

Annual Report 2016

Varsity Lakes Financial
Services Limited

ABN 57 127 396 454

Varsity Lakes **Community Bank**[®] Branch

Contents

Chairman's report	2
Manager's report	4
Directors' report	5
Auditor's independence declaration	9
Financial statements	10
Notes to the financial statements	14
Directors' declaration	36
Independent audit report	37

Chairman's report

For year ending 30 June 2016

It is my great pleasure to present the Chairman's Report for this 2016 Annual Report of the Varsity Lakes Financial Services Limited.

The 2015/16 financial year has seen a lot of continued challenges in both the business and banking sectors as a whole.

As a bank we rely on maximising our margins to support and grow revenues and the continuance of the low interest rate environment has provided an ongoing hurdle to the business throughout 2015/16. Coupled with increased competitor pressure in the market place the ability to grow revenues has been a tough struggle.

In light of these adverse conditions our branch team, headed by Branch Manager Jodie Draffin, have done exceptionally well to grow the company revenues by 21.5% in the 2016 financial year.

In addition to this growth we have managed to maintain our cost structure at a slight increase of 1.73% which is marginally above current inflation.

The Board set as its main goal for the 2015/16 financial year, to take the company from a loss position to one of profit and we achieved this, turning the 2014/15 loss of (\$48,806) to a profit for the 2015/16 year of \$32,145 representing an \$80,951 turn-around in final profit. This result is largely attributed to the hard work of Jodie and the branch team and the communication conduit and relationship between the Board and the branch team.

Our current branch footings under management have grown from \$45 million at 30 June 2015 to \$52.3 million at 30 June 2016 representing a 16% increase in growth of our lending and deposit portfolio. This growth needs to continue going forward and relies largely on the continued support of our valued stakeholders and community in referring business and using the banks extensive range of services.

The 2016/17 year and the greater road ahead brings with it new and continued challenges for the bank as we transition to the new Funds Transfer Pricing model (FTP) introduced by Bendigo and Adelaide Bank to provide a more sustainable revenue structure to the **Community Bank**[®] network from 1 July 2016. As a board, we have been taking a proactive approach to our strategy, factoring the effect of the transition to the new FTP model changes on the business into our budgeting and forecasting. We have been tailoring our growth strategies to put the bank in the best possible position to minimise any further revenue pressures going forward in 2016/17.

It should also be noted that Bendigo and Adelaide Bank have been extremely supportive in working with our Board and branch to ensure the impact of these changes are well managed as we transition.

At the time of writing this report I am pleased to announce that the current Board remains a highly motivated and passionate team, each bringing to the table a diverse range of skills to set and drive our future strategy in meeting the challenges that lay ahead.

Further to this we have just bolstered our Board skill set with the addition of two new Board members that will bring expertise in the marketing services and also the legal and governance side of the business. This will only enhance and further drive our performance going forward.

At the recent **Community Bank**[®] National Conference, the advancements in technology, its effect on banking business, the changes in the way customers now expect to do their banking and the way they now interact with the bank highlighted just how much we need to keep innovating and evolving to keep pace as a banking business.

To this end we are currently putting together our new Strategic Plan to meet and take advantage of these opportunities, challenges and advancements in the market place.

Our new Strategic Plan will provide the road map to better target market profitable revenue segments, future proof the business and provide a framework for the Board in its day to day direction.

Chairman's report (continued)

As in any business, new business is time consuming and expensive to grow and to this end providing exceptional customer service and product offerings to our current clients and shareholders remains a key focus to our strategy moving through 2016/17.

We will be keeping in regular contact with current customers and shareholders, providing useful information on the products and solutions the branch can provide them to ensure we are top of mind as and when their financial needs arise. We see this as an important step in building our relationships and a major point of difference to our competitors.

Engagement and support to the Varsity Lakes community continues to be high on the Boards agenda and we once again have been proud to support a number of community events throughout the year.

This support has been balanced with the financial resources of the business and provided in a strategic fashion, ensuring that the support is provided as a partnership with the bank and that there are clear outcomes for all parties. This is essential in order to remain viable.

The Varsity Lakes community is continuing to grow and develop and as a banking business for the community, we want to make sure that we can continually support the needs of the community in a sustainable and viable way.

Finally, I would like to thank our team for all their support this year – that's the Varsity Lakes **Community Bank**[®] branch team, our dedicated Directors and the local community. In particular, special thanks must go to our Branch Manager Jodie Draffin once again for her ongoing energy and proactive approach to everything she does for the bank and our community.

I look forward to the challenges and opportunities that lay ahead for 2016/17, meeting them head on as a united, dedicated, hardworking team and guiding the **Community Bank**[®] company to its next chapter of sustainable profits.

Thank you sincerely for your continued support.



Jason Skinner
Chairman

Manager's report

For year ending 30 June 2016

It is with pleasure that I present the Manager's report for Varsity Lakes Financial Services Limited for the 2015/16 financial year.

It has been a busy and successful time for the business and branch!

This financial year we have been able to increase our portfolio by 34% against a target of 5%. This has seen the branch win three 'Branch of the Month Awards' and finish a close 2nd for 'Gold Coast Region Branch of the Year'!

In relation to branch staff, the past 12 months we have seen no staff movements, which has been great for building relationships and our brand within the Varsity Lakes community. Sara Clarke the Customer Relationship Officer, Lisa Gallagher the full time Customer Service Officer and Lisa Brockwell the part time Customer Service Officer have all contributed to the branches most successful year since we opened the doors in 2008. With this momentum in full swing I can only hope that this will see more growth in the future, as we strive to be the bank of choice in our local community and recognised as the trusted financial partner connecting customers, community and businesses.

Varsity Lakes **Community Bank**[®] Branch has continued to support a number of worthy organisations, sporting clubs and events in the local area this financial year including:

- Queensland Police Legacy
- Varsity Lakes Community Limited
- Varsity Sports House
- Varsity Winterfest
- White Ribbon
- RACQ Lifeflight
- Gold Coast project for Homeless youth

The new financial year provides us with exciting opportunities, particularly with Varsity Lakes being named one of the property hotspots on the Gold Coast and the potential growth for the Gold Coast with the fast-approaching 2018 Commonwealth Games. Together with our team and our continued community engagement I would expect steady growth in this period, so stay tuned!

I would like to take this opportunity to invite you, your family and friends to come in and meet the team. Allow us to show you why we are Bigger than a bank. We are committed to Bendigo Bank's vision of being Australia's most customer-connected bank and we believe the success of our customers is paramount to the success of our own business and community. The more we grow, the bigger we can reward the shareholders and invest more in this fantastic community.

Finally, I would like to thank the Board, my staff, our shareholders, customers and the Varsity Lakes community for their ongoing support and commitment to making Varsity Lakes **Community Bank**[®] Branch a success.



Jodie Draffin
Branch Manager

Directors' report

For the financial year ended 30 June 2016

Your directors submit the financial statements of the company for the financial year ended 30 June 2016.

Directors

The names and details of the company's directors who held office during or since the end of the financial year:

Mark Clifford Henry

Director

Occupation: Business Consultant and Advisor

Qualifications, experience and expertise: Mark has over 20 years direct experience in general and financial management in the small and medium business sector, predominantly in south east Queensland and northern NSW and extending to Sydney, Melbourne, Adelaide and Hobart. This experience has been gained through senior management employment in various companies; project consulting; and ownership of various small businesses in the Accounting software sector and the CRM (Customer Relationship Management) software sector. Business qualifications include Master of Business Administration (Bond), and Fellow of the Institute of Public Accountants. Mark's community involvement has substantially been in Chambers of Commerce and he was awarded Life Membership of the Gold Coast Central Chamber, for services over many years in the Burleigh Heads business community. Through his private company, Profit Growth Pty Ltd, Mark currently works with various clients on project related and financial control activities.

Special responsibilities: Finance and Governance Committee

Interest in shares: Nil

Wayne McArthur Clinton

Secretary

Occupation: Manager, Bethany Care Ltd

Qualifications, experience and expertise: BSc (Monash 1975), BD hons (MCD 1980), Voc Grad Diploma Community Services Management 2012. Wayne is Former President, Gold Coast Community Care Association Inc. and has a long history in Church organisations, School Chaplaincy committees, etc. Wayne is currently employed as Manager of a not-for-profit government funded disability support service which requires oversight of quality systems, legislative compliance, financial management, HR management, etc. Founding Director of Varsity Lakes Financial Services Limited.

Special responsibilities: Company Secretary

Interest in shares: 4,501

Julie Anne Edwards

Director

Occupation: Consultant

Qualifications, experience and expertise: Founder and managing director of Polevantt – An organizational development company specializing in leadership strategy and organizational behaviour. Masters in Education. Graduate of Australian institute of company directors. Certificate of entrepreneurship and innovation at Swinburne University. 20 years experience in coaching and facilitating growth in individuals, teams and organisations.

Special responsibilities: Governance Committee

Interest in shares:

Directors' report (continued)

Directors (continued)

Jeszaen Wesley Lee

Director

Occupation: Community Engagements and Communications

Qualifications, experience and expertise: Chairman – Mermaid Robina Branch of the LNP (present). Chairman – Mermaid Beach State Electoral Council(SEC) of the LNP (present). Electorate Officer – Federal Member for McPherson (2010-2012). Assistant Electorate Office – State Member for Surfers Paradise (2009-2010). Intern – State Member for Mermaid Beach (2008-2009). Retail Assistant – Royal Copenhagen Ice Cream (2006-2010).

Special responsibilities: Marketing Committee

Interest in shares: Nil

Jason Robert Skinner

Director

Occupation: Accountant

Qualifications, experience and expertise: Jason is currently a director/CEO of Skinner Hamilton Accountants. His experience and expertise is in small to medium businesses. Also specialise in business development, taxation business structuring, business advisory and tax compliance.

Special responsibilities: Finance and Marketing Committee

Interest in shares: Nil

Nicholas Robert Rone

Director (Resigned 30 October 2015)

Occupation: Managing director

Qualifications, experience and expertise: Current President for Robina Business Alliance, current director for Varsity Lakes Travel & Cruise Holidays GC, Varsity lakes Community Limited, Mediterranean Holidays & Tours Pty Ltd. Past president of Central Gold Coast Chamber of Commerce.

Special responsibilities: Nil

Interest in shares: 3,001

Directors were in office for this entire year unless otherwise stated.

No directors have material interests in contracts or proposed contracts with the company.

Company Secretary

The company secretary is Wayne McArthur. Wayne was appointed to the position of secretary on 22 April 2009.

Wayne is the former President of Gold Coast Community Care Incorporated and holds a B Sc (Monash 1975) and Bdhons (MCD 1980). Wayne is currently employed as a manager of Bethany Care Limited, a not for profit government funded disability services provider.

Principal Activities

The principal activities of the company during the financial year were facilitating **Community Bank**[®] services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

There have been no significant changes in the nature of these activities during the year.

Directors' report (continued)

Operating results

Operations have continued to perform in line with expectations. The profit/(loss) of the company for the financial year after provision for income tax was:

Year ended 30 June 2016 \$	Year ended 30 June 2015 \$
32,145	(48,806)

Dividends

No dividends were declared or paid for the previous year and the directors recommend that no dividend be paid for the current year.

Significant changes in the state of affairs

In the opinion of the directors there were no significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial statements.

Events since the end of the financial year

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company the results of those operations or the state of affairs of the company, in future years.

Likely developments

The company will continue its policy of facilitating banking services to the community.

Environmental regulation

The company is not subject to any significant environmental regulation.

Directors' benefits

No director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a director, a firm which a director is a member or an entity in which a director has a substantial financial interest.

Indemnification and insurance of directors and officers

The company has indemnified all directors and the manager in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as directors or manager of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or a related body corporate.

Directors' report (continued)

Directors' meetings

The number of directors' meetings attended by each of the directors of the company during the year were:

	Board Meetings Attended	
	Eligible	Attended
Mark Clifford Henry	11	11
Wayne McArthur Clinton	11	10
Julie Anne Edwards	11	10
Jeszaen Wesley Lee	11	7
Jason Robert Skinner	11	8
Nicholas Robert Rone (Resigned 30 October 2015)	3	3

Proceedings on behalf of the company

No person has applied to the Court under section 237 of the Corporations Act 2001 for leave to bring proceedings on behalf of the company, or to intervene in any proceedings to which the company is a party, for the purpose of taking responsibility on behalf of the company for all or part of those proceedings.

No proceedings have been brought or intervened in on behalf of the company with leave of the Court under section 237 of the Corporations Act 2001.

Non audit services

The company may decide to employ the auditor on assignments additional to their statutory duties where the auditor's expertise and experience with the company are important. Details of the amounts paid or payable to the auditor (Andrew Frewin Stewart) for audit and non audit services provided during the year are set out in the notes to the accounts.

The board of directors has considered the position and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

The directors are satisfied that the provision of non-audit services by the auditor, as set out in the notes did not compromise the auditor independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed by the board to ensure they do not impact on the impartiality and objectivity of the auditor
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work, acting in a management or a decision-making capacity for the company, acting as advocate for the company or jointly sharing economic risk and rewards.

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 9.

Signed in accordance with a resolution of the board of directors at Varsity Lakes, Queensland on 19 August 2016.



Jason Skinner,
Chairman

Auditor's independence declaration



Lead auditor's independence declaration under section 307C of the *Corporations Act 2001* to the directors of Varsity Lakes Financial Services Limited

As lead auditor for the audit of Varsity Lakes Financial Services Limited for the year ended 30 June 2016, I declare that, to the best of my knowledge and belief, there have been:

- i) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- ii) no contraventions of any applicable code of professional conduct in relation to the audit.

A handwritten signature in black ink, appearing to read 'Andrew Frewin Stewart'.

Andrew Frewin Stewart
61 Bull Street, Bendigo Vic 3550
Dated: 19 August 2016

A handwritten signature in black ink, appearing to read 'David Hutchings'.

David Hutchings
Lead Auditor

Liability limited by a scheme approved under Professional Standards Legislation. ABN: 51 061 795 337.

P: (03) 5443 0344

F: (03) 5443 5304

61-65 Bull St./PO Box 454 Bendigo Vic. 3552

afs@afsbendigo.com.au

www.afsbendigo.com.au

TAXATION • AUDIT • BUSINESS SERVICES • FINANCIAL PLANNING

Financial statements

Statement of Profit or Loss and Other Comprehensive Income for the year ended 30 June 2016

	Notes	2016 \$	2015 \$
Revenue from ordinary activities	4	503,970	414,861
Employee benefits expense		(286,591)	(269,675)
Charitable donations, sponsorship, advertising and promotion		(16,683)	(10,373)
Occupancy and associated costs		(48,550)	(50,806)
Systems costs		(20,666)	(19,928)
Depreciation and amortisation expense	5	(19,987)	(20,355)
Finance costs	5	(7,554)	(7,449)
General administration expenses		(71,794)	(85,081)
Profit/(loss) before income tax		32,145	(48,806)
Income tax expense	6	-	-
Profit/(loss) after income tax		32,145	(48,806)
Total comprehensive income for the year		32,145	(48,806)
Earnings per share for loss attributable to the ordinary shareholders of the company:			
		¢	¢
Basic earnings per share	19	5.17	(7.85)

The accompanying notes form part of these financial statements.

Financial statements (continued)

Balance Sheet as at 30 June 2016

	Notes	2016 \$	2015 \$
ASSETS			
Current Assets			
Trade and other receivables	7	24,000	14,555
Total Current Assets		24,000	14,555
Non-Current Assets			
Property, plant and equipment	8	129,109	135,317
Intangible assets	9	30,883	44,662
Total Non-Current Assets		159,992	179,979
Total Assets		183,992	194,534
LIABILITIES			
Current Liabilities			
Trade and other payables	10	29,779	20,211
Borrowings	11	145,808	182,220
Total Current Liabilities		175,587	202,431
Non-Current Liabilities			
Trade and other payables	10	15,843	31,686
Total Non-Current Liabilities		15,843	31,686
Total Liabilities		191,430	234,117
Net Liabilities		(7,438)	(39,583)
Equity			
Issued capital	12	597,884	597,884
Accumulated losses	13	(605,322)	(637,467)
Total Equity		(7,438)	(39,583)

The accompanying notes form part of these financial statements.

Financial statements (continued)

Statement of Changes in Equity for the year ended 30 June 2016

	Issued capital \$	Accumulated losses \$	Total equity \$
Balance at 1 July 2014	597,884	(588,661)	9,223
Total comprehensive income for the year	-	(48,806)	(48,806)
Transactions with owners in their capacity as owners:			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	-	-
Balance at 30 June 2015	597,884	(637,467)	(39,583)
Balance at 1 July 2015	597,884	(637,467)	(39,583)
Total comprehensive income for the year	-	32,145	32,145
Transactions with owners in their capacity as owners:			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	-	-
Balance at 30 June 2016	597,884	(605,322)	(7,438)

The accompanying notes form part of these financial statements.

Financial statements (continued)

Statement of Cash Flows for the year ended 30 June 2016

	Notes	2016 \$	2015 \$
Cash flows from operating activities			
Receipts from customers		539,200	467,671
Payments to suppliers and employees		(481,492)	(479,731)
Interest paid		(7,554)	(7,449)
Net cash provided by/(used in) operating activities	14	50,154	(19,509)
Cash flows from investing activities			
Payments for intangible assets		(13,742)	(13,742)
Net cash used in investing activities		(13,742)	(13,742)
Net increase/(decrease) in cash held		36,412	(33,251)
Cash and cash equivalents at the beginning of the financial year		(182,220)	(148,969)
Cash and cash equivalents at the end of the financial year	12(a)	(145,808)	(182,220)

The accompanying notes form part of these financial statements.

Notes to the financial statements

For year ended 30 June 2016

Note 1. Summary of significant accounting policies

a) Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standard Boards and the Corporations Act 2001. The company is a for-profit entity for the purpose of preparing the financial statements.

Compliance with IFRS

These financial statements and notes comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. These areas involving a higher degree of judgement or complexities, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

Historical cost convention

The financial statements have been prepared under the historical cost convention on an accruals basis as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

Comparative figures

Where required by Australian Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

Application of new and amended accounting standards

The following amendments to accounting standards issued by the Australian Accounting Standards Board (AASB) became mandatorily effective for accounting periods beginning on or after 1 July 2015, and are therefore relevant for the current financial year.

- AASB 2015-3 Amendments to Australian Accounting Standards arising from the Withdrawal of AASB 1031 Materiality.
- AASB 2015-4 Amendments to Australian Accounting Standards – Financial Reporting Requirements for Australian Groups with a Foreign Parent.

None of the amendments to accounting standards issued by the Australian Accounting Standards Board (AASB) that became mandatorily effective for accounting periods beginning on or after 1 July 2015, materially affected any of the amounts recognised in the current period or any prior period and are not likely to affect future periods.

The following accounting standards and interpretations issued by the Australian Accounting Standards Board (AASB) become effective in future accounting periods.

Notes to the financial statements (continued)

Note 1. Summary of significant accounting policies (continued)

a) Basis of preparation (continued)

Application of new and amended accounting standards (continued)

	Effective for annual reporting periods beginning on or after
AASB 9 Financial Instruments, and the relevant amending standards.	1 January 2018
AASB 15 Revenue from Contracts with Customers and AASB 2014-5 Amendments to Australian Accounting Standards arising from AASB 15.	1 January 2018
AASB 16 Leases	1 January 2019
AASB 2014-3 Amendments to Australian Accounting Standards – Accounting for Acquisitions of Interests in Joint Operations.	1 January 2016
AASB 2014-4 Amendments to Australian Accounting Standards – Clarification of Acceptable Methods of Depreciation and Amortisation.	1 January 2016
AASB 2014-6 Amendments to Australian Accounting Standards – Agriculture: Bearer Plants.	1 January 2016
AASB 2014-9 Amendments to Australian Accounting Standards – Equity Method in Separate Financial Statements.	1 January 2016
AASB 2014-10 Amendments to Australian Accounting Standards – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture.	1 January 2018
AASB 2015-1 Amendments to Australian Accounting Standards – Annual Improvements to Australian Accounting Standards 2012-2014 Cycle.	1 January 2016
AASB 2015-2 Amendments to Australian Accounting Standards – Disclosure Initiative: Amendments to AASB 101.	1 January 2016
AASB 2015-5 Amendments to Australian Accounting Standards – Investment Entities: Applying the Consolidation Exception.	1 January 2016
AASB 2016-1 Amendments to Australian Accounting Standards - Recognition of Deferred Tax Assets for Unrealised Losses.	1 January 2017
AASB 2016-2 Amendments to Australian Accounting Standards - Disclosure Initiative: Amendments to AASB 107.	1 January 2017

The company has not elected to apply any accounting standards or interpretations before their mandatory operative date for the annual reporting period beginning 1 July 2015. Therefore the abovementioned accounting standards or interpretations have no impact on amounts recognised in the current period or any prior period.

Economic dependency - Bendigo and Adelaide Bank Limited

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank**[®] branch at Varsity Lakes, Queensland.

The branch operates as a franchise of Bendigo and Adelaide Bank Limited, using the name “Bendigo Bank” and the logo and system of operations of Bendigo and Adelaide Bank Limited. The company manages the **Community Bank**[®] branch on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank**[®] branch are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

Notes to the financial statements (continued)

Note 1. Summary of significant accounting policies (continued)

a) Basis of preparation (continued)

Economic dependency - Bendigo and Adelaide Bank Limited (continued)

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank Limited.

The company promotes and sells the products and services, but is not a party to the transaction.

The credit risk (i.e. the risk that a customer will not make repayments) is for the relevant Bendigo and Adelaide Bank Limited entity to bear as long as the company has complied with the appropriate procedures and relevant obligations and has not exercised a discretion in granting or extending credit.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank**[®] branch franchise operations. It also continues to provide ongoing management and operational support and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

- advice and assistance in relation to the design, layout and fit out of the **Community Bank**[®] branch
- training for the branch manager and other employees in banking, management systems and interface protocol
- methods and procedures for the sale of products and provision of services
- security and cash logistic controls
- calculation of company revenue and payment of many operating and administrative expenses
- the formulation and implementation of advertising and promotional programs
- sales techniques and proper customer relations.

Going concern

The net liabilities of the company as at 30 June 2016 were \$7,438 and the profit made for the year was \$32,145, reducing accumulated losses to \$605,322.

In addition:	\$
Total assets were	183,992
Total liabilities were	191,430
Operating cash flows were	50,154

The company record a profit for the financial year ended 30 June 2016.

The company meets its day to day working capital requirements through an overdraft facility that is reviewed quarterly. The overdraft has an approved limit of \$280,000 and was drawn to \$145,808 as at 30 June 2016.

Interest expense incurred during the 2016 financial year was \$7,554.

The company's business activities, together with the factors likely to affect its future development, performance and position are set out in the directors' report on pages 5 to 8. The financial position of the company, its cash flows, liquidity position and borrowing facilities are described in the financial statements.

Notes to the financial statements (continued)

Note 1. Summary of significant accounting policies (continued)

a) Basis of preparation (continued)

Going concern (continued)

The current economic environment is difficult but revenue has increased and the company has reported an operating profit for the year. The directors consider that the outlook presents significant challenges in terms of banking business volume and pricing as well as for operating costs. Whilst the directors have instituted measures to preserve cash and secure additional finance, these circumstances create material uncertainties over future trading results and cash flows.

The company's forecasts and projections, taking account of reasonably possible changes in trading performance, show that the company should be able to operate within the level of its current overdraft facility.

The company has held discussions with Bendigo and Adelaide Bank Limited about its future borrowing needs. It is likely that these discussions will not be completed for some time but no matters have been drawn to its attention to suggest that renewal may not be forthcoming on acceptable terms. The company has also obtained an undertaking of support from Bendigo and Adelaide Bank Limited that it will continue to support the company and its operations for the 2016/17 financial year. This support is provided on the basis that the company continues to fulfil its obligations under the franchise agreement and continues to work closely with Bendigo and Adelaide Bank Limited to further develop its business.

The directors have concluded that the combination of the circumstances above represents a material uncertainty that may cast doubt upon the company's ability to continue as a going concern and that, therefore, the company may be unable to realise its assets and discharge its liabilities in the normal course of business.

Nevertheless, after making enquiries and considering the uncertainties described above, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. For these reasons, they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

b) Revenue

Revenue is recognised when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the company and any specific criteria have been met. Interest and fee revenue is recognised when earned. The gain or loss on disposal of property, plant and equipment is recognised on a net basis and is classified as income rather than revenue. All revenue is stated net of the amount of Goods and Services Tax (GST).

Revenue calculation

Over the period from September 2013 to February 2015, Bendigo and Adelaide Bank Limited conducted a review of the **Community Bank**[®] model, known as 'Project Horizon'. This was conducted in consultation with the **Community Bank**[®] network. The objective of the review was to develop a shared vision of the **Community Bank**[®] model that positions it for success now and for the future.

The outcome of that review is that the fundamental franchise model and community participation remain unchanged. Changes to be implemented over a three year period reflect a number of themes, including a culture of innovation, agility and flexibility, network collaboration, director and staff development and a sustainable financial model. This will include changes to the financial return for **Community Bank**[®] companies from 1 July 2016. A funds transfer pricing model will be used for the method of calculation of the cost of funds, deposit return and margin. All revenue paid on core banking products will be through margin share. Margin on core banking products will be shared on a 50/50 basis.

Notes to the financial statements (continued)

Note 1. Summary of significant accounting policies (continued)

b) Revenue (continued)

Revenue calculation (continued)

The franchise agreement provides that three forms of revenue may be earned by the company – margin, commission and fee income. Bendigo and Adelaide Bank Limited decides the form of revenue the company earns on different types of products and services.

The revenue earned by the company is dependent on the business that it generates. It may also be affected by other factors, such as economic and local conditions, for example, interest rates.

Core banking products

Bendigo and Adelaide Bank Limited has identified some Bendigo Bank Group products and services as 'core banking products'. It may change the products and services which are identified as core banking products by giving the company at least 30 days' notice. Core banking products currently include Bendigo Bank branded home loans, term deposits and at call deposits.

Margin

Margin is arrived at through the following calculation:

Interest paid by customers on loans less interest paid to customers on deposits
plus any deposit returns i.e. interest return applied by Bendigo and Adelaide Bank Limited for a deposit,
minus any costs of funds i.e. interest applied by Bendigo and Adelaide Bank Limited to fund a loan.

Note: In very simplified terms, currently, deposit return means the interest Bendigo and Adelaide Bank Limited gets when it invests the money the customer deposits with it. The cost of funds means the interest Bendigo and Adelaide Bank Limited pays when it borrows the money to give a customer a loan. From 1 July 2016, both will mean the cost for Bendigo and Adelaide Bank Limited to borrow the money in the market.

Products and services on which margin is paid include variable rate deposits and variable rate home loans. From 1 July 2016, examples include Bendigo Bank branded at call deposits, term deposits and home loans.

For those products and services on which margin is paid, the company is entitled to a share of the margin earned by Bendigo and Adelaide Bank Limited (i.e. income adjusted for Bendigo and Adelaide Bank Limited's interest expense and interest income return). However, if this reflects a loss, the company incurs a share of that loss.

Commission

Commission is a fee paid for products and services sold. It may be paid on the initial sale or on an ongoing basis. Commission is payable on the sale of an insurance product such as home contents. Examples of products and services on which ongoing commissions are paid include leasing and Sandhurst Trustees Limited products. This currently also includes Bendigo Bank branded fixed rate home loans and term deposits of more than 90 days, but these will become margin products from 1 July 2016.

Fee income

Fee income is a share of what is commonly referred to as 'bank fees and charges' charged to customers by Bendigo Bank Group entities including fees for loan applications and account transactions.

Ability to change financial return

Under the franchise agreement, Bendigo and Adelaide Bank Limited may change the form and amount of financial return that the company receives. The reasons it may make a change include changes in industry or economic conditions or changes in the way Bendigo and Adelaide Bank Limited earns revenue.

Notes to the financial statements (continued)

Note 1. Summary of significant accounting policies (continued)

b) Revenue (continued)

Ability to change financial return (continued)

The change may be to the method of calculation of margin, the amount of margin, commission and fee income or a change of a margin to a commission or vice versa. This may affect the amount of revenue the company receives on a particular product or service. The effect of the change on the revenue earned by the company is entirely dependent on the change.

If Bendigo and Adelaide Bank Limited makes a change to the margin or commission on core banking products and services, it must not reduce the margin and commission the company receives on core banking products and services Bendigo and Adelaide Bank Limited attributes to the company to less than 50% (on an aggregate basis) of Bendigo and Adelaide Bank Limited's margin at that time. For other products and services, there is no restriction on the change Bendigo and Adelaide Bank Limited may make.

Bendigo and Adelaide Bank Limited must give the company 30 days' notice before it changes the products and services on which margin, commission or fee income is paid, the method of calculation of margin and the amount of margin, commission or fee income.

Monitoring and changing financial return

Bendigo and Adelaide Bank Limited monitors the distribution of financial return between **Community Bank**[®] companies and Bendigo and Adelaide Bank Limited on an ongoing basis.

Overall, Bendigo and Adelaide Bank Limited has made it clear that the **Community Bank**[®] model is based on the principle of shared reward for shared effort. In particular, in relation to core banking products and services, the aim is to achieve an equal share of Bendigo and Adelaide Bank Limited's margin.

As discussed above in relation to Project Horizon, among other things, there will be changes in the financial return for **Community Bank**[®] companies from 1 July 2016. This includes 50% share of margin on core banking products, all core banking products become margin products and a funds transfer pricing model will be used for the method of calculation of the cost of funds, deposit return and margin.

The Board is yet to appreciate the full impact of the above changes on our revenue moving forward. We would anticipate that by the time of this year's AGM we will be able to inform our shareholders of the likely outcomes of the new model.

The Board is continuing to work with Bendigo and Adelaide Bank Ltd to understand any potential changes to revenue and will provide further details as appropriate in due course.

c) Income tax

Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

Deferred tax

Deferred tax is accounted for using the balance sheet liability method on temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

Notes to the financial statements (continued)

Note 1. Summary of significant accounting policies (continued)

c) Income tax (continued)

Deferred tax (continued)

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities other than as a result of a business combination (which affects neither taxable income nor accounting profit.) Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the consolidated entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the company entity intends to settle its tax assets and liabilities on a net basis.

Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the Statement of Profit or Loss and Other Comprehensive Income, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or excess.

d) Employee entitlements

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

e) Cash and cash equivalents

For the purposes of the Statement of Cash Flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the Balance Sheet.

f) Trade receivables and payables

Receivables are carried at their amounts due. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

Notes to the financial statements (continued)

Note 1. Summary of significant accounting policies (continued)

g) Property, plant and equipment

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calculation of depreciation:

• leasehold improvements	40 years
• plant and equipment	2.5 - 40 years
• furniture and fittings	4 - 40 years

h) Intangibles

The franchise fee paid to Bendigo and Adelaide Bank Limited has been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

The renewal processing fee paid to Bendigo and Adelaide Bank Limited when renewing the franchise agreement has also been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

i) Payment terms

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days.

j) Borrowings

All loans are initially measured at the principal amount. Interest is recognised as an expense as it accrues.

k) Financial instruments

Recognition and initial measurement

Financial instruments, incorporating financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions of the instrument.

Financial instruments are initially measured at fair value plus transaction costs. Financial instruments are classified and measured as set out below.

Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset.

Notes to the financial statements (continued)

Note 1. Summary of significant accounting policies (continued)

k) Financial instruments (continued)

Classification and subsequent measurement

(i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

(ii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

(iii) Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are either not suitable to be classified into other categories of financial assets due to their nature, or they are designated as such by management. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.

They are subsequently measured at fair value with changes in such fair value (i.e. gains or losses) recognised in the Statement of Profit or Loss and Other Comprehensive Income. Available-for-sale financial assets are included in non-current assets except where they are expected to be sold within 12 months after the end of the reporting period. All other financial assets are classified as current assets.

(iv) Financial liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

Impairment

At each reporting date, the entity assesses whether there is objective evidence that a financial instrument has been impaired. Impairment losses are recognised in the Statement of Profit or Loss and Other Comprehensive Income.

l) Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership are transferred to the company are classified as finance leases. Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred. Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

m) Provisions

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions of other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

Notes to the financial statements (continued)

Note 1. Summary of significant accounting policies (continued)

m) Provisions (continued)

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

n) Contributed equity

Ordinary shares are recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

o) Earnings per share

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

p) Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Balance Sheet. Cash flows are included in the Statement of Cash Flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the taxation authority are classified as operating cash flows.

Note 2. Financial risk management

The company's activities expose it to a limited variety of financial risks: market risk (including currency risk, fair value interest risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the entity. The entity does not use derivative instruments.

Risk management is carried out directly by the board of directors.

(i) Market risk

The company has no exposure to any transactions denominated in a currency other than Australian dollars.

(ii) Price risk

The company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The company is not exposed to commodity price risk.

(iii) Credit risk

The company has no significant concentrations of credit risk. It has policies in place to ensure that customers have an appropriate credit history. The company's franchise agreement limits the company's credit exposure to one financial institution, being Bendigo and Adelaide Bank Limited.

(iv) Liquidity risk

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

Notes to the financial statements (continued)

Note 2. Financial risk management (continued)

(v) Cash flow and fair value interest rate risk

Interest-bearing assets are held with Bendigo and Adelaide Bank Limited and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the company to cash flow interest-rate risk. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

(vi) Capital management

The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the Balance Sheet.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the distribution limit:

The distribution limit is the greater of:

- (a) 20% of the profit or funds of the franchisee otherwise available for distribution to shareholders in that 12 month period; and
- (b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the franchisee over that 12 month period where the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

The board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2016 can be seen in the Statement of Profit or Loss and Other Comprehensive Income.

There were no changes in the company's approach to capital management during the year.

Note 3. Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Management has identified the following critical accounting policies for which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

Taxation

Judgement is required in assessing whether deferred tax assets and certain tax liabilities are recognised on the balance sheet. Deferred tax assets, including those arising from un-recouped tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits.

Notes to the financial statements (continued)

Note 3. Critical accounting estimates and judgements (continued)

Taxation (continued)

Assumptions about the generation of future taxable profits depend on management's estimates of future cash flows. These depend on estimates of future sales volumes, operating costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation.

These judgements and assumptions are subject to risk and uncertainty. There is therefore a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the balance sheet and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amount of recognised deferred tax assets and liabilities may require adjustment, resulting in corresponding credit or charge to the Statement of Profit or Loss and Other Comprehensive Income.

Estimation of useful lives of assets

The estimation of the useful lives of assets has been based on historical experience and the condition of the asset is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

Impairment of assets

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the consolidated entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

Notes to the financial statements (continued)

	2016 \$	2015 \$
Note 4. Revenue from ordinary activities		
Operating activities:		
- services commissions	503,970	414,861
Total revenue from operating activities	503,970	414,861
Total revenues from ordinary activities	503,970	414,861

Note 5. Expenses

Depreciation of non-current assets:

- plant and equipment	1,731	1,931
- leasehold improvements	4,477	4,680

Amortisation of non-current assets:

- franchise agreement	2,291	2,293
- franchise renewal fee	11,488	11,451
	19,987	20,355

Finance costs:

- interest paid	7,554	7,449
Bad debts	48	514

Note 6. Income tax expense

The components of tax expense comprise:

- Future income tax benefit attributable to losses	7,218	(13,907)
- Movement in deferred tax	5,092	(735)
- Adjustment to deferred tax to reflect change to tax rate in future periods	5,199	8,280
- Tax losses not brought to account	(17,509)	6,362
	-	-

The prima facie tax on profit/(loss) from ordinary activities before income tax is reconciled to the income tax expense as follows

Operating profit/(loss)	32,145	(48,806)
Prima facie tax on profit/(loss) from ordinary activities at 28.5% (2015: 30%)	9,161	(14,642)
Add tax effect of:		
- timing difference expenses	(1,943)	735
	7,218	(13,907)

Notes to the financial statements (continued)

	2016 \$	2015 \$
Note 6. Income tax expense (continued)		
Movement in deferred tax	5,092	(735)
Adjustment to deferred tax to reflect change of tax rate in future periods	5,199	8,280
Tax losses not brought to account	(17,509)	6,362
	-	-

Note 7. Trade and other receivables

Trade receivables	18,980	8,173
Prepayments	5,020	5,034
Other receivables and accruals	-	1,348
	24,000	14,555

Note 8. Property, plant and equipment

Leasehold improvements

At cost	138,152	138,152
Less accumulated depreciation	(40,061)	(35,584)
	98,091	102,568

Plant and equipment

At cost	57,397	57,397
Less accumulated depreciation	(26,379)	(24,648)
	31,018	32,749

Total written down amount	129,109	135,317
----------------------------------	----------------	----------------

Movements in carrying amounts:

Leasehold improvements

Carrying amount at beginning	102,568	107,248
Additions	-	-
Disposals	-	-
Less: depreciation expense	(4,477)	(4,680)
Carrying amount at end	98,091	102,568

Notes to the financial statements (continued)

	2016 \$	2015 \$
Note 8. Property, plant and equipment (continued)		
Plant and equipment		
Carrying amount at beginning	32,749	34,680
Additions	-	-
Disposals	-	-
Less: depreciation expense	(1,731)	(1,931)
Carrying amount at end	31,018	32,749
Total written down amount	129,109	135,317

Note 9. Intangible assets

Franchise fee		
At cost	21,453	21,453
Less: accumulated amortisation	(16,301)	(14,010)
	5,152	7,443
Renewal processing fee		
At cost	57,260	57,260
Less: accumulated amortisation	(31,529)	(20,041)
	25,731	37,219
Total written down amount	30,883	44,662

Note 10. Trade and other payables

Current:

Trade creditors	-	1,799
Other creditors and accruals	29,779	18,412
	29,779	20,211

Non-Current:

Other creditors and accruals	15,843	31,686
-------------------------------------	---------------	---------------

Notes to the financial statements (continued)

	2016 \$	2015 \$
--	------------	------------

Note 11. Borrowings

Current:

Bank overdraft	145,808	182,220
-----------------------	----------------	----------------

The bank overdraft has an approved limit of \$280,000 and currently attracts an annual variable interest rate per agreement with Bendigo & Adelaide Bank Limited. The effective average interest rate for 2016 was 4.285% (2015: 4.15%).

Note 11.(a) Reconciliation to cash flow statement

The above figures reconcile to the amount of cash shown in the statement of cash flows at the end of the financial year as follows:

Bank overdraft	(145,808)	(182,220)
-----------------------	------------------	------------------

Note 12. Contributed equity

621,709 ordinary shares fully paid (2015: 621,709)	621,709	621,709
Less: equity raising expenses	(23,825)	(23,825)
	597,884	597,884

Rights attached to shares

(a) Voting rights

Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the **Community Bank**[®] branch have the same ability to influence the operation of the company.

(b) Dividends

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo and Adelaide Bank Limited contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

Notes to the financial statements (continued)

Note 12. Contributed equity (continued)

Rights attached to shares (continued)

(c) Transfer

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the Corporations Act 2001.

Prohibited shareholding interest

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if any of the following applies:

- They control or own 10% or more of the shares in the company (the "10% limit").
- In the opinion of the board they do not have a close connection to the community or communities in which the company predominantly carries on business (the "close connection test").
- Where the person is a shareholder, after the transfer of shares in the company to that person the number of shareholders in the company is (or would be) lower than the base number (the "base number test"). The base number is 93. As at the date of this report, the company had 106 shareholders.

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or beneficial interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prohibited shareholding interest. If the board becomes aware that a member has a prohibited shareholding interest, it must serve a notice requiring the member (or the member's associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

	2016 \$	2015 \$
Note 13. Accumulated losses		
Balance at the beginning of the financial year	(637,467)	(588,661)
Net profit/(loss) from ordinary activities after income tax	32,145	(48,806)
Balance at the end of the financial year	(605,322)	(637,467)

Notes to the financial statements (continued)

	2016 \$	2015 \$
Note 14. Statement of cash flows		
Reconciliation of profit/(loss) from ordinary activities after tax to net cash provided by/(used in) operating activities		
Profit/(loss) from ordinary activities after income tax	32,145	(48,806)
Non cash items:		
- depreciation	6,208	6,611
- amortisation	13,779	13,744
Changes in assets and liabilities:		
- (increase)/decrease in receivables	(9,445)	11,447
- increase/(decrease) in payables	7,467	(2,505)
Net cash flows provided by/(used in) operating activities	50,154	(19,509)

Note 15. Leases

Operating lease commitments

Non-cancellable operating leases contracted for but not capitalised in the financial statements

Payable - minimum lease payments:

- not later than 12 months	40,560	40,560
- between 12 months and 5 years	50,700	91,260
- greater than 5 years	-	-
	91,260	131,820

The lease is a non-cancellable property lease for the branch premises with a five-year term. The lease term commenced 30 September 2013. Rent is payable monthly in advance and will increase annually by CPI.

Note 16. Auditor's remuneration

Amounts received or due and receivable by the auditor of the company for:

- audit and review services	4,100	3,950
- non audit services	2,260	2,090
	6,360	6,040

Notes to the financial statements (continued)

Note 17. Director and related party disclosures

The names of directors who have held office during the financial year are:

Mark Clifford Henry
Wayne McArthur Clinton
Julie Anne Edwards
Jeszaen Wesley Lee
Jason Robert Skinner
Nicholas Robert Rone (Resigned 30 October 2015)

No director's fees have been paid as the positions are held on a voluntary basis.

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

	2016 \$	2015 \$
Transactions with related parties:		
Jason and his accounting firm provided Varsity Lakes with Xero accounting software for \$660. This transaction was performed at market price.	660	264
Nicholas' travel company supplied flights and accommodation for the board to attend two conferences. Both transactions were performed at market price.	-	3,118

	2016	2015
Directors' shareholdings		
Mark Clifford Henry	-	-
Wayne McArthur Clinton	4,501	4,501
Julie Anne Edwards	-	-
Jeszaen Wesley Lee	-	-
Jason Robert Skinner	-	-
Nicholas Robert Rone (Resigned 30 October 2015)	3,001	3,001

There was no movement in directors' shareholdings during the year.

Note 18. Key Management Personnel Disclosures

No director of the company receives remuneration for services as a company director or committee member.

There are no executives within the company whose remuneration is required to be disclosed.

Notes to the financial statements (continued)

	2016 \$	2015 \$
Note 19. Earnings per share		
(a) Profit/(loss) attributable to the ordinary equity holders of the company used in calculating earnings per share	32,145	(48,806)
<hr/>		
	Number	Number
(b) Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	621,709	621,709

Note 20. Events occurring after the reporting date

There have been no events after the end of the financial year that would materially affect the financial statements.

Note 21. Contingent liabilities and contingent assets

There were no contingent liabilities or contingent assets at the date of this report to affect the financial statements.

Note 22. Segment reporting

The economic entity operates in the service sector where it facilitates **Community Bank**[®] services in Varsity Lakes, Queensland pursuant to a franchise agreement with Bendigo and Adelaide Bank Limited.

Note 23. Registered office/Principal place of business

The entity is a company limited by shares, incorporated and domiciled in Australia. The registered office and principal place of business is:

Registered Office

Shop 7/195 Varsity Parade
VARSITY LAKES QLD 4227

Principal Place of Business

Shop 7/195 Varsity Parade
VARSITY LAKES QLD 4227

Notes to the financial statements (continued)

Note 24. Financial instruments

Financial Instrument Composition and Maturity Analysis

The table below reflects the undiscounted contractual settlement terms for all financial instruments, as well as the settlement period for instruments with a fixed period of maturity and interest rate.

Financial instrument	Floating interest		Fixed interest rate maturing in						Non interest bearing		Weighted average	
			1 year or less		Over 1 to 5 years		Over 5 years					
	2016 \$	2015 \$	2016 \$	2015 \$	2016 \$	2015 \$	2016 \$	2015 \$	2016 \$	2015 \$	2016 %	2015 %
Financial assets												
Receivables	-	-	-	-	-	-	-	-	18,980	8,173	N/A	N/A
Financial liabilities												
Interest bearing liabilities	145,808	182,220	-	-	-	-	-	-	-	-	4.37	4.56
Payables	-	-	-	-	-	-	-	-	-	1,799	N/A	N/A

Net Fair Values

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the balance sheet. The company does not have any unrecognised financial instruments at the year end.

Credit Risk

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the balance sheet and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

Interest Rate Risk

Interest rate risk refers to the risk that the value of a financial instrument or cash flows associated with the instrument will fluctuate due to changes in market interest rates. Interest rate risk arises from the interest bearing financial assets and liabilities in place subject to variable interest rates, as outlined above.

Sensitivity Analysis

The company has performed sensitivity analysis relating to its exposure to interest rate risk at balance date. This sensitivity analysis demonstrates the effect on the current year results and equity which could result from a change in interest rates.

Notes to the financial statements (continued)

Note 24. Financial instruments (continued)

Sensitivity Analysis (continued)

As at 30 June 2016, the effect on profit and equity as a result of changes in interest rate, with all other variables remaining constant would be as follows:

	2016	2015
	\$	\$
Change in profit/(loss)		
Increase in interest rate by 1%	(1,458)	(1,822)
Decrease in interest rate by 1%	(1,458)	(1,822)
Change in equity		
Increase in interest rate by 1%	(1,458)	(1,822)
Decrease in interest rate by 1%	(1,458)	(1,822)

Directors' declaration

In accordance with a resolution of the directors of Varsity Lakes Financial Services Limited, we state that:

In the opinion of the directors:

- (a) the financial statements and notes of the company are in accordance with the Corporations Act 2001, including:
 - (i) giving a true and fair view of the company's financial position as at 30 June 2016 and of its performance for the financial year ended on that date; and
 - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the board of directors.



Jason Skinner,
Chairman

Signed on the 19th of August 2016.

Independent audit report



Independent auditor's report to the members of Varsity Lakes Financial Services Limited

Report on the financial report

We have audited the accompanying financial report of Varsity Lakes Financial Services Limited, which comprises the balance sheet as at 30 June 2016, statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, a summary of significant accounting policies and other explanatory notes and the directors' declaration.

Directors' responsibility for the financial report

The directors of the company are responsible for the preparation and presentation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001*. This responsibility includes establishing and maintaining internal controls relevant to the preparation and presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making fair accounting estimates that are reasonable in the circumstances. In note 1, the directors also state in accordance with Accounting Standard AASB 101 Presentation of Financial Statements that the financial statements comply with International Financial Reporting Standards.

Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

Our audit did not involve an analysis of the prudence of business decisions made by directors or management.

We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the *Corporations Act 2001* and Australian Accounting Standards, a true and fair view which is consistent with our understanding of the company's financial position and of its performance.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Liability limited by a scheme approved under Professional Standards Legislation. ABN: 51 061 795 337.

P: (03) 5443 0344

F: (03) 5443 5304

61-65 Bull St./PO Box 454 Bendigo Vic. 3552

afs@afsbendigo.com.au

www.afsbendigo.com.au

TAXATION • AUDIT • BUSINESS SERVICES • FINANCIAL PLANNING

Independent audit report (continued)

Independence

In conducting our audit we have complied with the independence requirements of the *Corporations Act 2001*. We have given to the directors of the company a written auditor's independence declaration, a copy of which is included in the directors' report.

Emphasis of matter

Without modifying our opinion, we draw attention to Note 1 in the financial report, which indicates that the company generated a net profit before tax of \$32,145 during the year ended 30 June 2016, and as of that date, the company's liabilities exceeded its total assets by \$7,438. These conditions, along with other matters as set forth in Note 1, indicate the existence of a material uncertainty that may cast significant doubt over the company's ability to continue as a going concern and therefore, the company may be unable to realise its assets and discharge its liabilities in the normal course of business.

Auditor's opinion on the financial report

In our opinion:

1. The financial report of Varsity Lakes Financial Services Limited is in accordance with the *Corporations Act 2001* including giving a true and fair view of the company's financial position as at 30 June 2016 and of its financial performance and its cash flows for the year then ended and complying with Australian Accounting Standards and the Corporations Regulations 2001.
2. The financial report also complies with International Financial Reporting Standards as issued by the International Accounting Standards Board.



Andrew Frewin Stewart
61 Bull Street, Bendigo Vic 3550
Dated: 19 August 2016



David Hutchings
Lead Auditor

Varsity Lakes **Community Bank**[®] Branch
Shop 7, 195 Varsity Parade, Varsity Lakes QLD 4227
Phone: (07) 5562 0755 Fax: (07) 5593 3630

Franchisee: Varsity Lakes Financial Services Limited
Shop 7, 195 Varsity Parade, Varsity Lakes QLD 4227
Phone: (07) 5562 0755 Fax: (07) 5593 3630
ABN: 57 127 396 454

www.bendigobank.com.au/varsity_lakes
(BNPAR16162) (10/16)



bendigobank.com.au