



Woodstock Financial Services Limited

Helping our locals build better lives

www.bendigobank.com.au

2021 annual report

Community Bank
Milton & Districts and Sussex Inlet
ABN 61 105 527 697

Woodstock Financial Services Ltd
BOARD of DIRECTORS

Helping our locals build better lives



Maxine Minter
Director
Company Secretary



Justine Cox
Director - Board Chair



Stuart Emslie
Director
People & Culture Committee



Gaven Dorrell
Director
Low Volume Market
Community Engagement Committee



Donna Payne
Director
Chair - Community Engagement Committee



Katie Macartney
Director
People & Culture Committee



Mike Devlin
Director
Chair - Asset Risk & Compliance Committee



Lee Manning
Director
Community Engagement Committee



Natalee Johnston
Director
Chair - People & Culture Committee



Libby Beasley
Board
Executive Support Officer

Notice of Annual General Meeting

Woodstock Financial Services Limited

A.B.N. 61 105 527 697

To be held at 6.00 PM on Wednesday 24th November 2021

Virtual Meeting – Google Meet

Ordinary Business

1. Receipt of Annual Report

To receive the Company's Financial Report, the Director's Report and the Auditor's Report for the year ended 30 June 2021.

2. Election of Director/s

To consider, and if thought fit, to pass each of the following resolutions as an ordinary resolution.

Re-election of Director appointed since last Annual General Meeting

- (a) That **NATALEE JOHNSTON** be elected as a Director of the Company.
- (b) That **MAXINE MINTER** be elected as a Director of the Company.

Re-election of Director/s retiring by rotation

Under the terms of the Company's Constitution a third of Directors are required to retire by rotation.

- (c) That **DONNA PAYNE** be elected as a Director of the Company.
- (d) That **KATIE MACARTNEY** be elected as a Director of the Company.
- (e) That **LEE DEBORAH MANNING** be elected as a Director of the Company.

Election of new Director/s

n/a

3. Appointment of Auditor

To consider, and if thought fit, pass the following resolution as an ordinary resolution.
That the appointment of **BSP Advisory Group Pty Ltd** as Auditor of the company be approved.

Attending the meeting

All shareholders may attend the Annual General Meeting.

Joint holders: In the case of joint shareholders, all holders may attend the Meeting. If only one holder attends (including by proxy), that shareholder may vote at the Meeting as if that holder were solely entitled to the shares. If more than one joint holder is present (including by proxy), the joint holder whose name appears first in the register may vote.

Proxy: If you are unable to attend the Meeting, you are entitled to appoint a proxy to attend and vote. See the attached Proxy Form for information on appointing a proxy.

Corporate shareholder: A corporate shareholder may appoint one or more persons to act as its representative under section 250D of the Corporations Act, but only one representative may exercise the corporate shareholder's powers at any one time. The company requires written evidence of a representative's appointment to be given to the company before the meeting.

Notice of Annual General Meeting

Voting rights

Each shareholder is entitled to one vote.

For the purposes of voting at the Meeting, shares will be taken to be held by the persons who are registered as shareholders as at 5.00 PM on 24th November 2021.

By order of the Board

Maxine Minter
Company Secretary
27th October 2021

Explanatory Notes

This information has been included to assist you in making an informed decision about the resolutions proposed at the meeting.

Agenda item 2. Election of Directors

The following information is provided about candidates for election to the Board.

Re-election of Director appointed since last Annual General Meeting

- (a) **NATALEE JOHNSTON** having been appointed by the Board since the last Annual General Meeting, retires in accordance with the Constitution of the Company, and being eligible, offers themselves for election.
- (b) **MAXINE MINTER** having been appointed by the Board since the last Annual General Meeting, retires in accordance with the Constitution of the Company, and being eligible, offers themselves for election.

Re-election of Director retiring by rotation

Under the terms of the Company's Constitution 2 Directors are required to retire by rotation

- (c) **DONNA PAYNE** offers themselves for re-election as a Director of the Company
- (d) **KATIE MACARTNEY** offers themselves for re-election as a Director of the Company
- (e) **LEE DEBORAH MANNING** offers themselves for re-election as a Director of the Company

Election of New Director

No person had offered themselves for election.

Agenda item 3. Appointment of Auditor

Item 3 is an ordinary resolution to seek your approval for the appointment of **BSP Advisory Group Pty Ltd** as the company's Auditor.

The Board has previously received **BSP Advisory Group Pty Ltd** consent to act and written notice of Hales Douglass Pty Ltd nomination as Auditor from a shareholder.

The appointment of **BSP Advisory Group Pty Ltd** requires approval of shareholders under the Corporations Act.

Questions from shareholders

Shareholders are invited to ask questions of the Board. We will endeavour to address questions of general interest to shareholders at the AGM. A summary of the responses to commonly asked questions will be posted on the Company's website.

Shareholders are also invited to ask written questions of the auditor about the content of the Auditor's Report or the conduct of the audit of the financial report to be considered at the AGM. These questions will be passed on to the auditor and a reasonable opportunity will be allowed at the AGM for the auditor or their representative to respond.

To ask a question either:

complete the form below and return it to 83 Princes Highway Milton; or
the registered office c/o Hales Douglass Accountants, 41 Deering Street Ulladulla 2539; or
email your question/s to the Company Secretary at secretary@woodstockfinancialservices.com.au
by 5pm on 17th November 2021

Question 1 is for Chairman or Auditor

Question 2 is for Chairman or Auditor

Name: _____

Address: _____

Proxy form

Woodstock Financial Services Limited
 ABN: 61 105 527 697

All correspondence to:
Woodstock Financial Services Limited
 83 Princes Highway
 Milton NSW 2538
 Enquiries 02 4454 2659
 Fax 02 4454 2651
 Email secretary@woodstockfinancialservices.com.au
 Registered office 41 Deering Street Ulladulla NSW 25299

Name of Shareholder :.....
 Address.....
 Address.....
NSW

Please mark this box with an 'X' if you have made any changes to your address details (see reverse)

Appointment of proxy

I/We being a shareholder/s of Woodstock Financial Services Limited ('the company') and entitled to attend and vote at the 2021 Annual General Meeting (AGM) to be held as a Virtual Meeting via the "Google Meet" platform on Wednesday 24th November 2021 at 6.00pm

appoint:

The Chair of the meeting (please mark this box with an 'X')

OR

(Please write the name or position/office of the person or the name of the body corporate that you are appointing as proxy)

or failing the individual or body corporate named, or if no individual or body corporate is named, the Chair of the meeting, as my/our proxy to act generally at the meeting on my/our behalf, including to vote in accordance with the following directions or, if the proxy is left open and to the extent permitted by law, to vote as the proxy chooses at the AGM and, if the meeting is adjourned, when the meeting has been reconvened for business.

Chair to vote open proxies in favour: I/We acknowledge that the Chair of the meeting intends to vote all available open proxies in favour of all items of business.

If you wish to direct your proxy how to vote, please mark your direction in the next section of this form.

VOTING DIRECTIONS TO YOUR PROXY (Please mark with 'X' to indicate your directions)

Ordinary Business	Accept	Decline	Abstain*
Item 1. Receipt of Financial Report, Director's Report and Auditor's Report			
Item 2. Receipt of Remuneration Report	Nil	Nil	Nil
Item 3. Re-election of Natalee Johnston as a Director			
Item 4. Re-election of Maxine Minter as a Director			
Item 5. Re-election of Donna Payne as a Director			
Item 6. Re-election of Katie Macartney as a Director			
Item 7. Re-election of Lee Deborah Manning as a Director			

When completing this proxy form, please note that:

- you should indicate an 'X' in only one box for each for each item of business;
- if the Chair of the meeting is your proxy and you do not mark any of the boxes opposite Item 2, you are directing the Chair to vote in favour of the resolution on item 2 (Remuneration Report). Otherwise, if your proxy is left open for an item of business, your proxy is able to vote as they choose or to abstain from voting on that item, subject to any voting restrictions that may apply to your proxy (further details are provided on the next page). As noted above, the Chair intends to vote all available proxies in favour of each resolution;
- if you mark the "abstain" box for an item of business, you are directing your proxy not to vote on that item, and
- abstentions will not be counted in calculating the required majority on a poll.

SIGNING OF PROXY FORM

This section MUST be signed in accordance with the instructions overleaf to enable your directions to be implemented.

Individual or Shareholder 1	Shareholder 2	Shareholder 3
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Sole Director and
 Sole Company Secretary

Director

Director / Company Secretary

Proxy form

HOW TO COMPLETE YOUR PROXY FORM

1. Appointment of Proxy – General Information

A shareholder entitled to attend and vote at the meeting may appoint a proxy to attend and vote on their behalf.

Shareholders should note that:

- all shareholders have the right to appoint a proxy
- a proxy does not have to be a shareholder of Woodstock Financial Services Limited
- a proxy may be an individual or a body corporate, and
- if you hold two or more shares, you may appoint up to two proxies and may specify the proportion or number of votes that each proxy is appointed to exercise.

If you wish to appoint the Chair of the meeting as your proxy, please mark the box with an 'X' to show this appointment. If you wish to appoint another individual as your proxy, please write the name of that person or the person's position or office.

If you wish to appoint a body corporate as your proxy, please write the body corporate's name.

If the appointed proxy (other than the Chair of the meeting) is not in attendance at the meeting, the Chair of the meeting will act as your proxy.

If you have not nominated a proxy, the Chair of the meeting will act as your proxy.

2. Your name and address

This is your name and address as it appears on the company's share register. If this information is incorrect, please mark the box and make the correction on the form. Please note, you cannot change ownership of your shares using this form.

3. Appointment of a proxy

A shareholder entitled to attend and vote at the meeting may appoint one proxy. A proxy need not be a shareholder of the company. A proxy may be an individual or a body corporate.

4. Identity of proxy

If you wish to appoint the Chairman of the Meeting as your proxy, mark the box. If the person you wish to appoint as your proxy is someone other than the Chairman of the Meeting please write the name of that person.

If you leave this section blank, the Chairman of the Meeting will act as your proxy.

5. Voting instructions

You are encouraged to direct your proxy how to vote by placing a mark in one of the boxes opposite each item of business. If you do not mark any of the boxes on a given item, your proxy may vote as he or she chooses.

If you mark more than one box on an item your vote on that item will be invalid.

6. Signing of proxy form

A proxy appointment is only valid if the proxy form has been signed by the shareholder(s) making the appointment(s). The following rules apply in relation to the signing of proxy forms for joint holdings, proxy forms signed under power of attorney, and proxy forms signed by corporate shareholders:

Individual

If the holding is in one name, the individual shareholder must sign.

Joint holding

If you hold your shares jointly, all shareholders should sign the proxy form. A proxy form signed by the shareholder whose name appears first in the register, but not by the other joint holder(s), will also be accepted as valid.

Power of Attorney

If a proxy form is signed under a power of attorney, you must lodge the original or certified copy of the power of attorney with your proxy form, unless you have previously lodged one of these documents with the company.

Corporate shareholders

Proxy forms for corporate shareholders should be signed in accordance with your company's constitution or the Corporations Act. If a representative of the company is to attend the meeting, the appropriate 'Certificate of Appointment of Corporate Representative' must be produced before admission to the meeting.

Lodgement of your proxy form (related documents)

A proxy appointment for the 2021 Annual General Meeting to be held as a **Virtual Meeting via "Google Meet" platform on Wednesday 24th November 2021 at 6.00pm.**

This proxy form (and any Power of Attorney under which it is signed) must be received by the company not later than 5.00 PM on **17th November 2021** before the meeting. Any Proxy Form received after that time will not be valid for the scheduled meeting.

Documents may be lodged in any of the following ways:

Post or hand delivery to the company's branch office at 83 Princes Highway Milton NSW 2538

Or the registered office c/o Hales Douglass Accountants, 41 Deering Street Ulladulla 2539

Facsimile - To fax number 02 4454 2651

Electronic lodgement - Email to secretary@woodstockfinancialservices.com.au

Manager's Report

As Senior Branch Manager of Community Bank Milton & Districts and Bendigo Bank Sussex Inlet from October 2020 when I joined the company to June 2021, I present my Manager's Report for the financial year 2020/2021.

Firstly I would like to recognise and thank our dedicated team of banking professionals: Branch Operations Manager – Caroline Boland, Senior Customer Service Officers – Dimity McDonnell and Ava Jeffrey, Customer Service Officers – Natalie Ryan and Cheryl Hill, Community Lending Associate – Laura Nealon and Customer Relationship Officer – Caitlin Ferguson, who was on maternity leave for much of the year, however we look forward to welcoming back in the new year. Thank you also to those staff that said farewell during the year, in particular Maureen Howe who retired after more than 11 years' service and shall be greatly missed.

2020/2021 has been an extremely difficult year for our local community with the COVID-19 pandemic continuing and lockdowns affecting many of our local businesses who rely heavily on tourism. It has also affected our ability to engage with our community and participate in community events as we normally would.

The pandemic combined with the continued uptake in digital banking services, saw foot traffic into the branches decrease to their lowest levels since opening, reflective of the changes to customer behaviours experienced across the industry. This has provided challenges in terms of engaging with our customers in an effort to deepen our relationships, however we have moved to adjust operating hours to ensure we can offer increased telephone support to service our customers who no longer wish to visit the branch.

Overall business continues to see extremely strong growth in deposits up \$19.9m for the year increasing the deposit book well above target to \$138.9m (includes off balance sheet deposits). Interest rates have seen margins on deposits drop to a record low.

To ensure our long-term sustainability we have continued with our restructure, dedicating more resources to lending. We will continue to build our lending capability and to support that, I have taken on the role of Mobile Relationship Manager.

The loan book contracted during the year by \$5.1m to \$48.1m due to discharges and amortisation. Whilst the community has rallied to support the branches with strong deposits since their opening we will now be calling on the community to support us with their lending needs.

I feel with the increased focus on lending in 2021/2022 and the redirecting of staffing resources to this pursuit, we will see not only an increase in the loan book but also in margins and associated products such as insurance. We look forward to current COVID lockdown restrictions easing in the coming year and opportunities return for us to once again engage with our local community.

We continue to look to our shareholders and Board members both past and present to advocate for Community Bank Milton & Districts and Bendigo Bank Sussex Inlet with their family, friends and colleagues.

ALI McLEOD

Mobile Relationship Manager

Chair's Report

The 2020/21 financial year has been one like we have never seen before. The financial services sector continues to evolve and operating in a COVID-19 environment has brought a new set of challenges. As always, your continued support is truly appreciated. Woodstock Financial Services Ltd exists to 'Help our Locals Build Better Lives' and we thank our shareholders, staff, community and banking partner Bendigo Bank for enabling us to live our purpose.

In the past year, Community Bank Milton & Districts and Bendigo Bank Sussex Inlet has adjusted and supported our customers to adapt their behaviours as lockdowns reduced our access to face-to-face support, the use of cash declined and in branch transactions steadily reduced following the pattern over previous years. Customers want greater flexibility and security and so we focused on responsible banking and supporting our customers to embrace technology and be digitally savvy. Our results demonstrate just how tough it has been on our Community and our Staff. Despite that, we are happy to report the following results:

- Our *Funds Under Management* overall now sits at around \$186.9m representing a growth of some \$14mil through the period
- Cash Deposits also show an upward trend of 29.9%
- A refocusing of three dedicated staff members to support increased lending activity
- Customer numbers increased to 4979 - nearly 5000 locals banking with Community Bank Milton & Districts
- Total funds raised \$628,640 which include:
 - Working in partnership with the Bendigo Bank Community Enterprise Foundation to help raise \$286,400 from their Black Summer Bushfire Appeal which was distributed to local organizations to help our locals build better lives
 - Give Cards project
 - Local sponsorships
 - Spreading the word of Bendigo Bank and Salvation Army Scholarship program to assist young people in bushfire affected areas, which resulted in \$303,000 being awarded in our local southern Shoalhaven community
- We employ 12 staff with an employment expense of \$674,000 - money which supports local families and in turn, the local economy
- Our expenditure of \$134,400 for services provided supporting local businesses and local people where possible

These figures are reflective of hard work by our team in Sussex Inlet and Milton and Districts, despite very challenging circumstances. We are proud of our team, they have continued to grow, adapt, care and demonstrate resilience. We welcomed Ali McLeod as our Senior Branch Manager and together with Caroline Boland they developed the team, supported our Board and provided quality service to our customers and we are grateful for their continued leadership and commitment. Your team continues to rise to the challenges set before them, being recognized and winning awards numerous times for their performance, initiative and dedication. I reported last year on our new approach to service delivery and we continue to focus very clearly on lending with our lending team who is mobile and can provide services that are responsive to customer needs, and providing banking support and service through our in-branch customer support team.

I want to acknowledge Maureen Howe's contribution on behalf of the Board and thank her for almost 12 years of service. Maureen was a valuable asset to the team, winning numerous awards and providing mentorship to our young staff as they learned the business. We wish Maureen a happy and healthy retirement.

The past two years, in particular, have been tough on our community as we grapple to adjust post fires and respond to the disruptions of a pandemic. This also means that the Community Banking model is more relevant than ever. Built on shared risk and reward, the model provides our community with an opportunity to strengthen and grow. More than \$24 million in funding has been distributed to local community projects and initiatives across Australia, with New South Wales Community Bank branches contributing over \$2.8 million to this milestone. I would like to take this opportunity to thank our partner Bendigo who achieved exceptional results with a statutory net profit of \$524 million (up 172%) and cash earnings after tax of \$457.2 million (up 51.5%). They continue to invest in technology, network transformation, strong customer connections and brand positioning, providing a strong foundation for our company.

Chair's Report

I want to thank you, our shareholders, for trusting us to guide and lead your company. Our strategic plan is centred on stabilization for this financial year, enabling us to grow our capability. Specifically, we are focused on better understanding our evolving customer base, increasing brand awareness, social media presence and growing our lending team and we ask that you continue to tell our story. It is through community engagement and support that our company thrives. Strengthening our connection to our community is key to future success. Put very simply the more people that bank with Community Bank Milton & Districts and Bendigo Bank Sussex Inlet the more we can return to our community and shareholders. Since we commenced operations, we have returned \$1.38million to our community - over \$843,000 in sponsorships and \$465,000 in dividends to our shareholders.

Last year we advised that we had completed a Board capability assessment which enabled us to target specific skill sets in our director recruitment. We welcomed Natalee Johnston who brings human resources, health and safety and a commitment to building team culture, and Maxine Minter who brings youth, fintech, marketing skills and a fresh approach to our business. Natalee has taken on the role of People and Culture Committee Chair while Maxine has stepped into the Company Secretary position. Mike Devlin heads up our Asset, Risk and Finance Committee and Donna Payne continues to Chair our Community Engagement Committee. Gaven Dorrell looks after our LVM and Lee Manning and Katie McCartney provide invaluable support through their committee work. Thank you to all my Board, your professionalism, support and energy make the role of Chair enjoyable. We are working with Ulladulla High School to bring our Junior Observer program to life, and I look forward to the opportunities this will bring us. I would also like to thank Ross Earby, Alison Murray, Suzanne Jones and Wayne Dedden who we said goodbye to.

Thank you all once again for supporting us at Woodstock Financial Services Ltd and we look forward to another productive period in the year ahead as we meet the needs of our market, support our community and *'help our locals build better lives'*.

JUSTINE COX

Chair

Woodstock Financial Services Ltd

Asset Risk & Compliance Committee/People & Culture Committee Report

The Assets and Risk (ARC) Committee comprised Wayne Dedden, Suzanne Jones (Deputy Chair), Alison Murray and Mike Devlin who took over the Chairman role upon Wayne's retirement. Throughout the year the committee was also assisted by Directors Donna Payne and Natalee Johnston, and Staff members Alison McLeod and Caroline Boland.

Our Executive Officer Libby Beasley kept meetings, reporting and projects delivery on track. As always it is a great team effort getting the results.

In the last 12 months ARC Committee key projects included:-

- Creating the Risk Register and matrix to ensure all we do is managed well and compliant with the increasing load of financial regulations.
- Commission and assess designs for potential Milton Branch refurbishment.
- Re-analyse the POD project at Sussex Inlet and recommend actions going forward. Many thanks to Donna Payne who joined in a workgroup formed to complete this critical assignment.

We look forward to consolidating and improving our governance framework over the coming year.

MIKE DEVLIN

Chair

Asset & Risk Committee

People & Culture Committee

The People and Culture (P&C) Committee comprises Kate Macartney (Deputy Chair), Stu Emslie (former P&C Chair), staff members Alison McLeod and Caroline Boland and myself, Natalee Johnston (Chair). This year the committee was also assisted by Directors Justine Cox, Suzanne Jones, Donna Payne and Mike Devlin. Executive Officer Libby Beasley constructed meeting minutes, reports and assisted in the delivery of P&C process and outcomes. The team has worked well together to achieve positive progress.

In the past 12 months P&C committee have been assisting staff with the following:

- Leadership training for Senior Bank Staff - Alison McLeod and Caroline Boland have participated in leadership training.
- Completion and analysis of Staff Satisfaction Survey - we had 100% participation in the survey. This provided an opportunity for staff to give feedback on the community branches and BENDIGO (BEN) processes.
- Identification of areas for improvement post the Survey - senior staff utilised the survey to start conversations with staff resulting in the introduction and execution of the strategic meeting. This meeting provided staff with clarity on Board vision, aims and their roles.
- Staff succession planning - this has become a greater requirement with the significant turnover of staff over the past 12 months. An exit interview process is in development.
- Implementation of changes to staffing structure to focus on Lending - due to the changes in the banking sector there has been a restructure of staffing responsibilities, to be reviewed in January 2022.

The staff successfully rectified shortfalls and achieved audit success for both branches, thanks to Caroline and Alison for their leadership. Throughout all of the challenges this year our staff have continued to excel, receiving numerous awards over the past 12 months. Thank you to BEN, Shareholders and Board members for your support of our staff. It will be a challenging year ahead with changes to structure and focus. The staff have embraced the change and the P&C committee are looking forward to supporting them into the future to continue and improve the positive impact our Bank has on our community.

NATALEE JOHNSTON

Chair

People & Culture Committee

Community Engagement Committee Report

The Community Engagement (CE) Committee comprises Lee Manning (Deputy Chair), Gaven Dorrell, Ross Earby (former Director) and staff members Alison McLeod and Caroline Boland. This year the committee was also assisted by Directors Suzanne Jones, Natalee Johnston, Maxine Minter and Mike Devlin. Executive Officer Libby Beasley kept meetings, reporting and project delivery on track. A great team effort that produced terrific results for the community.

In the last 12 months CE Committee key projects included:

- the Give Card project to thank front line volunteers from Rural Fire Services, State Emergency Services and Marine Rescue by distributing gift cards valued at \$30 each to be redeemed at participating local businesses, contributing more than \$4,000 to the revenue of our local small business.
- a quarterly community newsletter to let shareholders, customers, community partners and other stakeholders know about: the performance of our community company; examples of our sponsorships, donations and grants; and an opportunity to meet the staff and board.
- \$39,240 in local sponsorships, grants and donations were distributed to help our locals build better lives.
- a highlight of the last year was our work with the Bendigo Bank Community Enterprise Foundation which resulted in \$286,400 from their Black Summer Bushfire Appeal distributed to organisations who help our locals build better lives - Southern Youth and Family Services; Shoalhaven Suicide Prevention and Awareness; Shoalhaven Education Fund (via Country Education Foundation); Foundation for Rural and Regional Renewal FRRR (to expand Investing in Rural Community Futures into the Bay and Basin area); Yumaro at Ulladulla; Ulladulla Community Resources Centre and Sussex Inlet Chamber of Commerce.
- we shared the word about the Bendigo Bank and Salvation Army Scholarship program to assist young people in bushfire affected areas with a \$3,000 work or study grant and 101 scholarships valued at \$303,000 were awarded in our local southern Shoalhaven community.

This year's total of \$628,640 to help our locals build better lives is made possible by the hard work of all the branch staff, board members, our partners at Bendigo Bank and the continued support of our shareholders and community partners. The CE Committee has a number of ambitious plans for the 2021-2022 financial year and looks forward to making further investments in the health, wellbeing and prosperity of our community.

DONNA PAYNE

Chair

Community Engagement Committee

Woodstock Financial Services Limited

ABN 61 105 527 697

Financial Statements

For the Year Ended 30 June 2021

Woodstock Financial Services Limited

ABN 61 105 527 697

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For the Year Ended 30 June 2021

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Directors' Report

30 June 2021

The directors present their report for the financial year ended 30 June 2021.

(a) General information

Information on directors

The names, qualifications, experience and special responsibilities of each person who has been a director during the year and to the date of this report are:

Alison Murray Experience	Resigned 1st May 2021 Business Proprietor
Ross Earby Experience	Resigned 8th March 2021 Business Proprietor & Company Director
Gaven Dorrell Experience	Business Proprietor
Justine Cox Experience Special responsibilities	Leadership Development Coach Business Strategist Chairperson
Suzanne Jones Experience	Non Executive Director & Industry Advisor
Donna Payne Experience	Business Development Manager Region NSW/Regions, Industry, Agriculture and Resources
Katie Macartney Experience	Appointed 9th July 2020 General Practitioner
Michael Devlin Experience	Appointed 18th August 2020 Business Proprietor, Property & Business Specialist
Lee Manning Experience	Appointed 18th August 2020 Real Estate Agent
Natalee Johnston Experience	Appointed 28th May 2021 Pilot, Safety & Decision Making Consultant
Wayne Dedden Experience	Resigned 26th February 2021 Business Proprietor
Stuart Emslie Experience	Operations Manager/Director of Nursing & Midwifery Services Milton Ulladulla Hospital
Special responsibilities	Secretary to 7th July 2021

Directors' Report

30 June 2021

Information on directors

Maxine Minter	Appointed 7th July 2021
Experience	Serial Company Founder, Executive Leader, Early Stage Investor
Special responsibilities	Secretary from 7th July 2021
Matt Dell	Resigned 9th July 2020
Experience	Business Proprietor
Gillian Drury	Resigned 22nd July 2020
Experience	Business Proprietor

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

No Directors have material interests in contracts or proposed contracts with the company.

Principal activities

The principal activities of the Company during the financial year were in providing community banking services under management rights to operate a franchised branch of Bendigo and Adelaide Bank Limited.

No significant change in the nature of these activities occurred during the year.

(b) Operating Results

The profit/(loss) of the Company amounted to (\$31,503) (2020: \$12,096).

(c) Other items

Significant changes in state of affairs

There have been no significant changes in the state of affairs of the Company during the year.

Matters or circumstances arising after the end of the year

No matters or circumstances have arisen since the end of the financial year which significantly affected or could significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company in future financial years.

Corporate Governance

The company has implemented various corporate governance practices, which include:

- Director approval of operating budgets and monitoring of progress against these budgets;
- Ongoing Director training; and
- Monthly Director meetings to discuss performance and strategic plans.

Directors' Report

30 June 2021

Meetings of directors

During the financial year, 9 meetings of directors were held. Attendances by each director during the year were as follows:

	Directors' Meetings	
	Number eligible to attend	Number attended
Wayne Dedden	7	4
Gillian Drury	1	-
Stuart Emslie	9	7
Matt Dell	1	1
Gaven Dorrell	9	7
Justine Cox	9	8
Natalee Johnston	1	1
Ross Earby	7	5
Suzanne Jones	9	4
Alison Murray	8	2
Donna Payne	9	9
Katie Macartney	8	8
Michael Devlin	8	7
Lee Manning	8	8

Indemnification and insurance of officers and auditors

The company has indemnified all Directors and the Managers in respect of liabilities to other persons (other than the company or related body corporate) that may arise from their position as Directors or Managers of the company except where the liability arises out of conduct involving the lack of good faith.

Disclosure of the nature of the liability and the amount of the premium is prohibited by the confidentiality clause of the contract of insurance.

No indemnities have been given or insurance premiums paid, during or since the end of the financial year, for any person who is or has been auditor of Woodstock Financial Services Limited.


Directors' Benefits

No Director has received or become entitled to receive, during or since the financial year, a benefit because of a contract made by the company, controlled entity or related body corporate with a Director, a firm which a Director is a member or an entity in which a Director has a substantial financial interest. This statement excludes a benefit included in the aggregate amount of emoluments received or due and receivable by Directors shown in the company's accounts, or the fixed salary of a full-time employee of the company, controlled entity or related body corporate.

Auditor's independence declaration

The auditor's independence declaration in accordance with section 307C of the *Corporations Act 2001*, for the year ended 30 June 2021 has been received and can be found on page 5 of the financial report.

Signed in accordance with a resolution of the Board of Directors:

Director: 
 Name: DONNA PAYNE

Director: 
 Name: JUSTINE COX

Woodstock Financial Services Limited

ABN 61 105 527 697

Directors' Report

30 June 2021

Dated this *19th* day of *October* 2021



BSP
Advisory

Chartered Accountants • Business Advisory

BSP Advisory Group Pty Ltd
Established 1967

ABN 93 001 950 625



Mark D Burcher

F.C.A. B.Com. JP

Director

John C Nevin

CA, B.Bus (Acc/Mkt),

Grad Dip(ICAA),

Dip FP, JP

Director

Carl Roklitzer

B.Com(Acc)

Dip FP

Director

Woodstock Financial Services Limited

ABN 61 105 527 697

Auditors Independence Declaration under Section 307C of the Corporations Act 2001 to the Directors of Woodstock Financial Services Limited and Controlled Entities

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2021, there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

BSP ADVISORY GROUP

MARK D BURCHER

Partner

15 October 2021

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Liability limited by a scheme approved under Professional Standards Legislation

Statement of Profit or Loss and Other Comprehensive Income

For the Year Ended 30 June 2021

		2021	2020
	Note	\$	\$
Revenue	4	1,083,461	1,213,602
Employee benefits expense	5	(637,642)	(730,633)
Depreciation and amortisation expense	5	(142,447)	(123,774)
Charitable donations and sponsorship		(23,926)	(33,655)
Administration & other expenses		(310,591)	(313,635)
Finance costs	5	(23,384)	(13,375)
Profit before income tax		<u>(54,529)</u>	<u>(1,470)</u>
Income tax expense	6	23,026	13,566
Profit for the year		<u><u>(31,503)</u></u>	<u><u>12,096</u></u>
Other comprehensive income for the year, net of tax		<u>-</u>	<u>-</u>
Total comprehensive income for the year		<u><u>(31,503)</u></u>	<u><u>12,096</u></u>
Earnings per share			
From continuing operations:			
Basic earnings per share (cents)		(4.20)	1.61
Diluted earnings per share (cents)		(4.20)	1.61

The accompanying notes form part of these financial statements.

Statement of Financial Position

30 June 2021

	Note	2021 \$	2020 \$
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	7	391,414	405,097
Trade and other receivables	8	86,026	98,908
Other financial assets		3,482	3,461
Other assets		15,545	13,406
TOTAL CURRENT ASSETS		<u>496,467</u>	<u>520,872</u>
NON-CURRENT ASSETS			
Property, plant and equipment	9	509,557	485,900
Deferred tax assets		92,571	69,542
Intangible assets	10	286	5,690
TOTAL NON-CURRENT ASSETS		<u>602,414</u>	<u>561,132</u>
TOTAL ASSETS		<u>1,098,881</u>	<u>1,082,004</u>
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	11	50,423	23,307
Interest bearing liabilities	12	74,099	87,968
Other provisions		11,676	8,139
Employee benefits	13	36,239	24,714
TOTAL CURRENT LIABILITIES		<u>172,437</u>	<u>144,128</u>
NON-CURRENT LIABILITIES			
Interest bearing liabilities	12	327,757	234,850
Employee benefits	13	11,882	39,718
TOTAL NON-CURRENT LIABILITIES		<u>339,639</u>	<u>274,568</u>
TOTAL LIABILITIES		<u>512,076</u>	<u>418,696</u>
NET ASSETS		<u>586,805</u>	<u>663,308</u>
EQUITY			
Issued capital	14	745,003	745,003
Retained earnings		(158,198)	(81,695)
TOTAL EQUITY		<u>586,805</u>	<u>663,308</u>

The accompanying notes form part of these financial statements.

Woodstock Financial Services Limited

ABN 61 105 527 697

Statement of Changes in Equity

For the Year Ended 30 June 2021

2021

	Share Capital	Accumulated Losses
Note	\$	\$
Balance at 1 July 2020	745,003	(81,695)
Profit after income tax expense	-	(31,503)
Dividends paid	-	(45,000)
Balance at 30 June 2021	<u>745,003</u>	<u>(158,198)</u>

2020

	Share Capital	Accumulated Losses
Note	\$	\$
Balance at 1 July 2019	745,003	(46,037)
Profit after income tax expense	-	12,096
AASB 16 Leases Adjustment	-	(2,754)
Dividends paid	-	(45,000)
Balance at 30 June 2020	<u>745,003</u>	<u>(81,695)</u>

The accompanying notes form part of these financial statements.

Statement of Cash Flows
For the Year Ended 30 June 2021

	2021	2020
Note	\$	\$
CASH FLOWS FROM OPERATING ACTIVITIES:		
Cash receipts in the course of operations	1,192,443	1,321,331
Cash payments in the course of operations	(985,432)	(1,124,719)
Interest received	2,719	6,562
Interest paid	(23,384)	(774)
GST remitted to ATO	(73,367)	(67,665)
Net cash provided by operating activities	112,979	134,735
21		
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of plant and equipment	(4,626)	(152,021)
Net cash used by investing activities	(4,626)	(152,021)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from borrowings	-	31,950
Repayment of borrowings	(77,036)	(79,664)
Dividends paid	(45,000)	(45,000)
Net cash used by financing activities	(122,036)	(92,714)
Net increase/(decrease) in cash and cash equivalents held	(13,683)	(110,000)
Cash and cash equivalents at beginning of year	405,097	515,097
Cash and cash equivalents at end of financial year	391,414	405,097
7		

The accompanying notes form part of these financial statements.

Notes to the Financial Statements

For the Year Ended 30 June 2021

The financial report covers Woodstock Financial Services Limited ('the Company'). Woodstock Financial Services Limited is a for-profit Company limited by shares, incorporated and domiciled in Australia.

The financial report was authorised for issue by the Directors on 15 September 2021.

Comparatives are consistent with prior years, unless otherwise stated.

1 Basis of Preparation

The financial statements are general purpose financial statements that have been prepared in accordance with the Australian Accounting Standards, Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the *Corporations Act 2001*.

These financial statements and associated notes comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

The financial statements have been prepared on an accruals basis and are based on historical costs modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

Significant accounting policies adopted in the preparation of these financial statements are presented below and are consistent with prior reporting periods unless otherwise stated.

The AASB has issued new and amended Accounting Standards and Interpretations that have mandatory application dates for future reporting periods. The company has adopted all of the new and revised Standards and Interpretations issued by the Australian Accounting Standards Board (the AASB) that are relevant to their operations and effective for the current reporting period.

Notes to the Financial Statements

For the Year Ended 30 June 2021

2 Summary of Significant Accounting Policies

(a) Income Tax

The tax expense recognised in the statement of profit or loss and other comprehensive income comprises of current income tax expense plus deferred tax expense.

Current tax is the amount of income taxes payable (recoverable) in respect of the taxable profit (loss) for the year and is measured at the amount expected to be paid to (recovered from) the taxation authorities, using the tax rates and laws that have been enacted or substantively enacted by the end of the reporting period. Current tax liabilities (assets) are measured at the amounts expected to be paid to (recovered from) the relevant taxation authority.

The tax expense recognised in the statement of profit or loss and other comprehensive income comprises of current income tax expense plus deferred tax expense.

Current tax is the amount of income taxes payable (recoverable) in respect of the taxable profit (loss) for the year and is measured at the amount expected to be paid to (recovered from) the taxation authorities, using the tax rates and laws that have been enacted or substantively enacted by the end of the reporting period. Current tax liabilities (assets) are measured at the amounts expected to be paid to (recovered from) the relevant taxation authority.

Deferred tax is provided on temporary differences which are determined by comparing the carrying amounts of tax bases of assets and liabilities to the carrying amounts in the financial statements.

Deferred tax is not provided for the following:

- The initial recognition of an asset or liability in a transaction that is not a business combination and at the time of the transaction, affects neither accounting profit nor taxable profit (tax loss).

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets are recognised for all deductible temporary differences and unused tax losses to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and losses can be utilised.

Current tax assets and liabilities are offset where there is a legally enforceable right to set off the recognised amounts and there is an intention either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Deferred tax assets and liabilities are offset where there is a legal right to set off current tax assets against current tax liabilities and the deferred tax assets and the deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

Current and deferred tax is recognised as income or an expense and included in profit or loss for the period except where the tax arises from a transaction which is recognised in other comprehensive income or equity, in which case the tax is recognised in other comprehensive income or equity respectively.

Notes to the Financial Statements

For the Year Ended 30 June 2021

2 Summary of Significant Accounting Policies

(b) Revenue and other income

Revenue is recognised when the amount of the revenue can be measured reliably, it is probable that economic benefits associated with the transaction will flow to the Company and specific criteria relating to the type of revenue as noted below, has been satisfied.

Revenue is measured at the fair value of the consideration received or receivable and is presented net of returns, discounts and rebates. All revenue is stated net of the amount of goods and services tax (GST).

Interest revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

All revenue is stated net of the amount of goods and services tax (GST).

(c) Goods and Services Tax (GST)

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payable are stated inclusive of GST.

The net amount of GST recoverable from, or payable to, the ATO is included as part of receivables or payables in the statement of financial position.

Cash flows in the statement of cash flows are included on a gross basis and the GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the taxation authority is classified as operating cash flows.

Notes to the Financial Statements For the Year Ended 30 June 2021

2 Summary of Significant Accounting Policies

(d) Property, Plant and Equipment

Property, plant and equipment are brought to account at cost less accumulated depreciation and any impairment in value.

Depreciation is calculated over the estimated useful life of the asset as follows:

<i>Class of Asset</i>	<i>Depreciation Rate</i>
Buildings & Improvements	10% Prime Cost
Plant & Equipment	30% Prime Cost

Impairment

The carrying values of plant and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. If any such indication exists and where the carrying value exceeds the estimated recoverable amount, the assets or cash-generating units are written down to their recoverable amount.

The recoverable amount of plant and equipment is the greater of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Recoverable amount of assets.

Recoverable amount of assets

At each reporting date, the company assesses whether there is any indication that an asset is impaired. Where an indicator of impairment exists, the company makes a formal estimate of the recoverable amount. Where the carrying amount of an asset exceeds its recoverable amount the asset is considered impaired and is written down to its recoverable amount.

Where the cost model is used, the asset is carried at its cost less any accumulated depreciation and any impairment losses. Costs include purchase price, other directly attributable costs and the initial estimate of the costs of dismantling and restoring the asset, where applicable.

The depreciation rates used for each class of depreciable asset are shown below:

At the end of each annual reporting period, the depreciation method, useful life and residual value of each asset is reviewed. Any revisions are accounted for prospectively as a change in estimate.

(e) Financial instruments

Financial instruments are recognised initially using trade date accounting, i.e. on the date that the Company becomes party to the contractual provisions of the instrument.

On initial recognition, all financial instruments are measured at fair value plus transaction costs (except for instruments measured at fair value through profit or loss where transaction costs are expensed as incurred).

Loans and receivables

Notes to the Financial Statements

For the Year Ended 30 June 2021

2 Summary of Significant Accounting Policies

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise principally through the provision of goods and services to customers but also incorporate other types of contractual monetary assets.

After initial recognition these are measured at amortised cost using the effective interest method, less provision for impairment. Any change in their value is recognised in profit or loss.

The Company's trade and most other receivables fall into this category of financial instruments.

Discounting is omitted where the effect of discounting is considered immaterial.

Significant receivables are considered for impairment on an individual asset basis when they are past due at the reporting date or when objective evidence is received that a specific counterparty will default.

The amount of the impairment is the difference between the net carrying amount and the present value of the future expected cash flows associated with the impaired receivable.

(f) Intangible Assets

Research and development

Amortisation is recognised in profit or loss on a straight-line basis over the estimated useful lives of intangible assets from the date that they are available for use.

Amortisation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

(g) Cash and cash equivalents

Cash and cash equivalents comprises cash on hand, demand deposits and short-term investments which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

Bank overdrafts also form part of cash equivalents for the purpose of the statement of cash flows and are presented within current liabilities on the statement of financial position.

(h) Employee benefits

Provision is made for the Company's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be wholly settled within one year have been measured at the amounts expected to be paid when the liability is settled.

Employee benefits expected to be settled more than twelve months after the end of the reporting period have been measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may satisfy vesting requirements. Cash flows are discounted using market yields on national government bonds with terms to maturity that match the expected timing of cash flows. Changes in the measurement of the liability are recognised in profit or loss.

Employee benefits are presented as current liabilities in the statement of financial position if the Company does not have an unconditional right to defer settlement of the liability for at least 12 months after the reporting date regardless of the classification of the liability for measurement purposes under AASB 119.

Notes to the Financial Statements

For the Year Ended 30 June 2021

2 Summary of Significant Accounting Policies

(i) Share Capital

Issued and paid up capital is recognised at the fair value of the consideration received by the company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

3 Critical Accounting Estimates and Judgments

The directors make estimates and judgements during the preparation of these financial statements regarding assumptions about current and future events affecting transactions and balances.

These estimates and judgements are based on the best information available at the time of preparing the financial statements, however as additional information is known then the actual results may differ from the estimates.

4 Revenue and Other Income

Revenue from continuing operations

Finance income includes all interest-related income, other than those arising from financial assets at fair value through profit or loss. The following amounts have been included in the finance income line in the statement of profit or loss and other comprehensive income for the reporting periods presented:

	2021	2020
	\$	\$
Revenue		
- Sales Revenue	1,030,742	1,157,040
	<u>1,030,742</u>	<u>1,157,040</u>
Finance income		
- Interest received	2,719	6,562
- Cash Flow Boost	50,000	50,000
	<u>52,719</u>	<u>56,562</u>
Total Revenue	<u><u>1,083,461</u></u>	<u><u>1,213,602</u></u>

5 Result for the Year

The result for the year was derived after charging the following items:

	2021	2020
	\$	\$
Finance Costs		
- interest expense	23,384	13,375
	<u>23,384</u>	<u>13,375</u>
Employee Benefits Expense		
- wages and salaries	576,810	621,218
- superannuation costs	53,869	57,766
- workers' compensation costs	1,498	342

Notes to the Financial Statements
For the Year Ended 30 June 2021

5 Result for the Year

- other costs

5,465	51,307
<u>637,642</u>	<u>730,633</u>

Depreciation of non-current assets:

- buildings

28,982 27,421

- plant and equipment

108,061 90,936

Amortisation of non-current assets:

- intangibles

5,404 5,418

142,447 123,775

Bad Debts

- Bad debts expense

309 739

309 739

6 Income Tax Expense

(a) The major components of tax expense (income) comprise:

	2021	2020
	\$	\$
Current tax expense		
Income tax - current period	-	-
Deferred tax expense		
Origination and reversal of temporary differences	(23,025)	(13,566)
	<u>(23,025)</u>	<u>(13,566)</u>
Income tax expense for continuing operations	<u>(23,025)</u>	<u>(13,566)</u>
	<u>(23,025)</u>	<u>(13,566)</u>

Notes to the Financial Statements
For the Year Ended 30 June 2021

6 Income Tax Expense

(b) Reconciliation of income tax to accounting profit:

	2021	2020
	\$	\$
Profit before tax	(54,529)	(1,470)
Tax Payable	(14,178)	(404)
Add:		
Tax effect of:		
- Recognition of Deferred Tax Assets arising from tax losses	(13,000)	(13,750)
- non deductible expenditure	358	588
- Change in tax rates within deferred tax assets	3,795	-
	(23,025)	(13,566)
Less:		
Tax effect of:		
Income tax expense	(23,025)	(13,566)

7 Cash and cash equivalents

	2021	2020
	\$	\$
Cash at bank and in hand	391,414	405,097
	391,414	405,097

Reconciliation of cash

Cash and Cash equivalents reported in the statement of cash flows are reconciled to the equivalent items in the statement of financial position as follows:

	2021	2020
	\$	\$
Cash and cash equivalents	391,414	405,097
Balance as per statement of cash flows	391,414	405,097

8 Trade and other receivables

	2021	2020
	\$	\$
CURRENT		
Trade receivables	86,026	98,908
Total current trade and other receivables	86,026	98,908

Notes to the Financial Statements

For the Year Ended 30 June 2021

8 Trade and other receivables

The carrying value of trade receivables is considered a reasonable approximation of fair value due to the short-term nature of the balances. The maximum exposure to credit risk at the reporting date is the fair value of each class of receivable in the financial statements.

9 Property, plant and equipment

	2021	2020
	\$	\$
Plant and equipment		
At cost	164,180	159,554
Accumulated depreciation	(135,607)	(98,566)
Total plant and equipment	<u>28,573</u>	<u>60,988</u>
Leasehold Improvements		
At cost	345,412	346,547
Accumulated amortisation	(229,832)	(201,985)
Total leasehold improvements	<u>115,580</u>	<u>144,562</u>
Right of Use Asset		
At cost	621,818	465,744
Accumulated depreciation	(256,414)	(185,394)
Total property, plant and equipment UD4	<u>365,404</u>	<u>280,350</u>
Total plant and equipment	<u>509,557</u>	<u>485,900</u>
Total property, plant and equipment	<u><u>509,557</u></u>	<u><u>485,900</u></u>

Notes to the Financial Statements

For the Year Ended 30 June 2021

9 Property, plant and equipment

(a) Movements in carrying amounts of property, plant and equipment

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year:

	Plant and Equipment \$	Leasehold improvement s \$	Right of Use Asset \$	Total \$
Year ended 30 June 2021				
Balance at the beginning of year	60,988	144,562	280,350	485,900
Additions	4,626	-	156,074	160,700
Depreciation & amortisation expense	(37,041)	(28,982)	(71,020)	(137,043)
Balance at the end of the year	28,573	115,580	365,404	509,557
	Plant and Equipment \$	Leasehold improvement s \$	Property, Plant and Equipment UD4 \$	Total \$
Year ended 30 June 2020				
Balance at the beginning of year	24,647	91,466	-	116,113
Additions	71,504	80,517	336,122	488,143
Depreciation & amortisation expense	(35,163)	(27,421)	(55,772)	(118,356)
Balance at the end of the year	60,988	144,562	280,350	485,900

Notes to the Financial Statements
For the Year Ended 30 June 2021

10 Intangible Assets

	2021	2020
	\$	\$
Franchise Fee		
At cost	95,657	95,657
Less accumulated amortisation	(95,371)	(89,967)
Total Intangibles	<u>286</u>	<u>5,690</u>

11 Trade and other payables

CURRENT		
Unsecured liabilities		
Trade payables	12,655	11,692
Credit Cards	1,111	371
Dividends Payable	7,327	7,327
GST payable	23,557	18,807
Sundry payables	-9,187	7,566
Accrued expenses	2,893	2,750
Payroll Liabilities	14,680	9,294
Provision for tax	(20,987)	(34,500)
	<u>50,423</u>	<u>23,307</u>
	<u>50,423</u>	<u>23,307</u>

All amounts are short term and the carrying values are considered to be a reasonable approximation of fair value.

Notes to the Financial Statements

For the Year Ended 30 June 2021

12 Borrowings

CURRENT

Unsecured liabilities:

Lease liability unsecured	65,576	71,976
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	65,576	71,976
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Secured liabilities:

Chattel Mortgage	8,523	15,992
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	8,523	15,992
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Total current borrowings	74,099	87,968
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NON-CURRENT

Unsecured liabilities:

Lease Liability Unsecured	313,922	213,590
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	313,922	213,590
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Secured liabilities:

Chattel Mortgage	13,835	21,260
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	13,835	21,260
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Total non-current borrowings	327,757	234,850
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Total borrowings	401,856	322,818
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(a) The carrying amounts of non-current assets pledged as collateral for liabilities are:

	2021	2020
	\$	\$
First Mortgage:		
- plant & equipment (motor vehicles)	17,877	35,489

The chattel mortgage is secured by a first registered mortgage over the motor vehicles owned by the Company.

13 Employee Benefits

	2021	2020
	\$	\$
Current liabilities		
Long service leave	23,991	-
Annual leave	12,248	24,714
	36,239	24,714

Notes to the Financial Statements
For the Year Ended 30 June 2021

13 Employee Benefits

	2021	2020
	\$	\$
Non-current liabilities		
Long Service Leave	11,882	39,718
	<u>11,882</u>	<u>39,718</u>

14 Issued Capital

	2021	2020
	\$	\$
750 000 Ordinary shares fully paid of \$1 each	750,000	750,000
Less preliminary expenses	(4,997)	(4,997)
Total	<u>745,003</u>	<u>745,003</u>

15 Leasing Commitments

(a) Finance leases

	2021	2020
	\$	\$
Minimum lease payments:		
- not later than one year	74,099	71,976
- between one year and five years	313,922	258,436
- later than 5 years	-	-
Minimum lease payments	<u>388,021</u>	<u>330,412</u>

Finance leases are in place for business premises and normally have a term between 3 and 5 years. The leases have terms of renewal but no purchase option or escalation clauses. Renewals are at the option of the entity holding the lease.

16 Financial Risk Management

The Company is exposed to a variety of financial risks through its use of financial instruments.

The Company's overall risk management plan seeks to minimise potential adverse effects due to the unpredictability of financial markets.

The Company does not speculate in financial assets.

The most significant financial risks to which the Company is exposed to are described below:

Specific risks

- Market risk - interest rate risk

Notes to the Financial Statements

For the Year Ended 30 June 2021

16 Financial Risk Management

- Credit risk
- Liquidity risk

Financial instruments used

The principal categories of financial instrument used by the Company are:

- Trade receivables
- Cash at bank
- Trade and other payables
- Interest bearing liabilities

Objectives, policies and processes

The Board of Directors has overall responsibility for the establishment and oversight of the risk management framework.

Specific information regarding the mitigation of each financial risk to which the Company is exposed is provided below.

Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company ensures it will have enough liquidity to meet its liabilities when due under both normal and stressed conditions. Liquidity management is carried out within the guidelines set by the Board.

Typically, the Company maintains sufficient cash on hand to meet expected operational expenses, including the servicing of financial obligations. This excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters.

Market risk

Market risk is the risk that changes in market prices, such as interest rates, will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters.

(i) Interest rate risk

Interest rate risk is that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company reviews the exposure to interest rate risk as part of the regular board meetings.

The Company is exposed to interest rate risk as funds are borrowed at floating rates.

The following table illustrates the sensitivity of the net result for the year and equity to a reasonably possible change in interest rates of +2.00% and -2.00% (2020: +2.00%/ -2.00%), with effect from the beginning of the year. These changes are considered to be reasonably possible based on observation of current market conditions and economist

Notes to the Financial Statements

For the Year Ended 30 June 2021

16 Financial Risk Management reports.

The calculations are based on the financial instruments held at each reporting date. All other variables are held constant.

	2021		2020	
	+2.00%	-2.00%	+2.00%	-2.00%
	\$	\$	\$	\$
Net Profit	447	(447)	745	(745)
Equity	447	(447)	745	(745)

Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations. For the Company it arises from receivables and cash assets.

The Company's exposure to credit risk is limited to Australia by geographic area. None of the assets of the Company are past due (2020: nil past due) and based on historic default rates, the Company believes that no impairment allowance is necessary in respect of assets not past due. The Company limits its exposure to credit risk by only investing in liquid securities with Bendigo and Adelaide Bank Ltd.

The maximum exposure to credit risk at balance date to recognised financial assets is the carrying amount of those assets as disclosed in the Balance Sheet and notes to the financial statements. The Company's maximum exposure to credit risk at reporting date was:

	Gross amount	Past due and impaired	Within initial trade terms
	\$	\$	\$
2021			
Trade and term receivables	86,026	-	86,026
Cash Assets	391,414	-	391,414
Total	<u>477,440</u>	<u>-</u>	<u>477,440</u>
2020			
Trade and other receivables	98,908	-	98,908
Cash assets	405,097	-	405,097
Total	<u>504,005</u>	<u>-</u>	<u>504,005</u>

17 Dividends

	2021	2020
	\$	\$
The following dividends were declared and paid:		
Final franked ordinary dividend of 6 cents per share	45,000	45,000

Notes to the Financial Statements
For the Year Ended 30 June 2021

17 Dividends

No dividends were proposed prior to financial statements being authorised for issue.

18 Remuneration of Auditors

	2021	2020
	\$	\$
Remuneration of the auditor for:		
- auditing or reviewing the financial statements	4,420	4,420

19 Contingencies

In the opinion of the Directors, the Company did not have any contingencies or commitments at 30 June 2021 not otherwise disclosed in the financial statements (30 June 2020:None).

20 Related Parties

The names of directors who have held office during the financial year and their shareholdings are:

(a)

	2021	2020
Name	No.	No.
Matt Dell	2,000	2,000
Lee Manning (held jointly)	2,000	2,000
Suzanne Jones	1,500	1,500
Gaven Dorrell	5,000	5,000
Alison Murray	5,000	5,000
	15,500	15,500

Each share held has a paid up value of \$1 and is fully paid.

Notes to the Financial Statements
For the Year Ended 30 June 2021

21 Cash Flow Information

(a) Reconciliation of result for the year to cash flows from operating activities

Reconciliation of net income to net cash provided by operating activities:

	2021	2020
	\$	\$
Profit after income tax	(31,503)	12,096
Cash flows excluded from profit attributable to operating activities		
Non-cash flows in profit:		
- amortisation	5,404	5,418
- depreciation	137,043	118,356
- AASB16 lease transitional adjustment	-	12,601
Changes in assets and liabilities:		
- (increase)/decrease in trade and other receivables	10,722	(1,162)
- increase/(decrease) in trade and other payables	27,116	(7,691)
- (increase)/decrease in deferred tax assets	(23,029)	(22,406)
- increase/(decrease) in provisions & employee benefits	(12,774)	17,523
Cash flow from operations	<u>112,979</u>	<u>134,735</u>

22 Events Occurring After the Reporting Date

No matters or circumstances have arisen since the end of the financial year which significantly affected or could significantly affect the operations of the Company, the results of those operations, or the state of affairs of the Company in future financial years.

23 Company Details

The registered office of the company is:

Woodstock Financial Services Limited
 41 Deering Street
 Ulladulla NSW 2539

The principal places of business are:

Milton Branch
 83 Princes Highway
 Milton NSW 2538


Sussex Inlet Branch
 4/168 Jacobs Drive
 Sussex Inlet NSW 2540

Directors' Declaration

The directors of the Company declare that:

- 1. the financial statements and notes for the year ended 30 June 2021 are in accordance with the *Corporations Act 2001* and:
 - a. comply with Accounting Standards, which, as stated in accounting policy note 2 to the financial statements, constitutes explicit and unreserved compliance with International Financial Reporting Standards (IFRS); and
 - b. give a true and fair view of the financial position and performance of the Company;
- 2. In the directors' opinion, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.

Director 

Name Donna Byrne

Director 

Name JUSTINE COX

Dated this 19th day of October 2021



BSP
Advisory

Chartered Accountants • Business Advisory

BSP Advisory Group Pty Ltd
Established 1967

ABN 93 001 950 625

INDEPENDENT AUDITOR'S REPORT

Woodstock Financial Services Limited
ABN 61 105 527 697

Opinion

We have audited the financial report of the Woodstock Financial Services Limited (the Entity), which comprises the statement of financial position as at 30 June 2021, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the declaration by those charged with governance.

In our opinion, the accompanying financial report presents fairly, in all material respects, (or *gives a true and fair view of*) the financial position of the Entity as at 30 June 2021, and (of) its financial performance and its cash flows for the year then ended in accordance with Australian Accounting Standards.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Entity in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Information

Those charged with governance are responsible for the other information. The other information comprises the information included in the Entity's annual report for the year ended 30 June 2021, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Liability limited by a scheme approved under Professional Standards Legislation



Mark D Burcher
F.C.A. B.Com. JP
Director

John C Nevin
CA, B.Bus (Acc/Mkt),
Grad Dip(ICAA),
Dip FP, JP
Director

Carl Roklitzer
B.Com(Acc)
Dip FP
Director

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Responsibilities of Management and Those Charged with Governance for the Financial Report

Management is responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards, and for such internal control as management determines is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

BSP ADVISORY GROUP



MARK D BURCHER

Partner

Dated this 15th day of October 2021
Ulladulla NSW 2539

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