Annual Report 2017

Ormond-McKinnon Community Enterprises Limited

ABN 62 131 468 703

Ormond-McKinnon **Community Bank**® Branch

Contents

Chair's report

For year ending 30 June 2017

As the Chair of Ormond-McKinnon Community Enterprises Limited (OMCEL), it is my pleasure to present the 2017 Annual Report.

I joined the OMCEL Board as Chair in June 2017 I would like to thank Andy Moutray-Read, our outgoing Chairman, Dennis Tarrant and Mark Nolan for their support during this transition.

The Board

The Board has also welcomed four other new Directors in June: Kannan Nair, Chian Kee, Paul Stocker and Lucienne Harrison. Prior to their appointment in June, your new Directors each joined the Board as observers and served on various Board committees for several months. Having worked with them for this calendar year, it is clear that they bring a broad range of complementary expertise and a fresh perspective, and are already enthusiastically at work to help grow our business.

I would like to recognise the diligence and commitment of Board members Andrew French and Colin Geldart, as well as Brad Slade who stepped down at the end of the financial year. These Directors have guided the company through extraordinarily challenging conditions over the last number of years whilst ensuring that the company fulfilled its compliance obligations and provided a solid platform from which the new Board can build.

The role of a volunteer **Community Bank**® company Director requires time, commitment and passion for the community and everyone who takes on this position provides a valuable contribution in helping to build a business that will provide funding and support for their local community.

The company's first profit

I am very pleased to report that the company has realised its first profit in 2016/2017 financial year of $19,813, which exceeded budgeted expectations. To summarise, the growth of the business book of the branch (total loans and deposits) saw a 14% increase from $70 million to $80 million. The business showed a growth in revenue of 20% from $507,190 to $607,117, which was a result of good net growth in lending ($4.5 million – against a budget of $3 million), deposits ($4.2 million – against a budget of $3.5 million) and Other Business of $1.32 million, with overall net footings growth of $10.1 million against a budget of $6.5 million. This is a significant milestone and turning point for the business.

The Directors recommend that no dividend be paid to shareholders for the current period as we reinvest our recent success into the long-term stability of the business.

The branch

This year's outcomes can, to a large extent, be attributed to the outstanding performance of our Branch Manager, Annalise Hewitt, who has created a strong, engaged team who customers love to deal with. She works relentlessly to build and maintain strong relationships in the community through which she has grown the business.

We also welcome our new Customer Service Officer, Sami Jahromi, who has been doing a great job maintaining the branch Facebook page, so please visit the page and "Like" her work.

This year was the best year our branch has ever had, and I'd like to thank all of our branch staff for their outstanding contribution; Annalise, Michelle, Angela, Sami, Eve and Jennifer, well done, keep up the great work!

Chair's report (continued)

The community

This year the branch celebrated its seventh birthday with cake for customers, community groups and the Bendigo Bank staff in the branch. In the seven years we've been operating, the company has reinvested nearly $155,000 back into our community groups and other worthwhile causes in our community. In 2016 we are proud to have been one of the major sponsors of first female team of the Ormond Football club and the electronic scoreboard at the McKinnon Reserve which gets used by several local sports clubs we support. We are also planning a Community Pitch event in February 2018 where we will, together with local businesses, provide funds for the benefit of the local community groups.

The next 12 months

In the last few months the new Board has created a new strategic plan to increase the revenue of the business, strengthen our community relationships and to attract, develop and retain a strong branch team. There are some challenges on the horizon, including changes to the Bendigo Bank franchising model, but the company is in the best position it has even been to meet and overcome these challenges, to the benefit of the our local community.

With the departure of some of our previous Directors, a few opportunities will open up and the Board will be seeking to appoint new Directors and committee members to add further capacity, expertise and local relationships to help grow our business further.

Jeanine Reyneke
Chair

Manager’s report

For year ending 30 June 2017

It has been a great 12 months across the board with growth in all areas of the business.

Customer numbers saw an increase of 226 which took us to a total of 1,880, compared with last year 1,654.

We protected 136 customers across the counter with our general insurance products, against a target of 96.

We had total business growth (lending & deposits) of $10 million for the financial year.

Again this year we have seen a decrease in over-the-counter transactions, it is more important than ever that we keep up with the ever changing technology and ensure we stay connected with our customers, as we see more and more people preferring to do their banking from the convenience of their phone or laptop.

Our team of dedicated staff that have contributed to this great success are Michelle Canterford, Jennifer Christie, Eve Waterstone, Angela Speranza and our newest addition Sami Vadji Jahromi.

We continue to support our local community in many ways, just to name a few, we have recently invested into the electronic scoreboard at the McKinnon Reserve, supported Caulfield South Community House with their community garden, assisted the 15th Brighton Scout Group to get their adventure bus up and running and we continue to support many other community groups.

We have now contributed over $150,000 back into the Ormond McKinnon community.

To our shareholders once again I encourage you to support your local **Community Bank**® branch, just by simply doing your banking with us. Over the past few months we have made a concerted effort to stay in regular contact with our shareholders, if you are not receiving mail/ emails from us please update your contact details with the branch so you can stay in touch with what’s happening.

We look forward to seeing you soon.

Kind regards,

Annalise Hewitt
Branch Manager

Directors’ report

For the financial year ended 30 June 2017

The Directors present their report of the company for the financial year ended 30 June 2017.

Directors

The following persons were Directors of Ormond-McKinnon Community Enterprises Limited during or since the end of the financial year up to the date of this report:

Jeanine Reyneke

Position: Chairperson

Professional qualifications: Bcom (Law) - South Africa, Executive MBA - Queensland University of Technology.

Experience and expertise: Jeanine is an experienced leader with international experience across a number of industries. She has extensive experience in the banking industry across a broad range of functions, including Operations, Sales leadership, Small Business and Commercial Banking. Jeanine also gained experience in delivering strategy, projects and business improvements in her previous roles.

Andrew Moutray-Read

Position: Chairperson (Resigned effective 27 June 2017)

Professional qualifications: Nil

Experience and expertise: Appointed to fill a casual vacancy in June 2016, to fill the role of Chairman being vacated by Andrew James French. Andrew Moutray-Read has been involved with the **Community Bank**® model since 2006 and has held the position of Director and Chairman in a number of **Community Bank**® branches. Appointed 1 June 2016.

Andrew James French

Position: Director

Professional qualifications: Nil

Experience and expertise: Andrew has held several senior executive roles and been a medical and life sciences consultant. Andrew is involved in other local and sporting organisations at a Board level, and is the current Director and secretary of Australia Agribiotech Pty Ltd.

Kannan Nair

Position: Director & Secretary

Professional qualifications: CPA - Australia, MBA - University of Sydney and NSW, Commercial Law Masters - University of Melbourne.

Experience and expertise: Kannan has an extensive commercial, finance, and strategy background developed through working with large ASX listed companies and being on a number of Boards. His experience has been gained in a broad range of industries, including retail, property, automobiles, consulting and logistics.

Bradley Thomas Slade

Position: Secretary (Resigned effective 27 June 2017)

Professional qualifications: Bachelor of Business, MBA (In progress), Australian Institute of Company Directors.

Experience and expertise: Brad has extensive experience in finance, company secretarial and compliance; which was developed through working closely with a number of Boards, committees and executives of ASX listed companies and unlisted small and medium enterprises (SME).

Directors (continued)

Colin Geldart

Position: Director

Professional qualifications: Senior Fellow - Financial Services Institute of Australia (SF Fin).

Experience and expertise: Colin was appointed to fill a casual vacancy in May 2015, having previously served on the Board from 2010-2013. Colin has had 48 years involvement in the Banking and Finance industry, and has held numerous Boards with other organisations over the last 10 years.

Chian Kee

Position: Director

Professional qualifications: Bachelor of Laws (Hons) - University of Melbourne, Bachelor of Computer Science - University of Melbourne.

Experience and expertise: Chian is a senior commercial lawyer with top tier private practice and ASX 50 in house legal experience. Chian also has previous Board experience in the not for profit community legal sector. Chian currently leads an in-house legal team focused on retail, technology and consumer markets, his practice includes advising on competition and consumer law, franchising, corporate governance, sales channels and strategic partnerships, private equity acquisitions and dispute resolution. Chian is committee secretary of the OMCEL Finance, Audit and Risk Management Committee.

Lucienne Harrison

Position: Director

Professional qualifications: Bachelor of Chemical Engineering, Post Graduate Qualifications in OH&S, and is a graduate of the Australian Institute of Company Directors.

Experience and expertise: Lucienne has extensive experience across the private, public and not for profit sectors - working in a range of senior roles in corporate and operational strategy, business operations and risk and governance. Prior to joining the Ormond-McKinnon Board she was President and Chair of the risk and audit committee. She brings a wealth of governance experience, commercial acumen and a reputation for delivering results.

Paul Stocker

Position: Director

Professional qualifications: CFP - Deakin University, Diploma in Financial Planning, Bachelor of Commerce - University of Southern QLD.

Experience and expertise: Paul has an extensive banking and finance background and has managed regional teams across numerous listed and unlisted companies. His strengths include growing businesses, business coaching and the development of high performing teams to deliver successful outcomes.

Directors were in office for this entire year unless otherwise stated.

No Directors have material interests in contracts or proposed contracts with the company.

Directors' meetings

Attendances by each Director during the year were as follows:

Director	Board meetings	
	A	B
Andrew Moutray-Read	12	12
Bradley Slade	12	11
Andrew French	12	12
Colin Geldart	12	11
Chian Kee	2	2
Jeanine Reyneke	2	2
Kannan Nair	2	2
Lucienne Harrison	2	2
Paul Stocker	2	1

A - The number of meetings eligible to attend.
B - The number of meetings attended.

Company Secretary

Bradley Slade has been the Company Secretary of Ormond-McKinnon Community Enterprises Limited since November 2013. Bradley's qualifications and experience include: multi-skilled professional with an extensive financial, management and compliance background working with listed companies and unlisted SME's.

Kannan Nair joined the Board as an observer in November 2016 and was appointed by the Board as a Director in June 2017. Kannan has an extensive commercial, finance, and strategy background developed through working with large ASX listed companies and being on a number of Boards. His experience has been gained in a broad range of industries, including retail, property, automobiles, consulting and logistics.

Principal activities

The principal activities of the company during the course of the financial year were in providing **Community Bank®** branch services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There has been no significant changes in the nature of these activities during the year.

Review of operations

The profit of the company for the financial year after provision for income tax was $19,813 (2016 loss: $63,150), which is a 131% increase as compared with the previous year. The improved financial performance is due to a 20% increase in service commissions from an increase in footings as noted below:

	June 2017 $'m	June 2016 $'m
Lending	$34.83	$30.37
Deposits	$41.67	$37.39
Other business	$3.54	$2.21
Total business	$80.04	$69.97

Dividends

No dividends have been paid or declared since the start of the financial year.

Options

No options over issued shares were granted during or since the end of the financial year and there were no options outstanding as at the date of this report.

Significant changes in the state of affairs

No significant changes in the company's state of affairs occurred during the financial year.

Events subsequent to the end of the reporting period

No matters or circumstances have arisen since the end of the financial year that significantly affect or may significantly affect the operations of the company, the results of those operations or the state of affairs of the company, in future financial years.

Likely developments

The company will continue its policy of providing banking services to the community.

Environmental regulations

The company is not subject to any significant environmental regulation.

Indemnifying Officers or Auditor

The company has agreed to indemnify each Officer (Director, Secretary or employee) out of assets of the company to the relevant extent against any liability incurred by that person arising out of the discharge of their duties, except where the liability arises out of conduct involving dishonesty, negligence, breach of duty or the lack of good faith. The company also has Officers Insurance for the benefit of Officers of the company against any liability occurred by the Officer, which includes the Officer's liability for legal costs, in or arising out of the conduct of the business of the company or in or arising out of the discharge of the Officer's duties.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an Auditor of the company.

Proceedings on behalf of company

No person has applied for leave of court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings. The company was not a party to any such proceedings during the year.

Auditor independence declaration

A copy of the Auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set at page 9 of this financial report. No Officer of the company is or has been a partner of the Auditor of the company.

Signed in accordance with a resolution of the Board of Directors at Ormond on 6 October 2017.

Kannan Nair
Director

Auditor’s independence declaration

Level 2, 10-16 Forest Street
Bendigo, Victoria
PO Box 448, Bendigo, VIC, 3552

Ph: (03) 5445 4200
admin@rsdaudit.com.au
www.rsdaudit.com.au

Auditor’s Independence Declaration under section 307C of the *Corporations Act 2001* to the Directors of Ormond-McKinnon Community Enterprises Limited.

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2017 there has been no contraventions of:

(i) the Auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and

(ii) any applicable code of professional conduct in relation to the audit.

RSD Audit
Chartered Accountants

P. P. Delahunty
Partner
Bendigo
Dated: 6 October 2017

Financial statements

Statement of Profit or Loss and Other Comprehensive Income for the year ended 30 June 2017

	Notes	2017 $	2016 $
Revenue	2	607,117	507,190
Expenses			
Employee benefits expense	3	(346,091)	(323,286)
Depreciation and amortisation	3	(25,644)	(14,188)
Finance costs	3	(20,240)	(23,968)
Bad and doubtful debts expense	3	(220)	(312)
Occupancy expenses		(47,884)	(44,000)
IT expenses		(32,219)	(31,088)
Marketing and advertising		(5,931)	(4,971)
Freight/Cartage/Delivery		(5,927)	(7,914)
Accounting and audit fees		(11,394)	(8,275)
Other expenses		(55,016)	(66,560)
		(550,566)	**(524,562)**
Operating profit / (loss) before charitable donations and sponsorships		**56,551**	**(17,372)**
Charitable donations and sponsorships		(34,260)	(26,471)
Profit / (loss) before income tax		**22,291**	**(43,843)**
Income tax expense / benefit	4	(2,478)	(19,307)
Profit/(loss) for the year		**19,813**	**(63,150)**
Other comprehensive income		-	-
Total comprehensive income for the year		**19,813**	**(63,150)**
Profit / (loss) attributable to members of the company		19,813	(63,150)
Total comprehensive income attributable to members of the company		**19,813**	**(63,150)**
Earnings per share for profit from continuing operations attributable to the ordinary equity holders of the company (cents per share):			
- basic earnings per share	17	2.39	(7.62)

These financial statements should be read in conjunction with the accompanying notes.

Statement of Financial Position
as at 30 June 2017

	Notes	2017 $	2016 $
Assets			
Current assets			
Cash and cash equivalents	5	50	1,157
Trade and other receivables	6	45,098	29,761
Other assets	8	5,161	5,964
Total current assets		**50,309**	**36,882**
Non-current assets			
Plant and equipment	9	231,204	241,875
Intangible assets	10	49,318	64,291
Deferred tax assets	4	252,466	254,944
Total non-current assets		**532,988**	**561,110**
Total assets		**583,297**	**597,992**
Liabilities			
Current liabilities			
Trade and other payables	11	61,956	37,451
Borrowings	13	473,501	518,541
Provisions	14	17,248	17,248
Total current liabilities		**552,705**	**573,240**
Non-current liabilities			
Trade and other payables	11	30,947	44,920
Total non-current liabilities		**30,947**	**44,920**
Total liabilities		**583,652**	**618,160**
Net assets		**(355)**	**(20,168)**
Equity			
Issued capital	15	811,128	811,128
Accumulated losses	16	(811,483)	(831,296)
Total equity		**(355)**	**(20,168)**

These financial statements should be read in conjunction with the accompanying notes.

Statement of Changes in Equity
for the year ended 30 June 2017

	Issued capital $	Accumulated losses $	Total equity $
Balance at 1 July 2015	811,128	(768,146)	42,982
Loss for the year	-	(63,150)	(63,150)
Other comprehensive income for the year	-	-	-
Total comprehensive income for the year	**-**	**(63,150)**	**(63,150)**
Balance at 30 June 2016	**811,128**	**(831,296)**	**(20,168)**
Balance at 1 July 2016	811,128	(831,296)	(20,168)
Profit for the year	-	19,813	19,813
Other comprehensive income for the year	-	-	-
Total comprehensive income for the year	**-**	**19,813**	**19,813**
Balance at 30 June 2017	**811,128**	**(811,483)**	**(355)**

These financial statements should be read in conjunction with the accompanying notes.

Statement of Cash Flows
for the year ended 30 June 2017

	Notes	2017 $	2016 $
Cash flows from operating activities			
Receipts from customers		667,272	544,975
Payments to suppliers and employees		(589,489)	(549,805)
Interest paid		(20,240)	(23,968)
Net cash provided by / (used in) operating activities	**18b**	**57,543**	**(28,798)**
Cash flows from investing activities			
Purchase of intangible assets		(13,610)	(13,610)
Net cash flows used in investing activities		**(13,610)**	**(13,610)**
Cash flows from financing activities			
Repayment of borrowings		-	(3,000)
Net cash used in financing activities		**-**	**(3,000)**
Net increase / (decrease) in cash held		**43,933**	**(45,408)**
Cash and cash equivalents at beginning of financial year		(517,384)	(471,976)
Cash and cash equivalents at end of financial year	**18a**	**(473,451)**	**(517,384)**

These financial statements should be read in conjunction with the accompanying notes.

Notes to the financial statements

For year ended 30 June 2017

These financial statements and notes represent those of Ormond-McKinnon Community Enterprises Limited.

Ormond-McKinnon Community Enterprises Limited (‘the company’) is a company limited by shares, incorporated and domiciled in Australia.

The financial statements were authorised for issue by the Directors on 6 October 2017.

Note 1. Summary of significant accounting policies

(a) Basis of preparation

These general purpose financial statements have been prepared in accordance with the Corporations Act 2001, Australian Accounting Standards and Interpretations of the Australian Accounting Standards Board and International Financial Reporting Standards as issued by the International Accounting Standards Board. The company is a for profit entity for financial reporting purposes under Australian Accounting Standards. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless stated otherwise.

The financial statements, except for cash flow information, have been prepared on an accruals basis and are based on historical costs, modified, were applicable, by the measurement at fair value of selected non current assets, financial assets and financial liabilities.

Economic dependency

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank**® branch at Ormond-McKinnon.

The branches operate as a franchise of Bendigo and Adelaide Bank Limited, using the name “Bendigo Bank”, the logo, and systems of operation of Bendigo and Adelaide Bank Limited. The company manages the **Community Bank**® branches on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank**® branches are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank Limited.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank**® branches franchise operations. It also continues to provide ongoing management and operational support, and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

- Advice and assistance in relation to the design, layout and fit out of the **Community Bank**® branches;
- Training for the Branch Managers and other employees in banking, management systems and interface protocol;
- Methods and procedures for the sale of products and provision of services;
- Security and cash logistic controls;
- Calculation of company revenue and payment of many operating and administrative expenses;
- The formulation and implementation of advertising and promotional programs; and
- Sale techniques and proper customer relations.

Notes to the financial statements (continued)

Note 1. Summary of significant accounting policies (continued)

(a) Basis of preparation (continued)

Going concern

During the year, the entity realised a profit after income tax of $19,813, reducing the accumulated losses to $811,483, and reducing the net asset deficiency of the company from $20,168, to $355.

Included within the net assets of the company is deferred tax assets in relation to carried forward to tax losses of $245,339, which can only be utilised against future taxable profits. Furthermore, the company has a working net current asset deficiency of $490,586 (including the bank overdraft of $473,501).

These circumstances create material uncertainties over the financial viability of the company.

The company meets its day-to-day working capital requirements through an overdraft facility that has been approved to 31 October 2018 by the Bendigo and Adelaide Bank Limited. The overdraft has a limit of $550,000, and was drawn to $473,501 at 30 June 2017.

The Directors will continue to review their growth forecast and cash flow budgets throughout 2017-18 and beyond, and will continue to implement measures to preserve existing cash facilities and improve the asset base of the company.

Bendigo and Adelaide Bank Limited have confirmed that it will continue to support the company and its operations through the provision of the overdraft facility on normal terms and conditions to assist working capital requirements. The support is provided on the basis that the company continues to fulfil its obligations under the franchise agreement, and continues to work closely the Bendigo and Adelaide Bank Limited to further develop the business.

Based on the above, and after making additional enquiries, the Directors believe that it is reasonably foreseeable that the company will continue as a going concern, and that it is appropriate to adopt the going concern basis in the preparation of the financial report.

(b) Impairment of assets

At the end of each reporting period, the company assesses whether there is any indication that an asset may be impaired. The assessment will include the consideration of external and internal sources of information. If such an indication exists, an impairment test is carried out on the asset by comparing the recoverable amount of the asset, being the higher of the asset's fair value less cost to sell and value in use, to the asset's carrying amount. Any excess of the asset's carrying amount over its recoverable amount is recognised immediately in profit or loss, unless the asset is carried at a revalued amount in accordance with another Standard. Any impairment loss of a revalued asset is treated as a revaluation decrease in accordance with that other Standard.

(c) Goods and services tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to, the ATO are presented as operating cash flows included in receipts from customers or payments to suppliers.

(d) New and amended accounting policies adopted by the company

There are no new and amended accounting policies that have been adopted by the company this financial year.

Note 1. Summary of significant accounting policies (continued)

(e) Comparative figures

When required by Accounting Standards comparative figures have been adjusted to conform to changes in presentation for the current financial year.

(f) Critical accounting estimates and judgements

The Directors evaluate estimates and judgements incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the company. Estimates and judgements are reviewed on an ongoing basis. Revision to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected. The estimates and judgements that have a significant risk of causing material adjustments to the carrying values of assets and liabilities are as follows:

Estimation of useful lives of assets

The company determines the estimated useful lives and related depreciation and amortisation charges for its property, plant and equipment and intangible assets. The depreciation and amortisation charge will increase where useful lives are less than previously estimated lives.

Fair value assessment of non-current physical assets

The AASB 13 Fair Value standard requires fair value assessments that may involved both complex and significant judgement and experts. The value of land and buildings may be materially misstated and potential classification and disclosure risks may occur.

Employee benefits provision

Assumptions are required for wage growth and CPI movements. The likelihood of employees reaching unconditional service is estimated. The timing of when employee benefit obligations are to be settled is also estimated.

Income tax

The company is subject to income tax. Significant judgement is required in determining the deferred tax asset.

Deferred tax assets are recognised only when it is considered sufficient future profits will be generated. The assumptions made regarding future profits is based on the company's assessment of future cash flows.

Impairment

The company assesses impairment at the end of each reporting period by evaluating conditions and events specific to the company that may be indicative of impairment triggers. Recoverable amounts of relevant assets are reassessed using value in use calculations which incorporate various key assumptions.

(g) New accounting standards for application in future periods

The AASB has issued a number of new and amended Accounting Standards and Interpretations that have mandatory application dates for future reporting periods, some of which are relevant to the company.

The company has decided not to early adopt any of the new and amended pronouncements. The company's assessment of the new and amended pronouncements that are relevant to the company but applicable in the future reporting periods is set out below:

Note 1. Summary of significant accounting policies (continued)

(g) New accounting standards for application in future periods (continued)

(i) AASB 9 Financial Instruments and associated Amending Standards (applicable for annual reporting periods beginning on or after 1 January 2018)

AASB 9 introduces new requirements for the classification and measurement of financial assets and liabilities and includes a forward-looking 'expected loss' impairment model and a substantially-changed approach to hedge accounting.

These requirements improve and simplify the approach for classification and measurement of financial assets compared with the requirements of AASB 139. The main changes are:

a) Financial assets that are debt instruments will be classified based on:

   (i) the objective of the entity's business model for managing the financial assets; and

   (ii) the characteristics of the contractual cash flows.

b) Allows an irrevocable election on initial recognition to present gains and losses on investments in equity instruments that are not held for trading in other comprehensive income (instead of in profit or loss). Dividends in respect of these investments that are a return on investment can be recognised in profit or loss and there is no impairment or recycling on disposal of the instrument.

c) Introduces a 'fair value through other comprehensive income' measurement category for particular simple debt instruments.

d) Financial assets can be designated and measured at fair value through profit or loss at initial recognition if doing so eliminates or significantly reduces a measurement or recognition inconsistency that would arise from measuring assets or liabilities, or recognising the gains and losses on them, on different bases.

e) Where the fair value option is used for financial liabilities the change in fair value is to be accounted for as follows:

   - the change attributable to changes in credit risk are presented in Other Comprehensive Income (OCI)
   - the remaining change is presented in profit or loss If this approach creates or enlarges an accounting mismatch in the profit or loss, the effect of the changes in credit risk are also presented in profit or loss.

Otherwise, the following requirements have generally been carried forward unchanged from AASB 139 into AASB 9:

- classification and measurement of financial liabilities; and
- derecognition requirements for financial assets and liabilities

AASB 9 requirements regarding hedge accounting represent a substantial overhaul of hedge accounting that enable entities to better reflect their risk management activities in the financial statements.

Furthermore, AASB 9 introduces a new impairment model based on expected credit losses. This model makes use of more forward-looking information and applies to all financial instruments that are subject to impairment accounting.

When this standard is first adopted for the year ending 30 June 2019, there will be no material impact on the transactions and balances recognised in the financial statements.

(ii) AASB 15: Revenue from Contracts with Customers (applicable for annual reporting periods commencing on or after 1 January 2018)

When effective, this Standard will replace the current accounting requirements applicable to revenue with a single, principles-based model. Except for a limited number of exceptions, including leases, the new revenue model in AASB 15 will apply to all contracts with customers as well as non-monetary exchanges between entities in the same line of business to facilitate sales to customers and potential customers.

Note 1. Summary of significant accounting policies (continued)

(g) New accounting standards for application in future periods (continued)

(ii) AASB 15: Revenue from Contracts with Customers (applicable for annual reporting periods commencing on or after 1 January 2018) (continued)

The core principle of the Standard is that an entity will recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for the goods or services. To achieve this objective, AASB 15 provides the following five-step process:

- identify the contract(s) with customers;
- identify the performance obligations in the contract(s);
- determine the transaction price;
- allocate the transaction price to the performance obligations in the contract(s); and
- recognise revenue when (or as) the performance obligations are satisfied.

This Standard will require retrospective restatement, as well as enhanced disclosure regarding revenue.

When this Standard is first adopted for the year ending 30 June 2019, it is not expected that there will be a material impact on the transactions and balances recognised in the financial statements.

(iii) AASB 16: Leases (applicable for annual reporting periods commencing on or after 1 January 2019).

AASB 16:

- replaces AASB 117 Leases and some lease-related Interpretations;
- requires all leases to be accounted for 'on-balance sheet' by lessees, other than short-term and low value asset leases;
- provides new guidance on the application of the definition of lease and on sale and lease back accounting;
- largely retains the existing lessor accounting requirements in AASB 117; and
- requires new and different disclosures about leases.

The entity is yet to undertake a detailed assessment of the impact of AASB 16. However, based on the entity's preliminary assessment, the Standard is not expected to have a material impact on the transactions and balances recognised in the financial statements when it is first adopted for the year ending 30 June 2020.

Note 2. Revenue

Revenue arises from the rendering of services through its franchise agreement with the Bendigo and Adelaide Bank Limited. The revenue recognised is measured by reference to the fair value of consideration received or receivable, excluding sales taxes, rebates, and trade discounts.

The entity applies the revenue recognition criteria set out below to each separately identifiable sales transaction in order to reflect the substance of the transaction.

Rendering of services

The entity generates service commissions on a range of products issued by the Bendigo and Adelaide Bank Limited. The revenue includes upfront and trailing commissions, sales fees and margin fees.

Other income

Other revenue is recognised when the right to the income has been established.

All revenue is stated net of the amount of goods and services tax (GST).

	2017 $	2016 $

Note 2. Revenue (continued)

	2017 $	2016 $
Revenue		
- service commissions	607,117	502,021
	607,117	**502,021**
Other revenue		
- other revenue	-	5,169
	-	**5,169**
Total revenue	**607,117**	**507,190**

Note 3. Expenses

Operating expenses

Operating expenses are recognised in profit or loss on an accruals basis, which is typically upon utilisation of the service or at the date upon which the entity becomes liable.

Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset are capitalised during the period of time that is necessary to complete and prepare the asset for its intended use or sale. Other borrowing costs are expensed in the period in which they are incurred and reported in finance costs.

Depreciation

The depreciable amount of all fixed assets is depreciated over the asset's useful life to the company commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates used for each class of depreciable asset are:

Class of asset	**Rate**	**Method**
Leasehold improvements	2.5% - 15%	SL
Furniture & Fittings	7% - 40%	SL

SL = Straight line depreciation

	2017 $	2016 $
Profit before income tax includes the following specific expenses:		
Employee benefits expense		
- wages and salaries	262,571	250,165
- superannuation costs	26,211	24,187
- other costs	57,309	48,934
	346,091	**323,286**

	2017 $	2016 $
Note 3. Expenses (continued)		
Depreciation and amortisation		
Depreciation		
- plant and equipment	214	306
- leasehold improvements	10,457	10,116
	10,671	**10,422**
Amortisation		
- franchise fees	14,973	3,766
Total depreciation and amortisation	**25,644**	**14,188**
Finance costs		
- Interest paid	**20,240**	**23,968**
Bad and doubtful debts expenses	**220**	**312**
Auditors' remuneration		
Remuneration of the Auditor, Richmond, Sinnott & Delahunty, for:		
- Audit or review of the financial report	5,800	5,730
	5,800	**5,730**

Note 4. Income tax

The income tax expense for the year comprises current income tax expense and deferred tax expense.

Current income tax expense charged to profit or loss is the tax payable on taxable income. Current tax liabilities are measured at the amounts expected to be paid to the relevant taxation authority.

Deferred income tax expense reflects movements in deferred tax asset and deferred tax liability balances during the year as well as unused tax losses.

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

Deferred income tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, and their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability.

	2017 $	2016 $
a. The components of tax expense comprise:		
Current tax expense	7,410	-
Deferred tax expense	6,130	19,307
Recoupment of prior year tax losses	(7,410)	-
Over provision of prior years	(3,652)	-
	2,478	**19,307**

Note 4. Income tax (continued)

	2017 $	2016 $
b. Prima facie tax payable		
The prima facie tax on profit / (loss) from ordinary activities before income tax is reconciled to the income tax expense as follows:		
Prima facie tax on profit / (loss) before income tax at 27.5% (2016: 28.5%)	6,130	(12,495)
Add tax effect of:		
- Under / (over) provision of prior years	(3,652)	7,544
- Non-deductible expenses	-	24,258
Income tax attributable to the entity	**2,478**	**19,307**
The applicable weighted average effective tax rate is:	11.12%	44.04%
c. Current tax liability		
Current tax relates to the following:		
Current tax liabilities		
Opening balance	-	-
Current tax	7,410	-
Recoupment of carried forward tax losses	(7,410)	-
	-	**-**
d. Deferred tax asset		
Deferred tax relates to the following:		
Deferred tax asset balance comprises:		
Accrued expenses	1,936	-
Employee provisions	4,743	-
Unused tax losses	246,994	254,944
	253,673	**254,944**
Deferred tax liability balance comprises:		
Prepayments	1,207	-
Net deferred tax asset	**252,466**	**254,944**
e. Deferred income tax included in income tax expense comprises:		
Decrease in deferred tax assets	4,923	39,813
Increase in deferred tax liabilities	1,207	-
Over provision prior years	(3,652)	-
	2,478	**39,813**

Notes to the financial statements (continued)

Note 5. Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits available on demand with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are reported within short-term borrowings in current liabilities in the statement of financial position.

	2017 $	2016 $
Cash at bank and on hand	50	1,157
	50	**1,157**

Note 6. Trade and other receivables

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost, less any provision for doubtful debts. Trade and other receivables are due for settlement usually no more than 30 days from the date of recognition.

Collectability of trade and other receivables is reviewed on an ongoing basis. Debts, which are known to be uncollectable, are written off. A provision for doubtful debts is established when there is objective evidence that the company will not be able to collect all amounts due according to the original terms of receivables. The amount of the provision is the difference between the assets carrying amount and the present value of estimated cash flows, discounted at the effective interest rate. The amount of the provision is recognised on profit or loss.

	2017 $	2016 $
Current		
Trade receivables	43,809	28,472
Other receivables	1,289	1,289
	45,098	**29,761**

Credit risk

The main source of credit risk relates to a concentration of trade receivables owing by Bendigo and Adelaide Bank Limited, which is the source of the majority of the company's income.

The following table details the company's trade and other receivables exposed to credit risk (prior to collateral and other credit enhancements) with ageing analysis and impairment provided for thereon. Amounts are considered as "past due" when the debt has not been settled, within the terms and conditions agreed between the company and the customer or counterparty to the transaction. Receivables that are past due are assessed for impairment by ascertaining solvency of the debtors and are provided for where there are specific circumstances indicating that the debt may not be fully repaid to the company.

The balances of receivables that remain within initial trade terms (as detailed in the table below) are considered to be high credit quality.

Note 6. Trade and other receivables (continued)

Credit risk (continued)

	Gross amount $	Not past due $	Past due but not impaired			Past due and impaired $
			< 30 days $	31-60 days $	> 60 days $	
2017						
Trade receivables	43,809	43,809	-	-	-	-
Other receivables	1,289	1,289	-	-	-	-
Total	**45,098**	**45,098**	**-**	**-**	**-**	**-**
2016						
Trade receivables	28,472	28,472	-	-	-	-
Other receivables	1,289	1,289	-	-	-	-
Total	**29,761**	**29,761**	**-**	**-**	**-**	**-**

Note 7. Financial assets

Classification of financial assets

The company classifies its financial assets in the following categories:

- loans and receivables, and
- held to maturity investments.

The classification depends on the purpose for which the investments were acquired. Management determines the classification of its investments at initial recognition and, in the case of assets classified as held-to-maturity, re-evaluates this designation at the end of each reporting period.

Loans and receivables

This category is the most relevant to the company. Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for those with maturities greater than 12 months after the period end, which are classified as non-current assets. Loans and receivables are included in trade and other receivables in the statement of financial position.

Held to maturity investments

The group classifies investments as held-to-maturity if:

- they are non-derivative financial assets
- they are quoted in an active market
- they have fixed or determinable payments and fixed maturities
- the group intends to, and is able to, hold them to maturity.

Held-to-maturity financial assets are included in non-current assets, except for those with maturities less than 12 months from the end of the reporting period, which would be classified as current assets.

Note 7. Financial assets (continued)

Measurement of financial assets

At initial recognition, the group measures a financial asset at its fair value plus transaction costs that are directly attributable to the acquisition of the financial asset.

Loans and receivables and held-to-maturity investments are subsequently carried at amortised cost using the effective interest method.

Amortised cost is calculated as the amount at which the financial asset or financial liability is measured at initial recognition less principal repayments and any reduction for impairment, and adjusted for any cumulative amortisation of the difference between that initial amount and the maturity amount calculated using the effective interest method.

The effective interest method is used to allocate interest income or interest expense over the relevant period and is equivalent to the rate that discount estimated future cash payments or receipts over the expected life (or where this cannot be reliably predicted, the contractual term) of the financial instrument to the net carrying amount of the financial asset or financial liability. Revisions to expected future net cash flows will necessitate an adjustment to the carrying amount with a consequential recognition of an income or expense item in the profit or loss.

Impairment of financial assets

The group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a ‘loss event’) and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. In the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is considered an indicator that the assets are impaired.

Assets carried at amortised cost

For loans and receivables, the amount of the loss is measured as the difference between the asset’s carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset’s original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in profit or loss. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the company may measure impairment on the basis of an instrument’s fair value using an observable market price.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor’s credit rating), the reversal of the previously recognised impairment loss is recognised in profit or loss.

Derecognition

Financial assets are derecognised when the contractual rights to receipt of cash flows expire or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised when the related obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed, is recognised in profit or loss.

Notes to the financial statements (continued)

Note 8. Other assets

Other assets represent items that will provide the entity with future economic benefits controlled by the entity as a result of past transactions or other past events.

	2017 $	2016 $
Prepayments	4,390	5,193
Other	771	771
	5,161	**5,964**

Note 9. Plant and equipment

Plant and equipment are carried at cost less accumulated depreciation and any accumulated impairment. In the event the carrying amount of plant and equipment is greater than the estimated recoverable amount, the carrying amount is written down immediately to the estimated recoverable amount and impairment losses are recognised in profit or loss. A formal assessment of recoverable amount is made when impairment indicators are present.

The carrying amount of plant and equipment is reviewed annually by Directors to ensure it is not in excess of the recoverable amount of these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the asset's employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

Subsequent costs are included in the assets carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the company and the cost of the item can be measured reliably. All other repairs and maintenance are recognised as expenses in profit or loss during the financial period in which they are incurred.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

	2017 $	2016 $
Leasehold improvements		
At cost	319,328	319,328
Less accumulated depreciation	(89,672)	(79,215)
	229,656	**240,113**
Furniture and Fittings		
At cost	6,239	6,239
Less accumulated depreciation	(4,691)	(4,477)
	1,548	**1,762**
Total plant and equipment	**231,204**	**241,875**

	2017 $	2016 $
Note 9. Plant and equipment (continued)		
Movements in carrying amounts		
Leasehold improvements		
Balance at the beginning of the reporting period	240,113	250,229
Depreciation expense	(10,457)	(10,116)
Balance at the end of the reporting period	**229,656**	**240,113**
Furniture & Fittings		
Balance at the beginning of the reporting period	1,762	2,068
Depreciation expense	(214)	(306)
Balance at the end of the reporting period	**1,548**	**1,762**
Total plant and equipment		
Balance at the beginning of the reporting period	241,875	252,297
Depreciation expense	(10,671)	(10,422)
Balance at the end of the reporting period	**231,204**	**241,875**

Note 10. Intangible assets

Franchise fees have been initially recorded at cost and amortised on a straight line basis at a rate of 20% per annum. The current amortisation charges for intangible assets are included under depreciation and amortisation in the Statement of Profit or Loss and Other Comprehensive Income.

	2017 $	2016 $
Franchise fee		
At cost	68,057	68,057
Less accumulated amortisation	(18,739)	(3,766)
Total intangible assets	**49,318**	**64,291**
Movements in carrying amounts		
Franchise fee		
Balance at the beginning of the reporting period	64,291	-
Additions	-	68,057
Amortisation expense	(14,973)	(3,766)
Balance at the end of the reporting period	**49,318**	**64,291**

Note 11. Trade and other payables

Trade and other payables represent the liabilities for goods and services received by the entity that remain unpaid at the end of the reporting period. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

	2017 $	2016 $
Current		
Unsecured liabilities:		
Franchise Fee Payable	14,972	14,972
Other creditors and accruals	31,983	22,479
Unearned income	15,000	-
	61,955	**37,451**
Non-Current		
Unsecured liabilities:		
Franchise Fee Payable	30,947	44,920
	30,947	**44,920**
Total trade and other payables	**92,902**	**82,371**

The average credit period on trade and other payables is one month.

Note 12. Financial liabilities

Financial liabilities include trade payables, other creditors, loans from third parties and loans from or other amounts due to related entities. Financial liabilities are classified as current liabilities unless the company has an unconditional right to defer settlement of the liability for at least 12 months after the reporting period.

Financial liabilities are initially measured at fair value plus transaction costs, except where the instrument is classified as “fair value through profit or loss”, in which case transaction costs are expensed to profit or loss immediately. Non-derivative financial liabilities other than financial guarantees are subsequently measured at amortised cost. Gains or losses are recognised in profit or loss through the amortisation process and when the financial liability is derecognised.

Note 13. Borrowings

Borrowings are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measures at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in profit or loss over the period of the borrowings using the effective interest method.

Borrowings as classified as current liabilities unless the company has an unconditional right to defer settlement of the liability for at least 12 months after the reporting period.

	2017 $	2016 $

Note 13. Borrowings (continued)

	2017 $	2016 $
Current		
Unsecured liabilities		
Bank overdraft	473,501	518,541
	473,501	**518,541**

(a) Bank overdraft

The company has an overdraft facility of $550,000 which is subject to normal commercial terms and conditions.

Note 14. Provisions

Short-term employee benefits

Provision is made for the company's obligation for short-term employee benefits. Short-term employee benefits are benefits (other than termination benefits) that are expected to be settled wholly before 12 months after the end of the annual reporting period in which the employees render the related service, including wages, salaries and sick leave. Short-term employee benefits are measured at the (undiscounted) amounts expected to be paid when the obligation is settled.

The liability for annual leave is recognised in the provision for employee benefits. All other short term employee benefit obligations are presented as payables.

Other long-term employee benefits

Provision is made for employees' long service leave and annual leave entitlements not expected to be settled wholly within 12 months after the end of the annual reporting period in which the employees render the related service. Other long-term employee benefits are measured at the present value of the expected future payments to be made to employees. Expected future payments incorporate anticipated future wage and salary levels, durations of service and employee departures and are discounted at rates determined by reference to market yields at the end of the reporting period on government bonds that have maturity dates that approximate the terms of the obligations. Any remeasurement for changes in assumptions of obligations for other long-term employee benefits are recognised in profit or loss in the periods in which the changes occur.

The company's obligations for long-term employee benefits are presented as non-current provisions in its statement of financial position, except where the company does not have an unconditional right to defer settlement for at least 12 months after the end of the reporting period, in which case the obligations are presented as current provisions.

	2017 $	2016 $
Current		
Employee benefits	17,248	17,248
	17,248	**17,248**

Note 15. Share capital

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction from the proceeds.

	2017 $	2016 $
828,828 Ordinary shares fully paid	828,860	828,860
Less: Equity raising costs	(17,732)	(17,732)
Owners Capital		
	811,128	**811,128**
Movements in share capital		
Fully paid ordinary shares:		
At the beginning of the reporting period	828,828	828,828
At the end of the reporting period	**828,828**	**828,828**

Ordinary shares participate in dividends and the proceeds on winding up of the company in proportion to the number of shares held. At the shareholders' meetings each shareholder is entitled to one vote when a poll is called, or on a show of hands. The company does not have authorised capital or par value in respect of its issued shares. All issued shares are fully paid. All shares rank equally with regard to the company's residual assets.

Capital management

The Board's policy is to maintain a strong capital base so as to sustain future development of the company. The Board of Directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the Statement of Financial Position.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the Distribution Limit.

(i) the Distribution Limit is the greater of:

   (a) 20% of the profit or funds of the company otherwise available for distribution to shareholders in that 12 month period; and

   (b) subject to the availability of distributable profits, the Relevant Rate of Return multiplied by the average level of share capital of the Franchisee over that 12 month period; and

(ii) the Relevant Rate of Return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The Board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid can be seen in the Statement of Profit or Loss and Comprehensive Income.

There were no changes in the company's approach to capital management during the year.

	2017 $	2016 $

Note 16. Accumulated losses

	2017 $	2016 $
Balance at the beginning of the reporting period	(831,296)	(768,146)
Profit/(loss) after income tax	19,813	(63,150)
Balance at the end of the reporting period	**(811,483)**	**(831,296)**

Note 17. Earnings per share

Basic earnings per share

Basic earnings per share is calculated by dividing the profit or loss attributable to owners of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the year, adjusted for bonus elements in ordinary shares issues during the year.

	2017 $	2016 $
Basic earnings per share (cents)	2.39	(7.62)
Earnings used in calculating basic earnings per share	19,813	(63,150)
Weighted average number of ordinary shares used in calculating basic earnings per share.	828,828	828,828

Note 18. Statement of cash flows

(a) Cash and cash equivalents balances as shown in the Statement of Financial Position can be reconciled to that shown in the Statement of Cash Flows as follows:

	2017 $	2016 $
Cash and cash equivalents (Note 5)	50	1,157
Less bank overdraft (Note 13)	(473,501)	(518,541)
As per the Statement of Cash Flow	**(473,451)**	**(517,384)**
(b) Reconciliation of cash flow from operations with profit after income tax		
Profit / (loss) after income tax	19,813	(63,150)
Non-cash flows in profit		
- Depreciation	10,671	10,422
- Amortisation	14,973	3,766
- Bad debts	220	312
Changes in assets and liabilities		
- (Increase) / decrease in trade and other receivables	(15,557)	(12,934)
- (increase) / decrease in prepayments and other assets	803	(5,652)
- (Increase) / decrease in deferred tax asset	2,478	19,307
- Increase / (decrease) in trade and other payables	24,142	14,652
- Increase / (decrease) in provisions	-	4,479
Net cash flows from / (used in) operating activities	**57,543**	**(28,798)**

Note 18. Statement of cash flows (continued)

(c) Credit standby arrangement and loan facilities

The company has a bank overdraft facility amounting to $550,000 (2016: $550,000). This may be terminated at any time at the option of the bank. At 30 June 2017, $473,501 of this facility was used (2016: $518,541). Variable interest rates apply to this overdraft facility.

Note 19. Key management personnel and related party disclosures

(a) Key management personnel

Any person(s) having authority or responsibility for planning, directing or controlling the activities of the entity, directly or indirectly including any Director (whether executive or otherwise) of that company is considered key management personnel.

No remuneration was paid to key management personnel of the company during the year.

(b) Other related parties

Other related parties include close family members of key management personnel and entities that are controlled or jointly controlled by those key management personnel, individually or collectively with their close family members.

(c) Transactions with key management personnel and related parties

No key management personnel or related party has entered into any contracts with the company. No Director fees have been paid as the positions are held on a voluntary basis.

The Ormond-McKinnon Community Enterprises Limited has accepted the Bendigo and Adelaide Bank Limited's **Community Bank**® Directors Privileges package. The package is available to all Directors who can elect to avail themselves of the benefits based on their personal banking with the branch. There is no requirement to own Bendigo and Adelaide Bank Limited shares and there is no qualification period to qualify to utilise the benefits.

The package mirrors the benefits currently available to Bendigo and Adelaide Bank Limited shareholders. The Directors have estimated the total benefits received from the Directors Privilege Package to be Nil for the year ended 30 June 2017.

(d) Key management personnel shareholdings

The number of ordinary shares in Ormond-McKinnon Community Enterprises Limited held by each key management personnel of the company during the financial year is as follows:

Directors	2017	2016
Andrew Moutray-Read	-	-
Bradley Slade	-	-
Andrew French	-	-
Colin Geldart	10,000	10,000
Chian Kee	-	-
Jeanine Reyneke	-	-
Kannan Nair	-	-
Lucienne Harrison	-	-
Paul Stocker	-	-
	10,000	**10,000**

Note 19. Key management personnel and related party disclosures (continued)

(d) Key management personnel shareholdings (continued)

There was no movement in key management personnel shareholdings during the year. Each share held has a paid up value of $1 and is fully paid.

(e) Other key management transactions

There has been no other transactions involving equity instruments other than those described above.

Note 20. Events after the reporting period

There have been no events after the end of the financial year that would materially affect the financial statements.

Note 21. Contingent liabilities and contingent assets

There were no contingent liabilities or assets at the date of this report to affect the financial statements.

Note 22. Operating segments

The company operates in the financial services sector where it provides banking services to its clients. The company operates in one area being Ormond, Victoria. The company has a franchise agreement in place with Bendigo and Adelaide Bank Limited who account for 100% of the revenue (2016: 100%).

Note 23. Commitments

Operating lease commitments

Non-cancellable operating leases contracted for but not capitalised in the Statement of Financial Position.

	2017 $	2016 $
Payable:		
- no later than 12 months	45,760	45,913
- between 12 months and five years	95,864	144,592
- greater than five years	-	-
Minimum lease payments	**141,624**	**190,505**

The property lease is a non-cancellable lease with a five year term, with rent payable monthly in advance and 4% increases each year.

Note 24. Company details

The registered office and principle place of business is 485 North Road, Ormond VIC 3204.

Note 25. Financial risk management

Financial risk management policies

The Board of Directors has overall responsibility for the establishment and oversight of the risk management framework. The Board has established an Audit Committee which reports regularly to the Board. The Audit Committee is assisted in the area of risk management by an internal audit function.

Specific financial risk exposure and management

The main risks the company is exposed to through its financial instruments are credit risk, liquidity risk and market risk consisting of interest rate risk and other price risk. There have been no substantial changes in the types of risks the company is exposed to, how the risks arise, or the Board's objectives, policies and processes for managing or measuring the risks from the previous period.

The company's financial instruments consist mainly of deposits with banks, short term investments, account receivables and payables, bank overdraft and loans. The totals for each category of financial instruments measured in accordance with AASB 139 Financial Instruments: Recognition and Measurement as detailed in the accounting policies are as follows:

	Note	2017 $	2016 $
Financial assets			
Cash and cash equivalents	5	50	1,157
Trade and other receivables	6	45,098	29,761
Total financial assets		**45,148**	**30,918**
Financial liabilities			
Trade and other payables	11	92,903	82,371
Bank overdraft	13	473,501	518,541
Total financial liabilities		**566,404**	**600,912**

(a) Credit risk

Exposure to credit risk relating to financial assets arises from the potential non-performance by counterparties of contract obligations that could lead to a financial loss to the company.

Credit risk is managed through maintaining procedures ensuring, to the extent possible, that clients and counterparties to transactions are of sound credit worthiness. Such monitoring is used in assessing receivables for impairment. Credit terms for normal fee income are generally 30 days from the date of invoice. For fees with longer settlements, terms are specified in the individual client contracts. In the case of loans advanced, the terms are specific to each loan.

Credit risk exposures

The maximum exposure to credit risk by class of recognised financial assets at the end of the reporting period is equivalent to the carrying amount and classification of those financial assets as presented in the table above.

The company has significant concentrations of credit risk with Bendigo and Adelaide Bank Limited. The company's exposure to credit risk is limited to Australia by geographic area.

None of the assets of the company are past due (2016: nil past due) and based on historic default rates, the company believes that no impairment allowance is necessary in respect of assets not past due.

Note 25. Financial risk management (continued)

(a) Credit risk (continued)

The company limits its exposure to credit risk by only investing in liquid securities with Bendigo and Adelaide Bank Limited and therefore credit risk is considered minimal.

(b) Liquidity risk

Liquidity risk is the risk that the company will not be able to meet its financial obligations as they fall due. The company ensures it will have enough liquidity to meet its liabilities when due under both normal and stressed conditions. Liquidity management is carried out within the guidelines set by the Board.

Typically, the company maintains sufficient cash on hand to meet expected operational expenses, including the servicing of financial obligations. This excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters.

In addition the company has established an overdraft facility of $550,000 (2016: $550,000) with Bendigo and Adelaide Bank Limited. The undrawn amount of this facility is $76,499 (2016: $31,459).

The table below reflects an undiscounted contractual maturity analysis for financial liabilities. The Bank overdraft facility is subject to annual review, may be drawn at any time, and may be terminated by the bank without notice. Therefore the balance of the overdraft facility outstanding at year end could become repayable within 12 months.

Cash flows realised from financial assets reflect management's expectation as to the timing of realisation. Actual timing may therefore differ from that disclosed. The timing of cash flows presented in the table to settle financial liabilities reflects the earliest contractual settlement dates and does not reflect management's expectations that banking facilities will be rolled forward.

Financial liability and financial asset maturity analysis:

30 June 2017	Weighted average interest rate %	Total $	Within 1 year $	1 to 5 years $	Over 5 years $
Financial assets					
Cash and cash equivalents		50	50	-	-
Trade and other receivables		45,098	45,098	-	-
Total anticipated inflows		**45,148**	**45,148**	**-**	**-**
Financial liabilities					
Trade and other payables		92,902	61,955	30,947	-
Bank overdraft *	3.80%	473,501	473,501	-	-
Total expected outflows		**566,403**	**535,456**	**30,947**	**-**
Net inflow / (outflow) on financial instruments		**(521,255)**	**(490,308)**	**(30,947)**	**-**

Note 25. Financial risk management (continued)

(b) Liquidity risk (continued)

30 June 2016	Weighted average interest rate %	Total $	Within 1 year $	1 to 5 years $	Over 5 years $
Financial assets					
Cash and cash equivalents		1,157	1,157	-	-
Trade and other receivables		29,761	29,761	-	-
Total anticipated inflows		**30,918**	**30,918**	**-**	**-**
Financial liabilities					
Trade and other payables		82,371	37,451	44,920	-
Bank overdraft *	4.29%	518,541	518,541	-	-
Total expected outflows		**600,912**	**555,992**	**44,920**	**-**
Net inflow / (outflow) on financial instruments		**(569,994)**	**(525,074)**	**(44,920)**	**-**

* The Bank overdraft has no set repayment period and as such all has been included as current.

(c) Market risk

Market risk is the risk that changes in market prices, such as interest rates, will affect the company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters.

Exposure to interest rate risk arises on financial assets and financial liabilities recognised at the end of the reporting period whereby a future change in interest rates will affect future cash flows or the fair value of fixed rate financial instruments.

The financial instrument that primarily exposes the company to interest rate risk is borrowings.

<u>Sensitivity analysis</u>

The following table illustrates sensitivities to the company's exposures to changes in interest rates and equity prices. The table indicates the impact on how profit and equity values reported at the end of the reporting period would have been affected by changes in the relevant risk variable that management considers to be reasonably possible.

These sensitivities assume that the movement in a particular variable is independent of other variables.

	Profit $	Equity $
Year ended 30 June 2017		
+/- 1% in interest rates (interest expense)	(4,735)	(4,735)
	(4,735)	**(4,735)**
Year ended 30 June 2016		
+/- 1% in interest rates (interest expense)	(5,185)	(5,185)
	(5,185)	**(5,185)**

Note 25. Financial risk management (continued)

(c) Market risk (continued)

Sensitivity analysis (continued)

There have been no changes in any of the methods or assumptions used to prepare the above sensitivity analysis from the prior year.

The company has no exposure to fluctuations in foreign currency.

(d) Price risk

The company is not exposed to any material price risk.

(e) Fair values

Fair value estimation

The fair values of financial assets and liabilities are presented in the following table and can be compared to their carrying amounts as presented in the statement of financial position.

Differences between fair values and the carrying amounts of financial instruments with fixed interest rates are due to the change in discount rates being applied to the market since their initial recognition by the company.

	2017		2016	
	Carrying amount $	Fair value $	Carrying amount $	Fair Value $
Financial assets				
Cash and cash equivalents (i)	50	50	1,157	1,157
Trade and other receivables (i)	45,098	45,098	29,761	29,761
Total financial assets	**45,148**	**45,148**	**30,918**	**30,918**
Financial liabilities				
Trade and other payables (i)	92,903	92,903	82,371	82,371
Bank overdraft	473,501	473,501	518,541	518,541
Total financial liabilities	**566,404**	**566,404**	**600,912**	**600,912**

(i) Cash and cash equivalents, trade and other receivables, and trade and other payables are short-term instruments in nature whose carrying amounts are equivalent to their fair values.

Directors' declaration

In accordance with a resolution of the Directors of Ormond-McKinnon Community Enterprises Limited, the Directors of the company declare that:

1. The financial statements and notes, as set out on pages 10 to 36 are in accordance with the Corporations Act 2001 and:

   (i) comply with Australian Accounting Standards which, as stated in accounting policy Note 1(a) to the financial statements, constitutes compliance with International Financial Reporting Standards (IFRS); and

   (ii) give a true and fair view of the company's financial position as at 30 June 2017 and of the performance for the year ended on that date;

2. In the Directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This resolution is made in accordance with a resolution of the Board of Directors.

Kannan Nair
Director

Signed at Ormond on 6 October 2017.

Independent audit report

Level 2, 10-16 Forest Street
Bendigo, Victoria
PO Box 448, Bendigo, VIC, 3552

Ph: (03) 5445 4200
admin@rsdaudit.com.au
www.rsdaudit.com.au

INDEPENDENT AUDITOR'S REPORT
TO THE MEMBERS ORMOND-MCKINNON COMMUNITY ENTERPRISES LIMITED

REPORT ON THE AUDIT OF THE FINANCIAL REPORT

Opinion

We have audited the financial report of Ormond-McKinnon Community Enterprises Limited, which comprises the statement of financial position as at 30 June 2017, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and the directors' declaration.

In our opinion:

(a) the financial report of Ormond-McKinnon Community Enterprises Limited is in accordance with the *Corporations Act 2001*, including:

(i) giving a true and fair view of the company's financial position as at 30 June 2017 and of its performance for the year then ended; and

(ii) complying with Australian Accounting Standards and the *Corporations Regulations 2001;* and

(b) the financial report also complies with the International Financial Reporting Standards as disclosed in Note 1.

Material Uncertainty Relating to Going Concern

We draw attention to note 1(a) to the financial statements which highlights a material uncertainty regarding the going concern basis of accounting. The company has a net asset deficiency of $355 as at 30 June 2017, and a working capital deficiency of $502,396. Furthermore, included within the net asset of the entity is $245,339 of deferred taxes in relation to carried forward tax losses, which can only be utilised against future taxable profits. These conditions, along with other matters further detailed in note 1(a), indicate that a material uncertainty exists that may cast significant doubt on the Company's ability to continue as a going concern. Our audit report is not modified in respect of this matter.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements related to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report.

Richmond Sinnott & Delahunty, trading as RSD Audit
ABN 60 616 244 309
Liability limited by a scheme approved under Professional Standards Legislation

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the entity in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110: *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the company, would be in the same terms if given to the directors as at the time of this auditor's report.

Director's Responsibility for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001,* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit.
An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report.

The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial report.

We conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.

We evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We obtain sufficient appropriate audit evidence regarding the financial information of the entity to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

The Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements. We also provide the Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Other Information

The directors are responsible for the other information. The other information comprises the information included in the Company's annual report for the year ended 30 June 2017, but does not include the financial report and our auditor's report thereon. Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon. On connection with our audit of the financial report, our responsibility is to read the other information, and in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

rsd Audit

If, based on the work we have performed, we conclude that there is material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

RSD AUDIT
Chartered Accountants

P. P. Delahunty
Partner
Bendigo
Dated: 6 October 2017

Ormond-McKinnon **Community Bank**® Branch
485 North Road, Ormond VIC 3204
Phone: (03) 9576 8211

Franchisee: Ormond-McKinnon Community Enterprises Limited
485 North Road, Ormond VIC 3204
Phone: (03) 9576 8211
ABN: 62 131 468 703
www.bendigobank.com.au/ormond-mckinnon
www.facebook.com/OrmondMcKinnonCommunityBankBranch

Share Registry:
Kannan Nair
485 North Road, Ormond VIC 3204
Postal Address: PO Box 303, Ormond VIC 3204
Phone: (03) 9576 8211 Fax: (03) 9578 3511

(BNPAR17080) (08/17)