

Cooroy, Tewantin and Marcoola **Community Bank**[®] branches Newsletter September 2009

Chairman's report

Dear Shareholder,

It's September already! It's time we updated you with how your branches are performing.

It was a roller coaster ride during the first half of 2009 in all parts of the banking world. From the huge international sector all the way down to community enterprises like ours.

Our team

Our teams of dedicated banking professionals remain with us. However, we send Fiona Hutchings our very best wishes as she leaves us for the next year or so on maternity leave. We welcome Wayne Hoens as he takes over in Fiona's role at our Cooroy branch. Wayne is an experienced banker coming from business banking in Maroochydore. Please call in and say hello to Wayne, I know he's excited about all that lies ahead the in the next 12 months.

Trading results

I am pleased to report despite the difficulties of the general economy in recent times your banks are trading broadly in line with our forecasts. We are in the process of completing the end of year results, and when completed these will be audited, and then released as public information.

It is important to understand your banks have not reduced the amount of banking they do. In fact between July 2008 and the time of writing, our 'book' or 'footings' has increased in size by 10.9%.

Remaining competitive in obtaining and retaining deposits resulted in short-term pressure on our margin revenue. However this situation seems to have resolved itself as markets return to normal and our deposit base re prices in line with more traditional settings.

We are now closing in on being a \$200,000,000 group of banks. This will be another fantastic milestone for SCCFSL. It is in large part a huge credit to our Managers and their staff. They work tirelessly in their efforts to serve you as clients and shareholders. In fact they go above and beyond by giving of their time to community events as well as through work hours.

The level of our 'footings' or 'book' is setting your branches up for a very strong future. As the worldwide mess is sorted out, whether it



▲ Fiona Hutchings welcomes Wayne Hoens as Manager of Cooroy **Community Bank**[®] Branch as she takes maternity leave.

takes a year or three, SCCFSL is day by day growing its business to be able to capitalize when things improve.

Our dividend policy

I imagine many of you would like an understanding of our likely dividend (if any) for this year. I can report things have improved to the extent a dividend is under active consideration by your Board. More on this when we release the audited result for the year just ended.

Expanding Marcoola branch

Your Board is actively considering increasing the size of our Marcoola **Community Bank**[®] Branch. Since opening in April of 2004 with footings of around \$2 million, Marcoola has grown its business to more than \$47 million. As Judy Davis, our Marcoola Manager is never shy in telling your Board, not bad for a 'shoe box'.

We have challenges around the cost of the expansion and we are very conscious of the fact we are dealing with shareholders money. None the less, Marcoola is located in one of the coasts most vibrant locations. The recent extensive road improvements around the airport, together with industrial expansion in the area make it a focal point for business and we need to support the on going growth of the area. More on this later.

Shareholders as advocates

You though, our owners, are both our most important clients and our most important advocates. If you enjoy the service we provide then tell

Chairman's report (continued)

your friends and family to come and bank with us. And importantly, if we have done something you don't think is 'up to scratch', please tell us. My contact details are on this newsletter and I would appreciate hearing from you.

Director news

We have farewelled Louis Formosa from our Board. Louis has put in a great effort over several years as a volunteer director. He has finally succumbed to the added stresses of 'grandfatherhood' combined with his business commitments and resigned from our Board. On behalf of the Board, staff and our shareholders, we wish Louis every success in his future activities.

We welcome Debbie Johnson to our Board. Debbie comes with fantastic credentials. Among them; starting Coolum Design and Building Services in 1987 and selling it in 2006. Debbie's current business is the successful Building Suncoast Green, which opened later that same year where she remains today, focusing on project management and dispute resolution.

Debbie joins us bolstering both our female directors and the Marcoola region and we're thrilled to have her on Board. Please wish Debbie every success if you run in to her in her volunteer endeavors with SCCFSL.

Former Chairman Jim Kefford is reported to have settled back in to life in the US of A. Several of our directors have called on him in his new 'mansion' in the Californian desert. Wife Vicki is busy extending the 'working life' of people in the desert, and I understand EJ is also in the business. Jim, we understand has become a marriage celebrant. Who would have thought?

Investing in our communities

Also we go on investing in our communities. This, as you know is our second most important reason for existing, behind providing an investment return to the owners of our business.

Lastly, please share the following slogan with those you come in touch with...

Bank with us and everybody benefits

It's a fitting statement as we continue to give back to the communities that support us.

My best wishes to one and all.

Greg Reddaway

Chairman

Mobile Number 0418 740 541

SCCFSL will hold their Annual General Meeting at Tewanin Noosa RSL, Memorial Avenue, Tewanin on Wednesday 18 November 2009 at 5.30pm for refreshments and a 6.00pm start. Please mark this in your diaries and we look forward to you joining us.

Sunshine Coast Community Financial Services Ltd

36 Maple Street, Cooroy QLD 4563

ABN: 12 100 576 261

Chairman: Greg Reddaway.

Directors: Lew Brennan, Peter Billingham, Geoff Nicholls, Rick Cooper, Karla Hobson, Fred Broomhall, Len Daddow, Debbie Johnson, Jay Pashley.

Noosa Coastguard



Community Bank® branches in Cooroy, Marcoola and Tewanin are proud supporters of Noosa Coastguard.

Our local **Community Bank®** branches have contributed more than \$8,000 to Noosa Coastguard in the past two years and are proud to be supporting these hard working men and women with another \$2,000 in 2009/2010.

Robotics program - Cooroy State School

Newly appointed Cooroy **Community Bank®** Branch Manager Wayne Hoens was on hand in August to present Cooroy State School with a cheque for the implementation and future expansion of the school's amazing and recently created robotics program.

The program will have several phases over the next three years to have groups of students working collaboratively on programming basic commands (the Bendigo Bank Bee-Bots) for Prep students, right through to challenging science or maths-based problems with open-ended solutions for year six and seven students. Soon, robots will be everywhere!

The robots are created by Lego Education and we're proud to be supporting the only program of its kind on the Sunshine Coast.



Cooroora United Soccer Club



Cooroy **Community Bank**[®] Branch Manager, Fiona Hutchings, was pleased to be able to hand over the bank's \$2000 sponsorship cheque to Cooroora United Football Club President, Stewart Manders, at last month's home game.

Sponsorship co-ordinator, Robyn Wilson, said "We're very happy to have the Cooroy **Community Bank**[®] Branch on board with sponsorship for the club. It's this sort of community mindedness

that will allow our club to prosper and continue to offer such great facilities for all lovers of the 'World Game' to enjoy!"

The home game was, once again, an outstanding success. The Club is very family orientated and encourages supporters to come along for the last home game of the season on Saturday 15 August.

Pacific Paradise State School

You could almost touch the excitement at Pacific Paradise State School during August.

The school was a hive of activity as students, staff and parents prepared for the school's annual carnival and its upcoming musical, Super Kids.

Just to add to the excitement, the **Community Bank**[®] branch came calling this week to help pay some of the bills associated with the school celebrations.

At school assembly on Tuesday, Marcoola **Community Bank**[®] Branch Manager Judy Davis presented P&C president Richelle Palmer with a cheque for \$3,000, pictured right.

Ms Palmer said the P&C was delighted to receive the donation and welcomed Marcoola **Community Bank**[®] Branch as the major sponsor for the carnival, set down for Sunday 23 August from 11am-4pm.

"We're thrilled to have Bendigo on board. They have a great history of giving back to the community and we're really appreciative to be the latest recipients," she said.

"We've also used some of the money for the purchase of a new electric piano, which will be used in the production of the school's first musical, Super Kids, scheduled to be performed in September."

"Everyone's really excited about what's happening at the school in the next few months."



Tewantin State School Music students



Let the music play! The Tewantin **Community Bank**[®] Branch has been working closely with Tewantin State School in recent months to develop and support its vibrant music program.

With the recent purchase of 15 guitars and five marching snares and metal marching band harnesses, students are ready to take their music to the masses with plans to nurture more talent within the school and then hit the road for some performances.

Head of Tewantin State School's music department, John Beaufoy said the program has received a much needed shot in the arm and provides a new and exciting dimension to the music program.

"It gives our students the opportunity to take up guitar or drums and immediately bolsters our chances to be part of more community events. Now that we have metal harnesses to go with our new marching snare drums, our school can sound and look the part at ceremonies such as Anzac Day and other events across the coast. We're very grateful the Tewantin **Community Bank**[®] Branch has been generous with this project but many others within our school" Mr. Beaufoy said.

"I've been teaching music at the school for 27 years - long enough to know and appreciate what a difference this generous donation has immediately improved our department and we're really excited about the benefits this will bring our Tewantin State School students.

"Ultimately, this is about getting instruments into the hands of students who either haven't been able or interested in music in the past and putting new, quality instruments into the hands of those who already have music in their life" Mr. Beaufoy added.

John Beaufoy, **Community Bank**[®] Board member Rick Cooper and Tewantin **Community Bank**[®] Branch Manager Angela Warren are pictured above as Tewantin State School students serenaded them with a few new tunes on their new guitars.

Australian Business Week



Noosa District State High School Year 11 students took part in Australian Business Week from 19-25 June.

ABW offers the opportunity for students to acquire the

skills necessary to run their own Company in an exciting one week intensive program where they experience what it is like to run a multi-million dollar Company and make decisions which have real outcomes.

Over the week, students formed a Company team of up to 15 students each with an assigned role in the running of a hospitality Company. They run a computer simulation making up to 54 decisions each quarter about price, product, production process, financing, dividends and share price.

ABW teaches students how to work in a team and how to manage their time. The students excelled this year and dressed extremely well, approaching their tasks with maturity and enthusiasm.

The awards evening was held on June 25 where students, parents, teachers, business mentors and sponsors attended. Cooroy Branch has been a proud sponsor of ABW for a number of years and was delighted to sponsor two award categories on the presentation night. Our category award winning team, 'Purple Haze' eventually won the overall first prize!

New Director Debbie Johnson



Sunshine Coast Financial Services Limited (SCCFSL) recently accepted Marcoola based business woman Debbie Johnson as a new volunteer director on its Board.

Originally from Munna Point in Noosa, Ms Johnson started her own business, Coolum Design and Building Services in 1987. The business was responsible for undertaking architectural and landscape design in residential, commercial and industrial areas. Debbie's current business is the successful Building Suncoast Green, which opened later that same year where she remains today focusing on project management and dispute resolution. Working as a consultant in this field takes up much of her time, but Debbie is thrilled to be involved as a director on one of the most pro-active Boards on the Sunshine Coast.

"It's no secret the **Community Bank**[®] concept is changing the face of the Australian banking industry in all it does for regions such as ours," Ms. Johnson said.

"I'm proud to be joining the SCCFSL and working closely with other Board members, working with communities as they give back to themselves. We're blessed with those types of communities on the coast and there are certainly no better examples than those on the North Shore," she added.

Million Paws Walk

Staff members from Tewantin and Cooroy **Community Bank**[®] branches were out in force for the Million Paws Walk in May. Beagles seemed to be the breed of choice for these folks with several proud owners keen to be taken for a walk.

Our staff joined hundreds of other walkers in fundraising for the Noosa shelter of the RSPCA.



BMPN0048 (08/09/09)

Cooroy **Community Bank**[®] Branch,
36 Maple Street, Cooroy QLD 4563
Phone: 5447 7131

Opening hours:
Monday to Friday 9.00am – 5.00pm
and Saturday mornings
9.00am – 12 noon

Tewantin **Community Bank**[®] Branch,
105 Poinciana Avenue,
Tewantin QLD 4565
Phone: 5440 5289

Opening hours:
Monday to Friday 9.00am – 5.00pm
and Saturday mornings
9.00am – 12 noon

Marcoola **Community Bank**[®] Branch,
932 David Low Way,
Marcoola QLD 4564
Phone: 5448 8582

Opening hours:
Monday to Friday 9.00am – 5.00pm