



Bigger than a bank – helping our community continue to grow.

Chair’s message.



This calendar year has kicked off well for the branch with continued growth in its business. We rely very heavily on word of mouth referrals and these continue to deliver new customers to the branch every week. The end result is that profits continue to grow, as does our contribution of money back into our community.

In March, we held a Community Forum with the aim of getting some consensus from our community on what it sees as priorities for projects to which the **Community Bank®** branch could contribute. The forum was well attended and some very good ideas were put up. We would like quite a few of these ideas come to fruition and over the next couple of years I am sure that will happen.

By the end of this year the branch will have given over \$2 million to our community in its nine years of history and all of this will have come from profits generated from business done with locals. There is no other business that I am aware of that makes the sort of monetary contribution to its community as your **Community Bank®** branch does on a regular basis. As long as community members keep banking with us, we will keep ploughing cash back into the community to make it a better place for all.

So, keep those referrals rolling in and do your bit to ensure that your community continues to benefit.

Greg Eden
Chair

2017 Port Lincoln Community Bank® Volleyball Open

THE Port Lincoln Volleyball Association again hosted the Port Lincoln **Community Bank®** Volleyball Open over the March long weekend.



It was the fifth time this social mixed competition has been held in Port Lincoln and with the fantastic response from other volleyball associations around the state, it was again a great success.

More than 80 players and 12 teams competed from Adelaide, Roxby Downs, Whyalla and Port Augusta. The Port Lincoln **Community Bank®** Volleyball Open is the biggest event of its kind held in Port Lincoln.

The Port Lincoln Volleyball Association has been overwhelmed by the support of the local community for this annual event and would like to especially thank the Port Lincoln **Community Bank®** Branch for ‘getting on board’ and sponsoring the wonderful event.

Branch Manager's message.



The new year has opened well for us with continued settlements of both owner occupied and investment properties. Whilst the Port Lincoln real estate market is not booming, there seems to be a consistent enquiry for those properties that are realistically priced and presented. When you compare our fortunes to say places like Whyalla, Port Augusta or Port

Pirie, we are indeed very fortunate to have the variety of industry industries that by and large underpin our economy.

Our **Community Bank**[®] branch sponsored the recent Teakle Auto Sprint which was a massive boom to our town and local economy. We had a continued row of people both Thursday and Friday lining up to buy tickets and I am reliably informed every bit of accommodation in the town was booked out. Car racing is not everyone's favourite but when it can bring 4,000 or 5,000 visitors to our city, we must all recognise the economic benefits.

Community House have been successful in acquiring the house next door to them in Conrad Street and are going to use it as a transition house for homeless people with correct supervision and management. Through their own efforts, they managed to raise sufficient funding for all the bedding, furniture and most other items required, leaving them short on a television, fridge and vacuum cleaner. Our **Community Bank**[®] branch, along with Betta Electrical were able to have those items delivered in time for their opening. These are just a couple of recent examples of your **Community Bank**[®] branch supporting the wider community.

As our Chairman has indicated, our greatest source of new business is the referrals from our existing customers to family and friends. Our customer service within the branch is second to none. You will speak with a real person, not be told to go on Skype nor will you be referred to a call centre. All of our transactions are handled locally, we employ local people and our profits are directed back into the local community. I urge each and every one of you to become part of our wonderful **Community Bank**[®] branch.

Phil Channon
Branch Manager

Introducing our new Business Banking Manager for Eyre Peninsula.

My first involvement with Port Lincoln and broader Eyre Peninsula region was as a 20-year-old when I was posted with the Bank of New South Wales in Port Lincoln as a country relief officer in 1984.

This required me to relieve staff throughout the Eyre Peninsula and was a great way to learn about and understand

the region. Since then, I have lived and worked throughout several areas in regional SA, NSW, VIC and the NT. Wherever I have been I have always enjoyed being involved in the local community, through sport and service organisations.

Professionally, I have been involved in several varied industries. From banking and finance, hospitality, agricultural services, mining and construction, wine marketing and human resources, as well as held senior regional management roles in operations and sales disciplines for both small businesses and large corporates. My most recent role was a Regional Manager for national recruitment firm, with specific focus on the regional areas of South Australia, NSW and VIC. I see my role as Business Banking Manager as a great opportunity to be involved in the business and economic activity on the Eyre Peninsula, and further develop the Bendigo Bank's involvement in this market.

Away from the office, my hobbies include an active participation in sports, fishing, camping, enjoying good food and wine with great conversations. I have one of my five sisters living in Port Lincoln, and many strong friendships and an affinity with the Eyre Peninsula that has grown over the years. I am divorced with two adult sons and am looking forward to settling into back to Port Lincoln and involving myself in the wider Eyre Peninsula business, sporting and social communities.



Eyre Peninsula Business Banking Manager, John Robins.

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Some of the Groups Supported in 2017 so far...

Tunarama Festival	Port Lincoln Motorcycle Club	Aussie Muscle Car Run
Zonta Club of Port Lincoln	Port Lincoln Primary School	Runaway Brides – Variety Club SA
Port Lincoln Volley Ball Assoc	Port Lincoln City Band	Eyre Peninsula Schools Gymkhana
Port Lincoln Singers	Kirton Point Bowling Club	Port Lincoln Junior Football
Port Lincoln Golf Club	Port Lincoln Soccer & Sporting Association	RFDS Port Lincoln Auxiliary
Eyre Peninsula Autosports Club – Teakle Auto Sprint	Community House	



Clockwise from left: Junior Footy Giveaway; The Team ready to lead the Tunarama Festival Parade; Aussie Muscle Car Run – Leukeamia Foundation; RFDS PL Auxiliary members and Phil with their new donut van for fundraising.

Port Lincoln Pool open for business.

Early March saw the completion and reopening of the now Council owned Pool Complex. The branch contributed over \$280,000 to this community project. It was with this funding that the Council could leverage other funding for the project. It was great to see the alterations and improvements made to the complex. Many excited children and their families attended the opening; the joy was evident on their faces. Make sure you take the time to visit this great community asset, now operated by the YCMA.



Above left: West Coast Swim Club Member Bryce Hammond was very pleased to get back into the water at the opening. Above right: New Port Lincoln Pool – redevelopment of spaces has been well thought out for this project.

Branch supports Youth Forum and Scholarships.

In February of this year we aided another two university students from Port Lincoln through our annual **Community Bank®** Scholarship Program. Port Lincoln High School graduate Tobias Threadgold was awarded the main scholarship of \$10,000 across two years while St Joseph's School graduate Jessica Casanova was awarded a special bursary of \$2,500 for one year. Mr Threadgold will be studying veterinary science at Adelaide University and Miss Casanova will be studying a double degree of Bachelor of Teaching and Bachelor of Mathematical and Computer Sciences at Adelaide University.

In March we also held a Youth Forum to hear from local youth and youth groups about the needs and support required by this demographic of our community. Whilst the forum did not have a huge turnout, it has provided our youth committee and Board with some great partnership opportunities and project ideas from youth organisations that we are keen on pursuing. If you have a great idea for a youth project in our community please come and talk to us about funding.

Right: Port Lincoln Community Enterprises Limited Director Di Smith and Branch Manager Phil Channon with scholarship recipients Tobias Threadgold and Jessica Casanova.



Community Forum Meeting.



With the assistance of Traci Mathwin from Bendigo Bank, March saw the branch team and Directors facilitate our second Community Forum. It was a great turn out with many interesting discussions being had by community members. We shared our top ideas for ways in which the branch may be able to assist with funding in our next grants round, where we will have up to \$200,000 available for community grant funding. We invite all interested groups to have a representative at our grants information evening in August to hear how your group can apply.

Save the date.

4th Annual Port Lincoln Community Grants Program – Open 7 August to 4 September 2017.

Information Evening to be held 2 August at 7.00pm at Ravensdale Sporting Centre.

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Port Lincoln Community Bank® Branch

34 Liverpool Street, Port Lincoln SA 5606 Phone: 8682 5226

Opening hours: Monday to Friday 9.00am – 5.00pm

Website: www.bendigobank.com.au/port-lincoln facebook.com/portlincolncommunitybank twitter.com/bendigobank

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