

# Paynesville & District Financial Services Ltd

ABN 80 115 308 015

## 2018 Annual Report



Paynesville & District  
**Community Bank®** Branch

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# Chairman's report

For year ending 30 June 2018

As the Chairman of Paynesville & District Financial Services it gives me great pleasure to present our Annual Report.

The business growth this year has been excellent due to the hard work of our Manager and staff. Our business has grown with footings exceeding \$98 million and growing. This is as a result of the hard work being done by the Branch Manager and staff.

There have been good returns to the business from our continued community support through our successful community grants program, with a large number of community groups being funded as a result of the ongoing commitment of the Paynesville & District **Community Bank**<sup>®</sup> Branch.

This year we have funded events like the Music Festival, Australia Day Awards and the R.S.L. Anzac Day breakfast, plus many other clubs and associations. We have now returned over \$500,000 to the community.

I would like to thank the support that has been provided by all Board members throughout the year. With the help of all members we have been able to have a good year and it should continue into the future.

As the makeup of the Board is always changing I would like to thank our retiring Board member Jennifer Ward and take this opportunity to welcome Nick Fordham to our Board.

The support and assistance that we receive as a Board and a **Community Bank**<sup>®</sup> branch from Bendigo and Adelaide Bank Limited Regional Office is invaluable; and with all the changes being made we are able to be kept informed and up to date with suitable training being provided as required.

Our key business priorities remain – to provide excellent financial services; support to clubs and groups throughout the greater Paynesville community; to ensure sound governance of the business, and to deliver long-term growth and profitability for our shareholders.



**Andrew Quirke**  
**Chairman**

# Manager's report

For year ending 30 June 2018

Another very successful year for our Paynesville & District **Community Bank**<sup>®</sup> Branch. We continue to build strong and trusting relationships with our customers and assist them in growing their financial well being and prosperity.

Our main focus is to ensure all customers are fully aware of the many and varied products available, including a full range of insurance, lending, savings and wealth products, both in branch and online. So if there is anything you want to know about these services, please call in and see us. We also need to grow our business through new customers and I urge you to talk to friends, family, and neighbours about the benefits of banking with our **Community Bank**<sup>®</sup> branch.

The more successful our **Community Bank**<sup>®</sup> branch is, the more we can continue to financially support many local groups, clubs and events. As we approach our 13th year since opening in 2005, we have now contributed over \$500,000 in community grants to the Paynesville district; an amount we are immensely proud of. The success of the grant program and the gratitude we receive from recipients is extremely satisfying and all of our customers can be proud that they not only support a local business but their community.

So whatever your banking, wealth and insurance needs are, please come in and talk to our staff. We have a wonderful team, who love to have a chat and ensure that your needs are taken care of and that you receive a high level of customer service.

Thank you to our customers, our shareholders, the Board and the Paynesville and district community who support our branch and community. A special big thank you to the staff, they are a wonderful team that excel in service and ensuring the continued success of our Paynesville & District **Community Bank**<sup>®</sup> Branch.



**Ken Mutton**  
**Branch Manager**

# Directors' report

For the financial year ended 30 June 2018

Your directors submit the financial statements of the company for the financial year ended 30 June 2018.

## Directors

The names and details of the company's directors who held office during or since the end of the financial year:

### **Andrew Charles Quirke**

Chairman

Occupation: Small Business Owner

Qualifications, experience and expertise: Andrew is the owner and operator of a local small business, a Motor Mechanic, a Computer Technician, a Member of the Paynesville Business & Tourism Association and a Committee Member of the Bairnsdale Tennis Club.

Special responsibilities: Marketing Committee; Audit, Risk, Governance & Finance Committee; Human Resources Committee.

Interest in Shares: 3,001

### **Janet Louise McLeod**

Treasurer

Occupation: Chartered Accountant

Qualifications, experience and expertise: Over 30 years experience in Professional Accounting. President of Paynesville Business & Tourism Association. Janet has a Master of Applied Taxation, a Master of Business Administration and is a Chartered Accountant (CA SMSF Specialist) and Chartered Tax Adviser.

Special responsibilities: Human Resources Committee; Audit, Risk, Governance & Finance Committee.

Interest in Shares: Nil

### **Sarah Janice Johnston**

Director

Occupation: Human Resource Manager

Qualifications, experience and expertise: Sarah has a Bachelor of Commerce, Bachelor of Law and a CPA, she is a Fellow of the Institute of Water Administration and a graduate of the Australia Institute of Company Directors. Over 10 years experience in various parts of the water industry, long time East Gippsland resident and has a young family in the area.

Special responsibilities: Audit, Risk, Governance & Finance Committee.

Interest in shares: Nil

### **Peter John Markwell**

Director

Occupation: Retired

Qualifications, experience and expertise: Peter has worked as a stock exchange floor operator, a money market operator in cash and securities, a Chief Executive Officer at the National Mortgage Market Corporation Ltd (a Victorian government-sponsored corporation), a mortgage lending consultant at National Mortgage Services, the Inaugural President at Raymond Island Community Association Inc., and has volunteered as a helper at Paynesville Sea Scouts for over 10 years and Meals on Wheels for five years.

Special responsibilities: Marketing Committee

Interest in shares: Nil

### Directors (continued)

#### **Lynette Joy Wallace**

Director

Occupation: Campus Administrator

Qualifications, experience and expertise: Lynette currently works at the Federation Training as a Campus Administrator. She has previously worked as a Business Manager and Executive Assistant at the local Indigenous corporation for land management (Gunaikurnai Land and Waters Aboriginal Corporation), a Personal Assistant to the Managing Director of a family offset printing company, a Production Manager at a manufacturing printing company, a Client Service Manager at a national retail company, a Studio/Production Manager at various design studios, and has volunteered in many groups including the local business and tourism association, sailing clubs, and has served as Committee Member in many sailing clubs including roles from general committee to Commodore to Sailing School Principal. She previously served on the Yachting Victoria Board for a three-year term.

Special responsibilities: Marketing Committee (Chairperson)

Interest in shares: Nil

#### **Timothy (Tom) Wilfred Webster Ponting**

Director

Occupation: Business and Marketing Consultant

Qualifications, experience and expertise: Tom has extensive experience in senior management roles in FMCG companies and has run his own business development and marketing consultancy for 20 years. This has given both Australian and international business exposure on many levels. Tom has served on the 'Steering Committee for Gippsland Food Plan' the 'Steering Committee' for training programs for improving Team Productivity in Agribusiness and skills for successful supervision in Agribusiness. Tom is a past director of the East Gippsland Food Cluster. Tom is a past member of the Paynesville Coast Guard.

Special responsibilities: Marketing Committee, Human Resources Committee

Interest in shares: Nil

#### **Matthew John Butler**

Director

Occupation: Information Technology Officer

Qualifications, experience and expertise: Matthew works in ICT Support and is a member of the Paynesville Football Netball Club Committee and the A.J Freeman Reserve Committee.

Special responsibilities: Marketing Committee

Interest in shares: Nil

#### **Peter Blackie**

Director

Occupation: Chartered Accountant

Qualifications, experience and expertise: Peter is a Chartered Accountant. He was a partner in two Sydney firms over a period of 16 years and a Consultant to another for 4 years. He specialised in taxation and forensic accounting. Peter then entered Commerce and was the Chief Financial Officer (CFO) of two international high-tech companies (one a publicly listed company) for a period of 10 years. He then returned to practice as a forensic accountant for a further 3 years before moving to Paynesville. Most recently he was the CFO of the East Gippsland Aboriginal Cooperative (5 years) and since 2014 has been CFO to the Whelans Group of Companies. Throughout his career Peter has been the Auditor of a number of Not-For-Profit organisations and has been a board member of the Not-For-Profit organisations Bondi Pavilion Theatre, the Sydney Philharmonic Choirs, and the Ski Club of East Gippsland.

Special responsibilities: Human Resources Committee.

Interest in shares: Nil



## Directors' report (continued)

### Directors (continued)

#### Nicholas Walter George Fordham

Director (Appointed 29 January 2018)

Occupation: Business Analyst

Qualifications, experience and expertise: Nicholas is a Business Analyst with Bairnsdale Regional Health Service. He is the Chair of Paynesville Primary School Council. He has been an Executive Director of Federation training, an IT Manager at Advanced training and Project Manager at East Gippsland Institute of TAFE.

Special responsibilities:

Interest in shares: Nil

#### Fangni Gan (Jennifer Ward)

Director (Resigned 8 August 2018)

Occupation: Branch Manager at Bret Ward Real Estate

Qualifications, experience and expertise: Fangni Gan (Jennifer Ward) is the Branch Manager of a local real estate office. Her job role involves management of the branch, managing trust accounts and general operations. Jennifer has a daughter attending a local catholic college and is involved in a number of local community organisation. She is currently studying a Master degree of Finance and Banking and previously studied Bachelor of Accounting as well as a Diploma of Applied Electronics.

Special responsibilities: Formerly Audit, Risk, Governance & Finance Committee.

Interest in shares: Nil

Directors were in office for this entire year unless otherwise stated.

No directors have material interests in contracts or proposed contracts with the company.

### Company Secretary

The company secretary is Angela Dunkley. Angela was appointed to the position of secretary in June 2013.

Angela has worked in banking and finance for 21 years, 10 years with ANZ Bank in Gippsland and Melbourne, and was then self employed in a finance broking/financial planning business. She has spent the previous 6 years working as a PA to the CEO of a Registered Training Organisation, where she was involved with the administration of the board and co-ordination of special projects.

### Principal Activities

The principal activities of the company during the financial year were facilitating **Community Bank**<sup>®</sup> services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There have been no significant changes in the nature of these activities during the year.

### Operating results

Operations have continued to perform in line with expectations. The profit of the company for the financial year after provision for income tax was:

Year ended 30 June 2018 \$	Year ended 30 June 2017 \$
121,147	97,225

### Dividends

No dividends were declared or paid for the previous year and the directors recommend that no dividend be paid for the current year.

### Significant changes in the state of affairs

In the opinion of the directors there were no significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial statements.

Events since the end of the financial year

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company the results of those operations or the state of affairs of the company, in future years.

### Likely developments

The company will continue its policy of facilitating banking services to the community.

### Environmental regulation

The company is not subject to any significant environmental regulation.

### Directors' benefits

No director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a director, a firm which a director is a member or an entity in which a director has a substantial financial interest except as disclosed in note 19 and 21 to the financial statements. This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by directors shown in the company's accounts, or the fixed salary of a full-time employee of the company, controlled entity or related body corporate.

### Indemnification and insurance of directors and officers

The company has indemnified all directors and the manager in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as directors or manager of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or a related body corporate.



## Directors' report (continued)

### Directors' meetings

The number of directors' meetings attended by each of the directors of the company during the year were:

	Board Meetings Attended		Committee Meetings Attended					
			Marketing		Human Resources		Audit, Risk, Governance & Finance	
	E	A	E	A	E	A	E	A
Andrew Charles Quirke	11	11	3	3	4	4	2	2
Janet Louise McLeod	11	11	-	1	4	4	2	-
Sarah Janice Johnston	11	8	-	-	-	-	2	2
Peter Markwell	11	8	3	3	-	-	-	-
Lynette Wallace	11	7	3	3	-	-	-	-
Tom Ponting	11	10	3	2	4	2	-	-
Matthew Butler	11	10	3	2	-	-	-	-
Peter Blackie	11	7	-	1	2	1	-	-
Nicholas Walter George Fordham *	5	4	-	-	-	-	-	-
Fangni Gan (Jennifer Ward) **	11	7	-	-	-	-	2	2

E - eligible to attend

A - number attended

\* Appointed 29 January 2018

\*\* Resigned 8 August 2018

### Proceedings on behalf of the company

No person has applied to the Court under section 237 of the Corporations Act 2001 for leave to bring proceedings on behalf of the company, or to intervene in any proceedings to which the company is a party, for the purpose of taking responsibility on behalf of the company for all or part of those proceedings.

No proceedings have been brought or intervened in on behalf of the company with leave of the Court under section 237 of the Corporations Act 2001.

### Non audit services

The company may decide to employ the auditor on assignments additional to their statutory duties where the auditor's expertise and experience with the company are important. Details of the amounts paid or payable to the auditor (Andrew Frewin Stewart) for audit and non audit services provided during the year are set out in the notes to the accounts.

The board of directors has considered the position, in accordance with the advice received from the audit committee and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

## Directors' report (continued)

### Non audit services (continued)

The directors are satisfied that the provision of non-audit services by the auditor, as set out in the notes did not compromise the auditor independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed by the audit committee to ensure they do not impact on the impartiality and objectivity of the auditor
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work, acting in a management or a decision-making capacity for the company, acting as advocate for the company or jointly sharing economic risk and rewards.

### Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 10.

Signed in accordance with a resolution of the board of directors at Paynesville, Victoria on 21 September 2018.



**Andrew Charles Quirke**  
Chairman

# Auditor's independence declaration



Chartered Accountants

61 Bull Street, Bendigo 3550  
PO Box 454, Bendigo 3552  
03 5443 0344  
afsbendigo.com.au

## Lead auditor's independence declaration under section 307C of the *Corporations Act 2001* to the directors of Paynesville & District Financial Services Limited

As lead auditor for the audit of Paynesville & District Financial Services Limited for the year ended 30 June 2018, I declare that, to the best of my knowledge and belief, there have been:

- i) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- ii) no contraventions of any applicable code of professional conduct in relation to the audit.

A handwritten signature in black ink, appearing to read 'Andrew Frewin Stewart'.

**Andrew Frewin Stewart**  
61 Bull Street, Bendigo Vic 3550  
Dated: 21 September 2018

A handwritten signature in black ink, appearing to read 'David Hutchings'.

**David Hutchings**  
Lead Auditor

# Financial statements

## Statement of Profit or Loss and Other Comprehensive Income for the year ended 30 June 2018

	Notes	2018 \$	2017 \$
Revenue from ordinary activities	4	703,588	669,209
Employee benefits expense		(338,413)	(330,755)
Charitable donations, sponsorship, advertising and promotion		(34,341)	(29,362)
Occupancy and associated costs		(62,580)	(63,201)
Systems costs		(18,875)	(19,099)
Depreciation and amortisation expense	5	(23,815)	(24,597)
General administration expenses		(57,180)	(66,807)
<b>Profit before income tax expense</b>		<b>168,384</b>	<b>135,388</b>
Income tax expense	6	(47,237)	(38,163)
<b>Profit after income tax expense</b>		<b>121,147</b>	<b>97,225</b>
<b>Total comprehensive income for the year attributable to the ordinary shareholders of the company:</b>		<b>121,147</b>	<b>97,225</b>
<b>Earnings per share</b>		<b>¢</b>	<b>¢</b>
Basic earnings per share	22	15.27	12.25

The accompanying notes form part of these financial statements.

## Financial statements (continued)

### Balance Sheet as at 30 June 2018

	Notes	2018 \$	2017 \$
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and cash equivalents	7	598,325	421,006
Trade and other receivables	8	74,788	69,669
<b>Total current assets</b>		<b>673,113</b>	<b>490,675</b>
<b>Non-current assets</b>			
Property, plant and equipment	9	44,787	51,041
Intangible assets	10	41,492	58,433
Deferred tax asset	11	9,083	6,683
<b>Total non-current assets</b>		<b>95,362</b>	<b>116,157</b>
<b>Total assets</b>		<b>768,475</b>	<b>606,832</b>
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
Trade and other payables	12	33,640	31,166
Current tax liabilities	11	30,596	3,519
Provisions	13	33,214	25,467
<b>Total current liabilities</b>		<b>97,450</b>	<b>60,152</b>
<b>Non-current liabilities</b>			
Provisions	13	6,202	3,004
<b>Total non-current liabilities</b>		<b>6,202</b>	<b>3,004</b>
<b>Total liabilities</b>		<b>103,652</b>	<b>63,156</b>
<b>Net assets</b>		<b>664,823</b>	<b>543,676</b>
<b>EQUITY</b>			
Issued capital	14	769,708	769,708
Accumulated losses	15	(104,885)	(226,032)
<b>Total equity</b>		<b>664,823</b>	<b>543,676</b>

The accompanying notes form part of these financial statements.

## Statement of Changes in Equity for the year ended 30 June 2018

	Notes	Issued capital \$	Accumulated losses \$	Total equity \$
Balance at 1 July 2016		769,708	(323,257)	446,451
Total comprehensive income for the year		-	97,225	97,225
<b>Transactions with owners in their capacity as owners:</b>				
Shares issued during period		-	-	-
Costs of issuing shares		-	-	-
Dividends provided for or paid		-	-	-
<b>Balance at 30 June 2017</b>		<b>769,708</b>	<b>(226,032)</b>	<b>543,676</b>
Balance at 1 July 2017		769,708	(226,032)	543,676
Total comprehensive income for the year		-	121,147	121,147
<b>Transactions with owners in their capacity as owners:</b>				
Shares issued during period		-	-	-
Costs of issuing shares		-	-	-
Dividends provided for or paid		-	-	-
<b>Balance at 30 June 2018</b>		<b>769,708</b>	<b>(104,885)</b>	<b>664,823</b>

The accompanying notes form part of these financial statements.



## Statement of Cash Flows for the year ended 30 June 2018

	Notes	2018 \$	2017 \$
<b>Cash flows from operating activities</b>			
Receipts from customers		761,354	727,088
Payments to suppliers and employees		(568,227)	(576,516)
Interest received		7,372	4,283
Income taxes paid		(22,561)	-
<b>Net cash provided by operating activities</b>	<b>16</b>	<b>177,938</b>	<b>154,855</b>
<b>Cash flows from investing activities</b>			
Payments for property, plant and equipment		(619)	(3,553)
<b>Net cash used in investing activities</b>		<b>(619)</b>	<b>(3,553)</b>
<b>Net increase in cash held</b>		<b>177,319</b>	<b>151,302</b>
Cash and cash equivalents at the beginning of the financial year		421,006	269,704
<b>Cash and cash equivalents at the end of the financial year</b>	<b>7(a)</b>	<b>598,325</b>	<b>421,006</b>

The accompanying notes form part of these financial statements.

# Notes to the financial statements

For year ended 30 June 2018

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**Note 1. Summary of significant accounting policies**

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**a) Basis of preparation**

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board (AASB) and the *Corporations Act 2001*. The company is a for-profit entity for the purpose of preparing the financial statements.

*Compliance with IFRS*

These financial statements and notes comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

*Critical accounting estimates*

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. These areas involving a higher degree of judgement or complexities, or areas where assumptions and estimates which are significant to the financial statements are disclosed in note 3.

*Historical cost convention*

The financial statements have been prepared under the historical cost convention on an accruals basis as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

*Comparative figures*

Where required by Australian Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

*Application of new and amended accounting standards*

There are a number of amendments to accounting standards issued by the AASB that became mandatorily effective for accounting periods beginning on or after 1 July 2017, and are therefore relevant for the current financial year.

AASB 9 Financial Instruments sets out requirements for recognising and measuring financial assets, financial liabilities and some contracts to buy or sell non-financial items. This accounting standard is not expected to have a material impact on the financial statements.

AASB 15 Revenue from Contracts with Customers establishes a comprehensive framework for determining whether, how much and when revenue is recognised. This accounting standard is not expected to have a material impact on the financial statements.

There are also a number of accounting standards and interpretations issued by the AASB that become effective in future accounting periods.

The company has elected not to apply any accounting standards or interpretations before their mandatory operative date for the annual reporting period beginning 1 July 2017. These future accounting standards and interpretations therefore have no impact on amounts recognised in the current period or any prior period.

AASB 16 Leases is effective for annual periods beginning on or after 1 January 2019. The standard introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments.

The company has completed an initial assessment of the potential impact on its financial statements but has not yet completed its detailed assessment. The actual impact of applying AASB 16 on the financial statements in the period of initial application will depend on future economic conditions, including the company's borrowing rate at 1 January 2019, the composition of the lease

## Notes to the financial statements (continued)

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### Note 1. Summary of significant accounting policies (continued)

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#### a) Basis of preparation (continued)

##### *Application of new and amended accounting standards (continued)*

So far, the most significant impact identified is that the company will recognise new assets and liabilities for its operating lease of its branch. As at 30 June 2018, the company's future minimum lease payment under non-cancellable operating leases amount to \$111,795, on an undiscounted basis (see Note 17).

No significant impact is expected for the company's finance leases.

##### *Economic dependency - Bendigo and Adelaide Bank Limited*

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank®** branch at Paynesville, Victoria.

The branch operates as a franchise of Bendigo and Adelaide Bank Limited, using the name "Bendigo Bank" and the logo and system of operations of Bendigo and Adelaide Bank Limited. The company manages the **Community Bank®** branch on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank®** branch are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank Limited.

The company promotes and sells the products and services, but is not a party to the transaction.

The credit risk (i.e. the risk that a customer will not make repayments) is for the relevant Bendigo and Adelaide Bank Limited entity to bear as long as the company has complied with the appropriate procedures and relevant obligations and has not exercised a discretion in granting or extending credit.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank®** branch franchise operations. It also continues to provide ongoing management and operational support and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

- advice and assistance in relation to the design, layout and fit out of the **Community Bank®** branch
- training for the branch manager and other employees in banking, management systems and interface protocol
- methods and procedures for the sale of products and provision of services
- security and cash logistic controls
- calculation of company revenue and payment of many operating and administrative expenses
- the formulation and implementation of advertising and promotional programs
- sales techniques and proper customer relations.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

## Notes to the financial statements (continued)

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### Note 1. Summary of significant accounting policies (continued)

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#### b) Revenue

Revenue is recognised when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the company and any specific criteria have been met. Interest and fee revenue is recognised when earned. The gain or loss on disposal of property, plant and equipment is recognised on a net basis and is classified as income rather than revenue. All revenue is stated net of the amount of Goods and Services Tax (GST).

##### *Revenue calculation*

The franchise agreement provides that three forms of revenue may be earned by the company – margin, commission and fee income. Bendigo and Adelaide Bank Limited decides the form of revenue the company earns on different types of products and services.

The revenue earned by the company is dependent on the business that it generates. It may also be affected by other factors, such as economic and local conditions, for example, interest rates.

##### *Core banking products*

Bendigo and Adelaide Bank Limited has identified some Bendigo Bank Group products and services as 'core banking products'. It may change the products and services which are identified as core banking products by giving the company at least 30 days notice. Core banking products currently include Bendigo Bank branded home loans, term deposits and at call deposits.

##### *Margin*

Margin is arrived at through the following calculation:

- Interest paid by customers on loans less interest paid to customers on deposits
- *plus* any deposit returns i.e. interest return applied by Bendigo and Adelaide Bank Limited for a deposit,
- *minus* any costs of funds i.e. interest applied by Bendigo and Adelaide Bank Limited to fund a loan.

Margin is paid on all core banking products. A funds transfer pricing model is used for the method of calculation of the cost of funds, deposit return and margin.

The company is entitled to a share of the margin earned by Bendigo and Adelaide Bank Limited (i.e. income adjusted for Bendigo and Adelaide Bank Limited's interest expense and interest income return). However, if this reflects a loss, the company incurs a share of that loss.

##### *Commission*

Commission is a fee paid for products and services sold. It may be paid on the initial sale or on an ongoing basis. Commission is payable on the sale of an insurance product such as home contents. Examples of products and services on which ongoing commissions are paid include leasing and Sandhurst Trustees Limited products.

##### *Fee income*

Fee income is a share of what is commonly referred to as 'bank fees and charges' charged to customers by Bendigo Bank Group entities including fees for loan applications and account transactions.

##### *Discretionary financial contributions*

In addition to margin, commission and fee income, and separate from the franchise agreement, Bendigo and Adelaide Bank Limited has also made discretionary financial payments to the company. These are referred to by Bendigo and Adelaide Bank Limited as a "Market Development Fund" (MDF).

The amount has been based on the volume of business attributed to a branch. The purpose of the discretionary payments is to assist with local market development activities, including community sponsorships and donations. It is for the board to decide how to use the MDF.

## Notes to the financial statements (continued)

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### Note 1. Summary of significant accounting policies (continued)

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#### b) Revenue (continued)

Ability to change financial return (continued)

The payments from Bendigo and Adelaide Bank Limited are discretionary and Bendigo and Adelaide Bank Limited may change the amount or stop making them at any time.

Ability to change financial return

Under the franchise agreement, Bendigo and Adelaide Bank Limited may change the form and amount of financial return that the company receives. The reasons it may make a change include changes in industry or economic conditions or changes in the way Bendigo and Adelaide Bank Limited earns revenue.

The change may be to the method of calculation of margin, the amount of margin, commission and fee income or a change of a margin to a commission or vice versa. This may affect the amount of revenue the company receives on a particular product or service. The effect of the change on the revenue earned by the company is entirely dependent on the change.

If Bendigo and Adelaide Bank Limited makes a change to the margin or commission on core banking products and services, it must not reduce the margin and commission the company receives on core banking products and services Bendigo and Adelaide Bank Limited attributes to the company to less than 50% (on an aggregate basis) of Bendigo and Adelaide Bank Limited's margin at that time. For other products and services, there is no restriction on the change Bendigo and Adelaide Bank Limited may make.

Bendigo and Adelaide Bank Limited must give the company 30 days notice before it changes the products and services on which margin, commission or fee income is paid, the method of calculation of margin and the amount of margin, commission or fee income.

*Monitoring and changing financial return*

Bendigo and Adelaide Bank Limited monitors the distribution of financial return between **Community Bank®** companies and Bendigo and Adelaide Bank Limited on an ongoing basis.

Overall, Bendigo and Adelaide Bank Limited has made it clear that the **Community Bank®** model is based on the principle of shared reward for shared effort. In particular, in relation to core banking products and services, the aim is to achieve an equal share of Bendigo and Adelaide Bank Limited's margin.

#### c) Income tax

*Current tax*

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or unrefunded).

*Deferred tax*

Deferred tax is accounted for using the balance sheet liability method on temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities (other than as a result of a business combination) which affects neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

## Notes to the financial statements (continued)

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### Note 1. Summary of significant accounting policies (continued)

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#### c) Income tax (continued)

##### *Deferred tax (continued)*

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the entity intends to settle its tax assets and liabilities on a net basis.

##### *Current and deferred tax for the period*

Current and deferred tax is recognised as an expense or income in the Statement of Profit or Loss and Other Comprehensive Income, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or gain from a bargain purchase.

#### d) Employee entitlements

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

#### e) Cash and cash equivalents

For the purposes of the Statement of Cash Flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the Balance Sheet.

#### f) Trade receivables and payables

Receivables are carried at their amounts due. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

#### g) Property, plant and equipment

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each annual reporting period.



## Notes to the financial statements (continued)

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### Note 1. Summary of significant accounting policies (continued)

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#### g) Property, plant and equipment (continued)

The following estimated useful lives are used in the calculation of depreciation:

- leasehold improvements	5 - 15	years
- furniture and fittings	4 - 40	years

#### h) Intangibles

The franchise fee paid to Bendigo and Adelaide Bank Limited has been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

The renewal processing fee paid to Bendigo and Adelaide Bank Limited when renewing the franchise agreement has also been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

#### i) Payment terms

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days.

#### j) Borrowings

All loans are initially measured at the principal amount. Interest is recognised as an expense as it accrues.

#### k) Financial instruments

##### *Recognition and initial measurement*

Financial instruments, incorporating financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions of the instrument.

Financial instruments are initially measured at fair value plus transaction costs. Financial instruments are classified and measured as set out below.

##### *Derecognition*

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. A financial liability is derecognised when it is extinguished, discharged, cancelled or expires.

##### *Classification and subsequent measurement*

##### *(i) Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

##### *(ii) Held-to-maturity investments*

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

##### *(iii) Financial liabilities*

Financial liabilities include borrowings, trade and other payables and non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

##### *Impairment*

At each reporting date, the entity assesses whether there is objective evidence that a financial instrument has been impaired. Impairment losses are recognised in the Statement of Profit or Loss and Other Comprehensive Income.

## Notes to the financial statements (continued)

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### Note 1. Summary of significant accounting policies (continued)

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#### **l) Leases**

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership are transferred to the company are classified as finance leases. Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred. Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

#### **m) Provisions**

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions or other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

#### **n) Issued capital**

Ordinary shares are recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

#### **o) Earnings per share**

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

#### **p) Goods and Services Tax**

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Balance Sheet. Cash flows are included in the Statement of Cash Flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the taxation authority are classified as operating cash flows.

## Notes to the financial statements (continued)

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### Note 2. Financial risk management

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The company's activities expose it to a limited variety of financial risks: market risk (including currency risk, fair value interest risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the entity. The entity does not use derivative instruments.

Risk management is carried out directly by the board of directors.

#### (i) Market risk

The company has no exposure to any transactions denominated in a currency other than Australian dollars.

#### (ii) Price risk

The company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The company is not exposed to commodity price risk.

#### (iii) Credit risk

The company has no significant concentrations of credit risk. It has policies in place to ensure that customers have an appropriate credit history. The company's franchise agreement limits the company's credit exposure to one financial institution, being Bendigo and Adelaide Bank Limited.

#### (iv) Liquidity risk

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

#### (v) Cash flow and fair value interest rate risk

Interest-bearing assets are held with Bendigo and Adelaide Bank Limited and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the company to cash flow interest-rate risk. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

#### (vi) Capital management

The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the Balance Sheet.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the distribution limit.

The distribution limit is the greater of:

- (a) 20% of the profit or funds of the franchisee otherwise available for distribution to shareholders in that 12 month period; and
- (b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the franchisee over that 12 month period where the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2018 can be seen in the Statement of Profit or Loss and Other Comprehensive Income.

There were no changes in the company's approach to capital management during the year.

## Notes to the financial statements (continued)

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### Note 2. Financial risk management *(continued)*

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#### (vi) Capital management *(continued)*

##### *Goodwill*

Goodwill represents the excess of the cost of an acquisition over the fair value of the company's share of the net identifiable assets of the acquired branch/agency at the date of acquisition. Goodwill on acquisition is included in intangible assets. Goodwill is not amortised. Instead, goodwill is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired and is carried at cost less accumulated impairment losses.

The calculations require the use of assumptions.

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### Note 3. Critical accounting estimates and judgements

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Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Management has identified the following critical accounting policies for which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

##### *Taxation*

Judgement is required in assessing whether deferred tax assets and certain tax liabilities are recognised on the balance sheet. Deferred tax assets, including those arising from carried-forward tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits.

Assumptions about the generation of future taxable profits depend on management's estimates of future cash flows. These depend on estimates of future sales volumes, operating costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation.

These judgements and assumptions are subject to risk and uncertainty. There is therefore a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the balance sheet and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amount of recognised deferred tax assets and liabilities may require adjustment, resulting in corresponding credit or charge to the Statement of Profit or Loss and Other Comprehensive Income.

##### *Estimation of useful lives of assets*

The estimation of the useful lives of assets has been based on historical experience and the condition of the asset is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

## Notes to the financial statements (continued)

### Note 3. Critical accounting estimates and judgements (continued)

#### Estimation of useful lives of assets (continued)

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

Note 4. Revenue from ordinary activities	2018	2017
	\$	\$
Operating activities:		
- gross margin	562,193	508,159
- services commissions	30,742	47,493
- fee income	67,996	74,146
- market development fund	35,000	35,000
Total revenue from operating activities	<u>695,931</u>	<u>664,798</u>
Non-operating activities:		
- interest received	<u>7,657</u>	<u>4,411</u>
Total revenues from ordinary activities	<u><u>703,588</u></u>	<u><u>669,209</u></u>

### Note 5. Expenses

Depreciation of non-current assets:		
- furniture and fittings	4,343	5,125
- leasehold improvements	2,530	2,530
Amortisation of non-current assets:		
- franchise agreement	2,259	2,259
- franchise renewal fee	11,297	11,297
- redomiciled accounts	3,386	3,386
	<u>23,815</u>	<u>24,597</u>
Bad debts	<u>(67)</u>	<u>63</u>

## Notes to the financial statements (continued)

<b>Note 6. Income tax expense</b>	<b>2018</b>	<b>2017</b>
	<b>\$</b>	<b>\$</b>
The components of tax expense comprise:		
- Current tax	49,637	3,520
- Movement in deferred tax	(2,400)	1,540
- Recoupment of prior year tax losses	-	33,103
	<u>47,237</u>	<u>38,163</u>

The prima facie tax on profit from ordinary activities before income tax is reconciled to the income tax expense as follows

Operating profit	168,384	135,388
Prima facie tax on profit from ordinary activities at 27.5% (2017: 27.5%)	46,306	37,232
Add tax effect of:		
- non-deductible expenses	931	931
- timing difference expenses	2,400	(1,540)
	<u>49,637</u>	<u>36,623</u>
Movement in deferred tax	(2,400)	1,540
	<u>47,237</u>	<u>38,163</u>

### **Note 7. Cash and cash equivalents**

Cash at bank and on hand	98,325	121,006
Term deposits	500,000	300,000
	<u>598,325</u>	<u>421,006</u>

### **Note 7.(a) Reconciliation to cash flow statement**

The above figures reconcile to the amount of cash shown in the statement of cash flows at the end of the financial year as follows:

Cash at bank and on hand	98,325	121,006
Term deposits	500,000	300,000
	<u>598,325</u>	<u>421,006</u>

### **Note 8. Trade and other receivables**

Trade receivables	59,652	54,846
Prepayments	14,396	14,368
Other receivables and accruals	740	455
	<u>74,788</u>	<u>69,669</u>



## Notes to the financial statements (continued)

<b>Note 9. Property, plant and equipment</b>	<b>2018</b>	<b>2017</b>
	<b>\$</b>	<b>\$</b>
Leasehold improvements		
At cost	136,363	136,363
Less accumulated depreciation	(118,631)	(116,101)
	<u>17,732</u>	<u>20,262</u>
Furniture and fittings		
At cost	153,150	152,531
Less accumulated depreciation	(126,095)	(121,752)
	<u>27,055</u>	<u>30,779</u>
Total written down amount	<u>44,787</u>	<u>51,041</u>
<b>Movements in carrying amounts:</b>		
Leasehold improvements		
Carrying amount at beginning	20,262	22,792
Less: depreciation expense	(2,530)	(2,530)
Carrying amount at end	<u>17,732</u>	<u>20,262</u>
Furniture and fittings		
Carrying amount at beginning	30,779	32,351
Additions	619	3,553
Less: depreciation expense	(4,343)	(5,125)
Carrying amount at end	<u>27,055</u>	<u>30,779</u>
Total written down amount	<u>44,787</u>	<u>51,041</u>
<b>Note 10. Intangible assets</b>		
Franchise fee		
At cost	32,867	32,867
Less: accumulated amortisation	(27,343)	(25,085)
	<u>5,524</u>	<u>7,782</u>
Renewal processing fee		
At cost	114,337	114,337
Less: accumulated amortisation	(86,723)	(75,426)
	<u>27,614</u>	<u>38,911</u>
Redomicile fee		
At cost	45,000	45,000
Less: accumulated impairment losses	(36,646)	(33,260)
	<u>8,354</u>	<u>11,740</u>
Total written down amount	<u>41,492</u>	<u>58,433</u>

## Notes to the financial statements (continued)

Note 11. Tax	2018	2017
	\$	\$
<b>Current:</b>		
Income tax payable	<u>30,596</u>	<u>3,519</u>
<b>Non-Current:</b>		
Deferred tax assets		
- accruals	1,527	1,214
- employee provisions	10,839	7,830
	<u>12,366</u>	<u>9,044</u>
Deferred tax liability		
- accruals	203	125
- property, plant and equipment	3,080	2,236
	<u>3,283</u>	<u>2,361</u>
Net deferred tax asset	<u>9,083</u>	<u>6,683</u>
Movement in deferred tax charged to Statement of Profit or Loss and Other Comprehensive Income	<u>(2,400)</u>	<u>34,643</u>
<b>Note 12. Trade and other payables</b>		
<b>Current:</b>		
Trade creditors	4,165	4,198
Other creditors and accruals	29,475	26,968
	<u>33,640</u>	<u>31,166</u>
<b>Note 13. Provisions</b>		
<b>Current:</b>		
Provision for annual leave	21,234	14,819
Provision for long service leave	11,980	10,648
	<u>33,214</u>	<u>25,467</u>
<b>Non-current:</b>		
Provision for long service leave	<u>6,202</u>	<u>3,004</u>
<b>Note 14. Issued capital</b>		
793,513 ordinary shares fully paid (2017: 793,513)	793,513	793,513
Less: equity raising expenses	(23,805)	(23,805)
	<u>769,708</u>	<u>769,708</u>

## Notes to the financial statements (continued)

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### Note 14. Issued capital (*continued*)

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Rights attached to shares

(a) *Voting rights*

Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the **Community Bank®** branch have the same ability to influence the operation of the company.

(b) *Dividends*

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo and Adelaide Bank Limited contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

(c) *Transfer*

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the *Corporations Act 2001*.

Prohibited shareholding interest

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if they control or own 10% or more of the shares in the company (the "10% limit").

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or beneficial interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prohibited shareholding interest. If the board becomes aware that a member has a prohibited shareholding interest, it must serve a notice requiring the member (or the member's associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

## Notes to the financial statements (continued)

<b>Note 15. Accumulated losses</b>	<b>2018</b>	<b>2017</b>
	<b>\$</b>	<b>\$</b>
Balance at the beginning of the financial year	(226,032)	(323,257)
Net profit from ordinary activities after income tax	121,147	97,225
Balance at the end of the financial year	<u>(104,885)</u>	<u>(226,032)</u>

### **Note 16. Statement of cash flows**

Reconciliation of profit from ordinary activities after tax to net cash provided by operating activities

Profit from ordinary activities after income tax	121,147	97,225
Non cash items:		
- depreciation	6,873	7,655
- amortisation	16,942	16,942
Changes in assets and liabilities:		
- increase in receivables	(5,120)	(7,414)
- (increase)/decrease in other assets	(2,400)	34,643
- increase/(decrease) in payables	2,474	(1,459)
- increase in provisions	10,945	3,744
- increase in tax liabilities	27,077	3,519
Net cash flows provided by operating activities	<u>177,938</u>	<u>154,855</u>

### **Note 17. Leases**

Operating lease commitments

Non-cancellable operating leases contracted for but not capitalised in the financial statements

Payable - minimum lease payments:

- not later than 12 months	44,718	43,755
- between 12 months and 5 years	67,077	109,388
	<u>111,795</u>	<u>153,143</u>

The property lease is a non-cancellable lease with a five year term, with rent payable monthly in advance. The lease was renewed on 12 December 2015 for a further five years.

### **Note 18. Auditor's remuneration**

Amounts received or due and receivable by the auditor of the company for:

- audit and review services	4,400	5,300
- non audit services	2,430	1,590
	<u>6,830</u>	<u>6,890</u>

## Notes to the financial statements (continued)

### Note 19. Director and related party disclosures

The names of directors who have held office during the financial year are:

Andrew Charles Quirke  
 Janet Louise McLeod  
 Sarah Janice Johnston  
 Peter Markwell  
 Lynette Wallace  
 Tom Ponting  
 Matthew Butler  
 Peter Blackie  
 Nicholas Walter George Fordham (*Appointed 29 January 2018*)  
 Fangni Gan (Jennifer Ward) (*Resigned 8 August 2018*)

No director's fees have been paid as the positions are held on a voluntary basis.

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

	2018	2017
	\$	\$
Transactions with related parties:		
Andrew Quirke sold stationery supplies to the company.	340	310

Directors Shareholdings	2018	2017
Andrew Charles Quirke	3,001	3,001
Janet Louise McLeod	-	-
Sarah Janice Johnston	-	-
Peter Markwell	-	-
Lynette Wallace	-	-
Tom Ponting	-	-
Matthew Butler	-	-
Peter Blackie	-	-
Nicholas Walter George Fordham ( <i>Appointed 29 January 2018</i> )	-	-
Fangni Gan (Jennifer Ward) ( <i>Resigned 8 August 2018</i> )	-	-

There was no movement in directors shareholdings during the year.

## Notes to the financial statements (continued)

Note 20. Franking account	2018	2017
	\$	\$
<i>a. Franking account balance</i>		
Franking credits available for subsequent reporting periods are:		
- franking account balance as at the end of the financial year	-	-
- franking credits that will arise from payment of income tax as at the end of the financial year	22,561	3,519
- franking debits that will arise from the payment of dividends recognised as a liability at the end of the financial year	-	-
Franking credits available for future financial reporting periods:	22,561	3,519
- franking debits that will arise from payment of dividends proposed or declared before the financial report was authorised for use but not recognised as a distribution to equity holders during the period	30,596	-
Net franking credits available	<u>53,157</u>	<u>3,519</u>

### Note 21. Key management personnel disclosures

No director of the company receives remuneration for services as a company director or committee member.

There are no executives within the company whose remuneration is required to be disclosed.

#### Community Bank® Directors' Privileges Package

The board has adopted the **Community Bank®** Directors' Privileges Package. The package is available to all directors, who can elect to avail themselves of the benefits based on their personal banking with the **Community Bank®** branch at Paynesville, Victoria. There is no requirement to own BEN shares and there is no qualification period to qualify to utilise the benefits. The package mirrors the benefits currently available to Bendigo and Adelaide Bank Limited shareholders. The total benefits received by the directors from the Directors' Privilege Package are \$nil for the year ended 30 June 2018 (2017: \$nil).

Note 22. Earnings per share	2018	2017
	\$	\$
(a) Profit attributable to the ordinary equity holders of the company used in calculating earnings per share	121,147	97,225
	Number	Number
(b) Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	793,513	793,513

### Note 23. Events occurring after the reporting date

There have been no events after the end of the financial year that would materially affect the financial statements.



## Notes to the financial statements (continued)

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### Note 24. Contingent liabilities and contingent assets

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There were no contingent liabilities or contingent assets at the date of this report to affect the financial statements.

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### Note 25. Segment reporting

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The economic entity operates in the service sector where it facilitates **Community Bank®** services in Paynesville, Victoria pursuant to a franchise agreement with Bendigo and Adelaide Bank Limited.

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### Note 26. Registered office/Principal place of business

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The entity is a company limited by shares, incorporated and domiciled in Australia. The registered office and principal place of business is:

Registered Office  
61 The Esplanade  
Paynesville, VIC 3880

Principal Place of Business  
61 The Esplanade  
Paynesville, VIC 3880

## Notes to the financial statements (continued)

### Note 27. Financial instruments

#### Financial Instrument Composition and Maturity Analysis

The table below reflects the undiscounted contractual settlement terms for all financial instruments, as well as the settlement period for instruments with a fixed period of maturity and interest rate.

Financial instrument	Floating interest		Fixed interest rate maturing in						Non interest bearing		Weighted average	
			1 year or less		Over 1 to 5 years		Over 5 years					
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	%	%
Financial assets												
Cash and cash equivalents	98,325	121,006	500,000	300,000	-	-	-	-	-	-	1.48	1.29
Receivables	-	-	-	-	-	-	-	-	59,652	54,846	N/A	N/A
Financial liabilities												
Payables	-	-	-	-	-	-	-	-	21,476	20,569	N/A	N/A

#### Net Fair Values

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the balance sheet. The company does not have any unrecognised financial instruments at the year end.

#### Credit Risk

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the balance sheet and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

#### Interest Rate Risk

Interest rate risk refers to the risk that the value of a financial instrument or cash flows associated with the instrument will fluctuate due to changes in market interest rates. Interest rate risk arises from the interest bearing financial assets and liabilities in place subject to variable interest rates, as outlined above.

#### Sensitivity Analysis

The company has performed sensitivity analysis relating to its exposure to interest rate risk at balance date. This sensitivity analysis demonstrates the effect on the current year results and equity which could result from a change in interest rates.

As at 30 June 2018, the effect on profit and equity as a result of changes in interest rate, with all other variables remaining constant would be as follows:

	2018 \$	2017 \$
Change in profit/(loss)		
Increase in interest rate by 1%	5,983	4,210
Decrease in interest rate by 1%	(5,983)	(4,210)
Change in equity		
Increase in interest rate by 1%	5,983	4,210
Decrease in interest rate by 1%	(5,983)	(4,210)

# Directors' declaration

In accordance with a resolution of the directors of Paynesville & District Financial Services Limited, we state that:

In the opinion of the directors:

- (a) the financial statements and notes of the company are in accordance with the *Corporations Act 2001*, including:
  - (i) giving a true and fair view of the company's financial position as at 30 June 2018 and of its performance for the financial year ended on that date; and
  - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- (c) the audited remuneration disclosures set out in the remuneration report section of the directors' report comply with Accounting Standard AASB124 Related Party Disclosures and the Corporations Regulations 2001.

This declaration is made in accordance with a resolution of the board of directors.



---

Andrew Charles Quirke, Chairman

Signed on the 21st of September 2018.

# Independent audit report



**Partners in success**

**Chartered Accountants**

61 Bull Street, Bendigo 3550  
PO Box 454, Bendigo 3552  
03 5443 0344  
afsbendigo.com.au

## **Independent auditor's report to the members of Paynesville & District Financial Services Limited**

### **Report on the audit of the financial statements**

#### **Our opinion**

In our opinion, the financial report of Paynesville & District Financial Services Limited is in accordance with the *Corporations Act 2001*, including:

- i. giving a true and fair view of the company's financial position as at 30 June 2018 and of its performance for the year ended on that date; and
- ii. complying with Australian Accounting Standards.

#### **What we have audited**

Paynesville & District Financial Services Limited's (the company) financial report comprises the:

- ✓ Statement of profit or loss and other comprehensive income
- ✓ Balance sheet
- ✓ Statement of changes in equity
- ✓ Statement of cash flows
- ✓ Notes comprising a summary of significant accounting policies and other explanatory notes
- ✓ The directors' declaration of the entity.

#### **Basis for opinion**

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report.

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*. We are independent of the Company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Other information**

The company usually prepares an annual report that will include the financial statements, directors' report and declaration and our independence declaration and audit report (the financial report). The annual report may also include "other information" on the entity's operations and financial results and financial position as set out in the financial report, typically in a Chairman's report and Manager's report, and reports covering governance and shareholder matters.

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## Independent audit report (continued)

The directors are responsible for the other information. The annual report is expected to be made available to us after the date of this auditor's report.

Our opinion on the financial report does not cover the other information and accordingly we will not express any form of assurance conclusion thereon.

Our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If we identify that a material inconsistency appears to exist when we read the annual report (or become aware that the other information appears to be materially misstated), we will discuss the matter with the directors and where we believe that a material misstatement of the other information exists, we will request management to correct the other information.

### **Directors' responsibility for the financial report**

The directors of the company are responsible for the preparation of the financial report so that it gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or cease operations, or have no realistic alternative but to do so.

### **Auditor's responsibility for the audit of the financial report**

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatement can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: <http://www.auasb.gov.au/home.aspx>. This description forms part of our auditor's report.



**Andrew Frewin Stewart**  
61 Bull Street, Bendigo, 3550  
Dated: 21 September 2018



**David Hutchings**  
Lead Auditor

Paynesville & District **Community Bank®** Branch  
61 The Esplanade, Paynesville VIC 3880  
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