received the following declaration from the Auditor of the Company:

### **Richmond Sinnott & Delahunty** Chartered Accountants



Partners:  
Kenneth J Richmond  
Warren J Sinnott  
Philip P Delahunty  
Brett A Andrews

27 September 2010

The Directors  
Northern Victoria Finances Limited  
42 Blake Street  
NATHALIA VIC 3638

Dear Directors

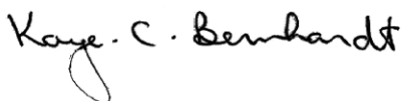
#### **Auditor's Independence Declaration**

In relation to our audit of the financial report of Northern Victoria Finances Limited for the year ended 30 June 2010, to the best of my knowledge and belief, there have been no contraventions of the auditor independence requirements of the Corporations Act 2001 or any applicable code of professional conduct.



**Warren Sinnott**  
Partner  
Richmond Sinnott & Delahunty

Signed in accordance with a resolution of the Board of Directors at Nathalia, Victoria on 27 September 2010.



**Kaye C. Bernhardt**  
Chairperson

# Financial statements

---

## Statement of comprehensive income For the year ended 30 June 2010

	Note	2010 \$	2009 \$
Revenue from ordinary activities	2	1,043,758	859,173
Employee benefits expense	3	(458,312)	(482,308)
Charitable donations and sponsorship		(75,765)	(6,756)
Depreciation and amortisation expense	3	(78,193)	(50,203)
Finance costs	3	(38,761)	(34,544)
Administration and other expenses		(324,402)	(252,367)
<b>Profit before income tax expense</b>		<b>68,325</b>	<b>32,995</b>
Income tax expense	4	22,660	18,840
<b>Profit after income tax expense</b>		<b>45,665</b>	<b>14,155</b>
Other comprehensive income		-	-
<b>Total comprehensive income</b>		<b>45,665</b>	<b>14,155</b>
<b>Earnings per share (cents per share)</b>			
- basic for profit for the year	24	11.67	3.62
- diluted for profit for the year	24	11.67	3.62

The accompanying notes form part of these financial statements.

## Financial statements continued

### Statement of financial position As at 30 June 2010

	Note	2010 \$	2009 \$
<b>Current assets</b>			
Cash and cash equivalents	6	89,196	66,627
Receivables	7	102,580	80,678
Tax assets	8	17,840	4,038
<b>Total current assets</b>		<b>209,616</b>	<b>151,343</b>
<b>Non-current assets</b>			
Property, plant and equipment	9	1,260,354	1,165,223
Intangible assets	10	182,386	92,074
<b>Total non-current assets</b>		<b>1,442,740</b>	<b>1,257,297</b>
<b>Total assets</b>		<b>1,652,356</b>	<b>1,408,640</b>
<b>Current liabilities</b>			
Payables	11	57,535	55,349
Loans and borrowings	12	41,044	23,791
Provisions	13	37,888	58,212
<b>Total current liabilities</b>		<b>136,467</b>	<b>137,352</b>
<b>Non-current liabilities</b>			
Loans and borrowings	12	636,335	459,166
<b>Total non current liabilities</b>		<b>636,335</b>	<b>459,166</b>
<b>Total liabilities</b>		<b>772,802</b>	<b>596,518</b>
<b>Net assets</b>		<b>879,554</b>	<b>812,122</b>
<b>Equity</b>			
Share capital	14	391,256	391,256
Retained earnings	15	104,122	58,457
Asset revaluation reserve	16	384,176	362,409
<b>Total equity</b>		<b>879,554</b>	<b>812,122</b>

The accompanying notes form part of these financial statements.

## Financial statements continued

### Statement of cash flows For the year ended 30 June 2010

	Note	2010 \$	2009 \$
<b>Cash flows from operating activities</b>			
Cash receipts in the course of operations		1,118,278	921,708
Cash payments in the course of operations		(958,581)	(769,343)
Interest received		12	31
Borrowing costs		(38,761)	(34,544)
Income tax paid		(36,462)	(64,571)
<b>Net cash flows from operating activities</b>	<b>17b</b>	<b>84,486</b>	<b>53,281</b>
<b>Cash flows from investing activities</b>			
Payments for property, plant and equipment		(131,869)	(176,078)
Purchase of intangible assets		(110,000)	-
Proceeds from sale of property, plant & equipment		880	10,000
<b>Net cash flows used in investing activities</b>		<b>(240,989)</b>	<b>(166,078)</b>
<b>Cash flows from financing activities</b>			
Dividends paid		(15,350)	(30,278)
Repayment of borrowings		(80,529)	(70,356)
Proceeds from borrowings		274,951	189,803
<b>Net cash flows from / (used in) financing activities</b>		<b>179,072</b>	<b>89,169</b>
<b>Net increase / (decrease) in cash held</b>		<b>22,569</b>	<b>(23,628)</b>
Cash and cash equivalents at start of year		66,627	90,255
<b>Cash and cash equivalents at end of year</b>	<b>17a</b>	<b>89,196</b>	<b>66,627</b>

The accompanying notes form part of these financial statements.

## Financial statements continued

### Statement of changes in equity For the year ended June 2010

	Note	2010 \$	2009 \$
<b>Share capital</b>			
Balance at start of year		391,256	391,256
Issue of share capital		-	-
Share issue costs		-	-
<b>Balance at end of year</b>		<b>391,256</b>	<b>391,256</b>
<b>Asset revaluation reserve</b>			
Balance at start of year		362,409	350,972
Revaluation of land and buildings		21,767	11,437
<b>Balance at end of year</b>		<b>384,176</b>	<b>362,409</b>
<b>Retained earnings</b>			
Balance at start of year		58,457	59,952
Profit after income tax expense		45,665	14,155
Dividends paid/proposed	23	-	(15,650)
<b>Balance at end of year</b>		<b>104,122</b>	<b>58,457</b>

The accompanying notes form part of these financial statements.

# Notes to the financial statements

---

For year ended 30 June 2010

## Note 1. Basis of preparation of the financial report

### (a) Basis of preparation

Northern Victoria Finances Limited ('the Company') is domiciled in Australia. The financial statements for the year ending 30 June 2010 are presented in Australian dollars. The Company was incorporated in Australia and the principal operations involve providing **Community Bank®** services.

The financial statements have been prepared on an accruals basis and are based on historical costs and do not take into account changing money values or, except where stated, current valuations of non-current assets.

The financial statements require judgements, estimates and assumptions to be made that affect the application of accounting policies. Actual results may differ from these estimates.

The financial statements were authorised for issue by the Directors on 27 September 2010.

### (b) Statement of compliance

The financial report is a general purpose financial report, which has been prepared in accordance with Australian Accounting Standards (including Australian Interpretations) adopted by the Australian Accounting Standards Board and the Corporations Act 2001. The financial report of the Company complies with International Financial Reporting Standards and interpretations adopted by the International Accounting Standards Board. Australian Accounting Standards that have been recently issued or amended, but are not yet effective, have not been adopted in the preparation of this financial report.

### (c) Significant accounting policies

The following is a summary of the material accounting policies adopted. The accounting policies have been consistently applied and are consistent with those applied in the 30 June 2009 financial statements.

#### Income tax

Deferred income tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognised for all taxable temporary differences.

Deferred income tax assets are recognised for all deductible temporary differences, carry-forward of unused tax assets and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry-forward of unused tax assets and unused tax losses can be utilised.

The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised.

# Notes to the financial statements continued

---

## Note 1. Basis of preparation of the financial report (continued)

### **Income tax (continued)**

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled.

### **Property, plant and equipment**

Property, plant and equipment are brought to account at cost less accumulated depreciation and any impairment in value.

Land and buildings are measured at fair value less accumulated depreciation.

Depreciation is calculated on a straight line basis over the estimated useful life of the asset as follows:

<b>Class of asset</b>	<b>Depreciation rate</b>
Plant & equipment	10% - 30%
Buildings	2.50%

### Impairment

The carrying values of plant and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable.

If any such indication exists and where the carrying value exceeds the estimated recoverable amount, the assets or cash-generating units are written down to their recoverable amount.

The recoverable amount of plant and equipment is the greater of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

### Revaluations

Following initial recognition at cost, land and buildings are carried at a revalued amount which is the fair value at the date of the revaluation less any subsequent accumulated depreciation on buildings and accumulated impairment losses.

Fair value is determined by reference to market based evidence, which is the amount for which the assets could be exchanged between a knowledgeable willing buyer and a knowledgeable willing seller in an arm's length transaction as at the valuation date.

During the year ended 30 June 2008 the Directors agreed to bring to account buildings at current market value of \$970,000 on the basis of an independent valuation prepared by Goulburn Valley Property Services on 3 January 2008. At 30 June 2010 the Directors assessed the value of the buildings as being unchanged and adjusted their carrying value accordingly.

A revaluation surplus of \$21,767 (2009: \$11,437) has been credited to the asset revaluation reserve included in the equity section of the balance sheet.

# Notes to the financial statements continued

---

## Note 1. Basis of preparation of the financial report (continued)

### **Recoverable amount of assets**

At each reporting date, the Company assesses whether there is any indication that an asset is impaired. Where an indicator of impairment exists, the Company makes a formal estimate of the recoverable amount. Where the carrying amount of an asset exceeds its recoverable amount the asset is considered impaired and is written down to its recoverable amount.

### **Goods and services tax**

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Statement of Financial Position. Cash flows are included in the Statement of Cash Flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

### **Employee benefits**

The provision for employee benefits to wages, salaries and annual leave represents the amount which the Company has a present obligation to pay resulting from employees' services provided up to the reporting date. The provision has been calculated on undiscounted amounts based on wage and salary rates expected to be paid and includes related on-costs.

The Company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

### **Intangibles**

Establishment costs have been initially recorded at cost and amortised on a straight line basis at a rate of 20% per annum.

### **Cash**

Cash on hand and in banks are stated at nominal value.

For the purposes of the statement of cash flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts.

### **Comparative figures**

Where required by Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.



# Notes to the financial statements continued

---

## Note 1. Basis of preparation of the financial report (continued)

### Revenue

Interest and fee revenue is recognised when earned. All revenue is stated net of the amount of goods and services tax (GST).

### Receivables and payables

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days. Receivables are recognised and carried at original invoice amount less a provision for any uncollected debts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the Company.

### Loans and borrowings

All loans are measured at the principal amount. Interest is recognised as an expense as it accrues.

### Provisions

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions or other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

### Share capital

Issued and paid up capital is recognised at the fair value of the consideration received by the Company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

	<b>2010</b>	<b>2009</b>
	<b>\$</b>	<b>\$</b>

## Note 2. Revenue from ordinary activities

### Operating activities

- services commissions	957,164	796,597
- other revenue	86,582	62,545
<b>Total revenue from operating activities</b>	<b>1,043,746</b>	<b>859,142</b>

## Notes to the financial statements continued

	2010 \$	2009 \$
Note 2. Revenue from ordinary activities (continued)		
<b>Non-operating activities:</b>		
- interest received	12	31
<b>Total revenue from non-operating activities</b>	<b>12</b>	<b>31</b>
<b>Total revenue from ordinary activities</b>	<b>1,043,758</b>	<b>859,173</b>

### Note 3. Expenses

#### Employee benefits expense

- wages and salaries	415,733	431,903
- superannuation costs	37,214	40,759
- workers' compensation costs	401	2,449
- other costs	4,964	7,197
	<b>458,312</b>	<b>482,308</b>

#### Depreciation of non-current assets:

- plant and equipment	23,499	7,610
- motor vehicles	13,239	9,556
- buildings	21,767	23,037

#### Amortisation of non-current assets:

- intangibles	19,688	10,000
	<b>78,193</b>	<b>50,203</b>

#### Finance costs:

- Interest paid	38,761	34,544
Bad debts	1,165	921

## Notes to the financial statements continued

	2010 \$	2009 \$
--	------------	------------

### Note 4. Income tax expense

The prima facie tax on profit before income tax is reconciled to the income tax expense as follows:

Prima facie tax on profit at 30%	20,498	9,899
Add tax effect of:		
- Non-deductible expenses	2,162	8,941
<b>Current income tax expense</b>	<b>22,660</b>	<b>18,840</b>

### Note 5. Auditors' remuneration

Amounts received or due and receivable by Richmond, Sinnott & Delahunty for:

- Audit or review of the financial report of the Company	3,900	3,650
- Share registry services	2,748	1,800
	<b>6,648</b>	<b>5,450</b>

### Note 6. Cash and cash equivalents

<b>Cash at bank and on hand</b>	<b>89,196</b>	<b>66,627</b>
---------------------------------	---------------	---------------

### Note 7. Receivables

Prepayments	9,665	3,933
Trade debtors	92,915	76,745
	<b>102,580</b>	<b>80,678</b>

### Note 8. Tax assets

<b>Income tax refund receivable</b>	<b>17,840</b>	<b>4,038</b>
-------------------------------------	---------------	--------------

## Notes to the financial statements continued

	2010 \$	2009 \$
<b>Note 9. Property, plant and equipment</b>		
<b>Land</b>		
At market value	50,000	50,000
<b>Land</b>		
At cost	74,012	74,012
<b>Buildings</b>		
At market value	920,000	920,000
Less accumulated depreciation	-	-
	<b>920,000</b>	<b>920,000</b>
<b>Fixtures &amp; fittings</b>		
At cost	41,746	-
Less accumulated depreciation	(3,020)	-
	<b>38,726</b>	-
<b>Plant and equipment</b>		
At cost	228,939	138,816
Less accumulated depreciation	(108,690)	(88,211)
	<b>120,249</b>	<b>50,605</b>
<b>Motor vehicles</b>		
At cost	77,274	77,274
Less accumulated depreciation	(19,907)	(6,668)
	<b>57,367</b>	<b>70,606</b>
<b>Total written down amount</b>	<b>1,260,354</b>	<b>1,165,223</b>

# Based on valuation by Goulburn Valley Property Services and Director assessment- refer note 1 for more details.

## Notes to the financial statements continued

	2010 \$	2009 \$
Note 9. Property, plant and equipment (continued)		
<b>Movements in carrying amounts</b>		
<b>Land</b>		
Carrying amount at beginning of year	124,012	61,600
Additions	-	74,012
Revaluation	-	(11,600)
Depreciation expense	-	-
<b>Carrying amount at end of year</b>	<b>124,012</b>	<b>124,012</b>
<b>Buildings</b>		
Carrying amount at beginning of year	920,000	920,000
Additions	-	-
Revaluation	21,767	23,037
Depreciation expense	(21,767)	(23,037)
<b>Carrying amount at end of year</b>	<b>920,000</b>	<b>920,000</b>
<b>Fixtures &amp; fittings</b>		
Carrying amount at beginning of year	-	-
Additions	41,746	-
Disposals	-	-
Depreciation expense	(3,020)	-
<b>Carrying amount at end of year</b>	<b>38,726</b>	<b>-</b>
<b>Plant and equipment</b>		
Carrying amount at beginning of year	50,605	33,423
Additions	90,123	24,792
Disposals	-	-
Depreciation expense	(20,479)	(7,610)
<b>Carrying amount at end of year</b>	<b>120,249</b>	<b>50,605</b>

## Notes to the financial statements continued

	2010 \$	2009 \$
--	------------	------------

### Note 9. Property, plant and equipment (continued)

#### Motor vehicles

Carrying amount at beginning of year	70,606	16,740
Additions	-	77,274
Disposals	-	(13,852)
Depreciation expense	(13,239)	(9,556)
<b>Carrying amount at end of year</b>	<b>57,367</b>	<b>70,606</b>

### Note 10. Intangible assets

#### Franchise fee & establishment costs

At cost	193,636	133,636
Less accumulated amortisation	(11,250)	(41,562)
	<b>182,386</b>	<b>92,074</b>

### Note 11. Payables

Trade creditors	30,632	20,446
Other creditors and accruals	26,903	34,903
	<b>57,535</b>	<b>55,349</b>

### Note 12. Loans and borrowings

#### Current

Motor vehicle finance chattel mortgage	25,233	23,791
Loan	15,811	-
	<b>41,044</b>	<b>23,791</b>

#### Non current

Motor vehicle finance chattel mortgage	32,331	54,146
Loan	604,004	405,020
	<b>636,335</b>	<b>459,166</b>

The entire balance of one bank loan is treated as non current as repayments have been made in advance of required schedule. The second bank loan has been split between current and non current.

## Notes to the financial statements continued

	2010 \$	2009 \$
<b>Note 13. Provisions</b>		
Provision for dividends	4,482	19,833
Employee benefits	32,049	36,422
Other provisions	1,357	1,957
	<b>37,888</b>	<b>58,212</b>

### Note 14. Share capital

<b>391,256 Ordinary shares fully paid of \$1 each</b>	<b>391,256</b>	<b>391,256</b>
---	----------------	----------------

### Note 15. Retained earnings

Balance at the beginning of the financial year	58,457	59,952
Net profit after income tax	45,665	14,155
Dividends proposed or paid	-	(15,650)
<b>Balance at the end of the financial year</b>	<b>104,122</b>	<b>58,457</b>

### Note 16. Asset revaluation reserve

Land	38,400	38,400
Buildings	345,776	324,009
	<b>384,176</b>	<b>362,409</b>

#### Land

Balance at the beginning of the financial year	38,400	50,000
Revaluation of land	-	(11,600)
<b>Balance at the end of the financial year</b>	<b>38,400</b>	<b>38,400</b>

#### Buildings

Balance at the beginning of the financial year	324,009	300,972
Revaluation of buildings	21,767	23,037
<b>Balance at the end of the financial year</b>	<b>345,776</b>	<b>324,009</b>

## Notes to the financial statements continued

	2010 \$	2009 \$
<b>Note 17. Statement of cash flows</b>		
<b>(a) Cash and cash equivalents</b>		
<b>Cash assets</b>	<b>89,196</b>	<b>66,627</b>
<b>(b) Reconciliation of profit from ordinary activities after tax to net cash from operating activities</b>		
Profit after income tax	45,665	14,155
<b>Non cash items</b>		
- Depreciation	58,505	40,203
- Amortisation	19,688	10,000
- Net (profit)/loss from sale of plant & equipment	(880)	3,852
- Intangible assets written off	-	10,000
<b>Changes in assets and liabilities</b>		
- (Increase) decrease in receivables	(21,902)	(10,976)
- Increase (decrease) in payables	2,186	8,878
- Increase (decrease) in provisions	(4,974)	22,900
- (Increase) decrease in tax assets	(13,802)	(45,731)
<b>Net cash flows from operating activities</b>	<b>84,486</b>	<b>53,281</b>

## Note 18. Director and related party disclosures

The names of Directors who have held office during the financial year are:

James Crawford Liddell

Ian James Brereton

John Charles Giffard

Raelene June Pearce

Kaye Bernhardt

Helen Ginnivan

John Sheehan

Mark Peterson

No Director or related entity has entered into a material contract with the Company. No Directors' fees have been paid as the positions are held on a voluntary basis.



## Notes to the financial statements continued

---

### Note 18. Director and related party disclosures (continued)

<b>Directors' shareholdings</b>	<b>2010</b>	<b>2009</b>
James Crawford Liddell	2,001	2,001
Ian James Brereton	500	500
John Charles Giffard	1,601	1,601
Raelene June Pearce	500	500
Kaye Bernhardt	500	500
Helen Ginnivan	300	300
John Sheehan	-	-
Mark Peterson	400	400

There was no other movement in Directors' shareholdings during the year. Each share held has a paid up value of \$1 and is fully paid.

### Note 19. Contingent liabilities

There were no contingent liabilities at the date of this report to affect the financial statements.

### Note 20. Significant events after the balance date

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company, in future years.

### Note 21. Segment reporting

The economic entity operates in the financial services sector where it provides banking services to its clients. The economic entity operates in one geographic area being Nathalia, Victoria.

### Note 22. Corporate information

Northern Victoria Finances Limited is a Company limited by shares incorporated in Australia.

The registered office and principal place of business is:

42 Blake Street, Nathalia VIC 3638

## Notes to the financial statements continued

	2010 \$	2009 \$
<b>Note 23. Dividends paid or provided for on ordinary shares</b>		
<b>(a) Dividends proposed and recognised as a liability</b>		
<b>Franked dividends - nil cents per share (2009: 4 cents per share)</b>	-	15,650
<b>(b) Dividends paid during the year</b>		
Previous year final		
<b>Franked dividends - 4 cents per share (2009: 8 cents per share)</b>	15,650	30,278
<b>(c) Dividends proposed and not recognised as a liability</b>		
Final dividends recommended		
<b>Franked dividends - 7.5 cents per share (2009: nil)</b>	29,344	-
<b>(d) Franking credit balance</b>		
The amount of franking credits available for the subsequent financial year are:		
- Franking account balance as at the end of the financial year	212,193	182,438
- Franking credits that will arise from the payment / (refund) of income tax payable as at the end of the financial year	(17,840)	(4,038)
- Franking debits that will arise from the payment of dividends as at the end of the financial year	-	(6,707)
	<b>194,353</b>	<b>171,693</b>

## Note 24. Earnings per share

Basic earnings per share amounts are calculated by dividing profit after income tax by the weighted average number of ordinary shares outstanding during the year.

Diluted earnings per share amounts are calculated by dividing profit after income tax by the weighted average number of ordinary shares outstanding during the year (adjusted for the effects of any dilutive options or preference shares).

The following reflects the income and share data used in the basic and diluted earnings per share computations:

<b>Profit after income tax expense</b>	45,665	14,155
<b>Weighted average number of ordinary shares for basic and diluted earnings per share</b>	391,256	391,256

# Notes to the financial statements continued

---

## Note 25. Financial risk management

The Company has exposure to credit risk, liquidity risk and market risk from their use of financial instruments.

This note presents information about the Company's exposure to each of the above risks, their objectives, policies and processes for measuring and managing risk, and the management of capital.

The Board of Directors has overall responsibility for the establishment and oversight of the risk management framework. The Board is assisted in the area of risk management by an internal audit function.

### (a) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations. For the Company it arises from receivables and cash assets.

The maximum exposure to credit risk at reporting date to recognised financial assets is the carrying amount of those assets as disclosed in the Statement of Financial Position and notes to the financial statements. The Company's maximum exposure to credit risk at reporting date was:

	Carrying amount	
	2010	2009
	\$	\$
Cash assets	89,196	66,627
Receivables	102,580	80,678
	<b>191,776</b>	<b>147,305</b>

The Company's exposure to credit risk is limited to Australia by geographic area. The majority of receivables is due from Bendigo and Adelaide Bank Ltd.

None of the assets of the Company are past due (2009: nil past due) and based on historic default rates, the Company believes that no impairment allowance is necessary in respect of assets not past due.

The Company limits its exposure to credit risk by only investing in liquid securities with Bendigo and Adelaide Bank Ltd.

### (b) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company ensures it will have enough liquidity to meet its liabilities when due under both normal and stressed conditions. Liquidity management is carried out within the guidelines set by the Board.

Typically, the Company maintains sufficient cash on hand to meet expected operational expenses, including the servicing of financial obligations. This excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters.

The following are the estimated contractual maturities of financial liabilities, including estimated interest payments.

# Notes to the financial statements continued

## Note 25. Financial risk management (continued)

### (b) Liquidity risk (continued)

	Carrying amount \$	Contractual cash flows \$	1 year or less \$	Over 1 to 5 years \$	More than 5 years \$
<b>30 June 2010</b>					
Payables	57,535	(57,535)	(57,535)	-	-
Loans and borrowings	677,379	(1,050,970)	(101,597)	(320,458)	(628,915)
	<b>734,914</b>	<b>(1,108,505)</b>	<b>(159,132)</b>	<b>(320,458)</b>	<b>(628,915)</b>
<b>30 June 2009</b>					
Payables	55,349	(55,349)	(55,349)	-	-
Loans and borrowings	482,957	(686,949)	(74,515)	(241,994)	(370,440)
	<b>538,306</b>	<b>(742,298)</b>	<b>(129,864)</b>	<b>(241,994)</b>	<b>(370,440)</b>

### (c) Market risk

Market risk is the risk that changes in market prices, such as interest rates, will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters.

#### Interest rate risk

Interest rate risk is that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company reviews the exposure to interest rate risk as part of the regular Board meetings.

#### Sensitivity analysis

At the reporting date the interest rate profile of the Company's interest bearing financial instruments was:

	Carrying amount	
	2010 \$	2009 \$
<b>Fixed rate instruments</b>		
Financial assets	-	-
Financial liabilities	(57,564)	(77,937)
	<b>(57,564)</b>	<b>(77,937)</b>
<b>Variable rate instruments</b>		
Financial assets	89,196	66,627
Financial liabilities	(619,815)	(405,020)
	<b>(530,619)</b>	<b>(338,393)</b>

# Notes to the financial statements continued

---

## Note 25. Financial risk management (continued)

### **(c) Market risk (continued)**

#### Fair value sensitivity analysis for fixed rate instruments

The Company does not account for any fixed interest rate financial assets or liabilities at fair value through profit or loss. Therefore a change in interest rates at the reporting date would not affect profit or loss.

#### Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have no impact on profit or retained earnings. For the analysis performed on the same basis as at 30 June 2009 there was also no impact. As at both dates this assumes all other variables remain constant.

### **(d) Net fair values**

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the Statement of Financial Position. The Company does not have any unrecognised financial instruments at year end.

### **(e) Capital management**

The Board's policy is to maintain a strong capital base so as to sustain future development of the Company. The Board of Directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the Statement of Financial Position.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the Distribution Limit.

- (i) the Distribution Limit is the greater of:
  - (a) 20% of the profit or funds of the Franchisee otherwise available for distribution to shareholders in that 12 month period; and
  - (b) subject to the availability of distributable profits, the Relevant Rate of Return multiplied by the average level of share capital of the Franchisee over that 12 month period; and
- (ii) the Relevant Rate of Return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The Board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the Company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2010 can be seen in the Statement of Comprehensive Income.

There were no changes in the Company's approach to capital management during the year.

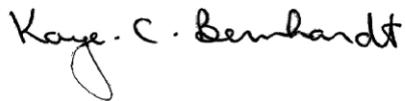
# Directors' declaration

---

In accordance with a resolution of the Directors of Northern Victoria Finances Limited, I state that:

In the opinion of the Directors:

- (a) the financial statements and notes of the Company are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the Company's financial position as at 30 June 2010 and of their performance for the year ended on that date; and
  - (ii) complying with Accounting Standards in Australia and Corporations Regulations 2001; and
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.



**Kaye C. Bernhardt**

**Chairperson**

Signed at Nathalia, Victoria on 27 September 2010.

# Independent audit report

---

## **Richmond Sinnott & Delahunty** Chartered Accountants



### ***INDEPENDENT AUDIT REPORT TO THE MEMBERS OF NORTHERN VICTORIA FINANCES LIMITED***

Partners:  
Kenneth J Richmond  
Warren J Sinnott  
Philip P Delahunty  
Brett A Andrews

#### ***SCOPE***

The financial report comprises the statement of financial position, statement of comprehensive income, statement of cash flows, statement of changes in equity, accompanying notes to the financial statements, and the directors' declaration for Northern Victoria Finances Limited, for the year ended 30 June 2010.

The directors of the company are responsible for preparing a financial report that gives a true and fair view of the financial position and performance of the company, and that complies with Accounting Standards in Australia, in accordance with the Corporations Act 2001. This includes responsibility for the maintenance of adequate accounting records and internal controls that are established to prevent and detect fraud and error, and for the accounting policies and accounting estimates inherent in the financial report.

#### ***Audit approach***

We conducted an independent audit of the financial report in order to express an opinion on it to the members of the company. Our audit has been conducted in accordance with Australian Auditing Standards in order to provide reasonable assurance as to whether the financial report is free of material misstatement. The nature of an audit is influenced by factors such as the use of professional judgement, selective testing, the inherent limitations of internal control, and the availability of persuasive rather than conclusive evidence. Therefore, an audit cannot guarantee that all material misstatements have been detected.

We performed procedures to assess whether in all material respects the financial report presents fairly in accordance with the Corporations Act 2001, including compliance with Accounting Standards in Australia, and other mandatory financial reporting requirements in Australia, a view which is consistent with our understanding of the company's financial position, and of its performance as represented by the results of its operations and cash flows.

We formed our audit opinion on the basis of these procedures, which included:

- examining, on a test basis, information to provide evidence supporting the amounts and disclosures in the financial report; and
- assessing the appropriateness of the accounting policies and disclosures used and the reasonableness of significant account estimates made by the directors.

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our audit was not designed to provide assurance on internal controls.

We performed procedures to assess whether the substance of business transactions was accurately reflected in the financial report. These and our other procedures did not include consideration or judgement of the appropriateness or reasonableness of the business plans or strategies adopted by the directors and management of the company.

---

Woodbury Court, 172 McIvor Road Bendigo 3550. PO Box 30 Bendigo 3552. Ph: (03) 5443 1177. Fax: (03) 5444 4344. Email: [rsd@rsd advisors.com.au](mailto:rsd@rsd advisors.com.au)

ABN 60 616 244 309

Liability limited by a scheme approved under Professional Standards Legislation

## Independent audit report continued

---

### ***INDEPENDENCE***

We are independent of the company, and have met the independence requirements of Australian professional ethical pronouncements and the Corporations Act 2001.

### ***AUDIT OPINION***

In our opinion, the financial report of Northern Victoria Finances Limited is in accordance with:

- (a) the Corporations Act 2001 including:
  - (i) giving a true and fair view of the company's financial position as at 30 June 2010 and of its performance for the year ended on that date; and
  - (ii) complying with Accounting Standards and the Corporations Regulations 2001; and
- (b) other mandatory professional reporting requirements in Australia.

*Richmond Sinnott & Delahunty*

**RICHMOND SINNOTT & DELAHUNTY**  
Chartered Accountants

*W. J. Sinnott*

**W. J. SINNOTT**  
Partner  
Bendigo

Date: 27 September 2010





Nathalia **Community Bank**<sup>®</sup> Branch  
42 Blake Street, Nathalia VIC 3638  
Phone: (03) 5866 3159 Fax: (03) 5866 2964

Numurkah branch  
27 Melville Street, Numurkah VIC 3636  
Phone: (03) 5862 3135 Fax: (03) 5862 2149

Franchisee: Northern Victoria Finances Ltd  
42 Blake Street, Nathalia VIC 3638  
ABN: 33 091 514 966

[www.bendigobank.com.au](http://www.bendigobank.com.au)  
Bendigo and Adelaide Bank Limited,  
The Bendigo Centre, Bendigo VIC 3550  
ABN 11 068 049 178. AFSL 237879.  
(BMPAR10021) (07/10)