



Bendigo Bank

Bigger than a bank.

2016 annual report

Woodstock Financial Services Limited
ABN 61 105 527 697

Recent Achievements

- Nominee: Michelle Green: 'Being Bigger and Better' 2015
- Nominee: Lisa McKinnon: 'Being Bigger and Better' 2015
- Nominee: Caroline Boland: 'Being Bigger and Better' 2015
- Nominee: Maureen Howe: 'Being Bigger and Better' 2015
- Winner: Brittney Hardman: ACT/NSW State 'Being Bigger and Better' 2015
- Winner: Marianne Kastelein: ACT/NSW State 'Being Bigger and Better' 2015
- Nominee: Renae Anderson: Rotary Community and Business Awards 2015
- Winner: Maureen Howe, Dimity McDonnell, Lisa McKinnon and Michele Green: '5 Year Service Award'
- Winner: Zoie Collet, Marianne Kastelein and Glynnis Lee: '10 Year Service Award'
- Finalist: Tony Hardman (Chairman): Shoalhaven Superheroes - Contribution to Sport and Community 2015
- 2015 Marianne Kastelein - Frontline Management, Certificate IV
- Brittney Hardman - Frontline Services, Certificate IV
- Renae Anderson - Frontline Services, Certificate III
- Caitlin Ferguson - Frontline Services, Certificate III
- Winner: Sussex Inlet January Winner NSW/ACT Pinnacle Award
- Sussex Inlet 6th Overall NSW/ACT Pinnacle Award
- Nominee: Lauren Town: 'Being Bigger and Better' 2016
- Nominee: Michelle Green: 'Being Bigger and Better' 2016
- Nominee: Brittney Hardman: 'Being Bigger and Better' 2016
- Nominee: Maureen Howe: 'Being Bigger and Better' 2016
- Nominee: Caroline Boland: 'Being Bigger and Better' 2016



Bendigo Bank

Notice of Annual General Meeting

Woodstock Financial Services Limited

A.B.N. 61 105 527 697

To be held at 6.00 PM on Monday, 17th October 2016

at Mollymook Beach Bowling Club

Ordinary Business

1. Receipt of Annual Report

To receive the Company's Financial Report, the Director's Report and the Auditor's Report for the year ended 30 June 2016.

2. Election of Directors

To consider, and if thought fit, to pass each of the following resolutions as an ordinary resolution.

Re-election of Director appointed since last Annual General Meeting

(a) That **STUART EMSLIE** be elected as a Director of the Company.

Re-election of Director retiring by rotation

(b) Under the terms of the Companies Constitution 2 Directors are required to retire by rotation.

(c) That **MATTHEW DELL** be elected as a Director of the Company

(d) That **WAYNE DEDDEN** be elected as a Director of the Company

Election of new Director

(e) No person had offered themselves for re election

3. Appointment of Auditor

To consider, and if thought fit, pass the following resolution as an ordinary resolution.

That the appointment of **BSP Advisory Pty Ltd** as Auditor of the company be approved.

Attending the meeting

All shareholders may attend the Annual General Meeting.

Joint holders: In the case of joint shareholders, all holders may attend the Meeting. If only one holder attends (including by proxy), that shareholder may vote at the Meeting as if that holder were solely entitled to the shares. If more than one joint holder is present (including by proxy), the joint holder whose name appears first in the register may vote.

Proxy: If you are unable to attend the Meeting, you are entitled to appoint a proxy to attend and vote. See the attached Proxy Form for information on appointing a proxy.

Corporate shareholder: A corporate shareholder may appoint one or more persons to act as its representative under section 250D of the Corporations Act, but only one representative may exercise the corporate shareholder's powers at any one time. The company requires written evidence of a representative's appointment to be given to the company before the meeting.



Bendigo Bank

Notice of Annual General Meeting

Voting rights

Each shareholder is entitled to one vote.

For the purposes of voting at the Meeting, shares will be taken to be held by the persons who are registered as shareholders as at 5.00 PM on 12th October 2016.

By order of the Board

Richard Nesbitt
Company Secretary
18th September 2016

Explanatory Notes

This information has been included to assist you in making an informed decision about the resolutions proposed at the meeting.

Agenda item 2. Election of Directors

The following information is provided about candidates for election to the Board.

Re-election of Director appointed since last Annual General Meeting

- (a) **STUART EMSLIE** having been appointed by the Board since the last Annual General Meeting, retires in accordance with the constitution of the company, and being eligible, offers himself for election. Administration and Human Resource manager at Milton Hospital

Re-election of Director retiring by rotation

- (b) Under the terms of the Companies Constitution 2 Directors are required to retire by rotation
- (c) **MATTHEW DELL** offers himself for re-election as a Director of the Company
- (d) **WAYNE DEDDEN** offers himself for re-election as a Director of the Company

Election of New Director

No person had offered themselves for re election.

Agenda item 3. Appointment of Auditor

Item 3 is an ordinary resolution to seek your approval for the appointment of **BPS Advisory Pty Ltd** as the company's Auditor.

The Board has previously received **BPS Advisory Pty Ltd** consent to act and written notice of Hales Douglass Pty Ltd nomination as Auditor from a shareholder.

The appointment of **BPS Advisory Pty Ltd** requires approval of shareholders under the Corporations Act.



Bendigo Bank

Questions from shareholders

Shareholders are invited to ask questions of the Board. We will endeavour to address questions of general interest to shareholders at the AGM. A summary of the responses to commonly asked questions will be posted on the Company's website.

Shareholders are also invited to ask written questions of the auditor about the content of the Auditor's Report or the conduct of the audit of the financial report to be considered at the AGM. These questions will be passed on to the auditor and a reasonable opportunity will be allowed at the AGM for the auditor or their representative to respond.

To ask a question either:

complete the form below and return it to 83 Princes Highway Milton; or
email your question/s to the Company Secretary at nesbitt055@gmail.com
by 5pm on Friday 14th October 2016

Question 1 is for Chairman or Auditor

Question 2 is for Chairman or Auditor

Name: _____

Address: _____



Bendigo Bank

Proxy form

Woodstock Financial Services Limited
ABN: 61 105 527 697

All correspondence to:
Woodstock Financial Services Limited
83 Princes Highway,
MILTON NSW 25381
Enquiries 02 44542659
Facsimile 02 44542659
E-mail: nesbitt055@gmail.com
Registered Office: 41 Deering Street
ULLADULLA NSW 2539

Name of Shareholder :.....
Address.....
Address.....
.....NSW

Please mark this box with an 'X' if you have made any changes to your address details (see reverse)

Appointment of proxy

I/We being a shareholder/s of **Woodstock Financial Service Limited** ('the company) and entitled to attend and vote at the 2016 Annual General Meeting (AGM) to be held at **Mollymook Beach Bowling Club** on **Monday, 17th October 2016 at 6.00pm**

appoint:

The Chair of the meeting (please mark this box with an 'X')

OR

(Please write the name or position/office of the person or the name of the body corporate that you are appointing as proxy)

or failing the individual or body corporate named, or if no individual or body corporate is named, the Chair of the meeting, as my/our proxy to act generally at the meeting on my/our behalf, including to vote in accordance with the following directions or, if the proxy is left open and to the extent permitted by law, to vote as the proxy chooses at the AGM and, if the meeting is adjourned, when the meeting has been reconvened for business.

Chair to vote open proxies in favour: I/We acknowledge that the Chair of the meeting intends to vote all available open proxies in favour of all items of business.

If you wish to direct your proxy how to vote, please mark your direction in the next section of this form.

VOTING DIRECTIONS TO YOUR PROXY (Please mark with 'X' to indicate your directions)

Ordinary Business	Accept	Decline	Abstain*
Item 1. Receipt of Financial Report, Director's Report and Auditor's Report			
Item 2. Receipt of Remuneration Report	Nil	Nil	Nil
Item 4. Re-election of Stuart Emslie as a director			
Item 5. Re-election of Matthew Dell as a director			
Item 6. Re-election of Wayne Dedden as a director			

When completing this proxy form, please note that:

- you should indicate an 'X' in only one box for each for each item of business;
- if the Chair of the meeting is your proxy and you do not mark any of the boxes opposite Item 2, you are directing the Chair to vote in favour of the resolution on item 2 (Remuneration Report). Otherwise, if your proxy is left open for an item of business, your proxy is able to vote as they choose or to abstain from voting on that item, subject to any voting restrictions that may apply to your proxy (further details are provided on the next page). As noted above, the Chair intends to vote all available proxies in favour of each resolution;
- if you mark the "abstain" box for an item of business, you are directing your proxy not to vote on that item, and
- abstentions will not be counted in calculating the required majority on a poll.

SIGNING OF PROXY FORM

This section **MUST** be signed in accordance with the instructions overleaf to enable your directions to be implemented.

Individual or Shareholder 1	Shareholder 2	Shareholder 3
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Sole Director and
Sole Company Secretary

Director

Director / Company Secretary



Bendigo Bank

Proxy form

HOW TO COMPLETE YOUR PROXY FORM

1. Appointment of Proxy – General Information

A shareholder entitled to attend and vote at the meeting may appoint a proxy to attend and vote on their behalf.

Shareholders should note that:

- all shareholders have the right to appoint a proxy
- a proxy does not have to be a shareholder of Woodstock Financial Service Limited
- a proxy may be an individual or a body corporate, and
- if you hold two or more shares, you may appoint up to two proxies and may specify the proportion or number of votes that each proxy is appointed to exercise.

If you wish to appoint the Chair of the meeting as your proxy, please mark the box with an 'X' to show this appointment. If you wish to appoint another individual as your proxy, please write the name of that person or the person's position or office.

If you wish to appoint a body corporate as your proxy, please write the body corporate's name.

If the appointed proxy (other than the Chair of the meeting) is not in attendance at the meeting, the Chair of the meeting will act as your proxy.

If you have not nominated a proxy, the Chair of the meeting will act as your proxy.

2. Your name and address

This is your name and address as it appears on the company's share register. If this information is incorrect, please mark the box and make the correction on the form. Please note, you cannot change ownership of your shares using this form.

3. Appointment of a proxy

A shareholder entitled to attend and vote at the meeting may appoint one proxy. A proxy need not be a shareholder of the company. A proxy may be an individual or a body corporate.

4. Identity of proxy

If you wish to appoint the Chairman of the Meeting as your proxy, mark the box. If the person you wish to appoint as your proxy is someone other than the Chairman of the Meeting please write the name of that person.

If you leave this section blank, the Chairman of the Meeting will act as your proxy.

5. Voting instructions

You are encouraged to direct your proxy how to vote by placing a mark in one of the boxes opposite each item of business. If you do not mark any of the boxes on a given item, your proxy may vote as he or she chooses.

If you mark more than one box on an item your vote on that item will be invalid.

6. Signing of proxy form

A proxy appointment is only valid if the proxy form has been signed by the shareholder(s) making the appointment(s). The following rules apply in relation to the signing of proxy forms for joint holdings, proxy forms signed under power of attorney, and proxy forms signed by corporate shareholders:

Individual

If the holding is in one name, the individual shareholder must sign.

Joint holding

If you hold your shares jointly, all shareholders should sign the proxy form. A proxy form signed by the shareholder whose name appears first in the register, but not by the other joint holder(s), will also be accepted as valid.

Power of Attorney

If a proxy form is signed under a power of attorney, you must lodge the original or certified copy of the power of attorney with your proxy form, unless you have previously lodged one of these documents with the company.

Corporate shareholders

Proxy forms for corporate shareholders should be signed in accordance with your company's constitution or the Corporations Act. If a representative of the company is to attend the meeting, the appropriate 'Certificate of Appointment of Corporate Representative' must be produced before admission to the meeting.

Lodgement of your proxy form (related documents)

A proxy appointment for the 2016 Annual General Meeting to be held at 6.00 PM at Mollymok Beach Bowling Club, Forest Way Mollmook on 17th October 2016. This proxy form (and any Power of Attorney under which it is signed) must be received by the company not later than 2.00 PM on 13th October 2016 before the meeting. Any Proxy Form received after that time will not be valid for the scheduled meeting.

Documents may be lodged in any of the following ways:

Post or hand delivery

To the company's branch office at 83 Princes Highway Milton NSW 2538
or the registered office c/o Hales Douglass Accountants, 41 Deering Street Ulladulla 2539

Facsimile - To fax number 02 4454 2651

Electronic lodgement - Email to nesbitt055@gmail.com



Bendigo Bank

Manager's Report - Milton

Our Milton Branch has seen some solid results this year with the total business now sitting at \$121.3 million, this has been achieved in a tough market with outstanding efforts of our team to capitalise on every opportunity to build the business within the Business community.

We have seen many changes at the branch with staff hours reduced across both businesses to reduce expenditure our staff have worked hard to maintain high levels of customer service and work output. Our staff have received recognition for many achievements over the past 12 months with Caroline Boland & Maureen Howe being nominated for customer service awards.

Our two trainees Renae Anderson & Caitlin Ferguson successfully completing Certificate III in Financial Services and embarking on Certificate IV in Financial Services. Dimity McDonnell continuing to be an asset to our customer service team. Zoie Collett has continued to develop as a very successful and knowledgeable lender assisting our Management team in building this facet of the business.

Bendigo has improved many of our products this year seeing us having much more competitive products on offer for our customers. It would be a great time for our shareholders to have us complete a comparison on their banking products and perhaps convert their account to support our branch and their investment in our business. It is a very simple solution switch to your banking and help us invest in our local community.

I take this opportunity to thank our shareholders for their faith in the Community Bank model, the board for their support and continued commitment to the branches and their staff. I congratulate our staff on their continued efforts to build the business and maintain growth of the branches.

Marianne Kastelein
Acting Branch Manager



Bendigo Bank

Manager's Report - Sussex Inlet

The year at Sussex Inlet has been a very successful year of growth seeing the business grow to \$40 million with increases in deposits, customer numbers and teller transactions. The business has grown this year due to the staff continuing to work hard capitalising on opportunities to assist our customers with all their banking, insurance and superannuation needs.

The focus of the team every year is to grow our business within the local community and increase awareness of the Banks Community engagement. Our major points of difference (ie: face to face banking, opening hours, Manager in branch, Customer focused) will be the foundation on which the Sussex Inlet team can build on our relationships and achieve the goals set for the branch. We have also taken on the task to assist raise funds for Heartsmart Sussex Inlet to purchase much needed defibrillators for the town. We continue to support our local sporting groups, Rugby League & Soccer who support our youth and local charities.

I would like to thank our many customers who remain our most valuable asset and continue to support the Community Bank concept therefore ensuring the success of our branch. We would embrace the opportunity to speak at more of our community groups should any of our shareholders be able to gain us an introduction to a group they are involved with.

Sussex Inlet won the ACT/NSW pinnacle award for January and also was ranked 16th out of 521 branches Australia wide. These achievements are calculated on number of staff and percentage of lending & deposit growth, loan insurance conversions, insurance sales & wealth referrals.

All staff, Michele, Lauren, Brittney & Caitlin have strived to achieve business growth through participating in many community events promoting the branch where ever possible. They are currently focused on our home loan promotion offering one lucky customer the chance to win a holiday by taking out a home loan with our branch.

We have seen a few changes with our staff, Brittney has left us and moved to Newcastle and continuing her banking career. Lisa left us after the birth of her second daughter. Lauren & Michele have both completed their lending training and are continuing their training and are both progressing well. Renae & Caitlin have progressed from trainees to Customer Service Officers and are both progressing well. They are an asset to both Milton & Sussex Inlet Branches.

I take the opportunity to thank the board who work to assist us be successful and support the branch. I thank the shareholders for the possibility of opening the branch in Sussex Inlet which provides a very necessary financial choice in our small town.

Marianne Kastelein
Branch Manager
Sussex Inlet



Bendigo Bank

Chairman's Report

Before starting a commentary on our 13th Annual Report it is important for me to firstly recognise the efforts and commitment of your outgoing Chairman of longstanding - Mr Tony Hardman.

We all well know that Tony's heart is in our local communities and it is best demonstrated in this Community Bank® and its journey of growth over the past 12 years. We say thanks to those efforts made by Tony with past and present Boards, and the productivity of our hardworking staff over that time. Due to those efforts I can indicate that Woodstock Financial Services Ltd currently has over \$161 million growing as funds under management with our partner Bendigo Bank (BEN). That represents a base productivity increase in our Milton footings of \$7.7 million and \$9.4 million for Sussex Inlet respectively for 2016; and a tremendous Team effort. It must however be acknowledged though that without your early commitment as Shareholders there would have been no 'Community' as part of the name on our two outlets. Using your ongoing support we continue to generate a confidence around the Branches at Milton & Sussex Inlet, building capacity in our Community and taking confidence in the ongoing work we undertake with our partner at BEN to grow this business even further over time.

Today our local banking and finance sector is more competitive than it has ever been before with tightening margins on products and aggressive marketing by competitors within the entire banking sector. Although we have seen many improved and competitive products offered by BEN, the past year has brought with it challenges for us on a scale not previously experienced in this business. There is little disputing that times have been getting tougher for expected outcomes of local profit-share modeling for Community Bank® companies like ours. I am pleased to say however that your Board instigated some speedy action in response to that, and handled the challenge well, with strategies that we believe have now 'future-proofed' this Community Bank® for a much more resilient ride on its road ahead. The Board at WFSL will continue to guarantee you that our company is handling its operating costs and governance within acceptable practice; and that we are also advocating on your behalf with BEN to ensure that their products are both competitive and their response to our business – or really 'your' business - is timely and providing a better outcome for all.

Sometimes it is pretty easy to be distracted by the things that look 'hard' about the business model and not what is truly at its fantastic heart - until you take a step back and look at some of the facts that now support the early optimism of our shareholders. WFSL and its Community Bank® is moving ever closer to its vision of endowing \$1MIL to build local capacity and this year we once again distributed significant funding back to many worthy local needs and organisations through our Community Sponsorships & Grants. It is important to also appreciate that we are also a local employer who has continually contributed to the employment of many home grown staff, which in real terms equates to around an additional \$6 million dollars, since our establishment, that we have been able to return into our local economy through our hard working staff's wage disbursements. We will continue to ensure our community contributions are broad and well targeted, as in the past, although we now intend to adopt a more strategic approach with our local communities to develop better returns on investment like a diverse Youth Partnership Program for example, which this year will see us deliver wider win-win benefits. As one small part of that we will now be to offer at least three youth scholarships annually awarded to local full-time first year undergraduates studying at university or a college campus for their first time. This scholarship program will make a difference for these hard working and talented local students by helping them cover some of the costs of living and studying at university. We intend to use this program to also work with other like-minded businesses in our local area to grow even more opportunities; enabling others tell and share our tremendous ' Bendigo Community Bank® Story'.

Your Board has recently made a recommendation to move Sussex Inlet to a full branch in the new Franchise model and we are just about to complete that work. You can see by the results that Sussex Inlet Community Bank® continues to deliver good growth for the Company under our manager Marianne Kastelein and the Team. Dependent on further negotiations there may also be an opportunity to implement an Agency approach in the Ulladulla area in the coming year to produce better service to business customers there and greater brand exposure in an important location. Last year we saw another shift by BEN in how the Community Bank® business profits are shared with us through their current move to Funds Transfer Pricing (FTP). At this point it is a change that looks financially attractive for WFSL however it is a modification that has a lot of other Community companies' attention as some have not feared as well as we have; so we will continue to keep a vigilant watch on the FTP. Other internal changes at BEN in the past year have been the appointment of Amy LAND as the Senior Manager Community Relationships to support Boards and their capacity to conduct better business.

Amy has already proved her worth for our Board and her appointment compliments Jim CRAWFORD who continues his association with us in the role of Senior Manager Strategy & Performance. Jim's hard work saw him awarded NSW Regional Manager of the Year Award 2015/2016, so it appears we are in good hands with strong and positive working relationships to further develop the business.



Bendigo Bank

Even allowing for the 'headwinds' I have previously shared with you, WFSL continues to improve as a Company. According to the advice we have received our results were onforecast and as expected; additionally over the past year we have once again made improvement to base operating costs. WFSL experienced a 2016 profit of \$91,481-00 before tax.

Both your Board and I are confident that we will continue to achieve further increased profitability in 2017 through factors like increasing our Loan Book ratios and more solid governance. The Company is currently in the process of developing our first Strategic Plan to better map and track what it is that we do for you and our Community; as that is completed further details will be shared with you.

Once again our AGM will be conducted at the Mollmook Bowling Club and the members of the Board look forward to your attendance. As a Shareholder of WSFL you are indeed one of 338 very valuable ambassadors for our business. You are the people who have had the faith to invest in this business and if you do have a financial relationship with us then we ask merely that you advocate our products with others. We would also ask that if you don't already bank with us then we need you to consider becoming a Customer of 'your' Community Bank®. I am sure you are all well aware of how your company shareholding coupled with banking products at the local Community Bank® branch makes a difference in our towns; every day, every new account means we are a step closer to supporting more community projects and paying a dividend In return.

In growing extra business I can assure you that the ability to pay Shareholders a future dividend in 2017 is top on our agenda. In the last report to you the Board indicated that we would consider a further Shareholder Dividend in this FY but acting on advice, which indicates that even though our profit situation is improving, we will not be offering a Dividend at this time. That said we would again assess our cash position within the next six months to evaluate if we are in a better position to offer a dividend at that time. During the coming year we are also exploring how else we may be able to offer benefits to you like a Shareholder Privileges Package, and how best to communicate with you through the year for any new promotions or deals that will provide you a benefit. The company Share Register continues to see exchanges and there are always some parcels of shares that are for sale. As of 1 July, duty is no longer payable on marketable securities therefore the share transfer forms for WFSL will no longer require stamping by the OSR and this will speed up the process of any share transfer.

Our Company staff continues to perform well and we commend them on how they have worked through a year of many changes. Brittney Hardman, Lisa McKinnon have left the Company for family & business reasons and our Succession Plan now sees us currently recruiting for new Trainees to our Branches. Our Board has also seen change, none more so than the Chairman's departure. Directors Craig Smith and Simon Law have both decided to step down due to increasing demands in their businesses. I am pleased to inform you that we welcomed Stuart Emslie to the Board this year. He is a well-respected Deputy Director of Nursing at Milton Hospital and an asset to our Board. In the coming year we will see also our Company Secretary move on and we will also have some new faces come on-board. Your Board really does have some great people doing fantastic work for the staff and community and I would like to thank all our current and departing Directors on the job that they do on a voluntary basis. Thank you all once again for supporting us through another year at WFSL. I truly believe that 2017 will be a wonderful one for the Company and wish you all the best from the Board.

Wayne DEDDEN
Chairman – WFSL

Woodstock Financial Services Limited

ABN 61 105 527 697

Financial Statements

For the Year Ended 30 June 2016

Woodstock Financial Services Limited

ABN 61 105 527 697

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For the Year Ended 30 June 2016

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Woodstock Financial Services Limited

ABN 61 105 527 697

Directors' Report

30 June 2016

The directors present their report for the financial year ended 30 June 2016.

1. General information

Information on directors

The names of each person who has been a director during the year and to the date of this report are:

Wayne Dedden

Experience	Business Proprietor
Special responsibilities	Chairperson

Anthony Hardman

Experience	Investor/semi-retired
Special responsibilities	Chairperson (resigned

Matt Dell

Experience	Business Proprietor
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Samantha Betts

Experience	Business Proprietor, CPA & Company Director
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Jeremy Penrose

Experience	Business Proprietor & Company Director
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Richard Nesbitt

Experience	Lawyer & Company Director
Special responsibilities	Company Secretary

Gillian Drury

Experience	Appointed 27 October 2015 Business Proprietor
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Simon Law

Experience	Appointed 27 October 2015 Business Proprietor
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Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

No Directors have material interests in contracts or proposed contracts with the company.

Principal activities

The principal activities of the Company during the financial year were in providing community banking services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

No significant change in the nature of these activities occurred during the year.

2. Operating Results

Woodstock Financial Services Limited

ABN 61 105 527 697

Directors' Report

30 June 2016

2. Operating Results continued

The profit/(loss) of the Company amounted to \$ 66,821 (2015: \$ 10,618).

3. Other items

Significant changes in state of affairs

There have been no significant changes in the state of affairs of the Company during the year.

Matters or circumstances arising after the end of the year

No matters or circumstances have arisen since the end of the financial year which significantly affected or could significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company in future financial years.

Environmental matters

The Company's operations are not regulated by any significant environmental regulations under a law of the Commonwealth or of a state or territory.

Corporate Governance

The company has implemented various corporate governance practices, which include:

- Director approval of operating budgets and monitoring of progress against these budgets;
- Ongoing Director training; and
- Monthly Director meetings to discuss performance and strategic plans.

Meetings of directors

During the financial year, 12 meetings of directors were held. Attendances by each director during the year were as follows:

	Directors' Meetings	
	Number eligible to attend	Number attended
Wayne Dedden	12	11
	12	12
Anthony Hardman	10	10
	12	12
Matt Dell	12	12
Samantha Betts	12	8
Jeremy Penrose	12	6
Richard Nesbitt	12	10
Gillian Drury	9	8
Simon Law	9	5

Indemnification and insurance of officers and auditors

Directors' Report

30 June 2016

Indemnification and insurance of officers and auditors continued

The company has indemnified all Directors and the Managers in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as Directors or Managers of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance.

No indemnities have been given or insurance premiums paid, during or since the end of the financial year, for any person who is or has been auditor of Woodstock Financial Services Limited.

Directors' Benefits

No Director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a Director, a firm which a Director is a member or an entity in which a Director has a substantial financial interest. This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by Directors shown in the company's accounts, or the fixed salary of a full-time employee of the company, controlled entity or related body corporate.

Auditor's independence declaration

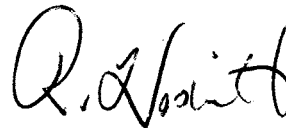
The auditor's independence declaration in accordance with section 307C of the *Corporations Act 2001*, for the year ended 30 June 2016 has been received and can be found on page of the financial report.

Signed in accordance with a resolution of the Board of Directors:



Director:

Wayne Dedden



Director:

Richard Nesbitt

Dated this 29th day of September 2016

Mark D Burcher
F.C.A. B.Com. JP
Director

John C Nevin
CA. B.Bus (Acc/Mkt),
Grad Dip(ICAA),
Dip. FP, JP
Director

Carl Roklitzer
B.Com(Acc)
Dip FP
Director

Woodstock Financial Services Limited
ABN 61 105 527 697

Auditors Independence Declaration under Section 307C of the Corporations Act 2001 to the Directors of Woodstock Financial Services Limited and Controlled Entities

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2016, there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

BSP ADVISORY GROUP



MARK D BURCHER

Partner

27 September 2016

Ulladulla NSW 2539

PO Box 48
Office 1
134 Princes Hwy
Ulladulla NSW 2539

p. 02 4455 1377
f. 02 4455 5641
e. reception@
bspadvisory.com.au

Liability limited by a scheme approved under Professional Standards Legislation

Woodstock Financial Services Limited

ABN 61 105 527 697

Statement of Profit or Loss and Other Comprehensive Income For the Year Ended 30 June 2016

		2016	2015
	Note	\$	\$
Revenue	4	1,040,668	1,013,262
Employee benefits expense	5	(574,362)	(595,117)
Depreciation and amortisation expense	5	(46,485)	(46,446)
Charitable donations and sponsorship		(19,181)	(49,030)
Administration & other expenses		(307,834)	(320,882)
Finance costs	5	(1,325)	(1,864)
Profit before income tax		91,481	(77)
Income tax expense	6	(24,660)	10,695
Profit for the year		<u>66,821</u>	<u>10,618</u>
Other comprehensive income for the year, net of tax		-	-
Total comprehensive income for the year		<u>66,821</u>	<u>10,618</u>
Earnings per share			
From continuing operations:			
Basic earnings per share (cents)		8.91	1.42
Diluted earnings per share (cents)		8.91	1.42

The accompanying notes form part of these financial statements.

Woodstock Financial Services Limited

ABN 61 105 527 697

Statement of Financial Position**30 June 2016**

	Note	2016	2015
		\$	\$
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	7	168,035	85,805
Trade and other receivables	8	96,932	87,676
Other assets		249	375
TOTAL CURRENT ASSETS		265,216	173,856
NON-CURRENT ASSETS			
Property, plant and equipment	9	101,877	134,544
Deferred tax assets		81,752	106,412
Intangible assets	10	38,705	52,523
TOTAL NON-CURRENT ASSETS		222,334	293,479
TOTAL ASSETS		487,550	467,335
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	11	66,476	73,455
Interest bearing liabilities	12	42,012	57,452
Other provisions		555	555
Employee benefits	13	22,106	36,700
TOTAL CURRENT LIABILITIES		131,149	168,162
NON-CURRENT LIABILITIES			
Interest bearing liabilities	12	6,765	15,021
Employee benefits	13	41,785	43,122
TOTAL NON-CURRENT LIABILITIES		48,550	58,143
TOTAL LIABILITIES		179,699	226,305
NET ASSETS		307,851	241,030
EQUITY			
Issued capital	14	745,003	745,003
Retained earnings		(437,152)	(503,973)
TOTAL EQUITY		307,851	241,030

The accompanying notes form part of these financial statements.

Woodstock Financial Services Limited

ABN 61 105 527 697

Statement of Changes in Equity

For the Year Ended 30 June 2016

2016

	Share Capital	Accumulated Losses
Note	\$	\$
Balance at 1 July 2015	745,003	(503,973)
Profit after income tax expense	-	66,821
Dividends paid	-	-
Balance at 30 June 2016	<u>745,003</u>	<u>(437,152)</u>

2015

	Share Capital	Accumulated Losses
Note	\$	\$
Balance at 1 July 2014	745,003	(514,591)
Profit after income tax expense	-	10,618
Dividends paid	-	-
Balance at 30 June 2015	<u>745,003</u>	<u>(503,973)</u>

The accompanying notes form part of these financial statements.

Statement of Cash Flows
For the Year Ended 30 June 2016

	2016	2015
Note	\$	\$
CASH FLOWS FROM OPERATING ACTIVITIES:		
Cash receipts in the course of operations	1,132,364	1,155,575
Cash payments in the course of operations	(963,941)	(1,001,412)
Interest received	642	973
Interest paid	(1,325)	(1,864)
GST remitted to ATO	(61,814)	(67,659)
Net cash provided by operating activities	20 105,926	85,613
CASH FLOWS FROM INVESTING ACTIVITIES:		
CASH FLOWS FROM FINANCING ACTIVITIES:		
Repayment of borrowings	(8,256)	(11,132)
Franchise fee instalment	(15,440)	(15,440)
Net cash used by financing activities	(23,696)	(26,572)
Net increase/(decrease) in cash and cash equivalents held	82,230	59,041
Cash and cash equivalents at beginning of year	85,805	26,764
Cash and cash equivalents at end of financial year	7 168,035	85,805

The accompanying notes form part of these financial statements.

Woodstock Financial Services Limited

ABN 61 105 527 697

Notes to the Financial Statements

For the Year Ended 30 June 2016

The financial report covers Woodstock Financial Services Limited ('the Company'). Woodstock Financial Services Limited is a for-profit Company limited by shares, incorporated and domiciled in Australia.

The financial statements are presented in Australian dollars which is the functional and presentation currency.

The financial report was authorised for issue by the Directors on 24 September 2016.

Comparatives are consistent with prior years, unless otherwise stated.

1 Basis of Preparation

The financial statements are general purpose financial statements that have been prepared in accordance with the Australian Accounting Standards, Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the *Corporations Act 2001*.

These financial statements and associated notes comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

The financial statements have been prepared on an accruals basis and are based on historical costs modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

Significant accounting policies adopted in the preparation of these financial statements are presented below and are consistent with prior reporting periods unless otherwise stated.

Australian Accounting Standards that have been recently issued or amended, but are not yet effective, have not been adopted in the preparation of this financial report. There are no accounting standards recently issued or amended which are expected to have a significant effect on the entity in future periods.

2 Summary of Significant Accounting Policies

(a) Income Tax

The tax expense recognised in the statement of profit or loss and other comprehensive income comprises of current income tax expense plus deferred tax expense.

Current tax is the amount of income taxes payable (recoverable) in respect of the taxable profit (loss) for the year and is measured at the amount expected to be paid to (recovered from) the taxation authorities, using the tax rates and laws that have been enacted or substantively enacted by the end of the reporting period. Current tax liabilities (assets) are measured at the amounts expected to be paid to (recovered from) the relevant taxation authority.

Deferred tax is provided on temporary differences which are determined by comparing the carrying amounts of tax bases of assets and liabilities to the carrying amounts in the financial statements.

Deferred tax is not provided for the following:

- The initial recognition of an asset or liability in a transaction that is not a business combination and at the time of the transaction, affects neither accounting profit nor taxable profit (tax loss).

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Notes to the Financial Statements

For the Year Ended 30 June 2016

2 Summary of Significant Accounting Policies continued

(a) Income Tax continued

Deferred tax assets are recognised for all deductible temporary differences and unused tax losses to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and losses can be utilised.

Current tax assets and liabilities are offset where there is a legally enforceable right to set off the recognised amounts and there is an intention either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Deferred tax assets and liabilities are offset where there is a legal right to set off current tax assets against current tax liabilities and the deferred tax assets and the deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

Current and deferred tax is recognised as income or an expense and included in profit or loss for the period except where the tax arises from a transaction which is recognised in other comprehensive income or equity, in which case the tax is recognised in other comprehensive income or equity respectively.

(b) Revenue and other income

Revenue is recognised when the amount of the revenue can be measured reliably, it is probable that economic benefits associated with the transaction will flow to the Company and specific criteria relating to the type of revenue as noted below, has been satisfied.

Revenue is measured at the fair value of the consideration received or receivable and is presented net of returns, discounts and rebates. All revenue is stated net of the amount of goods and services tax (GST).

Interest revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

(c) Goods and Services Tax (GST)

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payable are stated inclusive of GST.

The net amount of GST recoverable from, or payable to, the ATO is included as part of receivables or payables in the statement of financial position.

Cash flows in the statement of cash flows are included on a gross basis and the GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the taxation authority is classified as operating cash flows.

Notes to the Financial Statements

For the Year Ended 30 June 2016

2 Summary of Significant Accounting Policies continued

(d) Property, Plant and Equipment

Property, plant and equipment are brought to account at cost less accumulated depreciation and any impairment in value.

Depreciation is calculated over the estimated useful life of the asset as follows:

<i>Class of Asset</i>	<i>Depreciation Rate</i>
Buildings & Improvements	10% Prime Cost
Plant & Equipment	30% Diminishing Value

Impairment

The carrying values of plant and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. If any such indication exists and where the carrying value exceeds the estimated recoverable amount, the assets or cash-generating units are written down to their recoverable amount.

The recoverable amount of plant and equipment is the greater of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Recoverable amount of assets.

Recoverable amount of assets

At each reporting date, the company assesses whether there is any indication that an asset is impaired. Where an indicator of impairment exists, the company makes a formal estimate of the recoverable amount. Where the carrying amount of an asset exceeds its recoverable amount the asset is considered impaired and is written down to its recoverable amount.

(e) Financial instruments

Financial instruments are recognised initially using trade date accounting, i.e. on the date that the Company becomes party to the contractual provisions of the instrument.

On initial recognition, all financial instruments are measured at fair value plus transaction costs (except for instruments measured at fair value through profit or loss where transaction costs are expensed as incurred).

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise principally through the provision of goods and services to customers but also incorporate other types of contractual monetary assets.

After initial recognition these are measured at amortised cost using the effective interest method, less provision for impairment. Any change in their value is recognised in profit or loss.

The Company's trade and most other receivables fall into this category of financial instruments.

Notes to the Financial Statements

For the Year Ended 30 June 2016

2 Summary of Significant Accounting Policies continued

Discounting is omitted where the effect of discounting is considered immaterial.

Significant receivables are considered for impairment on an individual asset basis when they are past due at the reporting date or when objective evidence is received that a specific counterparty will default.

The amount of the impairment is the difference between the net carrying amount and the present value of the future expected cash flows associated with the impaired receivable.

(f) Intangible Assets

Amortisation is recognised in profit or loss on a straight-line basis over the estimated useful lives of intangible assets from the date that they are available for use.

Amortisation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

(g) Cash and cash equivalents

Cash and cash equivalents comprises cash on hand, demand deposits and short-term investments which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

(h) Employee benefits

Provision is made for the Company's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be wholly settled within one year have been measured at the amounts expected to be paid when the liability is settled.

Employee benefits expected to be settled more than twelve months after the end of the reporting period have been measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may satisfy vesting requirements. Cash flows are discounted using market yields on national government bonds with terms to maturity that match the expected timing of cash flows. Changes in the measurement of the liability are recognised in profit or loss.

Employee benefits are presented as current liabilities in the statement of financial position if the Company does not have an unconditional right to defer settlement of the liability for at least 12 months after the reporting date regardless of the classification of the liability for measurement purposes under AASB 119.

(i) Note topic

Issued and paid up capital is recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

3 Critical Accounting Estimates and Judgments

The directors make estimates and judgements during the preparation of these financial statements regarding assumptions about current and future events affecting transactions and balances.

These estimates and judgements are based on the best information available at the time of preparing the financial statements, however as additional information is known then the actual results may differ from the estimates.

Notes to the Financial Statements

For the Year Ended 30 June 2016

4 Revenue and Other Income

Revenue from continuing operations

Finance income includes all interest-related income, other than those arising from financial assets at fair value through profit or loss. The following amounts have been included in the finance income line in the statement of profit or loss and other comprehensive income for the reporting periods presented:

	2016	2015
	\$	\$
Revenue		
- Sales Revenue	1,040,026	1,012,289
	<u>1,040,026</u>	<u>1,012,289</u>
Finance income		
- Interest received	642	973
	<u>642</u>	<u>973</u>
Total Revenue	<u><u>1,040,668</u></u>	<u><u>1,013,262</u></u>

5 Result for the Year

The result for the year was derived after charging the following items:

	2016	2015
	\$	\$
Finance Costs		
- interest expense	1,325	1,864
	<u>1,325</u>	<u>1,864</u>
Employee Benefits Expense		
- wages and salaries	513,122	513,219
- superannuation costs	46,473	45,197
- workers' compensation costs	1,839	1,070
- other costs	12,928	35,631
	<u>574,362</u>	<u>595,117</u>
Depreciation of non-current assets:		
- buildings	20,080	20,081
- plant and equipment	12,587	12,585
Amortisation of non-current assets:		
- intangibles	13,818	13,780
	<u>46,485</u>	<u>46,446</u>
Bad Debts		
- Bad debts expense	2,974	1,642
	<u>2,974</u>	<u>1,642</u>

Woodstock Financial Services Limited

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Notes to the Financial Statements

For the Year Ended 30 June 2016

6 Income Tax Expense

(a) The major components of tax expense (income) comprise:

	2016	2015
	\$	\$
Deferred tax expense		
Recognition of Deferred Tax		
Assets arising from tax losses	24,660	(10,695)
	<u>24,660</u>	<u>(10,695)</u>
Income tax expense for continuing operations	<u>24,660</u>	<u>(10,695)</u>
	<u>24,660</u>	<u>(10,695)</u>

(b) Reconciliation of income tax to accounting profit:

	2016	2015
	\$	\$
Profit before tax	91,481	(77)
Tax	30 %	30 %
	<u>27,444</u>	<u>(23)</u>
Add:		
Tax effect of:		
	<u>27,444</u>	<u>(23)</u>
Less:		
Tax effect of:		
- deductible movements in assets and liabilities	2,784	10,672
	<u>2,784</u>	<u>10,672</u>
Income tax expense	<u>24,660</u>	<u>(10,695)</u>

Notes to the Financial Statements

For the Year Ended 30 June 2016

7 Cash and cash equivalents

	2016	2015
	\$	\$
Cash at bank and in hand	168,035	85,805
	<u>168,035</u>	<u>85,805</u>

Reconciliation of cash

Cash and Cash equivalents reported in the statement of cash flows are reconciled to the equivalent items in the statement of financial position as follows:

	2016	2015
	\$	\$
Cash and cash equivalents	168,035	85,805
Balance as per statement of cash flows	<u>168,035</u>	<u>85,805</u>

8 Trade and other receivables

	2016	2015
	\$	\$
CURRENT		
Trade receivables	96,932	87,676
Total current trade and other receivables	<u>96,932</u>	<u>87,676</u>

The carrying value of trade receivables is considered a reasonable approximation of fair value due to the short-term nature of the balances. The maximum exposure to credit risk at the reporting date is the fair value of each class of receivable in the financial statements.

Notes to the Financial Statements

For the Year Ended 30 June 2016

9 Property, plant and equipment

	2016	2015
	\$	\$
Plant and equipment		
At cost	251,857	251,857
Accumulated depreciation	(235,073)	(222,486)
Total plant and equipment	<u>16,784</u>	<u>29,371</u>
Leasehold Improvements		
At cost	199,669	199,669
Accumulated amortisation	(114,576)	(94,496)
Total leasehold improvements	<u>85,093</u>	<u>105,173</u>
Total plant and equipment	<u>101,877</u>	<u>134,544</u>
Total property, plant and equipment	<u>101,877</u>	<u>134,544</u>

(a) Movements in carrying amounts of property, plant and equipment

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year:

	Plant and Equipment \$	Leasehold improvement s \$	Total \$
Year ended 30 June 2016			
Balance at the beginning of year	29,371	105,173	134,544
Disposals	(12,587)	(20,080)	(32,667)
Balance at the end of the year	<u>16,784</u>	<u>85,093</u>	<u>101,877</u>
	Plant and Equipment \$	Leasehold improvement s \$	Total \$
Year ended 30 June 2015			
Balance at the beginning of year	41,956	125,254	167,210
Depreciation & amortisation expense	(12,585)	(20,081)	(32,666)
Balance at the end of the year	<u>29,371</u>	<u>105,173</u>	<u>134,544</u>

Woodstock Financial Services Limited

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Notes to the Financial Statements

For the Year Ended 30 June 2016

10 Intangible Assets

	2016	2015
	\$	\$
Franchise Fee		
At cost	68,713	68,713
Less accumulated amortisation	(30,008)	(16,190)
Total Intangibles	<u>38,705</u>	<u>52,523</u>

11 Trade and other payables

CURRENT		
Unsecured liabilities		
Trade payables	19,462	41,019
Accrued expenses	3,607	3,918
FBT Payable	2,868	6,448
Other creditors and accruals	40,539	22,070
	<u>66,476</u>	<u>73,455</u>
	<u>66,476</u>	<u>73,455</u>

All amounts are short term and the carrying values are considered to be a reasonable approximation of fair value.

12 Borrowings

CURRENT		
Unsecured liabilities:		
Franchise Fee Payable	30,879	46,319
	<u>30,879</u>	<u>46,319</u>
Secured liabilities:		
Chattel Mortgage	11,133	11,133
	<u>11,133</u>	<u>11,133</u>
Total current borrowings	<u>42,012</u>	<u>57,452</u>
NON-CURRENT		
Unsecured liabilities:		
Secured liabilities:		
Chattel Mortgage	6,765	15,021
	<u>6,765</u>	<u>15,021</u>
Total non-current borrowings	<u>6,765</u>	<u>15,021</u>
Total borrowings	<u>48,777</u>	<u>72,473</u>

Notes to the Financial Statements

For the Year Ended 30 June 2016

12 Borrowings continued

(a) The carrying amounts of non-current assets pledged as collateral for liabilities are:

	2016	2015
	\$	\$
First Mortgage:		
- plant & equipment (motor vehicles)	12,150	17,357

The chattel mortgage is secured by a first registered mortgage over the motor vehicles owned by the Company.

13 Employee Benefits

	2016	2015
	\$	\$
Current liabilities		
Long Service Leave	-	4,312
Annual leave	22,106	32,388
	<u>22,106</u>	<u>36,700</u>

	2016	2015
	\$	\$
Non-current liabilities		
Long service leave	41,785	43,122
	<u>41,785</u>	<u>43,122</u>

14 Issued Capital

	2016	2015
	\$	\$
750 000 Ordinary shares fully paid of \$1 each	750,000	750,000
Less preliminary expenses	(4,997)	(4,997)
Total	<u>745,003</u>	<u>745,003</u>

(a) Ordinary shares

	2016	2015
	No.	No.
At the beginning of the reporting period	750,000	750,000
At the end of the reporting period	<u>750,000</u>	<u>750,000</u>

Notes to the Financial Statements

For the Year Ended 30 June 2016

14 Issued Capital continued

(a) Ordinary shares continued

The holders of ordinary shares are entitled to participate in dividends and the proceeds on winding up of the Company. On a show of hands at meetings of the Company, each holder of ordinary shares has one vote in person or by proxy, and upon a poll each share is entitled to one vote.

The Company does not have authorised capital or par value in respect of its shares.

15 Financial Risk Management

The Company is exposed to a variety of financial risks through its use of financial instruments.

The Company's overall risk management plan seeks to minimise potential adverse effects due to the unpredictability of financial markets.

The Company does not speculate in financial assets.

The most significant financial risks to which the Company is exposed to are described below:

Specific risks

- Market risk - interest rate risk
- Credit risk
- Liquidity risk

Financial instruments used

The principal categories of financial instrument used by the Company are:

- Trade receivables
- Cash at bank
- Trade and other payables
- Interest bearing liabilities

Objectives, policies and processes

The Board of Directors has overall responsibility for the establishment and oversight of the risk management framework.

Specific information regarding the mitigation of each financial risk to which the Company is exposed is provided below.

Notes to the Financial Statements

For the Year Ended 30 June 2016

15 Financial Risk Management continued

Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company ensures it will have enough liquidity to meet its liabilities when due under both normal and stressed conditions. Liquidity management is carried out within the guidelines set by the Board.

Typically, the Company maintains sufficient cash on hand to meet expected operational expenses, including the servicing of financial obligations. This excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters.

The Company's liabilities have contractual maturities which are summarised below:

	Not later than 1 year		1 to 5 years	
	2016	2015	2016	2015
	\$	\$	\$	\$
Trade payables	63,608	67,007	-	-
Other short term financial liabilities	42,012	57,452	6,765	15,021
Total	105,620	124,459	6,765	15,021

Market risk

Market risk is the risk that changes in market prices, such as interest rates, will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters.

(i) Interest rate risk

Interest rate risk is that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company reviews the exposure to interest rate risk as part of the regular board meetings.

The Company is exposed to interest rate risk as funds are borrowed at floating rates.

The following table illustrates the sensitivity of the net result for the year and equity to a reasonably possible change in interest rates of +-% and --% (2015: +2.00%/-2.00%), with effect from the beginning of the year. These changes are considered to be reasonably possible based on observation of current market conditions and economist reports.

The calculations are based on the financial instruments held at each reporting date. All other variables are held constant.

	2016		2015	
	+-%	--%	+2.00%	-2.00%
	\$	\$	\$	\$
Net Profit	358	(358)	523	(523)
Equity	358	(358)	523	(523)

Notes to the Financial Statements

For the Year Ended 30 June 2016

15 Financial Risk Management continued

Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations. For the Company it arises from receivables and cash assets.

The Company's exposure to credit risk is limited to Australia by geographic area. None of the assets of the Company are past due (2014: nil past due) and based on historic default rates, the Company believes that no impairment allowance is necessary in respect of assets not past due. The Company limits its exposure to credit risk by only investing in liquid securities with Bendigo and Adelaide Bank Ltd.

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the Balance Sheet and notes to the financial statements. The Company's maximum exposure to credit risk at reporting date was:

	Gross amount \$	Past due and impaired \$	Within initial trade terms \$
2016			
Trade and term receivables	96,932	-	96,932
Cash Assets	168,035	-	168,035
Total	<u>264,967</u>	<u>-</u>	<u>264,967</u>
2015			
Trade and other receivables	87,676	-	87,676
Cash assets	85,805	-	85,805
Total	<u>173,481</u>	<u>-</u>	<u>173,481</u>

16 Dividends

The following dividends were declared and paid:

No dividends were proposed prior to financial statements being authorised for issue (2015: No dividends were proposed prior to financial statements being authorised for issue)

Woodstock Financial Services Limited

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Notes to the Financial Statements

For the Year Ended 30 June 2016

17 Remuneration of Auditors

	2016	2015
	\$	\$
Remuneration of the auditor for:		
- auditing or reviewing the financial statements	4,450	4,700

18 Contingencies

In the opinion of the Directors, the Company did not have any contingencies or commitments at 30 June 2016 (30 June 2015:None).

19 Related Parties

The names of directors who have held office during the financial year and their shareholdings are:

	<u>2016</u>	<u>2015</u>
Name	No.	No.
Anthony James Hardman	1,900	1,900
Matt Dell	2,000	2,000
Richard Nesbitt	-	-
Samantha Betts	-	-
Gillian Drury	-	-
Simon Law	-	-
	<u>3,900</u>	<u>3,900</u>

There were no movements in shares held during the year. Each share held has a paid up value of \$1 and is fully paid.

Notes to the Financial Statements

For the Year Ended 30 June 2016

20 Cash Flow Information

(a) Reconciliation of result for the year to cash flows from operating activities

Reconciliation of net income to net cash provided by operating activities:

	2016	2015
	\$	\$
Profit after income tax	66,821	10,618
Cash flows excluded from profit attributable to operating activities		
Non-cash flows in profit:		
- amortisation	13,818	13,780
- depreciation	32,667	32,666
Changes in assets and liabilities:		
- (increase)/decrease in trade and other receivables	(9,130)	42,478
- increase/(decrease) in trade and other payables	(6,979)	24,334
- (increase)/decrease in deferred tax assets	24,660	(8,761)
- increase/(decrease) in provisions & employee benefits	(15,931)	(29,502)
Cash flow from operations	<u>105,926</u>	<u>85,613</u>

21 Events Occurring After the Reporting Date

No matters or circumstances have arisen since the end of the financial year which significantly affected or could significantly affect the operations of the Company, the results of those operations, or the state of affairs of the Company in future financial years.

22 Company Details

The registered office of the company is:

Woodstock Financial Services Limited
41 Deering Street
Ulladulla NSW 2539

The principal places of business are:

Milton Branch
83 Princes Highway
Milton NSW 2538

Sussex Inlet Branch
4/168 Jacobs Drive
Sussex Inlet NSW 2540

Woodstock Financial Services Limited

ABN 61 105 527 697

Directors' Declaration

The directors of the Company declare that:

- 1. the financial statements and notes for the year ended 30 June 2016 are in accordance with the *Corporations Act 2001* and:
 - a. comply with Accounting Standards, which, as stated in accounting policy note 2 to the financial statements, constitutes explicit and unreserved compliance with International Financial Reporting Standards (IFRS); and
 - b. give a true and fair view of the financial position and performance of the Company;
- 2. In the directors' opinion, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.



Director

Wayne Dedden



Director

Richard Nesbitt

Dated this 29th day of September 2016

Woodstock Financial Services Limited
ABN 61 105 527 697

Independent Audit Report to the members of Woodstock Financial Services Limited

Report on the Financial Report

We have audited the accompanying financial report of Woodstock Financial Services Limited, which comprises the statement of financial position as at 30 June 2016, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the Company.

Directors' Responsibility for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001.

Mark D Burcher
F.C.A. B.Com. JP
Director

John C Nevin
CA. B.Bus (Acc/Mkt),
Grad Dip(ICAA),
Dip FP, JP
Director

Carl Roklitzer
B.Com(Acc)
Dip FP
Director

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Liability limited by a scheme approved under Professional Standards Legislation

Woodstock Financial Services Limited
ABN 61 105 527 697

Independent Audit Report to the members of Woodstock Financial Services Limited

Opinion

In our opinion the financial report of Woodstock Financial Services Limited is in accordance with the Corporations Act 2001, including:

- (a) giving a true and fair view of the Company's financial position as at 30 June 2016 and of its performance for the year ended on that date; and
- (b) complying with Australian Accounting Standards and the Corporations Regulations 2001.

BSP ADVISORY GROUP



MARK D BURCHER

Partner

Ulladulla NSW 2539

Dated this 27th day of September 2016

