Tugun & District Finances Limited ABN 57 102 056 306









# annua report

Tugun & District

Community Bank® Branch Bendigo Bank

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# Chairman's report

## For year ending 30 June 2007

Tugun & District Finances Limited saw another year full of milestones in 2006/07.

The year has been most productive with our final banking figure for year end being \$71 million in banking, with the split between deposits and loans running at approximately 50/50.

We have been able to broaden our field with new lending opportunities opening up all the time. The final result of nearly five years of hard work has resulted in our first profit period and the issuing of our first dividend.

We have now put down the footings for a new growth period, aiming for \$100 million in banking to be reached by 2010. To do this we have had a number of staff changes, as well as Board changes. Peter Dirkx, our Branch Manager for the first four years of business has moved over to the Company banking section of Bendigo Bank and has been suitably replaced by Mark Collison who will lead us to our next growth period. Jenny Shannon has been promoted to a Customer Service Manager to assist Mark in the lending area. Our Customer Relations Officer lan McGuire and Customer Service Officers Bronwyn Mullens, Leanne Novotny, Deborah Chape and Melina North are all being continually trained in new areas of banking.

Tugun & District Finances Limited Board has also had a number of changes. Peter Dirkx a very valuable member of the Board, resigned and I would like to thank him for his efforts over the last two years. Peter Pullos is currently on leave of absence until January 2008. At the same time I would like to welcome Judy Mannion to the Board - she brings with her a wealth of community involvement and commitment.

Tugun & District Finances Limited has had the pleasure to have Georgia Craig and Kayla Stove as our two junior observers. They have contributed some great ideas to our meetings as well as being involved in the Regional Conference involving stakeholders from three states, which we hosted in April 2007 at Twin Towns Services Club.

During the year, we also had community involvement with the Tugun Surf Club, Careflight and The John Flynn Hospital Nurse of the Year Art Exhibition which raised funds for cancer research plus a number of other community groups.

Bendigo Bank has had a busy year implementing new policies and procedures as well as providing a large number of support staff. Along with all the new growth, there was a merger bid by Bank of Queensland which was unsuccessful and then the proposed merger with Adelaide Bank.

The year ahead has all the hallmarks for another busy year, not only for our **Community Bank®** branch but also for Bendigo Bank and this can only positively impact on our continued growth and community commitment.

I would like to thank all those involved with Tugun **Community Bank®** Branch - our staff, Board members, shareholders, customers and, of course, our Personal Assistant Maris Dirkx – without all of you it just would not work.

Thank you.

Andrew Reynolds, Chairman

Signed at Tugun on the 13 September 2007.

# Manager's report

## For year ending 30 June 2007

Let me start this 2007 Branch Manager's report with a note of thanks to all of the stakeholders of Tugun **Community Bank®** Branch for their warm welcome to me as the new Branch Manager. My role commenced on 28 May 2007 and in writing this report, it gives me great delight to comment on the financial year that was for Tugun **Community Bank®** Branch.

The 2007 financial year culminated in the branch reaching \$71 million in banking business, a tribute to the strength of the Tugun community and the relationships that continue to be fostered. The team at Tugun **Community Bank®** Branch will continue to maintain their high standard of customer service that is synonymous with Bendigo Bank.

Steady growth over the financial year has allowed Tugun **Community Bank**® Branch to play a larger role in meeting the community's financial needs. We have also been able to extend our support to worthy community projects like the Tugun Surf Lifesaving Club's recent purchase of a tractor for the upcoming beach season and to the John Flynn Hospital's Mothers' Milk Bank project.

I have spent 22 years in banking and finance in various management roles throughout New South Wales and Queensland with experience in consumer and business banking. I am currently completing an Advance Diploma in Financial Planning and thoroughly enjoy living in Tugun with my wife and two children as this was our destination of choice to raise our family.

With experience over a number of years comes an opportunity to manage different teams and hopefully play a part in staff development and growth in their careers. Tugun **Community Bank®** Branch staff are a great team and have a genuine desire to help customers with their day to day banking and finance.

Jenny Shannon has been promoted to Customer Service Manager which will allow Jenny to share her strong skills of customer service with the staff and adopt greater exposure to more complex lending opportunities for the future growth of the business.

Customer Relationship Officer Ian McGuire has taken the role in his stride and continues to be the first port of call for customer service. Ian's ability to help customers with their daily banking needs and share that community experience is reflected in the positive feedback that is received on a regular basis.

Customer Service Officer Melina North has a passion to learn and advance her career and we welcome Melina's commitment to learning and development which is important to the Bendigo Bank's philosophy.

Debbie Chape is Tugun's newest Customer Service Officer. Due to the growth of business at the branch, staff numbers have increased to maintain the high standard of customer service the community has enjoyed. Debbie comes to us from Turramurra **Community Bank®** Branch in Sydney and holds the coveted Bendigo Bank "Pride of Workmanship" award.

Leanne Novotny has continued to embrace the "Bendigo Bank way" as a Customer Service Officer and is a knowledgeable proponent of Bendigo Bank products and services available to the community.

Customer Service Officer Bronwyn Mullens holds a strong rapport with our customers and continues to share the community connection in helping our customers reach their goals.

For our existing customers who already share our community connection, we thank you for your support and understanding of our staff's embrace of the community spirit. For future growth and continued prosperity of the Tugun community, I extend an invitation to you all to experience our staff's commitment.

Mark Collison - Branch Manager

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# Directors' report

## For year ending 30 June 2007

Your Directors submit the financial report of the Company for the financial year ended 30 June 2007.

#### **Directors**

The names and details of the Company's Directors who held office during or since the end of the financial year:

Andrew Reynolds Ross Johnston
Chairman Treasurer
Licensed Real Estate Agent Accountant

Allan Blenkins Valentine Meynink

Director Director/Company Secretary

Master Builder Business Manager

Peter PullosChris TestaDirectorDirectorBusiness ManagerPharmacist

David Mitchell Dr. Paul Hansen

Director Director

Licensed Real Estate Agent Senior Lecturer in Education

#### **Peter Dirkx**

Director

Branch Manager

Resigned 04.05.07

Directors were in office for this entire year unless otherwise stated.

No Directors have material interests in contracts or proposed contracts with the Company.

#### **Principal activities**

The principal activities of the Company during the course of the financial year were in providing **Community Bank®** services under management rights to operate a franchised branch of Bendigo Bank Limited.

There has been no significant changes in the nature of these activities during the year.

## **Operating results**

Operations have continued to perform in line with expectations. The profit/(loss) of the Company for the financial year after provision for income tax was \$29,612 (2006: \$-4,832).

|                              | Year Ended | 30 June 2007 |
|------------------------------|------------|--------------|
| Dividends                    | Cents      | \$'000       |
| Final dividends recommended: | 4c         | \$24,000     |
| Dividends paid in the year:  |            |              |
| - Interim for the year       |            |              |

## Directors' report continued

- As recommended in the prior year report Nil Nil

## Significant changes in the state of affairs

In the opinion of the Directors there were no significant changes in the state of affairs of the Company that occurred during the financial year under review not otherwise disclosed in this report.

#### Significant events after the balance date

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company, in future years.

## **Likely Developments**

The Company will continue its policy of providing banking services to the community.

#### **Directors' Benefits**

No Director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the Company, controlled entity or related body corporate with a Director, a firm which a Director is a member or an entity in which a Director has a substantial financial interest. This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by Directors shown in the Company's accounts, or the fixed salary of a full-time employee of the Company, controlled entity or related body corporate.

#### **Indemnification and Insurance of Directors and Officers**

The Company has indemnified all Directors and the Manager in respect of liabilities to other persons (other than the Company or related body corporate) that may arise from their position as Directors or Manager of the Company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The Company has not provided any insurance for an Auditor of the Company or a related body corporate.

#### **Directors Meetings**

The number of Directors meetings attended by each of the Directors of the Company during the year were:

## Number of meetings held: 11

## Number of meetings attended:

| Andrew Reynolds | 11 |
|-----------------|----|
| Ross Johnston   | 11 |

## Directors' report continued

| Allan Blenkins    | 10 |
|-------------------|----|
| Valentine Meynink | 10 |
| Peter Pullos      | 9  |
| Chris Testa       | 5  |
| David Mitchell    | 8  |
| Dr. Paul Hansen   | 6  |
| Peter Dirkx       | 11 |

#### **Company Secretary**

Valentine Meynink has been the Company Secretary for Tugun & District Financial Services Limited for 4 years.

Val's qualifications and experience include being a Director and Secretary of a family business since 1987.

## **Corporate governance**

The Company has implemented various corporate governance practices, which include:

- a. The establishment of an audit committee. Members of the audit committee are Andrew Reynolds, Ross Johnston and Valentine Meynink
- b. Director approval of operating budgets and monitoring of progress against these budgets;
- c. Ongoing Director training; and
- d. Monthly Director meetings to discuss performance and strategic plans.

## **Auditor Independence Declaration**

The Directors received the following declaration from the Auditor of the Company:

## JUDGE & WOODWARD PTY LTD

Public Accountants & Registered Tax Agents

## Auditors' independence declaration

In relation to our audit of the financial report of Tugun & District Financial Services Ltd for the financial year ended 30 June 2007, to the best of my knowledge and belief, there have been no contraventions of the Auditor independence requirements of the Corporations Act 2001 or any applicable code of professional conduct.

James M Judge

Judge & Woodward Pty Ltd

**Tweed Heads** 

11 September 2007

Signed in accordance with a resolution of the Board of Directors at Tugun on 13 September 2007.

**Andrew Reynolds, Chairman** 

# Financial statements

## **Income Statement**

For year ending 30 June 2007

|  | Note | 2007    | 2006    |  |
|--|------|---------|---------|--|
|  |      | \$      | \$      |  |
| Revenues from ordinary activities          | 2    | 578,244 | 438,457 |  |
| Employee benefits expense                  | 3    | 291,336 | 234,429 |  |
| Depreciation and amortisation expense      | 3    | 40,667  | 23,766  |  |
| Finance costs                              | 3    | 4,243   | 6,766   |  |
| Other expenses from ordinary activities    |      | 188,553 | 174,818 |  |
| Profit/(Loss) before income tax expense    |      | 53,445  | (1,322) |  |
| Income tax expense                         | 4    | 23,833  | (3,510) |  |
| Profit/(Loss) after income tax expense     |      | 29,612  | (4,832) |  |
| Earnings per share (cents per share)       |      |         |         |  |
| - basic for profit / (loss) for the year   | 22   | 8.90    | Nil     |  |
| - diluted for profit / (loss) for the year | 22   | 4.94    | Nil     |  |
| - dividends paid per share                 | 21   | -       | -       |  |
|  |      |         |         |  |

The accompanying notes form part of these financial statements.

## Financial statements continued

## **Balance Sheet**

As at 30 June 2007

|                               | Note | 2007<br>\$ | 2006<br>\$ |
|-------------------------------|------|------------|------------|
|                               |      | \$         | \$         |
| Current assets                |      |            |            |
| Cash assets                   | 6    | 110        | 1,800      |
| Receivables                   | 7    | 60,981     | 49,108     |
| Total current assets          |      | 61,091     | 50,908     |
| Non-Current assets            |      |            |            |
| Property, plant and equipment | 8    | 156,014    | 156,942    |
| Deferred income tax asset     | 4    | 88,617     | 112,450    |
| Intangible assets             | 9    | 41,915     | 67,915     |
| Total non-current assets      |      | 286,546    | 337,307    |
| Total assets                  |      | 347,637    | 388,215    |
| Current liabilities           |      |            |            |
| Payables                      | 10   | 17,038     | 21,529     |
| Interest bearing liabilities  | 11   | 3,527      | 69,578     |
| Current tax payable           | 4    | -          | -          |
| Provisions                    | 12   | 34,020     | 9,667      |
| Total current liabilities     |      | 54,585     | 100,774    |
| Non-current liabilities       |      |            |            |
| Interest bearing liabilities  | 11   | -          | -          |
| Total Non-Current Liabilities |      | -          | -          |
| Total liabilities             |      | 54,585     | 100,774    |
| Net assets/(liabilities)      |      | 293,052    | 287,441    |
| Equity                        |      |            |            |
| Share capital                 | 13   | 600,000    | 600,000    |
| Accumulated Losses            | 14   | (306,948)  | (312,559)  |
| Total equity                  |      | 293,052    | 287,441    |

The accompanying notes form part of these financial statements.

## Financial statements continued

## Statement of Cashflows

For the year ended 30 June 2007

|   | Note        | 2007<br>\$ | 2006<br>\$ |  |
|---|-------------|------------|------------|--|
| Cash flows from operating activities        |             |            |            |  |
| Cash receipts in the course of operations   |             | 590,084.00 | 424,980.00 |  |
| Cash payments in the course of operations   |             | 483,775.00 | 407,787.00 |  |
| Interest paid                               |             | 4,243.00   | 6,266.00   |  |
| Interest received                           |             | 33.00      | 40.00      |  |
| Income tax paid                             |             | -          | -          |  |
| Net cash flows from operating activities    | 15b         | 102,099.00 | 10,967.00  |  |
| Cash flows from investing activities        |             |            |            |  |
| Payment for intangible assets               |             | -          | -          |  |
| Payments for property, plant and equipment  |             | 13,737.00  | 1,019.00   |  |
| Net cash flows used in investing activities |             | 13,737.00  | 1,019.00   |  |
| Cash flows from financing activities        |             |            |            |  |
| Proceeds from issue of shares               |             | -          | -          |  |
| Proceeds from borrowings                    |             | -          | -          |  |
| Repayment of borrowings                     |             | -          | -          |  |
| Finance lease payments                      |             | -          | -          |  |
| Dividends provided for                      |             | 24,000.00  | -          |  |
| Net cash flows used in financing activities |             | 24,000.00  | -          |  |
| Net increase/(decrease) in cash held        |             | 64,362.00  | 9,948.00   |  |
| Add opening cash brought forward            |             | -67,778.00 | -77,726.00 |  |
| Closing cash carried forward                | <b>1</b> 5a | -3,416.00  | -67,778.00 |  |

The accompanying notes form part of these financial statements.

## Financial statements continued

## Statement of changes in equity

For the year ended 30 June 2007

|  | 2007      | 2007      |  |
|--|-----------|-----------|--|
|  | \$        | \$        |  |
| SHARE CAPITAL                          |           |           |  |
| Ordinary shares                        |           |           |  |
| Balance at start of year               | 600,000   | 600,000   |  |
| Issue of share capital                 | Nil       | Nil       |  |
| Share issue costs                      | Nil       | Nil       |  |
| Balance at end of year                 | 600,000   | 600,000   |  |
| RETAINED EARNINGS                      |           |           |  |
| Balance at start of year (Loss)        | (312,559) | (307,727) |  |
| Profit/(Loss) after income tax expense | 29,611    | (4,832)   |  |
| Dividends provided for                 | 24,000    | -         |  |
| Balance at end of year                 | (306,948) | (312,559) |  |

# Notes to the financial statements

## 1. Basis of preparation of the Financial Report

#### **Basis of preparation**

The financial report is a general purpose financial report, which has been prepared in accordance with the requirements of the Corporations Act 2001 and applicable Australian Accounting Standards and other mandatory professional reporting requirements.

The financial report has been prepared on an accruals basis and is based on historical costs (except for land and buildings and available-for-sale financial assets that have been measured at fair value) and does not take into account changing money values or, except where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

The financial report was authorised for issue by the Directors on 13 September 2007.

#### Statement of compliance

The financial report complies with Australian Accounting Standards, which include Australian equivalents to International Financial Reporting Standards ('AIFRS'). Compliance with AIFRS ensures that the financial report, comprising the financial statements and notes thereto, complies with International Financial Reporting Standards ('IFRS'). Australian Accounting Standards that have been recently issued or amended, but are not yet effective, have not been adopted in the preparation of this financial report.

## Significant accounting policies

The following is a summary of the material accounting policies adopted. The accounting policies have been consistently applied and are consistent with those applied in the 30 June 2006 financial statements.

#### Income tax

Deferred income tax is provided on all temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognised for all taxable temporary differences.

Deferred income tax assets are recognised for all deductible temporary differences, carry-forward of unused tax assets and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry-forward of unused tax assets and unused tax losses can be utilised.

The carrying amount of deferred income tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled.

## 1. Basis of preparation of the Financial Report (continued)

## Property, plant and equipment

Property, plant and equipment are brought to account at cost less accumulated depreciation and any impairment in value.

Land and buildings are measured at fair value less accumulated depreciation.

Depreciation is calculated on a straight line basis over the estimated useful life of the asset as follows:

| Class of Asset    | Depreciation Rate |  |
|-------------------|-------------------|--|
| Buildings         | 5.0%              |  |
| Plant & Equipment | 10-20%            |  |
|                   |                   |  |

Impairment

The carrying values of plant and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable.

If any such indication exists and where the carrying value exceeds the estimated recoverable amount, the assets or cash-generating units are written down to their recoverable amount.

The recoverable amount of plant and equipment is the greater of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

#### Revaluations

Following initial recognition at cost, land and buildings are carried at a revalued amount which is the fair value at the date of the revaluation less any subsequent accumulated depreciation on buildings and accumulated impairment losses.

Fair value is determined by reference to market based evidence, which is the amount for which the assets could be exchanged between a knowledgeable willing buyer and a knowledgeable willing seller in an arm's length transaction as at the valuation date.

Any revaluation surplus is credited to the asset revaluation reserve included in the equity section of the balance sheet unless it reverses a revaluation decrease of the same asset previously recognised in the income statement.

Any revaluation deficit is recognised in the income statement unless it directly offsets a previous surplus of the same asset in the asset revaluation reserve.

An annual transfer from the asset revaluation reserve is made to retained earnings for the depreciation relating to the revaluation surplus.

## Recoverable amount of assets

At each reporting date, the Company assesses whether there is any indication that an asset is impaired. Where an indicator of impairment exists, the Company makes a formal estimate of the recoverable amount. Where the carrying amount of an asset exceeds its recoverable amount the asset is considered impaired and is written down to its recoverable amount.

## 1. Basis of preparation of the Financial Report (continued)

#### Goods and services tax

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet. Cash flows are included in the cash flow statement on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

## **Employee benefits**

The provision for employee benefits to wages, salaries and annual leave represents the amount which the Company has a present obligation to pay resulting from employees' services provided up to the balance date. The provision has been calculated on undiscounted amounts based on wage and salary rates expected to be paid and includes related on-costs.

The Company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

#### Intangibles

Establishment costs have been initially recorded at cost and amortised on a straight line basis at a rate of 17.3% per annum.

#### Cash

Cash on hand and in banks are stated at nominal value.

For the purposes of the cash flow statement, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts.

#### **Comparative figures**

Where required by Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

#### Revenue

Interest and fee revenue is recognised when earned. All revenue is stated net of the amount of goods and services tax (GST).

## 1. Basis of preparation of the Financial Report (continued)

## **Receivables and payables**

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days. Receivables are recognised and carried at original invoice amount less a provision for any uncollected debts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the Company.

#### Interest bearing liabilities

All loans are measured at the principal amount. Interest is recognised as an expense as it accrues.

## **Provisions**

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions or other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

## **Contributed capital**

Issued and paid up capital is recognised at the fair value of the consideration received by the Company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

## 2. Revenue from ordinary activities

|   | 2007    | 2006    |  |
|---|---------|---------|--|
|   | \$      | \$      |  |
| Operating activities                        |         |         |  |
| - services commissions                      | 138,062 | 87,569  |  |
| - other revenue                             | 440,149 | 350,846 |  |
| Total revenue from operating activities     | 578,211 | 438,415 |  |
| Non-operating activities:                   |         |         |  |
| - interest received                         | 33      | 41      |  |
| - other revenue                             | -       | -       |  |
| Total revenue from non-operating activities | 33      | 41      |  |
| Total revenue from ordinary activities      | 578,244 | 438,456 |  |

|  | 2007                       | 2006                |
|--|----------------------------|---------------------|
| 3. Expenses  | \$                         | \$                  |
| Employee benefits expense  |                            |                     |
| - wages and salaries   | 261,083                    | 190,397             |
| - superannuation costs   | 22,250                     | 16,534              |
| - post-employment benefits (other than superannuation)                                 | -                          | 18,245              |
| - workers' compensation costs  | 452                        | 530                 |
| - other costs  | 7,551                      | 8,723               |
|  | 291,336                    | 234,429             |
| Depreciation of non-current assets:  |                            |                     |
| - plant and equipment  | 7,182                      | 7,905               |
| - buildings  | 7,485                      | 3,513               |
| Amortisation of non-current assets:  |                            |                     |
| - intangibles  | 26,000                     | 12,348              |
|  | 40,667                     | 23,766              |
| Finance Costs:   |                            |                     |
| - Interest paid  | 4,242                      | 6,766               |
| Bad debts  | 3,158                      | 1,748               |
| 4. Income tax expense The prima facie tax on profit/(loss) before income tax is recond | billed to the income tay o | ovnonce or follower |
|  |                            |                     |
| Prima facie tax on profit/(loss) before income tax at 30%                              | 16,033                     | (396)               |
| Add tax effect of:   | 7 800                      | 2.006               |
| - Non-deductible expenses  | 7,800                      | 3,906               |
| - Future income tax benefit not brought to account                                     | -                          | -                   |
| Current income tax expense   | 23,833                     | 3,510               |
| Origination and reversal of temporary differences                                      | -                          | -                   |
| Deferred income tax expense  | -                          | -                   |
| Income tax expense   | 23,833                     | 3,510               |

|  | 2007<br>\$ | 2006<br>\$ |  |
|--|------------|------------|--|
| 4. Income tax expense (continued)  | •          | <b>*</b>   |  |
| Tax liabilities  |            |            |  |
| Current tax payable  | Nil        | Nil        |  |
| Deferred income tax asset  |            |            |  |
| Future income tax benefits arising from tax losses are recognised at reporting date as realisation of the benefit is regarded as probable. | 88,617     | 112,450    |  |
| 5. Auditors' remuneration  Amounts received or due and receivable by Judge & Woodward Pty L  | td         |            |  |
| - Audit or review of the financial report of the Company   | 2,800      | 2,800      |  |
| - Other services in relation to the Company  | -          | -          |  |
|  | 2,800      | 2,800      |  |
| 6. Cash assets  Cash at bank and on hand   | 110        | 1,800      |  |
| 7. Receivables   |            |            |  |
| GST receivable   | -          | -          |  |
| Trade debtors  | 60,981     | -          |  |
|  | 60,981     | -          |  |
| 8. Property, plant and equipment Land  |            |            |  |
| Freehold land at cost  | -          | -          |  |
| Buildings  |            |            |  |
| At cost  | 140,522    | 140,522    |  |
| Less accumulated depreciation  | 18,905     | 11,723     |  |
|  | 121,617    | 128,799    |  |

| \$      | \$   |
|---------|--|
|         | •  |
|         |  |
| 72.002  | E9 E96   |
|         | 58,526   |
|         | 30,382   |
|         | 28,144   |
| 156,014 | 156,943  |
|         |  |
|         |  |
| 128,799 | 132,312  |
| -       | -  |
| -       | -  |
| 7,182   | 3,513  |
| 121,617 | 128,799  |
|         |  |
| 28,144  | 35,030   |
| 13,738  | 1,019  |
| -       | -  |
| 7,485   | 7,905  |
| 34,397  | 28,144   |
|         |  |
|         |  |
| 60,000  | 60,000   |
| 44,923  | 32,923   |
| 15,077  | 27,077   |
|         |  |
| 90,490  | 90,490   |
| 63,653  | 49,653   |
| 26,837  | 40,837   |
| 41,914  | 67,914   |
|         | 7,182 121,617  28,144 13,738  7,485 34,397  60,000 44,923 15,077  90,490 63,653 26,837 |

|  | 2007      | 2006      |  |
|--|-----------|-----------|--|
|  | \$        | \$        |  |
| 10. Payables                                   |           |           |  |
| Trade creditors                                | 17,037    | 21,529    |  |
| Other creditors and accruals                   | -         | -         |  |
|  | 17,037    | 21,529    |  |
| 11. Interest bearing liabilities               |           |           |  |
| Bank overdraft                                 | 3,526     | 69,578    |  |
|  | 3,526     | 69,578    |  |
| 12. Provisions                                 |           |           |  |
| Provision for dividend                         | 24,000    | -         |  |
| Audit fees                                     | 2,800     | 2,800     |  |
| Employee benefits                              | 7,220     | 6,867     |  |
|  | 34,020    | 9,667     |  |
| Number of employees at year end                | 6         | 6         |  |
| 13. Share capital                              |           |           |  |
| 600,000 Ordinary Shares fully paid of \$1 each | 600,000   | 600,000   |  |
| 14. Accumulated losses                         |           |           |  |
| Balance at the beginning of the financial year | (312,559) | (307,727) |  |
| Profit after income tax                        | 29,611    | (4,832)   |  |
| Dividends provided for                         | 24,000    | -         |  |
| Balance at the end of the financial year       | (306,948) | (312,559) |  |

|   | 2007<br>\$                 | 2006<br>\$      |
|---|----------------------------|-----------------|
| 15. Cash flow statement   |                            |                 |
| (a) Reconciliation of cash  |                            |                 |
| Cash assets   | 110                        | 1,800           |
| Bank overdraft  | 3,526                      | 69,587          |
|   | (3,416)                    | (67,787)        |
| (b) Reconciliation of profit / (loss) after tax to net cash provi | ded from/(used in) operate | ting activities |
| Profit / (loss) after income tax paid                             | 53,445                     | (1,322)         |
| Non cash items  |                            |                 |
| - Depreciation  | 14,667                     | 11,418          |
| - Amortisation  | 26,000                     | 12,348          |
| Changes in assets and liabilities                                 |                            |                 |
| - (Increase) decrease in receivables                              | (11,874)                   | (13,436)        |
| - Increase (decrease) in payables                                 | (4,491)                    | 1,285           |
| - Increase (decrease) in provisions                               | 24,352                     | 674             |
| Net cashflows from/(used in) operating activities                 | 102,099                    | 10,967          |

## 16. Director and related party disclosures

The names of Directors who have held office during the financial year are:

Andrew Reynolds

Ross Johnston

Allan Blenkins

Valentine Meynink

Peter Pullos

Chris Testa

David Mitchell

Dr. Paul Hansen

## 16. Director and related party disclosures (continued)

No Director or related entity has entered into a material contract with the Company with the exception of Allan Blenkins who has an interest in the landlord Company. No Director's fees have been paid as the positions are held on a voluntary basis.

| Directors shareholdings | 2007   | 2006   |
|-------------------------|--------|--------|
| Andrew Reynolds         | 2,050  | 2,050  |
| Ross Johnston           | 6,000  | 6,000  |
| Peter Pullos            | 1,750  | 1,750  |
| Chris Testa             | 1,500  | 1,500  |
| Dr. Paul Hansen         | 16,000 | 16,000 |

There was no movement in Directors' shareholdings during the year. Each share held has a paid up value of \$1 and is fully paid.

## 17. Subsequent events

There have been no events after the end of the financial year that would materially affect the financial statements.

## 18. Contingent liabilities

There were no contingent liabilities at the date of this report to affect the financial statements.

## 19. Segment reporting

The economic entity operates in the financial services sector where it provides banking services to its clients. The economic entity operates in one geographic area being Tugun, Gold Coast.

## 20. Corporate information

Tugun District Finances Ltd is a Company limited by shares incorporated in Australia whose shares are publicly traded on the Bendigo Stock Exchange.

The registered office and principal place of business is: 482 Golden Four Drive, Tugun.

|  | 2007                           | 2006                       |  |  |  |  |  |  |
|--|--------------------------------|----------------------------|--|--|--|--|--|--|
|  | \$                             | \$                         |  |  |  |  |  |  |
| 21. Director and Related party disclosure  | es                             |                            |  |  |  |  |  |  |
| (a) Dividends proposed and recognised as a liability   |                                |                            |  |  |  |  |  |  |
| Unfranked dividends - 4 cents per share (2006: Nil)  | 24,000                         | Nil                        |  |  |  |  |  |  |
| (b) Dividends paid during the year   |                                |                            |  |  |  |  |  |  |
| (c) Dividends proposed and not recognised as a liability   |                                |                            |  |  |  |  |  |  |
| (d) Franking credit balance  |                                |                            |  |  |  |  |  |  |
| The amount of franking credits available for the subsequent fin  | ancial year are:               |                            |  |  |  |  |  |  |
| - Franking account balance as at the end of the financial year a   | at 30% Nil                     | Nil                        |  |  |  |  |  |  |
| - Franking credits that will arise from the payment of income tax payable as at the end of the financial |                                |                            |  |  |  |  |  |  |
|  | Nil                            | Nil                        |  |  |  |  |  |  |
| - Franking debits that will arise from the payment of dividends a  | as at the end of the financ    | ial year                   |  |  |  |  |  |  |
|  | Nil                            | Nil                        |  |  |  |  |  |  |
| - Franking credits that will arise from the payment of dividends   | recognised as receivables      | at the reporting date      |  |  |  |  |  |  |
|  | Nil                            | Nil                        |  |  |  |  |  |  |
| - Franking credits that the entity may be prevented from distribu  | uting in the subsequent ye     | ar                         |  |  |  |  |  |  |
|  | Nil                            | Nil                        |  |  |  |  |  |  |
|  | -                              | -                          |  |  |  |  |  |  |
| Dividends proposed will be franked at a rate of 0% (2006: Nil).  |                                |                            |  |  |  |  |  |  |
|  |                                |                            |  |  |  |  |  |  |
| 22. Earnings per share   |                                |                            |  |  |  |  |  |  |
| Basic earnings per share amounts are calculated by dividing pr   | rofit after income tax by the  | e weighted average         |  |  |  |  |  |  |
| number of ordinary shares outstanding during the year.   | 8.9c                           | Nil                        |  |  |  |  |  |  |
| Diluted earnings per share amounts are calculated by dividing  | profit / (loss) after income   | tax by the weighted        |  |  |  |  |  |  |
| average number of ordinary shares outstanding during the year  | r (adjusted for the effects of | of any dilutive options or |  |  |  |  |  |  |
| preference shares).  | 4.9c                           | Nil                        |  |  |  |  |  |  |
| The following reflects the income and share data used in the ba  | asic and diluted earnings p    | per share computations:    |  |  |  |  |  |  |
| Profit/(loss) after income tax expense   | 29,612                         | (4,832)                    |  |  |  |  |  |  |
| Weighted average number of ordinary shares for basic and dilu  | ted earnings per share         |                            |  |  |  |  |  |  |
|  | 600,000                        | 600,000                    |  |  |  |  |  |  |

## 23. Financial instruments

## **Net fair values**

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the Balance Sheet. The Company does not have any unrecognised financial instruments at year end.

## Credit risk

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the Balance Sheet and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

## Interest rate risk

| Fixed interest rate maturing in |       |        |                |      |                   |      |              |      |                      |        |                  |      |
|---------------------------------|-------|--------|----------------|------|-------------------|------|--------------|------|----------------------|--------|------------------|------|
| Financial instrument            |       |        | 1 year or less |      | Over 1 to 5 years |      | Over 5 years |      | Non interest bearing |        | Weighted average |      |
|                                 | 2007  | 2006   | 2007           | 2006 | 2007              | 2006 | 2007         | 2006 | 2007                 | 2006   | 2007             | 2006 |
|                                 | \$    | \$     | \$             | \$   | \$                | \$   | \$           | \$   | \$                   | \$     | %                | %    |
| Financial                       |       |        |                |      |                   |      |              |      |                      |        |                  |      |
| assets                          |       |        |                |      |                   |      |              |      |                      |        |                  |      |
| Cash assets                     | 10    | 1,700  | -              | -    | -                 | -    | -            | -    | 100                  | 100    | 3                | 3    |
| Receivables                     | -     | -      | -              | -    | -                 | -    | -            | -    | 60,981               | 49,109 | -                | -    |
| Financial                       |       |        |                |      |                   |      |              |      |                      |        |                  |      |
| liabilities                     |       |        |                |      |                   |      |              |      |                      |        |                  |      |
| Payables                        | -     | -      | -              | -    | -                 | -    | -            | -    | -                    | -      | -                | -    |
| Interest<br>bearing             |       |        |                |      |                   |      |              |      |                      |        |                  |      |
| liabilities                     | 3,526 | 69,579 | -              | -    | -                 | -    | -            | -    | -                    | -      | 8.4              | 8.4  |
|                                 |       |        |                |      |                   |      |              |      |                      |        |                  |      |

# Directors' declaration

In accordance with a resolution of the Directors of Tugun & District Finances Ltd, I state that:

In the opinion of the Directors:

- (a) the financial statements and notes of the Company are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the Company's financial position as at 30 June 2007 and of its performance for the financial year ended on that date; and
  - (ii) complying with Accounting Standards, the Corporations Regulations 2001
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.
- (c) this declaration has been made after receiving the declarations required to be made to the Directors in accordance with section 295A of the Corporations Act 2001 for the financial year ending 30 June 2007.

The Directors have been given the declarations by the Chief Executive Officer and Chief Financial Officer as required by section 295A of the Corporations Act.

This declaration is made in accordance with a resolution of the Board of Directors.

**Andrew Reynolds, Chairman** 

Signed at Tugun on the 13 September 2007.

# Independent audit report

## INDEPENDENT AUDIT REPORT TUGUN & DISTRICT FINANCES LIMITED

## **Scope**

We have audited the financial report of Tugun & District Finances Limited, being the statements of Financial Position, Financial Performance and Cash flows and the Notes to the Financial Statements. The Company's directors are responsible for the financial report. We have conducted an independent audit of this financial report in order to express an opinion on them to the members of the company.

Our Audit has been conducted in accordance with Australian Auditing Standards to provide reasonable assurance as to whether the statements are free of material misstatements. Our procedures included examination, on a test basis, of evidence supporting the amounts and other disclosures in the financial statement, and the evaluation of accounting policies and significant accounting estimates. These procedures have been undertaken to form an opinion whether in all material respects, the financial report is presented fairly in accordance with Australian Accounting Standards and other mandatory professional requirements so as to present a view which is consistent with our understanding of the Company's financial position, and performance as represented by the results of their operations and their cash flows.

The audit opinion expressed in this report has been formed on the above basis.

## **Audit Opinion**

In my opinion the financial report of Tugun & District Finances Limited are in accordance with:

- (a) the corporation law, including:
  - (i) giving a true and fair view of the company's financial position as at 30<sup>th</sup> June, 2007 and of the company' performance for the year ended on that date and,
  - (ii) complying with Accounting standards and the Corporations Regulations: and,
- (b) Other mandatory professional reporting requirements.

JAMES M. JUDGE Registered Auditor

DATED THIS 11<sup>TH</sup> DAY OF SEPTEMBER, 2007

