

# Annual Report 2015

Willaura/Lake Bolac Financial Services Limited

ABN 83 108 159 422

# Contents

Chairman's report	2
Manager's report	4
Directors' report	6
Auditor's independence declaration	12
Financial statements	13
Notes to the financial statements	17
Directors' declaration	39
Independent audit report	40

# Chairman's report

#### For year ending 30 June 2015

I am pleased to present to you the 11th Annual Report of Willaura/Lake Bolac Financial Services Limited, the governing body of Willaura/Lake Bolac **Community Bank®** Branch.

For the financial year 2014/15 income exceeded expenditure by \$49,945 before tax, or \$34,727 after allowing for company tax. This figure is below the previous year's total of \$66,019 before tax.

The Board is very aware that such a fall is not in the interests of our company, especially if the drop were to continue. Therefore much time has been put in to creating a more sustainable business model, details of which will be released soon.

We allocated \$38,530 during 2014/15 for sponsorships, grants and promotions and we still have \$51,000 in the Community Enterprise Foundation™ for future projects.

Our equity remains very strong. The earnings per share in 2014/15 were 5.96 cents, down from 7.93 cents the previous year.

The Board is very pleased to announce a fully franked dividend to shareholders of five cents, down from 7.5 cents the previous year.

We are very pleased with the enthusiasm and business acumen of our Manager, Mr. Trevor Link, who continues to be held in high regard throughout the district. His previous employment with Rural Bank has been invaluable.

We are also pleased to have five able staff assisting Trevor. All live locally, so not only have we established a local business, but have increased local employment as well.

The Board have invested \$24,265 in sponsorship to the following local organisations

#### Sponsorships paid 2014/15

#### **GST** exclusive

Mininera & District Netball Assoc.	\$75	Trophies
Streatham & District Historical Society	\$200	Sponsorship of Vintage Rally day
Lake Bolac & District Kindergarten	\$2,000	Dry Creek Bed project
Mininera & District Netball Assoc.	\$180	Medallions
Willaura Development Group	\$1,000	"Ciao" production
Willaura Golf Club	\$200	Annual tournament sponsorship
Willaura Hospital Auxiliary	\$200	Market Day 2015
Woorndoo Hall Committee	\$200	Annual Christmas Luncheon
Moyston-Willaura Football Netball Club	\$5,000	Multi-purpose covered area at Moyston Recreation Reserve
Lake Bolac Foreshore Committee	\$5,000	Double Electric BBQ at Picnic Point
Mininera & District Tennis Assoc.	\$200	Junior Tennis Awards/End of Season
Willaura War Memorial Swimming Pool	\$250	Purchase of floating devices/toys

## Chairman's report (continued)

#### Sponsorships paid 2014/15 (continued)

Willaura & District Community Development Group	\$1,000	Harvest Cut-Out 2016
Willaura & District Community Development Group	\$1,000	Big Night Out
Lake Bolac Cemetery Trust	\$1,000	Seating & rubbish bins
Lake Bolac Angling Club	\$1,000	Fire pits and notice board
Lake Bolac Ladies Bowls Club	\$60	Sponsorship of Ladies Triples Event
Mininera & District Football League	\$1,500	Annual Sponsorship
Wickliffe/Lake Bolac Football Netball Club	\$200	Auskick program
Willaura & District Kindergarten	\$2,000	Annual Sponsorship
Lake Bolac & District Kindergarten	\$2,000	Annual Sponsorship
Sub Total	\$24,265	
Community Enterprise Foundation™	\$10,795	The total available for future projects, including the 2013/14 contribution, is \$50,795
	\$35,060	

It is hoped that in many cases these amounts can be used to lever Local, State, and Federal Government grants to achieve maximum benefit to our communities.

I thank all Board members for their input during the year. All hold expertise in various areas that have been of benefit to your company in a difficult year.

I express special thanks to Lyn Webster, who acts as both Secretary and Treasurer, and we appreciate her dedication and willingness.

Colleen Peacock stepped down from the Board in August and I commend her for the many years of service she has given us all. She was a Steering Committee member, and from the start has been an enthusiastic and dedicated contributor to the branch.

The **Community Bank**® model serves this district well, and we must never forget that no other bank was prepared to service our district. I remind all who benefit from our grants that they need to return the support by using our local **Community Bank**® branch, and encourage others to do likewise. We can only be as successful as the level of support that we receive from our residents, community groups and businesses.

Colin McKenzie

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Chairman

# Manager's report

#### For year ending 30 June 2015

It has been a challenging year for our **Community Bank®** branch. The last 12 months has seen a continued change in the both the external and internal banking environment in which we operate.

Economic factors have impacted on the profits of our branches.

- The full 12 months impact of the "Restoring the Balance" program has been felt. This saw an internal adjustment of income paid by Bendigo Bank to **Community Bank**® branches to bring them in line with the profit share agreement.
- The continued fall in interest rates has led to a drop in income earned by the branch.
- Rate decreases have also resulted in increased competition in the lending sector, with some loan interest rates not seen in the market place for many years. Investors are also pushing for the best value for their money. This has resulted in run off on both our loan and deposit portfolios.

Bendigo Bank has introduced a new sales culture into their banking structure "Being **Bigger** and Better". This program has provided the required tools and changes in our banking products so we can have constructive and relevant conversations with our customers and offer banking solutions that suit their individual needs. These changes have included increased online banking flexibility through an improved offering of banking applications, and the ability to now open accounts online.

- · The main component of the program focusses on our point of difference: that banking is more than just money.
- It's about being able to ring your branch without having to dial a 1300 number.
- It's about the consistency of dealing with the same staff that are willing to go the extra mile.
- It's about being connected with our customers on a regular basis and providing banking solutions that benefit customer's individual needs not just "do you want fries with that?"
- It's about putting profits back into local community clubs and organisations and supporting local community events. Our branches have contributed over \$120,000 in the last 11 years. You have to ask yourself what other bank in the local region has done that?

The investments into the local region have enabled the staff to attend numerous community events during the course of the year and raise the profile of the **Community Bank**® branch.

Just to name few, these have included:

- Presentation of the new community BBQ to the Lake Bolac Foreshore Committee;
- Presentation of a new mower to the Willaura Recreation Reserve;
- · Presentation of awards at the MDFL and MDNA medal counts; and
- · Presentations at the MDFL and MDNA grand final day.

As always our results are not achieved without teamwork and I would like to thank our current staff Carol, Clare, Joanne and Simone for their efforts. They have worked hard during the year to provide an excellent banking experience for our customers and as mentioned above, they "go the extra mile".

I would also like to thank our Board for their continued support during this period. There is a lot of time and effort devoted by the Board members towards maintaining a banking service in the community and it always needs to be remembered that they complete this work on a volunteer basis.

## Manager's report (continued)

In finishing I would like to say that we will continue to face further challenges over the next 12 months. The main one will be to remain customer connected and identify opportunities to add value to our customers' banking requirements. This will be pivotal in a growing electronic environment where increased levels of banking are being completed online.

Trevor Link Branch Manager

# Directors' report

#### For the financial year ended 30 June 2015

Your directors submit the financial statements of the company for the financial year ended 30 June 2015.

#### **Directors**

The names and details of the company's directors who held office during or since the end of the financial year:

#### **Colin Robert McKenzie**

Chairman

Occupation: Farmer

Qualifications, experience and expertise: Business operator, Deputy Mayor for Ararat Rural City Council,

Chairman Scots Uniting Church Lake Bolac, involved in various sporting, cultural and community organisations.

Special responsibilities: Chairman

Interests in shares: 15,001 Ordinary Shares

#### **Lynette Joy Webster**

Director/Secretary/Treasurer

Occupation: Manager

Qualifications, experience and expertise: Dip of Business (Accounting) and Marketing Manager

(Telecommunications).

Special responsibilities: Secretary/Treasurer, Development Committee

Interests in shares: Nil

#### **Scott Hedley Price**

Director

Occupation: Farmer

Qualifications, experience and expertise: Farmer, numerours Willaura District groups. Assocciate Diploma

Natural Resource Management. Special responsibilities:Nil

Interest in shares: 3,101 Ordinary Shares

#### **Robert Angus Fraser**

Director

Occupation: Farmer

Qualifications, experience and expertise: Business operator, past President of Carranballac Progress Association, Shire of Ripon, Lake Bolac Young Farmers Club, Mid Mt Emu Creek Landcare Group and CFA

member.

Special responsibilities: Nil

Interest in shares: 15,001 Ordinary Shares

#### **Heather Mary Fleming**

Director

Occupation: Farmer

Qualifications, experience and expertise: Retired secondary school teacher with numerous involvements with

local community groups, current Board member of East Grampians Health Services.

Special responsibilities: Marketing Committee Interest in shares: 8,001 Ordinary Shares

#### **Directors (continued)**

#### **Rowland Woolcock Paterson**

Director

Occupation: Company Director/Farmer

Qualifications, experience and expertise: Run the family farming interests for over 40 years, after gaining Dip Farm Business Management. Owner and Director of Ace Radio Broadcasters P/L. President local CFA, member

Committee of the Willaura Hall. Special responsibilities: Nil

Interest in shares: 5,000 Ordinary Shares

#### **Colleen Maree White**

Director

Occupation: Director Ararat Rural City Council

Qualifications, experience and expertise: Advanced Diploma and Diploma Business Management. Advanced Diploma Human Resources. 23 years experience in the local government. Extensive corporate planning, organisational development, continuous improvement and finance experience. Committee member of Mothers Day Classic. Volunteer at Ararat Football Netball Club.

Special responsibilities: Nil Interest in shares: Nil

#### **David Allan Hucker**

Director

Occupation: Vetenary consultant

Qualifications, experience and expertise: Currently Principal of Para Tech Veterinary Services (Vic). Director of Murrewa Pty Ltd, a family farming and grazing company. Previously worked for Victorian Department of Agriculture as a pathologist. Holds a Bachelor of Veterinary Science degree with Honours and is a member of Australia and New Zealand College of Veterinary Science. Chairman of Lake Bolac Bush Nursing Centre. Is a member of GWM water customer advisory committee

Special responsibilities: Nil

Interest in shares: 5,000 Ordinary shares

#### Jane Blackburn

Director

Occupation: Solicitor

Qualifications, experience and expertise: Working as a Commercial Litigation Solicitor for 8 years. Has a

Bachelor of Law and Commerce. Involved in farming enterprise with family.

Special responsibilities: Nil Interest in shares: Nil

#### **Colleen Anne Peacock**

Director (Resigned 25 July 2015)

Occupation: Hairdresser/Business operator

Qualifications, experience and expertise: Business operator. Involved in many community groups over the years.

Involved in Cottage Industry at present.

Special responsibilities: Marketing and Development Committee. Has been involved in the local bowls club,

Red Cross.

Interest in shares: 2,001 Ordinary Shares

Directors were in office for this entire year unless otherwise stated.

No directors have material interests in contracts or proposed contracts with the company.

#### **Company Secretary**

The company secretary is Lynette Webster. Lynette was appointed to the position of secretary on 13 December 2012.

Lynette's current occupation is a marketing manager and also holds a diploma of business.

#### **Principal Activities**

The principal activities of the company during the financial year were facilitating **Community Bank®** services under management rights to operate franchised branches of Bendigo and Adelaide Bank Limited.

There have been no significant changes in the nature of these activities during the year.

#### **Operating results**

Operations have continued to perform in line with expectations. The profit of the company for the financial year after provision for income tax was:

Year ended 30 June 2015	Year ended 30 June 2014
\$	\$
34,727	46,213

#### **Remuneration report**

No director of the company receives remuneration for services as a company director or committee member.

Transactions with directors

	\$
Rowland Paterson provided advertising on commercial radio during the year.	1,895
Lyn Webster as Manager of Lake Bolac Information & Business Centre received payments for its rent from Willaura/Lake Bolac FSL.	4,271

#### Directors' shareholdings

	Balance at start of the year	Changes during the year	Balance at end of the year
Colin Robert McKenzie	15,001	-	15,001
Lynette Joy Webster	-	-	-
Scott Hedley Price	3,101	-	3,101
Robert Angus Fraser	15,001	-	15,001
Heather Mary Fleming	8,001	-	8,001
Rowland Woolcock Paterson	5,000	-	5,000
Colleen Maree White	-	-	-
David Allan Hucker	5,000	-	5,000

#### Remuneration report (continued)

Directors' shareholdings (continued)

	Balance at start of the year	Changes during the year	Balance at end of the year
Jane Blackburn	-	-	-
Colleen Anne Peacock	2,001	-	2,001

#### **Dividends**

	Year ended 30 June 2015		
	Cents \$		
- Dividends paid in the year	7.5	43,718	

#### Significant changes in the state of affairs

In the opinion of the directors there were no significant changes in the state of affairs of the company that occurred during the financial year under review not otherwise disclosed in this report or the financial statements.

#### Events since the end of the financial year

There are no matters or circumstances that have arisen since the end of the financial year that have significantly affected or may significantly affect the operations of the company the results of those operations or the state of affairs of the company, in future years.

#### Likely developments

The company will continue its policy of facilitating banking services to the community.

#### **Environmental regulation**

The company is not subject to any significant environmental regulation.

#### Indemnification and insurance of directors and officers

The company has indemnified all directors and the manager in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as directors or manager of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance. The company has not provided any insurance for an auditor of the company or a related body corporate.

#### **Directors' meetings**

The number of directors' meetings attended by each of the directors of the company during the year were:

	Board Meetings Attended		Business Developme Committee Attende	
	Eligible	Attended	Eligible	Attended
Colin Robert McKenzie	11	11	-	-
Lynette Joy Webster	11	11	1	1
Scott Hedley Price	11	8	-	-
Robert Angus Fraser	11	10	-	-
Heather Mary Fleming	11	9	1	1
Rowland Woolcock Paterson	11	8	-	-
Colleen Maree White	11	7	-	-
David Allan Hucker	11	11	-	-
Jane Blackburn	11	10	-	-
Colleen Anne Peacock (Resigned 25 July 2015)	11	9	1	1

#### Proceedings on behalf of the company

No person has applied to the Court under section 237 of the Corporations Act 2001 for leave to bring proceedings on behalf of the company, or to intervene in any proceedings to which the company is a party, for the purpose of taking responsibility on behalf of the company for all or part of those proceedings.

No proceedings have been brought or intervened in on behalf of the company with leave of the Court under section 237 of the Corporations Act 2001.

#### Non audit services

The company may decide to employ the auditor on assignments additional to their statutory duties where the auditor's expertise and experience with the company are important. Details of the amounts paid or payable to the auditor (Andrew Frewin Stewart) for audit and non audit services provided during the year are set out in the notes to the accounts.

The board of directors has considered the position and is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

The directors are satisfied that the provision of non-audit services by the auditor, as set out in the notes did not compromise the auditor independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed by the audit committee to ensure they do not impact on the impartiality and objectivity of the auditor
- none of the services undermine the general principles relating to auditor independence as set out in APES 110
  Code of Ethics for Professional Accountants, including reviewing or auditing the auditor's own work, acting in
  a management or a decision-making capacity for the company, acting as advocate for the company or jointly
  sharing economic risk and rewards.

#### Auditor's independence declaration

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A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 12.

Signed in accordance with a resolution of the board of directors at Willaura, Victoria on 24 August 2015.

Colin Robert McKenzie,

Chairman

# Auditor's independence declaration



Lead auditor's independence declaration under section 307C of the Corporations Act 2001 to the directors of Willaura/Lake Bolac Financial Services Limited

As lead auditor for the audit of Willaura/Lake Bolac Financial Services Limited for the year ended 30 June 2015, I declare that, to the best of my knowledge and belief, there have been:

- no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Andrew Frewin Stewart 61 Bull Street, Bendigo Vic 3550

Dated: 24 August 2015

David Hutchings Lead Auditor

afs@afsbendigo.com.au

www.afsbendigo.com.au

Liability limited by a scheme approved under Professional Standards Legislation. ABN: 51 061 795 337,

61-65 Bull St./PO Box 454 Bendigo Vic. 3552

F: (03) 5443 5304

P: (03) 5443 0344

# Financial statements

Statement of Profit or Loss and Other Comprehensive Income for the year ended 30 June 2015

	Notes	2015 \$	2014 \$
Revenue from ordinary activities	4	473,056	534,400
Employee benefits expense		(222,056)	(207,435)
Charitable donations, sponsorship, advertising and promotion		(38,530)	(99,612)
Occupancy and associated costs		(24,828)	(28,326)
Systems costs		(34,291)	(34,822)
Depreciation and amortisation expense	5	(27,010)	(24,436)
General administration expenses		(76,396)	(73,750)
Profit before income tax expense		49,945	66,019
Income tax expense	6	(15,218)	(19,806)
Profit after income tax expense		34,727	46,213
Total comprehensive income for the year		34,727	46,213
Earnings per share for profit attributable to the ordinary			
shareholders of the company:		¢	¢
Basic earnings per share	21	5.96	7.93

## Financial statements (continued)

# Balance Sheet as at 30 June 2015

	Notes	2015 \$	2014 \$
ASSETS			
Current Assets			
Cash and cash equivalents	7	313,005	319,380
Trade and other receivables	8	46,592	50,150
Total Current Assets		359,597	369,530
Non-Current Assets			
Property, plant and equipment	9	102,547	111,768
Intangible assets	10	60,116	5,437
Deferred tax asset	11	4,441	2,758
Total Non-Current Assets		167,104	119,963
Total Assets		526,701	489,493
LIABILITIES			
Current Liabilities			
Trade and other payables	12	77,388	25,172
Current tax liabilities	11	5,652	16,766
Provisions	13	12,974	10,975
Total Current Liabilities		96,014	52,913
Non-Current Liabilities			
Provisions	13	4,327	1,229
Total Non-Current Liabilities		4,327	1,229
Total Liabilities		100,341	54,142
Net Assets		426,360	435,351
Equity			
Issued capital	14	565,866	565,866
Accumulated losses	15	(139,506)	(130,515)
Total Equity		426,360	435,351

The accompanying notes form part of these financial statements.

## Financial statements (continued)

## Statement of Changes in Equity for the year ended 30 June 2015

	Issued capital \$	Accumulated losses \$	Total equity \$
Balance at 1 July 2013	565,866	(135,924)	429,942
Total comprehensive income for the year	-	46,213	46,213
Transactions with owners in their capacity as owners:			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	(40,804)	(40,804)
Balance at 30 June 2014	565,866	(130,515)	435,351
Balance at 1 July 2014	565,866	(130,515)	435,351
Total comprehensive income for the year	-	34,727	34,727
Transactions with owners in their capacity as owners:			
Shares issued during period	-	-	-
Costs of issuing shares	-	-	-
Dividends provided for or paid	-	(43,718)	(43,718)
Balance at 30 June 2015	565,866	(139,506)	426,360

## Financial statements (continued)

# Statement of Cash Flows for the year ended 30 June 2015

Notes	2015 \$	<b>2014</b> \$
	518,360	574,796
	(425,688)	(510,292)
	9,945	11,127
	(28,015)	(5,926)
16	74,602	69,705
	(4,514)	(30,186)
	(32,745)	-
	(37,259)	(30,186)
	(43,718)	(40,804)
	(43,718)	(40,804)
	(6,375)	(1,285)
	319,380	320,665
7(a)	313,005	319,380
	16	\$ 518,360 (425,688) 9,945 (28,015) 16 74,602  (4,514) (32,745) (37,259)  (43,718) (43,718) (6,375) 319,380

The accompanying notes form part of these financial statements.

# Notes to the financial statements

#### For year ended 30 June 2015

#### Note 1. Summary of significant accounting policies

#### a) Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standard Boards and the Corporations Act 2001. The company is a for-profit entity for the purpose of preparing the financial statements.

#### Compliance with IFRS

These financial statements and notes comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

#### Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. These areas involving a higher degree of judgement or complexities, or areas where assumptions and estimates are significant to the financial statements are disclosed in note 3.

#### Historical cost convention

The financial statements have been prepared under the historical cost convention on an accruals basis as modified by the revaluation of financial assets and liabilities at fair value through profit or loss and where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

#### Comparative figures

Where required by Australian Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

#### Application of new and amended accounting standards

The following amendments to accounting standards and a new interpretation issued by the Australian Accounting Standards Board (AASB) became mandatorily effective for accounting periods beginning on or after 1 July 2014, and are therefore relevant for the current financial year.

- AASB 2012-3 Amendments to Australian Accounting Standards (AASB 132) Offsetting Financial Assets and Financial Liabilities.
- AASB 2013-3 Amendments to AASB 136 Recoverable Amount Disclosures for Non-Financial Assets.
- AASB 2013-4 Amendments to Australian Accounting Standards (AASB 139) Novation of Derivatives and Continuation of Hedge Accounting.
- · AASB 2013-5 Amendments to Australian Accounting Standards (AASB 10) Investment Entities.
- AASB 2014-1 Amendments to Australian Accounting Standards (Part A: Annual Improvements 2010-2012 and 2011-2013 Cycles).
- AASB 2014-1 Amendments to Australian Accounting Standards (Part B: Defined Benefit Plans: Employee Contributions Amendments to AASB 119).

Note 1. Summary of significant accounting policies (continued)

#### a) Basis of preparation (continued)

Application of new and amended accounting standards (continued)

- · Interpretation 21 Levies.
- AASB 1031 Materiality, AASB 2013-9 Amendments to Australian Accounting Standards Conceptual Framework, Materiality and Financial Instruments (Part B: Materiality), AASB 2014-1 Amendments to Australian Accounting Standards (Part C: Materiality).

None of the amendments to accounting standards or the new interpretation issued by the Australian Accounting Standards Board (AASB) that became mandatorily effective for accounting periods beginning on or after 1 July 2014, materially affected any of the amounts recognised in the current period or any prior period and are not likely to affect future periods.

The following accounting standards and interpretations issued by the Australian Accounting Standards Board (AASB) become effective in future accounting periods.

	Effective for annual reporting periods beginning on or after
AASB 9 Financial Instruments, and the relevant amending standards.	1 January 2018
AASB 15 Revenue from Contracts with Customers and AASB 2014-5 Amendments to Australian Accounting Standards arising from AASB 15.	1 January 2017
AASB 2014-3 Amendments to Australian Accounting Standards – Accounting for Acquisitions of Interests in Joint Operations.	1 January 2016
AASB 2014-4 Amendments to Australian Accounting Standards – Clarification of Acceptable Methods of Depreciation and Amortisation.	1 January 2016
AASB 2014-6 Amendments to Australian Accounting Standards – Agriculture: Bearer Plants.	1 January 2016
AASB 2014-9 Amendments to Australian Accounting Standards – Equity Method in Separate Financial Statements.	1 January 2016
AASB 2014-10 Amendments to Australian Accounting Standards – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture.	1 January 2016
AASB 2015-1 Amendments to Australian Accounting Standards – Annual Improvements to Australian Accounting Standards 2012-2014 Cycle.	1 January 2016
AASB 2015-2 Amendments to Australian Accounting Standards – Disclosure Initiative: Amendments to AASB 101.	1 January 2016
AASB 2015-3 Amendments to Australian Accounting Standards arising from the Withdrawal of AASB 1031 Materiality.	1 July 2015
AASB 2015-4 Amendments to Australian Accounting Standards – Financial Reporting Requirements for Australian Groups with a Foreign Parent.	1 July 2015
AASB 2015-5 Amendments to Australian Accounting Standards – Investment Entities: Applying the Consolidation Exception.	1 January 2016

Note 1. Summary of significant accounting policies (continued)

#### a) Basis of preparation (continued)

Application of new and amended accounting standards (continued)

The company has not elected to apply any accounting standards or interpretations before their mandatory operative date for the annual reporting period beginning 1 July 2014. Therefore the abovementioned accounting standards or interpretations have no impact on amounts recognised in the current period or any prior period.

Economic dependency - Bendigo and Adelaide Bank Limited

The company has entered into a franchise agreement with Bendigo and Adelaide Bank Limited that governs the management of the **Community Bank®** branches at Willaura & Lake Bolac, Victoria.

The branches operate as a franchise of Bendigo and Adelaide Bank Limited, using the name "Bendigo Bank" and the logo and system of operations of Bendigo and Adelaide Bank Limited. The company manages the **Community Bank**® branches on behalf of Bendigo and Adelaide Bank Limited, however all transactions with customers conducted through the **Community Bank**® branches are effectively conducted between the customers and Bendigo and Adelaide Bank Limited.

All deposits are made with Bendigo and Adelaide Bank Limited, and all personal and investment products are products of Bendigo and Adelaide Bank Limited, with the company facilitating the provision of those products. All loans, leases or hire purchase transactions, issues of new credit or debit cards, temporary or bridging finance and any other transaction that involves creating a new debt, or increasing or changing the terms of an existing debt owed to Bendigo and Adelaide Bank Limited, must be approved by Bendigo and Adelaide Bank Limited. All credit transactions are made with Bendigo and Adelaide Bank Limited, and all credit products are products of Bendigo and Adelaide Bank Limited.

The company promotes and sells the products and services, but is not a party to the transaction.

The credit risk (i.e. the risk that a customer will not make repayments) is for the relevant Bendigo and Adelaide Bank Limited entity to bear as long as the company has complied with the appropriate procedures and relevant obligations and has not exercised a discretion in granting or extending credit.

Bendigo and Adelaide Bank Limited provides significant assistance in establishing and maintaining the **Community Bank®** branches franchise operations. It also continues to provide ongoing management and operational support and other assistance and guidance in relation to all aspects of the franchise operation, including advice in relation to:

- · advice and assistance in relation to the design, layout and fit out of the Community Bank® branch
- · training for the branch manager and other employees in banking, management systems and interface protocol
- · methods and procedures for the sale of products and provision of services
- · security and cash logistic controls
- · calculation of company revenue and payment of many operating and administrative expenses
- the formulation and implementation of advertising and promotional programs
- · sales techniques and proper customer relations.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

#### Note 1. Summary of significant accounting policies (continued)

#### b) Revenue

Revenue is recognised when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the company and any specific criteria have been met. Interest and fee revenue is recognised when earned. The gain or loss on disposal of property, plant and equipment is recognised on a net basis and is classified as income rather than revenue. All revenue is stated net of the amount of Goods and Services Tax (GST).

#### Revenue calculation

Over the period from September 2013 to February 2015, Bendigo and Adelaide Bank Limited conducted a review of the **Community Bank**® model, known as 'Project Horizon'. This was conducted in consultation with the **Community Bank**® network. The objective of the review was to develop a shared vision of the **Community Bank**® model that positions it for success now and for the future.

The outcome of that review is that the fundamental franchise model and community participation remain unchanged. Changes to be implemented over a three year period reflect a number of themes, including a culture of innovation, agility and flexibility, network collaboration, director and staff development and a sustainable financial model. This will include changes to the financial return for **Community Bank®** companies from 1 July 2016. A funds transfer pricing model will be used for the method of calculation of the cost of funds, deposit return and margin. All revenue paid on core banking products will be through margin share. Margin on core banking products will be shared on a 50/50 basis.

The franchise agreement provides that three forms of revenue may be earned by the company – margin, commission and fee income. Bendigo and Adelaide Bank Limited decides the form of revenue the company earns on different types of products and services.

The revenue earned by the company is dependent on the business that it generates. It may also be affected by other factors, such as economic and local conditions, for example, interest rates.

#### Core banking products

Bendigo and Adelaide Bank Limited has identified some Bendigo Bank Group products and services as 'core banking products'. It may change the products and services which are identified as core banking products by giving the company at least 30 days' notice. Core banking products currently include Bendigo Bank branded home loans, term deposits and at call deposits.

#### Margin

Margin is arrived at through the following calculation:

- $\boldsymbol{\cdot}$  Interest paid by customers on loans less interest paid to customers on deposits,
- plus any deposit returns i.e. interest return applied by Bendigo and Adelaide Bank Limited for a deposit,
- · minus any costs of funds i.e. interest applied by Bendigo and Adelaide Bank Limited to fund a loan.

Note: In very simplified terms, currently, deposit return means the interest Bendigo and Adelaide Bank Limited gets when it invests the money the customer deposits with it. The cost of funds means the interest Bendigo and Adelaide Bank Limited pays when it borrows the money to give a customer a loan. From 1 July 2016, both will mean the cost for Bendigo and Adelaide Bank Limited to borrow the money in the market.

Products and services on which margin is paid include variable rate deposits and variable rate home loans. From 1 July 2016, examples include Bendigo Bank branded at call deposits, term deposits and home loans.

#### Note 1. Summary of significant accounting policies (continued)

#### b) Revenue (continued)

#### Margin (continued)

For those products and services on which margin is paid, the company is entitled to a share of the margin earned by Bendigo and Adelaide Bank Limited (i.e. income adjusted for Bendigo and Adelaide Bank Limited's interest expense and interest income return). However, if this reflects a loss, the company incurs a share of that loss.

#### Commission

Commission is a fee paid for products and services sold. It may be paid on the initial sale or on an ongoing basis. Commission is payable on the sale of an insurance product such as home contents. Examples of products and services on which ongoing commissions are paid include leasing and Sandhurst Trustees Limited products. This currently also includes Bendigo Bank branded fixed rate home loans and term deposits of more than 90 days, but these will become margin products from 1 July 2016.

#### Fee income

Fee income is a share of what is commonly referred to as 'bank fees and charges' charged to customers by Bendigo Bank Group entities including fees for loan applications and account transactions.

#### Ability to change financial return

Under the franchise agreement, Bendigo and Adelaide Bank Limited may change the form and amount of financial return that the company receives. The reasons it may make a change include changes in industry or economic conditions or changes in the way Bendigo and Adelaide Bank Limited earns revenue.

The change may be to the method of calculation of margin, the amount of margin, commission and fee income or a change of a margin to a commission or vice versa. This may affect the amount of revenue the company receives on a particular product or service. The effect of the change on the revenue earned by the company is entirely dependent on the change.

The change may be to the method of calculation of margin, the amount of margin, commission and fee income or a change of a margin to a commission or vice versa. This may affect the amount of revenue the company receives on a particular product or service. The effect of the change on the revenue earned by the company is entirely dependent on the change.

If Bendigo and Adelaide Bank Limited makes a change to the margin or commission on core banking products and services, it must not reduce the margin and commission the company receives on core banking products and services Bendigo and Adelaide Bank Limited attributes to the company to less than 50% (on an aggregate basis) of Bendigo and Adelaide Bank Limited's margin at that time. For other products and services, there is no restriction on the change Bendigo and Adelaide Bank Limited may make.

Bendigo and Adelaide Bank Limited must give the company 30 days' notice before it changes the products and services on which margin, commission or fee income is paid, the method of calculation of margin and the amount of margin, commission or fee income.

#### Monitoring and changing financial return

Bendigo and Adelaide Bank Limited monitors the distribution of financial return between **Community Bank®** companies and Bendigo and Adelaide Bank Limited on an ongoing basis.

Overall, Bendigo and Adelaide Bank Limited has made it clear that the **Community Bank®** model is based on the principle of shared reward for shared effort. In particular, in relation to core banking products and services, the aim is to achieve an equal share of Bendigo and Adelaide Bank Limited's margin.

Note 1. Summary of significant accounting policies (continued)

#### b) Revenue (continued)

Monitoring and changing financial return (continued)

As discussed above in relation to Project Horizon, among other things, there will be changes in the financial return for **Community Bank**® companies from 1 July 2016. This includes 50% share of margin on core banking products, all core banking products become margin products and a funds transfer pricing model will be used for the method of calculation of the cost of funds, deposit return and margin.

#### c) Income tax

#### Current tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent that it is unpaid (or refundable).

#### Deferred tax

Deferred tax is accounted for using the balance sheet liability method on temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

In principle, deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable amounts will be available against which deductible temporary differences or unused tax losses and tax offsets can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities (other than as a result of a business combination) which affects neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by reporting date. The measurement of deferred tax liabilities reflects the tax consequences that would follow from the manner in which the consolidated entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax and when the balances relate to taxes levied by the same taxation authority and the company entity intends to settle its tax assets and liabilities on a net basis.

#### Current and deferred tax for the period

Current and deferred tax is recognised as an expense or income in the Statement of Profit or Loss and Other Comprehensive Income, except when it relates to items credited or debited to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or excess.

#### Note 1. Summary of significant accounting policies (continued)

#### d) Employee entitlements

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

The company contributes to a defined contribution plan. Contributions to employee superannuation funds are charged against income as incurred.

#### e) Cash and cash equivalents

For the purposes of the Statement of Cash Flows, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the Balance Sheet.

#### f) Trade receivables and payables

Receivables are carried at their amounts due. The collectability of debts is assessed at balance date and specific provision is made for any doubtful accounts. Liabilities for trade creditors and other amounts are carried at cost that is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the company.

#### g) Property, plant and equipment

Plant and equipment, leasehold improvements and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land. Depreciation is calculated on a straight line basis so as to write off the net cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated at the rate equivalent to the available building allowance using the straight line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calculation of depreciation:

leasehold improvements	40 years
plant and equipment	2.5 - 40 years
furniture and fittings	4 - 40 years

#### h) Intangibles

The franchise fee paid to Bendigo and Adelaide Bank Limited has been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

The renewal processing fee paid to Bendigo and Adelaide Bank Limited when renewing the franchise agreement has also been recorded at cost and is amortised on a straight line basis over the life of the franchise agreement.

#### Note 1. Summary of significant accounting policies (continued)

#### i) Payment terms

Receivables and payables are non interest bearing and generally have payment terms of between 30 and 90 days.

#### j) Borrowings

All loans are initially measured at the principal amount. Interest is recognised as an expense as it accrues.

#### k) Financial instruments

Recognition and initial measurement

Financial instruments, incorporating financial assets and financial liabilities are recognised when the entity becomes a party to the contractual provisions of the instrument.

Financial instruments are initially measured at fair value plus transaction costs. Financial instruments are classified and measured as set out below.

#### Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset.

Classification and subsequent measurement

#### (i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

#### (ii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

#### (iii) Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are either not suitable to be classified into other categories of financial assets due to their nature, or they are designated as such by management. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.

They are subsequently measured at fair value with changes in such fair value (i.e. gains or losses) recognised in the Statement of Profit or Loss and Other Comprehensive Income. Available-for-sale financial assets are included in non-current assets except where they are expected to be sold within 12 months after the end of the reporting period. All other financial assets are classified as current assets.

#### (iv) Financial liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

Note 1. Summary of significant accounting policies (continued)

#### k) Financial instruments (continued)

Impairment

At each reporting date, the entity assesses whether there is objective evidence that a financial instrument has been impaired. Impairment losses are recognised in the Statement of Profit or Loss and Other Comprehensive Income.

#### I) Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership are transferred to the company are classified as finance leases. Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term. Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred. Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

#### m) Provisions

Provisions are recognised when the economic entity has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions of other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

A provision for dividends is not recognised as a liability unless the dividends are declared, determined or publicly recommended on or before the reporting date.

#### n) Contributed equity

Ordinary shares are recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

#### o) Earnings per share

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

#### p) Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Balance Sheet. Cash flows are included in the Statement of Cash Flows on a gross basis.

The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the taxation authority are classified as operating cash flows.

#### Note 2. Financial risk management

The company's activities expose it to a limited variety of financial risks: market risk (including currency risk, fair value interest risk and price risk), credit risk, liquidity risk and cash flow interest rate risk. The company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the entity. The entity does not use derivative instruments.

Risk management is carried out directly by the board of directors.

#### (i) Market risk

The company has no exposure to any transactions denominated in a currency other than Australian dollars.

#### (ii) Price risk

The company is not exposed to equity securities price risk as it does not hold investments for sale or at fair value. The company is not exposed to commodity price risk.

#### (iii) Credit risk

The company has no significant concentrations of credit risk. It has policies in place to ensure that customers have an appropriate credit history. The company's franchise agreement limits the company's credit exposure to one financial institution, being Bendigo and Adelaide Bank Limited.

#### (iv) Liquidity risk

Prudent liquidity management implies maintaining sufficient cash and marketable securities and the availability of funding from credit facilities. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

#### (v) Cash flow and fair value interest rate risk

Interest-bearing assets are held with Bendigo and Adelaide Bank Limited and subject to movements in market interest. Interest-rate risk could also arise from long-term borrowings. Borrowings issued at variable rates expose the company to cash flow interest-rate risk. The company believes that its sound relationship with Bendigo and Adelaide Bank Limited mitigates this risk significantly.

#### (vi) Capital management

The board's policy is to maintain a strong capital base so as to sustain future development of the company. The board of directors monitor the return on capital and the level of dividends to shareholders. Capital is represented by total equity as recorded in the Balance Sheet.

In accordance with the franchise agreement, in any 12 month period, the funds distributed to shareholders shall not exceed the distribution limit:

The distribution limit is the greater of:

- (a) 20% of the profit or funds of the franchisee otherwise available for distribution to shareholders in that 12 month period; and
- (b) subject to the availability of distributable profits, the relevant rate of return multiplied by the average level of share capital of the franchisee over that 12 month period where the relevant rate of return is equal to the weighted average interest rate on 90 day bank bills over that 12 month period plus 5%.

#### Note 2. Financial risk management (continued)

The board is managing the growth of the business in line with this requirement. There are no other externally imposed capital requirements, although the nature of the company is such that amounts will be paid in the form of charitable donations and sponsorship. Charitable donations and sponsorship paid for the year ended 30 June 2015 can be seen in the Statement of Profit or Loss and Other Comprehensive Income.

There were no changes in the company's approach to capital management during the year.

#### Note 3. Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results.

Management has identified the following critical accounting policies for which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods.

Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

#### Taxation

Judgement is required in assessing whether deferred tax assets and certain tax liabilities are recognised on the balance sheet. Deferred tax assets, including those arising from un-recouped tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits.

Assumptions about the generation of future taxable profits depend on management's estimates of future cash flows. These depend on estimates of future sales volumes, operating costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation.

These judgements and assumptions are subject to risk and uncertainty. There is therefore a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the balance sheet and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amount of recognised deferred tax assets and liabilities may require adjustment, resulting in corresponding credit or charge to the Statement of Profit or Loss and Other Comprehensive Income.

#### Estimation of useful lives of assets

The estimation of the useful lives of assets has been based on historical experience and the condition of the asset is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary.

#### Note 3. Critical accounting estimates and judgements (continued)

#### Impairment of assets

At each reporting date, the company reviews the carrying amounts of its tangible and intangible assets that have an indefinite useful life to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the consolidated entity estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in profit or loss immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

	2015 \$	2014 \$
Note 4. Revenue from ordinary activities		
Operating activities:		
- services commissions	463,074	521,855
- other revenue	1,330	1,001
Total revenue from operating activities	464,404	522,856
Non-operating activities:		
- interest received	8,652	11,544
Total revenue from non-operating activities	8,652	11,544
Total revenues from ordinary activities	473,056	534,400

	2015 \$	2014 \$
Note 5. Expenses		
Depreciation of non-current assets:		
- plant and equipment	1,924	501
- motor vehicle	7,370	4,766
- leasehold improvements	4,339	5,716
Amortisation of non-current assets:		
- franchise agreement	2,229	2,242
- franchise renewal fee	11,148	11,211
	27,010	24,436
Bad debts	364	(20)
Loss on disposal of non-current assets	103	2,263
Note 6. Income tax expense		
The components of tax expense comprise:		
- Current tax	16,901	19,391
- Movement in deferred tax	(1,917)	415
- Adjustment to deferred tax to reflect change to tax rate in future periods	234	-
	15,218	19,806
The prima facie tax on profit from ordinary activities before income tax is reconciled to the income tax expense as follows		
Operating profit	49,945	66,019
Prima facie tax on profit from ordinary activities at 30%	14,984	19,806
Add tax effect of:		
- timing difference expenses	1,917	(415)
	16,901	19,391
Movement in deferred tax	(1,917)	415
Adjustment to deferred tax to reflect change of tax rate in future periods	234	-
	15,218	19,806
Note 7. Cash and cash equivalents		
Cash at bank and on hand	48,954	248
Term deposits	264,051	319,132
	313,005	319,380

	2015 \$	2014 \$
Note 7. Cash and cash equivalents (continued)		
Note 7.(a) Reconciliation to cash flow statement		
The above figures reconcile to the amount of cash shown in the statement of cash flows at the end of the financial year as follows:		
Cash at bank and on hand	48,954	248
Term deposits	264,051	319,132
	313,005	319,380
Note 8. Trade and other receivables		
Trade receivables	37,037	39,163
Prepayments	5,388	5,526
Other receivables and accruals	4,167	5,461
	4,167 <b>46,592</b>	5,461 <b>50,150</b>
Other receivables and accruals  Note 9. Property, plant and equipment  Leasehold improvements	46,592	50,150
Note 9. Property, plant and equipment		50,150
Note 9. Property, plant and equipment  Leasehold improvements	46,592	<b>50,150</b> 113,178
Note 9. Property, plant and equipment  Leasehold improvements  At cost	<b>46,592</b> 113,515	<b>50,150</b> 113,178 (43,604)
Note 9. Property, plant and equipment  Leasehold improvements  At cost	<b>46,592</b> 113,515 (46,573)	<b>50,150</b> 113,178 (43,604)
Note 9. Property, plant and equipment  Leasehold improvements  At cost  Less accumulated depreciation	<b>46,592</b> 113,515 (46,573)	113,178 (43,604) <b>69,574</b>
Note 9. Property, plant and equipment  Leasehold improvements  At cost  Less accumulated depreciation  Plant and equipment	46,592 113,515 (46,573) 66,942	50,150 113,178 (43,604) 69,574
Note 9. Property, plant and equipment  Leasehold improvements  At cost  Less accumulated depreciation  Plant and equipment  At cost	46,592 113,515 (46,573) 66,942 75,246	50,150 113,178 (43,604) 69,574 72,541 (57,342)
Note 9. Property, plant and equipment  Leasehold improvements  At cost  Less accumulated depreciation  Plant and equipment  At cost	46,592 113,515 (46,573) 66,942 75,246 (59,266)	50,150 113,178 (43,604) 69,574 72,541 (57,342)
Note 9. Property, plant and equipment  Leasehold improvements  At cost  Less accumulated depreciation  Plant and equipment  At cost  Less accumulated depreciation	46,592 113,515 (46,573) 66,942 75,246 (59,266)	113,178 (43,604) 69,574 72,541 (57,342) 15,199
Note 9. Property, plant and equipment  Leasehold improvements  At cost  Less accumulated depreciation  Plant and equipment  At cost  Less accumulated depreciation  Motor vehicles	46,592 113,515 (46,573) 66,942 75,246 (59,266) 15,980	113,178 (43,604) 69,574 72,541 (57,342) 15,199
Note 9. Property, plant and equipment  Leasehold improvements  At cost  Less accumulated depreciation  Plant and equipment  At cost  Less accumulated depreciation  Motor vehicles  At cost	46,592 113,515 (46,573) 66,942 75,246 (59,266) 15,980	

	2015 \$	2014 \$
Note 9. Property, plant and equipment (continued)		
Movements in carrying amounts:		
Leasehold improvements		
Carrying amount at beginning	69,574	74,340
Additions	1,809	-
Disposals	(1,472)	-
Less: depreciation expense	(2,969)	(4,766)
Carrying amount at end	66,942	69,574
Plant and equipment		
Carrying amount at beginning	15,199	7,265
Additions	2,705	8,435
Disposals	-	-
Less: depreciation expense	(1,924)	(501)
Carrying amount at end	15,980	15,199
Motor vehicles		
Carrying amount at beginning	26,995	13,223
Additions	-	29,478
Disposals	-	(9,990)
Less: depreciation expense	(7,370)	(5,716)
Carrying amount at end	19,625	26,995
Total written down amount	102,547	111,768
Note 10. Intangible assets		
Franchise fee		
At cost	82,554	71,211
Less: accumulated amortisation	(72,534)	(70,305)
	10,020	906
Renewal processing fee		
At cost	112,770	56,057
Less: accumulated amortisation	(62,674)	(51,526)
	50,096	4,531
Total written down amount	60,116	5,437

	2015 \$	2014 \$
Note 11. Tax	·	•
Current:		
Income tax payable	5,652	16,766
Non-Current:		
Deferred tax assets		
- accruals	698	735
- employee provisions	4,931	3,661
	5,629	4,396
Deferred tax liability		
- accruals	1,188	1,638
	1,188	1,638
Net deferred tax asset	4,441	2,758
Movement in deferred tax charged to Statement of Profit or Loss and Other Comprehensive Income	(1,683)	415
Note 12. Trade and other payables		
Note 12. Trade and other payables  Current:  Trade creditors	64,105	13,818
Current:	13,283	11,354
Current: Trade creditors Other creditors and accruals		
Current:  Trade creditors  Other creditors and accruals  Note 13. Provisions	13,283	11,354
Current:  Trade creditors  Other creditors and accruals  Note 13. Provisions  Current:	13,283 <b>77,388</b>	11,354 <b>25,172</b>
Current:  Trade creditors  Other creditors and accruals  Note 13. Provisions  Current:  Provision for annual leave	13,283 <b>77,388</b> 10,579	11,354 <b>25,172</b> 8,939
Current:  Trade creditors  Other creditors and accruals  Note 13. Provisions  Current:	13,283 77,388 10,579 2,395	11,354 <b>25,172</b> 8,939 2,036
Current:  Trade creditors  Other creditors and accruals  Note 13. Provisions  Current:  Provision for annual leave  Provision for long service leave	13,283 <b>77,388</b> 10,579	11,354 <b>25,172</b> 8,939
Current:  Trade creditors  Other creditors and accruals  Note 13. Provisions  Current:  Provision for annual leave  Provision for long service leave	13,283 77,388 10,579 2,395 12,974	11,354 <b>25,172</b> 8,939 2,036 <b>10,975</b>
Current:  Trade creditors  Other creditors and accruals  Note 13. Provisions  Current:  Provision for annual leave  Provision for long service leave	13,283 77,388 10,579 2,395	11,354 <b>25,172</b> 8,939 2,036
Current:  Trade creditors  Other creditors and accruals  Note 13. Provisions  Current:  Provision for annual leave  Provision for long service leave	13,283 77,388 10,579 2,395 12,974	11,354 <b>25,172</b> 8,939 2,036 <b>10,975</b>
Current:  Trade creditors  Other creditors and accruals  Note 13. Provisions  Current:  Provision for annual leave  Provision for long service leave  Non-Current:  Provision for long service leave	13,283 77,388 10,579 2,395 12,974	11,354 <b>25,172</b> 8,939 2,036 <b>10,975</b>
Current:  Trade creditors  Other creditors and accruals  Note 13. Provisions  Current:  Provision for annual leave  Provision for long service leave  Non-Current:  Provision for long service leave  Note 14. Contributed equity	13,283 77,388  10,579 2,395 12,974  4,327	11,354 <b>25,172</b> 8,939 2,036 <b>10,975</b>

#### Note 14. Contributed equity (continued)

Rights attached to shares

#### (a) Voting rights

Subject to some limited exceptions, each member has the right to vote at a general meeting.

On a show of hands or a poll, each member attending the meeting (whether they are attending the meeting in person or by attorney, corporate representative or proxy) has one vote, regardless of the number of shares held. However, where a person attends a meeting in person and is entitled to vote in more than one capacity (for example, the person is a member and has also been appointed as proxy for another member) that person may only exercise one vote on a show of hands. On a poll, that person may exercise one vote as a member and one vote for each other member that person represents as duly appointed attorney, corporate representative or proxy.

The purpose of giving each member only one vote, regardless of the number of shares held, is to reflect the nature of the company as a community based company, by providing that all members of the community who have contributed to the establishment and ongoing operation of the **Community Bank®** branch have the same ability to influence the operation of the company.

#### (b) Dividends

Generally, dividends are payable to members in proportion to the amount of the share capital paid up on the shares held by them, subject to any special rights and restrictions for the time being attaching to shares. The franchise agreement with Bendigo and Adelaide Bank Limited contains a limit on the level of profits or funds that may be distributed to shareholders. There is also a restriction on the payment of dividends to certain shareholders if they have a prohibited shareholding interest (see below).

#### (c) Transfer

Generally, ordinary shares are freely transferable. However, the directors have a discretion to refuse to register a transfer of shares.

Subject to the foregoing, shareholders may transfer shares by a proper transfer effected in accordance with the company's constitution and the Corporations Act 2001.

#### Prohibited shareholding interest

A person must not have a prohibited shareholding interest in the company.

In summary, a person has a prohibited shareholding interest if they control or own 10% or more of the shares in the company (the "10% limit").

As with voting rights, the purpose of this prohibited shareholding provision is to reflect the community-based nature of the company.

Where a person has a prohibited shareholding interest, the voting and dividend rights attaching to the shares in which the person (and his or her associates) have a prohibited shareholding interest, are suspended.

The board has the power to request information from a person who has (or is suspected by the board of having) a legal or beneficial interest in any shares in the company or any voting power in the company, for the purpose of determining whether a person has a prohibited shareholding interest. If the board becomes aware that a member has a prohibited shareholding interest, it must serve a notice requiring the member (or the member's associate) to dispose of the number of shares the board considers necessary to remedy the breach. If a person fails to comply with such a notice within a specified period (that must be between three and six months), the board is authorised to sell the specified shares on behalf of that person. The holder will be entitled to the consideration from the sale of the shares, less any expenses incurred by the board in selling or otherwise dealing with those shares.

#### Note 14. Contributed equity (continued)

Prohibited shareholding interest (continued)

In the constitution, members acknowledge and recognise that the exercise of the powers given to the board may cause considerable disadvantage to individual members, but that such a result may be necessary to enforce the prohibition.

	2015 \$	2014 \$
Note 15. Accumulated losses		
Balance at the beginning of the financial year	(130,515)	(135,924)
Net profit from ordinary activities after income tax	34,727	46,213
Dividends paid or provided for	(43,718)	(40,804)
Balance at the end of the financial year	(139,506)	(130,515)
Note 16. Statement of cash flows		
Reconciliation of profit from ordinary activities after tax to net cash provided by operating activities		
Profit from ordinary activities after income tax	34,727	46,213
Non cash items:		
- depreciation	13,632	10,983
- amortisation	13,377	13,453
- loss on disposal of asset	103	2,263
Changes in assets and liabilities:		
- (increase)/decrease in receivables	3,557	(3,542)
- (increase)/decrease in other assets	(1,683)	415
- increase/(decrease) in payables	16,906	(12,578)
- increase/(decrease) in provisions	5,097	(967)
- increase/(decrease) in current tax liabilities	(11,114)	13,465
Net cash flows provided by operating activities	74,602	69,705

	2015 \$	2014 \$
Note 17. Leases		
Operating lease commitments		
Non-cancellable operating leases contracted for but not capitalised in the financial statements		
Payable - minimum lease payments:		
- not later than 12 months	14,742	9,343
- between 12 months and 5 years	46,683	3,893
- greater than 5 years	-	_
	61,425	13,236

The business premises and ATM leases are non-cancellable leases with five-year terms, with rent payable monthly in advance, the option to renew the leases for a second five year term was exercised in 2010.

#### Note 18. Auditor's remuneration

Amounts received or due and receivable by the auditor of the company for:

	6,240	6,347
- non audit services	2,290	2,497
- audit and review services	3,950	3,850

#### Note 19. Director and related party disclosures

No director of the company receives remuneration for services as a company director or committee member.

There are no executives within the company whose remuneration is required to be disclosed.

Detailed remuneration disclosures are provided in the remuneration report, included as part of the directors' report.

	2015 \$	2014 \$
Transactions with Key Management Personnel		
Rowland Paterson provided advertising on commercial radio during the year.	1,895	9,920
Lyn Webster as Manager of Lake Bolac Information & Business Centre received		
payments for its rent from Willaura/Lake Bolac FSL.	4,271	5,579
	2015	2014
Key Management Personnel Shareholdings		
Ordinary shares fully paid	53,105	53,105

Detailed shareholding disclosures are provided in the remuneration report, included as part of the directors' report.

	2015 \$	2014 \$
Note 20. Dividends paid or provided		
a. Dividends paid during the year		
Current year dividend		
100% fully franked dividend - 7.5 cents (2014: 7 cents) per share	43,718	40,804
The tax rate at which dividends have been franked is 30% (2014: 30%).		
b. Franking account balance		
Franking credits available for subsequent reporting periods are:		
- franking account balance as at the end of the financial year	11,904	2,625
- franking credits that will arise from payment of income tax as		
at the end of the financial year	5,652	16,766
- franking debits that will arise from the payment of dividends		
recognised as a liability at the end of the financial year	-	-
Franking credits available for future financial reporting periods:	17,556	19,391
- franking debits that will arise from payment of dividends proposed or		
declared before the financial report was authorised for use but not		
recognised as a distribution to equity holders during the period	-	-
Net franking credits available	17,556	19,391

### Note 21. Earnings per share

		2015 \$	2014 \$
(a)	Profit attributable to the ordinary equity holders of the company used in calculating earnings per share	34,727	46,213
		Number	Number
(b)	Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	582,912	582,912

## Note 22. Events occurring after the reporting date

There have been no events after the end of the financial year that would materially affect the financial statements.

## Note 23. Contingent liabilities and contingent assets

There were no contingent liabilities or contingent assets at the date of this report to affect the financial statements.

#### Note 24. Segment reporting

The economic entity operates in the service sector where it facilitates **Community Bank®** services in Willaura and Lake Bolac, Victoria pursuant to a franchise agreement with Bendigo and Adelaide Bank Limited.

#### Note 25. Registered office/Principal place of business

The entity is a company limited by shares, incorporated and domiciled in Australia. The registered office and principal place of business is:

Registered Office	Principal Place of Business
70 Main Street	70 Main Street
WILLAURA VIC 3379	WILLAURA VIC 3379

#### Note 26. Financial instruments

Financial Instrument Composition and Maturity Analysis

The table below reflects the undiscounted contractual settlement terms for all financial instruments, as well as the settlement period for instruments with a fixed period of maturity and interest rate.

Financial	Floating interest		Fixed interest rate maturing in						Non interest		Weighted	
instrument			1 year or less		Over 1 to 5 years		Over 5 years		bearing		average	
	2015 \$	2014 \$	2015 \$	2014 \$	2015 \$	2014 \$	2015 \$	2014 \$	2015 \$	2014 \$	2015 %	<b>2014</b> %
Financial assets												
Cash and cash equivalents	48,954	249	264,051	319,131	-	-	-	-	-	-	2.71	3.21
Receivables	-	-	-	-	-	-	-	-	37,037	39,163	N/A	N/A
Financial liabilities												
Payables	-	-	-	-	-	-	-	-	64,107	13,818	N/A	N/A

#### Net Fair Values

The net fair values of financial assets and liabilities approximate the carrying values as disclosed in the balance sheet. The company does not have any unrecognised financial instruments at the year end.

#### Credit Risk

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the balance sheet and notes to the financial statements.

There are no material credit risk exposures to any single debtor or group of debtors under financial instruments entered into by the economic entity.

#### Note 26. Financial instruments (continued)

#### Interest Rate Risk

Interest rate risk refers to the risk that the value of a financial instrument or cash flows associated with the instrument will fluctuate due to changes in market interest rates. Interest rate risk arises from the interest bearing financial assets and liabilities in place subject to variable interest rates, as outlined above.

#### Sensitivity Analysis

The company has performed sensitivity analysis relating to its exposure to interest rate risk at balance date. This sensitivity analysis demonstrates the effect on the current year results and equity which could result from a change in interest rates.

As at 30 June 2015, the effect on profit and equity as a result of changes in interest rate, with all other variables remaining constant would be as follows:

	2015 \$	2014 \$
Change in profit/(loss)		
Increase in interest rate by 1%	3,130	3,194
Decrease in interest rate by 1%	3,130	3,194
Change in equity		
Increase in interest rate by 1%	3,130	3,194
Decrease in interest rate by 1%	3,130	3,194

# Directors' declaration

In accordance with a resolution of the directors of Willaura/Lake Bolac Financial Services Limited, we state that:

In the opinion of the directors:

- (a) the financial statements and notes of the company are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the company's financial position as at 30 June 2015 and of its performance for the financial year ended on that date; and
  - (ii) complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- (c) the audited remuneration disclosures set out in the remuneration report section of the directors' report comply with Accounting Standard AASB124 Related Party Disclosures and the Corporations Regulations 2001.

This declaration is made in accordance with a resolution of the board of directors.

Colin Robert McKenzie,

Chairman

Signed on the 24th of August 2015.

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# Independent audit report



# Independent auditor's report to the members of Willaura/Lake Bolac Financial Services Limited

#### Report on the financial report

We have audited the accompanying financial report of Willaura/Lake Bolac Financial Services Limited, which comprises the balance sheet as at 30 June 2015, statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, a summary of significant accounting policies and other explanatory notes and the directors' declaration.

#### Directors' responsibility for the financial report

The directors of the company are responsible for the preparation and presentation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001*. This responsibility includes establishing and maintaining internal controls relevant to the preparation and presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making fair accounting estimates that are reasonable in the circumstances. In note 1, the directors also state in accordance with Accounting Standard AASB 101 Presentation of Financial Statements that the financial statements comply with International Financial Reporting Standards.

#### Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

Our audit did not involve an analysis of the prudence of business decisions made by directors or management.

We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the *Corporations Act 2001* and Australian Accounting Standards, a true and fair view which is consistent with our understanding of the company's financial position and of its performance.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Liability limited by a scheme approved under Professional Standards Legislation. ABII: 51 061 795 337.

P: (03) 5443 0344

F: (03) 5443 5304

61-65 Bull St./PO Box 454 Bendigo Vic. 3552

afs@afsbendigo.com.au

www.afsbendigo.com.au

TAXATION

AUDIT

**BUSINESS SERVICES** 

FINANCIAL PLANNING

## Independent audit report (continued)

#### Independence

In conducting our audit we have complied with the independence requirements of the *Corporations Act 2001*. We have given to the directors of the company a written auditor's independence declaration, a copy of which is included in the directors' report.

#### Auditor's opinion on the financial report

In our opinion:

- The financial report of Willaura/Lake Bolac Financial Services Limited is in accordance with the
   Corporations Act 2001 including giving a true and fair view of the company's financial position as at 30
   June 2015 and of its financial performance and its cash flows for the year then ended and complying
   with Australian Accounting Standards and the Corporations Regulations 2001.
- 2. The financial report also complies with International Financial Reporting Standards as issued by the International Accounting Standards Board.

#### Report on the remuneration report

We have audited the remuneration report included in the directors' report for the year ended 30 June 2015. The directors of the company are responsible for the preparation and presentation of the remuneration report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the remuneration report, based on our audit conducted in accordance with Australian Auditing Standards.

#### Auditor's opinion on the remuneration report

In our opinion, the remuneration report of Willaura/Lake Bolac Financial Services Limited for the year ended 30 June 2015, complies with section 300A of the *Corporations Act 2001*.

Andrew Frewin Stewart

61 Bull Street, Bendigo Vic 3550

Dated: 24 August 2015

David Hutchings

**Lead Auditor** 

#### Willaura/Lake Bolac Community Bank® Branch

70 Main Street, Willaura VIC 3379 Phone: (03) 5354 1170 Fax: (03) 5354 1180 www.bendigobank.com.au/willaura

2110 Glenelg Highway, Lake Bolac VIC 3351 Phone: (03) 5350 2374 Fax: (03) 5350 2356 www.bendigobank.com.au/lake-bolac

#### Franchisee:

Willaura/Lake Bolac Financial Services Limited 70 Main Street, Willaura VIC 3379

Phone: (03) 5354 1170 ABN: 83 108 159 422

www.bendigobank.com.au (BMPAR15131) (09/15)



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