



Annual Report 2016

South East Districts
Financial Services Limited

ABN 50 147 950 178

Sorell & District **Community Bank®** Branch

Chairman's report 2016

As I look back over the last 12 months I feel very proud of the positive position our **Community Bank®** company is now in.

Our staff and company Directors, past and present, along with a growing number of customers, shareholders and associated community and sporting groups, have all contributed to building our business to the point of moving into profitability.

Unprecedented low interest rates keep us focused on efficiencies as well as non-margin income. In September 2015 increased use of online and phone banking enabled us to trim expenses by ceasing Saturday morning trading at Sorell.

Our Board has also seen a few changes this year, with Sean Vincent moving to Melbourne to further his business career and Brian Mitchell taking up his new role as Member for Lyons in Federal Parliament.

New Directors Anita Nutting, Scott Gatehouse and Darryn Scott bring strong, dynamic and diverse skills to our team.

Director and staff involvement in so many community and sporting events continues to impress all concerned with their dedication and commitment to our community.

Another very positive step in our growth has been the strengthening of our Business Banking, Rural Bank, Wealth and Insurance portfolios. Thanks to our branch staff and to Garry Arnold, David Robertson and Malcolm Penglase for their attention to our customers.

As our branch grows and matures, we are seeing similar growth around Australia's 312 **Community Bank®** branches, including here in Tasmania, with Sheffield close to opening and several other towns like St Helens and Smithton moving quickly to establish their own **Community Bank®** branches.

And as we grow, so does the acceptance, accessibility and respect toward the **Community Bank®** and Bendigo Bank networks.

In November 2016 we celebrate our 5th Birthday, a very important milestone for all concerned, a time to reflect and acknowledge our journey and successes so far and to plan for and be excited about the future.

Thank you to all who have assisted in making our success a reality.

We must ensure we continue to tell our story, create the interest and show the direction that leads to increased investment in our community.



Kerry Vincent
Chairman

Branch Manager's report 2016

To begin, I would like to thank my staff, our customers, Board of Directors and of course you, our shareholders for your ongoing commitment and support, helping our branch to achieve \$12 million in business growth this financial year.

We are now approaching the end of our fifth year. As we grow, we are engaging with our existing customers to assist them with their boarder financial needs, turning many single relationship customers into customers who decide to have their insurances and lending with us too.

Our banking product suite adjusts as a result of national customer feedback. Recent changes include:

- A simplified approach to our 'at call' accounts.
- An interest bearing at call account.
- Competitive wealth product options.
- A rewarding home loan structure resulting in reduced interest rates for customers who opt to bring all of their financial relationships to us.

Our Directors and branch staff have been very proactive with the community groups we partner with, bringing in new business while we support integral parts of our community, like the relationships developed with Carlton Surf Life Saving Club and South East Netball Association.

As a branch we have continued our work with Okines Community House and Dodges Ferry Primary School's breakfast program. I am passionate about financial literacy for young people and our program with Sorell High School and the Beacon Foundation, enjoying positive feedback from students and teachers alike.

This year presented significant challenges within the finance industry as we continue to work closely with Bendigo Bank and its partners towards the ultimate outcome of sustainable profitability. The relationship we hold with Garry Arnold and David Carless in our Business Banking team, with David Robertson at Rural Bank, and with Malcolm Penglase and Bill Tzimopoulos in the Bank's Wealth division ensures we are well equipped for a successful future.

As we move forward, I ask you as shareholders to speak to your family and friends about the work we do within our community and the difference they can make just by banking with us. We need your help to identify community groups and business acquaintances you're involved with who would be willing to experience the **Community Bank®** model's point of difference.

Our partner Bendigo Bank is Australia's fifth largest bank and our community is in a very unique position. Banking is an everyday function but the difference with the **Community Bank®** model is that every time people bank with their local **Community Bank®** branch, the bottom line increases and as such, community contributions and dividends increase as well.

So, if you are a shareholder not currently banking with the Sorell & District **Community Bank®** Branch, please call in and talk to us about your banking and how you can further support your community.



Louise Dine
Branch Manager

A message from BEN

It's been 18 years since Bendigo Bank and two rural communities announced they were joining forces to open **Community Bank**[®] branches.

The initial aim was to return traditional bank branches to regional community.

It was soon obvious that the 'community' aspect of this unique banking model was going to be just as important to all types of communities; whether they are rural, regional or urban.

Today, there are 312 **Community Bank**[®] communities in every state and territory of Australia.

The statistics are impressive:

- More than \$148 million in community contributions returned to local communities
- 1,900 directors
- 1,500 staff
- More than \$38 million in shareholder dividends

Yes, these figures are staggering. But dig a little deeper and what's more significant is that social issues affecting every community in Australia have received funding from **Community Bank**[®] companies.

- Aged care
- Youth disengagement
- Homelessness
- Domestic and family violence
- Mental health
- Unemployment
- Environment

I have no doubt that your **Community Bank**[®] company has already had a role to play, either in a funding grant, sponsorship support or connecting locals with relevant government, corporate and not-for-profit organisations.

Behind every **Community Bank**[®] branch is a company board of directors. These people are local mums and dads, tradespeople, small business operators, farmers, lawyers, accountants, school teachers, office workers ... and the list goes on.

As **Community Bank**[®] company directors they volunteer their time, their professional expertise and their local knowledge to make your **Community Bank**[®] branch the success it is today.

To every single one of our 1900-plus **Community Bank**[®] directors, thank you for your commitment, your confidence in Bendigo and Adelaide Bank and your vision to make your community a better place to live.

As a **Community Bank**[®] community, you're all change makers.

As a shareholder, you're critical to helping make things happen for the benefit of your community.

On behalf of Bendigo Bank, thank you.

Thank you for your support as a shareholder, your belief in your community and your faith in what a **Community Bank**[®] community can achieve.

Robert Musgrove
Executive
Engagement Innovation.

**South East Districts Financial Services
Limited**

Financial Statements

30 June 2016

South East Districts Financial Services Limited
ABN 50 147 950 178
Directors' Report

Your directors submit the financial statements of the company for the financial year ended 30 June 2016.

Directors

The names and details of the company's directors who held office during or since the end of the financial year:

Kerry John Vincent

Chairman

Occupation: Business Owner

Qualifications, experience and expertise: Kerry is the proprietor of Rural Solutions Tasmania and Vincent's Garden and Outdoor Centre at Sorell. Kerry also serves on the Southern Tasmanian Councils Authority governance and infrastructure committees. He is a board member of South East Community Care; Sorell Rotary member and past president; co-chairman of Sorell & Tasman Affected Areas Committee; chairman of the South East Regional Development Authority, South East Trade Training Centres and the Regional Community Learning & Development Centre at Levendale. Vice patron of Bream Creek Show Society and the Carlton Park Surf Lifesaving Club, chair of STCA Waste Management Group, patron of Sorell RSL and advisory board member of Edmund Rice Camps Tasmania.

Special responsibilities: Chairman, Board recruitment, Marketing committee and HR committee.

Interest in shares: 22,000

Anthony David Davis

Treasurer

Occupation: Public Practising Accountant

Qualifications, experience and expertise: Anthony worked for 18 years as Taxation Manager with Perpetual Trustees Tasmania Ltd before setting up in private practice as an Accountant in Sorell some 15 years ago and building a significant local client base. He has been on the Board of South East Community Care Inc. for the past 13 years and is their present Treasurer. He is a founding member of the Business Council of Sorell and is a long-standing member and past president of the Sorell Lions Club. He holds a current Private Pilot license. Anthony has been married for 34 years and has two sons aged 21 and 16.

Special responsibilities: Treasurer.

Interest in shares: 10,000

Melinda Jane Reed

Secretary

Occupation: Writer/ Editor

Qualifications, experience and expertise: Now a freelance writer, editor and publisher, Melinda had 26 years in public administration and corporate communication in state and national roles with the Australian Taxation Office and was a director of CPS Credit Union 1997-2000. Melinda holds a Bachelor of Business (UTAS), a Graduate Diploma of Public Relations (Deakin) and is a member of the Public Relations Institute of Australia and the Society of Editors (Tas). Melinda chairs Okines Community House management committee and is an active member of local historical societies and other local community groups.

Special responsibilities: Company Secretary and Marketing committee.

Interest in shares: Nil

Ricky Samuel Birch

Director

Occupation: Training Co-Ordinator

Qualifications, experience and expertise: Currently employed as a Training Co-Ordinator for South East Trade Training Centre at Sorell. Also works in Forestry & Fire Management industries. Brigade Chief Runnymede Fire Brigade, Runnymede Cricket Club Committee Member, Board Member of Regional and Rural Learning Centre Inc., East Coast Employee Safety Representative for Tasmania Fire Service, Accredited Trainer / Assessor with Forest works and Timber Training Creswick. Has Certificate IV in Training and Assessing, Cert IV in OH&S, Cert IV Forest Operations and Cert IV in Public Safety Fire Fighting Supervision. Is married with an 11 year old son and 8 year old twins, boy & girl.

Special responsibilities: Chair of the Marketing committee, Board recruitment.

Interest in shares: 2,000

Janice Maree McConnon

Director

Occupation: Farmer

Qualifications, experience and expertise: Janice is a farmer with extensive involvement in her local community. A board member of South East Community Care, a former Chair and Public Officer of Levendale Primary School Association, member of Levendale Hall Association, organises local farmers forums, raises money for sporting groups and takes an active interest in local history and heritage. Janice holds a Diploma of Rural Business Management.

Special responsibilities: Minute secretary and HR committee.

Interest in shares: 2,500

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Directors' Report

Directors (continued)

Kerry Gail Degrassi

Director

Occupation: Retired

Qualifications, experience and expertise: Kerry has served as a Sorell Councillor since 1996 including one term as Mayor. She was founding president of Southern Beaches Regional Arts and of Okines Community House. She has served as State and National President of the NAPCAN Foundation and on the Advisory Council for the Commissioner for Children and on the Tasmanian Women's Council. With more than 30 years in grass roots community development, in 2008 Kerry's name was added to the Tasmania Honour Roll of Women.

Special responsibilities: Nil

Interest in shares: 1,500

Robert Bruce Forsyth

Director

Occupation: Retired

Qualifications, experience and expertise: Robert was a former manager-director of wholesale products with 20 years experience. Previously manager of a plastics company. Today he volunteers at Sorell Tourist Information Centre, helps out at Causeway Club, is a founding member of Municipal Officer Association 1988, licensed member of G.A.M.S, member of the Motor Home Club of Australia and member of Sorell R.S.L.

Special Responsibilities: Member of the Marketing Committee.

Interest in shares: 22,000

Aaron Graham Millar

Director

Occupation: Electrical Projects Manager

Qualifications, experience and expertise: Aaron worked in the electrical industry as a draftsman, then qualified as an electrical engineer and completed his electrical trade certificate. He currently works for a large state-wide Tasmanian-owned electrical contractor. Aaron is Brigade Chief of the Dunalley Volunteer Fire Brigade and works after hours as a training instructor for the Tasmania Fire Service.

Special Responsibilities: Deputy chair, Board recruitment and Marketing committee.

Interest in Shares: 5,000

Sean Mitchell Vincent

Director

Occupation: Centre Team Assistant - Red Cross Blood Service

Qualifications, experience and expertise: Sean's current Human resource/ assistant role within the Australian Red Cross Blood Service is in the largest donor centre in Australia, rostering staff of between 65-75 and implementing innovative ideas into a workplace. He is involved in the Rotary Club of Sorell, South East Basketball Association, Clifton & Carlton Surf Life Saving Clubs and communications with Southern Business Group, providing a range of connections with the extended community. Sean has completed his bachelor degree with commerce, criminology and law. As of 2015 he started his Masters of Business Administration focusing in Human Resources.

Special Responsibilities: Marketing committee.

Interest in Shares: 1,000

Taylor Samuel Montgomery

Director (*Appointed 29 September 2015*)

Occupation: Automotive Team Manager

Qualifications, experience and expertise: After completing a mechanical apprenticeship with Motors Derwent Park, Taylor is now a Team Manager. Taylor is a fire fighter and treasurer at Orielson Volunteer Fire Brigade, president of the Orielson Hall Committee and has recently begun training to become a Volunteer Ambulance Officer in the Sorell district.

Special responsibilities: Nil

Interest in shares: Nil

Anita May Nutting

Director (*Appointed 26 July 2016*)

Occupation: Executive Assistant

Qualifications, experience and expertise: Anita holds a Certificate in Community Services together with Diplomas in Business Management and Human Resources. She has a corporate personal assistant and human resources employment background including a period in Corporate and Commercial Law at one of the State's largest law firms. Anita has strong personal networks in the Southern Beaches area, is a member of Southern Eastern Community Care, volunteers with The Haven parenting room in Hobart through the Child Health Association Tasmania and was a Camp Quality companion for 10 years, volunteered with the Red Cross Save a Mate (SAM) program and is a regular blood donor.

Special responsibilities: Marketing committee

Interest in shares: Nil

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Directors' Report

Directors (continued)

Brian Keith Mitchell

Director (*Resigned 26 July 2016*)

Occupation: Member of Parliament

My election to federal parliament on July 2 as the new Member for Lyons necessitated my regretful resignation from the Board, effective July 26. My former occupations were media consultant (eight years), newspaper editor and journalist (18 years) and political adviser (2 years). I continue to volunteer with Brighton's Dining with Friends and have previously volunteered with the Causeway Club in Sorell and the Online Access Centre in Richmond. My tertiary qualifications are in Journalism and Politics (via a Bachelor of Arts, English). My skills are written communication, print media production and design (eg, brochures) and corporate strategy. I have assisted with the branch's various promotions and marketing exercises and attended fairs and festivals and spun fairy floss on the bank's behalf.

Special responsibilities: Member of the Marketing Committee.

Interest in shares: Nil

Brett Anthony McDonald

Director (*Resigned 29 September 2015*)

Occupation: Business owner

Qualifications, experience and expertise: Brett was the proprietor of South East Tyre Centre with an extensive customer base within Sorell and surrounding districts. He is a Sorell Councillor and presently holds the position of Deputy Mayor.

Special responsibilities: Nil

Interest in shares: Nil

Directors were in office for this entire year unless otherwise stated

No directors have material interests in contracts or proposed contracts with the company.

Company Secretary

The company secretary is Melinda Reed. Melinda was appointed to the position of secretary on 31 March 2014.

Melinda is currently a writer and editor. She has 26 years experience in public administration and corporate communication and was a director of the CPS Credit Union between 1997 and 2000. She holds a Bachelor of Business and is involved in many local community groups.

Principal Activities

The principal activities of the company during the financial year were facilitating **Community Bank®** services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There have been no significant changes in the nature of these activities during the year.

Operating results

Operations have continued to perform in line with expectations. The loss of the company for the financial year after provision for income tax was:

Year ended 30 June 2016	Year ended 30 June 2015
\$	\$
(7,889)	(58,464)

Dividends

No dividends were declared or paid for the previous year and the directors recommend that no dividend be paid for the current year.

Significant changes in the state of affairs

In the opinion of the directors there were no significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial statements.

Events since the end of the financial year

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company the results of those operations or the state of affairs of the company, in future years.

South East Districts Financial Services Limited
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Directors' Report

Likely developments

The company will continue its policy of facilitating banking services to the community.

Environmental regulation

The company is not subject to any significant environmental regulation.

Directors' benefits

No director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a director, a firm which a director is a member or an entity in which a director has a substantial financial interest except as disclosed in note 19 to the financial statements. This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by directors shown in the company's accounts, or the fixed salary of a full-time employee of the company, controlled entity or related body corporate.

Indemnification and insurance of directors and officers

The company has indemnified all directors and the manager in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as directors or manager of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or a related body corporate.

Directors' meetings

The number of directors' meetings attended by each of the directors of the company during the year were:

	Board Meetings Attended	
	<i>Eligible</i>	<i>Attended</i>
Kerry John Vincent	11	10
Anthony David Davis	11	10
Melinda Jane Reed	11	11
Ricky Samuel Birch	11	10
Janice Maree McConnon	11	10
Kerry Gail Degrossi	6	2
Robert Bruce Forsyth	11	9
Aaron Graham Millar	11	10
Sean Mitchell Vincent	6	4
Taylor Samuel Montgomery (<i>Appointed 29 September 2015</i>)	10	7
Anita May Nutting (<i>Appointed 26 July 2016</i>)	-	-
Brian Keith Mitchell (<i>Resigned 26 July 2016</i>)	9	4
Brett Anthony McDonald (<i>Resigned 29 September 2015</i>)	3	-

Proceedings on behalf of the company

No person has applied to the Court under section 237 of the *Corporations Act 2001* for leave to bring proceedings on behalf of the company, or to intervene in any proceedings to which the company is a party, for the purpose of taking responsibility on behalf of the company for all or part of those proceedings.

No proceedings have been brought or intervened in on behalf of the company with leave of the Court under section 237 of the *Corporations Act 2001*.

South East Districts Financial Services Limited
ABN 50 147 950 178
Directors' Report

Non audit services

The company may decide to employ the auditor on assignments additional to their statutory duties where the auditor's expertise and experience with the company are important. Details of the amounts paid or payable to the auditor (Andrew Frewin Stewart) for audit and non audit services provided during the year are set out in the notes to the accounts.

The board of directors has considered the position and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the *Corporations Act 2001*.


The directors are satisfied that the provision of non-audit services by the auditor, as set out in the notes did not compromise the auditor independence requirements of the *Corporations Act 2001* for the following reasons:

- all non-audit services have been reviewed by the board to ensure they do not impact on the impartiality and objectivity of the auditor
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work, acting in a management or a decision-making capacity for the company, acting as advocate for the company or jointly sharing economic risk and rewards.

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out on page 6.

Signed in accordance with a resolution of the board of directors at Sorell, Tasmania on 15th of September 2016.



Kerry John Vincent, Chairman

Lead auditor's independence declaration under section 307C of the *Corporations Act 2001* to the directors of South East Districts Financial Services Limited

As lead auditor for the audit of South East Districts Financial Services Limited for the year ended 30 June 2016, I declare that, to the best of my knowledge and belief, there have been:

- i) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- ii) no contraventions of any applicable code of professional conduct in relation to the audit.



Andrew Frewin Stewart
61 Bull Street, Bendigo Vic 3550
Dated: 15 September 2016



David Hutchings
Lead Auditor

South East Districts Financial Services Limited
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Statement of Profit or Loss and Other Comprehensive Income
for the year ended 30 June 2016

	Notes	2016 \$	2015 \$
Revenue from ordinary activities	4	579,261	555,274
Employee benefits expense		(343,009)	(351,235)
Charitable donations, sponsorship, advertising and promotion		(14,105)	(21,199)
Occupancy and associated costs		(71,430)	(81,853)
Systems costs		(35,798)	(35,168)
Depreciation and amortisation expense	5	(39,560)	(39,843)
Finance costs	5	(580)	(87)
General administration expenses		(82,668)	(84,353)
Loss before income tax credit		(7,889)	(58,464)
Income tax credit	6	-	-
Loss after income tax credit		(7,889)	(58,464)
Total comprehensive income for the year		(7,889)	(58,464)
Earnings per share for loss attributable to the ordinary shareholders of the company:		¢	¢
Basic earnings per share	20	(0.90)	(6.63)

The accompanying notes form part of these financial statements

South East Districts Financial Services Limited
ABN 50 147 950 178
Balance Sheet
as at 30 June 2016

	Notes	2016 \$	2015 \$
ASSETS			
Current Assets			
Cash and cash equivalents	7	16,596	800
Trade and other receivables	8	23,806	28,359
Total Current Assets		<u>40,402</u>	<u>29,159</u>
Non-Current Assets			
Property, plant and equipment	9	135,862	153,422
Intangible assets	10	7,334	29,334
Total Non-Current Assets		<u>143,196</u>	<u>182,756</u>
Total Assets		<u>183,598</u>	<u>211,915</u>
LIABILITIES			
Current Liabilities			
Trade and other payables	11	17,990	12,018
Borrowings	12	-	26,400
Total Current Liabilities		<u>17,990</u>	<u>38,418</u>
Total Liabilities		<u>17,990</u>	<u>38,418</u>
Net Assets		<u>165,608</u>	<u>173,497</u>
Equity			
Issued capital	13	847,158	847,158
Accumulated losses	14	(681,550)	(673,661)
Total Equity		<u>165,608</u>	<u>173,497</u>

The accompanying notes form part of these financial statements

South East Districts Financial Services Limited
ABN 50 147 950 178
Statement of Changes in Equity
for the year ended 30 June 2016

	Issued capital \$	Accumulated Losses \$	Total equity \$
Balance at 1 July 2014	<u>847,158</u>	<u>(615,197)</u>	<u>231,961</u>
Total comprehensive income for the year	<u>-</u>	<u>(58,464)</u>	<u>(58,464)</u>
Transactions with owners in their capacity as owners:			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	-	-
Balance at 30 June 2015	<u><u>847,158</u></u>	<u><u>(673,661)</u></u>	<u><u>173,497</u></u>
Balance at 1 July 2015	<u>847,158</u>	<u>(673,661)</u>	<u>173,497</u>
Total comprehensive income for the year	<u>-</u>	<u>(7,889)</u>	<u>(7,889)</u>
Transactions with owners in their capacity as owners:			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	-	-
Balance at 30 June 2016	<u><u>847,158</u></u>	<u><u>(681,550)</u></u>	<u><u>165,608</u></u>

The accompanying notes form part of these financial statements

South East Districts Financial Services Limited
ABN 50 147 950 178
Statement of Cash Flows
for the year ended 30 June 2016

	Notes	2016 \$	2015 \$
Cash flows from operating activities			
Receipts from customers		638,496	607,067
Payments to suppliers and employees		(595,720)	(629,828)
Interest received		-	4
Interest paid		(580)	(87)
Net cash provided by/(used in) operating activities	15	<u>42,196</u>	<u>(22,844)</u>
Cash flows from financing activities			
Repayment of borrowings		(1,838)	(7,035)
Net cash used in financing activities		<u>(1,838)</u>	<u>(7,035)</u>
Net increase/(decrease) in cash held		40,358	(29,879)
Cash and cash equivalents at the beginning of the financial year		(23,762)	6,117
Cash and cash equivalents at the end of the financial year	7(a)	<u><u>16,596</u></u>	<u><u>(23,762)</u></u>

The accompanying notes form part of these financial statements

South East Districts Financial Services Limited

ABN 50 147 950 178

Notes to the Financial Statements

for the year ended 30 June 2016

Note 1. Summary of significant accounting policies

a) Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standard Boards and the *Corporations Act 2001*. The company is a for-profit entity for the purpose of preparing the financial statements.

Compliance with IFRS

These financial statements and notes comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. These areas involving a higher degree of judgement or complexities, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

Historical cost convention

The financial statements have been prepared under the historical cost convention on an accruals basis as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

Comparative figures

Where required by Australian Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

Application of new and amended accounting standards

The following amendments to accounting standards issued by the Australian Accounting Standards Board (AASB) became mandatorily effective for accounting periods beginning on or after 1 July 2015, and are therefore relevant for the current financial year.

- AASB 2015-3 Amendments to Australian Accounting Standards arising from the Withdrawal of AASB 1031 Materiality.
- AASB 2015-4 Amendments to Australian Accounting Standards – Financial Reporting Requirements for Australian Groups with a Foreign Parent.

None of the amendments to accounting standards issued by the Australian Accounting Standards Board (AASB) that became mandatorily effective for accounting periods beginning on or after 1 July 2015, materially affected any of the amounts recognised in the current period or any prior period and are not likely to affect future periods.

The following accounting standards and interpretations issued by the Australian Accounting Standards Board (AASB) become effective in future accounting periods.

- | | Effective for annual reporting periods beginning on or after |
|---|--|
| • AASB 9 Financial Instruments, and the relevant amending standards. | 1 January 2018 |
| • AASB 15 Revenue from Contracts with Customers and AASB 2014-5 Amendments to Australian Accounting Standards arising from AASB 15. | 1 January 2018 |
| • AASB 16 Leases | 1 January 2019 |
| • AASB 2014-3 Amendments to Australian Accounting Standards – Accounting for Acquisitions of Interests in Joint Operations. | 1 January 2016 |
| • AASB 2014-4 Amendments to Australian Accounting Standards – Clarification of Acceptable Methods of Depreciation and Amortisation. | 1 January 2016 |
| • AASB 2014-6 Amendments to Australian Accounting Standards – Agriculture: Bearer Plants. | 1 January 2016 |

South East Districts Financial Services Limited

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Notes to the Financial Statements
for the year ended 30 June 2016

Note 1. Summary of significant accounting policies (*continued*)

a) Basis of preparation (*continued*)

Application of new and amended accounting standards (*continued*)

	Effective for annual reporting periods beginning on or after
• AASB 2014-9 Amendments to Australian Accounting Standards – Equity Method in Separate Financial Statements.	1 January 2016
• AASB 2014-10 Amendments to Australian Accounting Standards – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture.	1 January 2018
• AASB 2015-1 Amendments to Australian Accounting Standards – Annual Improvements to Australian Accounting Standards 2012-2014 Cycle.	1 January 2016
• AASB 2015-2 Amendments to Australian Accounting Standards – Disclosure Initiative: Amendments to AASB 101.	1 January 2016
• AASB 2015-5 Amendments to Australian Accounting Standards – Investment Entities: Applying the Consolidation Exception.	1 January 2016
• AASB 2016-1 Amendments to Australian Accounting Standards - Recognition of Deferred Tax Assets for Unrealised Losses.	1 January 2017
• AASB 2016-2 Amendments to Australian Accounting Standards - Disclosure Initiative: Amendments to AASB 107.	1 January 2017

The company has not elected to apply any accounting standards or interpretations before their mandatory operative date for the annual reporting period beginning 1 July 2015. Therefore the abovementioned accounting standards or interpretations have no impact on amounts recognised in the current period or any prior period.

Economic dependency - Bendigo and Adelaide Bank Limited

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank®** branch at Sorell, Tasmania.

The branch operates as a franchise of Bendigo and Adelaide Bank Limited, using the name "Bendigo Bank" and the logo and system of operations of Bendigo and Adelaide Bank Limited. The company manages the **Community Bank®** branch on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank®** branch are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank Limited.

The Company promotes and sells the products and services, but is not a party to the transaction.

South East Districts Financial Services Limited
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Notes to the Financial Statements
for the year ended 30 June 2016

Note 1. Summary of significant accounting policies (continued)

a) Basis of preparation (continued)

Economic dependency - Bendigo and Adelaide Bank Limited (continued)

The credit risk (i.e. the risk that a customer will not make repayments) is for the relevant Bendigo and Adelaide Bank Limited entity to bear as long as the company has complied with the appropriate procedures and relevant obligations and has not exercised a discretion in granting or extending credit.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank® branch** franchise operations. It also continues to provide ongoing management and operational support and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

- advice and assistance in relation to the design, layout and fit out of the **Community Bank® branch**
- training for the branch manager and other employees in banking, management systems and interface protocol
- methods and procedures for the sale of products and provision of services
- security and cash logistic controls
- calculation of company revenue and payment of many operating and administrative expenses
- the formulation and implementation of advertising and promotional programs
- sales techniques and proper customer relations.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

b) Revenue

Revenue is recognised when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the company and any specific criteria have been met. Interest and fee revenue is recognised when earned. The gain or loss on disposal of property, plant and equipment is recognised on a net basis and is classified as income rather than revenue. All revenue is stated net of the amount of Goods and Services Tax (GST).

Revenue calculation

Over the period from September 2013 to February 2015, Bendigo and Adelaide Bank Limited conducted a review of the **Community Bank®** model, known as 'Project Horizon'. This was conducted in consultation with the community banking network. The objective of the review was to develop a shared vision of the **Community Bank®** model that positions it for success now and for the future.

The outcome of that review is that the fundamental franchise model and community participation remain unchanged. Changes to be implemented over a three year period reflect a number of themes, including a culture of innovation, agility and flexibility, network collaboration, director and staff development and a sustainable financial model. This will include changes to the financial return for **Community Bank®** companies from 1 July 2016. A funds transfer pricing model will be used for the method of calculation of the cost of funds, deposit return and margin. All revenue paid on core banking products will be through margin share. Margin on core banking products will be shared on a 50/50 basis.

The franchise agreement provides that three forms of revenue may be earned by the company – margin, commission and fee income. Bendigo and Adelaide Bank Limited decides the form of revenue the company earns on different types of products and services.

The revenue earned by the company is dependent on the business that it generates. It may also be affected by other factors, such as economic and local conditions, for example, interest rates.

Core banking products

Bendigo and Adelaide Bank Limited has identified some Bendigo Bank Group products and services as 'core banking products'. It may change the products and services which are identified as core banking products by giving the company at least 30 days' notice. Core banking products currently include Bendigo Bank branded home loans, term deposits and at call deposits.

South East Districts Financial Services Limited

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Notes to the Financial Statements

for the year ended 30 June 2016

Note 1. Summary of significant accounting policies (*continued*)

b) Revenue (*continued*)

Margin

Margin is arrived at through the following calculation:

Interest paid by customers on loans less interest paid to customers on deposits

plus any deposit returns i.e. interest return applied by Bendigo and Adelaide Bank Limited for a deposit,

minus any costs of funds i.e. interest applied by Bendigo and Adelaide Bank Limited to fund a loan.

Note: In very simplified terms, currently, deposit return means the interest Bendigo and Adelaide Bank Limited gets when it invests the money the customer deposits with it. The cost of funds means the interest Bendigo and Adelaide Bank Limited pays when it borrows the money to give a customer a loan. From 1 July 2016, both will mean the cost for Bendigo and Adelaide Bank Limited to borrow the money in the market.

Products and services on which margin is paid include variable rate deposits and variable rate home loans. From 1 July 2016, examples include Bendigo Bank branded at call deposits, term deposits and home loans.

For those products and services on which margin is paid, the company is entitled to a share of the margin earned by Bendigo and Adelaide Bank Limited (i.e. income adjusted for Bendigo and Adelaide Bank Limited's interest expense and interest income return). However, if this reflects a loss, the company incurs a share of that loss.

Commission

Commission is a fee paid for products and services sold. It may be paid on the initial sale or on an ongoing basis. Commission is payable on the sale of an insurance product such as home contents. Examples of products and services on which ongoing commissions are paid include leasing and Sandhurst Trustees Limited products. This currently also includes Bendigo Bank branded fixed rate home loans and term deposits of more than 90 days, but these will become margin products from 1 July 2016.

Fee income

Fee income is a share of what is commonly referred to as 'bank fees and charges' charged to customers by Bendigo Bank Group entities including fees for loan applications and account transactions.

Ability to change financial return

Under the franchise agreement, Bendigo and Adelaide Bank Limited may change the form and amount of financial return that the company receives. The reasons it may make a change include changes in industry or economic conditions or changes in the way Bendigo and Adelaide Bank Limited earns revenue.

The change may be to the method of calculation of margin, the amount of margin, commission and fee income or a change of a margin to a commission or vice versa. This may affect the amount of revenue the company receives on a particular product or service. The effect of the change on the revenue earned by the company is entirely dependent on the change.

If Bendigo and Adelaide Bank Limited makes a change to the margin or commission on core banking products and services, it must not reduce the margin and commission the company receives on core banking products and services Bendigo and Adelaide Bank Limited attributes to the company to less than 50% (on an aggregate basis) of Bendigo and Adelaide Bank Limited's margin at that time. For other products and services, there is no restriction on the change Bendigo and Adelaide Bank Limited may make.

Bendigo and Adelaide Bank Limited must give the company 30 days' notice before it changes the products and services on which margin, commission or fee income is paid, the method of calculation of margin and the amount of margin, commission or fee income.

Monitoring and changing financial return

Bendigo and Adelaide Bank Limited monitors the distribution of financial return between **Community Bank®** companies and Bendigo and Adelaide Bank Limited on an ongoing basis.

Overall, Bendigo and Adelaide Bank Limited has made it clear that the **Community Bank®** model is based on the principle of shared reward for shared effort. In particular, in relation to core banking products and services, the aim is to achieve an equal share of Bendigo and Adelaide Bank Limited's margin.

As discussed above in relation to Project Horizon, among other things, there will be changes in the financial return for **Community Bank®** companies from 1 July 2016. This includes 50% share of margin on core banking products, all core banking products become margin products and a funds transfer pricing model will be used for the method of calculation of the cost of funds, deposit return and margin.

South East Districts Financial Services Limited

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**Notes to the Financial Statements
for the year ended 30 June 2016**

Note 1. Summary of significant accounting policies (continued)

b) Revenue (continued)

Margin (continued)

The Board is yet to appreciate the full impact of the above changes on our revenue moving forward. We would anticipate that by the time of this year's AGM we will be able to inform our shareholders of the likely outcomes of the new model.

The Board is continuing to work with Bendigo and Adelaide Bank Ltd to understand any potential changes to revenue and will provide further details as appropriate in due course.

c) Income tax

Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

Deferred tax

Deferred tax is accounted for using the balance sheet liability method on temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities other than as a result of a business combination (which affects neither taxable income nor accounting profit). Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the consolidated entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the company entity intends to settle its tax assets and liabilities on a net basis.

Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the Statement of Profit or Loss and Other Comprehensive Income, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or excess.

d) Employee entitlements

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

e) Cash and cash equivalents

For the purposes of the Statement of Cash Flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the Balance Sheet.

South East Districts Financial Services Limited

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Notes to the Financial Statements
for the year ended 30 June 2016

Note 1. Summary of significant accounting policies (continued)

f) Trade receivables and payables

Receivables are carried at their amounts due. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

g) Property, plant and equipment

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calculation of depreciation:

- leasehold improvements	40	years
- plant and equipment	2.5 - 40	years
- furniture and fittings	4 - 40	years

h) Intangibles

The franchise fee paid to Bendigo and Adelaide Bank Limited has been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

The renewal processing fee paid to Bendigo and Adelaide Bank Limited when renewing the franchise agreement has also been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

i) Payment terms

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days.

j) Borrowings

All loans are initially measured at the principal amount. Interest is recognised as an expense as it accrues.

k) Financial instruments

Recognition and initial measurement

Financial instruments, incorporating financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions of the instrument.

Financial instruments are initially measured at fair value plus transaction costs. Financial instruments are classified and measured as set out below.

Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset.

South East Districts Financial Services Limited

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Notes to the Financial Statements

for the year ended 30 June 2016

Note 1. Summary of significant accounting policies (continued)

p) Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Balance Sheet. Cash flows are included in the Statement of Cash Flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the taxation authority are classified as operating cash flows.

Note 2. Financial risk management

The company's activities expose it to a limited variety of financial risks: market risk (including currency risk, fair value interest risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the entity. The entity does not use derivative instruments.

Risk management is carried out directly by the board of directors.

(i) Market risk

The company has no exposure to any transactions denominated in a currency other than Australian dollars.

(ii) Price risk

The company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The company is not exposed to commodity price risk.

(iii) Credit risk

The company has no significant concentrations of credit risk. It has policies in place to ensure that customers have an appropriate credit history. The company's franchise agreement limits the company's credit exposure to one financial institution, being Bendigo and Adelaide Bank Limited.

(iv) Liquidity risk

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

(v) Cash flow and fair value interest rate risk

Interest-bearing assets are held with Bendigo and Adelaide Bank Limited and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the company to cash flow interest-rate risk. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

(vi) Capital management

The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the Balance Sheet.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the distribution limit:

The distribution limit is the greater of:

- (a) 20% of the profit or funds of the franchisee otherwise available for distribution to shareholders in that 12 month period; and
- (b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the franchisee over that 12 month period where the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

South East Districts Financial Services Limited

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Notes to the Financial Statements

for the year ended 30 June 2016

Note 2. Financial risk management (continued)

The board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2016 can be seen in the Statement of Profit or Loss and Other Comprehensive Income.

There were no changes in the company's approach to capital management during the year.

Note 3. Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Management has identified the following critical accounting policies for which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

Taxation

Judgement is required in assessing whether deferred tax assets and certain tax liabilities are recognised on the balance sheet. Deferred tax assets, including those arising from un-recouped tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits.

Assumptions about the generation of future taxable profits depend on management's estimates of future cash flows. These depend on estimates of future sales volumes, operating costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation.

These judgements and assumptions are subject to risk and uncertainty. There is therefore a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the balance sheet and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amount of recognised deferred tax assets and liabilities may require adjustment, resulting in corresponding credit or charge to the Statement of Profit or Loss and Other Comprehensive Income.

Estimation of useful lives of assets

The estimation of the useful lives of assets has been based on historical experience and the condition of the asset is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

Impairment of assets

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the consolidated entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

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**Notes to the Financial Statements
for the year ended 30 June 2016**

Note 4. Revenue from ordinary activities	2016	2015
	\$	\$
Operating activities:		
- services commissions	579,261	554,270
- other revenue	-	1,000
Total revenue from operating activities	<u>579,261</u>	<u>555,270</u>
Non-operating activities:		
- interest received	-	4
Total revenue from non-operating activities	<u>-</u>	<u>4</u>
Total revenues from ordinary activities	<u><u>579,261</u></u>	<u><u>555,274</u></u>

Note 5. Expenses

Depreciation of non-current assets:		
- plant and equipment	3,013	3,296
- leasehold improvements	11,594	11,594
- motor vehicle	2,953	2,953
Amortisation of non-current assets:		
- franchise agreement	2,000	2,000
- establishment fee	20,000	20,000
	<u>39,560</u>	<u>39,843</u>
Finance costs:		
- interest paid	<u>580</u>	<u>87</u>
Bad debts	<u>701</u>	<u>21</u>

Note 6. Income tax expense

The components of tax expense comprise:		
- Future income tax benefit attributable to losses	(256)	(12,572)
- Movement in deferred tax	6,346	(921)
- Tax losses not brought to account	(12,199)	4,245
- Adjustment to deferred tax to reflect change to tax rate in future periods	6,109	9,248
	<u>-</u>	<u>-</u>

The prima facie tax on loss from ordinary activities before income tax is reconciled to the income tax expense as follows

Operating loss	(7,889)	(58,464)
Prima facie tax on loss from ordinary activities at 28.5% (2015:30%)	(2,249)	(17,539)
Add tax effect of:		
- non-deductible expenses	6,270	6,600
- timing difference expenses	(1,851)	921
- other deductible expenses	(2,426)	(2,554)
	<u>(256)</u>	<u>(12,572)</u>
Movement in deferred tax	6,346	(921)
Adjustment to deferred tax to reflect change of tax rate in future periods	6,109	9,248
Tax losses not brought to account	(12,199)	4,245
	<u>-</u>	<u>-</u>

Income tax losses

Future income tax benefits arising from tax losses are not recognised at reporting date as realisation of the benefit is not regarded as virtually certain. Future income tax benefit carried forward is:

	<u>173,455</u>	<u>175,012</u>
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**Notes to the Financial Statements
for the year ended 30 June 2016**

		2016 \$	2015 \$
Note 7. Cash and cash equivalents			
Cash at bank and on hand		<u>16,596</u>	<u>800</u>
Note 7.(a) Reconciliation to cash flow statement			
The above figures reconcile to the amount of cash shown in the statement of cash flows at the end of the financial year as follows:			
Cash at bank and on hand		16,596	800
Bank overdraft	12	-	(24,562)
		<u>16,596</u>	<u>(23,762)</u>
Note 8. Trade and other receivables			
Trade receivables		22,870	22,611
Prepayments		936	4,423
Other receivables and accruals		-	1,325
		<u>23,806</u>	<u>28,359</u>
Note 9. Property, plant and equipment			
Leasehold improvements			
At cost		164,334	164,334
Less accumulated depreciation		(53,625)	(42,031)
		<u>110,709</u>	<u>122,303</u>
Plant and equipment			
At cost		43,621	43,621
Less accumulated depreciation		(28,276)	(25,263)
		<u>15,345</u>	<u>18,358</u>
Motor vehicles			
At cost		23,627	23,627
Less accumulated depreciation		(13,819)	(10,866)
		<u>9,808</u>	<u>12,761</u>
Total written down amount		<u>135,862</u>	<u>153,422</u>
Movements in carrying amounts:			
Leasehold improvements			
Carrying amount at beginning		122,303	133,897
Additions		-	-
Disposals		-	-
Less: depreciation expense		(11,594)	(11,594)
Carrying amount at end		<u>110,709</u>	<u>122,303</u>
Plant and equipment			
Carrying amount at beginning		18,358	21,654
Additions		-	-
Disposals		-	-
Less: depreciation expense		(3,013)	(3,296)
Carrying amount at end		<u>15,345</u>	<u>18,358</u>
Motor vehicles			
Carrying amount at beginning		12,761	15,714
Additions		-	-
Disposals		-	-
Less: depreciation expense		(2,953)	(2,953)
Carrying amount at end		<u>9,808</u>	<u>12,761</u>
Total written down amount		<u>135,862</u>	<u>153,422</u>

South East Districts Financial Services Limited

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**Notes to the Financial Statements
for the year ended 30 June 2016**

Note 10. Intangible assets	2016	2015
	\$	\$
Franchise fee		
At cost	10,000	10,000
Less: accumulated amortisation	(9,333)	(7,333)
	<u>667</u>	<u>2,667</u>
Establishment fee		
At cost	100,000	100,000
Less: accumulated amortisation	(93,333)	(73,333)
	<u>6,667</u>	<u>26,667</u>
Total written down amount	<u>7,334</u>	<u>29,334</u>

Note 11. Trade and other payables

Current:

Trade creditors	972	6,611
Other creditors and accruals	17,018	5,407
	<u>17,990</u>	<u>12,018</u>

Other creditors and accruals include accrued wages and superannuation totalling \$8,051. This has not been brought to account in the previous years as the amount could not be accurately measured and was not considered material to the financial statements.

Note 12. Borrowings

Current:

Bank overdrafts	-	24,562
Chattel mortgage	16	1,838
	<u>-</u>	<u>26,400</u>

The lease is a chattel mortgage for a 2011 Nissan Dualis. The contract is for a 4 year term ending on 26 September 2015, with an implicit interest rate of 7.0999%.

The Cheque account Overdraft facility limit is \$100,000. The Interest Rate is currently on a variable rate of 4.705%. The bank overdraft has a rolling renewal date and is secured by a floating charge over the Company's assets.

Note 13. Contributed equity

881,212 ordinary shares fully paid (2015: 881,212)	881,212	881,212
Less: equity raising expenses	(34,054)	(34,054)
	<u>847,158</u>	<u>847,158</u>

Rights attached to shares

(a) *Voting rights*

Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the **Community Bank®** branch have the same ability to influence the operation of the company.

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Notes to the Financial Statements

for the year ended 30 June 2016

Note 13. Contributed equity (continued)

Rights attached to shares (continued)

(b) *Dividends*

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo and Adelaide Bank Limited contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

(c) *Transfer*

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the *Corporations Act 2001*.

Prohibited shareholding interest

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if any of the following applies:

- They control or own 10% or more of the shares in the company (the "10% limit").
- In the opinion of the board they do not have a close connection to the community or communities in which the company predominantly carries on business (the "close connection test").
- Where the person is a shareholder, after the transfer of shares in the company to that person the number of shareholders in the company is (or would be) lower than the base number (the "base number test"). The base number is 299. As at the date of this report, the company had 331 shareholders.

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or beneficial interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prohibited shareholding interest. If the board becomes aware that a member has a prohibited shareholding interest, it must serve a notice requiring the member (or the member's associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

Note 14. Accumulated losses	2016	2015
	\$	\$
Balance at the beginning of the financial year	(673,661)	(615,197)
Net loss from ordinary activities after income tax	(7,889)	(58,464)
Balance at the end of the financial year	<u>(681,550)</u>	<u>(673,661)</u>

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**Notes to the Financial Statements
for the year ended 30 June 2016**

Note 15. Statement of cash flows	2016	2015
	\$	\$
Reconciliation of loss from ordinary activities after tax to net cash provided by/(used in) operating activities		
Loss from ordinary activities after income tax	(7,889)	(58,464)
Non cash items:		
- depreciation	17,560	17,843
- amortisation	22,000	22,000
Changes in assets and liabilities:		
- (increase)/decrease in receivables	4,553	(7,213)
- increase/(decrease) in payables	5,972	2,990
Net cash flows provided by/(used in) operating activities	<u>42,196</u>	<u>(22,844)</u>

Note 16. Leases

Finance lease commitments		
Payable - minimum lease payments:		
- not later than 12 months	-	1,838
- between 12 months and 5 years	-	-
- greater than 5 years	-	-
Minimum lease payments	<u>-</u>	<u>1,838</u>
Less future finance charges	-	-
Present value of minimum lease payments	<u>-</u>	<u>1,838</u>

The lease is a chattel mortgage for a 2011 Nissan Dualis. The contract was for a 4 year term ended on 26 September 2015, with an implicit interest rate of 7.09%.

Operating lease commitments		
Non-cancellable operating leases contracted for but not capitalised in the financial statements		
Payable - minimum lease payments:		
- not later than 12 months	66,400	65,098
- between 12 months and 5 years	-	27,124
- greater than 5 years	-	-
	<u>66,400</u>	<u>92,222</u>

The operating lease is a non-cancellable lease with a five-year term, with rent payable monthly in advance.

Note 17. Auditor's remuneration

Amounts received or due and receivable by the auditor of the company for:		
- audit and review services	4,100	3,950
- share registry services	1,800	1,750
- non audit services	1,900	2,000
	<u>7,800</u>	<u>7,700</u>

South East Districts Financial Services Limited

ABN 50 147 950 178

**Notes to the Financial Statements
for the year ended 30 June 2016**

Note 18. Director and related party disclosures

The names of directors who have held office during the financial year are:

Kerry John Vincent
 Anthony David Davis
 Melinda Jane Reed
 Ricky Samuel Birch
 Janice Maree McConnon
 Kerry Gail Degrassi
 Robert Bruce Forsyth
 Aaron Graham Millar
 Sean Mitchell Vincent
 Taylor Samuel Montgomery (*Appointed 29 September 2015*)
 Anita May Nutting (*Appointed 26 July 2016*)
 Brian Keith Mitchell (*Resigned 26 July 2016*)
 Brett Anthony McDonald (*Resigned 29 September 2015*)

No director or related entity has entered into a material contract with the company. No director's fees have been paid as the positions are held on a voluntary basis.

Directors Shareholdings	<u>2016</u>	<u>2015</u>
Kerry John Vincent	22,000	16,002
Anthony David Davis	10,000	10,000
Melinda Jane Reed	-	-
Ricky Samuel Birch	2,000	2,000
Janice Maree McConnon	2,500	2,500
Kerry Gail Degrassi	1,500	1,500
Robert Bruce Forsyth	22,000	21,000
Aaron Graham Millar	5,000	5,000
Sean Mitchell Vincent	1,000	1,000
Taylor Samuel Montgomery (<i>Appointed 29 September 2015</i>)	-	-
Anita May Nutting (<i>Appointed 26 July 2016</i>)	-	-
Brian Keith Mitchell (<i>Resigned 26 July 2016</i>)	-	-
Brett Anthony McDonald (<i>Resigned 29 September 2015</i>)	-	-

Note 19. Key Management Personnel Disclosures

No director of the company receives remuneration for services as a company director or committee member.

There are no executives within the company whose remuneration is required to be disclosed.

Community Bank® Directors' Privileges Package

The board has adopted the **Community Bank®** Directors' Privileges Package. The package is available to all directors, who can elect to avail themselves of the benefits based on their personal banking with the **Community Bank® branch** at Sorell, Tasmania. There is no requirement to own BEN shares and there is no qualification period to qualify to utilise the benefits. The package mirrors the benefits currently available to Bendigo and Adelaide Bank Limited shareholders. The total benefits received by the directors from the Directors' Privilege Package are \$nil for the year ended 30 June 2016 (2015: \$nil).

Note 20. Earnings per share	<u>2016</u>	<u>2015</u>
	\$	\$
(a) Loss attributable to the ordinary equity holders of the company used in calculating earnings per share	(7,889)	(58,464)
	Number	Number
(b) Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	881,212	881,212

South East Districts Financial Services Limited
ABN 50 147 950 178
Notes to the Financial Statements
for the year ended 30 June 2016

Note 21. Events occurring after the reporting date

There have been no events after the end of the financial year that would materially affect the financial statements.

Note 22. Contingent liabilities and contingent assets

There were no contingent liabilities or contingent assets at the date of this report to affect the financial statements.

Note 23. Segment reporting

The economic entity operates in the service sector where it facilitates **Community Bank®** services in Sorell and surrounding districts, Tasmania pursuant to a franchise agreement with Bendigo and Adelaide Bank Limited.

Note 24. Registered office/Principal place of business

The entity is a company limited by shares, incorporated and domiciled in Australia. The registered office and principal place of business is:

Registered Office
4 Ollie Drive
Sorell TAS 7172

Principal Place of Business
4 Ollie Drive
Sorell TAS 7172

South East Districts Financial Services Limited
ABN 50 147 950 178
Notes to the Financial Statements
for the year ended 30 June 2016

Note 25. Financial instruments

Financial Instrument Composition and Maturity Analysis

The table below reflects the undiscounted contractual settlement terms for all financial instruments, as well as the settlement period for instruments with a fixed period of maturity and interest rate.

Financial instrument	Floating interest		Fixed interest rate maturing in						Non interest bearing		Weighted average	
			1 year or less		Over 1 to 5 years		Over 5 years					
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	%	%
Financial assets												
Cash and cash equivalents	16,596	800	-	-	-	-	-	-	-	-	0.00	0.09
Receivables	-	-	-	-	-	-	-	-	22,870	22,611	N/A	N/A
Financial liabilities												
Interest bearing liabilities	-	24,562	-	1,838	-	-	-	-	-	-	0.00	7.09
Payables	-	-	-	-	-	-	-	-	972	6,611	N/A	N/A

Net Fair Values

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the balance sheet. The company does not have any unrecognised financial instruments at the year end.

Credit Risk

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the balance sheet and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

Interest Rate Risk

Interest rate risk refers to the risk that the value of a financial instrument or cash flows associated with the instrument will fluctuate due to changes in market interest rates. Interest rate risk arises from the interest bearing financial assets and liabilities in place subject to variable interest rates, as outlined above.

Sensitivity Analysis

The company has performed sensitivity analysis relating to its exposure to interest rate risk at balance date. This sensitivity analysis demonstrates the effect on the current year results and equity which could result from a change in interest rates.

As at 30 June 2016, the effect on profit and equity as a result of changes in interest rate, with all other variables remaining constant would be as follows:

	2016	2015
	\$	\$
Change in profit/(loss)		
Increase in interest rate by 1%	166	(256)
Decrease in interest rate by 1%	166	(256)
Change in equity		
Increase in interest rate by 1%	166	(256)
Decrease in interest rate by 1%	166	(256)

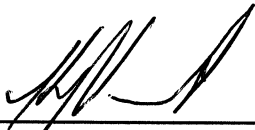
South East Districts Financial Services Limited
ABN 50 147 950 178
Directors' Declaration

In accordance with a resolution of the directors of South East Districts Financial Services Limited, we state that:

In the opinion of the directors:

- (a) the financial statements and notes of the company are in accordance with the *Corporations Act 2001*, including:
 - (i) giving a true and fair view of the company's financial position as at 30 June 2016 and of its performance for the financial year ended on that date; and
 - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the board of directors.



Kerry John Vincent, Chairman

Signed on the 15th of September 2016.

Independent auditor's report to the members of South East Districts Financial Services Limited

Report on the financial report

We have audited the accompanying financial report of South East Districts Financial Services Limited, which comprises the balance sheet as at 30 June 2016, statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, a summary of significant accounting policies and other explanatory notes and the directors' declaration.

Directors' responsibility for the financial report

The directors of the company are responsible for the preparation and presentation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001*. This responsibility includes establishing and maintaining internal controls relevant to the preparation and presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making fair accounting estimates that are reasonable in the circumstances. In note 1, the directors also state in accordance with Accounting Standard AASB 101 Presentation of Financial Statements that the financial statements comply with International Financial Reporting Standards.

Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

Our audit did not involve an analysis of the prudence of business decisions made by directors or management.

We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the *Corporations Act 2001* and Australian Accounting Standards, a true and fair view which is consistent with our understanding of the company's financial position and of its performance.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit we have complied with the independence requirements of the *Corporations Act 2001*. We have given to the directors of the company a written auditor's independence declaration, a copy of which is included in the directors' report.

Auditor's opinion on the financial report

In our opinion:

1. The financial report of South East Districts Financial Services Limited is in accordance with the *Corporations Act 2001* including giving a true and fair view of the company's financial position as at 30 June 2016 and of its financial performance and its cash flows for the year then ended and complying with Australian Accounting Standards and the Corporations Regulations 2001.
2. The financial report also complies with International Financial Reporting Standards as issued by the International Accounting Standards Board.



Andrew Frewin Stewart
61 Bull Street, Bendigo Vic 3550
Dated: 15 September 2016



David Hutchings
Lead Auditor

Community investment 2015-16

We are proud to work with the following organisations and contribute to our community through donations, sponsorship and in-kind support.

Bream Creek Show Animal Nursery
Buckland Volunteer Fire Brigade defibrillator
Campania District School student awards
Carlton Park Surf Life Saving Club Surf Festival
Dodges Ferry Football Club
Dodges Ferry Junior Soccer Club
Dodges Ferry Primary School Association
Dodges Ferry Primary School Fair
Dodges Ferry Primary School student award
Dodges Ferry Volunteer Fire Brigade lolly run
Dunalley Primary School student award
Healthy Horizons family fun run
Levendale Community school campus renewal project
Midway Point Fire Brigade lolly run
Ningana Nursing Home Fair
Okines Community House Breakfast Club
Okines Community House Youth Market & Expo
Orierton Hall Committee
Pots of Inspiration for the MS Society
Richmond Primary School student award
Richmond United Junior Soccer Club
Runnymede Cricket Club
Sorell Family Fair fundraiser
Sorell Historical Society
Sorell Junior Soccer Club
Sorell School Community Fair
Sorell School Farm
Sorell School financial literacy classes
Sorell School student awards
South East Districts Little Athletics Club
South East Suns Netball Club
South East United FC
Southern Beaches Regional Arts Exhibition
St Johns School Fair
St Johns School student award
Winter Warmer collection for Uniting Care Tasmania
Woodsdale Football Club fireworks night

Sorell & District **Community Bank**[®] Branch
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12 Cole Street
Sorell TAS 7172
Phone: (03) 6269 2889
Fax: (03) 6269 2878

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South East Districts Financial
Services Limited
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ABN 50 147 950 178

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Sorell & District
Community Bank[®] Branch



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